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Date: July 25, 2025

To

**BSE Limited** 

Phiroze Jeejeebhoy Towers Dalal Street, Mumbai-400 001

**Scrip Code: 532173** 

To

National Stock Exchange of India Ltd.

Plot No. C1, Exchange Plaza G Block, Bandra Kurla Complex Bandra (East), Mumbai - 400 051

**Symbol: CYBERTECH** 

Sub: Press Release and Earning Presentation for the quarter ended June 30, 2025.

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith the press release and earning presentation on the Un-audited Financial Results for the quarter ended June 30, 2025.

The same has been uploaded on the website of the Company at <a href="https://investors.cybertech.com/">https://investors.cybertech.com/</a>

#### For CYBERTECH SYSTEMS AND SOFTWARE LIMITED

Sarita Leelaramani Company Secretary and Compliance Officer Membership No.: A35587

Encl.: a/a



### **CyberTech Reports Q1FY26 Revenue ₹ 652.4 million; up 4.9% YoY**

**Mumbai, India** – **24**<sup>th</sup> **July 2025**: CyberTech Systems and Software Ltd. (BSE: 532173; NSE: CYBERTECH), a CMMI Level 3 next-generation Enterprise Cloud Transformations provider, announced today its financial results for the **first quarter** ended on 30<sup>th</sup> June 2025.

Commenting on the results, Mr. Vish Tadimety, CEO and Founder, CyberTech, stated: "Our first quarter results reflect the changing global economic landscape. Revenue for the quarter grew by approximately 5% year-over-year to INR 652.4 million, with net margin improving by around 10% to INR 81.7 million compared to the same period last year. However, we recorded a slight decline in revenue versus the preceding quarter, as clients adjusted discretionary technology spending amid ongoing geopolitical macroeconomic caution.

Against this backdrop, we continue to build on our strategy to deepen our focus on next-generation technology priorities. Rather than reacting to shifts, we are proactively expanding our capabilities in AI-led transformation, data-driven solutions, and modern cloud architectures — areas that are becoming central to our clients' growth agendas. During the quarter, we strengthened our teams through focused upskilling, strategic hiring, and key partnerships with global technology leaders to ensure we stay ahead of evolving customer needs.

Our long-standing partnership with Esri remains a cornerstone of our innovation journey. This year, we served as a Bronze Sponsor at the Esri User Conference and advanced our collaboration by partnering with Microsoft to build and scale Azure ArcGIS Geospatial solutions. This uniquely positions us to deliver integrated, cloud-based geospatial solutions for our global clients.

In the SAP S/4HANA and Business Technology Platform (BTP) space, our differentiated transformation services continue to make us a trusted partner for enterprises modernizing their core operations. By working closely with the SAP Migration Factory, we help clients transition to the SAP cloud, drive operational agility, and realize greater business value from SAP's advanced digital ecosystem.

We remain disciplined in our execution and cost management while ensuring that our investments are aligned to high-potential areas that will drive long-term value creation. Our Balance Sheet remains strong.

I extend my sincere appreciation to all our stakeholders for their continued trust and confidence as we navigate global uncertainties and strengthen our position as a trusted partner for our clients' digital transformation journeys."



#### **Key Financial Highlights – Q1FY26**

Particulars (₹ in Million)	Q1 FY26	Q1 FY25	YoY %	Q4 FY25	QoQ %
Operating Revenue	581.9	578.8	0.5%	614.9	-5.4%
Total Revenue	652.4	622.2	4.9%	668.3	-2.4%
EBITDA	119.8	118.0	1.5%	131.6	-9.0%
EBITDA Margin %	18.4%	19.0%		19.7%	
PBT	108.3	100.2	8.1%	120.4	-10.0%
PBT Margin %	16.6%	16.1%		18.0%	
PAT	81.7	74.1	10.2%	96.0	-14.8%
PAT Margin %	12.5%	11.9%		14.4%	

#### **Business Highlights – Q1FY26**

- Total active client counts as of 30<sup>th</sup> June 2025 was 80 (LTM).
- From an Industry perspective, revenue from the Technology sector continued to witness strong momentum and contributed 70% towards our operating revenue.
- In terms of geography, our US business continued to be the major contributor with a contribution of 99% towards our operating revenue.
- As on 30<sup>th</sup> June 2025, the Company had 549 total employees.

#### **About CyberTech**

CyberTech Systems is a leading enterprise cloud transformation company specializing in cloud-based SAP solutions and Esri ArcGIS Enterprise platforms. Founded in 1995, the company helps global organizations digitalize their SAP and GIS landscapes through managed ArcGIS cloud services, SAP S/4 transformations, enterprise integration, and utility network transformation. Serving utilities, government, public safety, manufacturing, and healthcare industries, CyberTech is an Esri Gold Partner and SAP Gold Partner providing comprehensive cloud transformation services on AWS and Microsoft Azure from offices in North America and development centers in India For more information and past results, please visit our web site at <a href="https://cybertech.com">https://cybertech.com</a>

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### **Safe Harbor**

This presentation has been prepared by CyberTech Systems and Software Limited solely to provide information about the Company.

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Please note that this presentation is based on the publicly available information on CyberTech including but not limited to Company's website and Annual Reports.

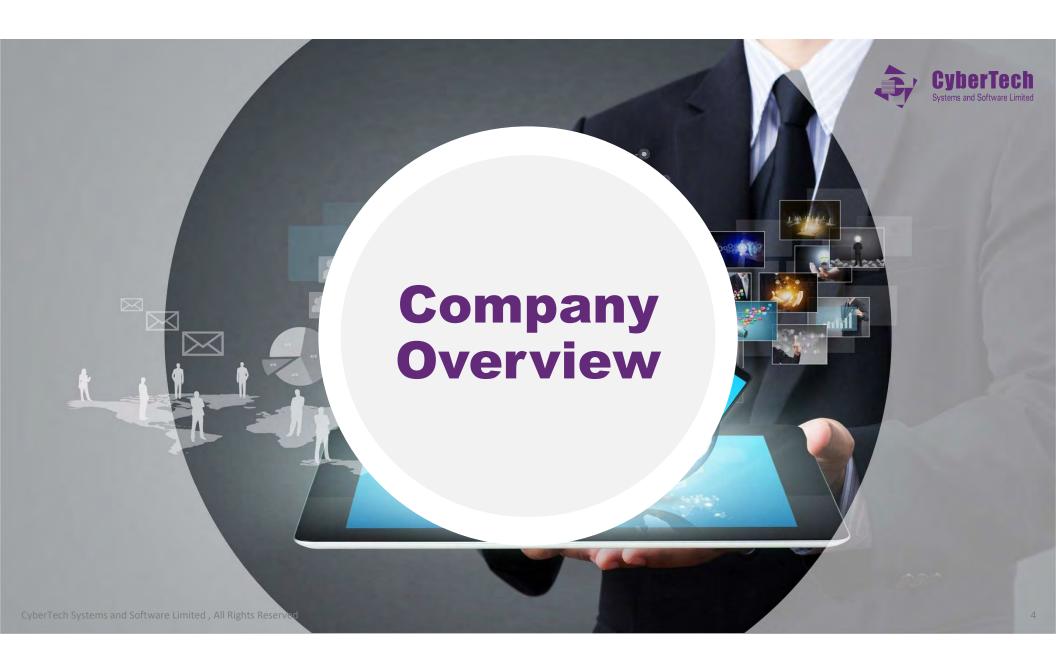
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- 1 Company Overview
- **2** Financial Performance



### **About Company**

- Enterprise Multi-Cloud Transformation Services provider Focused on
  - Esri ArcGIS Enterprise Cloud platforms
  - Cloud-based SAP digitalized solutions
  - Spatialitics Cloud native SaaS
- Global footprint with a team of over 500 professionals
  - World's largest Geospatial CoE with 300+ Geospatial SMEs
  - SAP CoE with 100+ SMEs
- Partnerships with Leading Technology Players SAP, Esri, Cisco, Salesforce and Microsoft
- Locations USA (Chicago, Philadelphia, Aurora, Redlands) and India (Mumbai, Pune, Kolkata)
- Owns a state-of-the-art development center at Thane









Partner

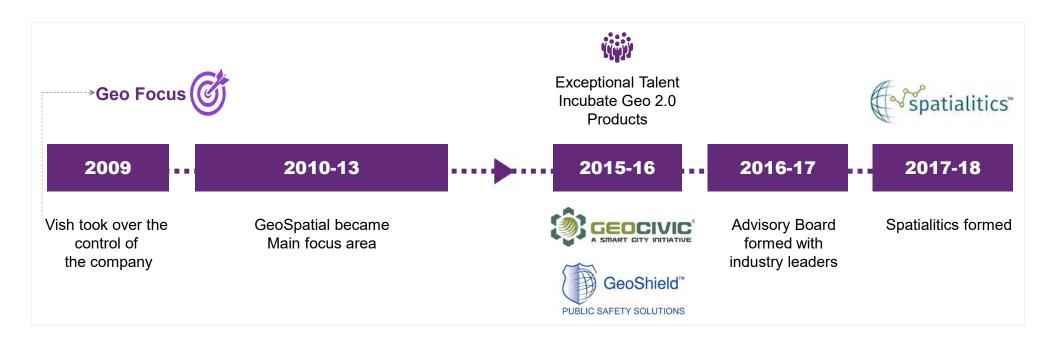








## **Corporate Timeline**



## **Enterprise Multi-Cloud Transformation services**

	Technologies	Product Suite	Service Offerings			
CyberTech Services	SAP	SAP S/4HANA SAP Supply Chain SAP BTP SAP Spatial Enablement	Advisory Cloud Move Implementation AMS & Integration			
	<pre>@esri</pre>	ArcGIS Enterprise ArcGIS Utility Networks	Managed ArcGIS Cloud Services  GIS Professional Services			
	salesforce	Sales Cloud Service Cloud Salesforce CPQ Community Cloud Tableau	Advisory Implementation Data & Ongoing Integration Support			

## **Spatialitics Cloud Native SaaS offerings**

#### **Industries**

### **Product Suite**

### Offerings



**Public Safety** 



GeoShield™ **PUBLIC SAFETY SOLUTIONS** 



Real-Time Incident Management



Crime Analysis Hub



**Insight Dashboard Share Information** 



What You Need. When You Need It.



Empower crime analysts with fast and intuitive access



**Business Apps** 



Healthcare





Map your Patients, Providers, and Locations





Align Your Organization With Your Community



**Utilities** 



**Unity Engine** Connect GIS with Enterprise Data



**App Suite for Utilities Empower Your Organization** 



Spatial Accelerator for SAP Utilities

Take Action from Maps

### **Executive Management**

# Vish Tadimety Chairman and CEO

- Co-founded the company in 1990 and led the company's growth in several practice areas including networking, enterprise solutions and GIS to a substantial scale.
- Set up and managed multiple international offices in Europe, APAC, Latin America and Japan.
- Co-founded Corliant in 2007 with Cisco partnership and later acquired by Accenture.
- Has extensive experience as a turnaround specialist, raising capital from public markets, strategic partners and venture funds

# Steven Jeske Group CFO and Director

- Steve is a serial entrepreneur having been involved in the formation, financing and growth of several high-profile start-ups.
- Group CFO of CyberTech since 1999.
- Key partner of strategy and financial decisions.
- Co founder of Corliant, along with Vish.
- CPA, former manager at PWC. Holds an undergraduate degree in accounting from the University of Illinois and a Masters of Business Administration degree from the University of Chicago.

# Ramasubramanian S. Executive Director

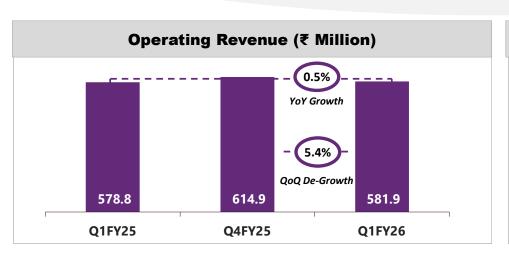
- Raman has a vast experience of 30 years and heads the global operations. He is an expert in strategic planning, budgeting, forecasting and taxation.
- Responsible for bringing critical financial controls to the Company
- His experience has helped in streamlining the Company's accounting policies, procedures, strengthen controls and facilitated relationships with the Company's auditors, bankers, lawyers, and consultants.

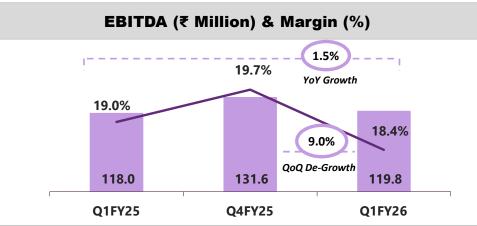


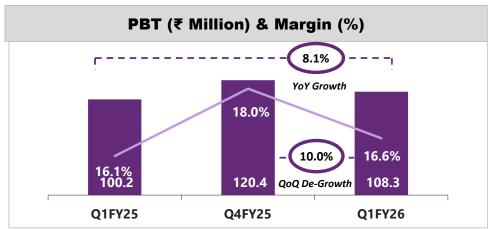
### **Financial Summary – Q1FY26**

- Total Revenue at ₹ 652.4 million; down 2.4% Q-o-Q and up 4.9% Y-o-Y
- Operating Revenue at ₹ 581.9 million; down 5.4% Q-o-Q and up 0.5% Y-o-Y
- Reported EBITDA at ₹ 119.8 million (18.4% of total revenue)
- PBT at ₹ 108.3 million (16.6% of total revenue)
- PAT at ₹81.7 million (12.5% of total revenue)

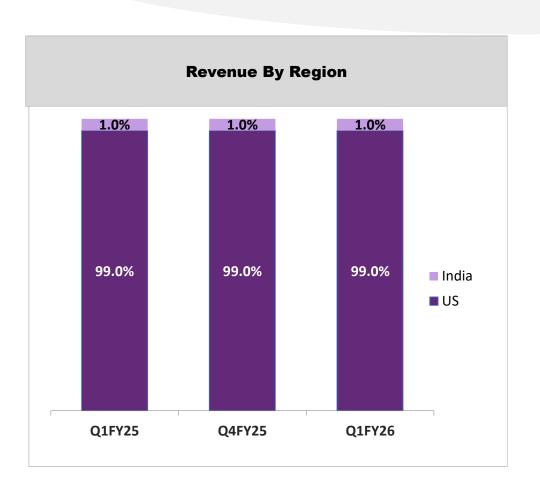
## **Financial Highlights – Q1FY26**

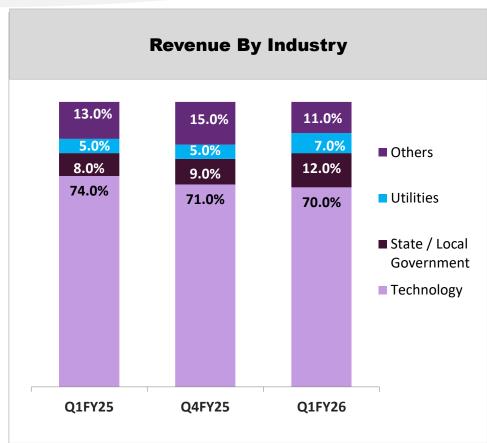






### **Revenue Metrics - Q1FY25**





## **Operational Highlights – Q1FY26**

#### Client

- Added 01 new client
- Total active client 80 (LTM)
- Top Client revenue 59%
- Top 3 Client revenue 70%

### **Employee**

■ Total Employees 549 as on 30 June 2025

#### **Demand**

■ Number of Projects - 127

# **Consolidated Quarterly P&L – Q1FY26**

Sr No.	Consolidated Unaudited Financial Statements for the Quarter ended	(All figures in INR Million	30-Jun-25	31-Mar-25	Q-o-Q	30-Jun-24	Y-o-Y
01 110.	except EPS)		Q1FY26	Q4FY25	Growth	Q1FY25	Growth
1	Revenue from Operations		581.94	614.94	-5.4%	578.8	0.5%
2	Other Income		70.46	53.41	31.9%	43.4	62.3%
3	Total Revenue (1+2)		652.4	668.3	-2.4%	622.2	4.9%
4	Expenses						
	a) Cost of Hardware / Software package/ for service delivery Outsourced project cost		139.73	153.42	-8.9%	129.4	8.0%
	b) Employee Benefits expense		336.49	329.16	2.2%	318.7	5.6%
	c) Finance Costs		3.78	1.77	113.8%	1.5	159.4%
	d) Depreciation and amortization expense		7.71	9.43	-18.2%	16.3	-52.8%
	e) Other expenses		56.38	54.20	4.0%	56.1	0.5%
	Total Expenses		544.1	548.0	-0.7%	522.0	4.2%
5	Profit before Tax (3-4)		108.3	120.4	-10.0%	100.2	8.1%
6	Tax Expense						
	a) Current Tax		24.63	27.92		26.4	
	b) Deferred Tax		1.94	(2.79)		0.3	
	c) Tax adjustments for earlier years		-	(0.71)		-	
7	Profit for the period (5-6)		81.7	96.0	-14.8%	73.6	11.1%
8	Other Comprehensive Income						
	Items that will not be reclassified to Profit and Loss- Gain/(Loss)						
	a) Remeasurement of the net defined benefit liabilities		(1.68)	0.67		(2.4)	
	b) Income tax relating to items that will not be reclassified to profit and loss		0.42	(0.17)		0.6	
	Items that will be reclassified to Profit and Loss			,			
	a) Foreign currency translation reserve		2.27	(2.73)		(0.8)	
	b) Income tax relating to items that will not be reclassified to profit and loss			, /		-	
9	Total Comprehensive Income for the period (7+8)		82.7	93.7		70.9	
10	Paid up equity share capital (Face value: Rs.10 per share)		311.31	311.31		311.3	
11	Other equity						
12	Earnings per share (of Rs.10 each)						
	Basic (Not annualised)		2.63	3.08		2.36	
	Diluted (Not annualised)		2.62	3.08		2.36	
	. ,						



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## Contact Us

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