

# GREAVES

A LARGE DIVERSIFIED COMPANY

IMPACTING BILLIONS OF LIVES EVERYDAY

**5 million** ENGINES  
MOBILIZING INDIA AHEAD

**3 million** PUMPSETS  
HARVESTING HAPPINESS WORLDWIDE

**1 million**  
GENSETS POWERING LIVES

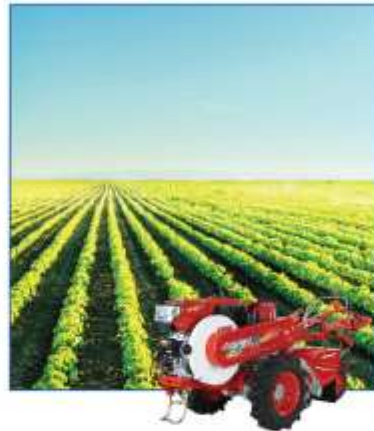
**5** LAKH TON  
OF CARGO  
TRANSPORTED  
EVERYDAY

**1** CRORE  
PASSENGERS  
TRANSPORTED  
EVERYDAY

GREAVES  
ENGINES



GREAVES  
AGRI



GREAVES  
POWER



GREAVES  
SPARES



GREAVES  
CARE



# About Greaves



160 year old diversified engineering company, a leading manufacturer & marketer of diesel/petrol engines, generator sets, pump sets, light agricultural equipment's & construction equipment.



PUNE • AURANGABAD • RANIPET



# 3,500+

## CUSTOMER TOUCH POINTS



**2,000**  
EMPLOYEES



**18**  
COUNTRIES  
PRESENCE



**10+**  
REGIONAL  
OFFICES



**160**  
YEARS  
OF LEGACY



**6**  
FACTORIES



**9000+**  
ON-GROUND SUPPORT  
OF LOYAL MECHANICS

At Greaves we believe in improving productivity of our customers , channel partners & end users

## DO MORE,



## GET MORE,



## LIVE MORE.



**BUILDING THE NATION**

**LIVELIHOOD PROVIDER**

**MOBILIZING INDIA**

**NURTURING DREAMS & ASPIRATION**

**PRODUCTIVITY ENHANCEMENT SOLUTIONS**

**TOUCHING BILLIONS EVERYDAY**

**FOSTERING ENTREPRENEURSHIP**



**GREAVES**  
SINCE 1859



**GREAVES**  
***ENGINES***

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**FUTURE READY**

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- Making 1 engine per minute
- Crossed 5 Million engine mark
- 15 + engine variants
- Wide Range from 4 HP to 700 HP
- Around 75% M.S in diesel 3W category



## Automotive

Highly fuel efficient, the Greaves lightweight diesel / gasoline engines are ideal for automotive engine applications like 3-wheelers and small 4-wheeled commercial vehicles.



Single Cylinder



Multi Cylinder



CNG/LPG Engines

## Non-Automotive

The company has a wide range of non-auto engines are fuel efficient, compact and versatile prime movers for various non-auto applications.



Agriculture,  
Construction  
& other Industries

Marine Industry



## Industrial

The Engines in this category are suitable for Higher HP applications (30 HP – 700 HP) such as Pumps, Agriculture, Construction, Marine, Railway and Defence.

### Industrial Engines





# GREAVES Engine – Wide Range Of Products & Applications



## TYPE OF ENGINES AND WIDESPREAD USAGE OF APPLICATIONS



## ALL FUEL RANGE



## TECH DETAIL

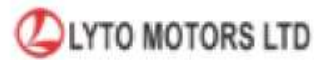
Single cylinder

Multi cylinder

In Partnership with Technology leaders -

- Pinnacle Engine for CNG & Petrol segment
- Altigreen Electric Powertrain Solution

# Trusted for Decades by 30+ prestigious OEM clients



New **BSVI** tie-ups done with various leading OEM's – Greaves Ready for Future

# Greaves ready for EV era with new Powertrain, Mobile app & charging facility

**E3** Energy & Cost Efficient    Electric & Emission Free    Exciting Ride & Comfort

**LIGHT WEIGHT BATTERY & MOTOR**  
Lesser Moving Parts

**LIGHT ON PLANET**  
Zero Emission Vehicle

**LIGHT BODY WEIGHT**  
Composite Body Parts

**LIGHT ON NVH**  
Silent & Comfortable

**LIGHT ON POCKET**  
Less Total Cost of Operation /  
Low Running Expenses /  
Affordable



Greaves Life – Mobile app for EV driver as Companion for engaging conversations & connected communities



GETTING READY FOR THE ELECTRIC MOBILITY ERA



# Greaves Engines Display At The Auto Expo 2018





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# **GREAVES** <sup>®</sup> **POWER!**

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**POWERING PROGRESS**

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- 1 Million+ happy customers in India & abroad
- 50+ years of expertise in manufacturing diesel gensets
- Wide range from 2.5 kVA to 1250 kVA
- CPCB II compliant environment friendly



# Greaves Power – Product Application

- Malls
  - Factories
  - Residential & Commercial Complexes
  - Railways
  - Airports
  - Infrastructure Projects
- and many more



# Greaves Power - New Range , New Possibilities

## Agile Series

2.5 kVA – 7.5 kVA



## Smart Series

10 kVA – 45 kVA



## Genius Series

50 kVA – 200 kVA



## Dynamic Series

250 kVA – 500 kVA



## Mega series

500 kVA – 1250 kVA



## Current Range



## New Range



Economical | Compact footprint | Low noise levels | Environment friendly | Extensive services & parts network





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# **GREAVES** ***AGRI***

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**HARVESTING HAPPINESS**

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- Crossed 3 Mn pumpsets
- ISO 9001 certified state-of-the art facility to manufacture farm equipment
- Huge range of Pumpset, Power Tillers & Light Agri Equipment's
- Leading exporter to countries like Bangladesh, Nepal, Sri lanka



# Greaves Agri – A Product For Every Stage Of Crop Life Cycle

**GREAVES**  
**AGRI**



**Power Tiller**



**Pumpsets**



**Transplanter**



**Weeder**



**Sprayer**



**Brush Cutter**



**Reaper**



**IRRIGATION PUMPSET**

**+**

**AGRICULTURAL MECHANIZATION**

**=**

**COMPLETE FARM SOLUTION PROVIDER**



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**GREAVES**   
***AFTERMARKET***

**ASSURANCE GUARANTEED**

# Greaves After Market Business Portfolio



**GREAVES**  
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Greaves Spares caters to all the businesses

Mobility

Farm

Energy

Greaves Spares Portfolio

Greaves Spares

Multibrand spares



# Greaves After Market Business – Multibrand Spares Portfolio



ENGINE PARTS



ELECTRICAL PARTS



LUBRICANTS



AMSOIL PREMIUM SYNTHETIC OIL



FUCHS MINERAL OIL



BATTERIES



CONSTRUCTION PRODUCTS



TYRES 2W-3W

# New Collaboration . New Tie Ups . New Opportunities



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## Signup with Amsoil



## Collaboration with Mikasa





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# GREAVES CARE

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**EXPERT CARE**

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**Rethink** the **Service** side  
of the last Mile transportation space



- Greaves understands the customers & their needs in the last mile transportation better than any one else .
- With this Greaves is ready to introduce & scale up Greaves Care

**GREAVES**  
**1<sup>ST</sup>**  
**IN INDIA**

Presenting India's largest and fast growing Multi brand organized service and spares network for 3 Wheelers & micro 4 Wheelers..

- **Widespread Availability**  
of **Service centres across India**
- **Widespread Assurance**  
to the **OEM & end users**

# Greaves Care - One-stop Shop For All Service & Repair Needs



**GREAVES**  
SINCE 1859



**Faster turn-around**



**Company trained mechanics**



**100% genuine spares**



**High quality repair of engine,  
body and all aggregates**



**Upto 6 months warranty**





## From B2B to B2C

- From engines to farms
- From commercial to residential complexes
- From urban to Rural
- From Mass(pumps) to niche( Special high powered engines)
- From small applications in field to advanced usage in critical places (gensets)
- From powering daily lives to critical missions
- From products used by marginal farmers to high value gensets

# GREAVES

MOBILITY

FARM

CARE

ENERGY

SPARES



THANK YOU