



Ref: RailTel/Sectt/21/SE/S-16

Date: March 24, 2021

To Listing Department, National Stock Exchange of India Limited 'Exchange Plaza', C-1, Block G, Bandra - Kurla Complex, Bandra (E), Mumbai - 400 051	To Corporate Relationship Department, BSE Limited, Rotunda Building, P J Towers, Dalal Street, Fort, Mumbai - 400 001
Scrip Symbol- RAILTEL	Scrip Code- 543265

Sub: Press Release.

Dear Sir/Madam,

Please find attached herewith a copy of Press Release dated 23/03/2021 issued by the Company in connection with the Audited Financial Results for the quarter and nine months ended on 31st December, 2020, which were approved by the Board of Directors of the Company in its meeting held on 22/03/2021.

2. Please take note of the above information on record.

Thanking You,

Yours Sincerely,
For RailTel Corporation of India Ltd.



J S Marwah
24/03/2021

J S Marwah
Company Secretary & Compliance Officer
Membership No. - FCS 8075

Encl: As above

रेलटेल कॉर्पोरेशन ऑफ इंडिया लिमिटेड (भारत सरकार का उपक्रम)
RailTel Corporation of India Ltd. (A Government of India Undertaking)

CIN : U64202DL2000GOI107905

Registered & Corporate Office : Plate-A, 6th Floor, Office Block, Tower-2, East Kidwai Nagar, New Delhi - 110023
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Dated- 23.3.2021

Press Release

RailTel's Consolidated Revenue from Operation for Q3 of FY 20-21 grew by 52% on Y-o-Y basis

RailTel held its 121st Board Meeting on 22nd March 2021. The company registered a total income of Rs. 418 cr in Q3 which is 43% increase over preceding quarter and 50% higher on Y-o-Y basis. RailTel's Consolidated Revenue from operations for third quarter ended 31st December 2020 stood at Rs. 411 cr registering a growth of 45% on Q-o-Q basis and 52% on Y-o-Y basis. With this, RailTel has posted a Profit before Tax of Rs. 94 cr and Profit after Tax of Rs.70 cr which was higher by 135% and 141% respectively over the preceding quarter. The company has declared an interim dividend of Rs 1/- per share (10% of the paid-up share capital)

Talking about the future prospectus of the company, Shri Puneet Chawla, Chairman and Managing Director of RailTel said, "Covid 19 pandemic has compelled business to go digital. Our Retail broadband Service- RailWire, video conferencing service, IBW, VPN services has seen excellent traction and the trend is likely to continue. We have recently got a 153 cr order from Central Coalfields limited for MPLS VPN. We have seen demand growth for our Data Centre business as well and with RailTel becoming a MeitY empanelled cloud service provider, we are expecting more business in this area as well. We already have a recurring income of around 500 Cr plus and healthy order book of projects to be delivered over next 3-4 years."

About RailTel

RailTel a "Mini Ratna (Category-I)" Central Public Sector Enterprise, is one of the largest neutral telecom infrastructure providers in the country owning a Pan-India optic fiber network covering several towns & cities and rural areas of the country. Along with a strong a reliable network of 59098 RKM of Optic fibre , RailTel has two MeitY empaneled tier III data centers as well. With its Pan India high-capacity network, RailTel is working towards creating a knowledge society at various fronts and has been selected for implementation of various mission-mode projects for the Government of India in the telecom field. RailTel offers a bundle of services like, MPLS-VPN, Telepresence, Leased line, Tower Co-location, Data center services etc. RailTel is also working with the Indian Railways to transform railway stations into digital hub by providing public Wi-Fi at railway stations across the country and total 5,950+ stations are live with RailTel's RailWire Wi-Fi.

Data has been taken from finance dept.



*Sr. Mgr IPR
RailTel*