

GEOJIT BNP PARIBAS FINANCIAL SERVICES SHAREHOLDER INFORMATION



PERFORMANCE AT A GLANCE
Q3 FY 2017



**GEOJIT
BNP PARIBAS**

Savings & Investments

PERFORMANCE HIGHLIGHTS

Financial Highlights

Consolidated
revenues Rs 75.51
Crores in
Q3FY17. Growth of
19% YoY

Consolidated PAT
Rs14.96 Crores in
Q3FY17. Growth of
83%YoY

PAT margin 20% in
Q3FY17 vs 13% in
Q3FY16



Business Highlights

Average daily
turnover in Cash
market Rs 393 Crores
in Q3FY17 .Growth of
12% YoY

Average daily
turnover in F&O
market Rs 928 Crores
in Q3FY17. Growth of
53% YoY

Mutual fund SIP
Booksize at Rs 64.33
crores. Growth of
239% YoY

Asset under holding
at Rs 254 bn.
Growth of 13% YoY.

Mutual Fund AUM
at Rs 35 bn. Growth
of 22% YoY

Mutual fund AUM includes MF AUM of our overseas ventures and Institutional client

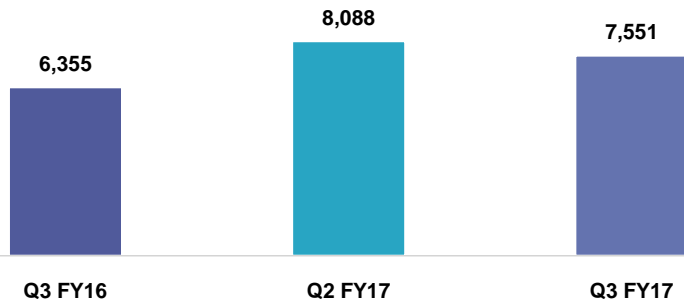


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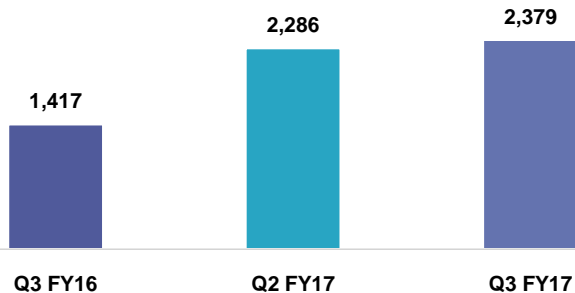
Savings & Investments

Financial Performance

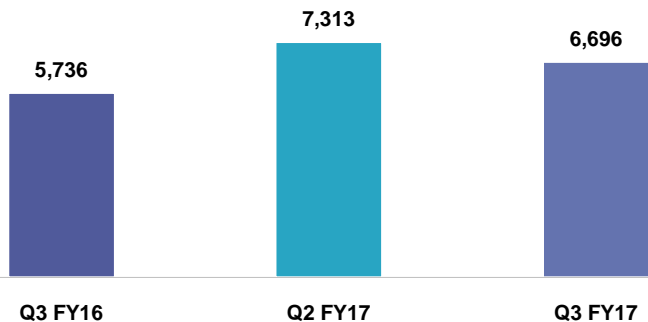
Total Income (Lakhs)



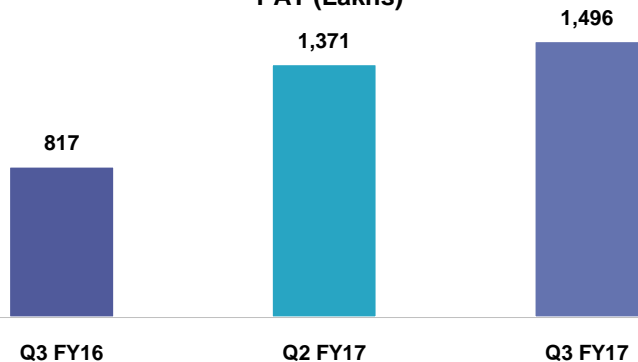
PBT (Lakhs)



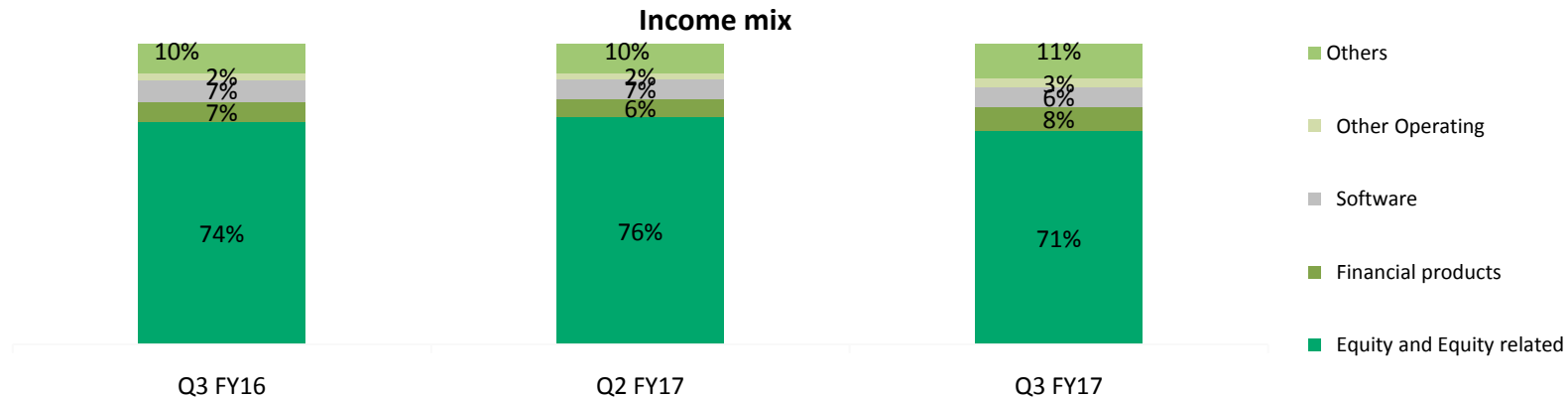
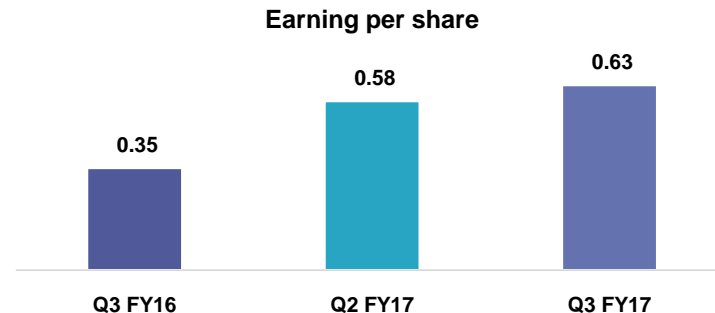
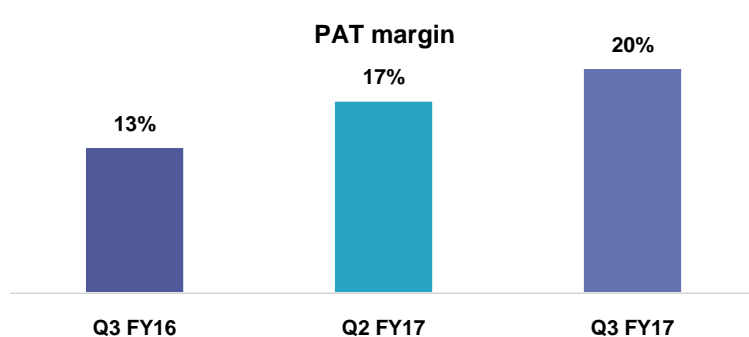
Operational income (Lakhs)



PAT (Lakhs)

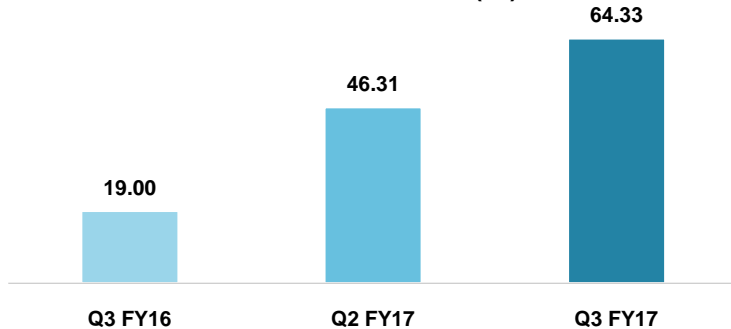


Key ratios

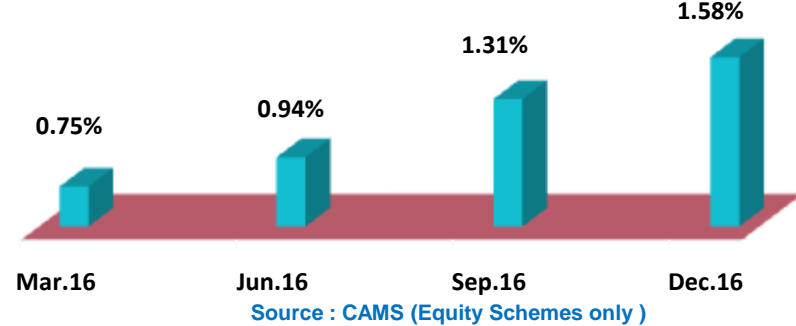


Key ratios Mutual fund distribution

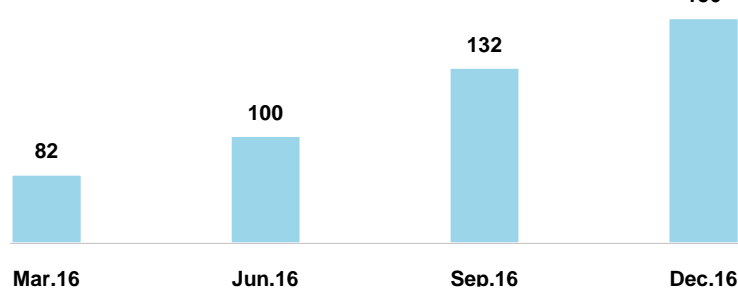
Mutual Fund SIP Book Size (Cr)



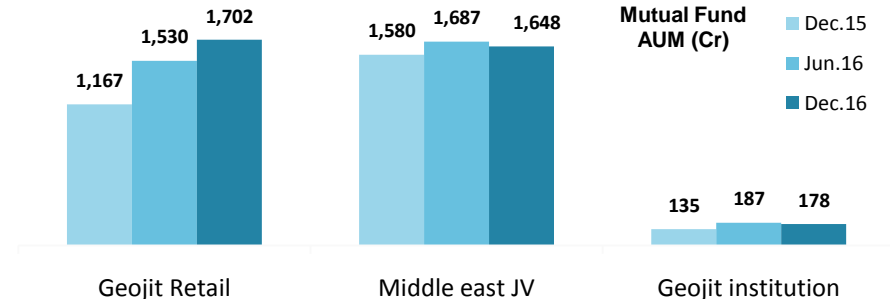
SIP Book Size Market share



Total SIP count in "000"



Source : CAMS (Equity Schemes only)



Consolidated Financials

Amount: Rs. in Lakhs

Particulars	Q3 FY17	Q3 FY16	Change % YoY	Q2 FY17	Change % QoQ	9 MONTH FY17	9 MONTH FY16	Change % YoY	FY16
Operational income	6,696	5,736	17%	7,313	-8%	20,285	18,412	10%	24,595
Other income	854	620	38%	775	10%	2,305	1,829	26%	2,601
Total income	7,551	6,355	19%	8,088	-7%	22,590	20,241	12%	27,196
Total Expenses	5,172	4,938	5%	5,801	-11%	15,932	14,933	7%	20,980
Profit before tax	2,379	1,417	68%	2,286	4%	6,658	5,308	25%	6,216
Profit after tax	1,496	817	83%	1,371	9%	4,073	3,110	31%	3,761
EPS - Basic	0.64	0.35		0.58		1.73	1.34		1.61
EPS - Diluted	0.63	0.35		0.58		1.73	1.33		1.61

Consolidated Financials –Revenue split

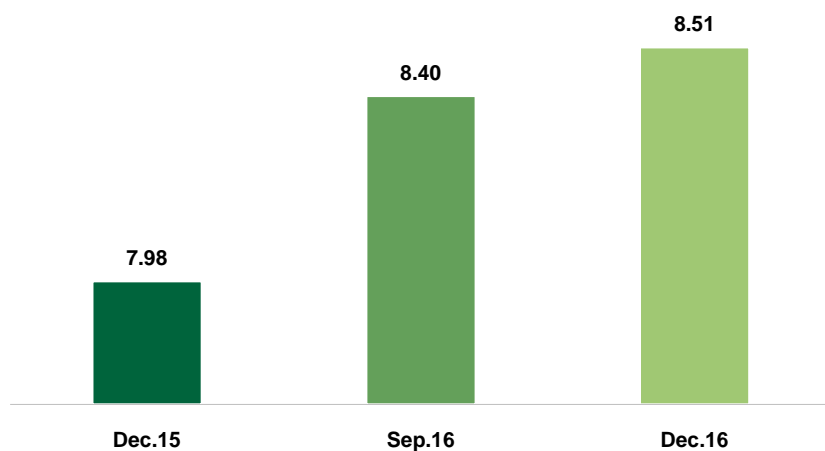
Amount: Rs. in Lakhs

Particulars	Q3 FY17	Q3 FY16	Change % YoY	Q2 FY17	Change % QoQ	9 MONTH FY17	9 MONTH FY16	Change % YoY	FY16
Equity and Equity related	5,364	4,719	14%	6,122	-12%	16,605	15,437	8%	18,829
Financial products income	614	422	46%	488	26%	1,555	1,148	35%	1,634
Software Income	483	464	4%	544	-11%	1,572	1,322	19%	1,871
Other Operating Income	235	131	79%	158	49%	553	505	10%	2,262
Total Operational income	6,696	5,736	17%	7,313	-8%	20,285	18,412	10%	24,595
Other non operational Income	854	620	38%	775	10%	2,305	1,829	26%	2,601
Total income	7,551	6,355	19%	8,088	-7%	22,590	20,241	12%	27,196

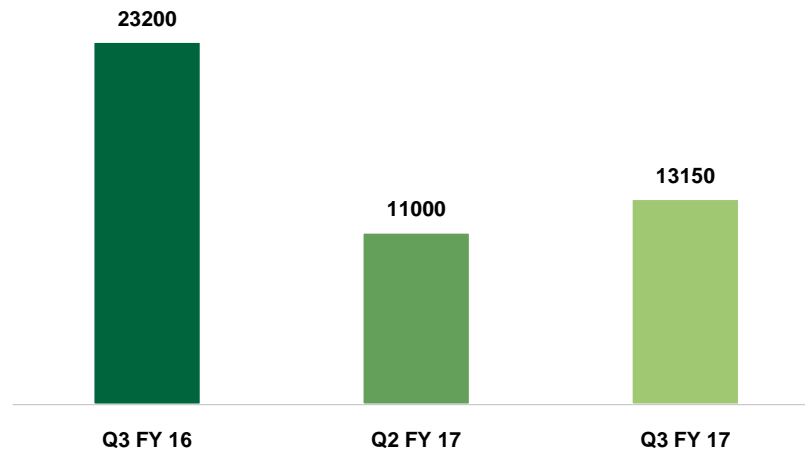
BUSINESS POINTS

Business points...

➤ Clients in lakhs



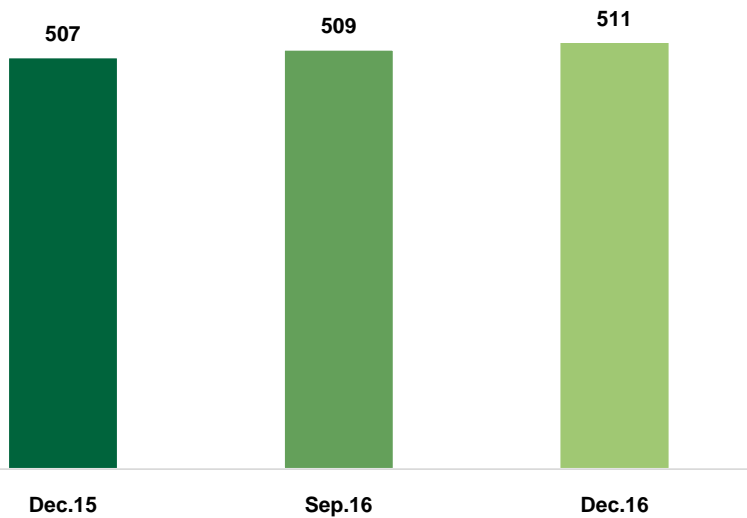
➤ New Clients



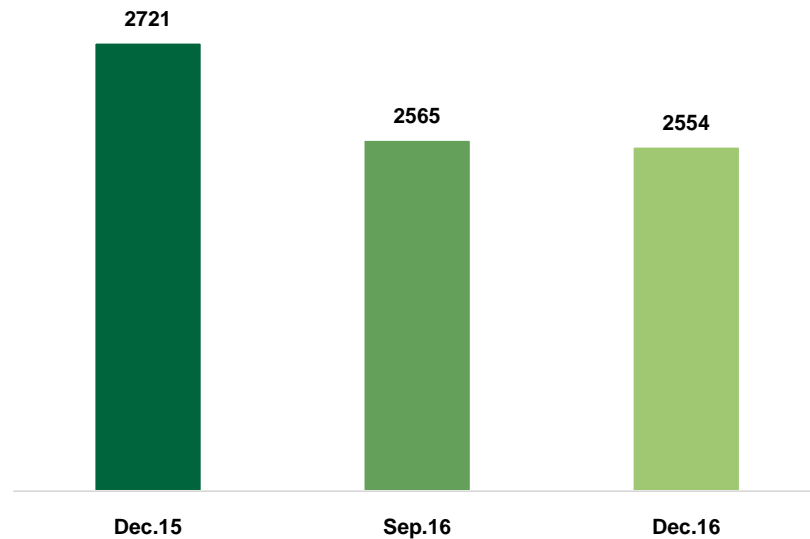
Business points...

> Offices

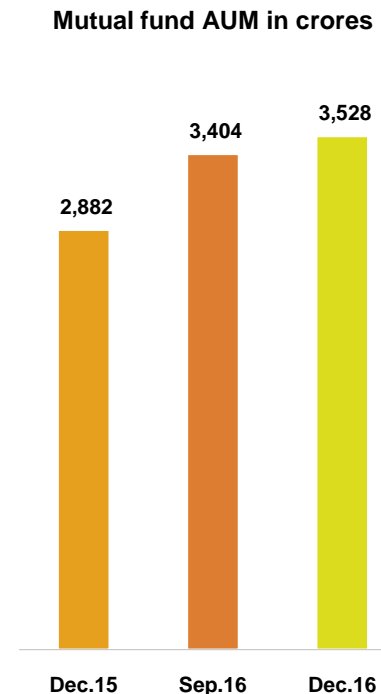
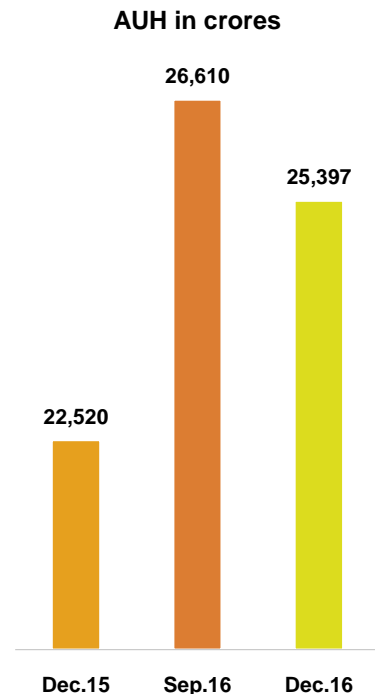
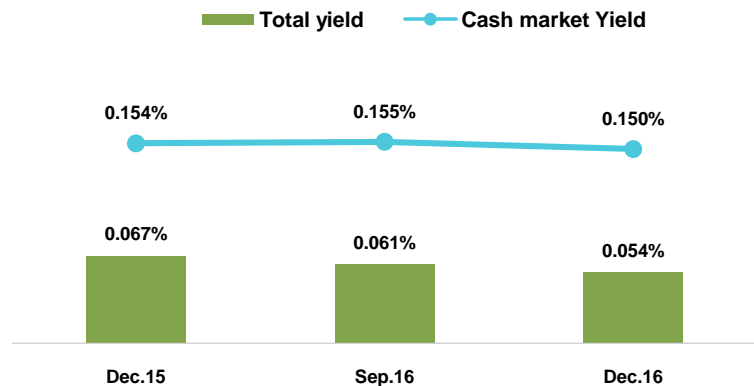
Offices



> Employees



Business points...

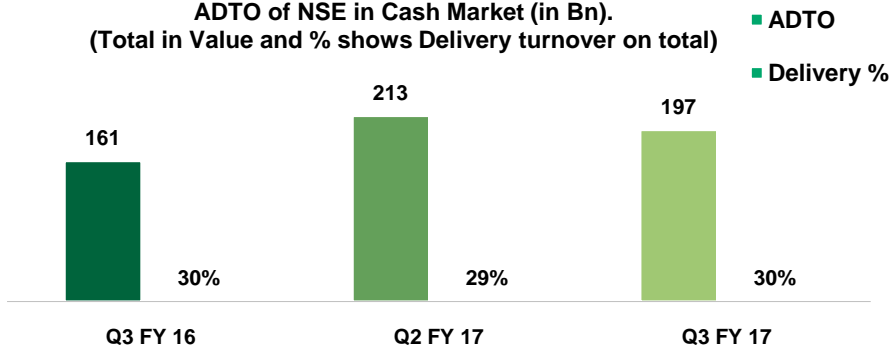


Mutual Fund AUM includes overseas ventures

MARKET STATISTICS

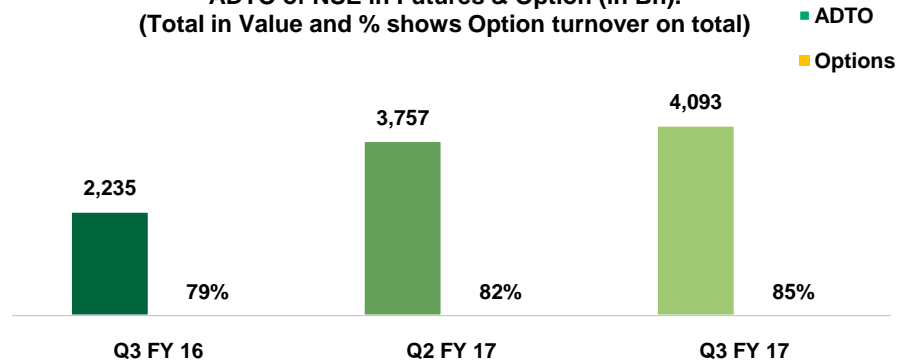
Market Statistics

ADTO of NSE in Cash Market (in Bn).
(Total in Value and % shows Delivery turnover on total)

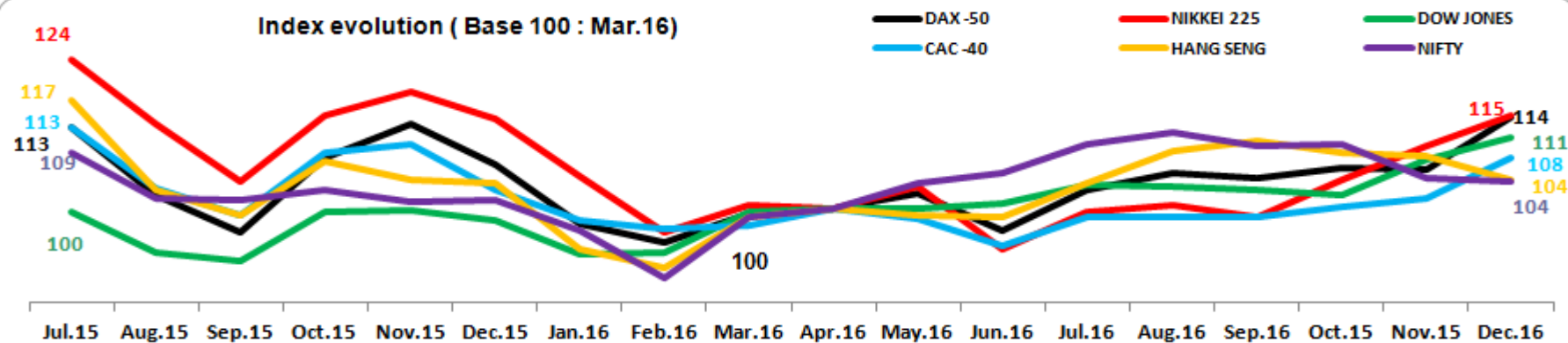


ADTO -Average Daily Turnover

ADTO of NSE in Futures & Option (in Bn).
(Total in Value and % shows Option turnover on total)



Index evolution (Base 100 : Mar.16)



THANK YOU!

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