

GEOJIT BNP PARIBAS FINANCIAL SERVICES

SHAREHOLDER INFORMATION



PERFORMANCE AT A GLANCE
Q1 FY 2016-17



**GEOJIT
BNP PARIBAS**

Savings & Investments

Q1 FY 2016-17 Summary

CONSOLIDATED RESULTS

Operational Income in Q1 FY 2016-17 was Rs.62.75 Crs (up 3% Vs Q1 FY 2015-16 & up 1% Vs Q4 2015-16)

Operational Profit in Q1 FY 2016-17 was Rs.19.91 Crs (up 13% Vs Q1 FY 2015-16 & up 119% Vs Q4 2015-16)

PAT in Q1 FY 2016-17 was Rs.12.05 Crs (up 15% Vs Q1 FY 2015-16 & up 85% Vs Q4 2015-16)

Diluted EPS was 0.51 compared to 0.45 in Q1 2015-16 & 0.28 in Q4 2015-16

VOLUME & YIELD

Average daily turnover (w/o CDS) for Q1 FY 2017 was Rs 12.36 bn compared to Rs 11.89 bn in previous quarter and Rs 10.52 in Q1 FY 2016. (17% growth QoQ)

Cash market volume decreased by 2% compared to previous quarter & increased by 6% compared to last year same quarter .F&O volume increased by 9% and by 26% respectively.

Brokerage Yield decreased to 5.5 bps in Q1 FY 17 from 5.6 bps in Q4 FY 16 and 6.5 bps in Q1 FY 2016. (without CDS business)

PERFORMANCE HIGHLIGHTS

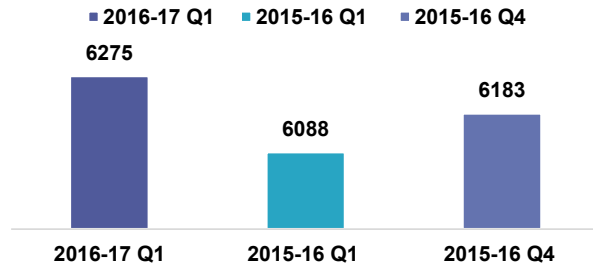


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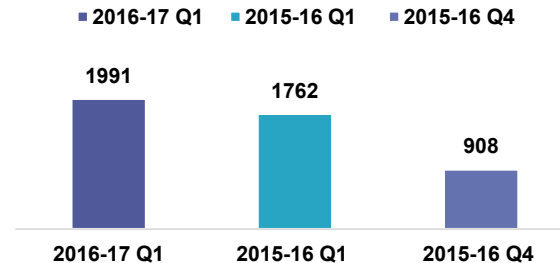
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Consolidated Performance highlights

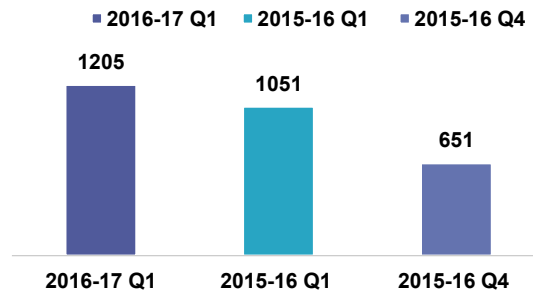
Operational income



EBT



PAT



Amount: Rs. in Lakhs



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Consolidated Financials

Particulars	2016-17 Q1	2015-16 Q1	Change % (Yr to Yr)	2015-16 Q4	Change % (Q to Q)
Operational income	6275	6088	3%	6183	1%
Other income	674	507	33%	772	-13%
Total income	6949	6595	5%	6955	0%
Total Expenses	4958	4833	3%	6047	-18%
Profit before tax	1991	1762	13%	908	119%
Profit after tax	1205	1051	15%	651	85%
EPS - Basic	0.51	0.45		0.28	
EPS - Diluted	0.51	0.45		0.28	

Amount: Rs. in Lakhs

Consolidated Financials –Revenue split

Amount: Rs. in Lakhs

Particulars	2016-17 Q1	2015-16 Q1	Change % (Yr to Yr)	2015-16 Q4	Change % (Q to Q)
Equity and Equity related	4,796	4,737	1%	4,542	6%
Financial products income	452	342	32%	486	-7%
Software Income	545	418	30%	549	-1%
Other Operating Income	483	592	-18%	606	-20%
Total Operational income	6,276	6,089	3%	6,183	1%
Other non operational Income	674	507	33%	772	-13%
Total income	6,949	6,595	5%	6,955	0%

Standalone

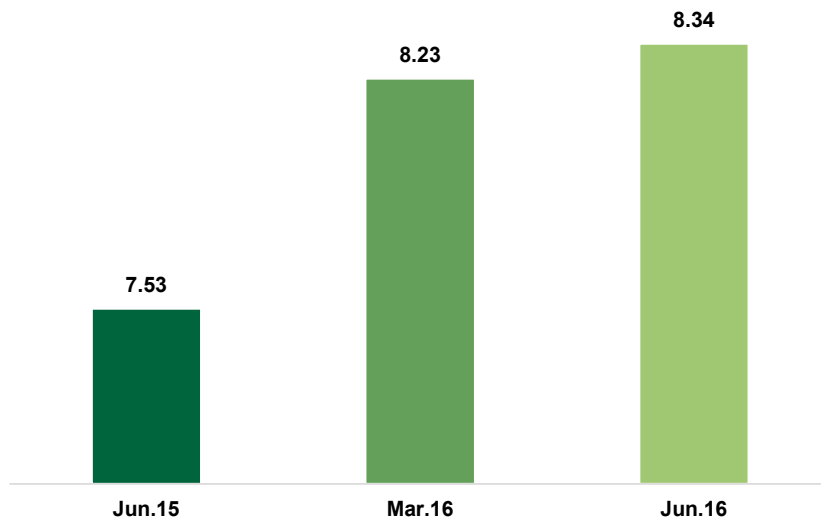
Particulars	2016-17 Q1	2015-16 Q1	Change % (Yr to Yr)	2015-16 Q4	Change % (Q to Q)
Brokerage & related income	5,534	5,404	2%	5,328	4%
Other income	407	352	16%	442	-8%
Total Revenues	5,941	5,756	3%	5,770	3%
Total Expenses	4,498	4,302	5%	4,607	-2%
Profit before tax	1,443	1,454	-1%	1,163	24%
Profit/(Loss) for the Year	936	941	-1%	746	25%

Amount: Rs. in Lakhs

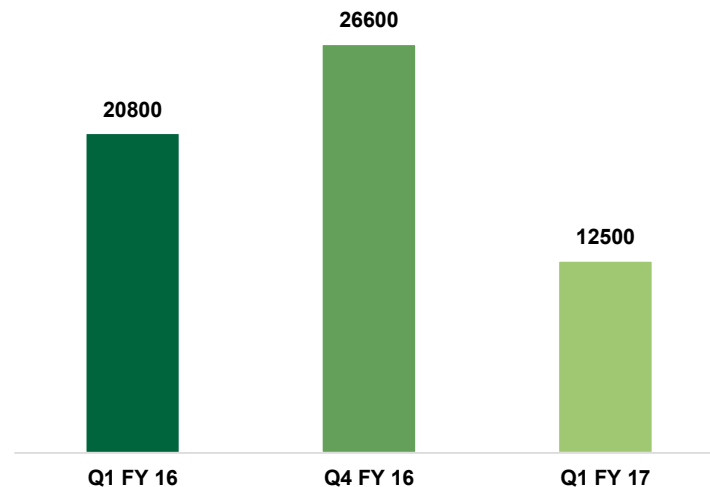
BUSINESS POINTS

Business points...

➤ Clients in lakhs



➤ New Clients



Existing Mutual fund clients of 29,500 which was not shown in previous years now added with June 16 client count.

Business points...

> Offices

> Employees

Offices

480

512

511

Jun.15

Mar.16

Jun.16

2713

2625

2548

Jun.15

Mar.16

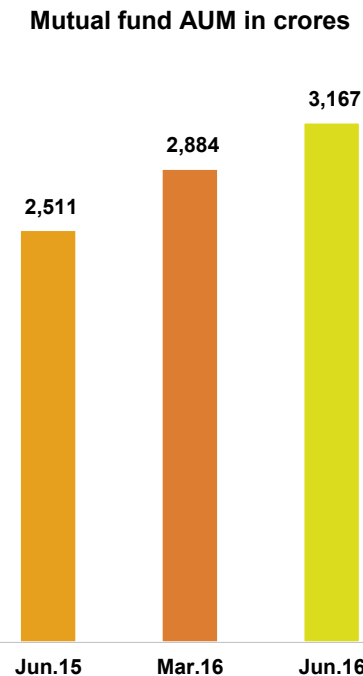
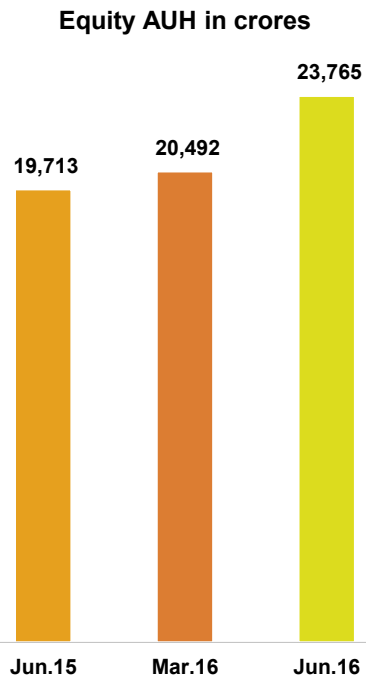
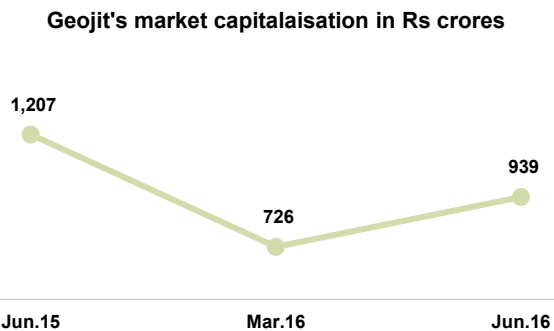
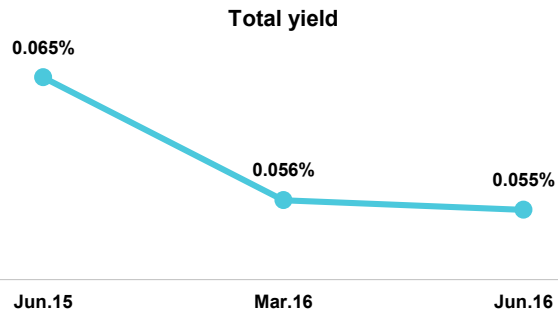
Jun.16



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Business points...



AUM includes 1,637 crore of MF AUM from our overseas ventures

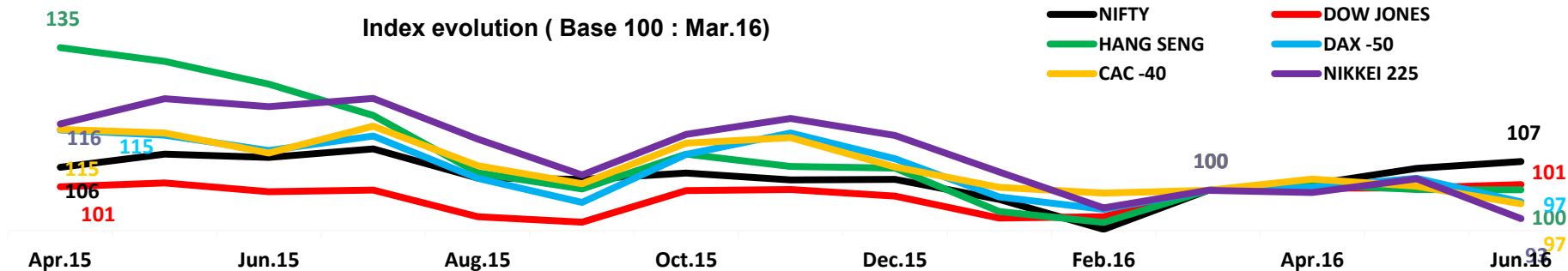
End of the month

MARKET STATISTICS

Market Statistics - Benchmark Index



Index evolution (Base 100 : Mar.16)



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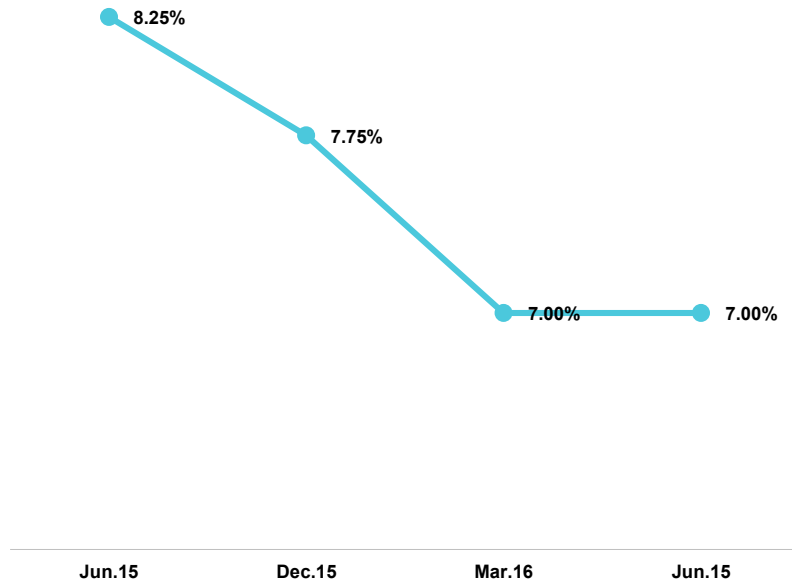
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Market Statistics-Economic indicators

USD/INR



Bank rate

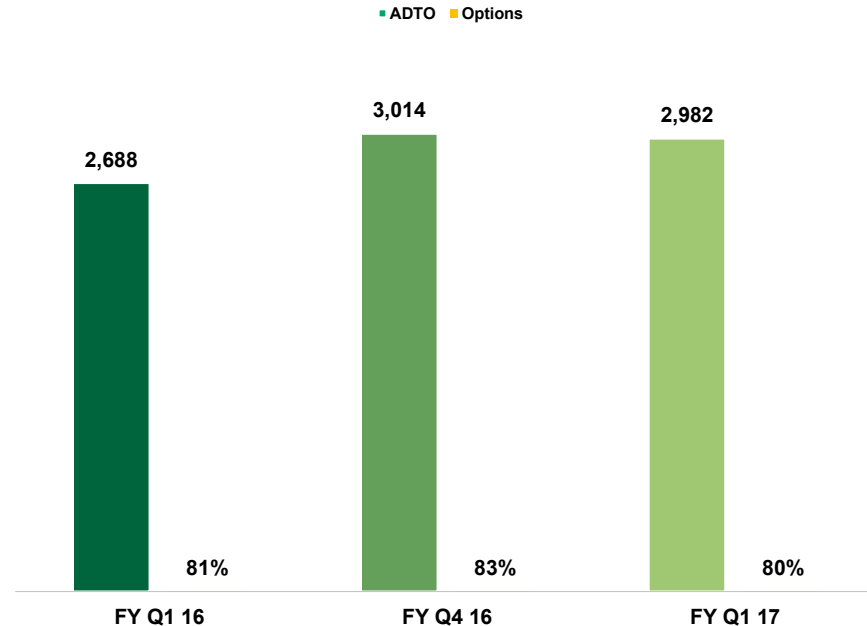


Market Statistics-NSE Average daily turnover (ADTO)

ADTO of NSE in Cash Market (in Bn).
(Total in Value and % shows Delivery turnover on total)



ADTO of NSE in Futures & Option (in Bn).
(Total in Value and % shows Option turnover on total)



THANK YOU!

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