

GEOJIT BNP PARIBAS FINANCIAL SERVICES

SHAREHOLDER INFORMATION



PERFORMANCE AT A GLANCE
Q4 FY 2015-16



**GEOJIT
BNP PARIBAS**

Savings & Investments

Q4 FY 2016 Summary

CONSOLIDATED RESULTS

Operating Income in Q4 FY 2015-16 was 61.83 crs (down by 20 % Vs Q4 FY 2014-15 & up by 8% Vs Q3 FY 2015-16)

Operating Profit (PBT) in Q4 FY 2015-16 was 9.08 crs (down by 66% Vs Q4 FY 2014-15 & down by 36% Vs Q3 FY 2015-16)

PAT in Q4 FY 2015-16 was 6.51 crs (down by 62% Vs Q4 FY 2014-15 & down by 20% Vs Q3 FY 2015-16)

Diluted EPS was 0.28 compared to 0.75 in Q4 FY 2014-15 and 0.35 in Q3 2015-16

Net worth of the company as on 31st March 2016 is Rs 490 Crs

VOLUME & YIELD

Average daily turnover(without Currency derivatives (CDS)) for Q4 FY 2016 was INR 11.89 bn compared to INR 8.96 bn in previous quarter (33% growth QoQ) and INR 12.78 bn in last year same Quarter

Cash market volume increased by 11% compared to previous quarter & decreased by 11% compared to last year same quarter . F&O volume increased by 36% and decreased by 7% respectively.

Brokerage Yield decreased to 5.59 bps in Q4 FY 16 from 6.67 bps in Q3 FY 16 and 6.73 bps in Q4 FY 2015. (without CDS business)



Q4 FY 2016 SUMMARY

BUSINESS REACH

GBNPP network includes 502 offices in India and 9 offices in Abroad .

GBNPP reaches clients in 20 states of India and 4 Gulf countries

Total client base rose to 8,23,000 which includes 6,97,400 equity clients.

ASSETS UNDER MANAGEMENT

Total AUH & AUM moved to 234 bn INR from 222 bn INR (Mar.15) (5% growth)

Out of total AUH and AUM, Depository assets (Asset under Holding) were 204 bn INR

12% Of Total assets contributed by Joint ventures abroad.



PERFORMANCE HIGHLIGHTS

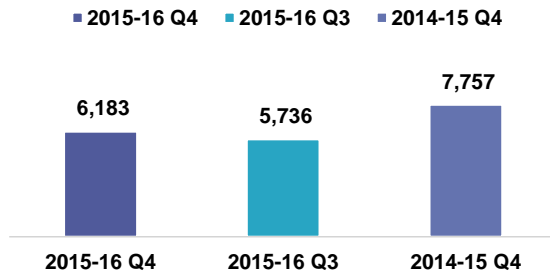


GEOJIT
BNP PARIBAS

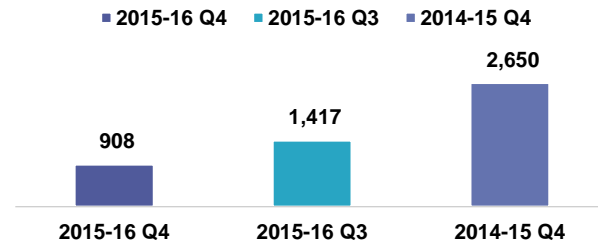
Savings & Investments

Performance highlights

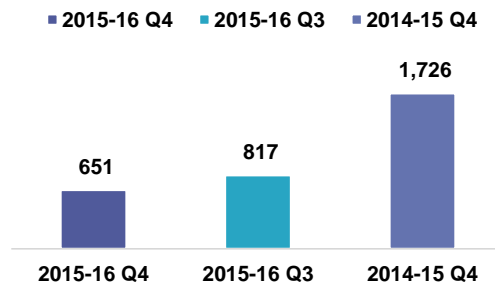
Operational income



EBT



PAT



Amount: Rs. in Lakhs



GEOJIT
BNP PARIBAS

Savings & Investments

Consolidated Financials

Particulars	2015-16 Q IV	2014-15 Q IV	Change % (Q to Q)	2015-16 Q III	Change % (Q to Q)
Operational income	6183	7757	-20%	5736	8%
Other income	772	446	73%	619	25%
Total income	6955	8203	-15%	6355	9%
Total Expenses	6047	5553	9%	4938	22%
Profit before tax (w/o Exceptional items)	908	2650	-66%	1417	-36%
Profit after tax	651	1726	-62%	817	-20%
EPS - Basic	0.28	0.75		0.35	
EPS - Diluted	0.28	0.75		0.35	

Amount: Rs. in Lakhs

Geojit BNP Paribas Financial services (standalone)

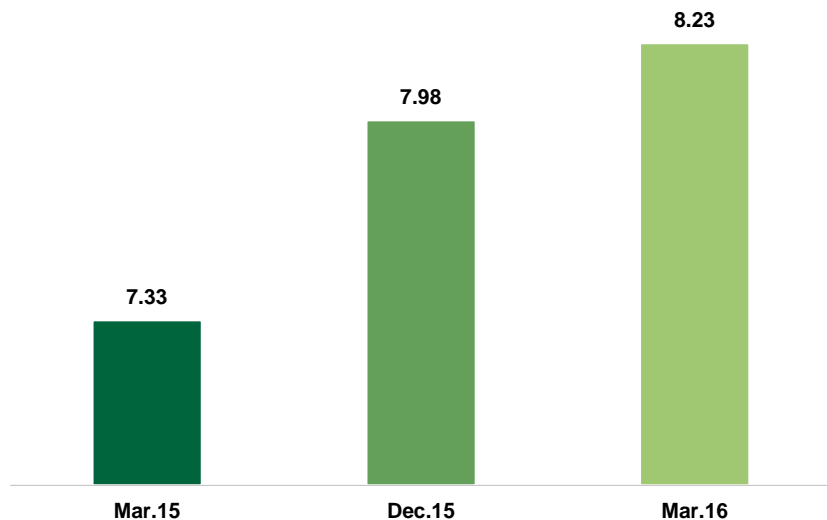
Particulars	2015-16 Q IV	2014-15 Q IV	Change %	2015-16 Q III	Change %
Brokerage & related income	5,328	6,894	-23%	5,077	5%
Other income	442	372	19%	428	3%
Total Revenues	5,770	7,266	-21%	5,505	5%
Total Expenses	4,607	5,026	-8%	4,515	2%
Profit before tax (w/o Exceptional items)	1,163	2,240	-48%	990	17%
Profit/(Loss) for the Year	746	1,504	-50%	632	18%

Amount: Rs. in Lakhs

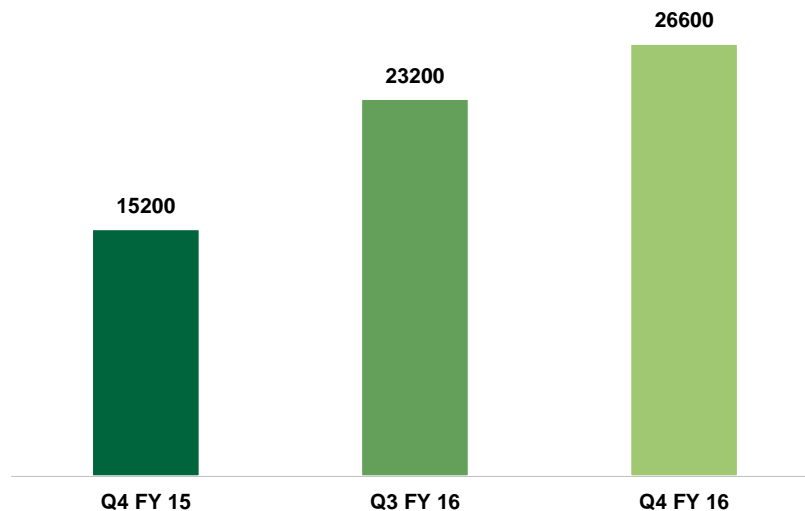
BUSINESS POINTS

Business points...

➤ Clients in lakhs



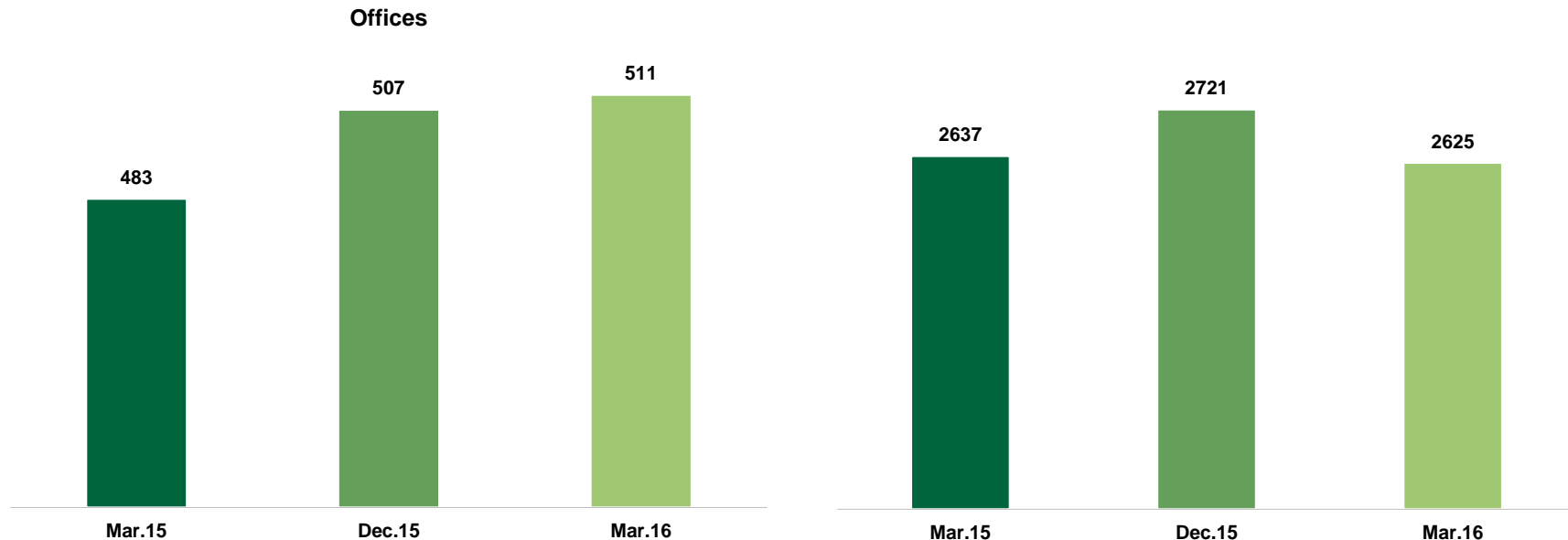
➤ New Clients



Business points...

> Offices

> Employees

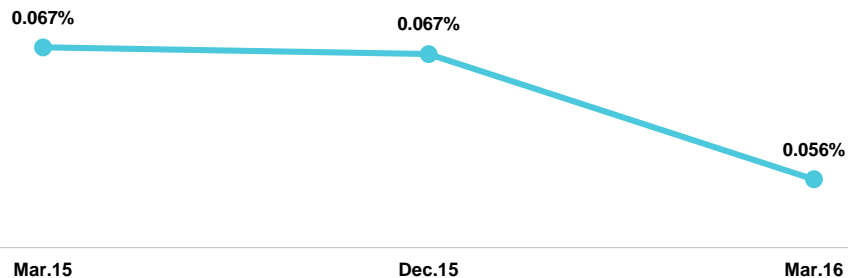


GEOJIT
BNP PARIBAS

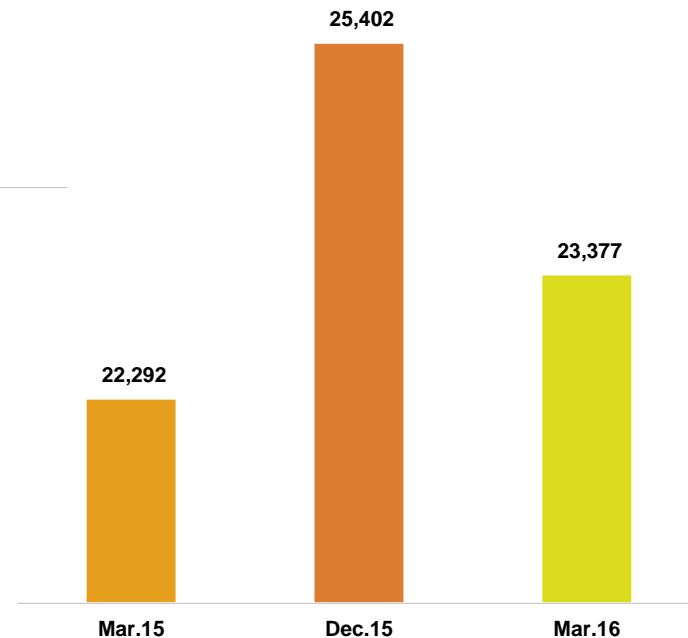
Savings & Investments

Business points...

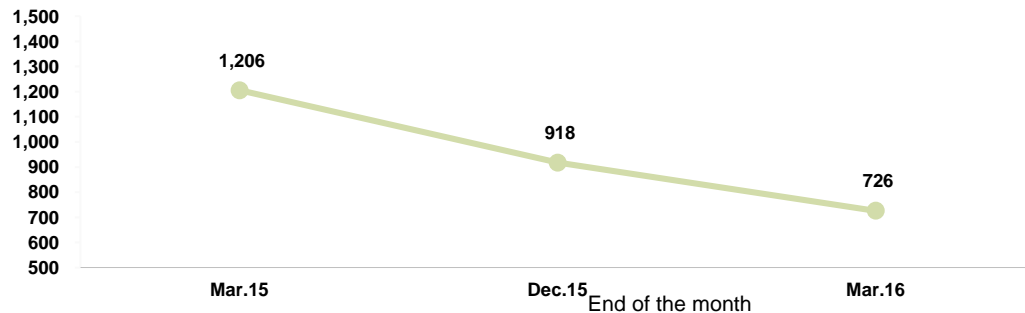
Total yield



AUH/AUM in crores



Geojit market Capitalization in crores



MARKET STATISTICS

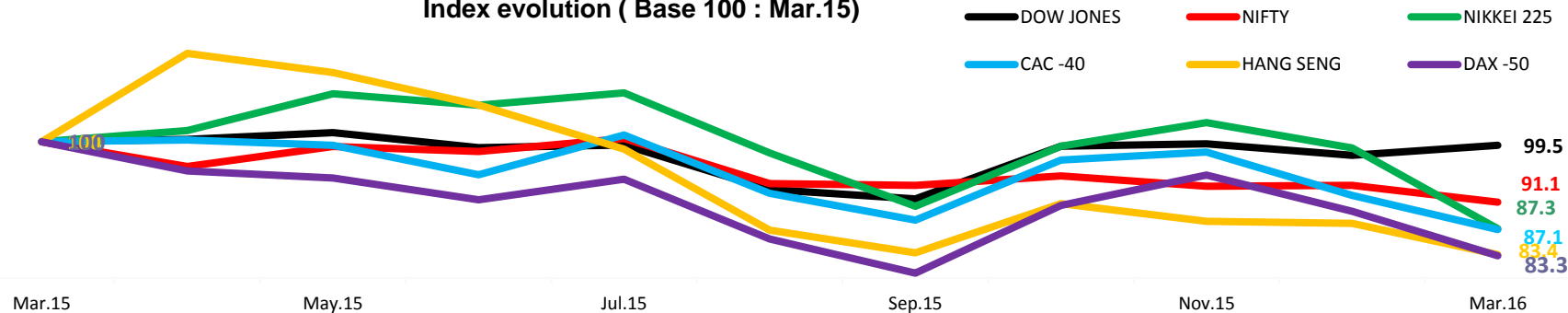


Market Statistics - Benchmark Index

S&P BSE SENSEX



Index evolution (Base 100 : Mar.15)

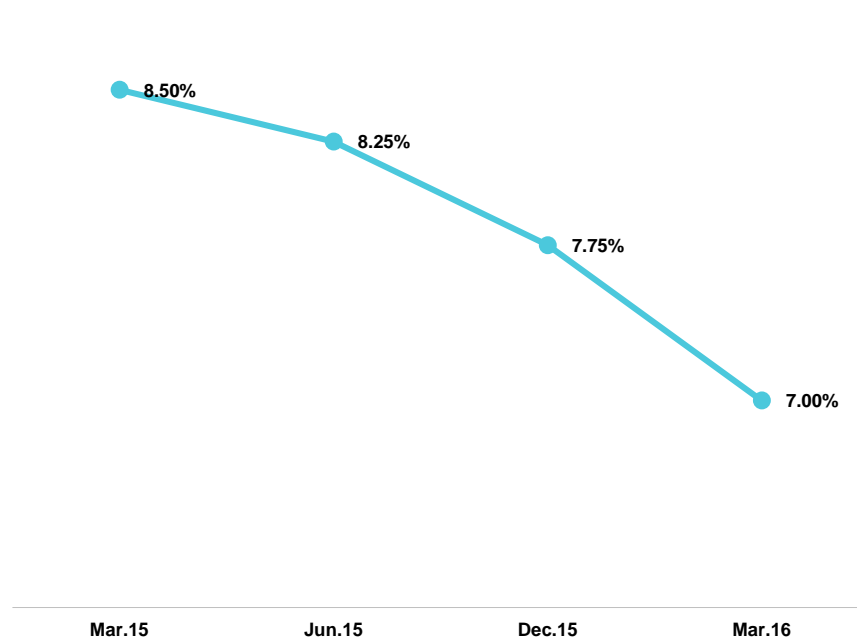


Market Statistics-Economic indicators

USD/INR

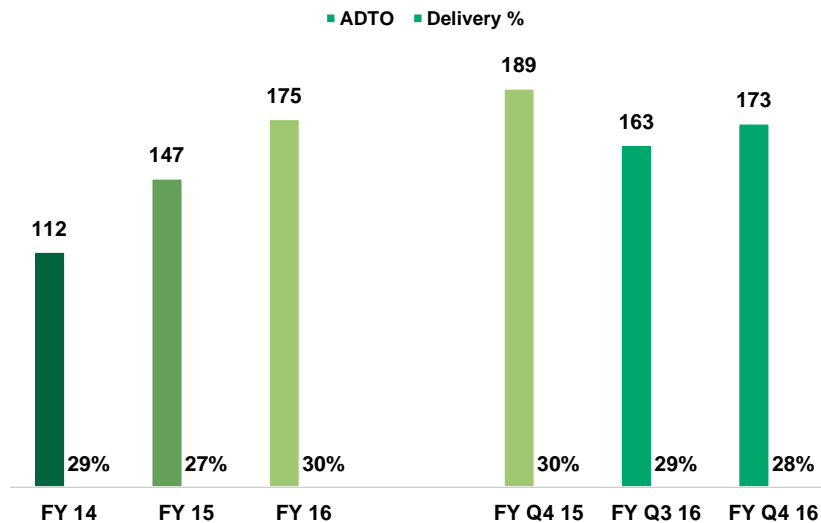


Bank rate

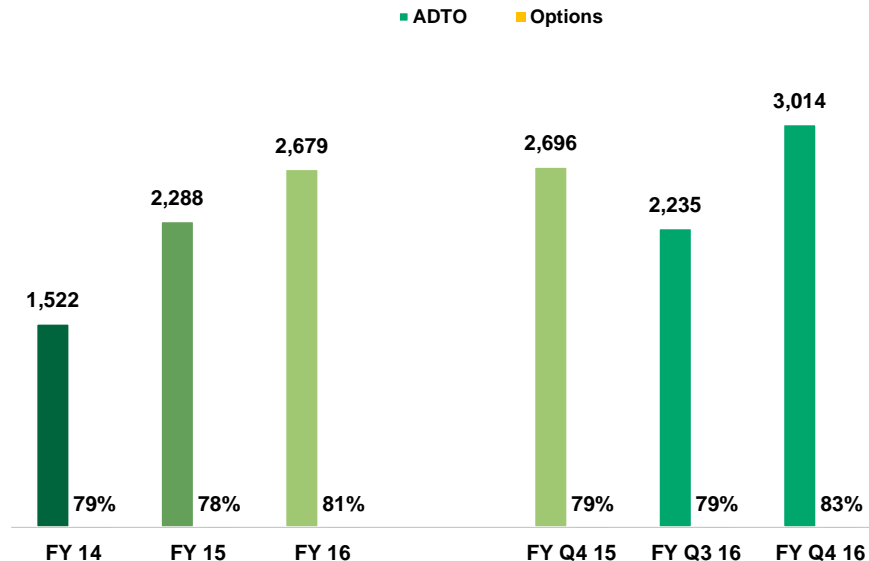


Market Statistics-NSE Average daily turnover (ADTO)

ADTO of NSE in Cash Market (in Bn).
(Total in Value and % shows Delivery turnover on total)



ADTO of NSE in Futures & Option (in Bn).
(Total in Value and % shows Option turnover on total)



THANK YOU!

GEOJIT BNP PARIBAS FINANCIAL SERVICES LTD
34/659-P, Civil Line Road, Padivattom, Kochi-682024
Toll Free: 1800-425-5501 / 1800-103-5501
geojitbnpparibas.com

This report is for information purposes only and does not construe to be any investment, legal or taxation advice. It is not intended as an offer or solicitation for the purchase and sale of any financial instrument. Any action taken by you on the basis of the information contained herein is your responsibility alone and Geojit BNP Paribas Financial Services Ltd (herein after referred as GBNPP) and its subsidiaries or its employees or directors, associates will not be liable in any manner for the consequences of such action taken by you. We have exercised due diligence in checking the correctness and authenticity of the information contained herein, but do not represent that it is accurate or complete. GBNPP or any of its subsidiaries or associates or employees shall not be in any way responsible for any loss or damage that may arise to any person from any inadvertent error in the information contained in this publication. The recipients of this report should rely on their own investigations. GBNPP and/or its subsidiaries and/or directors, employees or associates may have interests or positions, financial or otherwise in the securities mentioned in this report