

July 26, 2023

**BSE Limited** 

Floor 25, P. J. Towers Dalal Street, Fort Mumbai - 400 001

Scrip Code: **543271** 

**National Stock Exchange of India Limited** 

Exchange Plaza Bandra Kurla Complex Bandra (E), Mumbai - 400 051

Trading Symbol: JUBLINGREA

## **Sub: Press Release**

Dear Sirs,

In terms of Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (the "Listing Regulations"), please find herewith the presentation on the financials and operational performance of the Company for the quarter ended June 30, 2023.

The Board Meeting commenced at 11:15 am and concluded at 2:30 pm.

We request you to take the same on record.

Thanking you

Yours faithfully,

For Jubilant Ingrevia Limited

Deepanjali Gulati Company Secretary

Encl.: as above

#### A Jubilant Bhartia Company



Jubilant Ingrevia Limited 1-A, Sector 16-A, Noida-201 301, UP, India Tel: +91 120 4361000 Fax: +91 120 4234895-96 www.jubilantingrevia.com Regd Office: Bhartiagram, Gajraula Distt. Amroha - 244 223 Uttar Pradesh, India CIN: L24299UP2019PLC122657





# **Investor Presentation**

July 2023

**Jubilant Ingrevia Limited** 

## Disclaimer



Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential product characteristics and uses, product sales potential and target dates for product launch are forward looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. Jubilant Ingrevia Limited may, from time to time, make additional written and oral forward looking statements, including statements contained in the company's filings with the regulatory bodies and our reports to shareholders. The company assumes no obligation to update forward-looking statements to reflect actual results, changed assumptions or other factors.

#### **NOTES:**

- 1. The numbers for the quarter and Financial year have been reclassified and regrouped wherever necessary
- 2. Closing Exchange Rate for USD 1 at Rs 82.14 as on June 30, 2023 and Rs 82.17 as on March 31, 2023



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# **Jubilant Bhartia Group - Snapshot**



## Jubilant Bhartia Group founded by Shyam S Bhartia and Hari S Bhartia, leading industrialists from India





Strong presence in diverse sectors like Pharmaceuticals, CDMO (Contract Research & Development Services) and Therapeutics, Specialty Chemicals, Nutraceutical Products and other Life Science Products, Performance Polymers, Food Service (QSR), Auto, Consulting in Aerospace and Oilfield Services



Global presence through investments in India, USA, Canada, Europe, Singapore, China, Sri Lanka and Bangladesh



Employs around 46,000 people across the globe with Over 2,400 in North America

## **Company Snapshot**





Q1'FY24 | Rs. 1,075 Cr FY23 | Rs. 4,773 Cr Revenue



Catering to 1500+ customers



Q1'FY24 | Rs. 125 Cr FY23 | Rs. 580 Cr EBITDA



**134+** products commercialized across business segments



Q1'FY24 | Rs. 58 Cr FY23 | Rs. 308 Cr PAT



Expertise in **35** technology platforms and multistep chemistry

# **Integrated Business Segments**



# **Specialty Chemicals**

- Pyridine & Picolines
- Fine Chemicals
- Agro Chemicals
- CDMO

# **Jubilant Ingrevia Limited**

## **Nutrition & Health Solutions**

- Nutrition & Health Ingredients
- Animal & Human Nutrition Health Solutions

## **Chemical Intermediates**

- Acetyls
- Specialty Ethanol

Most of our Businesses segments are backward Integrated which strengthens our cost Leadership



- Globally among Top 2 in (Pyridine+Beta);
- **Globally #1** in 18 Pyridine Derivatives

Nutrition & Health Solutions

- Global top 2 in Vitamin B3
  - **Domestic leader** in Vitamin B4

Chemical Intermediates

Acetic Anhydride: Globally No. 2 in Merchant Mkt



# Chairmen's Message on Q1'FY24 Financial Results-





Mr. Shyam S Bhartia Chairman



Mr. Hari S Bhartia Co-Chairman

"We are pleased to announce stable performance in Q1'FY24, given the backdrop of depressed market conditions specifically in Agrochemical end use markets.

In our **Specialty Chemicals Business**, demand from our Agrochemical customers globally continue to face headwinds due to exceptionally higher pipeline inventories. However, demand from our Pharmaceutical and other customers has improved leading to improved price realization and margins from these products including CDMO.

In our **Nutrition & Health Solution Business**, Niacinamide sales volumes improved significantly, resulting into revenue growth. We continue to witness improved price realisation due to higher demand in the segment. Business continue to maintain global leadership position in Niacinamide and focus on Niche segments like Food & Cosmetics.

In our **Chemical Intermediates Business**, we continue to improve our market share of key product Acetic Anhydride, despite the challenges of lower demand from Agrochemical end-use segment. We also witnessed lower price realisation in the segment due to pricing pressure from Agro end-use of Acetic Anhydride and lower realisation of Ethyl Acetate in Exports market.

We are witnessing softening of coal prices and with that our overall energy cost is expected to normalise.

We remain committed towards our growth plans and are confident that our well defined capex plan will deliver structured growth in the future as planned."

# Financial Results Overview | Consolidated



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Particulars <sup>1</sup>	Q1'FY23	Q4'FY23	Q1'FY24	Q-o-Q	Y-o-Y
Total Revenue	1,166	1,145	1,075	-6%	-8%
Total EBITDA	151	111	125	13%	-17%
EBITDA Margin (%)	12.9%	9.7%	11.6%		
Profit After Tax	79	52	58	10%	-27%
Profit After Tax Margin (%)	6.8%	4.6%	5.4%		
Basic and Diluted EPS (Rs.)	5.0	3.3	3.6	10%	-27%

# **Key Ratios | As on 30<sup>th</sup> June 2023**



Particulars <sup>1</sup>	FY'2023	Q1'FY2024
Net Debt	312	492
Net Debt to Equity	0.12x	0.18x
Net Debt to EBITDA	0.54x	0.89x
Working Captal to Turnover	17%	20%

All figures are in Rs Crore unless otherwise stated



# Financials | Speciality Chemicals Segment



Particulars <sup>1</sup>	Q1'FY23	Q4'FY23	Q1'FY24	Q-o-Q	Y-o-Y
Segment Revenues	382	468	364	-22%	-5%
% Contribution to Revenues	33%	41%	34%		
EBITDA	64	55	57	3%	-11%
% EBITDA Margins	17%	12%	16%		
% Contribution to EBITDA	43%	50%	46%		

# **Business Highlights | Speciality Chemicals Segment**



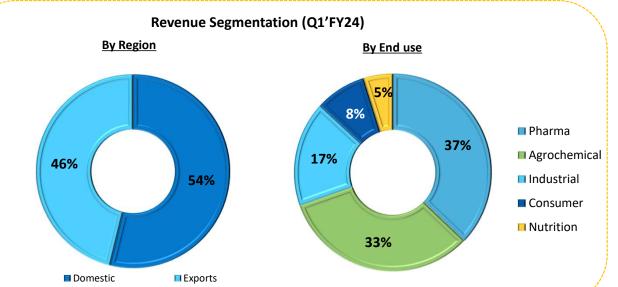
- Registered growth in volumes of Specialty products towards non-agrochemical end-use including CDMO, resulting into normalization and sequential margins improvement of overall segments.
- Demand from customers from Agrochemical end use continue to face headwinds mainly due to higher channel inventory at the customer end.
- Our GMP and non-GMP plants for CDMO products, commissioned in the last quarter are ramping up as per plan and are helping to meet increased demand from our CDMO customers.
- Business continue to focus on optimising energy cost through various initiatives both on generations as well as on consumption side.

# **Business Segment Overview | Speciality Chemicals**



## 70+ Products

(Pyridines & Picolines, Cyanopyridines, Piperidines, Aminopyridines, Lutidines; Diketene derivatives) Globally among Top 2 in (Pyridine+Beta); Globally #1 in 18 Pyridine Derivatives Globally **lowest cost producer of Pyridine** offering significant long-term advantage Serving 15 of top 20 Global Pharma & 7 of top 10 Global Agrochemical companies





**470+** Customers Base **70+** Product Offerings



International reach through offices in US, Europe, Japan & China



Around **48%** export in regulated markets leading to sustainable revenue

# Financial Highlights | Nutrition & Health Solutions



Particulars <sup>1</sup>	Q1'FY23	Q4'FY23	Q1'FY24	Q-o-Q	Y-o-Y
Segment Revenues	150	155	202	30%	35%
% Contribution to Revenues	13%	14%	19%		
EBITDA	19	5	17	246%	-10%
% EBITDA Margins	13%	3%	8%		
% Contribution to EBITDA	12%	4%	13%		

# **Business Highlights | Nutrition & Health Solutions**



- Our Nutrition & Health Ingredients (NHI) business registered significant improvement in Niacinamide volumes. We continue to see improvement in Price realisation of Niacinamide globally.
- NHI Business continues to focus on improving volumes and share from customers in niche segments i.e. Cosmetics and Food grade.
- In NHI business developmental work for Food grade Vitamin B4 is almost over and business is at advance stage of finalising capex for GMP compliant facility of Vitamin B4, approval shall take place in the ensuing quarter.
- Animal Nutrition & Health Solution (ANHS) business continues to focus on speciality products and planning to enhance capacity for Specialty Premix products to cater to the improved demand.

## **Business Segment Overview | Nutrition & Health Solutions**



5 Nutrition Ingredients
&
18+ branded solutions
(For Animal Health)
Entered into Human
Business application of
Choline Chloride

Global top 2 in Vitamin B3

**Domestic leader** in Vitamin B4 (Feed)

Full Backward Integration for Vitamin B3 via green route Catering to Varied End Use Industries, ranging from, Personal Care, Pharmaceuticals and Animal Feed

#### **Niainamide End Use Applications**

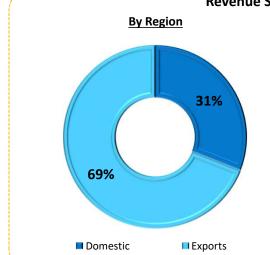


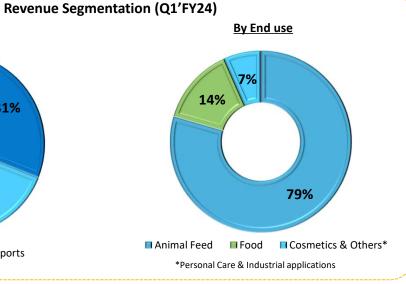
**Energy Drinks** 

**Human Nutrition** 

Nutraceuticals

Dietary Supplements





"Partner of Choice" to ~460 global customers and has established strong distribution network Globally, we serve 90+ customers in Cosmetics, 55+ Customers in Dietary supplements & 20+ Customers for Energy Drinks and Breakfast Cereals.



**Around 44% exports** in regulated markets leading to sustainable revenue

# Financial Highlights | Chemical Intermediates



Particulars <sup>1</sup>	Q1'FY23	Q4'FY23	Q1'FY24	Q-o-Q	Y-o-Y
Segment Revenues	633	522	509	-2%	-20%
% Contribution to Revenues	54%	46%	47%		
EBITDA	76	59	60	2%	-22%
% EBITDA Margins	12%	11%	12%		
% Contribution to EBITDA	51%	53%	48%		

All figures are in Rs Crore unless otherwise stated

## **Business Highlights | Chemical Intermediates**



- Newly commissioned Acetic Anhydride plant at Bharuch is ramping up as expected.
- Business continues to improve its market share of Acetic Anhydride in domestic as well as International market.
- The Price realizations of Acetic Anhydride witnessed headwinds especially from Agrochemical end-use customers, due to the global pricing pressure in their end products.
- Business continues to rationalize sales of Ethyl Acetate due to excess supply, while the demand for Ethyl Acetate has further impacted negatively in EU and US regions.
- In Speciality Ethanol, business continues to rationalize sales to niche customers.

## **Business Segment Overview | Chemical Intermediates**



#### 9 Products

(Acetic Anhydride, Ethyl Acetate ,Propionic Anhydride, Aldehydes, Speciality Alcohol, Anhydrous Alcohol, Green Acetic Acid) Acetic Anhydride:
Globally No. 2 in
Merchant Mkt
No.1 in India
Estimated to be Global
leader by FY'24

# Revenue Segmentation (Q1'FY24) By Region 22% 29% 27% 40% Domestic Exports Pharma Nutrition Agro Industrial

# Catering to Varied End Use Industries, most of these end use having promising growth



- Catering to Multiple End Use Industries with High Growth
   Potential.
- Pharma, Agro and Packaging applications are estimated to witness strong growth, through Paracetamol, Acephate, Various APIs and Food Packaging sectors
- High Growth Potential through Newer End-Uses through Wood Acetylation and Polyamide Films of Mobile Phone Screen.



# Research Development & Technology (RDT)





**3 RDT centers** in Noida, Gajraula and Bharuch

Key Highlights

**35 Key technology platforms** developed & commercialized to global standards. Some are unique: Ammoxidation, Grignard etc.



120 highly qualified scientists (21 PhDs)

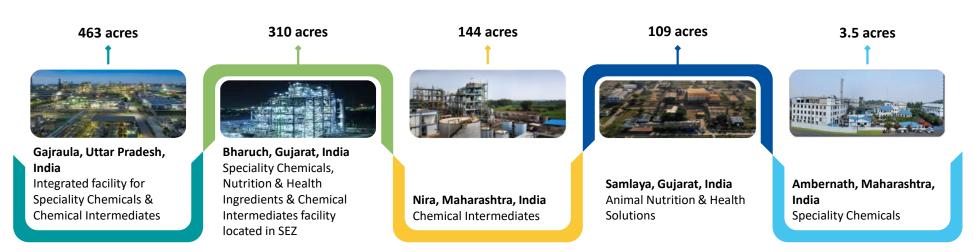
**33 Products in Pipeline** for next 4 years

sm	1000	s MT	100s MT			MTs	
Platforms	Aromatization	Oxidation	Sandmeyer	Grignard	Fluorination	Hoffmann Re-arrangement	Bu-Li Reaction
	Vapour Phase Reactions	Ammoxidation,	Bromination	Methylation	Thiol Handling	Methoxylation	Iodination
r Technology	Chlorination / Photo chlorination	Fermentation	Esterification	Quarternisation	Ethylene Oxide Reaction	N-Formylation	Chiral Synthesis
Key		Ketene Technology	Hydrogenation	Chichibabin		De-alkylation	

# Multi Location Manufacturing & Operation Excellence



## **Manufacturing Facilities**





Multi-Chemistry, Multi-Product Expertise Continuous & Batch processes

World Class GMP facility at Bharuch

cGMP compliant Pilot Plant

**Ecologically Harmonized Practices** 

Health & Safety benchmarking global performance

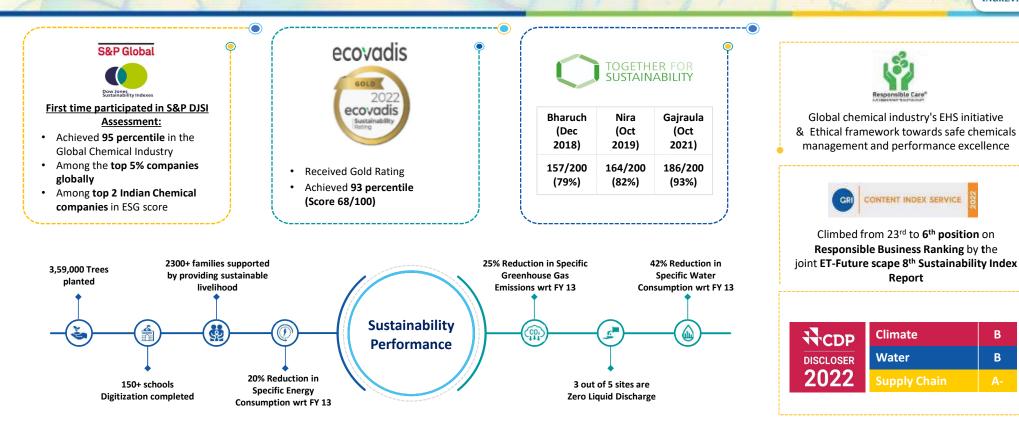
# **Sustainability**



В

В

Index (DJSI)



2002 2003 2008 2009 2013 2015 2021 2001 2005 2010 2019 ISO 14000 Sustainability Sustainability Became GRI Jubilant Bhartia Climate Change Became UNGC 1st EvoVadis SoFI Sustainability Sustainability Dow Jones Certification Policy Adopted Report Released Organization Foundation CSR Mitigation and Signatory and Review Software Goals created Sustainability

Participation in

CDP

conducted

Launched

aligned with

UNSDG

Green Supply

Chain Policy

Stakeholder Member

Wing Launched

## **Bring Progressive Social Change via Strategic Multi-Stakeholder Partnerships**



# Established in 2007

**Mission:** To develop multi-stakeholder sustainable models to bring about 'social change' involving knowledge generation & sharing, experiential learning & entrepreneurial ecosystem



Aspiring to touch the Lives through social initiatives



**Education** 



Improving Health



Escalating Employability



Rural Development



FACE- Centre for Excellence



Benefitting over
 100,000 students in
 500 govt. primary
 schools through
 E-Muskaan (School
 Digitization), Kushiyon
 Ki Pathshala (Value
 education), Muskaan
 Science Lab (Science for
 rural children)







Providing affordable basic
& preventive health care to
over 6.5 Lakh populations
in 437 villages through
Jubilant Aarogya (Providing
affordable healthcare,
Swasthya Prahari
(Preventive Health care)
enabled with JUBICARETele-clinic platform



 Working towards providing Sustainable livelihood to 10000 family through Nayee Disha (Skill Development), Samridhhi (SHG & micro enterprise Promotion), Jubifarm (Sustainable Agriculture programme)



- Jansanchetna: Resource mapping and disseminating Emergency Preparedness plan with neighboring community at all plant locations
- Rural Infrastructure
   Support: As and when
   required supporting rural
   infra like Water ATM, Hand
   pumps, Pond reclamation,
   School Building,
   Community Toilet, etc



- JBF with the Schwab
   Foundation recognize & award exceptional individuals in Social Business
- Providing business to social enterprises



 An initiative between CII & Jubilant Bhartia to improve productivity of agriculture and increase farmer income









# **Annexure 1- Income Statement | Consolidated**



Q1'FY23	Q4'FY23	Q1'FY24	QoQ	YoY
1159	1129	1069	-5%	-8%
6	16	6	-59%	-1%
1166	1145	1075	-6%	-8%
10	9	9	-6%	-16%
1176	1154	1084	-6%	-8%
684	545	579	6%	-15%
38	54	21	-62%	-44%
-112	49	-50	-202%	-56%
82	86	93	9%	14%
4	6	11	101%	180%
31	30	32	8%	3%
192	150	159	6%	-17%
142	159	155	-2%	9%
1060	1078	1002	<b>-7</b> %	-5%
116	76	81	8%	-30%
25	12	17	46%	-33%
11	12	7	-41%	-38%
79	52	58	10%	-27%
5.0	3.3	3.6	10%	-27%
5.0	3.3	3.6	10%	-27%
	1159 6 1166 10 1176 684 38 -112 82 4 31 192 142 1060 116	1159       1129         6       16         1166       1145         10       9         1176       1154         684       545         38       54         -112       49         82       86         4       6         31       30         192       150         142       159         1060       1078         116       76         25       12         11       12         79       52         5.0       3.3	1159       1129       1069         6       16       6         1166       1145       1075         10       9       9         1176       1154       1084         684       545       579         38       54       21         -112       49       -50         82       86       93         4       6       11         31       30       32         192       150       159         142       159       155         1060       1078       1002         116       76       81         25       12       17         11       12       7         79       52       58         5.0       3.3       3.6	1159       1129       1069       -5%         6       16       6       -59%         1166       1145       1075       -6%         10       9       9       -6%         1176       1154       1084       -6%         684       545       579       6%         38       54       21       -62%         -112       49       -50       -202%         82       86       93       9%         4       6       11       101%         31       30       32       8%         192       150       159       6%         142       159       155       -2%         1060       1078       1002       -7%         116       76       81       8%         25       12       17       46%         11       12       7       -41%         79       52       58       10%         5.0       3.3       3.6       10%

<sup>1.</sup> All figures are in Rs Crore unless otherwise stated.
Expenses covered in Other expenses include i) Consumption of stores and spares and packing materials. ii) Repairs and maintenance, iii) Freight & forwarding (including ocean freight). iv) Others

# Annexure II: Income Statement Segmental – Q1'FY24



Particulars <sup>1</sup>	Q1'FY23	Q4'FY23	Q1'FY24	QoQ (%)	YoY (%)
Total Revenue from Operations	1,166	1,145	1,075	(6%)	(8%)
Speciality Chemicals	382	468	364	(22%)	(5%)
Nutrition & Health Solutions	150	155	202	30%	35%
Chemical Intermediates	633	522	509	(2%)	(20%)
Reported EBITDA	151	111	125	13%	(17%)
Speciality Chemicals	64	55	57	3%	(11%)
Nutrition & Health Solutions	19	5	17	246%	(10%)
Chemical Intermediates	76	59	60	2%	(22%)
Unallocated Corporate (Expense	-8	-8	-9	-	-
PAT	<b>79</b>	52	58	10%	(27%)
EPS	5.0	3.3	3.6	10%	(27%)
Reported EBITDA Margins	12.9%	9.7%	11.6%		
Speciality Chemicals	16.8%	11.9%	15.7%		
Nutrition & Health Solutions	12.5%	3.1%	8.3%		
Chemical Intermediates	12.1%	11.3%	11.8%		
Net Margin	6.8%	4.6%	5.4%		

 $<sup>1. \</sup>quad \textit{All figures are in Rs Crore unless otherwise stated}.$ 

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## For More Information



Jubilant Ingrevia Limited is a global integrated Life Science products and Innovative Solutions provider serving Pharmaceutical, Nutrition, Agrochemical, Consumer and Industrial customers with customised products and solutions that are innovative, cost-effective and conforming to excellent quality standards.

The Company offers a broad portfolio of high quality ingredients that find application in a wide range of industries. The company has over 2,100 employees and serves more than 1,500 customers in more than 50 countries across the world. The Company's portfolio also extends to custom research and manufacturing for pharmaceutical and agrochemical customers on an exclusive basis.

Jubilant Ingrevia Limited is a Responsible Care certified company, driven by the motive to add value to millions of lives through innovations and cutting-edge technology. As a leader in key products that the Company manufactures, it takes pride in being a partner of choice for its valued customers.

For more information, please visit: www.jubilantingrevia.com

## For Investors:

## **Pavleen Taneja**

Jubilant Ingrevia Limited.

**Ph:** +91 120 436 1000

■ E-mail: pavleen.taneja@jubl.com

## Siddharth Rangnekar, CDR India

**Ph:** +91 22 6645 1209

E-mail: siddharth@cdr-india.com

#### For Media:

## Sudhakar Safaya

**?** Ph: +91 120 436 1034

E-mail: sudhakar.safaya@jubl.com

## **Clayton Dsouza**

Madison Public Relations

**Ph:** +91 9930011602

▼ E-mail: clayton.dsouza@madisonpr.in

# **Annexure III - Conference Call Details**



Date : July 27<sup>th</sup>, 2023

Time: 05:00 pm IST

Diamond Pass Log-In	
Pre-registration:	To enable participants to connect to the conference call without having to wait for an operator, please register at the below mentioned link.  Click here to Express/oin the Call  You will receive dial in numbers, passcode and a pin for the concall on the registered email address provided by you. Kindly dial into the call on the Conference Call date and use the passcode & pin to connect to call.
Conference Dial-In Numbers	
Universal Access:	+ 91 22 <mark>6280 1141</mark> + 91 22 <mark>7115 8042</mark>
Toll Free Number:	USA: <b>1 866 746 2133</b> UK: <b>0 808 101 1573</b> Singapore: <b>800 101 2045</b> Hong Kong: <b>800 964 448</b>
Audio Link:	The Audio link will be available on the company website. Please access the link here - https://jubilantingrevia.com/investors/financials/quarterly-results



## **Jubilant Ingrevia Limited**

1A, Sector 16A, Noida – 201301, India Tel.: +91 120 4361000 www.jubilantingrevia.com

#### **PRESS RELEASE**

Noida, Wednesday, July 26th, 2023

## JUBILANT INGREVIA - Q1'FY24 RESULTS

Particulars <sup>1</sup>	Q1'FY23	Q4'FY23	Q1'FY24	Q-o-Q	Y-o-Y
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Basic and Diluted EPS (Rs.)	5.0	3.3	3.6	10%	-27%

The Board of Jubilant Ingrevia Limited met today to approve financial results for the quarter ended June 30<sup>th</sup>, 2023.

Commenting on the Company's performance, Mr. Shyam S Bhartia, Chairman and Mr. Hari S Bhartia, Co-Chairman, Jubilant Ingrevia Limited said:

"We are pleased to announce stable performance in Q1'FY24, given the backdrop of depressed market conditions specifically in Agrochemical end use markets.

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## Q1'FY24 Highlights | Segment Wise Analysis

## A. Speciality Chemicals

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- Our GMP and non-GMP plants for CDMO products, commissioned in the last quarter are ramping up as per plan and are helping to meet increased demand from our CDMO customers.
- Business continue to focus on optimising energy cost through various initiatives both on generations as well as on consumption side.

#### **B.** Nutrition & Health Solutions

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## **C.** Chemical Intermediates Segment

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- Business continues to rationalize sales of Ethyl Acetate due to excess supply, while the demand for Ethyl Acetate has further impacted negatively in EU and US regions.
- In Speciality Ethanol, business continues to rationalize sales to niche customers.

## D. Income Statement - Q1'FY24

Particulars <sup>1</sup>	Q1'FY23	Q4'FY23	Q1'FY24	QoQ	YoY
Revenue from operations					·
a) Sales/Income from operations	1159	1129	1069	-5%	-8%
b) Other operating income	6	16	6	-59%	-1%
Total revenue from operations	1166	1145	1075	-6%	-8%
Other income	10	9	9	-6%	-16%
Total income	1176	1154	1084	-6%	-8%
Expenses					
a) Cost of materials consumed	684	545	579	6%	-15%
b) Purchases of stock-in-trade	38	54	21	-62%	-44%
c) Changes in inventories of finished goods,					
stock-in-trade and work-in progress	-112	49	-50	-202%	-56%
d) Employee benefits expense	82	86	93	9%	14%
e) Finance costs	4	6	11	101%	180%
f) Depreciation and amortisation expense	31	30	32	8%	3%
g) Other expenses:					
- Power and fuel expense	192	150	159	6%	-17%
- Others	142	159	155	-2%	9%
Total expenses	1060	1078	1002	- <b>7</b> %	-5%
Profit before tax	116	76	81	8%	-30%
Tax expense					
- Current tax	25	12	17	46%	-33%
- Deferred tax charge	11	12	7	-41%	-38%
Net profit for the period/year	79	52	58	10%	-27%
Earnings per share of ₹ 1 each					
Basic (₹)	5.0	3.3	3.6	10%	-27%
Diluted (₹)	5.0	3.3	3.6	10%	-27%



## E. Segment P&L - Q1'FY24

Particulars <sup>1</sup>	Q1'FY23	Q4'FY23	Q1'FY24	QoQ (%)	YoY (%)
Total Revenue from Operations	1,166	1,145	1,075	(6%)	(8%)
Speciality Chemicals	382	468	364	(22%)	(5%)
Nutrition & Health Solutions	150	155	202	30%	35%
Chemical Intermediates	633	522	509	(2%)	(20%)
Reported EBITDA	151	111	125	13%	(17%)
Speciality Chemicals	64	55	57	3%	(11%)
Nutrition & Health Solutions	19	5	17	246%	(10%)
Chemical Intermediates	76	59	60	2%	(22%)
Unallocated Corporate (Expense	-8	-8	-9	-	-
PAT	79	52	58	10%	(27%)
EPS	5.0	3.3	3.6	10%	(27%)
Reported EBITDA Margins	12.9%	9.7%	11.6%		
Speciality Chemicals	16.8%	11.9%	15.7%		
Nutrition & Health Solutions	12.5%	3.1%	8.3%		
Chemical Intermediates	12.1%	11.3%	11.8%		
Net Margin	6.8%	4.6%	5.4%		

## F. Key Ratios

Particulars <sup>1</sup>	FY'2023	Q1'FY2024
Net Debt	312	492
Net Debt to Equity	0.12x	0.18x
Net Debt to EBITDA	0.54x	0.89x
Working Captal to Turnover	17%	20%

#### **About Jubilant Ingrevia Limited**

Jubilant Ingrevia Limited is a global integrated Life Science products and Innovative Solutions provider serving Pharmaceutical, Nutrition, Agrochemical, Consumer and Industrial customers with customised products and solutions that are innovative, cost-effective and conforming to excellent quality standards.

The Company offers a broad portfolio of high quality ingredients that find application in a wide range of industries. The company has over 2,300 employees and serves more than 1,500 customers in more than 50 countries across the world. The Company's portfolio also extends to custom research and manufacturing for pharmaceutical and agrochemical customers on an exclusive basis.

Jubilant Ingrevia is a Responsible Care certified company, driven by the motive to add value to millions of lives through innovations and cutting-edge technology. As a leader in key products that the Company manufactures, it takes pride in being a partner of choice for its valued customers.

For more information, please visit: <a href="www.jubilantingrevia.com">www.jubilantingrevia.com</a>.



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Earnings Call details: The company will host earnings call at 5.00 PM IST on 27<sup>th</sup> July, 2023

Diamond Pass Log-In	
Pre-registration:	To enable participants to connect to the conference call without having to wait for an operator, please register at the below mentioned link.  Click here to Express/oin the Call  You will receive dial in numbers, passcode and a pin for the concall on the registered email address provided by you. Kindly dial into the call
	on the Conference Call date and use the passcode & pin to connect to call.
Conference Dial-In Numbers	
	+ 91 22 6280 1141
Universal Access:	+ 91 22 7115 8042
	USA: <b>1 866 746 2133</b>
Toll Free Number:	UK: <b>0 808 101 1573</b>
	Singapore: <b>800 101 2045</b>
	Hong Kong: <b>800 964 448</b>
Audio Link:	The Audio link will be available on the company website. Please access the link here - https://jubilantingrevia.com/investors/financials/quarterly-results

#### Disclaimer:

#### Note 1

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential product characteristics and uses, product sales potential and target dates for product launch are forward looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. Jubilant Ingrevia Limited may, from time to time, make additional written and oral forward looking statements, including statements contained in the company's filings with the regulatory bodies and our reports to shareholders. The company assumes no obligation to update forward-looking statements to reflect actual results, changed assumptions or other factors.