

Ajanta Pharma Limited Ajanta Tower, 54-A, M V Road, Chakala, Andheri (E), Mumbai – 400 093, India

T +91 22 6060 9000 E legal.info@ajantapharma.com W www.ajantapharma.com



28th July 2025

BSE LIMITED
Phiroze Jeejeebhoy Towers
Dalal Street,
Mumbai – 400001

National Stock Exchange of India, Exchange Plaza, 5th Floor, Plot no. C/1, G Block, Bandra Kurla Complex, Bandra (East), Mumbai – 400 051

Scrip Code: BSE – AJANTPHARM 532331

Scrip Code: NSE AJANTPHARM EQ

Sub.: Outcome of the Board Meeting

Dear Sir/Madam,

At the Board meeting held today, the Board has inter-alia approved and taken on record Unaudited Financial results for the quarter ended 30th June 2025. Pursuant to Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we enclose herewith the following:

- 1. Press Release:
- 2. Unaudited Consolidated Financial Results for the quarter ended 30th June 2025;
- 3. Limited Review Report from Auditors M/s B S R & Co. LLP on the unaudited Consolidated Financial Results for the quarter ended 30th June 2025;
- 4. Unaudited Standalone Financial Results for the quarter ended 30th June 2025;
- 5. Limited Review Report from Auditors M/s B S R & Co. LLP on the unaudited Standalone Financial Results for the guarter ended 30th June 2025;
- 6. Investor presentation.

Meeting of the Board of Directors commenced at 1.30 p.m. and concluded at 2: 50 p.m.

Kindly take the above on your records.

Thanking You,

Yours faithfully,

GAURANG SHAH

Sr. VP - Legal & Company Secretary

Encl.: a/a



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Press Release

Revenue from operations up by 14%

(1st Quarter FY 2026 Consolidated Results)

Mumbai, 28th **July, 2025**: Ajanta Pharma Ltd., a specialty pharmaceutical formulation company today reported its excellent performance for 1st quarter ended 30th June 2025.

Q1 FY 2026 performance highlights (compared to Q1 FY 2025):

- Revenue from operations at Rs. 1,303 cr. against Rs. 1,145 cr.; up 14%.
- EBITDA at Rs. 351 cr. against Rs. 330 cr.; up 6%; EBITDA at 27%.
- Profit after tax at **Rs. 255 cr.** against Rs. 246 cr.; up 4%; **PAT at 20%**.
- The mark-to-market forex loss stood at Rs. 25 cr. Excluding this impact, EBITDA stood at Rs. 376 cr., reflecting a 14% growth, with an EBITDA margin of 29%. PAT grew by 12%, with a PAT margin of 21%.
- Cashflow from operations (CFO) was Rs. 282 cr., EBITDA to CFO conversion of 80%.
- Free cashflow (FCF) was Rs. 209 cr., FCF to PAT conversion of 82%.
- ROCE stood at a healthy level of 33% and RONW at 26%.

Segment wise performance:

(Rs. cr.)

| Markets | | C | Gwth% | | | |
|--------------------|----|-------|---------|-------|-------|--|
| Markets | F۱ | 2025 | FY 2026 | | GWth% | |
| Branded Generics | | | | | | |
| India | ₹ | 353 | ₹ | 409 | 16% | |
| Asia | ₹ | 277 | ₹ | 304 | 10% | |
| Africa | ₹ | 230 | ₹ | 228 | -1% | |
| Sub-Total | ₹ | 860 | ₹ | 941 | 9% | |
| | | | | | | |
| US Generic | ₹ | 228 | ₹ | 310 | 36% | |
| | | | | | | |
| Africa Institution | ₹ | 42 | ₹ | 38 | -8% | |
| | | | | | | |
| Total | ₹ | 1,130 | ₹ | 1,289 | 14% | |







As per **IQVIA MAT June 2025**, our India branded generic performance exceeded IPM growth by **29%**. The higher growth came from **Volumes increase**, which exceeded IPM by **73%** & **New launches**, which exceeded IPM by **46%**.

| | Growth % | | |
|-----------------|----------|--------|--|
| Therapy | IPM | Ajanta | |
| Cardiology | 12% | 8% | |
| Ophthalmology | 5% | 9% | |
| Dermatology | 9% | 13% | |
| Pain Management | 7% | 10% | |
| Overall | 8% | 10% | |

ANDA status as at the end of Q1 FY 2026 is as below:

| Particulars | Q1 FY 2026 |
|-------------------------------|------------|
| Filed | Nil |
| Approval received | 1 |
| Launched | 1 |
| Total ANDA's commercialized | 47 |
| Awaiting approval with US FDA | 21 |
| Tentative approval | 2 |

R&D expense:

(Rs. cr.)

| Particulars | FY 2025 | | FY | 2026 | % to Revenue | |
|-------------|---------|----|----|------|-----------------|--|
| Q1 | ₹ | 51 | ₹ | 56 | 4% | |

About Ajanta Pharma Limited

Ajanta Pharma is a speciality pharmaceutical formulation company having major focus on branded generic business across India, Asia & Africa. Company has ground presence in each of these 30+ countries. Many of company's products are 1st to market and are leading in their sub-therapeutic segments. Company also has presence in USA in generic business and institution business in Africa.

Company's state of the art R&D centre is in Mumbai. Company has 7 world class manufacturing facilities located in India.

For the Last 3 financial years, company has posted healthy revenue CAGR of 11% and even stronger PAT CAGR of 25%.

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Earnings Conference Call

The Company will host an Earnings Conference Call at 1600 hrs. IST (1830 hrs. SST/HKT, 1130 hrs. BST, 0630 hrs. US ET), during which the leadership team will discuss the financial performance and take questions. A transcript of the conference call will be available at www.ajantapharma.com.

Dial-in Information

| Date and Time | July 28, 2025 at 1600 – 1700 hrs IST 1830 – 1930 hrs SST/HKT 1130 – 1230 hrs BST 0630 – 0730 hrs US ET |
|-------------------------------------|--|
| Dial-in Numbers | |
| Diamond pass link for faster access | Click here to register |
| Universal Access | Primary Access: (+91 22 6280 1542) (+91 22 7115 8372) |
| International Toll Free | USA: 18667462133 UK: 08081011573 Hong Kong: 800964448 Singapore: 8001012045 |

For convenience and faster connectivity to the conference, kindly follow the below steps:

- 1. Register through the Diamond pass link.
- 2. You will receive a calendar invite along with a passcode and a PIN number. The passcode and PIN will be activated 30 minutes prior to the conference scheduled time.
- 3. Dial the 'conference Dial-in number' you will receive on your email.
- 4. On system prompt dial the PASSCODE followed by # key.
- 5. On system prompt enter the PIN followed by # key.
- 6. If the line gets disconnected, you need to dial the 'conference dial-in number' again and follow the necessary steps.

Playback of Earnings Conference Call audio:

Playback of the earnings call will be available 120 minutes after the end of the call on our website (www.ajantapharma.com).

For more details visit www.ajantapharma.com

For regular updates follow us on x.com – https://x.com/AjantaPharmaLtd

For specific queries, contact:

Rajeev Agarwal Tel: +91 22 6060 9706 Email: rajeev.agarwal@ajantapharma.com
Abhineet Kumar Tel: +91 22 6060 9721 Email: abhineet.kumar@ajantapharma.com

Reuters: AJPH.NS, Bloomberg: AJP:IN, NSE: AJANTPHARM, BSE: 532331

Safe Harbour Statement



Ajanta Pharma Limited Ajanta Tower, 54-A, M V Road, Chakala, Andheri (E), Mumbai - 400 093, India

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Statement of Consolidated Unaudited Financial Results for the quarter ended 30 June 2025

₹ in Crore

| | | | | ₹ in Crore |
|---|-----------|------------------------|-----------|------------|
| Particulars | | 3 months ended | | Year Ended |
| | 30-Jun-25 | 31-Mar-25 | 30-Jun-24 | 31-Mar-25 |
| | Unaudited | Audited (Refer Note 3) | Unaudited | Audited |
| Income | | | | |
| Revenue from operations | 1,302.65 | 1,170.41 | 1,144.92 | 4,648.10 |
| Other income (Refer note 4) | 26.33 | 18.11 | 26.47 | 94.50 |
| Total Income | 1,328.98 | 1,188.52 | 1,171.39 | 4,742.60 |
| Expenses | | | | |
| Cost of materials consumed | 207.08 | 190.96 | 238.41 | 846.60 |
| Purchases of stock-in-trade | 51.63 | 80.18 | 45.28 | 249.80 |
| Changes in inventories of finished goods, work-in-progress and stock-in-trade | 17.17 | 12.28 | (15.84) | (25.64) |
| Employee benefits expense | 302.90 | 279.78 | 283.78 | 1,089.69 |
| Finance costs | 5.26 | 6.07 | 0.73 | 20.73 |
| Depreciation and amortisation expense | 41.29 | 39.78 | 33.97 | 144.11 |
| Other expenses (Refer note 4) | 372.52 | 310.06 | 262.94 | 1,228.15 |
| Total Expenses | 997.85 | 919.11 | 849.27 | 3,553.44 |
| Profit before and after exceptional items but before tax | 331.13 | 269.41 | 322.12 | 1,189.16 |
| Tax Expense | | | | |
| Current Tax (net) | 73.50 | 61.96 | 79.38 | 312.30 |
| Deferred Tax (net) | 2.29 | (17.81) | (3.03) | (43.53) |
| Profit after tax | 255.34 | 225.26 | 245.77 | 920.39 |
| Other Comprehensive Income (OCI) | | | | |
| Items that will be reclassified subsequently to profit or loss | 3.41 | 3.47 | (4.91) | 7.68 |
| Income tax relating to Items that will be reclassified subsequently to profit or loss | - | - | - | - |
| Items that will not be reclassified subsequently to profit or loss | (4.99) | (2.19) | (3.74) | (8.96) |
| Income tax relating to items that will not be reclassified to profit or loss | 1.74 | 0.76 | 1.31 | 3.13 |
| Other Comprehensive Income / (loss) for the year, net of tax | 0.16 | 2.04 | (7.34) | 1.85 |
| Total Comprehensive Income for the period | 255.50 | 227.30 | 238.43 | 922.24 |
| Paid-up Equity Share Capital (Face value of ₹ 2 each) | 25.07 | 25.07 | 25.07 | 25.07 |
| Other Equity | | | | 3,765.22 |
| Earnings Per Share (Face value of ₹ 2 each) | | | | |
| (a) Basic - in ₹ | 20.44 | 18.00 | 19.54 | 73.56 |
| (b) Diluted - in ₹ | 20.43 | 18.00 | 19.53 | 73.53 |

Notes:

- 1. The above consolidated financial results have been reviewed by Audit Committee and approved by the Board of Directors at their meeting held on 28 July 2025. The statutory auditors have expressed an unmodified opinion. The review report has been filed with the stock exchange and is available on company website.
- 2. The consolidated unaudited financial results of the Company, its wholly owned subsidiaries ("the Group") have been prepared as per Ind AS 110 on Consolidated Financial Statements. There is no minority interest.
- 3. The figures for the quarter ended 31 March 2025 are the balancing figures between audited figures in respect of full financial year and the unaudited published year to date figure upto the third quarter ended 31 December 2024.

| 4. | Other | income / | Other | expense | includes | : |
|----|-------|----------|-------|---------|----------|---|
| | | | | | | |

| 4. Other income / Other expense includes : | 3 months ended | | Year Ended | |
|--|----------------|-----------|------------|-----------|
| ₹ in Crore | 30-Jun-25 | 31-Mar-25 | 30-Jun-24 | 31-Mar-25 |
| Foreign exchange gain (in other income) | 9.38 | 7.06 | 8.26 | 28.21 |
| Foreign exchange loss (in other expense) | 25.15 | - | - | 8.82 |

^{5.} The Group operates exclusively in one reportable business segment i.e., "Pharmaceuticals".

6. The Financial Results are available on the company's website www.ajantapharma.com, www.nseindia.com and www.bseindia.com.

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By order of the Board For Ajanta Pharma Ltd.

YOGESH Digitally signed by YOGESH MANNALAL AGRAWAL AGRAWAL AGRAWAL 14:09:28 +05'30'

Yogesh M. Agrawal Managing Director

Mumbai, 28 July 2025

BSR&Co.LLP

14th Floor, Central B Wing and North C Wing Nesco IT Park 4, Nesco Center Western Express Highway Goregaon (East), Mumbai – 400 063, India Telephone: +91 (22) 6257 1000

Fax: +91 (22) 6257 1010

Limited Review Report on unaudited consolidated financial results of Ajanta Pharma Limited for the quarter ended 30 June 2025 pursuant to Regulation 33 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

To the Board of Directors of Ajanta Pharma Limited

- 1. We have reviewed the accompanying Statement of unaudited consolidated financial results of Ajanta Pharma Limited (hereinafter referred to as "the Parent"), and its subsidiaries (the Parent and its subsidiaries together referred to as "the Group") for the quarter ended 30 June 2025 ("the Statement"), being submitted by the Parent pursuant to the requirements of Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ("Listing Regulations").
- 2. This Statement, which is the responsibility of the Parent's management and approved by the Parent's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013, and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the Securities and Exchange Board of India under Regulation 33(8) of the Listing Regulations, to the extent applicable.

4. The Statement includes the results of the following entities

| Sr. No | Name of Component | Relationship |
|--------|-----------------------------------|-------------------------|
| 1. | Ajanta Pharma Limited | Parent |
| 2. | Ajanta Pharma (Mauritius) Limited | Wholly owned subsidiary |
| 3. | Ajanta Pharma USA, Inc. | Wholly owned subsidiary |
| 4. | Ajanta Pharma Phillippines Inc. | Wholly owned subsidiary |
| 5. | Ajanta Pharma Nigeria Limited | Wholly owned subsidiary |

Limited Review Report (Continued) Ajanta Pharma Limited

- 5. Attention is drawn to the fact that the figures for the three months ended 31 March 2025 as reported in the Statement are the balancing figures between audited figures in respect of the full previous financial year and the published year to date figures up to the third quarter of the previous financial year. The figures up to the end of the third quarter of previous financial year had only been reviewed and not subjected to audit.
- Based on our review conducted and procedures performed as stated in paragraph 3 above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- The Statement includes the interim financial results of 3 Subsidiaries which have not been reviewed, whose interim financial results reflects total revenues (before consolidation adjustments) of Rs. 93.31 Crores, total net profit after tax (before consolidation adjustments) of Rs. 11.23 Crores and total comprehensive income (before consolidation adjustments) of Rs. 14.15 Crores for the quarter ended 30 June 2025, as considered in the Statement. According to the information and explanations given to us by the Parent's management, these interim financial results are not material to the Group.

Our conclusion is not modified in respect of this matter.

For B S R & Co. LLP

Chartered Accountants

Firm's Registration No.:101248W/W-100022

REKHA SHENOY Digitally signed by **REKHA SHENOY** Date: 2025.07.28 14:32:20 +05'30'

Rekha Shenoy

Partner

Membership No.: 124219

28 July 2025

Mumbai

UDIN:25124219BMOOXE2630



Ajanta Pharma Limited Ajanta Tower, 54-A, M V Road, Chakala, Andheri (E), Mumbai – 400 093, India

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Statement of Standalone Unaudited Financial Results for the quarter ended 30 June 2025

₹ in Crore

| | _ | _ | | \ III CIOIE |
|---|-------------|------------------------|-----------|-------------|
| Particulars | | 3 months ended | | Year Ended |
| | 30-Jun-25 | 31-Mar-25 | 30-Jun-24 | 31-Mar-25 |
| | Unaudited | Audited (Refer Note 2) | Unaudited | Audited |
| Income | | | | |
| Revenue from operations | 1,208.56 | 1,013.94 | 1,077.27 | 4,322.04 |
| Other income (Refer note 3) | 40.63 | 17.93 | 28.37 | 119.87 |
| Total Incom | ne 1,249.19 | 1,031.87 | 1,105.64 | 4,441.91 |
| Expenses | | | | |
| Cost of materials consumed | 207.08 | 190.96 | 238.41 | 846.60 |
| Purchases of stock-in-trade | 50.29 | 56.54 | 44.61 | 184.00 |
| Changes in inventories of finished goods, work-in-progress and stock-in-trade | 6.08 | (15.10) | (25.08) | (18.58) |
| Employee benefits expense | 280.96 | 257.86 | 265.68 | 1,010.90 |
| Finance costs | 0.73 | 0.67 | 0.72 | 4.60 |
| Depreciation and amortisation expense | 40.31 | 38.76 | 32.92 | 139.93 |
| Other expenses (Refer note 3) | 334.75 | 274.03 | 237.82 | 1,094.40 |
| Total Expens | es 920.20 | 803.72 | 795.08 | 3,261.85 |
| Profit before and after exceptional items but before tax | 328.99 | 228.15 | 310.56 | 1,180.06 |
| Tax Expense | | | | |
| Current Tax (net) | 70.73 | 39.10 | 71.42 | 258.03 |
| Deferred Tax (net) | 3.29 | (4.38) | 3.11 | 5.14 |
| Profit after tax | 254.97 | 193.43 | 236.03 | 916.89 |
| Other Comprehensive Income (OCI) | | | | |
| Items that will not to be reclassified subsequently to profit or loss | (4.99) | (2.19) | (3.74) | (8.96) |
| Income tax relating to items that will not be reclassified to profit or loss | 1.74 | 0.76 | 1.31 | 3.13 |
| Other Comprehensive Income / (loss) for the year, net of tax | (3.25) | (1.43) | (2.43) | (5.83) |
| Total Comprehensive Income for the period | 251.72 | 192.00 | 233.60 | 911.06 |
| Paid-up Equity Share Capital (Face value of ₹ 2 each) | 25.07 | 25.07 | 25.07 | 25.07 |
| Other Equity | | | | 3,600.24 |
| Earnings Per Share (Face value of ₹ 2 each) | | | | |
| (a) Basic - in ₹ | 20.41 | 15.46 | 18.77 | 73.28 |
| (b) Diluted - in ₹ | 20.40 | 15.45 | 18.75 | 73.25 |
| Notes : | | • • | | |

Notes:

- 1. The above standalone results have been reviewed by Audit Committee and approved by the Board of Directors at their meeting held on 28 July 2025. The statutory auditors have expressed an unmodified opinion. The review report has been filed with the stock exchange and is available on company website.
- 2. The figures for the quarter ended 31 March 2025 are the balancing figures between audited figures in respect of full financial year and the unaudited published year to date figure upto the third quarter ended 31 December 2024.

| 3. Other income / Other expense includes : | | 3 months ended | | Year Ended |
|--|-----------|----------------|-----------|------------|
| ₹ in Crore | 30-Jun-25 | 31-Mar-25 | 30-Jun-24 | 31-Mar-25 |
| Dividend from subsidiaries (in other income) | 21.47 | - | - | 22.28 |
| Foreign exchange gain (in other income) | 7.32 | 7.29 | 10.83 | 32.96 |
| Foreign exchange loss (in other expense) | 25.15 | | - | 8.82 |

- 4. The Company operates exclusively in one reportable business segment i.e., "Pharmaceuticals".
- 5. The Financial Results are available on the company's website www.ajantapharma.com, www.nseindia.com and www.bseindia.com.



By order of the Board $\mbox{ For Ajanta Pharma Ltd.}$

YOGESH Digitally signed by YOGESH MANNALAL AGRAWAL Date: 2025.07.28 14:09:57 +05'30'

Yogesh M. Agrawal Managing Director

Mumbai, 28 July 2025

BSR&Co.LLP

Nesco IT Park 4, Nesco Center Western Express Highway Goregaon (East), Mumbai – 400 063, India

14th Floor, Central B Wing and North C Wing

Telephone: +91 (22) 6257 1000 Fax: +91 (22) 6257 1010

Limited Review Report on unaudited standalone financial results of Ajanta Pharma Limited for the quarter ended 30 June 2025 pursuant to Regulation 33 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

To the Board of Directors of Ajanta Pharma Limited

- We have reviewed the accompanying Statement of unaudited standalone financial results of Ajanta Pharma Limited (hereinafter referred to as "the Company") for the quarter ended 30 June 2025 ("the Statement").
- 2. This Statement, which is the responsibility of the Company's management and approved by its Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013, and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ("Listing Regulations"). Our responsibility is to issue a report on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
- 4. Attention is drawn to the fact that the figures for the three months ended 31 March 2025 as reported in the Statement are the balancing figures between audited figures in respect of the full previous financial year and the published year to date figures up to the third quarter of the previous financial year. The figures up to the end of the third quarter of previous financial year had only been reviewed and not subjected to audit.
- 5. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Regulations, including the manner in which it is to be disclosed, or that it

Limited Review Report (Continued) Ajanta Pharma Limited

contains any material misstatement.

For BSR&Co.LLP

Chartered Accountants

Firm's Registration No.:101248W/W-100022

REKHA SHENOY Digitally signed by REKHA SHENOY Date: 2025.07.28 14:31:34 +05'30'

Rekha Shenoy

Partner

Mumbai Membership No.: 124219

28 July 2025 UDIN:25124219BMOOXD5515

Investor PresentationQ1 FY 2026

28th July 2025



Important Disclosure

Except for the historical information contained herein, statements in this presentation and any subsequent discussions, which include words or phrases such as 'will', 'aim', 'will likely result', 'would', 'believe', 'may', 'expect', 'will continue', 'anticipate', 'estimate', 'intend', 'plan', 'contemplate', 'seek to', 'future', 'objective', 'goal', 'likely', 'project', 'on-course', 'should', 'potential', 'pipeline', 'guidance', 'will pursue' 'trend line' and similar expressions or variations of such expressions may constitute 'forward-looking statements'.

These forward-looking statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the forward-looking statements.

These risks and uncertainties include, but are not limited to Ajanta Pharma's ability to successfully implement its strategy, the Company's growth and expansion plans, obtain regulatory approvals, provisioning policies, technological changes, investment and business income, cash flow projections, exposure to market risks as well as other risks.

Ajanta Pharma Limited does not undertake any obligation to update forward-looking statements to reflect events or circumstances after the date thereof.

These materials are not a prospectus, a statement in lieu of a prospectus, an offering circular, an invitation or an advertisement or an offer document under the Indian Companies Act, 2013 together with the rules and regulations made thereunder, the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009, as amended, or any other applicable law in India. The securities referred to herein have not been and will not be registered under the U.S. Securities Act of 1933, as amended, and may not be offered or sold in the United States, except pursuant to an applicable exemption from registration. No public offering of securities is being made in the United States or in any other jurisdiction.



Ajanta at a Glance

Growing Sustainably. Scaling Responsibly.

Branded Generics

India, Asia, Africa – Diversified markets enables growth

3 US Generics

Selective play & normalized price erosion

Africa Institution

Subdued performance, as expected

5 R&D & Mfg.

4

Strong formulation capabilities

6 Financials

Consistent margins

7 Strategy

Levers for growth

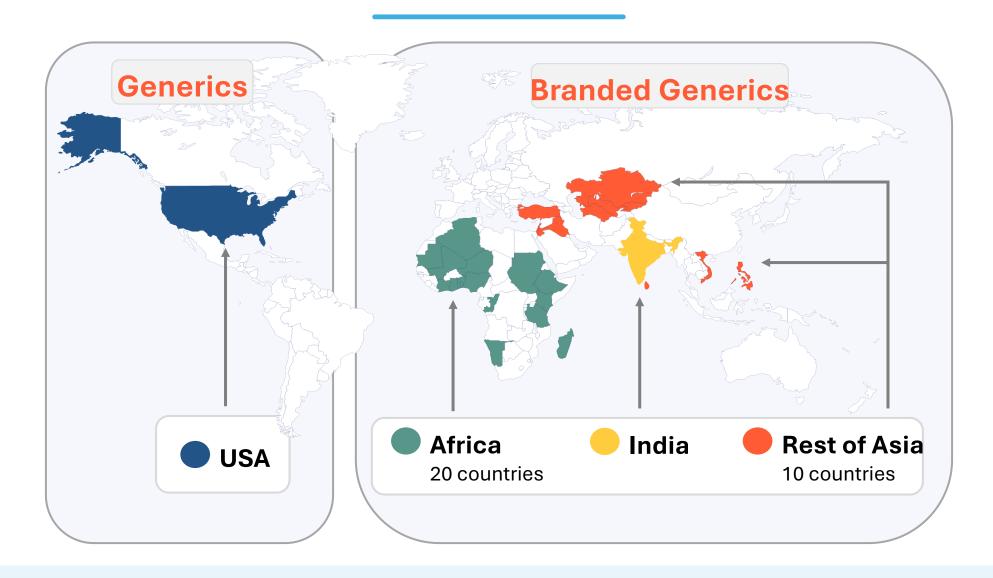




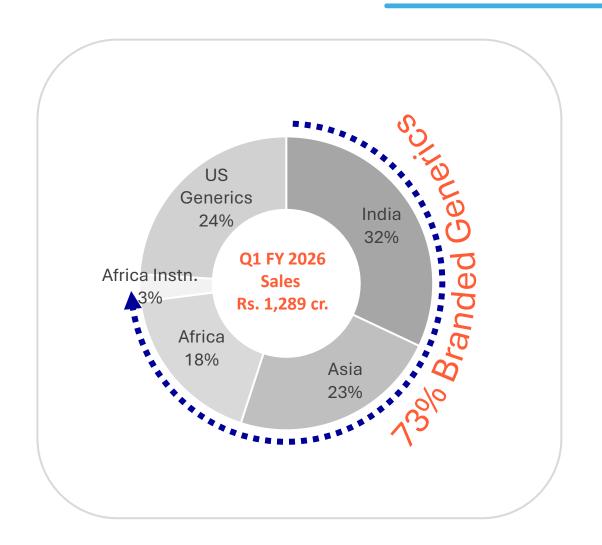
Ajanta at a Glance

Growing Sustainably. Scaling Responsibly.

We are present in 30 countries globally



73% of our business comes from Branded Generics



50%

of our products are

1st to Market

500+

Brands across
Different Therapeutic Segments

5,550+

Medical Representatives

Promoting Products Globally



Our Branded Generics business comes from 3 regions



Presence in India, Africa & Asia

Focus on

Chronic Therapies

(Cardiac, Diabetics, Ophthal, Derma, Pain, Gynaec)

We hold

Leadership

In Molecules & Sub-Therapeutic Segments

Our Business is well diversified & gives us an edge

Branded Generics

India

Asia

Africa

6

T Segments

8

T Segments

8

T Segments

~50%

First to market

Leadership

In Sub therapeutic segments

Leading

Brands in segments

300+

Products

200+

Products

200+

Products

Other Business

Institutional Africa

US Generics

Antimalarial

T Segment

53

Active ANDAs (excld. 2 Tentative)

1st

Generic prequalified by WHO

21

Under Approval ANDAs

1Bn+

Patients Treated

47

Products on shelf

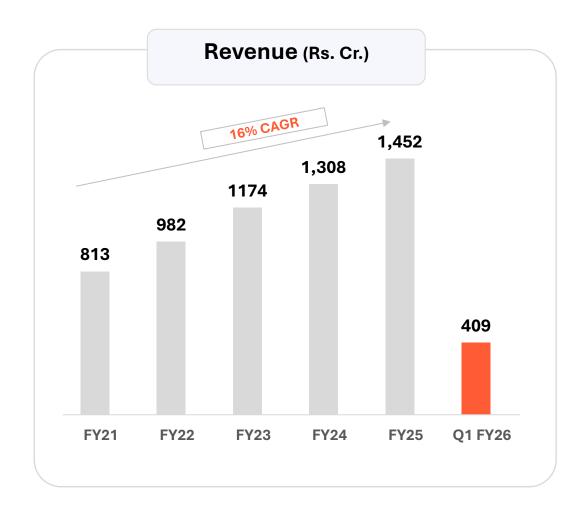


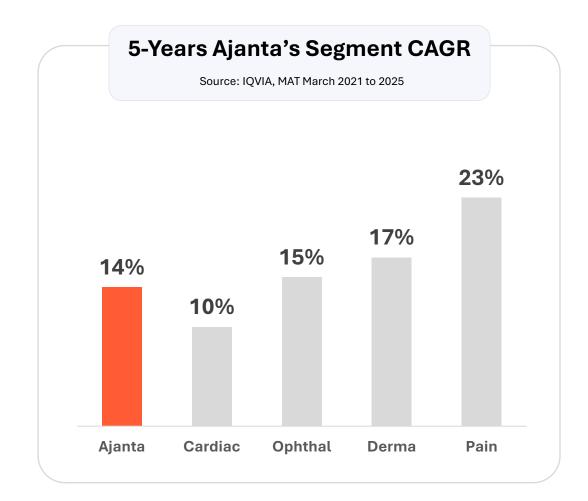


Branded Generics - India

Accelerated Growth

India 5-year CAGR - Consistent Solid Growth





High Focus on Chronic Segment in India

Q1 FY 2026

65%

Sales from Chronic Segment 11%

Sales from NLEM Products

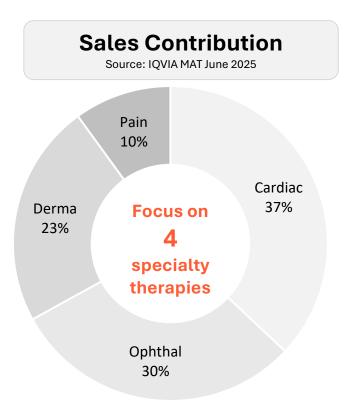
2.7+ Lac

Doctors covered

3,520+

MRs

India – Sales at glance



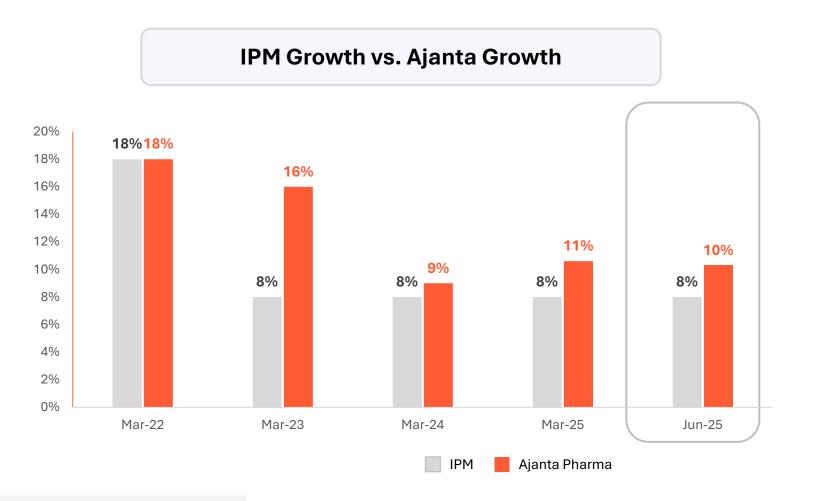
15 Brands of Rs 25+ cr.

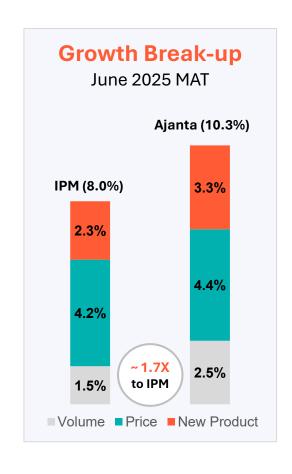
55%
Contribution from Top 10 brands

New launches in Q1 FY 2026

1st to market in Q1 FY 2026

We continue to outperform IPM growth

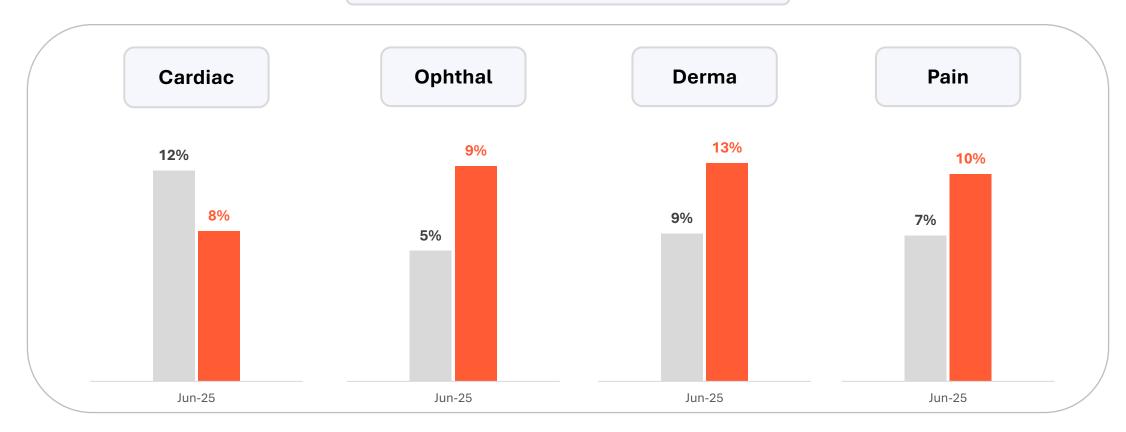




IPM = Indian Pharmaceutical Market, Source: IQVIA, MAT

Our most of the segment growth exceeds IPM





IPM = Indian Pharmaceutical Market, Source: IQVIA, MAT June 2025

IPM Ajanta Pharma

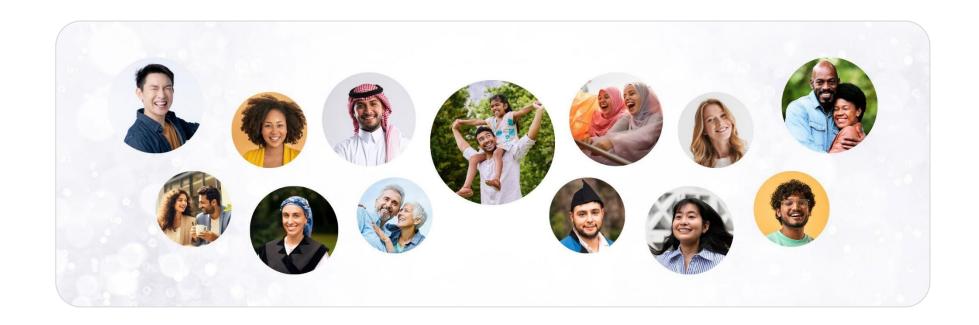




Branded Generics - Asia & Africa

Diversified markets enables growth

We operate across many markets and therapies in EM



Key Markets

Africa, Southeast Asia, Middle East & Central Asia

Leadership

In many molecules & sub-therapeutic segments

Among

Top 5

Players in major markets

EM = Emerging Markets

EM: We launched many new products in Q1 FY 2026

12

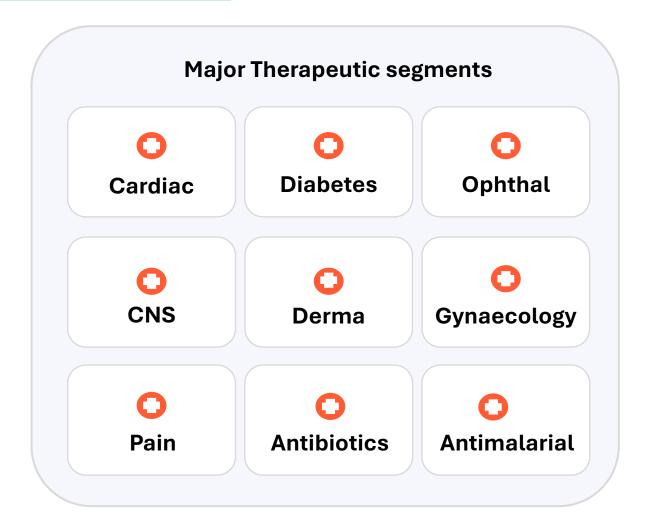
New launches Q1 FY 2026

Pipeline

of healthy product registrations

New Focus

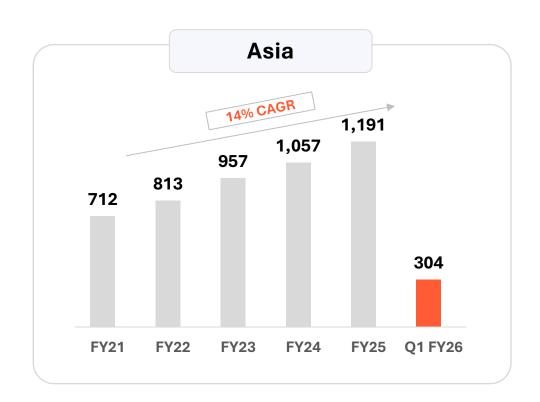
Strengthening countries of small presence

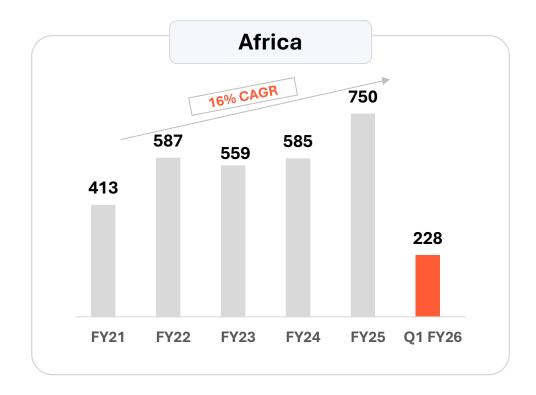


EM = Emerging Markets

5 Years of Consistent Growth in Asia & Africa

Revenue (Rs. Cr.)



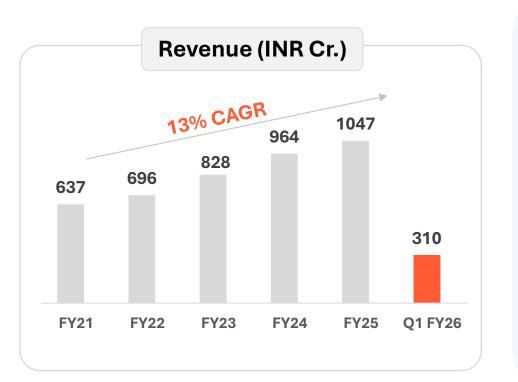




US Generics

Selective play accelerate growth

Our US strategy of selective play pays



53

Active ANDA (1 approval in Q1 FY 2026)

21

Pending approvals

47

Products on shelf (1 launched in Q1 FY 2026)

8-12

Filing Target

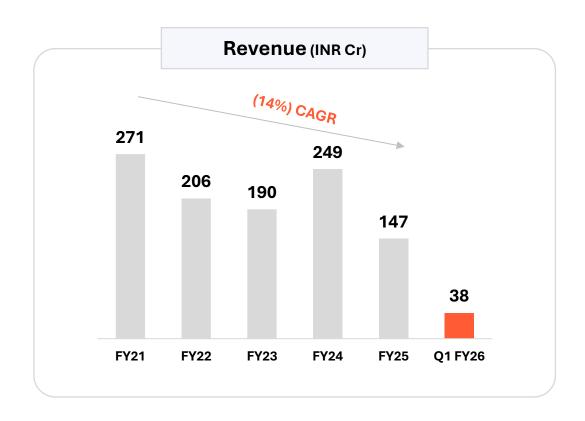




Africa Institution

Subdued performance, as expected

Antimalarial Institution business in Africa



Decline

Due to lower procurement by aid agencies





R&D and Manufacturing

Strong formulation capabilities

R&D operating efficiently

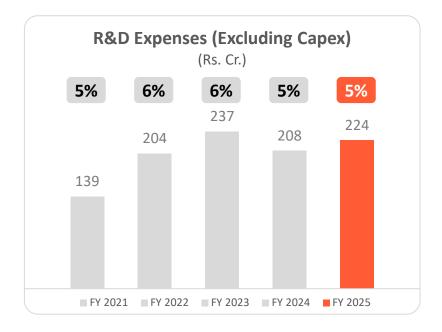


850+

Scientists

Rs. cr.

| Period | Q1 | % to Revenue |
|---------|----|-----------------|
| FY 2025 | 51 | 4% |
| FY 2026 | 56 | 4% |



Our 7 plants are best in class

Paithan (Maharashtra)

(Tablets, Capsules & Powder)





Dahej

(Gujarat)

(Tablets, Capsules & Powder)

Guwahati

(Assam)

(Tablets, Capsules, Ointments & Eye Drops)





Pithampur

(Madhya Pradesh)

(Tablets, Capsules & Liquid)

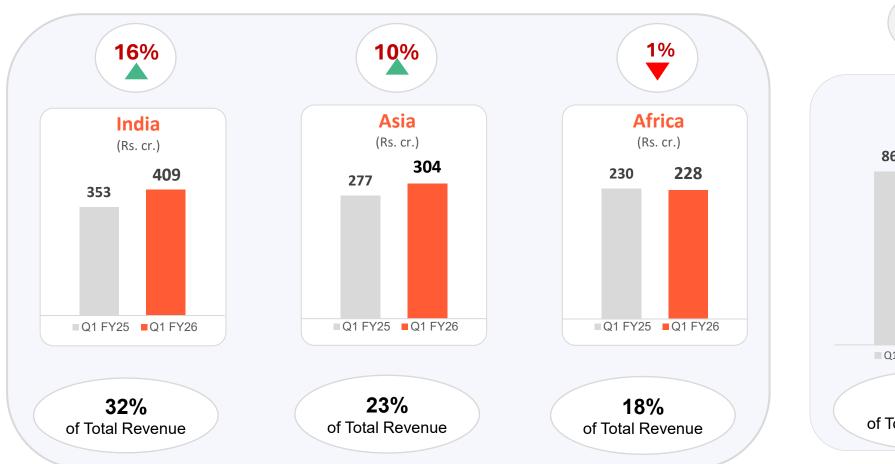


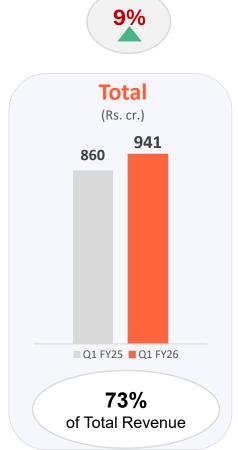


Financial Highlights (Consolidated)

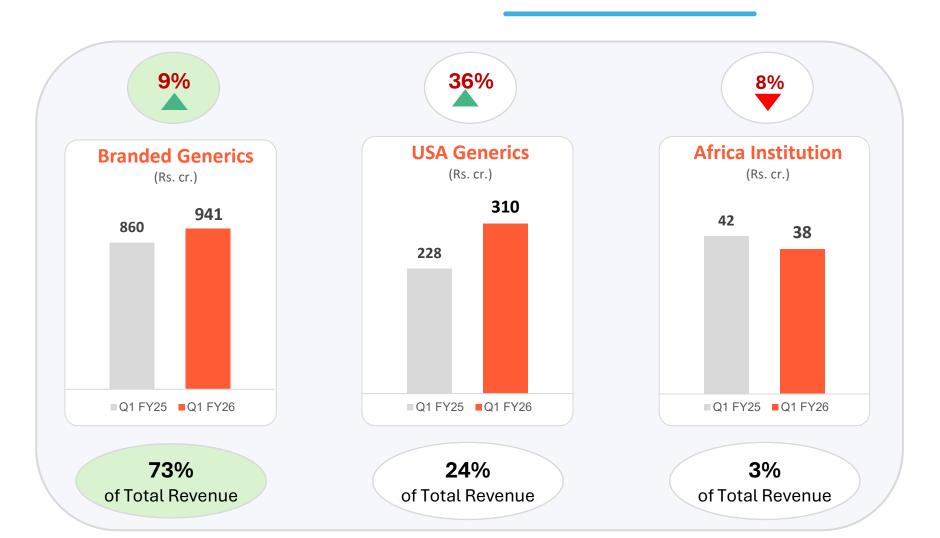
Consistent Growth Continues

Branded Generics - Excellent performance in Q1





All Business Segment Performance Q1





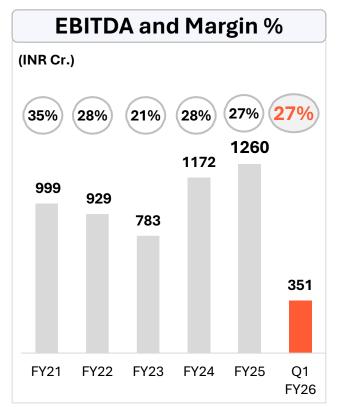
Q1 FY 2026: Growth continues

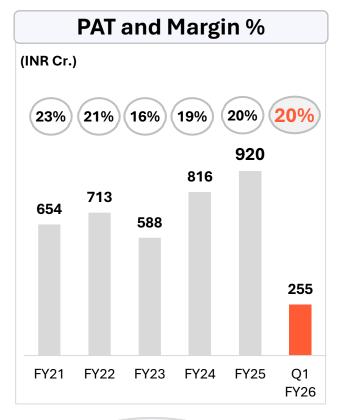
Rs. cr.

| | Q1 FY 2025 | % to RO | Q1 FY 2026 | % to RO | % Growth |
|------------------------------|------------|---------|------------|---------|-------------|
| Revenue from Operations (RO) | 1,145 | | 1,303 | | 14% |
| COGS | (268) | 23% | (276) | 21% | |
| Gross Profit | 877 | 77% | 1,027 | 79% | 17 % |
| | | | | | |
| Employee Benefit | (284) | 25% | (303) | 23% | 7% |
| Other Expenses | (263) | 23% | (373) | 29% | 42% |
| EBITDA | 330 | 29% | 351 | 27% | 6% |
| Depreciation | (34) | 3% | (41) | 3% | |
| Finance Cost | (1) | 0% | (5) | 0% | |
| Other Income | 26 | 2% | 26 | 2% | |
| Profit Before Tax | 322 | 28% | 331 | 26% | 3% |
| Tax Expense | (76) | 7% | (76) | 6% | |
| Net Profit | 246 | 21% | 255 | 20% | 4% |
| Other Comprehensive Income | (7) | 1% | 0 | 0% | |
| Total Comprehensive Income | 238 | 20% | 255 | 20% | 7 % |

Smart growth over last 5 years

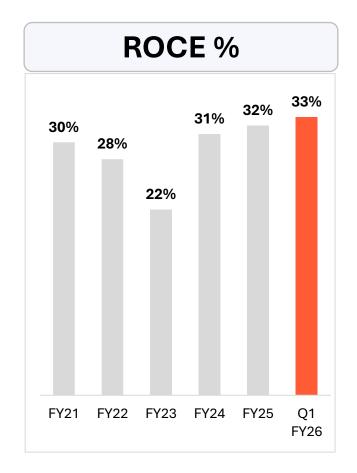


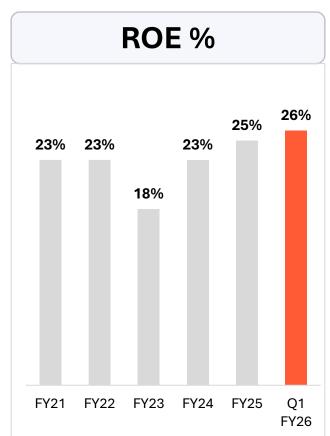


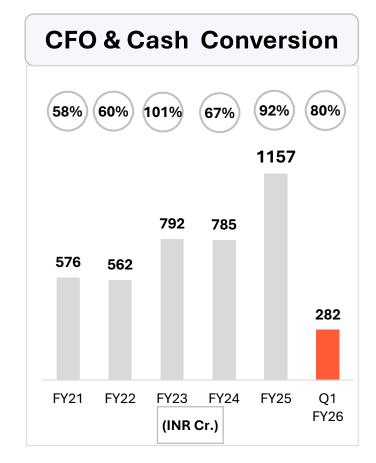


13% 5 Year CAGR **6%** 5 Year CAGR **9%** 5 Year CAGR

Our performance among best in industry

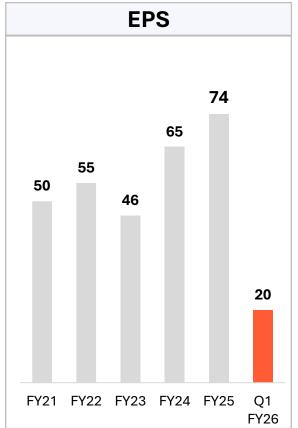




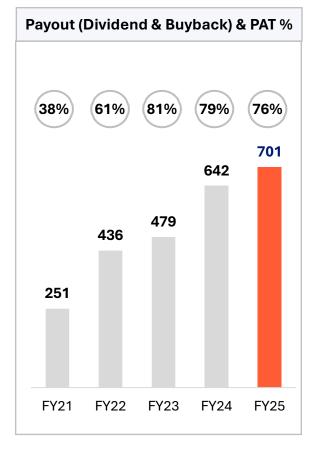


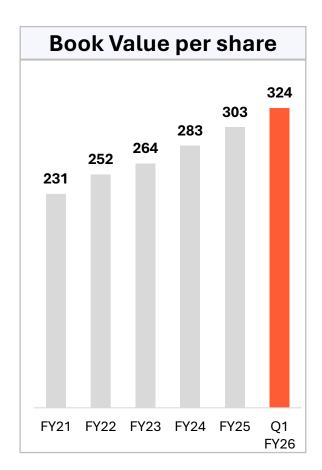
So also Earnings & Pay Out



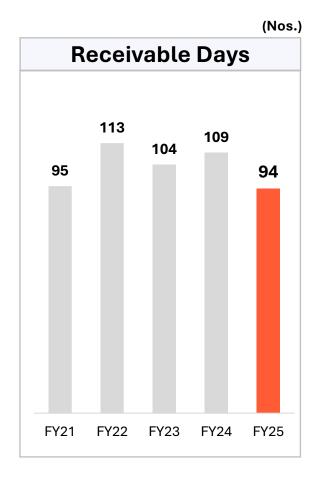


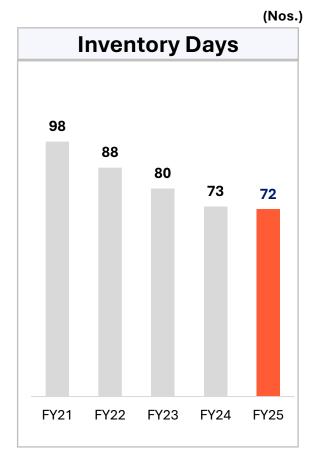
(INR Cr.)

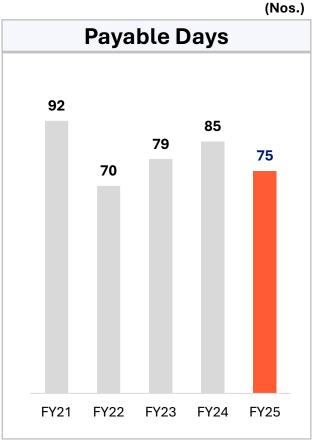




We continue to improve on working capital front











Strategy

Levers for growth

We continue to work on our strategic priorities



New products launches across markets

Strong product portfolio under development / registration

Gain market share in existing products

Focus on field force productivity enhancement

Thrust on new countries & therapies

Adding therapies, products & field in new countries

Optimize Expenses

Focus on costs optimization

Focus on digitalization

Across all functions of the organization





Earnings Call

Let's Talk

Q1 FY26 Earnings Conference Call

| Date and Time | July 28, 2025 at 1600 – 1700 hrs IST 1830 – 1930 hrs SST/HKT | | |
|-------------------------------------|--|--|--|
| | 1130 – 1230 hrs BST | | |
| | 0630 – 0730 hrs US ET | | |
| Dial-in Numbers | | | |
| Diamond pass link for faster access | Click <u>here</u> to register | | |
| Universal Access | Primary Access: +91 22 6280 1542 | | |
| | +91 22 7115 8372 | | |
| International Toll | USA: 18667462133 | | |
| Free Number | UK: 08081011573 | | |
| | Hong Kong: 800964648 | | |
| | Singapore: 8001012045 | | |

Thank you

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