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29th October 2021

BSE LIMITED
Phiroze Jeejeebhoy Towers
Dalal Street,
Mumbai – 400001
Scrip Code: BSE – AJANTPHARM 532331
National Stock Exchange of India,
Exchange Plaza, 5<sup>th</sup> Floor, Plot no.
C/1, G Block, Bandra Kurla Complex,
Bandra (East), Mumbai – 400 051
Scrip Code: NSE AJANTPHARM EQ

Re: Outcome of the Board Meeting

Dear Sir/Madam,

Pursuant to Regulations 33, 42 & 43 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we hereby inform that Board of Directors of Company have at their meeting held on 29<sup>th</sup> October 2021, approved the following:

- i. Unaudited Consolidated and Standalone Financial Results of the Company for the quarter and half year ended 30<sup>th</sup> September 2021;
- ii. Payment of interim dividend of Rs. 9.50/- (475%) per equity share on the face-value of Rs. 2/- per share for the Financial Year 2021-22;
- iii. Fixed Wednesday, 10<sup>th</sup> November 2021 as the Record date for payment of interim dividend. Interim dividend will be paid on or after Tuesday, 16<sup>th</sup> November 2021.

Please find enclosed herewith following:

- i. Press Release being issued on the Results for the second quarter and half year ended 30<sup>th</sup> September 2021;
- ii. Unaudited Consolidated Financial Results for the second quarter and half year ended 30<sup>th</sup> September 2021;
- iii. Limited Review Report from Auditors M/s B S R & Co. LLP on the unaudited Consolidated Financial Results for the second quarter and half year ended 30<sup>th</sup> September 2021;
- iv. Unaudited Standalone Financial Results for the second quarter and half year ended 30<sup>th</sup> September 2021;
- v. Limited Review Report from Auditors M/s B S R & Co. LLP on the unaudited Standalone Financial Results for the second quarter and half year ended 30<sup>th</sup> September 2021;
- vi. Investors' presentation.

Kindly note that the meeting of the Board of Directors commenced at 11.30 a.m. and concluded at 2.15 p.m. and take the above on your records.

Kindly take the above on your records.

Thanking You,

Yours faithfully,

#### **GAURANG SHAH**

VP - Legal & Company Secretary

Encl.: a/a

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Press Release

#### **PAT in Q2 up by 15%**

(2<sup>nd</sup> Quarter & Half Year FY 2022 Consolidated Results)

**Mumbai, 29<sup>th</sup> October, 2021**: Ajanta Pharma Ltd. a specialty pharmaceutical formulation company reported today its performance for the 2<sup>nd</sup> quarter & half year ended 30<sup>th</sup> September 2021.

#### Q2 FY 2022 performance highlights (compared to Q2 FY 2021)

- Revenue from operations at Rs. 885 cr. against Rs. 716 cr.; up by 24%.
- EBITDA at Rs. 263 cr. against Rs. 274 cr.; EBITDA at 30% of Revenue from Operations.
- Profit after tax at Rs. 196 cr. against Rs. 170 cr.; PAT at 22% of Revenue from Operations.

#### H1 FY 2022 performance highlights (compared to H1 FY 2021)

- Revenue from operations at Rs. 1,633 cr. against Rs. 1,384 cr., up by 18%.
- EBITDA at Rs. 483 cr. against Rs. 497 cr.; EBITDA at 30% of Revenue from Operations.
- Profit after tax at Rs. 370 cr. against Rs. 318 cr., PAT at 23% of Revenue from Operations.

#### India

For Q2 FY 2022, India sales was Rs. 248 cr. (against Rs. 202 cr.), up 23%. For H1 FY 2022, India sales was Rs. 477 cr. (against Rs. 375 cr.), up 27%.

As per <u>Iqvia MAT September 2021</u>, we have posted healthy growth of 14% in Cardiology (segment growth of 13%), 27% in Ophthalmology (segment growth of 18%), 23% in Dermatology (segment growth of 13%) and 38% in Pain Management (segment growth of 17%).

#### **Exports**

**Q2** FY 2022, total export sales were Rs. 611 cr. (against Rs. 499 cr.) posting growth of 22%. Segment wise break-up is given below:

| Emerging market branded generic | <ul> <li>Sale was Rs. 350 cr. against (Rs. 294 cr.) posting 19% growth. Out of which:</li> <li>Africa branded generic sale was Rs. 159 cr. (against Rs. 115 cr.) posting 39% growth.</li> <li>Asia branded generic sale was Rs. 191 cr. (against Rs. 180 cr.) posting 6% growth.</li> </ul> |
|---------------------------------|---|
| US Generic                      | Sale was Rs. 194 cr. (against Rs. 154 cr.) posting 26% growth.  |
| Africa Institution              | Sale was Rs. 66 cr. (against Rs. 51 cr.) posting 29% growth.  |



H1 FY 2022, total export sales were Rs. 1,123 cr. (against Rs. 982 cr.) posting growth of 14%. Segment wise break up is given below:

| Emerging market branded generic | <ul> <li>Sale was Rs. 641 cr. against (Rs. 565 cr.) posting 13% growth. Out of which:</li> <li>Africa branded generic sale was Rs. 284 cr. (against Rs. 225 cr.) posting 27% growth.</li> <li>Asia branded generic sale was Rs. 357 cr. (against Rs. 341</li> </ul>  |
|---------------------------------|--|
|                                 | cr.) posting 4% growth.  |
| US Generic                      | Sale was Rs. 362 cr. (against Rs. 303 cr.) posting 20% growth.  In US, during <u>H1</u> FY 2022, company received 1 ANDA final approval; 1 tentative approval and filed 2 ANDA with US FDA. Out of 41 final ANDA approvals, we have commercialized 39 products. We hold 3 tentative approvals and 15 ANDAs are awaiting US FDA approval. |
| Africa Institution              | Sale was Rs. 120 cr. (against Rs. 114 cr.) posting 6% growth.  |

#### R&D

During Q2 FY 2022, R&D expenses were Rs. 49 cr., (Q2 FY 2021 Rs. 29 cr.) which is 6% of revenue from operations. During H1 FY 2022, R&D expenses were Rs. 94 cr. (H1 FY 2021 Rs. 60 cr.) which is 6% of revenue from operations.

#### **About Ajanta Pharma Limited**

Ajanta Pharma is a speciality pharmaceutical formulation company having branded generic business in India and emerging markets, generic business in US and institution business in Africa. Many of company's products are 1st to market and are leading in their sub-therapeutic segments.

Company's state of the art R&D centre is located in Mumbai. Company has 7 world class manufacturing facilities located in India.

For last 10 financial years, company has posted healthy performance with its Revenue from Operations growing at 17% CAGR and net profit at 27% CAGR.

#### **Earnings Conference Call**

The Company will host an Earnings Conference Call at 1645 hrs. IST (1915 hrs. SST/HKT, 1215 hrs. BST, 0715 hrs. US ET), during which the leadership team will discuss the financial performance and take questions. A transcript of the conference call will be available at www.ajantapharma.com.

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#### **Dial-in Information**

| Date and Time           | October 29, 2021 at<br>1645 – 1745 hrs IST<br>1915 – 2015 hrs SST/HKT<br>1215 – 1315 hrs BST<br>0715 – 0815 hrs US ET       |
|-------------------------|---|
| Dial-in Numbers         |   |
| Universal Access        | Primary Access: (+91 22 6280 1542)<br>(+91 22 7115 8372)  |
| Diamond pass link       | Click <u>here</u> to register   |
| International Toll      | USA: <b>+1 3233868721</b><br>UK: <b>+44 2034785524</b><br>Hong Kong: <b>+852 30186877</b><br>Singapore: <b>+65 31575746</b> |
| International Toll Free | USA: <b>18667462133</b> UK: <b>08081011573</b> Hong Kong: <b>800964448</b> Singapore: <b>8001012045</b>                     |

#### Playback of Earnings Conference Call audio:

Playback of the earnings call will be available 120 minutes after the end of the call on our website (www.ajantapharma.com).

For more details visit <u>www.ajantapharma.com</u>
For regular updates follow us on twitter— <u>www.twitter.com/ajantapharmaltd</u>

#### For specific queries, contact:

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Reuters: AJPH.NS, Bloomberg: AJP:IN, NSE: AJANTPHARM, BSE: 532331

Corporate Identity Number (CIN): L24230MH1979PLC022059

Safe Harbour Statement



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#### Statement of Consolidated Unaudited Financial Results for the quarter and six months ended 30 September 2021

₹ in Crore

|   |           |               |           |                 |           | ₹ In Crore |
|---|-----------|---------------|-----------|-----------------|-----------|------------|
| Particulars   |           | Quarter ended |           | Half year ended |           | Year ended |
|   | 30-Sep-21 | 30-Jun-21     | 30-Sep-20 | 30-Sep-21       | 30-Sep-20 | 31-Mar-21  |
|   | Unaudited | Unaudited     | Unaudited | Unaudited       | Unaudited | Audited    |
| Income  |           |               |           |                 |           |            |
| Revenue from operations   | 884.80    | 747.99        | 715.91    | 1,632.79        | 1,384.11  | 2,889.69   |
| Other income  | 29.54     | 32.63         | 4.85      | 62.17           | 17.97     | 25.98      |
| Total Income  | 914.34    | 780.62        | 720.76    | 1,694.96        | 1,402.08  | 2,915.67   |
| Expenses  |           |               |           |                 |           |            |
| Cost of materials consumed  | 174.10    | 187.23        | 188.63    | 361.33          | 342.50    | 706.41     |
| Purchases of stock-in-trade   | 38.08     | 36.51         | 24.97     | 74.59           | 42.62     | 89.54      |
| Changes in inventories of finished goods, work-in-progress and stock-in-trade         | 20.05     | (52.08)       | (58.24)   | (32.03)         | (76.66)   | (150.90    |
| Employee benefits expense   | 160.08    | 157.99        | 130.53    | 318.07          | 266.32    | 548.25     |
| Finance costs   | 0.40      | 1.51          | 1.53      | 1.91            | 3.16      | 8.27       |
| Depreciation and amortisation expense   | 31.54     | 30.88         | 28.33     | 62.42           | 56.35     | 116.09     |
| Other expenses  | 229.67    | 198.13        | 155.77    | 427.80          | 311.86    | 697.83     |
| Total Expenses  | 653.92    | 560.17        | 471.52    | 1,214.09        | 946.15    | 2,015.49   |
| Profit before tax   | 260.42    | 220.45        | 249.24    | 480.87          | 455.93    | 900.18     |
| Tax Expense   |           |               |           |                 |           |            |
| Current Tax   | 69.99     | 44.72         | 82.59     | 114.71          | 135.72    | 261.36     |
| Deferred Tax  | (5.51)    | 1.98          | (3.57)    | (3.53)          | 2.23      | (15.05     |
| Net Profit for the period   | 195.94    | 173.75        | 170.22    | 369.69          | 317.98    | 653.87     |
| Other Comprehensive Income (OCI)  |           |               |           |                 |           |            |
| Items that will be reclassified subsequently to profit or loss                        | (3.94)    | (2.00)        | (3.86)    | (5.94)          | (2.44)    | (5.12      |
| Income tax relating to Items that will be reclassified subsequently to profit or loss | -         | -             | -         | -               | -         | -          |
| Items that will not be reclassified subsequently to profit or loss                    | (0.48)    | (0.51)        | (0.87)    | (0.99)          | (1.85)    | (2.04      |
| Income tax relating to items that will not be reclassified to profit or loss          | 0.17      | 0.18          | 0.31      | 0.35            | 0.65      | 0.71       |
| Other Comprehensive Income for the year, net of tax                                   | (4.25)    | (2.33)        | (4.42)    | (6.58)          | (3.64)    | (6.45      |
| Total Comprehensive Income for the period   | 191.69    | 171.42        | 165.80    | 363.11          | 314.34    | 647.42     |
| Paid-up Equity Share Capital (Face value of ₹ 2 each)                                 | 17.39     | 17.39         | 17.54     | 17.39           | 17.54     | 17.39      |
| Other Equity  |           |               |           | 3,341.51        | 2,453.66  | 2,978.24   |
| Earnings Per Share (Face value of ₹ 2 each)   |           |               |           |                 |           |            |
| (a) Basic - in ₹  | 22.64     | 20.08         | 19.51     | 42.72           | 36.44     | 75.09      |
| (b) Diluted - in ₹  | 22.64     | 20.08         | 19.50     | 42.72           | 36.44     | 75.09      |

#### Notes:

- 1. The above consolidated unaudited financial results have been reviewed by Audit Committee and approved by the Board of Directors at their meeting held on 29 October 2021. The statutory auditors have expressed unmodified opinion. The review report has been filed with the stock exchange and is available on company website.
- 2. Board of Directors have approved payment of interim dividend on 29 October 2021 of ₹ 9.50 per equity share of face value of ₹ 2 each.
- 3. The consolidated unaudited financial results of the Company, its wholly owned subsidiaries and step-down subsidiary ("the Group") have been prepared as per Ind AS 110 on Consolidated Financial Statements. There is no minority interest.
- 4. The Group continued to take into account the possible impacts of COVID-19 in preparation of the financial statements, including but not limited to its assessment of liquidity and going concern assumption, recoverable values of its financial and non-financial assets, impact on revenues and on costs. The Group has been able to effectively manage the operations till now with appropriate safety precautions, without any significant impact of COVID-19 on the business. The Group will continue to closely monitor future economic conditions to ensure business continuity.
- 5. During the quarter 4,000 equity shares (previous year Nil) of ₹ 2 each, fully paid up, were allotted upon exercise of vested options pursuant to the Employees Stock Options Scheme, 2011 and Share Based Incentive Plan 2019, resulting in an increase in the paid-up share capital by ₹ 8,000 (previous year ₹ Nil) and securities premium account by ₹ 0.54 crores (previous year ₹ Nil).



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| 6. Statement of Consolidated Assets and Liabilities  |                  | ₹ in Cror        |
|--|------------------|------------------|
| Particulars  | As at            | As at            |
|  | 30-Sep-21        | 31-Mar-21        |
|  | Unaudited        | Audited          |
| ASSETS   |                  |                  |
| Non-Current Assets   |                  |                  |
| Property, plant and equipment  | 1,418.68         | 1,429.20         |
| Capital work-in-progress   | 126.68           | 108.19           |
| Investment property  | 8.65             | 8.90             |
| Other intangible assets  | 9.79             | 10.79            |
| Right to use assets  | 71.47            | 92.22            |
| Financial assets   |                  |                  |
| Investments  | 25.00            | _                |
| Other financial assets   | 16.09            | 16.3             |
| Income tax assets (net)  | 8.58             | 21.44            |
| Deferred tax assets (net)  | 54.86            | 50.10            |
| Other non-current assets   | 8.04             | 13.92            |
| Total Non-Current Assets   | 1,747.84         | 1,751.13         |
| Current Assets   | 1,777.07         | 1,701.10         |
| Inventories  | 786.34           | 766.47           |
| Financial Assets   | 700.04           | 700.47           |
| Investments  | 328.18           | 175.67           |
| Loans  | 6.80             | 8.03             |
| Trade receivables  | 821.18           | 738.43           |
|  |                  |                  |
| Cash and cash equivalents  | 235.52           | 177.5            |
| Bank balances other than cash and cash equivalents   | 5.48             | 32.10            |
| Other financial assets   | 21.20            | 5.86             |
| Other current assets   | 110.93           | 123.52           |
| Total Current Assets   | 2,315.63         | 2,027.59         |
| Total Assets   | 4,063.47         | 3,778.72         |
| EQUITY AND LIABILITIES   |                  |                  |
| Equity   |                  |                  |
| Equity Share Capital   | 17.39            | 17.39            |
| Other Equity   | 3,341.51         | 2,978.24         |
| Total Equity   | 3,358.90         | 2,995.63         |
| Non-Current Liabilities  |                  |                  |
| Financial Liabilities  |                  |                  |
| Borrowings   | 0.99             | 1.60             |
| Lease liabilities  | 17.18            | 18.17            |
| Other financial liabilities  | 1.09             | 1.2              |
| Other liabilities  | 3.17             | 3.34             |
| Provisions   | 20.50            | 17.93            |
| Deferred tax liabilities (Net)   | 98.17            | 92.17            |
| Total Non-Current Liabilities  | 141.10           | 134.46           |
| Current Liabilities  |                  |                  |
| Financial Liabilities  |                  |                  |
| Trade payables   |                  |                  |
| (a) Total outstanding dues of micro enterprises and small enterprises                      | 21.12            | 24.48            |
| (b) Total outstanding dues of creditors other than micro enterprises and small enterprises | 279.56           | 349.38           |
| Other financial liabilities  | 179.13           | 172.22           |
| Lease liabilities  | 8.74             | 11.50            |
| Other current liabilities  | 35.41            | 30.42            |
| Provisions   | 9.17             | 11.7             |
| Income tax liabilities (Net)   | 30.34            | 48.92            |
| moone tax nabilities (Net)   |                  |                  |
| Total Current Lightities   | EC7 A7 1         |                  |
| Total Current Liabilities Total Liabilities  | 563.47<br>704.57 | 648.63<br>783.09 |



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#### 7. Statement of Consolidated Cash Flow

₹ in Crore

| 7. Statement of Consolidated Cash Flow   |   |  | ₹ in Crore   |
|--|---|--|--|
| Particulars  | Half year ended   | Half year ended  | Year ended   |
|  | 30-Sep-21   | 30-Sep-20  | 31-Mar-21  |
|  | Unaudited   | Unaudited  | Audited  |
| A. Cash flow from operating activities   |   |  |  |
| Profit before tax  | 480.88  | 455.93   | 900.18   |
| Adjustment for :   |   |  |  |
| Depreciation and amortisation expense  | 62.42   | 56.35  | 116.09   |
| Loss on sale / retirement of property, plant and equipment (net)   | 4.00  | 0.95   | 2.21   |
| Finance costs  | 1.91  | 3.16   | 8.27   |
| Loss / (Gain) on fair value of investment  | (4.52)  | (5.93)   | (8.27)   |
| Loss / (Gain) on fair value of derivative  | (17.67)   | (5.13)   | (4.09)   |
| Income from investments and deposits   | (0.79)  | (0.74)   | (1.97)   |
| Equity settled share based payment   | 0.14  | 0.25   | 0.02   |
| Unrealised foreign exchange difference   | (8.62)  | (5.03)   | (4.55)   |
| Loss on fire   | ` - ´   | - 1  | -  |
| Impairment loss on financial assets  | -   | 6.95   | 7.56   |
| Operating cash flow before working capital changes   | 517.75  | 506.76   | 1,015.45   |
| Changes in working capital   |   |  | ,  |
| Decrease / (increase) in trade receivables   | (80.08)   | 16.88  | 31.13  |
| Decrease / (increase) in other current assets  | 11.65   | (26.75)  | (38.04)  |
| Decrease / (increase) in other current financial assets  | 6.85  | 8.25   | 9.59   |
| Decrease / (increase) in other non-current financial assets  | 0.29  | (3.18)   | (0.77)   |
| Decrease / (increase) in non-current financial assets  | 0.47  | (0.11)   | 0.09   |
| Decrease / (increase) in inventories   | (20.64)   | (137.63)   | (271.45)   |
| Decrease / (increase) in current loans   | 1.23  | 3.94   | 0.98   |
| Increase / (decrease) in other non-current financial liabilities   | (0.16)  | 0.64   | 0.79   |
| Increase / (decrease) in other current liabilities   | 5.94  | 7.06   | 10.67  |
| Increase / (decrease) in other current financial liabilities   | 21.56   | 24.79  | 33.60  |
| Increase / (decrease) in non-current provisions  | 2.57  | (0.74)   | 2.28   |
| Increase / (decrease) in current provisions  | (3.18)  | (1.45)   | 1.23   |
| Increase / (decrease) in trade payables  | (73.77)   | 19.86  | 11.15  |
| Cash generated from operating activities   | 390.48  | 418.32   | 806.70   |
| Net income tax paid  | (115.66)  | (105.06)   | (230.39)   |
| Net cash generated from operating activities   | 274.82  | 313.26   | 576.31   |
| B. Cash flow from investing activities   |   |  |  |
| Capital expenditure on property, plant and equipment including capital advances  | (75.82)   | (70.26)  | (171.61)   |
| Insurance claim received against property, plant and equipment   | (10.02)   | 11.00  | 11.00  |
| Proceeds from sale of property, plant and equipment  | 15.75   | 1.47   | 1.71   |
| Bank balances not considered as cash and cash equivalents  | 26.63   | (25.35)  | (29.19)  |
| Purchase of current investments  | (277.74)  | (353.16)   | (742.41)   |
| Proceeds from sale of Investments  | 125.23  | 152.57   | 633.88   |
| Income on investments and deposits   | 0.79  | 0.74   | 1.97   |
| Sale / (purchase) of non-current investments   | (25.01)   | 8.29   | 12.27  |
| Net cash used in investing activities  | (210.17)  | (274.70)   | (282.38)   |
| not oddir dood in invoding dodvidoo  | (210:11)  | (214.10)   | (202.00)   |
| C. Cash flow from financing activities   |   |  |  |
| o. odon now nom manong dod vidoo   |   | (40.57)  | (44.02)  |
| Proceeds / (repayment) of borrowings (net)   | (0.58)  | (43.57)  |  |
| •  | (0.58)<br>(1.91)  |  | (8.27)   |
| Proceeds / (repayment) of borrowings (net)   |   | (3.16)   |  |
| Proceeds / (repayment) of borrowings (net) Interest paid   | (1.91)  | (3.16)   | (8.27)<br>(15.27)<br>(135.41)  |
| Proceeds / (repayment) of borrowings (net) Interest paid Repayment of lease liability (including interest thereon)   | (1.91)<br>(6.48)  | (3.16)<br>(8.62)   | (15.27)  |
| Proceeds / (repayment) of borrowings (net) Interest paid Repayment of lease liability (including interest thereon) Payment for buyback of shares   | (1.91)<br>(6.48)  | (3.16)<br>(8.62)   | (15.27)<br>(135.41)  |
| Proceeds / (repayment) of borrowings (net) Interest paid Repayment of lease liability (including interest thereon) Payment for buyback of shares Payment for Expenses for buyback of shares  | (1.91)<br>(6.48)  | (3.16)<br>(8.62)   | (15.27)<br>(135.41)<br>(32.42)<br>(82.90)  |
| Proceeds / (repayment) of borrowings (net) Interest paid Repayment of lease liability (including interest thereon) Payment for buyback of shares Payment for Expenses for buyback of shares Dividend paid  | (1.91)<br>(6.48)<br>-<br>-<br>-                                   | (3.16)<br>(8.62)<br>-<br>-                                 | (15.27)<br>(135.41)<br>(32.42)<br>(82.90)<br>(318.29)                                |
| Proceeds / (repayment) of borrowings (net) Interest paid Repayment of lease liability (including interest thereon) Payment for buyback of shares Payment for Expenses for buyback of shares Dividend paid Net cash used in financing activities  Net increase / (decrease) in cash and cash equivalents  | (1.91)<br>(6.48)<br>-<br>-<br>-<br>(8.97)<br>55.68                | (3.16)<br>(8.62)<br>-<br>-<br>(55.35)<br>(16.79)           | (15.27)<br>(135.41)<br>(32.42)<br>(82.90)<br>(318.29)<br>(24.36)                     |
| Proceeds / (repayment) of borrowings (net) Interest paid Repayment of lease liability (including interest thereon) Payment for buyback of shares Payment for Expenses for buyback of shares Dividend paid Net cash used in financing activities  Net increase / (decrease) in cash and cash equivalents  Cash and cash equivalents as at the beginning of the year   | (1.91)<br>(6.48)<br>-<br>-<br>(8.97)<br>55.68                     | (3.16)<br>(8.62)<br>-<br>-<br>(55.35)<br>(16.79)           | (15.27)<br>(135.41)<br>(32.42)<br>(82.90)<br>(318.29)<br>(24.36)                     |
| Proceeds / (repayment) of borrowings (net) Interest paid Repayment of lease liability (including interest thereon) Payment for buyback of shares Payment for Expenses for buyback of shares Dividend paid Net cash used in financing activities  Net increase / (decrease) in cash and cash equivalents  Cash and cash equivalents as at the beginning of the year Cash and cash equivalents as at the end of the year   | (1.91)<br>(6.48)<br>-<br>-<br>-<br>(8.97)<br>55.68                | (3.16)<br>(8.62)<br>-<br>-<br>(55.35)<br>(16.79)           | (15.27)<br>(135.41)<br>(32.42)<br>(82.90)<br>(318.29)<br>(24.36)                     |
| Proceeds / (repayment) of borrowings (net) Interest paid Repayment of lease liability (including interest thereon) Payment for buyback of shares Payment for Expenses for buyback of shares Dividend paid Net cash used in financing activities Net increase / (decrease) in cash and cash equivalents Cash and cash equivalents as at the beginning of the year Cash and cash equivalents as at the end of the year Reconciliation of cash and cash equivalents with the Balance sheet  | (1.91)<br>(6.48)<br>-<br>-<br>(8.97)<br>55.68<br>177.51<br>233.19 | (3.16)<br>(8.62)<br>-<br>-<br>(55.35)<br>(16.79)<br>202.35 | (15.27)<br>(135.41)<br>(32.42)<br>(82.90)<br>(318.29)<br>(24.36)<br>202.35           |
| Proceeds / (repayment) of borrowings (net) Interest paid Repayment of lease liability (including interest thereon) Payment for buyback of shares Payment for Expenses for buyback of shares Dividend paid  Net cash used in financing activities  Net increase / (decrease) in cash and cash equivalents  Cash and cash equivalents as at the beginning of the year Cash and cash equivalents as at the end of the year  Reconciliation of cash and cash equivalents with the Balance sheet Cash and cash equivalents as per balance sheet | (1.91)<br>(6.48)<br>-<br>-<br>(8.97)<br>55.68<br>177.51<br>233.19 | (3.16)<br>(8.62)<br>-<br>-<br>(55.35)<br>(16.79)           | (15.27)<br>(135.41)<br>(32.42)<br>(82.90)<br>(318.29)<br>(24.36)<br>202.35<br>177.99 |
| Proceeds / (repayment) of borrowings (net) Interest paid Repayment of lease liability (including interest thereon) Payment for buyback of shares Payment for Expenses for buyback of shares Dividend paid Net cash used in financing activities Net increase / (decrease) in cash and cash equivalents  Cash and cash equivalents as at the beginning of the year Cash and cash equivalents as at the end of the year Reconciliation of cash and cash equivalents with the Balance sheet   | (1.91)<br>(6.48)<br>-<br>-<br>(8.97)<br>55.68<br>177.51<br>233.19 | (3.16)<br>(8.62)<br>-<br>-<br>(55.35)<br>(16.79)<br>202.35 | (15.27)<br>(135.41)<br>(32.42)<br>(82.90)<br>(318.29)<br>(24.36)<br>202.35           |

- 8. The Group operates exclusively in one reportable business segment i.e., "Pharmaceuticals".
- 9. The Financial Results are available for investors at on the company's website www.ajantapharma.com, www.nseindia.com and
- 10. Previous period figures have been re-grouped / re-classified wherever necessary, to confirm to current period's classification in order to comply with the requirements of the amended Schedule III to the Companies Act, 2013 effective 1st April 2021.

By order of the Board For Ajanta Pharma Ltd.

YOGESH MANNALAL AGRAWAL Digitally signed by YOGESH MANNALAL AGRAWAL Date: 2021.10.29 12:04:51

Yogesh M. Agrawal Managing Director

# BSR&Co.LLP

#### **Chartered Accountants**

14th Floor, Central Wing B Wing and North C Wing, Nesco IT Park 4, Nesco Center, Western Express Highway, Goregaon (East), Mumbai - 400 063, India Telephone: +91 22 6257 1000 Fax: +91 22 6257 1010

Limited review report on unaudited quarterly and year-to-date consolidated financial results of Ajanta Pharma Limited under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

# To Board of Directors of Ajanta Pharma Limited

- 1. We have reviewed the accompanying Statement of unaudited consolidated financial results of Ajanta Pharma Limited ("the Parent") and its subsidiaries (the Parent and its subsidiaries together referred to as "the Group") for the quarter ended 30 September 2021 and year to date results for the period from 1 April 2021 to 30 September 2021 ("the Statement"), being submitted by the Parent pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ('Listing Regulations')
- 2. This Statement, which is the responsibility of the Parent's management and approved by the Parent's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013, and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33 (8) of the Listing Regulations, to the extent applicable.

4. The Statement includes the results of the following entities:

| Name of the Entity                              | Relationship                    |
|---|---------------------------------|
| Ajanta Pharma (Mauritius) Limited ('APML')      | Wholly owned Subsidiary         |
| Ajanta Pharma USA Inc.                          | Wholly owned Subsidiary         |
| Ajanta Pharma Philippines Inc.                  | Wholly owned Subsidiary         |
| Ajanta Pharma Nigeria Limited                   | Wholly owned Subsidiary         |
| Ajanta Pharma (Mauritius) International Limited | Wholly owned Subsidiary of APML |

Limited Review Report on Unaudited Quarterly and Year-to-date Consolidated Financial Results of Ajanta Pharma Limited under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Continued)

- 5. Based on our review conducted and procedures performed as stated in paragraph 3 above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 6. The Statement includes the interim financial information of two subsidiaries which have not been reviewed, whose interim financial information reflect total assets of Rs 95.76 crores as at 30 September 2021 and total revenue of Rs. 112.29 crores, total net profit after tax of Rs. 17.54 crores and total comprehensive income of Rs.14.21 crores for the quarter ended 30 September 2021 and for the period from 1 April 2021 to 30 September 2021, respectively, and cash flows (net) of Rs. (7.13) crores for the period from 1 April 2021 to 30 September 2021, as considered in the Statement. According to the information and explanations given to us by the management, these interim financial information are not material to the Group.

Our conclusion on the Statement is not modified in respect of the above matter.

For **B S R & Co. LLP** *Chartered Accountants*Firm's Registration No. 101248W/W-100022

SREEJA
RAJASEKHA
Digitally signed by SREEJA
RAJASEKHARAN MARAR
Date: 2021.10.29 1353:45+0530'
RAN MARAR

Mumbai 29 October 2021 Sreeja Marar Partner Membership No. 111410 UDIN 21111410AAAADL7162



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#### Statement of Standalone Unaudited Financial Results for the quarter and six months ended 30 September 2021

₹ in Crore

|                           |   |  |   |   | ₹ In Crore   |
|---------------------------|---|--|---|---|--|
| Particulars Quarter ended |   |  | Half year ended   |   | Year ended   |
| 30-Sep-21                 | 30-Jun-21   | 30-Sep-20  | 30-Sep-21   | 30-Sep-20   | 31-Mar-21  |
| Unaudited                 | Unaudited   | Unaudited  | Unaudited   | Unaudited   | Audited  |
|                           |   |  |   |   |  |
| 823.71                    | 742.72  | 676.51   | 1,566.43  | 1,237.36  | 2,718.59   |
| 52.41                     | 31.00   | 86.24  | 83.41   | 99.34   | 103.57   |
| 876.12                    | 773.72  | 762.75   | 1,649.84  | 1,336.70  | 2,822.16   |
|                           |   |  |   |   |  |
| 172.99                    | 184.43  | 187.60   | 357.42  | 340.92  | 704.09   |
| 31.50                     | 27.14   | 28.53  | 58.64   | 51.12   | 100.59   |
| 34.99                     | (23.94)   | (41.38)  | 11.05   | (66.91)   | (74.60)  |
| 146.93                    | 144.93  | 118.16   | 291.86  | 241.98  | 498.11   |
| 0.07                      | 1.17  | 1.35   | 1.24  | 2.55  | 6.90   |
| 30.40                     | 29.76   | 27.20  | 60.16   | 54.06   | 111.49   |
| 204.45                    | 177.14  | 132.76   | 381.59  | 245.98  | 573.49   |
| 621.33                    | 540.63  | 454.22   | 1,161.96  | 869.70  | 1,920.07   |
| 254.79                    | 233.09  | 308.53   | 487.88  | 467.00  | 902.09   |
|                           |   |  |   |   |  |
| 54.86                     | 36.37   | 74.15  | 91.23   | 112.22  | 216.68   |
| 3.08                      | 3.26  | 9.16   | 6.34  | 13.87   | 9.77   |
| 196.85                    | 193.46  | 225.22   | 390.31  | 340.91  | 675.64   |
|                           |   |  |   |   |  |
| (0.48)                    | (0.51)  | (0.87)   | (0.99)  | (1.85)  | (2.04)   |
| 0.17                      | 0.18  | 0.31   | 0.35  | 0.65  | 0.71   |
| (0.31)                    | (0.33)  | (0.56)   | (0.64)  | (1.20)  | (1.33)   |
| 196.54                    | 193.13  | 224.66   | 389.67  | 339.71  | 674.31   |
| 17.39                     | 17.39   | 17.54  | 17.39   | 17.54   | 17.39  |
|                           |   |  | 3,257.39  | 2,783.74  | 2,867.59   |
|                           |   |  |   |   |  |
| 22.75                     | 22.36   | 25.81  | 45.11   | 39.07   | 77.59  |
| 22.75                     | 22.36   | 25.81  | 45.10   | 39.06   | 77.59  |
|                           | Unaudited  823.71 52.41 876.12  172.99 31.50 34.99 146.93 0.07 30.40 204.45 621.33 254.79  54.86 3.08 196.85  (0.48) 0.17 (0.31) 196.54 17.39 | 30-Sep-21 30-Jun-21 Unaudited Unaudited  823.71 742.72 52.41 31.00 8 76.12 773.72  172.99 184.43 31.50 27.14 34.99 (23.94) 146.93 144.93 0.07 1.17 30.40 29.76 204.45 177.14 8 621.33 540.63 254.79 233.09  54.86 36.37 3.08 3.26 196.85 193.46  (0.48) (0.51) 0.17 0.18 (0.31) (0.33) 196.54 193.13 17.39 17.39 | 30-Sep-21   30-Jun-21   30-Sep-20     Unaudited   Unaudited   Unaudited     823.71   742.72   676.51     52.41   31.00   86.24     876.12   773.72   762.75     172.99   184.43   187.60     31.50   27.14   28.53     34.99   (23.94)   (41.38)     146.93   144.93   118.16     0.07   1.17   1.35     30.40   29.76   27.20     204.45   177.14   132.76     5   621.33   540.63   454.22     254.79   233.09   308.53     54.86   36.37   74.15     3.08   3.26   9.16     196.85   193.46   225.22     (0.48)   (0.51)   (0.87)     0.17   0.18   0.31     (0.31)   (0.33)   (0.56)     196.54   193.13   224.66     17.39   17.39   17.54     22.75   22.36   25.81 | 30-Sep-21   30-Jun-21   30-Sep-20   30-Sep-21     Unaudited   Unaudited   Unaudited   Unaudited     823.71   742.72   676.51   1,566.43     52.41   31.00   86.24   83.41     876.12   773.72   762.75   1,649.84     172.99   184.43   187.60   357.42     31.50   27.14   28.53   58.64     34.99   (23.94)   (41.38)   11.05     146.93   144.93   118.16   291.86     0.07   1.17   1.35   1.24     30.40   29.76   27.20   60.16     204.45   177.14   132.76   381.59     5   621.33   540.63   454.22   1,161.96     254.79   233.09   308.53   487.88     54.86   36.37   74.15   91.23     3.08   3.26   9.16   6.34     196.85   193.46   225.22   390.31     (0.48)   (0.51)   (0.87)   (0.99)     0.17   0.18   0.31   0.35     (0.31)   (0.33)   (0.56)   (0.64)     196.54   193.13   224.66   389.67     17.39   17.39   17.54   17.39     22.75   22.36   25.81   45.11 | 30-Sep-21   30-Jun-21   30-Sep-20   30-Sep-21   30-Sep-20   Unaudited   Unau |

#### Notes:

- 1. The above standalone unaudited results have been reviewed by Audit Committee and approved by the Board of Directors at their meeting held on 29 October 2021. The statutory auditors have expressed unmodified opinion. The review report has been filed with the stock exchange and is available on company website.
- 2. Board of Directors have approved payment of interim dividend on 29 October 2021 of ₹ 9.50 per equity share of face value of ₹ 2 each.

| 3. Other income includes :              |           | Quarter ended |           |           | Half year ended |           |  |
|---|-----------|---------------|-----------|-----------|-----------------|-----------|--|
|   | 30-Sep-21 | 30-Jun-21     | 30-Sep-20 | 30-Sep-21 | 30-Sep-20       | 31-Mar-21 |  |
| Dividend from subsidiaries (₹ in Crore) | 22.33     | -             | 83.21     | 22.33     | 83.21           | 83.21     |  |

- 4. The Company continued to take into account the possible impacts of COVID-19 in preparation of the financial statements, including but not limited to its assessment of liquidity and going concern assumption, recoverable values of its financial and non-financial assets, impact on revenues and on costs. The Company has been able to effectively manage the operations till now with appropriate safety precautions, without any significant impact of COVID-19 on the business. The Company will continue to closely monitor future economic conditions to ensure business continuity.
- 5. During the quarter 4,000 equity shares (previous year Nil) of ₹ 2 each, fully paid up, were allotted upon exercise of vested options pursuant to the Employees Stock Options Scheme, 2011 and Share Based Incentive Plan 2019, resulting in an increase in the paid-up share capital by ₹ 8,000 (previous year ₹ Nil) and securities premium account by ₹ 0.54 crores (previous year ₹ Nil).



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#### 6. Statement of Standalone Assets and Liabilities

₹ in Crore

| 6. Statement of Standalone Assets and Liabilities  |           | ₹ in Crore |
|--|-----------|------------|
| Particulars  | As at     | As at      |
|  | 30-Sep-21 | 31-Mar-21  |
|  | Unaudited | Audited    |
| ASSETS   |           |            |
| Non-Current Assets   |           |            |
| Property, plant and equipment  | 1,403.61  | 1,413.53   |
| Capital work-in-progress   | 126.68    | 108.19     |
| Investment property  | 8.65      | 8.90       |
| Other intangible assets  | 6.68      | 7.52       |
| Right to use assets  | 68.97     | 88.84      |
| Financial assets   |           |            |
| Investments  | 42.89     | 17.89      |
| Other financial assets   | 15.87     | 16.15      |
| Income tax assets (net)  | 8.58      | 21.44      |
| Other non-current assets   | 7.97      | 13.39      |
| Total Non-Current Assets   | 1,689.90  | 1,695.85   |
| Current Assets   | ,         | ,          |
| Inventories  | 612.86    | 634.22     |
| Financial assets   |           |            |
| Investments  | 328.18    | 138.99     |
| Loans  | 6.65      | 5.74       |
| Trade receivables  | 872.28    | 782.30     |
| Cash and cash equivalents  | 191.74    | 119.88     |
| Bank balances other than cash and cash equivalents   | 5.47      | 32.10      |
| Other financial assets   | 21.20     | 5.86       |
| Other current assets   | 108.38    | 117.12     |
| Total Current Assets   | 2,146.76  | 1,836.21   |
| Total Assets   | 3,836.66  | 3,532.06   |
| EQUITY AND LIABILITIES   | 3,030.00  | 3,332.00   |
|  |           |            |
| Equity   | 47.00     | 47.00      |
| Equity Share Capital   | 17.39     | 17.39      |
| Other Equity   | 3,257.39  | 2,867.59   |
| Total Equity   | 3,274.78  | 2,884.98   |
| Non-Current Liabilities  |           |            |
| Financial Liabilities  |           |            |
| Lease liabilities  | 15.94     | 16.30      |
| Other financial liabilities  | 1.09      | 1.25       |
| Other liabilities  | 3.17      | 3.34       |
| Provisions   | 20.50     | 17.93      |
| Deferred tax liabilities (Net)   | 98.17     | 92.17      |
| Total Non-Current Liabilities  | 138.87    | 130.99     |
| Current Liabilities  |           |            |
| Financial Liabilities  |           |            |
| Trade payables   |           |            |
| (a) Total outstanding dues of micro enterprises and small enterprises                      | 21.12     | 16.58      |
| (b) Total outstanding dues of creditors other than micro enterprises and small enterprises | 235.83    | 300.62     |
| Other financial liabilities  | 80.17     | 94.66      |
| Lease liabilities  | 7.17      | 9.6        |
| Other current liabilities  | 35.41     | 48.0       |
| Provisions   | 9.17      | 11.7       |
| Income tax liabilities (Net)   | 34.14     | 34.86      |
| Total Current Liabilities  | 423.01    | 516.09     |
| Total Liabilities  | 561.88    | 647.08     |
| Total Liabilities  | 001.001   |            |



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#### 7. Statement of Standalone Cash Flow

₹ in Crore

| 7. Statement of Standalone Cash Flow  |           |           | ₹ in Crore   |
|---|-----------|-----------|--------------|
| Particulars   |           |           |              |
|   | 30-Sep-21 | 30-Sep-20 | 31-Mar-21    |
|   | Unaudited | Unaudited | Audited      |
| A Cook flow from a cook was a field a   |           |           |              |
| A. Cash flow from operating activities  | 407.00    | 407.00    | 000.00       |
| Profit before Tax   | 487.88    | 467.00    | 902.09       |
| Adjustment for:   |           | 54.00     | 444.40       |
| Depreciation and amortisation expense   | 60.16     | 54.06     | 111.49       |
| Loss on sale / retirement of property, plant and equipment (net)                | 4.00      | 0.95      | 1.96         |
| Finance costs   | 1.24      | 2.55      | 6.90         |
| Dividend from subsidiaries  | (22.33)   | (83.21)   | (83.21       |
| Loss / (Gain) on fair value of investment                                       | (4.37)    | (5.44)    | (7.66        |
| Loss / (Gain) on fair value of derivative                                       | (17.67)   | (5.13)    | (4.09        |
| Income from investments and deposits  | (0.96)    | (0.74)    | (1.97        |
| Equity settled share based payment  | 0.14      | 0.02      | 0.02         |
| Unrealised foreign exchange difference  | (8.62)    | (5.03)    | 4.70         |
| Diminution in the value of investments  | -         | -         | 1.37         |
| Impairment loss on financial assets   | -         | 6.95      | 7.56         |
| Operating cash flow before working capital changes                              | 499.47    | 431.98    | 939.16       |
| Changes in working capital  |           |           |              |
| Decrease / (increase) in trade receivables                                      | (83.63)   | (28.64)   | (59.48       |
| Decrease / (increase) in other current assets                                   | 8.76      | (26.12)   | (36.86       |
| Decrease / (increase) in non-current assets                                     | 0.01      | -         | 0.62         |
| Decrease / (increase) in other current financial assets                         | 2.33      | 2.32      | 1.32         |
| Decrease / (increase) in other non-current financial assets                     | 0.28      | (3.19)    | (0.78        |
| Decrease / (increase) in inventories  | 21.36     | (130.71)  | (198.03      |
| Decrease / (increase) in current loans  | (0.91)    | 2.25      | 0.54         |
| Increase / (decrease) in other non-current financial liabilities                | (0.16)    | 0.64      | 0.79         |
| ,   |           |           |              |
| Increase / (decrease) in other non-current liabilities                          | 0.17      | - 07.40   | (0.33        |
| Increase / (decrease) in other current liabilities                              | (11.14)   | 37.48     | 11.92        |
| Increase / (decrease) in other current financial liabilities                    | (1.30)    | 8.60      | (9.37        |
| Increase / (decrease) in non-current provisions                                 | 2.57      | (0.74)    | 2.28         |
| Increase / (decrease) in current provisions                                     | (3.18)    | (1.46)    | 1.22         |
| Increase / (decrease) in trade payables   | (60.32)   | 22.53     | 11.90        |
| Cash generated from operating activities  | 374.31    | 314.94    | 664.90       |
| Net income tax paid   | (79.44)   | (83.12)   | (197.91      |
| Net cash generated from operating activities                                    | 294.87    | 231.82    | 466.99       |
|   |           |           |              |
| B. Cash flow from investing activities  |           | ()        |              |
| Capital expenditure on property, plant and equipment including capital advances | (74.24)   | (66.58)   | (166.97      |
| Insurance claim received against property, plant and equipment                  | -         | 11.00     | 11.00        |
| Proceeds from sale of property, plant and equipment                             | 15.75     | 1.47      | 1.50         |
| Bank balances not considered as cash and cash equivalents                       | 26.63     | (25.36)   | (29.20       |
| Dividend from subsidiaries  | 22.33     | 83.21     | 83.21        |
| Purchase of current investments   | (277.74)  | (353.16)  | (742.41      |
| Proceeds from sale of Investments   | 92.92     | 158.01    | 678.22       |
| Income on investments and deposits  | 0.80      | 0.74      | 1.97         |
| Investment in Limited Liabilty Partneship                                       | (25.00)   | -         | -            |
| Net cash used in investing activities   | (218.55)  | (190.67)  | (162.68      |
|   |           |           |              |
| C. Cash flow from financing activities  |           |           |              |
| Interest paid   | (1.24)    | (2.55)    | (4.37        |
| Repayment of lease liability (including interest thereon)                       | (5.54)    |           | (13.23       |
| Payment for buyback of shares   |           | -         | (135.98      |
| Payment of tax on buyback of shares   | _         | _         | (31.64       |
| Payment for Expenses for buyback of shares                                      | _         | -         | (0.78        |
| Dividend paid   | _         |           | (82.90       |
| Net cash used in financing activities   | (6.78)    | (10.10)   | (268.90      |
| not oddi dodd iir iiidiidiig dodffidoo  | (0.70)    | (10.10)   | (200.00      |
| Net increase / (decrease) in cash and cash equivalents                          | 69.54     | 31.05     | 35.41        |
| Cash and cash equivalents as at the beginning of the year                       | 119.88    | 84.95     | 84.95        |
| Cash and cash equivalents as at the end of the year                             | 189.42    | 116.00    | 120.36       |
| Reconciliation of cash and cash equivalents with the Balance sheet              | 103.42    | 110.00    | 120.30       |
| reconcination of cash and cash equivalents with the paralles silest             | 191.74    | 116.00    | 110.00       |
| Cash and cash equivalents as nor balance shoot                                  | 191.74    | 116.00    | 119.88       |
| Cash and cash equivalents as per balance sheet                                  |           |           |              |
| Unrealised loss / (gain) on foreign currency cash and cash equivalents          | (2.32)    | - 440.00  | 0.48         |
| ·   |           | 116.00    | 0.4<br>120.3 |

8. The Company operates exclusively in one reportable business segment i.e., "Pharmaceuticals".

9. The Financial Results are available for investors at on the company's website www.ajantapharma.com, www.nseindia.com and www.bseindia.com.

10. Previous period figures have been re-grouped / re-classified wherever necessary, to confirm to current period's classification in order to comply with the requirements of the amended Schedule III to the Companies Act, 2013 effective 1st April 2021.

By order of the Board For Ajanta Pharma Ltd.

YOGESH MANNALAL AGRAWAL

Digitally signed by YOGESH MANNALAL AGRAWAL Date: 2021.10.29 12:05:3

Yogesh M. Agrawal Managing Director

## BSR&Co.LLP

#### **Chartered Accountants**

14th Floor, Central Wing B Wing and North C Wing, Nesco IT Park 4, Nesco Center, Western Express Highway, Goregaon (East), Mumbai - 400 063, India Telephone: +91 22 6257 1000 Fax: +91 22 6257 1010

# Limited Review Report on unaudited quarterly and year-to-date standalone financial results of Ajanta Pharma Limited under Regulation 33 of the SEBI (Listing Obligations and Disclosure Regulations) Regulations, 2015

# To the Board of Directors of Ajanta Pharma Limited

- 1 We have reviewed the accompanying Statement of unaudited standalone financial results of Ajanta Pharma Limited ('the Company') for the quarter ended 30 September 2021 and year to date results for the period from 1 April 2021 to 30 September 2021 ("the Statement").
- 2 This Statement, which is the responsibility of the Company's management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013, and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. Our responsibility is to issue a report on the Statement based on our review.
- We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 4 Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with applicable accounting standards and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.

For **B S R & Co. LLP** *Chartered Accountants*Firm's Registration No. 101248W/W-100022

SREEJA

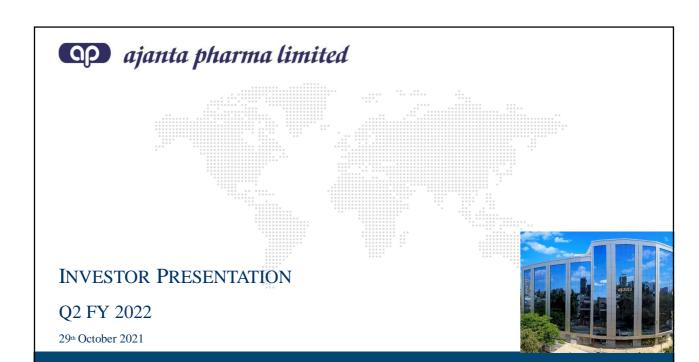
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RAN MARAR

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Sreeja Marar
Partner
Membership No. 111410
UDIN: 21111410AAAADK6494

Mumbai 29 October 2021



#### Safe Harbor Statement

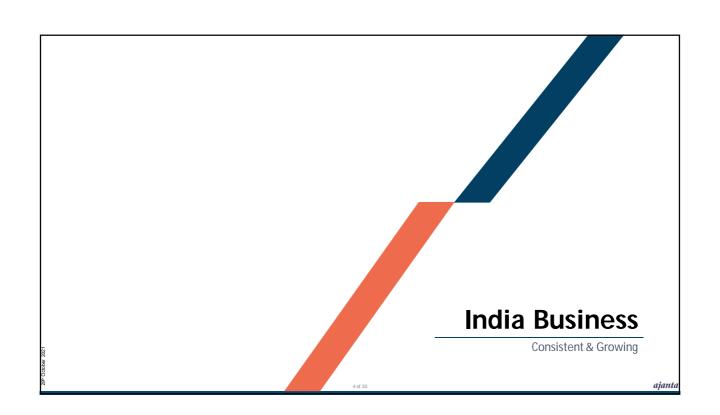
This presentation may include certain 'forward looking statements', based on current expectations, forecasts and assumptions within the meaning of applicable laws and regulations. They are subject to risks and uncertainties which could cause actual outcomes and results to differ materially from these statements.

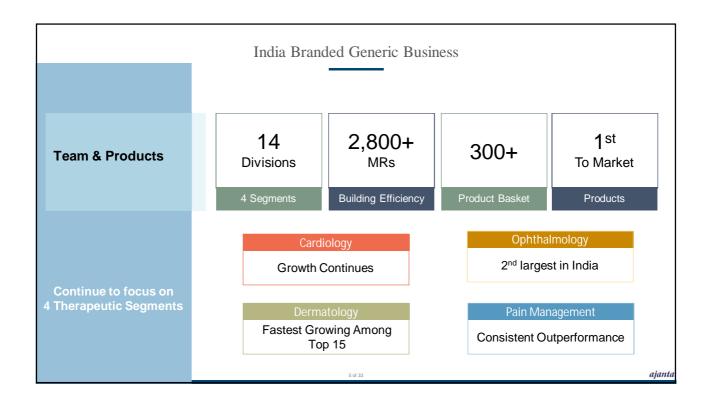
The Company disclaims any obligation to revise any forward-looking statements. The readers may use their own judgment and are advised to make their own calculations before deciding on any matter based on the information given herein.

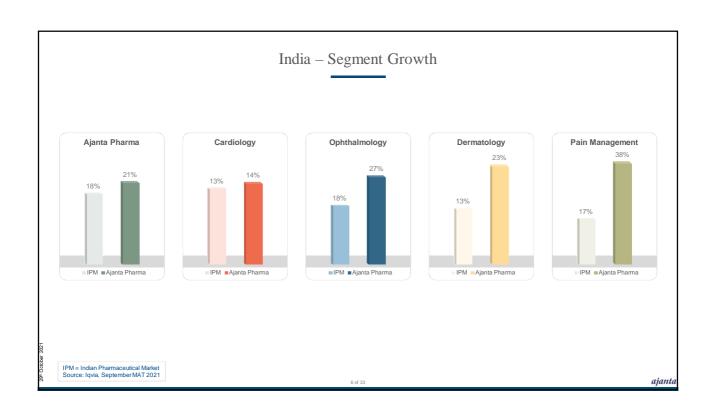
This material is used during oral presentation; it is not a complete record of the discussion.

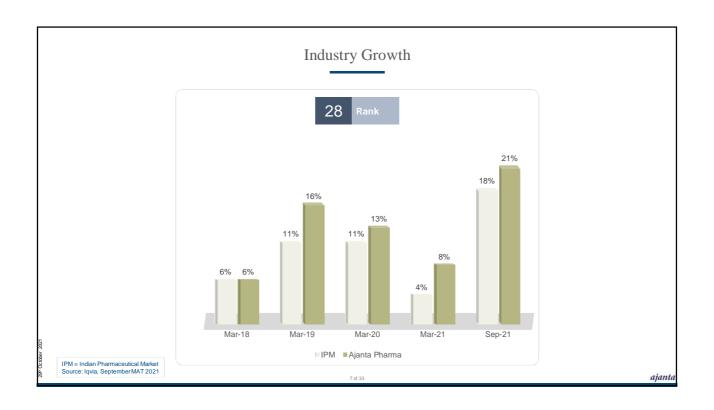
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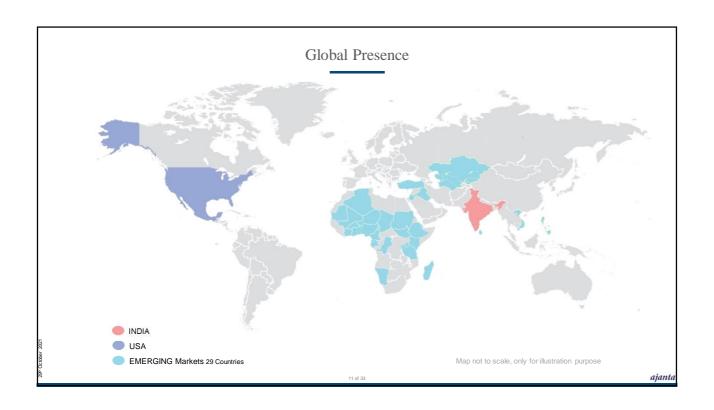


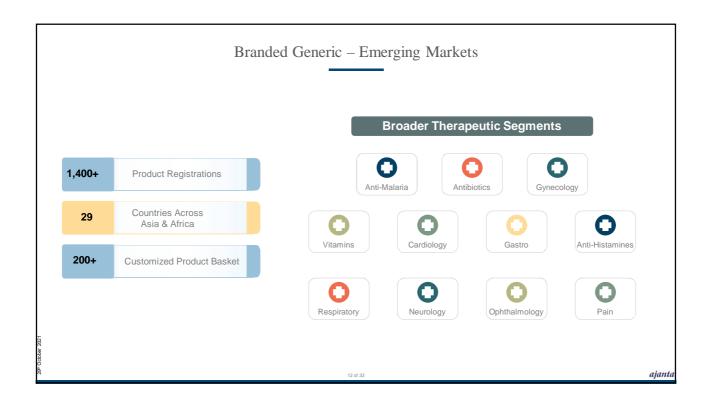


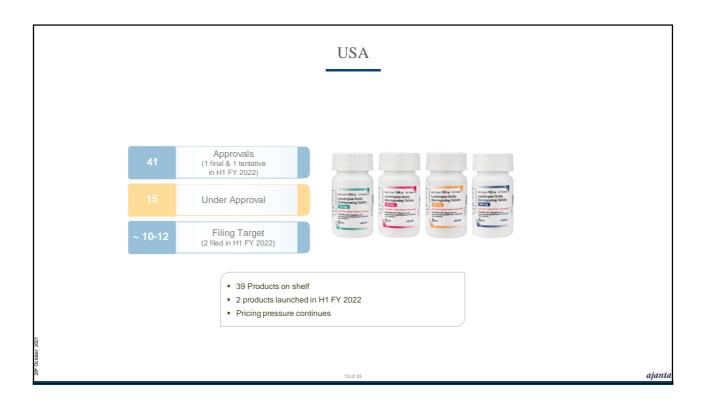


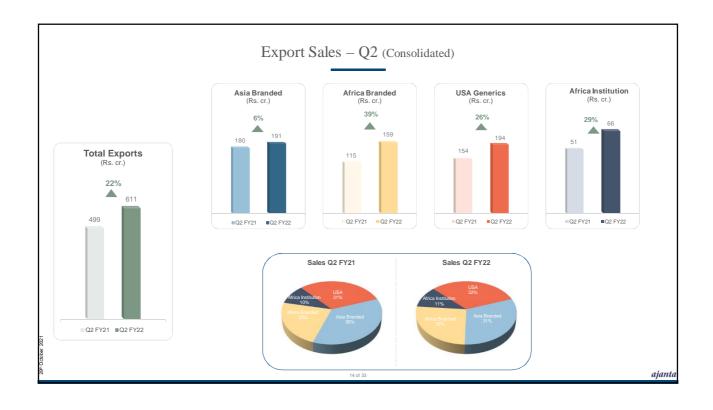


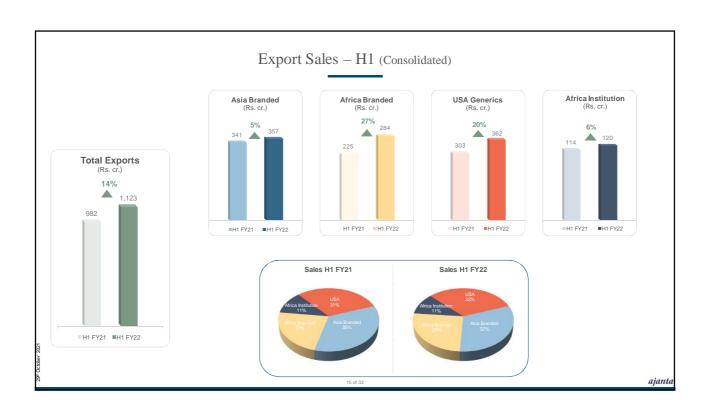


















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### Manufacturing

#### Formulation Manufacturing

- 3 facilities at Aurangabad, Maharashtra
- 1 facility at Dahej, Gujarat
- 1 facility at Guwahati, Assam
- 1 facility at Pithampur, Madhya Pradesh
- 1 facility at Mauritius

#### API Manufacturing

 1 facility at Waluj, Aurangabad, Maharashtra (Captive Consumption)

Sterile Ophthalmic line



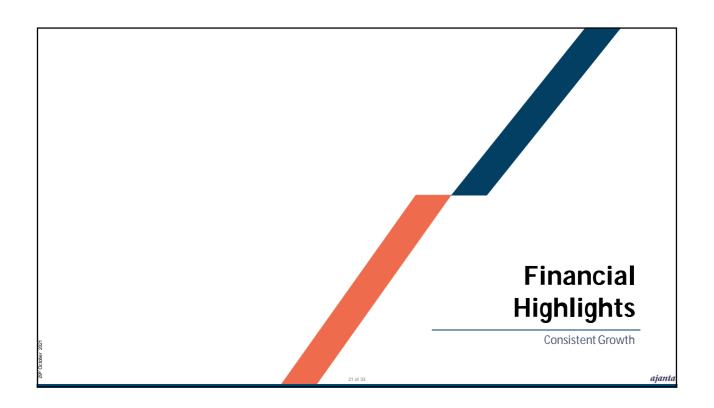
Packing Machine



Tablet Compression Machine

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## $Detailed\ P\&L-Q2\ FY\ 2022\ ({\tt Consolidated})$

| Rs. cr.                    | Q2 FY 2021 | % to RO | Q2 FY 2022 | % to RO |
|----------------------------|------------|---------|------------|---------|
| Revenue from Operations    | 716        |         | 885        |         |
| Other Income               | 5          | 1%      | 29         | 3%      |
| Total Income               | 721        |         | 914        |         |
| Materials consumed         | 155        | 22%     | 232        | 26%     |
| Employee Benefit           | 131        | 18%     | 160        | 18%     |
| Finance Cost               | 2          | 0%      | 0          | 0%      |
| Depreciation               | 28         | 4%      | 32         | 4%      |
| Other Expenses             | 156        | 22%     | 230        | 26%     |
| Total Expenses             | 473        | 66%     | 654        | 74%     |
| Profit Before Tax          | 249        | 35%     | 260        | 29%     |
| Tax Expense                | 79         | 11%     | 64         | 7%      |
| Net Profit                 | 170        | 24%     | 196        | 22%     |
| Other Comprehensive Income | (4)        | (1%)    | (4)        | 0%      |
| Total Comprehensive Income | 166        | 23%     | 192        | 22%     |
| EBITDA                     | 274        | 38%     | 263        | 30%     |

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# $P\&L\ Synopsis\ -\ Q2\ FY\ 2022\ ({\sf Consolidated})$

| Rs. cr.                    | Q2<br>FY 2021 | % to<br>RO | Q2<br>FY 2022 | % to<br>RO | %<br>Growth |
|----------------------------|---------------|------------|---------------|------------|-------------|
| Exports                    | 499           | 70%        | 611           | 69%        | 22%         |
| Domestic                   | 202           | 28%        | 248           | 28%        | 23%         |
| Other Op. Income           | 15            | 2%         | 26            | 3%         | 73%         |
| Revenue from Operations    | 716           |            | 885           |            | 24%         |
| EBITDA                     | 274           | 38%        | 263           | 30%        | (4%)        |
| PBT                        | 249           | 35%        | 260           | 29%        | 4%          |
| PAT                        | 170           | 24%        | 196           | 22%        | 15%         |
| Total Comprehensive Income | 166           | 23%        | 192           | 22%        | 16%         |

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## $Detailed\ P\&L-H1\ FY\ 2022\ ({\tt Consolidated})$

| Rs. cr.                    | H1 FY 2021 | % to RO | H1 FY 2022 | % to RO |
|----------------------------|------------|---------|------------|---------|
| Revenue from Operations    | 1,384      |         | 1,633      |         |
| Other Income               | 18         | 1%      | 62         | 4%      |
| Total Income               | 1,402      |         | 1,695      |         |
| Materials consumed         | 309        | 22%     | 404        | 25%     |
| Employee Benefit           | 266        | 19%     | 318        | 19%     |
| Finance Cost               | 3          | 0%      | 2          | 0%      |
| Depreciation               | 56         | 4%      | 62         | 4%      |
| Other Expenses             | 312        | 23%     | 428        | 26%     |
| Total Expenses             | 946        | 68%     | 1,214      | 74%     |
| Profit Before Tax          | 456        | 33%     | 481        | 30%     |
| Tax Expense                | 138        | 10%     | 111        | 7%      |
| Net Profit                 | 318        | 23%     | 370        | 23%     |
| Other Comprehensive Income | (4)        | 0%      | (7)        | 1%      |
| Total Comprehensive Income | 314        | 23%     | 363        | 22%     |
| EBITDA                     | 497        | 36%     | 483        | 30%     |

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# $P\&L\ Synopsis\ -\ H1\ FY\ 2022\ ({\tt Consolidated})$

| Rs. cr.                    | H1<br>FY 2021 | % to<br>RO | H1<br>FY 2022 | % to<br>RO | %<br>Growth |
|----------------------------|---------------|------------|---------------|------------|-------------|
| Exports                    | 982           | 71%        | 1,123         | 69%        | 14%         |
| Domestic                   | 375           | 27%        | 477           | 29%        | 27%         |
| Other Op. Income           | 27            | 2%         | 33            | 2%         | 23%         |
| Revenue from Operations    | 1,384         |            | 1,633         |            |             |
| EBITDA                     | 497           | 36%        | 483           | 30%        | (3%)        |
| PBT                        | 456           | 33%        | 481           | 30%        | 5%          |
| PAT                        | 318           | 23%        | 370           | 23%        | 16%         |
| Total Comprehensive Income | 314           | 23%        | 363           | 22%        | 16%         |

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#### Balance Sheet (Consolidated)

Rs. cr.

| Statement of Assets & Liabilities | FY 20 | 21      | H1 FY | 2022    |
|-----------------------------------|-------|---------|-------|---------|
| ASSETS                            |       |         |       |         |
| Non-Current Assets                |       |         |       |         |
| Property, Plant and Equipment     | 1,526 |         | 1,496 |         |
| Capital Work-in-Progress          | 108   |         | 127   |         |
| Right for use assets              | 15    |         | 12    |         |
| Other non-current assets          | 102   |         | 113   |         |
| Sub-total - Non-current assets    | 1,751 | 46%     | 1,748 | 43%     |
| Current Assets                    |       |         |       |         |
| Inventories                       | 766   | 98 days | 786   | 94 days |
| Trade Receivables                 | 738   | 95 days | 821   | 90 days |
| Bank Balance incld. Investments   | 385   |         | 569   |         |
| Other Current Assets              | 139   |         | 140   |         |
| Sub-total - Current Assets        | 2,028 | 54%     | 2,316 | 57%     |
| TOTAL - ASSETS                    | 3,779 |         | 4,064 |         |

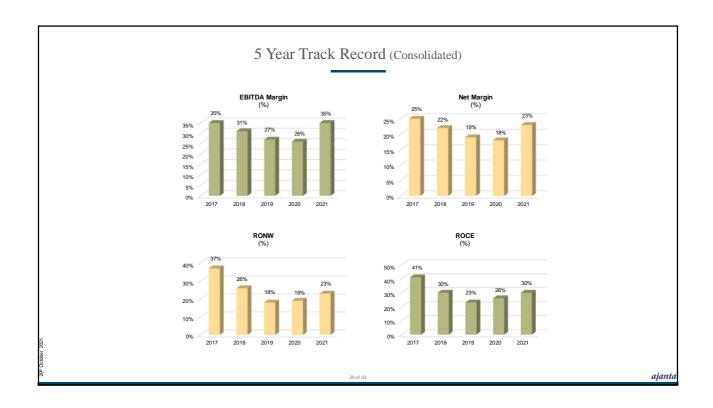
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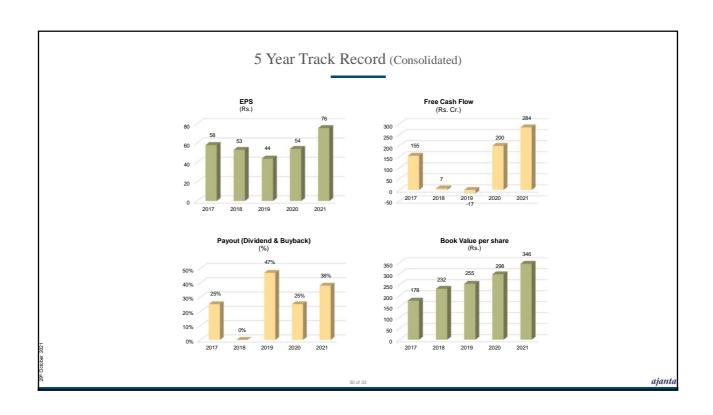
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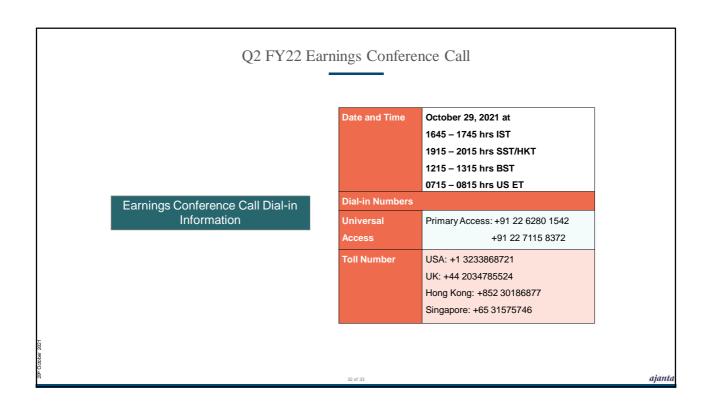
|                                   |                    |         | Rs. cr |         |
|-----------------------------------|--------------------|---------|--------|---------|
| Statement of Assets & Liabilities | FY 2021 H1 FY 2022 |         |        |         |
| EQUITY AND LIABILITIES            |                    |         |        |         |
| Equity                            |                    |         |        |         |
| Equity Share Capital              | 17                 |         | 17     |         |
| Other Equity                      | 2,979              |         | 3,342  |         |
| Sub Total – Shareholders' Funds   | 2,996              | 79%     | 3,359  | 83%     |
| Non-current Liabilities           |                    |         |        |         |
| Non-current Liabilities           | 134                |         | 141    |         |
| Sub Total – Non-Current Liab.     | 134                | 4%      | 141    | 3%      |
| Current Liabilities               |                    |         |        |         |
| Trade payables                    | 374                | 91 days | 301    | 63 days |
| Other current liabilities         | 275                |         | 263    |         |
| Sub Total – Current Liabilities   | 649                | 17%     | 564    | 14%     |
| TOTAL – Equity and Liabilities    | 3,779              |         | 4,064  |         |











Thank You

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