izmo

November 17, 2025

The Manager Corporate Relationship Department **BSE Limited** Floor 25, Phiroze Jeejeebhoy Tower Dalal Street, Mumbai-400001	The Manager – Listing Department **National Stock Exchange of India Limited** Exchange Plaza, 5th Floor Plot No. C/1, G Block, Bandra Kurla Complex, Bandra(E), Mumbai-400051
BSE Scrip Code: **532341**	NSE Symbol: **IZMO**

Dear Sir/Madam,

Subject: Investors' Presentation.

In terms of Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we submit herewith a copy of Investors Presentation with respect to Business Overview of Izmo Limited ("the Company").

Further a copy of the same is also available on the website of the Company, viz., ***www.izmoltd.com***

Kindly take the same on record.

Thanking You

Yours faithfully,
for **IZMO Limited**

VARUN KUMAR SRIDHARA ADGUR
Digitally signed by VARUN KUMAR SRIDHARA ADGUR
Date: 2025.11.17 10:35:33 +05'30'

Varun Kumar A S
Company Secretary and Compliance Officer

Enc: As Above

IZMO

Q2 & H1 FY26
Investor Presentation

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Consolidated FINANCIAL HIGHLIGHTS

Management Comment

izmoltd.

Mr. Sanjay Soni

Managing Director, IZMO Ltd

"Performance in this quarter has been in line with expectations, continuing on our growth trajectory steadily. We are seeing rising demand for our existing as well as new offerings across established and new markets.

This quarter we added 78 clients in the US and 22 in Europe and the UK. This steady client accretion reflects the scalability of our products and operations, which in turn, is a result of years of R&D, development and our core competencies.

In the quarter ended 30th September 2025, we reported a 2.7% year-on-year growth in revenue at Rs. 60.1 crores. EBITDA excluding other income grew 42.4% year-on-year to Rs. 13.5 crores, while PAT was reported at Rs. 12.6 crores. Addition of new clients was supported by synergies from Geronimo and our subsidiary Izmo Microsystems (IMPL), to drive this growth. Increased adoption of AI helped boost operational efficiencies, benefitting margins.

We recently launched a redesigned platform for izmoStock, our global auto imagery division, with several new and useful features, further enhancing its utility for players in the auto sector. We also launched Automotive AI Factory, a dedicated innovation hub to boost AI adoption in the auto industry.

Moreover, IMPL is making significant strides, such as a breakthrough in silicon photonics packaging, and a Galvanic Isolated Hex-Bridge Inverter developed in-house. In fact, izmo recently received recognition from DSIR, GoI, for our in-house R&D unit. We see tremendous potential in this line, from various verticals.

Overall, we are quite excited and optimistic about the ongoing year. I would like to thank the entire Izmo team and all our stakeholders for their support, which drives the Company forward."

Key Recent Updates

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izmostock's new global portal

- Streamlined Navigation & Search – Easily locate images by year, make, model, trim, and body style.
- Comprehensive Image Sets – Standardized exterior and interior images for nearly every vehicle on the market - in every OEM color.
- Unlocks new market segments by powers growth by better accessibility and user experience

izmo AI Factory

- Dedicated AI Innovation Hub
- DEEP (Data Extraction & Enrichment Platform) is the first product from this initiative
- Lower cost than similar applications in the market
- Enable izmo to be player with its own AI products

izmomicro – Semiconductor Expansion

Investment in Semiconductor Packaging unit is showing results

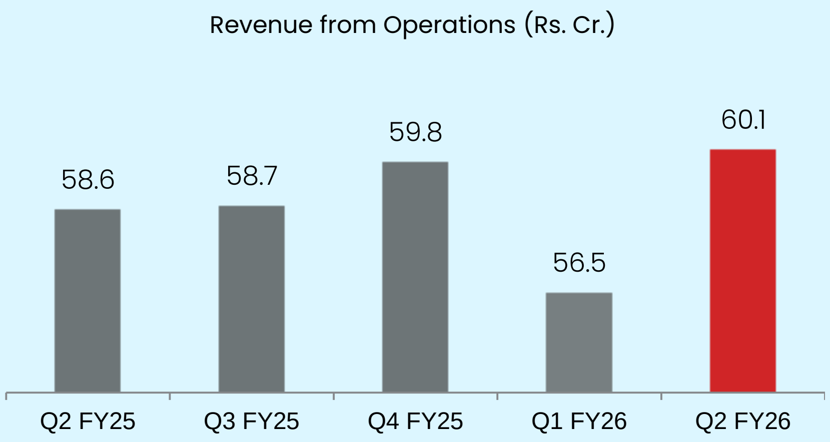
Breakthrough in advanced packaging for Silicon Photonics and Power modules

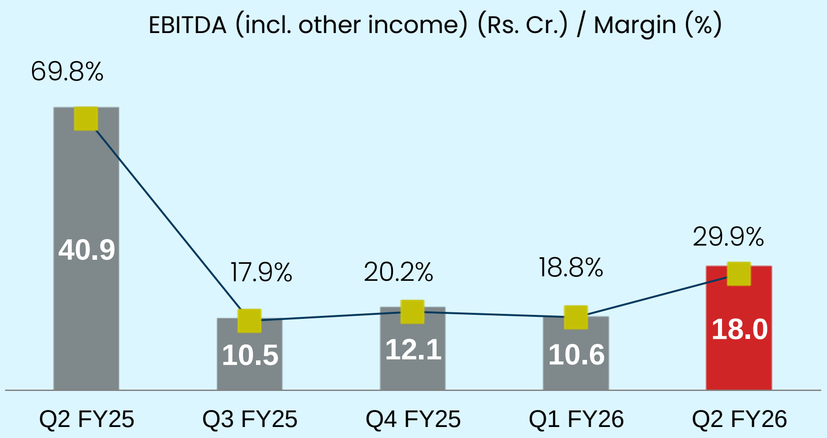
Steady growth through technology innovation

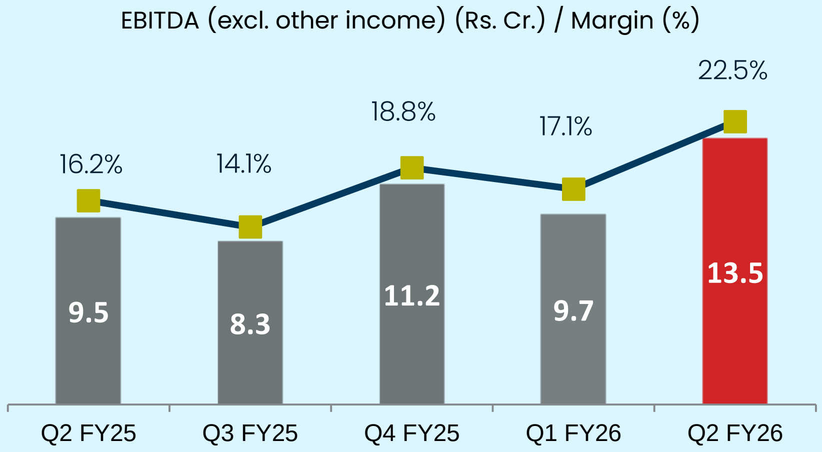
Strong order book position

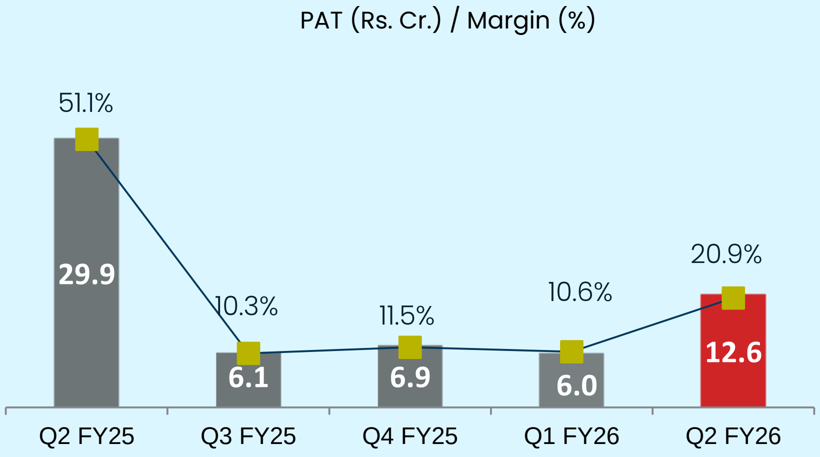
Additional support from dedicated teams in USA and Germany

Consolidated
Quarterly Financial Highlights









Consolidated
Quarterly Financial Highlights

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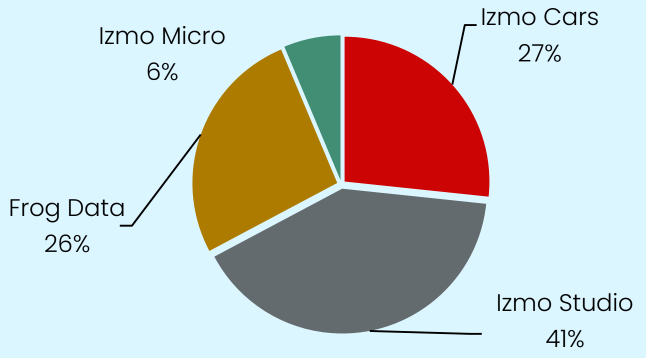
Rs. Crs	Q2 FY26	Q2 FY25	YoY%	Q1 FY26
Income from Operations	**60.11**	**58.55**		**56.51**
Other Operating Income	0.00	0.00		0.00
Total Income from Operations	**60.11**	**58.55**	**2.65%**	**56.51**
Raw Material Expenses	1.75	0.83		1.58
Employee Cost	27.77	31.50		28.16
Other Costs	17.07	16.73		17.10
Total Expenditure	**46.59**	**49.07**		**46.84**
EBITDA (excluding other income)	13.51	9.49	42.44%	9.67
EBITDA Margin %	22.48%	16.20%	628 bps	17.11%
Other Income	4.45	31.41		0.96
Depreciation	4.40	3.96		4.20
Interest	0.40	0.15		0.43
Profit Before Tax	**13.16**	**34.39**	**(61.72)%**	**6.00**
Tax	0.61	4.49		0.00
Profit After Tax	**12.56**	**29.90**	**(58.00)%**	**6.00**
PAT Margin %	**20.90%**	**51.07%**	**(3017) bps**	**10.62%**
EPS in Rs.	8.43	21.14	(60.12%)	4.03

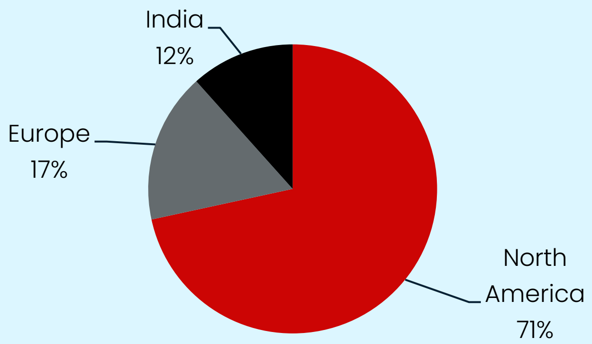
- Revenue growth driven by new client addition across US & Europe markets
- Contributions from Geronimo & izmo Micro continue to rise
- Robust business pipeline from multiple sectors for izmo Micro's SiP offerings

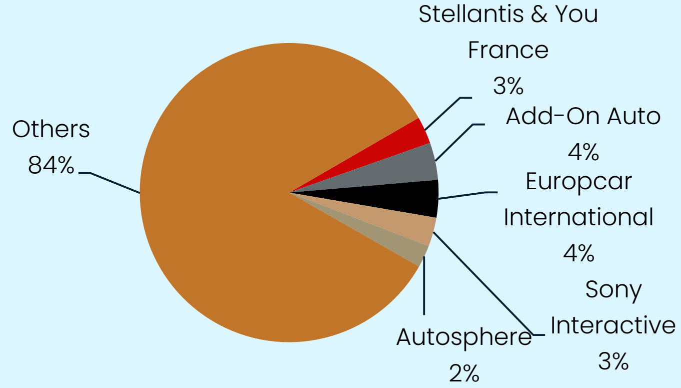
Revenue Bifurcations

By Business Divisions | By Geography | Top Customers

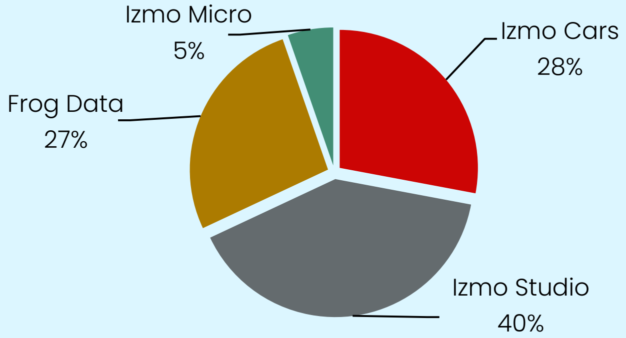
Q2 FY26

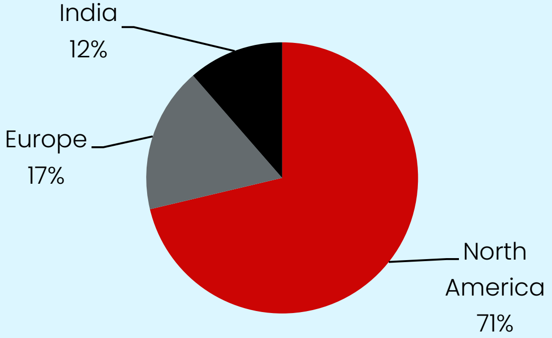


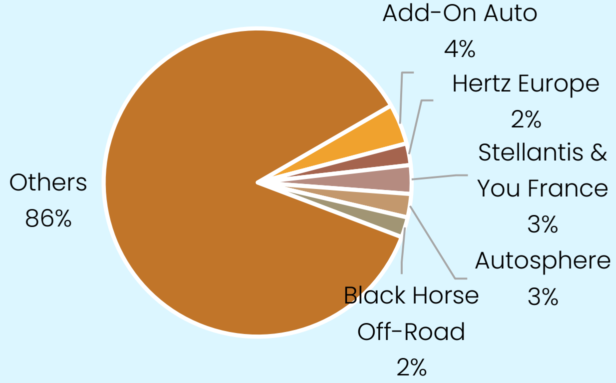




H1 FY26







Consolidated Segmental Revenue

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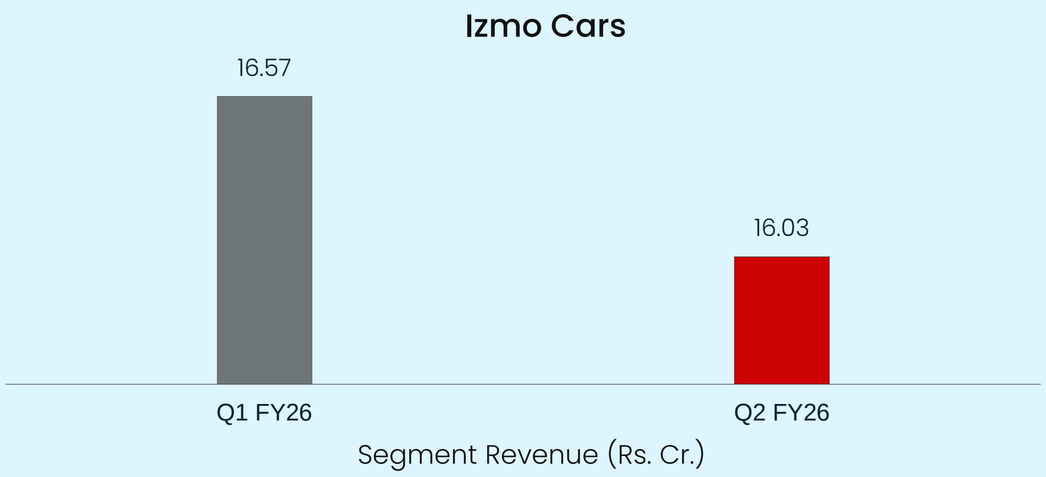
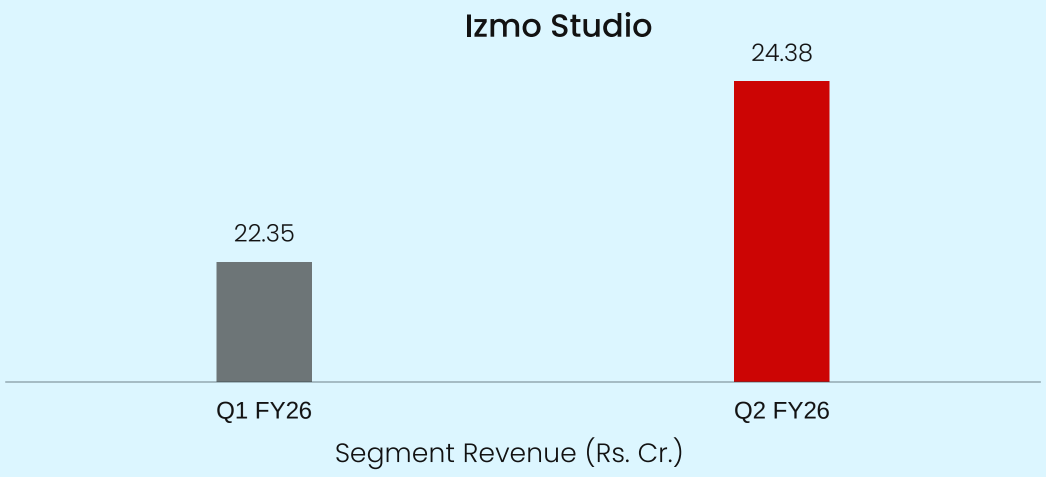
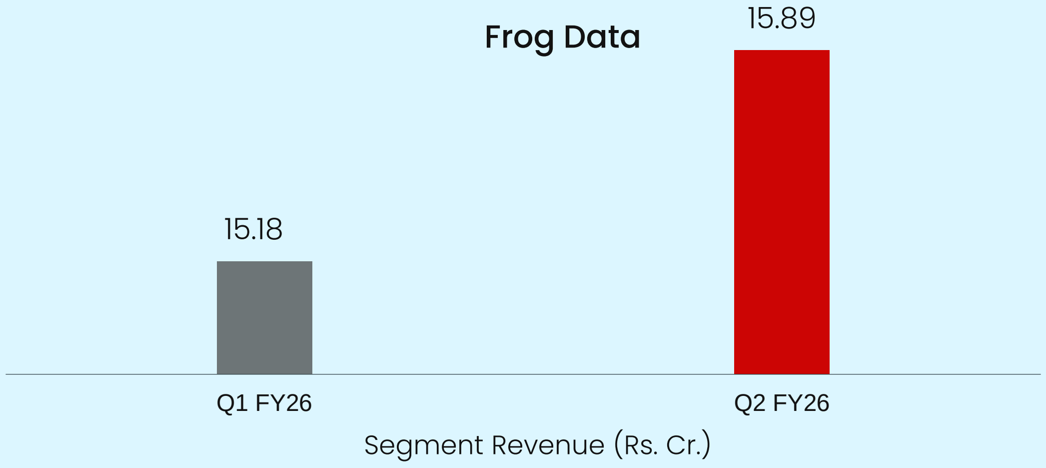
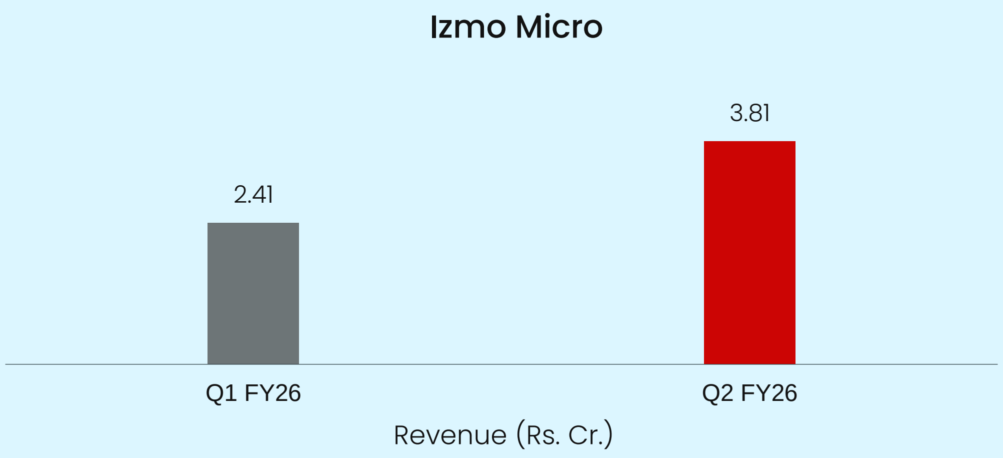








Gross Revenue Retention Rate stable at 98.5%

Consolidated
Half Yearly Financial Highlights

izmoltd.

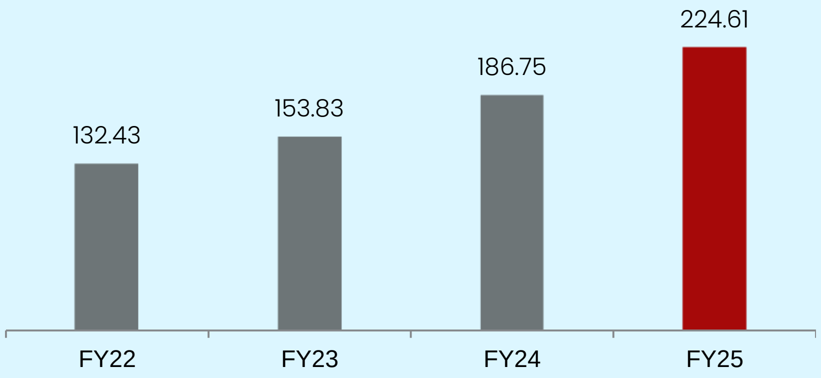
Rs. Crs	H1 FY26	H1 FY25	YoY %
Income from Operations	116.62	106.13	
Other Operating Income	0.00	0.00	
Total Income from Operations	**116.62**	**106.13**	**9.88%**
Raw Material Expenses	3.33	1.83	
Employee Cost	55.93	54.76	
Other Costs	34.17	30.76	
Total Expenditure	**93.44**	**87.34**	
EBITDA (excluding other income)	23.18	18.79	23.38%
EBITDA Margin %	19.88%	17.70%	218 bps
Other Income	5.41	32.19	
Depreciation	8.60	7.84	
Interest	0.83	0.33	
Profit Before Tax	**19.17**	**40.42**	**(52.58)%**
Tax	0.61	4.49	
Profit After Tax	**18.56**	**35.93**	**(48.34)%**
PAT Margin %	**15.92%**	**33.86%**	**(1794) Bps**
EPS in Rs.	12.52	25.40	(50.71)%

- Healthy demand for existing product suite in established as well as new markets
- Internal cost efficiencies from AI-based automation
- Significant growth visibility for izmo Micro

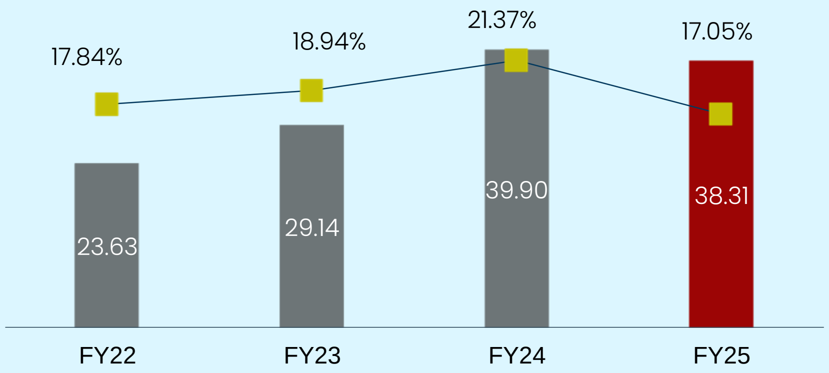
Consolidated
Annual Financial Highlights

izmoltd.

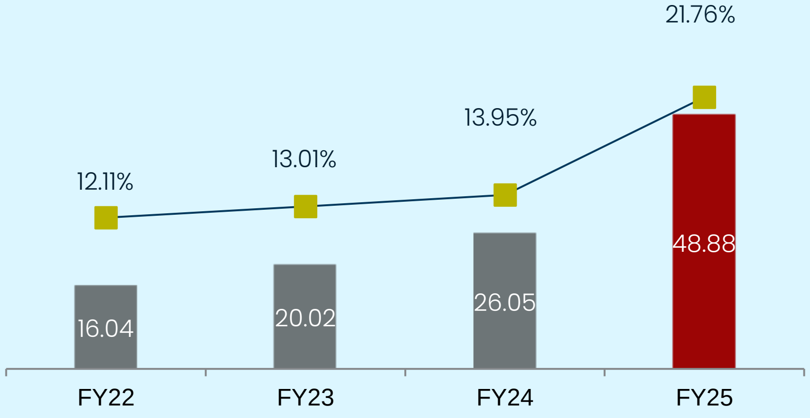
Revenue from Operations (Rs. Cr.)



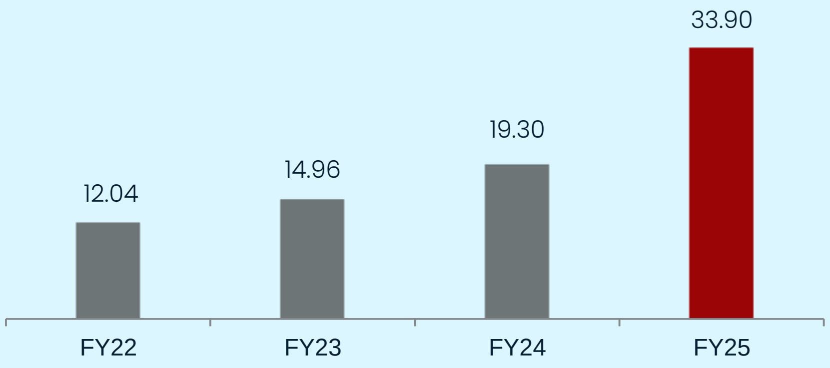
EBITDA (excl. other income) (Rs. Cr.) / Margin (%)



PAT (Rs. Cr.) / Margin (%)



Basic EPS (Rs.)



Consolidated
Balance Sheet Highlights

izmoltd.

Particulars (Rs. Cr.)	31st March 2025	30th Sept 2025
Shareholders Funds	**359.15**	**379.47**
Share Capital	14.87	14.89
Other Equity	344.28	364.58
Non Current Liabilities	**9.33**	**11.08**
Financial Liabilities		
LT Borrowings	4.42	3.59
LT Provisions	3.66	4.17
Lease Liability	1.25	3.31
Current Liabilities	**69.57**	**76.75**
Trade Payables	4.46	11.74
Other Financial Liabilities	6.10	5.73
ST Provisions	0.72	0.74
Other Current Liabilities	53.28	57.76
Current Tax Liabilities (Net)	5.01	0.79
Total Equity & Liabilities	**438.05**	**467.30**

Particulars (Rs. Cr.)	31st March 2025	30th Sept 2025
Non Current Assets	**285.92**	**289.89**
Property Plant & Equipment	6.35	6.36
Right of Use Asset	1.90	4.50
Capital work in progress	0.00	0.00
Investment Property	0.00	0.00
Other Intangible Assets	267.84	272.87
Deferred Tax Assets	0.73	0.95
Other Non-Current Assets	9.10	5.22
Current Assets	**152.13**	**177.41**
Inventories	0.21	0.50
Trade receivables	98.89	116.60
Cash & Cash equivalents	24.52	12.91
Other Financial Assets	28.52	47.40
Total Assets	**438.05**	**467.30**

COMPANY OVERVIEW

About **Us**

izmoltd.

World leader in Automotive Interactive Marketing Solutions

- Founded in 1995
- Global footprint with operations in 22 countries
- Cutting-edge technology and products in Digital Retail, CRM & Data Analytics
- World's largest library of automotive stock images with global coverage
- izmo.ai platform for AI solutions for Automotive

Rich Management Experience

- Experienced Management backed by highly qualified engineering and operational teams
- Demonstrated ability to operate in diverse verticals – Content, Digital Platform, Analytics and Semiconductors

Marquee Clients

- **Digital Retail Solutions**– Stellantis France, Emil Frey, Ford, Renault.
- **Semiconductor Packaging** – BEL, ADS Germany, IIT Madras, SCL
- **Stock Image Licensing** – Hertz, Avis, Europcar, Edmunds.com

Business Mix

- **Automotive Solutions** – Enterprise Platform for Digital Retail, CRM for After Sales Automotive, Performance Consulting for Automotive Retail excellent
- **Interactive Media Solutions** – Offers world's largest library of automotive stock images and 3D Interactive Virtual Showrooms
- **Data Analytics** – Fully integrated platform for Decision Analytics and AI for the Automotive industry
- **Semiconductor Packaging** – Advanced packaging and Silicon Photonics manufacturing

Core & Experienced Management

izmoltd.

Mr. Sanjay Soni
(Managing Director)

- Founder of Logix Microsystem later changed into IZMO
- Over 25 years experience in automotive industry with several publications in computer science
- Postgraduate from IIM Bangalore

U.S.A.

Mr. Tej Soni
(CEO izmocars, USA)

Chris Dulla
(Vice President)

Rod Lampart
(Director of Product)

Chris Daniels
(Director of Interactive Media)

Europe

Mr. Benoit Bachelot
Director General, izmo France

Ms. Jackie Lawton
Chief Operating Officer, izmoUK

INDIA

Mr. Sarbashish Bhattacharjee
(Chief Technology Officer)

Mrs. Kiran Soni
(Chief Financial Officer)

Mr. Gopi SD
(Associate Director - Finance & Accounts)

Key strengths

- Only Multinational / Multilingual Digital Retail Platform for Auto
- Breakthrough in Silicon Photonics packaging through in-house R&D
- Experienced Management with deep domain expertise
- Strong R&D Initiatives: Average annual spend of Rs. 10-12 cr (>10% of revenue)
- Growth driven by surge in Online Retail for Automotive
- Highly-Profitable SaaS Platform with Annual Recurring Revenue (ARR) revenue model
- Recognized as R&D Unit by DSIR (Department of Scientific and Industrial Research)
- Successful diversification into semiconductor packaging

BUSINESS OVERVIEW

Business Divisions

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izmostock

- Global leader in automotive stock images
- World's largest library of rights managed automotive stock images
- International studios backed by low cost production center in India

izmoauto

- Digital Marketing Platform for Automotive Retail
- CRM for Parts Distribution for OEMs
- Operates in 22 countries with over 3,000 dealer customers

frogdata

- Advanced platform for decision analytics for the automotive industry
- Integration with IT ecosystem in USA enabling seamless operability
- Enhanced solutions using AI from izmo.ai lab

izmomicro

- Advanced semiconductor packaging unit
- Design+ capabilities along with semiconductor manufacturing
- Breakthrough in Silicon Photonics package assembly
- High growth potential with support from Make in India initiative for semiconductors

izmocars

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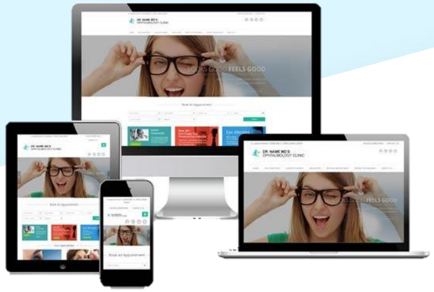


izmoauto

Digital Marketing & Retail Platform

- Multi-lingual Digital Web & Marketing Platform for automotive retail
- Proprietary CRM for Parts Distribution used by major OEM
- More than 3,000 dealers worldwide use izmo solutions
- Growing organically and through acquisitions

01

izmo.ai (New)

- Innovation hub for next generation AI applications
- Provides integrated AI capability for existing platforms
- DEEP (Data Extraction & Enrichment Platform released

02

izmostock

- World's largest automotive stock library with global coverage
- Strong brand name with 22 years of heritage
- Large enterprise clients in Rental, Leasing, OEM & Online Portals
- International studios with low cost post-production center in India

03

frogdata

izmoltd.

FDAP

Decision Analytics Platform

- Integrated with major DMS System
- Many Systems, One Dashboard (DMS, CRM, Google, Service)
- Data Analytics Platform for Auto Retail

FixedOps Mojo

Service Operations Management Platform

- Comprehensive Service Operations Management
- Data-Powered Service Intelligence
- Workflow Automation Engine
- Scalable Dealership Operating System

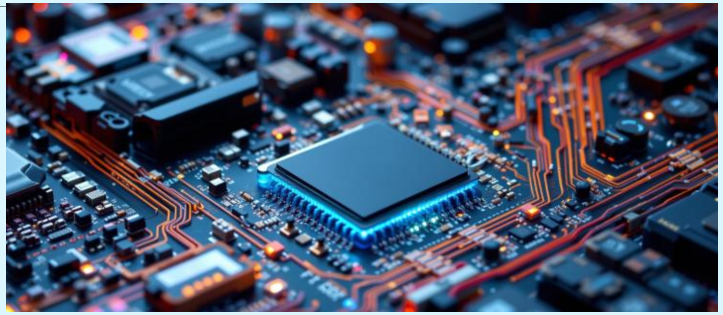
FixedOps Velocity

Hyper-Local Marketing for Service

- AI-driven FixedOps marketing platform
- Data-powered hyper-local engine
- Conversion-focused service platform
- Custom strategy and ongoing campaign management

izmo Microsystems

Semiconductor Innovation for the Future



Business Focus

- Specializes in System-in-Package (SiP) semiconductor packaging

Target Industries

- Consumer Electronics, Automotive, Telecom, Green Energy

Core Capabilities

- 3D Die Stacking
- Fine-Pitch Wire Bonding
- Class 1000 Clean Room
- RF/MW Packaging, Power Modules, Co-Packaged Optics

Key Differentiators

- Advanced packaging solutions for compact, high-performance systems
- In-house design & manufacturing integration
- Focus on energy-efficient, next-gen chip solutions

Strategic Partnership

- Collaboration with IIT Madras (CPPICS)
- Focus on Programmable Photonic Processors, Quantum & Microwave Photonics

Strong R&D Team

Developed **WebGL based 3D Interactive Platform** for personalization of cars with accessories

AI Initiative - **izmo.ai** powers next generation AI apps and solutions

Advanced **Silicon Photonics packaging** in partnership with IIT Madras

Recognized R&D Unit by **DSIR** (Department of Scientific and Industrial Research)

Ultra-High Speed, Data Extraction & Enrichment Platform
DEEP

Global Presence

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~90% Revenue from Exports in FY25

izmoltd.

Marquee Clients

TOYOTA	PSA PEUGEOT CITROËN	Audi	NISSAN
ACURA	AVIS	PORSCHE	Ford
Hertz	LeasePlan	RENAULT	HONDA
Europcar	Microsoft	ARVAL BNP PARIBAS GROUP	SUZUKI
	FIAT	TERBERG LEASING	

INDUSTRY OVERVIEW

Market Scenario

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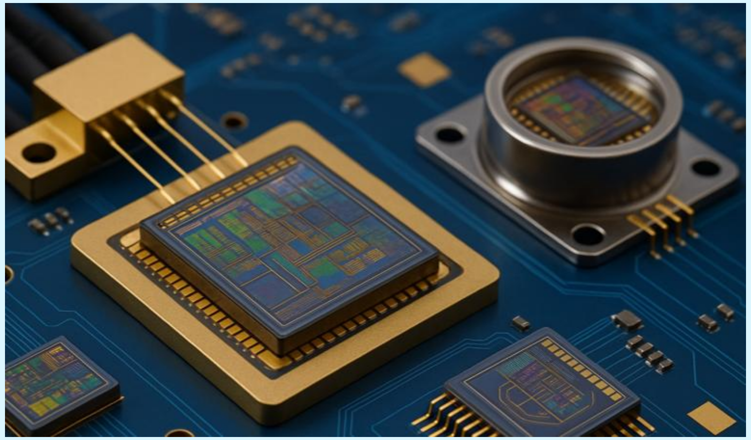
Business Software Market

- Global business software & services market was valued at $389.86 billion in 2020 and forecasted to grow at CAGR of 11.3% during 2021-28
- Growing automation of business processes and increase in enterprise data are driving growth in this industry
- COVID-19 pandemic further expedited this growth as demand for SaaS based services and products increase across sectors



Silicon Photonics Industry

- Silicon photonics (incl. packaging) is a $2–3B market in 2024 growing at 25–30% CAGR, projected to reach $8–10B by 2030.
- Photonic packaging overall exceeds $250B+ globally, with silicon-photonics as the fastest-growing segment.
- Explosive AI / data-centre growth is driving demand for high-bandwidth, low-power optical interconnects, making silicon-photonics packaging a core enabler of AI scale-up.

Sources: https://www.grandviewresearch.com/industry-analysis/business-software-services-market
https://www.linkedin.com/pulse/digital-marketing-market-size-projected-showcase-growth-singhania/

Global Market – Semiconductor Packaging

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Prevailing Global Trends

- Advanced Packaging TAM: ~$50B today, growing to **~$80B by 2030** (8–10% CAGR) driven by 2.5D/3D, chiplets, HBM, and co-packaged optics.
- Silicon Photonics Surge: ~$2–3B market in 2024, projected to reach **$10B+ by 2030** (25–30% CAGR), the fastest-growing packaging segment.
- AI & Data-Centre Demand: AI compute growth demands high-bandwidth, low-power optical links—making silicon-photonics packaging critical for next-gen AI systems.

Silicon Photonics

- **$2B today → $10B+ by 2030** (25–27% CAGR), one of the fastest-growing areas in advanced packaging.
- Growth led by **AI/data-centre adoption** of 800G–1.6T optical links—lower power and latency than copper.
- Telecom, LiDAR and high-speed interconnects add to TAM, but **AI is the strongest demand driver**.

Sources: Company

WAY AHEAD

Way Ahead

izmoltd.

Focus on Growing Existing Products in Existing Geographies

- **izmostock** – Driven by growth in digital retail
- **izmoauto**– European market continues to grow
- **FrogData** – AI & Data Analytics boom fuels growth

Silicon Photonics & Advanced Packaging

- izmomicro is taking advantage of Make in India initiative of GOI to meet huge new demands from emerging sector
- DSIR recognition opens doors for R&D funds for new product development

Focus on New Products

- New products – FixedOps Mojo & FixedOps Velocity opens service market segments
- DEEP (Data Extraction & Enrichment Platform) is a cost effect AI enablement platform for SMEs

Invest in Semiconductor Products

- **izmo Microsystems** – Expansion plans for new products that will create new market opportunities in coming years

Thank You

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