TVS MOTOR COMPANY LIMITED

Regd office: "Jayalakshmi Estates", 29, Haddows Road, Chennai 600 006



(Rs. in Crores)

UNAUDITED (STANDALONE) FINANCIAL RESULTS FOR THE QUARTER ENDED 30TH JUNE 2014

Corresponding 3 Previous Preceding 3 months ended in 3 months ended accounting year months ended the previous ended year S.No **Particulars** 30.06.2014 31.03.2014 30.06.2013 31.03.2014 (Unaudited) (Audited) (1) (3) (4)(2)Sales in Numbers 584113 563681 475362 2073457 2 Income from Operations a) Net sales / Income from operations (net of excise duty) 2263.21 2120.77 1740.19 7857.70 b) Other Operating Income 34.93 19.99 104.15 Total Income from operations (net) 2305.39 2155.70 1760.18 7961.85 3 Expenditure a) Cost of materials consumed 1612.75 1514.88 1196.74 5418.82 b) Purchase of stock-in-trade 51.55 60.47 65.26 244.35 c) Changes in inventories of finished goods, work-in-process and stock-in-trade 12.38 (31.10)(10.19)9.65 d) Employee benefits expense 140.20 121.99 113.00 476.11 e) Depreciation and amortisation expense 33.57 36.08 31.44 131.65 <u>3</u>50.78 296.48 f) Other expenses 357.36 1334.82 2207.81 2053.10 g) Total 1692.73 7615.40 97.58 102.60 346.45 Profit from Operations before other income, Finance Costs & Exceptional items (2-3) 67.45 8.88 30.21 5 6.62 8.13 6 Profit from ordinary activities before finance costs & Exceptional items (4+5) 106.46 109.22 75.58 376.66 8.34 25.40 Finance Costs 5.95 6.53 8 Profit from ordinary activities after finance costs but before Exceptional items (6-7) 100.51 100.88 69.05 351.26 Exceptional Items - income/(loss) (33.09)(2.81)Profit (+) / Loss (-) from Ordinary Activities before tax (8+9) 100.51 67.79 69.05 348.45 10 11 Tax expense 28.19 18.70 17.18 89.85 12 Net Profit (+) / Loss (-) from Ordinary Activities after tax (10-11) 72.32 49.09 51.87 258.60 Extraordinary Item (net of tax expense Rs.1.06 Cr) 13 3.03 3.03 Net Profit (+) / Loss(-) for the period (12+13) 51.87 14 72.32 52.12 261.63 15 Paid up equity share capital (Face value of Re.1/- each) 47.51 47.51 47.51 47.51 Reserve excluding Revaluation Reserves as per balance sheet of previous accounting year 1367.77 16 Earnings Per Share (EPS)(Face value of Re.1/- each) 17 Basic and diluted EPS before Extraordinary items for the period, for the year to date and (i) for the previous year (not to be annualised) (in Rs.) 1.52 1.03 1.09 5.44 (ii) Basic and diluted EPS after Extraordinary items for the period, for the year to date and for the previous year (not to be annualised) (in Rs.) 1.10 1.09 5.51 SELECT INFORMATION FOR THE QUARTER ENDED 301H JUNE 2014 PART II PARTICULARS OF SHAREHOLDING Α. **Public Shareholding** Number of shares 202404328 202404328 202404328 202404328 Percentage of shareholding 42.60 42.60 42.60 42.60 **Promoters and Promoter Group Shareholding** Pledged / Encumbered (a) Number of shares Percentage of shares (as a % of the total shareholding of promoter and promoter group) Percentage of shares (as a % of the total share capital of the company) (b) Non - encumbered 272682786 272682786 272682786 272682786 Number of shares Percentage of shares (as a % of the total shareholding of the promoter and promoter group) 100.00 100.00 100.00 100.00 Percentage of shares (as a % of the total share capital of the company) 57.40 57.40 57.40 57.40 3 months **Particulars** ended 30.06.2014 INVESTOR COMPLAINTS NTI Pending at the beginning of the guarter Received during the quarter 7 Disposed off during the quarter Remaining unresolved at the end of the quarter NIL

Notes:

PART I

- 1 The operations of the Company relate to only one segment viz., automotive vehicles and parts.
- 2 Other Operating Income includes foreign exchange gain (net) of Rs. 9.39 Cr relatable to export and import operations of the Company.
- 3 During the quarter ended 30th June 2014, the Company has invested Rs 25 Cr in 2,50,00,000 Non Cumulative Redeemable Preference Shares of Rs.10 each in TVS Motor Services Limited, Chennai.
- 4 During the quarter ended 30th June 2014, in accordance with Part A of Schedule II to the Companies Act 2013, the Management based on Chartered Engineer's technical evaluation, has reassessed the remaining useful life of assets with effect from 1st April 2014. As a result of the above, depreciation is higher by Rs.0.71 Cr for the quarter ended 30th June 2014. For assets that had completed their useful life as on 1st April 2014, the net residual value of Rs.2.74 Cr has been adjusted to Reserves.
- 5 The figures for preceding 3 months ended 31st March 2014 are the balancing figures between the audited figures in respect of the full previous financial year and the published year to date figures upto the third quarter of the previous financial year.
- 6 Figures for the previous periods have been regrouped, wherever necessary, to conform to the current period's classification.
- 7 The above unaudited financial results were reviewed and recommended by the audit committee and approved by the board of directors at their meeting held on 24th July 2014 and limited review of the same has been carried out by the statutory auditors of the Company.

FOR TVS MOTOR COMPANY LIMITED

Sd/-Chairman

Place: Bengaluru
Date: 24th July 2014

V. Sankar Aiyar & Co.

CHARTERED ACCOUNTANTS

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LIMITED REVIEW REPORT ON THE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 30TH JUNE 2014

The Board of Directors TVS Motor Company Limited Chennai.

We have reviewed the accompanying statement of unaudited financial results of TVS Motor Company Limited, having its Registered Office at Jayalakshmi Estates, No.29, Haddows Road, Chennai-600 006, for the quarter ended 30th June 2014, except for the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding' which have been traced from disclosures made by the management and have not been audited by us. This statement is the responsibility of the Company's management and has been approved by the Board of Directors at its Meeting held on 24th July 2014. Our responsibility is to issue a report on these financial statements based on our review.

We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, Review of Interim Financial Information performed by the Independent Auditor of the Entity issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

Based on our review conducted as above for the quarter ended 30th June 2014, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited financial results prepared in accordance with the Accounting Standards issued under the Companies (Accounting Standards) Rules, 2006, which continue to apply as per Section 133 of the Companies Act, 2013, read with Rule 7(1) of the Companies (Accounts) Rules, 2014 and other recognized accounting practices and policies generally accepted in India has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreements including the manner in which it is to be disclosed, or that it contains any material misstatements.

For V. Sankar Aiyar & Co. Chartered Accountants Firm Regn. No.109208W

S. Venkatraman

Partner

Membership No. 34319

Place: Bengaluru Date: 24th July, 2014

PRESS RELEASE



TVS MOTOR COMPANY POSTS REVENUE GROWTH OF 31 % IN Q1

Bengaluru 24 July, 2014: TVS Motor Company announced a revenue growth of 31% for the quarter ended June 2014 with total revenue growing from Rs.1760 crores in the quarter ended June 2013 to Rs.2305 crores in the quarter ended June 2014.

Total two-wheeler sales of the company grew by 22% in the quarter ended June 2014, increasing from 4.60 lakh units in the corresponding quarter of the previous year to 5.59 lakh units in the quarter ended June 2014.

Motorcycle sales grew by 23% increasing from 1.85 lakh units in the quarter ended June 2013 to 2.28 lakh units in the quarter ended June 2014. Scooter sales grew by 55% in the quarter ended June 2014 increasing from 0.98 lakh units recorded in the quarter ended June 2013 to 1.52 lakh units in the quarter under review.

Two and three wheeler exports of the company registered a growth of 47% with sales increasing from 0.66 lakh units in the quarter ended June 2013 to 0.97 lakh units in the quarter ended June 2014.

Three wheeler sales during the quarter ended June 2014 grew by 60% increasing from 15,600 units in the quarter ended June 2013 to 25,000 units in the quarter ended June 2014.

Profit before tax during the quarter under review, grew by 46% from Rs. 69.1 crores recorded in the quarter ended June 2013 to Rs. 100.5 crores in the quarter ended June 2014. Profit after tax for the quarter ended June 2014 grew by 39%. PAT increased from Rs. 51.9 crore reported in quarter ended June 2013 to Rs 72.3 crore in the quarter ended June 2014.

During the quarter ended June 2014, the company strengthened its motorcycle portfolio with the launch of TVS StaR City+, a 110 cc, feature rich motorcycle, which offers a unique combination of performance, fuel economy and style. TVS StaR City+ has received an overwhelming response from the market.
