Aditya Birla Sun Life AMC Ltd.



Ref. No.: ABSLAMCL/PS/84/2025-26 October 24, 2025

BSE Limited

Phiroze Jeejeebhoy Towers Dalal Street Mumbai-400 001

Scrip Code: 543374

National Stock Exchange of India Limited

Exchange Plaza, 5th Floor Plot No. C/1, G Block, Bandra Kurla Complex

Bandra (East), Mumbai - 400 051

Symbol: ABSLAMC

Dear Sir/Ma'am,

Sub: Intimation under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('SEBI Listing Regulations') -

Investor Presentation and Press Release

Pursuant to Regulation 30 of the SEBI Listing Regulations, please find attached copy of Investor Presentation along with Press Release on the Financial Results of the Company for the quarter and half year ended September 30, 2025.

The above information is being hosted on the Company's website at https://mutualfund.adityabirlacapital.com.

This is for your information and dissemination.

Thanking you.

Yours sincerely,

For Aditya Birla Sun Life AMC Limited

Prateek Savla Company Secretary & Compliance Officer ACS 29500

Encl. As above

One World Center, Tower 1, 17th Floor, Jupiter Mill Compound, 841, Senapati Bapat Marg, Elphinstone Road, Mumbai, Maharashtra - 400 013

CIN-L65991MH1994PLC080811

Aditya Birla Sun Life AMC Ltd.

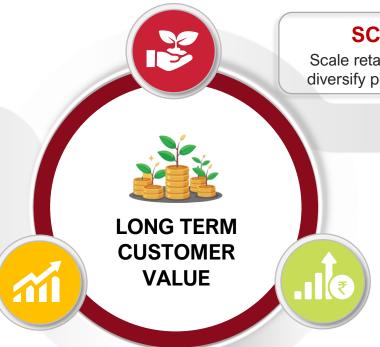


INVESTOR PRESENTATION

Q2 FY26

Staying focused on building scalable business





SCALE

Scale retail franchise and diversify product offerings

EXPAND

Geographic reach and strengthen multi-channel distribution network

EXPERIENCE

Leveraging digital platforms to deliver best-in-class service





Accelerated growth in Passive & Alternative investments



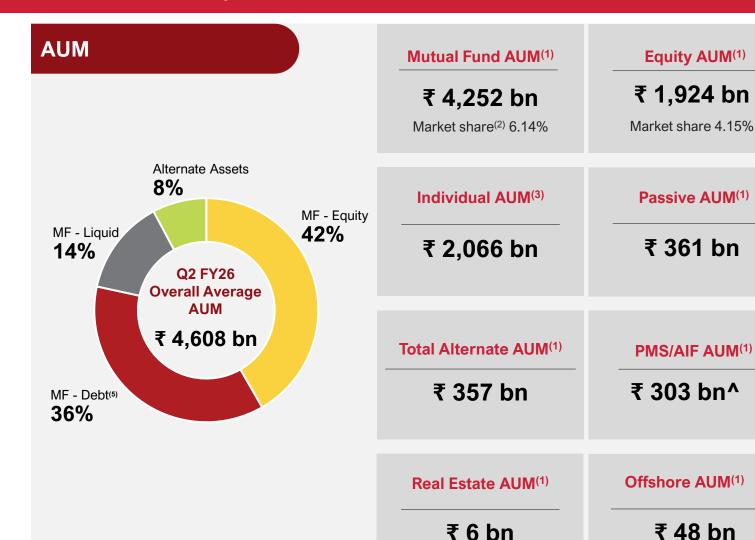
Sustainable growth in SIPs

Driven by a strong and robust risk management and governance framework

Business Snapshot



ASSET MANAGEMENT



Total Revenue⁽⁴⁾ ₹ 5.1 bn Profit After Tax ₹ 2.4 bn

Customer & Dist	Customer & Distribution		
Investor Folios 10.7 mn	MF Distributors 92,000+		
Locations 300+	Digital Partners 115+		



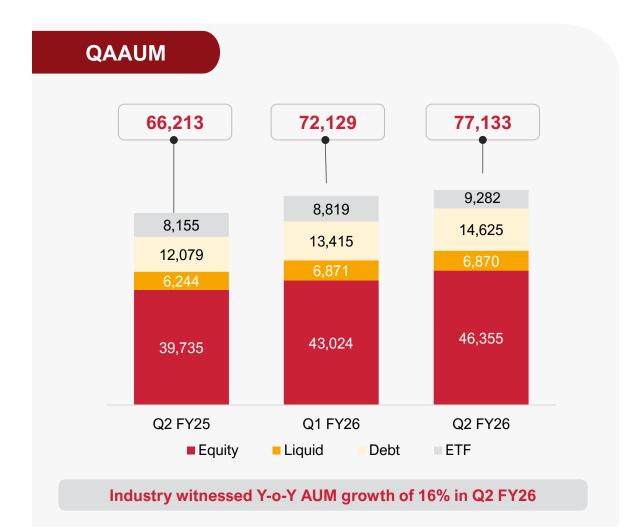
Industry Overview

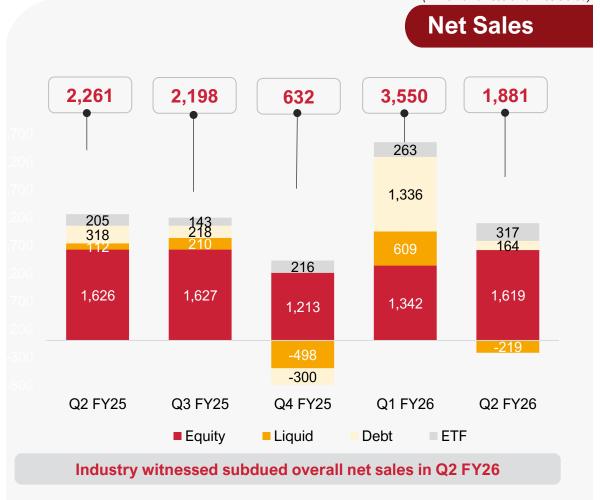
Industry QAAUM & Net Sales Trend



ASSET MANAGEMENT

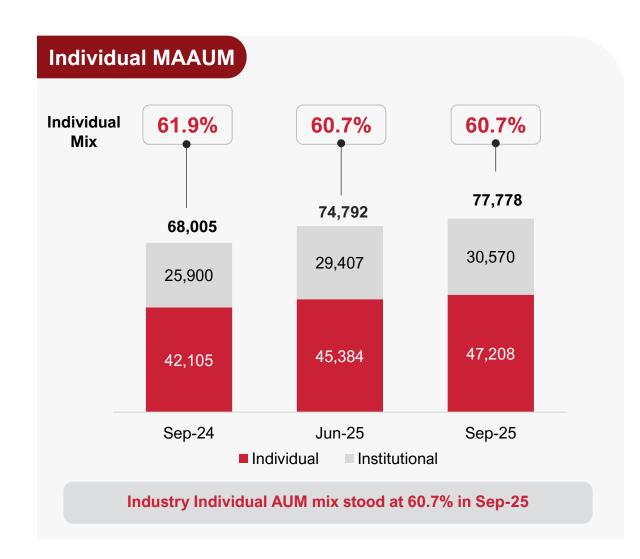
(INR billion unless otherwise stated)

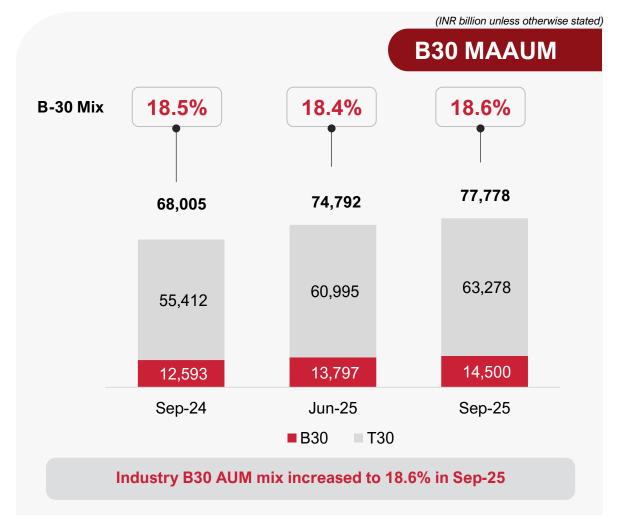




Industry AAUM - Individual & B30

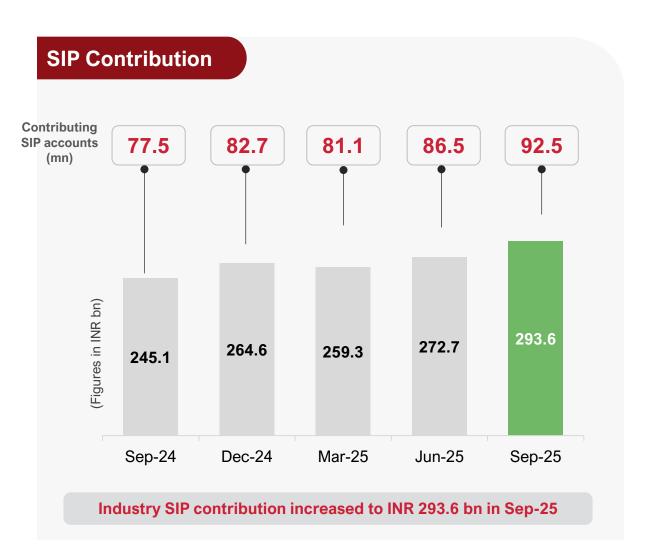


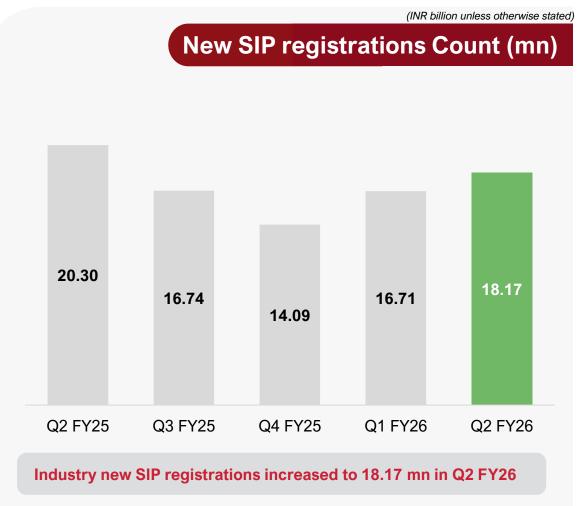




Industry SIP Trend







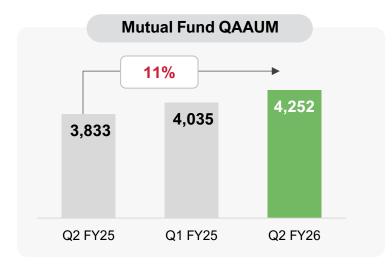


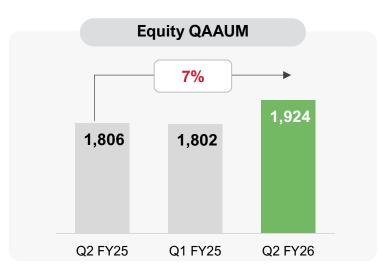
ABSLAMC Performance Overview

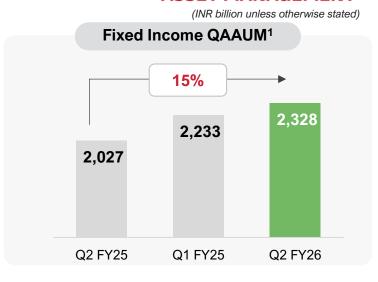
Performance at a Glance

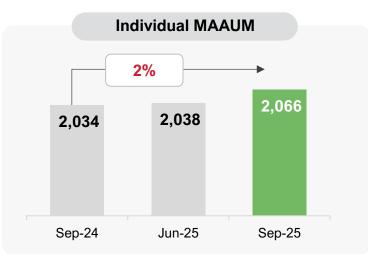


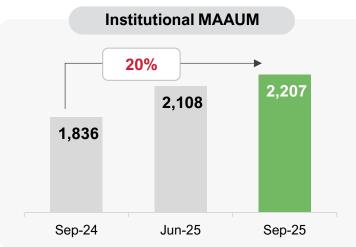
ASSET MANAGEMENT

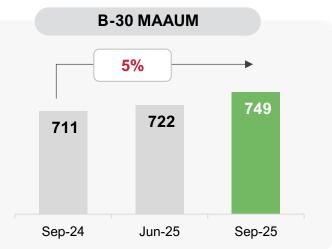












¹ Fixed Income QAAUM including ETF

AUM Highlights



Mutual Fund Closing Assets under Management

Mutual Fund	Equity MF	Equity MF Mix
↑9% Y-o-Y	↑ 1% Y-o-Y	45.7%
3,724	4,072	4,073
496	549	565
1,391	1,634	1,649
1,837	1,889	1,860
Q2 FY25	Q1 FY26	Q2 FY26
■ Mutual Fund - Equit	y ■ Mutual Fund - Debt*	■ Mutual Fund - Liquid

(INR billion unless otherwise stated) **Overall Quarterly Average Assets under Management Equity MF Equity MF Mix** Overall ↑ 7% Y-o-Y 个 15% Y-o-Y 45.3% 4,004 4,433 4,608 270 257 10 87 141 161 637 636 621

1,597

1,802

Q1 FY26

■ Alternate Assets - Others

■ Mutual Fund - Debt*

1,406

1,806

Q2 FY25

Alternate Assets - Equity

■ Mutual Fund - Equity

1,694

1,924

Q2 FY26

■ Mutual Fund - Liquid

Scaling Retail Franchise



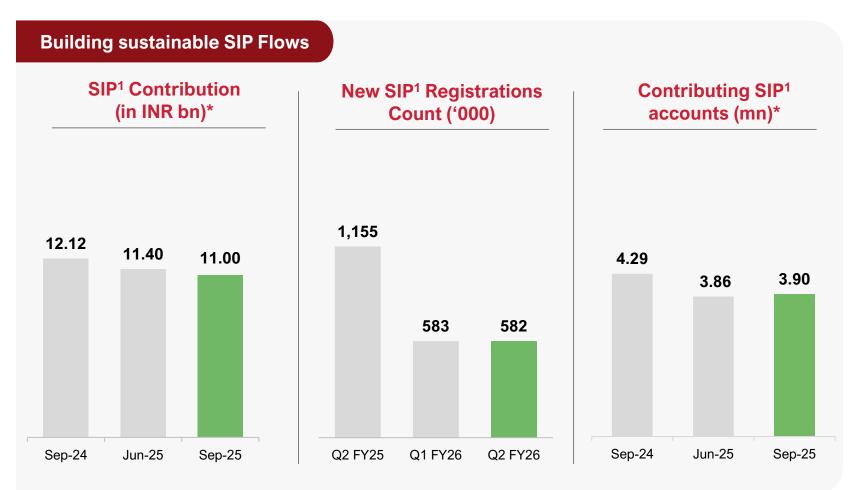
Strong retail franchise with **10.7 mn** folios¹

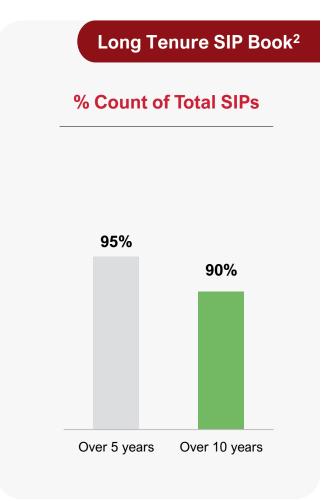


Focus on Growing SIP Flows



SIPs generates consistent inflows across market cycles





¹ Includes STP; ² Based on tenure at the time of registration of all live SIPs as on Sep 30, 2025;

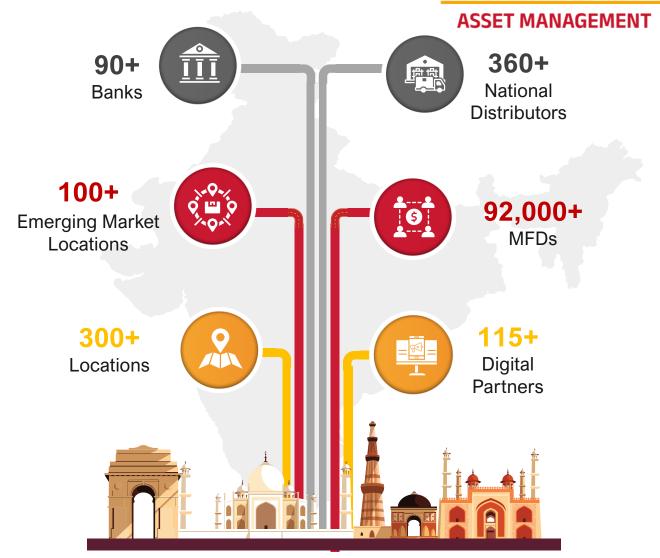
^{*}Note: The figures for Sep-24 have been revised to reflect SIP contributions in line with Sep-25 numbers according to change in AMFI methodology

Pan India Distribution Network



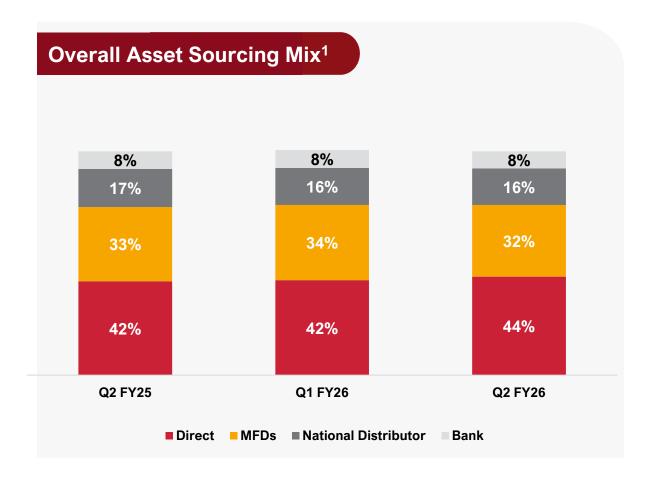


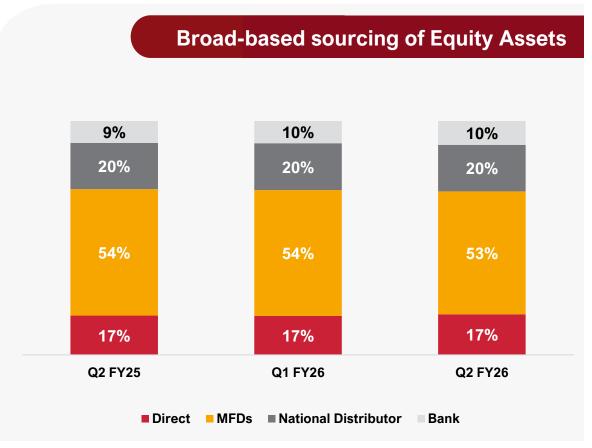




Multi-Channel Distribution Strategy







Continue to expand distributor base and empaneled 5,300 + new MFDs in H1 FY26

Multi-Channel Distribution Strategy

Lean model to expand into deeper markets



Direct

80+ Dedicated Persons

Provide personalized attention and tailored solutions to meet the unique needs and preferences of high-networth individuals

Presence across **Top 14 locations** Pan India



Emerging Markets

100+ EM locations

Aim to tap into potential rural and emerging markets at an early stage to build early growth

Deepening product awareness through continuous engagement drives for both investors and distributors



Virtual Relationship Manager

5,100+ Distributors Activated¹

Upgrade MFDs to high potential business partners and transfer to mainstream Retail Sales

We are available in **14 regional languages** and have offices in **16 major touchpoints** of the country

Provide seamless onboarding experience on empanelment, customized skill-building programs, early bird offers and cutting-edge digital tools



Service to Sales

230 Dedicated Service Persons

Service RMs engage effectively with investors and facilitate their investment decisions.

Identify opportunities for win back, retention and upsell



ASSET MANAGEMENT



Sampark

5,300 + Distributor Empaneled¹

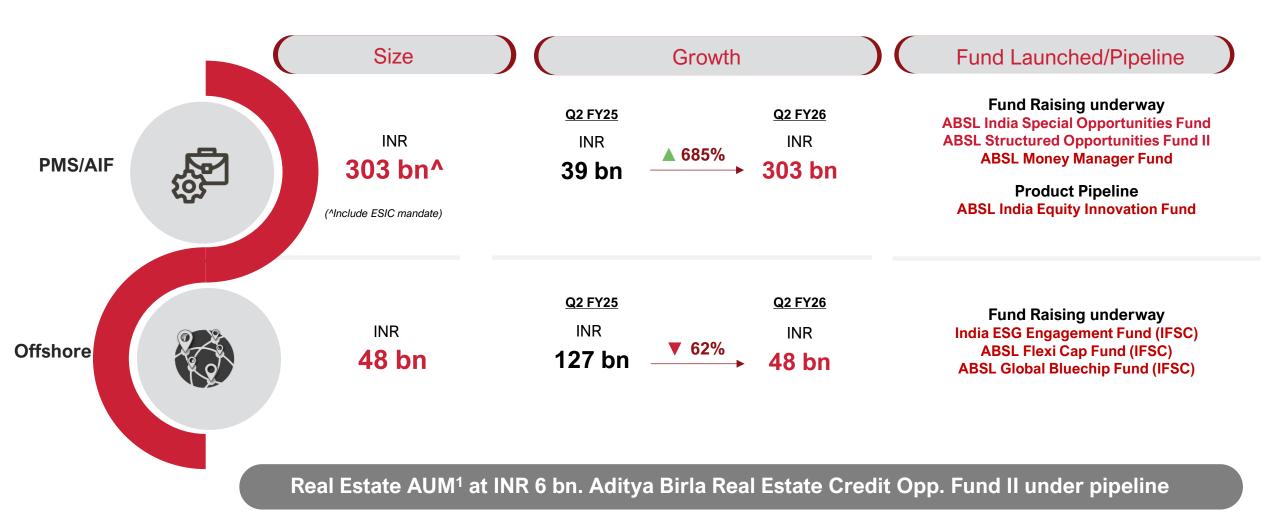
Our distribution expansion initiative in empaneling and welcoming new distributors

Our new WhatsApp-based process has streamlined the empanelment of MFDs, making it more efficient and user-friendly

Started an initiative of capturing key distributor details during empanelment to get enhanced insights

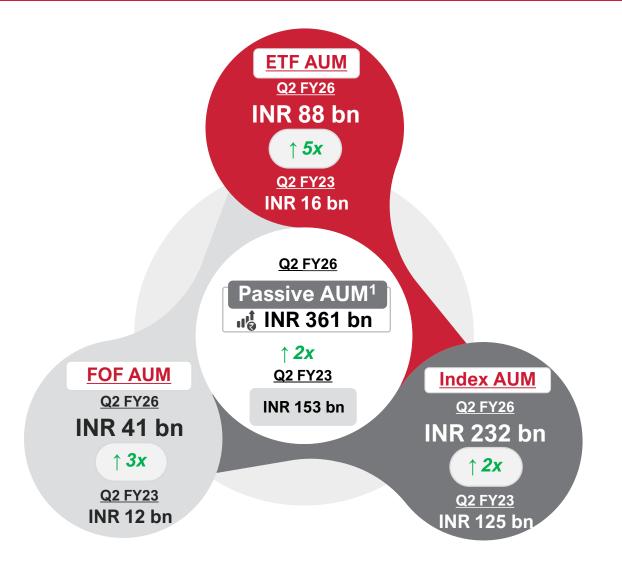
Alternate Assets

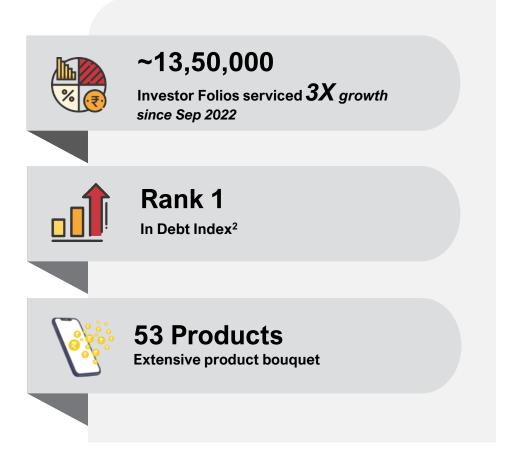




Building Passives Business







Digital Ecosystem



ASSET MANAGEMENT





Revoke

Redemption



Mutual Fund GPT



Partner easy

Transaction Link

services





App



CAMS OTM

for SIP /

Lumpsum



Investor Engagement

Aim to educate existing and next generation of investors



Reached 12,95,520+ people through conducting over 16,925+ training sessions¹

Samriddhi Magazine



6.5 million+

passengers across 26 routes¹ Generated

62,77,016+

views on website

First Financial Lessons and First Pay Cheque



Partnered with **24**universities in association with NISM². Reached over

45,739 students¹

Nivesh Mahakumbh Program



Viewership of

48,29,530+

Investors Hangouts Program



190K active users¹ and over

38 MillionYouTube viewers¹

For Her - Financial Education



Customized engagements and workshops to create women investors and MFDs

9 Million

Social Media Impressions¹

Distributor Engagement

Aim to educate existing and next generation of distributors



Conducted over 4,815+ training sessions and trained 2,74,377+ Distributors

Nipun Learning Academy



Trending modules



- · Edge of asset allocation
- Unleashing the Power of SIP
- Branding, Communication, Business Expansion and New Client Acquisition
- Power of Equity and Scheme selection

Certification Programs



385+ sessions conducted CFGP/ AFGP/ CRGP ETC.

20K people certified

NISM¹ Training For DOP² Staff



Training programs conducted at various locations

Workshops attended by total

70+ DOP staff

Fulcrum



Training initiative aimed at strengthening the back-office and sales functions of MFDs to support sustainable business growth

Conducted sessions across **30+** locations, Empowering

1,350+ team members of 800+ unique MFDs

Yashasvi



A platform to groom and empower **women MFDs** and the spouses of MFDs interested in joining the business

Conducted **4** batches at NISM campus. Mentored **130+** unique Women MFDs across **70** unique locations.



Financial Performance

Summary of Financial Statements – Quarterly

Statement of Profit & Loss Account



(INR million unless otherwise stated)

Particulars	Q2 FY26	Q1 FY26	Q2 FY25	Q-o-Q	Y-o-Y
Revenue from Operations	4,613	4,474	4,242	3%	9%
Employee Benefits Expense	951	926	894	3%	6%
Fees and Commission Expense	145	135	120	8%	20%
Depreciation and Amortization	108	103	98	6%	11%
Other Expenses ¹	705	766	737	-8%	-4%
Total Expenses	1,909	1,930	1,849	-1%	3%
Operating Profit	2,704	2,544	2,393	6%	13%
Other Income	452	1,179	958	-62%	-53%
Profit Before Tax	3,156	3,723	3,351	-15%	-6%
Tax Expense	743	952	927	-22%	-20%
Profit After Tax	2,413	2,771	2,424	-13%	0%

Summary of Financial Statements – Half Yearly

ADITYA BIRLA CAPITAL ASSET MANAGEMENT

Statement of Profit & Loss Account

(INR million unless otherwise stated)

Doutionland	Half Year	Change	
Particulars Particulars	Sep-25	Sep-24	Y-o-Y
Revenue from Operations	9,087	8,108	12%
Employee Benefits Expense	1,877	1,786	5%
Fees and Commission Expense	279	225	24%
Depreciation and Amortization	211	189	12%
Other Expenses ¹	1,471	1,418	4%
Total Expenses	3,838	3,618	6%
Operating Profit	5,249	4,490	17%
Other Income	1,630	1,906	-14%
Profit Before Tax	6,879	6,396	8%
Tax Expense	1,695	1,615	5%
Profit After Tax	5,184	4,781	8%

Summary of Financial Statements

Balance Sheet

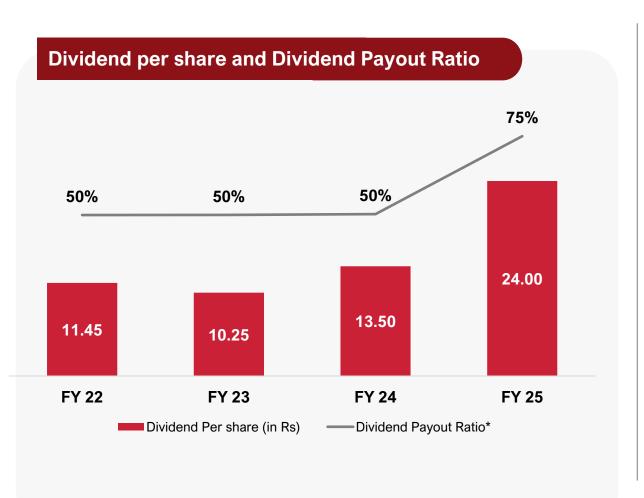


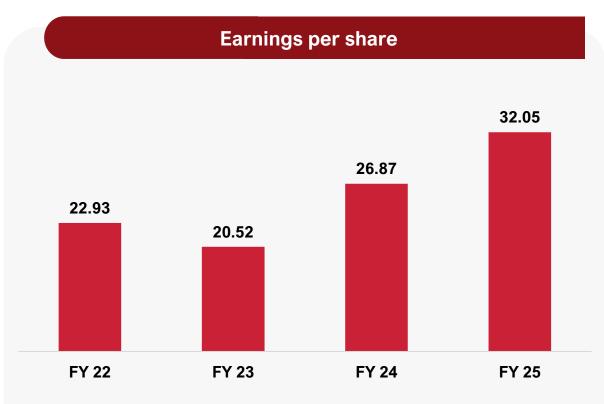
(INR million unless otherwise stated)

Doutioulous	As at		
Particulars	30 th September 2025	31 st March 2025	
Share Capital	1,443	1,442	
Other Equity	34,199	35,826	
Total Equity	35,642	37,268	
Financial Liabilities	2,070	2,262	
Non-financial Liabilities	1,836	1,614	
Total Equity & Liabilities	39,548	41,144	
Investments	35,111	36,917	
Other Financial Assets	1,923	1,800	
Non-financial Assets	2,514	2,427	
Total Assets	39,548	41,144	

Dividend History







Notes to Financials



- 1. The financial results have been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 Interim Financial Reporting, notified under Section 133 of the Companies Act, 2013 read with Companies (Indian Accounting Standards) Rules, 2015, as amended from time to time, and other accounting principles generally accepted in India and in compliance with Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.
- 2. The Group is in the business of providing asset management services to Aditya Birla Sun Life Mutual Fund and portfolio management & advisory services to clients. The primary segment is identified as asset management services. As such, the Groups's financial results are largely reflective of the asset management business and accordingly there are no separate reportable segments as per Ind AS 108 Operating Segment.
- 3. The Company, during the quarter ended 30th September, 2025 has allotted 1,05,335 Equity Shares face value of ₹ 5 each, fully paid up, on exercise of options by eligible grantees, in accordance with the Employee Stock Option Schemes approved by the Company. As at 30th September, 2025, there were application money received towards 12,236 Equity Shares of face value ₹ 5 each, applied pending allotment.
- 4. During the period ended 30th September, 2025, the Company has paid a final dividend of Rs.24 per equity Shares (face value Rs.5 each) for the year ended March 31, 2025 as approved by its shareholders at the Annual General Meeting held on 30th July, 2025
- 5. The above results have been reviewed by the Audit Committee and approved by the Board of Directors of the Company, at their meeting held on October 24, 2025. The results have been subjected to limited review by the statutory auditors of the Company.



Thank You

Disclaimer



This presentation is for information purposes only and does not constitute a prospectus, an offering circular, an advertisement, a private placement offer letter or offer document or an offer or the recommendation or solicitation of an offer or invitation to purchase or sell any securities ("Securities") of Aditya Birla Sun Life AMC Limited or its subsidiaries or its associates (together, the "Company") under the Companies Act, 2013 and the rules made thereunder, the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended, or any other applicable law in India, the United States, or any other jurisdiction. This presentation has not been and will not be reviewed or approved by a regulatory authority in India or by any stock exchange in India. This presentation is being given solely for your information and for your use and may not be retained by you and neither this presentation nor any part thereof shall be (i) used or relied upon by any other party or for any other purpose; (ii) copied, photocopied, duplicated or otherwise reproduced in any form or by any means; or (iii) re-circulated, redistributed, passed on, published in any media, website or otherwise disseminated, to any other person, in any form or manner, in part or as a whole, without the prior written consent of the Company. The Company has prepared this presentation based on information available to it, including information derived from public sources that have not been independently verified. Please note that for ease of understanding and calculations purposes, figures are rounded off to the nearest number while presenting figures in trillion, billion and million. In view of the rounding off, any calculations representation of the rounding off, any calculations representation of the fairness, accuracy, correctness, completeness or reliability of the information, estimates, projections, opinions or conclusions expressed herein. This presentation or changes.

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This presentation contains statements that constitute forward-looking statements. These statements include descriptions regarding the intent, belief or current expectations of the Company or its directors and officers with respect to the results of operations and financial condition of the Company. It may contain, words or phrases like "will", "aim" "believe", "expect", "projects", "plans", "will continue", "intend", "estimate" and swith rexpressions or variations of these expressions, that are "forward-looking statements" that involve risks and uncertainties and are based on certain beliefs, plans and expectations of the Company and are not guarantees of future performance, outcomes and results may differ materially from those expressed in forward-looking statements as a result of a number of risks, uncertainties and assumptions. Although the Company believes that such forward-looking statements are based on reasonable assumptions, it can give no assurance that such expectations will be met. Representative examples of factors that could affect the accuracy of forward-looking statements include (without limitation) the condition of, and changes in, India's political and economic status, government policies, applicable laws, global capital markets, the mutual fund industry in India' apandemic international and domestic events having a bearing on the Company's business, and such other factors beyond the Company's control. You are cautioned not to place undue reliance on these forward-looking statements, which are based on current views of the Company's management on future events. Further, nothing in this presentation should be construed as constituting legal, business, tax or financial advice or a recommendation regarding the securities. None of the Company or any of its directors, officers, employees, affiliates, advisers or representatives accepts or assumes any responsibility or liability (in negligence, or otherwise) whatsoever for any loss or damage howsoever arising from any information presented or contai

Aditya Birla Sun Life AMC Ltd.



PRESS RELEASE

Key Highlights - Q2 FY26

- Revenue from Operations at Rs. 4.6 bn; up 9% Y-o-Y
- Operating Profit at Rs. 2.7 bn; up by 13% Y-o-Y
- Profit before Tax at Rs 3.2 bn and Profit after Tax at Rs 2.4 bn
- MF QAAUM at Rs 4,252 bn; up 11% Y-o-Y
- Equity MF QAAUM at Rs 1,924 bn; up 7% Y-o-Y
- Serviced 10.7 million folios as of Sep 30, 2025; up by 5% Y-o-Y

Mumbai, October 24, 2025: Aditya Birla Sun Life AMC Limited (ABSLAMC) announced its unaudited financial results for the quarter and half year ending September 30, 2025.

Business Highlights:

- ABSLAMC's overall QAAUM including Alternate assets grew by 15% year-on-year to Rs. 4,608 billion for the quarter ending September 30, 2025. ABSLAMC Mutual Fund QAAUM witnessed growth of 11% year-on-year to Rs. 4,252 billion.
- Equity Mutual Fund QAAUM increased by 7% year-on-year to Rs. 1,924 billion for quarter ending September 30, 2025. Equity Mutual Fund mix stood at 45.3% in Q2 FY26.
- Individual Monthly AAUM stood at Rs. 2,066 billion for September 2025. Individual mix stood at 48% of Mutual Fund AUM.
- B-30 Monthly AAUM has increased by 5% year-on-year to Rs. 749 billion for September 2025. B-30 mix is at 17.5% of Mutual Fund AUM.
- PMS/ AIF QAAUM including the ESIC mandate, grew by 8x year-on-year to Rs 303 billion for the quarter ending September 30, 2025, up from Rs. 39 billion. The ESIC mandate QAAUM for Q2 FY26 stood at Rs. 258 billion.
- Passive QAAUM stood at Rs. 361 billion as of September 30, 2025 growing by 20% year-on-year.
- ABSLAMC serviced 10.7 million folios as of September 30, 2025.
- Monthly SIP contribution (including STP) stood at Rs. 11.00 billion for September 2025 with 3.90 million contributing SIP accounts.
- Registered around 5,82,000 new SIPs (including STP) for the quarter ending September 30, 2025.
- Over 92,000 KYD-compliant MFDs, 360 National Distributors and 90+ Banks serviced through 300+ locations of which over 80% are in B-30 cities.

Financial Highlights:

- Q2 FY26 Revenue from Operations is at Rs. 4.6 billion; up 9% year-on-year.
- Q2 FY26 Operating Profit is at Rs. 2.7 billion up by 13% year-on-year
- Q2 FY26 Profit before Tax at Rs 3.2 bn and Profit After Tax is at Rs 2.4 billion
- H1 FY26 Revenue from Operations is at Rs. 9.1 billion; up 12% year-on-year.
- H1 FY26 Operating Profit is at Rs. 5.2 billion up by 17% year-on-year
- H1 FY26 Profit After Tax is at Rs 5.2 billion; up 8% year-on-year.

About Aditya Birla Sun Life AMC Limited

Aditya Birla Sun Life AMC Limited (ABSLAMC) was incorporated in the year 1994. Aditya Birla Capital Limited and Sun Life (India) AMC Investments Inc. are the promoters and major shareholders of the Company.

ABSLAMC is primarily the investment manager of Aditya Birla Sun Life Mutual Fund, a registered trust under the Indian Trusts Act, 1882. ABSLAMC also operates multiple alternate strategies including Portfolio Management Services, Real Estate Investments and Alternative Investment Funds. ABSLAMC is one of the leading asset managers in India, servicing around 10.7 million investor folios with a pan India presence across 300+ locations and overall AUM of Rs. 4,608 billion for the quarter ending September 30, 2025 under its suite of Mutual Fund (excluding domestic FoFs), Portfolio Management Services, Alternative Investment Funds, Offshore and Real Estate offerings.

For any media queries, please contact: Mr. Jayesh Khilnani Email: Jayesh.Khilnani@adityabirlacapital.com