



Ramco Systems Limited

Registered Office : 47, PSK Nagar, Rajapalayam - 626 108.

Corporate Office : 64, Sardar Patel Road, Taramani, Chennai - 600 113.

Part I - Unaudited Global Consolidated Financial Results (under AS-21) for the Quarter Ended June 30, 2013

Sl. No.	Particulars	Quarter Ended						Year Ended	
		30.06.2013		31.03.2013		30.06.2012		31.03.2013	
		Unaudited		Audited (Ref.Note No.8)		Unaudited		Audited	
		USD Mn.	Rs. Mn.	USD Mn.	Rs. Mn.	USD Mn.	Rs. Mn.	USD Mn.	Rs. Mn.
1	(a) Net Sales / Income from Operations	10.82	593.06	12.94	691.22	8.55	450.99	44.53	2,392.72
	(b) Other Operating Income	0.41	22.49	0.44	23.77	0.37	19.67	1.51	81.20
	Total Income from Operations	11.23	615.55	13.38	714.99	8.92	470.66	46.04	2,473.92
2	Expenditure:								
	(a) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(0.01)	(0.17)	-	-	(0.02)	(2.99)	0.33	16.79
	(b) Cost of materials consumed	-	-	-	-	-	-	-	-
	(c) Purchase of stock-in-trade	0.07	3.53	0.21	11.31	0.03	3.74	1.11	60.71
	(d) Employee benefits expense	6.45	353.64	5.99	319.76	6.85	361.48	26.46	1,421.79
	(e) Depreciation and amortisation expense	1.73	94.78	1.62	86.36	1.47	77.75	6.15	330.54
	(f) Other expenditure	4.27	233.77	6.32	337.88	3.25	170.91	18.45	991.44
	Total Expenditure	12.51	685.55	14.14	755.31	11.58	610.89	52.50	2,821.27
3	Profit / Loss from Operations before Other Income, Finance Costs & Exceptional Items (1-2)	(1.28)	(70.00)	(0.76)	(40.32)	(2.66)	(140.23)	(6.46)	(347.35)
4	Other Income	-	-	-	-	-	-	-	-
5	Profit / Loss from Ordinary Activities before Finance Costs and Exceptional Items (3+4)	(1.28)	(70.00)	(0.76)	(40.32)	(2.66)	(140.23)	(6.46)	(347.35)
6	Finance Costs	0.42	22.92	0.35	18.88	0.20	10.64	1.13	60.53
7	Profit / Loss from Ordinary Activities after Finance Costs but before Exceptional Items (5-6)	(1.70)	(92.92)	(1.11)	(59.20)	(2.86)	(150.87)	(7.59)	(407.88)
8	Exceptional Items	-	-	-	-	-	-	-	-
9	Profit / Loss from Ordinary Activities Before Tax (7-8)	(1.70)	(92.92)	(1.11)	(59.20)	(2.86)	(150.87)	(7.59)	(407.88)
10	Tax Expense:								
	Current Taxation	-	-	(0.01)	(0.37)	-	-	(0.01)	(0.37)
	Deferred Taxation	-	-	-	-	-	-	-	-
11	Net Profit / Loss from Ordinary Activities After Tax (9-10)	(1.70)	(92.92)	(1.10)	(58.83)	(2.86)	(150.87)	(7.58)	(407.51)
12	Extraordinary Items (net of tax expenses)	-	-	-	-	-	-	-	-
13	Net Profit / Loss for the period (11-12)	(1.70)	(92.92)	(1.10)	(58.83)	(2.86)	(150.87)	(7.58)	(407.51)
14	Minority Interest	(0.01)	(0.51)	(0.01)	(0.29)	0.02	1.04	0.04	1.36
15	Share of Profit / (Loss) of Associates - net of Foreign Exchange Translation Adjustment	-	-	0.05	1.78	-	-	0.03	1.78
16	Net Profit / Loss After Taxes, Minority Interest and Share of Profit / (Loss) of Associates (13+14+15)	(1.71)	(93.43)	(1.06)	(57.34)	(2.84)	(149.83)	(7.51)	(404.37)
17	Paid - up Equity Share Capital - Face value of Rs.10/- each	3.60	157.74	3.60	157.73	3.59	156.74	3.60	157.73
18	Reserves excluding revaluation reserves	-	-	-	-	-	-	26.77	1,052.04
19	Earnings per Share - before & after extraordinary items (in USD and in Rs.)								
	Basic EPS	(0.11)	(5.94)	(0.07)	(3.66)	(0.18)	(0.96)	(0.48)	(25.81)
	Diluted EPS	(0.11)	(5.94)	(0.07)	(3.66)	(0.18)	(0.96)	(0.48)	(25.81)
		(Not annualised)	(Not annualised)	(Not annualised)	(Not annualised)	(Not annualised)	(Not annualised)	(Annualised)	(Annualised)

Part II - Select information for the quarter ended June 30, 2013

A	PARTICULARS OF SHAREHOLDING	Quarter Ended			Year Ended
		30.06.2013	31.03.2013	30.06.2012	31.03.2013
1	Public Shareholding:				
	a) Number of Shares	4,921,061	4,956,458	5,032,320	4,956,458
	b) Percentage of Shareholding	31.27%	31.50%	32.19%	31.50%
2	Promoters and promoter group Shareholding				
	a) Pledged/Encumbered:				
	- Number of Shares	-	-	-	-
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	-	-	-	-
	- Percentage of shares (as a % of the total share capital of the company)	-	-	-	-
	b) Non-encumbered:				
	- Number of Shares	10,817,894	10,780,657	10,601,763	10,780,657
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100.00%	100.00%	100.00%	100.00%
	- Percentage of shares (as a % of the total share capital of the company)	68.73%	68.50%	67.81%	68.50%

B INVESTOR COMPLAINTS

	3 Months Ended 30.06.2013
Pending at the beginning of the quarter	-
Received during the quarter	-
Disposed of during the quarter	-
Remaining unresolved at the end of the quarter	-

Notes: (The amounts in brackets in the notes denote the figures for the corresponding quarter of the previous year.)

- The financial results of the Company for the quarter ended June 30, 2013, duly approved by the Board of Directors in its meeting held on July 29, 2013, have been filed with the Stock Exchanges and are also posted in the website of the Company. Investors desirous of viewing the same can access the Company's website, www.ramco.com or on the websites of BSE (www.bseindia.com) or NSE (www.nseindia.com).
- Other Operating income for the quarter includes rental income of Rs.11.70 Mn. USD 0.21 Mn. (Rs.11.67 Mn. USD 0.22 Mn.) and recovery of expenses from customers Rs.10.72 Mn. USD 0.20 Mn. (Rs.6.93 Mn. USD 0.13 Mn.).
- The Board of Directors in its meeting held on May 30, 2013, has, subject to receipt of requisite approvals and market conditions, approved an issue of equity shares on a Rights basis to the shareholders. The Company is in the process of filing DLOF with the Securities and Exchange Board of India ("SEBI").
- During the Quarter, the company had allotted a total of 1,840 equity shares of Rs.10 each, under the Employees Stock Option Schemes. Accordingly, as at the date, the paid up capital of the Company increased from Rs.157.73 Mn. USD 3.60 Mn. to Rs.157.74 Mn. USD 3.60 Mn.
- The company currently operates only in one segment, viz., Software Solutions & Services and hence the segment reporting as required by AS-17, issued by the Institute of Chartered Accountants of India does not apply.
- Statement of Standalone Financials:

Particulars	Quarter Ended			Year Ended
	30.06.2013	31.03.2013	30.06.2012	31.03.2013
	Unaudited	Audited (Ref.Note No.8)	Unaudited	Audited
Turnover (Operating income including other income)	378.11	425.14	378.58	1,751.75
Profit / (Loss) before tax	(92.60)	(19.86)	(45.62)	(188.09)
Profit / (Loss) after tax	(92.60)	(19.86)	(45.62)	(188.09)

7. Figures for the previous period have been regrouped / restated wherever necessary to make them comparable with the figures for the current period.

8. Figures for the quarter ended March 31, 2013 are the balancing figures between audited figures in respect of full financial year and published year to date figures upto the third quarter ended December 31, 2012.

By Order of the Board
For Ramco Systems Limited

P.R. Venketrana Raja

P.R. Venketrana Raja
Vice Chairman and Managing Director

Place : Rajapalayam
Date : July 29, 2013



Ramco Systems Limited

Registered Office : 47, PSK Nagar, Rajapalayam - 626 108.

Corporate Office : 64, Sardar Patel Road, Taramani, Chennai - 600 113.

Part I - Unaudited Standalone Financial Results for the Quarter Ended June 30, 2013

Rs. Mln.

Sl. No.	Particulars	Quarter Ended			Year Ended
		30.06.2013 Unaudited	31.03.2013 Audited (Ref.No.No.7)	30.06.2012 Unaudited	31.03.2013 Audited
1	(a) Net Sales / Income from Operations	339.35	408.14	363.04	1,690.93
	(b) Other Operating Income	18.76	17.00	15.54	60.82
	Total Income from Operations	378.11	425.14	378.58	1,751.75
2	Expenditure:				
	(a) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(0.17)	-	(2.99)	16.79
	(b) Cost of materials consumed	-	-	-	-
	(c) Purchase of stock-in-trade	3.52	10.77	3.74	59.92
	(d) Employee benefits expense	215.45	166.41	234.79	888.33
	(e) Depreciation and amortisation expense	93.14	84.63	76.16	324.00
	(f) Other expenditure	135.85	164.32	101.86	590.28
	Total Expenditure	447.79	426.13	413.56	1,879.32
3	Profit / Loss from Operations before Other Income, Finance Costs & Exceptional Items (1-2)	(69.68)	(0.99)	(34.98)	(127.57)
4	Other Income	-	-	-	-
5	Profit / Loss from Ordinary Activities before Finance Costs and Exceptional Items (3+4)	(69.68)	(0.99)	(34.98)	(127.57)
6	Finance Costs	22.92	18.87	10.64	60.52
7	Profit / Loss from Ordinary Activities after Finance Costs but before Exceptional Items (5-6)	(92.60)	(19.86)	(45.62)	(188.09)
8	Exceptional Items	-	-	-	-
9	Profit / Loss from Ordinary Activities Before Tax (7-8)	(92.60)	(19.86)	(45.62)	(188.09)
10	Tax Expense:				
	Current Taxation	-	-	-	-
	Deferred Taxation	-	-	-	-
11	Net Profit / Loss from Ordinary Activities After Tax (9-10)	(92.60)	(19.86)	(45.62)	(188.09)
12	Extraordinary Items (net of tax expenses)	-	-	-	-
13	Net Profit / Loss for the period (11-12)	(92.60)	(19.86)	(45.62)	(188.09)
14	Paid - up Equity Share Capital - Face value of Rs.10/- each	157.74	157.73	156.74	157.73
15	Reserves excluding revaluation reserves	-	-	-	1,341.32
16	Earnings per Share - before & after extraordinary items (in Rs.)				
	Basic EPS	(5.88)	(1.27)	(0.29)	(12.01)
	Diluted EPS	(5.88)	(1.27)	(0.29)	(12.01)
		(Not annualised)	(Not annualised)	(Not annualised)	(Annualised)

Part II - Select information for the quarter ended June 30, 2013

A	PARTICULARS OF SHAREHOLDING	Quarter Ended			Year Ended	B INVESTOR COMPLAINTS	3 Months Ended 30.06.2013
		30.06.2013	31.03.2013	30.06.2012	31.03.2013		
1	Public Shareholding:						
	a) Number of Shares	4,921,061	4,956,458	5,032,320	4,956,458		
	b) Percentage of Shareholding	31.27%	31.50%	32.19%	31.51%		
2	Promoters and promoter group Shareholding						
	a) Pledged/Encumbered:						
	- Number of Shares	-	-	-	-		
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	-	-	-	-		
	- Percentage of shares (as a % of the total share capital of the company)	-	-	-	-		
	b) Non-encumbered:						
	- Number of Shares	10,817,894	10,780,657	10,601,763	10,780,657		
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100.00%	100.00%	100.00%	100.00%		
	- Percentage of shares (as a % of the total share capital of the company)	68.73%	68.50%	67.81%	68.50%		
						Pending at the beginning of the quarter	-
						Received during the quarter	-
						Disposed of during the quarter	-
						Remaining unresolved at the end of the quarter	-

Notes: (The amounts in brackets in the notes denote the figures for the corresponding quarter of the previous year).

- The financial results of the Company for the quarter ended June 30, 2013, duly approved by the Board of Directors in its meeting held on July 29, 2013, have been filed with the Stock Exchanges and are also posted in the website of the Company. Investors desirous of viewing the same can access the Company's website, www.ramco.com or on the websites of BSE (www.bseindia.com) or NSE (www.nseindia.com).
- Other Operating income for the quarter includes rental income of Rs.11.70 Mln. (Rs.11.67 Mln.) and recovery of expenses from customers Rs.6.70 Mln. (Rs.3.61 Mln.).
- The Board of Directors, in its meeting held on May 30, 2013, has, subject to receipt of requisite approvals and market conditions, approved an issue of equity shares on a Rights basis to the shareholders. The Company is in the process of filing the DLOF with the Securities and Exchange Board of India ("SEBI").
- During the Quarter, the company had allotted a total of 1,840 equity shares of Rs.10 each, under the Employees Stock Option Schemes. Accordingly, as at the date, the paid up capital of the Company increased from Rs.157.73 Mln. to Rs.157.74 Mln.
- The company currently operates only in one segment, viz., Software Solutions & Services and hence the segment reporting as required by AS-17, issued by the Institute of Chartered Accountants of India does not apply.
- Figures for the previous period have been regrouped / restated wherever necessary to make them comparable with the figures for the current period.
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By Order of the Board
For Ramco Systems Limited

P.R. Venketrana Raja
Vice Chairman and Managing Director

Place : Rajapalayam
Date : July 29, 2013



RAMCO Q1 RESULTS: FY 13 - 14

Ramco Q1 revenue grows 27% YoY;

Rajapalayam, India – July 29, 2013: Ramco Systems (BSE - 532370, NSE – RAMCOSYS, MSE – RSST); an enterprise software company focusing on enterprise cloud platform products and services, announced the results for the first quarter of FY 2013-14 today.

For the quarter ended June 30, 2013 (Q1:13-14), global revenues of Ramco Systems Limited, including revenues from subsidiaries in USA, Canada, Switzerland, Singapore, Malaysia, Australia, South Africa and Dubai stood at USD 10.82 m (Rs 59.31 cr), registering a 27% year-on-year growth.

Highlights:

- India contributed 37%, closely followed by Americas with 29%
 - Contribution from markets outside India continue to show steady growth
- Signed strategic partnership with Eurocopter to offer cloud-based maintenance information systems for helicopters
- Announced the global launch of Ramco HCM on Cloud, a comprehensive HR & Talent Management Solution with multi-country payroll, Gen-Y Interface, role-based WorkSpaces and In-memory engine
 - Witnessed positive demand for HCM across markets; Signed customers across India, APAC and the Middle East
- Brought on board six senior executives to strengthen its Delivery, Implementation and Field Sales force across geographies

Commenting on the results, Mr. P R Venketrama Raja, Vice Chairman & Managing Director, Ramco Systems Limited, said “The year 2013-14 has started on a good note with the signing of a strategic pact with Eurocopter, a world leader in helicopter manufacturing. This has further strengthened our position in the aviation market globally. While aviation and our core ERP offerings continue to grow, the market interest for the newly launched HCM solutions on the cloud is encouraging. We hope to capitalize on this to further strengthen our position on the cloud.”

About Ramco Systems:

Ramco Systems provides next generation end-to-end enterprise solutions that render complete transformation of the business in real time. Built on Ramco VirtualWorks®, all Ramco products are cloud architected by design and address the entire business cycle from transaction to analytics. Part of the USD 1 Billion Ramco Group, the company offers ERP, HCM, MRO, M&E, SCM, CRM, financials, service management, asset management, process control, project management and analytics to multiple verticals on the most appropriate cloud model – public, private and community. Ramco focuses on providing innovative business solutions that can be delivered quickly and cost-effectively in complex environments. Globally, Ramco has over 150,000 users from 1000+ customer organizations across 35 countries. The company currently has 21 offices spread across India, USA, Canada, Europe, Middle East, South Africa and APAC.

“Ramco Systems Limited is proposing to make a rights issue of equity shares in the near future and is in the process of filing the draft offer document with the Securities and Exchange Board of India.”

For more information, please visit www.ramco.com; Follow Ramco on Twitter [@ramcosystems](https://twitter.com/ramcosystems)/read latest news & updates on <http://www.ramco.com/blog>

For further information please contact:

A handwritten signature in blue ink, appearing to be "M. Raja".



RAMCO Q1 RESULTS: FY 13 - 14

Vinitha Ramani
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Safe Harbor

Certain statements in this release concerning our future growth prospects are forward looking statements which involve a number of risks and uncertainties that could cause actual results to differ materially from those in such forward looking statements. The risks and uncertainties relating to these statements include, but are not limited to risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, intense competition in IT business including those factors which may affect our cost advantage, wage increases in India, our ability to attract and retain highly skilled professionals, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, liability for damages on our service contracts, withdrawal of governmental fiscal incentives, political instability, and unauthorized use of our intellectual property and general economic conditions affecting our industry. Ramco Systems may, from time to time, make additional written and oral forward-looking statements, including statements contained in our reports to shareholders. The company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the company --

Dr. C.N. GANGADARAN
B.Com., FCA, MBIM (Lond.), Ph.d.

S. NEELAKANTAN
B.Com., FCA

R. THIRUMALMARUGAN
M.Com., FCA

G. CHELLA KRISHNA
M.Com., FCA, PGPM

CNGSN & ASSOCIATES

CHARTERED ACCOUNTANTS

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D. KALAIALAGAN
B.Com., FCA

B. RAMAKRISHNAN
B.Com., FCA, Grad. CWA

V. VIVEK ANAND
B.Com., FCA

**The Board of Directors of
Ramco Systems Limited,
Chennai - 600 113**

LIMITED REVIEW REPORT ON THE UN-AUDITED (PROVISIONAL) FINANCIAL RESULTS OF THE COMPANY FOR THE QUARTER ENDED 30th JUNE, 2013.

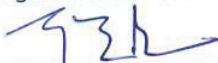
We have reviewed the accompanying statement of unaudited financial results of **M/s. Ramco Systems Limited** for the period ended **30th June, 2013**, except for the disclosures regarding ‘Public Shareholding’ and ‘Promoter and Promoter Group Shareholding’ which have been traced from disclosures made by the management and have not been audited by us. This statement is the responsibility of the Company’s Management and has been approved by the Board of Directors. Our responsibility is to issue a report on these financial statements based on our review.

We conducted our review in accordance with the Standard on Review Engagement (SRE) 2400, Engagements to Review Financial Statements issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited financial results prepared in accordance with applicable accounting standards and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.

For CNGSN & ASSOCIATES

Chartered Accountants
Registration No.004915S



G CHELLA KRISHNA

Partner
Membership No: 210474

Place: Rajapalayam
Date: 29th July, 2013