

**CONSOLIDATED INFORMATION**

Figures in USD Million, except where stated otherwise

	Quarter Ended								Year Ended			
	Jun-22	Mar-22	Dec-21	Sep-21	Jun-21	Mar-21	Dec-20	Sep-20	Mar.31, 2022	Mar.31, 2021	Mar.31, 2020	Mar.31, 2019
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited \$	Audited \$	Audited \$	Audited \$
<b>REVENUE - STREAMWISE</b>												
Recurring	8.03	8.04	8.44	8.00	8.15	8.39	7.86	7.80	32.64	31.30	27.26	22.43
<i>AMC / Subscription</i>	5.08	5.26	5.55	5.37	5.49	5.85	5.53	5.52	21.66	21.94	20.11	18.05
<i>BPO Services</i>	1.79	1.72	1.68	1.52	1.51	1.46	1.42	1.37	6.43	5.60	4.29	2.93
<i>Hosting Charges</i>	1.16	1.06	1.22	1.12	1.16	1.09	0.91	0.91	4.55	3.76	2.86	1.44
Non-recurring	7.67	8.55	8.56	11.15	11.07	12.20	15.49	13.75	39.29	53.62	53.77	55.93
<i>License</i>	1.73	1.21	1.42	2.43	2.66	2.81	6.63	5.25	7.69	18.56	17.14	27.92
<i>Service</i>	5.84	7.15	7.03	8.63	8.35	8.32	8.64	8.29	31.14	33.55	36.18	27.28
<i>Resale of Material</i>	0.10	0.20	0.12	0.09	0.06	1.07	0.22	0.21	0.46	1.50	0.44	0.73
<b>TOTAL</b>	<b>15.70</b>	<b>16.59</b>	<b>17.00</b>	<b>19.15</b>	<b>19.23</b>	<b>20.60</b>	<b>23.34</b>	<b>21.56</b>	<b>71.93</b>	<b>84.92</b>	<b>81.03</b>	<b>78.35</b>
<b>REVENUE - BUSINESS UNITWISE</b>												
ERP	4.48	4.78	4.84	7.03	6.97	7.08	9.03	8.48	23.57	31.74	32.00	28.12
HRP	6.50	6.52	6.33	6.30	6.41	7.24	6.49	7.64	25.55	27.59	30.26	30.70
AAD	4.73	5.30	5.83	5.83	5.85	6.28	7.83	5.44	22.81	25.58	18.77	19.53
<b>TOTAL</b>	<b>15.70</b>	<b>16.59</b>	<b>17.00</b>	<b>19.15</b>	<b>19.23</b>	<b>20.60</b>	<b>23.34</b>	<b>21.56</b>	<b>71.93</b>	<b>84.92</b>	<b>81.03</b>	<b>78.35</b>
<b>REVENUE - GEOGRAPHYWISE</b>												
Americas	3.94	3.97	4.74	4.63	4.63	4.35	5.50	4.41	17.97	19.87	14.43	17.26
Europe	0.83	1.07	0.94	1.01	1.09	1.84	1.92	0.53	4.11	4.75	2.51	2.05
APAC	5.23	5.20	5.58	6.03	6.63	7.00	7.84	9.72	23.42	31.50	35.13	32.27
India	4.01	3.95	3.70	5.21	3.85	5.23	6.29	4.42	16.71	20.18	20.28	16.07
MEA @	1.69	2.41	2.03	2.27	3.02	2.18	1.79	2.47	9.71	8.62	8.67	10.71
<b>TOTAL</b>	<b>15.70</b>	<b>16.59</b>	<b>17.00</b>	<b>19.15</b>	<b>19.23</b>	<b>20.60</b>	<b>23.34</b>	<b>21.56</b>	<b>71.93</b>	<b>84.92</b>	<b>81.03</b>	<b>78.35</b>
<b>BOOKING - BUSINESS UNITWISE</b>												
ERP	4.47	3.59	4.30	6.08	6.61	7.15	4.79	12.99	20.58	31.98	26.70	38.75
HRP	11.90	6.43	7.01	8.98	4.76	9.43	15.66	8.18	27.18	40.00	44.25	47.52
AAD	5.40	1.80	2.24	4.61	8.38	6.94	17.95	5.37	17.03	37.85	19.54	30.65
<b>TOTAL</b>	<b>21.77</b>	<b>11.82</b>	<b>13.55</b>	<b>19.67</b>	<b>19.74</b>	<b>23.52</b>	<b>38.40</b>	<b>26.53</b>	<b>64.78</b>	<b>109.82</b>	<b>90.49</b>	<b>116.91</b>
<b>UNEXECUTED ORDER BOOK #</b>	<b>177.77</b>	<b>174.10</b>	<b>185.44</b>	<b>189.72</b>	<b>189.33</b>	<b>182.67</b>	<b>177.77</b>	<b>164.90</b>	<b>174.10</b>	<b>182.67</b>	<b>166.55</b>	<b>166.00</b>
<b>CUSTOMER METRICS</b>												
Revenue from New Customers (%)	8%	13%	10%	8%	10%	29%	31%	20%	10%	25%	19%	33%
Revenue from Cloud orders (%)	51%	47%	51%	46%	51%	43%	44%	36%	49%	40%	38%	39%
Number of new customers added	13	10	7	12	12	14	9	15	41	50	50	80

\$ Figures, other than revenue, are unaudited.

# Unexecuted orderbook comprises of new orders , renewals, reversals &amp; adjustments for the base foreign currency rates in the current financial year.

@ Middle East and Africa (MEA) includes South Africa.

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