

August 07, 2023

National Stock Exchange of India Ltd., Exchange Plaza, 5<sup>th</sup> Floor Plot No:C/1, G Block Bandra Kurla Complex, Bandra (E) Mumbai – 400 051 Scrip: RAMCOSYS BSE Ltd., Corporate Relationship Department Phiroze Jeejheebhoy Towers Dalal Street, Mumbai – 400 001 Scrip: 532370

Dear Sir/Madam,

## Sub: Outcome of the Board Meeting held on August 07, 2023

## <u>Ref: Trading Window Closure & Board Meeting Intimation dated June 30, 2023 and July 20, 2023</u> <u>respectively</u>

The Board of Directors in its Meeting held today i.e., Monday, August 07, 2023 has *inter alia* approved the followings:

1. Approved the Un-audited Financial Results (Standalone and Consolidated) for the quarter ended June 30, 2023.

Pursuant to Regulation 33(3) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI LODR"), we enclose the following, duly reviewed by the Audit Committee and approved by the Board of Directors:

- Standalone and Consolidated Un-audited Financial Results for the quarter ended June 30, 2023.
- Limited Review Report from the Statutory Auditors on the Standalone and Consolidated Unaudited Financial Results for the quarter ended June 30, 2023.
- ✤ A copy of the newspaper publication on the Financial Results of the Company in the prescribed format being published.
- 2. A copy of the Press Release on the performance of the Company is enclosed.

Time of commencement of the Board Meeting: 04.15 P.M. Time of completion of the Board Meeting : 05.55 P.M.

The aforesaid intimation is also being hosted on the website of the Company www.ramco.com .

Kindly take on record the same.

Yours sincerely, For **RAMCO SYSTEMS LIMITED** 

## VIJAYARAGHAVAN NE COMPANY SECRETARY

Encl.: As above

### **Ramco Systems Limited**

**Corporate Office:** 64, Sardar Patel Road, Taramani, Chennai 600 113, Tamilnadu, India. Tel: +91 44 2235 4510 / 6653 4000, Fax: +91 44 2235 5704 | CIN : L72300TN1997PLC037550

Registered Office: 47, P.S.K. Nagar, Rajapalayam 626 108, Tamilnadu, India. Global Offices: India | Singapore | Malaysia | Indonesia | HongKong | China | Vietnam | Macau | Japan | Philippines | Australia | New Zealand | UAE | Saudi Arabia | USA | Canada | United Kingdom | Germany | Switzerland | Spain | Sudan | South Africa

www.ramco.com

### Ramco Systems Limited

Registered Office : 47, PSK Nagar, Rajapaiayam - 626 108. CIN: L72300TN1997PLC037550

itate	ment of Standalone Financial Results for the Quarter Ended June 30	, 2023				
Si. No.	Particulars		Quarter Ended		Year Ended	
NO.		June 30, 2023	March 31, 2023	June 30, 2022	March 31, 2023	
		Unaudited	Audited (Refer note)	Unaudited	Audited	
1	Income					
	Revenue from operations	652.35	630.34	622.88	2,478.15	
	Other income	3.65	19.21	18.23	60.42	
	Total Income	656.00	649.55	641.11	2,538.57	
2	Expenses					
	Purchase of stock-in-trade	1.02	1.73	0.04	2.29	
	Changes in inventories of stock-in-trade	-	-	-	-	
	Empioyee benefits expense	466.20	494.22	452.74	1,966.14	
	Finance costs	14.08	27.36	11.98	87.34	
	Depreciation and amortisation expense	198.26	185.20	177.44	739.19	
	Other expenses	306.21	283.54	255.85	1,005.11	
	Total Expenses	985.77	992.05	898.05	3,800.07	
3	Profit/(Loss) before tax (1 - 2)	(329.77)	(342.50)	(256.94)	(1,261.50	
4	Income Tax expense					
	Current tax Deferred tax (including MAT credit)	0.31 (17.72)	0.64 (98.34)	0.82 (1.24)	3.21 (134.66	
	Total tax expenses	(17.41)	(97.70)	(0.42)	(131.45	
5	Profit/(Loss) (3 - 4)	(312.36)	(244.80)	(256.52)	(1,130.05	
6	Other comprehensive income (OCI)					
	(i) Items that will not be reclassified to profit or loss					
	Remeasurement of defined benefit obligations (net)	-	(10.41)	-	(10.41	
	Income tax on above items	-	3.03	-	3.03	
	Fair value gain/(loss) on equity instruments through OCI	-	(15.00)	-	(15.00	
	Total	-	(22.38)	-	(22.38	
	(ii) Items that may be reclassified to profit or loss					
	Effect of change in functional currency of foreign operations	(1.03)	0.98	(12.67)	(35.48	
	Income tax on above Items	-	-	-	-	
	Total	(1.03)	0.98	(12.67)	(35.48	
	Other comprehensive income, net of tax (i + II)	(1.03)	(21.40)	(12.67)	(57.86	
7	Total comprehensive income (5 + 6)	(313.39)	(266,20)	(269.19)	(1,187.91	
8	Pald-up Equity Share Capital - Face value of Rs.10/- each	352.75	352.63	308.51	352.63	
9	Earnings Per Share on Sl. No. 5- Face value of Rs. 10/- each (Annualised only for yearly figures):					
	Basic	(8.86)	(7.76)	(8.32)	(35.84	
	Diluted	(8.86)	(7.76)	(8.32)	(35.84	

For RAMCO SYSTEMS LIMITED

P.R. Venketrama Raja Chairman

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Notes to the Standalone Financial Results

- 1 The above Standalone Financial Results of Ramco Systems Limited, India (the "Company") were reviewed by the Audit Committee and approved by the Board of Directors in its meeting held on August 07, 2023. The Standalone Financial Results are prepared in accordance with the Indian Accounting Standards (Ind-AS) as prescribed under Section 133 of the Companies Act, 2013 read with the relevant rules issued thereunder. The Statutory Auditors have carried out a limited review of the Standalone Financial Results of the Company for the quarter ended June 30, 2023 and have issued an unmodified report.
- 2 Employee benefits expense includes cost/(reversal of) towards the proportionate fair value of the stock options granted to various employees, amortised over the graded vesting period ("ESOP Cost") as below:

Particulars	Current Year	Previous Year
	Rs. Min.	Rs. Mln.
Q1	50.54	20.29
04	NA	67.32

3 Other expenses includes bad debts / provision for doubtful debts & advances as below:

Particulars	Current Year	Previous Year
	Rs. Mln.	Rs. Mln.
Q1	54.16	24.21
Q4	NA	36.57

4 Other expenses also includes foreign exchange fluctuation loss/(gain) as below:

Particulars	Current Year	Previous Year
	Rs. Min.	Rs. Min.
Q1	9.51	(17.74)
Q4	NA	6.78

5 During the quarter, the Company had allotted 12,089 equity shares under the Employees Stock Option Schemes ("ESOS") of the Company. Further 43,135 equity shares of Rs. 10/- each were alloted under ESOS to the employees, after the end of the quarter. Accordingly, the paid up capital of the Company increased to Rs.353.18 Min. from Rs.352.63 Min. as at March 31, 2023.

6 The utilisation of the proceeds of "Preferential Issue 2022" is given below:

			Rs. Min.
Particulars	Amount Specified	Actuals for the	
	as per Notice of	quarter ended	actuals
	Postal Ballot dated	June 30, 2023	
	December 22,		
	2022		
PROCEEDS:			
Proceeds received			1,300.00
UTILISATION:			
Repayment of borrowings	950.00	300.00	975.00
(Range 920 to 1000)			
Sales & marketing expenses	100.00	33.70	47.50
Capital expenditure towards	200.00	153.80	200.00
tangible & intangible assets			
General corporate purposes	350.00	25.00	25.00
(Range 320 to 380)			
(hange 520 to 500)			
Total	1,600.00	512.50	1,247.50
Balance available as on			52.50
30.06.2023 and temporarily			
invested in Mutual Funds			

7 Details of Borrowing:

Particulars	Current year	Previous year
	Rs. Min.	Rs. Min.
Q1 borrowing/(repayment)	(300.00)**	460.14
Q4 borrowing/(repayment)	NA	(531.91)*
Borrowing as at June, 30	80.00	460.14
Borrowind as at March 31	NA	380.00

\* comprises of repayment of Rs.675.00 Min. out of Preferential Issue proceeds and borrowing of Rs.143.09 Min.

\*\* repayment of Rs.300.00 Min. is out of Preferential Issue proceeds.

8 The Government of India had enacted The Code on Wages 2019, The Industrial Relations Code 2020, The Occupational Safety, Health & Working Conditions Code 2020 and The Social Security Code 2020, subsuming various existing labour and industrial laws, but the effective date is yet to be notified. The Impact of the legislative changes if any will be assessed and recognised post notification of relevant provisions.

9 The Company has only one operating segment- viz., Software Solutions & Services.

10 Figures for the previous period(s) have been regrouped / restated wherever necessary to make them comparable with the figures for the current period(s). Figures for the quarter ended March 31, 2023 are the balancing figures between audited figures in respect of the full financial year ended March 31, 2023 and published year to date figures up to the third quarter ended December 31, 2022.



By order of the Board or Ramço Systems Limited "uller u P.R. Venketrama Raia

Chairman

**Chartered Accountants** 

## Srinivasan Krishnaswami Managing Partner

Independent Auditor's Review Report on Review of Unaudited Quarterly Standalone Financial Results of the Company pursuant to the Regulation 33 of the Securities and Exchange Board of India ("SEBI") (Listing Obligations and Disclosure Requirements) Regulations, 2015

## To the Board of Directors of Ramco Systems Limited

- We have reviewed the accompanying Statement of Unaudited Standalone Financial Results of Ramco Systems Limited ("the Company") for the quarter ended 30 June 2023 ("the Statement"), being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ("the Regulation").
- 2. This Statement, which is the responsibility of the Company's Management and has been approved by the Board of Directors of the Company, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013, as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to issue a report on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 4. Attention is drawn to the fact that the figures for the three months ended 31 March 2023 as reported in the Statement are the balancing figures between audited figures in respect of the full previous financial year and the published year to date figures up to the third quarter of the previous financial year. The figures up to the end of the third quarter of previous financial year had only been reviewed and not subjected to audit.

Our conclusion on the statement above is not modified in respect of the above matter.

5. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with applicable accounting standards and other recognized accounting practices and policies, has not

G7, Parsn Paradise 46 GN Chetty Road T Nagar Chennai 600017 88, Selvanagar Main Road Ponnagar Extension Trichy 620001

**Chartered Accountants** 

## Srinivasan Krishnaswami

Managing Partner

disclosed the information required to be disclosed in terms of the Regulation, read with Circular, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For M.S. Jagannathan & N. Krishnaswami Chartered Accountants Firm Registration Number: 001208S

KRISHNASWA Digitally signed by KRISHNASWAMI SRINIVASAN Date: 2023.08.07 16:52:18 +05'30'

K. Srinivasan Partner Membership No. 021510 UDIN: 23021510BGTPHR6036 Chennai 07 August 2023

G7, Parsn Paradise 46 GN Chetty Road T Nagar Chennai 600017 38, Selvanagar Main Road Ponnagar Extension Trichy 620001

#### Ramco Systems Limited

Registered Dffice : 47, PSK Nagar, Rajapaiayam - 626 108

Corporate Dffice : No. 64, Sardar Patel Road, Taramani, Chennai 600 113

CIN: L72300TN1997PLC037550 E-mail: InvestorRelations@ramco.com Website: www.ramco.com

Statement of Consolidated Financial Results for the Quarter Ended June 30, 2023

51. No.	Particulars			Quarter E	nded			Year E	nded
110.		June 30	, 2023	March 31	, 2023	June 30	, 2022	March 31	l, 2023
		Unaud		Audited (Re		Unaud		Audited	
		Rs. Min.	USD Min.	Rs. Min.	USD Min.	Rs. Min.	USD Min.	Rs. Min.	USD Min.
1	Income								
	Revenue from operations	1,395.40	17.08	1,262.17	15.43	1,199.17	15.70	4,922.23	61.79
	Dther income	4.02	0.05	20.51	0.25	10.30	0.14	55.09	0.69
	Total Income	1,399.42	17.13	1,282.68	15.68	1,209.47	15.84	4,977.32	62.48
2	Expenses							-	
	Purchase of stock-in-trade	7.90	0.10	2.73	0.03	0.56	0.01	13.75	0.17
	Changes in inventories of stock-in-trade	-	-	-	-	-	-	-	-
	Employee benefits expense	859.90	10.53	849.41	10.37	810.91	10.62	3,415.57	42.87
	Finance costs	15.80	0.19	28.88	0.35	14.22	0.18	99.61	1.25
	Depreciation and amortisation expense	216.60	2.65	203.52	2.49	193.21	2.53	808.24	10.15
	Dther expenses	782.25	9.57	767.88	9.40	693.98	9.09	2,847.06	35.74
	Total Expenses	1,882.45	23.04	1,852.42	22.64	1,712.88	22.43	7,184.23	90.18
3	Profit/(Loss) before share of Profit/(Loss) of an	(483.03)	(5.91)	(569.74)		(503.41)		(2,206.91)	
5	associate and tax (1 - 2)	(485.05)	(3.91)	(303.74)	(0.90)	(303.41)	(0.33)	(2,200.31)	(2/./0)
4	Share of Profit/(Loss) of an associate	-	-	0.16	-	-	-	0.16	-
5	Profit/(Loss) before tax (3 + 4)	(483.03)	(5.91)	(569.58)	(6.96)	(503.41)	(6.59)	(2,206.75)	(27.70)
6	Income tax expense								
	Current tax	2.73	0.03	26.23	0.33	5.10	0.07	39.95	0.50
	Deferred tax (includes MAT credit)	(17.72)	(0.21)	(141.78)	(1.77)	(1.24)	(0.02)	(178.11)	(2.23)
	Total tax expenses	(14.99)	(0.18)	(115.55)	(1.44)	3.86	0.05	(138.16)	(1.73)
7	Profit/(Loss) (5 - 6)	(468.04)	(5.73)	(454.03)		(507.27)	(6.64)	(2,068.59)	
8	Other comprehensive income (OCI)			_		·			
	(i) Items that will not be reclassified to profit or loss								
	Remeasurement of defined benefit obligations (net)	-	-	(10.41)	(0.13)	· -	-	(10.41)	(0.13)
	Income tax on above items	-	-	3.03	0.04	-	-	3.03	0.04
	Fair value gain/(loss) on equity instruments through DCI	-		(15.00)	(0.19)	-	-	(15.00)	(0.19)
	Total	-	-	(22.38)	(0.28)	-	-	(22.38)	(0.28)
	(ii) Items that may be reclassified to profit or loss								
	Effect of change in functional currency of foreign operations	47.70	0.65	(5.04)	0.28	90.17	(2.36)	114.96	(4.08)
	Income tax on above items	-	-	-	-	-	-	-	-
	Total	47.70	0.65	(5.04)		90.17	(2.36)	114.96	(4.08)
	Other comprehensive income, net of tax (i + li)	47.70	0.65	(27.42)	-	90.17	(2.36)	92.58	(4.36)
9	Total comprehensive Income (7 + 8)	(420.34)	(5.08)	(481.45)	(5.52)	(417.10)	(9.00)	(1,976.01)	(30.33)
10	Profit/(Loss) attributable to:	(12010-1)	(0.00)	(101110)	(0.0-)	(11)110)	(0.00)	(_,_,_,	(00.00)
	a) Share holders of the Company	(467.64)	(5.72)	(455.65)	(5.54)	(506.85)	(6.64)	(2,068.40)	(25.97)
	b) Non-controlling interest	(0.40)	(0.01)		0.02	(0.42)	1	(0.19)	
	-,	(468.04)	(5.73)	(454.03)		(507.27)	1	(2,068.59)	
11	Total comprehensive income attributable to:		(2002)	(12110-)	(,	(,	(	(_//	(,
	a) Share holders of the Company	(419.94)	(5.07)	(483.07)	(5.54)	(416.68)	(9.00)	(1,975.82)	(30.33)
	b) Non-controlling interest	(0.40)	(0.01)		0.02	(0.42)		(0.19)	
		(420.34)	(5.08)	(481.45)	(5.52)	(417.10)	÷	(1,976.01)	(30.33)
12	Paid-up Equity Share Capital - Face value of Rs.10/- each	352.75	6.62	352.63	6.62	308.51	6.08	352.63	6.62
13	Earnings Per Share on Sl. No. 10(a)- Face value of Rs.10/- each, in Rs. and USD:								1
	Basic	(13.27)	(0.16)	(14.45)	(0.18)	(16.45)	(0.22)	(65.60)	(0.82)
	Dliuted	(13.27)	(0.16)	(14.45)	(0.18)	(16.45)	(0.22)	(65.60)	(0.82)
	(Annualised only for yearly figures)	-		1					



For RAMCO SYSTEMS LIMITED

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Notes to the Consolidated Financial Results

The above Consolidated Financial Results of Ramco Systems Limited, India (the "Company"), its subsidiaries, (together referred to as "Group") and its Associate were reviewed by the Audit Committee and approved by the Board of Directors in its meeting held on August 07, 2023. The Consolidated Financial Results are prepared in accordance with the Indian Accounting Standards (Ind-AS) as prescribed under Section 133 of the Companies Act, 2013 read with the reievant rules issued thereunder. The Statutory Auditors have carried out a limited review of the Consolidated Financial Results of the Group for the quarter ended June 30, 2023 and have issued an unmodified audit report.

2 Employee benefits expense includes cost/(reversal of cost) towards the proportionate fair value of the stock options granted to various employees, amortised over the graded vesting period ("ESOP Cost"), as below:

Particulars	Current Ye	Current Year Previous Year		'ear	
	Rş. Min.	USD Min.	Rs. Min.	USD Min.	
Q1	50.54	0.62	20.29	0.27	
Q4	NA	NA	67,32	0.83	

3 Other expenses includes bad debts / provision for doubtful debts & advances as below:

Particulars	Current	Current Year		is Year
	Rs. MIn.	USD Min.	Rs. Min.	USD Min.
Q1	163.86	2.01	152.54	2.00
Q4	NA	NA	171.45	2.11

4 Other expenses also includes foreign exchange fluctuation loss/(gain) as below:

Particuiars	Current Year		Previous Year		
	Rs. Min.	USD Min.	Rs. Min.	USD Min.	
Q1	79.87	0.98	41.08	0.54	
Q4	NA	NA	19.97	0.25	

5 During the quarter, the Company had allotted 12,089 equity shares under the Employees Stock Option Schemes ("ESOS") of the Company. Further 43,135 equity shares of Rs. 10/- each were allotted under ESOS to the employees after the end of the quarter. Accordingly, the paid up capital of the Company increased to Rs.353.18 Min. USD 6.62 Min. from Rs.352.63 Min. USD 6.62 Min. as at March 31, 2023.

6 The utilisation of the proceeds of "Preferential Issue 2022" is given below:

Amount Specified	Antunia fau bhai	
	Actuais for the	Cummulative
as per Notice of	quarter ended	actuais
Postai Ballot dated	June 30, 2023	
December 22,		
2022		
-		
	-	1,300.00
950.00	300.00	975.00
100.00	33.70	47.50
200.00	153.80	200.00
350.00	25.00	25.00
1,600.00	512.50	1,247.50
		52.50
	Postal Ballot dated December 22, 2022 950.00 100.00 200.00 350.00	Postai Ballot dated December 22, 2022 June 30, 2023   950.00 300.00   100.00 33.70   200.00 153.80   350.00 25.00

#### 7 Details of Borrowing:

Particulars	Current Ye	ar	Previous Y	'ear
	Rs. Min.	USD Min.	Rs. MIn.	USD Min.
Q1 borrowing/(repayment)	(300.00)**	3.67	460.14	5.86
Q4 borrowing/(repayment)	NA	NA	(550.00)*	(6.64)
Borrowing as at June, 30	80.00	0.98	460.14	5.86
Borrowing as at March, 31	NA	NA	380.00	4.65

\* comprises of repayment of Rs.675.00 Min. out of Preferential Issue proceeds and borrowing of Rs.125.00 Min.

\*\* repayment of Rs.300.00 Min. is out of Preferential Issue proceeds.

8 The Government of India had enacted The Code on Wages 2019, The Industrial Relations Code 2020, The Occupational Safety, Health & Working Conditions Code 2020 and The Social Security Code 2020, subsuming various existing labour and industrial laws, but the effective date is yet to be notified. The impact of the legislative changes if any will be assessed and recognised post notification of relevant provisions.

9 The Group has only one operating segment-viz., Software Solutions & Services.

10 Figures for the previous period(s) have been regrouped / restated wherever necessary to make them comparable with the figures for the current period(s). Figures for the quarter ended March 31, 2023 are the balancing figures between audited figures in respect of the full financial year ended March 31, 2023 and published year to date figures up to the third quarter ended December 31, 2022.



By order of the Board For Ramco Systems Limited Mulli- 40 P.R Venketrama Raja Chairman

**Chartered Accountants** 

## Srinivasan Krishnaswami Managing Partner

Independent Auditor's Review Report on Review of Unaudited Quarterly Consolidated Financial Results of the Company Pursuant to the Regulation 33 of the Securities and Exchange Board of India ("SEBI") (Listing Obligations and Disclosure Requirements) Regulations, 2015

## To the Board of Directors of Ramco Systems Limited

- We have reviewed the accompanying Statement of Unaudited Consolidated Financial Results of Ramco Systems Limited, India ("the Parent") and its subsidiaries (the Parent and its subsidiaries together referred to as the "Group"), and its share of the net profit / loss after tax and total comprehensive income of its associate for the quarter ended 30 June 2023 ("the Statement") attached herewith, being submitted by the Parent pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended ("the Regulation").
- 2. This Statement, which is the responsibility of the Parent's management and has been approved by the Board of Directors of the Parent, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013, as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33(8) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, to the extent applicable.

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**Chartered Accountants** 

## Srinivasan Krishnaswami

Managing Partner

This Statement includes the results of the following entities:

## Parent:

Ramco Systems Limited, India

Name of the Entity	Name of the Entity
Subsidiaries:	
1. Ramco Systems Corporation, USA	10. Ramco System Inc., Philippines
2. Ramco Systems Ltd., Switzerland	11. Ramco Systems (Shanghai) Co. Ltd., China
3. Ramco Systems Sdn. Bhd., Malaysia	12. Ramco System Vietnam Company Ltd., Vietnam
4. Ramco Systems Pte. Ltd., Singapore	13. PT Ramco Systems Indonesia, Indonesia
5. Ramco Systems Canada Inc., Canada	14. Ramco Systems Macau Limited, Macau
6. RSL Enterprise Solutions (Pty) Ltd., South Africa	15. Ramco Software Japan Limited, Japan
7. Ramco Systems FZ-LLC, Dubai	16. Ramco Systems Defense and Security Incorporated, USA
8. RSL Software Co. Ltd., Sudan	17. Ramco Middle East for Information Technology, Saudi Arabia
9. Ramco Systems Australia Pty Ltd., Australia	18. Ramco System LLC, Qatar

## Associate:

1. CityWorks (Pty.) Ltd., South Africa

- 4. Attention is drawn to the fact that the figures for the three months ended 31 March 2023 as reported in the Statement are the balancing figures between audited figures in respect of the full previous financial year and the published year to date figures up to the third quarter of the previous financial year. The figures up to the end of the third quarter of previous financial year had only been reviewed and not subjected to audit.
- 5. Based on our review conducted and procedures performed as stated in paragraph 3 above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Regulation, read with the Circular, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 6. The Statement also includes the Group's share of net profit/loss in respect of an Associate based on their interim financial statements / financial information / financial

G7, Parsn Paradise 46 GN Chetty Road T Nagar Chennai 600017 38, Selvanagar Main Road Ponnagar Extension Trichy 620001

**Chartered Accountants** 

# Srinivasan Krishnaswami

Managing Partner

results which have not been reviewed/audited by their auditors. According to the information and explanations given to us by the Management, these financial statements / financial information / financial results are not material to the Group.

Our conclusion on the Statement is not modified in respect of the above matters.

For M.S. Jagannathan & N. Krishnaswami Chartered Accountants Firm Registration Number: 001208S KRISHNASWA Digitally signed by KRISHNASWAMI SRINIVASAN MI SRINIVASAN Date: 2023.08.07 16:52:47 +05'30'

K. Srinivasan Partner Membership No. 021510 UDIN: 23021510BGTPHT3105 Chennai 07 August 2023

G7, Parsn Paradise 46 GN Chetty Road T Nagar Chennai 600017 38, Selvanagar Main Road Ponnagar Extension Trichy 620001

Registered Office : 47, PSK Nagar, Rajapalayam - 626 108. Corporate Office : 64, Sardar Patel Road, Taramani, Chennai 600 113. ramco

Extract of Consolidated Financial Results for the Quarter Ended June 30, 2023

CIN: L72300TN1997PLC037550 E-mail: InvestorRelations@ramco.com Website: www.ramco.com

		Quarter Ended						Year Ended		
Par	Particulars		June 30, 2023 Unaudited		March 31, 2023 Audited (Refer note)		June 30, 2022 Unaudited		March 31, 2023 Audited	
		Rs. Min.	USD Min.	Rs. Min.	USD Min.	Rs. Min.	USD Min.	Rs. Min.	USD Min.	
1	Total income from operations	1,399.42	17.13	1,282.68	15.68	1,209.47	15.84	4,977.32	62.48	
2	Net profit / (loss) for the period (before tax, exceptional items)	(483.03)	(5.91)	(569.58)	(6.96)	(503.41)	(6.59)	(2,206.75)	(27.70)	
3	Net profit / (loss) for the period before tax (after exceptional items)	(483.03)	(5.91)	(569.58)	(6.96)	(503.41)	(6.59)	(2,206.75)	(27.70)	
4	Net profit / (ioss) for the period after tax (after exceptional items)	(468.04)	(5.73)	(454.03)	(5.52)	(507.27)	(6.64)	(2,068.59)	(25.97)	
5	Totai comprehensive income for the period (comprising profit / (loss) for the period (after tax) and other comprehensive income (after tax))	(420.34)	(5.08)	(481.45)	(5.52)	(417.10)	(9.00)	(1,976.01)	(30.33)	
6	Equity share capital (face value of Rs.10 each)	352.75	6.62	352.63	6.62	308.51	6.08	352.63	6.62	
7	Reserves (excluding revaluation reserve) as shown in the Balance Sheet							4,978.79	58.59	
8	Earnings per share for the period (before and after extraordinary items) of Rs.10 each, in Rs. and USD: (Annualised only for yearly figures)									
	Basic	(13.27)	(0.16)	(14.45)	(0.18)	(16.45)	(0.22)	(65.60)	(0.82)	
	Diluted	(13.27)	(0.16)	(14.45)	(0.18)	(16.45)	(0.22)	(65.60)	(0.82)	

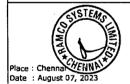
 The above is an extract of the detailed format of Quarterly Financial Results filed with the Stock Exchanges under Regulation 33 of the SEBI (Listing Obligations and Oisclosure Requirements) Regulations, 2015. The full format of the Quarterly Financial Results are available on the Company's website at www.ramco.com and BSE website www.bseindia.com and NSE website www.nseindia.com.

2 The above Consolidated Financial Results of Ramco Systems Limited, India (the "Company"), its subsidiaries, (together referred to as "Group") and its Associate were reviewed by the Audit Committee and approved by the Board of Directors in its meeting held on August 07, 2023. The Consolidated Financial Results are prepared in accordance with the Indian Accounting Standards (Ind-AS) as prescribed under Section 133 of the Companies Act, 2013 read with the relevant rules issued thereunder. The Statutory Auditors have carried a limited review of the Consolidated Financial Results of the Group for the quarter ended June 30, 2023 and have issued an unmodified report.

3 Key numbers of Standaione Financial Results of the Company for the Quarter ended June 30, 2023 are as below:

Particulars		Year Ended			
	June 30, 2023	March 31, 2023	June 30, 2022	March 31, 2023	
	Unaudited	Audited (Refer note)	Unaudited	Audited	
Total income from operations	656.00	649.55	641.11	2,538.57	
Profit / (loss) before tax	(329.77)	(342.50)	(256.94)	(1,261.50)	
Net profit / (ioss) after tax	(312.36)	(244.80)	(256.52)	(1,130.05)	
Total comprehensive income for the period (comprising profit / (loss) for the period (after tax) and other comprehensive income (after tax))	(313.39)	(266.20)	(269.19)	(1,187.91)	

4 Figures for the previous period(s) have been regrouped / restated wherever necessary to make them comparable with the figures for the current period(s). Figures for the quarter ended March 31, 2023 are the balancing figures between audited figures in respect of the full financial year ended March 31, 2023 and published year to date figures up to the third quarter ended December 31, 2022.



By order of the Board For Ramco Systems Limited Mm dy. U

P.R Venketrama Raja Chairman

Rs. Min.

## Ramco Systems posts Q1 revenue of USD 17.08m

**Chennai, India – August 07, 2023: Ramco Systems (BSE-532370, NSE-RAMCOSYS)**, a global enterprise software company focusing on next-generation Cloud Enterprise Applications, today announced the results for the first quarter of the financial year 2023-24.

Sundar Subramanian, an accomplished global technology leader with over 30 years of experience, has joined as the Chief Executive Officer of Ramco Systems. Under his guidance the organization will double down on its focus on operational excellence, strategic expansion and capitalize on new opportunities to achieve sustainable growth.

For the quarter ended June 30, 2023 (Q1: 2023-24), global consolidated income of Ramco Systems Limited stood at USD 17.13m (Rs. 139.9cr). The net loss after tax for the quarter stood at USD 5.72m (Rs. 46.8cr).

### Results at a Glance:

- Quarterly Order Booking stood at USD 23.14m
- Signed 4 "Million-Dollar plus" deals; large deals signed across Global Payroll and Aviation business units
  - o Global insurance company trusts Ramco to streamline their multi-country payroll operations
  - One of the largest global aircraft manufacturer trusts Ramco for maintenance and engineering operations
  - World's leading petrochemicals manufacturer trusts Ramco to automate its payroll processes
- Revenue showing positive momentum with a 11% uptick Q-o-Q
- Bagged the Silver Award for Ramco's First Time Managers Program recognized by the highly acclaimed Economic Times HR Future Skills Award

Commenting on the results, **P.R. Venketrama Raja, Chairman, Ramco Systems**, said, "Our thrust on building an in-depth offering embedded with future-ready technology is not only pushing boundaries but also ensuring reliable and timely delivery, making a tangible impact on global enterprises. With a positive momentum in revenue along with our ability to deliver seamless experiences through innovation and excellence, we optimistically look forward to the following quarters."

**Sundar Subramanian, Chief Executive Officer, Ramco Systems**, said, "Ramco's IP-rich platform and robust products have been a game-changer for our niche verticals. With a customer-first and innovation-led approach, we have been witnessing a higher adoption of our SaaS model, embedded with AI tools. We continue to maintain a competitive edge with investments in advance tools and technologies for better and faster delivery to market and growth."

### About Ramco Systems

Ramco is a next-gen enterprise software player disrupting the market with its multi-tenant cloud and mobile-based enterprise software in HR and Global Payroll, ERP and M&E MRO for Aviation. Part of the USD 1 billion Ramco Group, Ramco Systems focuses on Innovation and Culture to differentiate itself in the marketplace. On the Innovation front, Ramco has been focusing on moving towards Active ERP leveraging Artificial Intelligence and Machine Learning by building features such as **Talk It**, which allows transactions to be carried out by simple voice commands, **Bot it**, which allows users to complete transactions using natural conversations; **Mail It**, transact with the application by just sending an email; **HUB It**, a one screen does it all concept built to address all activities of a user; **Thumb It**, mobility where the system presents users with option to choose rather than type values and **Prompt It**, a cognitive ability which will let the system complete the transaction and prompts the user for approval.

With 2000+ employees spread across 29 offices, globally, Ramco Systems follows a flat and open culture where employees are encouraged to share knowledge and grow. No hierarchies, cabin-less offices, respect work and not titles, among others are what makes the team say, "Thank God it's Monday!"

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## For more information, please visit <u>http://www.ramco.com/</u> Follow Ramco on Twitter <u>@ramcosystems</u> and stay tuned to <u>http://blogs.ramco.com</u>

For further information, please contact: Neha Hasija +91 – 9940320066 neha.hasija@ramco.com Ramco Systems Limited 64, Sardar Patel Road, Taramani, Chennai – 600 113 CIN - L72300TN1997PLC037550

#### Safe Harbor

Certain statements in this release concerning our future growth prospects are forward looking statements which involve a number of risks and uncertainties that could cause actual results to differ materially from those in such forward looking statements. The risks and uncertainties relating to these statements include, but are not limited to risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, intense competition in IT business including those factors which may affect our cost advantage, wage increases in India, our ability to attract and retain highly skilled professionals, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, liability for damages on our service contracts, withdrawal of governmental fiscal incentives, political instability, and unauthorized use of our intellectual property and general economic conditions affecting our industry. Ramco Systems may, from time to time, make additional written and oral forward-looking statements, including statements contained in our reports to shareholders. The company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the company.—