

FACT SHEET AS ON 30TH SEPTEMBER 2022

	CONSOLIDATED INFORMATION													
									Figures in USD Million, except where stated otherwise					
	Quarter Ended							Half Ye	ar Ended	Year Ended				
	Sep-22	Jun-22	Mar-22	Dec-21	Sep-21	Jun-21	Mar-21	Dec-20	Sep. 30,	Sep. 30,	Mar.31,	Mar.31,	Mar.31,	Mar.31,
									2022	2021	2022	2021	2020	2019
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited \$	Audited \$	Audited \$	Audited \$
DENGANUE CEDEAAANNEE														
REVENUE - STREAMWISE	0.00	8.03			8.00	0.45	0.00	7.00	46.40	45.45	22.54	24.20	27.25	22.42
Recurring	8.36 5.26	8.03 5.08	8.04 5.26	8.44 5.55	5.37	8.15 5.49	8.39 5.85	7.86 5.53	16.40 10.35	16.16 10.85	32.64 21.66	31.30 21.94	27.26 20.11	22.43 18.05
AMC / Subscription BPO Services	1.79	5.08 1.79	5.26 1.72	1.68	1.52	5.49 1.51	5.85 1.46	5.53 1.42	3.58	3.03	6.43	21.94 5.60	4.29	2.93
Hosting Charges	1.73	1.16	1.06	1.08	1.12	1.16	1.40	0.91	2.47	2.28	4.55	3.76	2.86	1.44
Non-recurring	6.64	7.67	8.55	8.56	11.15	11.07	12.20	15.49	14.29	22.22	39.29	53.62	53.77	55.93
License	0.96	1.73	1.21	1.42	2.43	2.66	2.81	6.63	2.68	5.09	7.69	18.56	17.14	27.92
Service	5.53	5.84	7.15	7.03	8.63	8.35	8.32	8.64	11.36	16.98	31.14	33.55	36.18	27.32
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Resale of Material	0.14	0.10	0.20	0.12	0.09	0.06	1.07	0.22	0.25	0.15	0.46	1.50	0.44	0.73
TOTAL	15.00	15.70	16.59	17.00	19.15	19.23	20.60	23.34	30.69	38.38	71.93	84.92	81.03	78.35
REVENUE - BUSINESS UNITWISE														
ERP	4.33	4.48	4.78	4.84	7.03	6.97	7.08	9.03	8.80	13.99	23.57	31.74	32.00	28.12
HRP	6.45	6.50	6.52	6.33	6.30	6.41	7.08	6.49	12.94	12.71	25.55	27.59	30.26	30.70
AAD	4.23	4.73	5.30	5.83	5.83	5.85	6.28	7.83	8.95	11.68	22.81	25.58	18.77	19.53
TOTAL	15.00	15.70	16.59	17.00	19.15	19.23	20.60	23.34	30.69	38.38	71.93	84.92	81.03	78.35
REVENUE - GEOGRAPHYWISE														
Americas	3.69	3.94	3.97	4.74	4.63	4.63	4.35	5.50	7.62	9.26	17.97	19.87	14.43	17.26
Europe	0.67	0.83	1.07	0.94	1.01	1.09	1.84	1.92	1.50	2.11	4.11	4.75	2.51	2.05
APAC	5.46	5.23	5.20	5.58	6.03	6.63	7.00	7.84	10.69	12.66	23.42	31.50	35.13	32.27
India	3.01	4.01	3.95	3.70	5.21	3.85	5.23	6.29	7.01	9.07	16.71	20.18	20.28	16.07
MEA @	2.18	1.69	2.41	2.03	2.27	3.02	2.18	1.79	3.88	5.28	9.71	8.62	8.67	10.71
TOTAL	15.00	15.70	16.59	17.00	19.15	19.23	20.60	23.34	30.69	38.38	71.93	84.92	81.03	78.35
BOOKING - BUSINESS UNITWISE														
ERP	4.90	4.47	3.59	4.30	6.08	6.61	7.15	4.79	9.36	12.69	20.58	31.98	26.70	38.75
HRP	5.43	11.90	6.43	7.01	8.98	4.76	9.43	15.66	17.33	13.74	27.18	40.00	44.25	47.52
									l		l			
AAD TOTAL	6.99 17.32	5.40 21.77	1.80 11.82	2.24 13.55	4.61 19.67	8.38 19.74	6.94 23.52	17.95 38.40	12.39 39.09	12.98 39.41	17.03 64.78	37.85 109.82	19.54 90.49	30.65 116.91
TOTAL	17.32	21.77	11.02	13.33	13.07	13.74	23.32	30.40	33.03	33.41	04.78	103.02	30.43	110.51
UNEXECUTED ORDER BOOK #	181.70	177.77	174.10	185.44	189.72	189.33	182.67	177.77	181.70	189.72	174.10	182.67	166.55	166.00
CUSTOMER METRICS														
Revenue from New Customers (%)	7%	8%	13%	10%	8%	10%	29%	31%	7%	9%	10%	25%	19%	33%
Revenue from Cloud orders (%)	55%	51%	47%	51%	46%	51%	43%	44%	53%	49%	49%	40%	38%	39%
Number of new customers added	9	13	10	7	12	12	14	9	22	24	41	50	50	80

- \$ Figures, other than revenue, are unaudited.
- # Unexecuted orderbook comprises of new orders , renewals, reversals & adjustments for the base foreign currency rates in the current financial year.
- @ Middle East and Africa (MEA) includes South Africa.

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