

## Sterlite Technologies FY10 net profit zooms to Rs.246 Crores; up 173% YoY

News Release For Immediate Publication

**Pune, INDIA – April 22, 2010**: **Sterlite Technologies Limited** [BSE: 532374, NSE: STRTECH], a leading global provider of transmission solutions for the power and telecom industries, today announced its results for the quarter and fiscal year ended March 31, 2010.

Financial Summary	Year ended March 31			Quarter ended March 31			
	2010	2009	% Growth	2010	2009	% Growth	
Net Revenues	2,432	2,289	6%	662	577	15%	
Operating Profit (EBITDA)	404	240	68%	115	78	47%	
Net Profit (PAT)	246	90	173%	72	44	65%	

#### Financial highlights for fiscal year ended March 31 2010

- Strong operating profit (EBITDA) of Rs. 404 Crores (US\$ 90 Million); up 68% YoY.
- Improved EBITDA margin of 17% (Vs 10% in the last fiscal).
- Net Profits (PAT) increased to Rs. 246 Crores (US\$ 55 Million) from Rs. 90 Crores in the last fiscal; up 173% YoY.
- ROCE increased to 26% vs 17% in the last fiscal.
- Diluted EPS of Rs. 7.34; up 164% YoY.
- Power Transmission Business product sales with an improved EBITDA margin of 14% (Vs 9% in the last fiscal).
- Telecom Products & Solutions Business sales with an improved EBITDA margin of 22% (Vs 13% in the last fiscal).
- International sales reached about Rs. 554 Crores (*US*\$ 123 *Million*), approximately 23% of net revenues. Receipt of repeat orders from current customers and the addition of new eminent global customers in all of the company's focus regions.
- At the start of FY11, the Company has a strong order book of over Rs. 2,400 Crores (US\$ 533 Million) vs Rs. 1370 Crores at the start of FY10.

#### **Business highlights in FY10**

- Achievement of highest ever sales & production volumes for all businesses.
- Receipt of contract for India's first Ultra Mega Power Transmission Project ("UMPTP").
- Enhancement of product portfolio, with the introduction of unique application-focused products like Optical Ground Wire
   (OPGW) Cables, High Ampacity Conductors, specialized data cables and Optical fiber products that are optimized for FTTx
   (Fiber-to-the-Curb or Home or Premise) applications.
- Grant of 8 more patents in India, taking the total up to 23 patents granted in USA, Europe, India & China.
- Awards: Asia Pacific Entrepreneurship Award, Deloitte Technology Fast 500 Asia Pacific, 4th Employer Branding, V&D100
   Telecom Cables, BSNL Preferred Supplier Award and WebAward.

### **Update on capacity expansion projects**

The Company's capacity expansion projects for optical fibers and power conductors are well on track. At 200,000 MT Sterlite would be the largest manufacturer of power conductors in the world by FY11. At 20 million-km Sterlite would be amongst the largest global manufacturers of optical fibers by FY12.

Says Mr. Pravin Agarwal, Whole-time Director - Sterlite Technologies Ltd, "This is another good set of results for Sterlite with continued growth in sales, strengthening of our global client footprint and tight cost control leading to significant improvements in profits. I believe we are well positioned to continue our good progress. Keeping with our Company's philosophy of sharing the benefits of growth with all the stakeholders on sustained basis, the Board has recommended a dividend of 25% for the year, subject to approval from shareholders."



### **About Sterlite Technologies Limited**

Sterlite Technologies Limited (formerly, Sterlite Optical Technologies Ltd) is a leading global provider of transmission solutions for the energy and telecom industries. It is amongst the most integrated optical fiber manufacturers globally and amongst the Top 3 global providers of overhead transmission power conductors. Sterlite Technologies Limited is listed on the National Stock Exchange and Bombay Stock Exchange. For more information, please visit www.sterlitetechnologies.com

Corporate Contact
Keith D'Silva
Sterlite Technologies Limited
Tel: +91.20.30514000
keith.dsilva@sterlite.com

Investor Relations Contact
Pulkit Bhatnagar / Vishal Aggarwal
Sterlite Technologies Limited
Tel: +91.20.30514000
pulkit.bhatnagar@sterlite.com

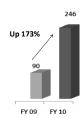
Media Contact
Pramod Kantak
The PRactice
Tel: +91.22.22618360/22643583
pramod@the-practice.net

Forward-looking and cautionary statements: Certain words and statements in this release concerning Sterlite Technologies Limited and its prospects, and other statements relating to Sterlite Technologies' expected financial position, business strategy, the future development of Sterlite Technologies' operations and the general economy in India, are forward looking statements. Such statements involve known and unknown risks, uncertainties and other factors, which may cause actual results, performance or achievements of Sterlite Technologies Limited, or industry results, to differ materially from those expressed or implied by such forward-looking statements. Such forward-looking statements are based on numerous assumptions regarding Sterlite Technologies' present and future business strategies and the environment in which Sterlite Technologies Limited will operate in the future. The important factors that could cause actual results, performance or achievements to differ materially from such forward-looking statements include, among others, changes in government policies or regulations of India and, in particular, changes relating to the administration of Sterlite Technologies' industry, and changes in general economic, business and credit conditions in India. Additional factors that could cause actual results, performance or achievements to differ materially from such forward-looking statements, many of which are not in Sterlite Technologies' control, include, but are not limited to, those risk factors discussed in Sterlite Technologies' various filings with the National Stock Exchange, India and the Bombay Stock Exchange, India. These filings are available at <a href="https://www.nseindia.com">www.nseindia.com</a> and <a href="https://www.nseindia.com">www.nseindia.com</a>. Exchange rate considered: US\$ 1 = Rs 45



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#### STERLITE TECHNOLOGIES LIMITED: AUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED MARCH 31, 2010



PAT (Rs. Crores)

FY 09 FY 10

ROCE

FY 09 FY 10

Open Order Book (Rs. Crores)

. In Lacs except per share data)	Quarter		Veer	ended		Owente	er ended	Veer	(Rs. In Lac ended
Particulars	Quarter			enaea ch 31	Segment Reporting		rch 31		enaea rch 31
	2010		2010			2010	2009	2010	
	(Audited)	2009 (Audited)	(Audited)	2009 (Audited)		(Audited)	(Audited)	(Audited)	2009 (Audited)
Not Salas / Income from Operations	66.226	57.750	242.162	228.923	Commant Deviation				
Net Sales / Income from Operations	66,236	57,750 51,091	243,163 209,894		Segment Revenue	48,047	40,071	152 476	147 200
Total Expenditure	56,407			209,760	Power Transmission Business			152,476	147,280 81,643
a) (Increase) / Decrease in Stock in Trade & WIP	3,620	1,697	(2,580)	5,499	Telecom Products & Solutions	18,189	17,679	90,687	
b) Consumption of Raw materials c) Staff Cost	38,812 1,455	38,750 1,357	163,128 5,801	164,192	Total Segment Results	66,236	57,750	243,163	228,923
		995		5,124					
d) Depreciation & Impairment	1,178		4,826	4,252	Profit before Interest, Depreciation and Tax	5.764	4.722	20.504	42.00
e) Other Expenditure	11,342 9,828	8,292 6,659	38,719 33,269	30,693 19,163	Power Transmission Business	5,764	4,723 3,092	20,604	13,080
Operating Profit before Other Income, Interest and Tax					Telecom Products & Solutions	5,754		19,779	10,951
Other Income	511	162	2,288	616	Total	11,518	7,815	40,383	24,031
Profit before Interest, Exchange Fluctuation and Tax	10,340	6,821	35,557	19,779	Profit before Interest and Tax	5 430	4.257	40.422	44.74
Interest Cost	746	1,089	3,812	5,572	Power Transmission Business	5,438	4,357	19,122	11,717
(Gain) / Loss on Exchange Fluctuation on Borrowings	9,594	417	- 24 745	3,476	Telecom Products & Solutions	4,902	2,464	16,435	8,062
Net Profit before Tax	9,594	5,315	31,745	10,731	Total	10,340	6,821	35,557	19,779
Provision for :					Interest Cost	746	1,089	3,812	5,572
Current Tax	1,309	638	5,824	1,251	(Gain) / Loss on Exchange Fluctuation on Borrowings	-	417	-	3,476
Minimum Alternate Tax	(200)	(638)	(200)	(1,166)	Profit before Tax	9,594	5,315	31,745	10,731
Provision for earlier year	793	(79)	1,093	83	Capital Employed (Segment Assets- Segment Liabilities)				
Deferred Tax	472	1,206	421	1,673	Power Transmission Business	60,854	48,438	60,854	48,438
Fringe Benefit Tax	-	19	-	88	Telecom Products & Solutions	71,968	65,801	71,968	65,80
Net Profit after Tax before Prior Period Depreciation	7,220	4,169	24,607	8,802	Unallocable	613	3,109	613	3,109
Prior Period Depreciation (Net of Tax Rs. 109 Lacs)	-	(213)	-	(213)	Total	133,435	117,348	133,435	117,348
Net Profit after Tax	7,220	4,382	24,607	9,015	Notes:				
Paid-up Equity Capital (Face value Rs.2 per share)	7,110	3,227	7,110	3,227	In terms of clause 41 of the listing agreement, details of number of investor	complaints for	the quarter ende	d March 31 201	1∩ · Reginning
Reserves excluding revaluation reserves	2.22	4.20	81,391	58,341 2.80	0 , Received - 75 , Disposed off - 75 , Pending - 0.	complaints for	the quarter ende		zo: Deg
Earning Per Share (Rs.)- Basic (not annualised)	2.23	1.36	7.61		2. During the year 2005-06, the CESTAT had upheld a demand of Rs. 188 Crore	s (including pen	alties and exclud	ling interest) th	ereon in the
Earning Per Share (Rs.)- Diluted (not annualised)	2.08	1.35	7.34	2.78	pending Excise matter. The auditors have expressed their qualification on this				
Aggregate of Public Share Holding					pending the decision of the Hon'ble Supreme Court.		, , , , , , , , , , , , , , , , , , , ,		
Number of Shares	176,904,155	176,327,380	176,904,155	176,327,380	3. The above results have been reviewed by the Audit Committee. The Board	of directors at it	s meeting held o	n April 22, 2010	approved the
Percentage of Shareholding	50%	55%	50%	55%	above results.			, , ,	
Promotors and promoter group Shareholding					4. The board has recommended a dividend at the rate of 25% for the year sub	iect to approval	of the sharehole	der	
Pledged/Encumbered					5. During the guarter ended March 31, 2010, the company converted 6,450,00	0 warrants into	32,250,000 equi	ity shares of Rs.	2 each (which
Number of Shares	-	-	-	-	includes 16,125,000 equity shares issued as bonus shares) to Twinstar Oversea.	s Limited a pron	noter group enti	ty. Total warrar	ts outstanding
Percentage of Shares (as a % of the total	-	-	-	-	Twinstar Overseas Limited as at March 31, 2010 are 18,250,000 of Rs. 2 each w	hich are also eli	gible for bonus s	hares	
shareholding of promoter and promoter group)					6. Effective from February 25, 2010, the Company has subdivided equity share	s of face value of	of Rs. 5/- (Rupees	Five) each into	face value of R
Percentage of Shares (as a % of the total	-	-	-	-	2/- (Rupees Two) each. The increase in Share Capital of the Company is on acco	ount of allotmen	nt of Bonus Share	s in the ratio of	1:1, post split
share capital of the company)					and allotment of 32,250,000 equity shares (which also includes bonus) to Prom	oters against o	conversion of wa	rrants issued to	them pursuant
Non-encumbered					to shareholders approval. The proceeds from Preferential allotment are being	used for capital	expenditure and	general corpora	ate purpose.
Number of Shares	178,614,355	146,364,355	178,614,355	146,364,355	Bonus shares are also issuable on outstanding Share Warrants and ESOPs.				
Percentage of Shares (as a % of the total	100%	100%	100%	100%	7. Previous period figures have been regrouped / rearranged wherever consider	ered necessary.			
shareholding of promoter and promoter group)					8. The Company had the following subsidiaries as on March 31, 2010 :				
Percentage of Shares (as a % of the total	50%	45%	50%	45%	1. Sterlite Infrastructure Pvt. Limited 2. Sterlite Infra-Tech Limited and 3. East	t North Intercon	nection Compan	y Limited. Disclo	osure for
share capital of the company)					Consolidated Financial Results for the year ended March 31, 2010 are as follow	rs: (Rs. in lacs ex	cept per share d	ata)	
					Net Revenue: 243,163 Net Profit after Tax: 24,583		For	Sterlite Techno	logies Limite
					Basic EPS : 7.61 Diluted EPS : 7.33		FOL	Mennie Technic	Nogles Limite

Segment Reporting		er ended	Year ended		
		March 31		rch 31	
	2010	2009	2010	2009	
	(Audited)	(Audited)	(Audited)	(Audited)	
Segment Revenue					
Power Transmission Business	48,047	40,071	152,476	147,280	
Telecom Products & Solutions	18,189	17,679	90,687	81,643	
Total	66,236	57,750	243,163	228,923	
Segment Results					
Profit before Interest, Depreciation and Tax					
Power Transmission Business	5,764	4,723	20,604	13,080	
Telecom Products & Solutions	5,754	3,092	19,779	10,951	
Total	11,518	7,815	40,383	24,031	
Profit before Interest and Tax					
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Telecom Products & Solutions	4,902	2,464	16,435	8,062	
Total	10,340	6,821	35,557	19,779	
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Profit before Tax	9,594	5,315	31,745	10,731	
Capital Employed (Segment Assets- Segment Liabilities)					
Power Transmission Business	60,854	48,438	60,854	48,438	
Telecom Products & Solutions	71,968	65,801	71,968	65,801	
Unallocable	613	3,109	613	3,109	
Total	133.435	117,348	133,435	117,348	

- 1. In terms of clause 41 of the listing agreement, details of number of investor complaints for the quarter ended March 31, 2010: Beginning 0, Received - 75, Disposed off - 75, Pending - 0.
- 2. During the year 2005-06, the CESTAT had upheld a demand of Rs. 188 Crores (including penalties and excluding interest) thereon in the pending Excise matter. The auditors have expressed their qualification on this matter. The Company is contesting this case and the matter is pending the decision of the Hon'ble Supreme Court.
- 3. The above results have been reviewed by the Audit Committee. The Board of directors at its meeting held on April 22, 2010 approved the
- 4. The board has recommended a dividend at the rate of 25% for the year subject to approval of the shareholder
- 5. During the quarter ended March 31, 2010, the company converted 6,450,000 warrants into 32,250,000 equity shares of Rs. 2 each (which includes 16,125,000 equity shares issued as bonus shares) to Twinstar Overseas Limited a promoter group entity. Total warrants outstanding to Twinstar Overseas Limited as at March 31, 2010 are 18,250,000 of Rs. 2 each which are also eligible for bonus shares
- 6. Effective from February 25, 2010, the Company has subdivided equity shares of face value of Rs. 5/- (Rupees Five) each into face value of Rs. 2/- (Rupees Two) each. The increase in Share Capital of the Company is on account of allotment of Bonus Shares in the ratio of 1:1, post split and allotment of 32,250,000 equity shares (which also includes bonus) to Promoters against conversion of warrants issued to them pursuant
- Bonus shares are also issuable on outstanding Share Warrants and ESOPs.
- 7. Previous period figures have been regrouped / rearranged wherever considered necessary
- 8. The Company had the following subsidiaries as on March 31, 2010:
- 1. Sterlite Infrastructure Pyt. Limited 2. Sterlite Infra-Tech Limited and 3. East North Interconnection Company Limited. Disclosure for Consolidated Financial Results for the year ended March 31, 2010 are as follows: (Rs. in lacs except per share data)

Registered Office: E1 MIDC Waluj, Aurangabad 431136, Maharashtra, INDIA. www.sterlitetechnologies.com

Place : Mumbai Date: April 22, 2010

Dr. Anand Agarwal Chief Executive Officer

(Rs In Lacs)