

Devyani International Limited



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August 13, 2025

To,

National Stock Exchange of India Ltd.

Exchange Plaza, Block G, C/1, Bandra Kurla Complex, Bandra (E), Mumbai - 400 051

Email: cmlist@nse.co.in

Symbol: DEVYANI

BSE Limited

Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai - 400 001

Email: corp.relations@bseindia.com

Security Code: 543330

Sub: **Regulation 30: Press Release**

Dear Sir/ Madam,

Please find attached a copy of the Proposed Press Release to be issued by the Company.

The same is also being uploaded on website of the Company at www.dil-rjcorp.com.

You are requested to take the above on record.

Yours faithfully,

For Devyani International Limited

Pankaj Virmani **Chief Sustainability Officer & Company Secretary**

Encl.: As above

















Devyani International's Q1 FY2026 Financial Results

Q1 FY26 Performance Highlights

DIL footprint expands to 2,145 stores; Sky Gate acquisition completed.

- Added 106 new stores in Q1 FY26, taking total count to 2,145 (including 105 stores of Sky Gate Hospitality).
- Additional ~Rs. 103 crore invested in Sky Gate, increasing stake to ~86.13%.
- Scaling up of new brands on track. During the quarter, added 2 Tealive stores in Thailand and the first New York Fries store in Mumbai.

Gurugram, August 13, 2025: Devyani International Limited (DIL), one of the leading global Quick Service Restaurant (QSR) operators, has announced its financial results for the quarter ended June 30, 2025.

Financial Performance Review:

- Q1 Revenues stood at Rs. 13,570 million, up 11.1% YoY
 - o KFC India: Rs. 6,126 million, up 10.5% YoY
 - o Pizza Hut India: Rs. 1,873 million, up 3% YoY
 - o International business: Rs. 4,332 million, up 11.2% YoY
- Q1 EBITDA at Rs. 2,049 million, with EBITDA margin at 15.1%

Commenting on the performance for Q1 FY2026 Mr. Ravi Jaipuria, Non-Executive Chairman, Devyani International Limited said, "India's QSR industry is on a structural growth trajectory – underpinned by rising urbanization, growing income levels, increasing digital adoption, increase in female work participation rate and a growing appetite for convenience esp. among younger consumers. While near-term macro factors have led to a phase of soft consumer demand, we see a better outlook for the industry in coming times. We are learning from the evolving consumer trends, and we need to reset our business to have a differentiated and compelling proposition for our consumers whether they are online or offline. We strongly believe that our industry will remain a prime beneficiary of evolving consumer behaviour. It's important that job creation continues in the economy with rising per capita income which will lead to higher consumption.

Considering the significant market potential, we continue to execute on our long-term growth agenda. I am pleased to announce that we have concluded the acquisition of Sky Gate Hospitality – which runs "Biryani by Kilo" and "Goila Butter Chicken" brands and increased our stake to 86.13% subsequently. This gives us access to market leading brands to expand our presence in the Biryani and Indian cuisine segment – one of the largest food categories in the country. Sky Gate Hospitality has 105 outlets at present, and we are confident that these brands will be one of the key contributors to our expansion plans going forward.

Our financial performance has been healthy. On a consolidated basis, Q1 revenues reached Rs. 1,357 Cr– a 11.1% YoY growth. This growth was driven by healthy growth from KFC, Costa and the Food Court business in India and supported by 11.2% YoY growth in the international business. Reported EBITDA came in at Rs. 205 Cr with EBITDA margins at 15.1%. The slight dip in margins was due to deleverage from lower ADS YoY and investments in marketing and promotions in the quarter.

As one of the leading QSR players, we are well positioned to benefit from the rebound in consumer spending. Our multicuisine, multi-format strategy caters to a broad spectrum of consumer tastes, occasions, and price points, while diversifying away from any category or geography specific risks. It also enhances our ability to capture opportunities across varied markets and evolving consumer trends. With the strength of our brands and our execution capabilities, we are confident of our ability to deliver consistent growth. Our focus will remain on scaling profitably, strengthening both our core and emerging brands, and creating long-term value for all stakeholders."

About Devyani International Limited:

Devyani International Limited (DIL) is the largest franchisee of Yum Brands in India and is among the largest operators of chain quick service restaurants (QSR) in India, on a non-exclusive basis, and operates more than 2,000 stores across more than 280 cities in India, Nigeria, Nepal and Thailand, as of March 31, 2025. In addition, DIL is the sole franchisee for Costa Coffee, Tea Live, New York Fries and Sanook Kitchen in India.

Yum! Brands Inc. operates brands such as KFC, Pizza Hut and Taco Bell brands and has presence globally with more than 60,000 restaurants in over 155 countries.

Founded in London by Italian brothers Sergio and Bruno Costa in 1971, Costa Coffee is present in 41 countries around the world, with over 2,800+ coffee shops in the UK&I and 1,100+ globally.

Please visit www.dil-rjcorp.com for more information. You may also reach out to:

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Safe Harbor

Certain statements in this communication may be 'forward looking statements' within the meaning of applicable laws and regulations. These forward-looking statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the forward-looking statements. Important developments that could affect the Company's operations include changes in the industry structure, significant changes in political and economic environment in India and overseas, tax laws, import duties, litigation, and labour relations.

Devyani International Ltd (DIL) will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.