

Date: January 24, 2023

To,
Department of Corporate Services,
BSE Limited

Phiroze Jeejeebhoy Towers,
Dalal Street
Mumbai - 400001

Scrip Code: 543333

ISIN: INE290S01011

Dear Sir/Madam,

Sub: Outcome of Board Meeting of CarTrade Tech Limited.

Reference: Regulation 30 and 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

To,

Listing Department,

Mumbai - 400051

Scrip Symbol: CARTRADE

National Stock Exchange of India Limited

Exchange plaza, Plot No. C/1, G Block

Bandra Kurla Complex, Bandra East,

Pursuant to the provisions of Regulation 30 and 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ("SEBI LODR Regulations"), this is to inform you that the Board of Directors at its meeting held today i.e. on January 24, 2023 which commenced at 5.15 p.m. and concluded at 6.11 p.m. have approved the Unaudited Standalone and Consolidated Financial Results of the Company for the third quarter and nine month ended December 31, 2022.

The Financials Results along with the Limited Review Report duly signed by the Statutory Auditors of the Company and with Press Release and Investors presentation are enclosed herewith.

The above information along with the relevant documents shall also be available on the Company's website https://www.cartradetech.com/.

You are requested to kindly take the above information on your records.

Yours faithfully For CarTrade Tech Limited

Lalbahadur Pal Company Secretary and Compliance officer Mem. No. A40812

Enclosed: a/a

CarTrade Tech Limited (formerly known as MXC Solutions India Private Limited)

Reg. Off. & Corp. Off.: 12th Floor, Vishwaroop IT Park, Sector 30A, Vashi, Navi Mumbai 400705.

W: cartradetech.com | T: +91 22 6739 8888 | CIN: L74900MH2000PLC126237

















12th Floor, The Ruby, 29 Senapati Bapat Marg Dadar (West) Mumbai – 400 028 India

Tel: +91 22 6819 8000

Independent Auditor's Review Report on the Quarterly and Year to Date Unaudited Consolidated Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

Review Report to The Board of Directors CarTrade Tech Limited

- 1. We have reviewed the accompanying Statement of Unaudited Consolidated Financial Results of CarTrade Tech Limited (the "Holding Company") and its subsidiaries (the Holding Company and its subsidiaries together referred to as "the Group") for the quarter ended December 31, 2022 and year to date from April 01, 2022 to December 31, 2022 (the "Statement") attached herewith, being submitted by the Holding Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").
- 2. The Holding Company's management is responsible for the preparation of the Statement in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. The Statement has been approved by the Holding Company's Board of Directors. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the Circular No. CIR/CFD/CMD1/44/2019 dated March 29, 2019 issued by the Securities and Exchange Board of India under Regulation 33(8) of the Listing Regulations, to the extent applicable.

- 4. The Statement includes the results of the following entities:
 - a. CarTrade Tech Limited (holding company)
 - b. Shriram Automall India Limited (subsidiary company held directly)
 - c. CarTrade Finance Private Limited (subsidiary company held directly)
 - d. CarTrade Foundation (subsidiary company held directly)
 - e. CarTradeExchange Solutions Private Limited (subsidiary company held indirectly)
 - f. Adroit Inspection Services Private Limited (subsidiary company held indirectly)
 - g. Augeo Asset Management Private Limited (subsidiary company held indirectly)
- 5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration of the review reports of other auditors referred to in paragraph 6 and 7 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in

S.R. BATLIBOI & ASSOCIATES LLP

CarTrade Tech Limited Limited Review Report – December 2022 Page 2 of 2

accordance with recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013, as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.

- 6. The accompanying Statement includes the unaudited interim financial results, in respect of:
 - one subsidiary, whose unaudited interim financial results include total revenues of Rs 37.43 lakhs and Rs 94.39 lakhs, total net profit after tax of Rs. 15.85 lakhs and Rs. 33.87 lakhs, total comprehensive income of Rs. 15.85 lakhs and Rs. 33.87 lakhs, for the quarter and period ended December 31, 2022 respectively, as considered in the Statement which have been reviewed by its independent auditor.

The independent auditor's reports on interim financial results of this entity have been furnished to us by the management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures in respect of this subsidiary is based solely on the report of such auditors and procedures performed by us as stated in paragraph 3 above.

- 7. The accompanying Statement includes unaudited interim financial results and other unaudited financial information in respect of:
 - two subsidiaries, whose interim financial results reflect total revenues of Nil and Rs. Nil, total net profit after tax of Rs. 1.47 lakhs and Rs. 4.60 lakhs, total comprehensive income of Rs. 1.47 lakhs and Rs. 4.60 lakhs, for the quarter and period ended December 31, 2022 respectively.

The unaudited interim financial statements and other unaudited financial information of the these subsidiaries have not been reviewed by their auditor and have been approved and furnished to us by the management and our conclusion on the Statement, in so far as it relates to the affairs of these subsidiaries is based solely on such unaudited interim financial results and other unaudited financial information. According to the information and explanations given to us by the management, these interim financial results are not material to the Group.

Our conclusion on the Statement in respect of matters stated in para 6 and 7 above is not modified with respect to our reliance on the work done and the reports of the other auditors and the financial results certified by the management.

For S.R. BATLIBOI & ASSOCIATES LLP

Chartered Accountants

ICAI Firm registration number: 101049W/E300004

GOVIND PITAMBAR AHUJA Digitally signed by GOVIND PITAMBAR AHUJA DN: cn=GOVIND PITAMBAR AHUJA, c=IN, o=Personal, email=govind.ahuja@srb.in Date: 2023.01.24 18:03:23 +05'30

per Govind Ahuja

Partner

Membership No.: 048966

UDIN: 23048966BGYDOZ2454

Place: Mumbai

Date: January 24, 2023

CarTrade Tech Limited (formerly known as "MXC Solutions India Private Limited")

Corporate Identity Number: L74900MH2000PLC126237

Statement of Unaudited Consolidated Financial Results For The Quarter and Nine months Ended December 31, 2022 Registered & Corporate Office: 12th Floor Vishwaroop IT Park, Sector 30A, Vashi, Navi Mumbai 400705. website: www.cartradetech.com, Email: investor@cartrade.com

(Rs. In Lakhs)

						(Rs. In Lakhs)
Particulars		Quarter ended		Nine mont	ths ended	Year ended
raiticulais	December 31, 2022	September 30, 2022	December 31,2021	December 31, 2022	December 31,2021	March 31, 2022
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
Income						
Revenue from operations	9,720.76	8,788.70	8,877.59	26,787.44	21,958.24	31,272.35
Other income	1,865.20	1,460.39	1,354.43	4,325.08	3,348.87	4,622.67
Total income (A)	11,585.96	10,249.09	10,232.02	31,112.52	25,307.11	35,895.02
Expenses						
Purchase of Stock-in-trade	349.00		297.32	477.63	565.54	839.60
Changes in Inventories of stock-in-trade	343.00	-	(53.39)	122.27	1.07	35.42
Employees benefit expense (Refer note 3)	F 255 14	5,258.74		15,395.96	24,774.45	33,276.87
, , , , , , , , , , , , , , , , , , , ,	5,256.14		8,318.08			
Finance cost	186.99	189.99	174.56	562.86	469.17	645.21
Depreciation and amortization expense	723.24	712.73	627.48	2,114.96	1,828.03	2,473.61
Other expenses	3,056.10	2,712.30	3,109.57	8,669.81	7,439.48	10,536.03
Total expenses (B)	9,571.47	8,873.76	12,473.62	27,343.49	35,077.74	47,806.74
Profit / (loss) before tax (A-B)	2,014.49	1,375.33	(2,241.60)	3,769.03	(9,770.63)	(11,911.72)
Tax expenses						
Current tax	344.48	244.51	333.09	640.54	591.90	1,072.89
Income tax adjustment related to earlier years	_	_	-	-	_	(118.32)
Deferred tax exepenses/ (credit)	265.29	573.14	(725.91)	834.17	(366.60)	(731.09)
Total Tax expenses / (credit)	609.77	817.65	(392.82)	1,474.71	225.30	223.48
Profit / (loss) for the period / year	1,404.72	557.68	(1,848.78)	2,294.32	(9,995.93)	(12,135.20)
Other Comprehensive Income / (loss)						
Items that will not be reclassified to profit or loss						
Remeasurement of the defined benfit plan	(28.49)	24.58	(0.60)	(88.43)	(67.01)	(37.48)
Income tax related to the above	7.18	(6.20)	0.30	22.26	16.87	9.43
		18.38	(0.30)			(28.05)
Total Other comprehensive Income / (loss)	(21.31)	18.38	(0.30)	(66.17)	(50.14)	(28.05)
Total comprehensive income / (loss) for the period / year	1,383.41	576.06	(1,849.08)	2,228.15	(10,046.07)	(12,163.25)
Profit / (loss) for the period / year attributable to						
	1,303.49	344.22	(2,335.59)	1,904.24	(10,642.81)	(13,210.18)
Equity holders of the parent			* ' ' '	,	· , , ,	
Non-controlling interest	101.23	213.46	486.81	390.08	646.88	1,074.98
Total Other comprehensive income / (loss) for the period / year attributable						
to						
Equity holders of the parent	(10.60)	17.47	(1.79)	(43.38)	(43.48)	(25.88)
Non-controlling interest	(10.71)	0.91	1.49	(22.79)	(6.66)	(2.17)
Total comprehensive income / (loss) for the period / year attributable to						
Equity holders of the parent	1,292.89	361.69	(2,337.38)	1,860.86	(10,686.29)	(13,236.06)
Non-controlling interest	90.52	214.37	488.30	367.29	640.22	1,072.81
Non-controlling interest	30.52	214.57	468.50	307.23	040.22	1,072.81
Paid up Equity Share Capital (Face Value of Rs. 10/- per share)	4,677.15	4,666.97	4,652.51	4,677.15	4,652.51	4,662.26
Other equity (excluding revaluation reserves)	.,,,,,,,,	.,550.57	1,332.31	.,577.15	.,552.51	193,265.20
Earnings Per Equity Share (face value of Rs. 10/- each) (not annualised for the						133,203.20
quarter / nine months)						
Basic (in Rs.)	2.79	0.74	(5.03)	4.08	(23.23)	(28.72
Diluted (in Rs.)	2.56	0.68	(5.03)	3.76	(23.23)	(28.72)
anacca (m. nar)		npanying notes to financial		3.70	(23.23)	(20.72)

CarTrade Tech Limited (formerly known as "MXC Solutions India Private Limited")

Corporate Identity Number: L74900MH2000PLC126237

Registered & Corporate Office: 12th Floor Vishwaroop IT Park, Sector 30A, Vashi, Navi Mumbai 400705.

website: www.cartradetech.com, Email: investor@cartrade.com

Notes to the Unaudited Consolidated Financial Results

The statement of unaudited consolidated financial results for the quarter and nine months ended December 31, 2022 has been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on January 24, 2023. The Statutory Auditors have conducted review of these results pursuant to the requirements of Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended. There are no qualifications in the report issued by the auditors.

2 The Unaudited Consolidated Financial Results of the Group have been prepared in accordance with the Indian Accounting Standards notified under Section 133 of the Companies Act, 2013, as amended, read with Companies (Indian Accounting Standards) amendment rules, 2016 ("Ind AS") and in terms of Regulation 33 of the Listing Requirements.

Employee benefit expenses includes non-cash share based payment expenses as per the provisions of Ind-AS 102 'Share-Based Payments' of Rs. 735.34 lakhs, Rs. 796.04 lakhs, Rs. 4,668.03 lakhs for the quarters ended December 31, 2022, September 30, 2022 and December 31, 2021 respectively and Rs. 2,061.61 lakhs, Rs. 14,002.83 lakhs for the nine months ended December 31, 2022 and December 31, 2021 respectively and Rs. 18,518.29 lakhs for the year ended March 31, 2022. This included Rs. 3,657.04 lakhs, Rs. 10,931.36 lakhs and Rs. 14,469.15 lakhs for the quarter ended December 31,2021, nine months ended December 31, 2021 and for the year ended March 31, 2022 respectively in relation to 1,500,000 options that were granted on March 31, 2021 having a vesting period of 1 year and were fully vested as at March 30, 2022.

4 During the nine months ended December 31, 2022, Shriram Automall India Limited, a subsidiary company, bought back 2,72,156 shares granted under Employee Stock Option Plan ('ESOP') at a price of Rs. 600 per share for a consideration of Rs. 1,632.94 lakhs.

The Nomination and Remuneration Committee of the Company vide resolution dated July 14, 2022 has granted 4,39,000 Employee Stock Option (ESOP) to eligible employees under the existing schemes. The exercise price is the market price as on the date of grant, as mentioned in the grant letter, which is the average of the opening price and closing price of the equity shares of the Company on the date of grant on a recognised stock exchange.

6 Based on internal reporting provided to the Chief Operating Decision Maker, the Group operates in a single reportable operating segment of managing a media platform for the automotive sector. Hence there are no separate reportable segments as per Ind AS 108 - Operating Segments.

For and on behalf of the board of directors of CarTrade Tech Limited (formerly known as "MXC Solutions India Private Limited")

VINAY Digitally signed by VINOD SANGHI SANGHI

Vinay Vinod Sanghi Chairman and Managing director

DIN: 00309085

Place: Mumbai Date: January 24, 2023

SIGNED FOR IDENTIFICATION BY
GOVIND
Digitally signed by GOVIND
PITAMBAR AHUJA
PITAMBAR AHUJA
AHUJA
S. R. BATLIBOI & ASSOCIATES LLP



12th Floor, The Ruby, 29 Senapati Bapat Marg Dadar (West) Mumbai – 400 028 India

Tel: +91 22 6819 8000

Independent Auditor's Review Report on the Quarterly and Year to Date Unaudited Standalone Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

Review Report to The Board of Directors CarTrade Tech Limited

- 1. We have reviewed the accompanying statement of unaudited standalone financial results of CarTrade Tech Limited (the "Company") for the quarter ended December 31, 2022 and year to date from April 01, 2022 to December 31, 2022 (the "Statement") attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").
- 2. The Company's Management is responsible for the preparation of the Statement in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. The Statement has been approved by the Company's Board of Directors. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For S.R. BATLIBOI & ASSOCIATES LLP

Chartered Accountants

ICAI Firm registration number: 101049W/E300004

GOVIND Digitally PITAMBAR AHUJA DN: cn-AHUJA

Digitally signed by GOVIND PITAMBAR AHUJA DN: cn=GOVIND PITAMBAR AHUJA, c=IN, o=Personal, email=govind.ahuja@srb.in Date: 2023.01.24 18:01:34 +05'30'

per Govind Ahuja

Partner

Membership No.: 048966 UDIN: 23048966BGYDPA9251

Place: Mumbai

Date: January 24, 2023

CarTrade Tech Limited (formerly known as "MXC Solutions India Private Limited ") Corporate Identity Number: L74900MH2000PLC126237

Statement of Standalone Unaudited Financial Results for the Quarter and Nine months ended December 31, 2022 Registered & Corporate Office: 12th Floor Vishwaroop IT Park, Sector 30A, Vashi, Navi Mumbai 400705.

website: www.cartradetech.com, Email: investor@cartrade.com

(Rs. In Lakhs)

Income Revenue from operations 4,199.89 3,707.68 3,443.01 11,388.47 8,837.09 12,4	hobac
Particulars 2022 2021 2022 2021 2022 2021 2022 2021	enueu
Income Revenue from operations 4,199.89 3,707.68 3,443.01 11,388.47 8,837.09 12,4	•
Revenue from operations 4,199.89 3,707.68 3,443.01 11,388.47 8,837.09 12,4 Other income (refer note 6) 1,524.73 1,786.23 735.64 4,032.44 2,209.83 3,2 Total Income (A) 5,724.62 5,493.91 4,178.65 15,420.91 11,046.92 15,6 Expenses Purchase of stock-in-trade - - 297.32 10.05 565.54 3 Changes in inventories of stock-in-trade - - (53.39) 122.27 1.07 1.07 Employee Benefits Expense (refer note 4) 2,860.12 2,833.89 6,330.12 8,260.40 18,970.59 25,1 Finance Cost 13.05 14.88 24.42 47.22 53.24 1 Depreciation and amortisation expense 148.22 151.93 128.06 448.68 369.86 4 Other expenses 1,139.73 1,099.88 1,167.76 3,414.92 2,863.71 4,2 Total Expenses (B) 4,161.12 4,100.58 7,894.29 12,303.54 22,824.01 30,8 Tax expense 1,563.50 1,393.33 </th <th>lited)</th>	lited)
Other income (refer note 6) 1,524.73 1,786.23 735.64 4,032.44 2,209.83 3,2 Total Income (A) 5,724.62 5,493.91 4,178.65 15,420.91 11,046.92 15,6 Expenses Purchase of stock-in-trade - - 297.32 10.05 565.54 3 Changes in inventories of stock-in-trade - - (53.39) 122.27 1.07 Employee Benefits Expense (refer note 4) 2,860.12 2,833.89 6,330.12 8,260.40 18,970.59 25,3 Finance Cost 13.05 14.88 24.42 47.22 53.24 Depreciation and amortisation expense 148.22 151.93 128.06 448.68 369.86 4 Other expenses 1,139.73 1,099.88 1,167.76 3,414.92 2,863.71 4,2 Total Expenses (B) 4,161.12 4,100.58 7,894.29 12,303.54 22,824.01 30,8 Profit / (loss) before tax (A-B) 1,563.50 1,393.33 (3,715.64) 3,117.36 (11,777.09) (15,3 Tax expense Deferred Tax Expenses / (Credit) 381.81 <td></td>	
Total Income (A)	484.60
Expenses Purchase of stock-in-trade Changes in inventories of stock-in-trade in inventories of stoc	211.95
Purchase of stock-in-trade Changes in inventories of stock-in-trade Employee Benefits Expense (refer note 4) Employee Benefits Expense (refer note 4) Finance Cost Depreciation and amortisation expense Other expenses Total Expenses (B) Profit / (loss) before tax (A-B) Tax expense Deferred Tax Expense / (Credit) Purchase of stock-in-trade -	696.55
Purchase of stock-in-trade Changes in inventories of stock-in-trade Employee Benefits Expense (refer note 4) Employee Benefits Expense (refer note 4) Finance Cost Depreciation and amortisation expense Other expenses Total Expenses (B) Profit / (loss) before tax (A-B) Tax expense Deferred Tax Expense / (Credit) Purchase of stock-in-trade -	
Changes in inventories of stock-in-trade - - (53.39) 122.27 1.07 Employee Benefits Expense (refer note 4) 2,860.12 2,833.89 6,330.12 8,260.40 18,970.59 25,1 Finance Cost 13.05 14.88 24.42 47.22 53.24 Depreciation and amortisation expense 148.22 151.93 128.06 448.68 369.86 4 Other expenses 1,139.73 1,099.88 1,167.76 3,414.92 2,863.71 4,2 Total Expenses (B) 4,161.12 4,100.58 7,894.29 12,303.54 22,824.01 30,8 Profit / (loss) before tax (A-B) 1,563.50 1,393.33 (3,715.64) 3,117.36 (11,777.09) (15,1 Tax expense 0 381.81 645.89 (772.46) 1,020.11 (338.50) (5 Total Tax Expense / (Credit) 381.81 645.89 (772.46) 1,020.11 (338.50) (5	839.60
Employee Benefits Expense (refer note 4) Finance Cost Depreciation and amortisation expense Other expenses Total Expenses (B) Profit / (loss) before tax (A-B) Deferred Tax Expenses / (Credit) Total Tax Expenses / (Credit) 2,860.12 2,833.89 6,330.12 8,260.40 18,970.59 25,1 14.88 24.42 47.22 53.24 151.93 128.06 448.68 369.86 4 4,161.12 4,100.58 7,894.29 12,303.54 22,824.01 30,8 (11,777.09) (15,1)	35.42
Finance Cost Depreciation and amortisation expense Other expenses Other expenses 148.22 151.93 128.06 448.68 369.86 Other expenses 1,139.73 1,099.88 1,167.76 3,414.92 2,863.71 4,2 Total Expenses (B) 4,161.12 4,100.58 7,894.29 12,303.54 22,824.01 30,8 Profit / (loss) before tax (A-B) Tax expense Deferred Tax Expenses /(Credit) 381.81 645.89 (772.46) 1,020.11 (338.50) (5) (5) (6) (6) (772.46) (772.46) (772.46) (772.46) (772.46) (772.46) (8) (9) (9) (9) (9) (9) (9) (9) (9) (9) (9	165.70
Depreciation and amortisation expense 148.22 151.93 128.06 448.68 369.86 42.00 43.00 44.00	67.19
Other expenses 1,139.73 1,099.88 1,167.76 3,414.92 2,863.71 4,2 Total Expenses (B) 4,161.12 4,100.58 7,894.29 12,303.54 22,824.01 30,8 Profit / (loss) before tax (A-B) 1,563.50 1,393.33 (3,715.64) 3,117.36 (11,777.09) (15,1 Tax expense Deferred Tax Expenses / (Credit) 381.81 645.89 (772.46) 1,020.11 (338.50) (5 Total Tax Expense / (Credit) 381.81 645.89 (772.46) 1,020.11 (338.50) (5	488.02
Total Expenses (B) 4,161.12 4,100.58 7,894.29 12,303.54 22,824.01 30,8 Profit / (loss) before tax (A-B) Tax expense Deferred Tax Expenses / (Credit) Total Tax Expense / (Credit) 381.81 645.89 (772.46) 1,020.11 (338.50) (5) (5)	293.73
Profit / (loss) before tax (A-B) Tax expense Deferred Tax Expenses / (Credit) Total Tax Expense / (Credit) 1,563.50 1,393.33 1,317.36 1,1777.09) 15,1 1,020.11	
Tax expense 381.81 645.89 (772.46) 1,020.11 (338.50) (5 Total Tax Expense / (Credit) 381.81 645.89 (772.46) 1,020.11 (338.50) (5	889.66
Tax expense 381.81 645.89 (772.46) 1,020.11 (338.50) (5 Total Tax Expense / (Credit) 381.81 645.89 (772.46) 1,020.11 (338.50) (5	193.11)
Total Tax Expense / (Credit) 381.81 645.89 (772.46) 1,020.11 (338.50) (5	
	586.47)
Profit / (loss) for the period / year 1,181.69 747.44 (2,943.18) 2,097.26 (11,438.59) (14,6	586.47)
1,181.69 747.44 (2,943.18) 2,097.26 (11,438.59) (14,6	
	606.64)
Other Comprehensive Income / (Loss)	
Items that will not be reclassified to profit or loss	
Remeasurements of the defined benefit plans (net of tax) 3.64 21.84 (4.87) (20.09) (47.04)	(30.17)
Income Tax related to the above (0.92) (5.50) 1.22 5.06 11.84	7.59
Total Other Comprehensive income /(loss) for the period / year 2.72 16.34 (3.65) (15.03) (35.20)	(22.58)
Tatal community a large // (Local for the ported / Local 1 100 10 10 10 10 10 10 10 10 10 10 10	C20 22\
Total comprehensive Income/(loss) for the period / year 1,184.41 763.78 (2,946.83) 2,082.23 (11,473.78) (14,6	629.22)
Paid up Equity Share Capital (Face Value of Rs.10/- per share) 4,677.15 4,666.97 4,652.51 4,677.15 4,652.51 4,677.15	662.27
	873.08
Earnings per equity share (face value of Rs. 10/- each) (not	
annualised for the quarter / nine month ended)	,·
	(31.75)
Diluted (In Rs.) 2.32 1.47 (6.34) 4.14 (24.96)	(31.75)
See accompanying notes to financial results	



CarTrade Tech Limited (formerly known as "MXC Solutions India Private Limited")

Corporate Identity Number: L74900MH2000PLC126237

Registered & Corporate Office: 12th Floor Vishwaroop IT Park, Sector 30A, Vashi, Navi Mumbai 400705. website: www.cartradetech.com, Email: investor@cartrade.com

Notes to the Unaudited Standalone financial results

- The statement of unaudited standalone financial results for the quarter and nine month ended December 31, 2022 has been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on January 24, 2023. The Statutory Auditors have conducted review of these results pursuant to the requirements of Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended. There are no qualifications in the report issued by the auditors.
- The Unaudited Standalone Financial Results of the Company have been prepared in accordance with the Indian Accounting Standards notified under Section 133 of the Companies Act, 2013, as amended, read with Companies (Indian Accounting Standards) amendment rules, 2016 ("Ind AS") and in terms of Regulation 33 of the Listing
- Based on internal reporting provided to the Chief Operating Decision Maker, the Company operates in a single reportable operating segment of managing a media platform for the automotive sector. Hence there are no separate reportable segments as per Ind AS 108 - Operating Segments.
- Employee benefit expenses includes non-cash share based payment expenses as per the provisions of Ind-AS 102 'Share-Based Payments' of Rs. 723.66 lakhs,Rs. 725.91 lakhs and Rs. 4,635.83 lakhs for the quarters ended December 31, 2022, September 30, 2022 and December 30, 2021 respectively and Rs. 1,981.23 lakhs, Rs. 13,927.25 lakhs for the Nine month ended December 31, 2022 and December 30, 2021 respectively and Rs. 18,412.43 lakhs for the year ended March 31, 2022. This included Rs. 3,657.04 lakhs, Rs. 10,931.36 lakhs and Rs. 14,469.15 lakhs for the quarter ended December 31, 2021, Nine month ended December 31, 2021 and for the year ended March 31, 2022 respectively in relation to 1,500,000 options that were granted on March 31, 2021 having a vesting period of 1 year and were fully vested as at March 30,
- The Nomination & Remuneration Committee of the Company vide resolution dated July 14, 2022 has granted 4,39,000 Employee Stock Option (ESOP) to eligible 5 employees under the existing schemes. The exercise price is the market price as on the date of grant, as mentioned in the grant letter, which is the average of the opening price and closing price of the equity shares of the Company on the date of grant on a recognised stock exchange.
- During the quarter ended September 30, 2022, the Company received dividend from Shriram Automall India Limited of Rs. 665.22 lakhs. (For the quarter and period ended December 31, 2021: Nil and for the year ended March 31, 2022: Nil)

For and on behalf of the board of directors of CarTrade Tech Limited (formerly known as "MXC Solutions India Private Limited")

Digitally signed by VINAY VINOD SANGHI VINAY SANGHI

Vinay Vinod Sanghi **Chairman and Managing Director** DIN: 00309085

Place: Mumbai Date: January 24.2023

ps

SIGNED FOR IDENTIFICATION BY Digitally signed by GOVIND
PITAMBAR AHUJA
DN: cn=GOVIND PITAMBAR
AHUJA, c=IN, o=Personal,
email=govind.ahuja@srb.in
Date: 2023.01.24 18:02:52 +05'30' GOVIND **PITAMBAR** AHUJA S. R. BATLIBOI & ASSOCIATES LLP



CarTrade Tech reports its highest ever quarterly revenue at Rs. 115.86 crores and highest ever quarterly adjusted EBITDA at Rs. 36.60 crores for Q3 FY 23

Mumbai, **January 24**, **2023**: CarTrade Tech Limited, one of India's largest online auto platforms, announced its unaudited financial results for the third quarter and nine-month period ended December 31, 2022, today. The Company reported a revenue of Rs. 311.13 crores for the nine-month period ended December 31, 2022

Key Highlights:

- Increase in revenue by 23% Y-O-Y as compared to nine-month period ended December 31, 2021. Recorded highest-ever quarterly revenue at Rs. 115.86 crores in Q3 FY 23
- Adjusted EBITDA for the nine-month period ended December 31, 2022, is at Rs. 85.08 crores resulting in a Y-O-Y growth of 30%. Recorded highest-ever quarterly Adjusted EBITDA at Rs.36.60 crores in Q3 FY23
- Adjusted PAT for the nine-month period ended December 31, 2022, stood at Rs. 51.90 crores with Y-O-Y growth of 43%. For Q3 FY 23 the adjusted PAT stood at Rs. 24.05 crores.
- PAT for the nine-month period ended December 31, 2022, stood at Rs. 22.94 crores. For Q3 FY 23 the PAT stood at Rs. 14.05 crores.

Consolidated results for December 31, 2022 FY23

(Do In Croros)	Quarter end	ded		Nine-month ended				
(Rs. In Crores)	31-Dec-22	30-Sep-22	31-Dec-21	31-Dec-22	31-Dec-21	Y-o-Y		
Total Income	115.86	102.49	102.32	311.13	253.07	23%		
Adjusted EBITDA	36.60	30.74	32.28	85.08	65.29	30%		
Adjusted EBITDA %	32%	30%	32%	27%	26%			
Adjusted PAT	24.05	19.27	20.93	51.90	36.40	43%		
PAT	14.05	5.58	-18.49	22.94	-99.96			

Operational Highlights

- CarTrade Tech received 35 million average monthly unique visitors for Q3 FY23, of which 88% was organic
- The number of listings for auction was 2,68,506 for Q3 FY23
- The volumes sold via auctions were 59,202 in Q3 FY23
- As of December 31, 2022, the company had a network of 73 CarWale abSure outlets in 33 cities



Commenting on the company's performance, Mr. Vinay Sanghi, Chairman, and Founder, CarTrade Tech, said, "In Q3 FY 23 we had our highest ever quarterly revenue at Rs. 115.86 crores and highest ever quarterly adjusted EBITDA at Rs. 36.60 crores. In the nine-month period ended December 31, 2022, on a consolidated basis, the company reported Rs. 311 crores of revenues, registering a 23% Y-O-Y growth. Our Adjusted EBITDA growth of 30% in the nine-month period outpaced our revenue growth, as we run an asset-light and scalable business model. We are one of the few profitable Internet companies and our PAT for the three-month period ended December 31, 2022, stood at Rs 14.05 crores.

Our profitable business model and surplus liquidity of over Rs. 1,000 crores will allow us to invest in widening our offerings towards providing a seamless Phygital experience to all our users."

About CarTrade Tech Limited: (www.cartradetech.com; NSE:CARTRADE | BSE:543333)

CarTrade Tech Ltd. is a multi-channel auto platform with a presence across vehicle types and value-added services. The platform got 35 million average monthly unique visitors in Q3 FY23 and based on Q3 FY23 annualized numbers has 1.1 million listings for auction. The platform operates under several brands: CarWale, CarTrade, Shriram Automall, BikeWale, CarTrade Exchange, Adroit Auto, and AutoBiz. These platforms enable new and used automobile customers, vehicle dealerships, vehicle OEMs, and other businesses to buy and sell vehicles in a simple and efficient manner.

For More Information, Please Contact: COMPANY:



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Email: investor@cartrade.com | T: +912267398888

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SGA Strategic Growth Advisors

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Car Trade Tech

Nine months ended Investor Presentation

CarTrade Tech Limited













Safe Harbor

This presentation and the accompanying slides (the "Presentation"), which have been prepared by CarTrade Tech Limited (the "Company"), have been prepared solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment whatsoever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

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The Company's future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company's market preferences and its exposure to market risks, as well as other risks. The Company's actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third-party statements and projections.



Growth of Revenue by 23%, Adj. EBITDA by 30% and Adj. PAT by 43%*

#1

Car and Two-Wheeler Auto Portal in India⁽¹⁾ **200+ Physical Locations**

Automalls and abSure outlets

1.1 Million

*Annualized Q3 Auction Listings

35 Million

Average Monthly Unique Visitors in Q3 FY23

87.64%

Organic Unique Visitors in Q3 FY23

Revenue Q3
1159 Mn INR

9 months 3111 Mn INR

Adj. EBIDTA Q3
366 Mn INR

9 months 851 Mn INR

PAT Q3

141 Mn INR

9 months PAT 229 Mn INR 9 months Adj. PAT 519 Mn INR Debt free strong Cash balance of around 10 Bn INR

Note: *9 months refers to Apr22 to Dec22 of FY23

(1) Based on relative online search popularity on Google Trends when compared to our key competitors over the period from April 2020 to December 2022.



Consolidated Financial results for the period ended December 2022

Amount in Rs lakhs

Destaules		Quarter e	nded	Ni	Year ended 31st			
Particulars	December 31, 2022	Sept 30, 2022	December 31, 2021	Y-o-Y	December 31, 2022	December 31, 2021	Y-o-Y	March 2022
Income								
Revenue from operations	9,720.76	8,788.70	8,877.59	9%	26,787.44	21,958.24	22%	31,272.35
Purchase of Stock-in-trade (Inc. Inventory Change)	349.00	-	243.93	43%	599.90	566.61	6%	875.02
Net revenue from operations	9,371.76	8,788.70	8,633.66	9%	26,187.54	21,391.63	22%	30,397.33
Other income	1,865.20	1,460.39	1,354.43	38%	4,325.08	3,348.87	29%	4,622.67
Net Revenue	11,236.96	10,249.09	9,988.09	13%	30,512.62	24,740.50	23%	35,020.00
Employee cost (Excl ESOP)	4,520.80	4,462.70	3,650.05	24%	13,334.35	10,771.62	24%	14,758.58
Marketing	641.13	576.44	638.24	0%	1,880.53	1,485.80	27%	2,130.03
Other expenses	2,414.97	2,135.86	2,471.33	-2%	6,789.28	5,953.68	14%	8,406.00
Total expenses (B)	7,576.90	7,175.00	6,759.62	12%	22,004.16	18,211.10	21%	25,294.61
Adjusted EBITDA	3,660.06	3,074.09	3,228.47	13%	8,508.46	6,529.40	30%	9,725.39
Adjusted EBITDA %	33%	30%	32%		28%	26%		28%
Finance cost	186.99	189.99	174.56	7%	562.86	469.17	20%	645.21
Depreciation and amortization expense	723.24	712.73	627.48	15%	2,114.96	1,828.03	16%	2,473.61
Adjusted Profit Before Tax	2,749.83	2,171.37	2,426.43	13%	5,830.64	4,232.20	38%	6,606.57
Tax expenses	344.48	244.51	333.09	3%	640.54	591.90	8%	954.57
Adjusted PAT	2,405.35	1,926.86	2,093.34	15%	5,190.10	3,640.30	43%	5,652.00
Deferred tax adjustment	265.29	573.14	-725.91		834.17	-366.60		-731.09
ESOP (refer note below)	735.34	796.04	4,668.03		2,061.61	14,002.83		18,518.29
Dividend Income	-	-	-		-	-		-
PAT	1,404.72	557.68	-1,848.78		2,294.32	-9,995.93		-12,135.20
Total Other comprehensive Income / (loss)	-21.31	18.38	-0.30		-66.17	-50.14		-28.05
Total comprehensive income / (loss)	1,383.41	576.06	-1,849.08		2,228.15	-10,046.07		-12,163.25
Adjusted EBITDA Excl. Other income %	19%	18%	22%		16%	15%		17%

Note: Revenue as per Financials (excluding purchase of stock)

 Total Income as per Financials
 11,585.96
 10,249.09
 10,232.02
 13%
 31,112.52
 25,307.11
 23%
 35,895.02



Standalone Financial results for the period ended December 2022

Amount in Rs lakhs

Particular		Quarter e	nded		Ni	Year ended 31st		
Particulars Particulars	December 31, 2022	Sept 30, 2022	December 31, 2021	Y-o-Y	December 31, 2022	December 31, 2021	Y-o-Y	March 2022
Income								
Revenue from operations	4,199.89	3,707.68	3,443.01	22%	11,388.47	8,837.09	29%	12,484.60
Purchase of Stock-in-trade (Inc. Inventory Change)	-	-	243.93		132.32	566.61	-77%	875.02
Net revenue from operations	4,199.89	3,707.68	3,199.08	31%	11,256.15	8,270.48	36%	11,609.58
Other income excluding dividend income	1,524.73	1,121.01	735.64	107%	3,367.22	2,209.83	52%	3,211.95
Net Revenue excluding dividend income	5,724.62	4,828.70	3,934.72	45%	14,623.37	10,480.31	40%	14,821.53
Employee cost (Excl ESOP)	2,136.47	2,107.98	1,694.29	26%	6,279.17	5,043.35	25%	6,753.26
Marketing	515.56	534.86	580.79	-11%	1,649.83	1,418.68	16%	1,993.16
Other expenses	624.17	565.02	586.97	6%	1,765.09	1,445.03	22%	2,300.56
Total expenses (B)	3,276.20	3,207.86	2,862.05	14%	9,694.09	7,907.05	23%	11,046.99
Adjusted EBITDA	2,448.42	1,620.83	1,072.67	128%	4,929.28	2,573.25	92%	3,774.54
Adjusted EBITDA %	43%	34%	27%		34%	25%		25%
Finance cost	13.05	14.88	24.42	-47%	47.22	53.24	-11%	67.19
Depreciation and amortization expense	148.22	151.93	128.06	16%	448.68	369.87	21%	488.02
Adjusted Profit Before Tax	2,287.15	1,454.02	920.19	149%	4,433.37	2,150.14	106%	3,219.34
Tax expenses	-	-	-		-	-		-
Adjusted PAT	2,287.15	1,454.02	920.19	149%	4,433.37	2,150.14	106%	3,219.34
Deferred tax adjustment	381.81	645.89	-772.46		1,020.11	-338.50		-586.47
ESOP (refer note below)	723.66	725.91	4,635.83		1,981.23	13,927.25		18,412.43
Dividend Income	-	665.22	-		665.22	-		-
PAT	1,181.68	747.43	-2,943.18		2,097.25	-11,438.60		-14,606.63
Total Other comprehensive Income / (loss)	2.73	16.34	-3.64		-15.03	-35.20		-22.58
Total comprehensive income / (loss)	1,184.41	763.78	-2,946.82		2,082.21	-11,473.80		-14,629.20
Adjusted EBITDA Excl. Other income %	22%	13%	11%		14%	4%		5%

Note: Revenue as per Financials (Incuding dividend & excluding purchase of stock)

Total Income as per Financials	5,724.62	5,493.91	4,178.65	37%	15,420.91	11,046.92	40%	15,696.56



Remarketing Consolidated Financial results for the period ended December 2022

Amount in Rs lakh

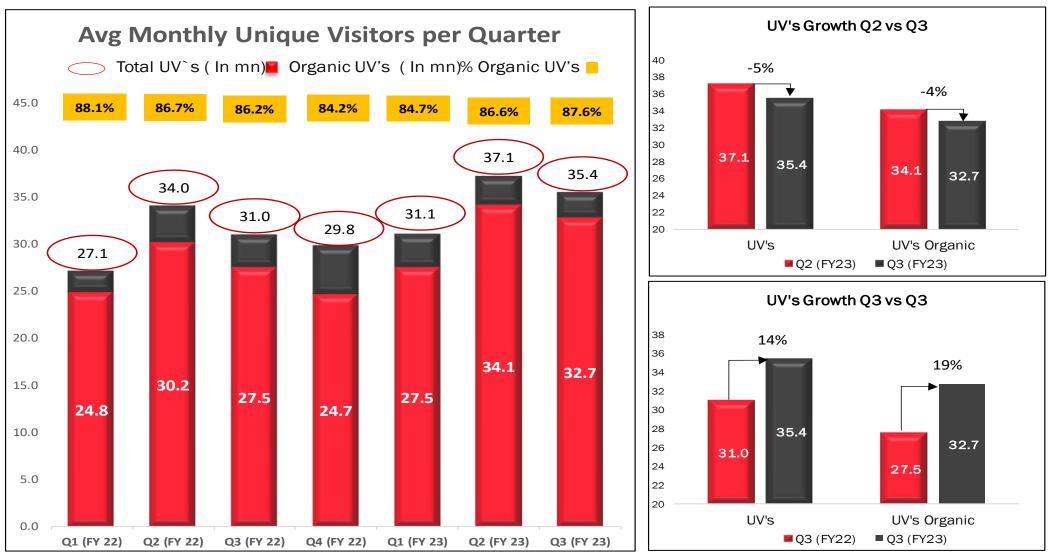
Particulars		Quarter e	nded		Niı	Year ended 31st		
Particulars	December 31, 2022	Sept 30, 2022	December 31, 2021	Y-o-Y	December 31, 2022	December 31, 2021	Y-o-Y	March 2022
Income								
Revenue from operations	5,573.93	5,110.98	5,492.08	1%	15,545.77	13,343.45	17%	19,117.67
Purchase of Stock-in-trade (Inc. Inventory Change)	349.00	-	-		467.58	-		-
Net revenue from operations	5,224.93	5,110.98	5,492.08	-5%	15,078.19	13,343.45	13%	19,117.67
Other income	338.46	337.15	616.62	-45%	952.36	1,132.61	-16%	1,402.25
Net Revenue	5,563.39	5,448.13	6,108.70	-9%	16,030.55	14,476.06	11%	20,519.92
Employee cost (Excl ESOP)	2,353.38	2,320.76	1,930.26	22%	6,954.42	5,633.31	23%	7,874.46
Other expenses	1,993.86	1,670.15	2,024.76	-2%	5,483.56	4,877.85	12%	6,687.28
Total expenses (B)	4,347.24	3,990.91	3,955.02	10%	12,437.98	10,511.16	18%	14,561.74
Adjusted EBITDA	1,216.15	1,457.22	2,153.68	-44%	3,592.57	3,964.90	-9%	5,958.18
Adjusted EBITDA %	22%	27%	35%		22%	27%		29%
Finance cost	174.37	175.65	150.15	16%	517.27	415.93	24%	578.02
Depreciation and amortization expense	420.38	406.48	339.35	24%	1,204.61	979.62	23%	1,350.39
Adjusted Profit Before Tax	621.40	875.09	1,664.18	-63%	1,870.69	2,569.35	-27%	4,029.77
Tax expenses	344.48	244.51	333.09	3%	640.54	591.90	8%	954.57
Adjusted PAT	276.92	630.58	1,331.09	-79%	1,230.15	1,977.45	-38%	3,075.20
Deferred tax adjustment	-76.76	-32.99	86.31		-67.09	90.76		13.14
ESOP (refer note below)	11.68	70.13	32.20	-64%	80.38	75.58	6%	105.86
PAT	342.00	593.44	1,212.58	-72%	1,216.86	1,811.11	-33%	2,956.20
Total Other comprehensive Income / (loss)	-24.04	2.04	3.34		-51.14	-14.94		-5.47
Total comprehensive income / (loss)	317.96	595.48	1,215.92	-74%	1,165.72	1,796.17	-35%	2,950.73
Adjusted EBITDA Excl. Other income %	17%	22%	28%		18%	21%		24%

Note: Revenue as per Financials (Incuding dividend & excluding purchase of stock)

							_	
Total Income as per Financials	5,912.39	5,448.13	6,108.70	-3%	16,498.13	14,476.06	14%	20,519.92

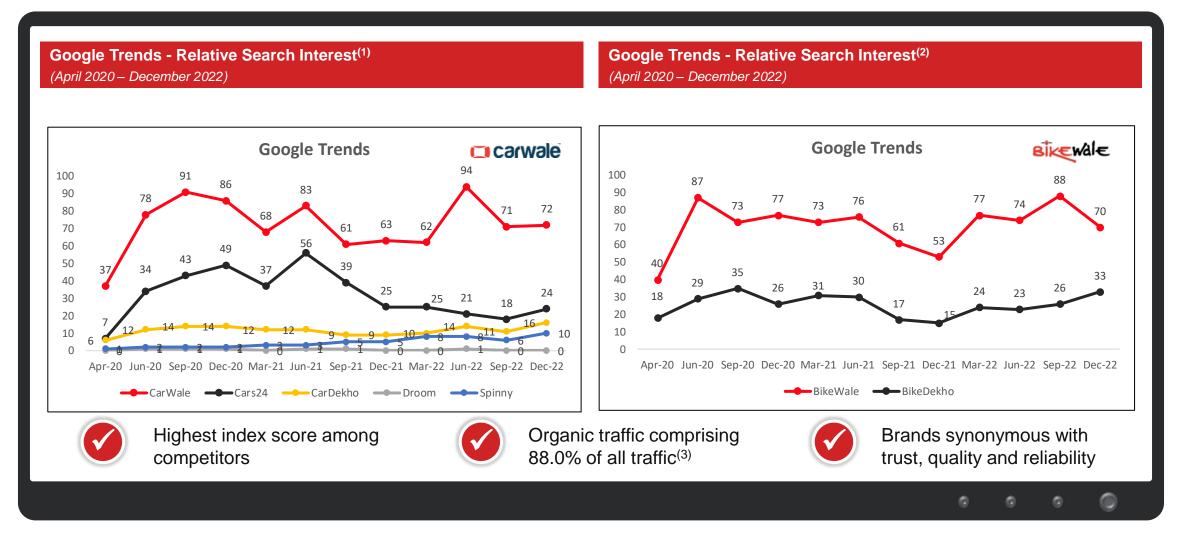


In Millions



Note - We define a monthly unique visitor as an individual who has visited our websites or apps (CarWale, CarTrade and BikeWale) within a calendar month, based on data as measured by Google Analytics and Firebase. If an individual accesses more than one of our websites and apps within a given month, the first access to each website or app by each such individual is counted as a unique visitor. Percentage of Organic Unique Visitors = Average monthly unique organic visitors as a percentage of the sum of average monthly unique organic visitors and average monthly unique visitors from paid sources. If a visitor has visited through both organic and paid sources, then such visitor will get counted as unique under both categories.

Leadership on Relative Online Search Popularity

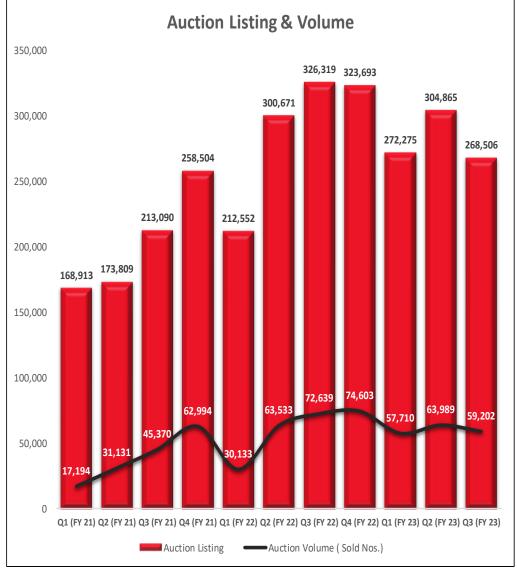


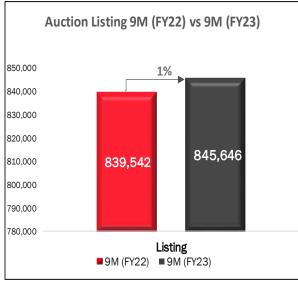
Note: Numbers represent search interest relative to the highest point on the chart for the given region and time. A value of 100 is the peak popularity for the term. A value of 50 means that the term is half as popular. A score of 0 means there was no enough data for this term. (1) In "Autos and Vehicles" category in India. "Search Term" has been selected for all the selected players (CarWale, CarDekho, Cars24, Droom, and Spinny.).

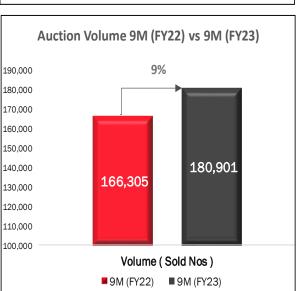
(2) In "Autos and Vehicles" category in India. "Search Term" has been selected players (BikeWale and BikeDekho). (3) For Q3 FY23

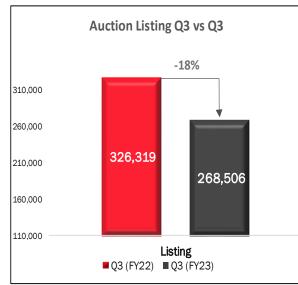


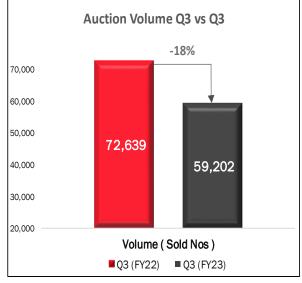
Auction Listings and Volumes















Company:

Car Trade Tech

CarTrade Tech Limited CIN: L74900MH2000PLC126237

Mr. Lalbahadur Pal

Company Secretary & Compliance Officer

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Investor relations advisor:

SGA Strategic Growth Advisors

Strategic Growth Advisors Pvt Ltd. CIN: U74140MH2010PTC204285

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