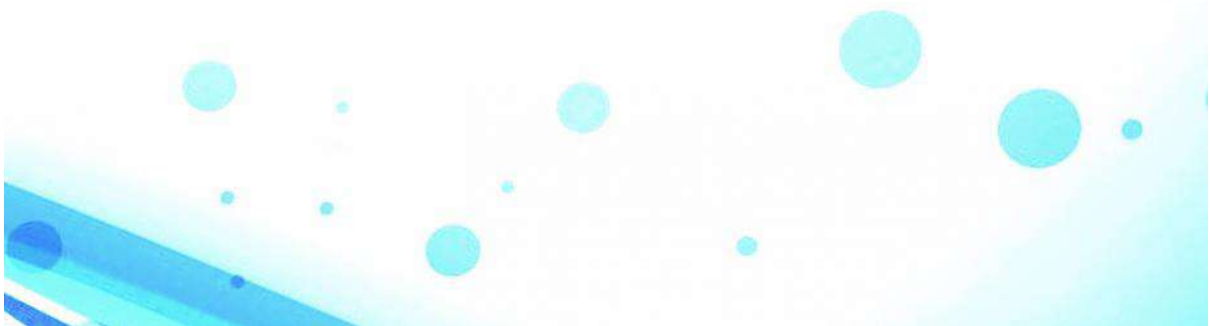




# **COASTAL CORPORATION LIMITED**

**36<sup>th</sup> Annual Report 2016 - 17**



**36<sup>th</sup> ANNUAL GENERAL MEETING****on Friday, 29<sup>th</sup> SEPTEMBER, 2017 at 10.30 A.M.****AT****Plant Office: D.No.6-42, Beside Toyota Showroom,  
Marikavalasa, Visakhapatnam-530 041,  
Andhra Pradesh, India****CONTENTS**

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## COMPANY INFORMATION

**BOARD OF DIRECTORS:**

1. **Mr. T. Valsaraj**  
Managing Director
2. **Mr. G.V.V. Satyanarayana**  
Director - Finance & CFO
3. Mrs. Jeeja Valsaraj  
Non - Executive Director
4. Mr. Kamireddi Venkateshwara Rao  
Independent Director
5. Mr. S. Rajaram  
Independent Director
6. Mr. M.V.Suryanarayana  
Independent Director

**COMPANY SECRETARY  
& COMPLIANCE OFFICER:**

Ms. Swaroopa Meruva

**REGISTRAR & TRANSFER AGENT:**

**Bigshare Services Private Limited**  
306, Right wing, Amrutha Ville,  
Opp: Yashodha Hospital  
Somajiguda, Raj Bhavan Road  
Hyderabad - 500 082  
Telephone No : 040 - 2337 4967  
Fax : 040 - 2337 0295  
Email : bsshyd@bigshareonline.com

**STATUTORY AUDITORS:**

M/s. K.P. Rao Associates  
Chartered Accountants  
Hyderabad.

**SECRETARIAL AUDITORS:**

M/s. ASN Associates  
Company Secretaries  
Visakhapatnam

**INTERNAL AUDITORS:**

M/s. Seshagiri Rao & Associates  
Chartered Accountants  
Hyderabad

**BANKERS:**

Bank of India  
Main Branch  
Visakhapatnam  
Andhra Pradesh.

## BOARD COMMITTEES:

**AUDIT COMMITTEE**

Mr. S. Rajaram - Chairman  
Mr. Kamireddi Venkateshwara Rao - Member  
Mrs. Jeeja Valsaraj - Member

**STAKEHOLDERS RELATIONSHIP COMMITTEE**

Mrs. Jeeja Valsaraj - ChairPerson  
Mr. Kamireddi Venkateshwara Rao - Member  
Mr. S. Rajaram - Member

**NOMINATION AND  
REMUNERATION COMMITTEE**

Mr. S. Rajaram - Chairman  
Mr. Kamireddi Venkateshwara Rao - Member  
Mrs. Jeeja Valsaraj - Member

**CORPORATE SOCIAL  
RESPONSIBILITY COMMITTEE**

Mr. G.V.V.Satyanarayana - Chairman  
Mr. Kamireddi Venkateshwara Rao - Member  
Mrs. Jeeja Valsaraj - Member

## NOTICE OF ANNUAL GENERAL MEETING

**NOTICE** is hereby given that the **THIRTY SIXTH Annual General Meeting of the Members of COASTAL CORPORATION LIMITED** will be held on **Friday, the 29th day of September, 2017 at 10.30 A.M. at the Plant Office of the Company situated at D.No.6-42, beside Toyota Showroom, Marikavalasa, Visakhapatnam-530 041, Andhra Pradesh, India.**

### ORDINARY BUSINESS :

1. To consider and adopt the Audited Financial Statements consisting of the Profit & Loss Account and Cash Flow Statement for the year ended 31st March, 2017 and the Balance Sheet of the Company as on that date, Schedules and Notes thereon together with the Reports of the Board of Directors and Auditors thereon.
2. To declare a dividend of Rs. 1.50/- per Equity Share of Rs. 10/- each (i.e., 15%) for the financial year 2016-17.
3. To appoint a Director in place of Mrs. Jeeja Valsaraj (DIN: 01064411), who retires by rotation and being eligible, offer herself for re-appointment.
4. To appoint M/s. K.P.Rao & Co., (FRN: 003135S)- Bangalore as Statutory Auditors of the Company, for the said purpose to consider and if thought fit, to pass the following resolution with or without modification(s) as an Ordinary Resolution.

"RESOLVED THAT pursuant to the recommendations of the Audit Committee of the Board of Directors of the Company and in terms of the provisions of Sections 139, 141, 142 and other applicable provisions, if any, of the Companies Act, 2013 and the Companies (Audit and Auditors) Rules, 2014 including amendment(s), statutory modification(s) or re-enactment(s) thereof for the time being in force, Mr. K.P.Rao & Co., Chartered Accountants, Bangalore (Registration No. 003135S), be and are hereby appointed as statutory the Auditors of the Company, in place of the retiring Auditors, M/s.K.P.Rao Associates, Chartered Accountants, Hyderabad (Registration No.003136S), to hold office from the conclusion of this Annual General Meeting until the conclusion of the Forty First Annual General Meeting of the Company to be held in the year 2022, subject to ratification of their appointment by the Members of the Company, at every Annual General Meeting."

"RESOLVED FURTHER THAT the Audit Committee of the Board of Directors of the Company be and is hereby authorized to determine the remuneration and reimbursement of out of pocket expenses, as may be payable to the Auditors."

### SPECIAL BUSINESS:

#### 5. APPOINTMENT OF Mr. G.V.V.SATYANARAYANA, (DIN: 00187006) AS A WHOLE TIME DIRECTOR AND PAYMENT OF REMUNERATION :

To consider and if thought fit, to pass the resolution as an Ordinary Resolution:

"RESOLVED THAT pursuant to the provisions of Sections 196, 197 read with Schedule V and any other applicable provisions of the Companies Act, 2013 and the Rules made thereunder (including any statutory modification(s) or re-enactment thereof for the time being in force), Mr. G.V.V. Satyanarayana (DIN:00187006), be and is hereby appointed as Whole Time Director of the Company for a period of 5 (Five) years w.e.f. 1st October, 2017 and be designated as Director - Finance on the terms stated as under:

**(i) Salary: Rs. 1,75,000/- (Rupees One Lakh Seventy Five Thousand) per month.**

In addition to the salary, he shall be provided with the following perquisites:

**Medical Reimbursement:** Actual Expenses incurred for the Whole Time Director and his family.

**Gratuity:** Gratuity payable shall be in accordance with the provisions of the payment of Gratuity Act, 1972.

(ii) **Commission:** @1.25% on the Net Profits in addition to the Salary and Perquisites

**"RESOLVED FURTHER THAT** the above mentioned salary and perquisites shall be paid as minimum remuneration."

**RESOLVED FURTHER THAT** in the event of any statutory amendment, modification or relaxation relating to the payment of remuneration to the managerial personnel or to Schedule V to the Companies Act, 2013, the Board of Directors be and are hereby authorized to vary the remuneration within the prescribed limits.

**RESOLVED FURTHER ALSO THAT** the Board of Directors be and are hereby authorized to take all necessary steps and do all deeds and things as may be deemed expedient or desirable to give effect to this resolution."

Regd. Office:

D.No.15-1-37/3,

Jayaprada Apartments,

Nowroji Road, Maharanipeta,

Visakhapatnam-530 002

By Order of the Board  
For **COASTAL CORPORATION LIMITED**

Sd/-  
T. Valsaraj  
Managing Director

Place : Visakhapatnam

Date : 08.08.2017

**Notes:**

1. The related Explanatory Statement pursuant to Section 102 (1) of the Companies Act, 2013 which sets out details relating to Special Business at the meeting, is annexed here to and forms part of notes.
2. A member entitles to attend and vote at the Annual General Meeting is entitled to appoint a proxy to attend and vote instead of himself/herself and such proxy need not be a member of the Company.
3. The instrument of Proxy, in order to be effective should be deposited at the Registered Office of the Company, duly completed and signed, not less than 48 hours before the commencement of the meeting. Proxies submitted on behalf of the Companies, Societies and other Juristic Persons must be supported by an appropriate resolution / authority as applicable. A person can act as proxy on behalf of Members not exceeding Fifty (50) and holding in the aggregate not more than 10% of the total share capital of the Company. In case a proxy is proposed to be appointed by a Member holding more than 10% of the total share capital of the Company carrying voting rights, then such proxy shall not act as a proxy for any other person or shareholder.
4. Pursuant to the Provisions of Section 91 of the Companies Act, 2013, the Register of Members and Share Transfer Books of the Company will remain closed from 22.09.2017 to 29.09.2017 for annual closing, determining the entitlement of the Members to the dividend for the Financial Year 2016-17.
5. Subject to the provisions of the Companies Act, 2013 dividend as recommended by the Board of Directors, if declared at the Meeting, will be paid within the period of 30 days from the date of declaration, to those Members whose names appear on the Register of Members as on 21.09.2017. In respect of the shares held in dematerialized form, the dividend will be paid to the shareholders whose names are furnished by the Central Depository Services (India) Limited (CDSL) as beneficial owners as on 21.09.2017.
6. Members desiring to seek any information on the annual accounts are requested to write to the Company's Compliance Officer at least 7 (Seven) days in advance of the meeting so that the information can be made available at the meeting.
7. The members are requested to intimate to the Company any change of their address quoting their Share Ledger Folio No(s).
8. Members / Proxy holders must bring the Attendance Slip duly filled and signed, and hand over it at the entrance of the meeting hall. Xerox Copy / torn attendance slips will not be accepted at the entrance of the Meeting Hall. Members are requested to bring their copy of the Annual Report to the Meeting, as copies will not be distributed at the Meeting hall, as measure of austerity. Corporate members are requested to send to the Company's duly certified copy of the Board Resolution authorizing their representative to attend and vote at the AGM.
9. Only bonafide members of the Company whose names appear on the Register of Members/Proxy holders, in possession of valid attendance slips duly filled and signed will be permitted to attend the meeting. The Company reserves its right to take all steps as may be deemed necessary to restrict non-members from attending the meeting.
10. In case of Joint holders attending the meeting, the Member whose name appears as the First Holder in the order of names as per the Register of Members of the Company will be entitled to vote.
11. Pursuant to the provisions of Section 72 of the Companies Act, 2013, Shareholders are entitled to make nomination in respect of shares held by them in physical form, Shareholders desirous of making nominations are requested to send their requests to the Registrar and Share Transfer Agents.
12. As per the Circular Number MRD/DOP/CIR-05/2009 DT: May 20, 2009 issued by the Securities Exchange Board of India (SEBI) it is mandatory to quote PAN for transfer/transmission of shares in physical form. Therefore, the transferee(s) / legal heirs requested to furnish a copy of PAN to the Registrar and Share Transfer agents.
13. Details under Regulation 36(3) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Listing Regulations"), with the Stock Exchanges in respect of the Directors seeking appointment / re-appointment at the Annual General Meeting, the Director have furnished the requisite declarations for their appointment/ re-appointment.

14. Members holding shares in physical form are requested to consider converting their holdings to dematerialized form to eliminate all risks associated with physical shares and for ease of portfolio management. Members can contact the Company or RTA for assistance in this regard.
15. Electronic copy of the Annual Report for the year 2016-17 is being sent to all the members whose email IDs are registered with the Company/ Depository Participants(s) for communication purposes unless any member has requested for a hard copy of the same. For members who have not registered their email address, physical copies of the Annual Report for the year 2016-17 is being sent in the permitted mode.
16. Members are requested to kindly register their e-mail-id with the company as you are aware that the Ministry of Corporate Affairs has taken a "Green Initiative with regard to "Corporate Governance" by allowing paperless compliances by the companies and clarified that the service of documents by Companies to shareholders can be made through electronic mode. In compliance thereof, your company proposes to implement the same by sending the Annual report, Notice of Meetings and other communications to share holders in electronic mode to the e-mail address provided by them through company email id: cclinvestors@gmail.com
17. Members who hold shares in the dematerialized form are requested to write their DP ID and Client ID and those holding shares in physical form are requested to write their Folio Number in the attendance slip and hand it over at the entrance of the Meeting Hall.
18. All documents referred to in the accompanying Notice are open for inspection at the Registered Office of the Company during the office hours on all working days except Sunday and Holidays.
19. In compliance with the provisions of Section 108 of the Act and the Rules framed thereunder, as amended from time to time, and Regulation 44 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Members are provided with the facility to cast their vote electronically, through the e-voting services provided by CSDL, on all the resolutions set forth in this Notice. The instructions for e-voting are given herein below. Resolution(s) passed by Members through e-voting is/are deemed to have been passed as if they have been passed at the AGM.
20. The Board of Directors has appointed Mr. Kuchipudi Surendra, Practicing Company Secretary (CP No.34205) Membership No. 12732 as the Scrutinizer to scrutinize the voting at the meeting and remote e-voting process in a fair and transparent manner.
21. The facility for voting, either through electronic voting system or polling paper shall also be made available at the AGM and the Members attending the meeting who have not already cast their vote by remote e-voting shall be able to exercise their right to vote at the AGM.
22. The Members who have cast their vote by remote e-voting prior to the AGM may also attend the AGM but shall not be entitled to cast their vote again.
23. Members who have not encashed their dividend warrants from the financial year 2014-15 & 2015-16, are requested to make their claims to the company without any further delay.
24. In case you are holding the Company's shares in dematerialized form, please contact your depository participant and give suitable instructions to update your bank details in your demat account and to notify any changes with respect to their addresses, email id, ECS mandate. In case you are holding Company's shares in physical form, please inform Company's RTA viz. M/s. Bigshare Services Pvt. Ltd by enclosing a photocopy of blank cancelled cheque of your bank account.
25. The Securities and Exchange Board of India (SEBI) has mandated the submission of Permanent Account Number (PAN) by every participant in securities market. Members holding shares in electronic form are, therefore, requested to submit their PAN to their Depository Participants with whom they are maintaining their demat accounts. Members holding shares in physical form can submit their PAN details to the Company / RTA.

**Details of Director Seeking Re-appointment at the Annual General Meeting**

Particulars	Mrs. Jeeja Valsaraj
Date of Birth	01.02.1964
Date of Appointment	01.10.2004
No. of Shares held in the Company	49600

**Annexure to the Notice:**

EXPLANATORY STATEMENT IN RESPECT OF SPECIAL BUSINESS OF THE ACCOMPANYING NOTICE  
PURSUANT TO SECTION 102(1) OF THE COMPANIES ACT, 2013.

**Item No.5:**

**APPOINTMENT OF Mr. G.V.V.SATYANARAYANA AS WHOLE TIME DIRECTOR OF THE COMPANY AND PAYMENT OF REMUNERATION THEREOF:**

In accordance with the provisions of Section 152 of the Companies Act, 2013, appointment of Director requires approval of members. Based on the recommendation of the Nomination and Remuneration Committee, the Board of Directors have proposed that Mr. G.V.V.Satyanarayana be appointed as Whole Time Director designated as Director - Finance.

Mr. G.V.V. Satyanarayana has been looking after the overall financial, administrative activities and Co-ordination with all the departments of the Company as well as Government Departments and Authorities. He has been devoting his entire time, efforts and energy to develop this Company in all aspects including strategic financial planning, co-ordination with all Compliance Departments, Income Tax, Statutory Compliances and other related affairs of the Company since 1988 and also he has been discharging his duties & responsibilities in the capacity of CFO.

The Board of Directors appointed Mr. G.V.V.Satyanarayana as Whole Time Director of the Company in their meeting held on 8th August, 2017, subject to the approval of the members in the ensuing Annual General Meeting. This Explanatory Statement may also be regarded as a disclosure under Regulation 17 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

In accordance with the provisions of Schedule V to the Companies Act, 2013, any remuneration payable to the Managerial Personnel shall have to be approved by the Nomination and Remuneration Committee and also a Special Resolution to that effect has to be passed at the General Meeting of the members of the Company for appointment and payment of such remuneration. Accordingly, as per the provisions of Schedule V to the Companies Act, 2013, the Nomination and Remuneration Committee has considered the financial position of the Company in all aspects & the profile of Mr.G.V.V.Satyanarayana and duly approved to pay the Salary & Commission as set forth in Item No.5 above.

Your Directors recommend the Resolution set forth in Item No.5 approval of the Members.

Except Mr. G.V.V. Satyanarayana, none of Directors and Key Managerial Personnel of the Company and their relatives is concerned or interested in any manner in passing the resolution

Regd. Office :  
D.No.15-1-37/3,  
Jayaprada Apartments,  
Nowroji Road, Maharanipeta,  
Visakhapatnam-530 002

By Order of the Board  
For **COASTAL CORPORATION LIMITED**

Place: Visakhapatnam  
Date: 08.08.2017

Sd/-  
T. Valsaraj  
Managing Director



**ANNEXURE FOR E-VOTING PROCEDURE**

A. The instructions for members for voting electronically are as under:-

In case of members receiving e-mail:

- (i) Log on to the e-voting website [www.evotingindia.com](http://www.evotingindia.com)
- (ii) Click on "Shareholders" tab.
- (iii) Now, select the "COMPANY NAME" from the drop down menu and click on "SUBMIT"

EVSN Reference No	170823004	E-Voting Start Date & Time	E-Voting End Date & Time
		26.09.2017	28.09.2017
		at 9.00 A.M	at 5.00 P.M

**\*\*Shareholders of the Company, holding shares either in physical form or in dematerialized form, as on the cut-off date i.e., 21.09.2017, are entitled to vote on the resolutions set forth in this Notice.**

- (iv) Now Enter your User ID
  - a. For CDSL: 16 digits beneficiary ID,
  - b. For NSDL: 8 Character DP ID followed by 8 Digits Client ID,
  - c. Members holding shares in Physical Form should enter Folio Number registered with the Company.
- (v) Next enter the Image Verification as displayed and Click on Login.
- (vi) If you are holding shares in Demat form and had logged on to [www.evotingindia.com](http://www.evotingindia.com) and voted on an earlier voting of any company, then your existing password is to be used.
- (vii) If you are a first time user follow the steps given below:

	For Members holding shares in Demat Form and Physical Form
PAN	<p>Enter your 10 digit alpha-numeric *PAN issued by Income Tax Department (Applicable for both Demat shareholders as well as Physical Shareholders)</p> <p>" Members who have not updated their PAN with the Company/Depository Participant are requested to use the first two letters of their name and the 8 digits of the Serial Number (refer Serial No. printed on the name and Address Sticker/Postal Ballot Form) in the PAN Field.</p> <p>" In case the Serial Number is less than 8 digits enter the applicable number of 0's before the number after the first two characters of the name in CAPITAL Letters. Eg. if your name is Vikas Rao with Serial Number 1 then enter VI00000001 in the PAN field.</p>
DOB	Enter the Date of Birth as recorded in your Demat account or in the Company Records for the said Demat account or folio in dd/mm/yyyy format.
Dividend Bank Details	<p>Enter the Dividend Bank Details as recorded in your Demat account or in the Company Records for the said Demat account or folio.</p> <p>" Please enter the DOB or Dividend Bank Details in order to login. If the details are not recorded with the depository or Company please enter the member ID / Folio Number in the Dividend Bank details field.</p>

- (viii) After entering these details appropriately, click on "SUBMIT" tab.
- (ix) Members holding shares in physical form will then reach directly the Company selection screen. However, members holding shares in Demat form will now reach 'Password Creation' menu wherein they are required to mandatorily enter their login password in the new password field. Kindly note that this password is to be also used by the Demat holders for voting for Resolutions of any other Company on which they are eligible to vote, provided that Company opts for e-voting through CDSL platform. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential.
- (x) For Members holding shares in physical form, the details can be used only for e-voting on the Resolutions contained in this Notice.
- (xi) Click on the EVSN for the relevant <Company Name> on which you choose to vote.
- (xii) On the voting page, you will see "RESOLUTION DESCRIPTION" and against the same the option "YES/NO" for voting. Select the option YES or NO as desired. The option YES implies that you assent to the Resolution and option NO implies that you dissent to the Resolution.
- (xiii) Click on the "RESOLUTIONS FILE LINK" if you wish to view the entire Resolution details.
- (xiv) After selecting the resolution you have decided to vote on, click on "SUBMIT". A confirmation box will be displayed. If you wish to confirm your vote, click on "OK", else to change your vote, click on "CANCEL" and accordingly modify your vote.
- (xv) Once you "CONFIRM" your vote on the Resolution, you will not be allowed to modify your vote.
- (xvi) You can also take out print of the voting done by you by clicking on "Click here to print" option on the Voting page.
- (xvii) If Demat account holder has forgotten the changed password then Enter the User ID and the image verification code and click on Forgot Password & enter the details as prompted by the system.
  - \* Non-Individual shareholders (i.e. other than Individuals, HUF, NRI etc.) are required to log on to <https://www.evotingindia.com> and register themselves as Corporates.
  - \* They should submit a scanned copy of the Registration Form bearing the stamp and sign of the entity to [helpdesk.evoting@cdslindia.com](mailto:helpdesk.evoting@cdslindia.com).
  - \* After receiving the login details they have to create a user who would be able to link the account(s) which they wish to vote on.
  - \* The list of accounts should be mailed to [helpdesk.evoting@cdslindia.com](mailto:helpdesk.evoting@cdslindia.com) and on approval of the accounts they would be able to cast their vote.
  - \* They should upload a scanned copy of the Board Resolution and Power of Attorney (POA) which they have issued in favour of the Custodian, if any, in PDF format in the system for the scrutinizer to verify the same.

**B. In case of members receiving the physical copy of notice of 36th Annual General meeting by courier (for members whose e-mail ids are not registered with the Company/Depositories):**

Please follow all steps from Sl. No. (i) to Sl. No. (xvii) Above to cast vote.

ROUTE MAP



**DIRECTORS' REPORT**

To,  
The Members,

Your Directors have pleasure in presenting the Thirty Sixth Annual Report on the business and operations of the Company together with the Audited Statement of Accounts for the Financial Year ended 31st March, 2017 and the report of the Auditors thereon.

**1. FINANCIAL SUMMARY (STANDALONE)**

Particulars	Year Ended 31.03.2017 Rs.	Year Ended 31.03.2016 Rs.
Sales	437,00,43,122	307,68,52,743
Interest	1,16,48,350	77,34,786
Other Income including Operating Income	35,99,39,232	25,13,14,081
Total Income	474,16,30,704	3,33,59,01,610
Less : Expenditure	449,53,86,791	3,18,62,84,818
Profit before Depreciation and Taxation	24,60,95,554	14,96,16,792
Less : Depreciation	2,86,92,897	2,54,50,821
Profit before Taxation	21,75,51,016	12,41,65,971
Less: Provision for Tax	8,33,59,112	4,47,77,357
Less: Prior Period Adjustments	1,48,359	2,20,028
Net Profit After Tax & Prior period adjustments (a)	13,40,43,545	7,91,68,586
Balance brought forward from last year(b)	34,03,18,174	28,07,39,186
Less : Transfer to General Reserve(c)	2,00,00,000	1,50,00,000
Less: Proposed Dividend @ 15%(d)	38,13,300	38,13,300
Less: Tax on Dividend(e)	7,76,298	7,76,298
Balance Carried to Balance Sheet(a+b-c-d-e)	44,97,72,121	34,03,18,174

**2. DIVIDEND**

Your Directors are pleased to recommend a final dividend of Rs.1.50/- per equity share of Rs. 10/- each for the year 2016-17 subject to the approval of shareholders.

**3. COMPANY PERFORMANCE**

Your Company posted good financial results during the year under review. Turnover of the Company has increased from 307.68 Crores to 437.00 Crores and the net profit of the Company increased from Rs. 7.91 Crores to Rs. 13.40 Crores.

**4. AWARDS & RECOGNITIONS**

Your Company was presented two National Awards during the year namely:

- Outstanding Export Performance in Medium Enterprises (Manufacturing)
- Outstanding Entrepreneurship in Medium Enterprises

on 27.06.2017 by Shri. Kalraj Mishra, the Union Minister of Micro, Small & Medium Enterprises, Shri Hari Bhai Chaudhary, Union Minister of State for MSME and Shri Giriraj Singh, Union Minister of State for MSME.

**5. PERFORMANCE AND FINANCIAL POSITION OF EACH OF THE SUBSIDIARIES, ASSOCIATES AND JOINT VENTURE COMPANIES INCLUDED IN THE CONSOLIDATED FINANCIAL STATEMENT.**

#### Continental Fisheries India Private Limited

Continental Fisheries India Private Limited is a Wholly Owned Subsidiary of the Company, which has been established with an objective of promoting products of the Company in the domestic market and during the year the Company started its operations at Nellore by entering into an agreement with The Waterbase Limited.

#### Seacrest Seafoods Inc.

Seacrest Seafoods Inc. is a Wholly Owned Subsidiary of the Company which has been established in the Year 2015 in the State of Delaware, U.S.A. for importing and distribution of sea foods in the American whole sale Markets.

The Statement containing the salient features of the financial statement of Subsidiaries as per sub-section (3) of Section 129 of the Companies Act, 2013 in Form AOC - 1 is herewith annexed as **Annexure - 1** to this report.

### 6. NUMBER OF MEETINGS OF THE BOARD

Four (4) meetings of the Board were held during the year. For details of the meetings of the Board, please refer to the Corporate Governance report, which forms part of this report.

### 7. PARTICULARS OF CONTRACTS OR ARRANGEMENTS MADE WITH RELATED PARTIES

All contracts/ arrangements/ transactions entered by the Company during the financial year with related parties were in the ordinary course of business and on an arm's length basis.

There are no materially significant related party transactions made by the Company with Promoters, Directors, Key Managerial Personnel or other designated persons which may have a potential conflict with the interest of the Company at large.

All related party transactions are placed before the Audit Committee as also the Board for approval. Prior omnibus approval of the Audit Committee is obtained as per SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 for the transactions which are of a foreseen and repetitive nature. The Company has developed a Policy on Related Party Transactions for the purpose of identification and monitoring of such transactions.

Particulars of contracts or arrangements with related parties referred to in Section 188(1) of the Companies Act, 2013, in the prescribed Form AOC-2, is appended as **Annexure - 2** to this report.

These have been discussed in detail in the Notes to the Standalone Financial Statements in this Annual Report.

### 8. DEPOSITS

The Company has not accepted any fixed deposits attracting the provisions of the Companies Act, 2013 and, as such, no amount of principal or interest was outstanding as of the Balance Sheet date.

### 9. STATUTORY AUDITORS

The period of appointment of M/s. K.P Rao Associates, Chartered Accountants, Hyderabad (Firm Reg. No. 003136S) as the Statutory Auditors of the Company expires at this Annual General Meeting. Pursuant to the provisions of Section 139(2) of the Companies Act, 2013 the existing Auditors cannot be reappointed at the ensuing Annual General Meeting and the Board recommends the appointment of M/s. K.P. Rao & Co, Chartered Accountants, Bangalore (Firm Reg. No. 03135S) as Statutory Auditors, to hold office for a period of five consecutive financial years from the conclusion of this Annual General Meeting, subject to ratification of their appointment at every Annual General Meeting. Necessary certificate has been obtained from the Auditors as per Section 139(1) of the Companies Act, 2013. The Auditor's observations are suitably explained in notes to the Accounts and are self-explanatory.

### 10. SECRETARIAL AUDITORS

Pursuant to the provisions of Section 204 of the Companies Act, 2013 and The Companies (Appointment

and Remuneration of Managerial Personnel) Rules, 2014, the Company has appointed M/s. ASN Associates, a firm of Company Secretaries in Practice to undertake the Secretarial Audit of the Company. The Secretarial Audit Report is annexed herewith as '**Annexure 3**' to this report.

## 11. INTERNAL AUDITORS

The Board of Directors based on the recommendations of the Audit Committee have appointed M/s. Seshagiri Rao & Associates, Chartered Accountants, Hyderabad for the financial year 2017-18, who has to act in an Independent manner and also responsible for regulatory and legal requirements relating to operational processes and internal systems. They report directly to the Board of Directors.

## 12. CREDIT & GUARANTEE FACILITIES

The Company has been availing Packing Credit limits and Term Loan and other facilities from Bank of India, Main Branch, Visakhapatnam.

## 13. PARTICULARS REGARDING ENERGY CONSERVATION, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNINGS AND OUTGO

The information on conservation of energy, technology absorption and foreign exchange earnings and outgo stipulated under Section 134(3)(m) of the Companies Act, 2013 read with Rule 8 of The Companies (Accounts) Rules, 2014, is annexed herewith as "**Annexure 4**" to this report.

## 14. MANAGEMENT DISCUSSION ANALYSIS

Pursuant to the provisions of Regulation 34(2) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 a report on Management Discussion & Analysis is herewith annexed as "**Annexure 5**" to this report.

## 15. CORPORATE GOVERNANCE

The Company has been making every endeavor to bring more transparency in the conduct of its business. As per the requirements of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, a compliance report on Corporate Governance for the year 2016-17 and a Certificate from the Auditors of the Company are furnished which form part of this Annual Report as **Annexure - 6 & 7**.

## 16. CORPORATE SOCIAL RESPONSIBILITY (CSR)

The Company as part of its Corporate Social Responsibility (CSR) initiative, undertook projects like sanitation development, facilitating pure drinking water by setting up RO Plant to the identified rural areas at and around the factory at Yelamanchili, Andhra Pradesh and also a proposal for installation of LED lights at and around the Factory premises is yet to materialized in the years to come.

The Annual Report on CSR activities is annexed herewith as '**Annexure 8**' to this report. The CSR Policy is posted on the website of the Company.

The CSR initiatives of your Company were under the thrust areas of:

1. Health: Affordable solutions for healthcare through improved access, awareness and health seeking Behavior, Sanitation.
2. Skill Development: Access to quality education, training and skill enhancement.

## 17. EXTRACT OF ANNUAL RETURN

In accordance with Section 134(3)(a) of the Companies Act, 2013, an extract of the Annual Return in the Form No. MGT - 9 is appended as **Annexure - 9** to the Board's report.

## 18. INTERNAL CONTROL SYSTEMS & THEIR ADEQUACY

The Board has adopted the policies and procedures for ensuring the orderly and efficient conduct of its business, including adherence to the Company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial disclosures.

**19. DIRECTORS AND KEY MANAGERIAL PERSONNEL**

Based on the recommendation of Nomination and Remuneration Committee and subject to approval of the shareholders in the ensuing Annual General Meeting, the Board of Directors have appointed Mr. G.V.V. Satyanarayana as Whole Time Director of the Company for a period of five years, designated as Director- Finance, Accordingly, resolutions seeking approval of Shareholders are included in the Notice convening the Annual General Meeting.

In accordance with the provisions of Section 152 of the Companies Act, 2013, Mrs. Jeeja Valsaraj, Director of the Company retire by rotation and being eligible, have offered herself for re appointment.

All the Independent Directors have given declarations stating that they meet the criteria of independence as per the provisions of Section 149 of the Companies Act, 2013 and SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

There was no resignation / appointment and removal of any Key Managerial Personnel during the year. The company has designated Mr. G.V.V. Satyanarayana as CFO of the Company w.e.f. 12.07.2016 in addition to his responsibilities as Director - Finance.

A brief profile of the Directors of the Company is annexed herewith as Annexure 10 to this report.

**20. DISCLOSURE RELATING TO REMUNERATION OF DIRECTORS, KEY MANAGERIAL PERSONNEL AND PARTICULARS OF EMPLOYEES AS PER SECTION 197(12) UNDER RULE 5(2) OF THE COMPANIES (APPOINTMENT AND REMUNERATION OF MANAGERIAL PERSONNEL) RULES, 2014**

The information required pursuant to Section 197 read with Rule 5 of The Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 in respect of employees of the Company is herewith annexed as **Annexure - 11** to this report.

**21. DIRECTORS' RESPONSIBILITY STATEMENT AS REQUIRED UNDER SECTION 134 (3) (C) OF THE COMPANIES ACT, 2013**

Pursuant to Section 134 (5) of the Companies Act, 2013, your Directors confirm that to the best of their knowledge and belief and according to the information and explanation obtained by them,

(a) In the preparation of the annual accounts for the Financial Year ended March 31, 2017, the applicable accounting standards had been followed along with proper explanation relating to material departures;

(b) The directors have selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the company at the end of the financial year and of the profit and loss of the company for that period;

(c) The directors had taken proper and sufficient care towards the maintenance of adequate accounting records in accordance with the provisions of this Act for safeguarding the assets of the company and for preventing and detecting fraud and other irregularities;

(d) The directors have prepared the annual accounts for the financial year 2016-17 on a going concern basis;

(e) The directors have laid down internal financial controls, which are adequate and are operating effectively; and

(f) The directors have devised proper systems to ensure compliance.

**22. SIGNIFICANT AND MATERIAL ORDERS PASSED BY THE REGULATORS/COURTS OR TRIBUNALS**

There were no significant and material Orders passed by the Regulators or Courts or Tribunals impacting the going concern status and Company's operations in future.

**23. MATERIAL CHANGES AND COMMITMENT**

There were no material changes and commitments affecting the financial position of the Company that have occurred between the end of the Financial Year 2016-17 of the Company and the date of the report.

**24. VIGIL MECHANISM / WHISTLE BLOWER POLICY**

The Company has a Whistle Blower Policy framed to deal with instance of fraud and mismanagement, if any in the Group. The details of the Policy are explained in the Corporate Governance Report and also posted on the website of the Company ([www.coastalcorp.co.in](http://www.coastalcorp.co.in)).

**25. RISK MANAGEMENT POLICY**

The Company reviews the process of risk management in your Company. Risk management is interlinked with the annual planning exercise. During the year, the Company manages, monitors the principal risks and uncertainties that can impact its ability to achieve its strategic objectives.

**26. PARTICULARS OF LOANS, GUARANTEES AND INVESTMENTS PURSUANT TO SECTION 186 OF THE COMPANIES ACT, 2013**

The particulars of loans, guarantees and investments have been disclosed in the financial statements.

**27. ANNUAL EVALUATION OF BOARD PERFORMANCE AND PERFORMANCE OF ITS COMMITTEES AND OF DIRECTORS**

Pursuant to the provisions of the Companies Act, 2013 and SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Board has carried out the annual performance evaluation of its own performance, the Directors individually as well as the evaluation of the working of its Audit and other Committees.

An exercise was carried out to evaluate the performance of individual Directors including the Chairman of the Board, who were evaluated on parameters such as level of engagement and contribution, independence of judgement, safeguarding the interest of the Company and its minority shareholders etc.

The performance evaluation of the Independent Directors was carried out by the entire Board. The performance evaluation of the Chairman and the Non Independent Directors was carried out by the Independent Directors who also reviewed the performance of the Secretarial Department. The Directors expressed their satisfaction with the evaluation process.

**28. HUMAN RESOURCES**

Your Company considers its Human Resources as the key to achieve its objectives. Keeping this in view, your Company takes utmost care to attract and retain quality employees. The employees are sufficiently empowered and such work environment propels them to achieve higher levels of performance. The unflinching commitment of the employees is the driving force behind the Company's vision. Your Company appreciates the spirit of its dedicated employees.

**29. PREVENTION, PROHIBITION AND REDRESSAL OF SEXUAL HARASSMENT AT WORK PLACE**

Your Company strongly supports the rights of all its employees to work in an environment free from all forms of harassment. The Company has also constituted an Internal Committee, known as Anti Sexual Harassment Committee to address the concerns and complaints of sexual harassment and to recommend appropriate action. The Committee aims to provide protection to Employees at the workplace and prevent and redress complaints of sexual harassment and for matters connected or incidental thereto, with the objective of providing a safe working environment, where Employees feel secure. There were no cases filed pursuant to the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013.



**30. ACKNOWLEDGEMENTS:**

Your Directors take this opportunity to express their sincere appreciation to the shareholders, customers, bankers, suppliers and other business associates for their excellent support and cooperation extended by them.

Your Directors gratefully acknowledge the ongoing co-operation and support provided by the Central and State Governments, Stock Exchanges, SEBI, RBI and other Regulatory Bodies.

On behalf of the Board

For **COASTAL CORPORATION LIMITED**

Sd/-  
(T. VALSARAJ)  
MANAGING DIRECTOR

Sd/-  
(G.V.V. SATYANARAYANA)  
DIRECTOR-FINANCE

Place: Visakhapatnam

Date: 08.08.2017

**ANNEXURE I****Form AOC-1****Statement containing salient features of the financial statement of Subsidiaries/Associate Companies/Joint Ventures****Part "A": Wholly Owned Subsidiaries**

(Amounts in Rs.)

<b>Sl. No.</b>	<b>Particulars</b>	<b>Continental Fisheries India Private Limited</b>	<b>Seacrest Seafoods Inc.</b>
1.	CIN of the Subsidiary	U05000AP2014PTC094907	---
2.	Reporting period for the subsidiary concerned, if different from the holding company's reporting period	01.04.2016 to 31.03.2017	01.04.2016 to 31.03.2017
3.	Reporting currency and Exchange rate as on the last date of the relevant Financial year in the case of foreign subsidiaries	Rupee (INR)	Dollor (USD)
4.	Share capital	Rs. 2,76,000	10,00,000
5.	Reserves & surplus	Rs. (5,103,416)	(6,95,499)
6.	Total assets	Rs. 7,466,084	30,96,638
7.	Total Liabilities	Rs. 7,466,084	30,96,638
8.	Investments	Nil	Nil
9.	Turnover	Nil	70,47,775
10.	Profit before taxation	Rs. (1,104,298)	(5,36,185)
11.	Provision for taxation	Nil	---
12.	Profit/Loss after taxation	Rs. (1,157,512)	(5,36,185)
13.	Proposed Dividend	Nil	Nil
14.	% of shareholding	100%	100%

**Part "B" : Associates & Joint Ventures - NIL**

As per our Report

**For K.P. Rao Associates**

Chartered Accountants

Sd/-

(V.V.S. Bhagavan)

Partner

M.No: 08571

Place: Visakhapatnam

Date: 29.05.2017

By order of the Board

Sd/-

(T.Valsaraj)

Managing Director

Sd/-

(G.V.V Satyanarayana)

Director - Finance &amp; CFO

**ANNEXURE 2****FORM NO. AOC -2**

Form for Disclosure of particulars of contracts/arrangements entered into by the company with related parties referred to in sub section (1) of section 188 of the Companies Act, 2013 including certain arms length transaction under third proviso thereto.

1. Details of contracts or arrangements or transactions at Arm's length basis.

<b>Name of the Related Party</b>	<b>Nature of Relationship</b>	<b>Duration of Contracts</b>	<b>Salient Terms</b>	<b>Amount (Rs. in Lakhs)</b>
Shri T. Valsaraj	Managing Director	Ongoing	Opening Balance Remuneration Commission Amount Paid Amount Received	21.19 33.00 62.86 60.00 60.00
Shri. G.V.V. Satyanarayana	Director - Finance	Ongoing	Opening Balance Remuneration Amount Paid Amount Received Commission	12.53 21.00 50.00 50.00 31.43
M/s. Balaji Sea Foods Limited	As per Section 2(76)(V)	Ongoing	Opening Balance Amount Paid Amount Received	8.01 1.10 --
M/s. Coastal Developers Private Limited	As per Section 2(76)(IV)	Completed as on 31.03.2017	Amount Paid Amount Received For Purchase of Premises	5.28 5.28 13.65
M/s. Continental Fisheries India Private Limited	Wholly Owned Subsidiary	Ongoing	Opening Balance Advance	102.68 0.50
M/s. Seacrest Seafoods Inc.	Wholly Owned Subsidiary	Ongoing	Investment in Equity Sale of Shrimp Amount received against sales	606.57 3069.66 1947.55
M/s. Ting Tai India Private Limited	As per Section 2(76)(IV)	Ongoing	Advance for purchase Amount paid Amount received	145.20 173.86 107.00
Jeeja Valsaraj	Director	--	Sitting Fees	0.36
Vijeta Valsaraj	Relative of Director	Ongoing	Salary	6.00

As per our report  
**For K.P. Rao Associates**  
Chartered Accountants

On behalf of the Board

Place: Visakhapatnam  
Date: 29.05.2017

Sd/-  
(V.V.S. Bhagavan)  
Partner, MNo. 08571

Sd/-  
(T. Valsaraj)  
Managing Director

Sd/-  
(G.V.V. Satyanarayana)  
Director - Finance & CFO

**ANNEXURE - 3**  
**FORM NO. MR - 3**  
**SECRETARIAL AUDIT REPORT**  
**FOR THE FINANCIAL YEAR ENDED 31ST MARCH, 2017**

To,  
The Members,  
M/s Coastal Corporation Limited  
15-1-37/3, Nowroji Road,  
Jayapradha Apartments, Maharanipeta,  
Visakhapatnam - 530 002, Andhra Pradesh

We have conducted the Secretarial Audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by M/s Coastal Corporation Limited (CIN: L63040AP1981PLC003047) (here-in-after called the Company). Secretarial Audit was conducted in a manner that provided us a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing our opinion thereon.

Based on our verification of the books, papers, minute books, forms and returns filed and other records maintained by the Company and also the information provided by the Company, its Officers, Agents and Authorized Representatives during the conduct of Secretarial Audit, We hereby report that in our opinion, the Company has, during the audit period covering the Financial Year ended on 31st March, 2017, complied with the Statutory provisions listed hereunder and also that the Company has proper Board-processes and compliance-mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

We have examined the books, papers, minute books, forms and returns filed and other records maintained by M/s Coastal Corporation Limited for the Financial Year ended on 31st March, 2017 according to the provisions of:

- (i) The Companies Act, 2013 (the Act) and the Rules made thereunder;
- (ii) The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the Rules made thereunder;
- (iii) The Depositories Act, 1996 and the Regulations and Bye-laws framed thereunder;
- (iv) Foreign Exchange Management Act, 1999 and the Rules and Regulations made thereunder to the extent of Foreign Direct Investment, Overseas Direct Investment and External Commercial Borrowings;
- (v) The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act'):-
  - (a) The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011;
  - (b) The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 1992;
  - (c) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009;
  - (d) The Securities and Exchange Board of India (Employee Stock Option Scheme and Employee Stock Purchase Scheme) Guidelines, 1999 - Not Applicable as the Company has not issued any ESOP during the financial year under review;
  - (e) The Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008 - Not applicable as the Company has not issued any debt securities during the financial year under review;

- (f) The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993 regarding the Companies Act and dealing with client - not applicable;
- (g) The Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2009 - Not applicable as the Company has not delisted its equity shares from any stock exchange during the financial year under review; and
- (h) The Securities and Exchange Board of India (Buyback of Securities) Regulations, 1998 - Not applicable as the Company did not buy back its equity shares from any stock exchange during the financial year under review;
- (vi) We have relied on the representation made by the Company and its officers for systems and mechanisms formed by the Company for compliances under other applicable Acts, Laws and Regulations to the Company.

We are of the opinion that the Management has complied with the following Laws specifically applicable to the Company:

- (a) Factories Act, 1948
- (b) Industrial Disputes Act, 1947
- (c) The Payment of Wages Act, 1936
- (d) The Minimum Wages Act, 1948
- (e) Employees Provident Funds and Miscellaneous Provisions Act, 1952
- (f) The Payment of Bonus Act, 1965
- (g) The Payment of Gratuity Act, 1972
- (h) The Contract Labour (Regulation & Abolition) Act, 1970
- (i) The Child Labour (Prohibition & Regulation) Act, 1986
- (j) The Industrial Employment (Standing Order) Act, 1946
- (k) The Employee Compensation Act, 1923
- (l) Trade Marks Act, 1999
- (m) Customs Act, 1962
- (n) The Water (Prevention and Control of Pollution) Act, 1974
- (o) The Air (Prevention and Control of Pollution) Act, 1981
- (p) Prevention of Food Adulteration Act, 1954
- (q) Export (Quality and Inspection) Act, 1963
- (r) The Indian Boilers Act, 1923

We have also examined compliance with the applicable Clauses of the following:

- (i) Secretarial Standards issued by The Institute of Company Secretaries of India.
- (ii) The SEBI (LODR) Regulations, 2015 and the Listing Agreements entered into by the Company with the Stock Exchanges.

During the period under review the Company has complied with the provisions of the Act, Rules, Regulations, Guidelines, Standards, etc. mentioned above except to the extent as mentioned below:

- (i) Few Forms were filed with additional fees, this should be reported as deemed compliance by reference of payment of additional fees.

We further report that:

The Board of Directors of the Company is duly constituted with proper balance of Executive Directors, Non-Executive Directors and Independent Directors. The changes in the composition of the Board of Directors that took place during the period under review were carried out in compliance with the provisions of the Act.

For the purpose of this Secretarial Audit, the Company has provided us some of the required secretarial documents in soft copy only.

Adequate notice is given to all Directors to schedule the Board Meetings, Agenda and detailed notes on Agenda were sent at least Seven Days in advance, and a system exists for seeking and obtaining further information and clarifications on the Agenda Items before the meeting and for meaningful participation at the meeting.

Majority decision is carried through and none of the Directors in any Meeting dissented on any Resolution and hence there was no instance of capturing and recording any dissenting Member's view in the Minutes.

We further report that there is scope to improve the systems and processes in the Company to be commensurate with the size and operations of the Company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines.

For **ASN Associates**  
Company Secretaries

**Sd/-**

Satyanarayana A

Partner

FCS No.: 3986

C P No.: 2354

Place: Visakhapatnam

Date: 08.08.2017

\*This report is to be read with our letter of even date which is annexed as 'Annexure A' and forms an integral part of this report.

**'ANNEXURE A'**

To,  
The Members,  
Coastal Corporation Limited  
Visakhapatnam - 530002.

Our report of even date is to be read along with this letter.

1. Maintenance of Secretarial Record is the responsibility of the Management of the company. Our responsibility is to express an opinion on these Secretarial Records based on our audit.
2. We have followed the audit practices and processes as were appropriate to obtain reasonable assurance about the correctness of the contents of the Secretarial Records. The verification was done on test basis to ensure that correct facts are reflected in Secretarial Records. We believe that the processes and practices, we followed provide a reasonable basis for our opinion.
3. We have not verified the correctness and appropriateness of financial records and Books of Accounts of the Company.
4. Wherever required, we have obtained the Management representation about the compliance of Laws, Rules and Regulations and happening of events etc.
5. The compliance of the provisions of Corporate and other applicable Laws, Rules, Regulations, Standards is the responsibility of Management. Our examination was limited to the verification of procedures on test basis.
6. The Secretarial Audit Report is neither an assurance as to the future viability of the Company nor of the efficacy or effectiveness with which the Management has conducted the affairs of the Company.

For **ASN Associates**

**Sd/-**

SATYANARAYANA. A

Practicing Company Secretary

FCS No.3986

C P No.:2354

Date: 08.08.2017  
Place: Visakhapatnam

**ANNEXURE - 4****CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION AND  
FOREIGN EXCHANGE EARNINGS AND OUTGO**

**[Section 134(3)(m) of the Companies Act, 2013 read with Rule 8(3) of The Companies  
(Accounts) Rules, 2014]**

**(A) CONSERVATION OF ENERGY**

Wherever possible energy conservation measures have already been implemented and there is no major area where further energy conservation measures can be taken. However, efforts to conserve and optimize the use of energy through improved operational methods and other means have been continuing.

Utmost priority has been given in achieving reduction in per unit consumption of energy as well as finding alternate cheaper source of energy.

<b>S. No.</b>	<b>POWER AND FUEL CONSUMPTION :</b>	<b>Current Year 31.03.2017</b>	<b>Previous year 31.03.2016</b>
a)	Electricity : Purchase Units Total Amount (in Rs.) Rate/Unit (in Rs.)	6573418 48123779 7.32	54,97,990 3,93,79,407 7.16
b)	Own Generation : Through D.G. Units Total Amount (in Rs.) Unit/Lt. of Diesel Oil Cost/Unit (in Rs.)	191303.4 3926158 3.15 20.52	1,64,662 28,74,480 3.20 17.45

**(B) TECHNOLOGY ABSORPTION:**

Not Applicable.

**(C) FOREIGN EXCHANGE EARNINGS AND OUTGO:**

During the period under review, the Foreign Exchange Earnings and Outgo is as follows:

<b>Particulars</b>	<b>2016-17</b>	<b>2015-16</b>
Foreign Exchange Earnings	427,07,94,419	299,09,98,215
Foreign Exchange Outgo	13,78,34,299	12,25,11,226

By order of the Board

Sd/-

Date : 08.08.2017  
Place: Visakhapatnam

G.V.V. Satyanarayana  
Director - Finance & CFO



**ANNEXURE - 5****(Annexure to the Directors' Report)****MANAGEMENT DISCUSSION AND ANALYSIS****INDUSTRY STRUCTURE AND DEVELOPMENTS**

Seafood Processing in India is entirely export oriented. Marine products have created a huge demand in the world market. With the high unit value, seafood has been acclaimed as one of the fastest moving commodity in the world market. India with its long coast line and an exclusive economic zone has enormous potential for developing the fisheries and aquaculture in coastal states.

Indian ports handled a total marine cargo of 11,34,948 tons worth Rs 37,870.90 crore (5,777.61 million dollars) in 2016-17 as compared to 9,45,892 tons worth Rs 30,420.83 crore (4,687.94 million dollars) in 2015-16. Vizag, Kochi, Kolkata, Pipavav and Jawaharlal Nehru Port (JNP) were major ports that handled the marine cargo during 2016-17. Exports improved from Vizag, Kochi, Kolkata, Pipavav, JNP, Krishnapatanam and Tuticorin as compared to 2015-16.

The overall export of shrimp during 2016-17 was pegged at 4, 34,484 MT worth USD 3,726.36 million. USA was the largest import market for frozen shrimp (1, 65,827 MT), followed by the EU (77,178 MT), South East Asia (1, 05,763 MT), Japan (31,284 MT), Middle East (19,554 MT), China (7818 MT) and other countries (27,063 MT).

The export of Vannamei shrimp, a major seafood delicacy, improved from 2, 56,699 MT to 3,29,766 MT in 2016-17, registering a growth of 28.46 per cent in quantity. In value terms, 49.55 per cent of total Vannamei shrimp was exported to USA followed by 23.28 per cent to South East Asian countries, 13.17 per cent to the EU, 4.53 per cent to Japan, 3.02 per cent to the Middle East and 1.35 per cent to China

**Business Review**

Your Company has already established its long standing presence in the international markets. The Company endeavours through its quality control division to enhance the quality of products by taking careful steps and to give the products at best prices to the customers.

**Mile Stones**

Your Company is consistently working towards its goal. The hard work of the management was truly recognized when the company won the following National Awards during the year on 27.06.2017 which was presented collectively by Shri. Kalraj Mishra, the Union Minister of Micro, Small & Medium Enterprises, Shri. Haribhai Chaudhary, Union Minister of State for MSME and Shri. Giriraj Singh, Union Minister of State for MSME:

- a. Outstanding Export Performance in Medium Enterprises (Manufacturing)
- b. Outstanding Entrepreneurship in Medium Enterprises (Manufacturing)

The enhanced production of the plants situated at Marikavalasa and Yelamanchili in Visakhapatnam District of Andhra Pradesh and also the multidimensional presence of the company will help cater to the increased demand for Shrimp in international markets.

During the year the Company has started its Operations in Bhubaneswar with a motive to expand the business and meet the increased demand of customers.

**Outlook**

Riding on a robust demand for its frozen shrimp, India exported 1134948 tonnes of seafood, worth an all time high \$5.78 billion (Rs. 37870.90 Crore) in 2016-17, against 945892 tonnes and \$4.69 billion a year earlier, according to the MPEDA with USA and South East Asia continuing to be the major importers while

the demand from the European Union (EU) grew substantially during the period.

Frozen shrimp maintained its position as the top item of export, accounting for 38.28 per cent in quantity and 64.50 per cent of the total earnings in dollar terms. Shrimp exports increased by 16.21 per cent in terms of quantity and 20.33 per cent in dollar terms.

Vizag port exported 1,59,973 tons of marine cargo worth Rs 9,294.31 crore (1,401.94 million US dollars) in 2016-17 as compared to 1,28,718 tons worth Rs 7,161 crore (1,105.76 million dollars) in 2015-16.

### **Opportunities and Threats**

#### **Opportunities:**

Indian seafood has significant presence in the world seafood in commodity trade, increased commodity diversification has been one of the major strength achieved over the years. Countries like Middle East, China and South East Asian countries have created opportunity for commodity diversification of seafood. HACCP has helped the Indian seafood industry in becoming more organized and process-oriented. The international trade scenario is changing fast and the importers are insisting on stringent quality standards.

#### **Threats:**

Overexploitation and targeted fishing led to declining catch trends, Illegal, unreported and unregulated (IUU) fishing remains a major threat to marine ecosystem and decline in global catches is mainly due to the environmental issues, like ecological imbalance. The aqua culture activity is dependent on climatic conditions prevailing during season to season, which is unpredictable. Volatility of international prices of shrimps and fluctuating foreign exchange rates, US anti-dumping duty and US Countervailing Duty continues to be the major areas of threat for the industry. However, development of domestic market to support exports, strict adherence of traceability, scientific pond management, a judicious approach on prices and forex management is expected to reduce the impact of threats to a great extent.

The two factories of your company are well equipped and approved by USFDA and European union. Three decades in the trade, the Company's brands namely "Coastal", "Coastal Gold", Coastal Premium" are well established in the International Markets and have lot of scope for exploring new markets as its ongoing process.

#### **Internal Control Systems And Their Adequacy:**

The company has a proper and adequate system of internal controls to ensure that all assets are safeguarded and protected against loss from unauthorized use or disposition and that all transactions are properly authorized recorded and reported correctly. Further, the internal control system is designed to ensure that all the financial and other records are reliable for preparing financial statements and for maintaining accountability of the assets. On the basis of the appraisal, potential risks are identified and preventive measures are initiated depending on the perceived gravity of the risk.

#### **Discussion on financial performance with respect to operational performance:**

The company performed excellently well in its export, wholesale and retail business and posted an impressive profit after tax of Rs. 13.4 Crores as compared to Rs. 7.91 Crores during last year (growth of 69.4%) and record breaking revenues of Rs. 437.00 Crores as compared to Rs. 307.68 Crores during the last year (growth of 42%).

The Company expects increased turnover and profitability in the current year with the availability of abundant quantity of raw material, devaluation of rupee and high price realization for the products in the international markets due to demand and supply position.

**ANNEXURE - 6****CORPORATE GOVERNANCE REPORT FOR THE YEAR 2016-2017**

(As required under Regulation 27(2) of the SEBI (LODR) Regulations, 2015)

**1. COMPANY'S PHILOSOPHY ON CODE OF CORPORATE GOVERNANCE**

Over the years, CCL has shown a commitment towards effective corporate governance and has always been at the forefront of benchmarking its internal systems and policies with global practices. We believe that it is imperative for us to manage our business affairs in the most fair and transparent manner with a firm commitment to our values. It is committed to provide fair, transparent and equitable treatment to all its stakeholders. This is vital to gain and retain the trust of our stakeholders.

**2. BOARD OF DIRECTORS:****SIZE OF THE BOARD**

The composition of Board is in consonance with the requirements of Regulation 17 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. As on 31st March, 2017, CCL's Board consisted of 6 Members. The Company has two Executive Directors, one of whom is the Managing Director.

**(a) Composition and Category of Directors:**

As on 31st March, 2017, the strength of the Board of Directors is Six (6) and its composition is as follows :

(i) Executive Directors		
Mr. T. Valsaraj	-	Promoter & Managing Director
Mr. G.V.V.Satyanarayana	-	Whole-time Director designated as Director Finance & CFO
(ii) Non-Executive Director		
Mrs. Jeeja Valsaraj	-	Non-Executive Director
(iii) Non- Executive Independent Directors		
Mr. Kamireddi Venkateswara Rao	-	Independent Director
Mr. Sirangu Rajaram	-	Independent Director
Mr. M.V. Suryanarayana	-	Independent Director

**(b) Board Meetings & Related Information:**

During the year, Four (4) meetings of the Board of Directors were held on

30.05.2016	12.07.2016	03.11.2016	08.02.2017
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Every Director currently on the Board of the Company has personally attended at least one Board/ Committee of Directors Meeting in the financial year 2016-17.

Your Company has in place a structured induction and familiarization programme for all its Directors including the Independent Directors. The same can be viewed at the following link <http://www.coastalcorp.co.in/investor.php#>

Certificates have also been obtained from the Independent Directors confirming their position as Independent Directors on the Board of the Company in accordance with Section 149 of the Companies Act, 2013 read with Regulation 16(1)(b) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

The attendance particulars of each Director at the Board Meetings and last Annual General Meeting:

Name of the Director & DIN No	Category of Directors	No. of Board Meetings		Attendance at last AGM	No. of Directorship in other Public Companies	No. of Committee Membership in other public Companies	
		Held	Attended			Member	Chairman
Mr. T. Valsaraj (DIN No. 00057558)	Managing Director	4	4	---	--	--	--
Mr. G.V.V.Satyanarayana (DIN No. 00187006)	Whole Time Director	4	4	Present	--	--	--
Mrs. Jeeja Valsaraj (DIN No. 01064411)	Director	4	3	Present	--	--	--
Mr. S.Rajaram (DIN No. 01679004)	Independent Director	4	3	---	--	--	--
Mr. K. Venkateswara Rao (DIN No. 01678973)	Independent Director	4	4	Present	--	--	--
Mr. M.V.Suryanarayana (DIN No. 00372812)	Independent Director	4	3	Present	2	5	1

## COMMITTEES:

### (i) AUDIT COMMITTEE:

The Audit Committee comprises of the following three Directors as members:

Mr. S.Rajaram, Mr. Kamireddi Venkateswara Rao and Mrs. Jeeja Valsaraj.

The Audit Committee acts in accordance with the terms of reference specified by the Board which includes the recommendation for appointment, remuneration and terms of appointment of auditors of the Company, review and monitor the auditor's independence and performance and effectiveness of the audit process, examination of the financial statements and the auditor's report thereon, approval or any subsequent modification of transactions of the Company with related parties, scrutiny of inter-corporate loans and investments, valuation of undertakings or assets of the Company wherever it is necessary, evaluation of internal financial controls and risk management systems, monitoring the end use of funds raised through public offers and related matters. All the members of the Audit Committee are Non-Executive and Independent Directors. Mr. S. Rajaram is the Chairman of the Audit Committee. During the period under review, Four(4) meetings of the Audit committee were held on 30.05.2016, 12.07.2016, 02.10.2016, and 07.02.2017, Necessary quorum was present at all the meetings;

The details of meetings attended by the Directors are given below:

Sl. No.	Name of the Director	Designation	Category	No. of Audit Committee meetings attended
01.	Mr. S.Rajaram	Chairman	Independent Director	4
02.	Mr. K. Venkateswara Rao	Member	Independent Director	4
03.	Mrs. Jeeja Valsaraj	Member	Director	3

## (ii) NOMINATION AND REMUNERATION COMMITTEE:

The Committee comprises of the following Three Directors as members:

Mr. S. Rajaram, Mr. Kamireddi Venkateswara Rao and Mrs. Jeeja Valsaraj.

The main object of this Committee is to identify persons who are qualified to become directors and who may be appointed in senior management of the Company, recommend to the Board their appointment and removal and shall carry out evaluation of every Director's performance, recommend the remuneration package of both the Executive and the Non-Executive Directors on the Board and also the remuneration of Senior Management, one level below the Board. The Committee reviews the remuneration package payable to Executive Director(s) and recommends to the Board the same and acts in terms of reference of the Board from time to time.

The terms of reference of the Nomination and Remuneration Committee are as under:

- ❖ Formulation of the criteria for determining qualifications, positive attributes and independence of a director and recommend to the Board a policy, relating to the remuneration of the directors, key managerial personnel and other employees.
- ❖ Formulation of criteria for evaluation of Independent Directors and the Board.
- ❖ Devising a policy on Board diversity.
- ❖ Identifying persons who are qualified to become directors and who may be appointed in senior management in accordance with the criteria laid down, and recommend to the Board their appointment and removal.
- ❖ To recommend/review remuneration of Key Managerial Personnel based on their performance and defined assessment criteria.
- ❖ To decide on the elements of remuneration package of all the Key Managerial Personnel i.e. salary, benefits, bonus, stock options, pensions, etc.
- ❖ Recommendation of fee / compensation if any, to be paid to Non-Executive Directors, including Independent Directors of the Board.
- ❖ Payment / revision of remuneration payable to Managerial Personnel.
- ❖ While approving the remuneration, the committee shall take into account financial position of the Company, trend in the industry, qualification, experience and past performance of the appointee.
- ❖ The Committee shall be in a position to bring about objectivity in determining the remuneration package while striking the balance between the interest of the Company and shareholders.
- ❖ Any other functions / powers / duties as may be entrusted by the Board from time to time. The Company has adopted a policy relating to the remuneration for Directors, Key Managerial Personnel and other employees of the Company which is disclosed on the website of the Company

During the period the Nomination & Remuneration Committee Meetings were held on 28.05.2016 and 11.07.2017.

The details of meetings attended by the Directors are given below:

Sl. No.	Name of the Director	Designation	Category	No. of Nomination & Remuneration Committee meetings attended
01.	Mr. Sirangu Rajaram	Chairman	Independent Director	2
02.	Mr. K. Venkateswara Rao	Member	Independent Director	2
03.	Mrs. Jeeja Valsaraj	Member	Independent Director	2

#### Remuneration Policy:

Remuneration policy in the Company is designed to create a high performance culture. It enables the Company to attract, retain and motivate employees to achieve results. Our Business Model promotes customer centricity and requires employee mobility to address the needs. The remuneration structure is tailored to the regulations, practices and benchmarks prevalent in the industry.

The Company pays remuneration by way of salary, benefits, perquisites and allowances (fixed component) and commission (variable component as a % of Net Profits) to its Managing Director and Whole Time Director. Annual increments are decided by the Nomination and Remuneration Committee within the salary scale approved.

The Non-Executive Directors are also paid sitting fees for attending the meetings of the Board/ General Meetings or Committee thereof within the limits prescribed under the Companies Act as approved by the Board.

During the year 2016-17 the Company paid sitting fees to its Non-Executive Directors for attending meetings of the Board. The Company also reimburses the out-of-pocket expenses incurred by the Directors for attending the meetings. The Directors have at the Meeting of the Board of Directors held on 30.05.2016 approved the payment of commission to the Executive Directors within the ceiling of 5% each of the net profits of the Company as computed under the applicable provisions of the Act.

Name of Director	Designation	Remuneration Rs.
Mr. T.Valsaraj	Managing Director	2,75,000/- P.M from 01.04.2016 to 31.03.2017 + 2.5% commission on the Net Profits
Mr. G.V.V.Satyanarayana	Whole-time Director	1,75,000/- P.M from 01.04.2016 to 31.03.2017 + 1.25% commission on the Net Profits

#### (iii) STAKEHOLDER RELATIONSHIP COMMITTEE:

The Stakeholders Relationship committee comprises of the following 3 (Three) Directors as members:

Mrs. Jeeja Valsaraj, Mr. Sirangu Rajaram, Mr. Kamireddi Venkateswara Rao

Stakeholders Relationship Committee looks into the redressal of complaints of investors such as transfer or credit of shares, non-receipt of notices/annual reports etc.

## Status of Complaints :

No. of complaints received during the year	8
No. of complaints resolved during the year	8
No. of complaints pending at the end of the year	Nil

The Committee reviews the security transfers/transmissions, process of dematerialization and the investors' grievances and the systems dealing with these issues.

The Board has authorised the Company Secretary, who is also the Compliance Officer, to approve share transfers / transmissions and comply with other formalities in relation thereto.

All investor complaints, which cannot be settled at the level of the Compliance Officer, will be placed before the Committee for final settlement.

The terms of reference of the Committee are:

- ❖ transfer/transmission of shares/debentures and such other securities as may be issued by the Company from time to time;
- ❖ transfer/transmission of shares/debentures and such other securities as may be issued by the Company from time to time;
- ❖ issue of duplicate share certificates for shares/debentures and other securities reported lost, defaced or destroyed, as per the laid down procedure;
- ❖ issue new certificates against subdivision of shares, renewal, split or consolidation of share certificates / certificates relating to other securities;
- ❖ issue and allot right shares / bonus shares pursuant to a Rights Issue / Bonus Issue made by the Company, subject to such approvals as may be required;
- ❖ to approve and monitor dematerialization of shares / debentures / other securities and all matters incidental or related thereto;
- ❖ to authorize the Company Secretary and Head Compliance / other Officers of the Share Department to attend to matters relating to non-receipt of annual reports, notices, non-receipt of declared dividend / interest, change of address for correspondence etc. and to monitor action taken;
- ❖ monitoring expeditious redressal of investors / stakeholders grievances;
- ❖ all other matters incidental or related to shares

As mandated by SEBI, the quarterly Reconciliation of Share Capital Audit, highlighting the reconciliation of total admitted capital with National Securities Depository Limited (NSDL) and Central Depository Services (India) Limited (CDSL) vis-à-vis the total issued and listed capital is being carried out by a Practicing Company Secretary. This Audit confirms that the total issued and paid up capital is in agreement with the total number of shares held in physical and dematerialized form with NSDL and CDSL.

As on 31st March, 2017, 18,23,101 Equity Shares of Rs. 10/- each representing 71.71% of the total no. of shares are in dematerialized form. During the period 4 (four) meetings of the committee were held on 28.05.2016, 11.07.2016, 02.11.2016 and 25.01.2017 respectively.

The details of the Committee meetings attended by the Members are given below:

Sl. No.	Name of the Director	Designation	Category	No. of Stakeholders Relationship Committee meetings attended
01.	Mrs. Jeeja Valsaraj	Chairman	Non-Executive Director	3
02.	Mr. K. Venkateswara Rao	Member	Independent Director	4
03.	Mr. Sirangu Rajaram	Member	Independent Director	4

The Stakeholders Relationship Committee received and reviewed the Complaints received from the investors of the Company during the period 2016-17.

#### **Independent Directors' Meeting**

During the year under review, the Independent Directors met once on the 8th day of February, 2017, inter alia, to discuss:

- ❖ Evaluation of the performance of Non-independent Directors and the Board of Directors as a whole.
- ❖ Evaluation of the performance of the Chairman of the Company, taking into account the views of the Executive and Non-executive Directors.
- ❖ Evaluation of the quality, content and timelines of flow of information between the Management and the Board that is necessary for the Board to effectively and reasonably perform its duties.
- ❖ 3 of the Independent Directors were present at the Meeting.

#### **Name, Designation and Address of Compliance Officer:**

Ms. Swaroopa Meruva  
Company Secretary & Compliance Officer  
15-1-37/3, Jayaprada Apartments, Nowroji Road  
Maharanipeta, Visakhapatnam - 530 002  
Andhra Pradesh, India

#### **(iv) CSR COMMITTEE:**

The CSR Committee comprises of the following 3 Directors as Members:

Mr. G.V.V. Satyanarayana, Mr. Kamireddi Venkateswara Rao, Mrs. Jeeja Valsaraj

During the period, 3 (Three) meetings of the committee were held on 28.05.2016, 02.11.2016, and 28.01.2017.



The Committee meetings attended by the Members are given below

Sl. No.	Name of the Director	Designation	Category	No. of CSR Committee meetings attended
01.	Mr. G.V.V. Satyanarayana	Chairman	Director - Finance	3
02	Mr. K. Venkateswara Rao	Member	Independent Director	3
03.	Mrs. Jeeja Valsaraj	Member	Non - Executive Director	2

### PREVENTION OF INSIDER TRADING

The Company has adopted a Code of Conduct for Prevention of Insider Trading with a view to regulate trading in securities by the Directors and designated employees of the Company. The Code requires pre-clearance for dealing in the Company's shares and prohibits the purchase or sale of Company shares by the Directors and the designated employees while in possession of unpublished price sensitive information in relation to the Company and during the period when the Trading Window is closed. The Company Secretary & Head Compliance is responsible for implementation of the Code.

### PERFORMANCE EVALUATION

Pursuant to the provisions of the Companies Act, 2013 and the corporate governance requirements as prescribed by Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements), Regulations 2015 ("SEBI Listing Regulations"), the Board has carried out the annual performance evaluation of its own performance, the Directors individually as well as the evaluation of the working of its Audit, Nomination and Remuneration and Compliance Committees.

The performance evaluation of the Independent Directors was carried out by the entire Board. The performance evaluation of the Chairman and the Non Independent Directors was carried out by the Independent Directors who also reviewed the performance of the Secretarial Department. The Directors expressed their satisfaction with the evaluation process.

### (v) GENERAL BODY MEETINGS:

Location and time where last Three AGMs held:

Year	Date	Special Resolution	Time	Location
2015-2016	17.08.2016	Passed	10.30AM	D.No.6-42, Marikavalas a, Besides Toyota Showroom, Visakhapatnam-530 041, Andhra Pradesh, India
2014-2015	14.09.2015	Passed		
2013-2014	30.09.2014	Passed		

**EXTRA-ORDINARY GENERAL MEETING DURING THE PERIOD (2016-17):**

There was no Extra Ordinary General Meeting during the year under review.

**(vi) CORPORATE AFFAIRS & VISION:**

- (a) Advanced Planning Techniques and strategic supervision by the Board of Directors;
- (b) Excellent co-ordination at all levels of management to achieve the tasks.
- (c) Immediate attention towards customers' requirements and public relations.
- (d) Cautious approach in operations, rendering services efficiently and effectively to the clients and
- (e) Adequate response towards socio-economic responsibilities.
- (f) Focus on protecting the safety of the clients and the employees.
- (g) To design the standards, policies, procedures and best practices in addition to the existing policies.
- (h) To grow the company and to generate long term business results and expanding market presence.
- (i) To retain the talented and dedicated employees

**(vii) OTHER DISCLOSURES:**

- a) Disclosure of Related Party Transactions:

The particulars of transactions between the Company and its related parties are set out at Notes to financial statements. However these transactions are not likely to have any conflict with the Company's interest. The Policy on dealing with related Party Transactions can be viewed at: [www.coastalcorp.co.in](http://www.coastalcorp.co.in)

- b) Your Company has complied with all the requirements of the Stock Exchange(s) and the SEBI on matters related to Capital Markets. There were no penalties imposed or strictures passed against your Company by the statutory authorities in this regard.
- c) The company has established a whistle bowler policy.
- d) The company has complied with all the mandatory disclosure requirements under the Listing agreement and Listing Regulations, so far as applicable to the Company and also put efforts to make the non-mandatory disclosures to the extent they arise and are considered significant.
- e) The Managing Director and the Chief Financial Officer have certified to the Board in accordance with Regulation 33(2)(a) of SEBI Listing Regulations pertaining to CEO/CFO certification for the Financial Year ended 31st March, 2017.
- f) The Company does not have any Material Non-listed Indian Subsidiary as defined under Regulation 16 of SEBI Listing Regulations. It is, therefore, not required to have an Independent Director of the Company on the Board of such Subsidiary. The Policy on determining "material" subsidiaries can be viewed at: [www.coastalcorp.co.in](http://www.coastalcorp.co.in)
- g) Audit qualifications: During the year under review, there was no audit qualification on your Company's financial statements.
- h) Reporting of Internal Auditor: The internal auditor may report directly to the audit committee.

**(viii) MEANS OF COMMUNICATION:**

- ❖ The Quarterly results, intimation of Board Meetings date, Record Date, Book Closure of the Company are displayed on the BSE websites and published in the newspapers within 48hrs from the conclusion of the Board meeting.
- ❖ Financial results and other information are displayed in the Investor Relations section on the company's Website: [www.coastalcorp.co.in](http://www.coastalcorp.co.in)
- ❖ The Company has not issued any press release or made any presentations to the investors about its financial results during the year.
- ❖ A Management Discussion and Analysis (MD&A) of relevant matters forms part of the Annual Report.

**(ix) GENERAL SHAREHOLDERS INFORMATION:**

i) Thirty Sixth Annual General Meeting of the Company:

Date & time	:	29.09.2017 at 10:30 AM
Venue	:	D.No. 6-42, Besides Toyota Showroom, Marikavalasa, Visakhapatnam-530041, Andhra Pradesh, India

ii)	Financial Year	:	1st April to 31st March.	
ii)	Financial Calendar(Tentative)	:	Period	Approval of Quarterly Results
		:	1st Quarter ending 30.06.2017	1st week of August, 2017
		:	2nd Quarter and half year ending 30.09. 2017	1st week of November, 2017
		:	3rd Quarter ending 31.12. 2017	2nd week of February, 2017
		:	4th Quarter ending 31.03. 2018	Last week of May, 2018
iii)	Date of Book Closure	:	22.09.2017 to 29.09.2017	
iv)	Dividend Payable Date	:	Within 30 days from the date of declaration	
v)	Listing on Stock Exchanges	:	1.Bombay Stock Exchange 2.Delhi Stock Exchange 3.Ahmedabad Stock Exchange	
vi)	Registrars & Share Transfer Agents	:	M/s Big share Services Pvt. Ltd., Mumbai	
vii)	High/Low Market Price	:	Rs. 37.75/-	
viii)	Stock Code	:	Scrip ID : coastcorp - Scrip code : 501831	
	BSE ISIN(for Dematerialization)	:	INE377E01016	
ix)	CIN No	:	L63040AP1981PLC003047	
x)	Board Meeting for consideration of Accounts for the financial year ended March 31, 2016 and recommendation of dividend	:	29th May, 2017	

The Listing fees for the year 2017-18 has been paid to Bombay Stock Exchange.

**(xi). Share Transfer System:**

Transfers of these shares are done through the depository with no involvement of the Company. As regards transfer of shares held in physical form the transfer documents can be lodged with Bigshare Services Private Limited at Branch Office address mentioned below.

In compliance with the Listing Regulations, Certificates on Half-yearly basis confirming due compliance of share transfer formalities were complied with.

In addition, a Reconciliation of Share Capital Audit Report for reconciliation of the share capital confirming that the total issued capital of the Company is in agreement with the total number of shares in physical form and the total number of dematerialized shares held with CDSL, is placed before the Board on a quarterly basis. A copy of the Audit Report is submitted to the Stock Exchanges.

**(xii) Contact Information:**

As a Coastal Corporation Limited Shareholder - You are encouraged to contact the Registrar for all your shares related services and queries whose address is given below:

Name of the Registrar and Share Transfer Agent	Bigshare Services Private Limited, Mumbai
Head Office	E 2 & E3, Ansa Industrial Estate Saki-vihar Road, Sakinaka, Andheri(E), MUMBAI - 400 072 Telephone No. : 022 - 40430200 Fax : 022 - 28475207 Email : For Business relation : marketing@bigshareonline.com For Investor Query /Grievances: investor@bigshareonline.com
Branch Office	Bigshare Services Private Limited 306, Right wing, Amrutha Ville, Opp: Yashodha Hospital Somajiguda, Raj Bhavan Road Hyderabad - 500 082  Telephone No : 040 - 2337 4967 Fax : 040 - 2337 0295 Email : bsshyd@bigshareonline.com

**Registered Office of the Company**

i.	<b>Address for Correspondence</b>	<u>Registered Office :</u> 15-1-37/3, Jayaprada Apartments, Nowroji Road, Maharanipeta, Visakhapatnam – 530 002 Andhra Pradesh- India.
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**Plant Locations:**

The Company has two existing Plants located in and around Visakhapatnam District, Andhra Pradesh, India, the addresses of which are as follows:

- (a) Marikavalasa(V), Paradesipalem Panchayat, Visakhapatnam dist.
- (b) P. Dharmavaram Village, S.Rayavaram Mandal, Visakhapatnam Dist

**Shareholding Pattern:**

S.No	Category	As at 31 <sup>st</sup> March'2017	
		No. of Shares	% of Total No. of Shares
1	Promoters Foreign Promoters	830560 0	32.67 0
2	Banks/Financial Institutions, Insurance Companies(Central/State Govt. Institutions/Non-Government Institutions)	0	0
3	Body Corporates	11601	0.46
4	NRIs	826900	32.53
5	Indian Public	873139	34.34
Total		25,42,200	100.00%

**(xiii) Dematerialization of Equity Shares and Liquidity:**

The Company's Equity Shares are listed on Mumbai, Ahmedabad and Delhi Stock Exchanges with a view to provide liquidity to the Shareholders.

The MOU with CDSL for Dematerialization of Shares and appointment of M/s. Bigshare Services Private Limited as Registrar & Share Transfer Agents of the Company and for related matters have been continuing.

Under the Depository System, the International Securities Identification Number (ISIN) allotted to the Company's shares is INE377E01016.

**(xiv) Dividend Policy:**

Dividends, other than interim dividend(s), are to be declared at the annual general meeting of shareholders based on the recommendation of the Board of Directors. Generally, the factors that may be considered by the Board of Directors before making any recommendations for dividend include, without limitation, the Company's future expansion plans and capital requirements, profits earned during the fiscal year, cost of raising funds from alternate sources, liquidity position, applicable taxes including tax on dividend, as well as exemptions under tax laws available to various categories of investors from time to time and general market conditions.

**(xv) Market Price Data:**

The shares are infrequently traded on the Stock Exchanges and hence there is no much change in the share price during the year. However at the beginning of the year the Share Price was Rs. 12.65/- and after the share price increased to Rs. 37.75/-. The trading lot of the Equity Shares have been successfully changed from 100 to 1 as per the BSE letter dated 15.09.2016.

**(xvi) Outstanding GDRs Shares or ADRs Shares or warrants or any convertible instruments, conversion date and likely impact on equity:**

The Company has not issued any GDRs / ADRs / Warrants or any convertible instruments.

**(xvii) Commodity price risk or foreign exchange risk and hedging activities :**

Please refer Management Discussion Analysis.

**(xviii) Distribution of Shareholding as on 31.03.2017:**

Shareholding	No. of Shareholders	% of Total	Share Amount (Rs.)	% of Total
1 to 5000	922	79.9653	2246320	8.8361
5001 to 10000	137	11.8820	1094170	4.3040
10001 to 20000	35	3.0356	534600	2.1029
20001 to 30000	9	0.7806	242930	0.9556
30001 to 40000	10	0.8673	373980	1.4711
40001 to 50000	4	0.3469	190000	0.7474
50001 to 100000	9	0.7806	684000	2.6906
100001 to 500000	15	1.3010	3360120	13.2174
500001 to 1000000	3	0.2602	1951280	7.6756
1000001 to 5000000	9	0.7806	14744600	57.9994
Total:	1153		25422000	100.00

**(xix) DECLARATION REGARDING COMPLIANCE BY BOARD MEMBERS AND SENIOR MANAGEMENT PERSONNEL WITH THE COMPANY'S CODE OF CONDUCT**

In terms of SEBI (LODR) Regulations, 2015, I hereby confirm that all the Board members and Senior Management Personnel of the Company have affirmed compliance with the respective Codes of Conduct, as applicable to them for the year ended 31st March, 2017.

For **COASTAL CORPORATION LIMITED**

Sd/-

(T. Valsaraj)

Managing Director

Date: 08.08.2017

Place: Visakhapatnam

**CEO/CFO Certification:**

We, T.Valsaraj, Managing Director and G.V.V.Satyanarayana, Chief Financial Officer, to the best of our knowledge and belief, Certify that:

- a. We have reviewed the financial statements including cash flow statement (standalone and consolidated) for the financial year ended March 31, 2017 and to the best of our knowledge and belief:
  - i. these statements do not contain any materially untrue statement or omit any material factor contain statements that might be misleading;
  - ii. these statements together present a true and fair view of the Company's affairs and are in compliance with existing accounting standards, applicable laws and regulations.
- b. There are, to the best of our knowledge and belief, no transactions entered into by the Company during the year, which are fraudulent, illegal or violative of the Company's code of conduct.
- c. We accept responsibility for establishing and maintaining internal controls for financial reporting and that we have evaluated the effectiveness of internal control systems of the Company pertaining to financial reporting and have disclosed to the auditors and the Audit Committee, deficiencies in the design or operation of such internal controls, if any, of which we are aware and the steps we have taken or propose to take to address these deficiencies.
- d. We have indicated to the auditors and the Audit Committee:
  - i. Significant changes in the internal control over financial reporting during the year;
  - ii. Significant changes in the accounting policies during the year and that the same have been disclosed in the notes to the financial statements; and
  - iii. That there are no instances of significant fraud of which they have become aware of and involvement therein of the management or an employee having a significant role in the Company's internal control system over financial reporting.

For **COASTAL CORPORATION LIMITED**

Sd/-  
T.Valsaraj  
Managing Director

Sd/-  
G.V.V.Satyanarayana  
Chief Financial Officer

Place: Visakhapatnam

Date: 08.08.2017

## ANNEXURE - 7

### Auditor's Certificate

Auditor's Certificate on Compliance with Conditions of Corporate Governance requirements under SEBI(LODR) Regulations, 2015.

To

The Members of  
Coastal Corporation Limited  
Visakhapatnam.

We have examined the compliance of conditions of Corporate Governance by M/s. Coastal Corporation Limited ("the Company") for the year ended on 31 March 2017 as stipulated in Chapter IV of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 pursuant to the Listing Agreement of the Company with Stock Exchanges.

The compliance of conditions of Corporate Governance is the responsibility of the management. Our examination was limited to procedures and implementation thereof adopted by the Company for ensuring the compliance of the conditions of Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In our opinion, and to the best of our information and according to the explanations given to us, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in Chapter IV of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 pursuant to the Listing Agreement of the Company with Stock Exchanges.

We state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the management has conducted the affairs of the Company.

For **K.P. RAO ASSOCIATES**  
CHARTERED ACCOUNTANTS  
Firm Reg. No. 003136S

Sd/-  
(V.V.S.Bhagavan)  
Partner  
Membership No: 008571

Place: Visakhapatnam

Date: 08.08.2017

## ANNEXURE - 8

### Annual Report on Corporate Social Responsibility (CSR)

1. The CSR is being reported from 1st April, 2016 to 31st March, 2017.
2. This report does not include the information about subsidiary companies.
3. This report does not include the information about any other entities
4. A brief outline of the Company's CSR policy, including overview of projects or programmes proposed to be undertaken and a reference to the web-link to the CSR policy and projects or programmes:

#### Our CSR Mission

Ensuring socio-economic development of the community through different participatory and need- based initiatives in the best interest of the public at large and help them to build a better tomorrow for themselves.

#### Objective:

To operate its business in a sustainable manner respecting the society and the environment, while recognizing the interests of all its stakeholders.

To also take up directly or indirectly programmes that will benefit the communities at and around its factories which will over a period of time enhance the quality of life and economic well being of the local residents.

#### Areas identified for CSR Activities

The CSR activities we pursue will be in line with our stated Mission, focused around our plants and offices, but also in other geographies based on the needs of the communities.

The four focus areas where special Community Development programmes would be undertaken are:

1. Promoting Health care including Preventive Health care through Setting up of Dispensaries, hospitals, conducting awareness programmes, health check-ups, provision of medicine & treatment facilities providing pre natal & post natal healthcare facilities, prevention of female foeticide through awareness creation, program for preventing diseases and building immunity.
2. Eradicating hunger, poverty and malnutrition
  - Provision of food, nutrition supplement for the poor, children and other deprived sections of the society.
  - Promoting sanitation, making available safe drinking water.
3. Employment and livelihood for enhancing Skill

#### Resources:

2% of the average net profits of the Company made during the three immediately preceding financial years Any income arising there from Surplus arising out of CSR activities.

Identification of CSR works:

The applications, representations received from community representatives, NGO's, or Panchayat requesting assistance for a work to be taken up or CCL on its own identifying a work for execution, will

be listed.

#### Implementation

The Company's CSR Programmes are implemented through Coastal Charitable Foundation(Trust) The CSR Committee will specify the CSR Programmes which may be undertaken by the Trust in accordance with their Objects, administrative and accounting processes laid down in the respective Trust Deed.



The CSR activities will be monitored by the CSR Committee and implemented by the Trust.

**Average net profit of the Company for last three financial years:**

Average net profit: Rs. 14,87,74,96/-

**Prescribed CSR Expenditure (two percent of the amount as in item 3 above):**

The Company is required to spend Rs. 29,75,500/- towards CSR.

**Details of CSR spend for the financial year:**

**a. Total amount spent for the financial year: Rs.106000/-**

**b. Reason for not spending:**

The amount of Rs. 20 Lakhs is already allocated for setting up an RO plant for providing safe drinking water to the public at and around the factory premises, Yelamanchili and also for installation of LED Street Lights. The amount will be spent in the financial year 2017-18.

**CSR Committee:**

The Company has a Board Committee (CSR committee) that provides oversight of CSR policy execution to ensure that the CSR objectives of the Company are met. CSR committee comprises:

1. Shri. G.V.V. Satyanarayana
2. Shri. Kamireddi Venkateswara Rao
3. Smt. Jeeja Valsaraj

**REPORT ON CSR:**

(1) S. No.	(2) CSR project or activity identified	(3) Sector in which the Project is covered	(4) Projects or programs (1) Local area or other (2) Specify the State and district where projects or programs was undertaken	(5) Amount outlay (budget) project or programs wise	(6) Amount spent on the projects	(7) Cumulative expenditure upto to the reporting period.	(8) Amount spent: through implementing agency * (Rs.) Coastal Charitable Foundation
1	Coastal Charitable Foundation	i. Setting Up an RO plant for providing safe drinking water	Yelamanchili Visakhapatnam Andhrapradesh	Rs. 15 Lakhs	(1)Advance Paid: Rs. 106000/- (Balance to be paid in the next year)	Rs. 106000/-	Rs. 106000/-
		ii. Installation of LED Street Lights	Yelamanchili Visakhapatnam Andhrapradesh	Rs. 5 Lakhs	Awaiting for Approvals From the Local Authorities & Concerned Department	Nil	Nil
<b>TOTAL</b>							<b>Rs. 106000/-</b>

**RESPONSIBILITY STATEMENT:**

We hereby affirm that the CSR policy, as approved by the Board, has been implemented and the CSR committee monitors the implementation of the CSR projects and activities by the Trust in compliance with our CSR objectives.

Place : Visakhapatnam  
Date: 08.08.2017

Sd/-  
T. Valsaraj  
Managing Director

Sd/-  
G.V.V. Satyanarayana  
(Chairman CSR Committee)

**ANNEXURE-9**  
**FORM NO. MGT 9**  
**EXTRACT OF ANNUAL RETURN**

As on Financial Year ended on 31.03.2017

Pursuant to Section 92 (3) of the Companies Act, 2013 and Rule 12(1) of the Company  
(Management & Administration) Rules, 2014.

**I. REGISTRATION & OTHER DETAILS:**

1.	CIN	L63040AP1981PLC003047
2.	Registration Date	30/05/1981
3.	Name of the Company	COASTAL CORPORATION LIMITED
4.	Category/Sub-category of the Company	Public Company/Limited by Shares
5.	Address of the Registered office & contact details	15-1-37/3, NOWROJI ROAD JAYAPRADHA APARTMENTS, MAHARANIPETA, VISAKHAPATNAM, Andhra Pradesh, INDIA – 530002.
6.	Whether listed company	YES
7.	Name, Address & contact details of the Registrar & Transfer Agent, if any.	Bigshare Services Private Limited 306, Right wing, Amrutha Ville, Opp: Yashodha Hospital Somajiguda, Raj Bhavan Road Hyderabad – 500 082. Telephone No : 040 – 2337 4967 Fax : 040 – 2337 0295 Email : <a href="mailto:bsshyd@bigshareonline.com">bsshyd@bigshareonline.com</a>

**II. PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY** (All the business activities contributing 10 % or more of the total turnover of the company shall be stated)

S. No.	Name and Description of main products / services	NIC Code of the	% to total turnover of the company
1	Manufacture of Shrimp/ 1585258666	03061320	100% Exports

**III. PARTICULARS OF HOLDING, SUBSIDIARY AND ASSOCIATE COMPANIES -**

S. No.	Name and Address of the Company	CIN	Holding/ Subsidiary/Associate	% of Shares held	Applicable Section
1	Continental Fisheries India Private Limited Address: B/3B, B-Block, 15-1-77, 3rd Floor, Sea Doll, Apartments, Opp: Grand Bay Hotel, Maharanipeta, Andhra Pradesh, India - 530002	U05000AP2014PTC094907	Wholly Owned Subsidiary	100%	Section 2(87)
2	Seacrest Seafoods Inc. Address: State of Delaware, USA	Foreign Company	Wholly Owned Subsidiary	100%	2(87)

**IV. SHARE HOLDING PATTERN** (Equity Share Capital Breakup as percentage of Total Equity)

## Category-wise Share Holding

Category of Shareholders	No. of Shares held at the beginning of the year[As on 01-April-2016]				No. of Shares held at the end of the year[As on 31-March-2017]				% Change during the year
	Demat	Physical	Total	% of Total Shares	Demat	Physical	Total	% of Total Shares	
<b>A. Promoter s</b>									
(1) Indian	---	---	---	---	---	---	----	---	----
a) Individual/ HUF	642738	---	642738	25.28	650138	10600	660738	25.99	---
b) Central Govt	---	--	--	--	---	--	--	--	
c) State Govt(s)	--	---	---	--	--	---	---	--	
d) Bodies Corp.	169822	---	169822	6.68	169822	---	169822	6.68	---
e) Banks / FI	---	---	---	---	---	---	---	---	---
f) Any other	---	---	---	---	---	---	---	---	---
<b>Total shareholding of Promoter (A)</b>	812560	---	812560	31.96	819960	10600	830560	32.67	---
<b>B. Public Shareholding</b>	---	---	---	---	---	---	---	---	---
<b>1. Institutions</b>	---	---	---	---	---	---	----	---	---
a) Mutual Funds	---	---	---	---	---	---	---	---	---
b) Banks / FI	---	---	---	---	---	---	---	---	---
c) Central Govt	---	---	---	---	---	---	---	---	---
d) State Govt(s)	---	---	---	---	---	---	---	---	---
e) Venture Capital Funds	---	---	---	---	---	---	---	---	---

f) Insurance Companies	---	---	---	---	---	---	---	---	---
g) FIIs	---	---	---	---	---	---	---	---	---
h) Foreign Venture Capital Funds	---	---	---	---	---	---	---	---	---
i) Others (specify)	---	---	---	---	---	---	---	---	---
<b>Sub-total (B)(1):-</b>	---	---	---	---	---	---	---	---	---
<b>2. Non-Institutions</b>	---	---	---	---	---	---	---	---	---
a) Bodies Corp.	---	---	---	---	---	---	---	---	---
i) Indian	12800	1400	14200	0.52	10201	1400	11601	0.46	---
ii) Overseas	---	---	---	---	---	---	---	---	---
b) Individuals	---	---	---	---	---	---	---	---	---
i) Individual shareholders holding nominal share capital upto Rs. 1 lakh	52840	413700	466540	18.35	62180	388599	450779	17.73	---
ii) Individual shareholders holding nominal share capital in excess of Rs. 1 lakh	351900	69400	421300	16.58	362940	58800	421740	16.59	---
c) Others (specify)									
Non Resident Indians	600	827000	827600	32.55	567200	259700	826900	32.53	----
Overseas Corporate Bodies	---	---	---	---	---	---	---	---	----
Foreign Nationals	---	---	---	---	---	---	---	---	---
Clearing Members	---	---	---	---	620	---	620	0.024	---
Trusts	---	---	---	---	---	---	---	---	---
Foreign Bodies - D R	---	----	----	---	---	----	----	---	----

**COASTAL CORPORATION LIMITED**

Non Resident Indians	600	827000	827600	32.55	567200	259700	826900	32.53	---
Overseas Corporate Bodies	---	---	----	---	---	---	----	---	---
Foreign Nationals	---	---	---	---	---	---	---	---	---
Clearing Members	400	400	400	0.02	620	---	620	0.024	---
Trusts	---	---	---	---	---	---	---	---	---
Foreign Bodies - D R	---	----	----	---	---	----	----	---	---
<b>Sub-total (B)(2):-</b>	<b>418140</b>	<b>1311500</b>	<b>1729640</b>	<b>68.00</b>	<b>1003141</b>	<b>708499</b>	<b>1711640</b>	<b>67.32</b>	<b>---</b>
Total Public Shareholding (B)=(B)(1) + (B)(2)	418140	1311500	1729640	68.00	1003141	708499	1711640	67.32	---
<b>C. Shares held by Custodian for GDRs &amp; ADRs</b>	---	---	---	---	---	---	---	---	---
<b>Grand Total (A+B+C)</b>	<b>1230700</b>	<b>1311500</b>	<b>2542200</b>	<b>100</b>	<b>1823101</b>	<b>719099</b>	<b>2542200</b>	<b>100</b>	<b>---</b>

**B) Shareholding of Promoter-**

S N	Shareholder's Name	Shareholding at the beginning of the year 01-04-2016			Shareholding at the end of the year 31-03-2017			% change in shareholding during the year
		No. of Shares	% of total Shares of the company	% of Shares Pledged / encumbered to total shares	No. of Shares	% of total Shares of the company	% of Shares Pledged / encumbered to total shares	
1	T.Valsaraj	121538	4.78	Nil	125038	4.92	Nil	0.14
2	Jeeja Valsaraj	47200	1.86	Nil	49600	1.95	Nil	0.09
3	Viswanadh Thottoli	12000	0.47	Nil	12000	0.47	Nil	Nil
4	Vijeta Valsaraj	107600	4.23	Nil	107600	4.23	Nil	Nil
5	Vineesha Valsaraj	107600	4.23	Nil	107600	4.23	Nil	Nil
6	TVR Estates & Resorts (P) Ltd	169822	6.68	Nil	169822	6.68	Nil	Nil
7	K. Hari Babu(HUF)	195400	7.69	Nil	195400	7.69	Nil	Nil
8	K.Jayasree	8600	0.34	Nil	8600	0.34	Nil	Nil
9	Chandana Kambhampati	2800	0.11	Nil	2800	0.11	Nil	Nil
10	Chetna Kambhampati	2800	0.11	Nil	2800	0.11	Nil	Nil
11	Venkatesh Kambhampati	37200	1.46	Nil	47800	1.88	Nil	0.42
12	K.Hari Babu	---	---	---	1500	0.05	Nil	
	<b>TOTAL</b>	<b>812560</b>	<b>31.96</b>	<b>Nil</b>	<b>830560</b>	<b>32.67</b>	<b>Nil</b>	<b>0.65</b>

**C) Change in Promoters' Shareholding (please specify, if there is no change)**

Particulars		Shareholding at the beginning of the year 01-04-2016		Cumulative Shareholding during the year	
		No. of shares	% of total shares of the company	No. of shares	% of total shares of the company
At the beginning of the year		8,12,560	31.96%	8,12,560	31.96%
Date wise Increase / Decrease in Promoters Shareholding during the year:		--	--	--	--
T. Valsaraj	Increase Dt. 15.11.2016 – 1000 Dt. 25.10.2016 – 1000 Dt. 23.08.2016 - 1500	3,500	0.14%	816060	32.10%
K. Hari Babu (Individual)	Increase Dt. 23.08.2016 - 1500	1,500	0.06%	817560	32.16%
Jeeja Valsaraj	Increase Dt. 29.08.2016 – 2000 Dt. 04.08.2016 - 400	2,400	0.094%	819960	32.25%
K. Venkatesh	Increase Dt. 27.03.2017 - 10600	10,600	0.41%	830560	32.67%
At the end of the year		830560	32.67%	8,30,560	32.67%

**D) Shareholding Pattern of top ten Shareholders:****(Other than Directors, Promoters and Holders of GDRs and ADRs):**

SNo	For Each of the Top 10 Shareholders	Shareholding at the beginning of the year 01.04.2016		Cumulative Shareholding during the year	
		No. of shares	% of total shares of the Company	No. of shares	% of total shares of the Company
1.	Aditya Achanta At the beginning of the year At the end of the year	322450 322450	12.68% 12.68	322450 322450	12.68% 12.68
2.	Satyasree Achanta At the beginning of the year At the end of the year	243550 243550	9.58% 9.58%	243550 243550	9.58% 9.58%
3.	Deepak Murali At the beginning of the year At the end of the year	101500 101500	3.99% 3.99%	101500 101500	3.99% 3.99%
4.	Lavanya Mamidanna At the beginning of the year At the end of the year	101500 101500	3.99% 3.99%	101500 101500	3.99% 3.99%
5.	Pinakin Chimanlal Shah At the beginning of the year Purchase Dt. 11.11.2016 Sale Dt. 13.01.2017 At the end of the year	57828 20800 (600) 78028	2.27% 0.82% (0.02%) 3.07%	57828 78628 78028 78028	2.27% 3.09% 3.07% 3.07%
6.	Ganta Sricharan At the beginning of the year At the end of the year	50800 50800	1.99% 1.99%	50800 50800	1.99% 1.99%
7.	Ganta Lakshmi Anusha At the beginning of the year At the end of the year	47800 47800	1.88% 1.88%	47800 47800	1.88% 1.88%
8.	Vittu Bajrang Agarwal At the beginning of the year At the end of the year	35972 35972	1.41% 1.41%	35972 35972	1.41% 1.41%
9.	D. Siva Nageswara Rao At the beginning of the year At the end of the year	24000 24000	0.94% 0.94%	24000 24000	0.94% 0.94%
10.	K. Vasudeva Vara Prasad At the beginning of the year At the end of the year	20800 20800	0.82% 0.82%	20800 20800	0.82% 0.82%
11.	Devineni Nalini At the beginning of the year At the end of the year	19200 19200	0.76% 0.76%	19200 19200	0.76% 0.76%



**E) Shareholding of Directors and Key Managerial Personnel:**

SN	Shareholding of each Directors and each Key Managerial Personnel			Shareholding		Cumulative Shareholding during the year	
		Date	Reason	No. of shares	% of total shares of the company	No. of shares	% of total shares of the company
1.	T.Valsaraj	01.04.2016	Beginning of the year	121538	4.78%	121538	4.78%
		15.11.2016	Purchase	1000	0.03%	122538	4.82%
		25.10.2016	Purchase	1000	0.03%	123538	4.86%
		23.08.2016	Purchase	1500	0.05%	125038	4.92%
		31.03.2017	For the year ended	125038	4.92%	125038	4.92%
2.	G.V.V.Satyanarayana	01.04.2016	Beginning of the year	66300	2.60%	66300	2.60%
		31.03.2017	At the end of the year	66300	2.60%	66300	2.60%
3.	Jeeja Valsaraj	01.04.2016	Beginning of the year	47,200	1.86%	47,200	1.86%
		04.08.2016	Name Change	400	0.015%	47600	1.87%
		29.08.2016	Purchase	2000	0.079%	49600	1.95%
		31.03.2017	At the end of the year	49600	1.95%	49600	1.95%
4.	K. Venkateshwara Rao	01.04.2016	Beginning of the year	---	---	---	---
		31.03.2017	At the end of the year	---	---	---	---
5.	S. Raja Ram	01.04.2016	Beginning of the year	---	---	---	---
		31.03.2017	At the end of the year	---	---	---	---
6.	M.V.Suryanarayana	01.04.2016	Beginning of the year	---	---	---	---
		31.03.2017	At the end of the year	---	---	---	---
7.	Swaroop Meruva - KMP	01.04.2016	Beginning of the year	---	---	---	---
		31.03.2017	At the end of the year	---	---	---	---



**V) INDEBTEDNESS** -Indebtedness of the Company including interest outstanding/accrued but not due for payment.

	Secured Loans excluding deposits	Unsecured Loans	Deposits	Total Indebtedness
<b>Indebtedness at the beginning of the financial year</b>				
i) Principal Amount	640241732	--	--	640241732
ii) Interest due but not paid	--	--	--	--
iii) Interest accrued but not due	--	--	--	--
<b>Total (i+ii+iii)</b>	640241732	--	--	640241732
<b>Change in Indebtedness during the financial year</b>				
* Addition	130158515	12752471	--	142910986
* Reduction	--	--	--	--
<b>Net Change</b>	130158515	12752471	--	142910986
<b>Indebtedness at the end of the financial year</b>				
i) Principal Amount	770400247	12752471	--	142910986
ii) Interest due but not paid	--	--	--	--
iii) Interest accrued but not due	--	--	--	--
<b>Total (i+ii+iii)</b>	770400247	12752471	--	783152718

#### VI. REMUNERATION OF DIRECTORS AND KEY MANAGERIAL PERSONNEL-

**A.** Remuneration to Managing Director, Whole-time Directors and/or Manager: (Rs. in Lakhs)

SN.	Particulars of Remuneration	Name of MD/WTD/ Manager		Total Amount
		<b>T. Valsaraj MD</b>	<b>G.V.V. Satyanarayana WTD</b>	
1	Gross salary	33,00,000	21,00,000	54,00,000
	(a) Salary as per provisions contained in section 17(1) of the Income-tax Act, 1961	--	--	--
	(b) Value of perquisites u/s 17(2) Income-tax Act, 1961	--	--	--
	(c) Profits in lieu of salary under section 17(3) Income- tax Act, 1961	--	--	--
2	Stock Option	--	--	--
3	Sweat Equity	--	--	--
4	Commission - as % of profit	62,86,306	31,43,153	94,29,459
5	Others, please specify	--	--	--
	<b>Total (A)</b>	<b>95,86,306</b>	<b>52,43,153</b>	<b>1,48,29,459</b>
	Ceiling as per the Act(10% of Net Profits)	---	---	<b>2,51,45,222</b>

**B. Remuneration to other Directors**

SN.	Particulars of Remuneration	Name of Directors				Total Amount
		<b>K. Venkateshwara Rao Independent Director</b>	<b>S.Rajaram Independent Director</b>	<b>M.V. Suryanarayana Independent Director</b>	<b>Jeeja Valsaraj Non Executive Director</b>	
1	Independent Directors					
	Fee for attending board committee meetings	50,000	30,000	40,000	---	1,20,000
	Commission	---	---	---	---	---
	Others, please specify	---	---	---	---	---
	Total (1)	50,000	30,000	40,000	--	1,20,000
2	Other Non-Executive Directors					
	Fee for attending board committee meetings	---	---	---	40,000	40,000
	Commission	---	---	---	--	--
	Others, please specify	---	---	---	--	--
	Total (2)			---	--	--
	Total (B)=(1+2)	---	---	---	40,000	40,000
	Total Managerial Remuneration	50,000	30,000	40,000	40,000	1,60,000
	Overall Ceiling as per the Act( 1% of the Net Profits)	---	---	---	---	25,14,522

**C.REMUNERATION TO KEY MANAGERIAL PERSONNEL OTHER THAN MD/MANAGER/WTD**

SN	Particulars of Remuneration	Key Managerial Personnel		
		<b>CS</b>	<b>CFO</b>	<b>Total</b>
1	Gross salary	4,50,000	---	4,50,000
	(a) Salary as per provisions contained in section 17(1) of the Income-tax Act, 1961	---	---	---
	(b) Value of perquisites u/s 17(2) Income-tax Act, 1961	---	---	---
	(c) Profits in lieu of salary under section 17(3) Income-tax Act, 1961	---	---	---
2	Stock Option	---	---	---
3	Sweat Equity	---	---	---
4	Commission	---	---	---
	- as % of profit	---	---	---
	others, specify...	---	---	---
5	Others, please specify	---	---	---
	Total	4,50,000	---	4,50,000

**VII. PENALTIES / PUNISHMENT/ COMPOUNDING OF OFFENCES:**

There were no penalties, punishments, compounding of offences for the year ended March 31, 2017.

## ANNEXURE - 10

### DIRECTORS' PROFILE

**Shri. T. Valsaraj (DIN: 00057558): Managing Director**

He holds a Bachelors Degree of Technology. He has total experience in the varied fields viz., project management, construction, infrastructure development projects and 35 years in export business of marine products and other merchandise. He has been devoting his entire time, efforts and energy to develop this Company in all aspects including strategic business planning and analysis of future competition and threats at Global level as the business of the company is export oriented in all kinds of marine products.

**Shri. G.V.V. Satyanarayana (DIN: 00187006): Director - Finance**

He is a Post Graduate (M.Com) from Andhra University. He has vast experience in the fields of Finance, Strategic Planning, Administration, Exports and other areas. He is also efficient in co-ordination with all the departments of the Company as well as Government and other Statutory Authorities in the day to day related affairs of the Company since 1988.

**Smt Jeeja Valsaraj (DIN: 01064411): Non - Executive Director**

She is a Post Graduate Diploma in Management and Fashion Technology and has been associated with the Company for the last 13 years and well experienced in the varied areas of Administration, Social Service, Fashion Technology, etc.,

**Shri Sirangu Rajaram(DIN: 01679004) : Independent Director**

He is a Post Graduate (M.Sc) in Marine Biology, and has been associated with the Company since 32 years and has a lot of experience in the Marine and Export of Sea Foods Industry.

**Prof. Kamireddi Venkateshwara Rao(DIN: 01678973): Independent Director**

He is a Post Graduate (M.Tech) in Chemical Engineering and has been associated with the Company for the last 12 years and has a lot of experience in the administration.

**Shri M.V Suryanarayana (DIN: 00372812): Independent Director**

He is a Fellow Member of the Institute of Chartered Accountants of India and had a distinguished career spanning 36 years in Life Insurance Corporation of India in Accounts, Marketing, Administration, Banking and Finance.

**ANNEXURE - 11****Details pertaining to Employees as required under Section 197(12) of the Companies Act, 2013****Statement of Particulars of Employees Pursuant to provisions of Section 197(12) of the Companies Act, 2013 read with Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014.****i. Employed throughout the Financial Year 2016-17**

There were no employees receiving remuneration in the aggregate, more than One Crore and Two Lakhs Rupees in the Company during the Financial Year.

**Details pertaining to remuneration as required under Section 197(12) of the Companies Act, 2013 read with Rule 5(1) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014.**

i. The percentage increase in remuneration of each Director, Chief Financial Officer and Company Secretary during the financial year 2016-17, ratio of the remuneration of each Director to the median remuneration of the employees of the Company for the Financial Year 2016-17, and the comparison of the remuneration to Key Managerial Personnel(KMP) against the performance of the Company are as under:

Sl. No.	Name of Director/ KMP and Designation	Remuneration of Director KMP for the financial year 2016-17(Rs. in Lakhs)	% increase in Remuneration in the Financial Year 2016-17	Ratio of remuneration of each Director/ to median Employees
1.	Mr. T. Valsaraj	95.86	43.91	87.02
2.	Mr.G.V.V. Satyanarayana	52.43	38.69	47.59
3.	Ms. Swaroopa Meruva	4.50	20.96	Not Applicable

**ii. Other Top Ten Employees throughout the Financial Year 2016-17:**

Name	Age	Qualification	Designation	Date of Commencement of Employment	Experience (Years)	Gross Remuneration	Previous Designation
K.V. Mohan Krishna	57	MFSc	General Manager	01.05.2003	16	24,00,000	Nil
R. Vasudeva Rao	40	BSc.	Factory II - Manager	01.07.2003	17	11,16,000	Asst. Manager
Arivazhagan	42	B.Fsc	Factory II - Manager	01.11.2014	3	9,96,000	Asst. Manager
Saif Ali	40	Fisheries Grade G Diploma	Manager - Quality Control	01.08.2013	6	7,20,000	QC Manager
S.V.Jagga Rao	45	M.Com	Manager - Accounts	11.02.1999	18	7,20,000	Nil

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D. Titus Fernando	54	B.A	Manager - Business Development	10.05.1990	27	7,20,000	Operations Manager
CA Sebastian	58	SSC	Machinery Incharge	01.10.1999	16	6,00,000	Asst. Machinery Incharge
A. Venkata Rao	53	B.com	Asst. Factory Manager	01.10.2006	13	4,80,000	Production Incharge
K. Jagannatha Raju	35	ITI	Machinery Incharge	02.05.2012	5	4,56,000	Asst. Machinery Incharge
P. Madhu Babu	39	B.A	Export Documentation - Incharge	01.10.2009	8	4,20,000	Exports Executive

- iii. In the financial year, there was an increase of 29.29% in the median remuneration of employees.
- iv. There were 659 permanent employees on the rolls of the Company as on 31st March, 2017.
- v. Affirmation that the remuneration is as per the remuneration policy of the Company:  
The Company affirms remuneration is as per the remuneration policy of the Company.

On behalf of the Board

Date : 08.08.2017  
Place : Visakhapatnam

**Sd/-**  
T.Valsaraj  
Managing Director

**K.P. Rao Associates**  
Chartered Accountants

7-1-59/4 & 8, Turning Point  
Ameerpet, Hyderabad – 500 016  
Ph : 23748583

## **INDEPENDENT AUDITORS' REPORT**

### **To The Members of Coastal Corporation Limited**

#### **Report on the Standalone Financial Statements**

We have audited the accompanying standalone financial statements of **Coastal Corporation Limited** ("the Company"), which comprise the Balance Sheet as at March 31, 2017, and the Statement of Profit and Loss, the Cash Flow Statement for the year then ended, and a summary of the significant accounting policies and other explanatory information.

#### **Management's Responsibility for the Standalone Financial Statements**

The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation of these standalone financial statements that give a true and fair view of the financial position, financial performance including cash flows of the Company in accordance with the accounting principles generally accepted in India, prescribed under section 133 of the Act.

This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the standalone financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

#### **Auditors' Responsibility**

Our responsibility is to express an opinion on these standalone financial statements based on our audit.

In conducting our audit, we have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made there under.

We conducted our audit of the standalone financial statements in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the standalone financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the standalone financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the standalone financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the standalone financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the standalone financial statements.

We believe that the audit evidence obtained by us is sufficient and appropriate to provide a basis for our audit opinion on the standalone financial statements.

#### **Opinion**

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid standalone financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as at March 31, 2017, and its profit and its cash flows for the year ended on that date.

**Other Matters**

The company has two subsidiaries, one registered in India and the other incorporated in United States of America. Both are wholly owned subsidiaries. We have audited the financial statements of the wholly owned subsidiary company in India whose financial statements reflects total assets of Rs.67.31 lakhs and total revenue of Rs.11.20 lakhs and a profit of Rs.0.19 lakhs for the year ended 31.03.2016. The wholly owned foreign subsidiary company's accounts are reviewed by the auditors in that country which have been considered in the consolidated statements which reflect total assets of Rs.15.43 crores with total revenue of Rs.2.41 crores and a net loss of Rs.1.05 crores. The statements of foreign subsidiary company have been considered in the consolidated statements for the year ended 31<sup>st</sup> March, 2016 which have been furnished to us by the management and our opinion on the statements in so far as it relates the amounts and disclosures included in respect of the subsidiary, is based solely on the reports of the auditor of that company.

**Report on Other Legal and Regulatory Requirements**

1. As required by the Companies (Auditor's Report) Order, 2016 ("the Order") issued by the Central Government in terms of Section 143(11) of the Act, we give in "Annexure A" a statement on the matters specified in paragraphs 3 and 4 of the Order.
2. As required by Section 143(3) of the Act, based on our audit, we report that:
  - a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.
  - b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books..
  - c) The Balance Sheet, the Statement of Profit and Loss and the Cash Flow Statement dealt with by this Report are in agreement with the books of account.
  - d) In our opinion, the aforesaid standalone financial statements comply with the Accounting Standards prescribed under section 133 of the Act read with Rule 7 of the Companies (Accounts) Rules, 2014,
  - e) On the basis of the written representations received from the directors as on March 31, 2017 taken on record by the Board of Directors, none of the directors is disqualified as on March 31, 2017 from being appointed as a director in terms of Section 164(2) of the Act.
  - f) With respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate Report in "Annexure B". Our report expresses an unmodified opinion on the adequacy and operating effectiveness of the Company's internal financial controls over financial reporting.
  - g) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, as amended, in our opinion and to the best of our information and according to the explanations given to us:
    - i. The Company has disclosed the impact of pending litigations on its financial position in its standalone financial statements;
    - ii. The Company did not have any material foreseeable losses relating to long term contracts including derivative contracts.
    - iii. There has been no delay in transferring amounts, required to be transferred, to the Investor Education and Protection Fund by the Company.
    - iv. The Company has provided requisite disclosures in the standalone financial statements as regards its holding and dealings in Specified Bank Notes during the period from November 8, 2016 to December 30, 2016 and theses are in accordance with the books of accounts maintained by the company. Refer o Note No.35 to the standalone financial statements.

For **K.P.RAO ASSOCIATES**  
Chartered Accountants  
Firm's Reg. No. : 003136S

**Sd/-**  
**VVS BHAGAVAN**  
Partner  
MNo.: 008571

Place : Visakhapatnam  
Date : 29 May 2017

**Annexure - A to the Independent Auditors' Report**

**(Referred to in Paragraph 1 under 'Report on other legal and regulatory requirements' section of our report of even date)**

- (i) (a) The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets
- (b) The Company has a regular programme of physical verification of its fixed assets by which fixed assets are verified in a phased manner over a period of two years. In accordance with this programme, certain fixed assets were verified during the year and no material discrepancies were noticed on such verification. In our opinion, this periodicity of physical verification is reasonable having regard to the size of the Company and the nature of its assets.
- (c) According to the information and explanations given to us and on the basis of our examination of the records of the Company, the title deeds of immovable properties are held in the name of the Company.
- (ii) (a) As explained to us, inventories have been physically verified during the year by the management at reasonable intervals.
- (b) In our opinion and according to the information and explanations given to us, the procedures of physical verification of inventories followed by the management are reasonable and adequate in relation to the size of the company and nature of its business.
- (c) In our opinion and on the basis of our examination of the records, the company is generally maintaining proper records of its inventories. No material discrepancy was noticed on physical verification of stocks by the management as compared to books records.
- (iii) According to the information and explanations given to us and on the basis of our examination of the books of account, the Company has not granted any loans, secured or unsecured, to companies, forms or other parties listed in the register maintained under section 189 of the Companies Act, 2013 except for advances to the tune of Rs 103.19 lakhs to one of the companies in which two of the directors are interested. No interest was charged as the advances are purely temporary.
- (iv) In our opinion and according to the information and explanations given to us, the Company has complied with the provision of sections 185 and 186 of the Companies Act, 2013.
- (v) The Company has not accepted any deposits from the public.
- (vi) The Central Government has not prescribed the maintenance of cost records under section 148(1) of the Act, for any of the services rendered by the Company.
- (vii) (a) According to the information and explanations given to us and on the basis of our examination of the books of accounts, the company has been generally regular in depositing undisputed statutory dues including provident fund, employee state insurance, income tax, service tax, value added tax, cess and other statutory dues during the year with the appropriate authorities. As on 31st March 2017, there are no undisputed statutory dues payable for period exceeding for a period more than six month from the date they become payable.
- (b) According to the information and explanations given to us, there were no statutory dues pending in respect of income tax, sales tax, VAT, custom duty and cess etc..
- viii) In our opinion and according to the information and explanation given to us. The Company has not defaulted in repayment of loans or borrowings to the Banks or financial institutions and banks. The company has not issued any debentures.
- (ix) The company has not raised any money by way of public issue from the public. In our opinion and according to the information and explanation given to us, the company has taken loans from NBFCs on instalment basis for purchase of Assets. The loans taken have been applied during the year for the purposes for which they were raised.



- (x) According to the information and explanations given to us, no material fraud by the Company or on the Company by its officers or employees has been noticed or reported during the course of our audit.
- (xi) According to the information and explanations given to us and based on our examination of the records of the Company, the Company has paid/provided for managerial remuneration in accordance with the requisite approvals mandated by the provisions of section 197 read with Schedule V to the Companies Act, 2013.
- (xii) In our opinion and according to the information and explanations given to us, the Company is not a nidhi company. Accordingly, paragraph 3(xii) of the CARO 2016 is not applicable.
- (xiii) According to the information and explanations given to us and based on our examination of the records of the Company, transactions with the related parties are in compliance with sections 177 and 188 of the Act where applicable and details of such transactions have been disclosed in the standalone financial statements as required by the applicable accounting standards.
- (xiv) According to the information and explanations given to us and based on our examination of the records of the Company, the Company has not made any preferential allotment or private placement of shares or fully or partly convertible debentures during the year.
- (xv) According to the information and explanations given to us and based on our examination of the records of the Company, the Company has not entered into non-cash transactions with directors or persons connected with them. Accordingly, Section 192 of the Companies Act, 2013 is not applicable.
- (xvi) The Company is not required to be registered under section 45-IA of the Reserve Bank of India Act 1934.

**For K.PRAO ASSOCIATES**

Chartered Accountants

Firm's Reg. No. : 003136S

**Sd/-**

VVS BHAGAVAN

Partner

Membership number: 008571

Place : Visakhapatnam

Date : 29<sup>th</sup> May 2017

**ANNEXURE "B" TO THE INDEPENDENT AUDITOR'S REPORT**

**(Referred to in paragraph 2(f) under 'Report on Other Legal and Regulatory Requirements' section of our report of even date)**

**Report on the Internal Financial Controls Over Financial Reporting under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")**

We have audited the internal financial controls over financial reporting of **Coastal Corporation Limited** ("the Company") as of March 31, 2017 in conjunction with our audit of the standalone financial statements of the Company for the year ended on that date.

**Management's Responsibility for Internal Financial Controls**

The Company's management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India. These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to respective company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

**Auditor's Responsibility**

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") issued by the Institute of Chartered Accountants of India and the Standards on Auditing prescribed under Section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal controls based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

**Meaning of Internal Financial Controls Over Financial Reporting**

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

**Inherent Limitations of Internal Financial Controls Over Financial Reporting**

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

**Opinion**

In our opinion, to the best of our information and according to the explanations given to us, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at March 31, 2017, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

**For K.P.RAO ASSOCIATES**

Chartered Accountants

Firm's Reg. No. : 003136S

**Sd/-**

**VVS BHAGAVAN**

Partner

Membership number: 008571

Place : Visakhapatnam

Date : 29<sup>th</sup> May 2017

**COASTAL CORPORATION LIMITED**  
**BALANCE SHEET AS AT 31.03.2017**

S. No.	Particulars	Note No.	As at 31.03.2017 (Rs)	As at 31.03.2016 (Rs)
	<b>Equity and Liabilities</b>			
1	<b>Shareholders' Funds</b>			
	Share Capital	2	25,422,000	25,422,000
	Reserves and Surplus	3	541,594,885	412,140,938
			<b>567,016,885</b>	<b>437,562,938</b>
2	<b>Non-current Liabilities</b>			
	Long-term Borrowings	4	10,882,870	410,850
	Deferred Tax Liabilities		17,305,810	15,946,698
	Trade Payables	7	5,925,871	5,925,871
	Other Long-term Liabilities	5	42,553,438	28,898,523
			<b>76,667,989</b>	<b>51,181,942</b>
3	<b>Current liabilities</b>			
	Short-term Borrowings	6	749,908,673	637,940,898
	Trade Payables	7	277,282,643	150,441,916
	Other Current Liabilities	8	42,642,565	26,810,558
	Short-term Provisions	9	113,550,086	62,216,697
			<b>1,183,383,967</b>	<b>877,410,069</b>
	<b>TOTAL</b>		<b>1,827,068,841</b>	<b>1,366,154,949</b>
	<b>Assets</b>			
1	<b>Non-current Assets</b>			
	Fixed Assets			
	Tangible Assets	10	314,220,833	343,466,903
	Capital Work-in-progress	10	5,858,000	188,943
	Long-term Loans and Advances	11	74,783,459	34,062,968
	Other Non-current Assets	12	159,472,971	124,836,429
			<b>554,335,263</b>	<b>502,555,243</b>
2	<b>Current Assets</b>			
	Investments	13	75,132,856	19,006,606
	Inventories	14	496,472,265	289,037,483
	Trade Receivables	15	455,804,260	413,472,297
	Cash and Cash Equivalents	16	6,134,693	8,096,345
	Short-term Loans and Advances	11	239,189,504	133,986,975
	Branch/ divisions			
			<b>1,272,733,578</b>	<b>863,599,706</b>
	Significant Accounting Policies and Notes 1 To 36			
	<b>TOTAL</b>		<b>1,827,068,841</b>	<b>1,366,154,949</b>

As per our report of even date attached

**For K.PRAO ASSOCIATES**Chartered Accountants  
Firm Reg.No.003136S.**Sd/-**

(V.V.S.BHAGAVAN)

Partner

M.No.008571

Date : 29.05.2017

Place: Visakhapatnam

**Sd/-**Swaroop Meruva  
Company Secretary

For and on behalf of the Board

**Sd/-**T.Valsaraj  
Managing Director**Sd/-**G.V.V.Satyanarayana  
Director (Finance) & CFO

**COASTAL CORPORATION LIMITED**  
**STATEMENT OF PROFIT AND LOSS FOR THE YEAR ENDED 31.03.2017**

S. No.	Particulars	Note No.	For the year ended 31.03.2017	For the year ended 31.03.2016
	<b>Income</b>			
I	Revenue from Operations	17	4,370,043,122	3,076,852,743
II	Other Operating Income	18	346,307,053	247,851,263
III	Other Income	19	25,280,529	11,197,604
<b>IV</b>	<b>Total Revenue (I+II+III)</b>		<b>4,741,630,704</b>	<b>3,335,901,610</b>
	<b>Expenses</b>			
V	Cost of Materials Consumed	20	3,813,111,772	2,304,576,697
	Processing & Shipment Expenses	21	676,621,172	555,289,088
	Changes in Inventories	22	(196,607,425)	167,241,270
	Employee Benefits Expense	23	59,215,437	47,295,931
	Finance Costs	24	86,647,660	75,766,305
	Depreciation	10	28,692,897	25,450,821
	Other Expenses	25	37,176,577	36,115,527
	Loss on sale of Asset		19,221,598	-
<b>VI</b>	<b>Total Expenses</b>		<b>4,524,079,688</b>	<b>3,211,735,639</b>
VII	Prior Year's Expenses		148,359	220,028
<b>VIII</b>	<b>Profit Before Tax (IV-(VI+VII))</b>		<b>217,402,657</b>	<b>123,945,943</b>
IX	Tax Expenses			
	Current tax		82,000,000	42,000,000
	Deferred tax		1,359,112	2,777,357
<b>X</b>	<b>Total Tax Expenses</b>		<b>83,359,112</b>	<b>44,777,357</b>
<b>XI</b>	<b>Profit for the year (VIII-X)</b>		<b>134,043,545</b>	<b>79,168,586</b>
	Significant Accounting Policies and other notes	1 To 36		
	Earnings per equity share:			
	Basic and Diluted		52.73	31.14

As per our report of even date attached

**For K.PRAO ASSOCIATES**  
Chartered Accountants  
Firm Reg.No.003136S.

**Sd/-**  
(V.V.S.BHAGAVAN)  
Partner  
M.No.008571  
Date : 29.05.2017  
Place : Visakhapatnam

**Sd/-**  
Swaroop Meruva  
Company Secretary

For and on behalf of the Board

**Sd/-**  
T.Valsaraj  
Managing Director

**Sd/-**  
G.V.V.Satyanarayana  
Director (Finance) & CFO

## Standalone Cash Flow Statement for the year ended 31.03.2017

Particulars	YEAR ENDED 31.03.2017	YEAR ENDED 31.03.2016
<b>Cash Flow from Operating Activities</b>		
Net Profit before Tax & Extraordinary Item	217,551,016	124,165,971
Adjustment for:		
Depreciation	28,692,897	25,450,821
Interest and Finance Charges	86,647,760	75,766,305
Other Income	(25,280,529)	(11,197,604)
Loss on sale of assets	19,221,598	-
<b>Operating Profit before changes in Working Capital</b>	<b>326,832,742</b>	<b>214,185,493</b>
Adjustment for changes in Working Capital:		
Increase/(Decrease) in Non Current Trade Payables	-	(2,591,802)
Increase/(Decrease) in Non Current Other Current Liabilities	-	(584,223)
(Increase)/Decrease in Trade Payables	126,840,727	66,214,110
(Increase)/Decrease in Other Current Liabilities	15,832,007	(363,465)
(Increase)/Decrease in Short Term Provisions	11,356,888	(5,203,682)
(Increase)/Decrease in Long term loans and advances	(40,720,491)	(2,328,802)
(Increase)/Decrease in other Non Current Assets	(34,636,542)	(59,892,895)
(Increase)/Decrease in Inventories	(207,434,782)	162,747,038
(Increase)/Decrease in Trade Receivables	(42,331,963)	(107,428,765)
(Increase)/Decrease in Short Term Loans and Advances	(105,202,529)	27,433,328
<b>Cash Generated from Operations</b>	<b>50,536,057</b>	<b>292,186,335</b>
Income Tax Paid	(42,023,499)	(51,695,770)
Dividend Tax Paid	(4,589,598)	-
<b>Cash flow before prior period itmes</b>	<b>3,922,960</b>	<b>2,40,490,565</b>
Prior Period Expenditure	(148,359)	(220,028)
<b>Net Cash Flow from Operating Activities</b>	<b>3,774,601</b>	<b>240,270,537</b>
<b>Cash Flow from Investing Activities</b>		
Other Income Received	25,280,529	11,197,604
Investment in Subsidiary	(56,126,250)	(18,730,606)
Capital Subsidy received towards fixed assets	-	-
Increase in Capital Work in Progress	(5,669,057)	(188,943)
Acquisition of Fixed Assets	(23,583,058)	(37,136,697)
Sale of Fixed Assets	4,914,633	372,019
<b>Net Cash Flow from Investing Activities</b>	<b>(55,183,203)</b>	<b>(44,486,623)</b>
<b>Cash Flow from Financing Activities</b>		
Interest Paid	-	-
Interest and Finance Charges	(86,647,760)	(75,766,305)
Proceeds from Long Term borrowings	10,472,020	(8,328,643)
Realization of Calls in arrears	-	-
(Increase)/Decrease in Other Long Term Liabilites	13,654,915	163,564
Increase/(Decrease) in Packing Credit Utilization	111,967,775	(111,989,428)
<b>Net Cash Flow from Financing Activities</b>	<b>49,446,950</b>	<b>(195,920,812)</b>
<b>Net Decrease in Cash and Cash Equivalents</b>	<b>(1,961,652)</b>	<b>(136,898)</b>
Cash and Cash Equivalents at the commencement of the year	8,096,345	8,233,243
<b>Cash and Cash Equivalents at the end of the year</b>	<b>6,134,693</b>	<b>8,096,345</b>

As per our report of even date

For K.P Rao Associates

Chartered Accountants

By order of the Board

Sd/-

(V.V.S.Bhagavan)  
Partner, MNo. 08571

Sd/-

Swaroop Meruva  
Company Secretary

Sd/-

T. Valsaraj  
Managing Director

Sd/-

G.V.V.Satyanarayana  
Director Finance & CFO

Place : Visakhapatnam

Date : 29.05.2017

**NOTES TO AND FORMING PART OF FINANCIAL STATEMENTS****1. Corporate Information :**

Coastal Corporation Limited was Originally established as Coastal Trawlers Private Limited in the year 1981, subsequently converted into a public Limited company in 1985. The name was changed to Coastal Corporation Limited in the year 2005. The Company is engaged in processing and export of sea food. The shares of the company are listed in stock exchanges of Mumbai, Delhi and Ahmedabad .

**Note No: 1 SIGNIFICANT ACCOUNTING POLICIES**

- a) The financial statements of the Company have been prepared in accordance with the Generally Accepted Accounting Principles in India ("Indian GAAP") to comply with the Accounting Standards specified under Section 133 of The Companies Act, 2013 read with Rule 7 of the Companies (Accounts) Rules, 2014 and the relevant provisions of The Companies Act, 2013 ("the 2013 Act") / Companies Act, 1956 ("the 1956 Act"), as applicable. The financial statements have been prepared on accrual basis under historical cost convention.

The Company follows Mercantile System of Accounting and recognises income and expenditure on accrual basis except in case of Capital Subsidies

**b) Use of Estimates**

The preparation of financial statements is in conformity with generally accepted accounting principles which requires management to make estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities and disclosure of contingent liabilities at the end of the reporting periods. Although these estimates are based upon management's best knowledge of current events and actions, actual results could differ from these estimated results. The differences between actual results and estimates are recognised in the periods in which the results are known / materialized.

**c) Fixed Assets****Tangible Assets**

Tangible Fixed Assets are stated at cost, net of accumulated depreciation and accumulated impairment losses, if any. The cost comprises purchase price, borrowing costs if capitalisation criteria are met and directly attributable cost of bringing of the asset to its working condition for the intended use.

Subsequent expenditure related to an item of fixed asset is added to its book value only if it increases the future benefits from the existing asset beyond its previously assessed standard of performance. All other expenses on existing fixed assets including day to day repairs and maintenance expenditure and cost of replacing parts are charged to the statement of Profit and Loss for the period during which such expenses are incurred.

Cost of fixed assets includes installation charges and any subsidies received are reduced from the cost.

**d) Expenditure during construction period:**

Expenditure during construction period is grouped under "Capital work in progress." Upon commencement of use of the asset, the expenditure is allocated to respective assets in the ratio of their direct cost.

**e) Depreciation**

Depreciation on tangible assets has been provided on the straight line method as per the useful life prescribed in Schedule II to the Companies Act, 2013.

**f) Inventories**

Inventories are valued as under :

a)	Finished Goods	:	At net realisable value.
b)	Stock-in-process	:	At cost.
c)	Rawmaterial		At cost.

**g) Revenue Recognition:**

Revenue is recognised on completion of shipment formalities in case of export sales and in other cases upon delivery of goods

**h) Foreign Currency Translation**

Export sales in foreign currency are accounted at the exchange rate prevailing at the time of negotiation of the Bill. Gain/Loss arising out of fluctuations by exchange rates where not determined are accounted for on subsequent realisation / payment.

**i) Borrowing Costs:**

Borrowing costs are recognised as an expense in the period in which they are incurred. Borrowing costs incurred on acquiring and construction of assets are capitalised as part of the cost of such assets.

**j) Retirement Benefits :**

Gratuity is administred through group gratuity policy with Life Insurance Corporation of India. Premium accrued and payable under the above policy is charged to revenue. Leave encashment is treated on cash basis as per the Company's policy.

**k) Taxation :**

Provision is made for income tax liability estimated to arise on the results for the year at the current rate of tax in accordance with the Incometax Act, 1961. M.A.T Credit entitlement is recognised as per the rates of income Tax prevailing.

In accordance with the Accounting Standard - 22 - Accounting for taxes on income, issued by the Institute of Chartered Accountants of India, the Company has recognized the deferred tax liability in the Accounts.

**l) Expenses incurred on CSR progamme under section 135 of The Compinies Act, 2013 are charged of to the satament of profit & loss Account under other expenses**



**Note No. 2 :Share capital**

Particulars	As at 31.03.2017 (Rs)	As at 31.03.2016 (Rs)
<b>Authorised :</b>		
1,50,00,000 equity shares of Rs. 10/- each (Previous year 1,50,00,000 equity shares of Rs.10/- each)	<b>Equity Shares</b> 150,000,000	150,000,000
	<b>150,000,000</b>	<b>150,000,000</b>
<b>Issued, subscribed and fully paid-up shares</b>		
<b>Equity Shares</b>		
25,42,200 equity shares of Rs. 10/- each fully paid up (of the above 3,47,725 equity shares of Rs.10/- each allotted for consideration other than cash at a premium of Rs.10/- each and 1,21,775 equity shares of 10/- each allotted in cash at a premium of Rs.10/-) (Previous year 12,71,100 equity shares of Rs. 10/- each fully paid (of the above 3,47,725 equity shares of Rs.10/- each allotted for consideration other than cash at a premium of Rs.10/- and 1,21,775 equity shares of Rs.10/- each allotted in cash at a premium of Rs.10/-) and including 12,71,100 Bonuse Equity shares issued	25,422,000	25,422,000
	25,422,000	25,422,000
<b>Total Paid up Equity share capital</b>	<b>25,422,000</b>	<b>25,422,000</b>

**(a) Reconciliation of the shares outstanding at the beginning and at the end of the reporting period**

Particulars	31.03.2017	31.03.2016
Shares outstanding at the beginning of the year	2,542,200	1,271,100
Add: Bonus equity shares issued during the year	--	1,271,100
Shares outstanding at the end of the year	2,542,200	2,542,200

**(b) Terms and Rights attached to shares**  
**Equity Shares**

The company has only one class of equity shares having par value of Rs.10 per share. Each holder of equity share is entitled to one vote per share. The dividend proposed by the Board of Directors is subject to the approval of the shareholders in the ensuing Annual General Meeting. In the event of liquidation of the company, the holders of equity shares are eligible to receive share in the remaining assets of the company after distribution of all preferential amounts in proportion to their shareholding.

**(c) Details of shares held by shareholders holding more than 5% shares in the company**

Name of the shareholder	No.of Shares 31.03.2017	% holding in the class	No.of Shares 31.03.2016	% holding in the class
Equity shares of Rs.10 each fully paid				
Haribabu Kambampati	195400	7.69	195400	7.69
TVR Estates & Resorts Pvt Ltd	169822	6.68	169822	6.68
Satyasree Achanta	243550	9.58	243550	9.58
Aditya Achanta	322450	12.68	322450	12.68

**Note No.3:Reserves and surplus**

S No.	Particulars	As at 31.03.2017 (Rs)	As at 31.03.2016 (Rs)
a)	<b>Securities Premium</b>		
	Opening Balance	4,695,000	4,695,000
	Closing Balance	<b>4,695,000</b>	<b>4,695,000</b>
b)	<b>General Reserve</b>		
	Opening Balance	66,838,764	51,838,764
	Add: Transfer from Statement of Profit & Loss	20,000,000	15,000,000
	Closing Balance	<b>86,838,764</b>	<b>66,838,764</b>
c)	<b>Capital Redemption Reserve</b>		
	Opening Balance	289,000	13,000,000
	less: Issue of Bonus Shares	-	(12,711,000)
	Closing Balance	<b>289,000</b>	<b>289,000</b>
e)	<b>Surplus in the Statement of Profit and Loss</b>		
	Opening balance	340,318,174	280,739,186
	Add: Profit for the current year	134,043,545	79,168,586
		474,361,719	359,907,772
	Less: Proposed Dividend @15%	3,813,300	3,813,300
	Less: Tax on Dividend	776,298	776,298
	Less: Transfer to General Reserve	20,000,000	15,000,000
	<b>Closing Balance</b>	<b>449,772,121</b>	<b>340,318,174</b>
	<b>Total reserves and surplus (a+b+c)</b>	<b>541,594,885</b>	<b>412,140,938</b>

**Note No. 4 : Long Term Borrowings**

Particulars	Non-current Liability		Current Liability	
	As at 31.03.2017 (Rs)	As at 31.03.2016 (Rs)	As at 31.03.2017 (Rs)	As at 31.03.2016 (Rs)
<b>Term loans from Banks (Secured)</b>				
a) Term Loan from Bank of India (Ref.note 4a)	-	100	-	-
<b>Other loans from Bank (secured)</b>				
b) Secured loan from Bank of India - Car-Liva (Ref.note 4b)	-	75,323	92,503	133,728
c) Secured loan from Canara Bank of India - car- innova (Ref note 4c)	4,400,058	--	2,199,878	--
d) Secured loan from Sundaram Finance Ltd - Trucks (Ref. Note 4d)	--	--	-	1,614,716
e) Secured loan from Bank of India - Car - Swift dezire)	237,784	335,427	141,540	141,540
F) Secured loan from Kotak Mahendra Bank Ltd	6,245,028	-	7,174,783	-

Particulars	Non-current Liability		Current Liability	
	As at 31.03.2017 (Rs)	As at 31.03.2016 (Rs)	As at 31.03.2017 (Rs)	As at 31.03.2016 (Rs)
<b>Note: 4a.</b> Term Loan from Bank of India Term Loan from Bank of India secured on hypothecation of stocks and other immovable & movable assets, export letters of credit from prime banks, equitable mortgage of land , buildings , plant & Machinery belonging to the company and also on collateral security of lands and buildings of 2 Directors and also guaranteed by the directors and their associates  <b>Note: 4b.</b> Car Loan secured on hypothecation of car repayable in 60 instalments - No defaults in repayments <b>Note: 4c</b> Car Loans secured on hypothecation of cars repayable in 36 instalments - No defaults in repayments <b>Note: 4d</b> Trucks Loan secured on hypothecation of trucks repayable in 36 instalments - No defaults in repayments <b>Note: 4e.</b> Car Loan secured on hypothecation of car repayable in 36 instalments - No defaults in repayments <b>Note: 4f.</b> Secured loan against hypothecation of Trucks repayable in 24 instalments - No defaults in repayments  A sum of Rs. 96,08,704 /- was disclosed under Other current liabilities(ref.note.8)				
Net amount	10,882,870	410,850	9,608,704	1,889,984

#### Note No.5 :Other Long-Term Liabilities

Particulars	Non-current Liability		Current Liability	
	As at 31.03.2017 (Rs)	As at 31.03.2016 (Rs)	As at 31.03.2017 (Rs)	As at 31.03.2016 (Rs)
Trade payables	28,566,008	27,663,564	-	-
Others	13,987,430	1,234,959	-	-
<b>Total</b>	<b>42,553,438</b>	<b>28,898,523</b>	<b>-</b>	<b>-</b>

**Note No. 6 : Short - Term Borrowings**

Particulars	Non-current Liability		Current Liability	
	As at 31.03.2017 (Rs)	As at 31.03.2016 (Rs)	As at 31.03.2017 (Rs)	As at 31.03.2016 (Rs)
Packing credit from Bank of India (secured) Packing Credit from Bank of India secured on hypothecation of stocks and other immovable & movable assets, export letters of credit from prime banks, equitable mortgage of land , buildings , plant & machinery belonging to the company and also on collateral security of lands and buildings of 2 Directors and also guaranteed by the directors and their associates	-	-	749,908,673	637,940,898
<b>Total</b>	<b>-</b>	<b>-</b>	<b>749,908,673</b>	<b>637,940,898</b>

**Note No. 7: Trade Payables**

Particulars	Non-current Liability		Current Liability	
	As at 31.03.2017 (Rs)	As at 31.03.2016 (Rs)	As at 31.03.2017 (Rs)	As at 31.03.2016 (Rs)
Trade payables	5,925,871	5,925,871	277,282,643	150,441,916
	<b>5,925,871</b>	<b>5,925,871</b>	<b>277,282,643</b>	<b>150,441,916</b>

**Note No.8: Other Current Liabilities**

Particulars	Non-current Liability		Current Liability	
	As at 31.03.2017 (Rs)	As at 31.03.2016 (Rs)	As at 31.03.2017 (Rs)	As at 31.03.2016 (Rs)
Current liabilities / Maturities of long-term borrowings	-	-	9,608,704	1,889,984
Other liabilities - Capital works	-	-	980,544	2,617,170
Others payables	-	-	23,514,993	16,761,667
Statutory payables	-	-	8,538,324	5,541,737
<b>Total</b>	<b>-</b>	<b>-</b>	<b>42,642,565</b>	<b>26,810,558</b>

**Note No.9 : Short Term Provisions**

Particulars	Non-current Liability		Current Liability	
	As at 31.03.2017 (Rs)	As at 31.03.2016 (Rs)	As at 31.03.2017 (Rs)	As at 31.03.2016 (Rs)
<b>Other Short-term Provisions</b>				
Provision for Current Tax	-	-	82,280,731	42,304,230
Provision for Expenses	-	-	26,312,137	14,955,249
Provision for Doubtful Advance	-	-	367,620	367,620
Provision for Proposed Dividend (including Tax)	-	-	4,589,598	4,589,598
<b>Total</b>	<b>-</b>	<b>-</b>	<b>113,550,086</b>	<b>62,216,697</b>

**Note No. 10 : FIXED ASSETS**

S. No.	Particulars	Gross Block				Accumulated Depreciation				Net Block	
		As at 01/04/2016	Additions	Deletions	As at 31/03/2017	As at 01/04/2016	Depreciation charge for the year	Depreciation on deletions	As at 31/03/2017	As at 31/03/2017	As at 31/03/2016
		Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.
a	<b>Tangible Assets</b>										
	Land	38,993,144	701,780	3,106,187	36,588,737	-	-	-	-	36,588,737	38,993,144
	Buildings	159,250,885	10,859,550		170,110,435	19,784,718	5,173,334	-	24,958,052	145,152,383	139,466,167
	Plant and Equipment	195,549,948	9,903,798	41,461,923	163,991,823	58,050,571	17,239,532	20,912,229	54,377,874	109,613,949	137,499,377
	Furniture and Fixtures	8,646,610	-	-	8,646,610	5,018,497	333,867	-	5,352,364	3,294,246	3,628,113
	Vehicles	42,227,120	1,840,632	480,350	43,587,402	21,473,374	5,555,098	-	27,028,472	16,558,930	20,753,746
	Office equipment	6,038,778	213,548	-	6,252,326	3,407,540	95,384	-	3,502,924	2,749,402	2,631,238
	Roads	406,473	-	-	406,473	406,473	-	-	406,473	-	-
	Computers	1,918,150	63,750	-	1,981,900	1,423,032	295,682	-	1,718,714	263,186	495,118
	<b>Total</b>	<b>453,031,108</b>	<b>23,583,058</b>	<b>45,048,460</b>	<b>431,565,706</b>	<b>109,564,205</b>	<b>28,692,897</b>	<b>20,912,229</b>	<b>117,344,873</b>	<b>314,220,833</b>	<b>343,466,903</b>
b	<b>Intangible Assets</b>										
	Computer Software	122,150	-	-	122,150	122,150	-	-	122,150	-	-
	<b>Total</b>	<b>122,150</b>	<b>-</b>	<b>-</b>	<b>122,150</b>	<b>122,150</b>	<b>-</b>	<b>-</b>	<b>122,150</b>	<b>-</b>	<b>-</b>
c	<b>Capital Work In Progress</b>	<b>188,943</b>	<b>5,858,000</b>	<b>188,943</b>	<b>5,858,000</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>5,858,000</b>	<b>188,943</b>
	<b>Total</b>	<b>188,943</b>	<b>5,858,000</b>	<b>188,943</b>	<b>5,858,000</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>5,858,000</b>	<b>188,943</b>
	<b>Grand Total</b>	<b>453,342,201</b>	<b>29,441,058</b>	<b>45,237,403</b>	<b>437,545,856</b>	<b>109,686,355</b>	<b>28,692,897</b>	<b>20,912,229</b>	<b>117,467,023</b>	<b>320,078,833</b>	<b>343,655,846</b>
	<b>Previous Year</b>	<b>417,671,671</b>	<b>37,729,134</b>	<b>2,058,604</b>	<b>453,342,201</b>	<b>85,518,625</b>	<b>25,450,821</b>	<b>1,283,091</b>	<b>109,686,355</b>	<b>343,655,846</b>	<b>332,153,046</b>

**Note No. 11 :Long Term Loans and Advances**

Particulars	Non-current		Current	
	As at 31.03.2017 (Rs)	As at 31.03.2016 (Rs)	As at 31.03.2017 (Rs)	As at 31.03.2016 (Rs)
<b>Advances against Capital Works</b>				
Unsecured, considered good	40,600,175	209,985	-	-
	<b>40,600,175</b>	<b>209,985</b>	-	-
<b>Security deposits</b>				
Unsecured, considered good	12,198,679	10,718,119	-	-
	<b>12,198,679</b>	<b>10,718,119</b>		
<b>Loans and advances to related parties</b> (Unsecured, considered good)	10,000,000	10,000,000	21,525,152	268,649
<b>Advances recoverable in cash or kind</b> (Unsecured, considered good)	11,984,605	13,134,864	85,676,262	41,455,250
Export Benefits Receivable		-	113,092,967	82,453,093
Interest Receivable on FDR's			17,026,201	7,021,002
Interest Receivable		-	-	1,023,059
	<b>21,984,605</b>	<b>23,134,864</b>	<b>237,320,582</b>	<b>132,231,053</b>
<b>Other loans and advances</b>				
Prepaid expenses	-	-	941,336	1,124,424
Advances to employees	-	-	927,586	631,498
	-	-	1,868,922	1,755,922
<b>Total</b>	<b>74,783,459</b>	<b>34,062,968</b>	<b>239,189,504</b>	<b>133,986,975</b>

Note : A sum of Rs. 239189504/- was shown under short term loans & Advances

Particulars	Non-current		Current	
	As at 31.03.2017 (Rs)	As at 31.03.2016 (Rs)	As at 31.03.2017 (Rs)	As at 31.03.2016 (Rs)
<b>Note no. 12: Other Non Current Assets</b>				
Fixed Deposits with Banks	159,472,971	124,836,429	-	-
	159,472,971	124,836,429	-	-
<b>Note No.13: Investments ( Un-quoted)</b>				
27,600 Equity shares of Rs. 10 each in Continental Fisheries India Pvt Ltd	276,000	276,000	-	-
10,00,000 shares each at USD 1 dollar each in Seacrest Seafoods Inc	67,856,856	11,730,606	-	-
7,00,000 Equity shares of Rs. 10 each in Coastal Developers Pvt Ltd	7,000,000	7,000,000	-	-
	<b>75,132,856</b>	<b>19,006,606</b>		

**COASTAL CORPORATION LIMITED**

Particulars	Non-Current		Current	
	As at 31.03.2016 (Rs)	As at 31.03.2015 (Rs)	As at 31.03.2016 (Rs)	As at 31.03.2015 (Rs)
<b>Note No.14: Inventories</b>				
<b>Inventories</b>				
Finished goods - shrimp (refer note 22)	-	-	473,673,452	270,448,831
Stores and spares	-	-	22,798,813	18,588,652
	-	-	496,472,265	289,037,483
<b>Note No.15: Trade Receivables</b>				
Trade receivables				
Outstanding for a period less than six months from the date they are due for payment, unsecured considered good				
Sale of Goods	-	-	455,804,260	413,472,297
	-	-	<b>455,804,260</b>	<b>413,472,297</b>
<b>Note No.16: Cash and Cash Equivalents</b>				
Cash and cash equivalents				
Balances with banks:				
– On current accounts	-	-	4,909,806	7,836,015
Cash on hand	-	-	1,224,887	260,330
	-	-	6,134,693	8,096,345
Other bank balances				
– Deposits with original maturity for more than 12 months	159,472,971	124,836,429	-	-
	159,472,971	124,836,429	-	-
Amount disclosed under Other non-current assets (note 12)	<b>159,472,971</b>	<b>124,836,429</b>	-	-

Particulars	For the Year Ended 31.03.2017 (Rs.)	For the Year Ended 31.03.2016 (Rs.)
<b>Note No.17 : Revenue from Operations</b>		
<b>Revenue from operations</b>		
Sale of products (Shrimp):		
Finished goods	4,369,909,426	3,076,852,743
Electrical Items	133,696	-
<b>Total</b>	<b>4,370,043,122</b>	<b>3,076,852,743</b>
<b>Note No.18 Other Operating Income</b>		
Export Benefits	346,307,053	247,851,263
	<b>346,307,053</b>	<b>247,851,263</b>
<b>Note No. 19 Other Income</b>		
Interest on Bank deposits	11,648,350	7,734,786
Other income	150,000	3,251,040
Rent Received	1,531,200	-
Exchnage Loss/ Gain	11,950,979	-
Credit balance Written back	-	211,778
<b>Total</b>	<b>25,280,529</b>	<b>11,197,604</b>

**COASTAL CORPORATION LIMITED**

Particulars	For the Year Ended 31.03.2017 (Rs.)	For the Year Ended 31.03.2016 (Rs.)
<b>Note No. 20 : Cost of Material consumed</b>		
Inventory at the beginning of the year	-	-
Add: Purchases	3,819,728,968	2,304,576,697
	3,819,728,968	2,304,576,697
Less: Inventory at the end of the year	6,617,196	-
Cost of raw material consumed	3,813,111,772	2,304,576,697
<b>Note No. 21 :</b>		
<b>Processing &amp; Shipment Expenses</b>		
Procurement Expenses	1,902,918	2,433,644
Cold Storage Charges	4,372,230	4,881,963
Peeling wages	47,751,458	26,256,783
Plant Electricity Charges	49,171,778	42,048,648
Processing wages	62,811,604	55,106,082
Plant Maintenance	21,539,279	25,079,707
Plant Other Expenses	39,362,950	25,386,741
Agriculture Market Cess	8,142,965	6,757,151
Antidumping Fee	113,470,230	92,842,832
Chemicals	35,095,295	20,184,647
Commission	2,293,756	5,958,671
ECGC Fees	2,507,548	6,573,075
Freight Charges	99,248,703	85,854,528
Ice Purchases	4,420,622	7,113,452
Monitoring Fee	3,167,764	3,420,000
Packing & Stocking	114,454,345	87,141,100
Shipment Expenses	9,382,790	5,804,088
Stock Insurance	9,921,075	5,348,117
Testing charges	8,677,846	7,514,170
Truck Repair & Maintenance	19,572,870	17,623,038
Transportation Expenses	19,353,146	21,960,651
<b>Total</b>	<b>676,621,172</b>	<b>555,289,088</b>
<b>Note No. 22 : (Increase)/ Decrease in Inventories</b>		
Inventories at the end of the year	-	-
Finished goods - shrimp	467,056,256	270,448,831
Inventories at the beginning of the year	-	-
Finished goods	270,448,831	437,690,101
<b>Total</b>	<b>(196,607,425)</b>	<b>167,241,270</b>



Particulars	Year Ended 31.03.2017 (Rs.)	Year Ended 31.03.2016 (Rs.)
<b>Note No. 23 : Employee Benefits Expense</b>		
Salaries, Wages and Bonus	49,834,843	41,419,644
Contribution to Provident and Other Funds	6,133,214	3,176,423
Gratuity Expense	1,369,624	1,604,172
Staff Welfare Expenses	1,877,756	1,095,692
<b>Total</b>	<b>59,215,437</b>	<b>47,295,931</b>
<b>Note No. 24 : Finance Costs</b>		
Interest to Bank	79,386,039	69,035,623
Bank Charges	7,261,621	6,730,682
<b>Total</b>	<b>86,647,660</b>	<b>75,766,305</b>
<b>Note No.25: Other Expenses</b>		
Audit Fee *	350,000	300,000
Directors Travelling Expenses	2,158,691	2,111,736
Insurance	1,888,580	864,275
Rent ,Rate & Taxes	215,135	111,736
Stock Exchange Listing Fee	210,305	216,005
Telex & telephone	594,979	618,056
Travelling Expenses	1,403,428	2,041,517
Miscellaneous Expenses	7,802,710	8,998,161
Professional Charges	3,454,950	2,886,202
Electricity Charges	166,404	164,388
Postage	342,988	400,106
C.S.R.Expenses	2,975,500	2,697,697
Directors Remuneration	5,400,000	5,400,000
Commission to Directors	9,429,459	5,041,399
Service Tax	783,448	4,264,249
<b>Total</b>	<b>37,176,577</b>	<b>36,115,527</b>
<b>*Details of Payments to Auditors</b>		
As Auditor		
Audit Fee	300,000	250,000
Tax Audit Fee	30,000	30,000
other Matters	20,000	20,000
<b>Total</b>	<b>350,000</b>	<b>300,000</b>

**Note :**

<b>S. No.</b>	<b>Particulars</b>	<b>2016-2017 Rs.</b>	<b>2015-2016 Rs.</b>
26	Contingent liabilities/claims not provided for :  Unexpired Bank Guarantee issued in favour of:  - Against letters of credit(SBLC) Pending Legal Matters  - A claim against the company towards Toll Fee payable to NHAI during the agitation period against separation of Andhra State  - A suit filed against the company by one of the suppliers for non payment of their bills which is contested in appeal	   23,680,000  5,924,000  1,000,000	   17,500,000  5,924,000  1,000,000
27	Estimated amount of contracts remaining to be executed on account of Capital works	5,606,636	800,000
28a)	Opening Stock :  ii) Value of Shrimp Closing Stock :  Value of Shrimp	  270,448,831  467,056,256	  437,690,101  270,448,831
b)	Expenditure incurred in foreign currency : Travelling Expenses - Directors - others - Advance Antidumping Fee Marine Rejection Insurance Commission B.A.P.Audit fee Cold storage charges Legal Expenses Transportation charges Earnings in Foreign Exchange(FOB)	  1,370,859 543,106 330,038 113,470,230 9,234,395 1,006,573 2,952,442 3,056,886 613,659 5,256,111 4,270,794,419	  454,565 650,313 3,035,000 92,842,831 4,656,901 4,014,139 1,866,984 3,871,608 1,285,624 9,833,261 2,990,998,215
29	Details of Remuneration to Whole-time Directors : Sri T. Valsaraj, Managing Director i) Salary ii) Commission	  3,300,000 6,286,306	  3,300,000 3,360,933

**Note :**

<b>S. No.</b>	<b>Particulars</b>	<b>2016-2017 Rs.</b>	<b>2015-2016 Rs.</b>
	Sri G.V.V.Satyanarayana		
	i) Salary	2,100,000	2,100,000
	ii) Commission	3,143,155	1,680,466
30	a) Donations included in Other expenses	281,500	107,666
	b) Expenses incurred on Corporate Social Responsibility (CSR) programs under section 135 of the Companies Act 2013 are charged to the Statement of Profit & Loss under other expenses (Note 25)	2,975,500	2,697,697
31	Conformation of balances in case of Debtors and Creditors have not been received		

- 32 In compliance with the Accounting Standard relating to "Accounting for taxes on income" (AS22) issued by the Institute of Chartered Accountants of India the Company has provided deferred tax liability of Rs.13,59,112/- on account of timing difference in the method of depreciation adopted.

	<b>Rs.</b>
Deferred tax liability provided upto 1.4.16	15,946,698
Deferred tax liability provided during the year	1,359,112
Deferred tax liability as on 31.03.2017	<u>17,305,810</u>

- 33 Accounting Standard - 18 -- Related Party Disclosure

- (i) Names of related parties and description of relationship

**Key Management Personnel**

- (a) Sri T. Valsaraj - Managing Director  
(b) Sri.G.V.V.Satyanarayana- Director  
(c) Smt. Swaroopa Meruva - Company Secretary

**Enterprises**

- (a) M/s.Balaji Seafoods Ltd.  
(b) M/s Coastal Developers Pvt Ltd  
(c) M/s Continental Fisheries India Pvt Ltd  
(d) M/s Seacrest Seafoods Inc.  
(e) M/s. Ting Tai India Pvt. Ltd.

**COASTAL CORPORATION LIMITED**
**II Transactions during the year with related parties**
**(Rs.in lakhs)**

Sl. No	Name of Party	Relationship	Nature of transaction	Amount Rs.	Balance outstanding on 31.3.2017
1)	Sri T. Valsaraj	Managing Director	Opening balance Remuneration Commission Amount paid Amount Received	21.19 (Cr) 33.00 62.86 60.00 60.00	20.14 Cr
2)	M/s.Balaji Seafoods Ltd.	Associate Company	Opening balance Amount paid Amount Received	8.01 Cr 1.10 -	6.91 Cr
3)	M/s.Coastal Developers Pvt Ltd	Associate Company	Amount paid Amount Received For Purchase of Premises	5.28 5.28 13.65	Nil
4)	Sri G.V.V.Satyanarayana	Director Finance	Opening balance Remuneration Amount paid Amount Received Commission	12.53 Cr 21.00 50.00 50.00 31.43	4.07 Cr
5)	M/s Continental Fisheries India Pvt Ltd	Wholly owned subsidiary	Opening balance Advance	102.69 (Dr) 0.50	103.19 Dr
6)	(d) M/s Seacrest Seafoods Inc.	Wholly owned subsidiary	Investment in Equity Sale of Shrimp Amount Received Against Sales	606.57 3069.66 1947.55	1122.11Dr
7)	Ting Tai India Pvt. Ltd.	As per Section 2(76)(iv)	Advance for Flat Amount paid Amount received	145.20 173.86 107.00	66.86 Dr
8)	Smt. Jeeja Valsaraj	Director	Sitting Fees	0.36	nil
9)	Ms. Vijeta Valsaraj	Relative	Salary	6.00	0.23 Cr

34 There are no overdue amounts payable to micro,small, and medium enterprises

35. Disclosure on specified bank notes

During the year, the Company had specified bank notes (SBNs) or other denomination notes as defined in the MCA notification, G.S.R. 308 (E), dated March 31, 2017. The details of SBNs held and transacted during the period from November 8, 2016 to December 30, 2016, the denomination-wise SBNs and other notes as per the notification are as follows

	SBN (1)	Other denomination notes	Total Rs.
Closing cash in hand as on 8th November, 2016	4,90,000	32,665	5,22,665
Add: Permitted receipts	--	13,67,768	13,67,768
Less: Permitted payments	--	-1082101	-1082101
Less: Amount deposited in Banks	(4,90,000)	--	(4,90,000)
Closing cash in hand as on 30th December,2016	0	318332	318332

(1) For the purposes of this clause, the term 'Specified Bank Notes' shall have the same meaning provided in the notification of the Government of India, in the Ministry of Finance, Department of Economic Affairs number S.O 3407 (E), dated 8th November, 2016.

36 Previous year's figures have been regrouped wherever necessary.

Signatures to Notes to Financial Statements

**For K.PRAO ASSOCIATES**  
Chartered Accountants  
Firm Reg. No.003136S

**Sd/-**  
(G.V.V.SATYANARAYANA)  
Director Finance  
DIN No.00187006

**Sd/-**  
( T.VALSARAJ )  
Managing Director  
DIN No.00057558

**Sd/-**  
(V.V.S. BHAGAVAN)  
Partner  
M No.008571

**Sd/-**  
(SWAROOPA MERUVA )  
Company Secretary

Place : Visakhapatnam  
Date : 29.05.2017

**K.P. Rao Associates**  
Chartered Accountants

7-1-59/4 & 8, Turning Point  
Ameerpet, Hyderabad – 500 016  
Ph : 23748583

## **INDEPENDENT AUDITORS' REPORT**

### **To the Members of Coastal Corporation Limited**

#### **Report on the Consolidated Financial Statements**

We have audited the accompanying consolidated financial statements of Coastal Corporation Limited ("the Holding Company") and its subsidiaries (collectively referred to as "the Company" or "the Group"), comprising of the consolidated Balance sheet as at 31 March 2017, the consolidated Statement of Profit and loss, the consolidated Cash flow statement for the year then ended, and a summary of the significant accounting policies and other explanatory information (hereinafter referred to as "the Consolidated financial statements").

#### **Management's Responsibility for the Consolidated Financial Statements**

The Holding Company's Board of Directors is responsible for the preparation of the consolidated financial statements in terms of the requirements of the Companies Act, 2013 ("the Act") that give a true and fair view of the consolidated financial position, consolidated financial performance and consolidated cash flows of the Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under Section 133 of the Companies Act, 2013 (hereinafter referred to as "the Act") read with Rule 7 of the Companies (Accounts) Rules, 2014. The respective Board of Directors of the Companies included in the group are responsible for maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; the selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the consolidated financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error, which have been used for the purpose of preparation of the Consolidated financial statements by the Directors of the Holding Company, as aforesaid.

#### **Auditors' Responsibility**

Our responsibility is to express an opinion on these Consolidated financial statements based on our audit. While conducting the audit, we have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made there under.

We conducted our audit in accordance with the Standards on Auditing specified under section 143(10) of the Act. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the Consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Holding Company's preparation of the consolidated financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Holding Company's Board of Directors, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence obtained by us is sufficient and appropriate to provide a basis for our audit opinion on the consolidated financial statements.

### **Opinion**

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid Consolidated financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the consolidated state of affairs of the Company, as at 31 March 2017, and their consolidated profit and their consolidated cash flows for the year ended on that date.

### **Other Matters**

The company has two subsidiaries, one registered in India and the other incorporated in United States of America. Both are wholly owned subsidiaries. We have audited the financial statements of the wholly owned subsidiary company in India whose financial statements reflects total assets of Rs.74.66 lakhs and total revenue of Rs.0.08 lakhs and a loss of Rs.11.04 lakhs for the year ended 31.03.2017. The wholly owned foreign subsidiary company's accounts are reviewed by the auditors in that country which have been considered in the consolidated statements which reflect total assets of Rs.20.01 crores in Indian currency with total revenue of Rs.47.20 crores and a net loss of Rs.3.59 crores. The statements of foreign subsidiary company have been considered in the consolidated statements for the year ended 31st March, 2017 which have been furnished to us by the management and our opinion on the statements in so far as it relates the amounts and disclosures included in respect of the subsidiary, is based solely on the reports of the auditor of that company.

### **Report on Other Legal and Regulatory Requirements**

1. As required by sub-section 3 of Section 143 of the Act, we report, to the extent applicable, that:

- (a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit of the aforesaid consolidated financial statements.
- (b) In our opinion, proper books of account as required by law relating to preparation of the aforesaid consolidated financial statements have been kept so far as it appears from our examination of those books.
- (c) The consolidated balance sheet, the consolidated statement of profit and loss, and the consolidated cash flow statement dealt with by this Report are in agreement with the relevant books of account maintained for the purpose of preparation of the consolidated financial statements.
- (d) In our opinion, the aforesaid consolidated financial statements comply with the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014.
- (e) On the basis of the written representations received from the directors of the Holding Company as on 31 March 2017 taken on record by the Board of Directors of the Holding Company and the report of the statutory auditors of the subsidiary company incorporated in India, none of the Directors of the Group companies incorporated in India is disqualified as on 31 March 2017 from being appointed as a Director of that company in terms of sub-section 2 of Section 164 of the Act.
- (f) With respect to the adequacy of the internal financial controls over financial reporting of the Group and the operating effectiveness of such controls, refer to our separate report in "Annexure A"; and
- (g) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
  - i. The consolidated financial statements disclose the impact of pending litigations on the consolidated financial position of the Group. Refer Note 26 to the consolidated financial statements;
  - ii. Provision has been made in the consolidated financial statements, as required under the applicable law or accounting standards, for material foreseeable losses, if any, on long term contracts including derivatives contracts. and

- iii. There has been no delay in transferring amounts, required to be transferred, to the Investor Education and Protection Fund by the Holding Company and the subsidiary company incorporated in India. and
- iv. The Company has provided requisite disclosures in the Consolidated financial statements as regards its holding and dealings in Specified Bank Notes during the period from November 8, 2016 to December 30, 2016 and these are in accordance with the books of accounts maintained by the company. Refer Note No.35 to the consolidated financial statements.

**For K.P.RAO ASSOCIATES**  
Chartered Accountants  
Firm's Reg. No. : 003136S

**Sd/-**  
**VVS BHAGAVAN**  
Partner  
Membership number: 008571

Place : Visakhapatnam

Date : 29<sup>th</sup> May 2017



**Annexure - A to the Auditors' Report****Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")**

In conjunction with our audit of the consolidated financial statements of the Company as of and for the year ended 31 March 2017, we have audited the internal financial controls over financial reporting of Coastal Corporation Limited ("the Holding Company") and its subsidiary company which is incorporated in India, as of that date.

**Management's Responsibility for Internal Financial Controls**

The Respective Board of Directors of the Holding Company and its subsidiary company, which is incorporated in India, are responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India ("ICAI"). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

**Auditors' Responsibility**

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls over Financial Reporting (the "Guidance Note") issued by ICAI and the Standards on Auditing, issued by ICAI and deemed to be prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls, both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

**Meaning of Internal Financial Controls over Financial Reporting**

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting

principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

### **Inherent Limitations of Internal Financial Controls Over Financial Reporting**

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

### **Opinion**

In our opinion, the Holding Company and its subsidiary company, which is incorporated in India, have, in all material respects, an adequate internal financial controls system over financial reporting which can be further strengthened and such internal financial controls over financial reporting were operating effectively as at 31st March 2017, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the ICAI.

**For K.P.RAO ASSOCIATES**

Chartered Accountants

Firm's Reg. No. : 003136S

**Sd/-**

VVS BHAGAVAN

Partner

Membership number: 008571

Place : Visakhapatnam

Date : 29<sup>th</sup> May 2017

**COASTAL CORPORATION LIMITED**

**COASTAL CORPORATION LIMITED  
CONSOLIDATED BALANCE SHEET AS AT 31.03.2017**

S. No.	Particulars	Note No.	Consolidated	Consolidated
			As at 31.03.2017 (Rs)	As at 31.03.2016 (Rs)
	<b>Equity and Liabilities</b>			
1	<b>Shareholders' Funds</b>			
	Share Capital	2	25,422,000	25,422,000
	Reserves and Surplus	3	488,314,513	397,499,704
			<b>513,736,513</b>	<b>422,921,704</b>
2	<b>Non-current Liabilities</b>			
	Long-term Borrowings	4	10,882,870	410,850
	Deferred Tax Liabilities	32	17,471,543	16,059,217
	Trade Payables	7	5,925,871	5,925,871
	Other Long-term Liabilities	5	42,553,438	28,898,523
			<b>76,833,722</b>	<b>51,294,461</b>
3	<b>Current Liabilities</b>			
	Short-term Borrowings	6	749,908,673	637,940,898
	Trade Payables	7	353,913,681	162,183,905
	Other Current Liabilities	8	45,363,742	29,780,558
	Short-term Provisions	9	113,550,086	62,236,697
			<b>1,262,736,182</b>	<b>892,142,058</b>
	<b>TOTAL</b>		<b>1,853,306,417</b>	<b>1,366,358,223</b>
	<b>Assets</b>			
1	<b>Non-current Assets</b>			
	Fixed Assets			
	Tangible Assets	10	320,659,458	348,697,514
	Capital Work-in-progress	10	5,858,000	188,943
	Long-term Loans and Advances	11	64,464,810	24,062,968
	Other Non-current Assets	12	159,472,971	124,836,429
			<b>550,455,239</b>	<b>497,785,854</b>
2	<b>Current Assets</b>			
	Investments	13	7,000,000	7,000,000
	Inventories	14	619,482,115	431,255,612
	Trade Receivables	15	411,796,223	282,251,818
	Cash and Cash Equivalents	16	21,782,017	12,300,930
	Short-term Loans and Advances	11	242,790,823	135,764,009
			<b>1,302,851,178</b>	<b>868,572,369</b>
	<b>TOTAL</b>		<b>1,853,306,417</b>	<b>1,366,358,223</b>
	Significant Accounting Policies and Notes 1 To 37			

As per our report of even date attached

**For K.PRAO ASSOCIATES**  
Chartered Accountants  
Firm Reg.No.003136S.

**Sd/-**  
(V.V.S.BHAGAVAN)  
Partner  
M.No.008571  
Date : 29.05.2017  
Place: Visakhapatnam

**Sd/-**  
Swaroop Meruva  
Company Secretary

For and on behalf of the Board

**Sd/-**  
T.Valsaraj  
Managing Director

**Sd/-**  
G.V.V.Satyanarayana  
Director (Finance) & CFO

**COASTAL CORPORATION LIMITED**  
**STATEMENT OF CONSOLIDATED PROFIT AND LOSS FOR THE YEAR ENDED 31.03.2017**

S. No.	Particulars	Note No.	Consolidated	Consolidated
			For the year ended 31.03.2017	For the year ended 31.03.2016
	<b>Continuing operations Income</b>			
I	Revenue from Operations	17	4,544,295,363	3,102,088,549
II	Other Operating Income	18	346,307,053	247,851,263
III	Other Income	19	25,281,313	11,197,604
IV	<b>Total Revenue (I+II+III)</b>		<b>4,915,883,729</b>	<b>3,361,137,416</b>
V	<b>Expenses</b>			
	Cost of Materials Consumed	20	3,976,513,734	2,326,960,267
	Processing & Shipment Expenses	21	689,412,531	555,787,209
	Changes in Inventories	22	(196,607,425)	167,196,951
	Employee Benefits Expense	23	79,856,360	54,092,779
	Finance Costs	24	87,370,874	75,787,596
	Depreciation	10	29,607,107	26,083,677
	Other Expenses	25	49,970,541	41,739,035
	Loss On Sale of Asset		19,221,598	
VI	Total Expenses		4,735,345,320	3,247,647,514
VII	Prior Years Expenses		148,359	220,028
VIII	Profit before extraordinary items and tax		180,390,050	113,269,874
IX	Tax Expenses			
	Current tax		82,000,000	42,000,000
	Deferred tax		1,412,326	2,889,876
X	Total Tax Expenses		83,412,326	44,889,876
XI	Profit for the year		96,977,724	68,379,998
	Significant Accounting Policies and Notes	1 To 37		
	Earnings per equity share:			
	Basic and Diluted		38.15	26.90

As per our report of even date attached

**For K.PRAO ASSOCIATES**

Board  
Chartered Accountants  
Firm Reg.No.003136S.

**Sd/-**

(V.V.S.BHAGAVAN)  
Partner  
M.No.008571  
Date : 29.05.2017  
Visakhapatnam

**Sd/-**

Swaroop Meruva  
Company Secretary

For and on behalf of the

**Sd/-**

T.Valsaraj  
Managing Director

**Sd/-**

G.V.V.Satyanarayana  
Director (Finance) & CFO

**COASTAL CORPORATION LIMITED****Consolidated Cash Flow Statement for the year ended 31.03.2017**

<b>Particulars</b>	<b>Year Ended 31.03.2017</b>	<b>Year Ended 31.03.2016</b>
<b>Cash Flow from Operating Activities</b>		
Net Profit before Tax & Extraordinary Item	180,538,409	113,489,902
Depreciation	29,607,107	26,083,667
Interest and Finance Charges	87,370,874	75,787,596
Other Income	(25,281,313)	(11,197,604)
Loss on Sale of Assets	19,221,598	-
<b>Operating Profit before changes in Working Capital</b>	<b>291,456,675</b>	<b>204,163,561</b>
Adjustment for changes in Working Capital:		
Increase/(Decrease) in Non Current Trade Payables	-	(2,591,802)
Increase/(Decrease) in Non Current Other Current Liabilities	-	(584,223)
(Increase)/Decrease in Trade Payables	191,729,776	77,956,099
(Increase)/Decrease in Other Current Liabilities	15,583,184	2,606,535
(Increase)/Decrease in Short Term Provisions	11,336,888	(5,199,642)
(Increase)/Decrease in Long term loans and advances	(40,401,842)	(2,328,802)
(Increase)/Decrease in other Non Current Assets	(34,636,542)	(59,892,895)
(Increase)/Decrease in Inventories	(188,226,503)	20,618,909
(Increase)/Decrease in Trade Receivables	(129,544,405)	23,791,714
(Increase)/Decrease in Short Term Loans and Advances	(107,026,814)	26,379,984
<b>Cash Generated from Operations</b>	<b>10,270,417</b>	<b>284,919,438</b>
Income Tax Paid	(42,023,499)	(51,695,770)
Dividend Paid	(4,589,598)	-
<b>Cash Flow before Prior Period Items</b>	<b>(36,342,680)</b>	<b>233,223,668</b>
Prior Period Expenditure	(148,359)	(220,028)
<b>Net Cash Flow from Operating Activities</b>	<b>(36,491,039)</b>	<b>233,003,640</b>
<b>Cash Flow from Investing Activities</b>		
Other Income Received	25,281,313	11,197,604
Investment in Subsidiary	(1,573,317)	(7,000,000)
Capital Subsidy received towards fixed assets	-	-
Increase in Capital Work in Progress	(5,669,057)	(188,943)
Acquisition of Fixed Assets	(25,705,282)	(37,674,663)
Sale of Fixed Assets	4,914,633	372,019
<b>Net Cash Flow from Investing Activities</b>	<b>(2,751,710)</b>	<b>(33,293,983)</b>
<b>Cash Flow from Financing Activities</b>		
Interest Paid	-	-
Interest and Finance Charges	(87,370,874)	(75,787,596)
Proceeds from Long Term borrowings	10,472,020	(8,328,643)
Realization of Calls in arrears	-	-
(Increase)/Decrease in Other Long Term Liabilities	13,654,915	163,564
Increase/(Decrease) in Packing Credit Utilization	111,967,775	(111,989,428)
<b>Net Cash Flow from Financing Activities</b>	<b>48,723,836</b>	<b>(195,942,103)</b>
<b>Net Decrease in Cash and Cash Equivalents</b>	<b>9,481,087</b>	<b>3,767,554</b>
Cash and Cash Equivalents at the commencement of the year	12,300,930	8,533,376
<b>Cash and Cash Equivalents at the end of the year</b>	<b>21,782,017</b>	<b>12,300,930</b>

As per our report of even date

For K.P Rao Associates

Chartered Accountants

By order of the Board

Sd/-

(V.V.S.Bhagavan)  
Partner, MNo. 08571

Place : Visakhapatnam

Date : 29.05.2017

Sd/-

Swaroop Meruva  
Company Secretary

Sd/-

T. Valsaraj  
Managing Director

Sd/-

G.V.V.Satyanarayana  
Director Finance & CFO

**NOTES TO AND FORMING PART OF FINANCIAL STATEMENTS****1. Corporate Information:**

Coastal Corporation Limited was Originally established as Coastal Trawlers Private Limited in the year 1981, subsequently converted into a public Limited company in 1985. The name was changed to Coastal Corporation Limited in the year 2005. The Company is engaged in processing and export of sea food. The shares of the company are listed in stock exchanges of Mumbai, Delhi and Ahmedabad .

**Note No: 1 SIGNIFICANT ACCOUNTING POLICIES**

- a) The financial statements of the Company have been prepared in accordance with the Generally Accepted Accounting Principles in India ("Indian GAAP") to comply with the Accounting Standards specified under Section 133 of The Companies Act, 2013 read with Rule 7 of The Companies (Accounts) Rules, 2014 and the relevant provisions of the Companies Act, 2013 ("the 2013 Act") / Companies Act, 1956 ("the 1956 Act"), as applicable. The financial statements have been prepared on accrual basis under historical cost convention.

The Company follows Mercantile System of Accounting and recognises income and expenditure on accrual basis except in case of Capital Subsidies

**b) Use of Estimates**

The preparation of financial statements is in conformity with generally accepted accounting principles which requires management to make estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities and disclosure of contingent liabilities at the end of the reporting periods. Although these estimates are based upon management's best knowledge of current events and actions, actual results could differ from these estimated results. The differences between actual results and estimates are recognised in the periods in which the results are known / materialized.

**c) Fixed Assets****Tangible Assets**

Tangible Fixed Assets are stated at cost, net of accumulated depreciation and accumulated impairment losses, if any. The cost comprises purchase price, borrowing costs if capitalisation criteria are met and directly attributable cost of bringing of the asset to its working condition for the intended use.

Subsequent expenditure related to an item of fixed asset is added to its book value only if it increases the future benefits from the existing asset beyond its previously assessed standard of performance .All other expenses on existing fixed assets including day to day repairs and maintenance expenditure and cost of replacing parts are charged to the statement of Profit and Loss for the period during which such expenses are incurred.

Cost of fixed assets includes installation charges and any subsidies received are reduced from the cost.

**d) Expenditure during construction period:**

Expenditure during construction period is grouped under " Capital work in progress." Upon commencement of use of the asset , the expenditure is allocated to respective assets in the ratio of their direct cost.

**e) Depreciation**

Depreciation on tangible assets has been provided on the straight line method as per the useful life prescribed in Schedule II to the Companies Act, 2013.

**f) Inventories**

Inventories are valued as under :

a)	Finished Goods	:	At net realisable value.
b)	Stock-in-process	:	At cost.
c)	Rawmaterial	:	At cost.

**g) Revenue Recognition:**

Revenue is recognised on completion of shipment formalities in case of export sales and in other cases upon delivery of goods.

**h) Foreign Currency Translation**

Export sales in foreign currency are accounted at the exchange rate prevailing at the time of negotiation of the Bill. Gain/Loss arising out of fluctuations by exchange rates where not determined are accounted for on subsequent realisation / payment.

**i) Borrowing Costs:**

Borrowing costs are recognised as an expense in the period in which they are incurred. Borrowing costs incurred on acquiring and construction of assets are capitalised as part of the cost of such assets.

**j) Retirement Benefits :**

Gratuity is administered through group gratuity policy with Life Insurance Corporation of India. Premium accrued and payable under the above policy is charged to revenue. Leave encashment is treated on cash basis as per the Company's policy.

**k) Taxation :**

Provision is made for income tax liability estimated to arise on the results for the year at the current rate of tax in accordance with the Income tax Act, 1961. M.A.T Credit entitlement is recognised as per the rates of income Tax prevailing.

In accordance with the Accounting Standard - 22 - Accounting for taxes on income, issued by the Institute of Chartered Accountants of India, the Company has recognized the deferred tax liability in the Accounts.

**l) Expenses incurred on CSR programme under section 135 of The Companies Act, 2013 are charged of to the statement of profit & loss Account under other expenses**

**Note No. 2 :Share capital**

Particulars	As at 31.03.2017 (Rs)	As at 31.03.2016 (Rs)
<b>Authorised :</b> <b>Equity Shares</b> 1,50,00,000 equity shares of Rs. 10/- each (Previous year 1,50,00,000 equity shares of Rs.10/- each)	150,000,000	150,000,000
	<b>150,000,000</b>	<b>150,000,000</b>
<b>Issued, subscribed and fully paid-up shares</b> <b>Equity Shares</b> 25,42,200 equity shares of Rs. 10/- each fully paid up (of the above 3,47,725 equity shares of Rs.10/- each allotted for consideration other than cash at a premium of Rs.10/- each and 1,21,775 equity shares of 10/- each allotted in cash at a premium of Rs.10/-) (Previous year 12,71,100 equity shares of Rs. 10/- each fully paid (of the above 3,47,725 equity shares of Rs.10/- each allotted for consideration other than cash at a premium of Rs.10/- and 1,21,775 equity shares of Rs.10/- each allotted in cash at a premium of Rs.10/-) and including 12,71,100 Bonus Equity shares	25,422,000	25,422,000
	25,422,000	25,422,000
<b>Total Paid up Equity share capital</b>	25,422,000	25,422,000

**(a)Reconciliation of the shares outstanding at the beginning and at the end of the reporting period**

Particulars	31-Mar-2017	31-Mar-2016
Shares outstanding at the beginning of the year	2,542,200	1,271,100
Add: Bonus equity shares issued during the year	-	1,271,100
Shares outstanding at the end of the year	2,542,200	2,542,200

**(b) Terms and Rights attached to shares****Equity Shares**

The company has only one class of equity shares having par value of Rs.10 per share. Each holder of equity share is entitled to one vote per share. The dividend proposed by the Board of Directors is subject to the approval of the shareholders in the ensuing Annual General Meeting. In the event of liquidation of the company, the holders of equity shares are eligible to receive share in the remaining assets of the company after distribution of all preferential amounts in proportion to their shareholding.



**(c) Details of shares held by shareholders holding more than 5% shares in the company**

<b>Name of the shareholder</b>	<b>No. of Shares 31.03.2017</b>	<b>% holding in the class</b>	<b>No. of Shares 31.03.2016</b>	<b>% holding in the class</b>
Equity shares of Rs.10 each fully paid				
Haribabu Kambampati	195400	7.69	195400	7.69
TVR Estates & Resorts Pvt Ltd	169822	6.68	169822	6.68
Satyasree Achanta	243550	9.58	243550	9.58
Aditya Achanta	322450	12.68	322450	12.68

**Note No.3:Reserves and surplus**

<b>S No.</b>	<b>Particulars</b>	<b>As at 31.03.2017 (Rs)</b>	<b>As at 31.03.2016 (Rs)</b>
<b>a)</b>	<b>Securities Premium</b>		
	Opening Balance	4,695,000	4,695,000
	Closing Balance	4,695,000	4,695,000
<b>b)</b>	<b>General Reserve</b>		
	Opening Balance	66,838,764	51,838,764
	Add: Transfer from Statement of Profit & Loss	20,000,000	15,000,000
	Closing Balance	86,838,764	66,838,764
<b>c)</b>	<b>Capital Redemption Reserve</b>		
	Opening Balance	289,000	13,000,000
	less: Issue of Bonus Shares		(12,711,000)
	Closing Balance	289,000	289,000
<b>d)</b>	<b>Foreign currency Translation Reserve</b>	(1,753,923)	
		(1,753,923)	-
<b>e)</b>	<b>Surplus in the Statement of Profit and Loss</b>		
	Opening Balance	325,857,546	276,886,540
	Add: Profit for the Current Year	96,977,724	68,379,998
		422,835,270	345,266,538
	Less: Proposed Dividend @15%	3,813,300	3,813,300
	Less: Tax on Dividend	776,298	776,298
	Less: Transfer to General Reserve	20,000,000	15,000,000
	<b>Closing Balance</b>	<b>398,245,672</b>	<b>325,676,940</b>
	<b>Total Reserves and Surplus (a+b+c)</b>	<b>488,314,513</b>	<b>397,499,704</b>

**Note No. 4 : Long Term Borrowings**

Particulars	Non-current Liability		Current Liability	
	As at 31.03.2017 (Rs)	As at 31.03.2016 (Rs)	As at 31.03.2017 (Rs)	As at 31.03.2016 (Rs)
<b>Term loans from Banks (Secured)</b>				
a) Term Loan from Bank of India (Ref.note 4a)	-	100	-	-
<b>Other loans from Bank (secured)</b>				
b) Secured loan from Bank of India - Car-Liva (Ref.note 4b)	-	75,323	92,503	133,728
c) Secured loan from Canara Bank of India - car- innova (Ref note 4c)	4,400,058	-	2,199,878	
d) Secured loan from Sundaram Finance Ltd - Trucks (Ref. Note 4d)	-	-	-	1,614,716
e) Secured loan from Bank of India - Car - swift dezire)	237,784	335,427	141,540	141,540
F) Secured loan from Kotak Mahindra Bank Ltd	6,245,028	-	7,174,783	-
<b>Note: 4a.</b> Term Loan from Bank of India Term Loan from Bank of India secured on hypothecation of stocks and other immovable & movable assets, export letters of credit from prime banks, equitable mortgage of land , buildings , plant & Machinery belonging to the company and also on collateral security of lands and buildings of 2 Directors and also guaranteed by the directors and their associates				
<b>Note: 4b.</b> Car Loan secured on hypothication of car repayble in 60 instalments - No defaults in repayments				
<b>Note: 4c</b> Car Loans secured on hypothication of cars repayble in 36 instalments - No defaults in repayments				
<b>Note: 4d</b> Trucks Loan secured on hypothication of trucks repayble in 36 instalments - No defaults in repayments				
<b>Note: 4e.</b> Car Loan secured on hypothication of car repayble in 36 instalments - No defaults in repayments				
<b>Note: 4f.</b> Secured loan against hypothication of Trucks repayble in 24 instalments - No defaults in repayments				
A sum of Rs.96,08,704 /- was disclosed under Other current liabilities(ref.note.8)				
<b>Net amount</b>	<b>10,882,870</b>	<b>410,850</b>	<b>9,608,704</b>	<b>1,889,984</b>

**Note No.5 :Other Long-Term Liabilities**

Particulars	Non-current Liability		Current Liability	
	As at 31.03.2017 (Rs)	As at 31.03.2016 (Rs)	As at 31.03.2017 (Rs)	As at 31.03.2016 (Rs)
Trade payables	28,566,008	27,663,564	-	-
Others	13,987,430	1,234,959	-	-
<b>Total</b>	<b>42,553,438</b>	<b>28,898,523</b>	<b>-</b>	<b>-</b>

**Note No. 6 : Short - Term Borrowings**

Particulars	Non-current Liability		Current Liability	
	As at 31.03.2017 (Rs)	As at 31.03.2016 (Rs)	As at 31.03.2017 (Rs)	As at 31.03.2016 (Rs)
Packing credit from Bank of India (secured) Packing Credit from Bank of India secured on hypothecation of stocks and other immovable & movable assets, export letters of credit from prime banks, equitable mortgage of land , buildings , plant & machinery belonging to the company and also on collateral security of lands and buildings of 2 Directors and also guaranteed by the directors and their associates		-	749,908,673	637,940,898
<b>Total</b>			<b>749,908,673</b>	<b>637,940,898</b>

**Note No. 7: Trade Payables**

Particulars	Non-current Liability		Current Liability	
	As at 31.03.2017 (Rs)	As at 31.03.2016 (Rs)	As at 31.03.2017 (Rs)	As at 31.03.2016 (Rs)
Trade payables	5,925,871	5,925,871	353,913,681	162,183,905
	<b>5,925,871</b>	<b>5,925,871</b>	<b>353,913,681</b>	<b>162,183,905</b>

**Note No.8: Other Current Liabilities**

Particulars	Non-current Liability		Current Liability	
	As at 31.03.2017 (Rs)	As at 31.03.2016 (Rs)	As at 31.03.2017 (Rs)	As at 31.03.2016 (Rs)
Current Liabilities / Maturities of Long-term Borrowings	-	-	9,608,704	1,889,984
Other liabilities - Capital Works	-	-	980,544	2,617,170
Others Payables	-	-	26,236,169	19,731,667
Statutory Payables	-	-	8,538,325	5,541,737
<b>Total</b>	<b>-</b>	<b>-</b>	<b>45,363,742</b>	<b>29,780,558</b>

**Note No.9 : Short Term Provisions**

<b>Particulars</b>	<b>Non-current Liability</b>		<b>Current Liability</b>	
	As at 31.03.2017 (Rs)	As at 31.03.2016 (Rs)	As at 31.03.2017 (Rs)	As at 31.03.2016 (Rs)
<b>Other Short-term Provisions</b>				
Provision for Current Tax	-	-	82,280,731	42,304,230
Provision for Expenses	-	-	26,312,137	14,975,249
Provision for Doubtful Advance	-	-	367,620	367,620
Provision for Proposed Dividend (including Tax)	-	-	4,589,598	4,589,598
<b>Total</b>	<b>-</b>	<b>-</b>	<b>113,550,086</b>	<b>62,236,697</b>

**Note No. 10 : FIXED ASSETS**

S. No.	Particulars	Gross Block				Accumulated Depreciation				Net Block	
		As at 01/04/2016	Additions	Deletions	As at 31/03/2017	As at 01/04/2016	Depreciation charge for the year	Depreciation on deletions	As at 31/03/2017	As at 31/03/2017	As at 31/03/2016
		Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.
a	Tangible Assets										
	Land	38,993,144	701,780	3,106,187	36,588,737	-	-	-	-	36,588,737	38,993,144
	Buildings	159,250,885	10,859,550	-	170,110,435	19,784,718	5,173,334	-	24,958,052	145,152,383	139,466,167
	Plant and Equipment	195,549,948	9,903,798	41,461,923	163,991,823	58,050,571	17,239,532	20,912,229	54,377,874	109,613,949	137,499,377
	Furniture and Fixtures	8,646,610	-	-	8,646,610	5,018,497	333,867	-	5,352,364	3,294,246	3,628,113
	Vehicles	42,227,120	1,840,632	480,350	43,587,402	21,473,374	5,555,098	-	27,028,472	16,558,930	20,753,746
	Office Equipment	6,576,744	2,335,772	-	8,912,516	3,444,896	414,094	-	3,858,990	5,053,526	3,131,848
	Roads	406,473	-	-	406,473	406,473	-	-	406,473	-	-
	Computers	1,918,150	63,750	-	1,981,900	1,423,032	295,682	-	1,718,714	263,186	495,118
	Trawlers	16,272,879	-	-	16,272,879	11,542,878	595,500	-	12,138,378	4,134,501	4,730,001
	Total	469,841,953	25,705,282	45,048,460	450,498,775	121,144,439	29,607,107	20,912,229	129,839,317	320,659,458	348,697,514
b	Intangible Assets										
	Computer Software	122,150	-	-	122,150	122,150	-	-	122,150	-	-
	Total	122,150	-	-	122,150	122,150	-	-	122,150	-	-
c	Capital Work In Progress	188,943	5,858,000	188,943	5,858,000	-	-	-	-	5,858,000	188,943
	Total	188,943	5,858,000	188,943	5,858,000	-	-	-	-	5,858,000	188,943
	Grand Total	470,153,046	31,563,282	45,237,403	456,478,925	121,266,589	29,607,107	20,912,229	129,961,467	326,517,458	348,886,457
	Previous Year	433,944,550	38,267,100	2,058,604	470,153,046	96,466,003	26,083,677	1,283,091	121,266,589	348,886,457	323,766,943

**Note No. 11 :Long Term Loans and Advances**

Particulars	Non-Current		Current	
	As at 31.03.2017 (Rs)	As at 31.03.2016 (Rs)	As at 31.03.2017 (Rs)	As at 31.03.2016 (Rs)
<b>Advances against Capital Works</b>				
Unsecured, considered good	40,600,175	209,985	-	-
	<b>40,600,175</b>	<b>209,985</b>	-	-
<b>Security deposits</b>				
Unsecured, considered good	12,198,679	10,718,119	-	-
	<b>12,198,679</b>	<b>10,718,119</b>		
<b>Loans and Advances to Related Parties</b> (Unsecured, considered good)	-	-	21,206,003	-
<b>Advances Recoverable in Cash or Kind</b> (Unsecured, considered good)	11,665,956	13,134,864	89,596,730	43,510,933
Export Benefits Receivable	-	-	113,092,967	82,453,093
Insurance Claim Receivable	-	-	-	-
Interest Receivable on FDR's	-	-	17,026,201	7,021,002
Interest Receivable	-	-	-	1,023,059
	<b>11,665,956</b>	<b>13,134,864</b>	<b>240,921,901</b>	<b>134,008,087</b>
Other loans and advances				
Prepaid expenses	-	-	941,336	1,124,424
Advances to employees	-	-	927,586	631,498
	-	-	-	-
	-	-	1,868,922	1,755,922
<b>Total</b>	<b>64,464,810</b>	<b>24,062,968</b>	<b>242,790,823</b>	<b>135,764,009</b>
Particulars	Non-current Liability		Current Liability	
	As at 31.03.2017 (Rs)	As at 31.03.2016 (Rs)	As at 31.03.2017 (Rs)	As at 31.03.2016 (Rs)
<b>Note no. 12: Other Non Current Assets</b>				
Fixed Deposits with Banks	159,472,971	124,836,429	-	-
	<b>159,472,971</b>	<b>124,836,429</b>	-	-
<b>Note No.13: Investments ( Un-quoted)</b> 7,00,000 Equity shares of Rs. 10 each in Coastal Developers Pvt Ltd				
	7,000,000	7,000,000	-	-
	7,000,000	7,000,000		-
<b>Note No.14: Inventories</b>				
Inventories				
Finished goods-Shrimp (refer note 22)	-	-	587,384,138	412,532,641
Stores and spares	-	-	22,798,813	18,722,971
stock in transit	-	-	9,299,164	-
	-	-	619,482,115	431,255,612

**COASTAL CORPORATION LIMITED**

Particulars	Non-Current		Current	
	As at 31.03.2017 (Rs)	As at 31.03.2016 (Rs)	As at 31.03.2017 (Rs)	As at 31.03.2016 (Rs)
<b>Note No.15: Trade Receivables</b> Trade receivables Outstanding for a period less than six months from the date they are due for payment, unsecured considered good				
Sale of Goods	-	-	411,796,223	282,251,818
	-	-	<b>411,796,223</b>	<b>282,251,818</b>
<b>Note No.16: Cash and Cash Equivalents</b> <b>Cash and cash equivalents</b> Balances with banks: On current accounts	-	-	20,378,917	11,883,688
Cash on hand	-	-	1,403,100	417,242
	-	-	<b>21,782,017</b>	<b>12,300,930</b>
<b>Other bank balances</b> – Deposits with original maturity for more than 12 months	159,472,971	124,836,429		-
	159,472,971	124,836,429		-
Amount disclosed under Other non-current assets (note 12)	<b>159,472,971</b>	<b>124,836,429</b>		-
Particulars	For the Year Ended 31.03.17 (Rs.)		For the Year Ended 31.03.16 (Rs.)	
<b>Note No.17 : Revenue from Operations</b>				
Sale of Shrimp	4,544,161,667		3,100,968,549	
Sale of Electrical items	133,696			
Vessels Hire Charges			1,120,000	
<b>Total</b>	<b>4,544,295,363</b>		<b>3,102,088,549</b>	
<b>Note No.18 Other Operating Income</b> Export Benefits	346,307,053		247,851,263	
<b>Total</b>	<b>346,307,053</b>		<b>247,851,263</b>	
<b>Note No. 19 Other Income</b> Interest on Bank Deposits	11,649,134		7,734,786	
Other Income	150,000		3,251,040	
Rent Received	1,531,200			
Exchnage Loss /Gain	11,950,979			
Credit Balance Written Back	-		211,778	
<b>Total</b>	<b>25,281,313</b>		<b>11,197,604</b>	
<b>Note No. 20 : Cost of Material consumed</b> Inventory at the beginning of the year				
Add: Purchases	3,983,130,930		2,326,960,267	
	3,983,130,930		2,326,960,267	
Less: Inventory at the end of the year	6,617,196		-	
Cost of raw material consumed	<b>3,976,513,734</b>		<b>2,326,960,267</b>	

**COASTAL CORPORATION LIMITED**

<b>Particulars</b>	<b>For the Year Ended 31.03.2017 (Rs.)</b>	<b>For the Year Ended 31.03.2016 (Rs.)</b>
<b>Note No. 21 : Processing &amp; Shipment Expenses</b>		
Procurement Expenses	1,902,918	2,433,644
Cold Storage Charges	16,885,441	4,881,963
Peeling Wages	47,751,458	26,256,783
Plant Electricity Charges	49,171,778	42,048,648
Processing Wages	62,811,604	55,106,082
Plant Maintenance	21,539,279	25,079,707
Plant Other Expenses	39,362,950	25,386,741
Agriculture Market Cess	8,142,965	6,757,151
Antidumping Fee	113,470,230	92,842,832
Chemicals	35,095,295	20,184,647
Commission	2,293,756	5,958,671
ECGC Fees	2,507,548	6,573,075
Freight Charges	99,248,703	85,854,528
Ice Purchases	4,420,622	7,113,452
Monitoring Fee	3,167,764	3,420,000
Packing & Stocking	114,454,345	87,141,100
Shipment Expenses	9,382,790	5,804,088
Stock Insurance	9,921,075	5,348,117
Testing Charges	8,677,846	7,514,170
Truck Repair & Maintenance	19,572,870	17,623,038
Transportation Expenses	19,353,146	21,960,651
Vessel Operation Expenses	278,148	498,121
<b>Total</b>	<b>689,412,531</b>	<b>555,787,209</b>

<b>Particulars</b>	<b>Year Ended 31.03.2017 (Rs.)</b>	<b>Year Ended 31.03.2016 (Rs.)</b>
<b>Note No. 22 : (Increase)/ Decrease in Inventories</b>		
Inventories at the end of the year		
Finished Goods-Shrimp	467,190,575	270,448,831
Stores	-	134,319
	<b>467,190,575</b>	<b>270,583,150</b>
Inventories at the beginning of the year		
Finished Goods-Shrimp	270,583,150	437,690,101
Stores	-	90,000
	270,583,150	437,780,101
<b>Total</b>	<b>(196,607,425)</b>	<b>167,196,951</b>
<b>Note No. 23 : Employee Benefits Expense</b>		
Salaries, Wages and Bonus	70,475,766	48,186,492
Contribution to Provident and Other Funds	6,133,214	3,176,423
Gratuity Expense	1,369,624	1,604,172
Staff Welfare Expenses	1,877,756	1,095,692
Crew Salaries	-	30,000
<b>Total</b>	<b>79,856,360</b>	<b>54,092,779</b>



**COASTAL CORPORATION LIMITED**

Particulars	Year Ended 31.03.2017 (Rs.)	Year Ended 31.03.2016 (Rs.)
<b>Note No. 24 : Finance Costs</b>		
Interest to Bank	79,933,318	69,035,623
Bank Charges	7,437,556	6,751,973
<b>Total</b>	<b>87,370,874</b>	<b>75,787,596</b>
<b>Note No.25: Other Expenses</b>		
Audit Fee *	360,000	310,000
Directors Travelling Expenses	2,158,691	2,111,736
Insurance	4,362,720	1,185,893
Rent ,Rate & Taxes	1,907,132	514,204
Stock Exchange Listing Fee	210,305	216,005
Telex & telephone	1,255,370	695,540
Travelling Expenses	5,605,528	2,041,517
Miscellaneous Expenses	10,047,672	10,437,817
Professional Charges	4,893,867	6,233,920
Electricity Charges	166,404	164,388
Postage	414,445	415,220
Factory Rent	-	9,450
C.S.R.Expenses	2,975,500	2,697,697
Directors Remuneration	5,400,000	5,400,000
Commission to Directors	9,429,459	5,041,399
Service Tax	783,448	4,264,249
<b>Total</b>	<b>49,970,541</b>	<b>41,739,035</b>
<b>*Details of Payments to Auditors</b>		
As Auditor		
Audit Fee	300,000	260,000
Tax Audit Fee	30,000	30,000
other Matters	20,000	20,000
<b>Total</b>	<b>350,000</b>	<b>310,000</b>

**Note :**

<b>S. No.</b>	<b>Particulars</b>	<b>2016-2017 Rs.</b>	<b>2015-2016 Rs.</b>
26	Contingent liabilities/claims not provided for : Unexpired Bank Guarantee issued in favour of: - Against letters of credit(SBLC) Pending Legal Matters - A claim against the company towards Toll Fee payable to NHAI during the agitation period against separation of Andhra State - A suit filed against the company by one of the suppliers for non payment of their bills which is contested in appeal	23,680,000   5,924,000  1,000,000	17,500,000   5,924,000  1,000,000
27	Estimated amount of contracts remaining to be executed on account of Capital works	5,606,636	800,000
28	a) Opening Stock : i) Value of Shrimp ii) Stock of oil iii) Stores & Spares  Closing Stock : i) Value of Shrimp ii) Stores & Spares iii) Stock in transit	412,532,641   18,722,971  587,384,138 22,798,813 9,299,164	437,690,101   90,000  412,532,641 18,722,971 -
b)	Expenditure incurred in foreign currency : Travelling Expenses - Directors - others - Advance  Antidumping Fee Marine Rejection Insurance Commission B.A.P.Audit fee Cold storage charges Legal Expenses Transportation charges Earnings in Foreign Exchange(FOB)	1,370,859 543,106 330,038  113,470,230 9,234,395 1,006,573 2,952,442 3,056,886 613,659 5,256,111 4,270,794,419	454,565 650,313 3,035,000  92,842,831 4,656,901 4,014,139 1,866,984 3,871,608 1,285,624 9,833,261 2,990,998,215
29	Details of Remuneration to Whole-time Directors : Sri T. Valsaraj, Managing Director		

**Note :**

<b>S. No.</b>	<b>Particulars</b>	<b>2016-2017 Rs.</b>	<b>2015-2016 Rs.</b>
	i) Salary ii) Commission	3,300,000 6,286,306	3,300,000 3,360,933
	Sri G.V.V.Satyanarayana		
	i) Salary ii) Commission	2,100,000 3,143,155	2,100,000 1,680,466
30	a) Donations included in Other expenses b) Expenses incurred on Corporate Social Responsibility (CSR) programs under section 135 of the Companies Act 2013 are charged to the Statement of Profit & Loss under other expenses (Note 25)	281,500 2,975,500	107,666 2,697,697
31	Conformation of balances in case of Debtors and Creditors have not been received		

- 32 In compliance with the Accounting Standard relating to "Accounting for taxes on income" (AS22) issued by the Institute of Chartered Accountants of India the Company has provided deferred tax liability of Rs.14,12,326/- on account of timing difference in the method of depreciation adopted.

	<b>Rs.</b>
Deferred tax liability provided upto 01.04.16	16,059,217
Deferred tax liability provided during the year	1,412,326
Deferred tax liability as on 31.03.2017	<u>17,471,543</u>

- 33 Accounting Standard - 18 -- Related Party Disclosure

- (i) Names of related parties and description of relationship

**Key Management Personnel**

- (a) Sri T. Valsaraj - Managing - Director  
(b) Sri.G.V.V.Satyanarayana - Director  
(c) Smt. Swaroopa Meruva - Company Secretary

**Enterprises**

- (a) M/s.Balaji Seafoods Ltd.  
(b) M/s Coastal Developers Pvt Ltd  
(c) M/s. Ting Tai India Pvt. Ltd.

**COASTAL CORPORATION LIMITED**

**II Transactions during the year with related parties**

(Rs.in lakhs)

Sl. No.	Name of Party	Relationship	Nature of transaction	Amount Rs.	Balance outstanding on 31.3.2017
1)	Sri T. Valsaraj	Managing Director	Opening balance Remuneration Commission Amount paid Amount Received	21.19 33.00 62.86 60.00 60.00	20.14 Cr
2)	M/s.Balaji Seafoods Ltd.	Associate Company	Opening balance Amount paid Amount Received	8.01 1.10 -	6.91 Cr
3)	M/s.Coastal Developers Pvt Ltd	Associate Company	Amount paid Amount Received For Purchase of Premises	5.28 5.28 13.65	Nil
4)	Sri G.V.V.Satyanarayana	Director Finance	Opening balance Remuneration Amount paid Amount Received Commission Advance	12.53 21.00 50.00 50.00 31.43 0.50	4.07 Cr 103.19 Dr
5)	Ting Tai India Pvt. Ltd.	As per Section 2(76)(IV)	Advance for Flat Amount paid Amount received	145.20 173.86 107.00	66.86 Dr
6)	Smt. Jeeja Valsaraj	Director	Sitting Fees	0.36	Nil
7)	Ms. Vijeta Valsaraj	Relative	Salary	6.00	0.23 Cr

34 a) There are no overdue amounts payable to micro,small, and medium enterprises

34 b) Consolidated financial statements includes the results of Continental Fisheries India Pvt. Ltd. wholly owned subsidiary carrying on business of Trawler operations and Seacrest Seafoods Inc. wholly owned subsidiary carrying on business in frozen seafood products.

**35. Disclosure on specified bank notes**

During the year, the Company had specified bank notes (SBNs) or other denomination notes as defined in the MCA notification, G.S.R. 308 (E), dated March 31, 2017. The details of SBNs held and transacted during the period from November 8, 2016 to December 30, 2016, the denomination-wise SBNs and other notes as per the notification are as follows

Particulars	SBN (1) Rs.	Other denomination notes Rs.	Total Rs.
Closing cash in hand as on 8th November, 2016	4,90,000	207,477	697,477
Add: Permitted receipts	--	1376618	1376618
Less: Permitted payments	--	(-1090951)	(-1090951)
Less: Amount deposited in Banks	(4,90,000)	--	(4,90,000)
Closing cash in hand as on 30th December,2016	--	493144	493144

(1) For the purposes of this clause, the term 'Specified Bank Notes' shall have the same meaning provided in the notification of the Government of India, in the Ministry of Finance, Department of Economic Affairs number S.O 3407 (E), dated 8th November, 2016.

36 Previous year's figures have been regrouped wherever necessary.

Signatures to Notes to Financial Statements

**For K.PRAO ASSOCIATES**

Chartered Accountants  
Firm Reg. No.003136S

**Sd/-**

(G.V.V.SATYANARAYANA)  
Director Finance  
DIN No.00187006

**Sd/-**

(T.VALSARAJ )  
Managing Director  
DIN No.00057558

**Sd/-**

(V.V.S. BHAGAVAN)  
Partner  
M No.008571

**Sd/-**

(SWAROOPA MERUVA)  
Company Secretary

Place : Visakhapatnam

Date : 29.05.2017

**COASTAL CORPORATION LIMITED**

**(CIN: L63040AP1981PLC003047)**

15-1-37/3, Nowroji Road, Maharani-peta, Visakhapatnam - 530 002, A.P. India.

**ATTENDANCE SLIP**

(To be presented at the entrance of the meeting hall)

Thirty Sixth Annual General Meeting on the 29<sup>th</sup> day of September, 2017 at 10.30 A.M.

Full name of the members attending \_\_\_\_\_

Ledger Folio No./Client ID No. \_\_\_\_\_ No. of shares held: \_\_\_\_\_

Name of Proxy \_\_\_\_\_

I hereby record my presence at the 36<sup>th</sup> Annual General Meeting of Coastal Corporation Limited, held on Friday, the 29<sup>th</sup> September, 2017 at 15-1-37/3, Nowroji Road, Maharani-peta, Visakhapatnam - 530 002.

(Member's /Proxy's Signature)

Note: \_\_\_\_\_

1) Members are requested to bring their copies of the Annual Report to the meeting, since further copies will not be available.

2) Only Member/Proxyholder can attend the Meeting.

**COASTAL CORPORATION LIMITED****(CIN: L63040AP1981PLC003047)**Regd Office: 15-1-37/3, Nowroji Road, Maharanipeta,  
Visakhapatnam - 530 002, Andhra Pradesh, India.**Form No. MGT-11****Proxy Form**[Pursuant to Section 105(6) of the Companies Act, 2013 and Rule 19(3)  
of the Companies (Management and Administration) Rules, 2014]

Name of the Member(s)		
Registered Address		
E-mail Id	Folio No /Client ID	DP ID

I/We, being the member(s) of \_\_\_\_\_ shares of the above named company. Hereby appoint

Name of the Member(s)		
Registered Address		
E-mail Id	Folio No /Client ID	DP ID

as my/ our proxy to attend and vote (on a poll) for me/us and on my/our behalf at the 36th Annual General Meeting of the company, to be held on Friday, 29th September, 2017 at 10.30 AM at Plant Office: D.No.6-42, Beside Toyota Showroom, Marikavalasa, Visakhapatnam-530 041, Andhra Pradesh, India and at any adjournment thereof in respect of such resolutions as are indicated below:

**Resolution No.**

Sl. No.	Resolution(S)	Vote	
		For	Against
1.	Adoption of statement of Profit & Loss, Balance Sheet, report of Director's and Auditor's for the financial year 31st March, 2017		
2.	Declaration of Dividend @ 15%.		
3.	Appointment of Mrs. Jeeja Valsaraj as Director		
4.	Appointment of Ms. K.P. Rao & Co (FRN : 003135S) Bangalore, as Statutory Auditors of the Company		
5.	Appointment of Mr. G.V.V.Satyanarayana, Whole Time Director designated as Director – Finance and Payment of remuneration thereof.		

\* Applicable for investors holding shares in Electronic form.

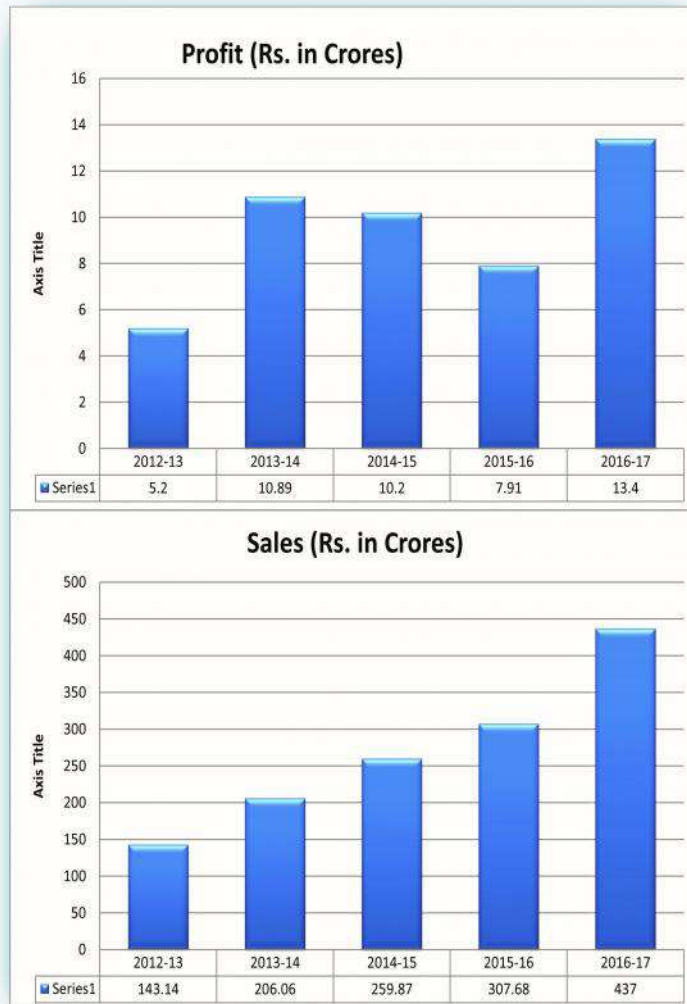
Signed this \_\_\_\_ day of \_\_\_\_ 20\_\_

Signature of Shareholder Signature of Proxy holder Signature the of shareholder  
Across Revenue Stamp**Note:**

1) This form of proxy in order to be effective should be duly completed and deposited at the Registered Office of the Company not less than 48 hours before the commencement of the Meeting.

2) The proxy need not be a member of the company.

Affix Revenue Stamps
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Ministry of Micro, Small & Medium Enterprises  
Government of India



### National Awards - 2015

1. Outstanding Export Performance in Medium Enterprises (Manufacturing)
2. Outstanding Entrepreneurship in Medium Enterprises