July 19, 2016

Listing Department
National Stock Exchange of India
Limited

Exchange Plaza, Plot no. C/1, G Block, Bandra-Kurla Complex Bandra (E), Mumbai - 400 051

Trading Symbol: MPSLTD

Department of Corporate Services -Listing BSE Limited

Phiroze JeeJeebhoy Towers, Dalal Street, Fort, Mumbai – 400 001

Scrip Code: 532440

Sub.: Outcome of the Board Meeting held on Tuesday, July 19, 2016

Dear Sir / Madam,

Pursuant to Regulation 30 of the SEBI (Listing Regulations and Disclosure Requirements) Regulations, 2015 (Listing Regulations), we hereby wish to inform you that the Board of Directors of the Company at their meeting held today, i.e. July 19, 2016, inter-alia, considered and approved the Un-Audited Financial Results (Standalone and Consolidated) of the Company for the Quarter ended June 30, 2016. The said Financial Results alongwith Limited Review Reports of the Statutory Auditors thereon and Investors' release on these Financials are enclosed herewith.

You are requested take the above information and enclosed documents on your record.

Thanking you,

Yours Sincerely,

For MPS Limited

Hitesh Kumar Jam's LIM

DGM- Legal & Company Secretary

Encl.: as above

### Deloitte Haskins & Sells

Chartered Accountants
7th Floor, Building 10, Tower B
DLF Cyber City Complex
DLF City Phase - II
Gurgaon - 122 002
Haryana, India

Tel: +91 (124) 679 2000 Fax: +91 (124) 679 2012

# TO THE BOARD OF DIRECTORS OF MPS LIMITED

- 1. We have reviewed the accompanying Statement of Consolidated Unaudited Financial Results of MPS LIMITED ("the Company") and its subsidiary (the Company and its subsidiary constitute "the Group") for the Quarter ended June 30, 2016 ("the Statement"), being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. This Statement which is the responsibility of the Company's Management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Accounting Standard for Interim Financial Reporting (AS 25), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to issue a report on the Statement based on our review.
- 2. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Holding Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.
- 3. The Statement includes the results of its subsidiary, MPS North America LLC.
- 4. Based on our review conducted as stated above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the aforesaid Accounting Standards and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For DELOITTE HASKINS & SELLS

Chartered Accountants (Firm's Registration No. 015125N)

Vijay Agarwal
Partner
(Membership No. 094468)

Gurgaon, July 19, 2016



### **MPS Limited**

Registered Office: 4th Floor, R.R Towers IV, T.V.K. Industrial Estate, Guindy, Chennai 600 032 Tel: +91 44 49162222, Fax: +91 44 49162225, Email: info@adi-mps.com, Web site: www.adi-mps.com

CIN: L22122TN1970PLC005795

### PART I: Statement of Consolidated Unaudited Financial Results for the Quarter ended 30-Jun-2016

in ₹ lacs

l No	Partic	culars	Three months ended	Preceding three months ended	Corresponding three months ended in previous year	Previous Year ended				
			30-Jun-2016	31-Mar-2016	30-Jun-2015	31-Mar-2016				
			(Un-Audited)	(Audited) (Refer Note 2)	(Un-Audited)	(Audited)				
	Incom	ne from operations								
	a)	Net sales/income from operations	6,189	6,515	6,035	25,721				
	b)	Other operating Income	-	•	-					
	Total	Income from operations (net)	6,189	6,515	6,035	25,721				
2.	Expenses									
	a)	Cost of materials consumed	-	-	-	-				
	b)	Purchases of stock-in-trade	-	•	-	-				
	c)	Changes in inventories of work-in-process (Increase)/Decrease	-		π					
	d)	Employee benefit expense	2,813	2,775	2,736	10,955				
	e)	Depreciation and amortization expense	109	114	108	412				
	f)	Foreign Exchange (Gain)/Loss	(93)	(142)	(208)	(408)				
	g)	Other expenses	1,281	1,427	1,206	5,665				
		expenses	4,110	4,174	3,842	16,624				
 3.	Profit	t/(Loss) from operations before other income, finance costs and otional items (1-2)	2,079	2,341	2,193	9,097				
4.	· į	r income	304	667	33	1,429				
5.	Profit	t/(Loss) from ordinary activities before finance costs and exceptional s (3+4)	2,383	3,008	2,226	10,526				
6.	Finar	nce costs	1	6	2	11				
7.	Profi	t/(Loss) from ordinary activities after finance costs but before ptional items (5-6)	2,382	3,002	2,224	10,515				
8.	Exce	ptional items	-	-	-	-				
9.	Profi	t/(Loss) from ordinary activities before tax (7+8)	2,382	3,002	2,224	10,515				
10.	a) Pro	ovision for taxation	706	1,006	786	3,626				
	b) Pr	ovision for taxation for earlier years	- !	(235)	-	(235)				
11.	Net I	Profit/(Loss) from ordinary activities after tax (9-10)	1,676	2,231	1,438	7,124				
12.	Extra	aordinary items (net of tax expense)	-	-	-					
13.	Net	Profit/(Loss) for the period (11±12)	1,676	2,231	1,438	7,124				
14.		-Up equity share capital (Face Value Rs. 10 per ty Share)	1,862	1,862	1,862	1,862				
15.	Rese	rves excluding Revaluation Reserve as per the balance sheet	.]		<u> </u>	26,081				
16.	1	Earnings per share (before extraordinary items) (not annualised):	.,		·	Ţ				
		(a) Basic	9.00	11.98	7.73	38.26				
		(b) Diluted	9.00	11.98	7.73	38.26				
	ii	Earnings per share (after extraordinary items) (not annualised):								
			9.00	11.98	7.73	38.26				
	j	(a) Basic (b) Diluted	9.00	11.98	7.73	38.26				

#### Notes:

- 1 The Financial Results were reviewed by the Audit Committee and upon their recommendation, approved by the Board of Directors at their meeting on 19-Jul-2016. The Statutory Auditors have carried out a Limited Review of the above consolidated financial results of the Company.
- 2 The figures for the three months ended 31-Mar-2016 are the balancing figures between audited figures in respect of the full financial year and the published year to date figures up to preceding quarter of the relevant financial year.
- 3 MPS Limited and MPS North America, LLC (the "Group") operates in a single segment, "the business of providing publishing solutions viz., typesetting and the data digitisation services"
- 4 The Group has acquired MAG+AB, a company based in Sweden and Mag Plus Inc., a company based in USA vide Share Purchase Agreement dated 01-Jul -2016. Mag Plus Inc. has been acquired through MPS North America LLC. The consolidated investment is Rs. 23.72 crores to meet the acquisition cost and working capital requirements related to these acquisitions.

- The Company has utilised a sum of Rs. 23.72 crores as detailed in note 4 above. The balance proceeds of Rs. 124.08 crores from Qualified Institutional Placement ('QIP') (net of issue expenses) raised during the year ended 31-Mar-2015, pending utilisation for the objects of QIP growth opportunities such as acquisitions, strategic initiatives, general corporate purposes and any other purposes as may be permissible under applicable law, remains invested in interest/dividend bearing liquid instruments, including money
- Subsequent to the quarter ended 30-Jun-2016, the Company has sold its property on the second floor of Brigade Towers located at Bangalore for a consideration of Rs. 6.10 crores and accounted a pre tax profit of Rs. 5.86 crores in July 2016.

7 The standalone results are available on the Company's website www.adi-mps.com. The particulars in respect of standalone results are as under:
in ₹ lacs

esuits are as unuer.				3312 (3) 11-110-11
Particulars (Standalone)	Three months ended 30-Jun-2016	Preceding three months ended 31-Mar-2016	Corresponding three months ended in previous year 30-Jun-2015	Year ended 31-Mar-2016
Net Sales	5,070	5,503	5,172	22,404
Profit before exceptional item and tax	2,122	2,818	2,155	10,388
Exceptional Items	*			-
Profit/(Loss) before tax	2,122	2,818	2,155	10,388
Tax Expense	606	698	753	3,335
Net Profit/(Loss)	1,516	2,120	1,402	7,053

8 Figures for the previous period(s)/years have been regrouped/recast where necessary.

Place: Chennai

Dated: 19-Jul-2016

By Order of the Board of Directors

Rahul Arora

Chief Executive Officer and Whole Time Director

### Deloitte Haskins & Sells

Chartered Accountants
7th Floor, Building 10, Tower B
DLF Cyber City Complex
DLF City Phase - II
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# TO THE BOARD OF DIRECTORS OF MPS LIMITED

- 1. We have reviewed the accompanying Statement of Standalone Unaudited Financial Results of MPS LIMITED ("the Company") for the Quarter ended June 30, 2016 ("the Statement"), being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. This Statement which is the responsibility of the Company's Management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Accounting Standard for Interim Financial Reporting (AS 25), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to issue a report on the Statement based on our review.
- 2. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.
- 3. Based on our review conducted as stated above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the aforesaid Accounting Standards and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For **DELOITTE HASKINS & SELLS** 

Chartered Accountants

(Firm's Registration No. 015125N)

Wijay Agarwal

(Membership No. 094468)

Gurgaon, July 1, 2016





### **MPS Limited**

Registered Office: 4th Floor, R.R Towers IV, T.V.K. Industrial Estate, Guindy, Chennai 600 032 Tel: +91 44 49162222, Fax: +91 44 49162225, Email: info@adi-mps.com, Web site: www.adi-mps.com

CIN: L22122TN1970PLC005795

### PART I: Statement of Standalone Unaudited Financial Results for the Quarter ended 30-Jun-2016

in ₹ lacs

il No	Particulars		Three months ended	Preceding three months ended	Corresponding three months ended in previous year	Previous Year ended					
			30-Jun-2016	31-Mar-2016	30-Jun-2015	31-Mar-2016					
			(Un-Audited)	(Audited) (Refer Note 2)	(Un-Audited)	(Audited)					
	Incon	ne from operations									
	a)	Net sales/income from operations	5,070	5,503	5,172	22,404					
	b)	Other operating Income	•	-		-					
	Total	Income from operations (net)	5,070	5,503	5,172	22,404					
2.	Expe	Expenses									
	a)	Cost of materials consumed	-	- [		_					
	b)	Purchases of stock-in-trade	- !	- :	- [	-					
	c)	Changes in inventories of work-in-process (Increase)/Decrease	-	-	-	•					
	ļ		2,340	2,322	2,263	9,081					
	d)	Employee benefit expense	104	109	99	386					
	: e)	Depreciation and amortization expense	(93)	(142)	(208)	(408)					
	f)	Foreign Exchange (Gain)/Loss	891	1,059	893	4,372					
	g)	Other expenses		3,348	3,047	13,431					
	• 0	l expenses	3,242	2,155	2,125	8,973					
3.	Profi	t/(Loss) from operations before other income, finance costs and ptional items (1-2)	1,828	2,155	2,123						
 4.		er income	295	669	32	1,426					
 5.		t/(Loss) from ordinary activities before finance costs and exceptional s (3+4)	2,123	2,824	2,157	10,399					
6.	· į · · · · · · ·	nce costs	1	6	2	11					
7.	Profi	it/(Loss) from ordinary activities after finance costs but before ptional items (5-6)	2,122	2,818	2,155	10,388					
8.	Exce	ptional items			-						
 9.	Profi	it/(Loss) from ordinary activities before tax (7+8)	2,122	2,818	2,155	10,388					
10.		rovision for taxation	606	933	753	3,570					
		rovision for taxation for earlier years	-	(235)	-	(235)					
		Profit/(Loss) from ordinary activities after tax (9-10)	1,516	2,120	1,402	7,053					
11.		aordinary items (net of tax expense)	-	-	-						
12.	<del>.</del>	Profit/(Loss) for the period (11±12)	1,516	2,120	1,402	7,053					
13. 14.	Paid	I-Up equity share capital (Face Value Rs. 10 per ity Share)	1,862	1,862	1,862	1,862					
15.		erves excluding Revaluation Reserve as per the balance sheet				25,625					
16.	ı	Earnings per share (before extraordinary items) (not annualised):			,						
	···[······	(a) Basic	8.14	11.39	7.53	37.88					
		(b) Diluted	8.14	11.39	7.53	37.88					
		Earnings per share (after extraordinary items)									
22227424		(not annualised):									
		(a) Basic	8.14	11.39	7.53	37.88					
		(b) Diluted	8.14	11.39	7.53	37.88					

#### Notes:

- 1 The Financial Results were reviewed by the Audit Committee and upon their recommendation, approved by the Board of Directors at their meeting on 19-Jul-2016. The Statutory Auditors have carried out a Limited Review of the above standalone financial results of the Company.
- 2 The figures for the three months ended 31-Mar-2016 are the balancing figures between audited figures in respect of the full financial year and the published year to date figures up to preceding quarter of the relevant financial year.
- 3 The Company operates in a single segment, "the business of providing publishing solutions viz., typesetting and data digitization services".
- 4 The Company has acquired MAG+AB, a company based in Sweden and the Company's wholly owned subsidiary, MPS North America LLC has acquired Mag Plus Inc., a company based in USA vide Share Purchase Agreement dated 01-Jul-2016. The consolidated investment is Rs. 23.72 crores to meet the acquisition cost and working capital requirements related to these acquisitions.

- The Company has utilised a sum of Rs. 23.72 crores as detailed in note 4 above. The balance proceeds of Rs. 124.08 crores from Qualified Institutional Placement ('QIP') (net of issue expenses) raised during the year ended 31-Mar-2015, pending utilisation for the objects of QIP growth opportunities such as acquisitions, strategic initiatives, general corporate purposes and any other purposes as may be permissible under applicable law, remains invested in interest/dividend bearing liquid instruments, including money market mutual funds.
- 6 Subsequent to the quarter ended 30-Jun-2016, the Company has sold its property on the second floor of Brigade Towers located at Bangalore for a consideration of Rs. 6.10 crores and accounted a pre tax profit of Rs. 5.86 crores in July 2016.
- 7 Figures for the previous period(s)/year have been regrouped/recast where necessary.

Place: Chennai Dated : 19-Jul-2016 A STANTED A

By Order of the Board of Directors

**Rahul Arora** 

Chief Executive Officer and Whole Time Director

# MPS Finan

# Financial Performance FY17 Q1

Platforms and services for content creation, production, and distribution

	Metrics	FY17 Q1	FY16 Q1	FY16 Q4	Y-o-Y	Q-o-Q
Revenue	Reported Revenue (INR Lacs)	6,189	6,035	6,515	3%*	-5%*
Revenue	FX Gain/Loss adjusted revenue (INR Lacs)	6,280	6,147	6,656	2%	-6%
	EBITDA (INR Lacs)	2,188	2,217***	2,455	-1%	-11%
Profit	Operating Profit (INR Lacs)	2,078	2,107***	2,335	-1%	-11%
PIOIIL	PBT (INR Lacs)	2,382	2,140***	3,002	11%	-21%
	PAT (INR Lacs)	1,676	1,354***	1,996**	24%	-16%
	EBITDA (%)	34.8%	36.1%	36.9%		
Margin	Operating Margin (%)	33.1%	34.3%	35.1%		
Margin	PBT (%)	37.9%	34.8%	45.1%		
	PAT (%)	26.7%	22.0%	30.0%		
	Basic and Diluted EPS (INR)	9.00	7.73	11.98		
EPS	Adjusted EPS (INR)	9.00	7.27***	10.72**		
	Adjusted trailing 12 months EPS (INR)	38.28	33.76	37.01		

<sup>\*</sup> In constant currency Q1 FY'17 revenue is flat on YoY and -4% on QoQ.

<sup>\*\*</sup> Adjusted for write back of tax provision for earlier years.

<sup>\*\*\*</sup> Adjusted for non operating provisions.

Constant currency revenue numbers for Q1 FY17 is calculated as per FEDAI exchange rates.

## **Balance Sheet & Other Updates**

### **Cash and Cash equivalents**

• Total Cash and Cash equivalents as on 30-Jun-16 is Rs. 186 Crores and Rs. 183 Crores as on 31-Mar-16; zero debt.

### **CSR Update**

■ Total YTD Spending Rs. 24 Lacs.

### **IIMPACT**

- Area Covered: Girls Education
- Project Name: MPS Limited Girls Education Project
- Total Learning Centres being Supported: 100

### **Vedanta Cultural Foundation**

• Area Covered: Promoting education, including special education and employment enhancing vocation skills, especially among children, women, elderly and the differently abled and livelihood enhancement projects.

### **Computer Education**

• Imparting free computer education to under privileged students.

# **Key Business Metrics**

Metrics		FY17 Q1	FY16 Q1	FY16 Q4
	USD	69%	69%	68%
Currency Contribution (%)	GBP	28%	26%	27%
Currency Contribution (%)	EURO	2%	3%	3%
	Others	1%	2%	2%
	North America	55%	54%	53%
Geographic Concentration	UK/Europe	43%	43%	45%
	Rest of the World	2%	3%	2%
Client Concentration	Client Billed	93	103	83
Cheffic Concentration	Top 5 contribution	64%	<b>59</b> %	63%
	Top 10 contribution	82%	81%	80%

INR Lacs.

Particulars	As on 30-Jun-16 (UnAudited)	As on 31-Mar-16 (Audited)	% of Change
Shareholder's Funds			
Share Capital	1,862	1,862	0%
Reserves and Surplus	27,811	26,082	<b>7</b> %
Total Shareholder's Funds	29,672	27,943	6%
Application of Funds			
Fixed Assets	3,556	3,589	-1%
Non-current Loans & Advances(net)	1,834	2,545	-28%
Net Current Assets	24,282	21,809	11%
Total Application of Funds	29,672	27,943	6%

### Note:

• Non current Loans & Advances reduced mainly due to refund of service tax claims Rs.7 Crores.

This presentation contains forward-looking statements, inter-alia, to enable investors to comprehend Company's prospects and take informed investment decisions. This report and other statements written and oral - that we periodically make, contain forward-looking statements that setout anticipated results based on the management's plans and assumptions. We have tried wherever possible to identify such statements by using words as 'anticipate', 'estimate', 'expects', 'projects', 'intends', 'plans', 'believes', and words of similar substance in connection with any discussion of future performance. We cannot guarantee that these forward-looking statements will be realized, although we believe we have been prudent in assumptions. The achievement of results is, inter-alia, subject to assumptions, risks, uncertainties, including but not limited to our ability to successfully conclude and integrate (potential) acquisition(s) and general regulatory and economic conditions affecting the industry. Should known or unknown risks or uncertainties materialize or should underlying assumptions prove inaccurate, actual results could vary materially from those anticipated, estimated, expected or projected. We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. Further this presentation may also contain references to findings of various reports available in public domain. We make no representations as to their accuracy or that we necessarily subscribe to those findings. Figures for previous periods / year have been regrouped, wherever necessary.

# **Thank You**