

10th February, 2022

To,
The Corporate Services Dept.,
BSE Ltd.,
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai - 400 001.

Security Code: 532456 ISIN: INE070C01037 National Stock Exchange of India Ltd., Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (E), Mumbai – 400 051.

Symbol: COMPINFO

## Sub: Press Release on Q3 FY22 Results

Dear Sir / Ma'am,

Please find enclosed herewith press release relating to the announcement of Unaudited Financial Results of the Company for the quarter and nine months ended 31st December, 2021.

Kindly take the same on records and oblige.

Thanking you,

Yours faithfully, For Compuage Infocom Limited,

Anmol Jolly Company Secretary

**Place:** Mumbai **Encl.:** As above.



# **COMPUAGE INFOCOM LIMITED**



Investor Release: 10<sup>th</sup> February 2022

## Compuage Infocom posts 36% YoY growth in EBITDA in Q3FY22

### **Q3FY22 Consolidated Financial Highlights**

- Total Income at Rs. 1,141.8 Crores, up by 12.7% on YoY basis
- ➤ EBITDA at Rs. 31.1 Crores, up by 36.1% on YoY basis
- > EBITDA Margin at 2.7%, expands by 40 bps on YoY basis

**Compuage Infocom Limited** announced its unaudited Standalone and Consolidated results for the quarter & nine months ended 31<sup>st</sup> December 2021

### **Consolidated Q3FY22 Financial Performance**

Profit & Loss (Rs. Crs)	Q3FY22	Q3FY21	YoY%	Q2FY22	QoQ%	9MFY22	9MFY21	YoY%
Total Income	1,141.8	1,013.0	12.7%	1,126.1	1.4%	2,932.0	2,664.3	10.0%
Gross Profit	53.8	44.4	21.3%	53.0	1.6%	137.9	118.9	15.9%
Gross Profit Margin (%)	4.7%	4.4%	-	4.7%	-	4.7%	4.5%	-
EBITDA	31.1	22.8	36.1%	29.9	4.0%	78.4	61.6	27.3%
EBITDA Margin (%)	2.7%	2.3%	-	2.7%	-	2.7%	2.3%	-
Profit After Tax	7.8	6.1	26.7%	7.5	2.8%	16.3	13.1	24.6%

**Commenting on the performance, Mr. Atul Mehta, Chairman & Managing Director,** said, "Q3FY22 witnessed all round recovery across our product ranges led by robust demand from office as well as work from home. We also witnessed strong improvement in profitability on the back of increased scale of business, better product mix leading to operating leverage.

We continue to refresh our brand portfolio with new and high-potential products. Our endeavour has always been to improve our business segment mix to improve the profitability and signing authorized service agreement with Lexmark International Pvt. Ltd. is the results of our efforts in these regards. We shall provide pan India services for their single function and multi-function laser printers as a part of this agreement. Hardware services segment enjoys better profitability and thus enable us to improve the overall return on capital employed.

Although the third wave of pandemic has slightly impacted the strong recovery during the start of Q4FY22, the business has again quickly reverted back to normal after a short disruption. Going ahead, our efforts will continue on signing up new brand partnerships, penetrate newer markets to increase the scale of the business and optimize operating costs and improve product mix to improve the profitability and thus create value for all our stakeholders."

# **COMPUAGE INFOCOM LIMITED**



#### **About Compuage Infocom Limited:**

Compuage Infocom Ltd is a distribution house creating opportunities for its channel partners through aggressive market development backed by efficient supply chain management. The company acts as a strategic link between vendors (brands) and partners (resellers), equipping them for unprecedented levels of business performance. Compuage focuses on Enterprise Solutions, Cloud Computing, IT Consumer and Hardware Services. With 46 sales offices, 25 warehouses, 69 service centers and a team of over 750 professionals across the country and region, Compuage represents 28 global brands and supports over 12,000 online & offline retailers, resellers and system integrators.

#### Safe harbor statement:

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and result s of research and development, potential project characteristics, project potential and target dates for project related issues are forward -looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward -looking statements. The company assumes no obligation to update forward -looking Statements to reflect actual results changed assumptions or other factors.

#### For further details please contact:

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