

Investor Release: 17th May 2022

Compuage Infocom posts strong growth in revenue & profitability in FY22 EBITDA up 21% YoY and PAT up 29% YoY in FY22

Q4FY22 Consolidated Financial Highlights

- > Total Income stood at Rs. 1,292.0 Crores, up by 19% on YoY basis
- EBITDA at Rs. 36.1 Crores, up by 10% on YoY basis
- > PAT stood at Rs. 10.4 Crores, up by 38% on YoY basis

FY22 Consolidated Financial Highlights

- > Total Income stood at Rs. 4,224.0 Crores, up by 13% on YoY basis
- > EBITDA at Rs. 114.5 Crores, up by 21% on YoY basis
- > PAT stood at Rs. 26.7 Crores, up by 29% on YoY basis
- Reduced total gross debt by Rs. 69 Crores in FY22
- > Announces final dividend of 10% on face value of Rs. 2 each

Compuage Infocom Limited announced its audited Standalone and Consolidated results for the quarter & year ended 31st March 2022

Profit & Loss (Rs. Crs)	Q4FY22	Q4FY21	ΥοΥ%	Q3FY22	QoQ%	FY22	FY21	YoY%
Total Income	1,292.0	1,082.9	19%	1,141.8	13%	4,224.0	3,747.2	13%
Gross Profit	54.5	51.0	7%	53.8	1%	192.4	169.9	13%
Gross Profit Margin (%)	4.2%	4.7%		4.7%		4.6%	4.5%	
EBITDA	36.1	32.9	10%	31.1	16%	114.5	94.4	21%
EBITDA Margin (%)	2.8%	3.0%		2.7%		2.7%	2.5%	
Profit After Tax	10.4	7.6	38%	7.8	34%	26.7	20.7	29%

Consolidated Q4 & FY22 Financial Performance

Commenting on the performance, Mr. Atul Mehta, Chairman & Managing Director, said, "I am very pleased to share that our company posted strong performance across revenue & profitability during FY22 inspite of witnessing persistent covid disruptions throughout the year across the country.

This robust performance was led by strong demand across our product offerings, marketing initiatives, new business development and cost optimization initiatives. This demand was also led by restarting of offices and while some of the demand continue to come from work from home segments. Our diversified product segments across IT consumer, IT Enterprises, Cloud & Hardware services with excellent service support gives a value proposition to our customers.

Going forward, our focus will continue to keep on adding new brands to our portfolio, penetrate newer regions to increase the scale of the business, improve the product mix & optimize the cost structure to drive the profitability and thus create value for all our stakeholders."



About Compuage Infocom Limited:

Compuage Infocom Ltd is a distribution house creating opportunities for its channel partners through aggressive market development backed by efficient supply chain management. The Company acts as a strategic link between vendors (brands) and partners (resellers), equipping them for unprecedented levels of business performance. Compuage focuses on Enterprise Solutions, Cloud Computing, IT Consumer and Hardware Services. With 46 sales offices, 25 warehouses, 69 service centers and a team of over 750 professionals across the country and region, Compuage represents 28 global brands and supports over 12,000 online & offline retailers, resellers and system integrators.

Safe harbor statement:

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and result s of research and development, potential project characteristics, project potential and target dates for project related issues are forward -looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward -looking statements. The company assumes no obligation to update forward -looking Statements to reflect actual results changed assumptions or other factors.

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