

FOR IMMEDIATE RELEASE**Oracle Financial Services Software Reports Q1 Fiscal Year 2022****Net Income of Rs. 524 Crore, up 9% YoY;****Revenue for the Quarter at Rs. 1,397 Crore, up 4% YoY**

Mumbai, India, July 28, 2021 - Oracle Financial Services Software Limited (Reuters: ORCL.BO and ORCL.NS), a majority owned subsidiary of Oracle, today announced results for the quarter ended June 30, 2021. Net income for the quarter was Rs. 524 Crore, up 9% year-over-year. Revenue for the quarter was Rs. 1,397 Crore, up 4% year-over-year. Operating income for the quarter was Rs. 708 Crore, up 7% year-over-year.

For the three months ended June 30, 2021, the products business posted revenue of Rs. 1,260 Crore, up 6% year-over-year, and operating income of Rs. 727 Crore, up 9% year-over-year. For the same period, the services business posted revenue of Rs. 100 Crore, down 13% year-over-year, and the Operating income of Rs. 22 Crore, down 9% year-over-year.

Chet Kamat, Managing Director and Chief Executive Officer, Oracle Financial Services Software said, "Our entire range of applications for the financial services industry demonstrated strong wins globally. We signed licenses of US\$ 37.6 million in the quarter, registering 28% year-over-year growth. Year-over-year, revenue for the quarter grew 4% and operating income grew 7%. Our margins continue to be strong - an operating margin of 51% for the quarter and net margins of 38%. We have an exciting solutions portfolio and we are ready to help financial institutions accelerate their digital transformation initiatives as they respond to the changing economic environment."

Makarand Padalkar, Executive Director and Chief Financial Officer, Oracle Financial Services Software said, "We have delivered yet another solid performance on all operating parameters. Year-over-year, products business margins increased from 56% to 58%, Services business margins increased from 21% to 22%, and BPO business margins increased from 35% to 46%. Our balance sheet remains strong with a healthy cash and liquidity position."

Business Highlights

- The company signed license deals of \$ 37.6 million during this quarter with customers in 42 countries.
- 11 customers went live on Oracle Financial Services software products during the quarter.
- An award-winning American customer experience management solution provider has decided to adopt Oracle Financial Services Lending and Leasing Cloud Service.
- A leading UK-based financial institution with operations across the world has renewed its trust in Oracle banking technology by signing a deal for Oracle FLEXCUBE Universal Banking.
- An established bank from the Russian Federation has chosen to extend its relationship with Oracle for banking technology solutions. The bank has signed a deal for Oracle FLEXCUBE Universal Banking, Oracle Banking Trade Finance, Oracle Banking Treasury Management, Oracle Banking Branch, Oracle FLEXCUBE Onboarding, Oracle Banking Payments, Oracle Banking Credit Facilities Process Management, Oracle Banking Corporate Lending Process Management, Oracle Banking Extensibility Workbench, and Oracle Financial Services Analytical Applications.
- A recognized American bank has continued its technology partnership with Oracle by signing a deal for Oracle Banking Liquidity Management, Oracle Banking Virtual Accounts Management, and Oracle Banking Extensibility Workbench.
- A large Canadian bank has reaffirmed its trust in Oracle Banking Technology by signing a deal to implement Oracle Financial Services Analytical Applications.
- Headquartered in the capital of Ethiopia, Addis International Bank S.C. aspires to be an inclusive bank that focuses on low and middle-income customers through cooperatives and microfinance Institutions. It offers retail, lending, and international banking services. The bank has chosen Oracle as its technology partner by choosing to implement Oracle Banking Payments, Oracle Banking Trade Finance, Oracle Banking Trade Finance Process Management, Oracle Banking Treasury Management, Oracle Banking Extensibility Workbench, Oracle Banking Branch, Oracle Banking Enterprise Limits and Collateral Management, and Oracle FLEXCUBE Universal Banking.

- Tawuniya is a pioneering insurance company with a 37-year history, headquartered in Riyadh, Saudi Arabia. They provide more than 60 types of insurance products including medical, motor, fire, property, engineering, casualty, marine, aviation, Takaful, and liability insurance to name a few. The company has signed a deal with Oracle to implement Oracle Financial Services Analytical Applications.
- A UK-based private bank has further invested in Oracle technology by signing a deal for Oracle Banking Corporate Lending, Oracle Banking Payments, Oracle Banking Treasury Management, Oracle Banking Branch, Oracle Banking Enterprise Limits and Collateral Management, and Oracle Banking Extensibility Workbench, continuing its technology partnership with Oracle.
- Established in 1971, LifeStar Insurance Limited is an insurance service provider in Malta – offering customers a range of protection, savings, investment and retirement life insurance products. The company has signed a deal for Oracle Financial Services Analytical Applications.
- OmniBSIC Bank, Ghana is the top-rated bank for customer service in the country. One of the bank's strategic shareholders, BSIC, operates 14 affiliates across Africa in Libya, Sudan, Benin, Burkina Faso, Central African Republic, Cote d'Ivoire, Gambia, Guinea, Mali, Niger, Senegal, Chad, and Togo offering retail, business, corporate, trade, treasury, and international banking services. The bank has put its trust in Oracle Banking technology to deliver comprehensive digital banking to their customers and employees with a deal that includes a suite of applications namely, Oracle FLEXCUBE Universal Banking, Oracle Banking Digital Experience, Oracle Banking Payments, Oracle Banking Enterprise Limits and Collateral Management, Oracle Banking Trade Finance, Oracle Banking Trade Finance Process Management, Oracle Banking Treasury Management, Oracle Banking Corporate Lending, and Oracle Financial Services Analytical Applications.
- A pioneering Swedish financial services company has signed a deal with Oracle to implement Oracle Financial Services Analytical Applications.
- An innovative Indian bank has partnered with Oracle to enrich customer-centricity by implementing Oracle Banking Digital Experience to offer personalized retail, business, and expatriate banking services.
- A dominant Malaysian bank has demonstrated its belief in Oracle technology by signing a deal for Oracle Financial Services Analytical Applications.

- Taipei Fubon Commercial Bank Co. Ltd is an award-winning bank with experience spanning five decades. The bank has been recognized for excellence in several commercial banking fields by prestigious journals including Global Finance Asiamoney, The Asset, International Finance Magazine, the Asian Banker, Euromoney, and more. The bank has extended its trust in Oracle banking technology by signing a deal for Oracle Banking Corporate Lending, Oracle Banking Liquidity Management, Oracle Banking Payments, Oracle Banking Trade Finance, Oracle Banking Branch, Oracle Banking Extensibility Workbench, and Oracle FLEXCUBE Universal Banking for their overseas branch businesses.
- Libya-based Arab Commercial Bank offers commercial banking, SME banking and Islamic Finance. The bank has decided to embark on a technology transformation journey by implementing a suite of Oracle's financial services technology which includes Oracle FLEXCUBE Universal Banking, Oracle Banking Digital Experience, Oracle Banking Payments, Oracle Banking Enterprise Limits and Collateral Management, Oracle FLEXCUBE Onboarding, Oracle Banking Branch, Oracle Banking Trade Finance, Oracle Banking Trade Finance Process Management, Oracle Banking Treasury Management, and Oracle Financial Services Analytical Applications.
- An African Central Bank has selected Oracle as its technology partner to lead its banking technology transformation. The bank will implement of a suite of Oracle applications including Oracle FLEXCUBE Universal Banking, Oracle Banking Digital Experience, Oracle Banking Payments, Oracle Banking Enterprise Limits and Collateral Management, Oracle FLEXCUBE Onboarding, Oracle Banking Branch, Oracle Banking Trade Finance, Oracle Banking Trade Finance Process Management, Oracle Banking Treasury Management, Oracle Banking Corporate Lending, Oracle Banking Corporate Lending Process Management, Oracle Banking Credit Facilities Process Management, Oracle Banking Extensibility Workbench, and Oracle Financial Services Analytical Applications.

ORACLE FINANCIAL SERVICES SOFTWARE GROUP					
Q1 FY 2021-22 : FINANCIAL RESULTS					
CONSOLIDATED STATEMENTS OF OPERATIONS					
(In INR Million, except per share data)					
Particulars	Three Months Ended				% Increase (Decrease)
	June 30, 2021	% of Revenues	June 30, 2020	% of Revenues	
REVENUES					
Products	12,596	90%	11,922	89%	6%
Services	999	7%	1,147	9%	(13%)
BPO - Services	379	3%	304	2%	25%
Total Revenues	13,974	100%	13,374	100%	4%
SEGMENT RESULTS					
Products	7,272	58%	6,647	56%	9%
Services	215	22%	237	21%	(9%)
BPO - Services	175	46%	106	35%	66%
Total	7,662	55%	6,990	52%	10%
Unallocable expenses	(578)	(4%)	(398)	(3%)	45%
OPERATING INCOME	7,084	51%	6,592	49%	7%
Interest and other income, net	301	2%	478	4%	(37%)
INCOME BEFORE PROVISION OF TAXES	7,385	53%	7,070	53%	4%
Provision for taxes	2,143	15%	2,272	17%	(6%)
NET INCOME	5,242	38%	4,798	36%	9%
Earnings per share of Rs 5/- each (in Rs)					
Basic	60.89		55.84		9%
Diluted	60.61		55.65		9%

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	June 30, 2021	% of Revenues	Mar 31, 2021	% of Revenues	
REVENUES					
Products	12,596	90%	10,738	89%	17%
Services	999	7%	1,016	8%	(2%)
BPO - Services	379	3%	355	3%	7%
Total Revenues	13,974	100%	12,109	100%	15%
SEGMENT RESULTS					
Products	7,272	58%	5,583	52%	30%
Services	215	22%	274	27%	(21%)
BPO - Services	175	46%	169	48%	4%
Total	7,662	55%	6,026	50%	27%
Unallocable expenses	(578)	(4%)	(417)	(4%)	39%
OPERATING INCOME	7,084	51%	5,609	46%	26%
Interest and other income, net	301	2%	438	4%	(31%)
INCOME BEFORE PROVISION OF TAXES	7,385	53%	6,047	50%	22%
Provision for taxes	2,143	15%	1,444	12%	48%
NET INCOME	5,242	38%	4,603	38%	14%
Earnings per share of Rs 5/- each (in Rs)					
Basic	60.89		53.49		14%
Diluted	60.61		53.28		14%

Oracle Financial Services Software Limited Q1 FY 2021-22 Financial Results SUPPLEMENTAL OPERATING MATRICES										
	Financial Year 2020-21					Financial Year 2021-22				
	Q1	Q2	Q3	Q4	Full Year	Q1	Q2	Q3	Q4	Full Year
<u>Geographic Revenues</u>										
Products Business										
India	8%	7%	7%	7%	8%	8%				
Outside India										
Americas										
United States of America	20%	19%	20%	23%	20%	23%				
Rest of America	9%	8%	9%	9%	9%	9%				
Europe	16%	20%	19%	18%	18%	18%				
Asia Pacific	28%	30%	30%	28%	29%	26%				
Middle East and Africa	19%	16%	16%	15%	17%	16%				
Services Business (incl. BPO Services)										
India	1%	1%	1%	1%	1%	1%				
Outside India										
Americas										
United States of America	72%	74%	75%	75%	74%	76%				
Rest of America	1%	0%	1%	0%	1%	0%				
Europe	15%	12%	12%	11%	13%	12%				
Asia Pacific	7%	9%	9%	9%	9%	9%				
Middle East and Africa	4%	3%	3%	3%	3%	2%				
Total Company										
India	7%	7%	7%	7%	7%	7%				
Outside India										
Americas										
United States of America	25%	25%	26%	29%	26%	30%				
Rest of America	8%	7%	8%	8%	8%	8%				
Europe	16%	19%	18%	17%	17%	17%				
Asia Pacific	26%	28%	27%	26%	27%	24%				
Middle East and Africa	18%	14%	14%	14%	15%	14%				
<u>Revenue Analysis</u>										
Products Business										
License Fees	19%	10%	12%	10%	13%	22%				
Maintenance Fees	32%	37%	36%	35%	35%	31%				
Consulting fees										
Fixed Price	26%	30%	29%	33%	29%	29%				
Time & Material Basis	23%	24%	23%	21%	23%	18%				
Services Business (incl. BPO Services)										
Fixed Price	28%	25%	29%	27%	27%	28%				
Time & Material Basis	72%	75%	71%	73%	73%	72%				
<u>DSO (Days)</u>	64	55	56	54	54	63				
<u>Attrition Rate (TTM)</u>	17%	15%	14%	15%	15%	20%				
<u>Staff Data</u>										
Products Business	6,185	6,319	6,367	6,238	6,238	6,045				
Services Business	953	906	865	840	840	817				
BPO Business	651	644	694	719	719	683				
Corporate	193	189	184	180	180	185				
Total	7,982	8,058	8,110	7,977	7,977	7,730				



About Oracle Financial Services Software Limited

Oracle Financial Services Software Limited (Reuters: ORCL.BO & ORCL.NS) is a world leader in providing products and services to the financial services industry and is a majority owned subsidiary of Oracle Corporation. Oracle Corporation [NASDAQ: ORCL] is the world's most complete, open and integrated business software and hardware systems company. For more information, visit www.oracle.com/financialservices.

About Oracle

Oracle offers integrated suites of applications plus secure, autonomous infrastructure in the Oracle Cloud. For more information about Oracle (NYSE: ORCL), please visit us at oracle.com.

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"Safe Harbor" Statement: Statements in this press release relating to Oracle Financial Services Software Limited future plans and prospects are "forward-looking statements" and are subject to material risks and uncertainties. Many factors could affect our current expectations and our actual results, and could cause actual results to differ materially. All information set forth in this release is current as of July 28, 2021. Oracle Financial Services Software Limited undertakes no duty to update any statement in light of new information or future events.

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