

Investor Presentation

November 2014



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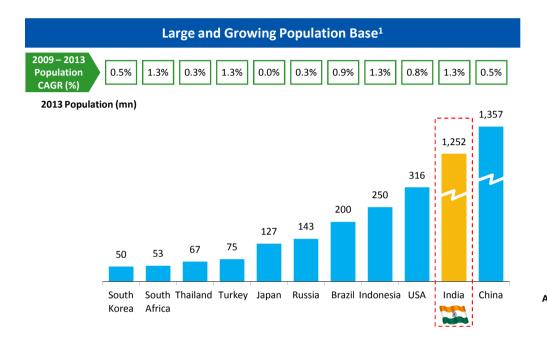
Table of Content

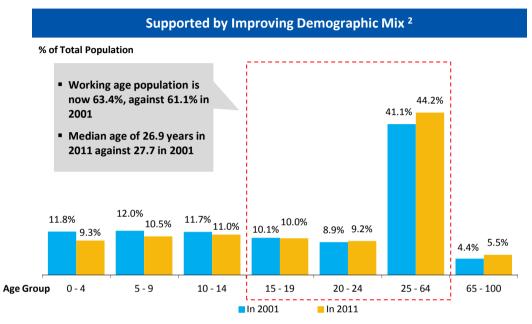
India Macroeconomic Overview Indian Banking Sector Overview Key Investment Highlights Strategy Going Forward Key Financials

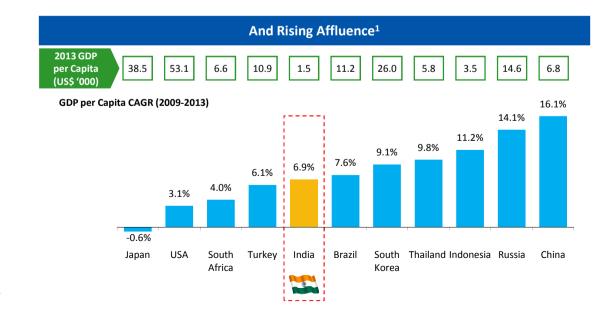




Strong Demographic Profile



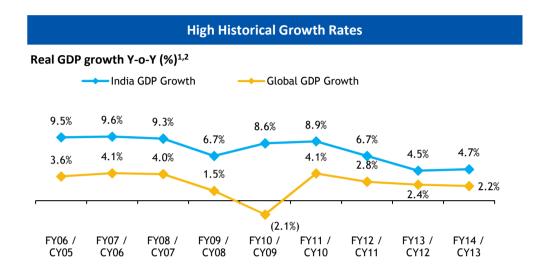


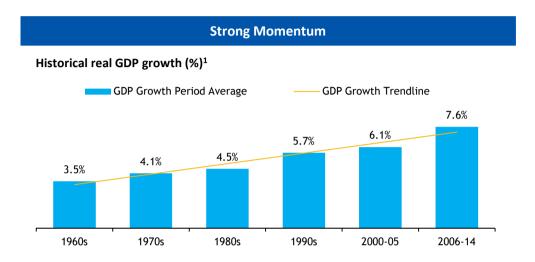




1. The World Bank - Data for 2013, 2. India Census 2011

India's GDP Growth Has Been Resilient Through Difficult Times And Is Expected To Revive



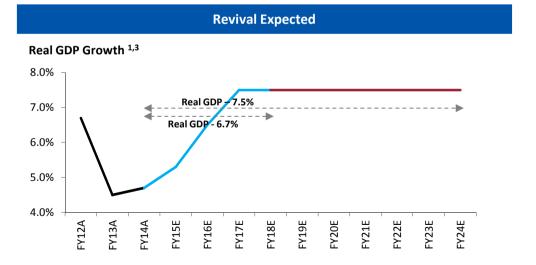


Reduced Volatility in Recent Decades Historical variation in real GDP growth (%)1 GDP period average Range during period 12.0% 10.0% 7.6% 8.0% 5.7% 4.5% 6.0% 4.1% 3.5% 4.0% 2.0% 0.0% (2.0%)(4.0%)

1990s

2000-05

1980s



SOURCE:

1960s

1970s

(6.0%)

2006-14



^{1.} Reserve Bank of India, Handbook of Statistics on Indian Economy 2012-13, 2. World Bank "World Development Indicators" database. Fiscal year ending March 31 for India growth corresponds to calendar year ending December 31 for Global growth i.e. FY06 corresponds to CY05 3. Survey of Professional Forecasters on Macroeconomic Indicators – 29th Round, July 2014

Improving Debt Profile, Strong FDI Inflows And Healthy Foreign Exchange Reserves

While fiscal deficit is currently high, India has shown an improving debt profile 1 Gross Fiscal Deficit/GDP (Central Govt.) Central Government Debt/GDP 61.4% 58.9% 58.6% 54.5% 50.5% 50.4% 50.1% 49.4%



FDI has posted healthy growth for over a decade

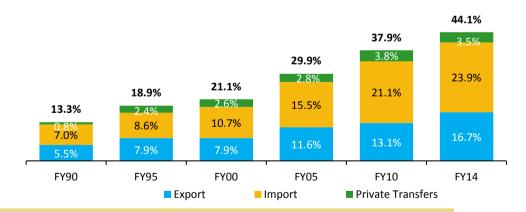
Foreign Direct Equity Investments (FDI) (US\$ bn) 4



Foreign exchange reserves remain at high levels Foreign exchange reserves (US\$ bn)2,3 315.9 309.7 304.2 304.8 294.4 292.0 279.1 252.0 199.2 FY07 FY08 **FY09** FY10 FY11 FY12 FY13 FY14 Current

Increasing Integration with Global Economy

Exports, Imports & Private Transfers as % of GDP (Current Prices) ^{2,5}



- Prevailing global uncertainties have affected India's balance of payments position
- While the fiscal deficit has been high historically it has been reducing over the last 2 financial years and is currently down to 4.5% of GDP

SOURCE:

- Ministry of Finance, Economic Survey, 2013-14
- Reserve Bank of India, Handbook of Statistics on Indian Economy 2013-14.
- Reserve Bank of India, Current forex reserves as of November 7, 2014
- . DIPP's FDI data base equity capital components only August 2014,
- 5. Planning Commission Databook Aug-14

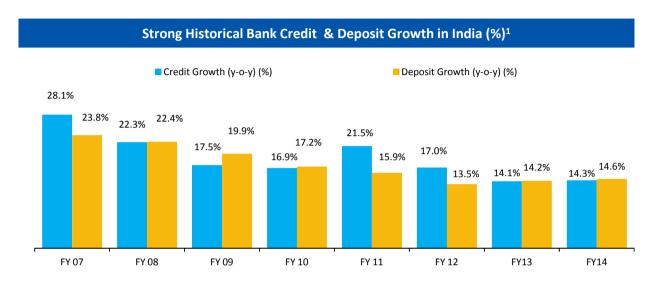


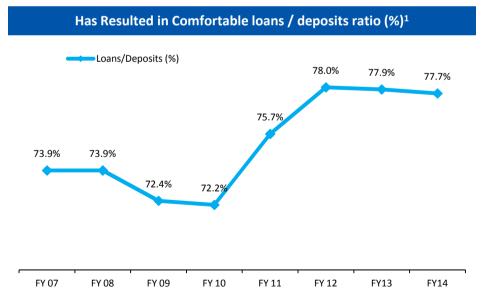


Indian Banking Sector Overview

India Banking Sector Overview

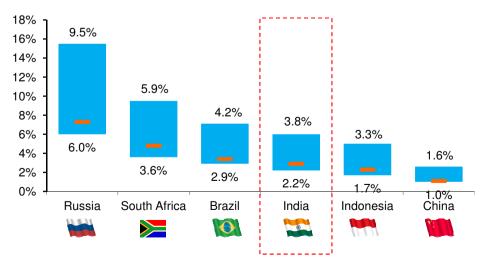
Indian Banking Sector has Remained Strong in the Global Macroeconomic Environment







5 year bank nonperforming loans to total gross loans range (%)



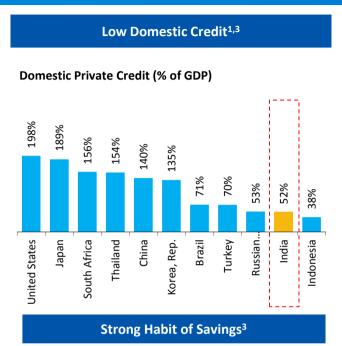
SOURCE:

- 1. Reserve Bank of India, Basic Statistical Returns of Scheduled Commercial Banks in India, 2014
- 2. The World Bank World Bank "World Development Indicators" database as of November 2014

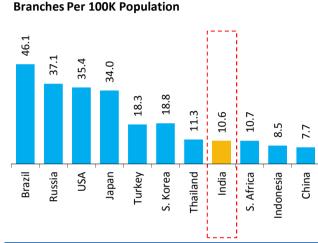


India Banking Sector Overview

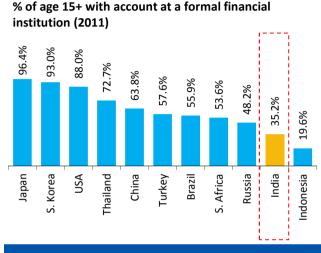
Structural drivers in place



...& Under-penetration^{1,3} ...

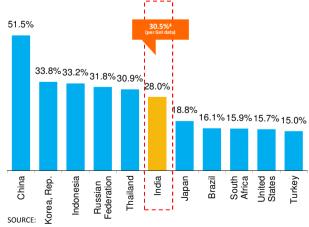


... Has Led to Lower Financial Participation 1,3



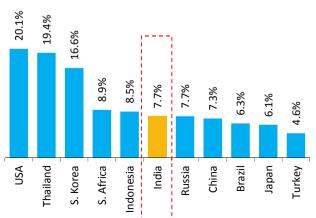
Rising Income Levels to Help Drive Growth²



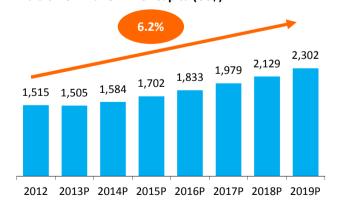


% of age 15+ with loan from a financial institution in the past year (2011)

... & Under-penetration in Retail Segments¹



India's Nominal GDP Per Capita (US\$)





^{1.} The World Bank – G20 Financial Inclusion Indicators updated October 15, 2013

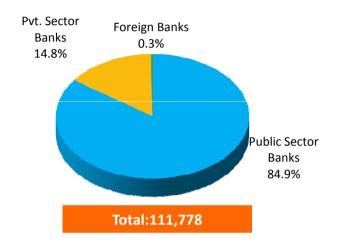
^{2.} International Monetary Fund, World Economic Outlook Database, April 2014; Exchange rate used is US\$ 1 = INR 62.0

^{3.} The World Bank - Data for 201

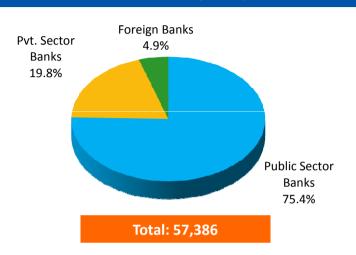
^{4.} Planning Commission - India - Macro-economic Summary: 1999-00 to 2013-14 (on 2nd August, 2014)

India Banking Sector Overview Banking Sector Landscape

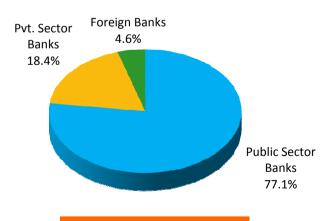
Number of Branches ¹



Advances (INR bn) 1



Deposits (INR bn) 1



Total: 74,630







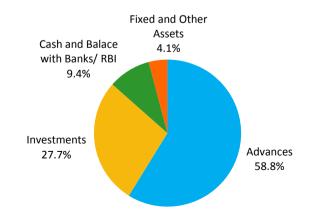
Key Investment Highlights

Canara Bank - An Overview

Summary Description

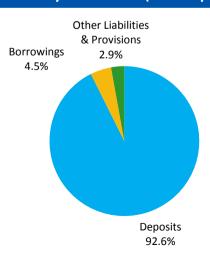
- One of the leading public sector commercial banks in India, with Government of India shareholding of 69.0% and a market capitalization of approximately INR 186.4bn as of November 19, 2014
- Engaged in a wide variety of banking activities including treasury operations, retail banking operations, corporate wholesale banking and other banking operations
- Network comprises 5,514 branches and 7,095 ATMs as of September 30, 2014
- The Bank's advances portfolio includes large corporate advances, micro small and medium enterprises advances, agriculture advances, and retail advances
- Rated Baa3 / Stable from Moody's

Asset Breakdown (as of Sept 2014)



Key Financial Highlights								
	FY12	FY13	FY14	H1FY15				
Key Finacials (INR bn)								
Total Assets	3,741.6	4,123.4	4,919.2	5,286.9				
Advances	2,324.9	2,421.8	3,010.7	3,108.6				
Investments	1,020.6	1,211.3	1,268.3	1,464.0				
Deposits	3,270.5	3,558.6	4,207.2	4,611.9				
Shareholder's Equity	226.9	248.8	296.2	307.6				
NII	76.9	78.8	89.4	48.0				
Net Profit	32.8	28.7	24.4	14.3				
Key Ratios								
Net Interest Margin (%)	2.5%	2.4%	2.3%	2.2%				
Cost-to-Income Ratio (%)	44.0%	46.6%	47.2%	50.0%				
CAR (%)	13.8%	12.4%	10.6%	10.2%				
Tier I Ratio (%)	10.4%	9.8%	7.7%	7.4%				
Net NPA Ratio (%)	1.5%	2.2%	2.0%	2.3%				
Return on Assets (%)	1.0%	0.8%	0.5%	0.6%				
Return on Equity (%)	18.8%	14.0%	10.6%	11.8%				

Liability Breakdown (as of Sept 2014)

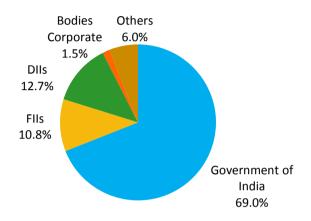




Canara Bank – Ownership and Management

Government Ownership

Shareholding Pattern (as of September 30, 2014)



Management with significant banking experience



V.S. Krishna Kumar, Executive Director

- Over 33 years of banking experience
- Previously worked with Allahabad Bank, where he joined as a direct recruit officer in 1981



Pradyuman Singh Rawat , Executive Director

- Over 34 years of banking experience
- Joined Bank of India in 1979 and over the years has headed various branches, Zones, National Bank Group, overseeing several zones across the country and abroad

■ Government shareholding cannot fall below 51.0%, as per Bank Nationalisation Act

Major Awards

- "Best Financial Institution Category-Gold" in the Export Excellence Awards by the Federation of Karnataka Chambers of Commerce and Industry, Bangalore – 2013
- "Asia HRD Award" under the category "Contribution to Organization" of the Asia HRD Congress Awards – 2014
- Awarded Platinum Award under the category of "Innovation" in the Skoch Financial Inclusion & Deepening Award – 2014
 - Also received "Order-of-Merit" Certificate in the 7 categories of Access to Banking and Financial Services, CSR, Customer Service, SME Advances, Technology, Strategy and Innovation

- Global CSR Excellence and Leadership Award 2014 from the CSR World Congress
- Golden Peacock Award for Excellence in Corporate Governance 2013 and 2014
- Golden Peacock Award for excellence in CSR 2013
- 'SKOCH AWARD' under Corporate Social Responsibility 2013
- Best Bank Award for implementation of Rural Self Employment Training Institutes by the Ministry of Rural Development, Govt. of India 2013



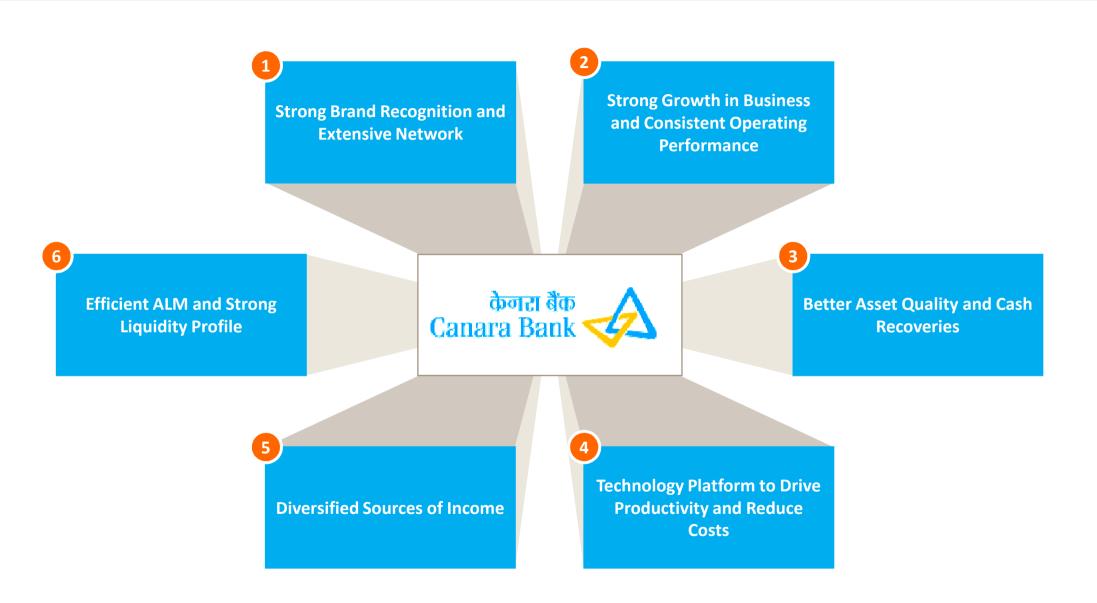
Canara Bank - An Overview

Significant Milestones

2014	■ Total number of branches at 5,514. Total business (deposits and advances) amounted to INR 7,721 bn as of September 30, 2014
2010	■ Achieved 100% core banking solutions across our domestic operations
2008	■ Launching of a 'New Brand Identity'
	■ Foray into life insurance venture — Canara HSBC Oriental Bank of Commerce Life Insurance Company Limited was incorporated
2007	 Canara Robeco Asset Management Company Limited, our subsidiary, a venture with the Netherlands based Robeco Groep N.V., a subsidiary of Rabo Bank, was formed
2006	■ Centenary Year. Core Banking Solution implemented in select branches
2002	■ Initial public offering
1983	Overseas branch in London inaugurated
1976	■ 1,000th branch inaugurated
1969	■ 14 major Indian banks in the country, including our Bank, were nationalized
1910	■ Canara Hindu Permanent Fund Limited was renamed Canara Bank Limited
1906	■ Canara Hindu Permanent Fund Limited formally registered



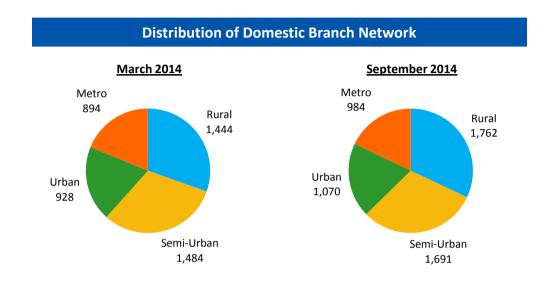
Key Investment Highlights

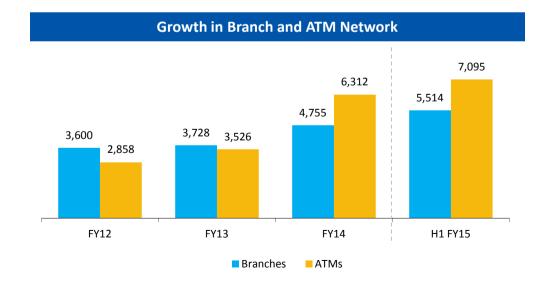




Strong Brand Recognition and Extensive Network

- Extensive network enables the bank to provide banking services to a wide variety of customers across India
 - Customer base of 60.2mm as of September 30, 2014
- Network comprises 5,514 branches and 7,095 ATMs as of September 30, 2014
 - 7 international branches in London (UK), Hong Kong, Shanghai (China), Leicester (UK), Manama (Bahrain), Johannesburg (Republic of South Africa) and New York (USA)
- 284 specialized service branches to provide niche services to targeted customer segments. Major ones include:
 - 154 SME, 12 prime corporate and 34 mid corporate branches
 - 16 asset recovery management branches
- Well-distributed network with over 60% of branches in relatively less penetrated rural and semi-urban regions
- As of September 30, 2014 the bank has opened 132 hi-tech E-lounges in select branches with facilities including ATMs, cash deposit kiosks, cheque deposit kiosks, self-printing passbook kiosks, internet banking terminals

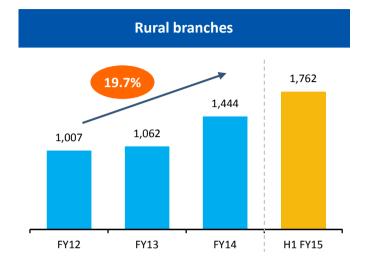


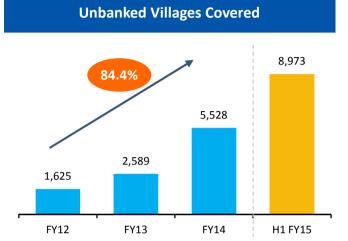


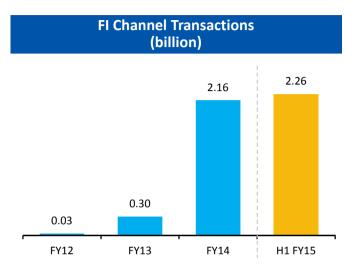


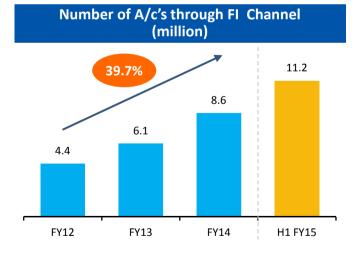
Strong Brand Recognition and Extensive Network

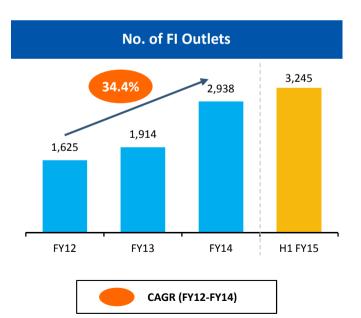
Focused on Financial Inclusion Initiatives







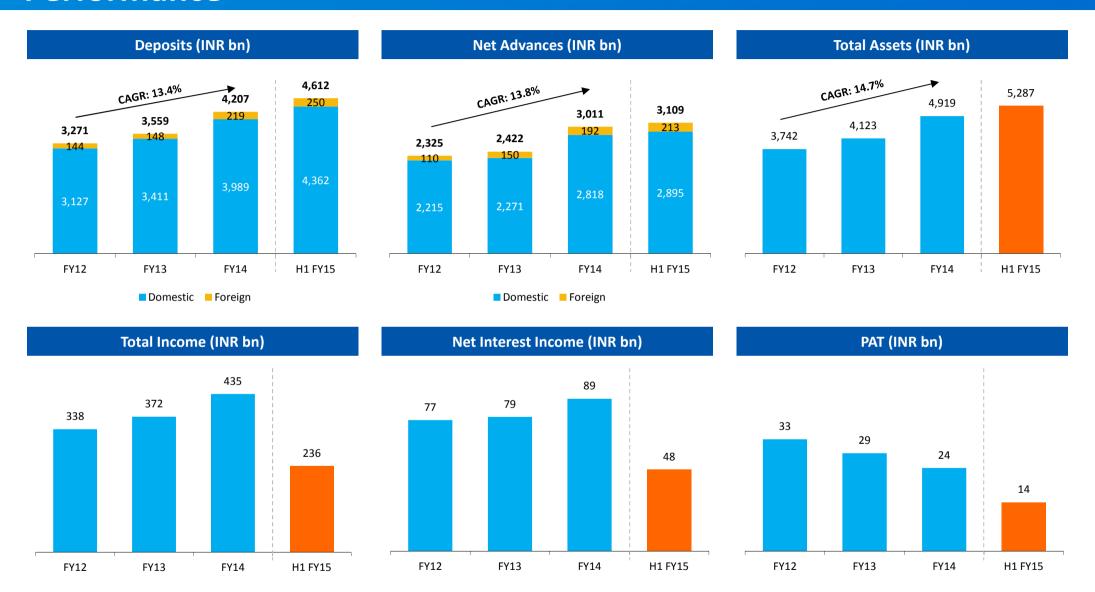




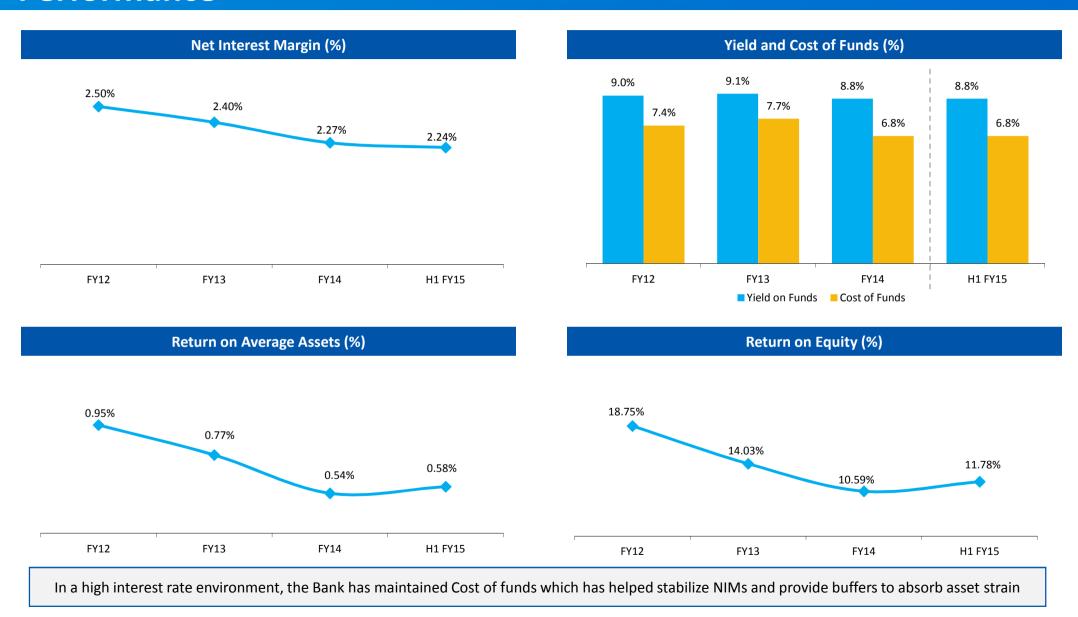
- The Bank is amongst the leaders in the industry under the number of customers account seeded with Aadhaar at 5.74 mn as at September 2014
- 790 branches in FI/Unbanked Villages as of Sept 30, 2014, which have mobilized a business of INR 68.1 bn in 2.7 mm accounts of which CASA accounts form 93.9% of the total deposit of FI branches
- Also setup 479 Ultra Small Branches and engaged 2455 Business Correspondent Agents for financial inclusion activities



Strong Growth in Business and Consistent Operating Performance

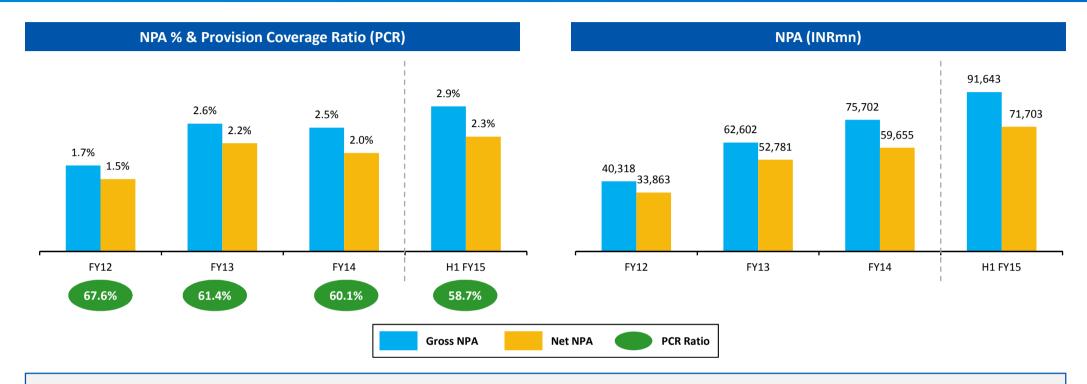


Strong Growth in Business and Consistent Operating Performance





Better Asset Quality and Cash Recoveries

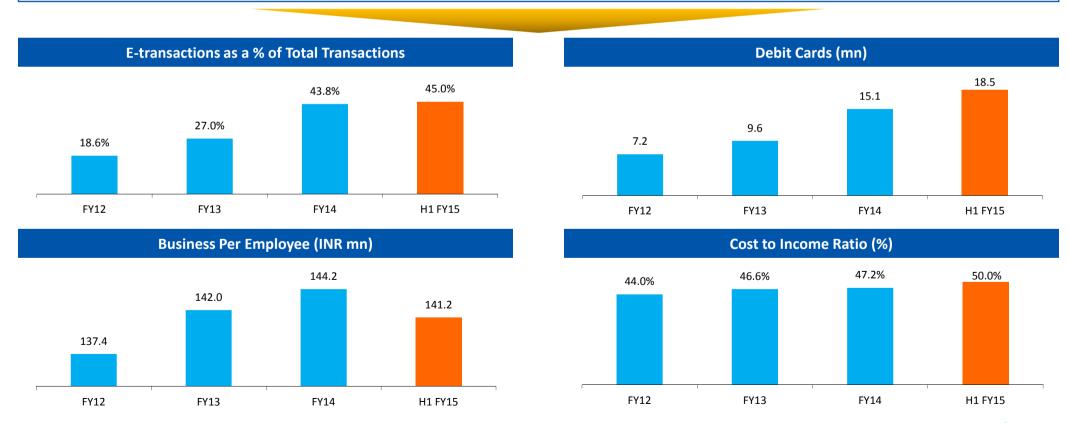


- During FY14 the Bank made record cash recoveries, despite continued stress in the asset quality at the industry level
 - Cash recovery of INR 54.9 bn in FY14 compared to INR 40.1 bn in FY13
 - Recovery amounting to INR 21.0 bn was made under the SARFAESI Act
- Further the Bank has taken several initiatives to contain slippages and speed up recovery from overdue loan accounts including
 - Identification of stressed accounts for restructuring/re-phasing in time
 - Conducting of adalats at branch level and mega adalats at Circle level for one time settlements
 - Regular follow-up of overdues in loan accounts through call centre and conducting e-auctions for sale of seized assets
 - Initiation of stringent recovery measures against Wilful Defaulters
- As at September 30, 2014, the outstanding restructured assets portfolio of the Bank stood at INR 245.6 bn accounting for 7.83% of gross advances



Technology Platform to Drive Productivity and Reduce Costs

- 100% of branches computerized under Core Banking Solutions
- Established alternative delivery channels such as internet and mobile banking
- Setup 132 E-lounges with hi-tech banking facilities
- Focused on developing green banking initiatives like
 - Solar powered biometric ATMs for the use of rural folk
 - E-governance to promote paperless banking internally
 - Online account opening and TAB banking
- Technology initiatives aimed at enhancing value, offering customer convenience and improving service levels, while optimizing costs





Diversified Sources of Income

Presence Across Business Verticals...



Corporate Lending

- Includes corporate and midcorporate services
- Corporate banking segment includes project finance, working capital finance and treasury products
- Infrastructure finance

Priority Sector and Retail Lending

- Promotes the rural economy and financial inclusion by catering to sectors requiring special assistance such as agriculture, MSME, housing and education
- Has also set up various schemes for microfinance in these areas
- Offers education loans at competitive rates
- Retail lending home, vehicle and personal loans are focus areas

International Operations

- The Bank has seven international branches as well as a representative office in Sharjah and a JV with SBI in Moscow, Russia
- Key services include foreign exchange, correspondent banking and remittances, project finance, corporate finance and overseas trade finance for Indian companies

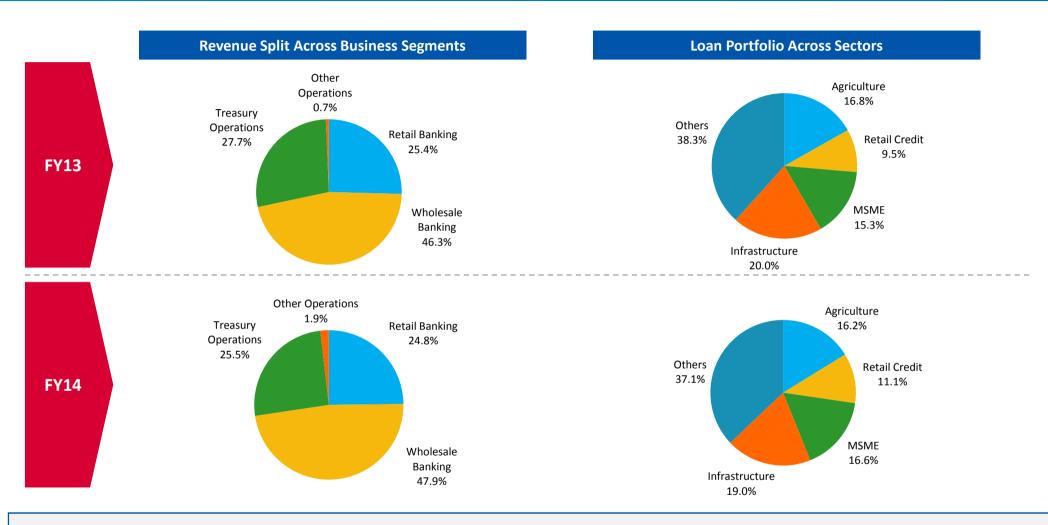
Other Businesses / Subsidiaries

- Insurance: Life insurance JV (Canara HSBC OBC Life Insurance Company Limited) with HSBC and OBC in which Canara Bank holds 51%.
- Tie up with United India Insurance in the non-life segment & Apollo Munich health insurance
- Asset Management: JV with Robeco Groep N.V in which Canara holds 51% – Canara Robeco Asset Management Company Limited
- Provides depository services to 56,364 customers (Sept-14)
- Can Fin Homes Limited is a listed company focused on housing finance, in which Canara Bank owns 42.4% stake
- Canbank Factors Limited is a 70% owned subsidiary which is a leading factoring company in India
- Canara Bank Securities Limited (100%) provides broking services and online trading facilities
- Canbank Venture Capital Fund Limited (100%) provides venture capital assistance to startups



Diversified Sources of Income

...Coupled with Well Diversified Revenues and Loan Portfolio



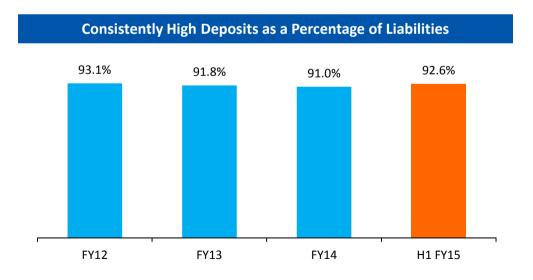
Exposures are well-diversified and are well-insulated from any significant concentration risk

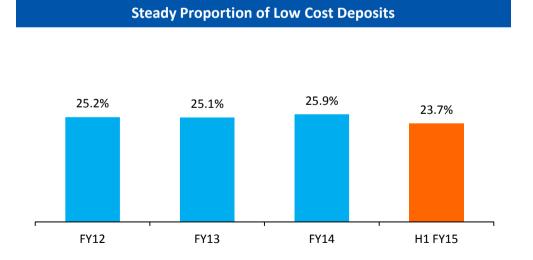
- Advances to its top 20 borrowers constitute only 21% of total advances as at March 31, 2014 and 18% as at September 30, 2014
- Internal ceilings for exposure to sensitive sectors
- Priority for marketing to certain sectors reviewed on a periodic basis



Efficient ALM and Strong Liquidity Profile

Strong Funding and Liquidity Indicators								
Key Indicators	FY12	FY13	FY14	H1 FY15	Comments			
Deposits as % of Total Liabilities	93.1%	91.8%	91.0%	92.6%	Low proportion of wholesale funding			
Credit / Deposit Ratio	71.1%	68.1%	71.6%	67.4%	Balanced credit growth on the back of deposit growth			
CASA as a % of Total Domestic Deposits	25.2%	25.1%	25.9%	23.7%	Steady CASA deposit base due to wide geographical presence enabled by large number of branches			
Tier I Ratio	10.35%	9.77%	7.68%	7.41%	Historically have maintained sufficient buffer from regulatory minimum			
Capital Adequacy Ratio	13.76%	12.40%	10.63%	10.19%	Historically have maintained sufficient buffer from regulatory minimum			
Provision Coverage Ratio	67.6%	61.4%	60.1%	58.7%	Well-cushioned against impact of non-performing loan portfolio			









Strategy Going Forward

Strategy Going Forward

Strategy	Description
Expansion of Domestic Delivery Channels	 Leverage the Bank's strong financial position to take advantage of increasing growth opportunities within India, by opening new branches and increasing the number of ATMs The Bank intends to increase its network to over 6,000 branches and 10,000 ATMs by March 31, 2015, from 5,514 branches and 7,095 ATMs as of September 30, 2014 The bank is designated as the lead bank for 29 districts in India under the Lead Bank Scheme introduced by the RBI in 1969 Going forward the Bank plans to leverage its lead bank status and brand recall, to expand presence across select geographies in India and leverage its lead bank status and brand recall, to expand its presence across select geographies in India
Grow International Presence	 Leverage home country links for international expansion and capture market share in select international markets Focus areas are mainly in supporting Indian companies in raising corporate and project finance overseas for their investments in India and abroad, trade finance and personal financial services for non-resident Indians, and international alliances to support domestic businesses Currently have RBI approval to expand to 13 more financial centres globally including Abuja (Nigeria), Birmingham, East Ham and Kingsbury (U.K.), Dar-es-Salaam (Tanzania), DIFC (Dubai), Frankfurt (Germany), Jeddah (Saudi Arabia), Qatar Financial Centre (Qatar), Sao Paulo (Brazil) and Tokyo (Japan), Jakarta (Indonesia) and Istanbul (Turkey)
Increase CASA Deposits	 The Bank's wide geographical presence in India has led to a steady CASA deposit base The Bank is undertaking marketing campaigns and incentives to increase its CASA deposits and to thereby reduce its cost of funding
Increase Fee Based Income	 Focused on increasing its fee based income by focusing on bancassurance, cross-selling of mutual fund products, syndication of loans, leasing of lockers etc Intend to pursue strategic relationships with corporate entities and Government departments to provide its products to their employees and customers



Strategy Going Forward (Cont'd)

Strategy	Description
Focus on Capital Efficiency and Profit Maximization	 Has an established robust risk management architecture and sound risk management systems to ensure conformity with the Basel III framework in relation to capital adequacy Further aim to improve productivity by creating a culture of cost control and cost consciousness internally by striking an efficient and effective balance between people, processes and technology through optimal allocation and utilisation of resources
Utilize Technology to Enhance Delivery of Banking Services and Cost Reduction	 Continuously leveraging technology to maximise efficiency in operations and expand the modes of delivery of services that will help increase penetration into existing customer segments Further, to reduce the cost of transactions, the Bank will continue to utilize and introduce technology-based solutions, such as internet banking, mobile banking, debit cards and e-lounges
Focus on Innovative Solutions for a Customer Friendly Experience	 Implemented a branch transformation process on a pilot basis which aims to achieve the following five objectives: Improved branch navigability by the introduction of a queue management system Single touch point created for customers through single window counters Introduction of self service kiosks for reduction in turnaround time Create a single platform for ascertaining and resolving all the financial needs of customers through interaction with counter staff Engage counter staff get in sales and cross-selling while carrying out services This process has already been launched in more than 600 branches and is in currently in the process of being implemented in more branches Also operates a 24x7 customer call centre







Canara Bank – Standalone Financials

Profit & Loss Summary and Key Operational Highlights (INR mn)						
	FY12	FY13	FY14	H1 FY15		
Income Statement						
Interest Earned	308,506	340,779	395,476	215,950		
Interest Expended	231,613	261,989	306,032	167,979		
Net Interest Income	76,893	78,790	89,444	47,971		
Other Income	29,276	31,530	39,328	20,482		
Operating Income	106,169	110,320	128,772	68,453		
Operating Expenses	46,737	51,420	60,810	34,248		
Operating Profit	59,432	58,900	67,962	34,205		
Net Profit	32,827	28,721	24,382	14,337		
Key Ratios						
NIM (%)	2.50%	2.40%	2.27%	2.24%		
Cost to Income (%)	44.0%	46.6%	47.2%	50.0%		
Credit – Deposit Ratio (%)	71.1%	68.1%	71.6%	67.4%		
Gross NPA (%)	1.73%	2.57%	2.49%	2.92%		
Net NPA (%)	1.46%	2.18%	1.98%	2.31%		
ROAA (%)	0.95%	0.77%	0.54%	0.58%		
ROE (%)	18.75%	14.03%	10.59%	11.78%		



Canara Bank – Standalone Financials

Balance Sheet Summary (INR mn)						
	FY12	FY13	FY14	H1 FY15		
Balance Sheet						
Cash and Balance with RBI	177,951	154,059	221,538	185,775		
Balances with Banks & Money at Call & Short Notice	103,843	193,088	226,749	311,410		
Investments	1,020,574	1,211,328	1,268,283	1,463,953		
Advances	2,324,898	2,421,766	3,010,675	3,108,596		
Fixed Assets	28,575	28,627	66,416	67,670		
Other Assets	85,760	114,557	125,558	149,475		
Total Assets	3,741,602	4,123,426	4,919,219	5,286,878		
Capital	4,430	4,430	4,613	4,613		
Reserves and Surplus	222,470	244,348	291,589	302,958		
Deposits	3,270,537	3,558,560	4,207,228	4,611,930		
Borrowings	155,254	202,834	272,306	225,148		
Other Liabilities and Provisions	88,911	113,255	143,483	142,230		
Total Liabilities	3,741,602	4,123,426	4,919,219	5,286,878		



Canara Bank – Consolidated Financials

Profit & Loss Summary (INR mn)						
	FY12	FY13	FY14			
Income Statement (Consolidated)						
Interest Earned	308,156	340,699	395,702			
Interest Expended	231,595	261,977	306,055			
Net Interest Income	76,562	78,721	89,646			
Other Income	31,045	33,076	41,437			
Operating Income	107,607	111,798	131,083			
Operating Expenses	48,189	51,804	61,163			
Operating Profit	59,418	59,994	69,921			
Net Profit	33,417	29,697	26,302			



Canara Bank – Consolidated Financials

Balance Sheet Summary (INR mn)						
	FY12	FY13	FY14			
Balance Sheet						
Cash and Balance with RBI	178,130	154,150	221,610			
Balances with Banks and Money at Call and Short Notice	104,337	193,642	227,106			
Investments	1,064,966	1,275,335	1,354,454			
Advances	2,327,287	2,424,358	3,013,260			
Fixed Assets	28,880	28,840	66,620			
Other Assets	87,232	116,918	127,847			
Total Assets	3,790,833	4,193,243	5,010,896			
Capital	4,430	4,430	4,613			
Reserves and Surplus	226,004	247,334	297,150			
Minority Interest	1,615	2,322	3,136			
Deposits	3,268,940	3,556,846	4,206,037			
Borrowings	156,144	203,551	273,097			
Other Liabilities and Provisions	133,700	178,760	226,864			
Total Liabilities	3,790,833	4,193,243	5,010,896			







Details of Restructured Assets

Amount in INR bn

	Standard		NPA		Total Restruct	ured Accounts
	#	INR bn	#	INR bn	#	INR bn
Accounts Restructured in Q1 FY14	125	13.65	9	3.18	134	16.83
Accounts Restructured in Q2 FY14	3,416	9.73	59	0.26	3,475	9.99
Accounts Restructured in Q3 FY14	3,032	34.02	54	0.52	3,086	34.54
Accounts Restructured in Q4 FY14	3,323	13.07	47	1.25	3,370	14.32
Change in Balance and / or closure of acct during FY14	(3,117)	(27.00)	(1,038)	2.24	(4,155)	(24.76)
Total Restructured accounts as on March 31, 2014	19,860	202.48	6,230	29.57	26,090	232.05
Accounts Restructured in Q1 FY15	1,340	8.79	59	4.79	1,399	13.58
Accounts Restructured in Q2 FY15	8,694	8.19	206	1.11	8,900	9.30
Total Restructured accounts as on September 30, 2014	23,648	203.92	7,162	41.65	30,810	245.57



Sectoral Contribution of NPA

Amount in INR bn

Particulars	Jun'13	Sep'13	Dec'13	Mar'14	Jun'14	Sep'14
Gross Advances	2,519.70	2,830.24	2,898.33	3,034.31	3,057.23	3,134.31
Gross NPA	73.29	74.75	80.74	75.70	81.60	91.64
Gross NPA %	2.9%	2.6%	2.8%	2.5%	2.7%	2.9%
Priority Sector Advances	830.85	882.80	930.18	977.62	1,036.94	1,087.48
PS as % to Gross Advances	33.0%	31.2%	32.1%	32.2%	33.9%	34.7%
Total PS NPA	29.00	30.11	28.45	29.56	34.96	39.92
Total PS NPA%	3.5%	3.4%	3.1%	3.0%	3.4%	3.7%
Share of PS NPA to Gross NPA	39.6%	40.3%	35.2%	39.1%	42.8%	43.6%
Agriculture NPA	10.00	10.18	10.16	9.79	11.79	11.89
Agriculture NPA%	2.3%	2.3%	2.2%	2.0%	2.2%	2.2%
MSE NPA	14.40	16.25	14.88	17.27	19.59	24.01
MSE NPA %	5.2%	5.1%	4.3%	4.7%	5.4%	6.1%
Other Priority NPA	4.60	3.68	3.41	2.50	3.58	4.02
Other Priority NPA %	3.8%	2.9%	2.7%	1.9%	2.6%	2.8%

