

MSIL: COS: NSE&BSE: 10/2021/FR_6

27th October, 2021

Vice President National Stock Exchange of India Limited "Exchange Plaza", Bandra – Kurla Complex Bandra (E) Mumbai- 400 051 General Manager Department of Corporate Services BSE Limited Phiroze Jeejeebhoy Towers Dalal Street, Mumbai – 400 001

Sub: 1. Unaudited Financial Results for the quarter ended on 30th September, 2021

- 2. Limited Review Report
- 3. Press Release
- 4. Presentation for analysts and institutional investors

Dear Sir,

Pursuant to the applicable regulations of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, "SEBI (LODR) Regulations" please find the following:

- 1. Unaudited financial results approved by the Board for the quarter ended on 30th September, 2021 (Annexure-"A").
- 2. Limited Review Report (Annexure-"B").
- 3. Press release (Annexure-"C").
- 4. Presentation that shall be shared with the analysts/ institutional investors with respect to the said unaudited financial results (Annexure- "D").

The board meeting commenced at 10:45 a.m. and concluded at 01:45 p.m.

Kindly take the same on record.

Thanking you,

Yours truly,

For Maruti Suzuki India Limited

Sanjeev Grover Vice President & Company Secretary

Encl.: As above

MARUTI SUZUKI INDIA LIMITED

Head Office: Maruti Suzuki India Limited, 1, Nelson Mandela Road, Vasant Kunj, New Delhi - 110070, India. Tel: 011- 46781000, Fax: 011-46150275/46150276 E-mail id: contact@maruti.co.in, www.marutisuzuki.com Gurgaon Plant: Maruti Suzuki India Limited, Old Palam Gurgaon Road, Gurgaon - 122015, Haryana, India. Tel: 0124-2346721, Fax: 0124-2341304 Manesar Plant: Maruti Suzuki India Limited, Plot No.1, Phase - 3A, IMT Manesar, Gurgaon - 122051, Haryana, India. Tel: 0124-4884000, Fax: 0124-4884199

CIN: L34103DL1981PLC011375

MARUTI SUZUKI INDIA LIMITED

Plot No.1, Nelson Mandela Road, Vasant Kunj, New Delhi - 110070 CIN : L34103DL1981PLC011375 ; Website:www.marutisuzuki.com E-mail : investor@maruti.co.in ; Phone : + 91-11-46781000 ; Fax: +91-11-46150275/76

Statement of Standalone Unaudited Financial Results for the quarter and half year ended September 30, 2021

| _ | | | | | Half Va | INR in million Half Year ended | |
|-------|--|--------------------|---------------|--------------------|--------------------|--|----------------|
| | | Quarter ended | | | | Year ended | |
| | Particulars | September 30, 2021 | June 30, 2021 | September 30, 2020 | September 30, 2021 | September 30, 2020 | March 31, 2021 |
| | | Unaudited | Unaudited | Unaudited | Unaudited | Unaudited | Audited |
| | Revenue from operations | | | | | | |
| | Sale of products | 192,978 | 167,987 | 176,893 | 360,965 | 213,668 | 665,621 |
| | Other operating revenues | 12,411 | 9.720 | 10,552 | 22,131 | 14,842 | 37,704 |
| 112 | Total Revenue from Operations | 205,389 | 177,707 | 187,445 | 383,096 | 228,510 | 703,325 |
| 11 | Other Income | 5,227 | 5,078 | 6,025 | 10,305 | 18,629 | 29,464 |
| III | Total Income (I+II) | 210,616 | 182,785 | 193,470 | 393,401 | 247,139 | 732,789 |
| 1 | Expenses | | | | | | |
| - | Cost of materials consumed | 92,158 | 85,432 | 88,623 | 177,590 | 101,876 | 332,969 |
| | Purchases of stock-in-trade | 65,023 | 49,389 | 45,144 | 114,412 | 54,425 | 172,472 |
| | Changes in inventories of finished goods, work-in-progress and | (13,020 | 171007 | io,rrr | | | 172.172 |
| | stock-in-trade | (1,411) | (1.916) | (2,624) | (3,327) | 4,206 | 2.731 |
| _ | Employee benefits expenses | 9,622 | 10.643 | 8,268 | 20,265 | 15,571 | 34,029 |
| | Finance costs | 225 | 222 | 224 | 447 | 397 | 1.008 |
| - | Depreciation and amortisation expenses | 7,561 | 7,432 | 7,659 | 14.993 | 15,492 | 30,315 |
| - | Other expenses | 32,086 | 26,145 | 28,924 | 58,231 | 41,483 | 108,399 |
| - | Vehicles / dies for own use | (638) | (197) | (226) | (835) | (332) | (728 |
| IV | Total Expenses | 204,626 | 177,150 | 175,992 | 381,776 | 233,118 | 681,195 |
| | | | 1 | | | i and the second se | |
| V | Profit before tax (III-IV) | 5,990 | 5,635 | 17,478 | 11,625 | 14,021 | 51,594 |
| | Tax expense | 1.410 | 6 200 | | (010 | 2.507 | |
| | Current tax | 1,412 | 5,398 | 3,354 | 6,810 | 3,597 | 11,556 |
| 1.7.1 | Deferred tax | (175) | (4,171) | 408 | (4,346) | (798) | (2,259) |
| VI | Total tax expense | 1,237 | 1,227 | 3,762 | | | 9,297 |
| VII | Profit for the period (V-VI) | 4,753 | 4,408 | 13,716 | 9,161 | 11,222 | 42,297 |
| | Other comprehensive income : | | | | | | |
| | (i) Items that will not be reclassified to profit or loss | | | | | | |
| | (a) gain / (loss) of defined benefit obligation | (417) | 326 | 210 | (91) | 288 | 545 |
| - | (b) gain / (loss) on change in fair value of equity | | | | | | |
| | instruments | 633 | 1,106 | 986 | 1,739 | 1,914 | 4,704 |
| | | 216 | 1,432 | 1,196 | 1,648 | 2,202 | 5,249 |
| | (ii) Income tax relating to items that will not be reclassified to profit or loss | 66 | (82) | (53) | (16) | (72) | (123 |
| VIII | Total other comprehensive income for the period (i+ii) | 282 | 1,350 | 1,143 | 1,632 | 2,130 | 5,126 |
| IX | Total comprehensive income for the period (VII+VIII) | 5,035 | 5,758 | 14,859 | 10,793 | 13,352 | 47,423 |
| x | Paid-up equity share capital | 1,510 | 1.510 | 1,510 | 1.510 | 1.510 | 1,510 |
| XI | Face value of the share (INR) | 5 | 5 | 5 | 5 | 5 | 5 |
| | Earnings Per Share (of INR 5 each) (not annualised) | | | | | | |
| | Basic | 15.73 | 14.59 | 45,41 | 30.33 | 37,15 | 140,02 |
| _ | | | | | | | |
| | Diluted | 15,73 | 14,59 | 45.41 | 30,33 | 37.15 | 140.02 |





Statement of Standalone Assets and Liabilities

| Particulars | rticulars As at September A 30, 2021 | |
|-------------------------------------|---|-----------------|
| | Unaudited | 2021 Audited |
| ASSETS | | |
| Non-current assets | | |
| Property, plant and equipment | 131,467 | 141,51 |
| Capital work in progress | 18,489 | 11,923 |
| Intangible assets | 1,677 | 2,242 |
| Intangible assets under development | 3,623 | 2,975 |
| Right-of-use assets | 5,738 | 5,81 |
| Financial assets | | |
| Investments | 340,765 | 333,710 |
| Loans | 2 | |
| Other financial assets | 651 | 36 |
| Deferred tax assets | 483 | 8 |
| Other non-current assets | 20,873 | 16,86 |
| Total non-current assets | 523,768 | 515,40 |
| Current assets | | |
| Inventories | 38,785 | 30,50 |
| Financial assets | | |
| Investments | 17,345 | 84,15 |
| Trade receivables | 15,708 | 12,76 |
| Cash and cash equivalents | 586 | 32 |
| Other Bank balances | 30,042 | 30,04 |
| Loans | 160 | 23 |
| Other financial assets | 13,267 | 6,41 |
| Current tax assets (Net) | 5,404 | 5,39 |
| Other current assets | 20,754 | 15,44 |
| Total current assets | 142,051 | 185,26 |
| TOTAL ASSETS | 665,819 | 700,67 |
| EQUITY AND LIABILITIES | | |
| Equity | | |
| Equity share capital | 1,510 | 1,51 |
| Other equity | 509,358 | 512,15 |
| Total equity | 510,868 | 513,66 |
| Liabilities | | |
| Non-current liabilities | | |
| Financial liabilities | | |
| Lease liabilities | 320 | 35 |
| Provisions | 700 | 44 |
| Deferred tax liabilities (Net) | | 3,84 |
| Other non-current liabilities | 21,137 | 21,29 |
| Total non-current liabilities | 22,157 | 25,93 |
| Current liabilities | | |
| Financial liabilities | | |
| Borrowings | 1,769 | 4,88 |
| Trade payables | 69,979 | 101,61 |
| Lease liabilities | 65 | (|
| Other financial liabilities | 18,640 | 12,69 |
| Provisions | 8,219 | 7,41 |
| Current tax liabilities (Net) | 10,557 | 8,53 |
| Other current liabilities | 23,565 | 25,84 |
| Total current liabilities | 132,794 | 161,00 |
| TOTAL LIABILITIES | 154,951 | 187,00 |
| TOTAL EQUITY AND LIABILITIES | 665,819 | 700,6' |





| | INR in million Half Year ended | | |
|--|-----------------------------------|--------------------|--|
| Particulars | September 30, 2021 | September 30, 2020 | |
| | Unaudited | Unaudited | |
| Cash flow from Operating Activities: Profit before tax | 11,625 | 14,02 | |
| | | | |
| Adjustments for: Depreciation and amortisation expenses | 14,993 | 15.49 | |
| Finance costs | 447 | 39 | |
| Interest income | (1,000) | (40 | |
| Dividend income | (201) | (13 | |
| Net loss on sale / discarding of property, plant and equipment | 211 | 40 | |
| Net gain on sale of investments in debt mutual funds | (1,672) | (32 | |
| Fair valuation gain on investment in debt mutual funds | (7,432) | (17,52 | |
| Unrealised foreign exchange (gain)/ loss | 1,103 | (| |
| Operating Profit before Working Capital changes | 18,074 | 11,90 | |
| Adjustments for changes in Working Capital : | | | |
| - (Increase)/decrease in other financial assets (non-current) | 12 | | |
| - (Increase)/decrease in other non-current assets | (1,039) | [4 | |
| - (Increase)/decrease in inventories | (8,285) | 5,81 | |
| - (Increase)/decrease in trade receivables | (2,964) | (4) | |
| - (Increase)/decrease in loans (current) - (Increase)/decrease in other financial assets (current) | 70 (6,681) | (1,5 | |
| - (Increase)/decrease in other current assets | (5,310) | (1,5. | |
| - Increase/(decrease) in non-current provisions | 253 | (| |
| - Increase/(decrease) in other non-current liabilities | (155) | (1,40 | |
| - Increase/(decrease) in trade payables | (31,642) | 5,78 | |
| - Increase/(decrease) in other financial liabilities (current) | 5,152 | 79 | |
| - Increase/(decrease) in current provisions | 803 | 10 | |
| - Increase/(decrease) in other current liabilities | (2,284) | 4,6 | |
| Cash generated from Operating Activities | (33,996) | 25,4 | |
| - Income taxes paid (net) | (4,799) | (4,1) | |
| Net Cash from / (used in) Operating Activities | (38,795) | 21,3 | |
| Cash flow from Investing Activities: | | | |
| Payments for purchase of property, plant and equipment and capital | (15 021) | (0.2 | |
| work in progress Payments for purchase of intangible assets and intangible assets | (15,031) | (9,2 | |
| under development | (988) | (1,6) | |
| Proceeds from sale of property, plant and equipment | 1,344 | 21 | |
| Payments for purchase of investment in equity shares of associate / joint venture / subsidiary company (Including share application | | | |
| noney pending allotment) | (300) | (2) | |
| Proceeds from sale of debt mutual funds | 391,104 | 135,3 | |
| Payments for purchase of debt mutual funds | (320,505) | (127,9) | |
| Interest received Dividend received | 435 | 4 | |
| Net Cash from / (used in) Investing Activities | 56,260 | (2,9 | |
| Cash flow from Financing Activities: | | (-3) | |
| Movement in short term borrowings (Net) | (3,119) | 4 | |
| Principal elements of lease payments | (38) | (| |
| Finance cost paid | (451) | (4 | |
| Payment of dividend on equity shares | (13,594) | (18,1 | |
| Net Cash from / (used in) Financing Activities | (17,202) | (18,1 | |
| Net Increase/(Decrease) in cash & cash equivalents | 263 | 2 | |
| Cash and cash equivalents at the beginning of the year | 323 | 1 | |
| Cash and cash equivalents at the end of the half year | 586 | 4 | |
| Cash and cash equivalents comprises : | 10 | | |
| Cash and cheques in hand Balance with Banks | 10 | 4 | |
| | 576 586 | 4 | |
| Other bank balances: | | | |
| Deposits* Unclaimed dividend accounts | 30,000 | | |
| | 72 | | |





Notes to Statement of Standalone Unaudited Financial Results for the quarter and half year ended September 30, 2021:

- 1 The above financial results have been prepared in accordance with Indian Accounting Standards ('Ind AS') notified under Section 133 of the Companies Act, 2013, read together with the Companies (Indian Accounting Standards) Rules, 2015 (as amended).
- 2 The above financial results were reviewed by the Audit Committee and approved by the Board of Directors in their meeting held on October 27, 2021. The limited review, as required under Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, has been completed by the Statutory Auditors for the quarter and half year ended September 30, 2021 and they have issued an unmodified report on the aforesaid results.
- 3 The Company is primarily in the business of manufacturing, purchase and sale of Motor Vehicles, Components and Spare Parts ("Automobiles"). The other activities of the Company comprise facilitation of Pre-Owned Car Sales, Fleet Management and Car Financing. The income from these activities is not material in financial terms but such activities contribute significantly in generating demand for the products of the Company. Accordingly there are no reportable segments.
- 4 The Company has considered the possible effects that may result from the pandemic relating to COVID-19 on the carrying amounts of property, plant and equipment, Investments, Inventories, receivables and other current assets. In developing the assumptions relating to the possible future uncertainties in the global economic conditions because of this pandemic, the Company, as at the date of approval of these financial results has used internal and external sources on the expected future performance of the Company and, based on current estimates, the Company expects that the carrying amount of these assets will be recovered. The impact of COVID-19 on the Company's financial results may differ from that estimated as at the date of approval of these financial results.
- 5 The figures for the current quarter ended September 30, 2021 and quarter ended September 30, 2020 are the balancing figures between the published year to date figures in respect of the period ended September 30, 2021 and September 30, 2020, respectively and published figures up to quarter ended June 30, 2021 and June 30, 2020, respectively which were subjected to limited review.

For and on behalf of the Board of Directors

Place- New Delho Date - October 27, 2021





MARUTI SUZUKI INDIA LIMITED

Plot No. 1, Nelson Mandela Road, Vasant Kunj, New Delhi - 110070 CIN 1,34103D(1901P)(C011375, Website www.marutsuzuki.com , F-nail_investor@maruti.co.in; Phone: +91-11-46781000, Fax, +91-11-46150275/76

Statement of Consolidated Unaudited Financial Results for the quarter and half year ended September 30, 2021

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| | | | Quarter ended | | Half year ended | | Year ended |
|------|--|--------------------|------------------|--------------------|--------------------|--------------------|-------------------|
| | Particulars | September 30, 2021 | June 30, 2021 | September 30, 2020 | September 30, 2021 | September 30, 2020 | March 31, 2021 |
| _ | | Unaudited | Unaudited | Unaudited | Unaudited | Unaudited | Audited |
| | Revenue from operations | | | | | | |
| | Sale of products | 193.005 | 167 999 | 176 919 | 361,004 | 213,709 | 665,718 |
| | Other operating revenues | 12,504 | 9,765 | 10,637 | 22,269 | 14,953 | |
| T. | Total Revenue from Operations | 205,509 | 177,764 | 187,556 | 383,273 | 228,662 | 703,720 |
| 11 | Other Income | 5,056 | 5,079 | 5,923 | 10,135 | 18,528 | 29,363 |
| ш | Total Income (I+II) | 210,565 | 182,843 | 193,479 | 393,408 | 247,190 | 733.083 |
| _ | | | | | | | 100,000 |
| _ | Expenses Cost of materials consumed | 92,167 | 85,435 | \$8,619 | 177.602 | 101,862 | 383.07 |
| | Purchases of stock-in-trade | 65,044 | 49,396 | 45,156 | 114,440 | 54.452 | 332,964 |
| | Changes in inventories of finished goods, work-in-progress and stock-in-trade | (1,412) | (1.913) | | (3_325) | | 172.54 |
| | | | | (2.616) | | 4,209 | 2.73 |
| - | Employee benefits expenses | 9,701 | 10,721 | 8,333 | 20,422 | 15,713 | 34,31 |
| | Finance costs | 227 | 224 | 226 | 451 | 402 | 1,011 |
| | Depreciation and amortisation expenses | 7,568 | 7,438 | 7,665 | 15,006 | 15.505 | 30,34 |
| | Other expeases | | 26,133 | 28,926 | | 41.467 | 108,37 |
| 111 | Vehicles / dies for own use | (638) | (197) | (226) | (835) | (332) | (72) |
| IV | Total Expenses | 204,737 | 177,237 | 176,083 | 381,974 | 233,278 | 681,56. |
| V | Share of profit of associates | 237 | 323 | 540 | 560 | 346 | 1,58 |
| VI | Share of profit of joint ventures | 32 | 36 | 32 | 68 | 13 | 10: |
| | | | | | | | |
| 117 | Profit before tax (III-IV+V+VI) | 6,097 | 5,965 | 17,968 | 12,062 | 14,271 | 53,21 |
| _ | Para la construcción de la constru | | | | | | |
| _ | Tax expense | | | | | | |
| - | Chreenitax | 1,412 | 5,398 | 3,354 | 6,810 | 3.597 | 11,56 |
| | Deferred tax | (184) | (4,183) | -418 | (4.367) | (839) | (2,24 |
| /111 | Total tax expense | 1,228 | 1,215 | 3,772 | 2,443 | 2,758 | 9,319 |
| IX | Profit for the period (VII-VIII) | 4,869 | 4,750 | 14,196 | 9,619 | 11,513 | 43,891 |
| _ | | | 1 | | 1 | | |
| | Other comprehensive income : | | | | | | |
| _ | (i) Items that will not be reclassified to profit or loss | | | | | | |
| _ | (a) gain / (loss) of defined benefit obligation | (417) | 326 | 210 | (91) | 288 | 54 |
| | (b) gain / (less) on change in fair value of equity instruments | 633 | 1,106 | 986 | 1.739 | 1 914 | 4,70 |
| _ | (c) gain / (loss) on share of other comprehensive income in associates and joint ventures | Q | 11 | | 120252 | 1 | 1 |
| | 1 | 213 | 1,443 | 1,193 | 1,656 | 2,203 | 5,25 |
| | (ii) Income tax relating to items that will not be reclassified to profit or loss | 66 | (82) | (53) | (16) | (72) | (12 |
| x | Total other comprehensive income for the period (i+ii) | 279 | 1,361 | 1,140 | 1,640 | 2,131 | 5,13 |
| XI | Total comprehensive income for the period (IX+X) | 5,148 | 6,111 | 15,336 | 11,259 | 13,644 | 49,02 |
| _ | Profit for the period attributable to : | | | | | | |
| | Owners of the Company | 4,869 | 1.300 | 14,196 | 9.619 | 11.513 | 43.89 |
| | Non centrolling interest | -4,809 | 4,750 | 14,196 | | 11,513 | 43,89 |
| _ | From controlling, intereat | 1000 | 1 1 1 1 | 1111 | | | 14.07 |
| - | Other comprehensive income for the period attributable to : | 4,869 | 4,750 | 14,196 | 9,619 | 11,513 | 43,89 |
| | | | 1.0(1) | 110 | 1.000 | | |
| | Owners of the Company Non controlling interest | 279 | 1,361 | 1,140 | 1.640 | 2,131 | 5,13 |
| | From controlling interest | | | | + | | + |
| - | Total comprehensive income for the period attributable to : | 279 | 1,361 | 1,140 | 1,640 | 2,131 | 5,13 |
| | | 2.100 | 1.117 | 12.342 | 11.260 | 13.200 | 10.00 |
| | Owners of the Company Non-controlling interest | 5,148 | 6,111 | 15,336 | 11.259 | 13,644 | 49.02 |
| | The sources | | | 15,336 | 11.040 | | |
| _ | | 5,148 | 6,111 | 15,336 | 11,259 | 13,644 | 49,02 |
| X11 | Paid-up equity share capital | 1,510 | 1,510 | 1,510 | 1,510 | 1.510 | 1,51 |
| | Face value of the share (INR) | 5 | 5 | 5 | 5 | 3 | |
| (IV | Earnings Per Share (of INR 5 each) (not annualised) | | | | | | |
| | Basic | 16.12 | 15.72 | 46.99 | 31.84 | 38.11 | 145.3 |
| | | | | | | | |



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Statement of Consolidated Assets and Liabilities

| | 30, 2021 | INR in million As at March 31, 2021 | |
|-------------------------------------|-----------|---|--|
| | Unaudited | Audited | |
| ASSETS | Childuncu | nuanca | |
| Non-current assets | | | |
| Property, plant and equipment | 131,735 | 141,785 | |
| Capital work in progress | 18,560 | 11,993 | |
| Intangible assets | 1,677 | 2,242 | |
| Intangible assets under development | 3,623 | 2,975 | |
| Right-of-use assets | 5,776 | 5,860 | |
| Financial assets | | | |
| Investments | 352,812 | 345,291 | |
| Loans | 2 | 2 | |
| Other financial assets | 656 | 369 | |
| Other non-current assets | 20,876 | 16,867 | |
| Total non-current assets | 535,717 | 527,384 | |
| | | | |
| Current assets | | | |
| Inventories | 38,765 | 30,490 | |
| Financial assets | 17,345 | 04167 | |
| Investments | | 84,157 | |
| Trade receivables | 647 | 408 | |
| Cash and cash equivalents | 30,067 | 30,063 | |
| Other Bank balances | 160 | 230 | |
| Loans | 13,287 | 6,427 | |
| Other financial assets | 5,414 | 5,407 | |
| Current lax assels (Net) | 20,780 | 15,462 | |
| Other current assets | 142,199 | 185,443 | |
| Total current assets | | | |
| TOTAL ASSETS | 677,916 | 712,827 | |
| EQUITY AND LIABILITIES | | | |
| Equity | 1 | | |
| Equity share capital | 1,510 | 1,510 | |
| Other equity | 521,162 | 523,496 | |
| Total equity | 522,672 | 525,000 | |
| Linbilities | | | |
| Non-current liabilities | | | |
| Financial liabilities | | | |
| Borrowing | 14 | 28 | |
| Lease liabilities | 353 | 392 | |
| Provisions | 700 | 447 | |
| Deferred tax liabilities (Net) | 103 | 4,454 | |
| Other non-current liabilities | 21,139 | 21,295 | |
| Total non-current liabilities | 22,309 | 26,610 | |
| Current liabilities | | | |
| Financial liabilities | | | |
| Borrowings | 1,769 | 4,888 | |
| Trade payables | 70,037 | 101,681 | |
| Lease liabilities | 76 | 74 | |
| Other financial liabilities | 18,667 | 12,720 | |
| Provisions | 8,235 | 7,428 | |
| Current tax liabilities (Net) | 10,557 | 8,547 | |
| Other current liabilities | 23,594 | 25,86 | |
| Total current liabilities | 132,935 | 161,205 | |
| TOTAL LIABILITIES | 155,244 | 187,82 | |
| | | | |



| | Half year ended | | |
|--|--------------------|-----------------|--|
| Particulars | September 30, 2021 | September 30, 2 | |
| | Unaudited | Unaudited | |
| Cash flow from Operating Activities: Profit before tax | 12,062 | 14, | |
| Pront before tax | 12,002 | | |
| Adjustments for: | | | |
| Share of (profit) / loss of associates | (560) | (| |
| Share of (profit) / loss of joint ventures | (68) | - | |
| Share of dividend from joint ventures / associates | 171 | | |
| Depreciation and amortisation expenses | 15.006 | 15, | |
| Finance costs | 451 | | |
| Interest income | (1,001) (201) | (| |
| Dividend income Net loss on sale / discarding of property, plant and equipment | 211 | | |
| Net gain on sale of investments in debt mutual funds | (1.672) | | |
| Fair valuation gain on investment in debt mutual funds | (7,432) | £17. | |
| Unrealised foreign exchange (gain)/ loss | 1,103 | 111 | |
| | | 17 | |
| Operating Profit before Working Capital changes | 18,070 | 12. | |
| Adjustments for changes in Working Capital : | | | |
| - (Increase)/decrease in other financial assets (non-current) | 13 | | |
| - (Increase)/decrease in other non-current assets - (Increase)/decrease in inventories | (1,039) (8,275) | 5. | |
| - (Increase)/decrease in Inventories | (2.958) | , , | |
| - (Increase)/decrease in loans (current) | 70 | | |
| - (Increase)/decrease in other financial assets (current) | (6,684) | <u>(</u>] | |
| - (Increase)/decrease in other current assets | (5.318) | | |
| - Increase/(decrease) in non-current provisions | 253 | 11 | |
| - Increase/(decrease) in other non-current liabilities | (156) | (1, | |
| Increase/(decrease) in trade payables Increase/(decrease) in other financial liabilities (current) | (31,649) | 5 | |
| Increase/(decrease) in other manchal monthes (current) Increase/(decrease) in current provisions | 5,152 | | |
| - Increase/(decrease) in other current habilities | (2.273) | 4 | |
| | | | |
| Cash generated from Operating Activities | (33,987) | 25 | |
| - Income taxes paid (net) | (4,806) | (4 | |
| Net Cash from / (used in) Operating Activities | (38,793) | 21 | |
| Cash Dow from Investing Activities | | 1 | |
| Cash flow from Investing Activities: Payments for purchase of property, plant and equipment and capital | | | |
| work in progress | (15,033) | (9 | |
| Payments for purchase of intangible assets and intangible assets under | | | |
| development | (988) | (1 | |
| Proceeds from sale of property, plant and equipment | 1,344 | | |
| Payments for purchase of investment in equity shares of associate / | | | |
| joint venture / subsidiary company (Including share application money | | | |
| pending allotment) | (300) | | |
| Proceeds from sale of debt mutual funds | 391,104 | 135 | |
| Payments for purchase of debt mutual funds | (320,505) | (127 | |
| Investment in fixed deposits with bank | (3) | | |
| Interest received | 436 | | |
| Dividend received | 201 | | |
| Net Cash from / (used in) Investing Activities | 56,256 | (3 | |
| Cash flow from Financing Activities: | | - | |
| Movement in long term / short term borrowings (Net) | (3,133) | | |
| Principal elements of lease payments | (42) | | |
| Finance cost paid | (455) | | |
| Payment of dividend on equity shares | (13,594) | (18 | |
| Net Cash from / (used in) Financing Activities | (17,224) | (18 | |
| Net Increase/(Decrease) in cash & cash equivalents | 239 | | |
| | 408 | | |
| Cash and cash equivalents at the beginning of the year | 408 | | |
| Cash and cash equivalents at the end of the half year | 647 | | |
| Cash and cash equivalents comprises: | | | |
| Cash and cheques in hand | 11 | | |
| | 636 | | |
| Balance with Banks | | | |
| Balance with Banks | 647 | | |
| Balançı with Banks Other Bank balances: | 647 | | |
| | 647 30,025 | | |

"(Original maturity period is more than twelve months but less than 12 months from balance sheet date)



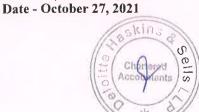
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Notes to Statement of Consolidated Unaudited Financial Results for the quarter and half year ended September 30, 2021:

- 1 The above financial results have been prepared in accordance with Indian Accounting Standards ('Ind AS') notified under Section 133 of the Companies Act, 2013, read together with the Companies (Indian Accounting Standards) Rules, 2015 (as amended).
- 2 The above financial results were reviewed by the Audit Committee and approved by the Board of Directors in their meeting held on October 27, 2021. The limited review, as required under Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, has been completed by the Statutory Auditors for the quarter and half year ended September 30, 2021 and they have issued an unmodified report on the aforesaid results.
- 3 The Consolidated financial results include the results of the Company, 2 subsidiaries, 15 associates and 3 joint ventures. The Company together with its subsidiaries is herein referred to as the Group. The Group is primarily in the business of manufacturing, purchase and sale of Motor Vehicles, Components and Spare Parts ("Automobiles"). The other activities of the Group comprise facilitation of Pre-Owned Car Sales, Fleet Management and Car Financing. The income from these activities is not material in financial terms but such activities contribute significantly in generating demand for the products of the Group. Accordingly there are no reportable segments.
- 4 The Group has considered the possible effects that may result from the pandemic relating to COVID-19 on the carrying amounts of property, plant and equipment, Investments, Inventories, receivables and other current assets. In developing the assumptions relating to the possible future uncertainties in the global economic conditions because of this pandemic, the Group, as at the date of approval of these financial results has used internal and external sources on the expected future performance of the Group and, based on current estimates, the Group expects the carrying amount of these assets will be recovered. The impact of COVID-19 on the Group's financial results may differ from that estimated as at the date of approval of these financial results.
- 5 The figures for the current quarter ended September 30, 2021 and quarter ended September 30, 2020 are the balancing figures between the published year to date figures in respect of the period ended September 30, 2021 and September 30, 2020, respectively and published figures up to quarter ended June 30, 2021 and June 30, 2020, respectively which were subjected to limited review.

For and on behalf of the Board of Directors

Ayukawa) Managing Director & CEO



Place - New Delh

Deloitte Haskins & Sells LLP

Chartered Accountants 7th Floor, Building 10, Tower B, DLF Cyber City Complex, DLF City Phase - II, Gurugram - 122 002, Haryana, India

Phone: +91 124 679 2000 Fax: +91 124 679 2012

INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM STANDALONE FINANCIAL RESULTS

TO THE BOARD OF DIRECTORS OF MARUTI SUZUKI INDIA LIMITED

- We have reviewed the accompanying Statement of Standalone Unaudited Financial Results of Maruti Suzuki India Limited ("the Company"), for the quarter and six months ended September 30, 2021 ("the Statement"), being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.
- 2. This Statement, which is the responsibility of the Company's Management and approved by the Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India (ICAI). A review of interim financial information consists of making inquiries, primarily of the Company's personnel responsible for financial and accounting matters and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing specified under section 143(10) of the Companies Act, 2013 and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as stated in paragraph 3 above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For Deloitte Haskins & Sells LLP

Chartered Accountants (Firm's Registration No. 117366W/W-100018)

Almona Gjonwal

Jitendra Agarwal Partner (Membership No. 87104) (UDIN: 21087104AAAAGR9274)

Place: New Delhi Date: October 27, 2021

Deloitte Haskins & Sells LLP

Chartered Accountants 7th Floor, Building 10, Tower B, DLF Cyber City Complex, DLF City Phase - II, Gurugram - 122 002, Haryana, India

Phone: +91 124 679 2000 Fax: +91 124 679 2012

INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM CONSOLIDATED FINANCIAL RESULTS

TO THE BOARD OF DIRECTORS OF MARUTI SUZUKI INDIA LIMITED

- 1. We have reviewed the accompanying Statement of Consolidated Unaudited Financial Results of Maruti Suzuki India Limited ("the Parent") and its subsidiaries (the Parent and its subsidiaries together referred to as "the Group"), and its share of the net profit after tax and total comprehensive income of its associates and joint ventures for the quarter and six months ended September 30, 2021 ("the Statement") being submitted by the Parent pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.
- 2. This Statement, which is the responsibility of the Parent's Management and approved by the Parent's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India (ICAI). A review of interim financial information consists of making inquiries, primarily of Parent's personnel responsible for financial and accounting matters and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing specified under Section 143(10) of the Companies Act, 2013 and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
- 4. The Statement includes the results of the following entities:

Subsidiaries

True Value Solutions Limited, and J.J. Impex (Delhi) Limited;

Associates

Mark Exhaust Systems Limited, Bellsonica Auto Component India Private Limited, Bahucharaji Rail Corporation Limited, FMI Automotive Components Private Limited, Maruti Suzuki Insurance Broking Private Limited, Hanon Climate Systems India Private Limited, SKH Metals Limited, Jay Bharat Maruti Limited, Caparo Maruti Limited, Machino Plastics Limited, Bharat Seats Limited, Krishna Maruti Limited, Manesar Steel Processing India Private Limited, Nippon Thermostat (India) Limited and Haryana Orbital Rail Corporation Ltd.

Deloitte Haskins & Sells LLP

Joint Ventures

Marelli Powertrain India Private Limited, Maruti Suzuki Toyotsu India Private Limited and Plastic Omnium Auto Inergy Manufacturing India Private Limited.

- 5. Based on our review conducted as stated in paragraph 3 above , nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 6. The consolidated unaudited financial results also includes the Group's share of loss after tax of Rs. 4 million and Group's share of profit after tax of Rs. 5 million for the quarter and six months ended September 30, 2021 respectively and total comprehensive loss of Rs. 3 million and total comprehensive profit of Rs. 8 million for the quarter and six months ended September 30, 2021 respectively, as considered in the Statement, in respect of 2 associates, whose interim financial information have not been reviewed by us. These interim financial information have been reviewed by other auditors whose reports have been furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of these associates, is based solely on the reports of the other auditors and the procedures performed by us as stated in paragraph 3 above.

Our conclusion on the Statement is not modified in respect of these matters.

7. The consolidated unaudited financial results include the interim financial information of 2 subsidiaries which have not been reviewed by their auditors, whose interim financial information reflect total assets of Rs. 606 million as at September 30, 2021 and total revenue of Rs. 232 million and Rs 364 million for the guarter and six months ended September 30, 2021 respectively, total profit after tax of Rs. 13 million and total loss after tax of Rs. 6 million for the quarter and six months ended September 30, 2021 respectively and total comprehensive income of Rs. 13 million and total comprehensive loss of Rs. 6 million for the guarter and six months ended September 30, 2021 respectively, as considered in the Statement. The consolidated unaudited financial results also include the Group's share of profit after tax of Rs. 101 million and Rs. 451 million for the quarter and six months ended September 30, 2021 respectively and total comprehensive income of Rs. 99 million and Rs. 457 million for the guarter and six months ended September 30, 2021 respectively, as considered in the Statement, in respect of 13 associates and 3 joint ventures, based on their interim financial information which have not been reviewed by their auditors. According to the information and explanations given to us by the Management, these interim financial information are not material to the Group.

Our Conclusion on the Statement is not modified in respect of our reliance on the interim financial information certified by the Management.

For Deloitte Haskins & Sells LLP

Chartered Accountants (Firm's Registration No. 117366W/W-100018)

Almona Gjonwal

Jitendra Agarwal Partner (Membership No. 87104) (UDIN: 21087104AAAAGS1504)

Place: New Delhi Date: 27 October 2021

Press Release

Maruti Suzuki Financial Results Q2 and H1, FY 2021-22

New Delhi, October 27, 2021: The Board of Directors of Maruti Suzuki India Limited today approved the financial results for the period Q2 (July-September) FY 2021-22

The most notable aspect this year was a record growth in Exports. Export sales were the highest ever in the Company's history and the figures of the first half this year exceeded the full year sales of last year.

Highlights: Q2 (July-September), FY 2021-22

The Company sold a total of 379,541 units during the Quarter constrained by a global shortage in the supply of electronic components. Sales in the domestic market stood at 320,133 units. Exports were at 59,408 units, the highest ever in any quarter. During the same period previous year (Q2 FY 2020-21), the Company clocked a total sale of 393,130 units including 370,619 units in domestic market and 22,511 units in the export market.

An estimated 116,000 vehicles could not be produced owing to the electronics component shortage mostly corresponding to the domestic models. The Company had more than 200,000 pending customer orders at the end of the quarter for which the Company is making all efforts to expedite deliveries.

During the Q2 FY 2021-22, the Company registered Net Sales of INR 192,978 million compared to Net Sales of INR 176,893 million in Q2 FY 2020-21.

This quarter was also marked by an unprecedented increase in the prices of commodities like steel, aluminium and precious metals within a span of one year. The Company made maximum efforts to absorb input cost increases offsetting them through cost reduction and passed on minimum impact to customers by way of car price increase. With this, the Net Profit came down to INR 4,753 million in the Q2 FY 2021-22 compared to that of INR 13,716 million in Q2 FY 2020-21.

Highlights: H1 (April-September), FY 2021-22

The Company sold a total of 733,155 units during the period. Sales in the domestic market stood at 628,228 units. Exports in this half year were at 104,927 units. During the same period previous year (H1 FY 2020-21), the Company clocked a total sale of 469,729 units including 437,646 units in domestic market and 32,083 units in the export market.

During the period H1 FY 2021-22, the Company registered Net Sales of INR 360,965 million compared to Net Sales of INR 213,668 million in H1 FY 2020-21. The sales of FY 2020-21 were affected due to COVID related disruptions.

The Company made a Net Profit of INR 9,161 million in the H1 FY 2021-22 compared to that of INR 11,222 million in H1 FY 2020-21



Annexure - "D"

Maruti Suzuki India Limited

Q2 FY'22 and H1 FY'22 Financial Results

27th October, 2021

This presentation might contain forward looking statements which involve a number of risks, uncertainties and other factors that could cause the actual results to differ materially from those in the forward looking statements. The Company undertakes no obligation to update these to reflect the events or circumstances thereof. Secondly, these statements should be understood in conjunction with the risks the company faces.

Contents

- 1. Q2 FY'22 vs. Q2 FY'21
 - Ratio Comparison
- 2. Q2 FY'22 vs. Q1 FY'22
 - Ratio Comparison
- 3. H1 FY'22 vs. H1 FY'21
 - Ratio Comparison
- 4. Sales Volumes

Q2 FY'22

VS.

Q2 FY'21

Highlights of Q2 FY'22 and Q2 FY'21

*All figures except sales volume are in INR million

| | Q2 FY'22 | Q2 FY'21 |
|--------------|----------|----------|
| Sales Volume | 379,541 | 393,130 |
| Net Sales | 192,978 | 176,893 |
| Op. EBIT | 988 | 11,677 |
| РВТ | 5,990 | 17,478 |
| РАТ | 4,753 | 13,716 |

Key Financial Ratios (% of Net Sales)

| Parameter | Q2 FY'22 | Q2 FY'21 |
|------------------------|----------|----------|
| Material Cost | 80.4 | 74.0 |
| Employee Cost | 5.0 | 4.7 |
| Other Expenses | 16.6 | 16.4 |
| Other Operating Income | 6.4 | 6.0 |
| Depreciation | 3.9 | 4.3 |
| Op. EBIT | 0.5 | 6.6 |
| Interest Expense | 0.1 | 0.1 |
| Non-Operating Income | 2.7 | 3.4 |
| PBT | 3.1 | 9.9 |
| PAT | 2.5 | 7.8 |

Financial Analysis of Q2 FY'22 vs. Q2 FY'21

Key reasons for margin movement

Negative Factors

- Adverse commodity prices
- Lower sales volume due to electronic component shortages, leading to lower capacity utilization

Positive Factors

- Cost reduction efforts
- Increase in selling prices

Q2 FY'22

VS.

Q1 FY'22

Highlights of Q2 FY'22 and Q1 FY'22

*All figures except sales volume are in INR million

| | Q2 FY'22 | Q1 FY'22 |
|--------------|----------|----------|
| Sales Volume | 379,541 | 353,614 |
| Net Sales | 192,978 | 167,987 |
| Op. EBIT | 988 | 779 |
| РВТ | 5,990 | 5,635 |
| РАТ | 4,753 | 4,408 |

Key Financial Ratios (% of Net Sales)

| Parameter | Q2 FY'22 | Q1 FY'22 |
|------------------------|----------|----------|
| Material Cost | 80.4 | 79.0 |
| Employee Cost | 5.0 | 6.3 |
| Other Expenses | 16.6 | 15.6 |
| Other Operating Income | 6.4 | 5.8 |
| Depreciation | 3.9 | 4.4 |
| Op. EBIT | 0.5 | 0.5 |
| Interest Expense | 0.1 | 0.1 |
| Non-Operating Income | 2.7 | 3.0 |
| PBT | 3.1 | 3.4 |
| PAT | 2.5 | 2.6 |

Financial Analysis of Q2 FY'22 vs. Q1 FY'22

Key reasons for margin movement

Negative Factors

- Adverse commodity prices
- Higher sales promotion and advertisement expenses
- Lower capacity utilization

Positive Factors

- Cost reduction efforts
- Increase in selling prices

H1 FY'22

VS.

H1 FY'21

Highlights of H1 FY'22 and H1 FY'21

*All figures except sales volume are in INR million

| | H1 FY'22 | H1 FY'21 |
|--------------|----------|----------|
| Sales Volume | 733,155 | 469,729 |
| Net Sales | 360,965 | 213,668 |
| Op. EBIT | 1,767 | -4,211 |
| РВТ | 11,625 | 14,021 |
| РАТ | 9,161 | 11,222 |

Key Financial Ratios (% of Net Sales)

| Parameter | H1 FY'22 | H1 FY'21 |
|------------------------|----------|----------|
| Material Cost | 79.7 | 75.0 |
| Employee Cost | 5.6 | 7.3 |
| Other Expenses | 16.1 | 19.4 |
| Other Operating Income | 6.1 | 6.9 |
| Depreciation | 4.2 | 7.3 |
| Op. EBIT | 0.5 | -2.0 |
| Interest Expense | 0.1 | 0.2 |
| Non-Operating Income | 2.9 | 8.7 |
| PBT | 3.2 | 6.6 |
| PAT | 2.5 | 5.3 |

Financial Analysis of H1 FY'22 vs. H1 FY'21

Key reasons for margin movement

Negative Factors

- Adverse commodity prices
- Lower non-operating income
- Lower capacity utilization

Positive Factors

- Cost reduction efforts
- Increase in selling prices

Sales Volumes

| Total Sales | Market | Q2 FY'22 | | H1FY'22 | |
|-------------|-------------|----------|------------------|---------|------------------|
| | | Number | % to Total sales | Number | % to Total sales |
| | Domestic | 320,133 | 84% | 628,228 | 86% |
| | Exports | 59,408 | 16% | 104,927 | 14% |
| | Total Sales | 379,541 | 100% | 733,155 | 100% |

| | Segments | Q2 FY'22 | | H1FY'22 | |
|----------------|---------------------|----------|------------------------|---------|------------------------|
| Domestic Sales | | Number | % to Domestic sales | Number | % to Domestic sales |
| | Mini | 55,082 | 17% | 102,322 | 16% |
| | Compact | 136,736 | 43% | 298,246 | 47% |
| | Mini + Compact | 191,818 | 60% | 400,568 | 64% |
| | Mid Size | 4,577 | 1% | 7,095 | 1% |
| | UVs | 75,068 | 23% | 135,079 | 22% |
| | Vans | 28,567 | 9% | 50,350 | 8% |
| | LCV | 8,660 | 3% | 12,716 | 2% |
| | Sales to other OEMs | 11,443 | 4% | 22,420 | 4% |
| | Domestic | 320,133 | 100% | 628,228 | 100% |

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Thank You