

### MSIL: COS: NSE&BSE: 10/2021/FR\_6

27<sup>th</sup> October, 2021

Vice President National Stock Exchange of India Limited "Exchange Plaza", Bandra – Kurla Complex Bandra (E) Mumbai- 400 051 General Manager Department of Corporate Services BSE Limited Phiroze Jeejeebhoy Towers Dalal Street, Mumbai – 400 001

Sub: 1. Unaudited Financial Results for the quarter ended on 30th September, 2021

- 2. Limited Review Report
- 3. Press Release
- 4. Presentation for analysts and institutional investors

Dear Sir,

Pursuant to the applicable regulations of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, "SEBI (LODR) Regulations" please find the following:

- 1. Unaudited financial results approved by the Board for the quarter ended on 30<sup>th</sup> September, 2021 (Annexure-"A").
- 2. Limited Review Report (Annexure-"B").
- 3. Press release (Annexure-"C").
- 4. Presentation that shall be shared with the analysts/ institutional investors with respect to the said unaudited financial results (Annexure- "D").

The board meeting commenced at 10:45 a.m. and concluded at 01:45 p.m.

Kindly take the same on record.

Thanking you,

Yours truly,

### For Maruti Suzuki India Limited

Sanjeev Grover Vice President & Company Secretary

Encl.: As above

### MARUTI SUZUKI INDIA LIMITED

Head Office: Maruti Suzuki India Limited, 1, Nelson Mandela Road, Vasant Kunj, New Delhi - 110070, India. Tel: 011- 46781000, Fax: 011-46150275/46150276 E-mail id: contact@maruti.co.in, www.marutisuzuki.com Gurgaon Plant: Maruti Suzuki India Limited, Old Palam Gurgaon Road, Gurgaon - 122015, Haryana, India. Tel: 0124-2346721, Fax: 0124-2341304 Manesar Plant: Maruti Suzuki India Limited, Plot No.1, Phase - 3A, IMT Manesar, Gurgaon - 122051, Haryana, India. Tel: 0124-4884000, Fax: 0124-4884199

#### CIN: L34103DL1981PLC011375

### MARUTI SUZUKI INDIA LIMITED

Plot No.1, Nelson Mandela Road, Vasant Kunj, New Delhi - 110070 CIN : L34103DL1981PLC011375 ; Website:www.marutisuzuki.com E-mail : investor@maruti.co.in ; Phone : + 91-11-46781000 ; Fax: +91-11-46150275/76

### Statement of Standalone Unaudited Financial Results for the quarter and half year ended September 30, 2021

_					Half Va	INR in million Half Year ended	
		Quarter ended				Year ended	
	Particulars	September 30, 2021	June 30, 2021	September 30, 2020	September 30, 2021	September 30, 2020	March 31, 2021
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
	Revenue from operations						
	Sale of products	192,978	167,987	176,893	360,965	213,668	665,621
	Other operating revenues	12,411	9.720	10,552	22,131	14,842	37,704
112	Total Revenue from Operations	205,389	177,707	187,445	383,096	228,510	703,325
11	Other Income	5,227	5,078	6,025	10,305	18,629	29,464
III	Total Income (I+II)	210,616	182,785	193,470	393,401	247,139	732,789
1	Expenses						
-	Cost of materials consumed	92,158	85,432	88,623	177,590	101,876	332,969
	Purchases of stock-in-trade	65,023	49,389	45,144	114,412	54,425	172,472
	Changes in inventories of finished goods, work-in-progress and	(13,020	171007	io,rrr			172.172
	stock-in-trade	(1,411)	(1.916)	(2,624)	(3,327)	4,206	2.731
_	Employee benefits expenses	9,622	10.643	8,268	20,265	15,571	34,029
	Finance costs	225	222	224	447	397	1.008
-	Depreciation and amortisation expenses	7,561	7,432	7,659	14.993	15,492	30,315
-	Other expenses	32,086	26,145	28,924	58,231	41,483	108,399
-	Vehicles / dies for own use	(638)	(197)	(226)	(835)	(332)	(728
IV	Total Expenses	204,626	177,150	175,992	381,776	233,118	681,195
			1			i and the second se	
V	Profit before tax (III-IV)	5,990	5,635	17,478	11,625	14,021	51,594
	Tax expense	1.410	6 200		( 010	2.507	
	Current tax	1,412	5,398	3,354	6,810	3,597	11,556
1.7.1	Deferred tax	(175)	(4,171)	408	(4,346)	(798)	(2,259)
VI	Total tax expense	1,237	1,227	3,762			9,297
VII	Profit for the period (V-VI)	4,753	4,408	13,716	9,161	11,222	42,297
	Other comprehensive income :						
	(i) Items that will not be reclassified to profit or loss						
	(a) gain / (loss) of defined benefit obligation	(417)	326	210	(91)	288	545
-	(b) gain / (loss) on change in fair value of equity						
	instruments	633	1,106	986	1,739	1,914	4,704
		216	1,432	1,196	1,648	2,202	5,249
	<li>(ii) Income tax relating to items that will not be reclassified to profit or loss</li>	66	(82)	(53)	(16)	(72)	(123
VIII	Total other comprehensive income for the period (i+ii)	282	1,350	1,143	1,632	2,130	5,126
IX	Total comprehensive income for the period (VII+VIII)	5,035	5,758	14,859	10,793	13,352	47,423
x	Paid-up equity share capital	1,510	1.510	1,510	1.510	1.510	1,510
XI	Face value of the share (INR)	5	5	5	5	5	5
	Earnings Per Share (of INR 5 each) (not annualised)						
	Basic	15.73	14.59	45,41	30.33	37,15	140,02
_							
	Diluted	15,73	14,59	45.41	30,33	37.15	140.02





### Statement of Standalone Assets and Liabilities

Particulars	rticulars As at September A 30, 2021	
	Unaudited	2021 Audited
ASSETS		
Non-current assets		
Property, plant and equipment	131,467	141,51
Capital work in progress	18,489	11,923
Intangible assets	1,677	2,242
Intangible assets under development	3,623	2,975
Right-of-use assets	5,738	5,81
Financial assets		
Investments	340,765	333,710
Loans	2	
Other financial assets	651	36
Deferred tax assets	483	8
Other non-current assets	20,873	16,86
Total non-current assets	523,768	515,40
Current assets		
Inventories	38,785	30,50
Financial assets		
Investments	17,345	84,15
Trade receivables	15,708	12,76
Cash and cash equivalents	586	32
Other Bank balances	30,042	30,04
Loans	160	23
Other financial assets	13,267	6,41
Current tax assets (Net)	5,404	5,39
Other current assets	20,754	15,44
Total current assets	142,051	185,26
TOTAL ASSETS	665,819	700,67
EQUITY AND LIABILITIES		
Equity		
Equity share capital	1,510	1,51
Other equity	509,358	512,15
Total equity	510,868	513,66
Liabilities		
Non-current liabilities		
Financial liabilities		
Lease liabilities	320	35
Provisions	700	44
Deferred tax liabilities (Net)		3,84
Other non-current liabilities	21,137	21,29
Total non-current liabilities	22,157	25,93
Current liabilities		
Financial liabilities		
Borrowings	1,769	4,88
Trade payables	69,979	101,61
Lease liabilities	65	(
Other financial liabilities	18,640	12,69
Provisions	8,219	7,41
Current tax liabilities (Net)	10,557	8,53
Other current liabilities	23,565	25,84
Total current liabilities	132,794	161,00
TOTAL LIABILITIES	154,951	187,00
TOTAL EQUITY AND LIABILITIES	665,819	700,6'





	INR in million Half Year ended		
Particulars	September 30, 2021	September 30, 2020	
	Unaudited	Unaudited	
Cash flow from Operating Activities: Profit before tax	11,625	14,02	
Adjustments for: Depreciation and amortisation expenses	14,993	15.49	
Finance costs	447	39	
Interest income	(1,000)	(40	
Dividend income	(201)	(13	
Net loss on sale / discarding of property, plant and equipment	211	40	
Net gain on sale of investments in debt mutual funds	(1,672)	(32	
Fair valuation gain on investment in debt mutual funds	(7,432)	(17,52	
Unrealised foreign exchange (gain)/ loss	1,103	(	
Operating Profit before Working Capital changes	18,074	11,90	
Adjustments for changes in Working Capital :			
- (Increase)/decrease in other financial assets (non-current)	12		
- (Increase)/decrease in other non-current assets	(1,039)	[4	
- (Increase)/decrease in inventories	(8,285)	5,81	
- (Increase)/decrease in trade receivables	(2,964)	(4)	
<ul> <li>- (Increase)/decrease in loans (current)</li> <li>- (Increase)/decrease in other financial assets (current)</li> </ul>	70 (6,681)	(1,5	
- (Increase)/decrease in other current assets	(5,310)	(1,5.	
- Increase/(decrease) in non-current provisions	253	(	
- Increase/(decrease) in other non-current liabilities	(155)	(1,40	
- Increase/(decrease) in trade payables	(31,642)	5,78	
- Increase/(decrease) in other financial liabilities (current)	5,152	79	
- Increase/(decrease) in current provisions	803	10	
- Increase/(decrease) in other current liabilities	(2,284)	4,6	
Cash generated from Operating Activities	(33,996)	25,4	
- Income taxes paid (net)	(4,799)	(4,1)	
Net Cash from / (used in) Operating Activities	(38,795)	21,3	
Cash flow from Investing Activities:			
Payments for purchase of property, plant and equipment and capital	(15 021)	(0.2	
work in progress Payments for purchase of intangible assets and intangible assets	(15,031)	(9,2	
under development	(988)	(1,6)	
Proceeds from sale of property, plant and equipment	1,344	21	
Payments for purchase of investment in equity shares of associate / joint venture / subsidiary company (Including share application			
noney pending allotment)	(300)	(2)	
Proceeds from sale of debt mutual funds	391,104	135,3	
Payments for purchase of debt mutual funds	(320,505)	(127,9)	
Interest received Dividend received	435	4	
Net Cash from / (used in) Investing Activities	56,260	(2,9	
Cash flow from Financing Activities:		(-3)	
Movement in short term borrowings (Net)	(3,119)	4	
Principal elements of lease payments	(38)	(	
Finance cost paid	(451)	(4	
Payment of dividend on equity shares	(13,594)	(18,1	
Net Cash from / (used in) Financing Activities	(17,202)	(18,1	
Net Increase/(Decrease) in cash & cash equivalents	263	2	
Cash and cash equivalents at the beginning of the year	323	1	
Cash and cash equivalents at the end of the half year	586	4	
Cash and cash equivalents comprises :	10		
Cash and cheques in hand Balance with Banks	10	4	
	576 586	4	
Other bank balances:			
Deposits* Unclaimed dividend accounts	30,000		
	72		





### Notes to Statement of Standalone Unaudited Financial Results for the quarter and half year ended September 30, 2021:

- 1 The above financial results have been prepared in accordance with Indian Accounting Standards ('Ind AS') notified under Section 133 of the Companies Act, 2013, read together with the Companies (Indian Accounting Standards) Rules, 2015 (as amended).
- 2 The above financial results were reviewed by the Audit Committee and approved by the Board of Directors in their meeting held on October 27, 2021. The limited review, as required under Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, has been completed by the Statutory Auditors for the quarter and half year ended September 30, 2021 and they have issued an unmodified report on the aforesaid results.
- 3 The Company is primarily in the business of manufacturing, purchase and sale of Motor Vehicles, Components and Spare Parts ("Automobiles"). The other activities of the Company comprise facilitation of Pre-Owned Car Sales, Fleet Management and Car Financing. The income from these activities is not material in financial terms but such activities contribute significantly in generating demand for the products of the Company. Accordingly there are no reportable segments.
- 4 The Company has considered the possible effects that may result from the pandemic relating to COVID-19 on the carrying amounts of property, plant and equipment, Investments, Inventories, receivables and other current assets. In developing the assumptions relating to the possible future uncertainties in the global economic conditions because of this pandemic, the Company, as at the date of approval of these financial results has used internal and external sources on the expected future performance of the Company and, based on current estimates, the Company expects that the carrying amount of these assets will be recovered. The impact of COVID-19 on the Company's financial results may differ from that estimated as at the date of approval of these financial results.
- 5 The figures for the current quarter ended September 30, 2021 and quarter ended September 30, 2020 are the balancing figures between the published year to date figures in respect of the period ended September 30, 2021 and September 30, 2020, respectively and published figures up to quarter ended June 30, 2021 and June 30, 2020, respectively which were subjected to limited review.

For and on behalf of the Board of Directors

Place- New Delho Date - October 27, 2021





### MARUTI SUZUKI INDIA LIMITED

Plot No. 1, Nelson Mandela Road, Vasant Kunj, New Delhi - 110070 CIN 1,34103D(1901P)(C011375, Website www.marutsuzuki.com , F-nail\_investor@maruti.co.in; Phone: +91-11-46781000, Fax, +91-11-46150275/76

Statement of Consolidated Unaudited Financial Results for the quarter and half year ended September 30, 2021

2ª <sup>1</sup> ~ - E

			Quarter ended		Half year ended		Year ended
	Particulars	September 30, 2021	June 30, 2021	September 30, 2020	September 30, 2021	September 30, 2020	March 31, 2021
_		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
	Revenue from operations						
	Sale of products	193.005	167 999	176 919	361,004	213,709	665,718
	Other operating revenues	12,504	9,765	10,637	22,269	14,953	
T.	Total Revenue from Operations	205,509	177,764	187,556	383,273	228,662	703,720
11	Other Income	5,056	5,079	5,923	10,135	18,528	29,363
ш	Total Income (I+II)	210,565	182,843	193,479	393,408	247,190	733.083
_							100,000
_	Expenses Cost of materials consumed	92,167	85,435	\$8,619	177.602	101,862	383.07
	Purchases of stock-in-trade	65,044	49,396	45,156	114,440	54.452	332,964
	Changes in inventories of finished goods, work-in-progress and stock-in-trade	(1,412)	(1.913)		(3_325)		172.54
				(2.616)		4,209	2.73
-	Employee benefits expenses	9,701	10,721	8,333	20,422	15,713	34,31
	Finance costs	227	224	226	451	402	1,011
	Depreciation and amortisation expenses	7,568	7,438	7,665	15,006	15.505	30,34
	Other expeases		26,133	28,926		41.467	108,37
111	Vehicles / dies for own use	(638)	(197)	(226)	(835)	(332)	(72)
IV	Total Expenses	204,737	177,237	176,083	381,974	233,278	681,56.
V	Share of profit of associates	237	323	540	560	346	1,58
VI	Share of profit of joint ventures	32	36	32	68	13	10:
117	Profit before tax (III-IV+V+VI)	6,097	5,965	17,968	12,062	14,271	53,21
_	Para la construcción de la constru						
_	Tax expense						
-	Chreenitax	1,412	5,398	3,354	6,810	3.597	11,56
	Deferred tax	(184)	(4,183)	-418	(4.367)	(839)	(2,24
/111	Total tax expense	1,228	1,215	3,772	2,443	2,758	9,319
IX	Profit for the period (VII-VIII)	4,869	4,750	14,196	9,619	11,513	43,891
_			1		1		
	Other comprehensive income :						
_	(i) Items that will not be reclassified to profit or loss						
_	(a) gain / (loss) of defined benefit obligation	(417)	326	210	(91)	288	54
	(b) gain / (less) on change in fair value of equity instruments	633	1,106	986	1.739	1 914	4,70
_	(c) gain / (loss) on share of other comprehensive income in associates and joint ventures	Q	11		120252	1	1
	1	213	1,443	1,193	1,656	2,203	5,25
	(ii) Income tax relating to items that will not be reclassified to profit or loss	66	(82)	(53)	(16)	(72)	(12
x	Total other comprehensive income for the period (i+ii)	279	1,361	1,140	1,640	2,131	5,13
XI	Total comprehensive income for the period (IX+X)	5,148	6,111	15,336	11,259	13,644	49,02
_	Profit for the period attributable to :						
	Owners of the Company	4,869	1.300	14,196	9.619	11.513	43.89
	Non centrolling interest	-4,809	4,750	14,196		11,513	43,89
_	From controlling, intereat	1000	1 1 1 1	1111			14.07
-	Other comprehensive income for the period attributable to :	4,869	4,750	14,196	9,619	11,513	43,89
			1.0(1)	110	1.000		
	Owners of the Company Non controlling interest	279	1,361	1,140	1.640	2,131	5,13
	From controlling interest				+		+
-	Total comprehensive income for the period attributable to :	279	1,361	1,140	1,640	2,131	5,13
		2.100	1.117	12.342	11.260	13.200	10.00
	Owners of the Company Non-controlling interest	5,148	6,111	15,336	11.259	13,644	49.02
	The sources			15,336	11.040		
_		5,148	6,111	15,336	11,259	13,644	49,02
X11	Paid-up equity share capital	1,510	1,510	1,510	1,510	1.510	1,51
	Face value of the share (INR)	5	5	5	5	3	
(IV	Earnings Per Share (of INR 5 each) (not annualised)						
	Basic	16.12	15.72	46.99	31.84	38.11	145.3



JZUI RR C

### Statement of Consolidated Assets and Liabilities

	30, 2021	INR in million As at March 31, 2021	
	Unaudited	Audited	
ASSETS	Childuncu	nuanca	
Non-current assets			
Property, plant and equipment	131,735	141,785	
Capital work in progress	18,560	11,993	
Intangible assets	1,677	2,242	
Intangible assets under development	3,623	2,975	
Right-of-use assets	5,776	5,860	
Financial assets			
Investments	352,812	345,291	
Loans	2	2	
Other financial assets	656	369	
Other non-current assets	20,876	16,867	
Total non-current assets	535,717	527,384	
Current assets			
Inventories	38,765	30,490	
Financial assets	17,345	04167	
Investments		84,157	
Trade receivables	647	408	
Cash and cash equivalents	30,067	30,063	
Other Bank balances	160	230	
Loans	13,287	6,427	
Other financial assets	5,414	5,407	
Current lax assels (Net)	20,780	15,462	
Other current assets	142,199	185,443	
Total current assets			
TOTAL ASSETS	677,916	712,827	
EQUITY AND LIABILITIES			
Equity	1		
Equity share capital	1,510	1,510	
Other equity	521,162	523,496	
Total equity	522,672	525,000	
Linbilities			
Non-current liabilities			
Financial liabilities			
Borrowing	14	28	
Lease liabilities	353	392	
Provisions	700	447	
Deferred tax liabilities (Net)	103	4,454	
Other non-current liabilities	21,139	21,295	
Total non-current liabilities	22,309	26,610	
Current liabilities			
Financial liabilities			
Borrowings	1,769	4,888	
Trade payables	70,037	101,681	
Lease liabilities	76	74	
Other financial liabilities	18,667	12,720	
Provisions	8,235	7,428	
Current tax liabilities (Net)	10,557	8,547	
Other current liabilities	23,594	25,86	
Total current liabilities	132,935	161,205	
TOTAL LIABILITIES	155,244	187,82	



	Half year ended		
Particulars	September 30, 2021	September 30, 2	
	Unaudited	Unaudited	
Cash flow from Operating Activities: Profit before tax	12,062	14,	
Pront before tax	12,002		
Adjustments for:			
Share of (profit) / loss of associates	(560)	(	
Share of (profit) / loss of joint ventures	(68)	-	
Share of dividend from joint ventures / associates	171		
Depreciation and amortisation expenses	15.006	15,	
Finance costs	451		
Interest income	(1,001) (201)	(	
Dividend income Net loss on sale / discarding of property, plant and equipment	211		
Net gain on sale of investments in debt mutual funds	(1.672)		
Fair valuation gain on investment in debt mutual funds	(7,432)	£17.	
Unrealised foreign exchange (gain)/ loss	1,103	111	
		17	
Operating Profit before Working Capital changes	18,070	12.	
Adjustments for changes in Working Capital :			
- (Increase)/decrease in other financial assets (non-current)	13		
- (Increase)/decrease in other non-current assets     - (Increase)/decrease in inventories	(1,039) (8,275)	5.	
- (Increase)/decrease in Inventories	(2.958)	, ,	
- (Increase)/decrease in loans (current)	70		
- (Increase)/decrease in other financial assets (current)	(6,684)	<u>(</u> ]	
- (Increase)/decrease in other current assets	(5.318)		
- Increase/(decrease) in non-current provisions	253	11	
- Increase/(decrease) in other non-current liabilities	(156)	(1,	
Increase/(decrease) in trade payables     Increase/(decrease) in other financial liabilities (current)	(31,649)	5	
Increase/(decrease) in other manchal monthes (current)     Increase/(decrease) in current provisions	5,152		
- Increase/(decrease) in other current habilities	(2.273)	4	
Cash generated from Operating Activities	(33,987)	25	
- Income taxes paid (net)	(4,806)	(4	
Net Cash from / (used in) Operating Activities	(38,793)	21	
Cash Dow from Investing Activities		1	
Cash flow from Investing Activities: Payments for purchase of property, plant and equipment and capital			
work in progress	(15,033)	(9	
Payments for purchase of intangible assets and intangible assets under			
development	(988)	(1	
Proceeds from sale of property, plant and equipment	1,344		
Payments for purchase of investment in equity shares of associate /			
joint venture / subsidiary company (Including share application money			
pending allotment)	(300)		
Proceeds from sale of debt mutual funds	391,104	135	
Payments for purchase of debt mutual funds	(320,505)	(127	
Investment in fixed deposits with bank	(3)		
Interest received	436		
Dividend received	201		
Net Cash from / (used in) Investing Activities	56,256	(3	
Cash flow from Financing Activities:		-	
Movement in long term / short term borrowings (Net)	(3,133)		
Principal elements of lease payments	(42)		
Finance cost paid	(455)		
Payment of dividend on equity shares	(13,594)	(18	
Net Cash from / (used in) Financing Activities	(17,224)	(18	
Net Increase/(Decrease) in cash & cash equivalents	239		
	408		
Cash and cash equivalents at the beginning of the year	408		
Cash and cash equivalents at the end of the half year	647		
Cash and cash equivalents comprises:			
Cash and cheques in hand	11		
	636		
Balance with Banks			
Balance with Banks	647		
Balançı with Banks Other Bank balances:	647		
	647 30,025		

"(Original maturity period is more than twelve months but less than 12 months from balance sheet date)



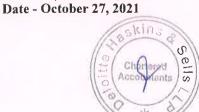
D

# Notes to Statement of Consolidated Unaudited Financial Results for the quarter and half year ended September 30, 2021:

- 1 The above financial results have been prepared in accordance with Indian Accounting Standards ('Ind AS') notified under Section 133 of the Companies Act, 2013, read together with the Companies (Indian Accounting Standards) Rules, 2015 (as amended).
- 2 The above financial results were reviewed by the Audit Committee and approved by the Board of Directors in their meeting held on October 27, 2021. The limited review, as required under Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, has been completed by the Statutory Auditors for the quarter and half year ended September 30, 2021 and they have issued an unmodified report on the aforesaid results.
- 3 The Consolidated financial results include the results of the Company, 2 subsidiaries, 15 associates and 3 joint ventures. The Company together with its subsidiaries is herein referred to as the Group. The Group is primarily in the business of manufacturing, purchase and sale of Motor Vehicles, Components and Spare Parts ("Automobiles"). The other activities of the Group comprise facilitation of Pre-Owned Car Sales, Fleet Management and Car Financing. The income from these activities is not material in financial terms but such activities contribute significantly in generating demand for the products of the Group. Accordingly there are no reportable segments.
- 4 The Group has considered the possible effects that may result from the pandemic relating to COVID-19 on the carrying amounts of property, plant and equipment, Investments, Inventories, receivables and other current assets. In developing the assumptions relating to the possible future uncertainties in the global economic conditions because of this pandemic, the Group, as at the date of approval of these financial results has used internal and external sources on the expected future performance of the Group and, based on current estimates, the Group expects the carrying amount of these assets will be recovered. The impact of COVID-19 on the Group's financial results may differ from that estimated as at the date of approval of these financial results.
- 5 The figures for the current quarter ended September 30, 2021 and quarter ended September 30, 2020 are the balancing figures between the published year to date figures in respect of the period ended September 30, 2021 and September 30, 2020, respectively and published figures up to quarter ended June 30, 2021 and June 30, 2020, respectively which were subjected to limited review.

### For and on behalf of the Board of Directors

Ayukawa) Managing Director & CEO



Place - New Delh

# Deloitte Haskins & Sells LLP

Chartered Accountants 7th Floor, Building 10, Tower B, DLF Cyber City Complex, DLF City Phase - II, Gurugram - 122 002, Haryana, India

Phone: +91 124 679 2000 Fax: +91 124 679 2012

## INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM STANDALONE FINANCIAL RESULTS

### TO THE BOARD OF DIRECTORS OF MARUTI SUZUKI INDIA LIMITED

- We have reviewed the accompanying Statement of Standalone Unaudited Financial Results of Maruti Suzuki India Limited ("the Company"), for the quarter and six months ended September 30, 2021 ("the Statement"), being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.
- 2. This Statement, which is the responsibility of the Company's Management and approved by the Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India (ICAI). A review of interim financial information consists of making inquiries, primarily of the Company's personnel responsible for financial and accounting matters and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing specified under section 143(10) of the Companies Act, 2013 and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as stated in paragraph 3 above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.

### For Deloitte Haskins & Sells LLP

Chartered Accountants (Firm's Registration No. 117366W/W-100018)

Almona Gjonwal

Jitendra Agarwal Partner (Membership No. 87104) (UDIN: 21087104AAAAGR9274)

Place: New Delhi Date: October 27, 2021

# Deloitte Haskins & Sells LLP

Chartered Accountants 7th Floor, Building 10, Tower B, DLF Cyber City Complex, DLF City Phase - II, Gurugram - 122 002, Haryana, India

Phone: +91 124 679 2000 Fax: +91 124 679 2012

# INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM CONSOLIDATED FINANCIAL RESULTS

### TO THE BOARD OF DIRECTORS OF MARUTI SUZUKI INDIA LIMITED

- 1. We have reviewed the accompanying Statement of Consolidated Unaudited Financial Results of Maruti Suzuki India Limited ("the Parent") and its subsidiaries (the Parent and its subsidiaries together referred to as "the Group"), and its share of the net profit after tax and total comprehensive income of its associates and joint ventures for the quarter and six months ended September 30, 2021 ("the Statement") being submitted by the Parent pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.
- 2. This Statement, which is the responsibility of the Parent's Management and approved by the Parent's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India (ICAI). A review of interim financial information consists of making inquiries, primarily of Parent's personnel responsible for financial and accounting matters and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing specified under Section 143(10) of the Companies Act, 2013 and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
- 4. The Statement includes the results of the following entities:

### Subsidiaries

True Value Solutions Limited, and J.J. Impex (Delhi) Limited;

### Associates

Mark Exhaust Systems Limited, Bellsonica Auto Component India Private Limited, Bahucharaji Rail Corporation Limited, FMI Automotive Components Private Limited, Maruti Suzuki Insurance Broking Private Limited, Hanon Climate Systems India Private Limited, SKH Metals Limited, Jay Bharat Maruti Limited, Caparo Maruti Limited, Machino Plastics Limited, Bharat Seats Limited, Krishna Maruti Limited, Manesar Steel Processing India Private Limited, Nippon Thermostat (India) Limited and Haryana Orbital Rail Corporation Ltd.

## Deloitte Haskins & Sells LLP

### **Joint Ventures**

Marelli Powertrain India Private Limited, Maruti Suzuki Toyotsu India Private Limited and Plastic Omnium Auto Inergy Manufacturing India Private Limited.

- 5. Based on our review conducted as stated in paragraph 3 above , nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 6. The consolidated unaudited financial results also includes the Group's share of loss after tax of Rs. 4 million and Group's share of profit after tax of Rs. 5 million for the quarter and six months ended September 30, 2021 respectively and total comprehensive loss of Rs. 3 million and total comprehensive profit of Rs. 8 million for the quarter and six months ended September 30, 2021 respectively, as considered in the Statement, in respect of 2 associates, whose interim financial information have not been reviewed by us. These interim financial information have been reviewed by other auditors whose reports have been furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of these associates, is based solely on the reports of the other auditors and the procedures performed by us as stated in paragraph 3 above.

Our conclusion on the Statement is not modified in respect of these matters.

7. The consolidated unaudited financial results include the interim financial information of 2 subsidiaries which have not been reviewed by their auditors, whose interim financial information reflect total assets of Rs. 606 million as at September 30, 2021 and total revenue of Rs. 232 million and Rs 364 million for the guarter and six months ended September 30, 2021 respectively, total profit after tax of Rs. 13 million and total loss after tax of Rs. 6 million for the quarter and six months ended September 30, 2021 respectively and total comprehensive income of Rs. 13 million and total comprehensive loss of Rs. 6 million for the guarter and six months ended September 30, 2021 respectively, as considered in the Statement. The consolidated unaudited financial results also include the Group's share of profit after tax of Rs. 101 million and Rs. 451 million for the quarter and six months ended September 30, 2021 respectively and total comprehensive income of Rs. 99 million and Rs. 457 million for the guarter and six months ended September 30, 2021 respectively, as considered in the Statement, in respect of 13 associates and 3 joint ventures, based on their interim financial information which have not been reviewed by their auditors. According to the information and explanations given to us by the Management, these interim financial information are not material to the Group.

Our Conclusion on the Statement is not modified in respect of our reliance on the interim financial information certified by the Management.

For Deloitte Haskins & Sells LLP

Chartered Accountants (Firm's Registration No. 117366W/W-100018)

Almona Gjonwal

Jitendra Agarwal Partner (Membership No. 87104) (UDIN: 21087104AAAAGS1504)

Place: New Delhi Date: 27 October 2021

### **Press Release**

### Maruti Suzuki Financial Results Q2 and H1, FY 2021-22

**New Delhi, October 27, 2021:** The Board of Directors of Maruti Suzuki India Limited today approved the financial results for the period Q2 (July-September) FY 2021-22

The most notable aspect this year was a record growth in Exports. Export sales were the highest ever in the Company's history and the figures of the first half this year exceeded the full year sales of last year.

### Highlights: Q2 (July-September), FY 2021-22

The Company sold a total of 379,541 units during the Quarter constrained by a global shortage in the supply of electronic components. Sales in the domestic market stood at 320,133 units. Exports were at 59,408 units, the highest ever in any quarter. During the same period previous year (Q2 FY 2020-21), the Company clocked a total sale of 393,130 units including 370,619 units in domestic market and 22,511 units in the export market.

An estimated 116,000 vehicles could not be produced owing to the electronics component shortage mostly corresponding to the domestic models. The Company had more than 200,000 pending customer orders at the end of the quarter for which the Company is making all efforts to expedite deliveries.

During the Q2 FY 2021-22, the Company registered Net Sales of INR 192,978 million compared to Net Sales of INR 176,893 million in Q2 FY 2020-21.

This quarter was also marked by an unprecedented increase in the prices of commodities like steel, aluminium and precious metals within a span of one year. The Company made maximum efforts to absorb input cost increases offsetting them through cost reduction and passed on minimum impact to customers by way of car price increase. With this, the Net Profit came down to INR 4,753 million in the Q2 FY 2021-22 compared to that of INR 13,716 million in Q2 FY 2020-21.

### Highlights: H1 (April-September), FY 2021-22

The Company sold a total of 733,155 units during the period. Sales in the domestic market stood at 628,228 units. Exports in this half year were at 104,927 units. During the same period previous year (H1 FY 2020-21), the Company clocked a total sale of 469,729 units including 437,646 units in domestic market and 32,083 units in the export market.

During the period H1 FY 2021-22, the Company registered Net Sales of INR 360,965 million compared to Net Sales of INR 213,668 million in H1 FY 2020-21. The sales of FY 2020-21 were affected due to COVID related disruptions.

The Company made a Net Profit of INR 9,161 million in the H1 FY 2021-22 compared to that of INR 11,222 million in H1 FY 2020-21



Annexure - "D"

# Maruti Suzuki India Limited

## Q2 FY'22 and H1 FY'22 Financial Results

27th October, 2021

This presentation might contain forward looking statements which involve a number of risks, uncertainties and other factors that could cause the actual results to differ materially from those in the forward looking statements. The Company undertakes no obligation to update these to reflect the events or circumstances thereof. Secondly, these statements should be understood in conjunction with the risks the company faces.

# Contents

- 1. Q2 FY'22 vs. Q2 FY'21
  - Ratio Comparison
- 2. Q2 FY'22 vs. Q1 FY'22
  - Ratio Comparison
- 3. H1 FY'22 vs. H1 FY'21
  - Ratio Comparison
- 4. Sales Volumes

# Q2 FY'22

VS.

Q2 FY'21

# Highlights of Q2 FY'22 and Q2 FY'21

\*All figures except sales volume are in INR million

	Q2 FY'22	Q2 FY'21
Sales Volume	379,541	393,130
Net Sales	192,978	176,893
Op. EBIT	988	11,677
РВТ	5,990	17,478
РАТ	4,753	13,716

# Key Financial Ratios (% of Net Sales)

Parameter	Q2 FY'22	Q2 FY'21
Material Cost	80.4	74.0
Employee Cost	5.0	4.7
Other Expenses	16.6	16.4
Other Operating Income	6.4	6.0
Depreciation	3.9	4.3
Op. EBIT	0.5	6.6
Interest Expense	0.1	0.1
Non-Operating Income	2.7	3.4
PBT	3.1	9.9
PAT	2.5	7.8

# Financial Analysis of Q2 FY'22 vs. Q2 FY'21

Key reasons for margin movement

## **Negative Factors**

- Adverse commodity prices
- Lower sales volume due to electronic component shortages, leading to lower capacity utilization

## **Positive Factors**

- Cost reduction efforts
- Increase in selling prices

# Q2 FY'22

VS.

Q1 FY'22

# Highlights of Q2 FY'22 and Q1 FY'22

\*All figures except sales volume are in INR million

	Q2 FY'22	Q1 FY'22
Sales Volume	379,541	353,614
Net Sales	192,978	167,987
Op. EBIT	988	779
РВТ	5,990	5,635
РАТ	4,753	4,408

# Key Financial Ratios (% of Net Sales)

Parameter	Q2 FY'22	Q1 FY'22
Material Cost	80.4	79.0
Employee Cost	5.0	6.3
Other Expenses	16.6	15.6
Other Operating Income	6.4	5.8
Depreciation	3.9	4.4
Op. EBIT	0.5	0.5
Interest Expense	0.1	0.1
Non-Operating Income	2.7	3.0
PBT	3.1	3.4
PAT	2.5	2.6

# Financial Analysis of Q2 FY'22 vs. Q1 FY'22

Key reasons for margin movement

## **Negative Factors**

- Adverse commodity prices
- Higher sales promotion and advertisement expenses
- Lower capacity utilization

## **Positive Factors**

- Cost reduction efforts
- Increase in selling prices

# H1 FY'22

VS.

H1 FY'21

# Highlights of H1 FY'22 and H1 FY'21

\*All figures except sales volume are in INR million

	H1 FY'22	H1 FY'21
Sales Volume	733,155	469,729
Net Sales	360,965	213,668
Op. EBIT	1,767	-4,211
РВТ	11,625	14,021
РАТ	9,161	11,222

# Key Financial Ratios (% of Net Sales)

Parameter	H1 FY'22	H1 FY'21
Material Cost	79.7	75.0
Employee Cost	5.6	7.3
Other Expenses	16.1	19.4
Other Operating Income	6.1	6.9
Depreciation	4.2	7.3
Op. EBIT	0.5	-2.0
Interest Expense	0.1	0.2
Non-Operating Income	2.9	8.7
PBT	3.2	6.6
PAT	2.5	5.3

# Financial Analysis of H1 FY'22 vs. H1 FY'21

Key reasons for margin movement

## **Negative Factors**

- Adverse commodity prices
- Lower non-operating income
- Lower capacity utilization

## **Positive Factors**

- Cost reduction efforts
- Increase in selling prices

# Sales Volumes

Total Sales	Market	Q2 FY'22		H1FY'22	
		Number	% to Total sales	Number	% to Total sales
	Domestic	320,133	84%	628,228	86%
	Exports	59,408	16%	104,927	14%
	Total Sales	379,541	100%	733,155	100%

	Segments	Q2 FY'22		H1FY'22	
Domestic Sales		Number	% to Domestic sales	Number	% to Domestic sales
	Mini	55,082	17%	102,322	16%
	Compact	136,736	43%	298,246	47%
	Mini + Compact	191,818	60%	400,568	64%
	Mid Size	4,577	1%	7,095	1%
	UVs	75,068	23%	135,079	22%
	Vans	28,567	9%	50,350	8%
	LCV	8,660	3%	12,716	2%
	Sales to other OEMs	11,443	4%	22,420	4%
	Domestic	320,133	100%	628,228	100%

16

# Thank You