



Date: 2nd June, 2022

To.

**Listing Deptt. / Deptt. of Corporate Relations,
The Bombay Stock Exchange Limited,**
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai,
Fax- 022-22722037/ 39/41/61/3121/22723719
Scrip Code: 532524

**Listing Deptt.
National Stock Exchange of India Limited**
Exchange Plaza, C-1, Block G,
Bandra – Kurla Complex, Bandra (E), Mumbai -51
Fax-022-26598237/ 38 - 022-26598347/ 48
Company Code: PTC

Sub: - Investor Presentation for Q3 & 9M FY 21-22

Dear Sir,

Please find enclosed the Investor Presentation of PTC India Limited.

Thanking You,

For PTC India Limited

(Rajiv Maheshwari)
Company Secretary
FCS- 4998

PTC India Limited

(Formerly known as Power Trading Corporation of India Limited)

CIN : L40105DL1999PLC099328

2nd Floor, NBCC Tower, 15 Bhikaji Cama Place New Delhi - 110 066 Tel: 011- 41659500.41595100, 46484200, Fax: 011-41659144
E-mail: info@ptcindia.com Website: www.ptcindia.com,



PTC INDIA LIMITED

INVESTOR PRESENTATION
Q3 & 9M FY22





01

Company Overview



02

Capability Profile



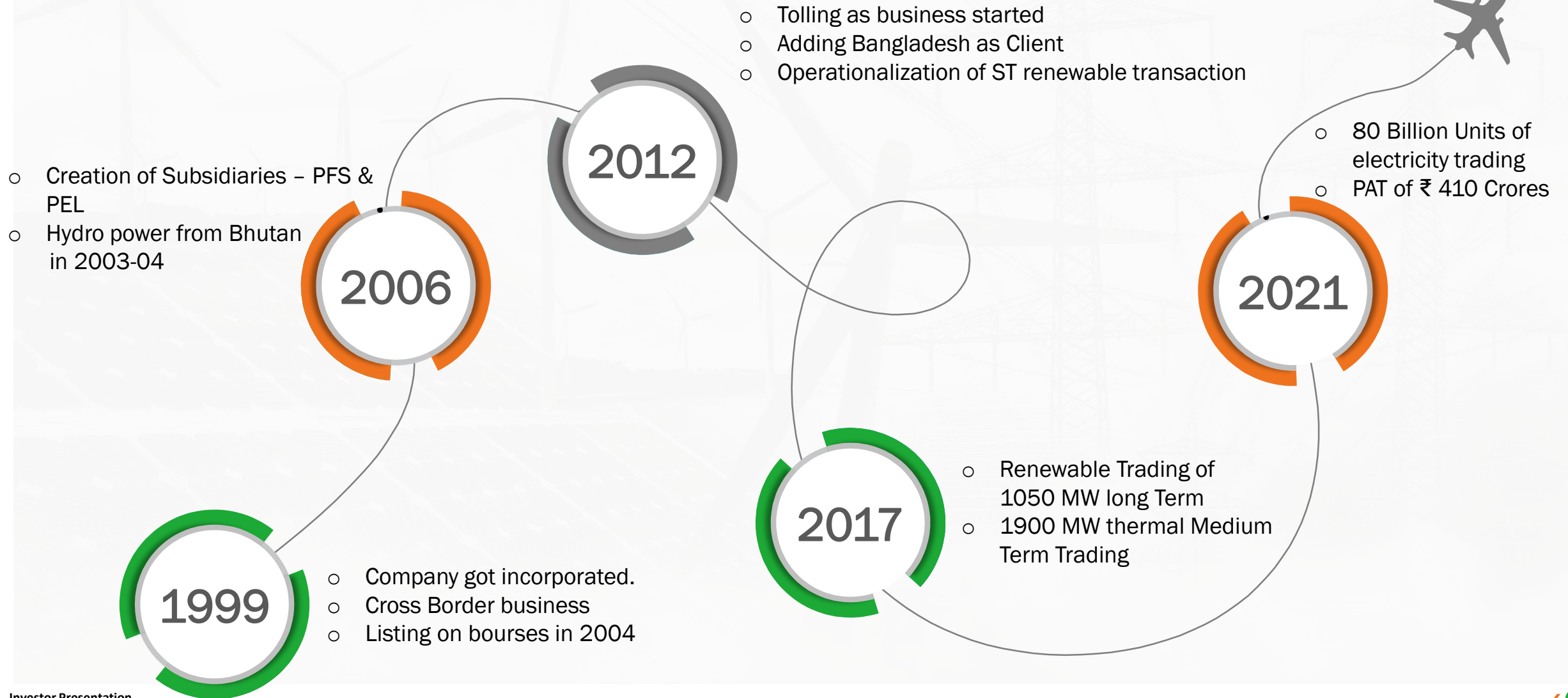
03

Financial Overview

CONTENTS

COMPANY OVERVIEW





PTC – “First” in Trading Market



Electricity Trading concept introduced by PTC and was first to start trade in 2002.
Amongst **first** to get trading license after EA -2003



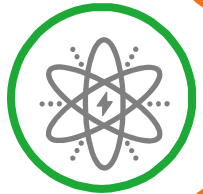
Introduction of Short Term Market



Tolling agreement with generator



Co- Promoter of India's first electricity exchange (IEX) & now Hindustan Power Exchange (HPX)



Long Term PPA to IPPs – [leading to ~40% of generation capacity owned by Private Sector]



Long term PPA to Renewable Sector (Wind)



Cross Border Trade (Nepal, Bhutan & Bangladesh)

Bellwether in
Power
Market
Development



Vision

- ▶ To be a Frontrunner in developing a vibrant Power Market and striving to correct market distortions



Mission

- Promote Power Trading to optimally utilize the existing resources
- Develop Power Market for market based investments into the Indian Power Sector
- Facilitate exchange of power with neighboring countries



Core Values

- Transparency
- The Customer is always right
- Encouraging Individual initiative
- Continuous Learning
- Teamwork

CAPABILITY PROFILE



An Integrated Energy Service Company

POWER TRADING

1

- Domestic OTC market;
- Short/Medium& Long-term trades (utilities)
- Retail (Open Access consumers)
- Cross Border trade

ADVISORY SERVICES

2

- Energy Portfolio Management
- Energy efficiency implementation
- Project Management Services

RENEWABLE ENERGY

3

- Trading of 1050 MW ISTS connected wind power projects
- 288.8 MW Wind Energy Projects under PTC Energy Limited
- RE Solutions for C&I Consumers

INVESTMENTS

4

- Early stage support as Equity Investor / co-developer
- PTC India Financial Services Ltd.
- PTC Energy Limited –Wind Power Projects

* - Investment related business primarily through subsidiaries



Energy Portfolio Management

Round the clock portfolio management services to Discoms, SEZs and C&I consumers for power procurement planning, optimization, forecasting, scheduling & capacity building



Project Management Services

PMS for Transmission and Distribution for Deemed Licensees, Ports and other C&I consumers. Providing bouquet of Services including O&M, Feasibility, Cost Estimation, Survey, Engineering, Bid Process Management, supervision, etc.



Sustainability Solutions

Supporting clients in meeting their sustainability targets and reducing carbon footprints through turnkey solutions for Sourcing Renewable Energy, energy efficiency solutions including feeder audits, energy audits for C&I consumers



Exchange Platform

Received the approval for running and operating electronic exchange platform (Hindustan Power Exchange) in association with ICICI Bank and Bombay Stock Exchange

40%+

Dominant Market Leader with over 40% market share
Total traded power: 80 BUs (FY-21)

27

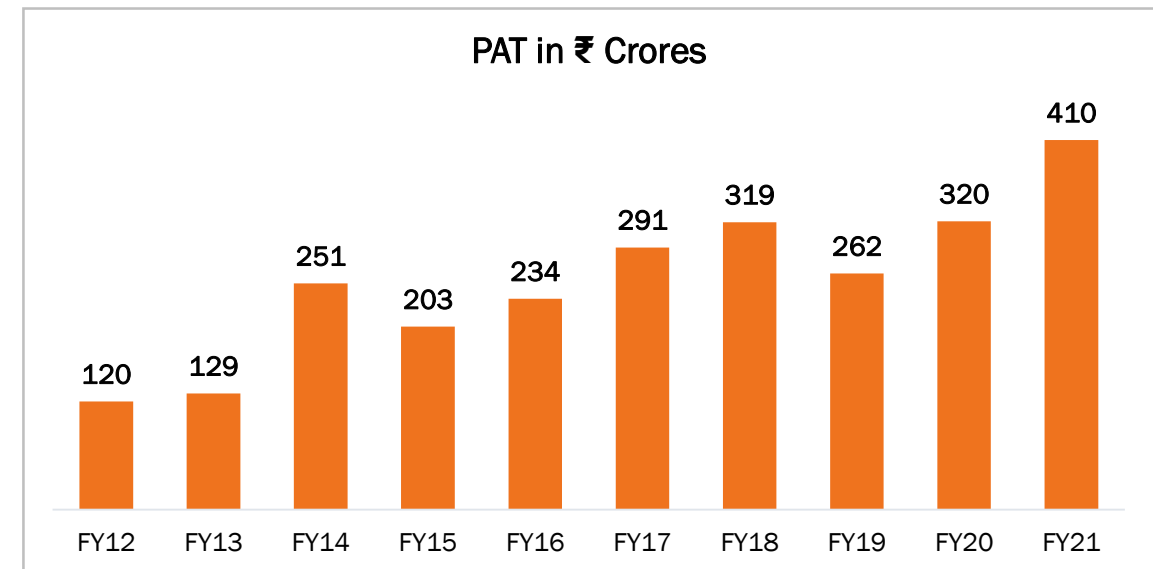
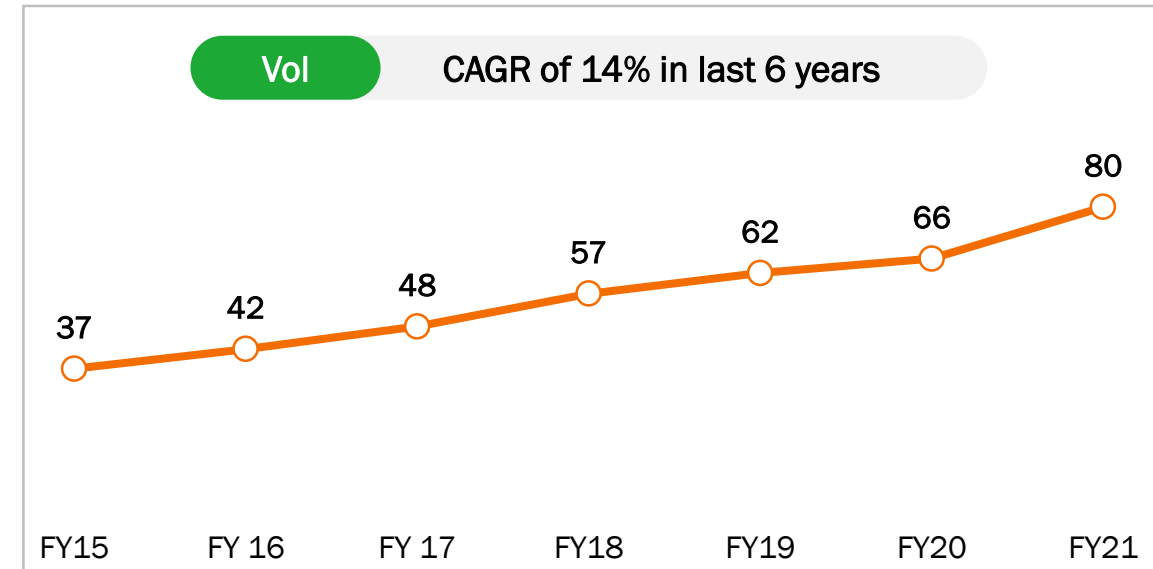
Supplying power to 27 States/UTs

3

Cross Border Trading: Trading power with Nepal,
Bhutan & Bangladesh, Total Traded power-8.7
BUs (FY-21)

500+

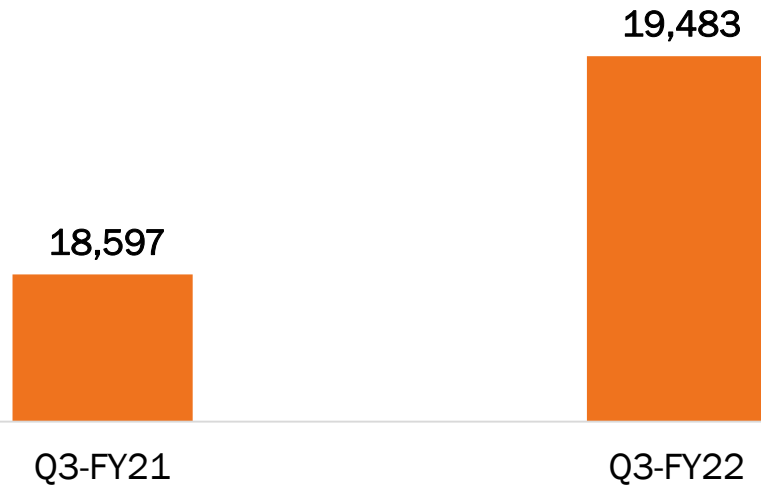
Over 500 Industrial (Retail) Customers



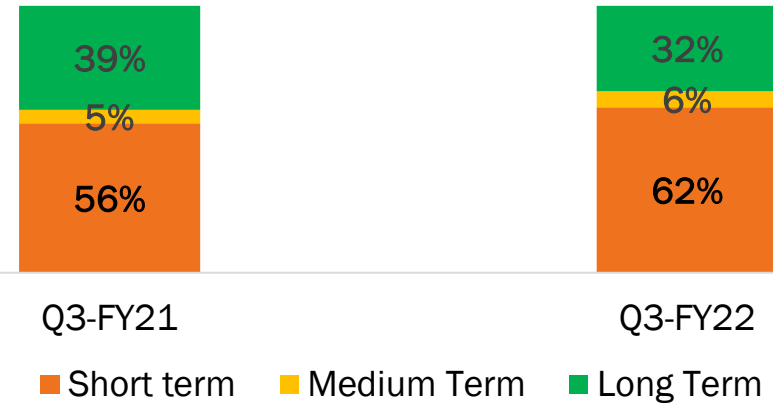
Financial Overview



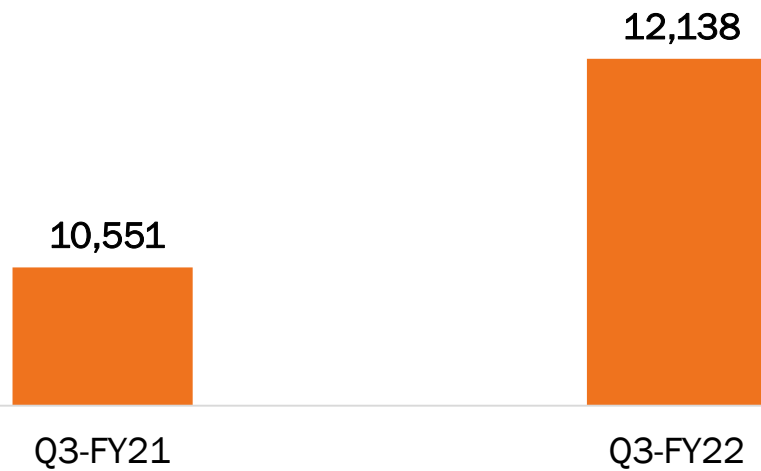
Total Volumes (MUs)



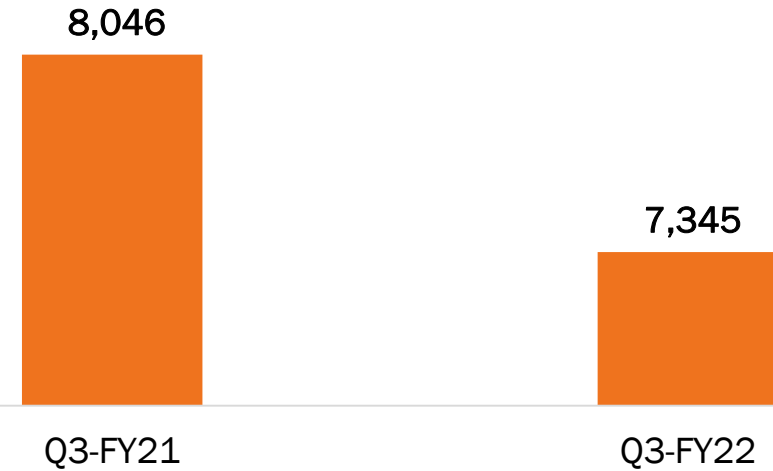
Volume Mix



Short Term



Long & Medium



Amount in ₹ Crores

Total Operating Margin

177.80



Q3-FY21

131.10



Q3-FY22

Contribution from alternate power to Bangladesh in Q3-FY21 was ₹ 27.44 Crores

Consulting Income

8.01



Q3-FY21

9.22



Q3-FY22

Surcharge

65.06



Q3-FY21

52.44



Q3-FY22

Rebate

30.70

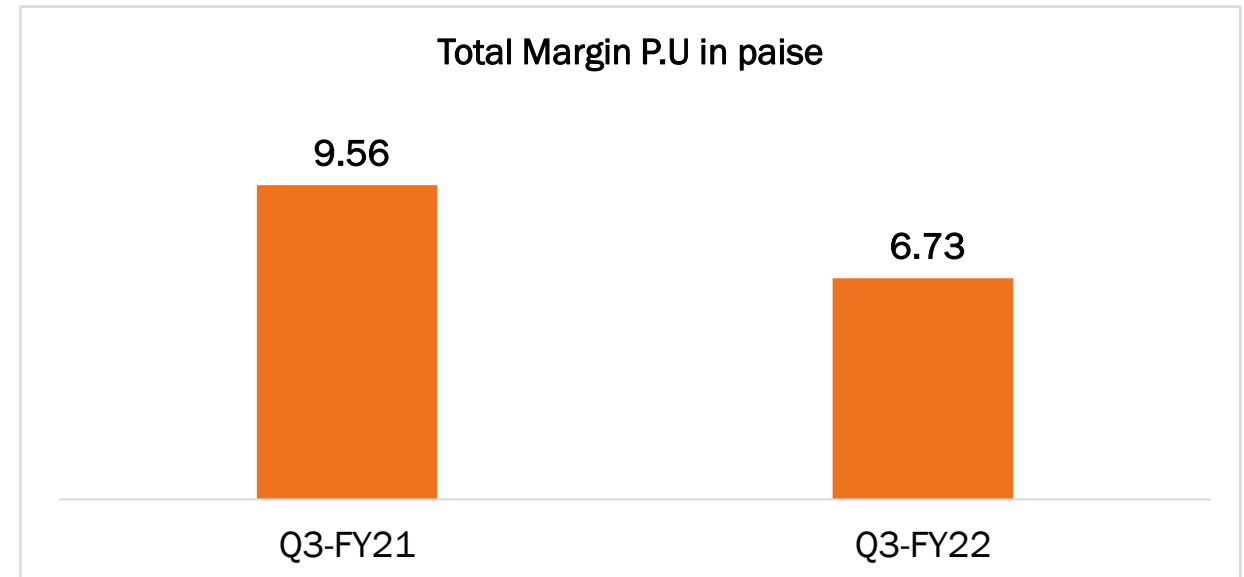
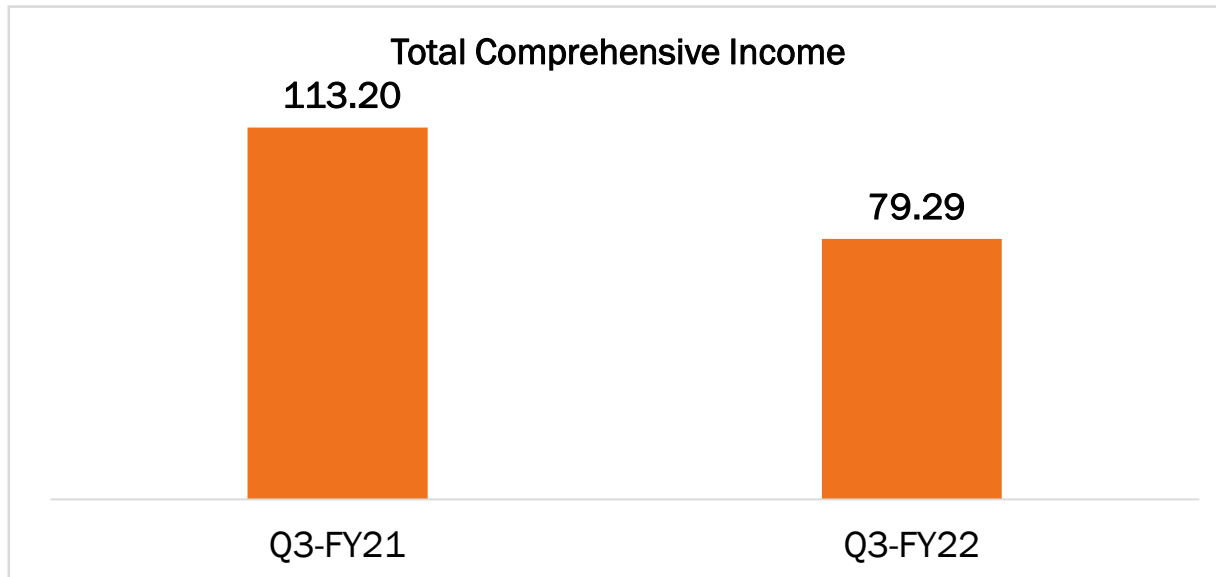
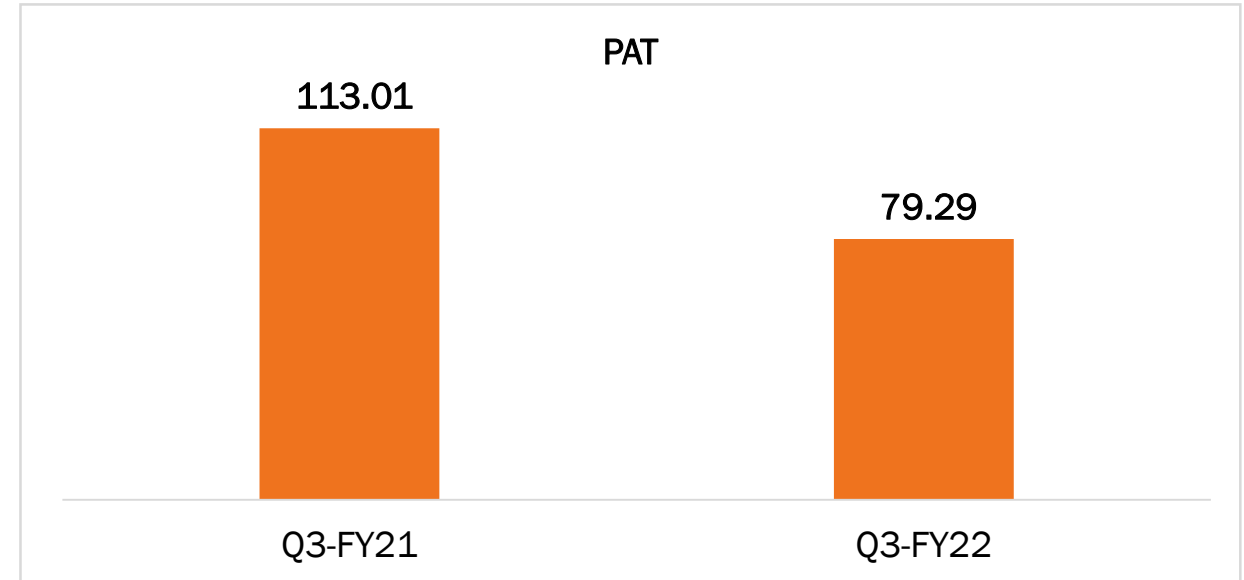
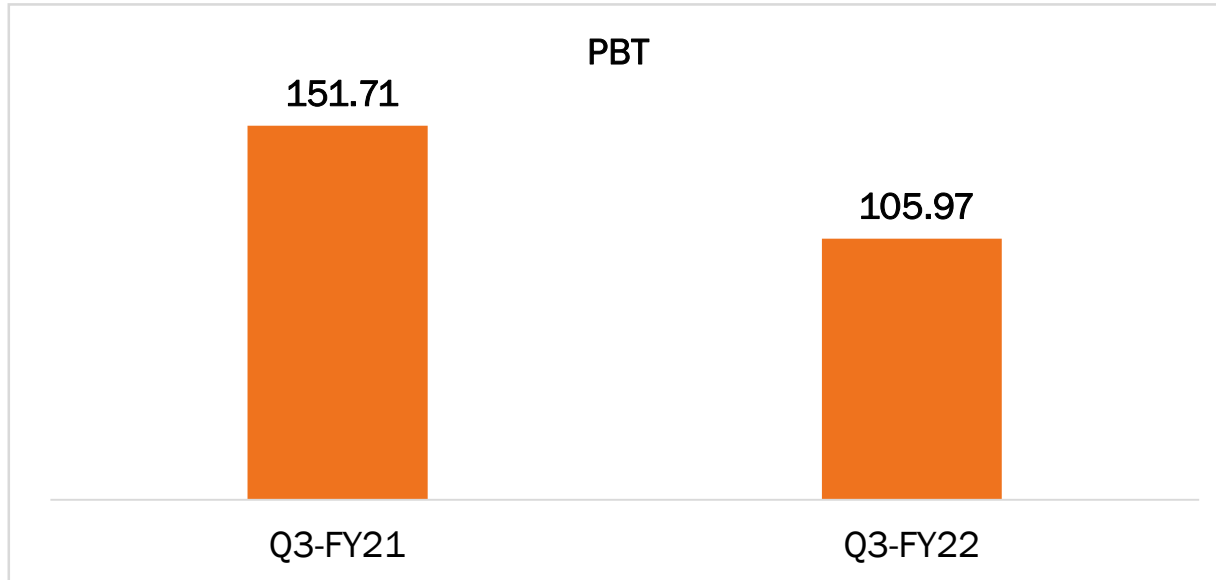


Q3-FY21

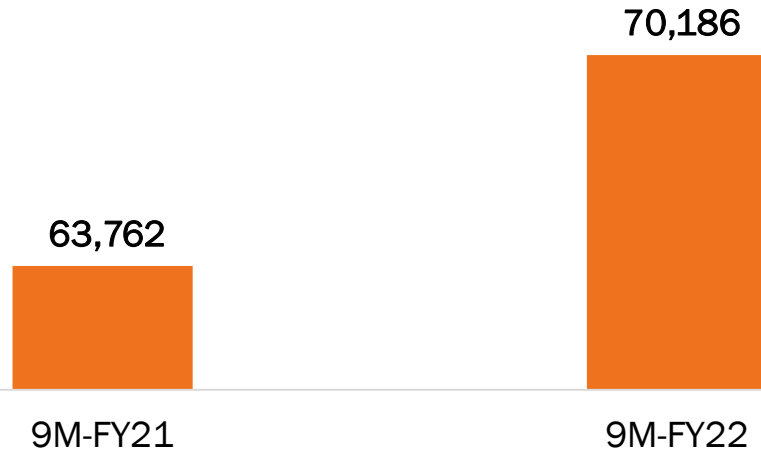
29.85



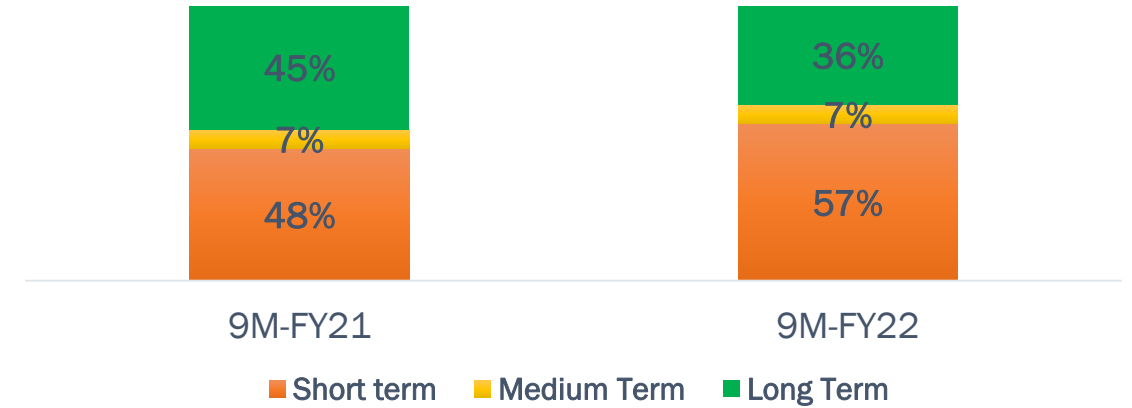
Q3-FY22



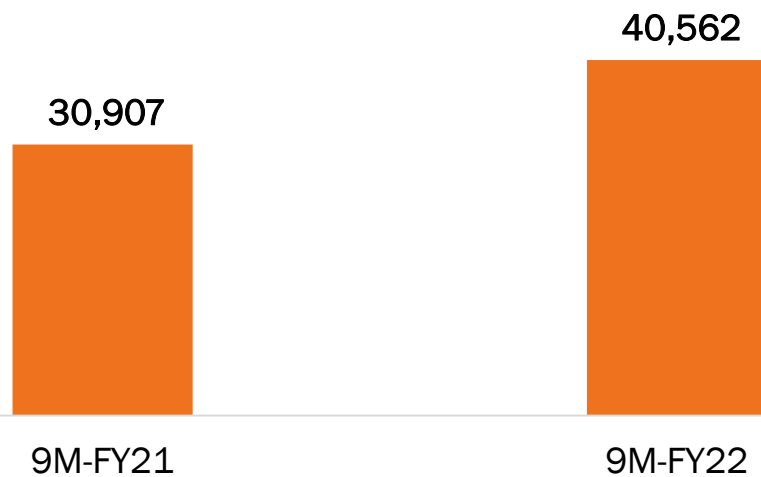
Total Volumes in MU



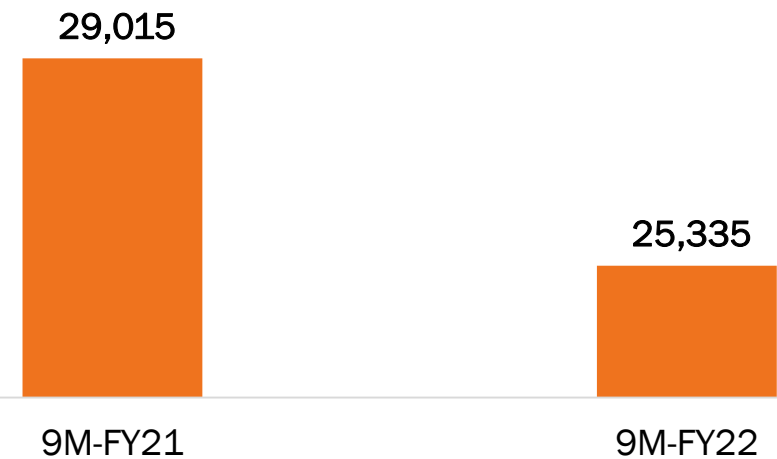
Volume Mix



Short Term



Long & Medium



Amount in ₹ Crores

Total Operating Margin

505.50



9M-FY21

437.02



9M-FY22

Contribution from alternate power to Bangladesh in 9M-FY21 was ₹ 73.43 Crores

Consulting Income

20.34



9M-FY21

28.50



9M-FY22

Surcharge

153.29



9M-FY21

149.43



9M-FY22

Rebate

69.87

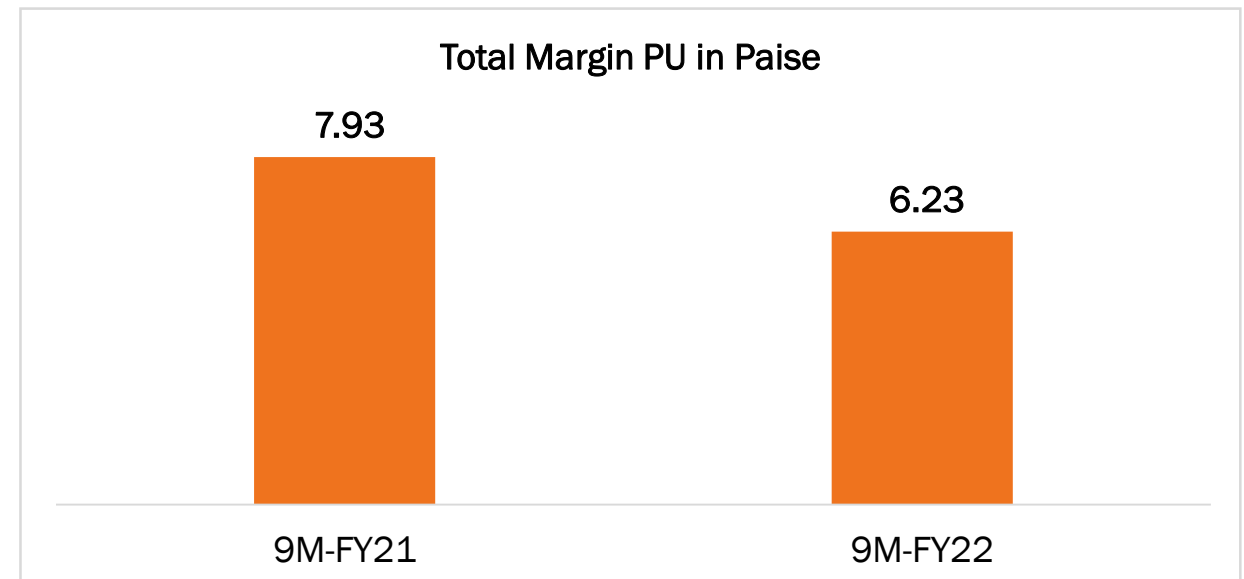
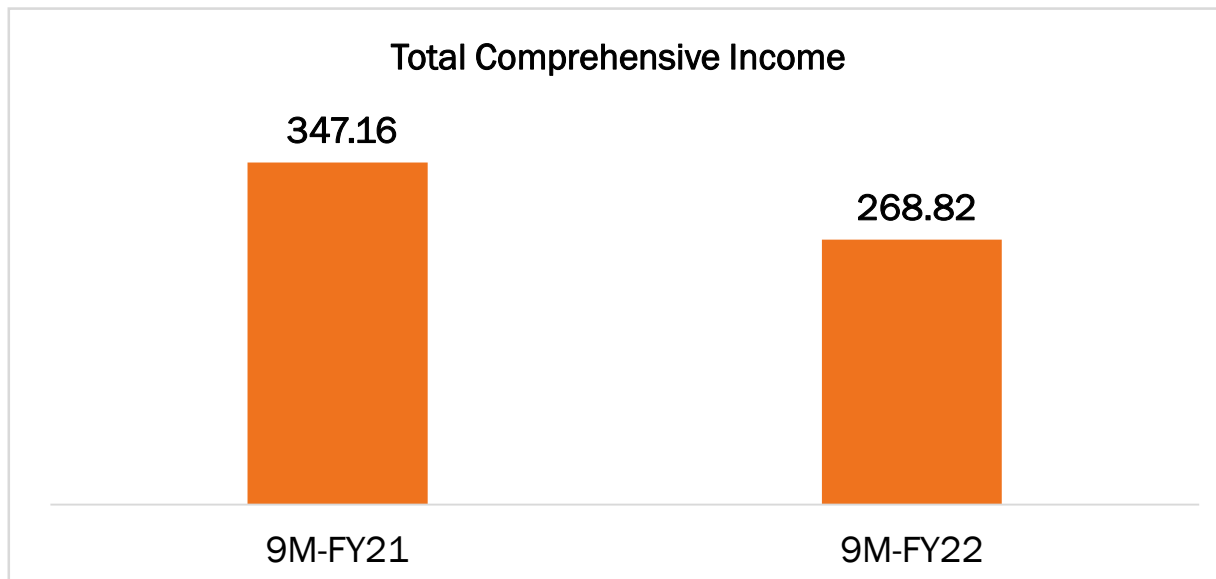
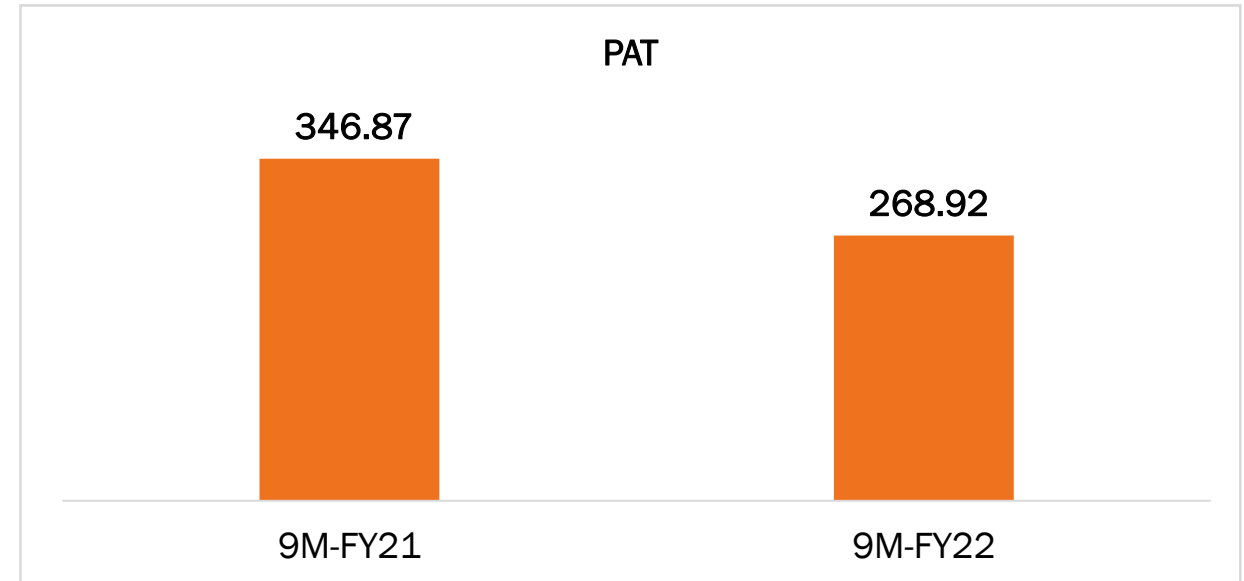
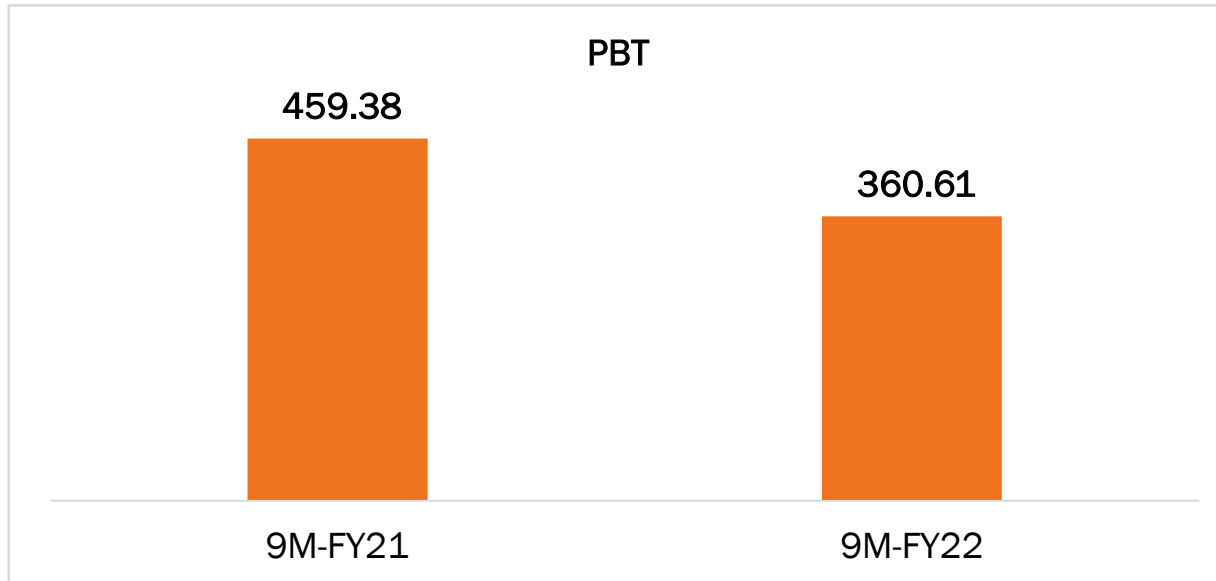


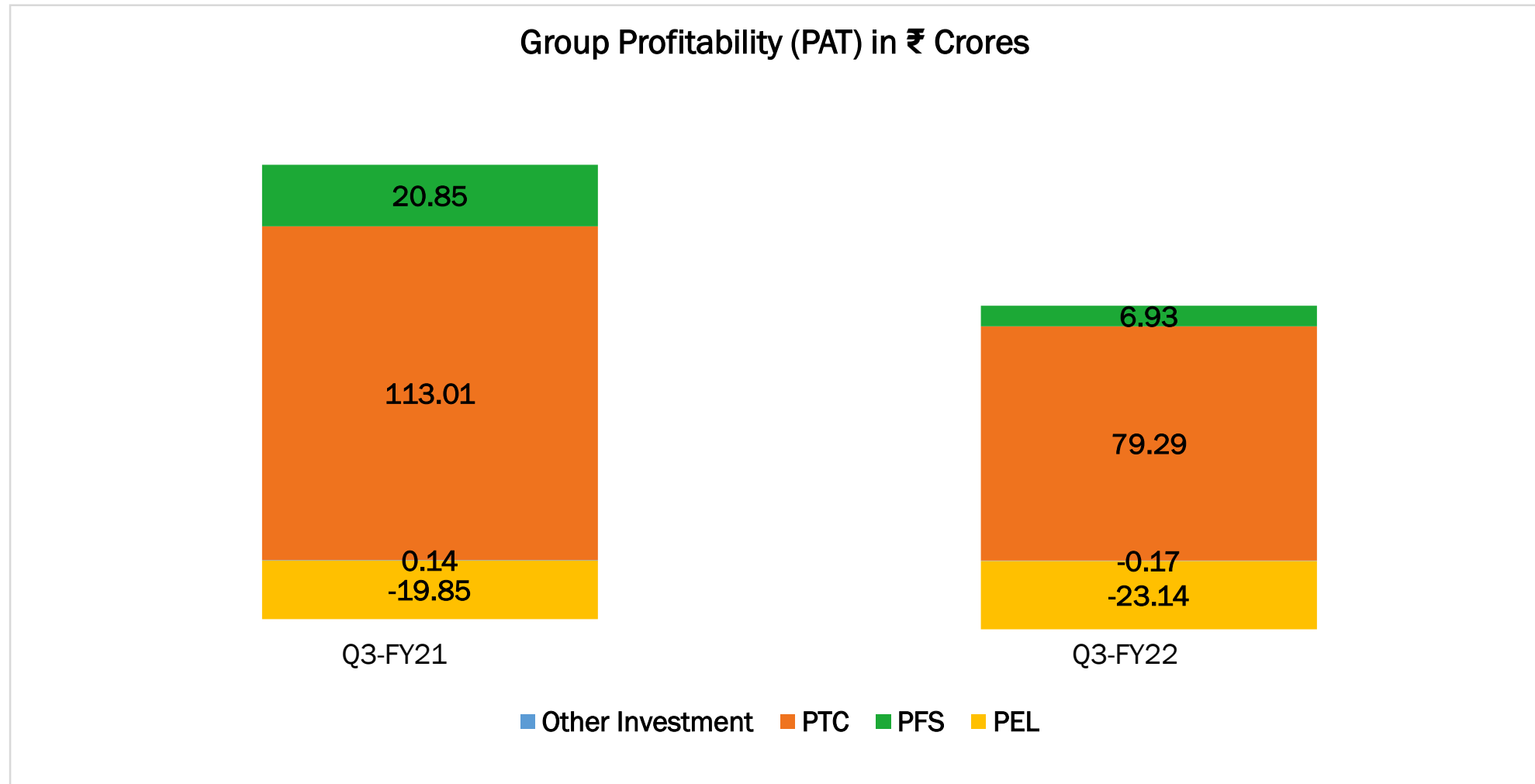
9M-FY21

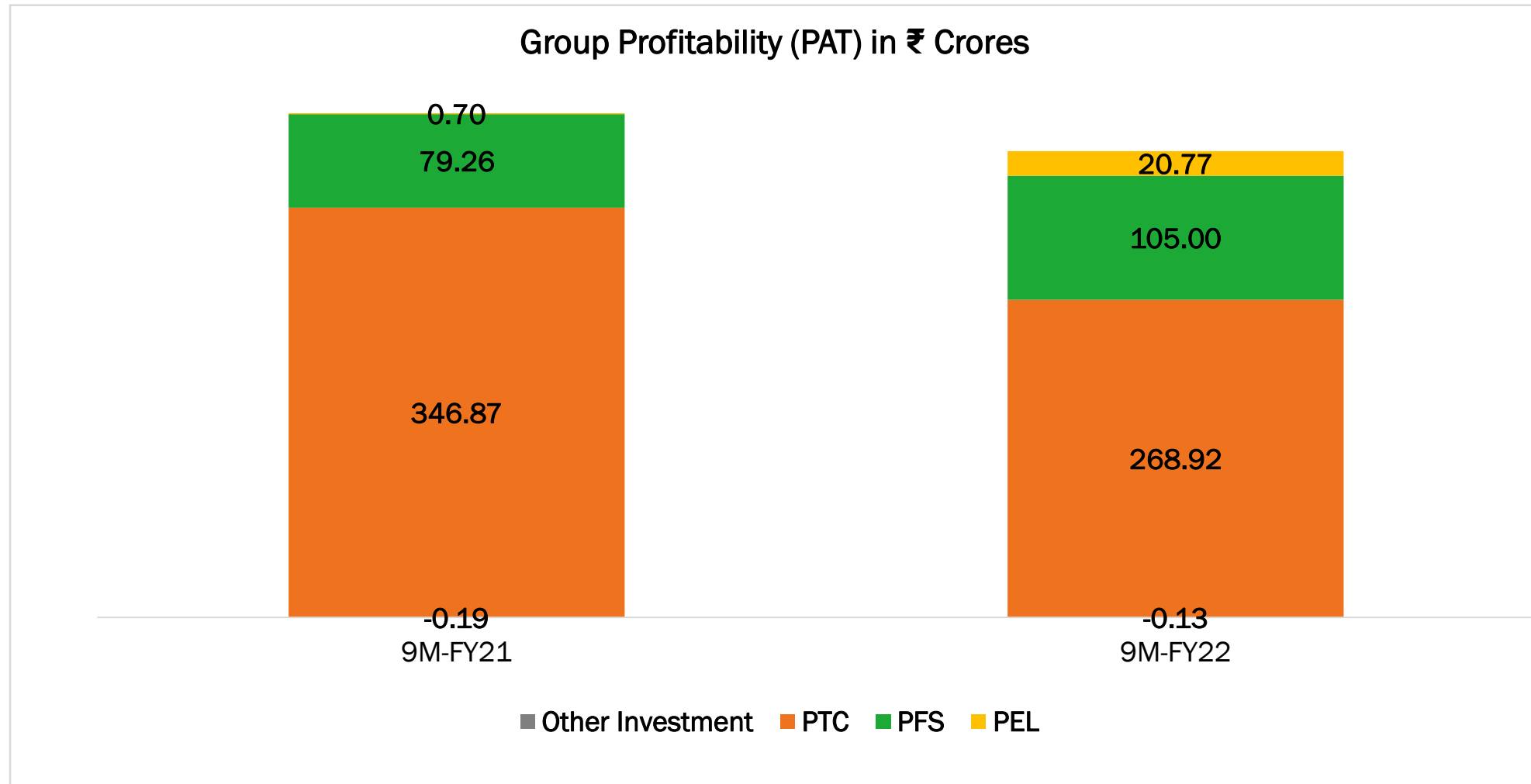
83.54



9M-FY22

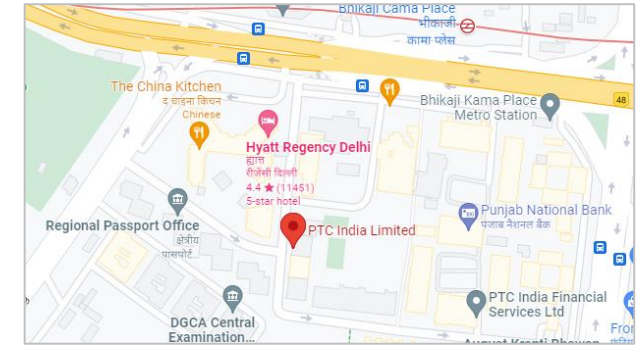








Thank You



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