



PTC India

**INVESTOR PRESENTATION
Q4 & 12M FY 2020-21**

Two overlapping squares, one orange and one green, located in the top-left corner of the slide.

Our Vision

“To be a frontrunner in power trading by developing a vibrant power market and striving to correct market distortions”

Our Mission

- **Promote Power Trading to optimally utilize the existing resources**
- **Develop Power Market for market based investments into the Indian Power Sector**
- **Facilitate exchange of power with neighboring countries**

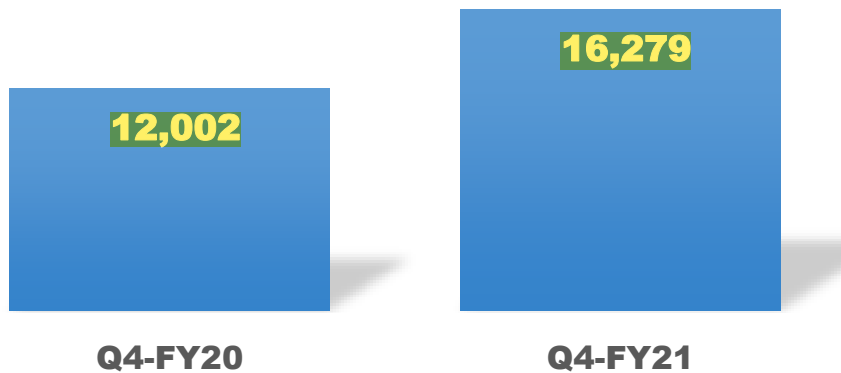
PERFORMANCE REVIEW



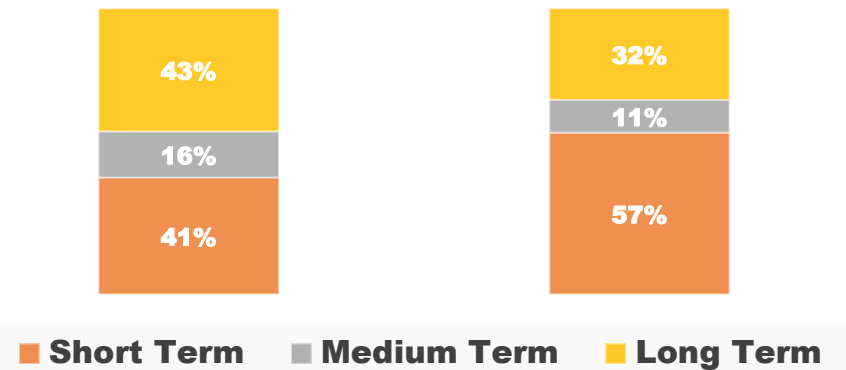
Q4 - FY 21 (Standalone) - Business



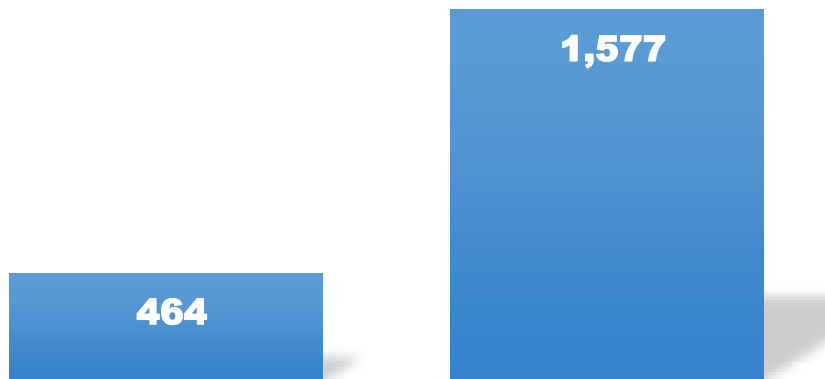
Volume in MUs



Volume Mix



Bilateral - ST in MU



Long & Medium Term in MU

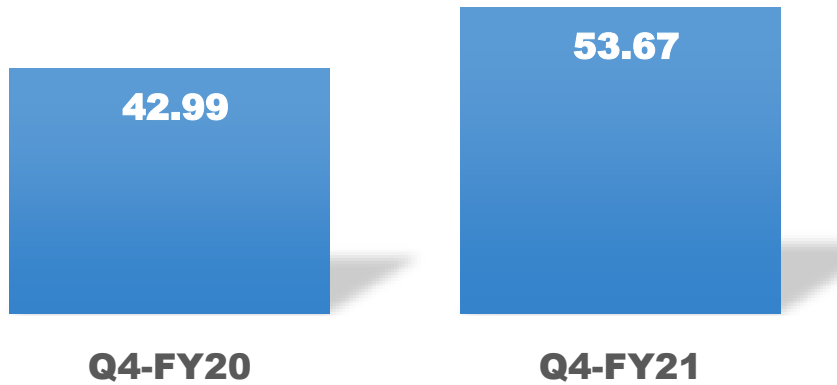


Q4 - FY 21 (Standalone) – Financial

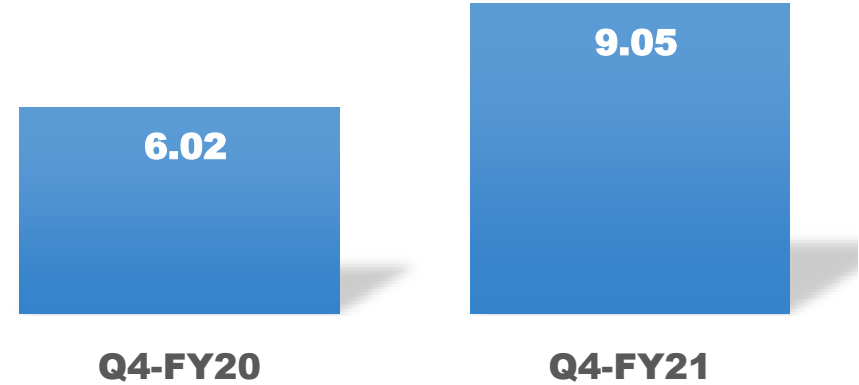
All amounts in ₹ Crores)



Trading Margin



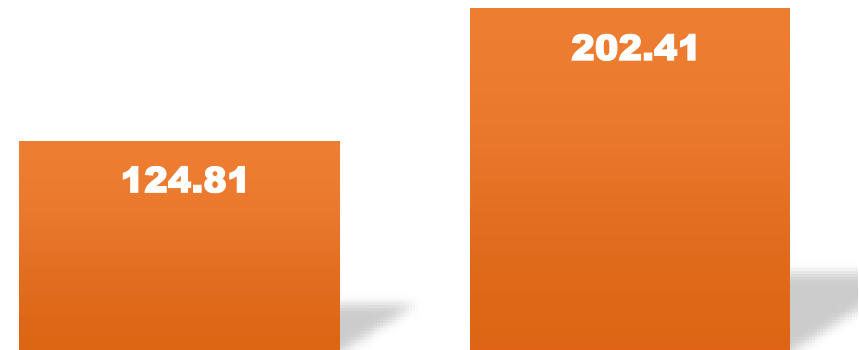
Consultancy Income



Trading Income (incl. Rebate)



Total Operational Income

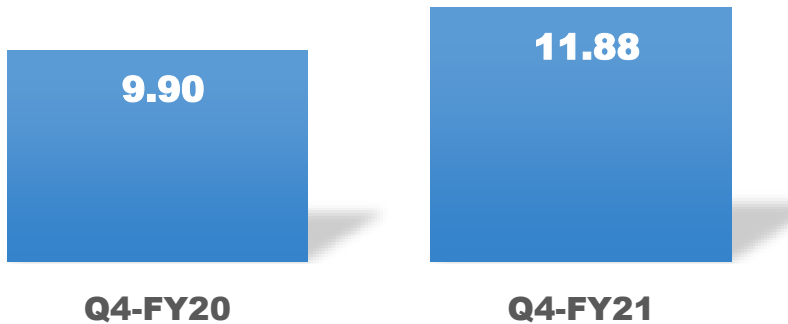


Q4 - FY 21 (Standalone) – Financial

All amounts in ₹ Crores)

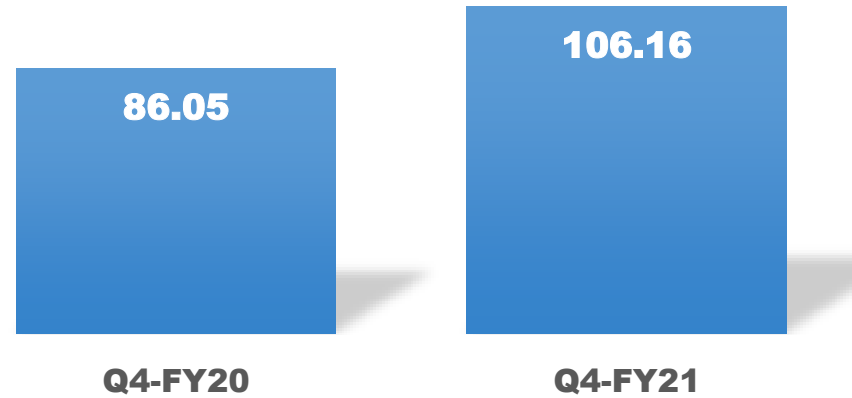


Total Margin (in paise) per Unit



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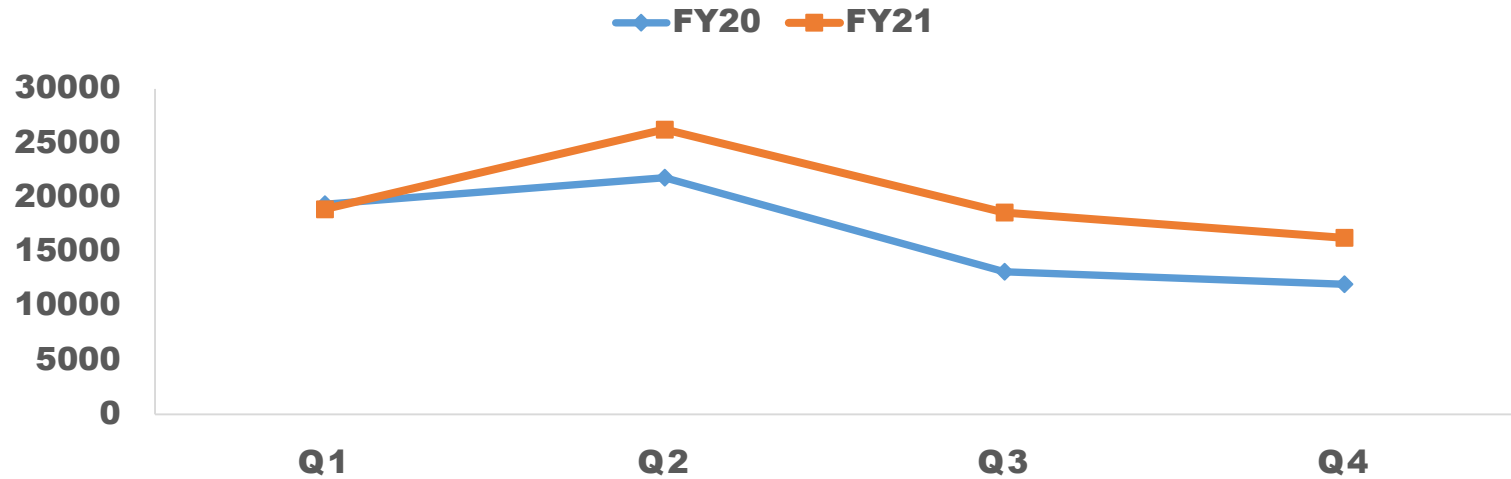
PBT



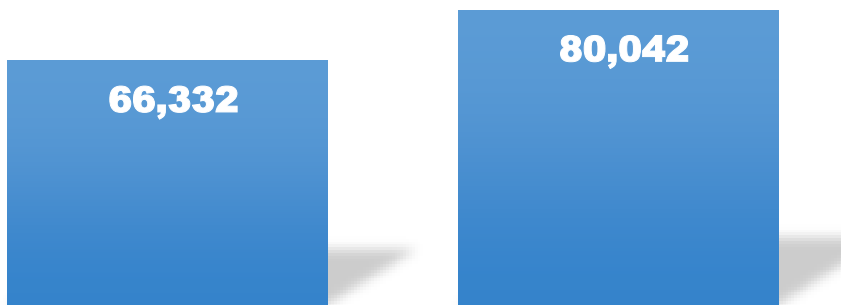
TCI



FY 20-21 (Standalone) - Business



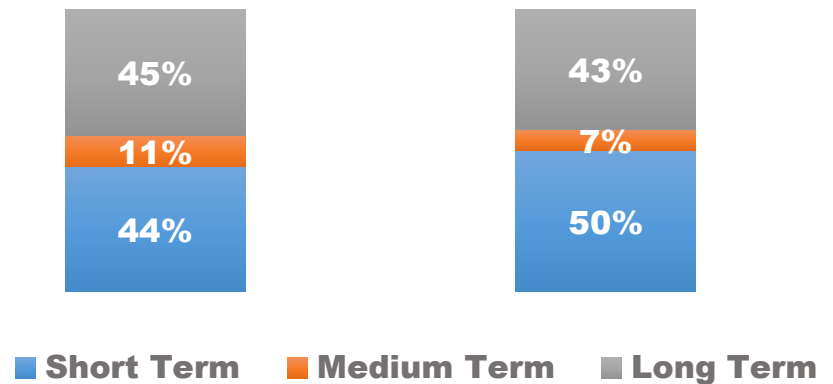
Volumes in MU



FY-20

FY-21

Volume Mix



Short Term

Medium Term

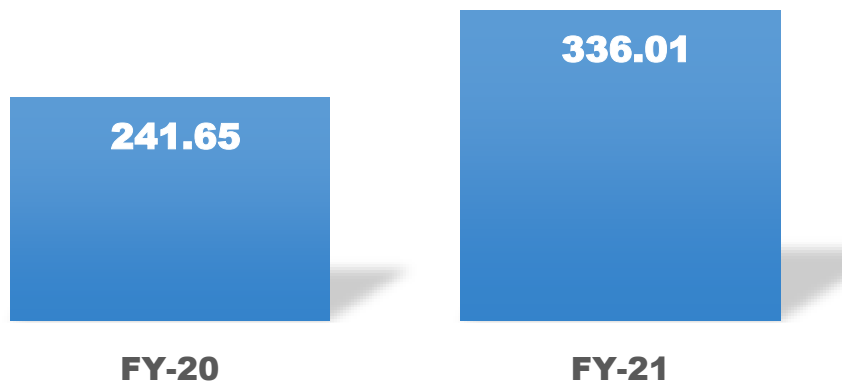
Long Term

FY 20-21 (Standalone) – Financial

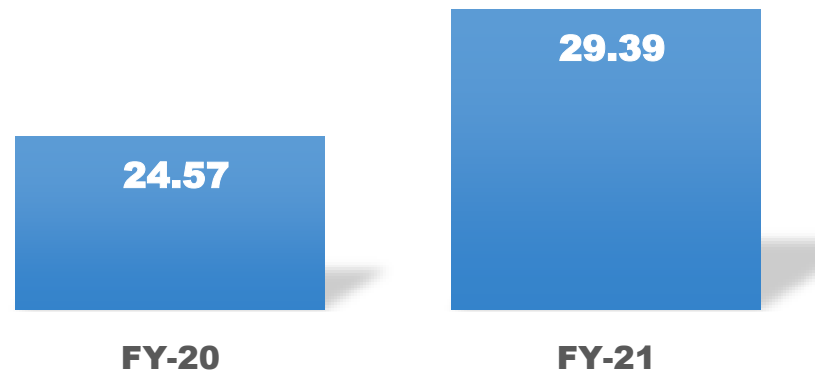
All amounts in ₹ Crores)



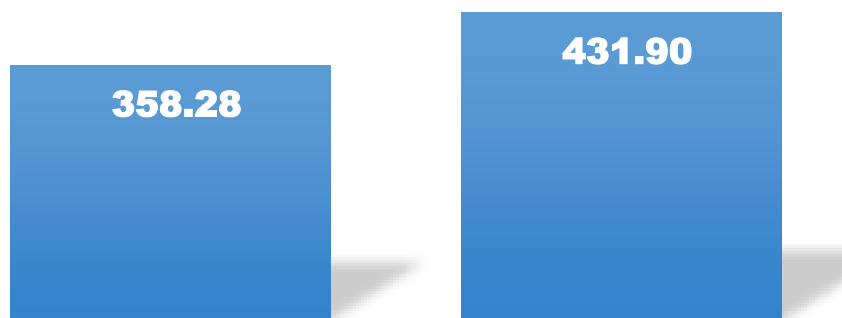
Trading Margin



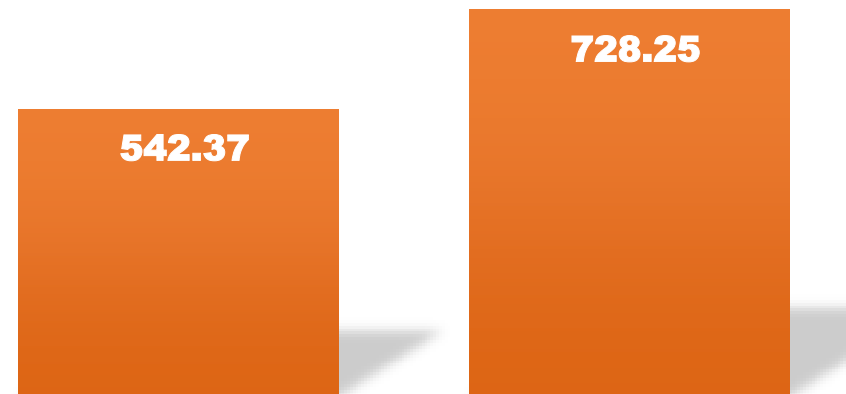
Consultancy Income



Trading Income (incl. Rebate)



Total Operational Income



FY 20-21 (Standalone) - Financial

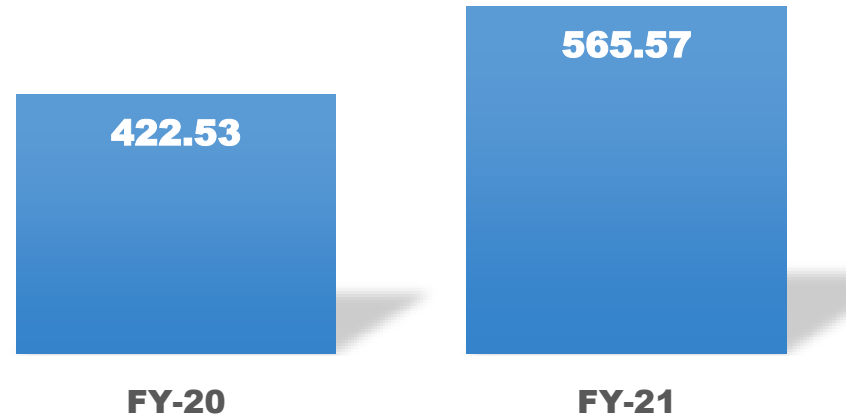
All amounts in ₹ Crores)



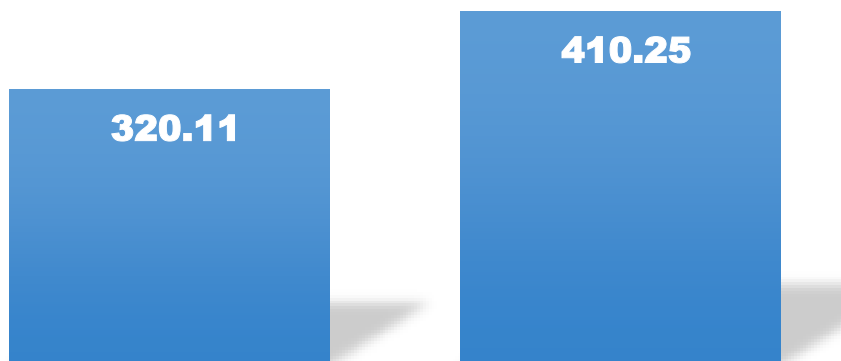
Total Margin (in paise) per Unit



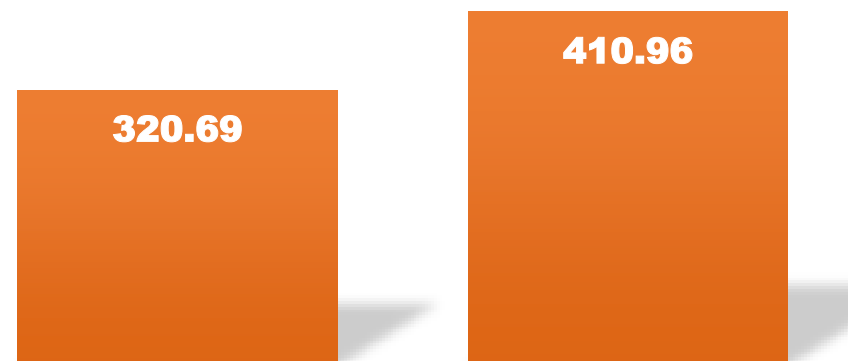
PBT



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TCI



Q4- FY21 (STANDALONE) P&L (Quarter Ending Mar 31, 2021)



(₹ In crore)

Particulars	Quarter March 2021	Quarter March 2020	%
Revenue from operations			
Revenue from operations	3,328.62	3,196.15	4.14%
Other operating revenue	264.07	59.11	346.74%
Total revenue from operation	3,592.69	3,255.26	10.37%
Other Income	2.94	2.42	21.49%
Total Income	3,595.63	3,257.68	10.37%
Expenses			
Purchases	3,248.93	3,122.49	4.05%
Operating expenses	141.35	7.96	1675.75%
Employee benefit expenses	12.24	9.92	23.39%
Finance costs	9.47	16.70	-43.29%
Depreciation and amortization expenses	0.81	0.75	8.00%
Other expenses	16.41	13.81	18.83%
Total expenses	3,429.21	3,171.63	8.12%
Profit before exceptional items and tax	166.42	86.05	93.40%
Exceptional items	(60.26)	-	100.00%
Profit Before Tax	106.16	86.05	23.37%
Current tax (including deferred tax)	42.81	21.88	95.66%
Net Profit for the period	63.35	64.17	-1.28%
Total other comprehensive income, net of tax	0.42	0.62	-32.26%
Total comprehensive income for the period	63.77	64.79	-1.57%

FY20-21 (STANDALONE) P&L (ending Mar 31, 2021)



(₹ In crore)

Particulars	FY2020-21	FY2019-20	%
Revenue from operations			
Revenue from operations	16,484.76	16,234.95	1.54%
Other operating revenue	478.53	208.02	130.04%
Total revenue from operation	16,963.29	16,442.97	3.16%
Other Income	28.74	45.33	-36.60%
Total Income	16,992.03	16,488.30	3.06%
Expenses			
Purchases	16,052.86	15,876.67	1.11%
Operating expenses	182.18	23.93	661.30%
Employee benefit expenses	45.36	39.21	15.68%
Finance costs	27.81	55.04	-49.47%
Depreciation and amortization expenses	2.79	2.85	-2.11%
Other expenses	55.20	68.07	-18.91%
Total expenses	16,366.20	16,065.77	1.87%
Profit before exceptional items and tax	625.83	422.53	48.11%
Exceptional items	(60.26)	-	100.00%
Profit Before Tax	565.57	422.53	33.85%
Current tax (including deferred tax)	155.32	102.42	51.65%
Net Profit for the period	410.25	320.11	28.16%
Total other comprehensive income, net of tax	0.71	0.58	22.41%
Total comprehensive income for the period	410.96	320.69	28.15%

Q4-FY21 (CONSOLIDATED) P&L (Quarter Ending Mar 31, 2021)



(₹ In crore)

Particulars	Quarter Mar 2021	Quarter Mar 2020	%
Revenue from operations			
Revenue from operations	3,627.40	3,551.68	2.13%
Other operating revenue	289.18	82.84	249.08%
Total revenue from operation	3,916.58	3,634.52	7.76%
Other Income	9.41	3.98	136.43%
Total Income	3,925.99	3,638.50	7.90%
Expenses			
Purchases	3,248.93	3,122.49	4.05%
Impairment of financial instrument	106.91	73.79	44.88%
Operating expenses	150.10	16.48	810.80%
Employee benefit expenses	17.71	15.19	16.59%
Finance costs	215.30	276.05	-22.01%
Depreciation and amortization expenses	25.11	25.15	-0.16%
Other expenses	28.50	29.15	-2.23%
Total expenses	3,792.56	3,558.30	6.58%
Profit before exceptional items and tax	133.43	80.20	66.37%
Exceptional items	(20.65)	-	100.00%
Profit Before Share of Profit/(Loss) of Associates and Tax	112.78	80.20	40.62%
Share of Profit / (Loss) of Associates	0.11	0.14	-21.43%
Profit Before Tax	112.89	80.34	40.52%
Current tax (including deferred tax)	63.12	32.38	94.94%
Net Profit for the period	49.77	47.96	3.77%
Total other comprehensive income, net of tax	(5.48)	(0.98)	459.18%
Total comprehensive income for the period	44.29	46.98	-5.73%

FY20-21 (CONSOLIDATED) P&L



(₹ in crore)

Particulars	FY2020-21	FY2019-20	%
Revenue from operations			
Revenue from operations	17,796.09	17,824.51	-0.16%
Other operating revenue	549.41	276.30	98.85%
Total revenue from operation	18,345.50	18,100.81	1.35%
Other Income	28.16	22.76	23.73%
Total Income	18,373.66	18,123.57	1.38%
Expenses			
Purchases	16,052.86	15,876.67	1.11%
Impairment of financial instrument	229.47	195.71	17.25%
Operating expenses	217.12	45.83	373.75%
Employee benefit expenses	65.40	58.79	11.24%
Finance costs	921.35	1,155.29	-20.25%
Depreciation and amortization expenses	100.01	100.47	-0.46%
Other expenses	88.16	101.48	-13.13%
Total expenses	17,674.37	17,534.24	0.80%
Profit before exceptional items and tax	699.29	589.33	18.66%
Exceptional items	(20.65)	-	100.00%
Profit Before Share of Profit/(Loss) of Associates and Tax	678.64	589.33	15.15%
Share of Profit / (Loss) of Associates	(0.08)	(0.04)	100.00%
Profit Before Tax	678.56	589.29	15.15%
Current tax (including deferred tax)	220.94	183.23	20.58%
Net Profit for the period	457.62	406.06	12.70%
Total other comprehensive income, net of tax	(5.85)	(1.87)	212.83%
Total comprehensive income for the period	451.77	404.19	11.77%



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