



Date: 6<sup>th</sup> July, 2022

To.

**Listing Deptt. / Deptt. of Corporate Relations,  
The Bombay Stock Exchange Limited,**  
Phiroze Jeejeebhoy Towers,  
Dalal Street, Mumbai,  
Fax- 022-22722037/ 39/41/61/3121/22723719  
Scrip Code: 532524

**Listing Deptt.  
National Stock Exchange of India Limited**  
Exchange Plaza, C-1, Block G,  
Bandra – Kurla Complex, Bandra (E), Mumbai -51  
Fax-022-26598237/ 38 - 022-26598347/ 48  
Company Code: PTC

**Sub: - Investor Presentation for Q4-FY22 & FY22**

Dear Sir,

Please find enclosed the Investor Presentation of PTC India Limited.

Thanking You,

**For PTC India Limited**

**(Rajiv Maheshwari)**  
**Company Secretary**  
FCS- 4998

**PTC India Limited**

(Formerly known as Power Trading Corporation of India Limited)

CIN : L40105DL1999PLC099328

2nd Floor, NBCC Tower, 15 Bhikaji Cama Place New Delhi - 110 066 Tel: 011- 41659500.41595100, 46484200, Fax: 011-41659144  
E-mail: info@ptcindia.com Website: www.ptcindia.com,



PTC India

# PTC INDIA LIMITED

INVESTOR PRESENTATION  
Q4-FY22 & FY22





01

Company Overview



02

Capability Profile



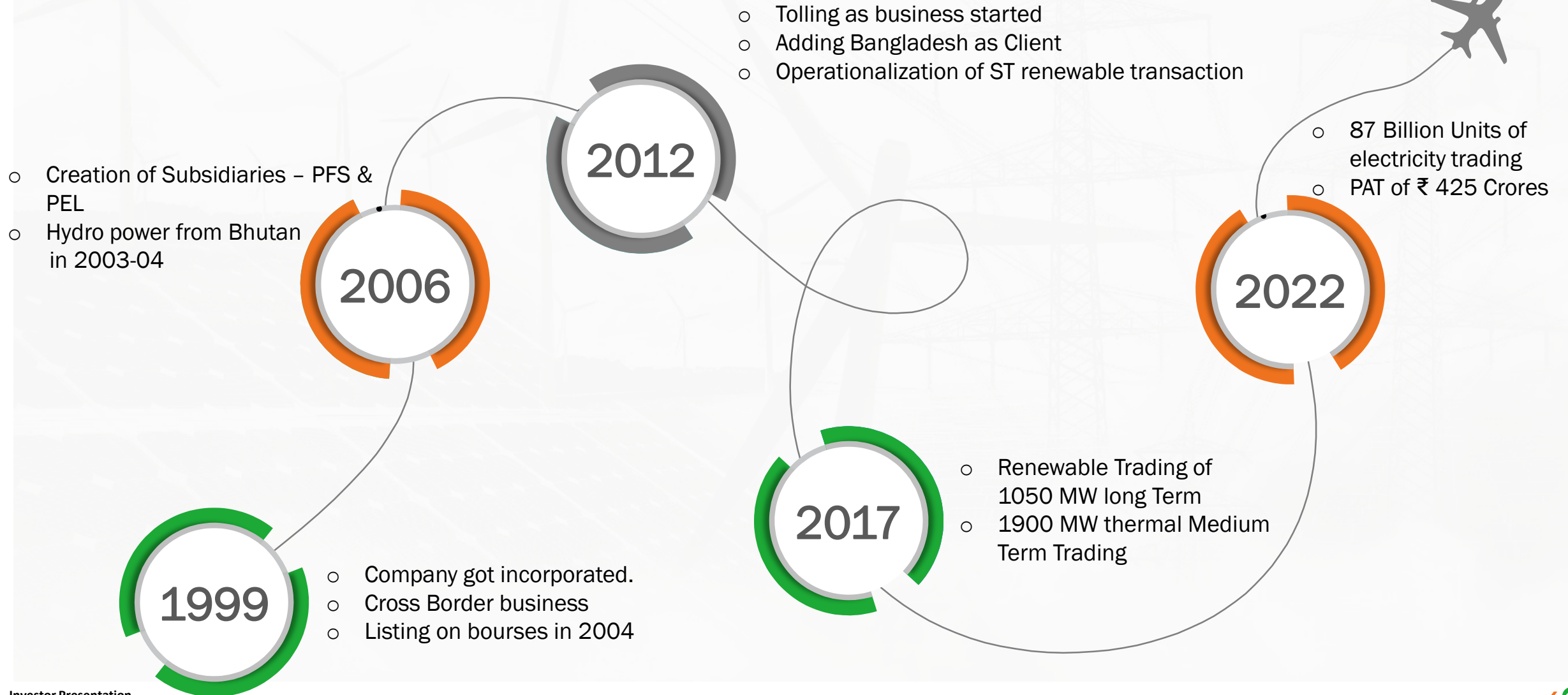
03

Financial Overview

CONTENTS

# COMPANY OVERVIEW





# PTC – “First” in Trading Market



Electricity Trading concept introduced by PTC and was first to start trade in 2002.  
Amongst **first** to get trading license after EA -2003



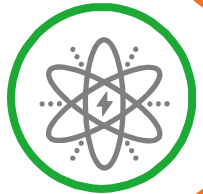
Introduction of Short Term Market



Tolling agreement with generator



Co- Promoter of India's first electricity exchange (IEX) & now Hindustan Power Exchange (HPX)



Long Term PPA to IPPs – [leading to ~40% of generation capacity owned by Private Sector]



Long term PPA to Renewable Sector (Wind)



Cross Border Trade (Nepal, Bhutan & Bangladesh)

Bellwether in  
Power  
Market  
Development



## Vision

- ▶ To be a Frontrunner in developing a vibrant Power Market and striving to correct market distortions



## Mission

- Promote Power Trading to optimally utilize the existing resources
- Develop Power Market for market based investments into the Indian Power Sector
- Facilitate exchange of power with neighboring countries



## Core Values

- Transparency
- The Customer is always right
- Encouraging Individual initiative
- Continuous Learning
- Teamwork

## An Integrated Energy Service Company

### POWER TRADING

1

- Domestic OTC market;
- Short/Medium& Long-term trades (utilities)
- Retail (Open Access consumers)
- Cross Border trade

### ADVISORY SERVICES

2

- Energy Portfolio Management
- Energy efficiency implementation
- Project Management Services

### RENEWABLE ENERGY

3

- Trading of 1050 MW ISTS connected wind power projects
- 288.8 MW Wind Energy Projects under PTC Energy Limited
- RE Solutions for C&I Consumers

### INVESTMENTS

4

- Early stage support as Equity Investor / co-developer
- PTC India Financial Services Ltd.
- PTC Energy Limited –Wind Power Projects

\* - Investment related business primarily through subsidiaries





## Energy Portfolio Management

Round the clock portfolio management services to Discoms, SEZs and C&I consumers for power procurement planning, optimization, forecasting, scheduling & capacity building



## Project Management Services

PMS for Transmission and Distribution for Deemed Licensees, Ports and other C&I consumers.  
Providing bouquet of Services including O&M, Feasibility, Cost Estimation, Survey, Engineering, Bid Process Management, supervision, etc.



## Sustainability Solutions

Supporting clients in meeting their sustainability targets and reducing carbon footprints through turnkey solutions for Sourcing Renewable Energy, energy efficiency solutions including feeder audits, energy audits for C&I consumers



## Exchange Platform

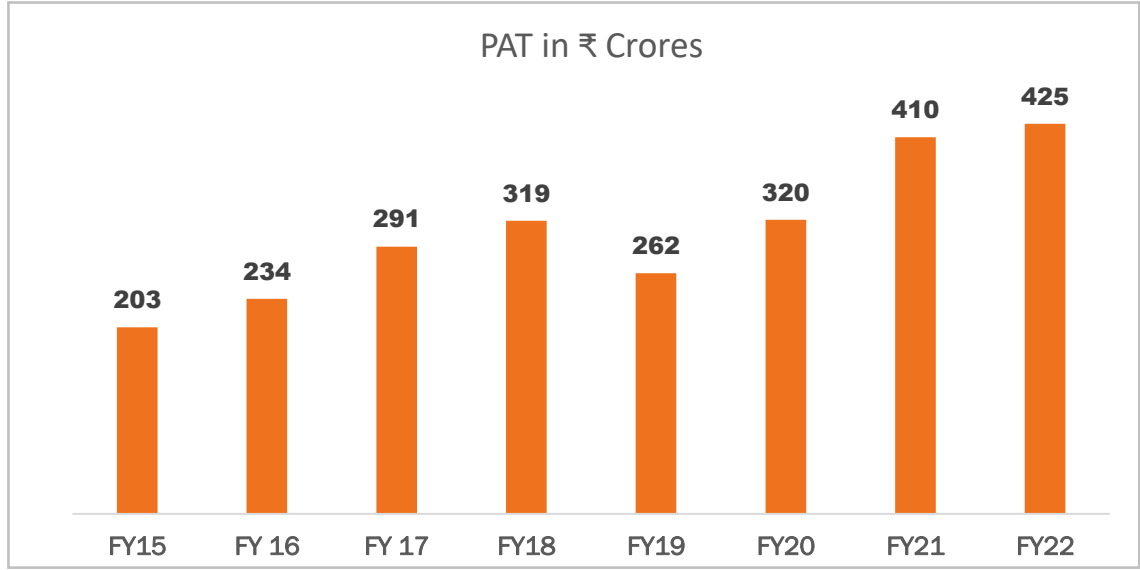
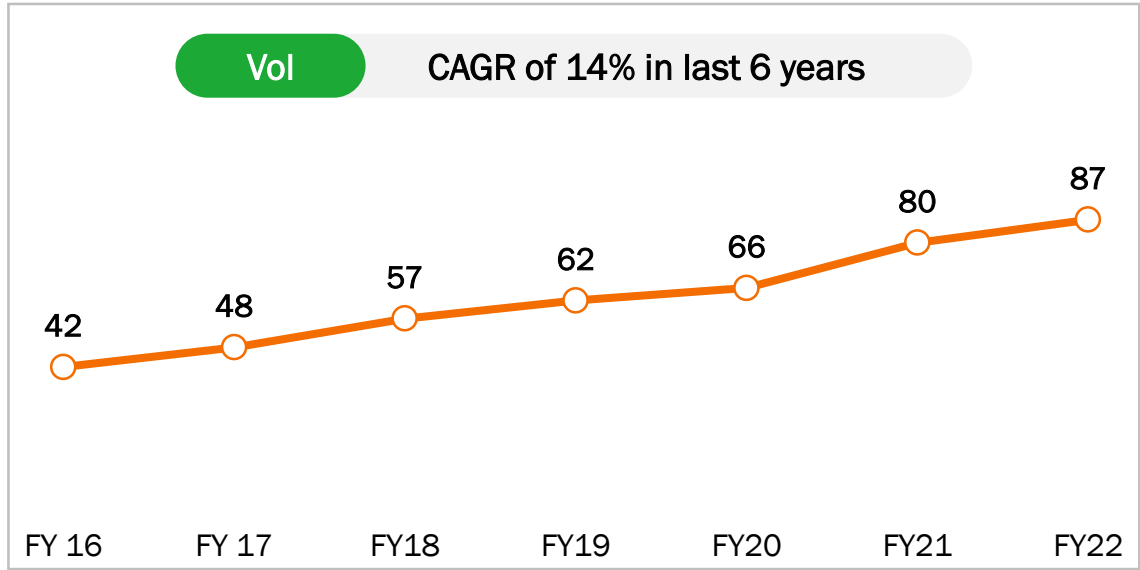
Received the approval for running and operating electronic exchange platform (Hindustan Power Exchange) in association with ICICI Bank and Bombay Stock Exchange

**40%+** Dominant Market Leader with over 40% market share Total traded power: 87 BUs (FY-22)

**27** Supplying power to 27 States/UTs

**3** Cross Border Trading: Trading power with Nepal, Bhutan & Bangladesh, Total Traded power-7.4 BUs (FY-22)

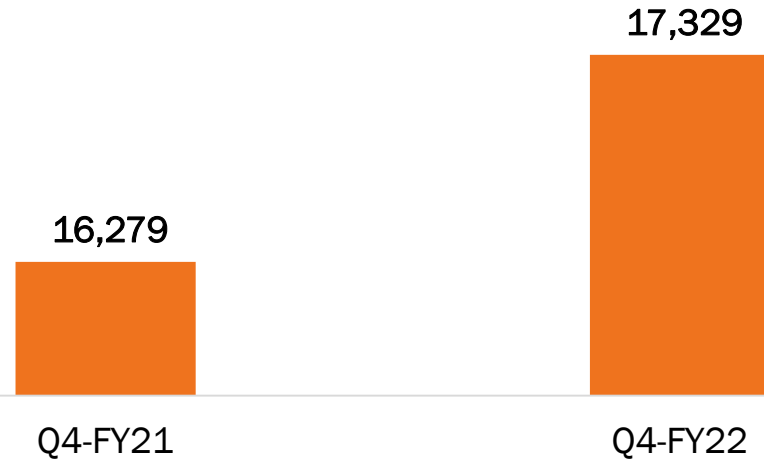
**500+** Over 500 Industrial (Retail) Customers



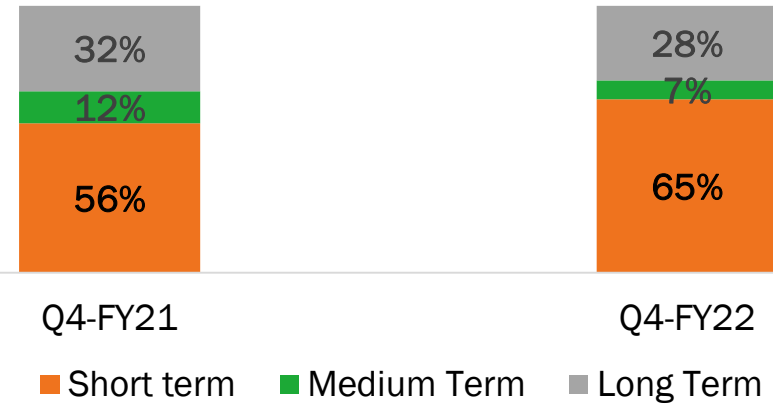
# Financial Overview



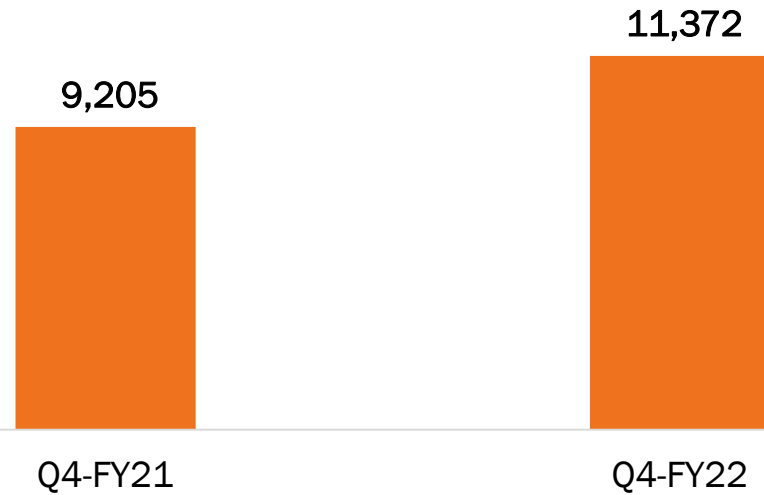
Total Volumes (MUs)



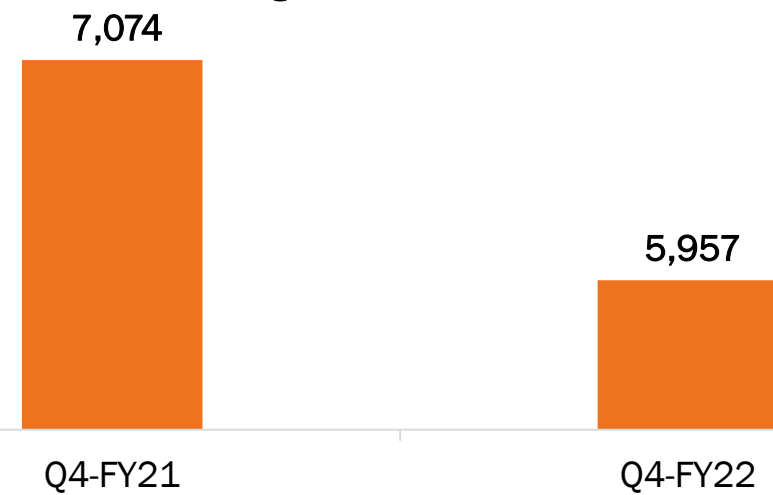
Volume Mix



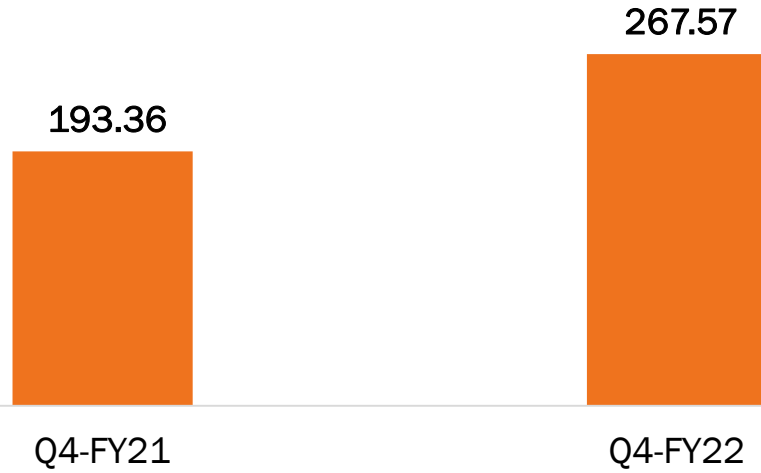
Short Term Vol in MUs



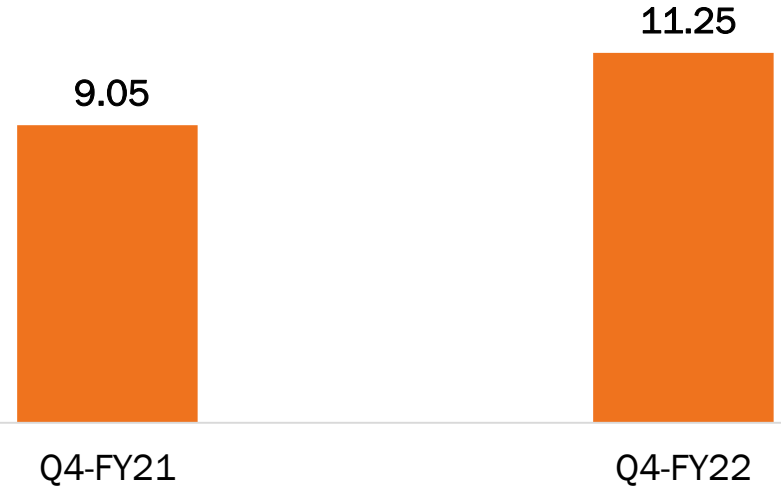
Long &amp; Medium in MUs



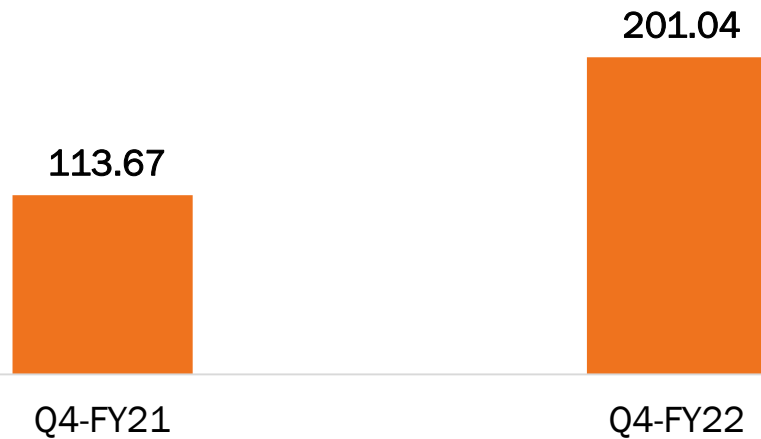
Total Operating Margin



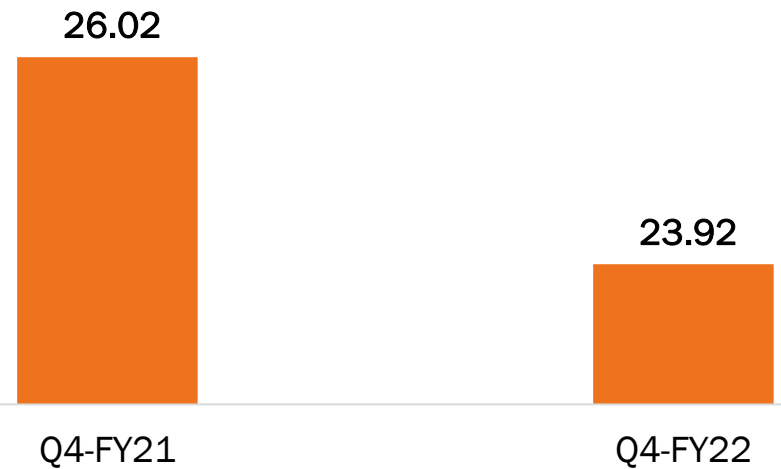
Consulting Income



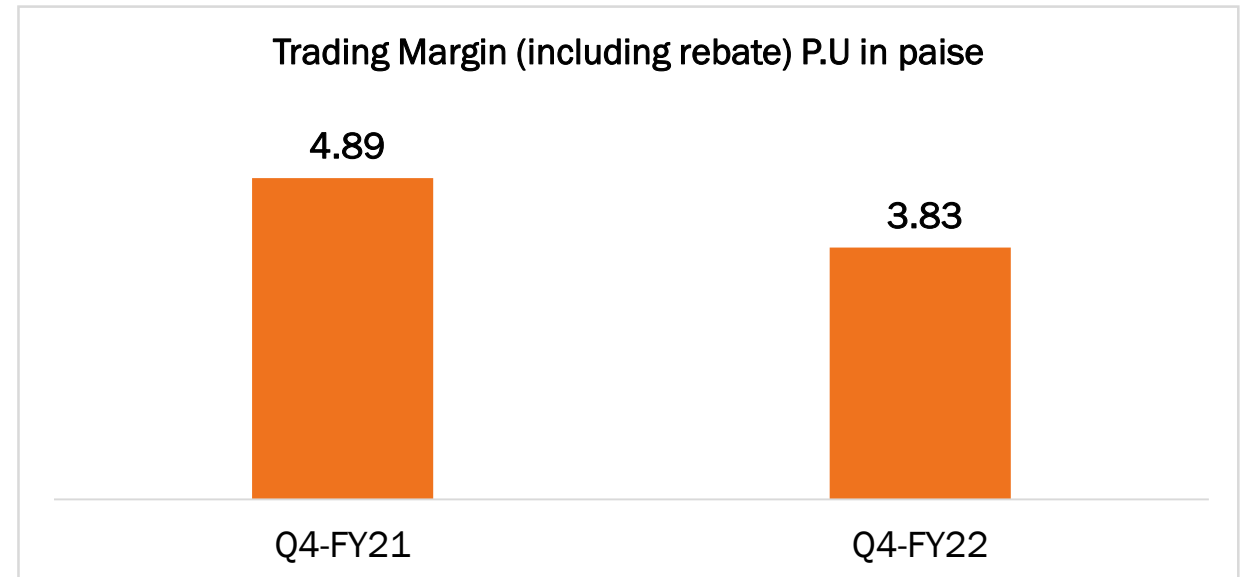
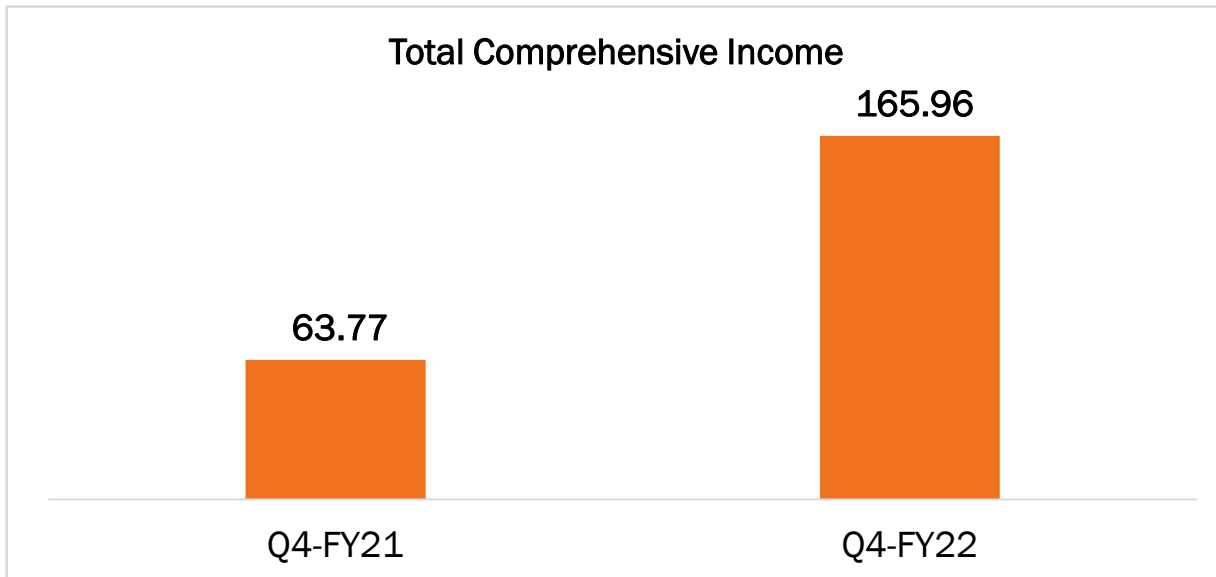
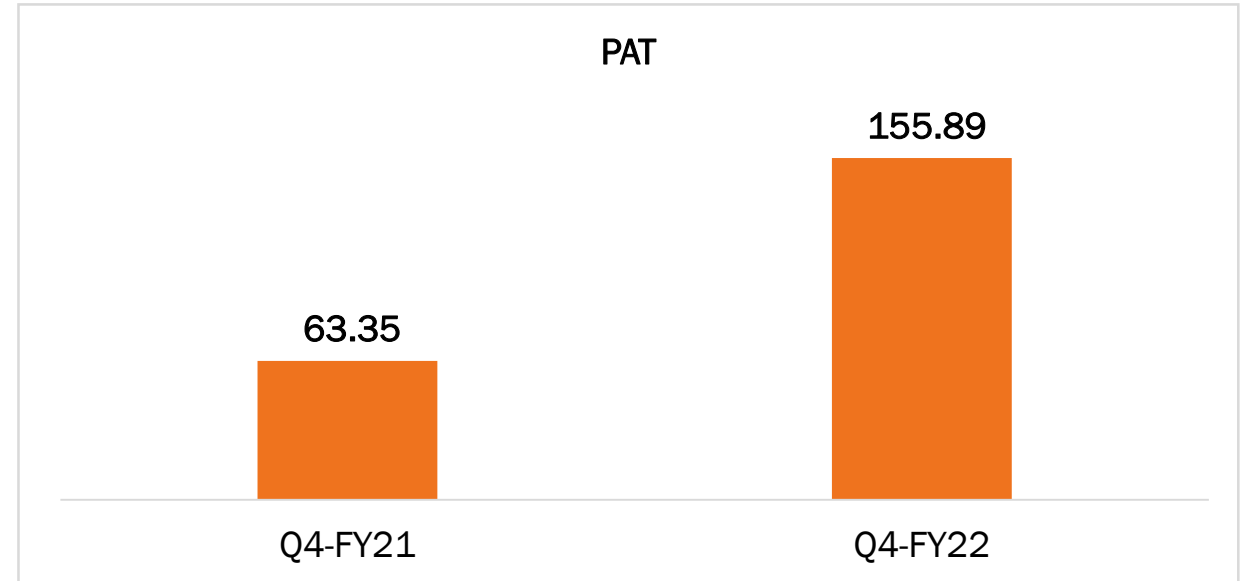
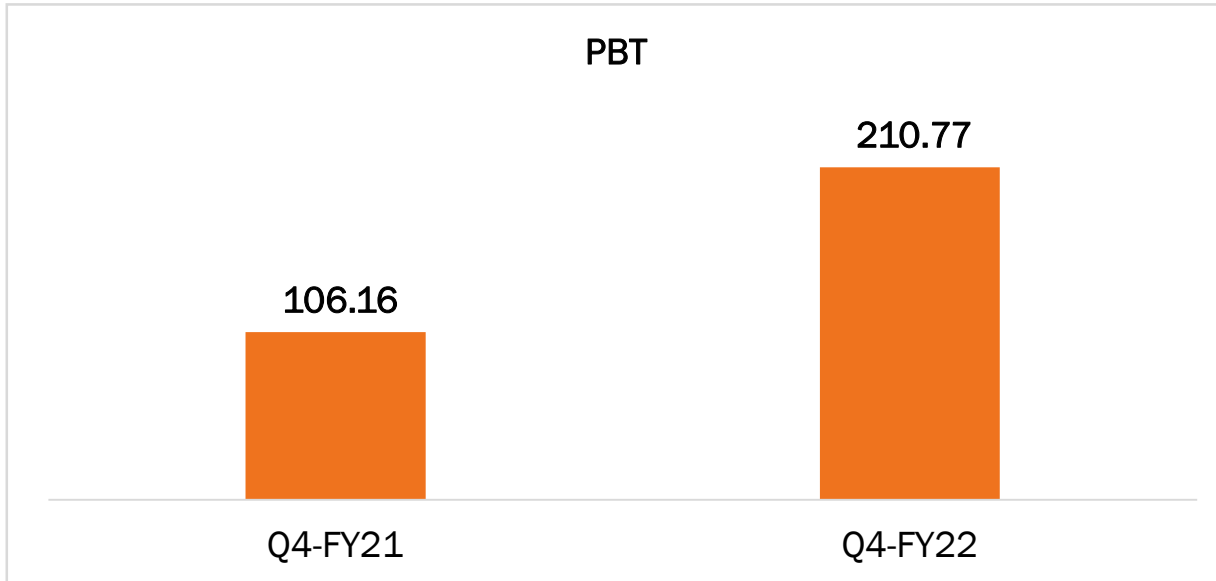
Surcharge



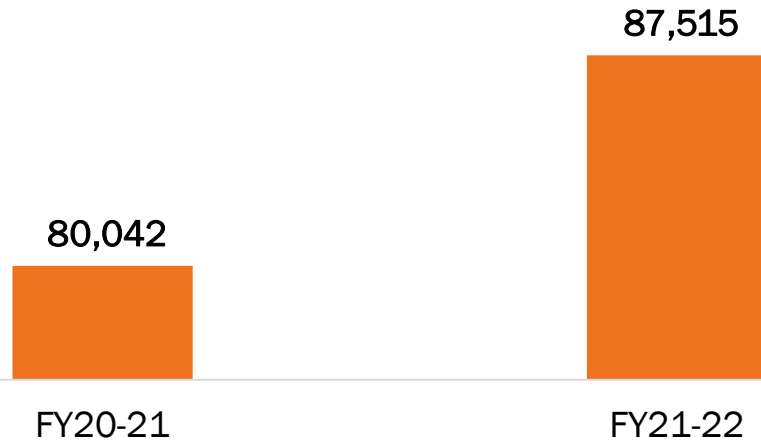
Rebate



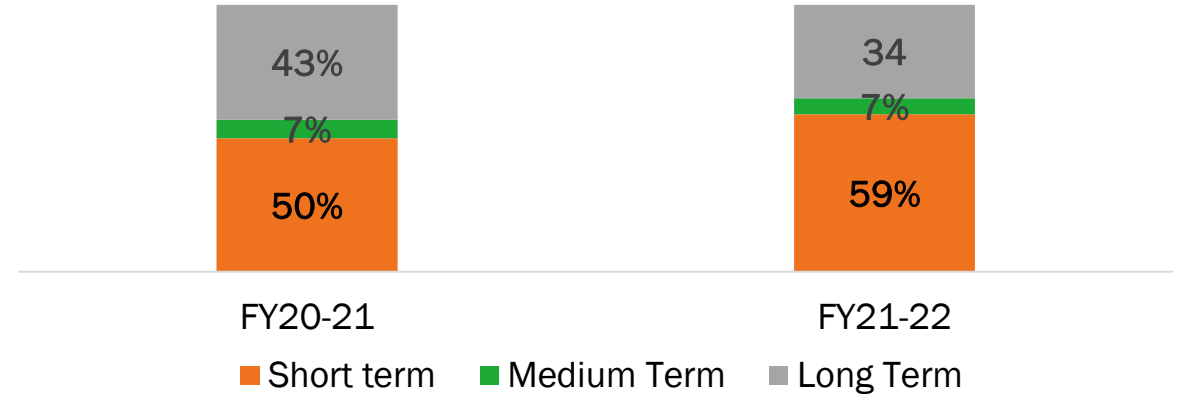
Amount in ₹ Crores



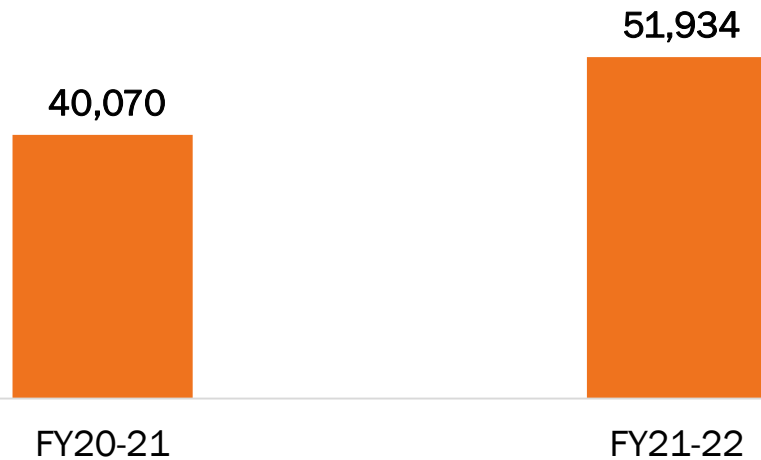
Total Volumes in MU



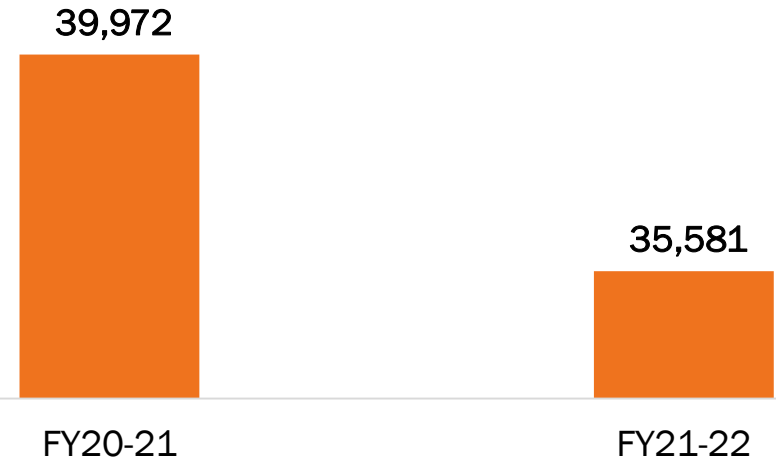
Volume Mix



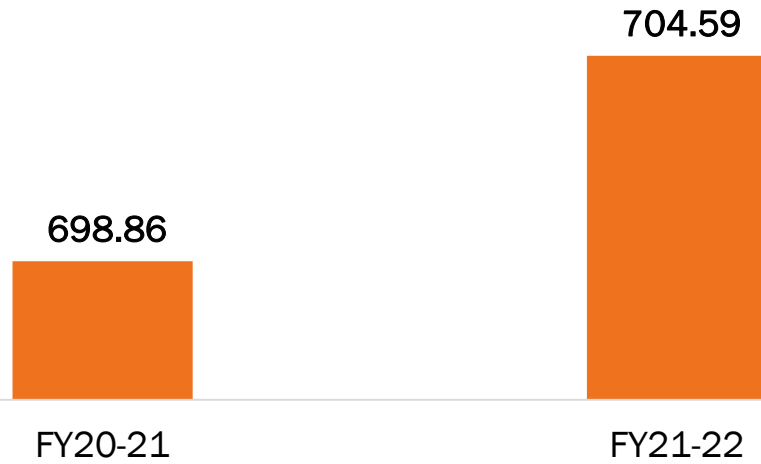
Short Term Vol in MU



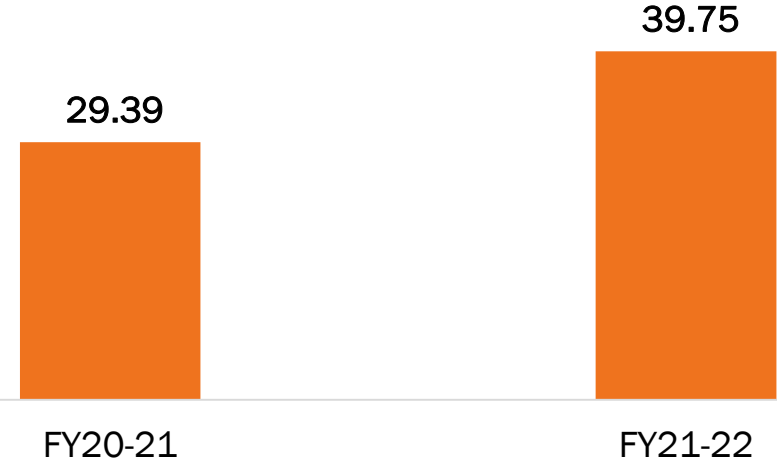
Long &amp; Medium Term volume in MU



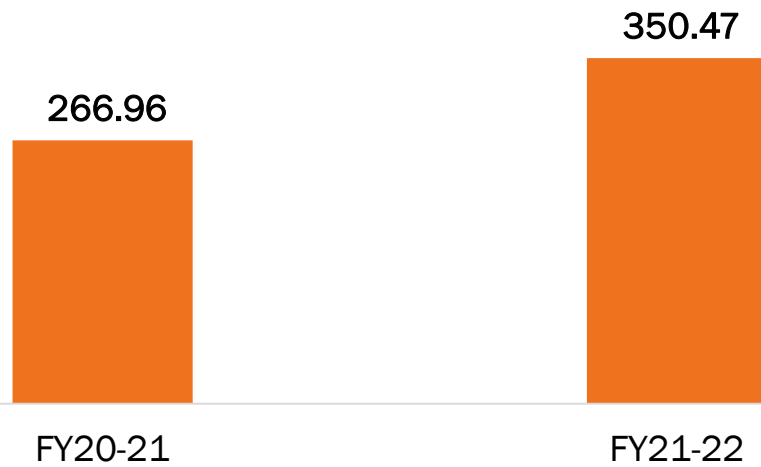
Total Operating Margin



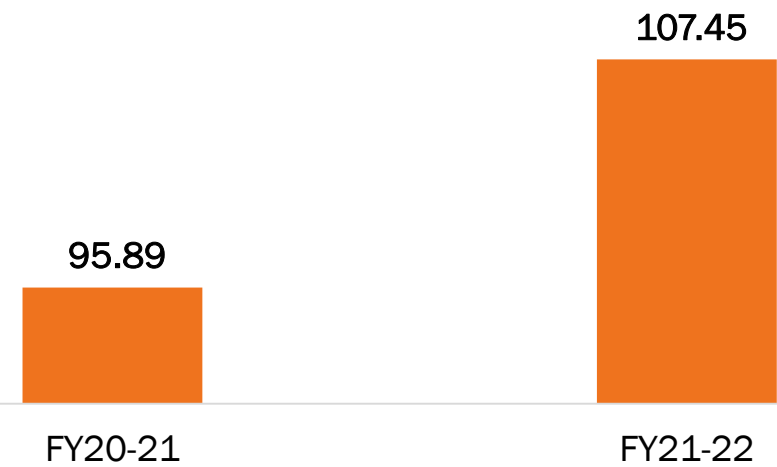
Consulting Income



Surcharge

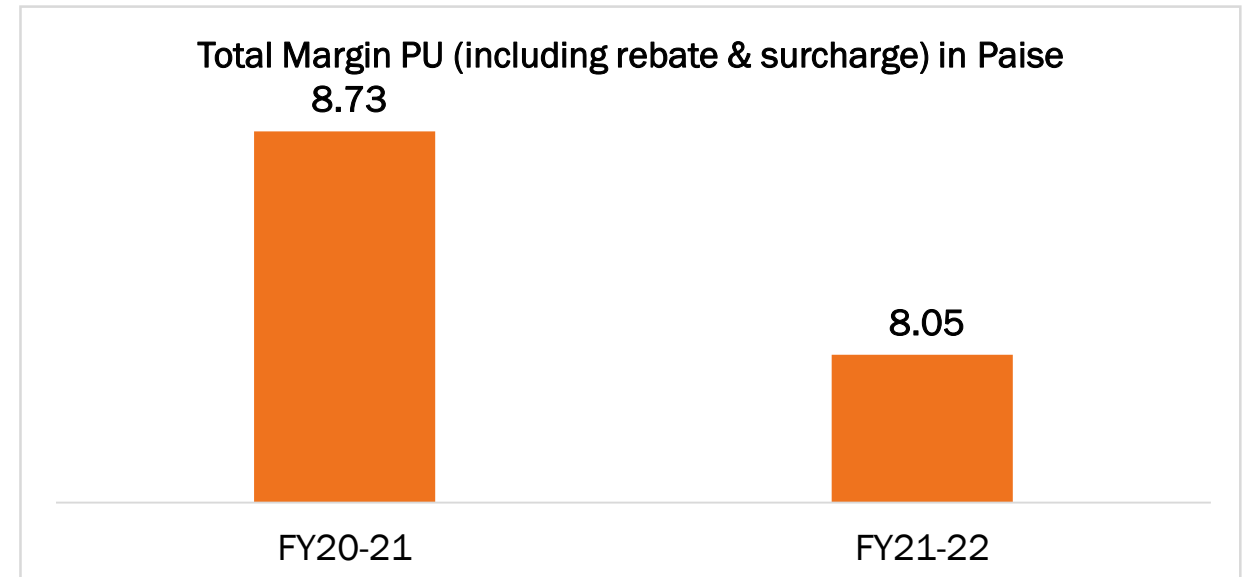
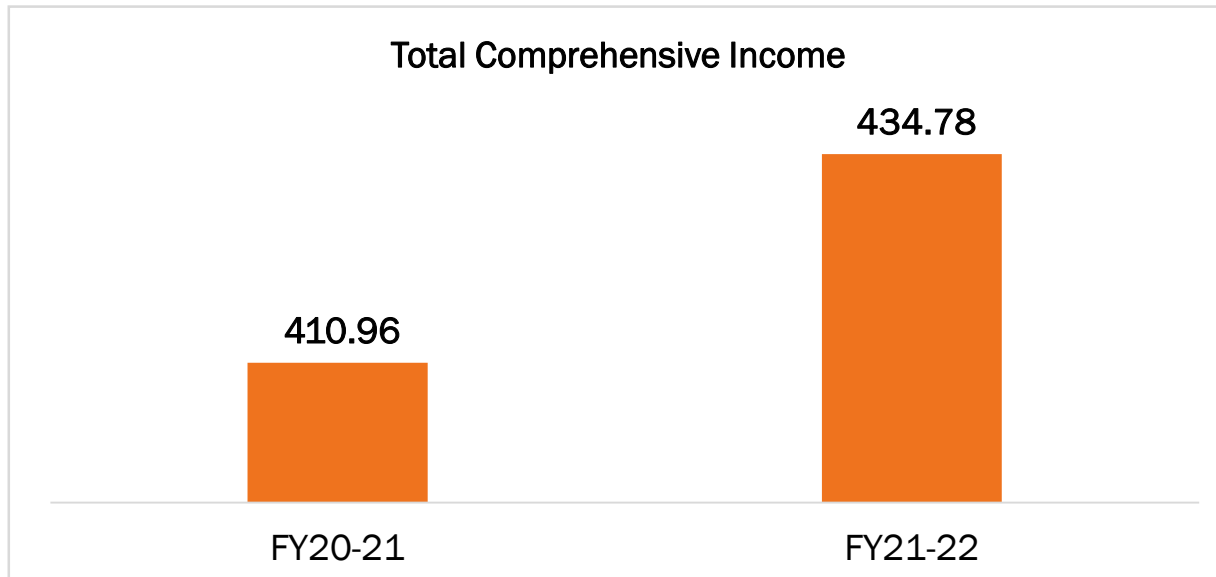
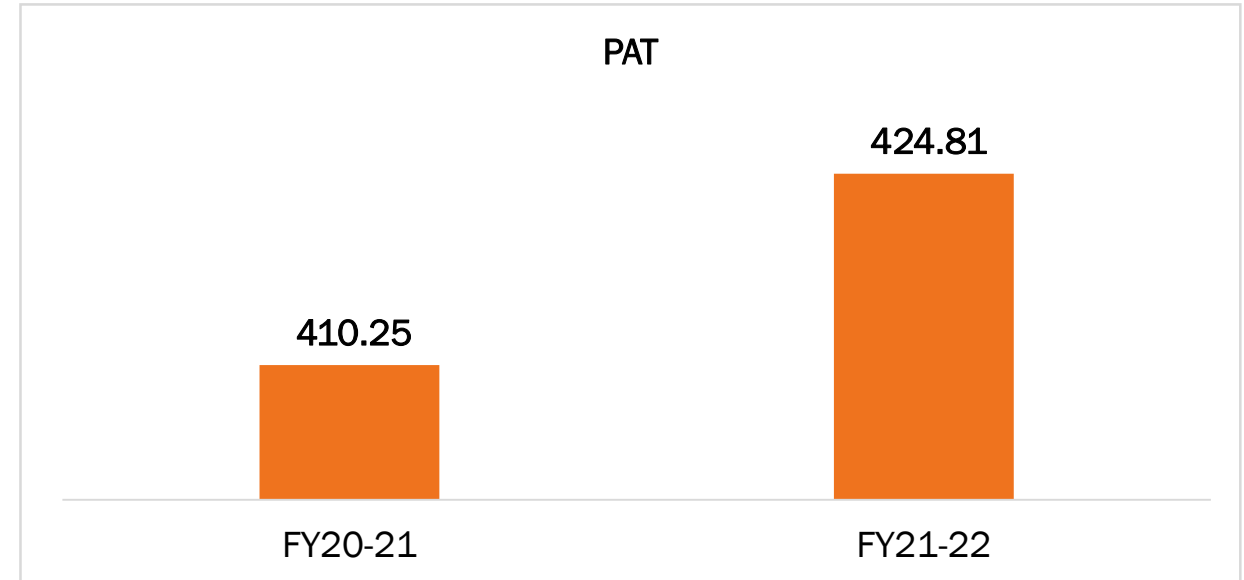
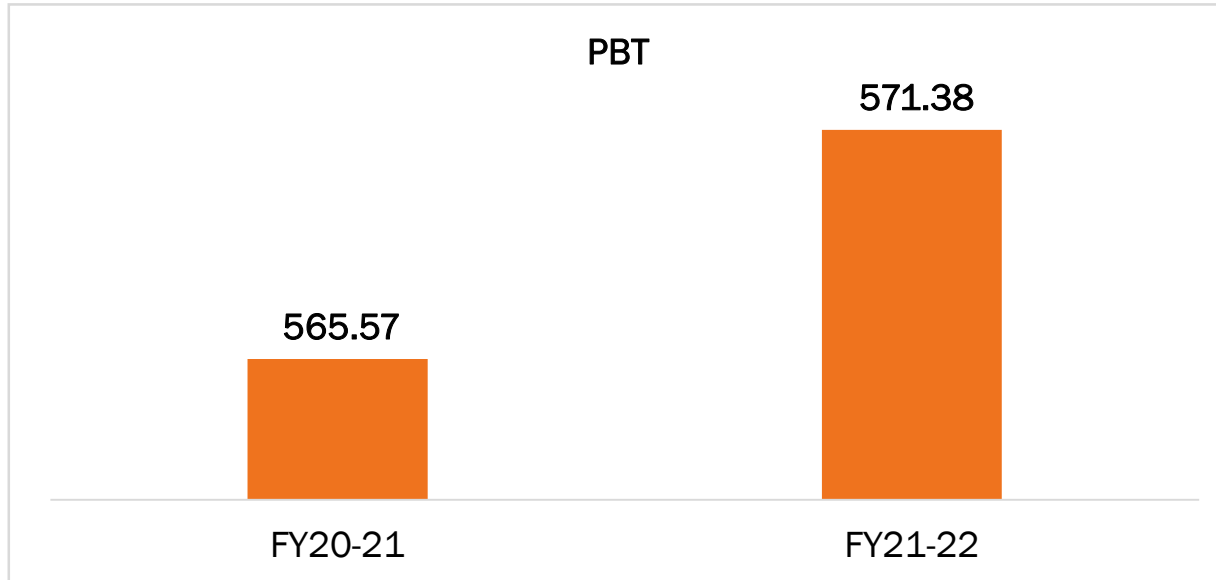


Rebate

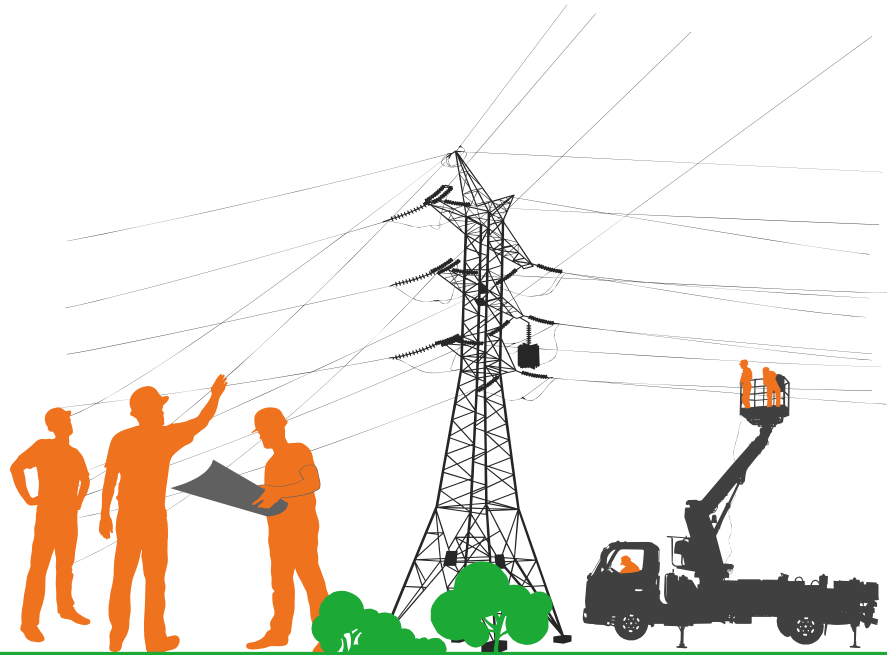
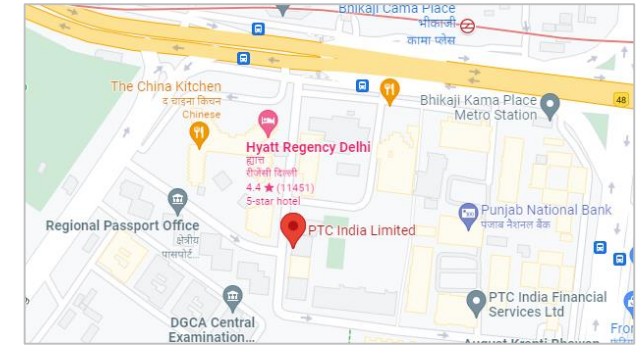




Amount in ₹ Crores



# Thank You



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