



PTC India

**INVESTOR PRESENTATION
Q2 & H1 FY 2021-22**

Two overlapping squares, one orange and one green, in the top-left corner.

Our Vision

“To be a frontrunner in power trading by developing a vibrant power market and striving to correct market distortions”

Our Mission

- **Promote Power Trading to optimally utilize the existing resources**
- **Develop Power Market for market based investments into the Indian Power Sector**
- **Facilitate exchange of power with neighboring countries**

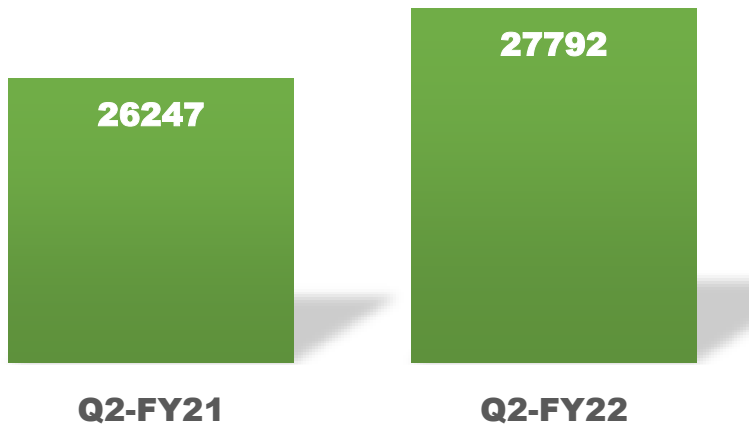
PERFORMANCE REVIEW



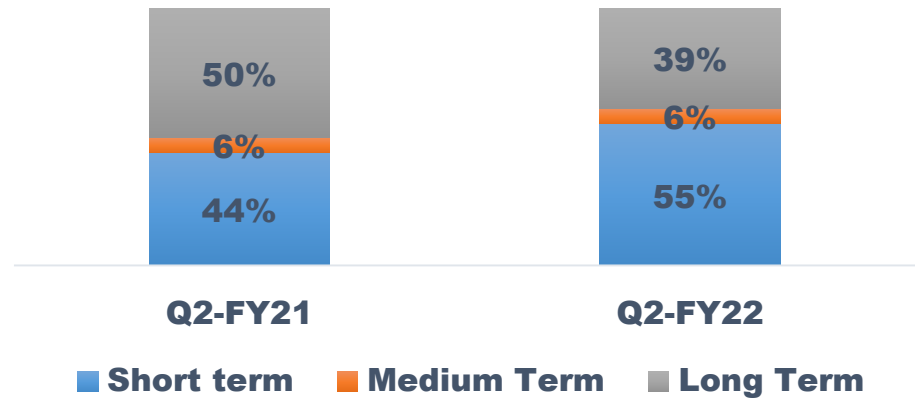
Q2- FY 22 (Standalone) - Business



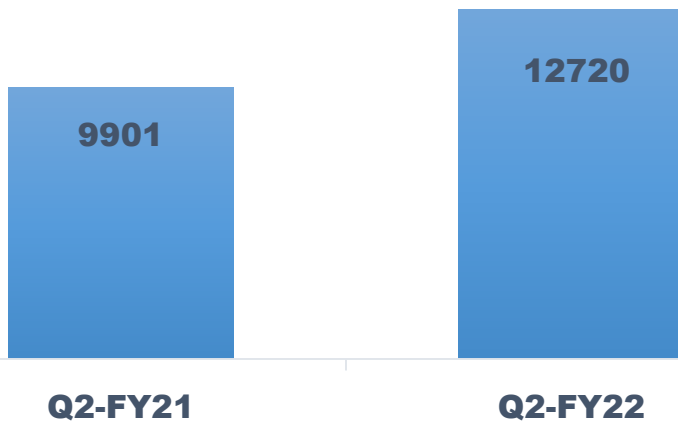
Total Volumes (MUs)



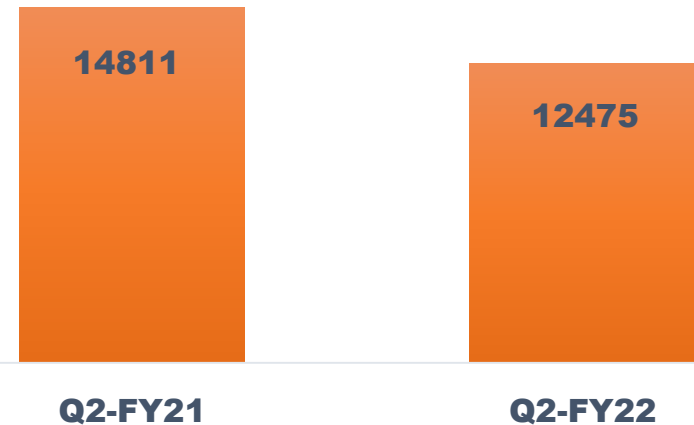
Volume Mix



Bilateral - Exchange



Long & Medium

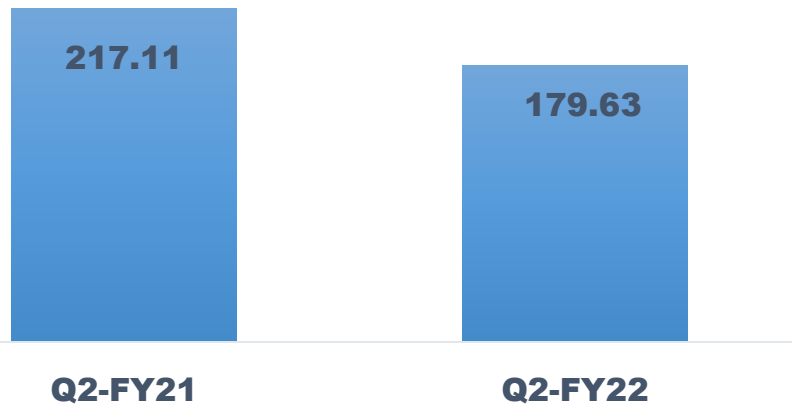


Q2- FY 22 (Standalone) - Financial

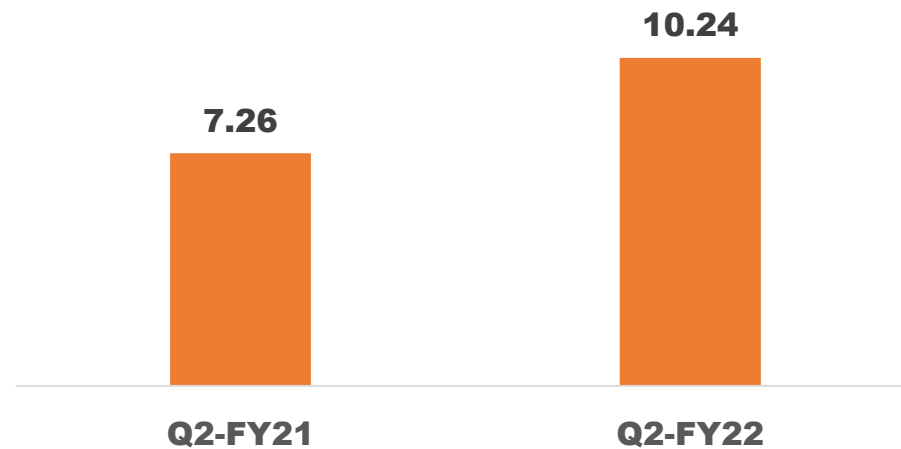
Amount in ₹ Crores



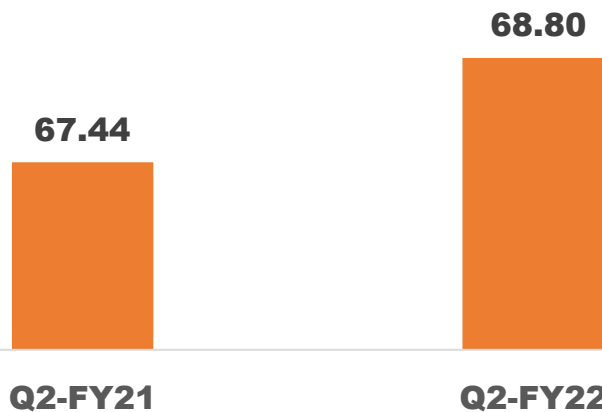
Total Operating Margin



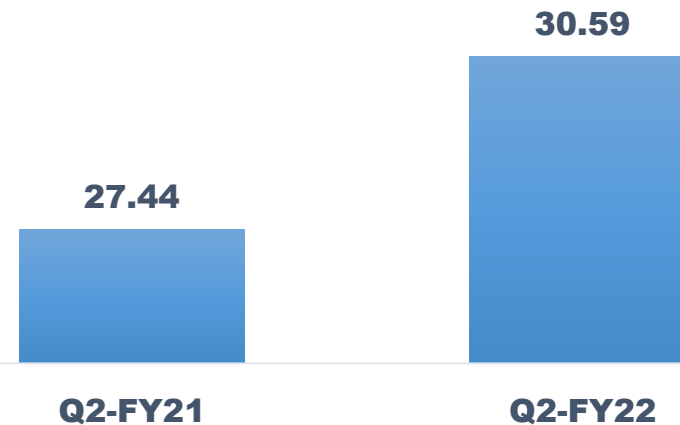
Consulting Income



Surcharge



Rebate



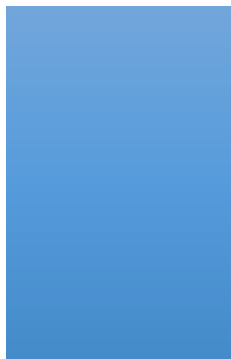
Q2-FY 22 (Standalone) - Financial

Amount in ₹ Crores



PBT

216.39



Q2-FY21

151.06



Q2-FY22

PAT

166.19



Q2-FY21

112.76



Q2-FY22

Total Comprehensive Income

166.21



Q2-FY21

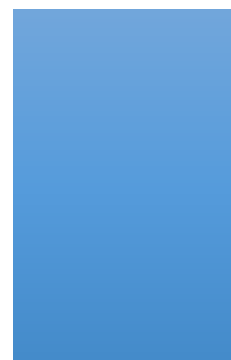
112.65



Q2-FY22

Total Margin P.U in paise*

8.27



Q2-FY21

6.46



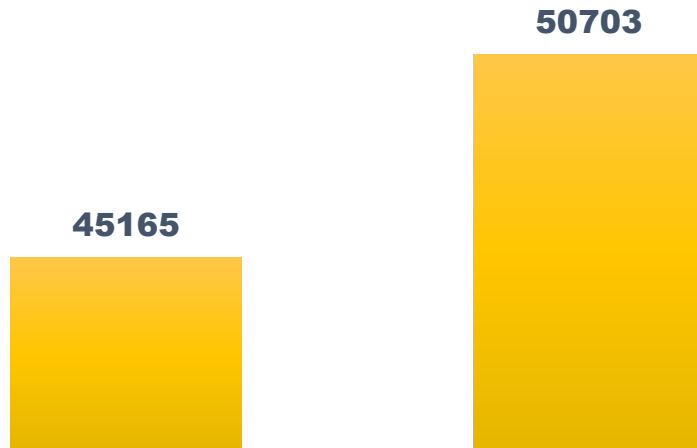
Q2-FY22

*: includes rebate & surcharge

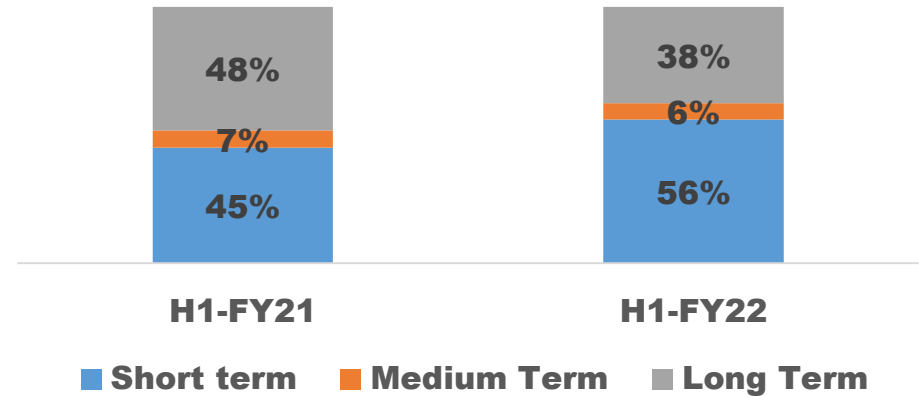
H1- FY 22 (Standalone) - Business



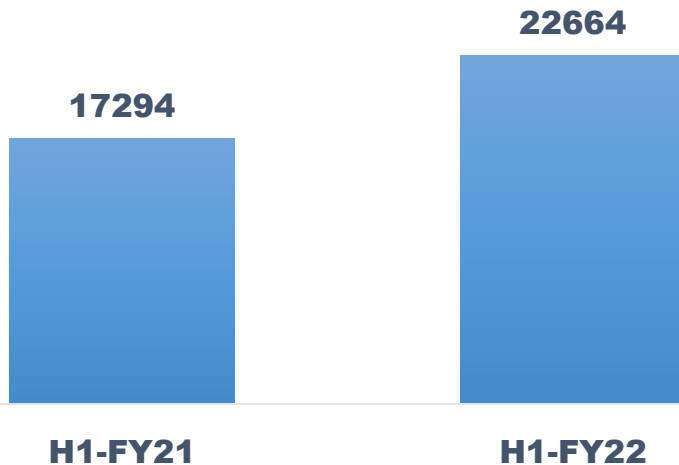
Total Volumes in MU



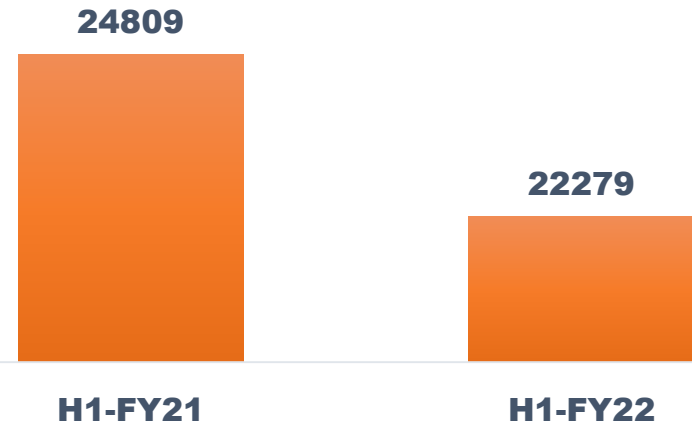
Volume Mix



Short Term - Exchange



Long & Medium

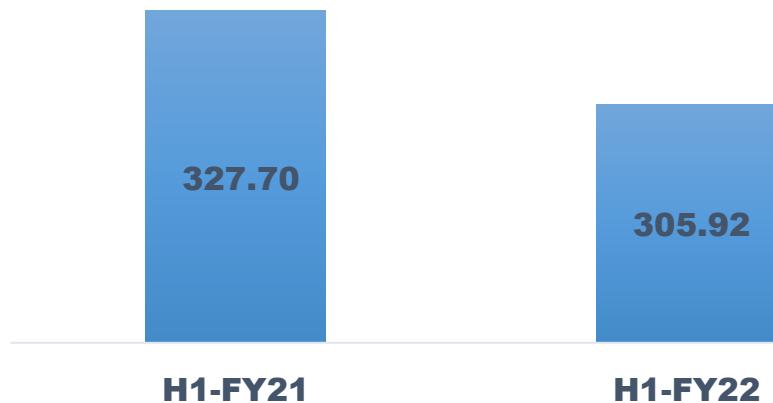


H1- FY 22 (Standalone) - Financial

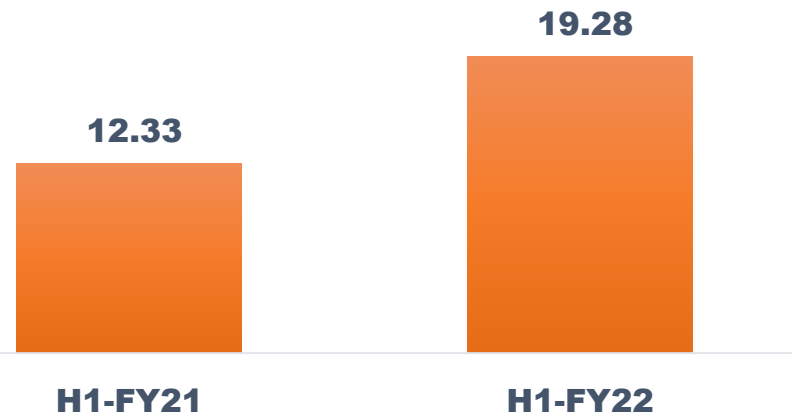
Amount in ₹ Crores



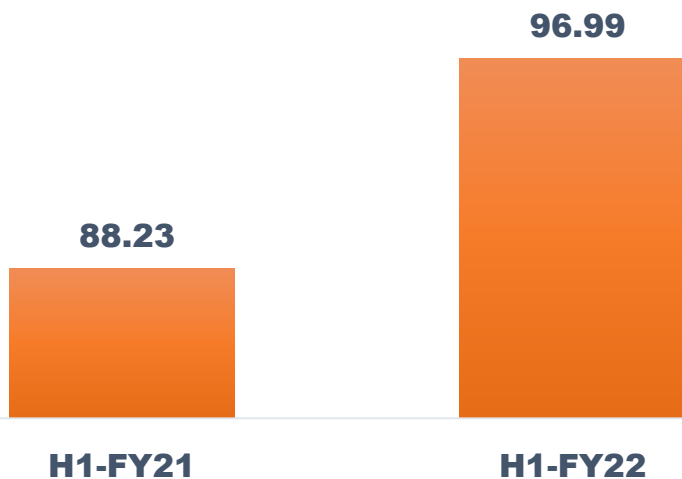
Total Operating Margin



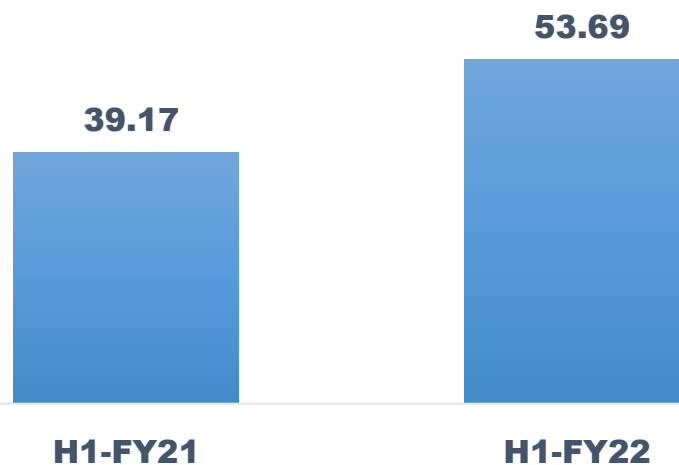
Consulting Income



Surcharge



Rebate

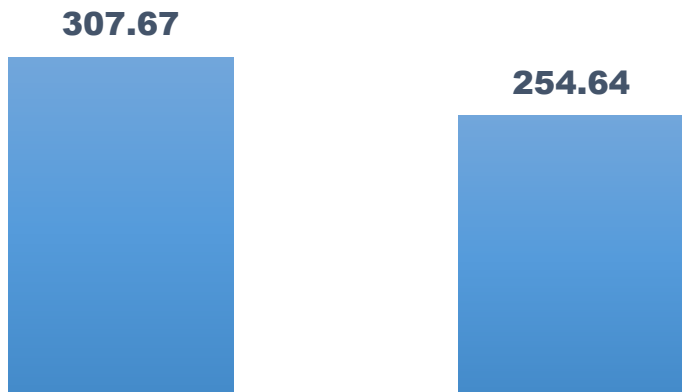


H1-FY 22 (Standalone) - Financial

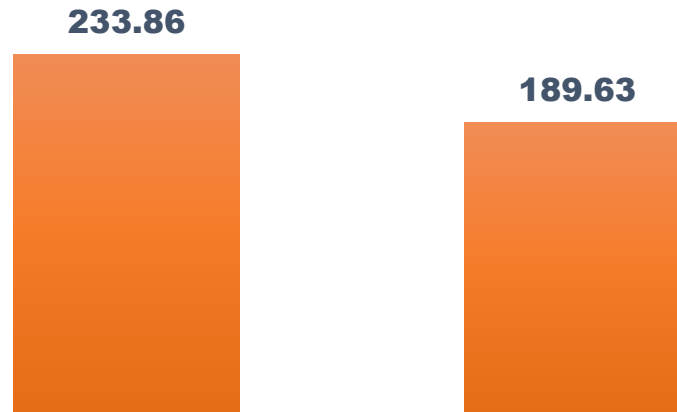
Amount in ₹ Crores



PBT



PAT



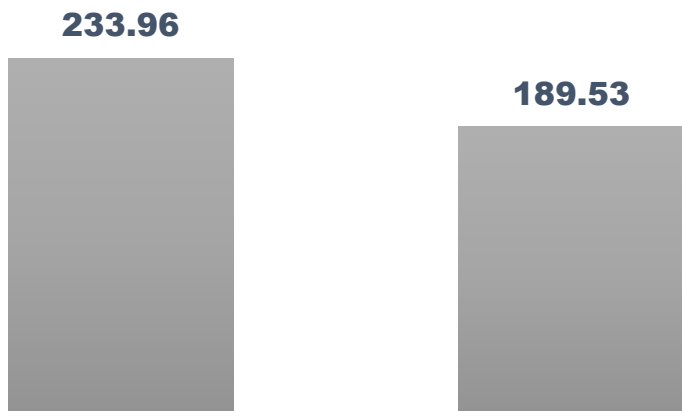
H1-FY21

H1-FY22

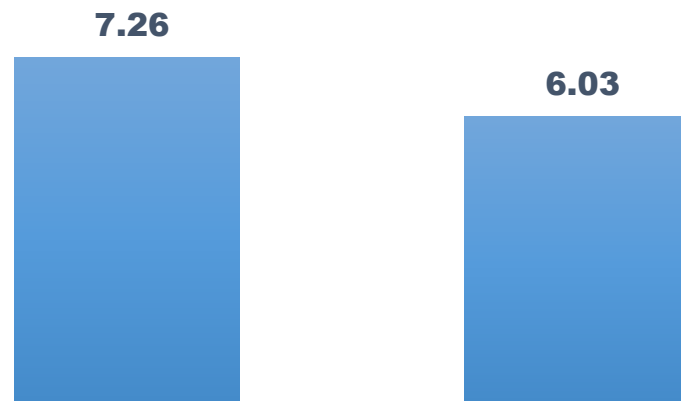
H1-FY21

H1-FY22

Total Comprehensive Income



Total Margin PU in Paise*



H1-FY21

H1-FY22

H1-FY21

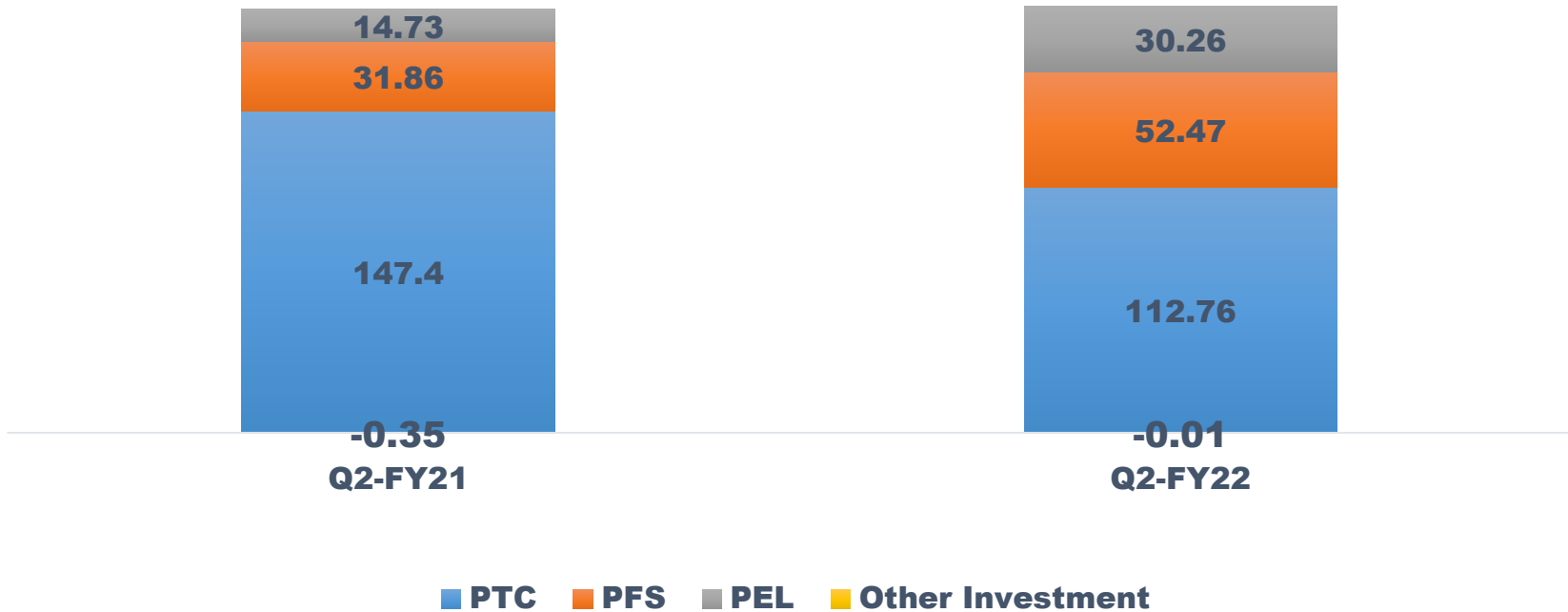
H1-FY22

*: includes rebate & surcharge

Q2- FY 22 (Consolidated) Financial



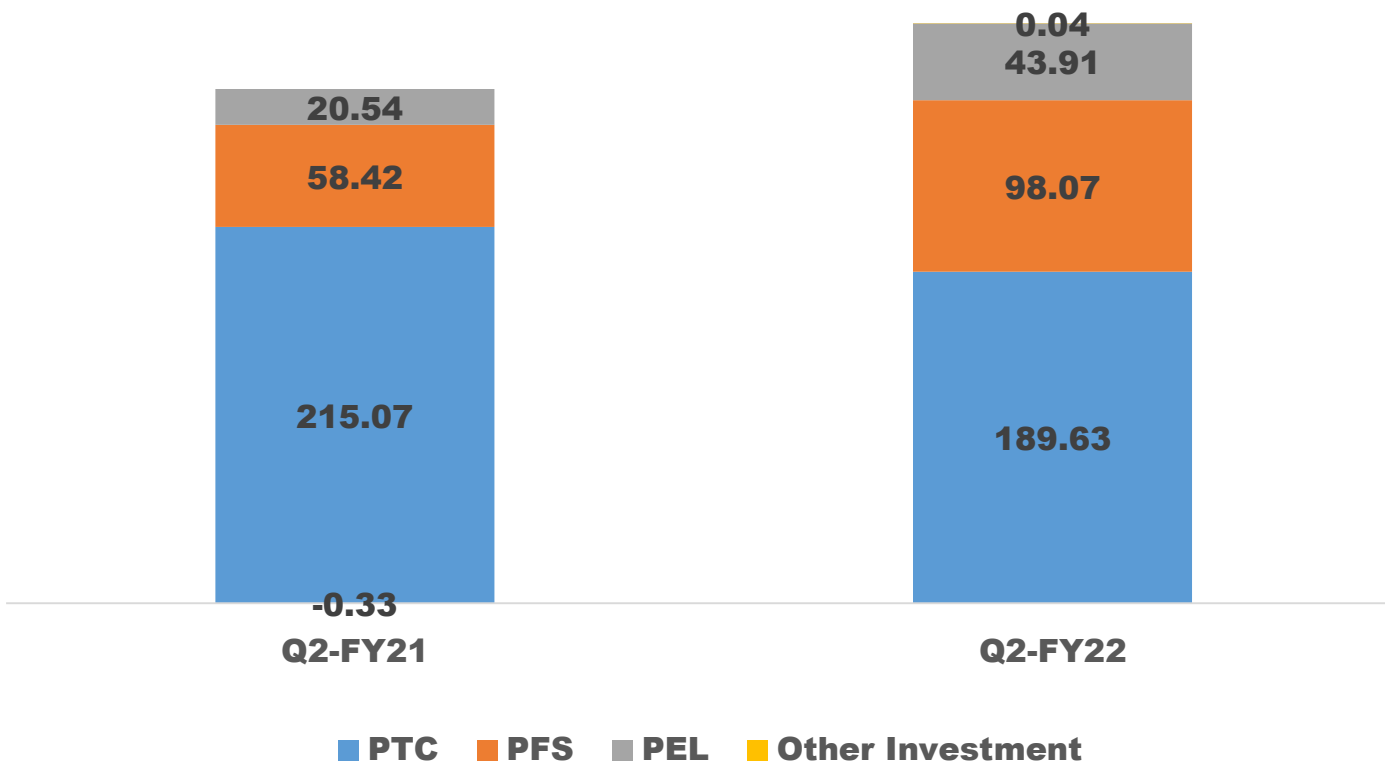
Group Profitability in ₹ Crores



H1- FY 22 (Consolidated) Financial



Group Profitability (PAT) in ₹ Crores



Q2- FY22 (STANDALONE) P&L (Quarter Ending Sep 30, 2021)



(₹ in crore)

Particulars	Quarter Sep 2021	Quarter Sep 2020	Difference (%)
Revenue from operations			
Revenue from operations	5,006.31	5,537.81	-9.60%
Other operating revenue	117.69	86.69	35.76%
Total revenue from operation	5,124.00	5,624.50	-8.90%
Other Income	0.92	21.53	-95.73%
Total Income	5,124.92	5,646.03	-9.23%
Expenses			
Purchases	4,895.48	5,388.14	-9.14%
Operating expenses	40.27	13.22	204.61%
Employee benefit expenses	13.43	10.32	30.14%
Finance costs	9.30	5.32	74.81%
Depreciation and amortization expenses	0.89	0.69	28.99%
Other expenses	14.49	11.95	21.26%
Total expenses	4,973.86	5,429.64	-8.39%
Profit before exceptional items and tax	151.06	216.39	-30.19%
Exceptional items	-	-	NA
Profit Before Share of Profit/(Loss) of Associates and Tax	151.06	216.39	-30.19%
Tax expenses	38.30	50.20	-23.71%
Net Profit for the period	112.76	166.19	-32.15%
Total other comprehensive income, net of tax	(0.11)	0.02	-650.00%
Total comprehensive income for the period	112.65	166.21	-32.22%

Q2- FY22 (STANDALONE) P&L (Half year Ending Sep 30, 2021)



(₹ in crore)

Particulars	HY Sep 2021	HY Sep 2020	Difference (%)
Revenue from operations			
Revenue from operations	9,576.12	9,771.56	-2.00%
Other operating revenue	169.11	115.32	46.64%
Total revenue from operation	9,745.23	9,886.88	-1.43%
Other Income	1.74	25.05	-93.05%
Total Income	9,746.97	9,911.93	-1.66%
Expenses			
Purchases	9,367.19	9,532.09	-1.73%
Operating expenses	56.34	16.62	238.99%
Employee benefit expenses	26.71	20.68	29.16%
Finance costs	14.78	11.20	31.96%
Depreciation and amortization expenses	1.64	1.27	29.13%
Other expenses	25.67	22.40	14.60%
Total expenses	9,492.33	9,604.26	-1.17%
Profit before exceptional items and tax	254.64	307.67	-17.24%
Exceptional items	-	-	NA
Profit Before Share of Profit/(Loss) of Associates and Tax	254.64	307.67	-17.24%
Tax expenses	65.01	73.81	-11.92%
Net Profit for the period	189.63	233.86	-18.91%
Total other comprehensive income, net of tax	(0.10)	0.10	-200.00%
Total comprehensive income for the period	189.53	233.96	-18.99%

Q2-FY22 (CONSOLIDATED) P&L (Quarter Ending Sep 30, 2021)



(₹ in crore)

Particulars	Quarter Sep 2021	Quarter Sep 2020	Difference %
Revenue from operations			
Revenue from operations	5,333.09	5,904.07	-9.67%
Other operating revenue	139.74	100.56	38.96%
Total revenue from operation	5,472.83	6,004.63	-8.86%
Other Income	1.51	6.76	-77.66%
Total Income	5,474.34	6,011.39	-8.93%
Expenses			
Purchases	4,895.48	5,388.14	-9.14%
Impairment of financial instrument	17.22	41.06	-58.06%
Operating expenses	49.54	21.82	127.04%
Employee benefit expenses	19.32	15.03	28.54%
Finance costs	186.45	233.55	-20.17%
Depreciation and amortization expenses	25.29	25.01	1.12%
Other expenses	19.53	20.89	-6.51%
Total expenses	5,212.83	5,745.50	-9.27%
Profit before exceptional items and tax	261.51	265.89	-1.65%
Exceptional items	-	-	-
Profit Before Share of Profit/(Loss) of Associates and Tax	261.51	265.89	-1.65%
Share of Profit / (Loss) of Associates	(0.01)	(0.35)	-97.14%
Profit Before Tax	261.50	265.54	-1.52%
Tax expenses	66.02	71.90	-8.18%
Net Profit for the period	195.48	193.64	0.95%
Total other comprehensive income, net of tax	(3.74)	(0.02)	18600.00%
Total comprehensive income for the period	191.74	193.62	-0.97%

Q2-FY22 (CONSOLIDATED) P&L (Half year Ending Sep 30, 2021)



(₹ in crore)

Particulars	HY Sep 2021	HY Sep 2020	Difference %
Revenue from operations			
Revenue from operations	10,211.49	10,493.31	-2.69%
Other operating revenue	219.84	142.10	54.71%
Total revenue from operation	10,431.33	10,635.41	-1.92%
Other Income	3.00	17.26	-82.62%
Total Income	10,434.33	10,652.67	-2.05%
Expenses			
Purchases	9,367.19	9,532.09	-1.73%
Impairment of financial instrument	35.52	81.64	-56.49%
Operating expenses	75.13	33.87	121.82%
Employee benefit expenses	37.69	29.97	25.76%
Finance costs	389.27	481.11	-19.09%
Depreciation and amortization expenses	50.28	49.87	0.82%
Other expenses	34.85	36.46	-4.42%
Total expenses	9,989.93	10,245.01	-2.49%
Profit before exceptional items and tax	444.40	407.66	9.01%
Exceptional items	-	-	-
Profit Before Share of Profit/(Loss) of Associates and Tax	444.40	407.66	9.01%
Share of Profit / (Loss) of Associates	0.04	(0.33)	-112.12%
Profit Before Tax	444.44	407.33	9.11%
Tax expenses	112.79	113.63	-0.74%
Net Profit for the period	331.65	293.70	12.92%
Total other comprehensive income, net of tax	8.91	(1.18)	-855.08%
Total comprehensive income for the period	340.56	292.52	16.42%



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