



Mumbai, 20<sup>th</sup> October, 2011

**Press Release**

**Financial Results for the Quarter ended 30<sup>th</sup> September, 2011**

Particulars	(₹ in crores)		
	Q2FY'12	Q2FY'11	Q1FY'12
Net Sales	3,910	3,215	4,365
PBIT	685	476	1,254
PAT	279	116	683

UltraTech Cement Limited, an Aditya Birla Group Company, today announced its unaudited financial results for the quarter ended 30<sup>th</sup> September, 2011.

**Financials**

Net Sales stood at ₹ 3,910 crores as compared to ₹ 3,215 crores in the corresponding period of the previous year. Profit before Interest, Depreciation and Tax is ₹ 685 crores and Profit after Tax is ₹ 279 crores vis-a-vis ₹ 476 crores and ₹ 116 crores respectively, in the corresponding period of the previous year.

Although year-on-year performance indicates an improvement on account of a lower base effect, on a sequential basis the Company's performance was subdued, given the lower demand, lower realisation and substantial increase in costs.

The combined domestic cement and clinker sales of grey cement was 8.94 MnT (8.76 MnT) while it was 2.19 LmT (1.92 LmT) for white cement and wall care putty.

The overall economic slowdown impacted the Company's performance during the quarter. Variable cost rose by 14% because of the increase in input and energy costs. The 30% increase in the price of domestic coal, continuous rise in prices of imported coal together with escalation of freight costs due to the diesel price hike have constrained the Company's performance.

**Outlook**

The surplus scenario is likely to continue over the next 2 to 3 years. At the same time, growing input costs will result in a squeeze in margins.



**UltraTech Cement Limited**

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