

Date: 08.09.2025

To,
The National Stock Exchange of India
Ltd,
Exchange Plaza,
Bandra – Kurla Complex,
Bandra (E),
Mumbai – 400 051
NSE EQUITY SYMBOL: **PRUDENT**

To,
BSE Limited,
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai- 400 001
SCRIPT CODE: **543527**

ISIN: **INE00F201020**

Sub.: Investor Presentation on Acquisition of Mutual Fund Distribution Business of Indus Capital.

Dear Sir/Madam,

Pursuant to SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith a copy of Investor Presentation on Acquisition of Mutual Fund Distribution Business of Indus Capital.

The same will also be available on the website of the Company at www.prudentcorporate.com.

Please take the same into your records and do the needful.

Thanking you,

Yours Faithfully,

For, Prudent Corporate Advisory Services Limited

Kunal Chauhan
Company Secretary
Membership No: FCS-13492

Encl.: As Stated



Prudent

— Money through wisdom —

A diversified play in wealth management

Driving Growth; Prudent Acquires Indus Capital



Building Strength **Together**

About Indus Capital

Scale & Reach

Mutual Fund AUM	₹2,030 crore
PMS - AIF AUM	₹145 crore
Equity AUM Share	95%
Monthly SIP Book	₹10.83 crore (0.53% of AUM)
Active Families	3,571 families
Growth Track Record	AUM CAGR: 24.7% (FY21–FY25) Commission CAGR: 30.6% (FY21–FY25)

The business is powered by **15 experienced relationship managers** under the leadership of a professional Business Head.

Prudent
— Money through wisdom —

Leadership Team



Mr. Sanjay Sanghvi
Founder



Mr. Gaurav Gupta
Business Head

Financials: Indus Capital

Particulars	April - July 2025	12 Months (Annualized)	MF Assets in Cr
Mutual Fund Commission (in Lakhs)	717.5	2152.5	2030.00
Profit Before Tax (in Lakhs)	510.4	1531.3	
	April - July 2025	12 Months (Annualized)	PMS-AIF Assets in Cr
PMS-AIF Commission Income (in Lakhs)	35.0	105.0	145.00
Profit Before Tax (in Lakhs)	17.5	52.5	
Total Commission Income	752.5	2257.5	Total Assets
Total Profit Before tax	527.9	1583.8	2175.00
Tax @ 25.18%	132.9	398.8	
Profit After Tax	395.0	1185.0	
Total Cash Consideration (in Cr) (Upfront + Deferred)		113.75	
Multiple offered		9.60	
Special Consideration (in Cr) *		10.00	

* On achieving 3000 cr AUM as per BTA.

Leadership Perspective: On Business Synergies

Prudent
— Money through wisdom —



Building Strength **Together**

Commenting on the acquisition, Mr. Sanjay Sanghvi, Founder of Indus, said:

"Over the years, Indus Capital has been built on a simple promise—do right for the client. By becoming part of Prudent, it gives our investors a wider product shelf through Fundzbazar and a stronger, more reliable tech and service backbone, while preserving the relationships and advice they value. Our team will continue to serve clients with the same accountability, now with better tools and deeper research to scale outcomes. I'm excited about the growth runway this creates for our clients as we take the business to its next phase."



Sanjay Sanghvi
Founder

Commenting on the acquisition, Mr. Sanjay Shah, CMD of Prudent, said:

"Indus Capital has built a highly respected franchise with strong equity-focused assets, resilient SIP flows, and a professional team that mirrors Prudent's commitment to long-term client relationships. The acquisition will not only accelerate our retail expansion but will also be immensely cash accretive for our shareholders. With this strategic step, we reinforce our vision of becoming India's most trusted and scalable retail wealth management platform."



Sanjay Shah
Chairman & Managing
Director

DISCLAIMER

The data mentioned in the presentation provided for general information purpose only. The information contained in the presentation is accurate only as of the date it was originally issued. The figures mentioned in the data are rounded off. Prudent Corporate Advisory Services Ltd (“**Prudent**” or the Company) strictly denies the responsibilities of any obligation to update the information contained in such presentations after the date of their issuance.

This presentation and the following discussion may contain “**forward looking statements**” by Prudent that are not historical in nature. These forward-looking statements, which may include statements relating to future results of operations, financial condition, business prospects, plans and objectives, are based on the current beliefs, assumptions, expectations, estimates, and projections of the management of Prudent about the business, industry and markets in which Prudent operates.

These statements are not guarantees of future performance, and are subject to known and unknown risks, uncertainties, and other factors, some of which are beyond **Prudent’s** control and difficult to predict, that could cause actual results, performance or achievements to differ materially from those in the forward-looking statements. Such statements are not, and should not be construed, as a representation as to future performance or achievements of Prudent.

In particular, such statements should not be regarded as a projection of future performance of Prudent. It should be noted that the actual performance or achievements of Prudent may vary significantly from such statements.

Thank You

Prudent

— Money through wisdom —

Prudent Corporate Advisory Services Ltd
Mr. Parth Parekh
e-mail: parth.parekh@prudentcorporate.com
Mob: 9819878413

www.prudentcorporate.com
<https://www.fundzbazar.com>

DICKENSON

Mr. Manoj Saha
e-mail: prudent@dickensonworld.com
Mob: 9819860835

