



August 07, 2025

To,

The Listing Department,
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai - 400 001.

To,

The Listing Department
National Stock Exchange of India Limited
Exchange Plaza, Plot No. C/1, G Block,
Bandra-Kurla Complex
Bandra (East), Mumbai-400 051.

Scrip Code : 532613

Trading Symbol : VIPCLOTHNG

Sub: Investor Presentation on the Un-audited Financial Results for the First Quarter ended on June 30, 2025.

Pursuant to Regulation 30 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015, we enclose herewith the Investor Presentation on the Un-audited Financial Results of the Company for the First Quarter ended on June 30, 2025.

The Investor Presentation has been uploaded on the website of the Company www.vipclothing.in

This is for your information and record.

Thanking you.

Yours faithfully,

For **VIP Clothing Limited**

Rahul Soni

Company Secretary and Compliance Officer
Membership No.: A61305

Encl: A/a

VIP Clothing Limited

CIN: L18101MH1991PLC059804

Registered office: C-6, Road No.22, MIDC, Andheri (East), Mumbai -400 093.

Phone: 022 - 40209000/1/2/3/4/5

Email- id: investor.relations@vip.in; Website: www.vipclothing.in

EARNING RELEASE

Q1 FY 2026 | 6th AUGUST 2025

BSE : 532613 | NSE : VIPCLOTHNG



Frenchie

feeling

LEADER

Brat

RIVOLTA

About VIP Clothing Ltd

- Incorporated in 1991 and headquartered in Mumbai, VIP Clothing Ltd. ("VIP" or "the Company") led the way in establishing India's branded innerwear market, with a focus on comfort and quality.
- The company is involved in the manufacturing, marketing, and distribution of men's and women's innerwear and socks under the brand names VIP, Frenchie, Feelings, and Leader.
- VIP boasts an in-house manufacturing facility in Tamil Nadu, which is certified with TUV-ISO 9000, highlighting the company's dedication to quality management systems and excellence in design, manufacturing, and delivery.
- VIP is one of India's leading intimate apparel companies, offering a range of intimate wear across various segments under multiple brands, with one of the most extensive sales and distribution networks for innerwear products.

Robust Distribution Network



10+
*E-commerce
platforms*



190+
*Marketing & Sales
Professionals*



3
*Warehouses in Mumbai,
Kolkata & Thingalur*



445+
Distributors



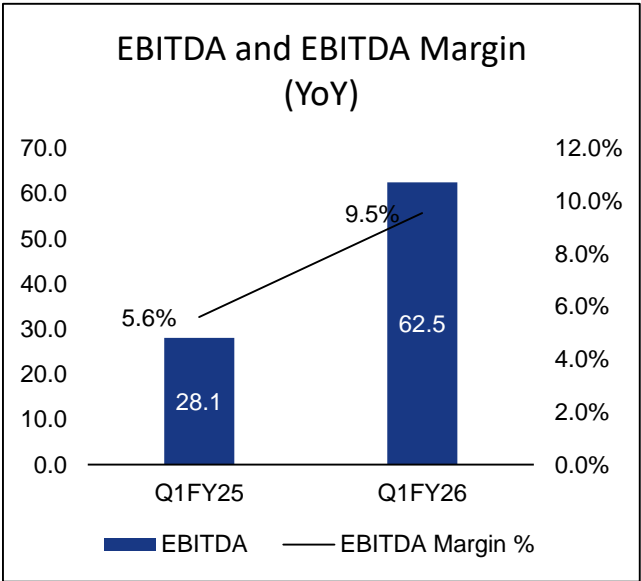
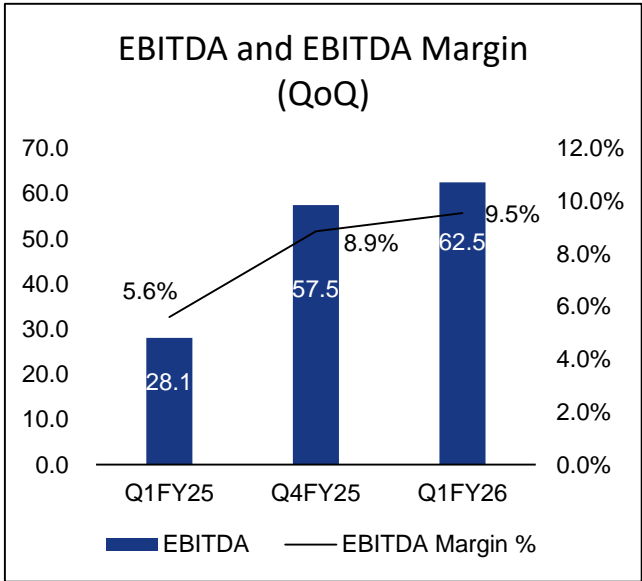
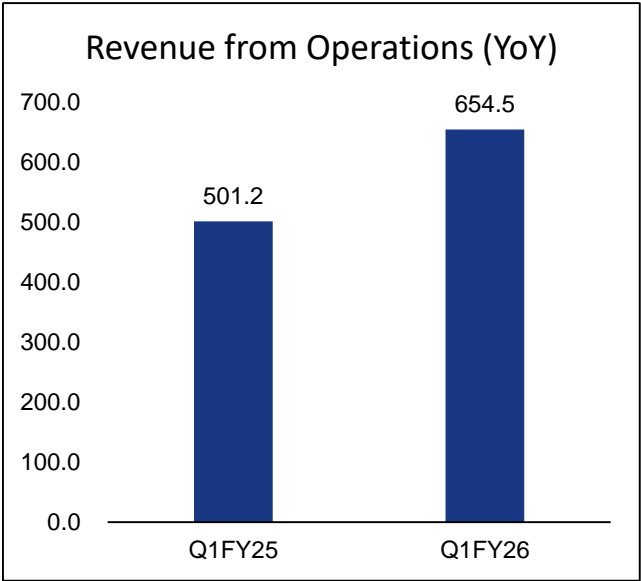
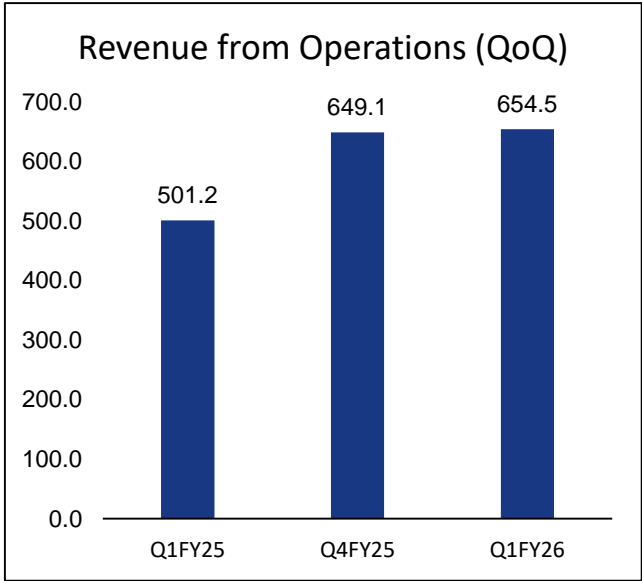
5
*Exclusive Brand
Outlets (EBOs)*



~ 40,000
Retailers

Key Financial Metrics

(Rs. In Mn)



Consolidate P&L Statement

Particulars (Rs. Mn)	Q1 FY26	Q1 FY25	YoY (%)	Q4 FY25	QoQ (%)
Revenue from Operations	654.5	501.2	30.6%	649.1	0.8%
Other Income	1.5	1.4		6.6	
Total Revenue	655.9	502.6	30.5%	655.7	0.0%
Total Expenses excluding Depreciation, Amortization, and Finance cost	592.0	473.1		591.6	
EBITDA (excl. Other Income)	62.5	28.1	122.4%	57.5	8.7%
EBITDA Margin %	9.5%	5.6%		8.9%	
Depreciation & Amortization	6.8	7.0		8.5	
Finance Cost	24.5	19.3		23.6	
PBT before exceptional items and tax	32.7	3.1		32.0	
Exceptional Items	-	-		-	
PBT	32.7	3.1		32.0	
Tax Expense	10.4	0.8		7.80	
PAT	22.2	2.3		24.2	
PAT Margin %	3.4%	0.5%		3.7%	
Diluted EPS	0.25	0.03		0.27	



Management Commentary

We are pleased to report a strong performance for Q1 FY26, reflecting the success of our ongoing transformation initiatives and effective strategic execution. Revenue for the quarter grew impressively by **30.6%** year-on-year, reaching **₹654.5M**, as compared to **₹501.2M** in Q1 FY25. Our EBITDA for the quarter surged to **₹62.5M**, representing a substantial increase of **122.4%** over the same period last year, when it stood at **₹28.1M**. The EBITDA margin improved to **9.5%**, underscoring the positive impact of disciplined cost control measures and enhanced operational efficiencies. PAT also recorded a significant rise, reaching **₹22.2M** in Q1 FY26, up from **₹2.3M** in Q1 FY25. PAT margins stood at **3.4%** for Q1 FY26. This performance reaffirms our commitment to driving profitable growth and long-term value creation.

As part of our premiumization strategy, we extended our flagship men's innerwear brand with the launch of the **Frenchie X collection in Kerala**. After successful rollouts in Mumbai, Pune, Goa, and Delhi, this expansion brought Frenchie X to over **140 outlets** nationwide, including **40+ stores across Kochi, Kozhikode, Thiruvananthapuram**, and key tier-II towns. Designed with cutting-edge fabrics, moisture-wicking finishes, and futuristic waistbands, Frenchie X meets the demand for high-performance innerwear suited to India's climate and lifestyle.

Building on this product-led momentum, we introduced the **Yuwa Series** our youth-centric innerwear line designed specifically for Gen Z and millennial consumers. With bold designs, expressive colors, and premium comfort, products like **Maxer, Azure, Ascent, Univo, and the newly launched One Up** cater to a generation that values individuality and authenticity. The Yuwa Series marks an important step in revitalizing the VIP brand and extending its appeal to younger audiences. It plays a critical role in our long-term vision to expand our demographic reach and reposition VIP Clothing as a modern, lifestyle-driven brand rooted in comfort and confidence.

To support both premiumization and youth engagement, our aggressive digital transformation has redefined how consumers access our products. Through strategic partnerships with **Blinkit, Swiggy Instamart, and Zepto**, we've made our flagship brands available within minutes to customers in major cities and emerging markets. These alliances reduce traditional overheads, unlock real-time consumer insights, and improve delivery speed making our operations leaner and more agile. Our Q-commerce integration is not just a distribution tool; it's a future-forward retail strategy that puts us in step with evolving consumer behaviors and solidifies our position as a digitally enabled brand for the modern Indian shopper.

Looking ahead, our company is confident in its strategic direction and committed to sustainable, innovation-driven growth. We will continue to invest in product development, expand our Omni channel presence, and deepen consumer engagement across geographies. With a strengthened financial foundation, sharper market focus, and future-ready brand portfolio, we are poised to unlock new opportunities and drive long-term value for our stakeholders. We remain focused on our mission to make VIP Clothing a trusted, premium, and progressive lifestyle brand for every Indian.

For further information on The Company, please visit: <https://www.vipclothing.in/>

Disclaimer:

Certain statements in this document may be forward looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local political or economic developments, technological risks, and many other factors that could cause our actual results to differ materially from those contemplated by the relevant forward-looking statements. VIP Clothing Limited will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstance

Contact Details:

Rahul Soni

VIP Clothing Limited

rahul.soni@vip.in

Contact: 022-40209000

Krunal Shah/ Vinayak Shirodkar

Captive IR Strategic Advisors Pvt Ltd

krunal@cap-ir.com / vinayak@cap-ir.com

Contact: +91 93724 67194 / +91 88282 97287