



August 07, 2025

The Listing Department

BSE Limited

Phiroze Jeejeebhoy Towers

Dalal Street

Mumbai 400 001

BSE SCRIP Code: 543425

The Listing Department

National Stock Exchange of India Limited

Exchange Plaza

Bandra Kurla Complex, Bandra (East)

Mumbai 400 051

NSE Symbol: MAPMYINDIA

Subject: Submission of Investor Presentation for Q1FY2026 Results.

Ref.: Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements)

Regulations, 2015

Dear Sir / Madam,

Please find attached herewith Investor Presentation for Q1FY2026 Results.

Kindly acknowledge the receipt of the same.

Thanking you.

Yours faithfully,

For C.E. Info Systems Limited

Saurabh Surendra Somani Company Secretary & Compliance Officer

Encl:

Investor Presentation



Mapmylndia C.E. Info Systems Ltd

Investor Presentation Q1FY2026





Q1FY2026 Performance

Management Commentary

Consolidated Financial Highlights (Q1FY26)

Segmental Revenue by Product: Map-led and IoT-led

Segmental Revenue by Markets: A&M and C&E

Shareholding Pattern



Management Commentary (1/2)

"MapmyIndia has started FY26 on a strong footing, delivering robust financial performance across key metrics in Q1. For Q1FY26, Year-on-year, the Revenue grew by 19.8% to ₹121.6 crore, while EBITDA rose by 30.6% to ₹55.9 crore, and PAT increased by 27.7% to ₹45.8 crore. In Q1FY26, EBITDA margin was 46.0% and PAT margin was 33.9%, underscoring the strength of our business model and operational efficiency. Our Map-led business remained the key growth engine, delivering a strong 26% year-on-year growth with EBITDA margins of 54.8% as against 50.1% in Q1FY25. The Company believing in long term prospect of its IoT business is increasing its shareholding in its IoT subsidiary Gtropy Systems Private Limited from 75.98% to 96.00%. Finally, Mappls DT Private Limited – a wholly owned subsidiary has been fully operationalised to serve the large & fast growing Digital Transformation and Digital Twin needs of the government and defence sector.

From an industry lens, our Automotive & Mobility Tech (A&M) revenue grew 24.4% year-on-year, supported by growing demand for our advanced automotive solutions. The Consumer Tech & Enterprise Digital Transformation (C&E) segment also performed well, registering a 16.1% year-on-year increase. We made meaningful progress in both new customer acquisitions and deepening engagements with existing clients through up-sell and cross-sell of innovative solutions. Notable wins and go-lives spanned across automotive OEMs, fleet operators, technology startups, traditional enterprises, and various government departments, including defence.

contd

Management Commentary (2/2)

"... With our focus on Live High definition Maps (HD Maps) – going beyond 2D and 3D Standard Definition maps, we have developed use cases for Autonomous driving and lane-level navigation experience. In August 2025, we entered into a strategic business agreement with Zepto, a leading quick commerce company where MapmyIndia SDK & APIs are utilised to enhance their customer and delivery experience. Additionally, the board has approved on August 7, 2025, a strategic financial investment of ₹25 Cr in Zepto. This investment will enhance the capabilities and adoption of our suite of solutions for the large and fast growing quick commerce industry. MapmyIndia continues to work with and enable all players in this sector.

Looking ahead, we are confident about the opportunities that lie ahead to achieve our revenue goal of ₹1000 Cr in FY28. The strong performance in Q1 reinforces our belief in the scalability and sustainability of our strategy. At the same time, we would like to communicate that the nature of this business is such that it should be observed more on a yearly basis rather than quarter on quarter. "

- Rakesh Verma, CMD

Consolidated Financial Highlights (Q1FY26)

YoY Q1FY26 Revenue grew 19.8% to ₹ 121.6 Cr, EBITDA grew 30.6% and PAT grew 27.7%. Q1FY26 EBITDA Margin was 46.0% and PAT Margin was 33.9%

INR Crores, unless otherwise mentioned	Q1FY26	Q1FY25	YoY Growth	FY25
Total Income	135.3	111.6	21.2%	515.7
Revenue from Operations	121.6	101.5	19.8%	463.3
EBITDA	55.9	42.8	30.6%	179.9
EBITDA Margin (%) 1	46.0%	42.1%	385 bps	38.8%
PAT	45.8	35.9	27.7%	147.6
PAT Margin (%) ²	33.9%	32.1%	178 bps	28.6%
Cash & cash equivalents (including financial instruments)	676.9	552.3		659.9

Revenue & profitability growth:

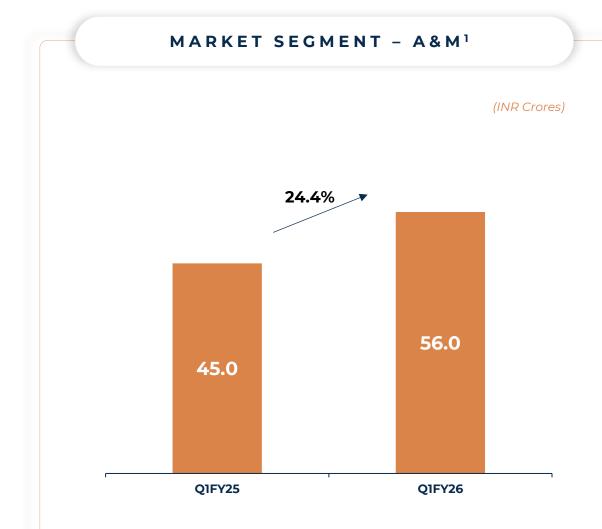
- Parameter Properties Pevenue Revenue from operations grew by 19.8% YoY, reaching ₹ 121.6 Cr in Q1FY26.
- ► EBITDA expansion: EBITDA surged by 30.6% YoY to ₹ 55.9 Cr, reflecting enhanced operational leverage.
- ➤ **High EBITDA Margin:** EBITDA margin improved to 46.0%, up from 42.1%, showcasing better revenue mix
- ➤ Sustained Profitability: PAT rose by 27.7% YoY to ₹ 45.8 Cr, with PAT margin expanding to 33.9%.

Product wise Highlights: Map-led and IoT-led

INR Crores, unless otherwise mentioned	Total Q1FY26	Map-led Q1FY26	Map-led Q1FY25	IoT-led Q1FY26	IoT-led Q1FY25
Revenue from Operations	121.6	98.2	78.0	23.4	23.5
Sale of Hardware	7.1	0	0	7.1	8.9
Sale of services*	114.5	98.2	78.0	16.3	14.6
EBITDA	55.9	53.8	39.1	2.0	3.7
EBITDA Margin (%)	45.9 %	54.8%	50.1%	8.7 %	15.7%

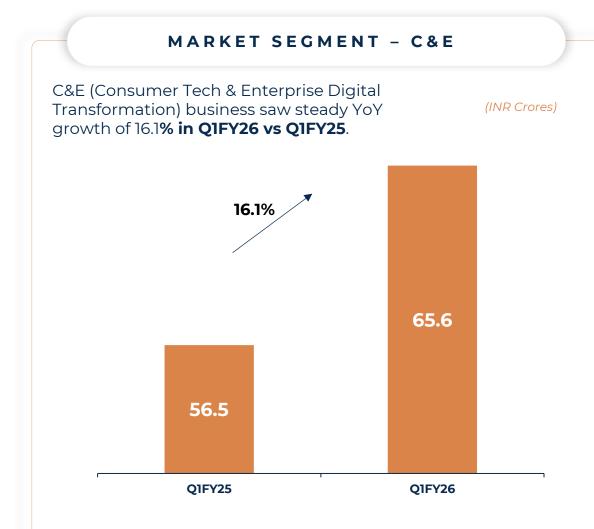
- Map-led revenue grew by 26% to 98.2 Cr in Q1FY26 from 78 Cr in Q1 FY25; and Map-led margins also saw a strong growth and increased to 54.8% in Q1FY26 compared to 50.1% in Q1FY25;
- IoT-led revenue has remained steady at 23.4 Cr in Q1FY26; IoT-led EBITDA margins were 8.7 % in Q1FY26 as against 15.7% in Q1FY25.

Market-wise Revenue – A&M



- A&M (Automotive & Mobility Tech) business saw a strong YoY growth of 24.4% in Q1FY26.
- Major wins during this quarter include winning a new vehicle programs from a leading car OEM and also from a leading EV OEM.
- Major Go-live in India includes 2-wheeler OEM; and Tata Motors Harrier.ev. Go-live in South East Asia with a Tier-1 supplier to a major Car OEM.
- New products released to support Linux based 2wheeler clusters for embedded Navigation experience;
- Productisation and release of High-definition (HD) maps to support vehicle validation and simulation use cases;
- Major IOT led product wins include EV Fleet Management solutions across multiple 2W and 4W Fleet companies, Driver monitoring and ADAS systems for logistics companies, Unified logistics monitoring win in an automotive OEM and Video telematics wins across automotive, people mobility and school segments

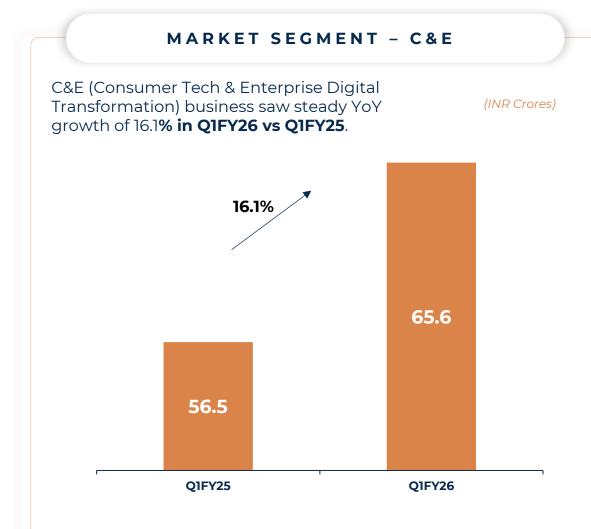
Market-wise Revenue - C&E



Corporate Business

- Key wins include a healthcare major using our analytics services for business expansion, a large QSR chain for setup of their logistics control tower, a global CRM software provider for our APIs, Cards providers for our location verification APIs; IoT Wins in Unified logistics monitoring expansion across cement customer; and Video telematics and vehicle health monitoring wins in 3PL segment
- Won business in SEA market from a large Oil and gas provider for our workmate, logistics planning and dispatch solution
- Key Go-lives include a large fleet bus operator for our video telematics offering and our APIs on their customer booking app, a gaming app went live with our Maps API services; leading MFI went live with our field force automation solutions and a private bank went live with our APIs on their lending platform
- Annuity business re-assured by our major e-commerce customer and finance services customer with renewal of the existing contract for multiple years ahead.

Market-wise Revenue – C&E (contd)



Government Business

New Wins

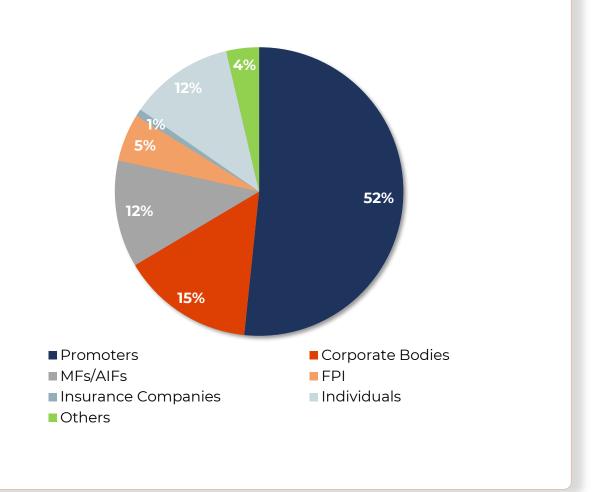
- Implementation of Police Dial 112 System in one of the states in Central India
- Consultancy Services for Development of Web-GIS Application in Town and Country Planning Department in one of the Southern states
- City CCTV Surveillance in One of the Western States
- Implementation of Vehicle Tracking System with Command & Control Center at Central Nodal Pollution Regulator
- Tech Stack for Head Mounted Display System for Combat for Defense Research agency

Go-lives

- Rake Monitoring System for Railway logistics PSU
- Highway Safety and Emergency Response System under Project CARE (Coordinated Accident Response and Relief) for Min of Health PSU

Shareholding Pattern

Top Non-Promoter Shareholders8	% Holding	
Phonepe Private Limited	13.7%	
Zenrin Co. Ltd	3.5%	
Tata Mutual Fund – Tata Small Cap Fund	3.3%	
ICICI Prudential	2.3%	
Franklin India Opportunities Fund	2.2%	
Motilal Oswal Large Cap Fund	1.2%	



Note: As on June 30, 2025

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Thank You



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