

YBL/CS/2025-26/133

October 18, 2025

National Stock Exchange of India Limited

Exchange Plaza, Plot no. C/1, G Block, Bandra - Kurla Complex Bandra (E), Mumbai - 400 051 NSE Symbol: YESBANK BSE Limited Corporate Relations Department P.J. Towers, Dalal Street Mumbai – 400 001 BSE Scrip Code: 532648

Dear Sir / Madam,

Sub.: Press Release and Investor Presentation on the Financial Results for the Quarter

(Q2) and half year ended on September 30, 2025

Ref.: Reg. 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations,

2015 ("Listing Regulations")

This is further to the Outcome of Board Meeting held on October 18, 2025, wherein the Bank had disclosed the Un-Audited Standalone and Consolidated Financial Results of the Bank for the Quarter (Q2) and half year ended on September 30, 2025, along with the Limited Review Report of the Joint Statutory Auditors of YES Bank Limited ("the Bank").

A Press Release and Investor Presentation on the Financial Results for the Quarter (Q2) and half year ended on September 30, 2025, is also enclosed herewith for appropriate dissemination.

The weblink of BSE Limited and National Stock Exchange of India Limited providing the above information is being hosted on the Bank's website <a href="www.yes.bank.in">www.yes.bank.in</a> pursuant to Listing Regulations, as amended

You are requested to take the same on record and acknowledge the receipt.

Thanking you,

Yours faithfully,

For YES BANK LIMITED

Sanjay Abhyankar Company Secretary

Encl: Press Release and Investor Presentation





Oct 18, 2025

### YES BANK ANNOUNCES FINANCIAL RESULTS FOR THE QUARTER ENDED SEP 30, 2025

#### **Key Highlights**

- Q2FY26 PAT at INR 654 Crs, up 18.3% Y-o-Y; Normalized for tax refunds in Q2FY25, PAT up ~30% Y-o-Y
  - RoA at 0.6% v/s. 0.5% in Q2FY25 & 0.8% in Q1FY26
  - NIM flat Q-o-Q at 2.5% and up 10bps Y-o-Y
    - Cost of Deposits lower by 40bps Y-o-Y and 20bps Q-o-Q at 5.7%
  - Non-Interest Income at INR 1,644 Crs up 16.9% Y-o-Y
  - Cost to Income Ratio at 67.1% v/s 73.0% in Q2FY25 and 67.1% in Q1FY26
  - Operating Costs at INR 2.649 Crs up only 0.6% Y-o-Y and down 4.2% Q-o-Q
- Operating Profit at INR 1,296 Crs up by 32.9% Y-o-Y. Normalized for Treasury Income,
   Operating Profit grew 31.8% Q-o-Q
- Balance Sheet growth gains traction; Deposit momentum continues
  - Total Deposits at INR 2,96,276 Crs up 6.9% Y-o-Y and 7.4% Q-o-Q
    - CASA Deposits grew 12.5% Y-o-Y; CASA Ratio at 33.7% up 170 bps Y-o-Y & 90 bps Q-o-Q
    - Retail & Branch Banking led Deposits growth at 13.7% Y-o-Y; Retail CASA at 39.6%
  - Advances crossed the milestone of INR 2.5 lacs Crs; Net Advances at INR 2,50,212
     Crs up 6.4% Y-o-Y and 3.8% Q-o-Q. Strong pickup in Disbursements across segments
- Asset Quality improves with Slippages lower Q-o-Q at 2.0% of Advances (v/s. 2.4% in Q1FY26) and PCR at 81.0% (v/s. 70.0% in Q2FY25 & 80.2% in Q1FY26); GNPA/ NNPA ratios stable Q-o-Q
- Credit Rating Upgrades: India Ratings & CRISIL upgraded Long Term rating to AA- from A (in Aug'25) with revision of outlook to 'Stable'
- Opened 43 new branches during FY26 so far out of the target of 80 branches for the full year
- SMBC becomes the largest Shareholder of the Bank, acquiring a stake of 24.2%. SBI continues to be a major shareholder with over 10% holding

Commenting on the results and financial performance, **Mr. Prashant Kumar, Managing Director & CEO, YES BANK** said, "The Bank delivered strong performance across key operating metrics during Q2FY26. Deposit growth momentum sustained, with continued outperformance relative to the industry, particularly in CASA deposits. Disbursements recorded healthy sequential growth, supported by broad-based traction across segments, including around 20% Q-o-Q growth in the Retail segment.

Asset quality further strengthened during the quarter, with decline in fresh slippages and overdue balances as well as an improvement in Provision Coverage Ratio. Net Interest Margin was broadly stable, aided by lower RIDF balances and deposit rate actions/ repricing, which largely offset the impact of asset repricing. Core fee income witnessed healthy growth, led by forex, loan processing fees, and third-party distribution, while operating expenses were tightly controlled, resulting in healthy growth in core operating profitability.

All these enabled the Bank to deliver an RoA of 0.7% for H1FY26 and we firmly remain on track to achieve the stated objective of 1% RoA by FY27."





#### **Financial Highlights**

#### **Profit and Loss**

- Q2FY26 NII at INR 2,301 Crs up 4.6% Y-o-Y
- NIM for Q2FY26 at 2.5% up 10bps Y-o-Y and flattish Q-o-Q, as reduction in balances
  of deposits made in lieu of PSL shortfall and deposit rate cuts/ repricing impact, largely
  offset the Asset repricing impact
- Non-Interest Income at INR 1,644 Crs, up 16.9% Y-o-Y. Normalizing for Treasury Income, Q2FY26 Non-Interest Income up 11.8% Y-o-Y and 18.2% Q-o-Q
- Operating Costs at INR 2,649 Crs up only 0.6% Y-o-Y and lower by 4.2% Q-o-Q, reflective of the tight control on Operating costs by the Bank
- Provision Costs (Non-Tax) at INR 419 Crs (0.4% of Avg. Assets) for Q2FY26
- Operating Profit for Q2FY26 at INR 1,296 Crs up 32.9% Y-o-Y. Normalized for Treasury Income, Operating Profit up 26.6% Y-o-Y and 31.8% Q-o-Q
- Net Profit for Q2FY26 at INR 654 Crs up 18.3% Y-o-Y
- Q2FY26 RoA at 0.6% v/s. 0.5% in Q2FY25 & 0.8% in Q1FY26; H1FY26 RoA at 0.7% v/s. 0.5% in H1FY25

#### **Balance Sheet**

- Net Advances at INR 2,50,212 Crs, registered growth of 6.4% Y-o-Y and 3.8% Q-o-Q. Strong pick up in Disbursements across segments on Q-o-Q basis:
  - Retail Disbursement up 19.8% Q-o-Q
  - Fresh Sanctions/ Limit Set-ups across both Commercial Banking & Corporate Banking have nearly doubled on Q-o-Q basis
- C/D ratio at 84.5% v/s. 84.8% in Q2FY25 and 87.4% in Q1FY26
- Total Deposits at INR 2,96,276 Crs grew 6.9% Y-o-Y and 7.4% Q-o-Q, with continued outperformance in CASA
  - CASA Ratio at 33.7% v/s. 32.0% in Q2FY25 and 32.8% in Q1FY26
  - CA balances grew 7.3% Y-o-Y and 21.1% Q-o-Q
  - SA balances grew 17.1% Y-o-Y and 3.2% Q-o-Q
  - New Retail CASA Accounts opened at ~2.54 lakhs in Q2FY26
- Average Quarterly LCR during the quarter remains healthy at 125.1%; LCR as on September 30, 2025, at 124.2%
- CET I Ratio stands at 13.9% v/s. 13.2% in Q2FY25 and 14.0% in Q1FY26
  - RWA to Total Assets at 71.7% v/s 70.7 % in Q2FY25 and 72.7% in Q1FY26
- Deposits made in lieu of prior period PSL shortfalls at INR 33,557 Crs lower 22.6% Y-o-Y and 8.8% Q-o-Q, now account for 7.8% of Total Assets; consequently, Borrowings down 20.9% Y-o-Y and 6.9% Q-o-Q

### PRESS RELEASE





#### **Asset Quality**

- GNPA Ratio at 1.6% in Q2FY26 flat both Y-o-Y and Q-o-Q
- NNPA Ratio at 0.3% in Q2FY26 down 20 bps Y-o-Y and flat Q-o-Q
- PCR at 81.0% in Q2FY26 v/s 70.0% in Q2FY25 and 80.2% in Q1FY26
- Gross Slippages for Q2FY26 at INR 1,248 Crs (2.0% of Advances) v/s. INR 1,458 Crs (2.4% of Advances) in Q1FY26.
- Total Recoveries & Upgrades for Q2FY26 at INR 854 Crs

#### Other Highlights/ Achievements

- SMBC becomes YES BANK's largest shareholder with a 24.2% stake; this marks the
  largest cross-border investment in an Indian private sector bank; SBI continues as a
  major shareholder with over 10% holding
- Appointment of Mr. Rajeev Veeravalli Kannan and Mr. Shinichiro Nishino as Non-Executive & Non-Independent Directors, nominated by SMBC
- Credit Rating: Upgraded to AA- by CRISIL, and India Ratings. The Bank is now rated AAby all the Domestic Credit Rating agencies
- Opened 43 new branches during FY26 so far out of the target of 80 branches for the full year
- Partnered with Govt. of Tamil Nadu to serve as the Critical Payment and Banking Partner for the newly launched Chennai One App

YES BANK's Analyst conference call, scheduled on Oct 18, 2025 at 2:30 PM IST, can be heard at following link: <a href="https://www.yesbank.in/about-us/investor-relations/financial-information/financial-results">https://www.yesbank.in/about-us/investor-relations/financial-information/financial-results</a>

#### **ABOUT YES BANK**

YES BANK, a full-service commercial bank headquartered in Mumbai, offers a wide array of products, services, and digital solutions, catering to Retail, MSME, and Corporate clients. The Bank operates its Brokerage business through YES SECURITIES, a subsidiary of the Bank. The Bank has a pan-India presence including an International Banking Unit (IBU) at GIFT City, and a Representative Office in Abu Dhabi.

For more information, please visit the Bank's website at <a href="https://www.yes.bank.in/">https://www.yes.bank.in/</a>

#### For further information, please contact:

**YES BANK** 

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### Financial Highlights from Q2FY26 Results

Profit & Loss Statement Highlights							
(INR Crs)	Q2FY26	Q1FY26	Growth %	Q2FY25	Growth %		
Net Interest Income	2,301	2,371	-3.0%	2,200	4.6%		
Non-Interest Income	1,644	1,752	-6.2%	1,407	16.9%		
Total Net Income	3,945	4,124	-4.3%	3,607	9.4%		
Operating Profit/(Loss)	1,296	1,358	-4.5%	975	32.9%		
Provisions	419	284	47.5%	297	41.0%		
Net Profit / (Loss)	654	801	-18.3%	553	18.3%		
Basic EPS (INR)	0.21	0.26	-18.0%	0.18	18.7%		
	Ke	y P & L Ratios	i				
	Q2FY26	Q1FY26		Q2FY25			
Return on Assets (annualized)	0.6%	0.8%		0.5%			
Return on Equity (annualized)	5.4%	6.6%		4.9%			
NIM	2.5%	2.5%		2.4%			
Cost to Income	67.1%	67.1%		73.0%			
Non-interest income to Total Income	41.7%	42.5%		39.0%			

Balance Sheet Highlights								
(INR Cr)	30-Sep-25	30-Jun-25	Growth	30-Sep-24	Growth			
Advances	250,212	241,024	3.8%	235,117	6.4%			
Deposits	296,276	275,843	7.4%	277,214	6.9%			
Shareholder's Funds	49,197	48,644	1.1%	46,407	6.0%			
Total Capital Funds	47,941	48,248	-0.6%	47,667	0.6%			
Total Assets	429,035	410,248	4.6%	418,092	2.6%			
Key Balance Sheet Ratios								
CRAR <sup>2</sup>	15.6%	16.2%		16.1%				
CET I <sup>2</sup>	13.9%	14.0%		13.2%				
Book Value per share (INR)	15.7	15.5		14.8				
Gross NPA (%)	1.6%	1.6%		1.6%				
Net NPA (%)	0.3%	0.3%		0.5%				
NPA PCR <sup>3</sup>	88.5%	88.0%		81.5%				
Std. Restructured Advances (Gross) 4	271	378		2,125				
Security Receipts (Net)	0	0		843				
CASA Ratio	33.7%	32.8%		32.0%				
Average LCR	125.1%	135.8%		132.0%				

<sup>&</sup>lt;sup>1</sup> Annualized

<sup>&</sup>lt;sup>2</sup> Includes Profits

<sup>&</sup>lt;sup>3</sup> Incl. Technical W/Os

<sup>&</sup>lt;sup>4</sup> Already implemented as of respective date (across various categories including Covid related)



# INVESTOR PRESENTATION

**Q2FY26 Financial Results** 

October 18, 2025



# **Contents**

### **Financial Results - Q2FY26**

YES BANK Franchise

### Results At a Glance – Q2FY26



All amounts in INR Crs



**Total Assets** 

429,035



4.6%: Q-o-Q 2.6%: Y-o-Y

Advances

250,212



3.8% : Q-o-Q 6.4%: Y-o-Y

**Deposits** 

296,276



7.4%: Q-o-Q 6.9%: Y-o-Y

**CD** Ratio



87.4% Q1FY26 84.8% Q2FY25 Advances Mix<sup>1</sup>

Retail: Commercial: Corp. & Insti. Banking (CIB)

48%:25%:27%

49%: 25%: 26% in Q1FY26 50%: 23%: 27% in Q2FY25 Disbursement<sup>2</sup>

24,507



18,812: Q1FY26; 23.998: Q2FY25

Net Interest Income

2,301



(3.0%): Q-o-Q: 4.6%: Y-o-Y

Non-Interest Income

1,644



(6.2%): Q-o-Q 16.9%: Y-o-Y

**Operating Profit** 





(4.5%): Q-o-Q 32.9%: Y-o-Y

Profit After Tax





(18.3%): Q-o-Q 18.3%: Y-o-Y

NIM%

2.5% v/s.

2.5% Q1FY26 2.4% Q2FY25 C/I Ratio

67.1% v/s.



67.1% Q1FY26 73.0% Q2FY25

**CASA Ratio** 

**33.7%** v/s.



32.8% Q1FY26 32.0% Q2FY25 CET 1 Ratio<sup>3</sup>



14.0% Q1FY26 13.2% Q2FY25 **GNPA** 

1.6% v/s.

1.6% Q1FY26 1.6% Q2FY25 NNPA

**0.3%** v/s.



Net Carrying Value of SRs as % of Advances

NIL



v/s. 👅

RoA

0.6%



0.8% Q1FY26 0.5% Q2FY25

<sup>1</sup> Advances breakup restated basis revision in internal business segmentation; Retail Banking Segment includes Retail Assets and Micro Enterprise Banking erstwhile part of SME Book, Commercial Banking Segment includes Mid Corporates , Medium and Small Enterprises Business and Erstwhile ELC segment and Corporate Segment including Large Corporate and Institutional Banking 2 Includes Limit Setup for Micro Enterprise Banking 3 Includes Profits

# **Highlights for Q2FY26 (1)**





#### **Balance Sheet Highlights**

- Sustained momentum in Deposits; CASA growth continues to outperform Industry
  - Total Deposits at INR 2,96,276 Crs grew 6.9% Y-o-Y and 7.4% Q-o-Q
  - CASA Deposits at INR 99,708 Crs grew 12.5% Y-o-Y and 10.4% Q-o-Q; on AQB¹ basis, CASA Deposits grew 13.6% Y-o-Y
    - CASA Ratio at 33.7% up 170 bps Y-o-Y and 90 bps Q-o-Q
    - CA deposits grew 7.3% Y-o-Y and 21.1% Q-o-Q
    - SA deposits grew 17.1% Y-o-Y and 3.2% Q-o-Q
  - Retail & Branch Led Deposits at INR 1,71,978 Crs grew 13.7% Y-o-Y; on AQB¹ basis growth was even higher at 17.8% Y-o-Y
    - Retail & Branch Led CASA Ratio at 39.6% up 210 bps Y-o-Y and 140 bps Q-o-Q
- Advances crossed the milestone of INR 2.5 lacs Crs; at INR 2,50,212 Crs up by 6.4% Y-o-Y and 3.8% Q-o-Q; Strong disbursements growth across segments;
- Retail Banking advances up 2.4% Y-o-Y<sup>2</sup>; Resumption of growth momentum in Retail assets: Disbursements for Q2FY26 up ~20% Q-o-Q
  - Commercial Banking advances up 16.5% Y-o-Y<sup>2</sup>, Corporate & Institutional Banking Advances up 5.4% Y-o-Y<sup>2</sup>
- CET I Ratio at 13.9% v/s. 13.2% in Q2FY25 and 14.0% in Q1FY26
- Deposits made in lieu of prior period PSL shortfalls lower by 22.6% Y-o-Y and 8.8% Q-o-Q, further reduced to INR 33,557 crs (7.8% of Total Assets); In conjunction Total Borrowings also lower by 20.9% Y-o-Y and 6.9% Q-o-Q
- The Bank remains on track to continue ensuring NIL Shortfall in PSL requirement (overall & subcategories) for the year
- Improvement in Asset Quality: Slippages lower Q-o-Q & Provision Coverage Ratio further improves to 81.0%
  - GNPA ratio at 1.6% flat Y-o-Y and Q-o-Q; Net NPA ratio improved to 0.3% v/s. 0.5% in Q2FY25 and 0.3% in Q1FY26
  - NPA Provision Coverage Ratio (PCR) further increased to 81.0% v/s.80.2% in Q1FY26 and 70.0% in Q2FY25
  - Gross Slippages for Q2FY26 at INR 1,248 Crs (2.0% of Advances) <sup>3</sup> v/s. INR 1,458 Crs (2.4% of Advances) <sup>3</sup> in Q1FY26 and INR 1,314 Crs (2.2% of Advances) <sup>3</sup> in Q2FY25
  - Restructured advances at INR 271 Crs (~0.11% of Advances v/s. ~0.93% in Q2FY25)
  - Total Recoveries & Upgrades for Q2FY26 at INR 854 Crs, including recoveries from Security Receipts of INR 220 Crs

# Highlights for Q2FY26 (2)





- Net Profit of INR 654 Crs for Q2FY26; up 18.3% Y-o-Y; normalized for Income tax refunds in Q2FY25, Profit growth at ~30% Y-o-Y
  - Q2FY26 RoA at 0.6% v/s. 0.5% in Q2FY25
  - Q2FY26 Operating Profit at INR 1,296 Crs up by 32.9% Y-o-Y; Normalized for Treasury gains, Operating Profit growth at 26.6% Y-o-Y and 31.8% Q-o-Q
- Q2FY26 NIM up 10bps Y-o-Y and flat Q-o-Q at 2.5%; asset repricing impact largely offset by reduction in RIDF, and SA / TD rate cuts / repricing
  - Cost of Funds lower by 30 bps Q-o-Q aided by lower Cost of Deposits (lower by 20 bps Q-o-Q) and lower Borrowing mix
- Q2FY26 Non-Interest Income at INR 1,642 Crs up 16.8% Y-o-Y; normalized for treasury gains, core Non-Interest Income up 11.9% Y-o-Y and 18.2% Q-o-Q
- Cost to Income Ratio at 67.1% for Q2FY26 v/s 73.0% in Q2FY25 and 67.1% in previous quarter
- Q2FY26 Operating Costs at INR 2,649 Crs up by 0.6% Y-o-Y and lower by 4.2% Q-o-Q
- Q2FY26 Non-Tax Provision Costs at INR 419 Crs (0.4% of Assets 1)
  - Gross P&L Gain from Security receipts at INR 220 Crs for Q2FY26



#### **Key Achievements/ Initiatives**

- SMBC becomes YES BANK's largest shareholder with a 24.2% stake; this marks the largest cross-border investment in an Indian private sector bank by a foreign bank; SBI continues as a major shareholder with over 10% shareholding
- Appointment of Mr. Rajeev Veeravalli Kannan and Mr. Shinichiro Nishino as Non-Executive & Non-Independent Directors, nominees of SMBC
- Credit Rating: Upgraded to AA- by CRISIL, and India Ratings. The Bank is now rated AA- by all the Domestic Credit Rating agencies, the highest level since March 2020: reflecting a strengthened capital position, robust governance, and improved business performance
- YTD new branch additions of 43 out of the full year target of 80 branches
- Partnered with Govt. of Tamil Nadu to serve as the Critical Payment and Banking Partner for the newly launched Chennai One App

### **Profit and Loss Statement**



Net Profit for Q2FY26 at INR 654 Crs up 18.3% Y-o-Y; normalized for Income tax refunds in Q2FY25, Profit growth at ~30% Y-o-Y

- Operating Profit for Q2FY26 at INR 1,296 Crs up 32.9% Y-o-Y
- Core Operating Profit for Q2FY26 at INR 1,152 Crs up 26.6% Y-o-Y
- Q2FY26 NII at INR 2,301 Crs up 4.6% Y-o-Y aided by reduction in cost of funds
- NIM up 10bps Y-o-Y and flat Q-o-Q at 2.5%; asset repricing impact largely offset by reduction in RIDF, and deposits rate cuts/ repricing
- Non-Interest Income at INR 1,644 Crs, up 16.9% Y-o-Y
- Operating Costs (Opex) at INR 2,649 Crs marginally up 0.6% Y-o-Y
- Provision Costs (non-tax) at INR 419 Crs for Q2FY26
  - Gross P&L Gain from Security receipts at INR 220 Crs for Q2FY26

Profit and Loss Statement	Q	Quarter Ended				
	Q2FY26	Q1FY26	Q2FY25	Q-o-Q	Y-o-Y	
Net Interest Income	2,301	2,371	2,200	-3.0%	4.6%	
Non Interest Income	1,644	1,752	1,407	-6.2%	16.9%	
Core Non Interest Income <sup>1</sup>	1,499	1,268	1,341	18.2%	11.8%	
Total Income	3,945	4,124	3,607	-4.3%	9.4%	
Operating Expenses	2,649	2,766	2,632	-4.2%	0.6%	
Staff Cost	1,007	1,020	1,008	-1.3%	-0.1%	
Other Operating Expenses	1,642	1,745	1,624	-5.9%	1.1%	
Operating Profit/(Loss)	1,296	1,358	975	-4.5%	32.9%	
Core Operating Profit/ (Loss) 1	1,152	874	910	31.8%	26.6%	
Provisions	419	284	297	47.5%	41.0%	
Profit Before Tax	878	1,074	678	-18.3%	29.4%	
Tax Expense	223	273	125	-18.3%	78.3%	
Net Profit / (Loss)	654	801	553	-18.3%	18.3%	
Yield on Advances	9.5%	9.9%	10.2%			
Cost of Funds	6.0%	6.3%	6.4%			
Cost of Deposits	5.7%	5.9%	6.1%			
NIM	2.5%	2.5%	2.4%			
Cost to income	67.1%	67.1%	73.0%			

<sup>&</sup>lt;sup>1</sup> Normalised for Realised & Unrealised Gain on Investments / Treasury Income

# **Break Up of Non-Interest Income**



- Non-Interest Income for Q2FY26 at INR
   1,644 Crs, up 16.9% Y-o-Y
- Core Fees for Q2FY26 at INR 1,499 Crs, up 11.8% Y-o-Y
- Share of Retail in Core Fees for Q2FY26 at 55.5%
- Card Product fees grew 26.1% Y-o-Y aided by increase in Credit Card spends
- Sustained traction in **Third party product** income primarily

Dreak up of New Interest Income	Q	uarter Ended		Growth		
Break up of Non Interest Income	Q2FY26	Q1FY26	Q2FY25	Q-o-Q	Y-o-Y	
Non Interest Income	1,644	1,752	1,407	-6.2%	16.9%	
Of which realised/ unrealised gain on Investments	145	484	65	-70.1%	121.3%	
Core Fees	1,499	1,268	1,341	18.2%	11.8%	
FX Income	234	210	213	11.7%	9.9%	
Trade & CMS	287	292	305	-1.8%	-5.7%	
Third party Product (INS/INV)	246	149	222	65.2%	10.9%	
Loan Processing Fee & Prepayment Charges	261	183	232	42.5%	12.7%	
Card Product fees	257	243	204	5.8%	26.1%	
General Banking & Others	213	190	165	12.0%	28.6%	
Proportion of Retail in Core Fees	55.5%	56.4%	60.2%			

# **Break up of Operating Expenses**



- Operating Costs for Q2FY26 at INR 2,649
   Crs up marginally 0.6% Y-o-Y and down 4.2%
   Q-o-Q
- C/I for Q2FY26 at 67.1% (v/s.73.0% in Q2FY25) and 67.1% in Q1FY26
  - Strong expansion in jaws with Total Income growth at 9.4% YoY and Operating Expenses growth at 0.6%
- Despite robust Q-o-Q traction in Business volumes, tighter cost control enabled 5% Q-o-Q reduction in Business volume linked Costs

Break up of Operating Expenses	C	uarter Ended	Growth		
	Q2FY26	Q1FY26	Q2FY25	Q-o-Q	Y-o-Y
Manpower Cost	1,152	1,160	1,156	-0.6%	-0.3%
Of which On roll staff cost	1,007	1,020	1,008	-1.3%	-0.1%
Business Volume Linked <sup>1</sup>	720	758	713	-5.0%	1.0%
П	306	332	300	-7.9%	1.9%
Premises	255	257	259	-0.6%	-1.5%
Professional Fees	60	48	70	26.9%	-13.6%
Others	27	84	55	-67.8%	-51.3%
PSLC Cost	128	128	78	0.0%	65.1%
Total Opex	2,649	2,766	2,632	-4.2%	0.6%

<sup>&</sup>lt;sup>1</sup> Certain cost head such as Collection Related Charges, Bureau Related Cost, etc. earlier reported under Professional Fees; have been reclassified and are included in Business Volume Linked head for all periods reported above

### **Provisions and P&L**

# **✓YES BANK**

- Total Provisions for Q2FY26 up 52.1% Y-o-Y & up 15.3% Q-o-Q
  - Provision Costs (non-tax) at INR 419 Crs for Q2FY26 up 41.0% Y-o-Y
  - Provisions for Investments includes:
    - Gross P&L gain from SRs at INR 220 Crs in Q2FY26
- Total Recoveries & Upgrades for Q2FY26 at INR 854 Crs
- Annualised Credit Costs at 0.4% of Avg. assets
- Q2FY26 RoA at 0.6% (Annualized) vs.0.5% in Q2FY25 and 0.8% in Q1FY26

Break up of Bravisiana	(	Quarter Ended		Growth	
Break up of Provisions	Q2FY26	Q1FY26	Q2FY25	Q-o-Q	Y-o-Y
Operating Profit/(Loss)	1,296	1,358	975	-4.5%	32.9%
Provision for Taxation (A)	223	273	125	-18.3%	78.3%
Non Tax Provisions (B)	419	284	297	47.5%	41.0%
Provision for Investments	-233	-345	-256	-32.6%	-9.1%
Provision for Standard Advances	-37	-56	-131	-34.3%	-71.9%
Provision for Non Performing Advances	689	686	684	0.4%	0.6%
Total Provisions (A+B)	642	557	422	15.3%	52.1%
Net Profit / (Loss)	654	801	553	-18.3%	18.3%
Return on Assets (annualized)	0.6%	0.8%	0.5%		
Return on Equity (annualized)	5.4%	6.6%	4.9%		
EPS-basic (non-annualized)	0.21	0.26	0.18		

### **Balance Sheet**

All amounts in INR Crs



10

- Balance Sheet expanded by 4.6% Q-o-Q driven by growth in Advances and Deposits and offset by 8.8% Q-o-Q reduction in balances of Deposits placed in lieu of PSL shortfalls and 6.9% reduction in Borrowings
- C/D ratio at 84.5% v/s. 87.4% in Q1FY26 and 84.8% in Q2FY25
- Advances growth at 6.4% Y-o-Y with sustained/strong traction in commercial banking with resumption in Retail growth
- Deposits grew 6.9% Y-o-Y; with continued outperformance in CASA Deposits
- Borrowings reduced by 20.9% Y-o-Y driven by run down in balances of Deposits placed in lieu of PSL shortfalls
- Disbursements of INR 24,507 Crs in Q2FY26
   v/s. ~INR 18,812 Crs in Q1FY25
  - Retail Disbursements up 19.8% Q-o-Q

Disbursements	Q1FY26	Q2FY26
Retail <sup>1</sup>	11,755	14,077
Commercial Banking	2,012	1,835
Corporate & Institutional Banking	5,045	8,595
Total	18,812	24,507

Balance Sheet	30-Sep-25	30-Jun-25	30-Sep-24	Q-o-Q %	Y-o-Y %
Assets	429,035	410,248	418,092	4.6%	2.6%
Advances	250,212	241,024	235,117	3.8%	6.4%
Investments	83,204	81,180	85,599	2.5%	-2.8%
Liabilities	429,035	410,248	418,092	4.6%	2.6%
Shareholders Funds	49,197	48,644	46,407	1.1%	6.0%
Total Capital Funds	47,941	48,248	47,667	-0.6%	0.6%
Deposits	296,276	275,843	277,214	7.4%	6.9%
Borrowings	61,955	66,560	78,310	-6.9%	-20.9%

Break up of Deposits	30-Sep-25	30-Jun-25	30-Sep-24	Q-o-Q %	Y-o-Y %
CASA	99,708	90,351	88,601	10.4%	12.5%
Current Account	43,912	36,260	40,938	21.1%	7.3%
Savings Account	55,796	54,090	47,663	3.2%	17.1%
CASA Ratio	33.7%	32.8%	32.0%		
Term Deposits	196,568	185,492	188,613	6.0%	4.2%
Certificate of Deposits	987	-	-	-	-
Total Deposits	296,276	275,843	277,214	7.4%	6.9%

<sup>1</sup> Includes sanctions/ limit set-ups

### **Break up of Advances & Deposits**

**✓YES BANK** 

All amounts in INR Crs

#### **Advances**

- Retail Banking Advances up 2.4% Y-o-Y
- Commercial Banking Advances up 16.5%
- Corporate & Institutional Banking Advances up 5.4% Y-o-Y
- Retail Banking mix at 48% v/s. 50% in Q2FY25

#### **Deposits**

- CASA + Retail TDs<sup>1</sup> at 65.0% vs. 58.5% in Q2FY25 and 65.5% in Q1FY26.
- Avg. daily Retail CA for Q2FY26 grew 16.9% Y-o-Y
- Avg. daily Retail SA for Q2FY26 up 28.9% Y-o-Y
- Retail CASA Accounts opened: 2.54 Lakh in Q2FY26

Segmental Break up of Advances <sup>2</sup>	30-Sep-25	30-Jun-25	30-Sep-24	Q-o-Q %	Y-o-Y %
Retail Banking <sup>3</sup>	120,802	118,981	117,934	1.5%	2.4%
Commercial Banking	62,430	59,652	53,610	4.7%	16.5%
Corporate & Institutional Banking	66,980	62,390	63,573	7.4%	5.4%
Total Net Advances	250,212	241,024	235,117	3.8%	6.4%

Of which MSME advances contributing 29.7%

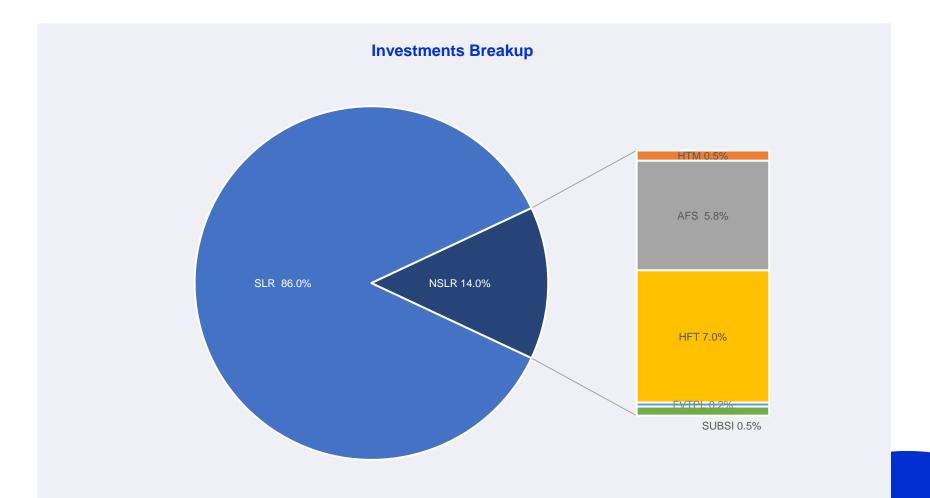
Segmental Break up of Deposits <sup>4</sup>	30-Sep-25	30-Jun-25	30-Sep-24	Q-o-Q %	Y-o-Y %
Retail & Branch Banking led Deposits	171,978	168,563	151,322	2.0%	13.7%
Retail & Branch Banking CASA Ratio	39.6%	38.2%	37.5%		
Other Deposits	123,311	107,280	125,892	14.9%	-2.1%
Other CASA Ratio	25.4%	24.3%	25.3%		
Total Deposits	295,289	275,843	277,214	7.0%	6.5%

<sup>&</sup>lt;sup>1</sup>Based on Balances </= INR 3 Crs on an Account Level; <sup>2</sup> Advances breakup restated basis revision in internal business segmentation; <sup>3</sup> Retail Banking includes Micro Enterprise Banking (MIB) erstwhile part of SME Book; <sup>4</sup> Excluding Certificate of Deposits; basis internal business segmentation

# **Break up of Investments**



- Total Net Investments at INR 83,204 Crs
  - SLR INR 71,596 Crs
  - Non SLR INR 11,608 Crs
    - Standard Rated INR 9,397 Crs:
       99.9% Rated AA and above
    - Security Receipts- NIL
    - Others Standard 1- INR 2,211 Crs



# **NPA Highlights**



- GNPA Ratio at 1.6% in Q2FY26 flat both on Q-o-Q and Y-o-Y basis
- NNPA Ratio at 0.3% in Q2FY26 flat Q-o-Q and down 20 bps Y-o-Y
- PCR improved to 81.0% in Q2FY26 v/s
   80.2% in Q1FY26 and 70% in Q2FY25
- Gross Slippages for Q2FY26 at INR 1,248
   Crs (2.0% of Advances) v/s. INR 1,458 Crs (2.4% of Advances) in Q1FY26.
  - Slippages in Retail Banking Segment at INR 1,221 Crs (4.0% of Advances) v/s. INR 1280 Crs (4.3% of Advances) in Q1FY26

Asset Quality Parameters	30-Sep-25	30-Jun-25	30-Sep-24
Gross NPA (%)	1.6%	1.6%	1.6%
Net NPA (%)	0.3%	0.3%	0.5%
Provision Coverage Ratio excl. Technical W/O (%)	81.0%	80.2%	70.0%
Provision Coverage Ratio incl. Technical W/O (%)	88.5%	88.0%	81.5%

Segmental GNPA	30-Sep-25		30-Jun-25		30-Sep-24	
	GNPA	(%)	GNPA	(%)	GNPA	(%)
Retail Banking	2,857	2.4%	2,786	2.3%	2,396	2.0%
Commercial Banking	711	1.1%	747	1.3%	709	1.3%
Corporate & Institutional Banking	487	0.7%	489	0.8%	784	1.2%
Total	4,055	1.6%	4,022	1.6%	3,889	1.6%

Movement of GNPA <sup>1</sup>	30-Jun-25	Movement				30-Sep-25
	Opening	Additions	Upgrades	Recoveries	Write Offs	Closing
Retail Banking <sup>2</sup>	2,787	1,221	220	200	731	2,857
Commercial Banking	746	20	5	7	43	711
Corporate & Institutional Banking	489	7	0	9	0	487
Total	4,022	1,248	225	217	774	4,055

<sup>&</sup>lt;sup>1</sup> Opening Balance includes the impact of for Inter- segment movement of Products and Customers during the quarter

<sup>&</sup>lt;sup>2</sup> Retail Banking includes Micro Enterprise Banking erstwhile part of SME Book prior to Q1FY26

### **Summary of Labelled & Overdue Exposures**



- Sustained reduction in Standard Restructured Advances
- Recovery and Repayments during Q2FY26 from Standard Restructured accounts amounted to INR 98 crs
- Slippages of INR 14 Crs in Q1FY26 from Standard Restructured Advances pool of Q1FY26
- Recoveries from Security Receipts during the quarter aggregated to INR 220 Crs
- Overdue book of 31-90 days at INR 3,802
   Crs from INR 3,978 Crs in Q1FY26

Particulars	30-S	30-Sep-25		30-Jun-25		30-Sep-24	
	Gross	Provisions	Gross	Provisions	Gross	Provisions	
NPA	4,055	3,284	4,022	3,225	3,889	2,721	
Other Non Performing Exposures	4,789	4,137	4,887	4,222	6,270	4,710	
NFB of NPA accounts	833	180	846	180	898	181	
NPI	37	37	49	49	85	85	
Security Reciepts	3,920	3,920	3,992	3,992	5,287	4,444	
Total Non Performing Exposures	8,845	7,422	8,910	7,447	10,159	7,432	
Technical Write-Off <sup>1</sup>	2,648	2,648	2,603	2,603	2,432	2,432	
Provision Coverage incl. Technical W/O		87.6%		87.3%		78.3%	
Std. Restructured Advances <sup>2</sup>	271	42	378	52	2,125	141	
Erstwhile	6	3	6	3	11	4	
DCCO related	0	0	80	4	1,769	88	
MSME	53	6	63	7	66	8	
Covid <sup>3</sup>	211	34	229	38	278	41	
Other Std. exposures	117	41	117	41	129	45	
61-90 days overdue loans	1,809		1,919		1,866		
Of which Retail	1,283		1,322		1, 121		
31-60 days overdue loans	1,993		2,059		1,896		
Of which Retail	1,528		1,596		1,661		

<sup>&</sup>lt;sup>1</sup> Comprises only Corporate Accounts

<sup>&</sup>lt;sup>2</sup> Already Implemented as of respective date; Erstwhile category represents Standard Restructured accounts and does not include withdrawn categories such as SDR, S4A etc.

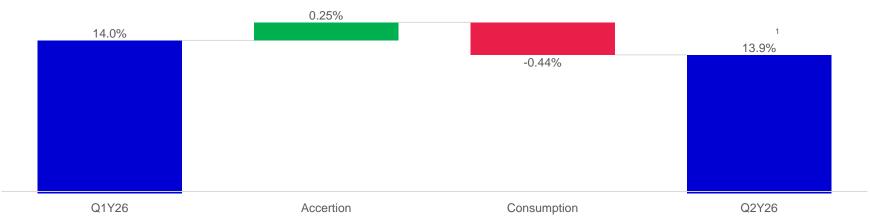
<sup>&</sup>lt;sup>3</sup> Where provisioning has been made as per requirement of RBI circular on Prudential Framework for Resolution of Stressed Assets dated June 7, 2019

### **CET 1 Ratio at 13.9%**<sup>1</sup>









**RWA to Total Assets** at **71.7%** vs. 72.7% in Q1FY26 and 70.7% in Q2FY25

#### **DTA deduction from Capital**

- Y-o-Y INR 935 Crs.
- Q-o-Q INR 205 Crs.



<sup>&</sup>lt;sup>1</sup> Includes Profits



# **Contents**

Financial Results - Q2FY26

# **YES BANK Franchise**

# New Generation, Professionally Run Private Sector Bank with a YES BANK **Scalable Platform**





- 6th Largest Private Sector 1, Universal Bank offering comprehensive suite of product and services via its pan India network of 1,295 branches, 235 BCBOs and 1,316 ATMs (including CRMs and BNAs) in over 300 districts of India
- Accelerating as a diversified franchise across customer segments with a strong focus on Transaction and Digital Banking
- Preferred Banker to Digital India with best-in-class technology / API stack and dominant leadership in digital payments
- ESG integral to the Strategy- highest ratings/ scores in the Indian Banking Industry by reputed ESG Rating Agencies
- Eminent 14-member Board of Directors comprising 7 independent directors, 2 women directors domain specialists with extensive strategic, operational and leadership experience
- Comprehensive and Robust Risk Management Framework; De-centralized approval processes built for sustainability as well as scale
- 'Compliance First' Culture
- Strong Foundation: Key levers now in place, for scale-up and material improvement in profitability
  - A 'Preferred Retail Franchise' with strong Customer Acquisition run-rate of more than 1.0 million new CASA customers per annum
  - Niche competitive advantage in Commercial Banking customer segments-further accelerating growth and RoA expansion
  - Retail Advances of more than~ INR 120,000 Crs (~48% of Net Advances) twin focus profitability and asset quality
  - Holistically addressed Legacy Asset Quality Issues; Overall portfolio Asset Quality at its best since reconstruction
    - NIL Net Carrying Value of SR; NNPA at 0.3% of Advances, Provision Coverage Ratio at 81.0%
    - Sequential improvement in Standard restructured advances as well as overdues and slippages
  - Sufficiency in Liquidity (LCR at 125.1%<sup>2</sup>) and Capital Adequacy (CET 1% at 13.9%)
- Run by a professional, seasoned, and stable management team; average vintage of YES BANK Top and Senior Management Team of 9 Years (with the Bank); Duly supported by over ~29,000 YES BANKers
- SMBC (Sumitomo Mitsui Banking Corporation), leading foreign Bank holds 24.2 % in the Bank
- SBI, the largest schedule commercial bank of India holds over 10% stake and remains a major shareholder
- One of the global, marquee private equity investors viz. Advent International
- Largest retail shareholder base in the Indian Capital markets, with ~63 lakh shareholders

**Total Assets: Total Advances:** INR 4,29,035 Crs INR 2,50,212 Crs

**Advances Split:** Retail Banking-48% Commercial – 25% | Corporate – 27%

**Total Deposits:** INR 2.96.276 Crs CASA Ratio: 33.7%

Senior Rating - At AA-3 Short Term Rating - Highest at A1+

### **Retail Bank:**

### Full spectrum retail bank growing with strong momentum





73% of branches in Top 200 deposit centers

Cater to all
customer
segments (HNI,
affluent, NRIs,
mass, rural and
inclusive banking)
with full product
suite

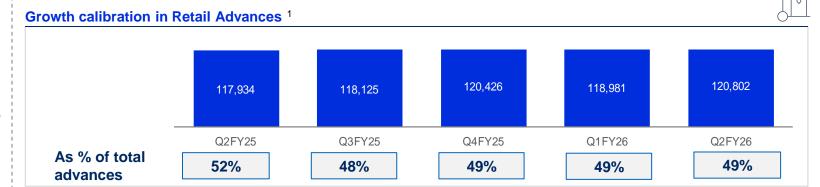
~92% of service requests via digital channels

Leadership / significant share in payment and digital businesses

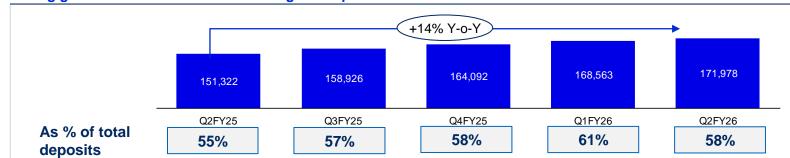
(UPI, AePS, DMT)

Advanced scorecards and analytics being leveraged across underwriting and engagement

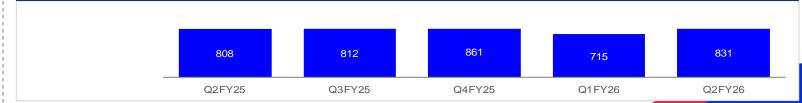




#### Strong growth in Retail & Branch Banking led Deposits



#### In addition, continued momentum within Retail Fee Income<sup>1</sup>



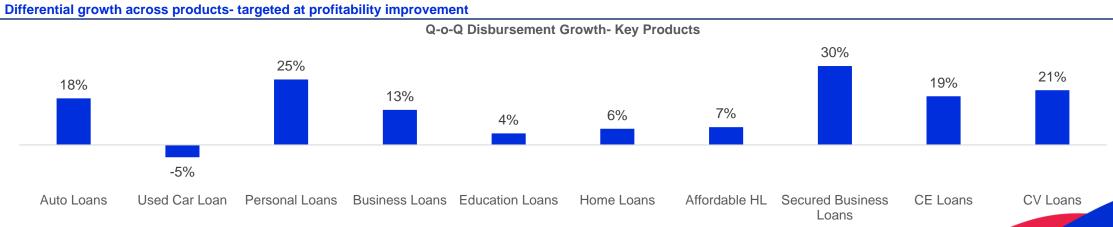
<sup>&</sup>lt;sup>1</sup> Restated basis revision in Internal Business Segmentation

### **Retail Assets:**

### Focus on Profitability enhancement







<sup>&</sup>lt;sup>1</sup> Excludes Micro Enterprise Banking , Rural Banking Assets, Credit Cards and Inclusive & Social Banking, <sup>2</sup> Split basis gross retail advances

# **Micro Enterprise Banking**

### Catering MSME Market Segment



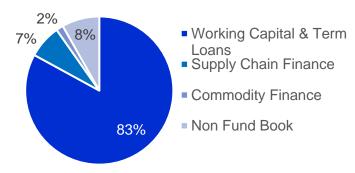


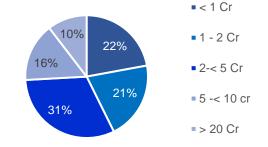


PSL Book: 88% of MSME Funded Book PSL Compliant

### 2 Sustainable Product Mix







~98% of Fund book consists of secured products





Statistical Model-Based Scoring implemented across lending programs, enhancing agility in credit assessments and enabling faster, data-driven decision-making.



Enhancement in **YES Business Loan HUB**—a digitally assisted solution integrated with the Loan Origination System—has streamlined MSME loan proposal logins. 89% of eligible New-to-Bank cases are now logged through loan HUB reflecting a strong shift toward digital adoption.



**SME Direct Service Desk** has been enhanced to support YES Business (Net Banking) onboarding for all constitution *(erstwhile only Sole Proprietorship)*. The desk has increased its handling to 60+ request type & has successfully onboarded 1000+ customers in Q2 FY26—reinforcing its role as a key service channel in improving customer experience.

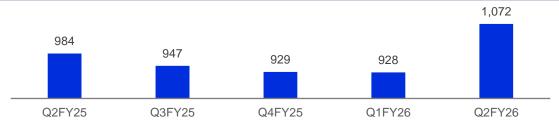
### **Rural Assets**

### Deepening the penetration in emerging rural markets & generating Agri PSL



All amounts in INR Crs

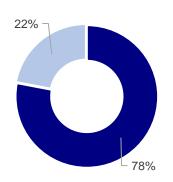




- 100% book qualifies under granular PSL lending
- Product suite to cater to all segments of semi urban/ rural ecosystem
- Parameterized lending in the granular book for faster disbursements

### 3 Capturing Rural value chain with geographic diversification

#### **Book Split (value) by segments**



- Farmer financing (KCC + Farm Mechanization)
- Women Microfinance

- Diversified portfolio across
   ~230 districts in 18 states
- Long standing relationship with credible BC partners

### 2 Robust Farmer financing and Women Microfinance book

- High quality farmer financing book with NPA of ~2.9%
- Calibrated book growth & delinquency management in women microfinance borrower book despite industry-wide challenges and increased state government oversight pertaining to collections. All new businesses, since 1<sup>st</sup> Jan 2025, is covered under CGFMU- a Government guarantee scheme.
- Well diversified farmer financing book with small, medium and large ticket size loans
- On ground portfolio monitoring/ trigger-based monitoring by an independent risk monitoring team

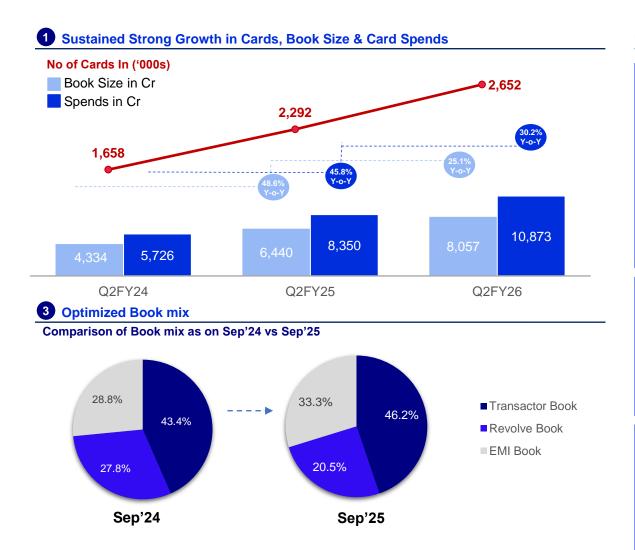
#### 4 Profitability Drivers supported by in-depth analytics

- New LOS and LMS and features such as Mobile number authentication, e-KYC, PAN & Voter ID validation, Aadhar name match, integrated BRE with instant result, e-SIGN workflow, disbursement and collection Journey and ability to integrate other LOS with BC-LOS API will help in improving the efficiency and productivity resulting in overall 20% increase in conversion rate (sourcing to disbursement).
- Analysis on the industry wide data for analyzing business trends, portfolio quality and competitive bench-marking through credit bureau data at pin code level
- Periodic analysis of SRO (MFIN) reports

Book size: INR 8,247 Cr

# **Credit Cards:**Steady business growth





### 2 Key Initiatives Q2 FY 26

### EMI Option on CC UPI Payments: EMI functionality has been enabled for offline merchant transactions

affordability for large value transactions.

New Tech Capabilities

#### **Mobile App Improvements:**

 To further improve customer experience on mobile app – IRIS by YES BANK - a seamless view of the monthly statements for credit cards has been enabled.

conducted over UPI rails at the time of transaction thereby offering

#### **Card Activation over IVR:**

 Additional to the existing digital channels available, customers can now activate their credit cards over IVR channel in a secure and convenient way.

#### Enhanced Customer Touchpoints

#### EMI Enablement:

 EMI conversion option launched for cobrand customers allowing them to convert their purchases directly from the cobrand partner apps through the bank's SDK.

#### **Lounge Access Upgrade:**

 Smooth transition to a new lounge service provider to improve accessibility and service quality for cardholders. The upgrade is expected to enhance customer satisfaction and strengthen our premium travel benefits offering.

#### Portfolio Update

#### **New UPI Spends Milestone:**

• Monthly UPI spends crossed the ₹1,000 crore mark, reflecting strong customer adoption and growing preference for credit on UPI rails.

#### **Credit Line Increase (CLI):**

Pre-festive interventions done on specific cohorts to identify and offer credit limit increase to drive higher seasonal spends.

## Retail Slippages<sup>1</sup> - Improvement on Q-o-Q basis

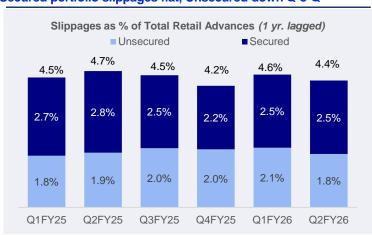


#### All amounts in INR Crs

#### Sequential improvement in Retail Slippages



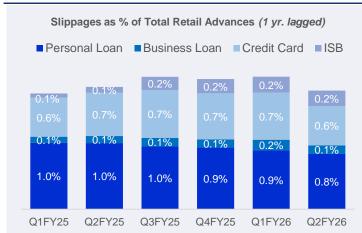
#### Secured portfolio slippages flat, Unsecured down Q-o-Q



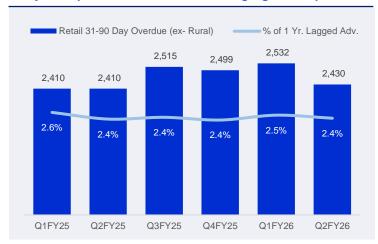
#### Improvement seen even on 1 Year lagged basis



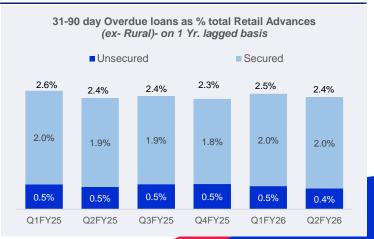
#### Within Unsecured, improvement in PL, BL and Credit Card



#### Early delinquencies i.e. 30+ also showing signs of improvement



#### 30+ stable across Secured products, improving in Unsecured



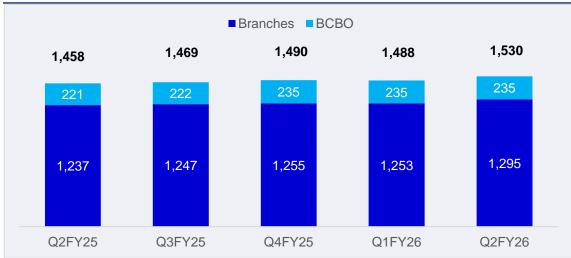
### **Branch Banking:**

### Expanding Footprint, Enhanced Digital Cross Sell & Growth in Granular Deposits



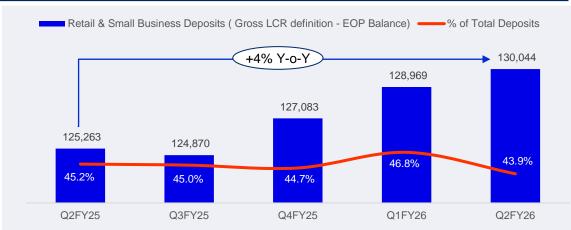
All amounts in INR Crs

**Branch Network** 



43 New Branches added in H1FY26 including 1 in Oct'25

**Sustained growth in Granular Deposits** 



2 Digital Journeys for seamless Customer Acquisition, Servicing & Cross sell

### **Assisted Digital Onboarding**

- ~97% eligible SA accounts opened digitally with ~80% Savings accounts instantly activated
- ~91% eligible CA accounts opened digitally with ~60% accounts activated within 4 hours
- Enhanced controls in the digital onboarding app for better due diligence
- · Data backed Product Recommender Basis profile information, right product recommendation in real time for New-to-Bank CASA customers

#### Digital Co-origination enabled across CA & SA onboarding

- Co-sourcing of Life & Health Insurance, Loans, Demat & Trading with SA in a single journey
- · Co-origination of SA, Sweep In, & co-sourcing of Loans & Trade products along with CA for eligible constitutions in a single journey

#### DIY (Do It Yourself) Digital Onboarding across CA & SA onboarding

Our DIY journey delivers a frictionless onboarding experience for customers

Current

Savings

**Account** 

**Onboarding** 

Servicing

**Cross Sell** 

- Over 276 unique service journeys available on digital channels
  - 197 on "IRIS by YES BANK" Bank's newest Digital app
  - 222 on YES Online Internet Banking Platform
  - 100 on YES Robot
  - 72 on WhatsApp Banking

#### Cross Sell

- End-to-end digital journeys for FD, RD, Credit card, MF, SGB, RE-KYC, insurance, IPOs, Card upgrades & quick loans, tax payments, Digital saving accounts, virtual gift cards, Government schemes, card transactions to EMI and Personal Loans
- Journeys available across DIY / Assisted

Servicing



# Maximizing Branch Distribution as Fulcrum of Business **YES BANK**



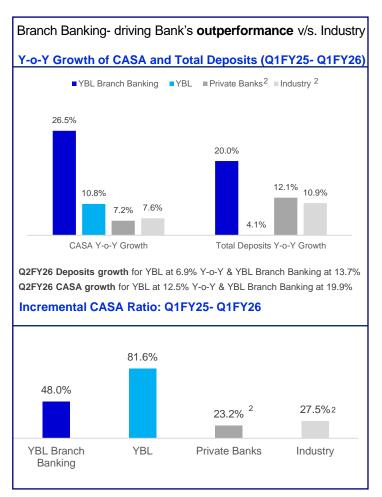


All amounts in INR Crs

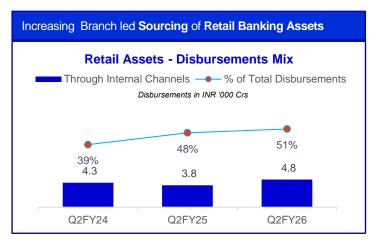
Branch Banking led Deposits: 18%CAGR (Q2FY24-Q2FY26) v/s. 11.5% CAGR in Industry and 15% CAGR amongst Pvt. Banks

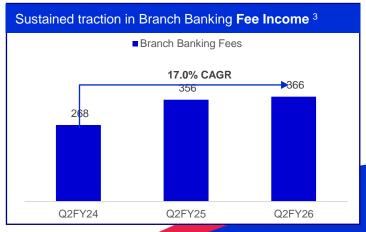
Outperformance in **Liability** growth largely led by 1 Productivity Gains within existing & expanding franchise ■ Deposits per Branch ■ Deposits per Employee (Indexed to 100 for Q2FY24) 129.0 126.5 118.8 109.7 100.0 100.0 Q2FY24 Q2FY25 Q2FY26 2 New Acquisition Value (NAV) Trend with Focus on Quality ■ CASA EOP NAV- Monthly Avg. (Indexed to 100 for Q2FY24) 112 104 100 Q2FY24 Q2FY25 Q2FY26

Deposits Outperformance in Branch Banking – even higher in the recent past (as per latest available data)



Branch led sourcing of Assets and distribution of Fee **Products** gaining significant traction





<sup>&</sup>lt;sup>1</sup> Based on Total Bank Deposits, CAGR computed between Q1FY24-Q1FY26 for the Industry & Pvt. Banks; <sup>2</sup> Data Source: RBI (BSR)-2 – Deposits with SCBs; <sup>3</sup> Includes Rural Retail Liabilities

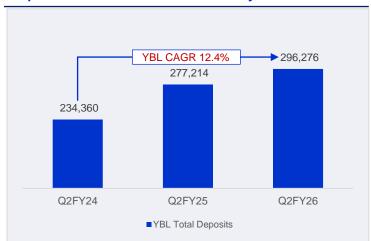
<sup>&</sup>lt;sup>4</sup> Normalised for comparability

# **Deposits Metrics consistently outperforming Industry**



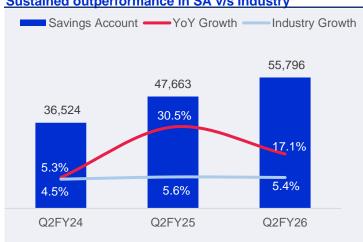
#### All amounts in INR Crs

#### **Deposits traction: in line with Industry**



\*\*YBL CAGR at 9.8% vs Industry CAGR 10.8%

#### Sustained outperformance in SA v/s Industry

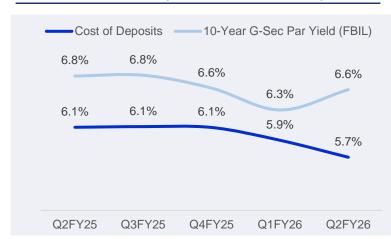


#### **Outperformance with Industry significant in CASA Deposits**



\*\*YBL CAGR at 16.7% vs Industry CAGR 7.1%

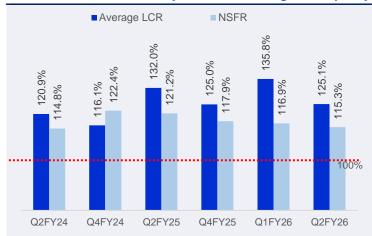
#### Amid favorable mix, Improvement in Cost of Deposits



#### Uptick in CASA ratio amidst strong headwinds in Industry



#### Continue to maintain healthy short term & long-term liquidity



<sup>26</sup> 

# Significant progress on ensuring PSL compliance



Sustained momentum in Organic balances; NIL Shortfalls in Overall; RIDF Deposits at 7.8% of Assets

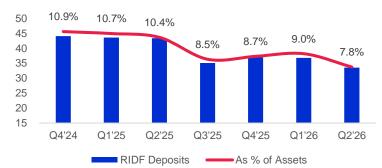
Comprehensive strategy adopted & currently under execution to substantially reduce the quantum of RIDF balances over a 2- year timeframe

- On track Ensuring NIL shortfalls in sub-categories by year end
- Focused Acceleration on **Organic Sourcing** in PSL sub-categories: **SMF** (Small & Marginal Farmers), **NCF** (Non-Corporate Farmers) and **WS** (Weaker Sections) Assets via expanding distribution, manpower, and productivity
- Expansion of BC (Business Correspondent) Partnership Models
- Inorganic Interventions: Purchase of **PSLC**s (PSL Certificates) / **IBPC** (Inter Bank Participation Certificate) / **PTC**s (Pass Through Certificates) / **DA**s (Direct Assignment)

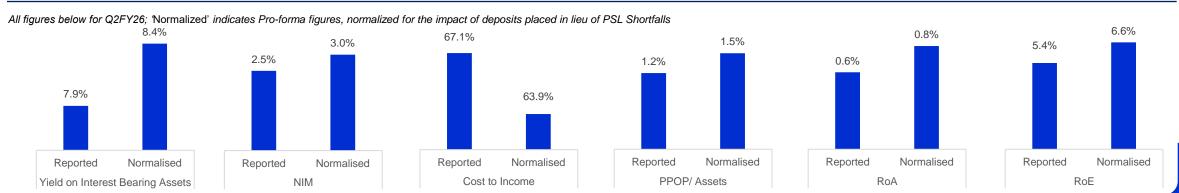
#### Rising On Balance Sheet Amounts (excludes inorganic interventions and deposits)



#### **PSL Mandated Deposits as a % of Total Assets**



Mandated deposits in lieu of PSL Shortfalls: At 7.8% of Assets a drag on income & profitability- however lower Q-o-Q, and expected to further reduce to <5% over next 2 years



### Wholesale Banking

### **Covering diverse Client Segments with deep Product Expertise**



# **CLIENT SEGMENTS**

2

O

#### **CORPORATE & INSTITUTIONAL BANKING**

### Large Corporates

Indian Corporates with turnover of more than INR 1.500 crs

#### **Financial Institutions**

Indian Scheduled Commercial & Cooperative Banks, International Banks, DFIs, NBFCs, MFIs, Insurance, Mutual Funds, Stockbrokers, Payment Operators & Cross border Money Transfer Operators

### Multinational & New Economy Corporates

Multinational Corporates operating in India, Startups, Ecommerce companies.

### Government Banking

Central & State Government Entities

#### **COMMERCIAL BANKING**

Mid Size Corporates with turnover up to INR 1,500 crs

### **Transaction Banking**

Trade Finance, Cash Management, Custody, Bullion, Remittance & Supply Chain Finance

#### **Financial Markets**

FX & Derivative Sales, DCM, Balance Sheet Management, Trading

#### **Project Finance**

Long Term Project Financing with ring-fenced cash flows

#### Real Estate

Construction Finance & Lease Rental discounting for Residential & Commercial real estate

#### **Loan Syndication**

Underwriting & Syndication / sell down

### International Banking Unit

Offshore product offerings through IBU at GIFT City, Gandhinagar

## Business Economics Banking

Macro economic research

#### **CGA/ FASAR**

Corporate & Government Advisory/ Food & Agri Strategic Advisory & Research - Knowledge banking to uptier positioning

**Growing Client Base and Improving Positioning with High Focus on Risk and Returns** 

### Wholesale Banking Business (1)

All amounts in INR Crs

Q2FY25

Q3FY25





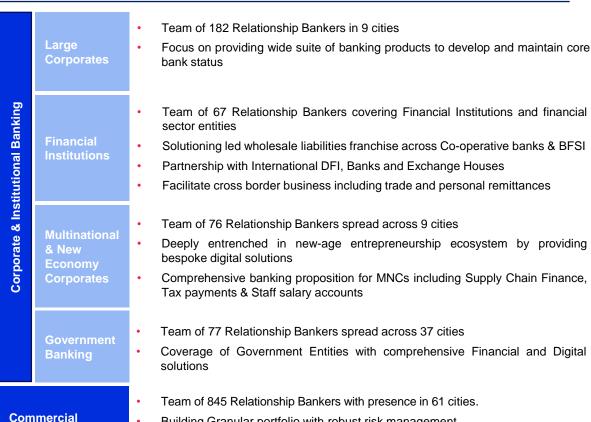
Q4FY25

Q1FY26

Q2FY26

### 3 Providing tailored solutions to clients across business segments

Banking



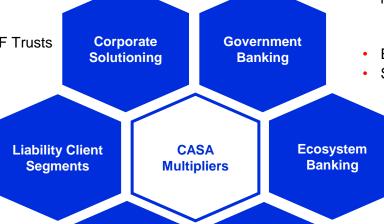
Building Granular portfolio with robust risk management

# **Wholesale Banking Business (2)**

### **Building sustainable Liability Book**



- Liquidity Mgmt. for Large and Mid-Corporates
- Exporter Accounts
- Real Estate RERA
- TASC Education Institutions, Hospitals and PF Trusts
- Fintech & Ecommerce
- Co-operative Banks
- X-Border: Exchange Houses / MTOs / PA-CB
- Financial Institutions Insurance, MF
- Multinational (MNC) client segment
  - Bank as a Payment Aggregator
  - Banking as a Service Connected Banking
  - Banking as a Platform Yes Connect
  - Digital Onboarding, Transacting, Servicing & Governance



**API / Connected** 

Banking

**Fiduciary** 

Services &

**Capital Markets** 

- Alignment with Govt. strategy & fund flow to focus on implementing agencies
  - Local Bodies, Development Authorities, Smart Cities & Agricultural Bodies
- E-Tendering, E-Procurement, E-Governance (G2C)
- Strategic Projects: SNA, GeM, PFMS2.0
  - Follow the money (Inorganic acquisition)
  - Mainstreaming Corporate Supply Chain
  - Lifecycle Banking Comprehensive Product Suite for clients
  - Influencer Strategy e.g., PE, VC, FinTech's.
- Custody Fund Accounting for MF, AIF, PMS clients
- Escrow structures for Fintech ecosystem and NBFCs
- Settlement accounts for Banks, SMBs, Exchanges etc.
- CSGL, PCM
- Capital Market Ecosystem Brokers–POA–BTI link

# **Large Corporates**



#### **Focus Sectors**

- Chemicals
- Infra Road & Port
- Electronics & Electricals
- FMCG
- Food & Agri
- Auto & Auto Ancillaries

- Metals & Mining
- Logistics & Warehousing
- Transportation
- Healthcare & Pharma
- Renewable Energy
- EV

#### Pan India Presence

- · Presence in 9 major locations
- Delhi
- Kolkata
- Mumbai
- Pune
- Ahmedabad



- Bengaluru
- Chennai
- Hvderabad
- Coimbatore

### Portfolio Quality and Risk

- Higher proportion of well rated corporates in Advances
- Continued reduction in lower rated book & improvement in portfolio rating
- Growth in Working Capital & Trade business
- · Focus on granularizing the portfolio.



### **Analytics**

- Proactive EWS mechanism
- Detailed screening of new names prior to onboarding

#### **Products**

- Working capital Finance, Supply Chain Finance, Capex Finance
- Focus on high quality sponsors and sectors where we have expertise for Project Finance
- Growing non-fund book Letters of Credit, Bank Guarantees
- Digital Collection & Payments, Liquidity Management Solutions
- Major contributor to Bank's Liabilities business
- Uptiering client positioning through Debt Capital Markets solutions, FX and Derivatives
- Cross-sell Retail Banking Corporate salary accounts & Credit Cards

### **Financial Institutions**





#### **Non Banking Financial Company**

- Sustainable asset book building in well rated / retail focused NBFC's
- Strategic PSL funding through NBFC financing
- Facilitating Co-lending / DA partnerships to build Retail Book



#### **International Banking**

- Relationship building with International Banks, DFI & Fintechs
- · Cross-border trade facilitation / fulfillment
- Nostro / Vostro account services



#### **Capital Markets & Custody**

- Tech enabled/ Tailored solutions for PCM & Custodial business.
- Banking facilities to Stockbrokers, Clearing members & Exchanges



#### **Domestic Banks & Fls**

- Relationship coverage with Domestic Banks & FIs
- Resource raising in the form of Borrowings & Refinance



#### **Co-operative Banks & RRBs**

- Relationship driven Liability rich product offerings
- Dominant position in Digital offerings for Co-operative Banks



#### **Mutual Funds & Insurance**

- Digitally advanced CMS offerings
- Banking facilities to Insurance Co's / Reinsurance brokers

Capitalizing on the Digital strength of the bank for increasing wallet share of collections and payments across the FI segment

PSL fulfillment through focused approach while building a well-rated and granular asset book Enabling Resource raising through Trade Borrowings, Bilateral / Syndication loans and Refinance facilities

Fee Generation by offering customized Transactional banking solutions for Financial Institutions

Facilitating business across bank units for treasury, trade and cross-border requirements.

# **Multinational and New Economy Corporates**









- Digital and Transaction Banking Solutions
- Supply Chain financing
- Salary Account, Credit Cards & Retail Assets
- Fx Flows and FDI
- Assets and Liabilities
- Lifecycle Banking



- Preferred bank for Unicorns, Soonicorns
- Superior digital and Transaction Banking offerings



- 24x7 Transaction processing at Scale with high success rate
- Superior Digital & Transaction Banking offering



Regulated Entities Customized & Exhaustive Product Suite for

- Payment Aggregators
- Non Bank PPIs
- Digital lenders and LSPs



Industry specific & fully compliant Escrow offering for handling fiduciary money for E-Commerce Marketplaces



- Funnel for Episodic & annuity leads
- FEMA Advisory
- Fx Flows
- Custody services & Capital Markets

#### **Technology Banking**

- Digitization and Digitalization
- Superior Digital & Transaction Banking offerings
- Beyond Banking Partner Solutions
- Sachetised and Customised Solutions

#### **Ecosystem Banking**

- India Business facilitation advisory
- Retail Banking Services
- Treasury, FX & Risk Management
- Payments, Trade & Supply Chain Finance

### Knowledge Banking

- FEMA Advisory
- Fiduciary Services
- Dedicated advisory unit with focus on Food & Agri, Electric Vehicles, Electronics, Urban Infrastructure



- Mumbai MMR •
- Ahmedabad
- Delhi NCR
- Kolkata
- Pune
- Jaipur
- Bengaluru
- LucknowIndore
- ChennaiHyderabad
- Vadodara
- Kochi
- Chandigarh

# **Government Banking**



#### **Enabling Government for settlement & disbursement**



- Central Ministries
- State Governments Government Fund Flow Management
- Local Governments Urban Local Bodies, Districts & Panchayat
- Government Agency Business Central & State Government(s)



- Central and State PSUs
- State Development Authorities Land & Housing, Industrial & Infra, Public Works, Irrigation, Product/Produce Promotion & Development, and Conservation Sectors
- SERW (Sports, Education & Research, Religious & Welfare Trusts)
- Alternate Investment Funds (AIFs) & Infrastructure Investment Trusts (InvIT)
- Special Projects Projects funded by Multilaterals



Performance & Delivery

**Quick Turnaround** in Solution Identification, Customisation & Implementation



Pan-India Coverage

**Banker to majority CPSUs** pan India for Asset & Liabilities. Reempaneled with majority of Maharatna, Navratna & Miniratna PSUs



In-house Expertise

Industry First - Knowledge & Banking proposition in Education, Agriculture, Electric Mobility, Solid Waste Management and Start – up Incubation through CGA and FASAR

# Presence of GB Team in 37

cities and amplified by

Branch led sourcing of

Govt. accounts at all Yes

Bank Branches Pan-India

#### **Partnership**

Relationship Mgmt. With

Central & State

Government, Local &

Quasi government, CPSUs

& State Development

Authorities

#### **Product**

Innovative Solutions

Digitization at the Core

#### Knowledge

Knowledge Engagement in
Urban Infrastructure
including e-mobility & startup incubation through
CGA¹ and Agriculture &
Allied Sectors through
FASAR²

#### Disburse

Settlement Banker to
Central & State
Government initiatives

#### E -Governance

One-Stop solution for wide range of Government Sector Services

<sup>&</sup>lt;sup>1</sup> CGA: Corporate & Government Advisory

<sup>&</sup>lt;sup>2</sup> FASAR: Food & Agribusiness Strategic Advisory & Research

# **Commercial Banking**





**Growth led by NTB and X-sell** 

- higher wallet share and productivity



Knowledge Sectors – Pharma, Chemicals, Auto ancillary, Logistics, Metals



Leverage anchor-led ecosystems (dealer / distributor financing)



**Strong coverage –** presence in 61 key locations



Laser Sharp focus on portfolio quality



Digital interface specifically curated for Supply Chain business



Sustainable growth in fundbased book - Increase Term Loan share



Increase Fee contribution through Augmenting credit & non-credit Trade/ CMS income. Focus on digital channels like Trade On Net, Digital Banking, API integration. Using FASAR & Treasury capabilities



Customers provide a multiplier effect for Branch Banking offerings - Employee Salary Accounts, Wealth Management, Credit Cards

# **International Banking Unit - GIFT City**



GIFT, Gandhinagar, Gujarat is the only International Financial Services Centre in India. One of the key strategic focus areas for the Government and recognized as the gateway for financial and investment activities helping onshoring the offshore funds

YES BANK was the First Bank to commence operations in IFSC

- Offers comprehensive FCY products helping the bank complete its Wholesale & Retail product bouquet, increasing Bank's wallet share and deepening of the relationships
- Helps raising FCY resources from Overseas Banks / Institutions.
- Regulated by the International Financial Services Centers Authority "IFSCA" as Host & RBI as Home country regulator. Business & Operations governed and supervised by the Board appointed Governing Body (GB)

- Target growth in the overseas lending book
- FCY liability garnering through NRIs/ Corporates/ MNCs/ Units in IFSC diversifying resource base

- Enhanced treasury product suite with multiple currency & derivative offerings
- Clearing & Settlement bank for INDIA INX
- Collateral Banking Services to exchange participants

# Project Finance, Real Estate & Loan Syndication



Sectoral expertise built over the years across sectors viz. Energy, Ports & Logistics, Transport, Real Estate and demonstrated Distribution capabilities across Banks, NBFCs, FIs

Sectoral Knowledge	Sector-focused Business Development & Risk Identification	
Bespoke Solutions	Transaction structuring to suit the specific client and project requirements	
Engagement with Regulatory Bodies & other Stakeholders	Pulse of sectoral headwinds & tailwinds across industry and value chain	
Market Intelligence & Relationship with Co-Bankers	Facilitate structuring and exposure strategy	

Yield Improvement & Risk
Diversification with Underwriting and
Sell-down

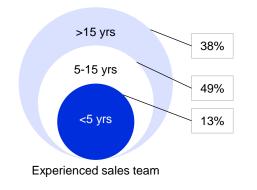
Increased Cross-Sell (Cash flow routing, Lead / Escrow Fees, NFB, etc.) Meeting Bank's ESG commitment through lending to sustainability sectors

Knowledge Banking & Thought Leadership

### **Financial Markets Customised solutions for clients**



**FX Sales** 





Dedicated experienced product sales managers providing structured hedging solutions

Pan India Presence through sales centres

Active FX desk for providing best in class pricing for customer transactions



Digital platforms across client segments

#### **Debt Capital** Markets & PD



#### **Comprehensive Product Suite**

Gsec/ SDLs/ IRS/ Vanilla **Bonds / Commercial** Paper

**Hedging Products like High Yield Credits** IRF and OIS

InvITs & Bank / NBFC **Project Bonds** Debt

Securitisation / Credit

**Enhanced Structures** 

Numerous maiden issuances & multiple repeat mandates

#### **Diversified Investor Connect**

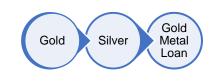
- Mutual Funds
- Banks
- Insurance Companies
- **NBFCs**
- Private Wealth Management
- Retiral Funds
- Corporate Treasuries
- Alternate investment Funds
- UCBs & RRBs

#### **Our Experience**

- Years of collective Team experience
- Transactions originated 1000since inception
  - First-time issuers 50+ introduced to Debt Capital Markets

**Bullion Desk** 







Innovative Bank of the Year 2024-2025 by India Gold Conference

Extended specialised desk coverage

## **Knowledge Banking**

### Leveraging knowledge as a competitive differentiator to grow Banking Business



#### Business Economics Banking (BEB), Food & Agri Strategic Advisory & Research (FASAR), Corporate & Government Advisory (CGA)

- · A team of specialists with deep sectoral knowledge and expertise in Economy, Food & Agri, E-mobility & Urban Infra
- Knowledge events and Government / Private sector CXO level knowledge sharing engagements enable relationship deepening

#### **Knowledge backed client outreach**

- Private Sector
  - Strategic and project advisory
  - Government Schemes (PLI, SAMPADA, AHIDF, SPECS, State Schemes)
  - Sharing views on economy, currency & interest rates
- Government
  - Visioning, Policy & programs
  - Policy Development, Investment Promotion, Strategic Roadmaps, Financial Impact Evaluation
  - Scheme support to Govt. entities (PM eBus Seva, CIITIIS 2.0 etc.)

New client acquisition & relationship deepening

# Thought Leadership Events / Franchise Building

- Knowledge partnerships with Government Bodies & Industry Associations
- APEDA, SPICE BOARD, FICCI, CII, AMCHAM, ACMA, SOPA and CropLife
- Media presence including authored articles for leading publications

Branding & mindshare capture through thought leadership events / media presence

#### **Internal Knowledge Initiatives**

- Share market information with Business / Risk / Credit teams
- Sharing macro perspectives with Business Units to enable decision making

Industry connect through knowledge reports on key macro and sectoral themes

# Digital @ Banking



A blend of distinctive capabilities, integrated strategy and multi pronged delivery channels aimed at enhancing skill with better efficiency and profitability

#### **Distinctive Capabilities**

#### Market Leadership – YBL processes ~1 in 3 **Digital Payment transaction in India**

"#1 Acquiring

**UPI Payments** #1 Payee PSP (54.0% market share) #2 Paver PSP (29.68% market share)

98% Credit Cards Sourced Digitally 4

'IRIS' - Retail Super APP with 150+ features

AePS Bank: Powering ~27.1% of all AePS Txns via ~702 K+ partner outlets<sup>2</sup>

#2 in NEFT with

~99.0%

Success Rate &

24%1 market

share

50+ partners

integrated real

time leads

**SA & 93%** 

accounts

eliaible CA

mobilization

92% Individual

Sourced Digitally

1,500+ API Stack Developed

'IRIS BIZ'- Super APP for **Businesses** with 100+ features

Future ready for both BaaS & BaaP Models 3

#### **Business Integrated Strategy**

#### 'Deliver the Bank' to the Customer

- Curated Offerings across platforms

#### 'Leapfrogging' from being Product Centric to Customer Centric

- DIY I Assisted I Next Gen Al I Cloud Native

#### Foundational, Agile and Embedded Banking

- UPI / Payments, IRIS, YES Smart Pay, Yes Genie, Yes Robot.

#### **Leveraging Public Digital Infrastructure**

- CBDC (Efficient Cash Management, Small Payments) OCEN (Digital Cash Flow Financing), ONDC (Leverage Market Ecosystem), Account Aggregator (Data Sharing Consent Layer). ULI (Unified Lending Interface)

#### **Drive Cost Reduction & Productivity Improvement**

- Through 'Digitization' of internal processes

#### **Multi Pronged Delivery**

#### YES Bank 'Digital & Transaction Banking Stack'

- Customer Journey's, Assets and Apps
- Internal Employee Facing Tools
- API Banking

#### **Ecosystem Partnership**

- Payment Aggregators, Co-branded cards, Third Party Apps, Corporate BCs, Co-Lending, Marketplaces etc.

**Powered by Strong Core, Data and Talent** 

**Better Mind Share & Wallet Share** 

**Lower Acquisition, Txn and Servicing Cost** 

**Scale and Profitability** 

<sup>&</sup>lt;sup>1</sup> Industry Source: RBI Payment System Indicators & NPCI for Sep '25

<sup>&</sup>lt;sup>2</sup> As of Sep 30, 2025

<sup>&</sup>lt;sup>3</sup> BaaS: Banking as Service, BaaP: Banking as Product

<sup>&</sup>lt;sup>4</sup> Including Assisted Journeys

### **IRIS**

### A Next Gen 'all-in-one' retail SUPER APP



#### 150+ Features live on IRIS

42 Lakhs **Registered customers** 

> **6%** 🔺 (Q-o-Q)

49%

**Monthly Active Customers** 

~9 logins per month per active user

54%

**Fresh Mutual Fund** bookings done

18% 🔺 (Q-o-Q) by Value 71%

**Credit card EMI** conversions done

1% ▲ (Q-o-Q) in Share of Business

~ 70k

**Service Requests daily** processed via IRIS

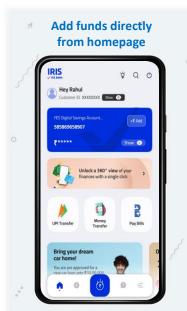
92% Service Requests processed digitally

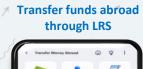
**App Ratings** 

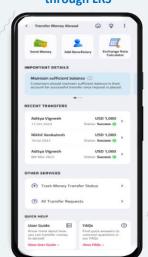




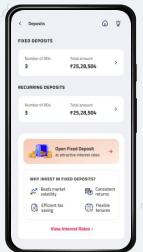
#### Payments | Deposits | Loans | Credit Cards | LRS | Travel Cards | Investments & more...



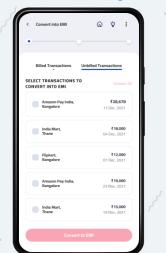




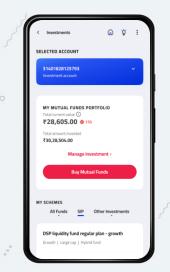




#### Primary channel for **CC EMI sourcing**



#### / Invest in your future





### **IRIS Biz**

### A Next Gen 'all-in-one' Business SUPER APP



100+ Banking Features across Web & Mobile
Payments | Collections | Trade Finance | Supply Chain | Business Loans | Liquidity Mgmt | more..

3.50 Lakhs +

Registered customers

92,500+

**Active Customers** 

1.12 Cr +

**Transactions** 

43,500 +

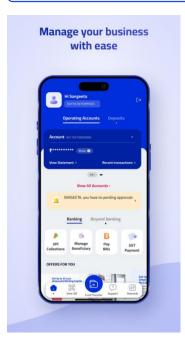
**Tax Bill Payments** 

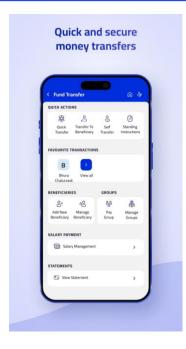
4300 +

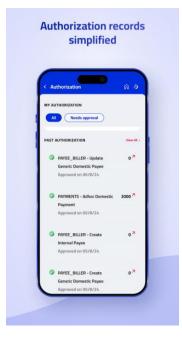
**FDs opened** 

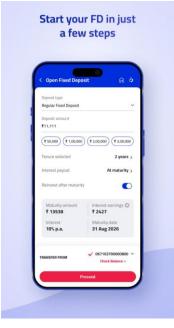


### Individual CA | Soleprop | Partnership | LLP | Pvt. Ltd. | Public Ltd. | TASC













### **YES PAY NEXT**

### A Next Gen 'UPI' Payment App

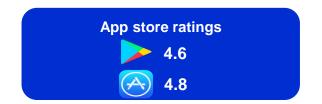


UPI Payments | Bill Payment & Recharge | UPI Lite | Autopay Available in 2 languages | Gift cards, Vouchers & more...

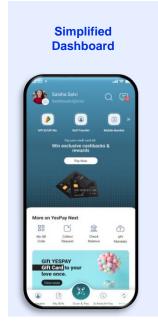
16%

46 Lakhs +

Registered customers Quarterly Growth in User Base

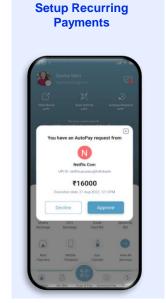


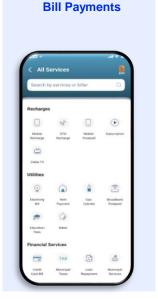
#### Top plugin partners - Swiggy | Zerodha Coin | Annapurna Finance | Apollo Pharmacy



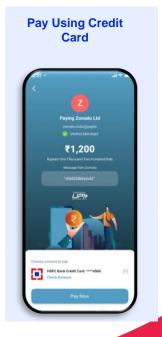








Zero Platform fee on





# **YES Pay Biz**

### **One Stop Solution for Merchants**



#### Collect | Manage | Grow

190,000+

**Registered Merchants** 

1.2 X

**QoQ Throughput Growth** 

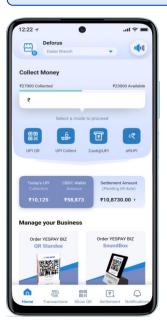
900 Cr+

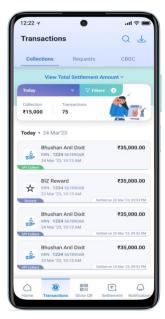
**Monthly transactions value** 

**App Store Ratings-**

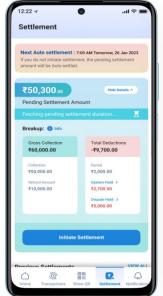
4.3

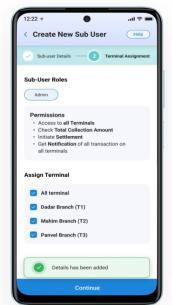
On demand Instant Settlements | Multiple Collection Modes | Sub-User Management | Available in 6 languages

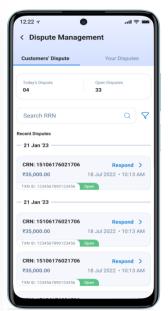










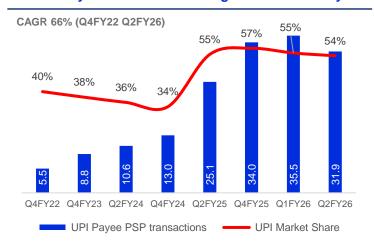




# Powering Digital India with our Distinctive Capabilities <a href="YES BANK">YES BANK</a>

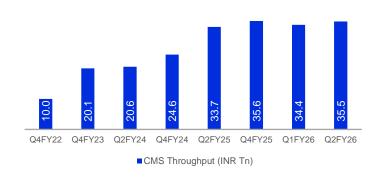


#### #1 UPI Payee PSP Bank Powering ~ 351mn txn daily

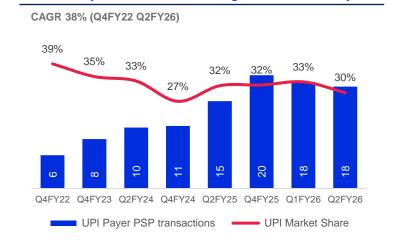


#### ~More than 3X growth in CMS Throughput Since Mar'22

CAGR 47.5% (Q4FY22-Q2FY26)

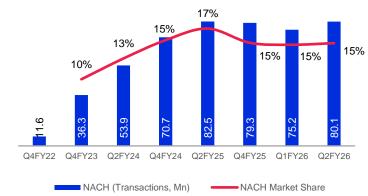


#### #2 UPI Payer PSP Bank Powering ~193 mn txn daily



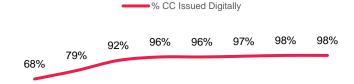
#### Steadily Market Share Gains; #2 in NACH

CAGR 74% (Q4FY22-Q2FY26) NACH (Mn)



#### % Credit Cards Issued Digitally<sup>1</sup>





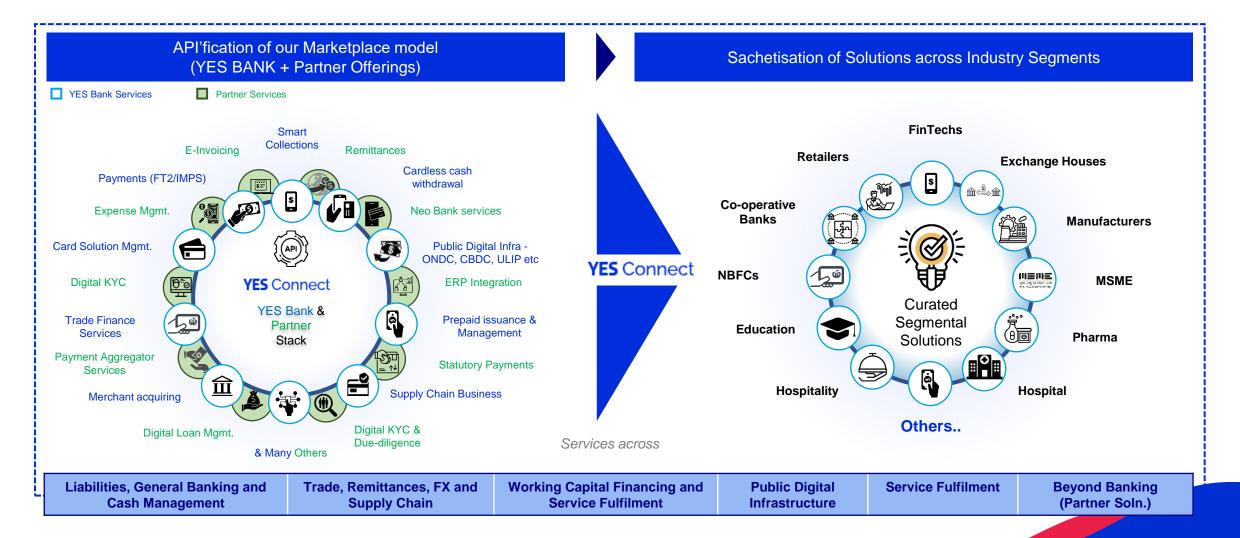
Q4FY22 Q4FY23 Q2FY24 Q4FY24 Q2FY25 Q4FY25 Q1FY26 Q2FY26

<sup>&</sup>lt;sup>1</sup> Includes offline assisted journeys

# **YES Connect: Enriched Customer Experience**



**B2B Marketplace** 



### **Ecosystem Partners**

### Digitizing client journeys & creating inorganic client acquisition funnel through Fintech partnerships



#### Partnership roadmap of Digital & Transaction Banking

#### **Source Digital**

 Digital Acquisition at Scale thru Partnerships - CA-SA accounts. Supply Chain, Cards, Retail Assets, etc

#### **Onboard Digital**

- Digital Client Onboarding & Product Setups
- Digital a/c Opening
- with Instant a/c Operations

#### **Transact Digital**

- API'fication of all Bank Products
- Create STP iournevs for Liability & Asset products
- FinTech Partnership & integration

#### Service Phygital

- Digital tools for FTR query resolution at low-cost model
- Al led Service resolution

#### **Monitor Digital**

- Digitalized reporting & MIS
- End-to-end digital Sales force
- ML led Digitalized Compliance, FRM, AML

Quantum Force Multiplier for Inorganic Client Acquisition across...

**Third Party Apps** 

















**Corporate BCs** 











**Market Place** 

















**Payment Aggregators** 

















Co-Branded Cards











**Large Merchants** 















## **Transaction Banking**



Leveraging the strength of solutioning, leading to granular CASA, LC, Guarantees, FX



#### STRENGTHENING FRANCHISE

**95**%<sup>1</sup> of CA is embedded with Digital & Transaction Banking Product & Solutions

~80%1 of CA has 2+ PPI\*

~98%¹ of all Lending Clients have 1+ TBG
Product Embedment

Market Leadership – YBL processes 1 in 3 Digital Payment transaction in India

UPI – 54% Rank #1 in Payee PSP | NEFT – 24% Rank #2 | IMPS – 7.5% | NACH – 15% Rank #3 | AePS – 27% Rank#1

**306%** growth in BBPS YoY , **~5.8% Market Share** in LRS², ~11% share in RDA³

68% growth in total Tax payments47% growth in direct taxes98% growth in GST payments37% growth in EPFO

## **Agency Business**



YES BANK is authorized as an Agency Bank to collect Central & State Tax Payments
YES Tax Pay – An integrated collection suite enabling seamless tax payments across government tax portals.

### **YES Tax Pay**



- Direct Integration for YES BANK Net Banking Channels. (Retail, Corporate and Iris Biz)
- Integrated flow for OTC (Over the Counter) collections at YES BANK Branches.
- Integrated with YES SMARTPAY (Collection Suite) for Multiple payment modes via Payment Gateway.
- Integrated with eKuber 2.0 for automated regulatory reporting

# **Central Mandates**

4 central empanelment received

Live for GST, CBDT, CUSTOMS & EPFO

# State Mandates

8 State empanelment received

Live for Assam & Meghalaya

# GOODS AND SERVICES TAX (GST)

Launched on 13th March'25

**17K Plus** Active Customers

**15%** growth MoM in September'25



# DIRECT TAX (TIN 2.0)

Launched on 27<sup>th</sup> June 2025

**20K Plus** Active Customers

**370%** growth MoM in September'25

To know more Scan QR



#### **CUSTOMS & EXCISE**

Launched on 3<sup>rd</sup> June 2025

**700 Plus** Active Customers

13.8% growth MoM in September'25 To know more

wth

Scan QR

Employees' Provident Fund Organization – (EPFO)

Launched on 9th June 2024

**5K Plus New Clients** 

36K

>36K active customer within 6 months of launch

# Responsible franchise with sustainability at its core



#### **Robust ESG & Climate Governance**

**CSR & ESG Committee of** the Board: Highest governance body that drives the Bank's ESG agenda

**Sustainability Council:** Executive committee that develops and reviews Bank's sustainability strategy

**Sustainable Finance (SF) Unit:** Implements Bank's sustainability strategy in coordination with BUs

**Purpose-led Culture:** Domain-specific ESG KPIs integrated into the goals of Top Management

S&P

#### **Environment**

Environmental management: First Bank globally with 1,186 ISO 14001:2015 certified facilities under its Environmental Management System

Net zero by 2030: Committed to reduce GHG emissions from operations to net zero by 2030. ~26% reduction in Scope 1 & 2 emission intensity per rupee of turnover in FY 2024-25 (YoY)

Responsible lending: Environment and Social Risk Management System (ESMS) instituted to integrate E&S risks into overall credit risk assessment framework

Green finance: INR 7,357 crore in sanctioned debt facilities for supporting RE projects (solar, wind, hybrid & pumped-storage) of ~2,210 MW, in FY 2024-25. One of only 5 Accredited Entities to the Green Climate Fund

Reducing financed emissions: First Indian Bank to report financed emissions (electricity generation). Achieved 39% reduction in financed emission intensity (from base year FY 2021-22)

Aligning with global frameworks: Founding Signatory to UNEP FI Principles for Responsible Banking and first Indian Bank to publish enhanced disclosures in line with TCFD recommendations

#### Social

Gender diversity: 23.17% proportion of women in the Bank's workforce in FY 2024-25

Financial inclusion: 6.49 lakh active women customers in rural India under YES Microfinance programme in FY 2024-25

Community development: 68,000 youth, farmers, women through YES Foundation's artisans impacted employability and entrepreneurship programmes, (as at March 31, 2025)

Agroforestry:400,000 trees planted through YES Foundation's agroforestry initiative, enhancing green cover and supporting sustainable livelihoods of farmers (as at March 31, 2025)

#### Governance

Board independence: 50% of the Directors on the Bank's **Board are Independent Directors** 

Board diversity: 15% of Directors on the Bank's Board are women

#### **Performance on ESG Ratings**

**Highest Score** amongst



\* S&P Global Corporate Sustainability Assessment (CSA) 2024 - (YES BANK achieved a CSA Score of 72 (out of 100) and ESG Score of 73 (out of 100) as of December 16, 2024.

Index, among others

### **Robust Governance Structure – Board Members**



#### **Eminent and Experienced Board**



Rama Subramaniam Gandhi Non-Executive. Part time Chairman. Independent Director



Atul Malik Independent Director



**Sharad Sharma** Independent Director



**Rekha Murthy** Independent Director



**Nandita Gurjar** Independent Director



**Prashant Kumar** Managing Director & CEO



**Rajan Pental Executive Director** 



**Manish Jain Executive Director** 



Sanjay Kumar Khemani Independent Director



Sadashiv Srinivas Rao Independent Director



Rajeev Veeravalli Kannan<sup>1</sup> and Non-Independent Director (Nominee of SMBC)



Shinichiro Nishino<sup>1</sup> Additional Director, Non-Executive Additional Director, Non-Executive and Non-Independent Director (Nominee of SMBC)



**Thekepat Keshav Kumar** Nominee Director appointed by SBI (Non-Executive and Non-Independent Director)



D. Shivakumar Non- Executive and Non-Independent Director, Nominee of Verventa Holdings Limited

# **Professional and Seasoned Management team**



#### **Prashant Kumar**

Managing Director & CEO, YES Bank

#### Niranjan Banodkar

Chief Financial Officer

#### **Archana Shiroor**

Chief Human Resources Officer

#### Rakesh Arya

Chief Credit Risk Officer

#### **Naveen Chaluvadi**

Chief Digital Officer

#### **Binu Soman**

Chief Vigilance Officer

#### Sanjay Abhyankar<sup>1</sup>

Company Secretary

#### Tushar Patankar<sup>2</sup>

Chief Risk Officer

#### Rajat Chhalani<sup>3</sup>

Chief Compliance Officer

#### Kapil Juneja<sup>3</sup>

Chief Internal Auditor

### Dr. Rajan Pental Executive Director

#### Dheeraj Sanghi

Country Head - Retail Liabilities, Fee & Business Banking

#### **Sumit Bali**

Country Head - Retail Assets and Debt Management

#### **Sachin Raut**

Chief Operating Officer

#### **Mahesh Ramamoorthy**

Chief Information Officer

#### **Anil Singh**

Country Head – Credit Cards and Merchant Acquiring

#### Nipun Kaushal

Chief Marketing Officer and Head CSR

#### 1 Reports directly to the Chairman of the Board

- 2 Reports directly to the Risk Management Committee of the Board
- 3 Reports directly to the Audit Committee of the Board

#### Manish Jain Executive Director

#### **Gauray Goel**

Country Head - Commercial Banking

#### **Parminder Singh**

Country Head - Large Corporates

#### Niray Dalal

Country Head - Financial Markets

#### Ajay Rajan

Country Head - Transaction Banking

#### **Ashish Dadhich**

Country Head - Financial Institutions

#### Indranil Pan

Chief Economist

#### Santosh Mishra

Business Head PSL and Microfinance

#### **Mukesh Kumar**

National Head - Project Finance & Loan Syndication

#### **Arvind Nair**

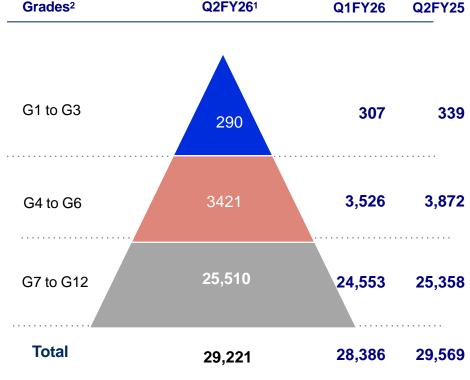
National Head - Real Estate

# **Strong people focus:** Stable leadership with focus on up-skilling talent, objective performance management & enabling employee flexibility





- Art of Giving Feedback: A learning initiative across businesses / functions promoting a culture of constructive, growth-oriented feedback and continuous improvement.
- Step Ahead workshop: Customized workshop for cohort of women colleagues returning from a career break building confidence, adaptability, and career ownership while enabling reintegration.



Knowledge Management

- Risk and Compliance Culture: Mandatory e-learning modules reinforcing key compliance principles, regulatory expectations, and best practices to strengthen the organization's risk culture.
- Basics of Banking Workshop: A curated intervention for MCC and CSR teams to deepen core banking knowledge and strengthen collaboration with internal stakeholders ensuring stronger collaboration and impactful outcomes.



**DEI Initiatives** 

**Engagement** 

- Safeguarding Workplaces: Specially curated for Internal Committee (IC) members to strengthen role as IC member by revisiting key aspects of the POSH Act and enhancing procedural rigor in handling complaints.
- Stepping into Pride (Game Zone): Meaningful and fun games designed to prompt insights, and reflections about inclusion, privilege, and the real challenges faced by the LGBTQIA+community.



- Physical & Mental Well-being: The Bank reinforced its commitment to employee well-being through various initiatives, including webinars on spine health, lung care, forgiveness, and worklife balance. Special sessions like Burnout to Balance on International Self-Care Day promoted holistic health and mindfulness.
- YES Premier League | Chess Edition: To foster holistic well-being and collaboration, the Bank organized the YES Premier League Chess Edition. The multi-stage tournament encouraged participation across zones, promoting engagement, teamwork, and healthy competition.

Total headcount of **29,224** with a net addition of **534** staff over the headcount of March 31, 2025

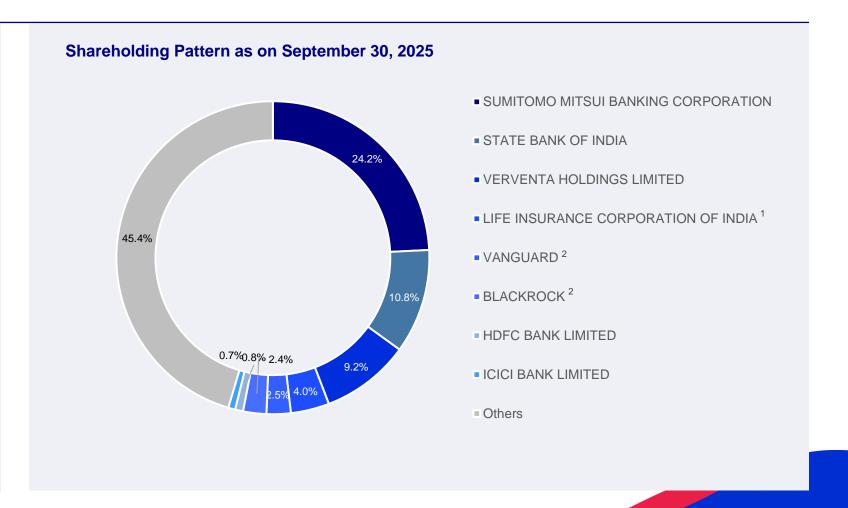
<sup>&</sup>lt;sup>1</sup> Data as September 30, 2025.

<sup>&</sup>lt;sup>2</sup> The data excludes MD & CEO and Executive Directors

# **Strong Investor base**



Well diversified Investor base:				
Category	%			
FDI	33.4%			
Banks	13.7%			
Resident Individuals	29.8%			
FPI's	11.6%			
Insurance Companies	4.1%			
Mutual Funds	2.9%			
Body Corporates	1.8%			
Others	2.7%			
TOTAL	100.0%			



### **Credit Rating**



International Rating	Long-term	Outlook	Short-term
Moody's Investors Service	Ba2	Stable	Not Prime
Domestic Rating	Basel III Tier II & Infra Bonds (Long-term)	Outlook	Short-term
CRISIL	AA-	Stable	A1+
ICRA	AA-	Stable	
India Ratings	AA-	Stable	
CARE	AA-	Stable	A1+

#### **Key Elements Driving Rating Changes**

- Strategic Investment & Governance
- Robust capitalization

Improved Liability Profile

- Enhanced Asset Quality
- Sequential Expansion of Profit
- Granular Business Mix

As on July 2020

ICRA Downgrades
Basel II Upper Tier II to D

**CARE Downgrades** 

2020

Basel II Upper Tier II to D Outlook-Credit Watch with Developing Implications

As on March 2020

Ratings across all agencies at all time lows

INDIA Ratings - Ratings Watch Evolving (RWE)

Moody's Upgrades issuer rating to Caa1+

**ICRA Upgrades:** 

BASEL III Tier II to BB
BASEL II Upper Tier II to BB
BASEL II Lower Tier II to BB+
Infrastructure Bonds to BB+
Short Term FD/CD Programme to A4+



As on December 2022

2022

Senior Rating & Outlook Upgrade:

Moody's: **Ba3**; Stable India Ratings: **A**-; Stable ICRA: **A**-; Positive **CARE Upgrades** 

issuer rating to A-; Positive CRISIL: A-; A1+ short term; Positive

As on Aug 2025

Rating Upgrades
India Ratings & CRISIL: Basel III
Tier II & Infra Bonds to AA-

Moody's Upgrades issuer rating to Ba2

ICRA & CARE Upgrades
Basel III Tier II & Infra Bonds to AA-

Rating/ Outlook Upgrade
Moody's: Outlook Upgraded to Positive

ICRA: Basel III Tier II & Infra Bonds to A

As on May 2025

CRISIL & CARE: Basel III Tier II & Infra Bonds to A+

As on April 2024

Senior Rating & Outlook

Upgrade: CRISIL: A India Ratings: A CARE: A



### **SMBC Transaction Details**





SMBC is among the leading foreign banks in India and Sumitomo Mitsui Financial Group's ("SMFG") wholly owned subsidiary, SMFG India Credit Company, is among the largest diversified NBFCs in India

SMBC acquired 24.2% stake from SBI and other Investor Banks and CA Basque Investments (affiliate of the Carlyle Group)

SMBC becomes the Bank's largest shareholder holding 24.2%; SBI continues to hold 10.8%

Induction of two SMBC nominee directors further strengthening the Governance Structure

- Mr. Rajeev Veeravalli Kannan Managing Executive Officer and Head of India Division in SMBC as well as in SMFG
- Mr. Shinchiro Nishino Head of Global Credit in the Risk Management Unit of SMBC

The transaction is a **significant milestone** to drive YES BANK's next phase of **growth**, **profitability** and **value creation**, leveraging **SMBC's global expertise** in this phase



# **Thank You**

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