

**July 23, 2025**

To, BSE Limited PJ. Towers, Dalal Street Mumbai-400001 <b>Script Code: 532668</b>	To, National Stock Exchange of India Ltd, Exchange Plaza, Bandra Kurla Complex, Bandra (East), Mumbai -400051 <b>Script Code: AURIONPRO</b>
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**Sub: Investor Presentation**

Dear Sir/Madam,

Kindly find enclosed herewith Investor Presentation relating to announcement of Un-Audited financial results of the Company for the first quarter/three months ended 30<sup>th</sup> June, 2025.

You are requested to upload the same on your website.

**Thanking You,  
Yours faithfully,**

**For Aurionpro Solutions Limited**

**Ninad Kelkar  
Company Secretary**

# Aurionpro



# ADAPT

## The New World Order of Digital

Investor Presentation  
July 2025

# Safe Harbor



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# Aurionpro Snapshot

# Aurionpro



**Bouquet of IP-led  
products**



**27+ Years of Experience**



**Global presence across  
14+ countries**



**INR 7, 953 Cr  
A Top 1,000  
company by Mcap**



**INR 1,173 Cr  
Revenue FY25**



**INR 1,508 Cr  
Net Worth FY25**



**350+  
clients**



**3,000 +  
Employees**



**Recognized as a global leader in  
Credit Lending Operations as per  
Chartis' RiskTech Quadrant, 2022**



**Aurionpro wins award for best  
transaction banking  
implementation at IBS Global  
FinTech Awards 2023**



**Integro Technologies Wins RiskTech  
2024 Award for Best Limits  
Management under the category of  
Lending Operations**



**Wide presence in the banking &  
fintech industry in Asia**

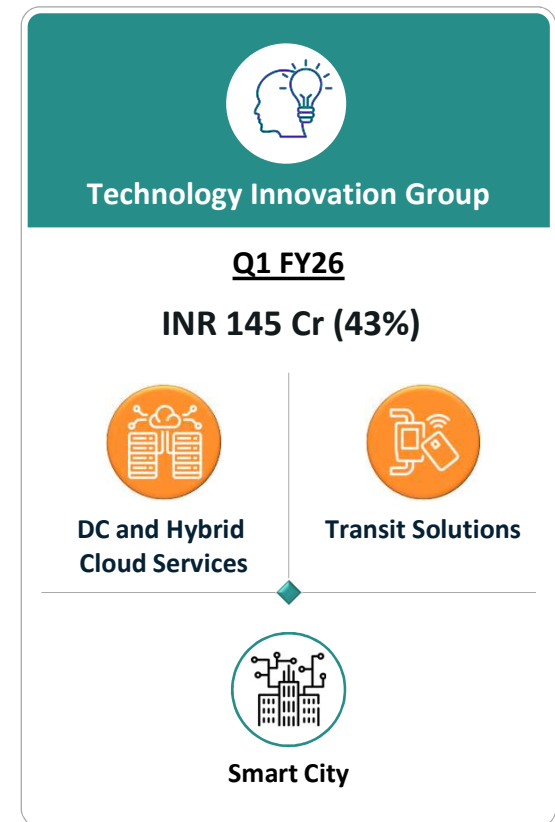
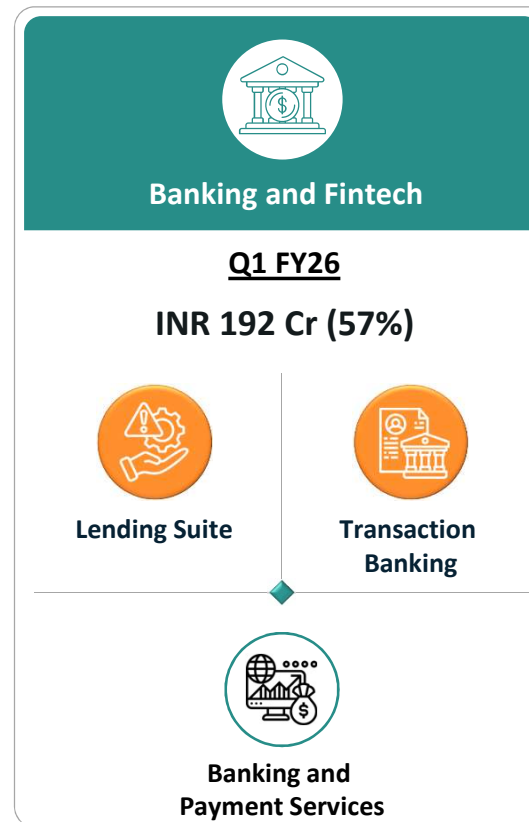
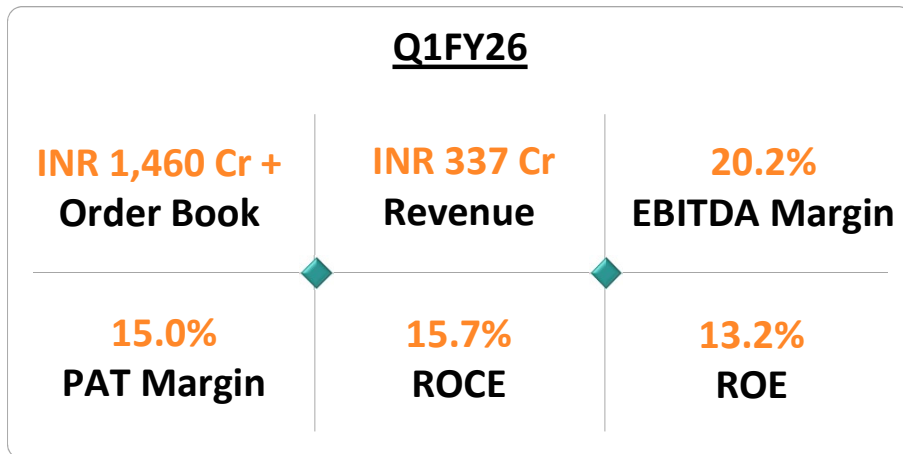
Note: (1) Market Capitalisation as of June 30th, 2025  
(2) All the above numbers are on consolidated basis.

# Company Overview

Aurionpro

Platform-led provider of Advanced Technology Solutions enabling enterprises to accelerate Digital Innovation across Banking, Mobility, Payments and Government sectors

- › Global provider of IP-led products, platforms and services
- › Focus on chosen segments and markets
- › Strive to become a vertically integrated player across the value chain
- › Experience of catering to multiple customers in the Banking and Fintech industry in Asia
- › Integrated offering in Transit and Automatic Fare Collection (AFC)

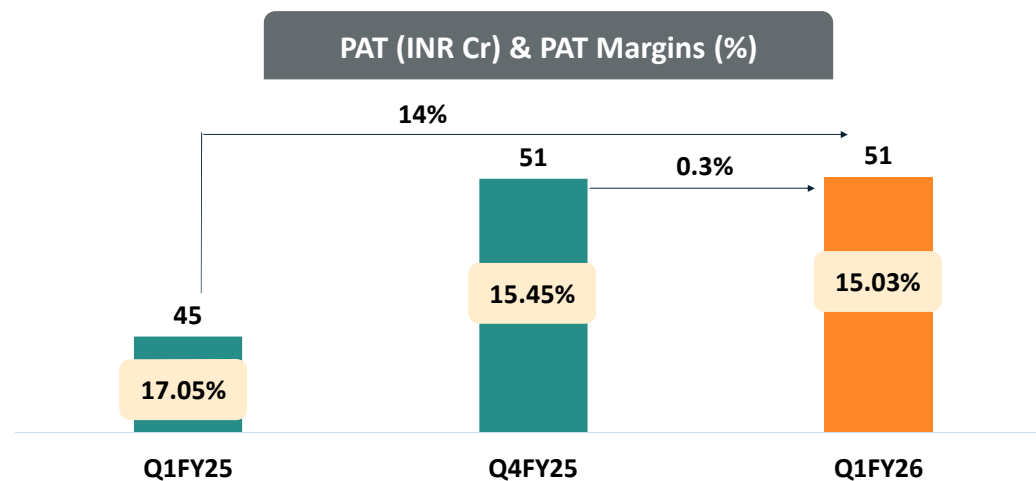
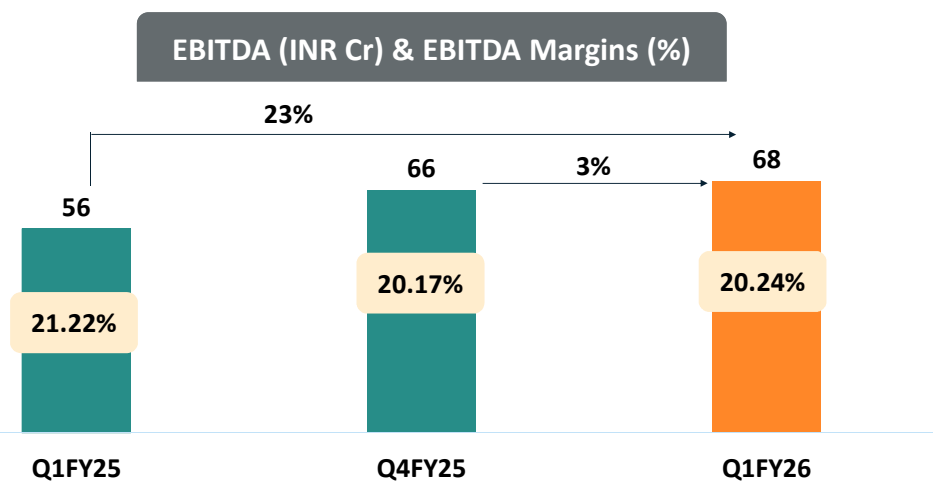
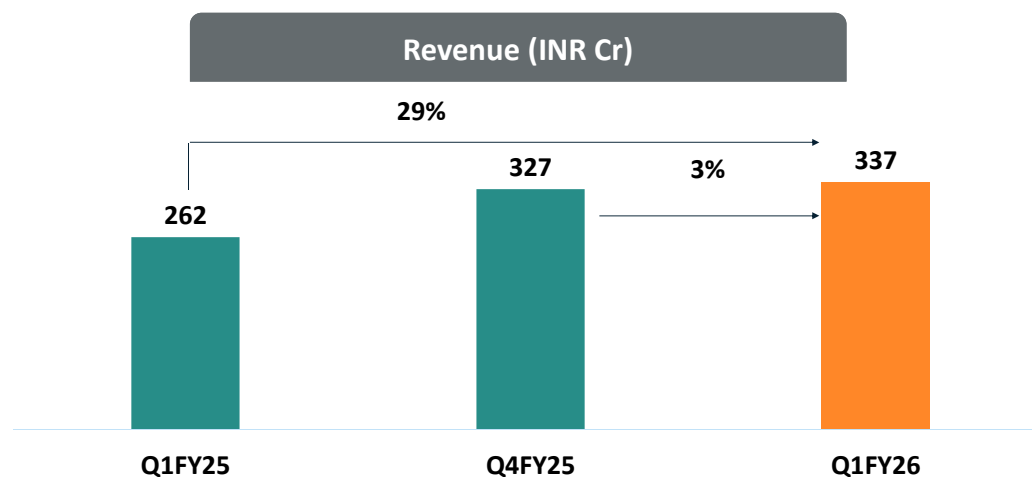


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# Financial Performance

# Q1 FY26 Financials

Aurionpro

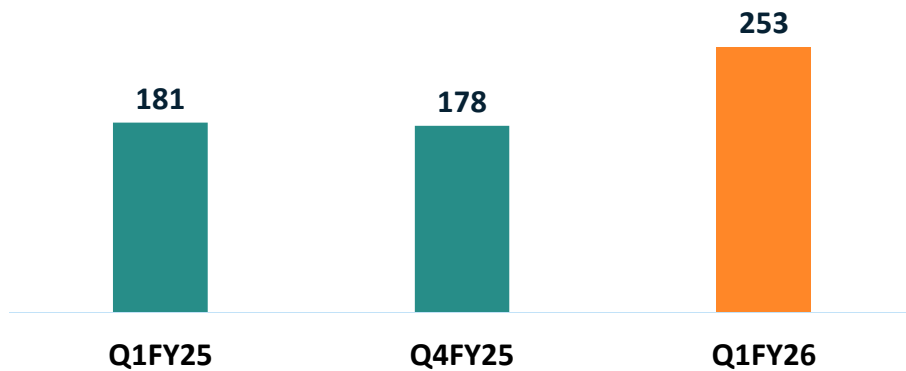


\*All numbers have been rounded off

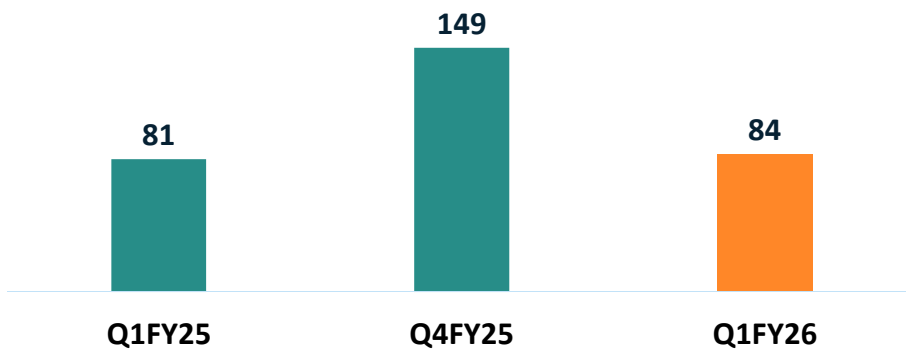
# Key Statistics

Aurionpro

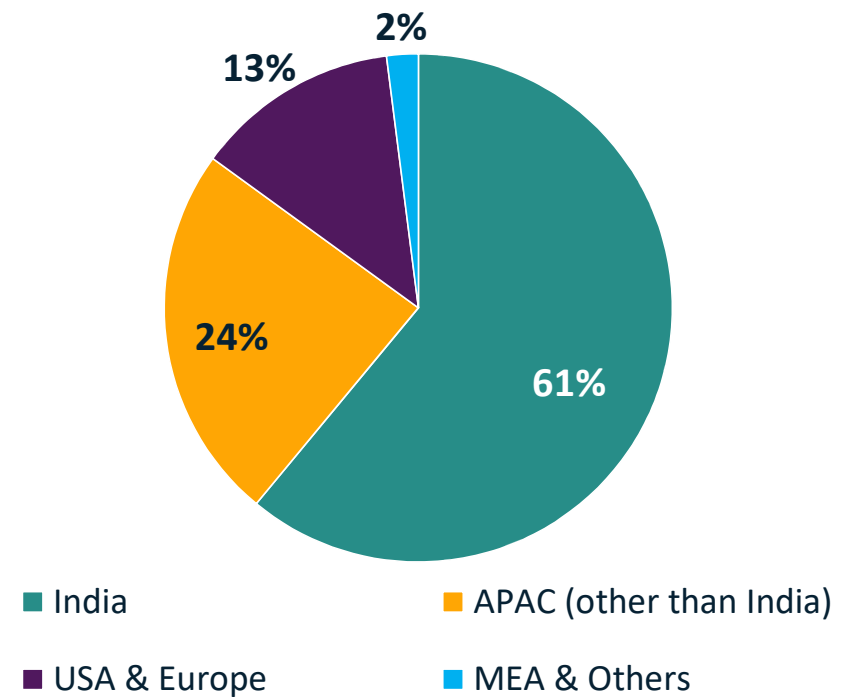
Sale of Software Service (INR Cr)



Sale of Equipment & Product Licenses (INR Cr)



Revenue Break-up (Geography-wise)



\*All numbers have been rounded off



# Banking & Fintech

Aurionpro

1

Aurionpro signs multi-million-dollar deal with leading African bank for its digital banking platform, marking its first major win in MEA region and expanding its global footprint

2

Aurionpro wins a US\$ 2.5 million deal with a top Sri Lankan bank for its iCashpro platform, marking its second major win in the country within a year and strengthening its regional presence

3

Aurionpro secures a breakthrough fintech win with a leading UK financial institution to deploy its AI-native credit assessment platform powered by Arya.ai, marking its first major entry into the European market

4

Aurionpro acquires Fintra Software to enhance its trade finance platform with end-to-end automation, powered by Arya.ai, strengthening its global transaction banking offering

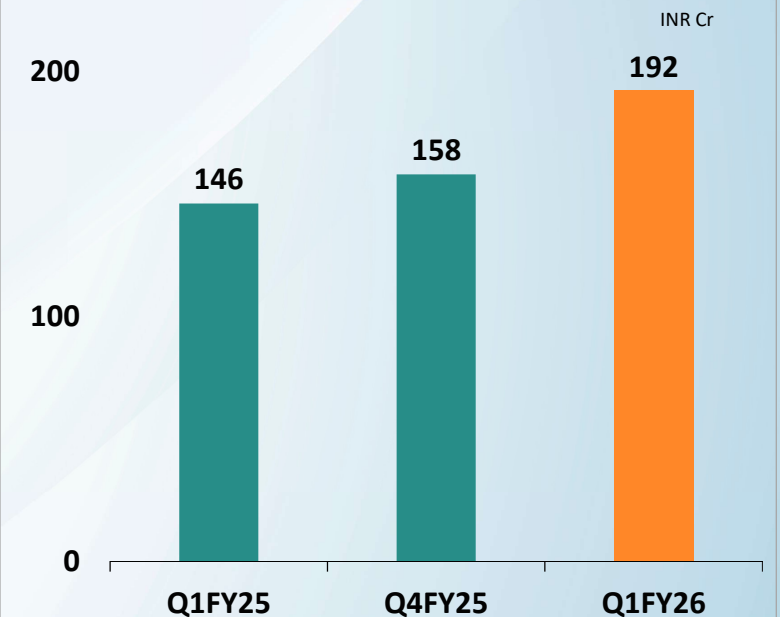
5

Aurionpro successfully goes live with Phase I of its transaction banking platform for State Bank of India, marking a major milestone in the strategic partnership

6

Aurionpro's subsidiary AryaXAI establishes dedicated labs in Paris and Mumbai to drive frontier research in AI interpretability, alignment, and responsible AI development

## Segmental Revenue



\*All numbers have been rounded off

1

Aurionpro wins a key Automated Fare Collection (AFC) deal with RABA in California, marking its entry into the U.S. transit market and further strengthening its global presence

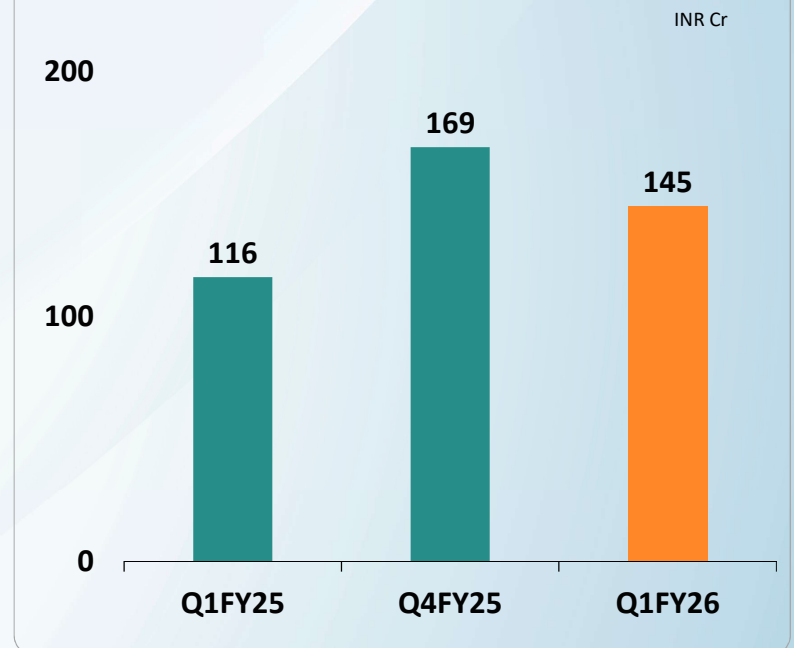
2

Aurionpro wins a major project to deploy EMV open-loop Automated Fare Collection across 250 buses in Egypt, strengthening its transit presence in the Middle East

3

Aurionpro Solutions has launched a dynamic new brand identity, signaling its evolution into a product-first, innovation-led global enterprise technology company. Anchored in the philosophy of “Lead the Next,” the refreshed identity reflects a unified, future-forward vision aimed at delivering intuitive, AI-native solutions that drive ecosystem-wide impact

### Segmental Revenue



\*All numbers have been rounded off

## Acquired 100% stake in Fintra Software focused on Trade Finance

1

- The all-cash deal is valued at approximately INR 23 Cr, this includes a fixed and performance based consideration
  - Fintra will bring in the capabilities to cater to trade finance with end-to-end automation, strengthening its global transaction banking offering
- 

## Acquired Paris based Fenixys in Q3 FY25 and the entire integration has been completed in Q1 FY26

2

- The deal is an all-cash transaction valued at €10 million for 100% acquisition of Fenixys
- Fenixys has over 10 years of experience in supporting IT transformations for financial institutions
- This acquisition will strengthen Aurionpro's banking and fintech strategy, with a focus on expanding presence in Europe and the Middle East

# Consolidated Profit & Loss

Aurionpro

Particulars (INR Cr)	Q1 FY26	Q4 FY25	QoQ	Q1 FY25	YoY	FY25
<b>Revenue from Operations</b>	<b>337</b>	<b>327</b>	<b>3%</b>	<b>262</b>	<b>29%</b>	<b>1,173</b>
Total Expenses	269	261		206		931
<b>EBITDA</b>	<b>68</b>	<b>66</b>	<b>3%</b>	<b>56</b>	<b>23%</b>	<b>242</b>
<b>EBITDA %</b>	<b>20.24%</b>	<b>20.17%</b>	<b>7 bps</b>	<b>21.22%</b>	<b>(98) bps</b>	<b>20.61%</b>
Depreciation & Amortization	10	9		6		30
Finance Cost	2	2		2		7
Other Income	4	4		7		20
<b>PBT</b>	<b>60</b>	<b>59</b>	<b>1%</b>	<b>55</b>	<b>10%</b>	<b>225</b>
Tax	9	8		10		37
<b>PAT</b>	<b>51</b>	<b>51</b>	<b>0.3%</b>	<b>45</b>	<b>14%</b>	<b>188</b>
<b>PAT %</b>	<b>15.03%</b>	<b>15.45%</b>	<b>(42) bps</b>	<b>17.05%</b>	<b>(202) bps</b>	<b>16.06%</b>
<b>EPS (Basic in Rs.)</b>	<b>9.55</b>	<b>9.37</b>		<b>8.15</b>		<b>34.72</b>

\*All numbers have been rounded off

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# Annexures



## Transaction Banking

- › Transaction banking platform that provides a comprehensive solution for full-spectrum corporate banking, giving a superior and consistent client experience.



## Lending Suite

- › End-to-end Credit Risk Management Platform that boosts productivity, improves credit quality, and lowers operational risks.



## Transit Solutions

- › Redefining the tomorrow of connected and contactless transit systems in today with transit solutions



## Platform Services

- › Consulting and integration service umbrella supporting Government-to-government transfer of technology, Consulting for Software Products, Managed IT Services for Software, Data Center & Hybrid Cloud Services

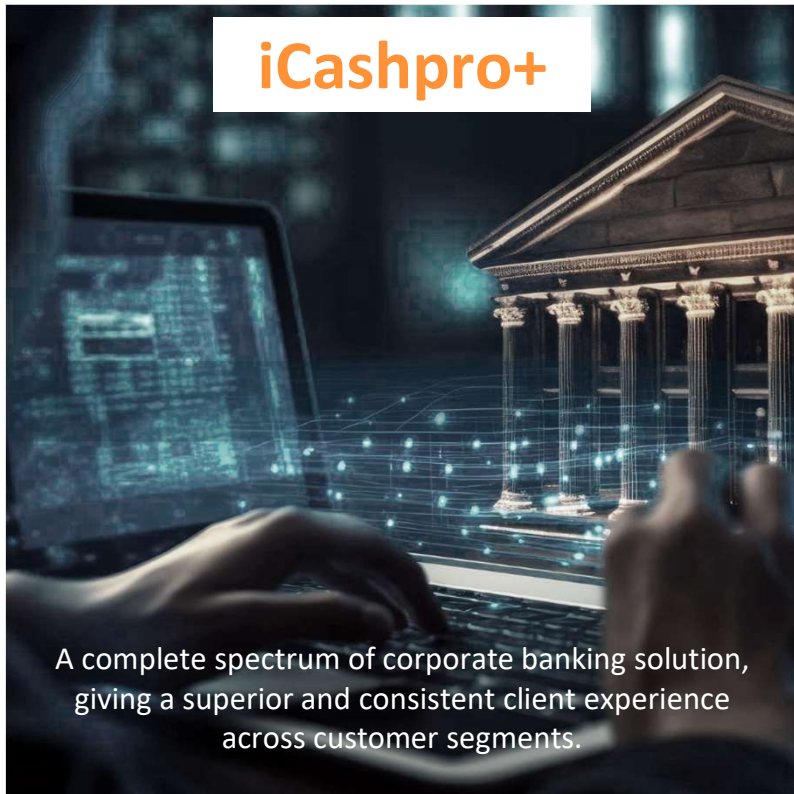
# (A) Transaction Banking

Aurionpro



Benchmarked to handle  
**5 million** transactions per hour

**iCashpro+**



A complete spectrum of corporate banking solution,  
giving a superior and consistent client experience  
across customer segments.

## Integrated Transaction Banking Encompassing



Corporate  
Internet Banking



Liquidity



Payments



Financial  
Supply Chain



Collections



Trade Finance



Receivables  
Management



Forex  
Services



High Availability  
**24x7**



Concurrency-  
**6,000**



## (B) Lending Suite

Aurionpro



### SmartLender Suite

Comprehensive credit risk management solution that boosts productivity, improves credit quality, and lowers operational risks.

#### Credit Risk Management Solution Universe



Financial Analysis



Collaterals Management



Limits Management



Retail Loan Origination



Commercial Approval



Commercial Loan Origination



Commercial Pre Qualification



Commercial Acceptance



Debt Recovery



Commercial Post Approval



## (C) Transit Solutions

Aurionpro

Automated  
Fare Collection



Intelligent Transport  
Management System (ITMS)



Automatic  
Gates



Transit  
Payment Solution



Optimized Smart  
City Operations



Realizing advanced Digital Urban Infrastructures implementation aiding citizens and civic authorities, using a combination of disruptive technologies backed by a efficient service network.

## D) Platform Services - Data Center

Aurionpro



**Consulting and Planning**



**Design and Engineering**

# (D) Platform Services - Hybrid Cloud

Aurionpro



## Consulting

- Assessment Services
- Architecting Services
- Cloud Budgeting and Estimation
- Cloud Optimization
- POC
- Cloud Deployment Planning (Roadmap)
- Deployment Services



## SOAR (only L1)

- Policy, Design, Audit, Monitoring, Event Response and Continuous Improvement



## Deployment Services

- Cloud Infra Deployment
- Security Implementation
- Performance and Resource Monitoring
- Resource Optimization
- Billing tools configuration



## Cloud Managed Services

- SLA based onsite/remote operations.
- Continuous resource optimization
- DB Management Services
- DR/BCP reliability and resilience



## Migration Services

- Workload Migration (IaaS, PaaS)
- Data Migration



## High End Services (Roadmap)

- Application Modernization
- Data Warehousing
- Security Policy and Posturing
- Security Audits

# Key Leadership and Board of Directors

Aurionpro



**Mr Paresh Zaveri**  
Chairman & Managing Director



**Mr Ashish Rai**  
Vice Chairman & CEO



**Mr Shekhar Mullatti**  
President & Global Head –  
Banking



**Mr Sanjay Bali**  
President & Global Head – Tech  
Innovation Group

## Board of Directors



**Mr Paresh Zaveri**  
Chairman &  
Managing Director



**Mr Amit Sheth**  
Co-Chairman &  
Director



**Mr Ashish Rai**  
Vice Chairman  
& Group CEO



**Mr Ajay Kumar  
Choudhary**  
Independent  
Director



**Mr Frank P. Osusky**  
Independent  
Director



**Dr Rajeev Uberoi**  
Independent  
Director



**Ms Sudha Bhushan**  
Independent  
Director



**Mr Ajay Sarupria**  
Director



# Embrace Digital's New World Order

## ADAPT With Us



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For any queries please contact:

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