

For Immediate Release January 31st, 2013

Shree Renuka Sugars Limited Announces

Reviewed Standalone Results for Quarter Ended 31st December 2012 Quarter ended Dec 2012 Performance vs. Quarter ended Dec 2011

Y-o-Y Operating EBITDA higher by 75% Standalone Net Profit of Rs. 175 million Sugar refining volumes from refineries exceeded 400,000 tons Sugarcane crushing at India mills higher by 50%

Mumbai, India, January 31st, 2013 – Shree Renuka Sugars Limited (referred to as "Shree Renuka" or the "Company", NSE: RENUKA, BSE: 532670), one of the largest integrated sugar and bio-energy producers globally, announces its Standalone Quarter results for period ended December 2012, in accordance with Indian GAAP.

Commenting on the results and performance, **Mr. Narendra Murkumbi**, **Vice Chairman** and **Managing Director** of **Shree Renuka Sugars Limited** said:

"Shree Renuka Sugars India Standalone business delivered an improved operating performance across all business segments compared to the same quarter last year.

We have witnessed a strong increase in revenues across the sugar, ethanol and cogeneration segments. The crushing season started earlier at our Indian mills during the quarter with healthy crushing volumes but lower sugar recovery. Our standalone refineries at Haldia and Kandla were operational during the quarter with high capacity utilization which enabled us to increase the volume of export sugar and energy sales.

India Standalone business has recorded an EBITDA of Rs. 1,852 million which is 75% higher than same quarter last year. Y-o-Y, sugar refining volumes from our port-based refineries have increased by more than 408% highlighting the potential of these assets. We expect to operate both our refineries at Haldia and Kandla at full capacity in the coming quarters on the back of strong demand from domestic and export markets.

On the 2nd of January 2013, Government of India issued a Gazette notification for mandatory blending of 5% of ethanol across the country. Subsequently, a global tender for purchase of anhydrous ethanol by the Oil Marketing Companies was closed on 28th January 2013 in which Shree Renuka has also participated.

Our Brazilian mills have ended the crushing season for 2012-13 with combined cane crushing of 9.5 million tons for Renuka do Brasil SA and Renuka Vale do Ivai SA which is an increase of 15% from the previous season."



Standalone Financial Highlights

	Standalone						
	Quarter Ended	Quarter Ended	у-о-у	Quarter Ended	<i>q-o-q</i>		
(Rs. Millions)	31-12-2012	31-12-2011	Growth (%)	30-09-2012	Growth (%)		
Net Sales	18,488	6,975	165.1%	11,648	58.7%		
Operating EBITDA	1,852	1,058	75.0%	1,128	64.2%		
EBITDA Margin (%)	10.0%	15.2%		9.7%			
Foreign Exchange gain/(loss)	(255)	342	(174.6)%	337	(175.7)%		
Net Profit	175	291	(39.9)%	77	127.3%		
Net Profit Margin (%)	0.9%	4.2%		0.7%			
Basic EPS (Rs)	0.26	0.43		0.11			
Diluted EPS (Rs)	0.26	0.43		0.11			

Economic Environment

Crushing for the season 2013-14 has started in India last quarter and the Indian sugar production¹ for the 2012-13 crushing season is estimated between 23.0 to 24.0 million tons. Till 15th January 2013, Indian mills had crushed¹ more than 113 million tons of sugarcane to produce 11 million tons of sugar, which is 3% higher than last year. During the quarter Indian sugar prices have declined by about Rs. 2,000 per ton on account of start of crushing season and a new domestic release system. But the domestic price is still higher by 25% year-on-year.

Government of India has notified the Fuel Ethanol mandate requiring the Oil Marketing Companies (OMCs) to sell ethanol blended petrol up to 10 percent in order to achieve the mandatory blending of 5% across the country as a whole. In this regard OMCs have announced a domestic tender for procurement of approximately 1.4 billion litres and International tender for procurement of approximately 0.8 billion litres of ethanol.

Global raw sugar prices dropped during the quarter from USD 21.6 cents/lb to USD 18.7 cents/lb on account of surplus in the world sugar market. White-raw sugar gross refining spreads remained below USD 120 per ton for most part of October and first half of November. They have since declined below USD 100 per ton due to higher availability of refined sugar in Central-America.

As of 16th January, mills in Centre-South Brazil have crushed a total of 532 million tons of cane, 7.9% higher than same time last year. Crushing is practically concluded in Centre-South Brazil with just 10 units in operation. Sugar production increased by 8.8% to 34 million tons and ethanol production increased by 3.6% to 21 billion litres compared to last year. 49.6% of the juice was diverted towards sugar production compared to 48.4% last season. Better weather conditions and greater availability of sugarcane allowed mills to postpone the end of the season. The early estimate for the Centre-South 2013-14 cane crop is pegged at 585 million tons by UNICA.

¹ ISMA & Government estimates



Source: UNICA	Units	As on 16th January				
Source: UNICA	Omis	2012/13	2011/12	% Change		
Cane Crushed	mn tons	532	493	7.9%		
Sugar	mn tons	34.1	31.3	8.8%		
Ethanol	$\mathrm{mn}\ \mathrm{m}^3$	21.3	20.5	3.6%		
ATR	Kg/ton	136	138	(1.5%)		
% Sugar		49.6%	48.4%	·		

Financial Performance

Quarter ended 31st December, 2012 witnessed an improved operating performance by the Standalone Business as compared to the same period last year which was contributed by increase in crushing volume and higher utilization of the refineries.

Net Sales for the quarter stood at Rs. 18,488 million, increase of 165% compared to the same quarter last year. The revenue of sugar segment increased by 225% compared to same quarter last year to Rs. 14,671 million, mainly due to higher sales from the refinery segment. Y-o-Y realisation for ethanol segment has increased by 16%. Y-o-Y Co-generation segment had higher realisation and volumes leading to increase in revenue by 155% to Rs. 1,764 million.

The Y-o-Y sugar sales volume during the quarter has increased by 184%, mainly due to increase in export sugar volumes from the refining business. The total export sugar sales quantity during the quarter was 209,736 tons compared to 24,233 tons last year. The domestic sugar sales volume for the quarter increased by 79% to 238,644 tons compared to last year. Average sugar price realisation in the domestic market was Rs. 32,594 per ton which is 15% higher than the realisation during same period last year. Ethanol segment revenue increased during the quarter on account of higher price realization of Rs. 34 per litre which is an increase of 16% as compared to last year. Energy sales volume increased by 108% compared to last year on account of higher cane crushing volumes and cogeneration from coal-fired boilers at the refineries.

Operating EBITDA during the quarter was Rs. 1,852 million, which is 75% higher than the same period last year. EBITDA margin for the quarter stood at 10.0% compared to 15.2% last year due to drop in sugar recovery from cane and higher proportion of refinery sales where unit margins are lower. Margins for Ethanol and Co-generation segment have increased due to higher realisation and volumes during the quarter.

Net Profit for the Quarter ending 31st December 2012 is Rs. 175 million, lower by 40% compared to last year due to higher interest and depreciation costs and foreign exchange loss. The company realized a foreign exchange loss of Rs. 255 million for the quarter. Despite increase in volume of business and increase in inventory of Rs. 9,300 million, our Q-o-Q interest cost has reduced by 5% to Rs. 917 million due to increased reliance on trade credit and reduction in working capital loans. Net Debt as on 31st December 2012 reduced to Rs. 29,668 million from Rs. 43,177 million as on 31st March 2012 and Rs. 35,905 million as on 30th September 2012.



Operating Performance

(Tonnes, unless indicated)	Braz	zil		India				
	3M Ended	3M Ended	3M Ended	3M Ended	у-о-у	3M Ended	q-o-q	
	31-12-2012	31-12-2011	31-12-2012	31-12-2011	Growth (%)	30-09-2012	Growth (%)	
Sugarcane Crushed	2,933,683	1,229,294	2,635,242	1,759,303	49.8%	-	n/a	
Raw Sugar Processed	-	-	408,757	81,685	400.4%	116,753	250.1%	
Recovery ¹	131.27	133.73	10.26%	10.95%	(6.4%)	-	n/m	
Sugar Production								
From Cane	213,553	93,201	270,315	192,724	40.3%	-	n/m	
Raw Sugar	213,553	93,201	-	-		-		
White Sugar	-	-	270,315	192,724	40.3%	-	n/m	
Refined Sugar ²	-	-	398,729	78,417	408.5%	112,998	252.9%	
Total Sugar Production	213,553	93,201	669,044	271,141	146.8%	112,998	492.1%	

Notes:

- 1 Recovery calculated as % in India and as ATR in Brazil
- 2 Refined sugar can be obtained from raw sugar and is produced from refineries

Performance of Brazilian Subsidiaries

Brazilian subsidiaries saw an increase in the cane crushing for this quarter year-on-year due to improved yields and higher availability of sugar cane. Total of 2.9 million tons of cane was crushed during the quarter by Renuka do Brasil S/A and Renuka Vale do Ivai S/A which is 139% higher than the same quarter last year. The sucrose recovery or ATR (sugar content of cane) for the quarter was 131 kg/ton compared to last year ATR of 134 kg/ton. Season 2012-13 has ended for our Brazilian units with total cane crushing of 9.5 million tons which is 15% higher than last season crushing of 8.3 million tons.

59% of total ATR went towards sugar production. Sugar production during the quarter stood at 213,553 tons compared to 93,201 tons in the same quarter last year which is 129% higher.

Group Performance in India

Quarter ending 31st December 2012 saw the beginning of the new crushing season for the Indian milling operations. Our Indian mills crushed 2.6 million tons of cane which is 50% higher compared to last year. Sugar produced at the mills stood at 270,315 tons compared to 192,724 tons last year which is an increase of 40%.

Both the refineries, Kandla and Haldia were operational at almost full capacity during the quarter, refining 408,757 tons of raw sugar compared to 81,685 tons last year. Refined sugar produced at the refineries stood at 398,729 tons compared to 78,417 tons last year.

Ethanol

India **Brazil** 3M Ended 3M Ended 3M Ended 3M Ended 3M Ended 31-12-2012 31-12-2011 31-12-2012 31-12-2011 Growth (%) 30-09-2012 Growth (%) 14.4% Ethanol Production (KL) 39,561 28,700 25,094

Our Brazilian mills produced 96 million liters of ethanol in the quarter which is 142% higher compared to same quarter last year. Of the total ethanol produced, 94% was anhydrous ethanol, which is the higher remunerative product as compared to hydrous ethanol. During the month of December, more juice was diverted towards ethanol production. Our Indian distilleries produced about 29 million liters of ethanol which is 14% higher than the same quarter last year.



Co-generation

	Brazil		India				
	3M Ended	3M Ended	3M Ended	3M Ended	у-о-у	3M Ended	q-o-q
	31-12-2012	31-12-2011	31-12-2012	31-12-2011	Growth (%)	30-09-2012	Growth (%)
Power Exports (mm units)	118	40	153	74	108.3%	8	1718.5%

Energy sales in India increased by 108% to 153 million units compared to last year when the sales were affected due to lower utilization of the refineries. Our Brazilian subsidiaries recorded energy sales of 118 million units, 194% higher than the same period last year due to higher number of operating days in the months of November and December and greater capacity utilization.

Outlook

World raw sugar prices have stabilized in the range of USD 18 cents/lb to USD 20 cents/lb. Prices are expected to remain at these levels due to expected surplus in the global sugar market and parity of ethanol in Brazil at these levels. The current raw sugar prices are favorable for the refining business and will help in running the refineries at full capacity.

The Indian sugar production is estimated to be in the range of 23.0 to 24.0 million tons. Yields have fallen in the main production states of Maharashtra and Karnataka due to less availability of water for irrigation. The outlook for the planting is also negative in these two states. Regarding ethanol, Government of India has notified the mandatory blending of 5% to be achieved in the country with immediate effect.

The 2013-14 crushing season for Centre-South Brazil is expected to be a high yielding crop with estimated crushing of 585 million tons. Brazilian Government has announced an increase in the gasoline price by 6.6% which will increase the price parity for ethanol closer/above the sugar price parity in Brazil. In addition, it is expected that the ethanol blending ratio will increase from current 20% to 25% from May 2013 onwards helping to increase the overall demand of ethanol. Given the above two factors, higher demand of ethanol will help in off-setting the higher cane availability in 2013-14 season.



Notes:

- 1. Net Sales: Includes other operating income and is after excise duties
- Operating EBITDA: Earnings before interest, taxes and depreciation; includes other income and excludes foreign exchange gain/loss
- 3. Net Profit: Includes extraordinary items and after minority interest
- 4. All financial margins are calculated based on Net Sales
- 5. Net Worth: Share Capital and Reserves and Surplus
- 6. Basic EPS: Each share face value of Rs. 1.00; Based on 667 million shares outstanding on a weighted average basis

Analyst / Investor / Media Enquiries:

Vishesh Kathuria, Shree Renuka Sugars Limited +91 22 4001 1400

For further information on Shree Renuka visit www.renukasugars.com

The Company will host a conference call to discuss quarter ended 31st Dec 2012 earnings at 17:30 hours IST on Friday, February 1st, 2013. To participate, please use the following dial-in numbers:

Primary Number +91-22-3065 0060 Secondary Number +91-22-6629 0019

The numbers listed above are universally accessible from all networks and all countries

Toll Free Numbers

USA: +1 866 746 2133 UK: +44 808 101 1573 Singapore: +65 800 101 2045 Hong Kong: +852 800 964 448

Safe Harbour

This release contains statements that contain "forward looking statements" including, but without limitation, statements relating to the implementation of strategic initiatives, and other statements relating to Shree Renuka's future business developments and economic performance. While these forward looking statements indicate our assessment and future expectations concerning the development of our business, a number of risks, uncertainties and other unknown factors could cause actual developments and results to differ materially from our expectations. These factors include, but are not limited to, general market, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with us, legislative developments, and other key factors that could affect our business and financial performance. Shree Renuka undertakes no obligation to publicly revise any forward looking statements to reflect future / likely events or circumstances.



Shree Renuka Business Snapshot

Global Market Position

- One of the largest sugar producers in the world with eleven cane mills globally and total crushing capacity of 20.7 million tons of cane per annum
- One of the largest sugar refiners globally with capacity of 1.7 MTPA
- Leading manufacturer of sugar in India, the world's largest consumer market
- Highly integrated with ethanol capacity of 4,690 KL per day and Co-Generation capacity of 242 MW in India and 295MW in Brazil

Best-in-Class Operations

- Higher flexibility to optimize product mix between ethanol and sugar in Brazil
- Approximately 100,000 hectares of company owned sugarcane plantations in Brazil with high level of mechanization
- Significant ethanol and power co-generation capacity provide greater resilience to down cycles
- Renuka VDI stake in four logistics companies in Brazil enables competitive export costs
- KBK Chem-Engineering subsidiary provides turn-key project solutions for ethanol and alcohol industries

Location Advantage

- Only sugar/ethanol producer globally with cane crushing operations year round due to complementary seasons in India and Brazil
- Presence in largest sugar producing and consuming regions globally provides better access to commodity price and production information
- Large operations in Brazil, where sugar/ethanol manufacture has low operating cost, high scalability and highly conducive climatic conditions
- Approximately 65% of sugarcane used in Brazil operations comes from owned cane plantations, enabling higher margins and assurance of raw materials
- Flexible cane pricing and sugarcane with higher yield through presence in South and West India
- Strategically located port-based sugar refineries in India able to cover Indian, South Asian and Middle-Eastern markets competitively.







Shree Renuka Sugars Ltd Reviewed Results for

Quarter ended 31st Dec 2012 Earnings Presentation

Earnings Conference Call Friday, February 1st 2013 at 17:30 hrs IST

 Primary Number
 +91-22-3065 0060

 Secondary Number
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Important Notice



Forward Looking Statements

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Highlights



- ❖ Y-o-Y Operating EBITDA higher by 75%
- Standalone Net Profit of Rs. 175 million
- Sugar refining volumes from refineries exceeded 400,000 tons
- Sugarcane crushing at India mills higher by 50%

Commenting on the results and performance, Mr. Narendra Murkumbi, Vice Chairman and Managing Director of Shree Renuka Sugars said:

"Shree Renuka Sugars India Standalone business delivered an improved operating performance across all business segments compared to the same quarter last year.

We have witnessed a strong increase in revenues across the sugar, ethanol and cogeneration segments. The crushing season started earlier at our Indian mills during the quarter with healthy crushing volumes but lower sugar recovery. Our standalone refineries at Haldia and Kandla were operational during the quarter with high capacity utilization which enabled us to increase the volume of export sugar and energy sales.

India Standalone business has recorded an EBITDA of Rs. 1,852 million which is 75% higher than same quarter last year. Y-o-Y, sugar refining volumes from our port-based refineries have increased by more than 408% highlighting the potential of these assets. We expect to operate both our refineries at Haldia and Kandla at full capacity in the coming quarters on the back of strong demand from domestic and export markets.

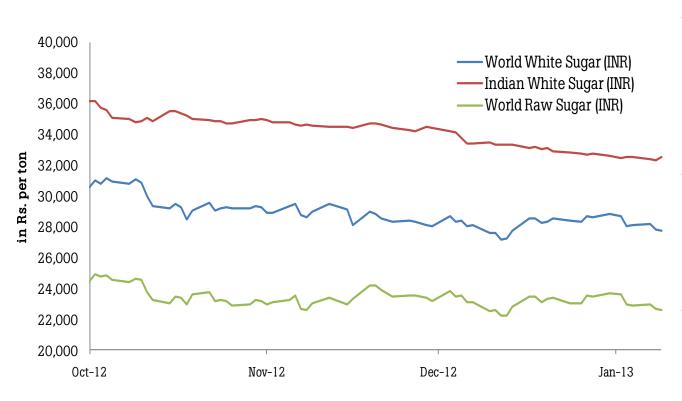
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Our Brazilian mills have ended the crushing season for 2012-13 with combined cane crushing of 9.5 million tons for Renuka do Brasil SA and Renuka Vale do Ivai SA which is an increase of 15% from the previous season."

Market Overview







Key Perspectives

- Prices dropped from 21.6 c/lb to 18.7 c/lb on account of weaker currency in the sugar producing countries and higher production from Brazil
- Domestic prices dipped with the commencement of the crushing season and a new domestic sales quota system
- World sugar prices were range bound and trading close to USD 19 cents/lbs during the guarter

Source:ICE, Liffe, NCDEX

Standalone Financial Performance



(Rs. in Million)

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	3M ended 31 st Dec '12	3M ended 30 th Sep '12	3M ended 31 st Dec'11	% Y-o-Y Growth	Y-o-Y Key Perspectives
Net Sales ¹	18,488	11,648	6,975	165%	 Higher sugar sales volume mainly from refineries Cogen exports volume are higher by 108% Improved domestic sugar price realization
Operating EBITDA ²	1,852	1,128	1,058	75%	 Reduced margins in sugar segment due to lower sugar recovery and higher proportion of refinery sales Increase in ethanol segment profitability due to increase in price realization
% Margin	10.0%	9.7%	15.2%		
Foreign exchange gain/ (loss)	(255)	337	342	<i>(175)</i> %	
Net Profit ³	175	77	291	(40) %	 High depreciation expenses due to commissioning of Kandla Refinery Impacted due to Foreign exchange loss of Rs 255 million
% Margin	0.9%	0.7%	4.2%		
Basic EPS ⁴ (Rs.)	0.26	0.11	0.43		
Diluted EPS ⁴ (Rs.)	0.26	0.11	0.43		

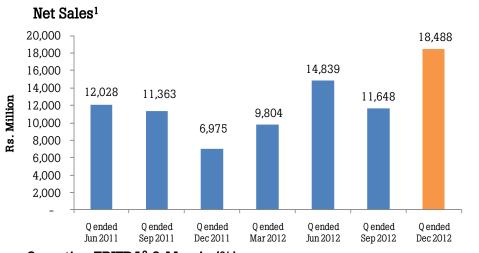
Notes:

1Net Sales excludes excise duties, foreign exchange gains and includes other income

- 2 Operating EBITDA defined as earnings before depreciation, interest, exceptional items and taxes; includes other income and excludes foreign exchange gain/loss
- 3 Net Profit is after minority interest and prior period adjustments
- 4 Non annualized

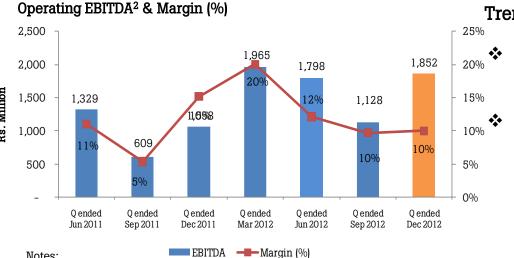
Standalone Quarterly Financial Performance





Trends

- Increase in export sugar volumes on account of high output from refineries
- Improved domestic sugar realization
- Increase in cogen segment revenue due to higher energy sales from refineries



Trends

- Lower recovery and increase in sugar cane price reduced the margins in sugar segment
- Improved profitability in the ethanol segment due to higher price realization

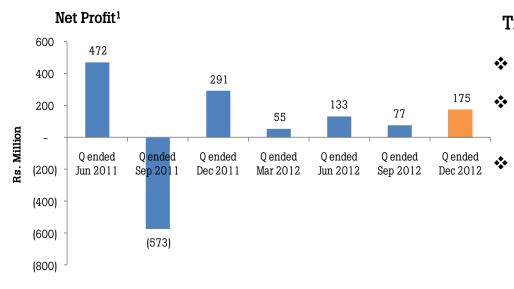
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Notes:

2. Operating EBITDA defined as earnings before depreciation, interest, exceptional items and taxes; includes other income; excludes foreign exchange gain / loss

Standalone Quarterly Financial Performance





Trends

- Q-o-Q, Interest cost has reduced by 5%
 - Foreign exchange loss of Rs. 255 million impacting the profitability in Q3 FY 2013
 - Increase in depreciation due to commissioning of the Kandla refinery

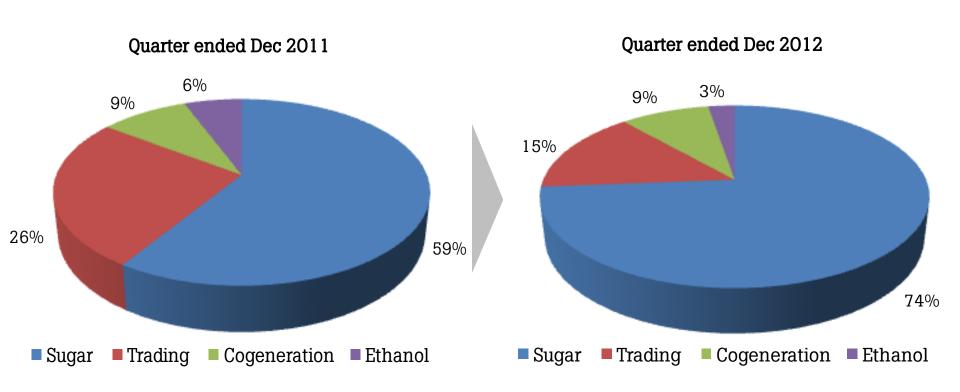
Notes:

1 Net Profit is after minority interest and prior period adjustments

Standalone Performance - Quarter Ended 31st Dec, 2012



Net Sales¹ Breakdown - India



Closing stock as on 31st December 2012 - India



Standalone

	Unit of Measure	As on 31 st Dec 2012
Sugar	MT	562,905
White Sugar	MT	301,751
Raw Sugar	MT	261,154
Ethanol	KL	23,526
Molasses	MT	86,476

Sales Quantity - India



Standalone

	3M ended Dec 2012	3Mended Dec 2011	% Y-o-Y Growth
Total Sugar Sold(MT)	448,380	157,923	183.9%
Export (in MT)	209,736	24,233	765.5%
Domestic(in MT)	238,644	133,690	78.5%
Ethanol (in KL)	15,539	15,632	(0.6)%
Co-gen (in million units)	153	74	108.3%

Net Price Realization - India



Standalone

	3M ended Dec 2012	3M ended Dec 2011	% Y-o-Y Growth
Average Manufactured Sugar (in Rs./MT)	31,834	29,432	8.2%
Export ¹ (in Rs./MT)	30,970	35,252	(12.1)%
Domestic(in Rs./MT)	32,594	28,377	14.9%
Ethanol (in Rs./KL)	33,591	28,886	16.3%
Co-gen (in Rs. per unit)	4.75	4.57	4.0%

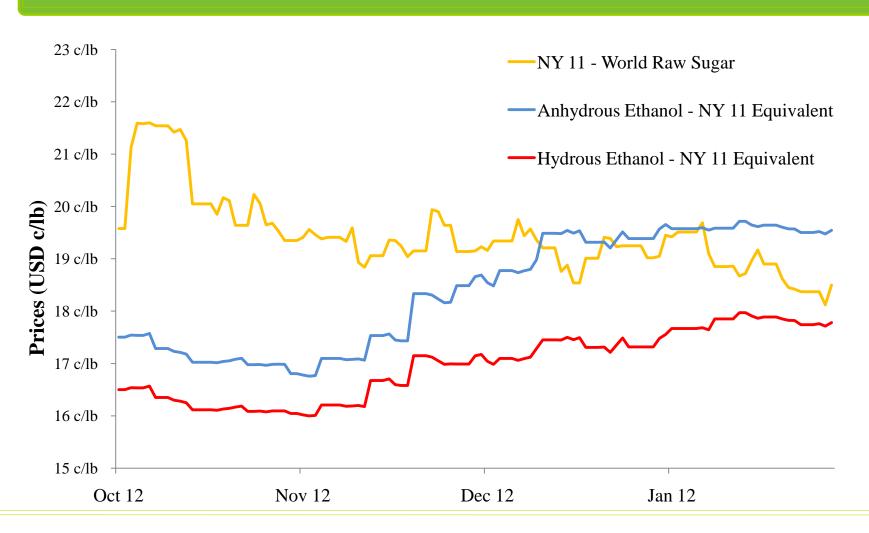
Notes:

^{1.} Export Sugar realizations are FOB prices net of taxes

Brazil Market Overview

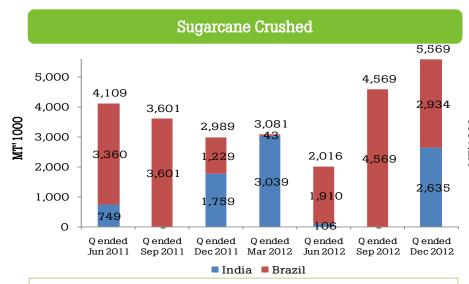


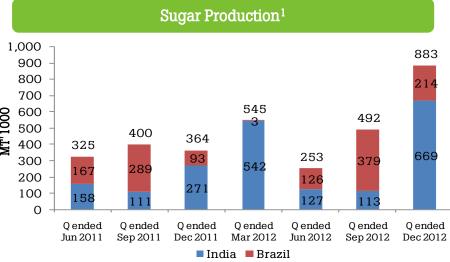
Brazil Product Price Trends



Sugar: Quarterly Operating Performance







- Start of cane crushing season in India
- Cane crushing at Brazil units increased by 139% compared to last year due to higher utilization at RdB
- Cane crushing at India units increased by 50% compared to last year
- Season ended in Brazil at a cumulative crushing of 9.5 million tons which 15% higher compared to last season

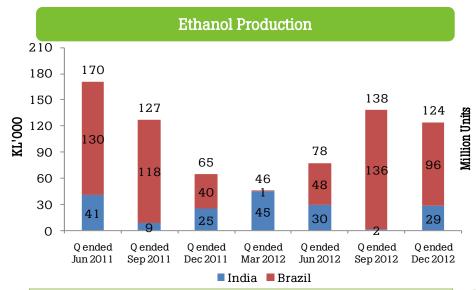
- Sugar production in India increased by 147% compared to last year on account of higher utilization of Kandla and Haldia refinery
- Sugar Production in Brazilian subsidiaries increased by 129% compared to last year due to higher cane availability
- ❖ 59% of the juice diverted towards sugar production at Brazil units

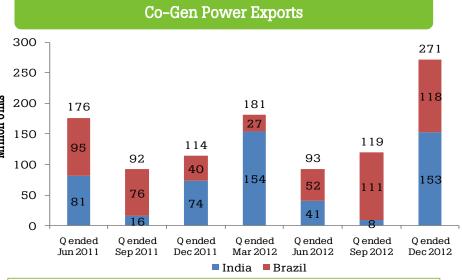
Note:

¹ Sugar produced includes raw sugar and white sugar produced from cane, as well as refined sugar produced from raw sugar

Ethanol & CoGen: Quarterly Operating Performance







- Ethanol production at Brazil units saw an increase of 142% compared to last year
- More juice diverted towards ethanol production during the month of December
- Higher production of Anhydrous ethanol at Brazilian mills (94% Anhydrous: 6% Hydrous)

- Y-o-Y, Higher sales from Cogen segment in Brazil on account of higher availability of cane for crushing
- Energy sales from India increased by more than 100% compared to last year

Fact Sheet



COMPANY BACKGROUND

Shree Renuka Sugars is a global agribusiness and bioenergy corporation. The Company is one of the largest sugar producers in the world, the leading manufacturer of sugar in India, and one of the largest sugar refiners in the world. Shree Renuka operates in three segments:

Sugar: The Company operates eleven mills globally with a total crushing capacity of 20.7 million tonnes per annum (MTPA) or 94,520 tonnes crushed per day (TCD). The Company operates seven sugar mills in India with a total crushing capacity of 7.1 MTPA or 35,000 TCD and two port based sugar refineries with capacity of 1.7 MTPA.

The Company also has significant presence in South Brazil, through acquisitions of Renuka Vale do Ivai on 19 March 2010 (100% owned) and Renuka do Brazil on 7 July 2010 (formerly Equipav Acucar e Alcool – 50.34% stake for USD 250 million). The company has exercised its option to increase its stake to 59.4% at the same valuation. By further investment of USD 115 million. The combined crushing capacity of the Brazilian subsidiary companies is 13.6 MTPA.

Trading: Operates a trading hub in Dubai to capitalize on trade opportunities in the Asian region.

Power: Shree Renuka produces power from bagasse (a sugar cane by product) for captive consumption and sale to the state grid in India and Brazil. Total Cogeneration capacity increased to 555 MW with exportable surplus of 356 MW Indian operations produce 242MW with exportable surplus of 135MW and Brazilian operations produce 295MW with exportable surplus of 221 MW.

Ethanol: Shree Renuka manufactures fuel grade ethanol that can be blended with petrol. Global distillery capacity is 4,690 KL per day (KLPD) with Indian distillery capacity at 930 KLPD (630 KLPD from molasses to ethanol and 300 KLPD from rectified spirit to ethanol) and Brazil distillery capacity at 3,760 KLPD.

The acquisition of a stake in KBK Chem-Engineering facilitates turnkey distillery, ethanol and bio-fuel plant solutions.

INDUSTRY

The top 5 sugar producing countries are Brazil, India, China, Thailand and USA. The total sugar production approximately 180 mn tonnes in 2012-13.

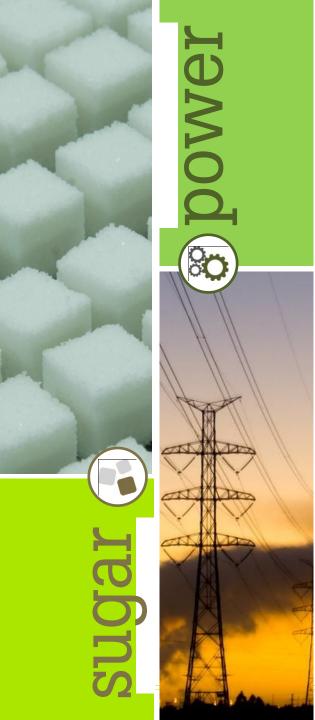
Improved weather conditions globally especially Brazil have resulted in good 2012-13 season across major producers. Estimated global surplus of sugar as per the latest estimate of ISO is close to 6.2 mn tonnes of sugar. Brazil has produced close to 34 mn tonnes of sugar while India is expected to produce 24 mn tonnes of sugar in 2012-13. Other key producing countries are Thailand, Australia etc.

India, the world's largest sugar consumer and second largest producer, is a key player in the global sugar supply/demand dynamics. The sugar industry in India is highly fragmented. There are 624 sugar factories, dispersed over UP, Maharashtra and other states, with average crushing capacity of approximately 3,500 TCD. While co-operative societies and government-owned entities own $\sim\!50\%$ of India's sugar capacity, the rest is owned by the private sector.

Brazil is the leading producer and exporter of sugarcane, sugar and ethanol. It is among the most efficient major sugar producers in the world. During the 2012/13 harvest, Center–South Brazil had crushed 532 million tonnes of cane, producing 34.1 million tonnes of sugar and 21 bn liters of ethanol.

After two years of being a major net importer, India has been a net exporter since the last two seasons backed by robust sugarcane cultivation and favorable weather. With Indian sugar season 2012-13 producing close to 24.0 million tonnes, India will became a net marginal importer of sugar for the season India is expected to produce 24.0 million tonnes in 2012-13 season. Having approved exports of up to 3.2 million tonnes of sugar in 2010-11, the government further announced 2.0 million tonnes of sugar exports in 2011-12 through the Open General License ("OGL") before lifting the restriction on sugar exports and allotment of licenses in proportion of the sugar production. The Government has also replaced the monthly Free Sugar Sales quota with Quarterly Free Sales Quota system and have planning to implement the suggestions of Dr. C. Rangarajan to consider decontrol of the sugar industry.

Source: UNICA, Kingsman, ISO, Company Research







Shree Renuka Sugars Ltd

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For Immediate Release April 16th, 2013

Shree Renuka Sugars Limited Announces Performance for the Quarter ended 31st December 2012 for Subsidiaries

Y-o-Y crushing for the season increased by 15% to 9.5 million tons EBITDA for RdB and RVDI at Rs. 830 million and Rs. 940 million respectively Y-o-Y lower realization for ethanol

Mumbai, India, April 16th, 2013 – Shree Renuka Sugars Limited (referred to as "Shree Renuka" or the "Company", NSE: RENUKA, BSE: 532670), one of the largest integrated sugar and bio-energy producers globally, announces its performance for quarter ended 30th September 2012 for its Brazilian subsidiaries, in accordance with Indian GAAP.

Commenting on the results and performance, **Mr. Narendra Murkumbi**, **Vice Chairman** and **Managing Director** of **Shree Renuka Sugars Limited** said:

"The quarter ended 31st December 2012 saw better operating performance at our Brazilian units especially at Renuka do Brasil S/A where we extended our number of operating days as compared to last year. Both our units crushed a total of 9.5 million tons in the season which is an increase of 15% Y-o-Y.

Renuka do Brasil S/A commercial performance during the quarter was negatively affected on account of lower realization for sugar and ethanol and had reported an EBITDA of Rs. 830 million with margin of 13.4%. Renuka Vale do Ivai continued its better performance with an EBITDA of Rs. 940 million and margin of 38.8%.

Our Brazilian mills have ended the crushing season for 2012-13 in early January 2013 with combined cane crushing number of 9.5 million tons for Renuka do Brasil S/A and Renuka Vale do Ivai S/A which is an improvement of 15% from the previous season. Additionally 350,000 tons of cane has been carried forward to the start of crushing season 2013-14.

As published earlier, the company has reported a net profit of Rs. 175 million for its standalone business for the quarter ended 31st December 2012 with an EBITDA of Rs. 1,852 million."



Financial Highlights of Brazilian Subsidiaries

	Renuka do	Brasil S/A	Renuka Vale do Ivai S/A		
(Rs. Million)	Quarter ended 31-12-2012 31-11-2011		Quarter ended 31-12-2012	Quarter ended 31-11-2011	
Net Sales	6,198	6,379	2,424	2,707	
Operational EBITDA	830	1,467	940	860	
EBITDA Margin (%)	13.4%	23.0%	38.8%	31.8%	
Net Profit	(753)	2,119	141	892	
Net Profit Margin (%)	-	33.2%	5.8%	33.0%	
Forex Gain/(loss)	(486)	3,334	(59)	732	
Net Profit w/o Forex variation	(267)	(1,215)	200	160	

Our trading subsidiary Renuka DMCC, which is based out of Dubai, has reported Net sales of Rs. 7,746 million and Net profit of Rs. 719 million.

Economic Environment

World raw sugar prices have stabilized in the range of USD 18 cents/lb to USD 20 cents/lb. Prices have been in these ranges for last few quarter due to sugar surplus across the globe. The Brazil anhydrous ethanol price (FOB) for exports have increased from USD 690/m³ to USD 710/m³ during the quarter ended December 2012. Currently, the (FOB) export price for anhydrous ethanol is USD 655/m³ for quarter ending June 2013 and USD 650/m³ for quarter ending September 2013. Spot power prices in Brazil have shown significant improvement during the quarter. The spot power prices in Brazil have increased during the quarter from R\$ 179/MWh to R\$ 343/MWh. The current spot power price is around R\$ 189/MWh.

As per the notification issued by the Ministry of Petroleum & Natural Gas (Gazette Notification No. GSR 4 (E) dated 2nd January, 2013), ethanol blending up to 5% has been made mandatory across the Country as a whole. In January, Oil Marketing Companies (OMCs) had released a domestic tender (Tender no. 1000177387) to meet the blending requirements for 2013-14 of 1.4 billion liters of ethanol from indigenous domestic producers, out of which companies had bid for supply of 550 million liters. OMCs have also released a global tender for procurement of ethanol up to 0.8 billion liters through imports.

The 2013-14 crushing season for Centre-South Brazil is expected to be a high yielding crop with estimated crushing of 585 million tons. Brazilian Government has announced an increase in the gasoline price by 6.6% which will increase the price parity for ethanol closer/above the sugar price parity in Brazil. Currently ethanol is trading above the sugar price parity in Brazil. The anhydrous ethanol price is close to USD 20.5 cents/lb and hydrous price is at USD 19.6 cents/lb equivalent of sugar price parity. In addition, it is expected that the ethanol blending ratio will increase from current 20% to 25% from May 2013 onwards helping to increase the overall demand of ethanol. The Government is also expected to



exempt the PIS/COFINS federal tax for hydrous ethanol. Given the above factors, higher demand of ethanol will help in off-setting the higher cane availability in 2013-14 season.

		2012/13	2011/12	% Change
Cane Crushed	mn tons	532	493	7.9%
Sugar Produced	mn tons	34.1	31.3	8.8%
Ethanol Produced	mn m³	21.3	20.5	3.9%
ATR (Recovery)	Kg/ton	136	138	(1.4%)
% Sugar		49.6%	48.4%	

Domestic Ethanol Consumption in Brazil for 2013 is expected to be around 20 billion liters compared to 17.7 billion liters in 2012

Source: UNICA

Operating Performance of Brazilian Subsidiaries

Brazilian subsidiaries witnessed an improved operating performance during the quarter ended 31st December 2012 on account of higher crushing at Renuka do Brasil S/A. Total of 2.9 million tons of cane was crushed during the quarter ended 31st December 2012 by Renuka do Brasil S/A and Renuka Vale do Ivai S/A which is 139% higher than same quarter last year. The energy exports during the quarter increased by 195% Y-o-Y to 118 million units on account of higher bagasse availability at Renuka do Brasil S/A.

RdB and RVdI	Units	October -	December	For the Season	
Kub anu Kvui	Units	2012	2011	2012	2011
Cane Crushed	mn tons	2.9	1.2	9.5	8.3
Sugar	'000 tons	214	93	725	553
Ethanol	'000 m ³	96	40	276	288
ATR	Kg/ton	131	134	130	129
Energy Exported	mn units	118	40	331	205
Sugar Mix	%	59%	59%	63%	56%

We have completed the 2012-13 crushing season at our Brazilian units. Our mills crushed a total of 9.5 million tons of cane this season compared to 8.3 million tons last season which is an increase of 15%. Sugar has been the more profitable product and the company has devoted approximately 63% of total ATR towards the sugar production viz-a-viz 56% compared to last season. Sugar production during the season stood at 725,054 tons compared to 553,612 tons last season, which is 31% higher.

Our Brazilian mills produced 276 million liters of ethanol in the season compared to 287 million litres last season. Of the total ethanol produced, 96% was anhydrous ethanol, a higher remunerative product as compared to hydrous ethanol during the season. Energy sales during the season stood at 331 million units, which is 61% higher than the last season.



Notes:

- 1. Net Sales: Includes other operating income and is after excise duties
- Operating EBITDA: Earnings before interest, taxes and depreciation; includes other income and excludes foreign exchange gain/loss
- 3. Net Profit: Includes extraordinary items and after minority interest
- 4. All financial margins are calculated based on Net Sales
- 5. Net Worth: Share Capital and Reserves and Surplus
- 6. Basic EPS: Each share face value of Rs. 1.00; Based on 667 million shares outstanding on a weighted average

Analyst / Investor / Media Enquiries:

Vishesh Kathuria, Shree Renuka Sugars Limited +91 22 4001 1400

For further information on Shree Renuka visit www.renukasugars.com

Safe Harbour

This release contains statements that contain "forward looking statements" including, but without limitation, statements relating to the implementation of strategic initiatives, and other statements relating to Shree Renuka's future business developments and economic performance. While these forward looking statements indicate our assessment and future expectations concerning the development of our business, a number of risks, uncertainties and other unknown factors could cause actual developments and results to differ materially from our expectations. These factors include, but are not limited to, general market, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with us, legislative developments, and other key factors that could affect our business and financial performance. Shree Renuka undertakes no obligation to publicly revise any forward looking statements to reflect future / likely events or circumstances.







Shree Renuka Sugars Ltd
Performance
Quarter ended 31st Dec 2012
Earnings Presentation
(updated with Brazilian Subsidiaries)

Important Notice



Forward Looking Statements

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Shree Renuka undertakes no obligation to publicly revise any forward looking statements to reflect future / likely events or circumstances.

Highlights



- ❖ Y-o-Y crushing for the quarter increased by 15% to 9.5 million tons
- EBITDA for RdB and RVDI at Rs. 830 million and Rs. 940 million respectively
- Y-o-Y lower realization for ethanol

Commenting on the results and performance, Mr. Narendra Murkumbi, Vice Chairman and Managing Director of Shree Renuka Sugars said:

"The quarter ended 31st December 2012 saw better operating performance at our Brazilian units especially at Renuka do Brasil S/A where we extended our number of operating days as compared to last year. Both our units crushed a total of 9.5 million tons in the season which is an increase of 15% Y-o-Y.

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As published earlier, the company has reported a net profit of Rs. 175 million for its standalone business for the quarter ended 31st December 2012 with an EBITDA of Rs. 1,852 million."



BRAZILIAN SUBSIDIARIES

Profit and Loss Statement – Renuka do Brasil S/A



(Rs. in Million)	3M ended Dec 2012	3M ended Dec 2011	9M ended Dec 2012	9M ended Dec 2011
Net Sales ¹	6,198	6,379	19,001	21,148
Cost of Good Sold	(4,268)	(3,790)	(11,898)	(13,226)
G&A Expenses	(620)	(950)	(2,279)	(2,468)
Sales Expenses	(480)	(173)	(1,214)	(729)
Operating EBITDA	830	1,467	3,610	4,726
Interest	(808)	(886)	(2,712)	(2,981)
Depreciation & Amortisation	(1,065)	(1,929)	(4,606)	(4,773)
Depreciation	(200)	(608)	(1,193)	(1,458)
Amortisation of Off-season Maintenance	(454)	(451)	(1,940)	(1,854)
Amortisation of Cane Planting Expenditure	(410)	(870)	(1,474)	(1,461)
Foreign Exchange Gain/(loss)	(486)	3,334	(1,182)	(147)
Net Profit after Tax ²	(753)	2,119	(2,342)	(3,043)

Notes:

¹ Net Sales excludes excise duties, foreign exchange gains and includes other income

² Net Profit after tax is after minority interest and prior period adjustments

^{*} Previous year numbers (FY 2012) have been regrouped where ever necessary

Profit and Loss Statement – Renuka Vale do Ivai S/A



(Rs. in Million)	3M ended Dec 2012	3M ended Dec 2011	9M ended Dec 2012	9M ended Dec 2011
Net Sales ¹	2,424	2,707	7,378	6,951
Cost of Good Sold	(1,242)	(1,365)	(3,634)	(3,058)
G&A Expenses	(97)	(311)	(408)	(548)
Sales Expenses	(146)	(171)	(440)	(436)
Operating EBITDA	940	860	2,897	2,909
Interest	(220)	(245)	(686)	(555)
Depreciation & Amortisation	(472)	(344)	(1,254)	(1,059)
Depreciation	(162)	(157)	(448)	(430)
Amortisation of Off-season Maintenance	(157)	(109)	(413)	(350)
Amortisation of Cane Planting Expenditure	(152)	(78)	(394)	(278)
Foreign Exchange Gain/(loss)	(59)	732	(381)	(149)
Net Profit after Tax ²	141	892	699	1,039

Notes:

- 1 Net Sales excludes excise duties, foreign exchange gains and includes other income
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^{*} Previous year numbers (FY 2012) have been regrouped where ever necessary

Sales and Price Summary



October'12 – December '12

Renuka do Brasil	Unit of Measure	Sales Quantity	Average Prices
Sugar	tons	146,712	865 R\$/ton
Ethanol	m^3	48,997	1,207 R\$/m ³
Cogen Exports	mn units	226	172 R\$/unit
By-products/Utilities*	('000 R\$)	9,0	047

Renuka Vale do Ivai	Unit of Measure	Sales Quantity	Average Prices
Sugar	tons	67,518	1,018 R\$/ton
Ethanol	m^3	13,266	1,201 R\$/m3
By-products/Utilities*	('000 R\$)	6,9	931

^{*}By-products/utilities include yeast, molasses and steam

Closing stock as of 31st December 2012 - Brazil



Renuka do Brasil

	Unit of Measure	As on 31 st Dec 2012
Sugar	MT	97,344
Ethanol	KL	38,540

Renuka Vale do Ivai

	Unit of Measure	As on 31 st Dec 2012	
Sugar	MT	2,219	
Ethanol	KL	8,767	



RENUKA DMCC

Renuka DMCC Financial Performance



(Rs. in Million)	3M ended 31st Dec '12	9M ended 31st Dec '12
Net Sales ¹	7,746	16,089
Net Profit	719	752

Notes:

1 Net Sales excludes excise duties, foreign exchange gains and includes other income



RENUKA STANDALONE

Already Published on January 31st 2013

Standalone Financial Performance



(Rs. in Million)

III MIIIIOII)					
	3M ended 31st Dec '12	3M ended 30 th Sep '12	3M ended 31st Dec'11	% Y-o-Y Growth	Y-o-Y Key Perspectives
Net Sales ¹	18,488	11,648	6,975	165%	 Higher sugar sales volume mainly from refineries Cogen exports volume are higher by 108% Improved domestic sugar price realization
Operating EBITDA ²	1,852	1,128	1,058	75%	 Reduced margins in sugar segment due to lower sugar recovery and higher proportion of refinery sales Increase in ethanol segment profitability due to increase in price realization
% Margin	10.0%	9.7%	15.2%		
Foreign exchange gain/ (loss)	(255)	337	342	175%	
Net Profit ³	175	77	291	<i>(40)</i> %	 High depreciation expenses due to commissioning of Kandla Refinery Impacted due to Foreign exchange loss of Rs 255 million
% Margin	0.9%	0.7%	4.2%		
Basic EPS ⁴ (Rs.)	0.26	0.11	0.43		
Diluted EPS ⁴ (Rs.)	0.26	0.11	0.43		

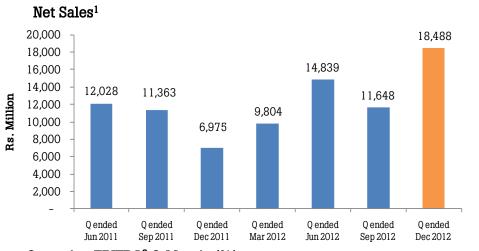
Notes:

1Net Sales excludes excise duties, foreign exchange gains and includes other income

- 2 Operating EBITDA defined as earnings before depreciation, interest, exceptional items and taxes; includes other income and excludes foreign exchange gain/loss
- 3 Net Profit is after minority interest and prior period adjustments
- 4 Non annualized

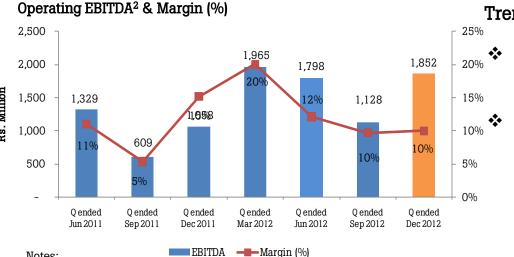
Standalone Quarterly Financial Performance





Trends

- Increase in export sugar volumes on account of high output from refineries
- Improved domestic sugar realization
- Increase in cogen segment revenue due to higher energy sales from refineries



Trends

- Lower recovery and increase in sugar cane price reduced the margins in sugar segment
- Improved profitability in the ethanol segment due to higher price realization

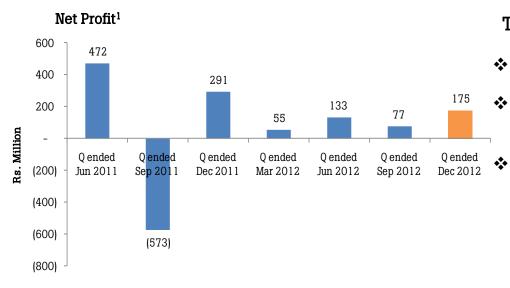
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Notes:

2. Operating EBITDA defined as earnings before depreciation, interest, exceptional items and taxes; includes other income; excludes foreign exchange gain / loss

Standalone Quarterly Financial Performance





Trends

- Q-o-Q, Interest cost has reduced by 5%
- Foreign exchange loss of Rs. 255 million impacting the profitability in Q3 FY 2013
 - Increase in depreciation due to commissioning of the Kandla refinery

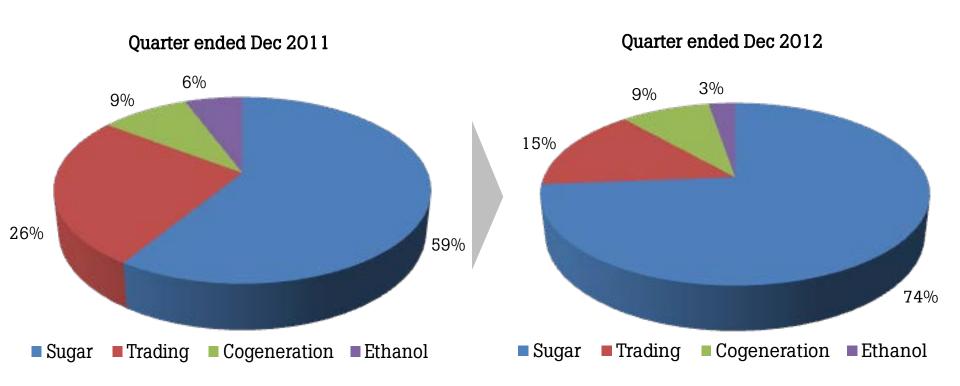
Notes:

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Standalone Performance - Quarter Ended 31st Dec, 2012



Net Sales¹ Breakdown - India



Closing stock as on 31st December 2012 - India



Standalone

	Unit of Measure	As on 31 st Dec 2012
Sugar	MT	562,905
White Sugar	МТ	301,751
Raw Sugar	МТ	261,154
Ethanol	KL	23,526
Molasses	MT	86,476

Sales Quantity - India



Standalone

	3M ended Dec 2012	3M ended Dec 2011	% Y-o-Y Growth
Total Sugar Sold(MT)	448,380	157,923	183.9%
Export (in MT)	209,736	24,233	765.5%
Domestic(in MT)	238,644	133,690	78.5%
Ethanol (in KL)	15,539	15,632	(0.6)%
Co-gen (in million units)	153	74	108.3%

Net Price Realization - India



Standalone

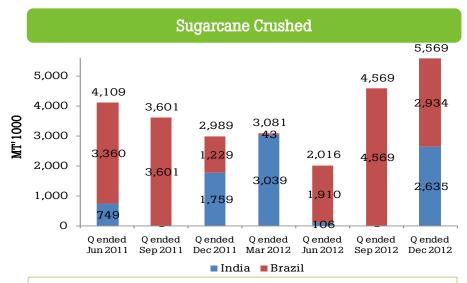
	3M ended Dec 2012	3M ended Dec 2011	% Y-o-Y Growth
Average Manufactured Sugar (in Rs./MT)	31,834	29,432	8.2%
Export ¹ (in Rs./MT)	30,970	35,252	(12.1)%
Domestic(in Rs./MT)	32,594	28,377	14.9%
Ethanol (in Rs./KL)	33,591	28,886	16.3%
Co-gen (in Rs. per unit)	4.75	4.57	4.0%

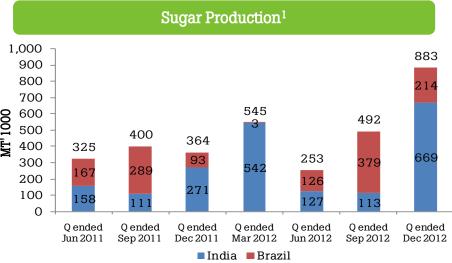
Notes:

^{1.} Export Sugar realizations are FOB prices net of taxes

Sugar: Quarterly Operating Performance







- Start of cane crushing season in India
- Cane crushing at Brazil units increased by 139% compared to last year due to higher utilization at RdB
- Cane crushing at India units increased by 50% compared to last year
- Season ended in Brazil at a cumulative crushing of 9.5 million tons which 15% higher compared to last season

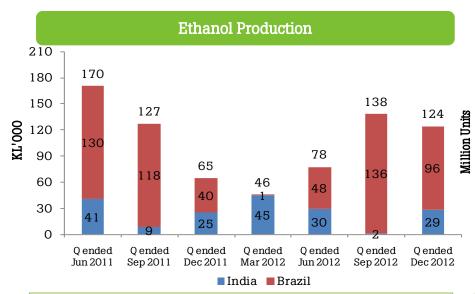
- Sugar production in India increased by 147% compared to last year on account of higher utilization of Kandla and Haldia refinery
- Sugar Production in Brazilian subsidiaries increased by 129% compared to last year due to higher cane availability
- 59% of the juice diverted towards sugar production at Brazil units

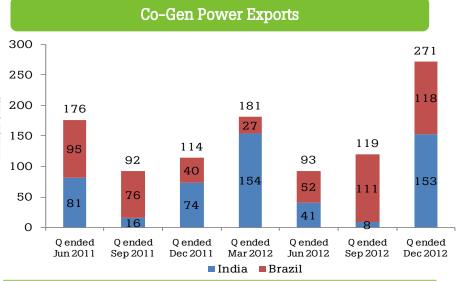
Note:

¹ Sugar produced includes raw sugar and white sugar produced from cane, as well as refined sugar produced from raw sugar

Ethanol & CoGen: Quarterly Operating Performance







- Ethanol production at Brazil units saw an increase of 142% compared to last year
- More juice diverted towards ethanol production during the month of December
- Higher production of Anhydrous ethanol at Brazilian mills (94% Anhydrous: 6% Hydrous)

- Y-o-Y, Higher sales from Cogen segment in Brazil on account of higher availability of cane for crushing
- Energy sales from India increased by more than 100% compared to last year

Fact Sheet



COMPANY BACKGROUND

Shree Renuka Sugars is a global agribusiness and bioenergy corporation. The Company is one of the largest sugar producers in the world, the leading manufacturer of sugar in India, and one of the largest sugar refiners in the world. Shree Renuka operates in three segments:

Sugar: The Company operates eleven mills globally with a total crushing capacity of 20.7 million tonnes per annum (MTPA) or 94,520 tonnes crushed per day (TCD). The Company operates seven sugar mills in India with a total crushing capacity of 7.1 MTPA or 35,000 TCD and two port based sugar refineries with capacity of 1.7 MTPA.

The Company also has significant presence in South Brazil, through acquisitions of Renuka Vale do Ivai on 19 March 2010 (100% owned) and Renuka do Brazil on 7 July 2010 (formerly Equipav Acucar e Alcool – 50.34% stake for USD 250 million). The company has exercised its option to increase its stake to 59.4% at the same valuation. By further investment of USD 115 million. The combined crushing capacity of the Brazilian subsidiary companies is 13.6 MTPA.

Trading: Operates a trading hub in Dubai to capitalize on trade opportunities in the Asian region.

Power: Shree Renuka produces power from bagasse (a sugar cane by product) for captive consumption and sale to the state grid in India and Brazil. Total Cogeneration capacity increased to 555 MW with exportable surplus of 356 MW Indian operations produce 242MW with exportable surplus of 135MW and Brazilian operations produce 295MW with exportable surplus of 221 MW.

Ethanol: Shree Renuka manufactures fuel grade ethanol that can be blended with petrol. Global distillery capacity is 4,160 KL per day (KLPD) with Indian distillery capacity at 930 KLPD (630 KLPD from molasses to ethanol and 300 KLPD from rectified spirit to ethanol) and Brazil distillery capacity at 3,230 KLPD.

The acquisition of a stake in KBK Chem-Engineering facilitates turnkey distillery, ethanol and bio-fuel plant solutions.

INDUSTRY

The top 5 sugar producing countries are Brazil, India, China, Thailand and USA. The total sugar production approximately 180 mn tonnes in 2012–13.

Improved weather conditions globally especially Brazil have resulted in good 2012–13 season across major producers. Estimated global surplus of sugar as per the latest estimate of ISO is close to 6.2 mn tonnes of sugar. Brazil has produced close to 34 mn tonnes of sugar while India is expected to produce 24 mn tonnes of sugar in 2012–13. Other key producing countries are Thailand, Australia etc.

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