

## NITIN SPINNERS LTD.



NITIN

REF: NSL/SG/2025-26 Date: 05.08.2025

BSE Ltd.

Phiroze Jeejeebhoy Towers **Dalal Street** 

Mumbai - 400 001

Company Code - 532698

National Stock Exchange of India Ltd.

Exchange Plaza, C-1, Block G,

BandraKurla Complex,

Bandra (E),

Mumbai - 400 051.

Company ID - NITINSPIN

Sub. : Investors' Presentation on the Financial Results for the Quarter ended 30th June, 2025 in pursuant to Regulation 30 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015

Dear Sir/ Madam,

Pursuant to the provisions of Regulation 30 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations 2015, please find attached copy of Investors' Presentation on the Financial Results for Quarter ended 30<sup>th</sup> June, 2025. The same is also available on the website of the Company www.nitinspinners.com.

Thanking you, Yours faithfully, For- Nitin Spinners Ltd.

(Sudhir Garg) Company Secretary & VP (Legal) M.No. ACS 9684

Encl. a/a

CIN.: L17111RJ1992PLC006987

Regd. Office & Plant: 16-17 Km. Stone, Chittor Road, Hamirgarh, Bhilwara (Raj.) 311 025 Tel.: 286110 to113, E-mail: nsl@nitinspinners.com, Website: www.nitinspinners.com















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## **Management Commentary – Q1 FY26**





Commenting on the results, Mr. Dinesh Nolkha – Chairman and Managing Director said:

"We began FY26 on a steady note, utilizing our capacities at an optimum level. However, on export front, demand was marginally low, as customers have been temporarily cautious due to tariff-related concerns and geopolitical tensions. Going forward, we anticipate a healthy demand in the second half of the financial year with better clarity on strategic trade agreements and expected tariffs.

With our clear focus on execution, quality, and strategic capacity expansion in value added segments, we remain confident in delivering sustained performance in the future."

Revenue

Rs.793.3 Crs

-1% YoY

**EBITDA** 

**Rs.111.3** Crs

-6% YoY

PAT

**Rs.41.0** Crs

-2.7% YoY

EPS

Rs.7.29 per share







## **Profit And Loss Statement**



Particulars (Rs. Crs)	Q1 FY26	Q1 FY25	Y-o-Y	Q4 FY25	Q-o-Q	FY25
Total Revenue	793.32	802.97	-1.20%	841.29	-5.70%	3,305.65
EBITDA	111.25	118.80	-6.36%	120.32	-7.54%	471.43
EBITDA Margin (%)	14.02%	14.80%	-77bps	14.30%	-28bps	14.26%
Depreciation	36.87	36.71		36.62		147.7
Other Income	1.78	1.43		0.85		3.59
Finance Cost	21.03	26.60		21.38		90.38
Profit Before Tax	55.13	56.92		63.17		236.94
Tax	14.14	14.8		16.8		61.51
Profit After Tax	40.99	42.12	-2.68%	46.37	-11.60%	175.43
PAT Margin (%)	5.17%	5.25%		5.51%		5.31%
EPS (As per Profit after Tax)	7.29	7.49		8.25		31.20
Cash EPS	13.85	14.02		14.76		57.48

## **Revenue Bifurcation**



	Q1 FY26		Q1 FY25		Q4 FY25		FY25	
<u>Products</u>	Rs. Crs	%						
Yarn	581.5	73.3%	585.9	73.0%	613.1	72.9%	2,402.0	72.7%
Fabrics	170.9	21.5%	173.3	21.6%	181.6	21.6%	730.2	22.1%
Others	40.9	5.2%	43.7	5.4%	46.7	5.5%	173.5	5.2%
Total	793.3	100%	803.0	100%	841.3	100%	3,305.7	100%

	Q1 FY26		Q1 FY25		Q4 FY25		FY25	
Geographical Split	Rs. Crs	%						
Exports	491.6	62.0%	511.9	63.8%	531.6	63.2%	2,111.1	63.9%
Domestic	301.7	38.0%	291.1	36.2%	309.7	36.8%	1,194.6	36.1%
Total	793.3	100%	803.0	100%	841.3	100%	3,305.7	100%

## **Production And Sales Volume**



	Q1 FY26	Q1 FY25	Q4 FY25	FY25
<u>Production</u>				
Yarn (MT)	27,202	26,299	26,858	1,07,417
Knitted Fabric (MT)	1,104	1,300	1,498	6,022
Woven & Finished Fabrics				
Griege Woven Fabric Production (Mn Mtrs)	8.72	8.8	8.59	35.22
Finished Fabric Production (Mn Mtrs)	8.07	7.65	8.00	31.85
Sales Volume				
Yarn (MT)	22,769	21,544	23,301	89,769
Knitted Fabric (MT)	1,124	1,333	1,565	6,027
Finished Woven Fabrics (Mn Mtrs)	8.42	8.07	8.41	33.82
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## **Capex Update**



#### **Capacity Expansion**

- Spinning- 22000 MTPA
- Weaving & Finishing Fabric- 35 Mn Mtrs/PA

#### **Project Cost**

- Approx Rs. 1,120 Crores
   To be Funded by
- Internal Accruals
- Term Debts

#### **Key Rationale**

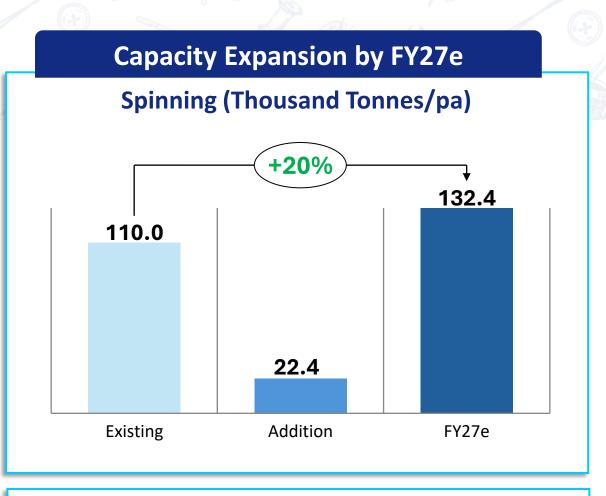
- Adding premium and value added products
- Widen Product Portfolio
- To enter new markets
- Integrated operations
- Reduce operational costs
- Reduce carbon footprint
- Responsible sourcing
- Margin expansion

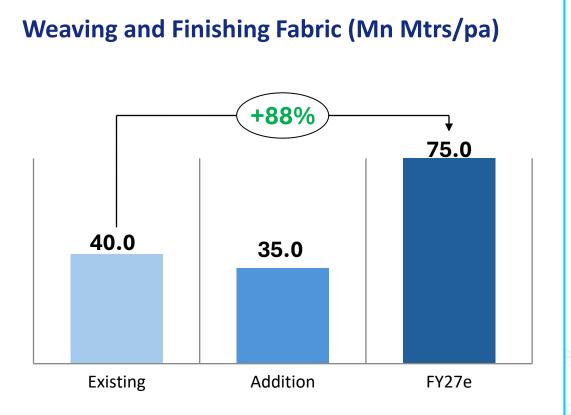
#### **Power Saving Initiatives**

- Adding 11MW(DC)/9.6MW(AC)— Renewable Solar Power Capacity
- Signed a Power Purchase agreement for procurement of 18 MW Hybrid Power under Group Captive Model.

#### **Policy Benefits**

 This Project shall be eligible for Interest Subsidy, Capital subsidy and Electricity Duty Benefits under Rajasthan Investment Promotion Scheme (RIPS) 2024







## Nitin Spinners - At A Glance



### India's Leading manufacturer of Cotton & Blended Yarn, Knitted Fabrics, Greige & Finished Woven Fabrics

- Established in 1992 Headquartered in Bhilwara (Rajasthan)
- Plants located at Bhilwara & Chittorgarh, Rajasthan
- ▶ Global Presence Across 55+countries
- State of the art infrastructure with **modern technology**
- Fibres like BCI, Organic and Regen Cotton,
  Recycled Fibres into product line about 43 %
- > Renewable Energy Capacity: 18.8 MW
- Robust Distribution Network



**FY25** 

Rs. 3,305 Crs Total Revenue 471.43 Crs | 14.26% EBITDA | Margin 175.43 Crs | 5.31% PAT | Margin

#### **Revenue Bifurcation**

**72.66%** Yarn

**22.09%** Fabrics

**5.25%** Others

Domestic: 36%

Export: 64%

#### **Current Production Capacity**

**1,10,000 Tons** 

**11,000 Tons** 

40 Mn Mtr

Yarn

**Knitted Fabric** 

**Woven Fabric** 

**Our Current Capabilities** 



4,34,832 Spindles



**5,864** Rotors

**264**Airjet Spinning Position



**222**Airjet Weaving Machine



Circular Knitting Machine

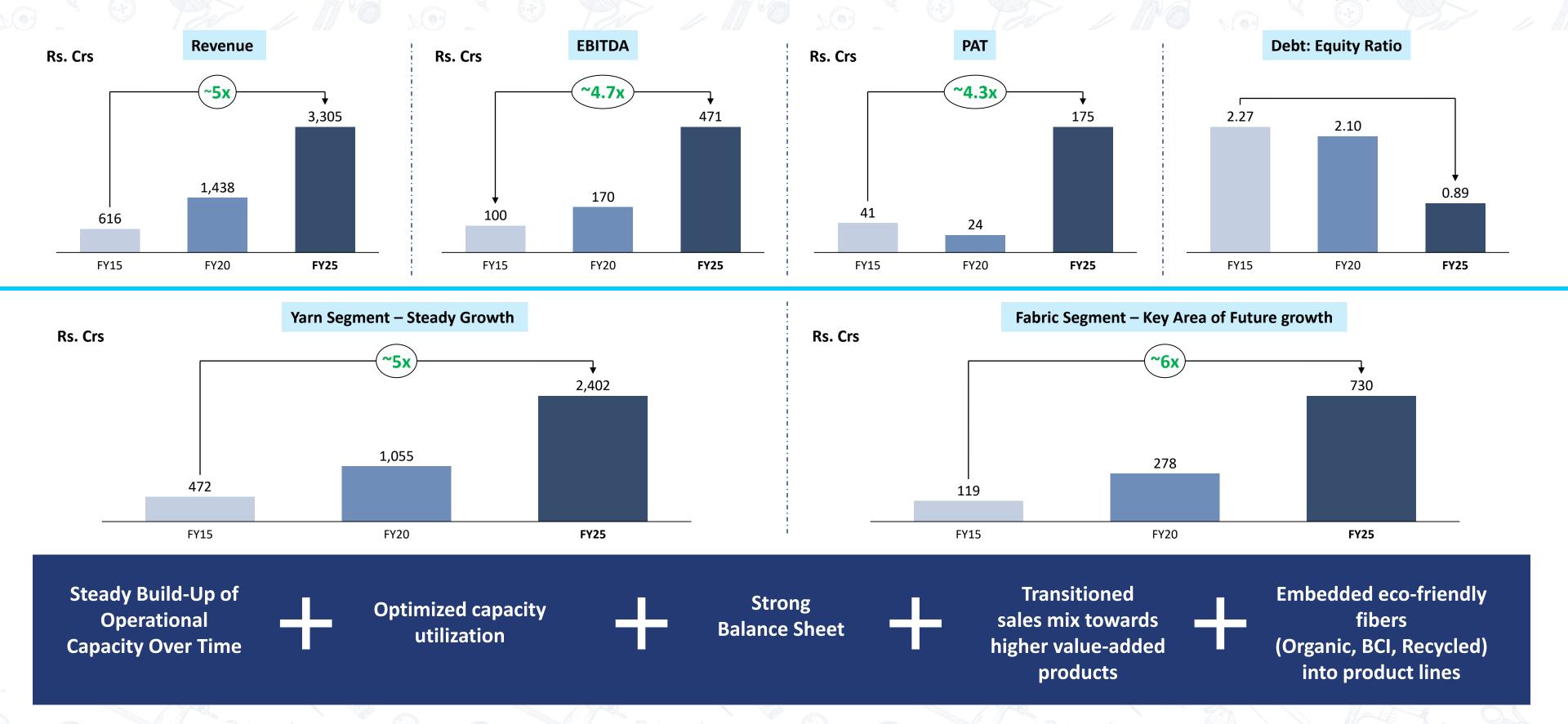
## **Our Journey**





## **Our Achievements Over The Years...**





Delivered Sustainable and Strong Growth Over the Years, Supported by Strategic Capex Investments and a Strengthened Balance Sheet

## **Yarns – Our Core Strength**





The company offers a wide range of products to cater varied customer needs and end user application

### Our Range Of Yarns Include

- 100% cotton and blended
- Ring spun combed and carded
- Open end yarns
- Compact yarns

- Slub yarns
- Core spun yarns
- Multifold yarns

**End User Application** 

Yarns made from Supima Giza,

- Organic, BCI cotton etc
- Yarns made from Recycled Fibres
- Count range 6 to 100s
- Gassed Yarn

#### **Capacity Profile**

Yarn

1,10,000 Tons



**Woven Apparel** 



**Knitted Apparel** 



**Furnishing Fabrics** 



**Terry Towel** 



Tea bags



**Medical Fabrics** 



Denims

#### **Growth Drivers/ Business Outlook**

- Strategic Emphasis on High-Value Yarn Products: Addition of premium speciality and multifibre blended yarns like Cotton linen, Cotton Modal, Cotton Viscose and Dyed yarn in the Yarn Portfolio, to sustain better margins
- Finity into New Volume Markets: Expansion into volume-driven markets by introducing innovative products with superior quality standards to achieve product differentiation
- New Product Development: Continuous efforts in product re-engineering and development of new offerings to cater to evolving market demands
- **Use of sustainable Fibres**: Increasing use of sustainable fibres like organic, BCI cotton and recycled fibres

## Fabrics - Value Addition To Drive Next Growth





A diverse portfolio of dyed, printed, and knitted fabrics catering to the growing global demand in fashion, apparel, and workwear industries

#### **Finished Woven Fabric**

- Various Weaves -Twills, Gabardines, Broken Twill, Ripstop, Canvas, Mattie's, Ducks,
- **Health & Eco** Friendly Fabrics made from BCI/Organic Cotton

#### **Knitted Fabric**

- Single Jersey
- Open width with Elastene
- 3 t fleece
- Interlock

#### **Capacity Profile**

**Finished Woven Fabric** 

40 Mn Mtr

**Knitted Fabric** 

**11,000 Tons** 



Uniform

100% Cotton, Cotton Spandex Fabrics

Poly/Cotton, Poly/Cotton Spandex Fabrics

RFD, Bleached, Dyed, Print and Yarn Dyed

Special Finishes - Water Repellent, Nano

Care, Soil Release, Anti Bacteria Finish,

Aero Finish, Bio Polish



**End User Application** 

Heath care apparel



Hotel apparel



Industrial and Protective wear



Defence wear



**Baby Wear** 





Winter Wear



**Inner Wear** 

### **Growth Drivers/ Business Outlook**

- Focus on Finished Woven Fabrics: Going forward, the primary focus will be on the finished woven fabric segment, with the addition of 35 Mn meters of new capacity to drive growth and capture higher-margin opportunities
- In-House Utilization & Revenue Contribution: 60% of the spinning production will be used in-house for the fabric division, with the majority of additional revenue from the new capex expected to come from this segment, enhancing margin profiles
- Diversified Product Offerings: Expanding from formal wear to fashion and casual wear, including menswear, womenswear, and kidswear, with enhanced multi-fibre options for women's apparel and multiwear categories
- New Industry Penetration: Capability to cater to industries such as furnishings and specialized segments like fire retardant dress materials
- Sustainability as a Growth Driver: ESG-focused measures like Zero liquid discharge, zero coal and renewable power will help tap brands emphasizing sustainability, creating new growth opportunities

## **Cost Efficient Operating Model**





#### **Technology**

Our best in-class
technology and stateof-art machineries
results in cost
efficiency, faster turn
around and further
enhances our
efficiency quotient



#### **Reprocessing**

Our ability to

reprocess the waste

and use that as an
input yields additional

savings of raw

material



#### Renewable

Captive solar power plants of 18.8MW help in reducing power cost



#### Research

With focused endeavors on R&D and value enhancement, we have successfully entered multiple markets



#### **Supply Chain**

Optimum plant
positioning facilitates
streamlined logistics,
leading to a quicker
turnaround time
(TAT) and costeffective logistics
management



#### **Raw Material**

Large availability of cotton within 250km radius with production of nearly 10 lakh bales of cotton

## **CSR** and **Environment Sustainability Initiatives**





### **Awards And Certifications**



#### **Key Awards & Accolades**





#### **TEXPROCIL AWARDS**

- Silver Trophy for Second Highest Exports of Cotton Yarn of Counts 50's and below in Category III for the year 2021-22 and 2019-20 and bronze trophy under category II for the year 2015-16
- Gold Trophy for the highest export performance in Cotton Yarn-Counts 51s & above under Category I for the year 2020-21
- S Gold Trophy for the highest export performance in Grey fabrics- under Category II for the year 2020-21
- Silver Trophy for Second Highest Exports in the category of Grey Fabrics for the years 2006-07, 2007-08 and 2017-18 and Bronze Trophy for the years 2010-11, 2014-15 and 2015-16

#### **STATE AWARDS**

- S Conferred with Rajasthan Energy Conservation Award and won first prize in large scale spinning category for the year 2022, 2014-15 and 2015-16 and won second prize in 2017-18 and 2018-19
- State Award for "Excellence in Exports" for the years 2020-21, 2016-17, 2013-14, 2010-11 and 2007-08 by the Government of Rajasthan
- Safety Award for 2025 and 2022 under Rajasthan Factory Safety Award Scheme

#### **Recent Awards by TEXPROCIL**







#### **Certifications**











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## **Industry Momentum And Strategic Alignment**



## **Tailwinds Shaping the Sector**

Export recovery is gaining pace, with India's position in global yarn trade getting strong

Cotton yarn volumes are scaling up, underpinned by a stable pricing environment.

Trade agreements with Major consuming countries will drive demand and margins

India's domestic demand remains stronger and increase in buying power will further boost demand for high value textiles

The industry is entering a phase of structural stability, with balanced capex, disciplined inventory levels, and steady credit profiles

## Nitin Spinners — Strategically Aligned for Growth

- ➤ Export presence across Asia, Europe, and Latin America positions us to benefit from the global demand rebound
- ➤ Integrated manufacturing across yarns, fabrics, and finished textiles enables agility in volume expansion and product mix optimization
- Improving capacity utilization and value-added product focus are driving margin enhancement aligned with favorable industry spreads
- Established presence in home textiles and finished fabrics allows us to ride the export momentum, aligned with India's strengthened global positioning
- Disciplined capex and prudent working capital management are ensuring financial strength and supporting sustained profitability

## **Way Forward**



#### **Consolidation Of Leadership Position**

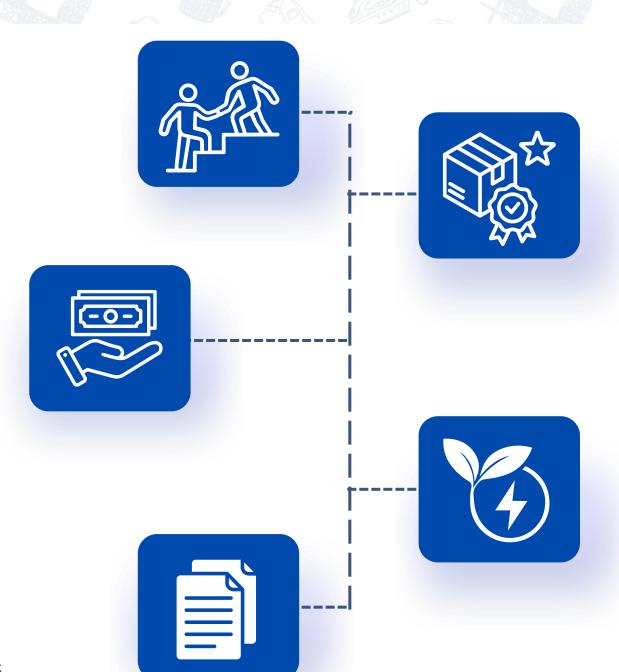
Strive to maintain the leadership position garnered over the years with consistent growth

#### **Improving Cost Efficiency**

Continued focus on improving cost and production efficiencies

#### **State Government Initiatives**

The proposed expansion plan is covered under the Rajasthan Investment Promotion Scheme 2024, which offers various incentives for new investments



#### **Proportion Of Value-added Products**

Doubling fabric capacity to target higher-margin segments and introducing new, high-value products across yarns and fabrics to cater to evolving market demands

#### **Sustainability And Renewable Energy**

Investing in necessary capex to expand renewable power capacity, including solar power, to reduce greenhouse gas emissions and operational costs, supporting long-term sustainable growth





## **Thank You!**

#### **Company:**



CIN: L17111RJ1992PLC006987

Mr. P Maheshwari - CFO

pmaheshwari@nitinspinners.com

#### www.nitinspinners.com

#### **Investor Relations Advisors:**

# SGA Strategic Growth Advisors

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