



**ROYAL ORCHID HOTELS LTD.,**

Regd. Office :  
1, Golf Avenue, Adjoining KGA Golf Course,  
HAL Airport Road, Kodihalli, Bangalore - 560 008, India.  
T +91 80 41783000, F : +91 80 252 03366  
www.royalorchidhotels.com  
CIN : L55101KA1986PLC007392  
email : investors@royalorchidshotels.com

**Date: August 13, 2025**

To,  
The Manager,  
Department of Corporate Services,  
**Bombay Stock Exchange Limited**  
Floor 25, P. J. Towers,  
Dalal Street,  
Mumbai – 400 001  
**BSE Scrip Code: 532699**

To,  
The Manager,  
Department of Corporate Services,  
**National Stock Exchange of India Limited,**  
Exchange Plaza, Plot no. C/1, G Block  
Bandra Kurla Complex, Bandra (E)  
Mumbai – 400 051  
**NSE Scrip Symbol: ROHLTD**

Dear Sir/Madam,

**Sub: Investors Presentation**

Pursuant to Regulation 30 read with Part A of Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, and in continuation to our letter dated August 11, 2025 regarding intimation of schedule of Analyst Meeting/Post Earnings Conference Call for Q1 & Financial Year 2025-26 results with Investors and Analysts, please find enclosed herewith Investors Presentation.

The aforesaid presentation is also available at the website of the Company at <http://www.royalorchidhotels.com/investors>.

You are requested to take the above on record.

Thanking you,

Yours Sincerely,

**For ROYAL ORCHID HOTELS LIMITED**

**AMIT JAISWAL**  
**CHIEF FINANCIAL OFFICER**

**Encl: As above**

# ROYAL ORCHID HOTELS LTD.

Q1 - FY26

Investor Presentation

Refer to Disclaimer

  
ROYAL ORCHID  
HOTELS

  
RE:GEN:TA  
HOTELS



# DISCLAIMER

Statements made in this Presentation describing the Company's objectives, projections, estimates, predictions and expectations may be 'forward-looking statements', within the meaning of applicable securities laws and regulations. As 'forward-looking statements' are based on certain assumptions and expectations of future events over which the Company exercises no control, the Company cannot guarantee their accuracy nor can it warrant that the same will be realized by the Company. The Company assumes no responsibility to publicly amend, modify or revise any forward-looking statements on the basis of any subsequent developments or events or for any loss any investor may incur by investing in the shares of the Company based on the 'forward-looking statements'.





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- ii) **The Big Picture**
- iii) **Company Overview**



# A HOUSE OF BRANDS



Royal Orchid Brindavan Garden Palace & Spa, Mysore

INVESTOR PRESENTATION



## A HOTEL BRAND FOR EVERY PERSONALITY



ICONIQA  
HOTELS & RESORTS

Hotels & Resorts  
set to redefine  
upscale hospitality

...  
crestoria  
- HOTELS & RESORTS -

Boutique hospitality  
peppered with local  
experiences

RE:GEN:TA  
HOTELS & RESORTS

Warm, familiar  
midscale  
hotels and resorts

RE:GEN:TA  
*Place*

Youthful, energetic,  
value-priced,  
and modern hospitality.

RE:GEN:TA  
**Z**

The everywhere budget hotel  
brand to explore every  
neighborhood

# TURNING LOYALTY INTO LASTING VALUE

## A TECH-DRIVEN LOYALTY PROGRAM THAT INCREASES REVENUE & GUEST ENGAGEMENT

The Regenta Rewards is a seamless, tech-powered solution that boosts guest engagement and drives revenue. Guests can redeem points across stays, dining, and shopping, creating a personalized experience that encourages repeat visits.

With real-time insights, the program helps optimize offerings, increase guest spending, and build long-term loyalty, making it a smart, revenue-driving tool for hotel owners.



### ***Pre-Redemption for Stay***

Guests can use points to book and upgrade their stay in advance, ensuring a personalized experience.



### ***Post-Stay Rewards***

After checkout, guests can redeem points for future stays or exclusive upgrades, encouraging repeat visits.



### ***Dining Rewards***

Points can be redeemed for in-room dining or meals at the hotel's restaurants, enhancing the guest's stay.



***Online Shopping Vouchers*** Guests can redeem points for vouchers at popular e-commerce platforms like Amazon, Flipkart, and Bluestone.





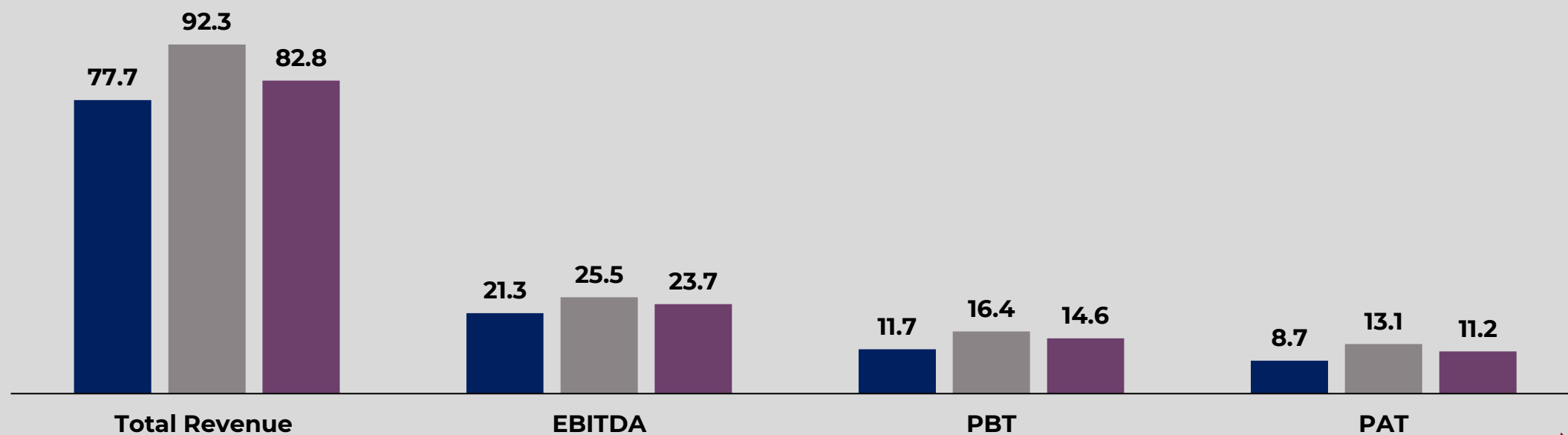
# Q1 FY26 PERFORMANCE HIGHLIGHTS



# Q1 FY26 PERFORMANCE HIGHLIGHTS

CONSOLIDATED (₹ IN CRORE)

■ Q1FY25 ■ Q4FY25 ■ Q1FY26





# Q1 FY26 PERFORMANCE HIGHLIGHTS

## CONSOLIDATED

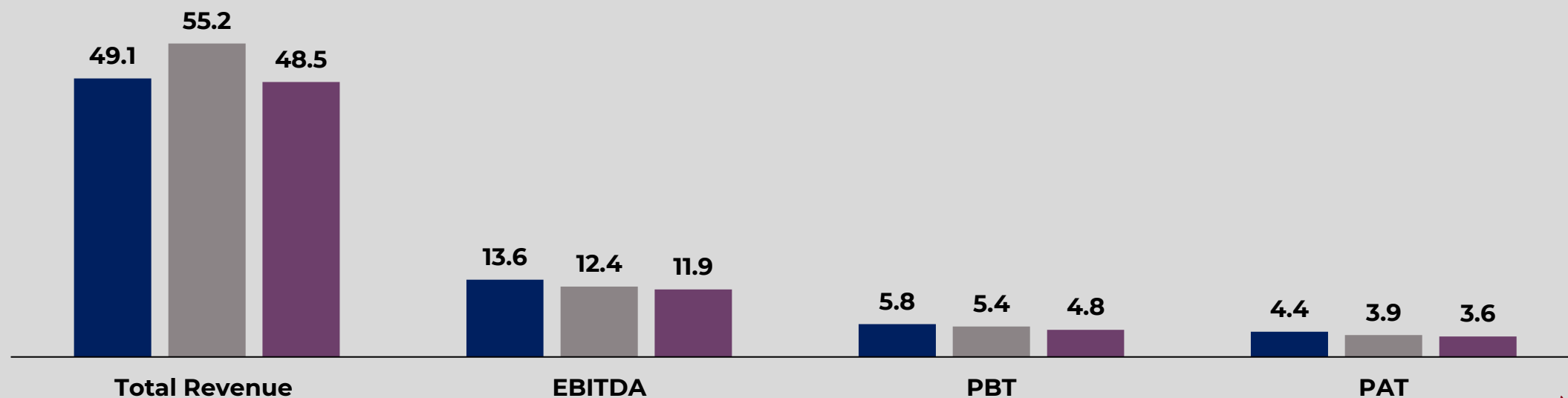
(₹ In Crore Except EPS)

Particulars	Q1FY25	Q4FY25	Q1FY26	QoQ%	YoY%
<b>Room nights</b>	37.3	43.5	39.4	-9.5%	5.7%
<b>Food and beverages</b>	24.6	28.3	26.3	-7.1%	6.8%
<b>Other services</b>	11.1	14.9	13.1	-12.3%	17.7%
<b>Income from Operations</b>	<b>73.0</b>	<b>86.7</b>	<b>78.8</b>	<b>-9.2%</b>	<b>7.9%</b>
Other Income	4.7	5.6	4.0	-28.0%	-13.4%
<b>Total Income</b>	<b>77.7</b>	<b>92.3</b>	<b>82.8</b>	<b>-10.3%</b>	<b>6.6%</b>
Cost of Material Consumed	7.2	7.9	7.3	-6.8%	2.2%
Employee Benefits Expense	20.7	20.7	22.0	6.1%	6.2%
Power and fuel Expense	3.1	6.2	3.8	-39.5%	20.6%
Rent Expense	6.0	5.1	5.4	6.2%	-10.3%
Other Expenses	19.4	27.0	20.7	-23.3%	6.7%
Total Expense	<b>56.4</b>	<b>66.8</b>	<b>59.1</b>	<b>-11.5%</b>	<b>4.9%</b>
<b>EBITDA</b>	<b>21.3</b>	<b>25.5</b>	<b>23.7</b>	<b>-7.2%</b>	<b>11.2%</b>
<b>EBITDA Margin (%)</b>	<b>27%</b>	<b>28%</b>	<b>29%</b>	<b>3.5%</b>	<b>4.3%</b>
Depreciation	5.3	5.1	5.1	1.3%	-3.5%
<b>EBIT</b>	<b>16.0</b>	<b>20.5</b>	<b>18.5</b>	<b>-9.4%</b>	<b>16.1%</b>
Finance Cost	4.3	4.0	3.9	-2.3%	-7.9%
<b>PBT</b>	<b>11.7</b>	<b>16.4</b>	<b>14.6</b>	<b>-11.1%</b>	<b>24.8%</b>
Tax expense	3.2	5.0	3.8	-23.4%	20.4%
<b>PAT</b>	<b>8.5</b>	<b>11.4</b>	<b>10.8</b>	<b>-5.7%</b>	<b>26.5%</b>
Share of Profit of associate	0.2	1.7	0.4	-75.7%	113.1%
<b>Net Profit/(Loss) for the period and Share of Profit of associate</b>	<b>8.7</b>	<b>13.1</b>	<b>11.2</b>	<b>-14.9%</b>	<b>28.4%</b>
Other Comprehensive Income/(Loss)	-0.2	-0.8	0.2	-131.3%	-214.7%
<b>Total Comprehensive Income</b>	<b>8.5</b>	<b>12.3</b>	<b>11.4</b>	<b>-7.7%</b>	<b>34.3%</b>
<b>Net Profit Margin (%)</b>	<b>11%</b>	<b>13%</b>	<b>14%</b>	<b>3.0%</b>	<b>26.0%</b>
<b>EPS (In ₹)</b>	<b>3.21</b>	<b>4.79</b>	<b>3.99</b>	<b>-16.8%</b>	<b>24.3%</b>

# Q1 FY26 PERFORMANCE HIGHLIGHTS

STANDALONE (₹ IN CRORE)

■ Q1FY25 ■ Q4FY25 ■ Q1FY26





# Q1 FY26 PERFORMANCE HIGHLIGHTS

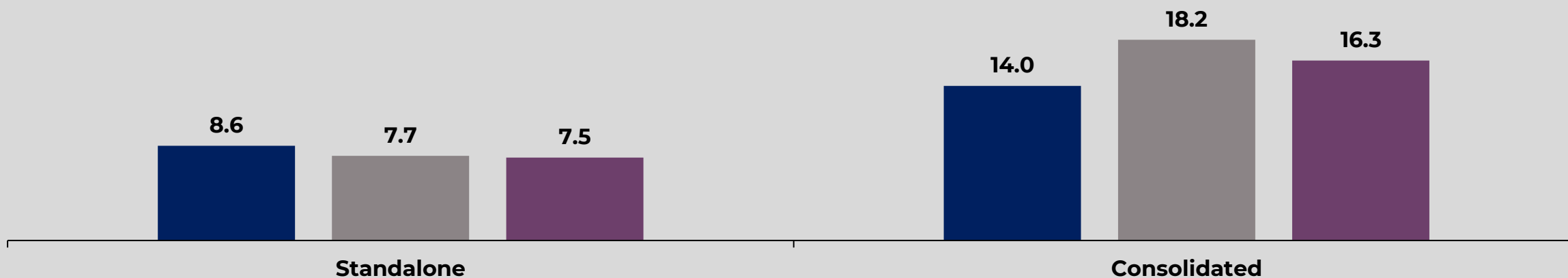
## STANDALONE

(₹ In Crore Except EPS)

Particulars	Q1FY25	Q4FY25	Q1FY26	QoQ%	YoY%
Room nights	26.3	30.9	28.4	-8.0%	7.9%
Food and beverages	15.6	18.9	16.7	-11.4%	7.4%
Other services	4.7	3.0	2.4	-19.3%	-48.5%
<b>Income from Operations</b>	<b>46.6</b>	<b>52.7</b>	<b>47.6</b>	<b>-9.8%</b>	<b>2.1%</b>
Other Income	2.5	2.5	0.9	-64.2%	-64.1%
<b>Total Income</b>	<b>49.1</b>	<b>55.2</b>	<b>48.5</b>	<b>-12.3%</b>	<b>-1.3%</b>
Cost of Material Consumed	4.9	5.2	4.8	-7.7%	-0.7%
Employee Benefits Expense	10.7	10.5	10.9	3.7%	2.3%
Power and fuel Expense	2.8	6.0	3.6	-40.9%	26.3%
Rent Expense	4.9	4.1	4.2	4.5%	-13.0%
Other Expenses	12.3	17.0	13.0	-23.4%	6.3%
<b>Total Expense</b>	<b>35.5</b>	<b>42.8</b>	<b>36.6</b>	<b>-14.6%</b>	<b>3.1%</b>
<b>EBITDA</b>	<b>13.6</b>	<b>12.4</b>	<b>11.9</b>	<b>-4.2%</b>	<b>-12.7%</b>
<b>EBITDA Margin (%)</b>	<b>28%</b>	<b>22%</b>	<b>25%</b>	<b>9.2%</b>	<b>-11.6%</b>
Depreciation	4.2	3.8	3.9	2.1%	-6.4%
<b>EBIT</b>	<b>9.5</b>	<b>8.6</b>	<b>8.0</b>	<b>-7.0%</b>	<b>-15.5%</b>
Finance Cost	3.7	3.2	3.2	-1.3%	-12.8%
<b>PBT</b>	<b>5.8</b>	<b>5.4</b>	<b>4.8</b>	<b>-10.4%</b>	<b>-17.3%</b>
Tax expense	1.4	1.5	1.2	-21.3%	-13.5%
<b>PAT</b>	<b>4.4</b>	<b>3.9</b>	<b>3.6</b>	<b>-6.2%</b>	<b>-18.4%</b>
Other Comprehensive Income/(Loss)	-	0.0	-	-	-
<b>Total Comprehensive Income</b>	<b>4.4</b>	<b>3.9</b>	<b>3.6</b>	<b>-6.7%</b>	<b>-18.4%</b>
<b>Net Profit Margin (%)</b>	<b>9%</b>	<b>7%</b>	<b>7%</b>	<b>6.4%</b>	<b>-17.3%</b>
<b>EPS (In ₹)</b>	<b>1.62</b>	<b>1.41</b>	<b>1.32</b>	<b>-6.2%</b>	<b>-18.4%</b>

# STANDALONE & CONSOLIDATED CASH PROFIT Q1 FY26 (₹ IN CRORE)

■ Q1FY25 ■ Q4FY25 ■ Q1FY26

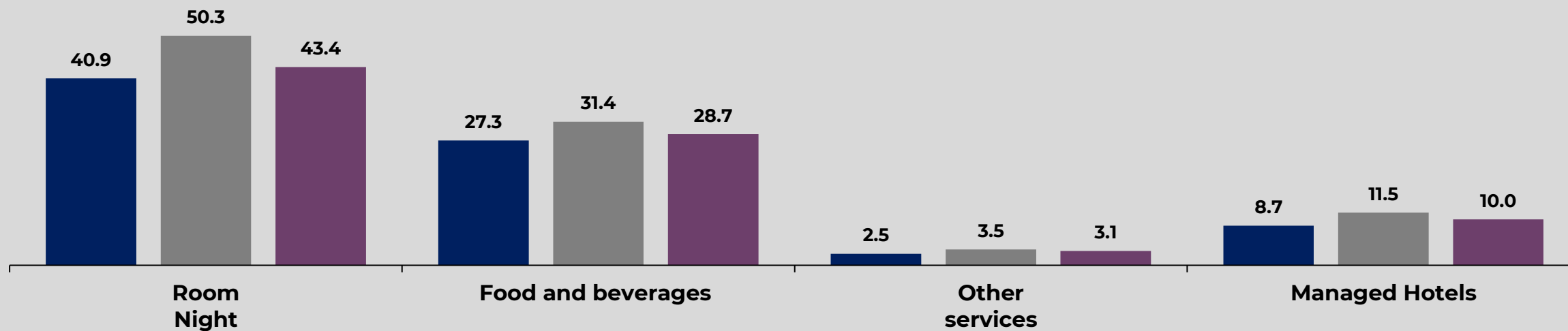




# CONSOLIDATED REVENUE BREAK-UP (INCLUDING ASSOCIATE)

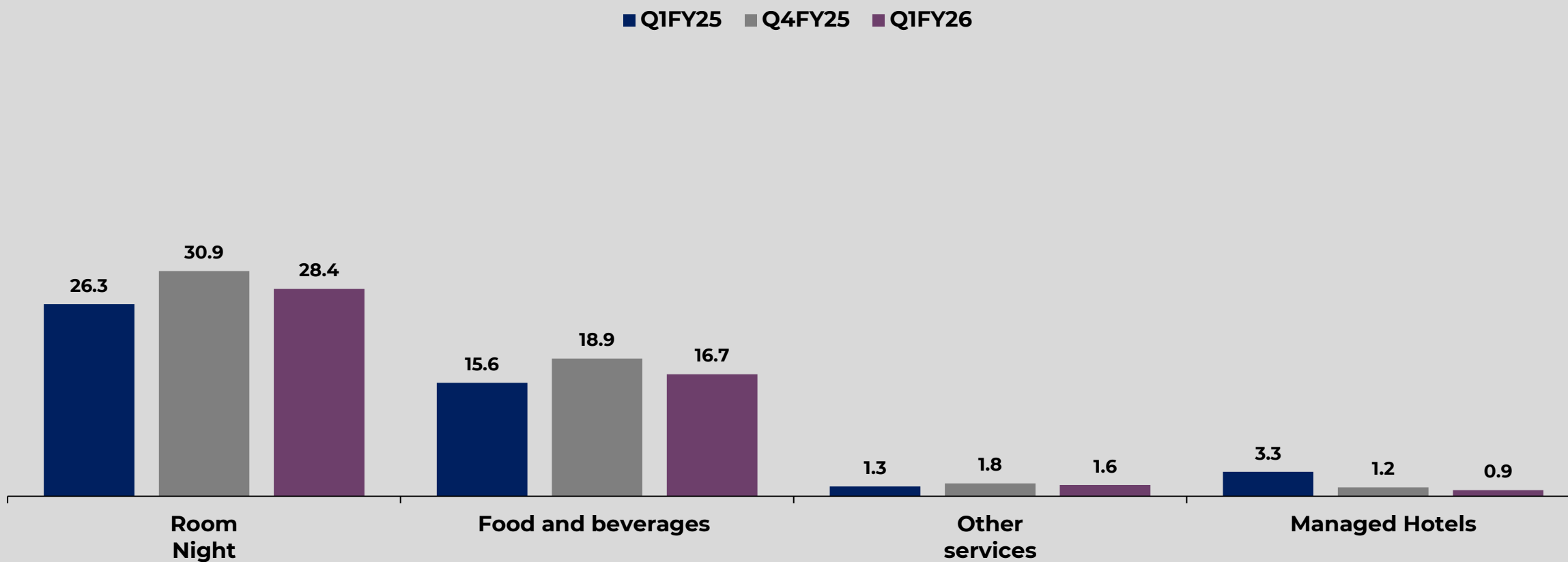
## Q1 FY26 (₹ IN CRORE)

■ Q1FY25 ■ Q4FY25 ■ Q1FY26



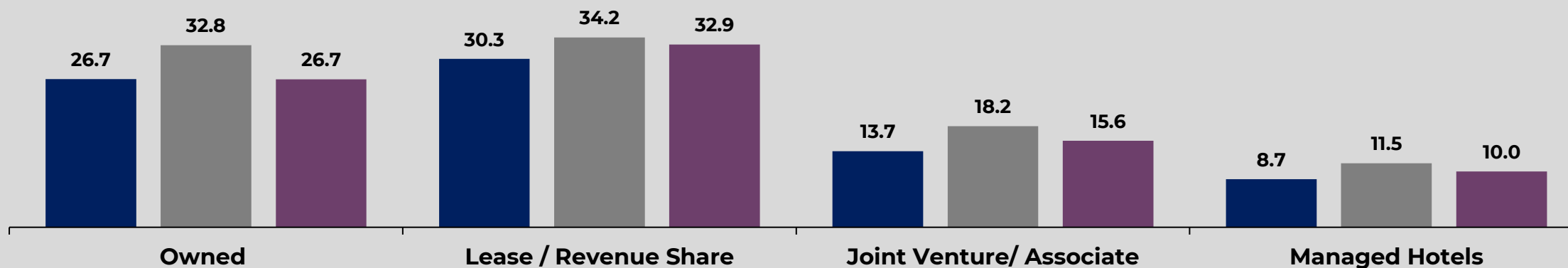
# STANDALONE REVENUE BREAK-UP

## Q1 FY26 (₹ IN CRORE)



# CONSOLIDATED SEGMENT WISE REVENUE BREAK-UP (INCLUDING ASSOCIATE) Q1 FY26 (₹ IN CRORE)

■ Q1FY25 ■ Q4FY25 ■ Q1FY26

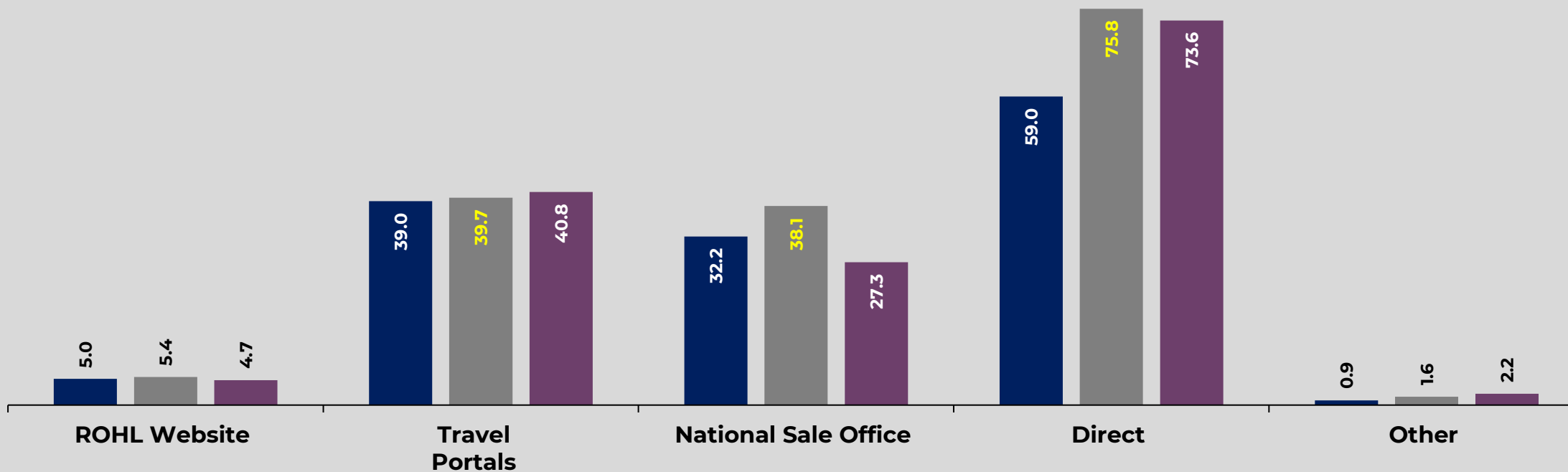




# SOURCE WISE ROOM REVENUE (INCLUDING MANAGED HOTELS)

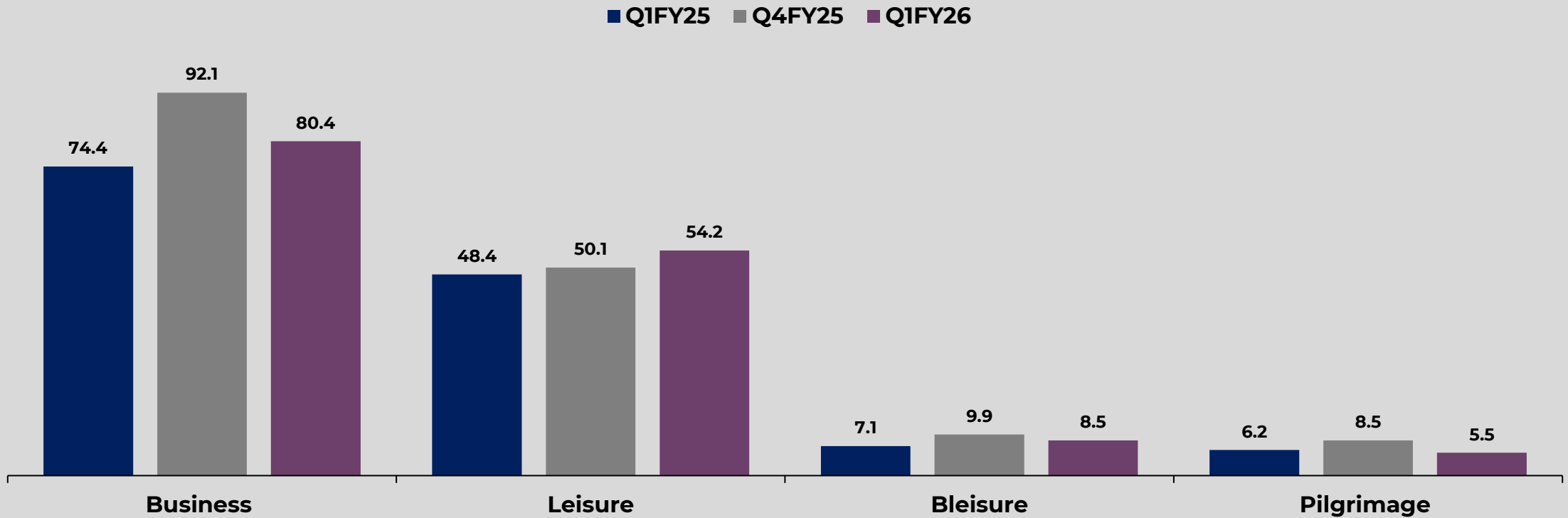
## Q1 FY26 (₹ IN CRORE)

■ Q1FY25 ■ Q4FY25 ■ Q1FY26



# SEGMENT WISE ROOM REVENUE (INCLUDING MANAGED HOTELS)

## Q1 FY26 (₹ IN CRORE)



# GUEST BREAK-UP

(In Nos)

Particulars	Q1FY25	Q4FY25	Q1FY26
Domestic Guests (Nos)	1,12,697	94,776	1,09,040
Foreign Guests (Nos)	11,158	24,375	12,289
<b>Total (Nos)</b>	<b>1,23,855</b>	<b>1,19,151</b>	<b>1,21,329</b>
% of Domestic Guests	90.99%	79.54%	89.87%
% of Foreign Guests	9.01%	20.46%	10.13%



# CONSOLIDATED COST AS A % OF TOTAL INCOME

(₹ In Crore)

Particulars	Q1FY25	Q4FY25	Q1FY26
<b>Raw Material Costs as a % of F&amp;B Revenue</b>			
F&B Revenue	24.6	28.3	26.3
Raw Material Cost	7.2	7.9	7.3
<b>% of Revenue</b>	<b>29.2%</b>	<b>27.8%</b>	<b>27.9%</b>
<b>Payroll Costs as a % of Revenue</b>			
Revenue	73.0	86.7	78.8
Payroll Cost	20.7	20.7	22.0
<b>% of Revenue</b>	<b>28.3%</b>	<b>23.9%</b>	<b>27.9%</b>
<b>Other Operating Costs as a % of Revenue</b>			
Revenue	73.0	86.7	78.8
Other Operating Cost	28.5	38.2	29.8
<b>% of Revenue</b>	<b>39.0%</b>	<b>44.1%</b>	<b>37.9%</b>

# CONSOLIDATED FINANCIAL RESULTS (WITH & WITHOUT INDAS)

## Q1 FY26

(₹ In Crore Except EPS)

Particulars	With INDAS			Without INDAS		
	Q1 FY25	Q4 FY25	Q1 FY26	Q1 FY25	Q4 FY25	Q1 FY26
<b>Total Income</b>	77.7	92.3	82.8	77.6	91.9	82.7
<b>EBITDA</b>	<b>21.3</b>	<b>25.5</b>	<b>23.7</b>	<b>16.1</b>	<b>20.1</b>	<b>18.3</b>
Depreciation	5.3	5.1	5.1	1.8	1.9	1.9
<b>EBIT</b>	<b>16.0</b>	<b>20.5</b>	<b>18.5</b>	<b>14.3</b>	<b>18.2</b>	<b>16.4</b>
Finance Cost	4.3	4.0	3.9	1.3	1.3	1.2
<b>PBT</b>	<b>11.7</b>	<b>16.4</b>	<b>14.6</b>	<b>13.0</b>	<b>16.9</b>	<b>15.2</b>
Tax expense	3.2	5.0	3.8	3.2	5.0	3.8
<b>PAT</b>	<b>8.5</b>	<b>11.4</b>	<b>10.8</b>	<b>9.8</b>	<b>11.9</b>	<b>11.4</b>
Share of Associate Profit	0.2	1.7	0.4	0.2	1.7	0.4
<b>PAT After Associate</b>	<b>8.7</b>	<b>13.1</b>	<b>11.2</b>	<b>10.0</b>	<b>13.6</b>	<b>11.8</b>
Other Comprehensive Income / (Loss)	(0.2)	(0.8)	0.2	(0.2)	(0.8)	0.2
<b>Total Comprehensive Income</b>	<b>8.5</b>	<b>12.3</b>	<b>11.4</b>	<b>9.8</b>	<b>12.8</b>	<b>12.1</b>
<b>Earnings Per Share of ₹ 10 each:</b>	3.2	4.8	4.0	3.6	4.7	4.4
<b>CASH Profit</b>	<b>14.0</b>	<b>18.2</b>	<b>16.3</b>	<b>11.8</b>	<b>15.5</b>	<b>13.7</b>

# STANDALONE FINANCIAL RESULTS (WITH & WITHOUT INDAS)

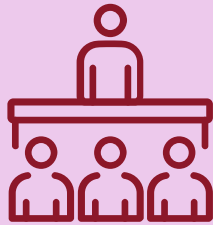
## Q1 FY26

(₹ In Crore Except EPS)

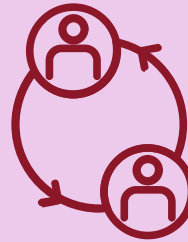
Particulars	With INDAS			Without INDAS		
	Q1 FY25	Q4 FY25	Q1 FY26	Q1 FY25	Q4 FY25	Q1 FY26
<b>Total Income</b>	49.1	55.2	48.5	48.9	54.7	48.2
<b>EBITDA</b>	<b>13.6</b>	<b>12.4</b>	<b>11.9</b>	<b>8.8</b>	<b>7.3</b>	<b>6.9</b>
Depreciation	4.2	3.8	3.9	1.0	0.9	0.9
<b>EBIT</b>	<b>9.5</b>	<b>8.6</b>	<b>8.0</b>	<b>7.9</b>	<b>6.4</b>	<b>6.0</b>
Finance Cost	3.7	3.2	3.2	1.0	0.9	0.8
<b>PBT</b>	<b>5.8</b>	<b>5.4</b>	<b>4.8</b>	<b>6.9</b>	<b>5.6</b>	<b>5.2</b>
Tax expense	1.4	1.5	1.2	1.4	1.5	1.2
<b>PAT</b>	<b>4.4</b>	<b>3.9</b>	<b>3.6</b>	<b>5.5</b>	<b>4.1</b>	<b>4.0</b>
Other Comprehensive Income / (Loss)	-	0.0	-	-	0.0	-
<b>Total Comprehensive Income</b>	<b>4.4</b>	<b>3.9</b>	<b>3.6</b>	<b>5.5</b>	<b>4.1</b>	<b>4.0</b>
<b>Earnings Per Share of ₹ 10 each:</b>	1.6	1.4	1.3	2.0	1.5	1.5
<b>CASH Profit</b>	<b>8.6</b>	<b>7.7</b>	<b>7.5</b>	<b>6.4</b>	<b>4.9</b>	<b>4.9</b>



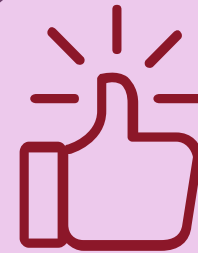
# THE BIG PICTURE



**Empowering  
Change**



**Transforming  
Today**



**Asset Light  
Model**

# EMPOWERING CHANGE: WHO WE ARE



# KEY BUSINESS POINTERS

## Momentum (FY26)

### Portfolio

**35**



Upcoming Hotel Signings

**02**



New Hotel Openings

**118+**



Total Hotels

## Q1 FY26 Financials (Consolidated)

**6.6%**

Revenue Growth YoY

**28.4%**

PAT Growth YoY

## Strategy Driving Future Growth

**14.9%**

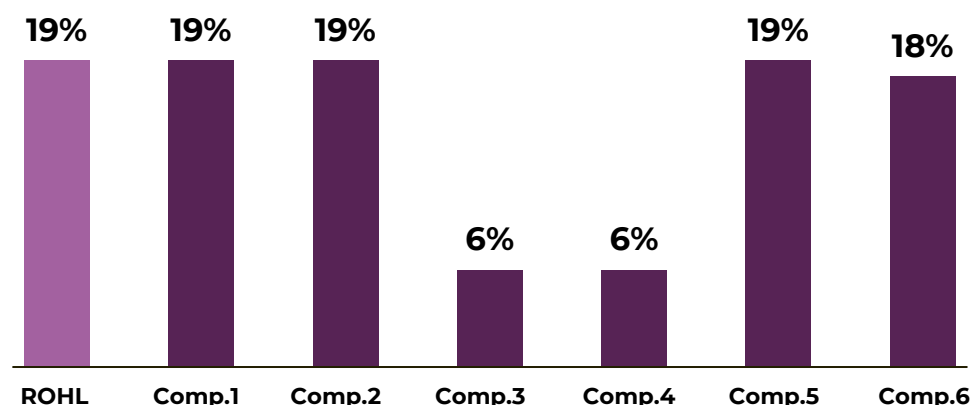
Management Fee Growth YoY (Q1 FY26)

Asset Light Business Model



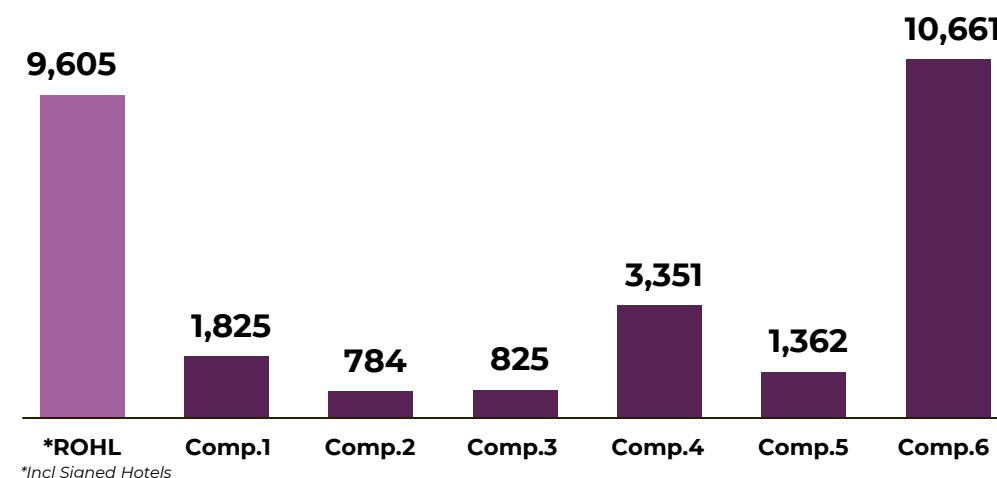
# HIGH QUALITY PERFORMANCE BENCHMARKS

ROE Comparison with Peers



Source: Screener.in

Total Room Comparison with Peers

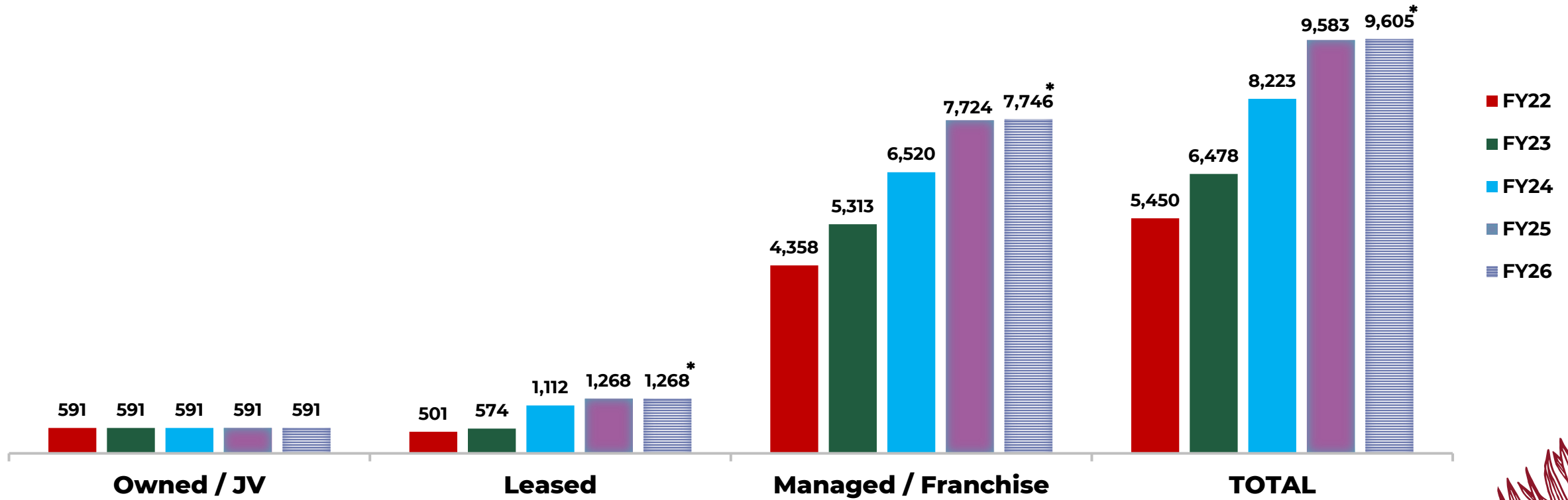


Disciplined Capital Allocation, Strong Operational efficiency, & ability to generate higher returns for the stakeholders.

By focusing on **premium pricing, efficient cost structures, and strategic expansion into high-growth markets**, ROHL continues to maximize shareholder value and deliver long-term sustainable growth. These results validate the company's ability to drive superior financial performance while maintaining service excellence and guest satisfaction.



# GROWTH IN ROOMS



\*Includes Signed Hotels



# TODAY OUR PRESENCE

**118+**

**Hotels & Resorts in  
80+ Locations**

**9,605+**

**Total Keys  
(Including Signed)**

**7,028+**

**Operational Rooms**

**180+**

**Specialty & All-day  
Dining Restaurants**



**55+**

**Business  
Destinations**



**20+**

**Wedding  
Destinations**



**4+**

**Wildlife  
Destinations**



**45+**

**Leisure  
Destinations**



**Royal Orchid Metropole, Mysore**



# VISION 2030

**FY25**

**115+ Hotels**

**9,583 Keys**

**3X**

**2.3X**

**FY30**

**345+ Hotels**

**22,000+ Keys**

# PHASE 1: FOUNDATION & GROWTH (2001 – 2024)



Began as an Indian hospitality brand with a vision to bring warm Indian hospitality to travellers.



Expanded from a single property in Bangalore to a diverse portfolio of 100+ hotels across India and international locations.



Created a versatile brand portfolio with offerings for every traveller ranging from upscale resorts to budget-friendly options.



Built a strong presence across business, leisure, wedding, and wildlife destinations, establishing a well-rounded brand identity

# PHASE 2: SHAPING TOMORROW (BEYOND 2025)



Transitioning into a technology-driven, asset-light hospitality powerhouse maximizing reach while maintaining quality.



Vision to grow to 200+ hotels, with a focus on management contracts and franchising to scale efficiently.



Introducing new lifestyle brands (like ICONIQA) and destination-focused resorts (e.g., near the Statue of Unity) to tap into evolving traveller preferences.



Committed to empowering India's youth, with plans to train hospitality professionals in the coming year creating a talent pipeline for the future.



Aiming to set new benchmarks for Indian hospitality, delivering exceptional experiences while creating long-term value for all stakeholders.



# WHAT WILL DRIVE VISION 2030

**Clearly  
defined Brand  
Architecture**



**Smart  
Execution**



**Return on  
Invested  
Capital**



## ICONIQA is the foundation for Vision 2030

Brands for various customer  
segments & markets

Z, Place, Regenta, Crestoria, Iconiqa

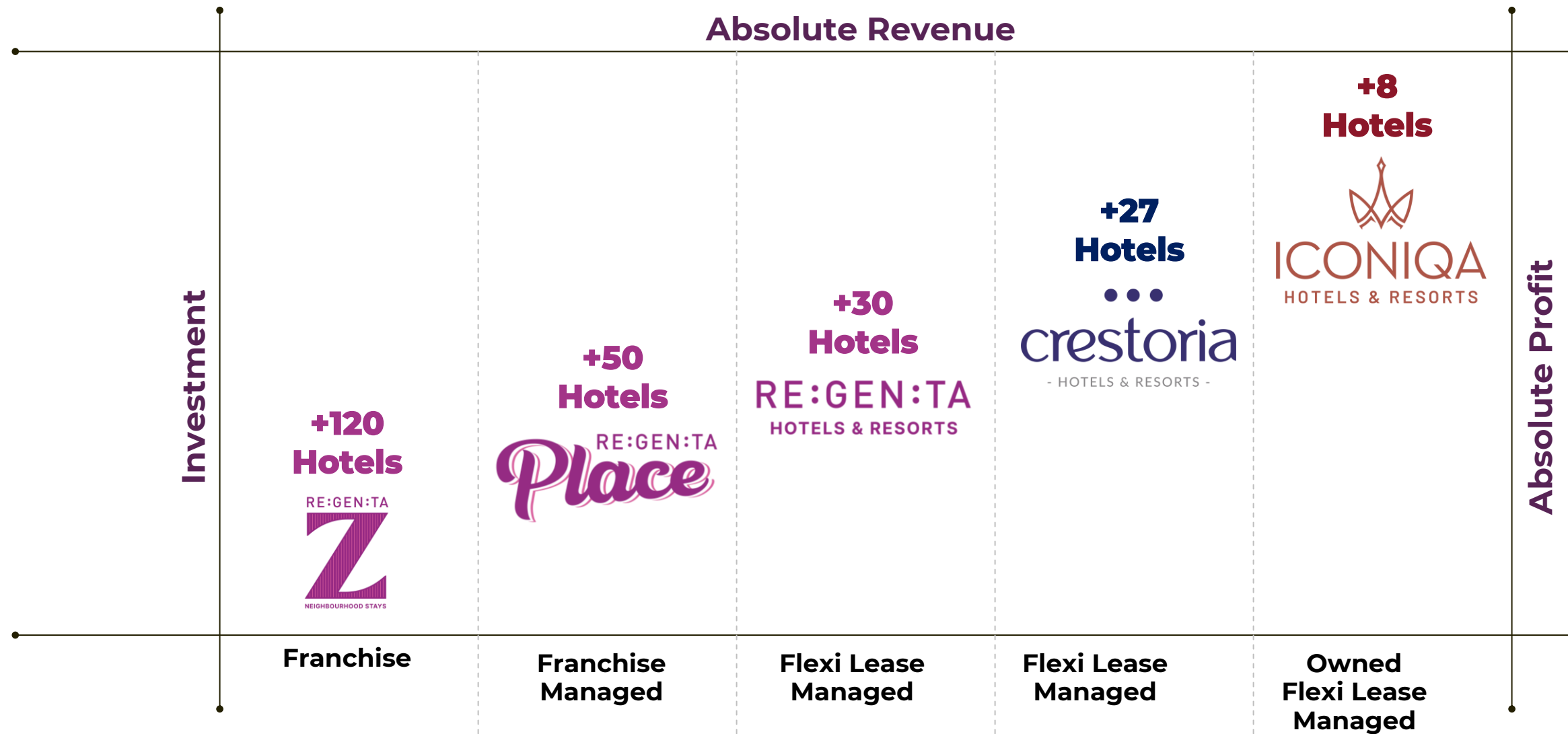
Excellence in Execution

Iconiqa, Mumbai – 12 months from  
shell to completion through meticulous  
planning & methodical execution

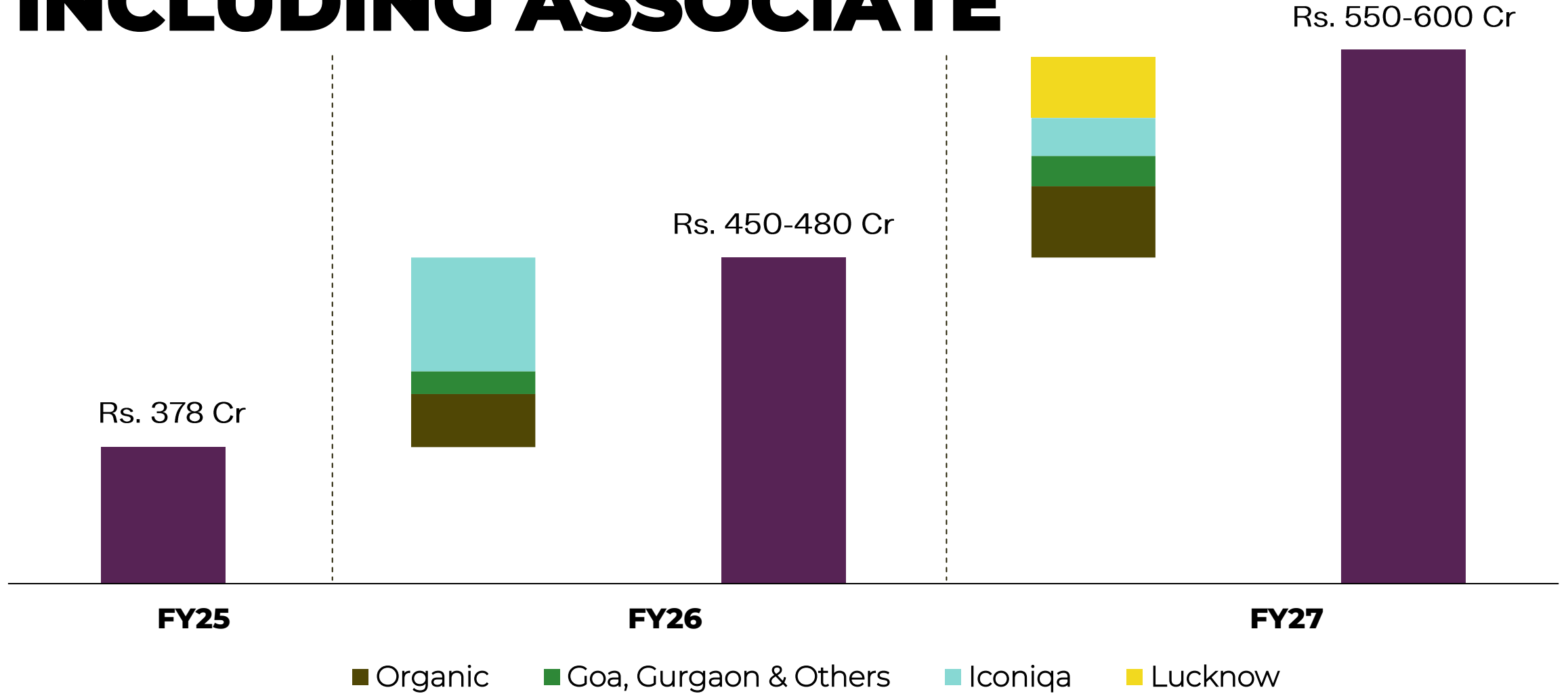
Rigorous investment management  
metrics

We continue to focus on +25% ROCE

# BRAND ARCHITECTURE



# REVENUE IN MOTION INCLUDING ASSOCIATE



# NEW HOTELS – ADDED IN – Q1 FY26

SI No	Hotel Name	City / Location	Keys	Format
1	Regenta Bharati Resort	Urulikanchan, Pune	70	Managed
2	Regenta Resort	Dapoli	75	Managed

2

Hotels



145

Keys

# ASSET PORTFOLIO MIX – AS ON DATE

CATEGORY	Owned	Leased	JV	Managed / Franchise	Total
5 Star	268	-	139	-	<b>407</b>
4 Star	130	396	-	2,427	<b>2,953</b>
Service Apartment	-	67	-	71	<b>138</b>
Resort/Heritage/MICE	-	142	54	1,279	<b>1,475</b>
3 Star / Budget	-	83	-	1,972	<b>2,055</b>
<b>Total KEYS</b>	<b>398</b>	<b>688</b>	<b>193</b>	<b>5,749</b>	<b>7,028</b>



# SEGMENT WISE OCCUPANCY, ARR & KEYS

Segment	Q1 FY25	Q4 FY25	Q1 FY26
Average Occupancy (JLO)	70%	<b>72%</b>	69%
Average Room Rate (JLO) (Rs)	5,168	<b>6,137</b>	5,488
Average Occupancy (Managed) (Portfolio)	62%	<b>63%</b>	60%
Average Room Rate (Managed) (Rs) (Portfolio)	3,823	<b>4,127</b>	4,031
Average Occupancy (Managed) (New) (w.e.f. 1 <sup>st</sup> April, 2025)	-	-	29%
Average Room Rate (Managed) (Rs) (New) (w.e.f. 1 April 2025)	-	-	3,743

# UPCOMING HOTELS

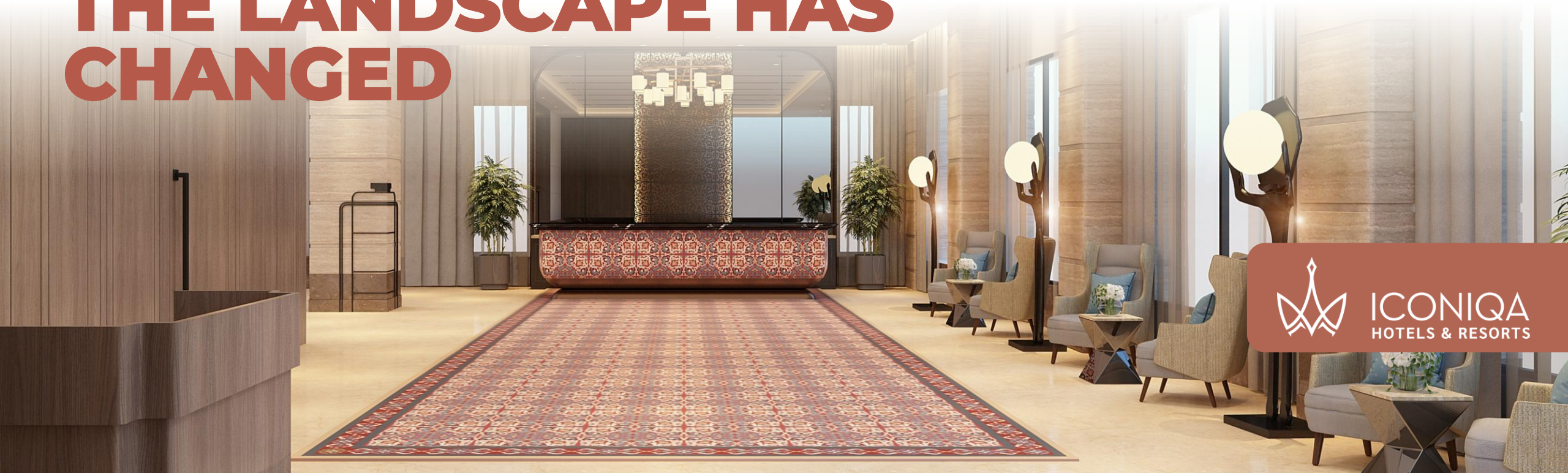
SI No	Hotel Name	City / Location	Format
1	Regenta	Tirupati	Managed
2	ICONIQA	Mumbai	Leased
3	Regenta Inn	Tezpur Assam	Managed
4	Regenta Resort	Pushkar	Managed
5	Regenta	Varanasi	Managed
6	Regenta Place	Bhadohi	Managed
7	Regenta	Gurgaon Sector 70	Revenue Share
8	Regenta Place	Vrindavan, Uttarpradesh	Managed
9	Regenta	Jamshedpur	Managed
10	Regenta	Khatu	Managed
11	Regenta Resort	Chittorgarh	Managed
12	Regenta	Lucknow	Revenue Share
13	Regenta	Mussoorie	Managed
14	Regenta Place	Mall Road, Mussoorie	Managed
15	Regenta Resort	Dehradun	Managed
16	Regenta Place	Bazpur, Corbett	Franchise
17	Regenta Place	Baddi, Himachal Pradesh	Managed
18	Regenta	Dodamarg	Revenue Share
19	Regenta Place	Candolim	Managed
20	Regenta Inn	Dhule	Franchise
21	Regenta	Nanded	Managed
22	Regenta Resort	Gir	Managed
23	Regenta	Rajkot	Managed
24	Regenta Resort	Bhavnagar	Managed
25	Regenta Resort	Mulshi, Pune	Managed
26	Regenta Resort	Panchgani	Managed
27	Regenta	Bhuj	Managed
28	Regenta	Nepal	Managed
29	Regenta	Ambala	Franchise
30	Regenta Z	Mahabaleshwar	Managed
31	Regenta Z	Vijayawada	Managed
32	Regenta Resort	Jabalpur	Managed
33	Regenta	Bhopal	Managed
34	Regenta Z	Vadodara	Managed
35	Regenta Place	Rajkot	Managed

35+  
Hotels



2577+  
Keys

# THE LANDSCAPE HAS CHANGED



Upscale Lifestyle Hotel

## ICONIQA

by Royal Orchid Hotels Ltd.

Coming Soon in Mumbai, near  
T2 International Airport, Mumbai

**292 Keys**

**Expected ARR 7000-8000+**

Strategically located just 2 minutes from the T2 Airport Terminal at Mumbai, making it an ideal stay for business and leisure travelers.

Well-connected to Mumbai's business hubs, shopping districts, and cultural landmarks, enhancing the guest experience.





# Regenta Resort

Upscale Resort

# 100

Operational Since  
15<sup>th</sup> May, 2025



## Regenta Waterfront Resort - Dapoli

Combining the best of coastal charm and modern comfort, this resort offers the perfect setting for a truly relaxing escape. Thoughtfully designed accommodations provide breathtaking scenic views and a calming atmosphere, ideal for unwinding. Guests can embark on a delightful culinary journey at the all-day dining restaurant, where Indian and international favourites await, or slow down with a soothing cup at the cozy Tea Lounge.





# Regenta Resort

Upscale Resort

37

operational since  
25<sup>th</sup> July 2025



## Regenta Resort Mysore

Nestled in the lush, tropical heart of Mysore, designed as an immersive escape into the culinary,

Cultural, and architectural soul of five global villages. Guests explore the world through authentic village-style lodgings, cultural rituals, indigenous wellness, and regionally inspired cuisine — all rooted in sustainability and local connection.





# Regenta

Upscale Resort

# 64

Operational Since  
7th<sup>th</sup> July, 2025



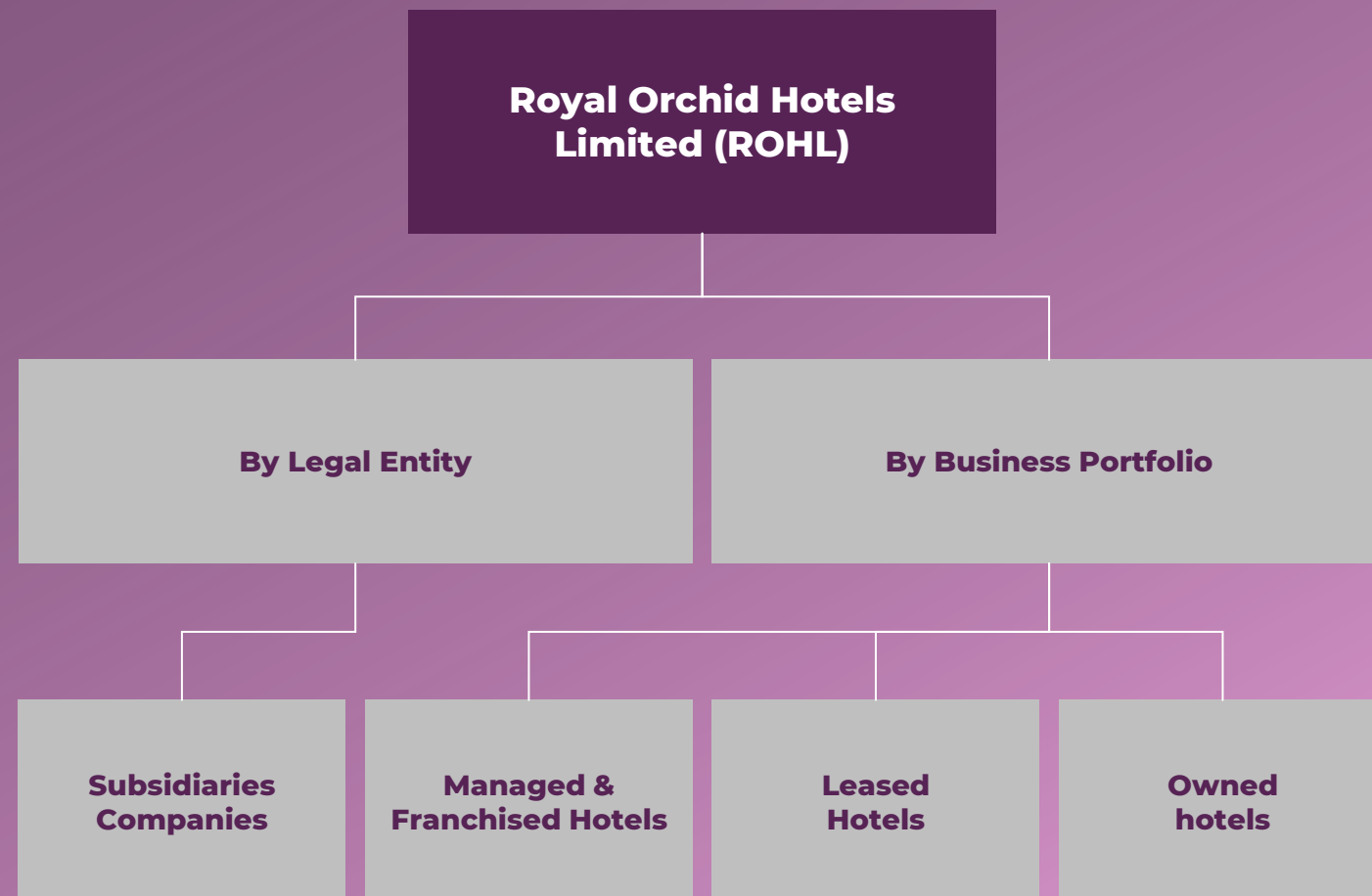
**Regenta Central, Solapur**

Located in the heart of the city's thriving MIDC area, offers a perfect retreat for both business and leisure travellers. Situated just a few hours' drive from Hyderabad and Pune, the hotel provides effortless access to those journeying between these two cities.

# SMART BLEND OF ASSET LIGHT & FLEXI LEASE HOTELS



# OUR BUSINESS STRUCTURE





# OUR ASSET LIGHT BUSINESS MODEL

Steadily gaining strong foothold through focus on Management contracts which will lead to high growth



Regenta Central, Candolim, Goa



## KEY FACTORS

- 01 Maintenance Capex required - Limited
- 02 Break even on Operating profit in just 1 year
- 03 Creates brand visibility at a faster rate
- 04 Facilitates expansion plans and ramping up presence

# COMPETITIVE ADVANTAGE



Royal Orchid Metropole, Mysore



Balanced portfolio having presence in over **80+ locations** and **19 states**



**Strong Sales Presence** across major source markets in India



**Versatile Asset Portfolio** a brand for every personality



# COMPANY OVERVIEW

WHO WE ARE?

OUR JOURNEY

MANAGEMENT TEAM

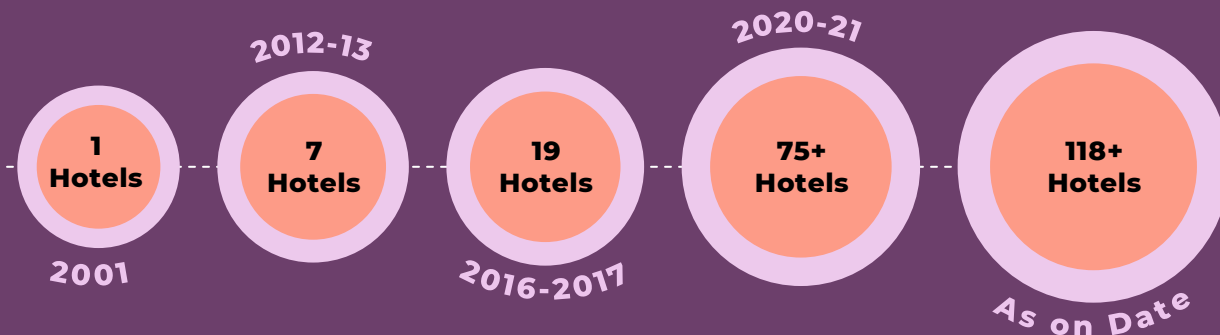
OUR PRESENCE



# AN INDIAN BRAND, FOR AN INDIA STORY

**Royal Orchid Hotels Ltd** is among India's fastest growing hotel groups operating across categories and geographies.

Royal Orchid owns, leases, manages and franchises properties, running the entire operation from rooms to food & beverage, banquets to outdoor caterings, truly making it one of India's largest full stack hospitality companies.



3+

COUNTRIES

80+

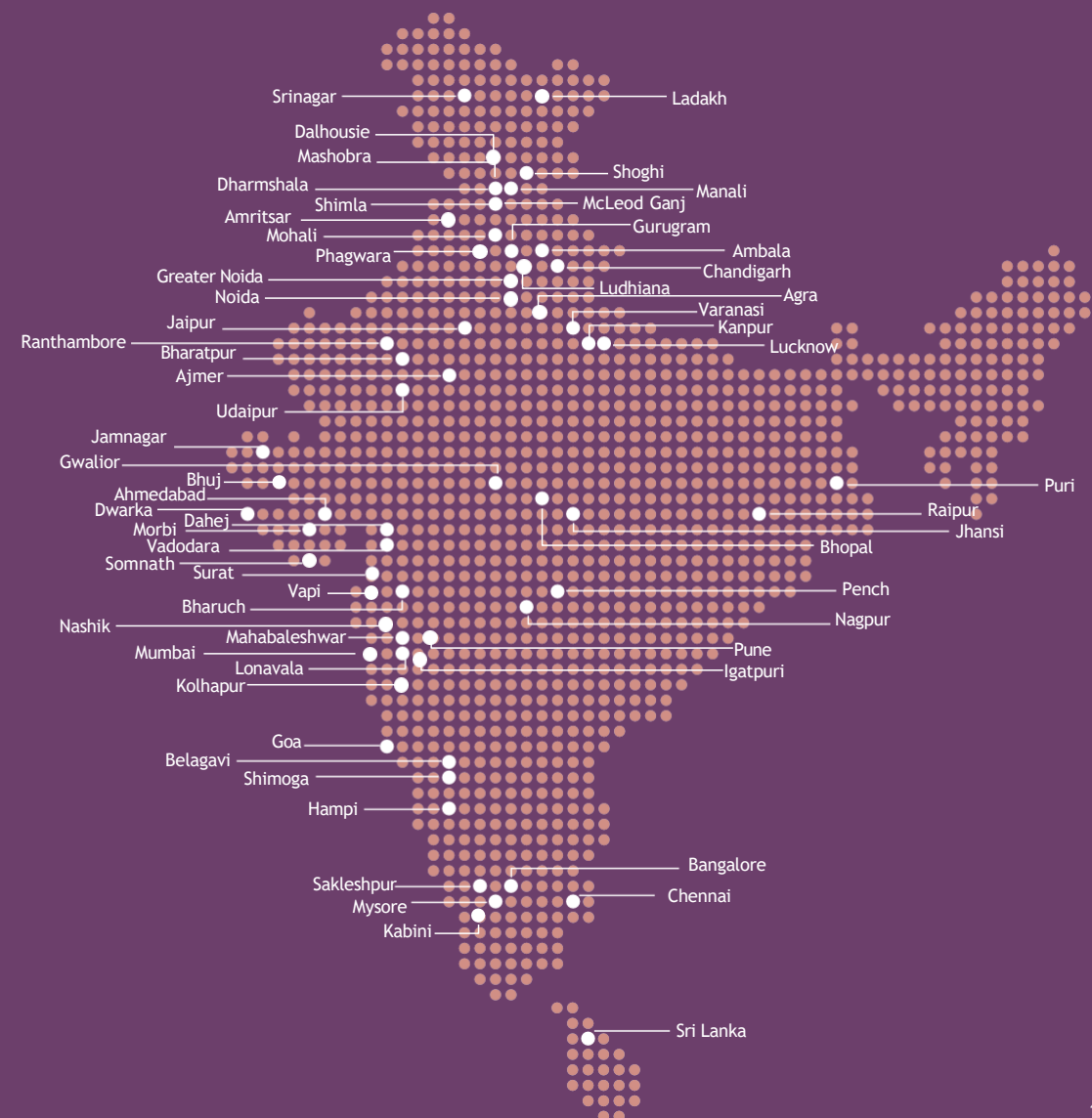
LOCATIONS

8500+

EMPLOYEES

100+

SALES FORCE





# ROHL VISION

“

Our Vision is to operate 100+ profitable and responsible hotels where guests love to stay, dine and celebrate. We wish to create hotels which have a soul, a reflection of our distinctly warm Indian Hospitality.

In this journey, we will also empower the youth of our country. The ones who wish to join hospitality industry, but are limited by financial means. We will provide skill development training to students over the next three years, thereby making them employable, and so they can in turn strengthen the Indian hospitality workforce.

”



# BOARD OF DIRECTORS



**Mr. Chander Baljee,**  
Chairman & Managing Director

Royal Orchid Hotels is promoted by Mr. Chander K Baljee, a P.G Graduate from Indian Institute of Management (Ahmedabad) with over 5 decades of experience in the hospitality industry

## NON-EXECUTIVE DIRECTORS



**Mr. Keshav Baljee**

Co-promoter of Royal Orchid Hotels Limited, designated partner of Kensington Villas LLP - also founder of Spree Hotels, which is one of India's fastest growing and most loved mid-market hotel brand.



**Mrs. Sunita Baljee**

Co-promoter and one of the founders of Royal Orchid Hotels Limited. She is a Master in Business Administration and carries vast experience in the hospitality industry.

## INDEPENDENT DIRECTORS



**Mr. Ashutosh Chandra**

He joined the Indian Revenue Service in 1982 and held various positions within the Income Tax Department under the Ministry of Finance, Government of India. His roles included Director of Investigation, Assessment, Audit, Appellate Commissioner, Director in the CBDT, and Principal Commissioner 1, Bangalore. He also served as a member of the Authority for Advance Rulings (Income Tax) and as a Member (Technical) of the National Company Law Tribunal.



**Mr. Rajkumar Thakardas Khatri**

Served as a member of Indian Administrative Service (IAS) for over 33 years. Worked as Additional Chief Secretary (ACS) Commerce & Industries Department, ACS Education Department, as well as ACS Labour Department, Karnataka Cadre.



**Dr. PV Ramana Murthy, Ph.D.**

An HR and OD expert with over 35 years of experience in Fortune 500 CXO roles, specializing in culture transformation and leadership development. He currently serves on the boards of Zee Entertainment and Automotive Axles Limited, and authored the bestselling book The Power of Humility on humble leadership.

# MANAGEMENT



**Mr. Arjun Baljee**  
President

Over 20+ years of experience in operation and management of real estate, technology, start-ups, and hospitality industries.



**Mr. Amit Jaiswal**  
Chief Financial Officer

Over 30+ years of experience in Finance with Manufacturing & Hotel Industry.



**Mr. Vikas Passi**  
Sr. VP Operations (West)

Over 25+ years of vast experience in hotel operations and sales.



**Mr. Shiwam Verma**  
Sr. VP Operations (Goa)

Over 25 years of experience with Pride Hotels & Sarovar Hotels



**Mr. Saravanan Dhanabalu**  
VP Operations (South)

30 years of vast experience with ITC fortune hotels and was managing 22 hotels in south India.



**Dr. Chidambaram Pillai**  
VP Engineering

Has 25+ Years of experience and worked with Accor Hotels, DLF & K Raheja Hospitality



**Dr. Ranabir Sanyal**  
Company Secretary & Compliance Officer

20+ years experience covering brands like DHFL Group & Reliance Retail Group



**Ms. Suman**  
VP Operations – (Mysore, Kabini & Sakleshpur)



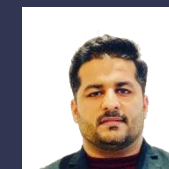
**Mr. Ajit Kumar**  
VP Operations – Rajasthan



**Mr. Rajesh Kattakam**  
VP Sales (South)



**Mr. Sandeep Rajput**  
VP Sales (North)



**Mr. Sumit Vasudeva**  
AVP Marketing & Loyalty

# ANNUAL INCOME STATEMENT CONSOLIDATED

(₹ In Crore Except EPS)

Particulars	FY22	FY23	FY24	FY25
- Room nights	69.3	137.8	150.4	161.1
- Food and beverages	52.5	93.2	102.2	112.3
- Other services	16.6	32.6	41.0	46.0
<b>Income from Operations</b>	<b>138.5</b>	<b>263.6</b>	<b>293.6</b>	<b>319.5</b>
Other Income	17.4	16.1	19.1	23.7
<b>Total Income</b>	<b>155.9</b>	<b>279.7</b>	<b>312.7</b>	<b>343.2</b>
Cost of Material Consumed	17.3	26.7	29.2	31.3
Employee Benefits Expense	34.7	56.0	72.6	83.7
Power and fuel Expense	13.5	17.7	21.3	21.8
Rent Expense	6.9	12.9	13.5	16.7
Other Expenses	43.3	68.4	81.0	92.9
<b>Total Expenditure</b>	<b>115.6</b>	<b>181.7</b>	<b>217.5</b>	<b>246.4</b>
<b>EBITDA</b>	<b>40.3</b>	<b>98.0</b>	<b>95.2</b>	<b>96.8</b>
<b>EBITDA Margin (%)</b>	<b>25.9%</b>	<b>35.1%</b>	<b>30.4%</b>	<b>28.2%</b>
Depreciation	19.4	18.4	19.9	20.7
<b>PBIT</b>	<b>20.9</b>	<b>79.7</b>	<b>75.3</b>	<b>76.1</b>
Interest	16.1	16.1	18.3	16.6
<b>PBT</b>	<b>4.8</b>	<b>63.6</b>	<b>57.0</b>	<b>59.5</b>
Tax	3.1	16.7	9.7	16.4
Exceptional Item	25.1	-	-	-
<b>Reported Net Profit</b>	<b>26.7</b>	<b>47.0</b>	<b>47.4</b>	<b>43.1</b>
Share of Profit of associate	-	2.3	3.5	4.4
<b>Net Profit/(Loss) for the period and Share of Profit of associate</b>	<b>26.7</b>	<b>49.2</b>	<b>50.8</b>	<b>47.5</b>
Other Comprehensive Income/(Loss)	0.1	0.8	-0.8	0.0
<b>Total Comprehensive Income</b>	<b>26.8</b>	<b>50.0</b>	<b>50.0</b>	<b>47.5</b>
<b>Reported PAT Margin (%)</b>	<b>17.2%</b>	<b>17.9%</b>	<b>16.0%</b>	<b>13.8%</b>
<b>EPS (Reported) (₹)</b>	<b>10.71</b>	<b>17.15</b>	<b>17.68</b>	<b>17.23</b>



# BALANCE SHEET CONSOLIDATED

(₹ In Crore)

Particulars	FY23	FY24	FY25
<b>Equity &amp; Liability</b>			
Equity share capital	27.4	27.4	27.4
other equity	145.5	163.3	203.4
Non-controlling interests	24.0	17.4	16.3
<b>Total Equity</b>	<b>197.0</b>	<b>208.1</b>	<b>247.1</b>
 Non-current liabilities			
Financial Liabilities			
Borrowings	65.5	46.7	78.9
Lease Liabilities	75.2	122.0	109.5
Other financial liabilities	3.3	1.1	0.4
Provisions	2.5	2.8	3.0
Deferred tax liabilities	0.4	0.3	0.2
<b>Total Non-Current Liability</b>	<b>146.9</b>	<b>173.1</b>	<b>191.9</b>
 <b>Current Liabilities</b>			
Financial Liabilities			
Borrowings	9.8	20.4	21.1
Lease Liabilities	7.2	10.4	11.8
Trade payables	37.1	32.7	33.0
Other financial liabilities	9.4	12.3	16.6
Other current liabilities	13.4	9.6	12.8
Provisions	2.3	2.5	2.5
current tax liabilities	0.7	0.8	1.3
<b>Total Current Liability</b>	<b>79.9</b>	<b>88.8</b>	<b>99.2</b>
 <b>Total Equity &amp; Liability</b>	<b>423.9</b>	<b>470.0</b>	<b>538.2</b>

Particulars	FY23	FY24	FY25
<b>Non-Current assets</b>			
Property, plant and equipment	114.9	117.6	130.6
Capital Work in progress	0.8	0.4	17.1
Goodwill	17.6	17.6	17.6
Other intangible assets	0.1	0.1	0.1
Right-of-use-assets	73.2	120.1	104.6
Investments accounted for using equity method	26.6	30.0	34.4
<b>Financial assets</b>			
Investment	0.0	0.0	0.0
Loans	7.0	7.0	7.0
other financial assets	31.0	34.5	85.3
Deferred tax assets (net)	7.2	13.1	12.2
Non-current tax assets	10.2	9.1	2.8
Other non-current assets	2.2	4.3	3.3
<b>Total Non-Current Assets</b>	<b>290.7</b>	<b>353.8</b>	<b>415.1</b>
 <b>Current Asset</b>			
Inventories	2.3	2.6	2.7
<b>Financial Assets</b>			
Trade Receivable	32.0	32.9	37.2
cash and cash equivalents	40.3	23.9	26.7
Bank balance other than cash and cash equivalents	31.1	27.1	30.1
Loans	0.6	0.6	0.6
Other financial assets	6.4	6.4	11.3
Current tax assets	0.1	0.1	0.1
other current assets	3.5	7.3	12.1
<b>Total</b>	<b>116.3</b>	<b>100.8</b>	<b>120.7</b>
Asset held-for-sale	16.9	15.3	2.3
<b>Total Current Asset</b>	<b>133.2</b>	<b>116.2</b>	<b>123.0</b>
 <b>Total Asset</b>	<b>423.9</b>	<b>470.0</b>	<b>538.2</b>

hotelier  
india



## HALL OF FAME 2021



Mr. Chander Baljee,  
was inducted into

## HOTELIER INDIA'S CEO POWERLIST, 2021



## 'LIFETIME ACHIEVEMENT AWARD'

conferred by  
International Hospitality  
Council in Association  
with I IHM Bangalore, 2019



# AWARDS

The group has bagged many awards including The National Tourism Award 2008-09 organized by the Ministry of Tourism, Top 50 Brands for 2014 and 2015 by Paul Writer and most recently, the following:

- + Honored with Lifetime Achievement Award from Today's Traveller 2024.
- + Mr Chander Baljee was honored with Lifetime Achievement Award from Hospitality Horizon Awards 2023.
- + Mr Chander Baljee was honored with Lifetime Achievement Award from SKAL INDIA
- + Mr Chander Baljee was honored with Lifetime Achievement Award by EazyDiner Foodie Awards 2023 for his Remarkable Contributions to the Hospitality Industry.
- + Regenta Arie Lagoon, Sri Lanka has been awarded Best Offshore Resort for MICE and Weddings at India Travel Awards 2023.
- + Mr Chander Baljee awarded Best Contribution to the Hospitality Industry by the South India Hotel and Restaurant Association (SIHRA) at Annual Convention 2022 in South India
- + Mr Chander Baljee was featured into the India Today's 10 successful business leaders from India to look out for in 2022
- + Mr Chander Baljee has been honored Super Star of the Hospitality Industry by AHPWI at Indian Hospitality Leadership Award 2022.
- + General Manager of Hotel Royal Orchid Bangalore awarded as UPSCALE GM OF THE YEAR at the BW HOTELIER Indian Hospitality Award 2022.
- + Jeff's awarded the Best Pub 2022 by Time Food & Nightlife awards 2022







Royal Orchid Hotels Ltd.,  
Mr. Chander Baljee  
Chairman & Managing Director

Mr. Amit Jaiswal  
Chief Financial Officer

+91 99020 00110  
cfo@royalorchidhotels.com  
www.royalorchidhotels.com

KAPTIFY Consulting  
Investor Relations/Consulting

+91 8452886099  
contact@kaptify.in  
www.kaptify.in

# THANK YOU !