

May 24, 2022

The BSE Limited

Phiroze Jeejeebhoy Towers,

Dalal Street, Mumbai-400 001.

Scrip Code: 543398

National Stock Exchange of India Limited

Exchange Plaza, C-1, Block G,

Bandra Kurla Complex Bandra East,

Mumbai 400 051

Scrip Symbol: LATENTVIEW

Dear Sir/Madam,

Sub: Outcome of the Board Meeting held on May 24, 2022

Pursuant to Regulation 30 and 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we wish to inform you that the Board of Directors at its meeting held on May 24, 2022 has approved the audited financial statements of the Company (Standalone and Consolidated) prepared in accordance with Indian Accounting Standards (Ind AS) for the quarter and financial year ended as on March 31, 2022 together with Auditor's Report thereon based on the recommendation of Audit Committee. Enclosed herewith copies of the extract of the Financial Results and Audit report along with Press Release.

Further, pursuant to Regulation 33 (3) (d) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulation, 2015, a declaration that the Statutory Auditors of the Company have issued the Audit Reports with Unmodified opinion on the Audited Financial Statements (Standalone and Consolidated) of the Company for the year ended 31st March 2022 is enclosed herewith for your reference.

The Board meeting commenced at 1:45 pm and concluded at 3:15 pm.

This is for your information and records.

Yours Sincerely,

Thanking you,

For Latent View Analytics Limited



P. Srinivasan

Company Secretary and Compliance Officer

BSR&Co.LLP

Chartered Accountants

KRM Tower, 1st & 2nd Floors, No.1, Harrington Road, Chetpet, Chennai – 600 031, India Telephone +91 44 4608 3100

Independent Auditor's Report

To the Board of Directors of Latent View Analytics Limited
Report on the audit of the Consolidated Annual Financial Results

Opinion

We have audited the accompanying consolidated annual financial results of Latent View Analytics Limited (hereinafter referred to as the "Holding Company") and its subsidiary (Holding Company and its subsidiary together referred to as "the Group"), for the year ended 31 March 2022, attached herewith, being submitted by the Holding Company pursuant to the requirement of Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ("Listing Regulations").

Attention is drawn to the fact that the figures for the quarter ended 31 March 2021, as reported in these consolidated annual financial results have been approved by the Holding Company's Board of Directors, but have not been subjected to audit since the Holding Company got listed during the current year.

In our opinion and to the best of our information and according to the explanations given to us and based on the consideration of reports of other auditors on separate financial statement of the subsidiaries, the aforesaid consolidated annual financial results:

- a. include the annual financial results of the entities mentioned in Annexure I to the aforesaid consolidated annual financial results
- b. are presented in accordance with the requirements of Regulation 33 of the Listing Regulations in this regard; and
- c. give a true and fair view in conformity with the recognition and measurement principles laid down in the applicable Indian Accounting Standards, and other accounting principles generally accepted in India, of consolidated net profit and other comprehensive income and other financial information of the Group for the year ended 31 March 2022.

Basis for Comon

We conducted our audit in accordance with the Standards on Auditing ("SAs") specified under section 143(10) of the Companies Act, 2013 ("the Act"). Our responsibilities under those SAs are further described in the Auditor's Responsibilities for the Audit of the Consolidated Annual Financial Results section of our report. We are independent of the Group, in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act, and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence obtained by us, along with the consideration of reports/report of the other auditors/auditor referred to in sub paragraph no. (a) of the "Other Matters" paragraph below, is sufficient and appropriate to provide a basis for our opinion on the consolidated annual financial results.

Management's and Board of Directors' Responsibilities for the Consolidated Annual Financial Results

These consolidated annual financial results have been prepared on the basis of the consolidated annual financial statements.

Registered Office:

The Holding Company's Management and the Board of Directors are responsible for the preparation and presentation of these consolidated annual financial results that give a true and fair view of the consolidated net profit/loss and other comprehensive income and other financial information of the Group in accordance with the recognition and measurement principles laid down in Indian Accounting Standards prescribed under Section 133 of the Act and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. The respective Management and Board of Directors of the companies included in the Group are responsible for maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of each company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring accuracy and completeness of the accounting records, relevant to the preparation and presentation of the consolidated annual financial results that give a true and fair view and are free from material misstatement, whether due to fraud or error, which have been used for the purpose of preparation of the consolidated annual financial results by the Management and the Board of Directors of the Holding Company, as aforesaid.

In preparing the consolidated annual financial results, the respective Management and the Board of Directors of the companies included in the Group are responsible for assessing the ability of each company to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the respective Board of Directors either intends to liquidate the company or to cease operations, or has no realistic alternative but to do so.

The respective Board of Directors of the companies included in the Group is responsible for overseeing the financial reporting process of each company.

Auditor's Responsibilities for the Audit of the Consolidated Annual Financial Results

Our objectives are to obtain reasonable assurance about whether the consolidated annual financial results as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated annual financial results.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated annual financial results, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under Section 143(3) (i) of the Act, we are also responsible for expressing our opinion through a separate report on the complete set of financial statements on whether the company has adequate internal financial controls with reference to financial statements in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures in the consolidated annual financial results made by the Management and Board of Directors.



- Conclude on the appropriateness of the Management and Board of Directors use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the appropriateness of this assumption. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated annual financial results or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated annual financial results, including the disclosures, and whether the consolidated annual financial results represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial results of the entities within the Group to express an opinion on the consolidated annual financial results. We are responsible for the direction, supervision and performance of the audit of financial results of such entities included in the consolidated annual financial results of which we are the independent auditors. For the other entities included in the consolidated annual financial results, which have been audited by other auditors, such other auditors remain responsible for the direction, supervision and performance of the audits carried out by them. We remain solely responsible for our audit opinion. Our responsibilities in this regard are further described in sub paragraph no. (a) of the "Other Matter" paragraph in this audit report.

We communicate with those charged with governance of the Holding Company and such other entities included in the consolidated annual financial results of which we are the independent auditors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

We also performed procedures in accordance with the circular No CIR/CFD/CMD1/44/2019 issued by the Securities and Exchange Board of India under Regulation 33(8) of the Listing Regulations, to the extent applicable.

Other Matter(s)

The consolidated annual financial results include the audited financial results of three subsidiaries and one step down subsidiary, whose financial statements reflect total assets (before consolidation adjustments) of Rs. 773.31 million as at 31 March 2022, total revenue (before consolidation adjustments) of Rs. 112.57 million and total net profit after tax (before consolidation adjustments) of Rs. 5.74 million and net cash outflows/(inflows) (before consolidation adjustments) of Rs 518.06 million for the year ended on that date, as considered in the consolidated annual financial results, which have been audited by their respective independent auditors. The independent auditor's reports on financial statements of these entities have been furnished to us by the management.

Our opinion on the consolidated annual financial results, in so far as it relates to the amounts and disclosures included in respect of these entities, is based solely on the report/reports of such auditor/auditors and the procedures performed by us are as stated in paragraph above.

Certain of these subsidiaries are located outside India whose financial statements have been prepared in accordance with accounting principles generally accepted in their respective countries and which have been audited by other auditors under generally accepted auditing standards applicable in their respective countries. The Holding Company's management has converted the financial results of such subsidiaries located outside India from accounting principles generally accepted in their respective countries to accounting principles generally accepted in India. We have audited these conversion adjustments made by the Holding Company's management. Our opinion in so far as it relates to the balances and affairs of such subsidiaries located outside India is based on the reports of other auditors and the conversion adjustments prepared by the management of the Holding Company and audited by us.



Our opinion on the consolidated annual financial results is not modified in respect of the above matter with respect to our reliance on the work done and the reports of the other auditors.

b. The consolidated annual financial results include the results for the quarter ended 31 March 2022 being the balancing figure between the audited figures in respect of the full financial year and the published unaudited year to date figures up to the third quarter of the current financial year which were subject to limited review by us.

For B S R & Co. LLP

Chartered Accountants

Firm's Registration No.:101248W/W-100022

Satish Vaidyanathan

Partner

Membership No.: 217042

UDIN: 22217042AJMVJH4546

Chennai

24 May 2022

Annexure

List of entities included in consolidated annual financial results.

Sr. No	Name of component	Relationship
1	Latent View Analytics Corp, USA	Subsidiary
2	LatentView Analytics UK Ltd	Subsidiary
3	LatentView Analytics BV	Subsidiary
4	LatentView Analytics Pte. Ltd., Singapore	Subsidiary
5	LatentView Analytics GMBH, Germany	Step down subsidiary





Latent View Analytics Limited
CIN No : L72300TN2006PLC058481
Registered Office: 5th Floor, Neville Tower,Unit 6,7 and 8, Ramanujan IT City,
Rajiv Gandhi Salai,Taramani, Chennai - 600 113

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Website: www.latentview.com
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Statement of Consolidated Financial Results for the quarter and year ended 31 March 2022

	-	Quarter ended		Year er	(Rs in Millions)
	31-Mar-22	31-Dec-21	31-Mar-21	31-Mar-22	31-Mar-21
Particulars	(Audited) (Refer note 4)	(Unaudited)	(Unaudited) (Refer Note 9)	(Audited)	(Audited)
Income from operations					
Revenue from operations	1,174.53	1,077,52	794.17	4,078.17	3,058.79
If Other income	79.03	53.14	45.72	209.72	208.29
III Total income (I + II)	1,253.56	1,130.66	839.89	4,287.89	3,267.08
IV Expenses					
a)Employee benefits expense	696.98	653.82	441.34	2,422.32	1,772.38
b)Finance costs	11.92	5.68	6.50	31.18	26.08
c)Depreciation and amortisation expense	22.52	22.08	17.57	81.57	68.70
d)Other expenses	119.06	101.37	70.54	437.33	240.70
Total expenses (IV)	850.48	782.95	535.95	2,972.40	2,107.86
∨ Profit before tax and exceptional items (III - IV)	403.08	347.71	303.94	1,315.49	1,159.22
VI Exceptional items (Refer note 8)	- '	226.19	_	226.19	-
∨II Profit before tax (V+VI)	403.08	573.90	303.94	1,541.68	1,159.22
VIII Tax expenses					
Current Tax	41.47	75.44	67.09	239.19	248.37
Deferred Tax	5.90	(0.79)	(0.94)	7.37	(3.78)
IX Profit for the period (VIII - VII)	355.71	499.25	237.79	1,295.12	914.63
X Other comprehensive income Items that will not be reclassified subsequently to profit or loss					
Re-measurement losses / gain on defined benefit plans, net of taxes	7.44	(4.81)	2.98	(1.58)	0.31
Income tax relating to items that will not be reclassified subsequently to profit or loss	(2.17)	1.40	(0.87)	0.46	(0.09)
Exchange differences in translating financial statements of foreign operations	30.88	4.36	(0.19)	49.92	(21.45)
Other comprehensive income for the period	36.15	0.95	1.92	48.80	(21.23)
XI Total comprehensive income for the period (IX+X)	391.86	500.20	239.71	1,343.92	893.40
Paid-up equity share capital (Face value Re. 1/- each)	200.42	197.81	8.14	200.42	8.14
Other equity for the year				10,063.39	4,369.71
Basic earnings per share	1.79	2.70	1.39	7.09	5.35
Diluted earnings per share	1.73	2.57	1.33	6.84	5.10
See accompanying notes to financial results	(not annualised)	(not annualised)	(not annualised)	(annualised)	(annualised)







Latent View Analytics Limited
CIN No: L72300TN2006PLC058481

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Website: www.latentview.com
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Statement of consolidated assets and liabilities		
		(Rs in Millions)
	As at	As at
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			(Rs in Millions)
		As at	As at
S. No.	Particulars	31 March 2022	31 March 2021
		Audited	Audited
Α	ASSETS		
1	Non-current assets		
	(a) Property, plant and equipment	79.12	50.29
	(b) Right-of-use assets	207.66	253.09
	(c) Intangible assets	0.13	0.22
	(d) Financial assets		
	Investments	1,257.93	913.87
	Other financial assets	127.76	26.48
	(e) Deferred tax assets (net)	262.53	298.09
	(f) Other tax assets (net)	45.34	3.05
	Total non-current assets	1,980.47	1,545.09
	Total non-current assets	1,300.47	1,040.00
2	Current assets		
	(a) Financial assets		
	Investments	679.97	479.21
		837.23	609.02
	Trade receivables		
	Cash and cash equivalents	2,367.60	1,350.77
	Bank balance other than cash and cash equivalents	4,553.20	863.88
	Other financial assets	474.81	263.15
	(b) Other current assets	106.55	71.42
	(c) Other tax assets (net)	-	9.45
j '	Total current assets	9,019.36	3,646.90
	Total assets (1+2)	10,999.83	5,191.99
В	EQUITY AND LIABILITIES		
1 -	Equity		
1	(a) Equity share capital	200.42	8.14
	(b) Other equity	10,063.39	4,369.71
	Total equity	10,263.81	4,377.85
	Liabilities		
2	Non-current liabilities	1	
	(a) Financial liabilities		
	Borrowings	4.20	226.13
	Lease liability	192.96	233.39
	(b) Provisions	40.06	33.28
	Total non-current liabilities	237.22	492.80
3	Current liabilities		
•	(a) Financial liabilities		
	Lease liability	63.14	59.02
	Trade payables	00.14	00.02
	total outstanding dues of micro, small and medium enterprises	5.51	0.89
	total outstanding dues of micro, small and medium enterprises total outstanding dues of creditors other than micro, small and medium enterprises	37.27	33.13
1	Other Financial Liabilities	10.80	33.13
			02.46
l	(b) Contract liabilities	71.19	82.46
	(c) Other current liabilities	272.72	74.09
	(d) Provisions	22.48	26.24
	(e) Current tax liabilities (net)	15.69	45.51
	Total current liabilities	498.80	321.34
<u> </u>	Total equity and liabilities (1+2+3)	10,999.83	5,191.99







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		(Rs in Millions)
Particulars	For the year ended March 31, 2022	For the year ended March 31, 2021
	Audited	Audited
Cash flow from operating activities Profit / (loss) before income tax	1,541.68	1,159.22
Less : Exceptional item (Refer note 8)	(226.19)	-
Adjustments for:		
Depreciation and amortisation	81.57	68.70
Amortisation of premium paid on bonds	6.32	-
Share based compensation expense	24.64	1.34
Change in fair value of investments	(19.65)	(13.49)
Interest income on deposits with banks and financial institutions	(176.00)	(123.74)
Gain on sale of investments	(0.34)	(21.90)
Expenses incurred towards Initial Public Offer	16.63	-
Interest income on security deposits	(1.54)	(1.45)
Finance costs	24.86	26.08
Unrealised gain on foreign exchange differences	(1.08)	4.38
Operating profit before working capital / other changes	1,270.90	1,099.14
Working capital adjustments:	(000 04)	(00.04
Increase in trade receivables	(202.81)	(93.64
Increase in current and non current assets	(53.08)	(20.28)
Increase in other financial assets	(32.98)	(12.64
Increase/ (decrease) in derivatives	- 2.40	(6.68
Increase in provisions	3.49	0.34
Increase in trade payables and other financial liabilities	160.17	87.73
Cash generated from operating activities	1,145.69	1,053.97
Less: Income tax paid (net) Net cash generated from operating activities (a)	(271.44) 874.25	(155.11 898.86
Cash flow from investing activities	(05.27)	(40.44
Purchase of property, plant and equipment	(65.37)	(18.41 768.78
Proceeds from sale of investments	895.34	768.76
Investment in bank deposits and financial institutions	(3,928.39) 159.60	80.03
Interest income on deposits with banks and financial institutions Purchase of investments	4	
	(1,451.64)	(1,379.78
Proceeds on maturity of bank deposits	(4.200.46)	95.35
Net cash used in investing activities (b)	(4,390.46)	(454.03
Cash flow from financing activities Finance costs paid	(1.93)	(0.60
Payment of lease liability- Principal portion	(35.23)	(33.42
Payment of lease liability- Interest portion	(22.82)	(25.47
Share application money pending allotment	(22:02)	1.22
Proceeds from issue of shares through Initial Public Offering	4,740.00	1.22
Proceeds from borrowings	368.33	228.83
Repayment of borrowings	(368.33)	
Proceeds from exercise of share options	35.20	2.71
Share Issue Expenses	(227.03)	
Net cash used in financing activities (c)	4,488.18	173.27
Net increase in cash and cash equivalents (a) + (b) + (c)	971.97	618.10
Cash and cash equivalents at the beginning of the year	1,350,77	747.11
Effect of exchange rate fluctuations on cash held	44.86	(14.44
Cash and cash equivalents at the end of the year	2,367.60	1,350.77
Components of cash and cash equivalents		
Cash on hand		
Bank balances	2,078.91	1,072.64
Deposits (with original maturity of 3 months or less)	288.69	278.13
	2,367.60	1,350.77





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- 1. The above financial results for the quarter and year ended 31 March 2022 in respect of Latent View Analytics Limited ('the Holding Company') have been reviewed by the Audit Committee and approved by the Board of Directors of the Company at their respective meetings held on 24 May 2022. The statutory auditors have audited the above results for the year ended 31 March 2022 and have issued an unmodified opinion
- 2. The consolidated financial results include the financial results of Latent View Analytics Limited ('parent company') and the financial results of its subsidiaries and step down subsidiaries, Latent View Analytics Corp, USA, LatentView Analytics UK Ltd, LatentView Analytics BV, LatentView Analytics GmbH, Germany, LatentView Analytics Pte. Ltd.
- 3. These financial results have been prepared in accordance with Indian Accounting Standards ('Ind AS') prescribed under Section 133 of the Companies Act, 2013 and other accounting principles generally accepted in India and in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.
- 4. The figures for the guarter ended 31 March 2022 are the balancing figures between audited figures in respect of the full financial years and published unaudited year to date figures upto the end of the third quarter of the relevant financial year, which were subjected to limited review.
- 5. The Board of Directors and shareholders of the Holding Company at their meeting held on August 3, 2021, have approved capitalization of the free reserves of the Holding Company for issuance of 20 bonus shares for every one fully paid equity shares, having face value of Re.1 per share. Consequently, the basic and diluted earnings per share have been computed for all periods presented in the Audited Standalone Financial Results on the basis of the new number of equity shares in accordance with Ind AS 33, Earning per share.
- 6. During the quarter ended 31 December 2021, the Holding Company has completed its initial public offer (IPO) of 30,489,362 equity shares of face value of ₹ 1 each at an issue price of ₹ 197 per share, comprising fresh issue of 24,093,423 shares and offer for sale of 6,395,939 shares by selling shareholders . The Holding Company has recieved an amount of ₹ 4,466.78 million (net of Company's share of IPO Expenses ₹ 273 million (retained in the Monitoring Agency Account to the extent unpaid) from the proceeds of the fresh issue. Out of the Company's share of IPO Expenses ₹ 256.59 million has been adjusted to securities premium.

Details of utilisation of IPO proceeds

Rs. In million

Objects of the Issue			Un-utilised as on
	proposed in	March 2022	31 March 2022
	offer document		
a) Funding inorganic growth initiatives	1,479.00	-	1,479.00
b) Funding working capital requirements of LatentView	824.00	_	824.00
Analytics Corporation (Material Subsidiary)			
c) Investment in our Subsidiaries to augment their capital		512.10	787.90
base for future growth by way of equity, debt or any other			
instrument or combination thereof as determined by the board			
d) General corporate purposes	863.78	-	863.78
Total	4,466.78	512.10	3,954.68

Net IPO proceeds which were un-utilised as at 31 March 2022 were temporarily invested in fixed deposits with banks and in monitoring agency bank account (held in cash and cash equivalents)

- 7. As disclosed in the prospectus dated 17 November 2021, during the period 1 April 2021 to 17 November 2021, the Company has granted 2,834,000 Employee Stock Options (ESOP) to eligible employees.
- 8. The wholly owned subsidiary in the U.S., Latent View Analytics Corp., was entitled to certain economic relief provided by the U.S. government in order to mitigate the impact of COVID-19 pandemic, in the form of a Paycheck protection programe loan recieved in the month of April 2020 amounting to USD 3 million. Pursuant to such economic relief schemes, during the quarter ended December 31, 2021, the subsidiary received an approval for forgiveness of the paycheck protection program loan from the U.S. Small Business Administration (SBA) for an amount of USD 3 million (Rs. 226.19 million). The total amount of loan forgiven has been recorded as an exceptional income in the consolidated results for the quarter ended December 31, 2021
- 9. The accompanying Unaudited Consolidated Financial Results for the quarter ended 31 March 2021 are drawn up for the first-time in accordance with the regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended. Accordingly, the figures for the quarter ended 31 March 2021 as reported in these financial results were neither reviewed nor subject to audit, however, the management has exercised necessary due diligence to ensure that the financial results for these periods provide a true and fair view of the Group's affairs.

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10. The Group is principally engaged in a single business segment viz., develop and deploy analytics solutions to its customers.

For and on behalf of the Board of directors For Latent View Analytics Limited

> A V Venkatraman DIN: 01240055

Chairperson & Managing Director

Date: 24 May 2022 Place: Chennai



BSR&Co.LLP

Chartered Accountants

KRM Tower, 1st & 2nd Floors, No.1, Harrington Road, Chetpet, Chennai – 600 031, India Telephone: +91 44 4608 3100 Fax: +91 44 4608 3199

Independent Auditor's Report

To the Board of Directors of Latent View Analytics Limited (formerly known as Latent View Analytics Private Limited)

Report on the audit of the Standalone Annual Financial Results

Opinion

We have audited the accompanying standalone annual financial results of Latent View Analytics Limited (formerly known as Latent View Analytics Private Limited) (hereinafter referred to as the "Company") for the year ended 31 March 2022, attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ("Listing Regulations").

Attention is drawn to the fact that the figures for the quarter ended 31 March 2021, as reported in these standalone annual financial results have been approved by the Company's Board of Directors, but have not been subjected to audit since the Company got listed during the current year ended 31 March 2022.

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid standalone annual financial results:

- a. are presented in accordance with the requirements of Regulation 33 of the Listing Regulations in this regard; and
- b. give a true and fair view in conformity with the recognition and measurement principles laid down in the applicable Indian Accounting Standards, and other accounting principles generally accepted in India, of the net profit and other comprehensive income and other financial information for the year ended 31 March 2022.

Basis for Opinion

We conducted our audit in accordance with the Standards on Auditing ("SAs") specified under section 143(10) of the Companies Act, 2013 ("the Act"). Our responsibilities under those SAs are further described in the Auditor's Responsibilities for the Audit of the Standalone Annual Financial Results section of our report. We are independent of the Company, in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act, and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence obtained by us, is sufficient and appropriate to provide a basis for our opinion on the standalone annual financial results.

Management's and Board of Directors' Responsibilities for the Standalone Annual Financial Results

These standalone annual financial results have been prepared on the basis of the standalone annual financial statements.

The Company's Management and the Board of Directors are responsible for the preparation and presentation of these standalone annual financial results that give a true and fair view of the net profit/ loss and other comprehensive income and other financial information in accordance with the recognition and measurement principles laid down in Indian Accounting Standards prescribed under Section 133 of the Act and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate

Independent Auditor's Report (Continued)

Latent View Analytics Limited (formerly known as Latent View Analytics Private Limited)

accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring accuracy and completeness of the accounting records, relevant to the preparation and presentation of the standalone annual financial results that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the standalone annual financial results, the Management and the Board of Directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors are responsible for overseeing the Company's financial reporting process.

Auditor's Responsibilities for the Audit of the Standalone Annual Financial Results

Our objectives are to obtain reasonable assurance about whether the standalone annual financial results as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these standalone annual financial results.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the standalone annual financial results, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under Section 143(3) (i) of the Act, we are also responsible for expressing our opinion through a separate report on the complete set of financial statements on whether the company has adequate internal financial controls with reference to financial statements in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures in the standalone annual financial results made by the Management and Board of Directors.
- Conclude on the appropriateness of the Management and Board of Directors use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the appropriateness of this assumption. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the standalone annual financial results or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the standalone annual financial results, including the disclosures, and whether the standalone annual financial results represent the underlying transactions and events in a manner that achieves fair presentation.



Independent Auditor's Report (Continued)

Latent View Analytics Limited (formerly known as Latent View Analytics Private Limited)

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

Other Matters

a. The standalone annual financial results include the results for the quarter ended 31 March 2022 being the balancing figure between the audited figures in respect of the full financial year and the published unaudited year to date figures up to the third quarter of the current financial year which were subject to limited review by us.

For B S R & Co. LLP

Chartered Accountants

Firm's Registration No.:101248W/W-100022

Satish Vaidyanathan

Partner

Chennai

24 May 2022

Membership No.: 217042

UDIN: 22217042AJMVBV2013





Latent View Analytics Limited

(Formerly known as Latent View Analytics Private Limited)
CIN No: L72300TN2006PLC058481

Registered Office: 5th Floor, Neville Tower, Unit 6,7 and 8,
Ramanujan IT City, Rajiv Gandhi Salai, Taramani, Chennai - 600 113
Website: Analytical Salai, Taramani, Chennai - 600 113

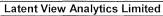
Website: Analytical Salai, Taramani, Chennai - 600 113

Statement of Standalone Financial Results for the quarter and year ended 31 March 2022

						(Rs in Millions)
			Quarter ended		Year ended	
1	Particulars	31-Mar-22	31-Dec-21	31-Mar-21	31-Mar-22	31-Mar-21
1	1 artiouraro	Audited	(Unaudited)	(Unaudited)	(Audited)	(Audited)
<u>_</u>	4	(Refer note 3)	(Gridditted)	(Refer note 7)	(rtuarteu)	
	Income from operations					
	Revenue from operations	667.07	586.72	432.51	2,067,59	1,433.63
	Other income	79.19	52.50	44.33	212.40	208.14
	Total income (I + II)	746.26	639.22	476.84	2,279.99	1,641.77
11/	Expenses					
'	a)Employee benefits expense	298.06	286.70	166.06	1.026.45	606,92
	b)Finance costs	11.72	5.58	6.36	28.97	25.44
	c)Depreciation and amortisation expense	19.45	19.11	15.22	70.38	59.53
	d)Other expenses	42.36	54.42	36.66	188.97	105.69
	Total expenses (IV)	371.59	365.81	224.30	1,314.77	797.58
V	Profit before tax (III - IV)	374.67	273.41	252.54	965.22	844.19
l _{vi}	Tax expenses					
	Current Tax	78.19	56.32	50.14	201.10	168.65
	Deferred Tax	6.03	0.98	(0.77)	5.25	(3.61)
VII	Profit for the period (V-VI)	290.45	216.11	203.17	758.87	679.15
VIII	Other comprehensive income					
* * * * * * * * * * * * * * * * * * *	Items that will not be reclassified subsequently to profit or loss					
	that the first as resident cause quently to pront or reco	7.40	(4.04)	0.00	(4.50)	0.04
	Re-measurement losses / gain on defined benefit plans, net of taxes	7.43	(4.81)	2.98	(1.58)	0.31
	Income tax relating to items that will not be reclassified subsequently to	(2.17)	1.40	(0.87)	0.46	(0.09
}	profit or loss Other comprehensive income for the period	5.26	(3.41)	` ′	(1.12)	0.22
	Curier comprehensive income for the period					
IX	Total comprehensive income for the period (VII+VIII)	295.71	212.70	205.28	757.75	679.37
	Paid-up equity share capital (Face value Re. 1/- each)	200.42	197.81	8.14	200.42	8.14
	Other equity for the year				8,355.66	3,248.16
	Basic earnings per share	1.46	1.17	1.19	4.15	3.98
	Diluted earnings per share	1.41	1.11	1.13	4.01	3.79
	·	(not annualised)	(not annualised)	(not annualised)	(annualised)	(annualised)
	See accompanying notes to financial results					









(Formerly known as Latent View Analytics Private Limited)
CIN No: L72300TN2006PLC058481

Registered Office: 5th Floor, Neville Tower, Unit 6,7 and 8,

Ramanujan IT City, Rajiv Gandhi Salai, Taramani, Chennai - 600 113

Website: www.laten(view.com Email: investorcare@latentview.com Standalone Statement of assets and liabilities as at 31 March 2022

	(Rs in Millions)				
		As at	As at		
S. No.	Particulars Particulars	31 March 2022	31 March 2021		
		Audited	Audited		
Α	ASSETS				
1	Non-current assets		İ		
	(a) Property, plant and equipment	67.03	41.43		
	(b) Right-of-use assets	200.19	239.57		
	(c) Intangible assets	0.14	0.23		
	(d) Financial assets				
	Investments	1,262.26	918.20		
	Other financial assets	126.56	25.58		
	(e) Deferred tax assets (net)	252.45	286.31		
	(f) Other tax assets (net)	3.06	3.06		
	Total non-current assets	1,911.69	1,514.38		
2	Current assets				
	(a) Financial assets				
	Investments	679.97	479.21		
	Trade receivables	410.83	387.02		
	Cash and cash equivalents	372.36	106.26		
	Bank balance other than cash and cash equivalents	4,553.22	863.88		
	Other financial assets	982.74	261.55		
	(b) Other current assets	55.96	9.54		
	Total current assets	7,055.08	2,107.46		
	Total assets (1+2)	8,966.77	3,621.84		
В	EQUITY AND LIABILITIES		,		
1	Equity				
•	(a) Equity share capital	200.42	8.14		
	(b) Other equity	8,355.66	3,248.16		
	Total equity	8,556.08	3,256.30		
_	Liabilities				
2	Non-current liabilities				
	(a) Financial liabilities	400.50	204.07		
	Lease liability	189.59	224.27		
	(b) Provisions	12.93 202.52	9.44		
	Total non-current liabilities	202.52	233.71		
3	Current liabilities				
	(a) Financial liabilities				
	Lease liability	57.05	52.61		
	Trade payables				
	total outstanding dues of micro, small and medium enterprises	5.51	0.89		
	total outstanding dues of creditors other than micro, small and medium enterprises	16.73	10.44		
	Other financial liabilities	10.83	0.03		
	(b) Other current liabilities	102.47	24.70		
	(c) Current tax liabilities (net)	15.58	43.16		
	Total current liabilities	208.17	131.83		
	Total aguity and liabilities (4±2±2)	9,000.77	2 624 04		
	Total equity and liabilities (1+2+3)	8,966.77	3,621.84		







Latent View Analytics Limited
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Email - investorcare@latentview.com

Website :www.latentview.com
Standalone Statement of Cashflows for the year ended 31 March 2022

(Rs in M.		
	For the year ended	For the year ended
Particulars Particulars	March 31, 2022	March 31, 2021
	Audited	Audited
Cash flow from operating activities		
Profit before income tax	965.22	844.19
		1
Adjustments for:	1	
Depreciation and amortisation	70.38	59.53
Amortisation of premium paid on bonds	6.32	_
Share based compensation expense	17.41	1.34
, ,	i i	
Financial assets measured at FVTPL - net change in fair value	(19.65)	(13.49)
Interest income on deposits with banks and financial institutions	(175.89)	(123.58)
Gain on sale of investments	(0.34)	(21.91)
Finance costs	22.65	25.44
Interest income on security deposits	(1.54)	(1.45)
Unrealised loss / (gain) on foreign exchange differences	12.08	1.54
Expenses incurred towards Initial Public Offering	16.63	_
Operating profit before working capital changes	913.27	771.61
Operating profit before working capital changes	313.27	771.01
Working capital adjustments:		
	(22.95)	(170.07)
Increase in trade receivables	(22.85)	(179.07)
Increase in other assets	(39.10)	(1.67)
(Increase)/ Decrease in other financial assets	(43.01)	0.53
Increase in provisions	3.49	0.34
Increase/ (decrease) in trade payables and other liabilities	53.18	(2.58)
(Increase)/ decrease in derivatives	_	(6.68)
	864.98	582.48
Cash generated from operating activities		
Less: Income tax paid (net)	(199.61)	(104.09)
Net cash generated from operating activities (a)	665.37	478.39
het cash generated from operating activities (a)	003.37	476.39
Cook flow from investing activities		
Cash flow from investing activities	(57.00)	(15.00)
Purchase of property, plant and equipment	(57.36)	(15.60)
Proceeds from sale of investments	895.34	768.78
Loans to subsidiaries	(512.10)	-
Investment in bank deposits and financial instituitions (net)	(3,928.39)	- 1
Interest income on deposits with banks and financial institutions	159.60	79.87
Purchase of investments	(1,451.64)	(1,379.78)
Proceeds on maturity of bank deposits	(1,107.01)	95.35
	(A 904 FE)	(451.38)
Net cash used in investing activities (b)	(4,894.55)	(451.30)
Cash flow from financing activities	(2.20)	(2.21)
Finance costs paid	(0.28)	(0.61)
Payment of lease liability- Principal portion	(30.24)	(27.78)
Payment of lease liability- Interest portion	(22.37)	(24.83)
Share application money pending allotment	-	1.22
Proceeds from issue of shares through Initial Public Offering	4,740.00	_
Share Issue Expenses	(227.03)	_
Proceeds from exercise of share options	35.20	2.72
1 roceeds from exercise of share options	33.20	2.12
Not such assumed ((used in) financing activities (s)	4.405.00	(40.00)
Net cash generated / (used in) financing activities (c)	4,495.28	(49.28)
Net increase/(decrease) in cash and cash equivalents (a) + (b) + (c)	266.10	(22.27)
Cash and cash equivalents at the beginning of the year	106.26	128.53
Cash and cash equivalents at the end of the year	372.36	106.26
•	372.36	100.20
Components of cash and cash equivalents		
Cash on hand	_	_
Bank balances	372.36	106.26
Dank palances	3/2.36	100.20
Cook and sook arribialanta on you Statement of according to the Military	0=0.00	400.00
Cash and cash equivalents as per Statement of assets and liabilities	372.36	106.26
1		1





Latent View Analytics Limited CIN No: L72300TN2006PLC058481

Registered Office: 5th Floor, Neville Tower, Unit 6,7 and 8, Ramanujan IT City, Rajiv Gandhi Salai, Taramani, Chennai - 600 113

Notes:

- 1. The above standalone financial results for the quarter and year ended 31 March 2022 in respect of Latent View Analytics Limited ('the Company') have been reviewed by the Audit Committee and approved by the Board of Directors of the Company at their respective meetings held on 24 May 2022. The statutory auditors have audited the above results for the year ended 31 March 2022 and have issued an unmodified opinion.
- 2. These standalone financial results have been prepared in accordance with Indian Accounting Standards ('Ind AS') prescribed under Section 133 of the Companies Act, 2013 and other accounting principles generally accepted in India and in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations. 2015.
- 3. The figures for the quarter ended 31 March 2022 are the balancing figures between audited figures in respect of the full financial years and published unaudited year to date figures upto the end of the third quarter of the relevant financial year, which were subjected to limited review.
- 4. The Board of Directors and shareholders of the Company at their meeting held on August 3, 2021, had approved capitalization of the free reserves of the Company for issuance of 20 bonus shares for every one fully paid equity shares, having face value of Re.1 per share. Consequently, the basic and diluted earnings per share have been computed for all periods presented in the Audited Standalone Financial Results on the basis of the new number of equity shares in accordance with Ind AS 33, Earning per share.
- 5. During the quarter ended 31 December 2021, the Company has completed its initial public offer (IPO) of 30,489,362 equity shares of face value of ₹ 1 each at an issue price of ₹ 197 per share, comprising fresh issue of 24,093,423 shares and offer for sale of 6,395,939 shares by selling shareholders. The Company has recieved an amount of ₹ 4,466.78 million (net of Company's share of IPO Expenses ₹ 273 million, retained in the Monitoring Agency Account to the extent unpaid) from the proceeds of the fresh issue. Out of the Company's share of IPO Expenses ₹ 256.59 million has been adjusted to securities premium.

Details of utilisation of IPO proceeds

Rs. In million

Ana/L

ON

•		1	Un-utilised as on 31 March 2022
	oner document		
a) Funding inorganic growth initiatives	1,479.00	_	1,479.00
b) Funding working capital requirements of LatentView Analytics	824.00	-	824.00
Corporation, our Material Subsidiary			
c) Investment in our Subsidiaries to augment their capital base for	1	512.10	787.90
future growth by way of equity, debt or any other instrument or			
combination thereof as determined by the board			
d) General corporate purposes	863.78	-	863.78
Total	4.466.78	512.10	3.954.68

Net IPO proceeds which were un-utilised as at 31 March 2022 were temporarily invested in fixed deposits with banks and held in monitoring agency bank account (held in cash and cash equivalents)

- 6. As disclosed in the prospectus dated 17 November 2021, during the period 1 April 2021 to 17 November 2021, the Company has granted 2,834,000 Employee Stock Options (ESOP) to eligible employees.
- 7. The accompanying Unaudited Standalone Financial Results for the quarter ended 31 March 2021 are drawn up for the first-time in accordance with the regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended. Accordingly, the figures for the quarter ended 31 March 2021 as reported in these financial results were neither reviewed nor subject to audit, however, the management has exercised necessary due diligence to ensure that the financial results for these periods provide a true and fair view of the Company's affairs.

8. The Group is principally engaged in a single business segment viz., develop and deploy analytics solutions to its customers.

For and on behalf of the board of directors

For Latent View Analytics Limited

AV Venkatraman DIN : 01240055

Chairperson & Whole time Director

Date: 24 May 2022 Place: Chennai







LatentView Analytics delivers industry-leading Q4FY22 revenue growth at 48% YoY; EBITDA Margin at 31%

Chennai, India – May 24, 2022: Latent View Analytics Limited (BSE: 543398, NSE: LATENTVIEW), a leading pure-play data analytics company and a trusted partner to the world's most recognized brands, today announced its financial results for the Fourth Quarter & Full Year of FY22 ended on March 31, 2022.

Commenting on FY22 results, Rajan Sethuraman, Chief Executive Officer, LatentView Analytics said, "We are pleased to report another robust quarter and financial year driven by broad-based growth across existing clients and new client additions. We have a strong long-term relationship with our clients which is demonstrated in FY22 revenue growth of 33.3%. We crossed ₹ 4,078 million in revenue which gives us a strong finish for FY22. As we enter FY23, we are confident that increased demand for our services across the Consulting, Data Engineering, Analytics spectrum positions us well to sustain the growth momentum. We've been brought on board as expertise partners for 18 new clients in FY22. Our CPG & Retail and Technology verticals witnessed strong growth momentum in FY22. Specifically, CPG & Retail vertical grew by 113% and Technology which is our largest vertical grew by 38% during FY22, validating the robust demand environment and our strong domain capabilities in these verticals."

Rajan Venkatesan, Chief Financial Officer, LatentView Analytics said, "We are pleased with our overall performance for the quarter and a full year. With revenue growth of 48% YoY and EBITDA margin of 30.5% for the quarter, we have delivered industry-leading growth and margin. Our Cash and Investments (excluding proceeds from the IPO) as of March 31, 2022 stood at ₹ 4,833 million. We continued to invest in talent this fiscal. Net additions for the full year ending March 31, 2022 stood at 239."

Key Financial Highlights

Particulars		QoQ	YoY		YoY
Amount in ₹ Million	Q4FY22	Growth	Growth	FY22	Growth
Operating Revenue	1,175	9.0%	47.9%	4,078	33.3%
EBITDA	358	11.2%	27.0%	1,219	16.5%
EBITDA %	30.5%			29.9%	
PAT *	356	(28.8%)	49.6%	1,295	41.6%
PAT %	28.4%			30.2%	
Basic EPS (₹)	1.79	(33.7%)	28.6%	7.09	32.4%

^{*} PAT for Q3 FY22 and FY22 includes one-time exceptional gain of ₹ 226 Million

The Company's headcount stood at 860 as on March 31, 2022.





- For a leading American SaaS company we are delivering data infrastructure as a service by removing silos and enabling data democratization for Revenue, Product and Analytics teams
- For a Fortune 500 fintech and payments company we enabled merchant sampling optimization by building a model that helps them select merchants from their consumer spending reports
- For a leading American BNPL company, we deliver Data Science and Analytics Consulting Services by performing Exploratory Data Analysis and Trendspotting

Other Business Highlights

- We launched Subscription Commerce as a part of the Growth Accelerator aimed at industries in the rapidly growing subscription space by helping them achieve tangible outcomes through data-driven insights along the customer journey
- As we continue to position ourselves as an Expertise Partner to leading global brands, we have instituted three Centres of Excellence (COE) Supply Chain, Data Science, and Power Platform respectively. These areas have been chosen based on significant demand seen in the market over the past year. These COEs further our commitment towards strengthening capabilities, building accelerators and frameworks to deliver client business impact
- The LatentView Analytics' Advisory Council was incubated with an aim to bring together the brightest minds across industries to supplement LatentView and its clients with guidance and insights, to fuel business growth. We welcomed two new members to the council in Q4FY22
 - David Moran, the co-founder of Eversight, brings 20 years of experience in CPG sales and marketing
 - Mo Dastagir, Chief Technology Officer at Inotiv and angel investor at Kaizer Impact Ventures, brings 20 years of IT leadership experience across multiple industries

About LatentView Analytics

LatentView Analytics is a global digital analytics firm that inspires and transforms businesses to excel in the digital world by harnessing the power of data and analytics. The company provides a 360-degree view of the digital consumer, enabling companies to predict new revenue streams, anticipate product trends and popularity, improve customer retention rates and optimize investment decisions. The company is a trusted partner to enterprises worldwide, including 30+ Fortune 500 companies in the Retail, CPG, Financial, Technology and Healthcare sectors. LatentView Analytics has 860 employees in offices in Princeton, N.J., San Jose, California, London, Singapore, and Chennai, India. For more information, please visit https://www.LatentView.com/ or follow us on Linkedin.

Safe Harbour

This release may contain certain forward-looking statements, which involves risks and uncertainties that could cause actual results to differ materially from those that be projected by these forward-looking statements. LatentView Analytics Ltd. undertakes no obligation to update forward looking statements that may be made by us from time to time by us or on our behalf.

For more information please contact:

LatentView Analytics Limited Ernst & Young LLP, Investor Relations	
Srinivasan P	Diwakar Pingle - <u>Diwakar.Pingle@in.ey.com</u>
investorcare@LatentView.com	Asha V Gupta - Asha.Gupta@in.ey.com



May 24, 2022

The BSE Limited

Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai-400 001.

Scrip Code: 543398

National Stock Exchange of India Limited

Exchange Plaza, C-1, Block G,

Bandra Kurla Complex Bandra East,

Mumbai 400 051

Scrip Symbol: LATENTVIEW

Dear Sir/Madam,

Sub: Declaration pursuant to Regulation 33(3)(d) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Pursuant to Regulation 33 (3) (d) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulation, 2015 as amended, we hereby declare that M/s. BSR & Co LLP, Chartered Accountants, Statutory Auditors of the Company have issued the Audit Reports with Unmodified opinion on the Audited Financial Statements (Standalone and Consolidated) of the Company for the year ended 31st March 2022.

For Latent View Analytics Limited

P. Srinivasan

Company Secretary and Compliance Officer