

October 25, 2025

BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai-400 001.
Scrip Code: 543398

National Stock Exchange of India Limited
Exchange Plaza, C-1, Block G,
Bandra Kurla Complex Bandra East,
Mumbai 400 051
Scrip Symbol: LATENTVIEW

Dear Sir/Madam,

Sub: Revised Investor Presentation on the Unaudited Financial Results for the quarter and half year ended September 30, 2025.

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we have enclosed herewith the revised Investor Presentation on the Unaudited Financial Results of the Company for the quarter and half year ended September 30, 2025, that will be circulated to the Investors/ Analysts for the Earnings Call scheduled on October 27, 2025 at 09:30 AM IST.

This announcement is also made available on website of the company i.e., <https://www.latentview.com/>.

This is for your information and records.

Thanking you,

For Latent View Analytics Limited

P. Srinivasan

Company Secretary and Compliance Officer

Latent View Analytics Limited

Unit 6, 7 & 8, 5th Floor, Neville Tower, Ramanujan IT City SEZ
Rajiv Gandhi Salai (OMR), Taramani, Chennai, Tamil Nadu 600113.

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Building
What's
Next

Q2FY26

Investor Presentation

24 October 2025



Safe Harbour

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Turning Back the Clock



Organizational growth through key evolutionary stages

2007 - 2014

Established foundational projects and strategic partnership with Microsoft

Leadership strengthened with the appointment of a growth-focused CEO to drive strategic direction.

Deloitte.

Technology Fast 500 Asia Pacific 2009 & Technology Fast 50 India 2012

2015 - 2020

Develop industry specific verticals to enhance relevance and expertise

Enhanced operational maturity and expanded client offerings through specialized services.

FROST & SULLIVAN

Analytics Solutions Provider of the Year 2017

2021 - Present

Transitioned to a public company, unlocking new growth opportunities and enhancing brand visibility.

Strengthened data and AI capabilities through strategic acquisitions, positioning for future innovation.

THE MOST SUBSCRIBED IPO EVER

Latent View Gets ₹1.12-Lakh cr Bids for ₹600-cr Public Offer

DECISION POINT
A LATENTVIEW COMPANY

\$100 Mn
milestone
reached in FY25

Key strategic positions for the next 3 years



Deepening Client Relationships

Identification of diamond accounts based on potential value tiers, working on deepening client relationships to enable accelerated growth.



Enhance Data Engineering through Databricks Partnership

Foster data engineering innovation and best practices in partnership with Databricks, empowering clients with cutting-edge cloud data solutions.



AI Strategy

Core team driving the embedding all facets of AI into business processes, with investment in talent upskilling for advanced analytics and AI.

Key Focus areas over next 3 years



Continue Driving Impact through Scalable GenAI Solutions

Empower Business Transformation with LatentView's RAISE, delivering GenAI-driven solutions.



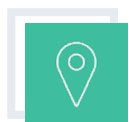
Enhance Data Engineering through Databricks partnership

Foster data engineering innovation and best practices in partnership with Databricks, empowering clients with cutting-edge cloud data solutions.



Expand Marketing Analytics for deeper client insights

Drive a Data-Driven Marketing Model to enhance product, channel, and customer experience strategies.



Grow Nearshore Centers for improved client support

Strengthen client proximity and support through expanded nearshore centers at Canada, Mexico and LATAM, enhancing delivery efficiency and client responsiveness.



Increase APAC presence with GCC to capture regional demand

Expand India GCC hubs with a focused charter for rapid scaling, meeting growing demand, & enhancing regional expertise to support client need.



Invest in Talent Upskilling for advanced analytics and AI

Accelerate talent growth with L&D partnerships and in-house bootcamps, building a skilled, scalable workforce for future.



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Recognition & Impact Across Borders



Preferred data and analytics partner to Fortune 500 companies



Over 1600
Global Footprint

4.2%
Yearly revenue growth
from existing customers

4
New logos added

7.2% (QoQ)
Growth in USD

INDUSTRY RECOGNITION OF OUR WORK IN FY25

FORRESTER

Marketing Measurement
& Optimization Services
2025 Landscape

***ISG**

Retail-CPG & Supply
Chain Analytics
2025 Leader

PIM RESEARCH

Agentic AI Service Providers
2025 Leader
PeMa Quadrant



CSCMP EDGE
3Vs Business Innovation
Award
2025 Finalist

**PIM
CYPHER**

Most Innovative Use of
AI in Service Delivery
**Minsky Award @
Cypher 2025**

**Great
Place
To
Work.**

Great Place to Work
2025-26

KEY TECHNOLOGY PARTNERSHIPS

 **databricks**

 **NVIDIA.**

 **Microsoft**

Driving success for our clients across the globe



Our **1,650+** workforce across **NORTH AMERICA, LATAM, APAC, UK, and EU**, seamlessly supporting our clients through a combination of **Onshore, Nearshore, and Offshore** delivery models.

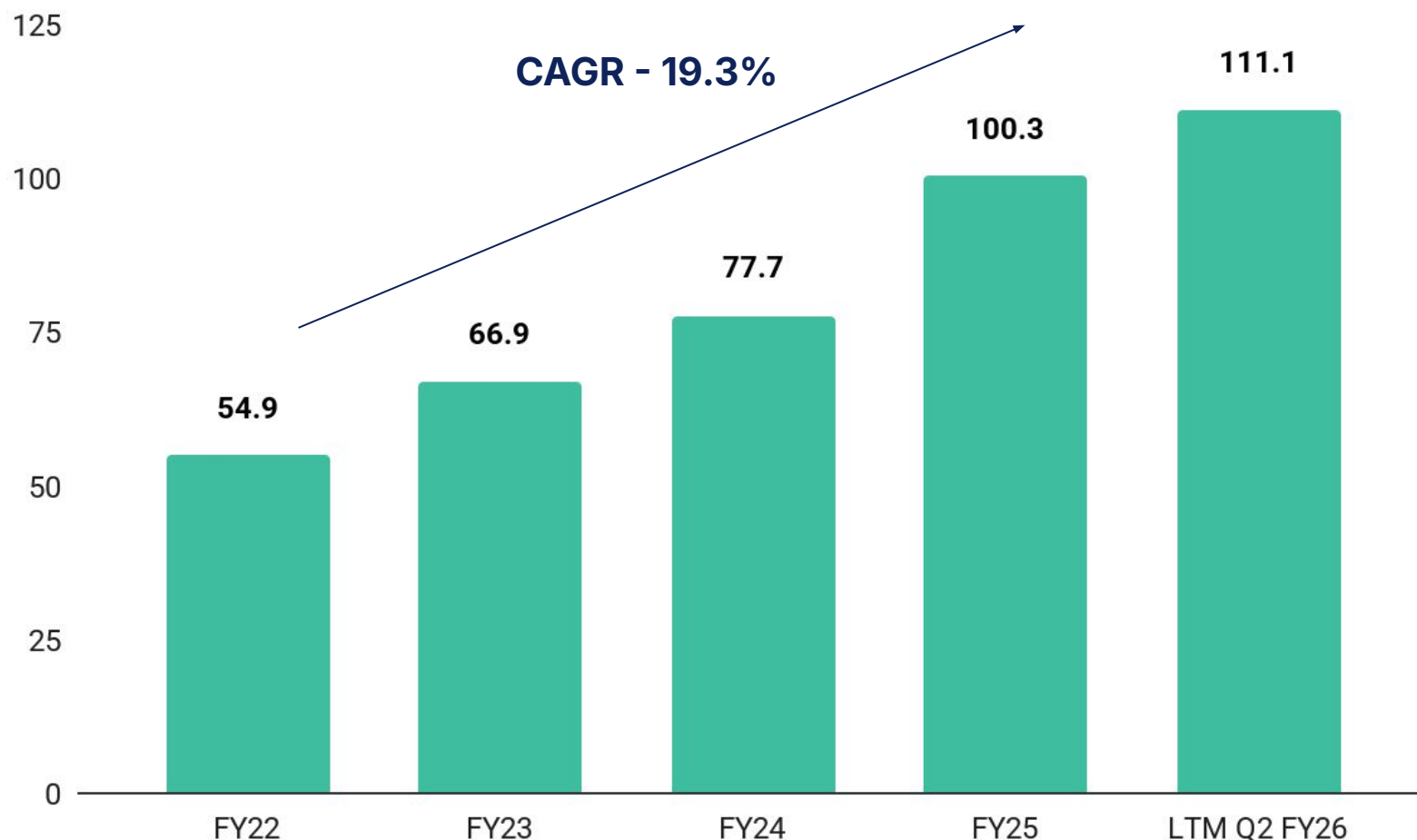


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Financial Momentum & Outlook



Revenue growth from year of listing (in \$Mn)



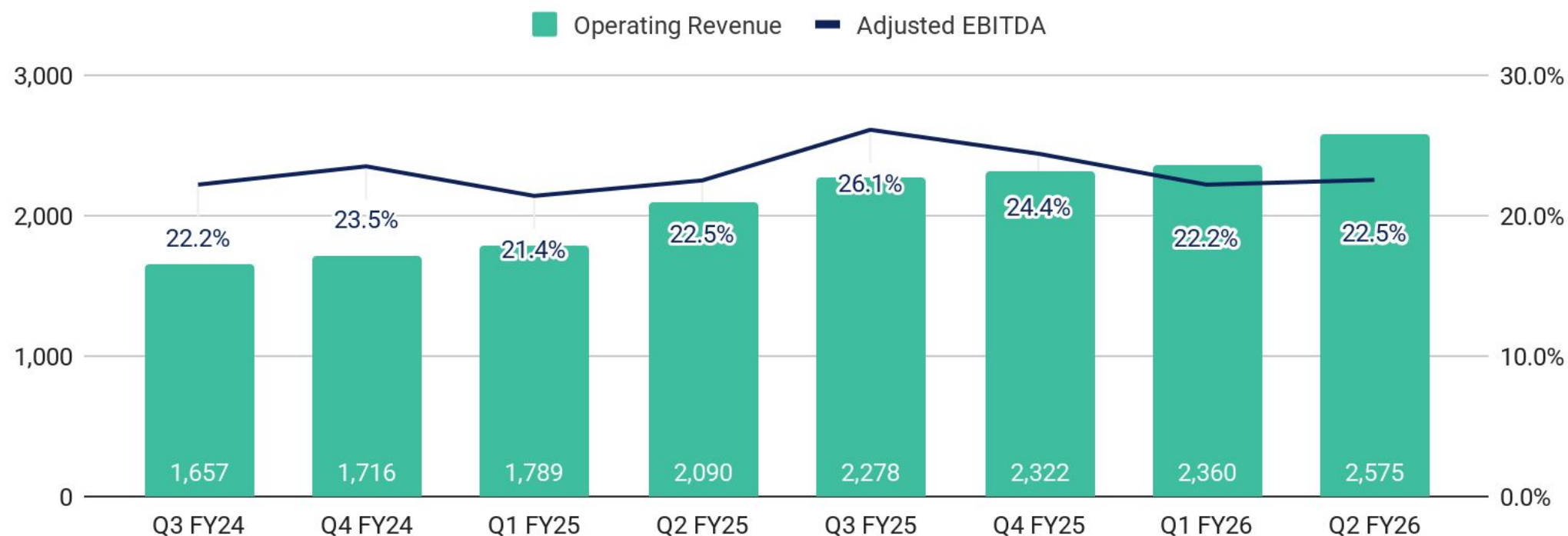
Grown by **2.02x** since FY22, driven by strong relationships with **our top customers**.

76% of our revenue today comes from clients we have been served for over **5 years**.

Our **Financial Services and Consumer** verticals grew in revenue by **94%** and **23%** YoY respectively.

Comparison

Quarter-on-Quarter (8 quarters) & Year Ended (3 fiscal years) (figures in ₹Million)

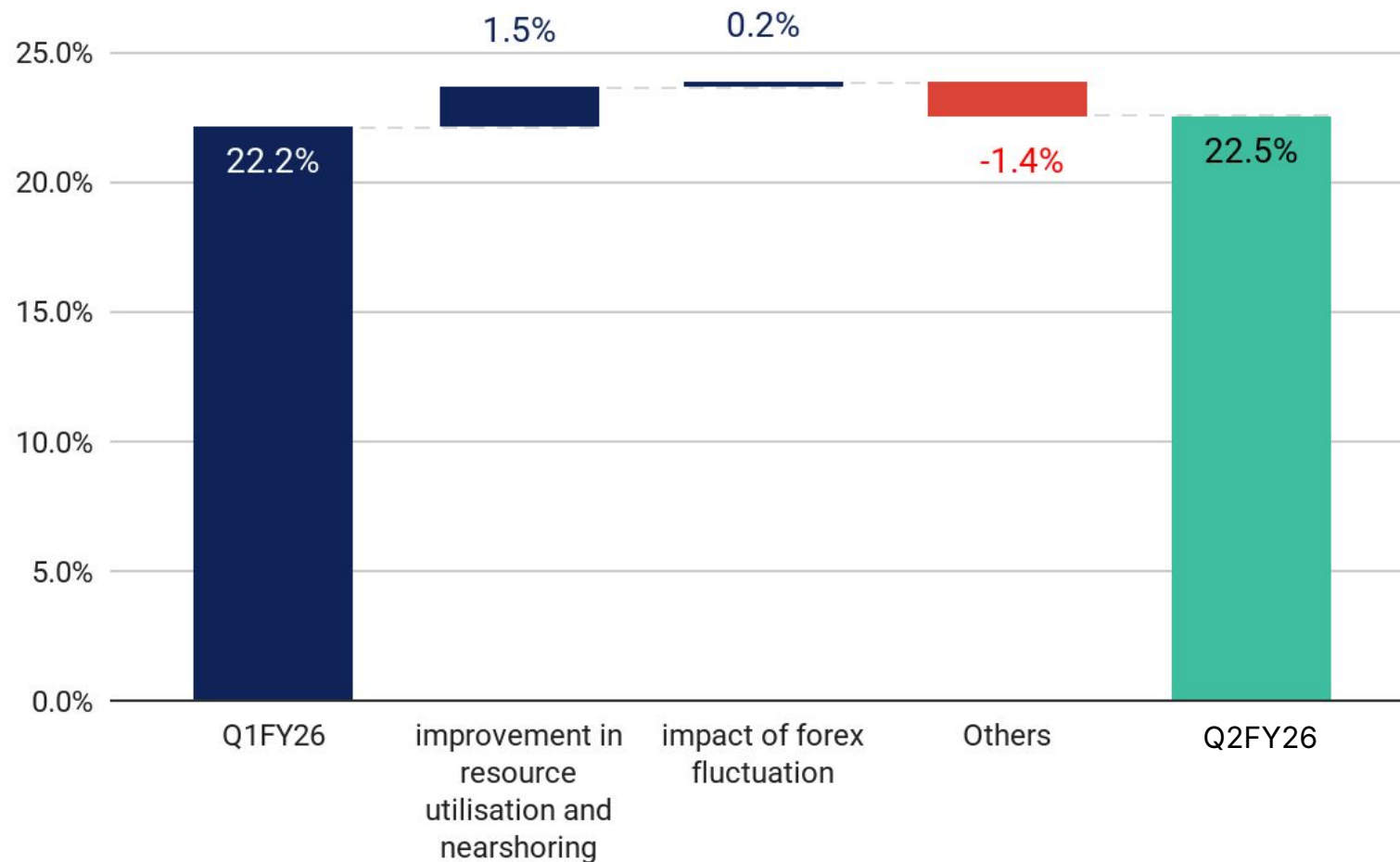


Period	Operating Revenue (₹Mn)	Adjusted EBITDA	Adjusted EBITDA (%)	Reported PAT	Reported PAT (%)	Basic EPS
FY25	8,479	2,012	23.7%	1,735	18.9%	8.45
FY24	6,407	1,360	21.2%	1,587	22.2%	7.73
FY23	5,388	1,451	26.9%	1,554	26.1%	7.71

Consolidated Financial Summary Q2FY26

Key Performance Metric	Q2FY25	Q1FY26	Q2FY26	On a quarterly basis		FY24	FY25	YoY Growth (%)
				YoY Growth (%)	QoQ Growth (%)			
Revenue in \$ Mn	24.9	27.6	29.6	18.8%	7.2%	77.7	100.3	29.1%
Total Revenue from Operations	2,090	2,360	2,575	23.2%	9.1%	6,407	8,479	32.3%
Other Income	226	234	186	-17.7%	-20.5%	737	689	-6.5%
Total Income	2,316	2,594	2,761	19.2%	6.5%	7,144	9,168	28.3%
Adjusted EBITDA	470	523	580	23.5%	11.0%	1,360	2,012	47.8%
Adjusted EBITDA(%)	22.5%	22.2%	22.5%	0.0%	0.4%	21.1%	23.7%	2.5%
Less: Transaction related expense	-17	-19	-19	-	-	-	-	-
Reported EBITDA	453	504	561	23.9%	11.4%	1,360	1,957	43.8%
Reported EBITDA(%)	21.7%	21.4%	21.8%	0.1%	0.4%	21.1%	23.1%	1.8%
Reported PBT	583	620	617	5.9%	-0.4%	1,970	2,287	16.1%
Reported PBT(%)	25.2%	23.9%	22.3%	-2.8%	-1.5%	27.6%	25.0%	-2.6%
Reported PAT	399	506	457	14.6%	-9.6%	1,586	1,735	9.4%
Reported PAT(%)	17.2%	19.5%	16.6%	-0.7%	-2.9%	22.2%	18.9%	-3.3%
Reported Basic EPS	1.94	2.46	2.15	10.8%	-12.6%	7.73	8.45	9.3%
Reported Diluted EPS	1.92	2.45	2.14	11.5%	-12.7%	7.68	8.41	9.5%

Adjusted EBITDA Margin Movement - Q1 to Q2FY26



Others include:
Higher spends in **visa** and **marketing costs** during the quarter.

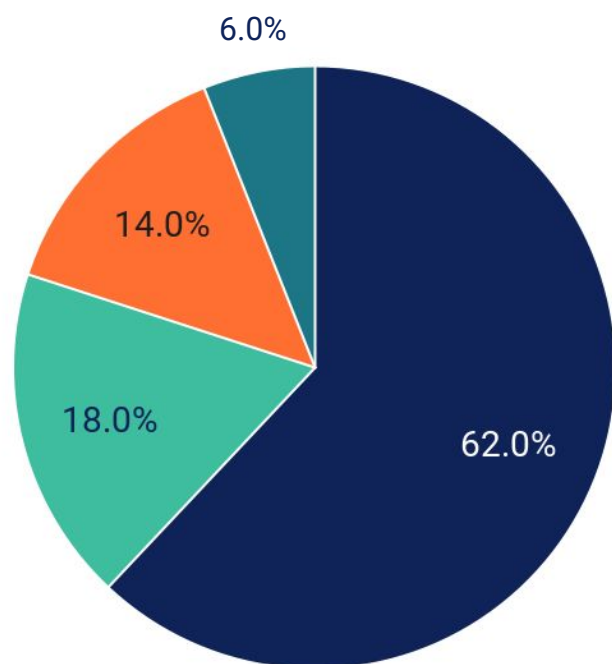


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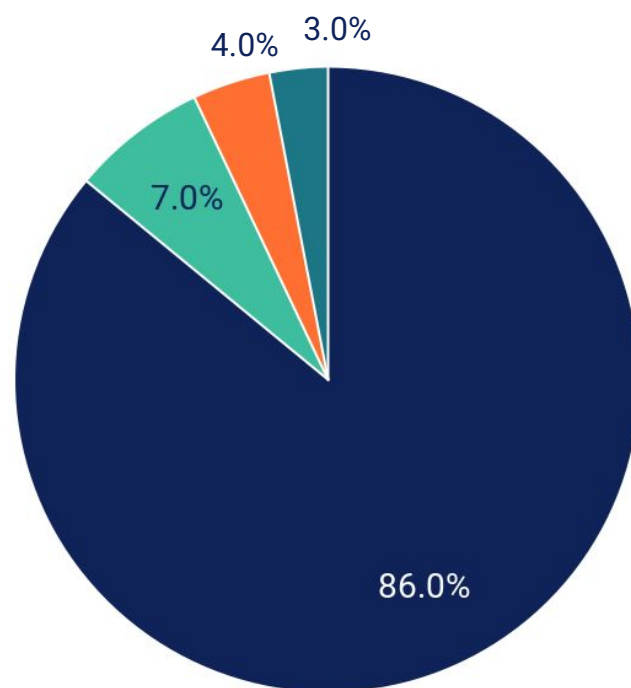
Performance Pulse: Revenue, Workforce & Client Success



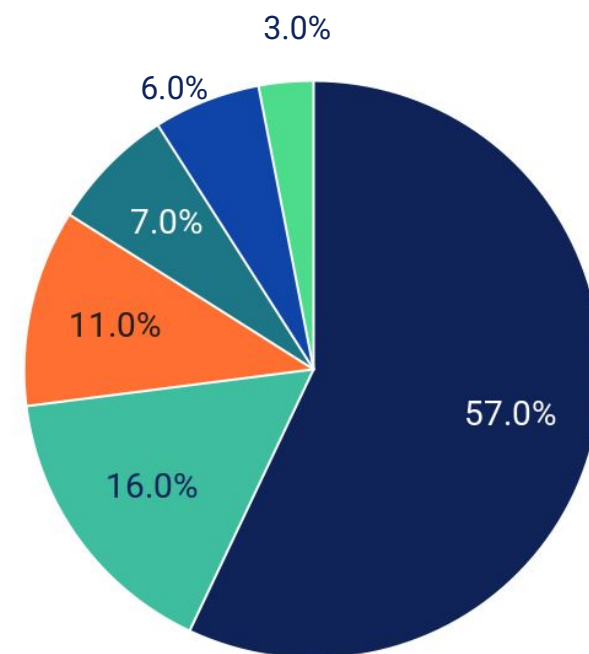
Revenue by Industry and Functions



Technology
Consumer & Retail
Financial services
Indrials

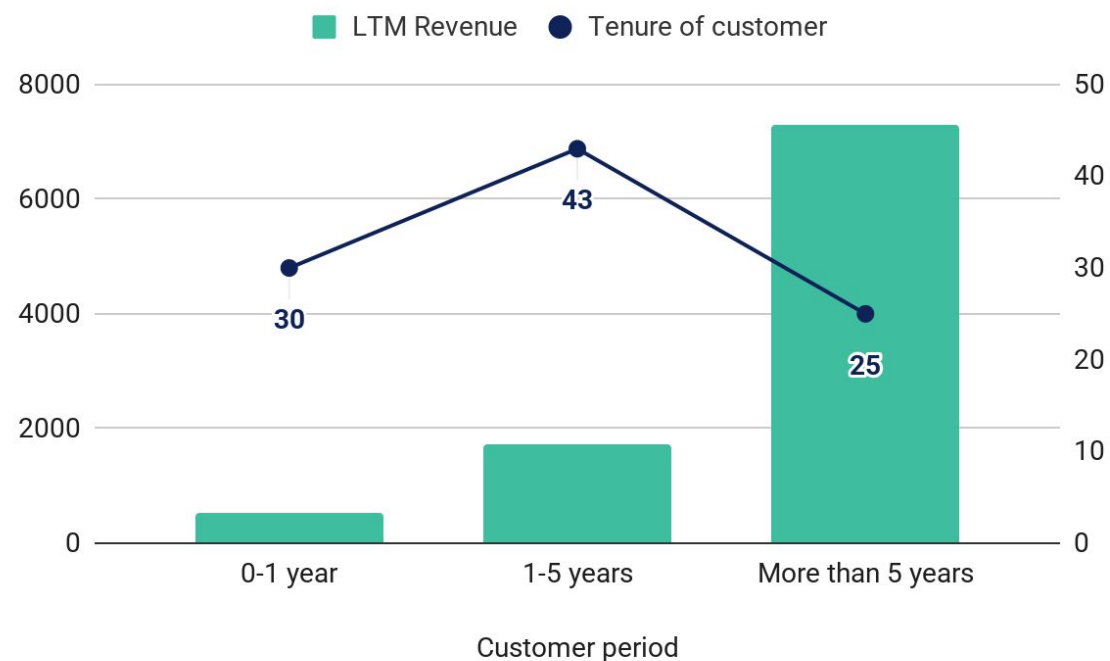


USA
APAC
Latam
Europe

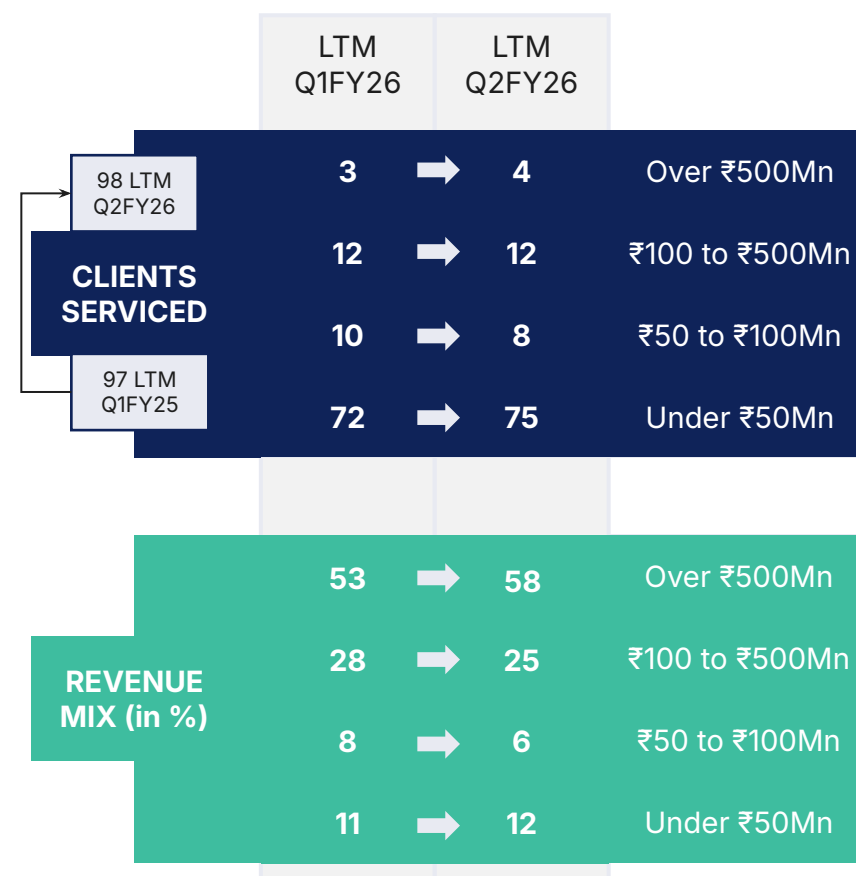


Diagnostic
Data engineering
Predictive analysis
RGM
Consulting
Others

Operating Metrics

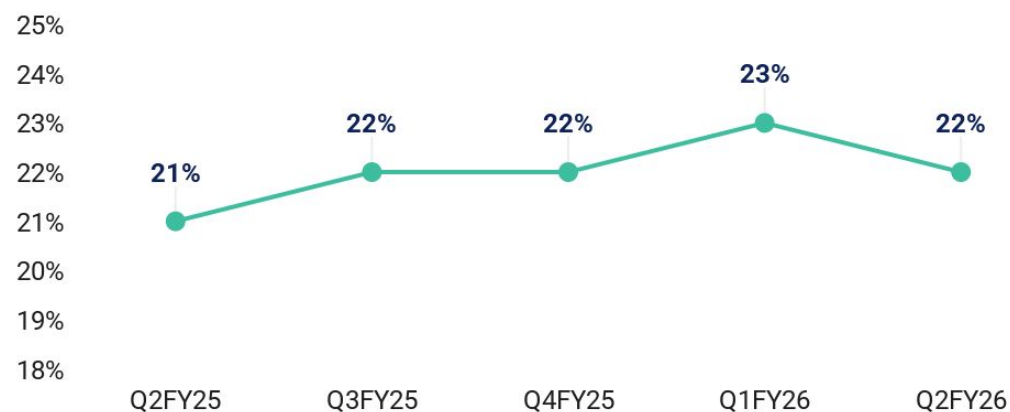


Client Concentration	Q1FY26	Q2FY26
Top 5 Clients	62%	60%
Top 10 clients	75%	74%
Top 20 clients	86%	85%

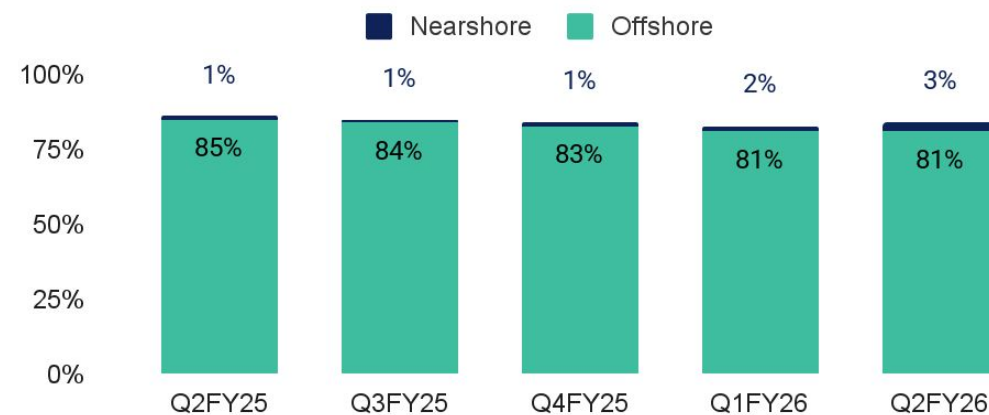


Employee Metrics

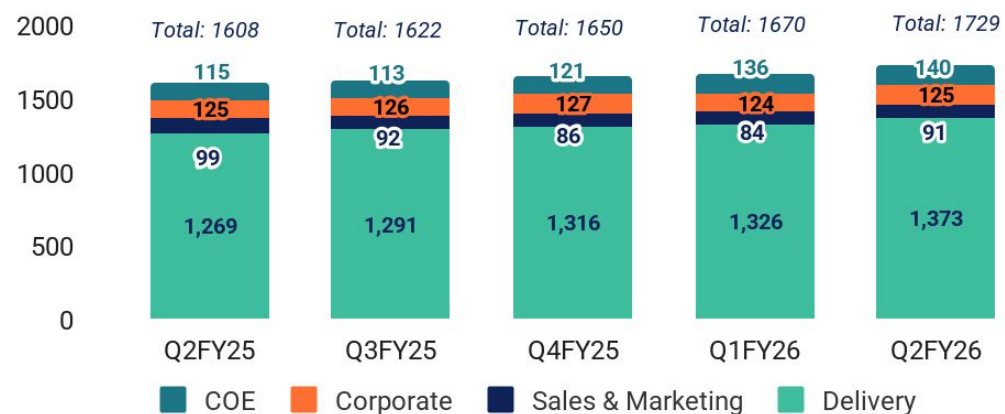
LTM Attrition rate



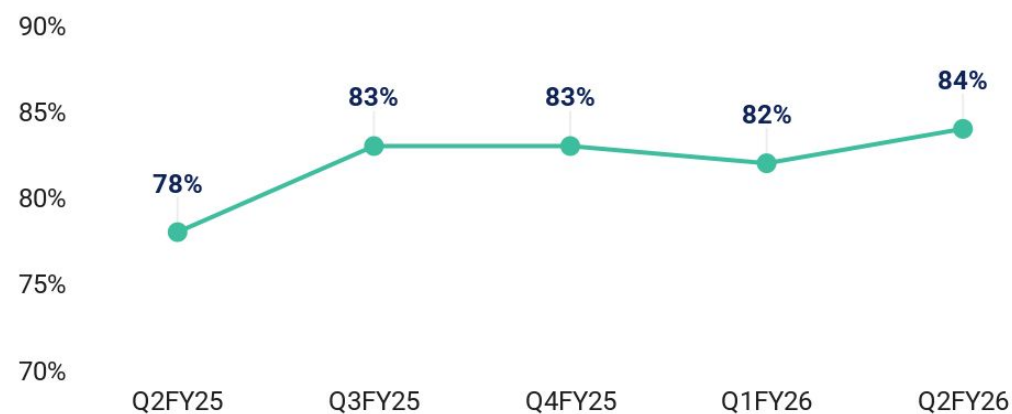
Offshore & Nearshore ratio (%)



Employee split by function



Utilisation rate(%)





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Leading the way for our growth



Fueled by Strong Governance

Executive Directors



**VENKAT
VISWANATHAN**

Chairperson



**PRAMADWATHI
JANDHYALA**

Independent Directors



**ANINDYA
GHOSE**



**RAGHUTTAMA
RAO**



**DIPALI
SHETH**



**REED
CUNDIFF**



**MUKESH
BUTANI**



Experience behind the wheel



**RAJAN
SETHURAMAN**

Chief Executive Officer



**RAJAN BALA
VENKATESAN**

Chief Financial Officer



**REMADEVI
THOTTATHIL**

Chief Human Resources Officer





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Thank You

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