

**RELIANCE COMMUNICATIONS (RCOM) ANNOUNCES ITS FINANCIAL RESULTS
FOR THE QUARTER ENDED JUNE 30, 2011**

WIRELESS REVENUE AT RS. 4,327 CRORE, UP 3.1%
AGAINST RS 4,198 CRORE IN THE TRAILING QUARTER

WIRELESS BUSINESS RECORDS SECOND CONSECUTIVE QUARTER OF 3%+ CONSUMPTION LED
REVENUE GROWTH

WIRELESS EBITDA AT RS. 1,173 CRORE, UP 2.1%
AGAINST RS 1,149 CRORE IN THE TRAILING QUARTER

WIRELESS MINUTES OF USAGE INCREASED FROM 94.4 BILLION TO 97.3 BILLION, UP BY 3.1%
AS COMPARED TO THE TRAILING QUARTER

REVENUE PER MINUTE AT 0.44 PAISE/MIN, AMONGST HIGHEST IN THE INDUSTRY AND
STABLE FOR THE LAST SIX CONSECUTIVE QUARTERS

CUSTOMER BASE AT 143 MILLION INCLUDING 2 MILLION 3G CUSTOMERS, UP 5.6%
AGAINST 136 MILLION IN THE PREVIOUS QUARTER

FIRST TELCO TO INTRODUCE 3G TABLET IN THE COUNTRY

RCOM TOTAL REVENUES AT RS. 4,940 CRORE AND EBITDA AT RS. 1,602 CRORE WITH
EBITDA MARGIN OF 32.4%, AMONGST THE HIGHEST IN THE INDUSTRY

GLOBAL ENTERPRISE BUSINESS UNIT (GEBU) EBITDA REPRESENTS 35% OF CONSOLIDATED
EBITDA MAINTAINING STEADY PERFORMANCE

Mumbai, August 13, 2011: Reliance Communications Limited (RCOM) today announced its unaudited consolidated financial results for the quarter ended June 30, 2011.

Highlights of the financial performance for the year are:

- Total revenue at **Rs. 4,940 crore** (US\$ 1,105 million)
- **EBITDA at Rs. 1,602 crore** (US\$ 358 million), **EBITDA margin at 32.4%**, amongst the highest in the industry, with strong contribution from both Wireless and GEBU businesses.
- **Net Profit of Rs. 157 crore** (US\$ 35 million)

KEY HIGHLIGHTS:

1. **Wireless Revenue & EBITDA:** Second consecutive quarter of 3%+ consumption led revenue growth in the wireless business. Wireless EBIDTA at Rs. 1,173 crore, up by 2.1% as compared to Rs. 1,149 crore in previous quarter. Focus on 'Quality of Operations' continues through driving quality of customers, minutes and portfolio.
2. **RPM :** RPM stood at 44 paisa per minute, amongst the highest in the industry and stable for the last 6 consecutive quarters
3. **Consolidated EBIDTA:** RCOM EBIDTA margin at 32.4%, amongst the highest in the industry. Clear focus on profitable businesses, now delivering consistent EBIDTA margins in the industry.
4. During the quarter, RCOM redeemed FCCB of USD 500 million in the month of May, 2011, fully geared up, to repay the future debt maturities (including redemption of FCCB worth about USD one billion due in March, 2012).
5. As earlier communicated, RCOM was the first and only operator to refinance its spectrum fees through ECB from China Development Bank. RCOM is benefiting from extended Loan Maturity of 10 years, and substantial annual interest cost savings of over Rs. 500 crores. This is the first and the largest ever syndicated loan for refinancing spectrum fees.
6. **Reliance Communications introduces 3G Tablet:** RCOM has the largest, widest 'wireless broadband data' network in the country. The recently launched 3G network (13 circles) provides coverage in 333 towns having 2 Mn. subscriber as of June 30, 2011. Our nationwide High Speed Data network on CDMA provides coverage in more than 800 towns. We provide unparalleled 'wireless broadband experience in over 1,100 towns as of June, 2011.

Reliance Communications became the first 3G operator in India to enter the tablet space by unveiling its 'Reliance 3G Tab', a fully loaded Android tablet. The main features of the tablet are:

- a) The Reliance 3G tablet comes with a 7-inch capacitive touch screen with Android 2.3 OS and loaded with 512 MB RAM & a micro SD external storage. Aimed at all age groups, the light weight (389g) Reliance 3G Tablet comes with a 2.0MP rear camera and a front camera.
- b) Reliance 3G Tablet is attractively priced at Rs. 12,999 and can be used with any of the 3G voice and/or data plans available from Reliance.

- c) Other features include Mobile TV, voice calling, GPS and video recording. Reliance 3G Tablet is pre-loaded with 15 most popular applications to provide information services (browsing, navigation maps and search), communication services (email, blog, SMS, and MMS), entertainment services (music, video, and games), and social networking services (Facebook, Twitter, and Orkut) & access to thousands of applications provided through the Android Market.

About Reliance Communications

Reliance Communications Limited founded by the late Shri Dhirubhai H Ambani (1932-2002) is the flagship company of the Reliance Group. The Reliance Group currently has a net worth in excess of Rs. 89,000 crore (US\$ 19.7 billion), cash flows of Rs. 10,900 crore (US\$ 2.3 billion), net profit of Rs. 3,600 crore (US\$ 0.8 billion).

Reliance Communications is India's foremost and truly integrated telecommunications service provider. The Company, with a customer base of over 150 million including over 2.5 million individual overseas retail customers, ranks among the Top 4 Telecom companies in the world by number of customers in a single country. Reliance Communications corporate clientele includes over 35,000 Indian and multinational corporations including small and medium enterprises and over 800 global, regional and domestic carriers.

Reliance Communications has established a pan-India, next generation, integrated (wireless and wireline), convergent (voice, data and video) digital network that is capable of supporting best-of-class services spanning the entire communications value chain, covering over 24,000 towns and 600,000 villages. Reliance Communications owns and operates the world's largest next generation IP enabled connectivity infrastructure, comprising over 277,000 kilometers of fibre optic cable systems in India, USA, Europe, Middle East and the Asia Pacific region.