


KEC International Limited

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KEC International becomes a billion dollar company; Order Book increases by 42%
Consolidated Audited Results for the year ended 31st March, 2011

- Turnover at ₹ 4,474 crore (US\$ 1 billion), up by 14.5% Y-o-Y
- EBITDA margin increases by 20 basis points to 10.6%
- Net Profit at ₹ 206 crore, up by 8.4% Y-o-Y
- EPS at ₹ 8.0 per share
- The Board of Directors recommends a dividend at 60% of face value (₹ 1.2 per share)
- Order book stands at ₹ 7,800 crore, an impressive growth of 41.8% over previous year

Consolidated Unaudited Results for the quarter ended 31st March 2011

- Turnover at ₹ 1,557 crore up by 14.8% YOY
- EBITDA margin increases by 70 basis points to 10.5%
- Net Profit at ₹ 79 crore, up by 25.0% Y-o-Y

Mumbai, May 06, 2011: KEC International Ltd. (KEC), one of the leading players in the Infrastructure EPC space and a global leader in the power transmission EPC business, announced its audited results for the year FY 2010-11 and unaudited results for the quarter ended March 31, 2011.

For the financial year 2010-11, The Company reported a Turnover of ₹ 4,474 crore as against ₹ 3,907 crore in the previous year, registering a growth of 14.5%. EBITDA was ₹ 474 crore at 10.6% of turnover as against ₹ 407 crore at 10.4% of turnover in the previous year, registering an increase of 20 basis points. Net profit for the year stood at Rs. 206 crore as against ₹ 190 crore during the corresponding period last year, grown by 8.4% Y-o-Y.

For the Q4 of 2010-11, Turnover was ₹ 1,557 crore as against ₹ 1,356 crore in the corresponding quarter of the previous year, a growth of 14.8%. EBITDA was ₹ 164 crore at 10.5% of turnover as against ₹ 133 crore at 9.8% of turnover in the previous year, an increase of 70 basis points. Net profit for the fourth quarter stood at ₹ 79 crore compared with ₹ 63 crore in the corresponding quarter last year, registering a growth of 25%.

The Company's Order Book is ₹ 7,800 crore, of which around 53% comes from the International market. It has shown an impressive growth of 42% over previous year.

"We are proud to become a billion dollar company. Our order book is robust and balanced as each of the key geographies where the Company operates, contributes more than 10% to the order book. Further, our new businesses i.e. Power Systems, Cables, Railway and Water contribution in the order book have increased to 26.2%. Our wholly owned subsidiary SAE Towers continues to perform well,



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Its order book has increased from ₹ 580 crore at the time of acquisition in September 2010 to ₹ 892 crore at March 2011 end.

KEC is now well positioned to build on its strong foundation and leverage both the domestic as well as international opportunities across the Infrastructure value chain." commented **Mr. Ramesh Chandak, MD & CEO** of the Company.

About KEC International Ltd

KEC International, a billion dollar turnover Company, is world leader in power transmission EPC and a diversified global Infrastructure major. The Company has a significant presence in the areas of Power Transmission, Power Distribution, Railways, Telecom, Water and Manufacturing of Cables & Towers. The Company has made an indelible mark on the world map by powering infrastructure development in over 45 countries across South Asia, Middle East, Africa, Central Asia and Americas. The Company is the flagship company of the RPG Group.

About RPG Enterprise

RPG Enterprises, established in 1979, is one of India's fastest growing business groups with a turnover touching ₹ 17,000 cr. The group has more than sixteen companies managing diverse business interests in the areas of Power, Tyre, Infrastructure, IT, Retail, Entertainment, Carbon Black and Speciality.

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