

KEC INTERNATIONAL LTD.

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FINANCIAL PERFORMANCE FOR QUARTER & YEAR ENDED 31 MARCH 2021

Strong Revenue growth of 19% in Q4 FY21 Strong Revenue growth of 10% in FY21 Significant reduction in Interest cost by 60 bps for the year Robust Order Book + L1 of Over Rs 25,000 crore Dividend of 200%

Mumbai, May 11, 2021: KEC International Ltd., a global infrastructure EPC major and an RPG Group Company, today announced its results for the fourth quarter (Q4 FY21) and year (FY21) ended March 31, 2021.

Consolidated Financial Performance:

Q4 FY21 v/s Q4 FY20

Revenue: Rs. 4,361 crore against Rs. 3,671 crore

EBITDA: Rs. 355 crore against Rs. 371 crore

EBITDA Margin: 8.1% against 10.1%

Interest as % to Revenue: 1.4% against 1.8%

Profit Before Tax (PBT): Rs. 266 crore against Rs. 269 crore

PBT Margin: 6.1% against 7.3%

Profit After Tax (PAT): Rs. 194 crore against Rs. 193 crore

FY21 v/s FY20

Revenue: Rs. 13,114 crore against Rs. 11,965 crore

EBITDA: Rs. 1,141 crore against Rs. 1,234 crore

EBITDA Margin: 8.7% against 10.3%

Interest at % to Revenue: 2.0% against 2.6%

Profit Before Tax (PBT): Rs. 756 crore against Rs. 790 crore

PBT Margin: 5.8% against 6.6%

Profit After Tax (PAT): Rs. 553 crore against Rs. 566 crore

Dividend:

Recommended a Dividend of Rs. 4/- per equity share i.e. 200% of face value of Rs. 2/- each for FY21 – Total Outflow of Rs. 103 crore.





Mr. Vimal Kejriwal, MD & CEO, KEC International Ltd. commented, "We are pleased that we have ended the year on a good note with a growth in revenue and order intake, amidst a challenging environment. Our Non-T&D businesses namely Railways and Civil have been the primary growth drivers for the year. Despite the significant challenges, we have been able to maintain our Profit After Tax (PAT) for the quarter at the same level of the corresponding quarter. Our focus on cash flows and working capital stands unabated, which is reflected in the significant reduction in the interest cost and debt levels during the year. Our robust order book, geographical & business portfolio diversification, and asset light model is paying off well in the current environment. With an order book and L1 pipeline of over Rs. 25,000 crore, we are confident of delivering a good growth in FY22."

About KEC International Limited

KEC International is a global infrastructure Engineering, Procurement and Construction (EPC) major. It has presence in the verticals of Power Transmission and Distribution, Railways, Civil, Solar, Smart Infrastructure and Cables. The Company is currently executing infrastructure projects in over 30 countries and has a footprint in 100+ countries (includes EPC & Supply). It is the flagship Company of the RPG Group.

About RPG Enterprises

RPG Enterprises, established in 1979, is one of India's fastest growing business groups with a turnover of US\$ 4 Billion. The group has diverse business interests in the areas of Infrastructure, Tyres, Pharma, IT and Specialty as well as in emerging innovation led technology businesses.

