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FINANCIAL PERFORMANCE FOR QUARTER & YEAR ENDED 31 MARCH 2022

KEC delivers Steady Performance amidst a Challenging Environment Revenues of Rs. 4,275 crore in Q4 FY22 and Rs. 13,742 crore in FY22

Highest ever Order Intake of over Rs. 17,200 crore; Growth of 45% YoY Robust Order Book + L1 of over Rs. 28,000 crore Dividend of 200%

Mumbai, May 03, 2022: KEC International Ltd., a global infrastructure EPC major and an RPG Group Company, today announced its results for the fourth quarter (Q4 FY22) and full year (FY22) ended March 31, 2022.

Consolidated Financial Performance:

FY22 v/s FY21 (Excluding Exceptional Item*)	Q4 FY22 v/s Q4 FY21
> REVENUE: Rs. 13,742 crore against Rs. 13,114 crore > EBITDA: Rs. 904 crore against Rs. 1,141 crore > EBITDA Margin: 6.6% against 8.7% > Interest as % to Revenue: 2.3% against 2.0% > PBT: Rs. 443 crore against Rs. 756 crore > PBT Margin: 3.2% against 5.8% > PAT: Rs. 363 crore against Rs. 553 crore > PAT Margin: 2.6% against 4.2%	> REVENUE: Rs. 4,275 crore against Rs. 4,361 crore > EBITDA: Rs. 252 crore against Rs. 355 crore > EBITDA Margin: 5.9% against 8.1% > Interest as % to Revenue: 2.2% against 1.4% > PBT: Rs. 118 crore against Rs. 266 crore > PBT Margin: 2.8% against 6.1% > PAT: Rs. 112 crore against Rs. 194 crore > PAT Margin: 2.6% against 4.5%

*In Q2 FY22, there was an exceptional write-off of Rs 44 crore against a legacy arbitration case in South Africa. Considering this impact, the PBT and PAT are as below:

FY22 v/s FY21 (Including Exceptional Item*)

> PBT: Rs. 399 crore against Rs. 756 crore

> PBT Margin: 2.9% against 5.8%

> PAT: Rs. 332 crore against Rs. 553 crore

> PAT Margin: 2.4% against 4.2%

Standalone Financial Performance:

FY22 v/s FY21 (Excluding Exceptional ltems*)

Q4 FY22 v/s Q4 FY21 (Excluding Exceptional ltems*)

> REVENUE: Rs. 12,573 crore against Rs. > REVENUE: Rs. 3,878 crore against Rs. 4,101 11,852 crore > EBITDA: Rs. 1,129 crore against Rs. 1,232 > EBITDA: Rs. 282 crore against Rs. 409 crore > EBITDA Margin: 7.3% against 10.0% > EBITDA Margin: 9.0% against 10.4% > Interest as % to Revenue: 2.0% against 1.4% > Interest as % to Revenue: 2.1% against > PBT: Rs. 177 crore against Rs. 328 crore > PBT Margin: 4.6% against 8.0% > PBT: Rs. 756 crore against Rs. 897 crore > PAT: Rs. 145 crore against Rs. 230 crore > PBT Margin: 6.0% against 7.6% > PAT Margin: 3.7% against 5.6% > PAT: Rs. 565 crore against Rs. 646 crore > PAT Margin: 4.5% against 5.5%

*In Q2 FY22, there was an exceptional write-off of Rs 44 crore against a legacy arbitration case in South Africa and in Q4 FY22, there was an exceptional provision of Rs. 99 crore, primarily towards impairment of subsidiary in SAE Brazil.

Considering the impact of these exceptional items, the PBT and PAT margins are as below:

Q4 FY22 v/s Q4 FY21 (Including Exceptional Items*)
> PBT: Rs. 78 crore against Rs. 328 crore > PBT Margin: 2.0% against 8.0%
> PAT: Rs. 46 crore against Rs. 230 crore > PAT Margin: 1.2% against 5.6%

Order Intake and Order Book:

Order Intake: Highest ever Order Intake of Rs. 17,203 crore, a stellar growth of 45% against last year

Order Book: Order Book as on 31 March 2022 of Rs. 23,716 crore, a robust growth of 24% YoY; L1 of over Rs. 4,000 crore.

Dividend:

Recommended a Dividend of Rs. 4/- per equity share i.e. 200% of face value of Rs. 2/- each for FY22 - Total Outflow of Rs. 103 crore.

Mr. Vimal Kejriwal, MD & CEO, KEC International Ltd. commented, ""We have delivered a steady performance for the year. While we are pleased with the impressive growth in order intake and developments on the strategic front, we had a challenging year in terms of Revenue and Profitability, in the face of challenging global headwinds and adverse commodity prices. In line with our strategy of portfolio diversification, our Revenue share of Non-T&D businesses has increased to 50% this year vis-à-vis 42% last year. Our Railway and Civil businesses continued their growth momentum as they expanded their portfolio in new and emerging segments. Our Cables business demonstrated an exemplary performance by clocking its highest ever Revenues and Profitability. With the softening of commodity prices recently, thrust on execution, robust order book + L1 of over Rs 28,000 crore and a strong tender pipeline, we are confident of an improved performance going forward."

About KEC International Limited

KEC International is a global infrastructure Engineering, Procurement and Construction (EPC) major. It has presence in the verticals of Power Transmission and Distribution, Railways, Civil, Urban Infrastructure, Solar, Smart Infrastructure, Oil & Gas Pipelines, and Cables. The Company is currently executing infrastructure projects in 30+ countries and has a footprint in 110+ countries (includes EPC, Supply of Towers and Cables). It is the flagship Company of the RPG Group.

About RPG Enterprises

RPG Enterprises, established in 1979, is one of India's fastest growing business groups with a turnover of US\$ 4 Billion. The group has diverse business interests in the areas of Infrastructure, Tyres, Pharma, IT and Specialty as well as in emerging innovation led technology businesses

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