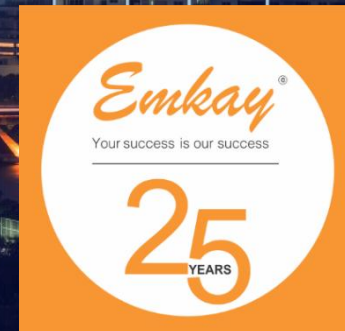


# Investor Presentation

Q1 FY21

14.08.2020



# Safe Harbor

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This presentation and the following discussion may contain “forward looking statements” by Emkay Global Financial Services Limited (EGFSL) that are not historical in nature. These forward looking statements, which may include statements relating to future results of operations, financial condition, business prospects, plans and objectives are based on the current beliefs, assumptions, expectations, estimates and projections of the management of EGFSL about the business, industry and markets in which EGFSL operates.

These statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and other factors, some of which are beyond EGFSL’s control and difficult to predict, that could cause actual results, performance or achievements to differ materially from those in the forward looking statements.

Such statements are not and should not be construed as a representation of future performance or achievements of EGFSL. In particular, such statements should not be regarded as a projection of future performance of EGFSL. It should be noted that the actual performance or achievements of EGFSL may vary significantly from such statements.

All information in this presentation has been prepared solely by the company and has not been independently verified by anyone else. This presentation is for information purposes only and does not constitute an offer or recommendation to buy or sell any securities of EGFSL.

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# Message from the Management

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# Message from the Management

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Dear Investors,

Greetings !

There has been a sharp broad based rally in the equity markets. For the quarter, Nifty is up 12%, Nifty mid-cap is up 14.5% and Nifty small-cap is up by more than 20%. Cash and futures volumes have also spiked substantially with average daily cash market volumes rising from Rs. 50,000 crore in April 2020 to Rs. 61,000 crore in June. The non institutional participation in the equity markets has also risen substantially to 62.3% of total volumes in June from 57.6% in April 2020. We continued to gain market share in DII business where our market share increased to 2.80% from 2.56% in FY 20. We continued to grow our commodities business with an increase in our average daily volumes from Rs. 11,576 lac in FY 20 to Rs.13,123 lac in Q1 FY21. Our wealth management vertical had a slower than targeted growth owing to the initial lock-downs and subsequently partial lifting of lock-downs across the country, resulting in elongated timelines for new client on-boarding.

During the quarter, client engagement over the digital media was consistent and regular when panic was at its peak. We are confident that we are laying the foundations of a strong and robust wealth management business which will deliver over time as the country goes back to normal. Our actively managed strategy 'Emkay Capital Builder' and small cap AIF 'Emkay Emerging Stars' had a steady quarter in line with the markets. Emkay L.E.A.D and Emkay's 12 - our two Smart Alpha portfolio offerings also had a steady quarter. Our engagement with National Distributors and IFAs was consistent and we believe we should see substantial inflows in various funds of Emkay in the coming months.

# Message from the Management

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We have a few PE/ IPO/ buyback/delisting and special situation debt advisory mandates on hand. Many of them should see closure over the coming quarters. To summarise, Q1 has been a much better quarter than was anticipated in the beginning of the quarter and we are optimistic that the positive momentum will continue in the coming quarters across all our business verticals.

**Best Wishes,**

**Stay Safe, Stay Healthy**



**Krishna Kumar Karwa**  
**Managing Director**



**Prakash Kacholia**  
**Managing Director**

# Consolidated Performance Highlights

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# Consolidated Performance: Key Highlights

|         | Revenues<br>(Rs. In Lac) | Profit/Loss Before Tax<br>(Rs. In Lac) | Profit/Loss After Tax<br>(Rs. In Lac) | EPS<br>(Rs.) | BVPS<br>(Rs.) |
|---------|--------------------------|--|---------------------------------------|--------------|---------------|
| Q1 FY21 | 3,285                    | 16                                     | 9                                     | 0.04         | 62.32         |
|         | ↓ 5%                     | ↑ 103%                                 | ↑ 101%                                | ↑ 101%       | ↑ 0.39%       |
| Q4 FY20 | 3,466                    | (975)                                  | (761)                                 | (3.09)       | 62.08         |
| Q1 FY21 | 3,285                    | 16                                     | 9                                     | 0.04         | 62.32         |
|         | ↓ 3.55%                  | ↑ 113%                                 | ↑ 106%                                | ↓ 107%       | ↓ 8.26%       |
| Q1 FY20 | 3,406                    | (125)                                  | (142)                                 | 0.58         | 67.93         |



# Consolidated Profit & Loss Statement

| Particulars (Rs. In Lac)                 | Cons. Q1 FY21 | Cons. Q4 FY20 | QoQ% Change   | Cons. Q1 FY20 | YoY % Change  |
|--|---------------|---------------|---------------|---------------|---------------|
| <b>Revenue</b>                           |               |               |               |               |               |
| Income from Operations                   | 3,238         | 3,434         | (6%)          | 3,378         | (4%)          |
| Other Income                             | 47            | 32            | 47%           | 28            | 68%           |
| <b>Total Revenue</b>                     | <b>3,285</b>  | <b>3,466</b>  | <b>(5%)</b>   | <b>3,406</b>  | <b>(4%)</b>   |
| <b>Expenses</b>                          |               |               |               |               |               |
| Employees Benefit Expense                | 1,891         | 2,024         | (7%)          | 1,803         | 5%            |
| Finance Costs                            | 99            | 117           | (15%)         | 156           | (37%)         |
| Depreciation & Amortisation Expense      | 182           | 209           | (13%)         | 164           | 11%           |
| Other Expenses                           | 1,097         | 2,091         | (48%)         | 1,408         | (22%)         |
| <b>Total Expenses</b>                    | <b>3,269</b>  | <b>4,441</b>  | <b>(26%)</b>  | <b>3,531</b>  | <b>(7%)</b>   |
| <b>Profit/(Loss) Before Tax</b>          | <b>16</b>     | <b>(975)</b>  | <b>(103%)</b> | <b>(125)</b>  | <b>(113%)</b> |
| Exceptional Items                        | -             | -             | -             | -             | -             |
| Tax Expense                              | (7)           | (262)         | (97%)         | 10            | (170%)        |
| <b>Profit/(Loss) After Tax</b>           | <b>23</b>     | <b>(713)</b>  | <b>(103%)</b> | <b>(134)</b>  | <b>(117%)</b> |
| Share of Profit/(Loss) of Associates     | (14)          | (48)          | (71%)         | (8)           | 75%           |
| <b>Profit/(Loss) for the Period/Year</b> | <b>9</b>      | <b>(761)</b>  | <b>(101%)</b> | <b>(142)</b>  | <b>(106%)</b> |
| <b>Other Comprehensive Income</b>        | <b>(11)</b>   | <b>(26)</b>   | <b>(58%)</b>  | <b>35</b>     | <b>(131%)</b> |
| <b>Total Comprehensive Income</b>        | <b>(2)</b>    | <b>(787)</b>  | <b>(100%)</b> | <b>(107)</b>  | <b>(98%)</b>  |

# Business Performance

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# Spectrum of Businesses

## Our Businesses

### Broking & Allied Services

### Asset Management

### Wealth Management

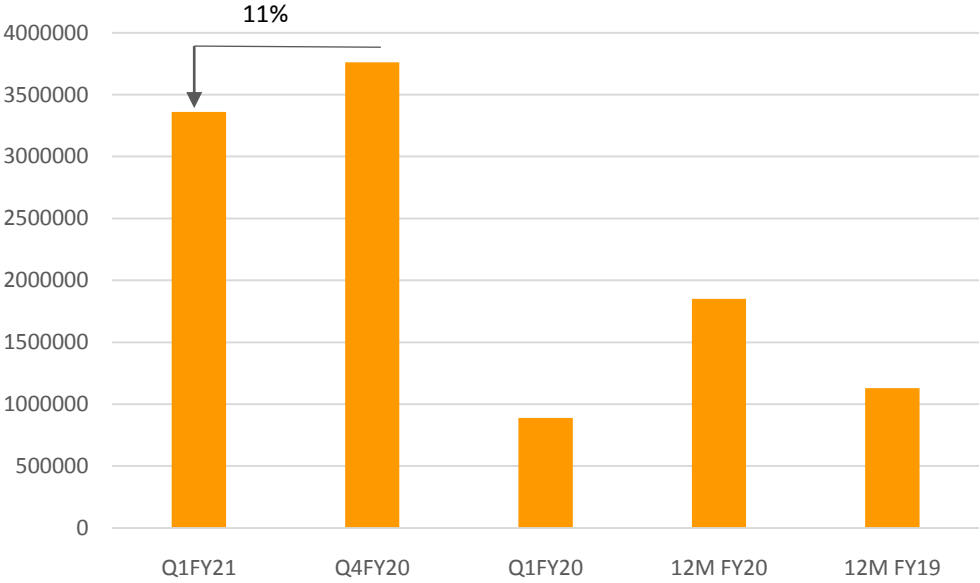
|                    |                |              |             |
|--------------------|----------------|--------------|-------------|
| Revenue in Q1 FY21 | Rs. 1,810 lacs | Rs. 123 lacs | Rs. 78 lacs |
| Revenue in Q4 FY20 | Rs. 2,236 lacs | Rs. 148 lacs | Rs. 90 lacs |
| % Revenue increase | (19.05%)       | (16.89%)     | (13.33%)    |
| Revenue in Q1 FY20 | Rs. 2,276 lacs | Rs. 137 lacs | Rs. 32 lacs |
| % Revenue increase | (20.47%)       | (10.22%)     | 143.75%     |

# Broking Business

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# Equity ADTO

Combined Equity ADTO: Cash and F&O (Rs. In Lac)



# Equity Broking

## New Initiative: Exclusive “Ideas Junction” reports that are in-depth and idea driven



**Britannia Industries**

Keep munching

India Equity Research | Consumer Goods  
May 28, 2020  
Company Update



India Equity Research | Information Technology  
June 20, 2020  
Company Update

**CMP:** ₹ 3,323 | **TP:** ₹ 3,500 (▲) | **Rating:** BUY (M) | **Upside:** 17.4 %  
as of May 28, 2020

**CMP:** ₹ 527 | **TP:** ₹ 750 (▲) | **Rating:** BUY (A) | **Upside:** 19.8 %  
as of June 20, 2020

**Change in Estimates**

|                          |          |
|--------------------------|----------|
| EPS CAGR FY20E-FY22E (%) | 0.51/1.6 |
| Target Price Change (%)  | 20       |
| Previous Price           | 12       |
| Previous Buy             | BUY      |

**EPS Estimates**

|           | FY20E | FY21E | FY22E |
|-----------|-------|-------|-------|
| EmbKay    | 51.3  | 63.7  | 81.7  |
| Consensus | 55.1  | 63.8  | 81.6  |

**Market Consensus TP (CMP)** ₹ 3,194.4  
**Stock Price** ₹ 3,323  
**Face Value (₹)** ₹ 1  
**Shares outstanding (m)** 240  
**12 Mo High (₹)** 3,888.7 (30%)  
**12 Mo Low (₹)** 780 (15%)  
**10 Day Avg Volume (m)** 8,18,190  
**10 Day Avg Turnover (₹ Cr)** 152.3

**Shareholding Pattern Mar '20**

|                   |       |
|-------------------|-------|
| Promoters         | 50.6% |
| FIIs              | 14.7% |
| MFIIs             | 13.4% |
| Public and Others | 21.3% |

**Price Performance**

|               | 1M | 3M | 6M | 12M |
|---------------|----|----|----|-----|
| EmbKay        | 4  | 12 | 7  | 15  |
| Rel. to Nifty | 3  | 33 | 37 | 42  |

**Relative price chart**



**Group areas a concern but exposure is limited and less likely to increase:** We estimate group sales to be ~160700 Cr in 2020 (annual reports) with 2019 revenues led by K20 (8% of Rs.500 cr promoter package). While this has been a key investor concern, we note BIRL management has been ~100% transparent in its disclosures. We note BIRL management has been ~100% transparent in its disclosures. We note BIRL management has been ~100% transparent in its disclosures.

**Key Sector and the recent upswing in dividend will likely attract promoters address liquidity issues.**

**Phase one sector model portfolio (EmbKay Alpha Portfolio):** [Consumer Goods & Retail \(page 1\)](#)

**Financial Snapshot (Consolidated)**

| (₹ m)             | FY19     | FY20E    | FY21E    | FY22E    | FY23E    |
|-------------------|----------|----------|----------|----------|----------|
| Revenue           | 1,15,267 | 1,15,350 | 1,20,627 | 1,26,617 | 1,32,627 |
| EBITDA            | 17,394   | 18,490   | 22,211   | 25,191   | 28,424   |
| EBITDA Margin (%) | 15.1     | 16.0     | 18.1     | 19.1     | 21.5     |
| OPAT              | 15,285   | 15,791   | 16,485   | 16,860   | 17,488   |
| EPS (₹)           | 63.7     | 65.3     | 67.9     | 69.1     | 70.8     |
| EPS (₹ adj)       | 65.1     | 66.9     | 69.3     | 70.4     | 72.1     |
| ROE (%)           | 26.1     | 25.1     | 25.1     | 25.1     | 25.1     |
| EPS (₹ adj)       | 65.1     | 66.9     | 69.3     | 70.4     | 72.1     |
| ROE (%)           | 26.1     | 25.1     | 25.1     | 25.1     | 25.1     |
| EV/EBITDA (x)     | 45.6     | 42.4     | 35.1     | 33.9     | 37.0     |
| P/BV (x)          | 10.6     | 10.4     | 11.6     | 11.8     | 12.6     |

**Analyst** Shweta Company, EmbKay Research



**Persist Systems**

Getting its mojo back

India Equity Research | Information Technology  
June 20, 2020  
Company Update



India Equity Research | Consumer Goods  
May 28, 2020  
Company Update

**CMP:** ₹ 527 | **TP:** ₹ 750 (▲) | **Rating:** BUY (A) | **Upside:** 19.8 %  
as of June 20, 2020

**CMP:** ₹ 3,323 | **TP:** ₹ 3,500 (▲) | **Rating:** BUY (M) | **Upside:** 17.4 %  
as of May 28, 2020

**Change in Estimates**

|                          |      |
|--------------------------|------|
| EPS CAGR FY20E-FY22E (%) | 5/6  |
| Target Price Change (%)  | 36   |
| Target Price (₹/share)   | 12   |
| Previous Buy             | HOLD |

**EPS Estimates**

|           | FY20E | FY21E | FY22E |
|-----------|-------|-------|-------|
| Persist   | 43.5  | 53.2  | 63.8  |
| Consensus | 43.5  | 53.2  | 63.8  |

**Market Consensus TP (CMP)** ₹ 502  
**Stock Price** ₹ 527  
**Face Value (₹)** ₹ 10  
**Shares outstanding (m)** 70  
**12 Mo High (₹)** 601 (42%)  
**12 Mo Low (₹)** 48 (15%)  
**10 Day Avg Volume (m)** 1,36,880  
**10 Day Avg Turnover (₹ Cr)** 5.9

**Shareholding Pattern Mar '20**

|                   |       |
|-------------------|-------|
| Promoters         | 31.4% |
| FIIs              | 20.5% |
| MFIIs             | 24.3% |
| Public and Others | 23.8% |

**Price Performance**

|               | 1M | 3M | 6M | 12M |
|---------------|----|----|----|-----|
| Persist       | 4  | 25 | 8  | 17  |
| Rel. to Nifty | 4  | 25 | 8  | 17  |

**Relative price chart**



**Phase one sector model portfolio (EmbKay Alpha Portfolio):** [Information Technology \(page 1\)](#)

**Financial Snapshot (Consolidated)**

| (₹ m)             | FY19     | FY20E  | FY21E  | FY22E  | FY23E  |
|-------------------|----------|--------|--------|--------|--------|
| Revenue           | 3,93,609 | 39,569 | 46,181 | 49,149 | 52,117 |
| EBITDA            | 8,895    | 4,910  | 5,918  | 6,651  | 6,852  |
| EBITDA Margin (%) | 2.3      | 12.4   | 12.8   | 13.6   | 13.1   |
| OPAT              | 3,917    | 3,403  | 3,551  | 4,360  | 5,189  |
| EPS (₹)           | 46.3     | 48.4   | 48.7   | 52.9   | 67.9   |
| EPS (₹ adj)       | 8.0      | 1.2    | 4.4    | 24.7   | 13.3   |
| ROE (%)           | 10.7     | 14.4   | 14.7   | 17.2   | 17.5   |
| EV/EBITDA (x)     | 18.2     | 14.1   | 13.5   | 12.7   | 9.2    |
| EV/EBITDA (x)     | 6.9      | 6.8    | 5.8    | 4.3    | 3.7    |
| P/BV (x)          | 2.1      | 2.6    | 1.9    | 1.7    | 2.5    |

**Analyst** Shweta Company, EmbKay Research



**Varun Beverages**

Thirst for growth...after a short COVID break

India Equity Research | Consumer Goods  
June 8, 2020  
Re-Initiating Coverage



India Equity Research | Information Technology  
June 20, 2020  
Company Update

**CMP:** ₹ 512 | **TP:** ₹ 650 (▲) | **Rating:** BUY (M) | **Upside:** 34.4 %  
as of June 8, 2020

**CMP:** ₹ 527 | **TP:** ₹ 750 (▲) | **Rating:** BUY (A) | **Upside:** 19.8 %  
as of June 20, 2020

**Change in Estimates**

|                          |    |
|--------------------------|----|
| EPS CAGR FY20E-FY22E (%) | NA |
| Target Price Change (%)  | NA |
| Target Price (₹/share)   | 12 |
| Previous Buy             | NA |

**EPS Estimates**

|           | FY20E | FY21E | FY22E |
|-----------|-------|-------|-------|
| Varun     | 13.2  | 20.5  | 28.0  |
| Consensus | 13.2  | 21.4  | 28.0  |

**Market Consensus TP (CMP)** ₹ 512  
**Stock Price** ₹ 512  
**Face Value (₹)** ₹ 10  
**Shares outstanding (m)** 260  
**12 Mo High (₹)** 572 (48%)  
**12 Mo Low (₹)** 183 (24%)  
**10 Day Avg Volume (m)** 2,85,041  
**10 Day Avg Turnover (₹ Cr)** 2.4

**Shareholding Pattern Mar '20**

|                   |       |
|-------------------|-------|
| Promoters         | 68.0% |
| FIIs              | 10.8% |
| MFIIs             | 8.3%  |
| Public and Others | 12.9% |

**Price Performance**

|               | 1M | 3M | 6M | 12M |
|---------------|----|----|----|-----|
| Varun         | 1  | 11 | 7  | 1   |
| Rel. to Nifty | 1  | 11 | 7  | 1   |

**Relative price chart**



**Phase one sector model portfolio (EmbKay Alpha Portfolio):** [Consumer Goods & Retail \(page 1\)](#)

**Financial Snapshot (Consolidated)**

| (₹ m)             | FY19   | FY20E  | FY21E  | FY22E  | FY23E    |
|-------------------|--------|--------|--------|--------|----------|
| Revenue           | 61,013 | 71,296 | 80,770 | 90,067 | 1,00,562 |
| EBITDA            | 10,859 | 10,659 | 12,097 | 13,289 | 14,528   |
| EBITDA Margin (%) | 17.8   | 14.9   | 15.1   | 15.0   | 15.0     |
| OPAT              | 2,818  | 4,003  | 3,927  | 7,038  | 9,990    |
| EPS (₹)           | 10.7   | 15.8   | 12.2   | 26.5   | 38.4     |
| EPS (₹ adj)       | 36.3   | 37.5   | 37.4   | 116.8  | 138.0    |
| ROE (%)           | 15.8   | 16.6   | 16.2   | 24.5   | 21.4     |
| EV/EBITDA (x)     | 55.2   | 37.6   | 31.8   | 25.9   | 18.3     |
| EV/EBITDA (x)     | 15.0   | 14.6   | 16.1   | 11.4   | 9.1      |
| P/BV (x)          | 8.7    | 6.5    | 6.1    | 4.5    | 3.5      |

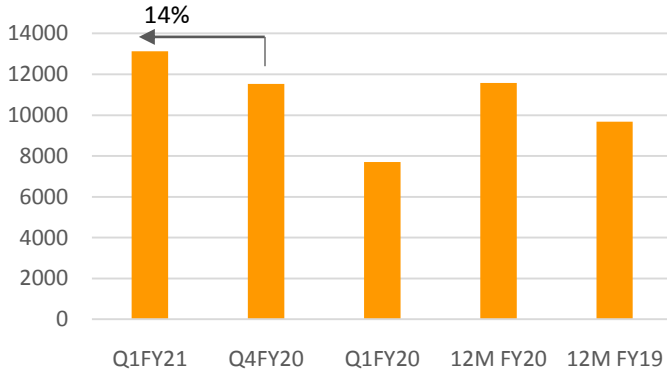
**Analyst** Shweta Company, EmbKay Research



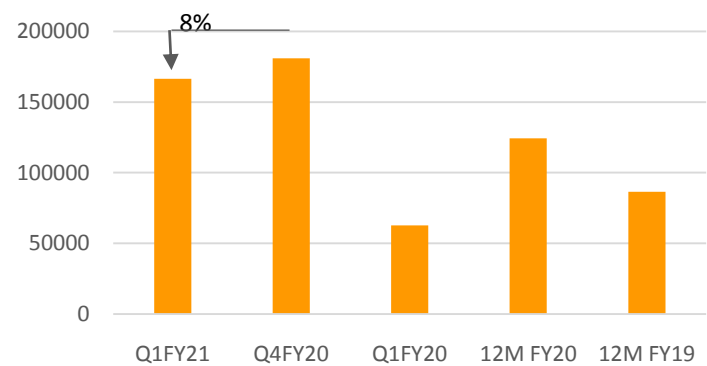
# Commodity & Currency



**Emkay Commodity ADTO (Rs. in Lac)**



**Emkay Currency ADTO (Rs. in Lac)**



# Asset Management Business

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# Asset Management – PMS & AIF

Total AUM (PMS + AIF) : Rs. 49,000+ Lac

JUNE 20



**FROM THE CEO'S DESK**



Vikas M Sachdeva  
Chief Executive Officer  
Emkay Investment Managers Ltd.

Dear Patron,

At the outset, let me start by wishing you good health and hope that you are taking care of yourself and your loved ones. Of late, the notion of 'Health is Wealth' has never been better understood or imbibed, and hopefully, will continue to make us realize what really matters in life.

Having said that, the 'Health Of Wealth' has been a cause for concern for investors globally. Systemic shifts have been caused across asset classes because of recent events, and it does become quite challenging for investors to keep track of what's happening to their investments.

At Emkay Investment Managers Ltd (EIM), it is our endeavour to keep you updated on how your investments are being managed, both from a portfolio and a macro-economic point of view. We thank you for always appreciating our quarterly newsletters, market insights and portfolio nuances enumerated by our fund managers.

Starting this month, we are launching our monthly communicate **Emkay ENLAZAR**. 'ENLAZAR' is Spanish word for a bond; a relationship which we hope to strengthen with each passing day. This communicate will carry facts on portfolio handled by our fund managers in a crisp, easy to understand format.

I look forward to your feedback and would like to connect with you over a video call at your convenience. Please do write to me at [CEO@emkayim.com](mailto:CEO@emkayim.com) and my team will be in touch with you thereafter.

Thank you once again for your continued patronage. Here's hoping for better times soon, so that we can meet in person as well!

  
AN INVESTMENT COMPANY LIMITED BY GUARANTEE



**EMKAY GEMS**



**Net Assets**

|                   |                    |
|-------------------|--------------------|
| Assets            | ₹ 17,964.00        |
| Liabilities       | ₹ 0.00             |
| <b>Net Assets</b> | <b>₹ 17,964.00</b> |

**Investment Objective:** To invest in equity securities of companies listed on the BSE and NSE with a view to generate long-term capital appreciation.


**Investment Strategy:** The fund manager will invest in equity securities of companies listed on the BSE and NSE with a view to generate long-term capital appreciation.

**Net Assets** ₹ 17,964.00

**PROFILE OF FUND MANAGER**

**Mr. Ravi Kumar**  
Mr. Ravi Kumar is a Chartered Accountant and has been working in the field of investment management for over 15 years. He has a B.Com. degree from the University of Madras and a CA qualification from the Institute of Cost Accountants of India. He has worked for several financial institutions and has a rich experience in managing various types of investment portfolios.

**EMKAY L.E.A.D**



**Net Assets**

|                   |                      |
|-------------------|----------------------|
| Assets            | ₹ 1,09,029.00        |
| Liabilities       | ₹ 0.00               |
| <b>Net Assets</b> | <b>₹ 1,09,029.00</b> |

**Investment Objective:** To invest in equity securities of companies listed on the BSE and NSE with a view to generate long-term capital appreciation.

**Investment Strategy:** The fund manager will invest in equity securities of companies listed on the BSE and NSE with a view to generate long-term capital appreciation.

**Net Assets** ₹ 1,09,029.00

**PROFILE OF FUND MANAGER**

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**EMKAY'S 12**



**Net Assets**

|                   |                      |
|-------------------|----------------------|
| Assets            | ₹ 3,42,519.00        |
| Liabilities       | ₹ 0.00               |
| <b>Net Assets</b> | <b>₹ 3,42,519.00</b> |

**Investment Objective:** To invest in equity securities of companies listed on the BSE and NSE with a view to generate long-term capital appreciation.

**Investment Strategy:** The fund manager will invest in equity securities of companies listed on the BSE and NSE with a view to generate long-term capital appreciation.

**Net Assets** ₹ 3,42,519.00

**PROFILE OF FUND MANAGER**

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**EMKAY CAPITAL BUILDER FUND**



**Net Assets**

|                   |                      |
|-------------------|----------------------|
| Assets            | ₹ 1,63,330.00        |
| Liabilities       | ₹ 0.00               |
| <b>Net Assets</b> | <b>₹ 1,63,330.00</b> |

**Investment Objective:** To invest in equity securities of companies listed on the BSE and NSE with a view to generate long-term capital appreciation.

**Investment Strategy:** The fund manager will invest in equity securities of companies listed on the BSE and NSE with a view to generate long-term capital appreciation.

**Net Assets** ₹ 1,63,330.00

**PROFILE OF FUND MANAGER**

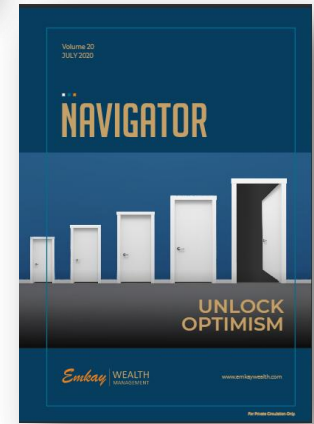
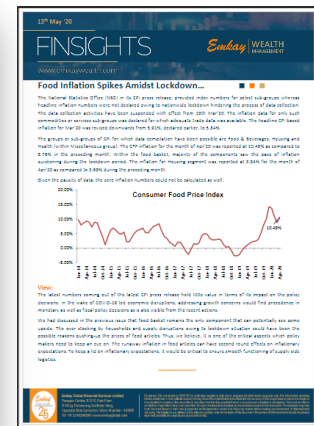
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# Wealth Management Business

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# Wealth

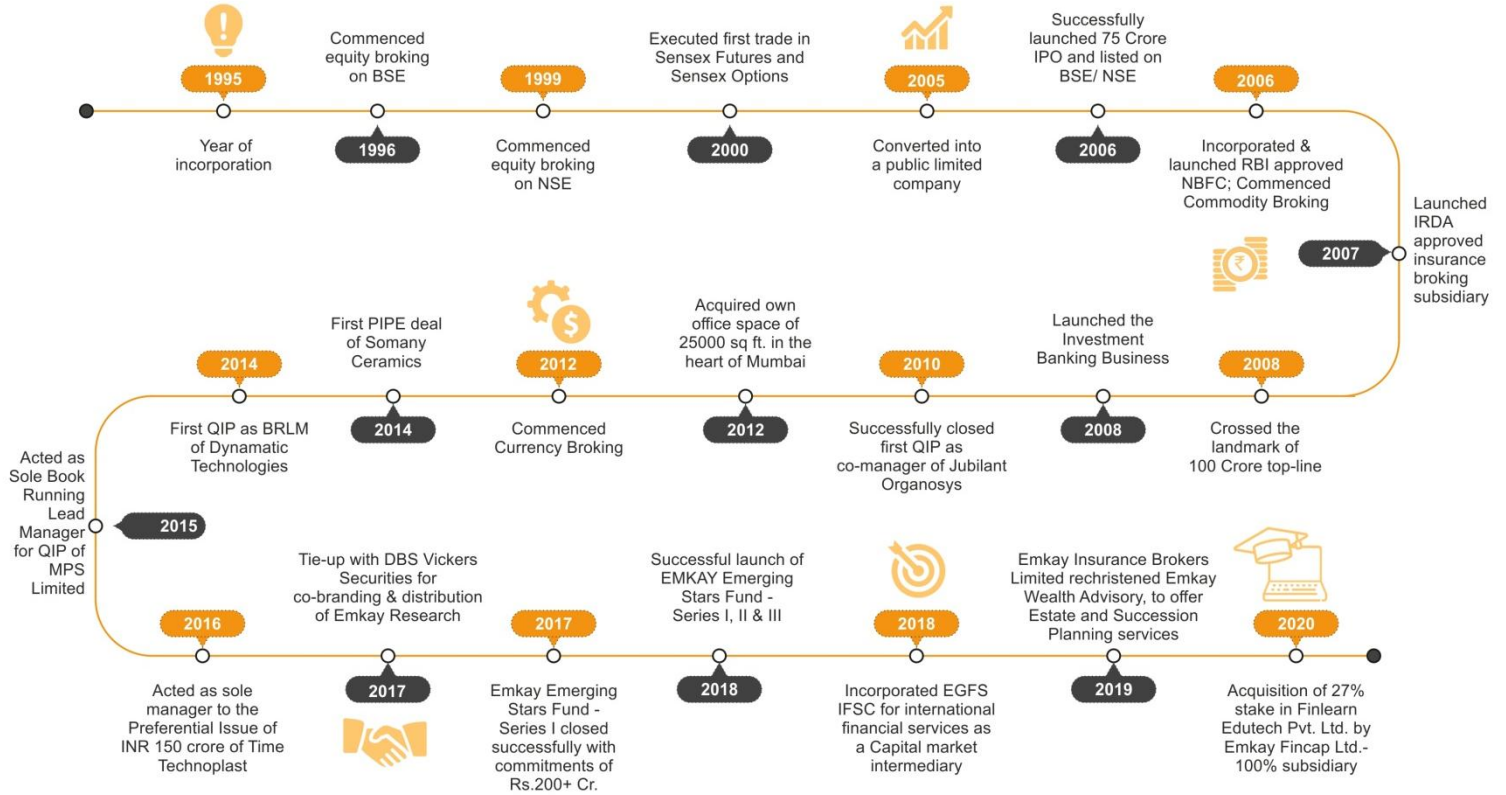
- Managing over Rs. 1,30,500 Lac under MF Advisory & Distribution
- Mutual Fund recommendations backed by a strong research team.
- Understanding financial needs of clients by considering factors like risk appetite, investment time horizon, age, tax implications, among others, before advising on mutual funds.
- Regular and stringent monitoring of portfolios.
- Monthly update on Mutual Fund holdings and portfolio reviews.
- Facility to view portfolio online on the website and intuitive mobile app
- Offices in key cities of Mumbai, New Delhi, Dehradun, Bengaluru, Chennai & Hyderabad.
- Research Reports
  - » Navigator: A monthly with a roundup on economy, markets, mutual funds, PMS, Estate & Succession Planning, et al.
  - » FinSights: Economy update
  - » Product Updates



# Corporate Overview

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# The Journey



# The Board

---

|                                    |                                |   |
|------------------------------------|--------------------------------|---|
| <b>Mr. Sushil Kumar Saboo</b>      | Chairman                       | Group Advisor (Chairman's Office) for Aditya Birla Group, one of the premier business groups of India.                          |
| <b>Mr. Krishna Kumar Karwa</b>     | Managing Director              | A rank holder member of the ICAI; Promoter & Managing Director of EGFSL; Independent Director at West Coast Paper Mills Limited |
| <b>Mr. Prakash Kacholia</b>        | Managing Director              | A member of ICAI; Promoter and Managing Director of EGFSL   |
| <b>Mr. Girindrachandra Vasudeo</b> | Independent Director           | A fellow member of the ICAI, the ICSI; an Associate member of the ICWAI; a law graduate from the University of Mumbai           |
| <b>Mr. Ravikumar Krishnamurthi</b> | Independent Director           | A solicitor in the Mumbai High Court and the Supreme Court of England; retired partner of Mulla & Mulla Craigie Blunt & Caroe   |
| <b>Dr. Satish Ugrankar</b>         | Independent Director           | M.S., D'ORTH (CPS) and F.C.P.S.(CPS), (Mumbai)  |
| <b>Mrs. Preeti Kacholia</b>        | Woman Director (Non-Executive) | Woman Director on the Board of Directors of EGFSL   |
| <b>Dr. Bharat Kumar Singh</b>      | Independent Director           | B.E (Mech), MBA (IIM-C), Ph.D (Management Studies) Mumbai University (JBIMS)  |

# Strong Infrastructure

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- Exchange connectivity from BSE, NSE, NCDEX and MCX
- State-of-the-art technology with ultralow latency 10G high speed infrastructure at NSE CoLo
- Tick by Tick, Multicast and Fast Broadcast from NSE
- Multiple trading solutions deployed to offer services like
  - » CTCL
  - » Automated Trading
  - » DMA Trading/ Electronic Execution Services
  - » Internet based Trading
  - » Mobile/ Wireless Trading
- Trading terminals:
  - » Omnesys CTCL : over 750 Terminals
  - » Omnesys Nest Trader (Web + Exe) Online Trading
  - » Omnesys Nest & Greeksoft Automated Trading Solution
  - »  $\mu$ Trade & Resolute DMA Solution
  - » EmTrade Online Solution

# Strong Infrastructure

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- International connectivity for disseminating real-time information & Integration with various FIX aggregators such as
  - » Bloomberg
  - » Fidessa
  - » Thomson Reuters (Autex)
  - » Linedata
  - » Charles River
  - » ITG
  - » Eze Castle
- Strong power redundancy to maintain 100% uptime in business
- Online chat facility with branches & business associates
- Comprehensive all exchange combined risk management software



# Recent Awards & Recognitions

## ASIAMONEY

Asiamoney Brokers Poll is the largest Asia-focused equity services provider poll.

### Team Rankings 2019

|                      |   |
|----------------------|---|
| Best Energy Team     | 2 |
| Best Media Team      | 2 |
| Best Healthcare Team | 3 |

### Individual Rankings 2019

|                              |   |
|------------------------------|---|
| Best Analysts for Energy     | 2 |
| Best Analysts for Media      | 2 |
| Best Analysts for Healthcare | 4 |

## Institutional Investor

Institutional Investor Award recognizes people and firms in the financial services industry for excellence.

- Best Sales Team: Rank 5 in India by Institutional Investor Survey, 2017
- Best Research Team: Rank 10 in India by Institutional Investor Survey, 2016



**Emkay Wealth Management** recognised as

**One of the Top 10 Wealth Management Advisors - 2020**

by CEO Insights magazine, an annual recognition for being center stage for industry leaders to portray their business acumen & insights and for high quality, secure and reliable wealth management services.



Best performing member in commodity Segment – West, for 2019, by NSE



Highest volume contributor in the Options segment for 2019, by MCX



Most Admired Service Provider in Financial Sector for 2017, by CMO Asia



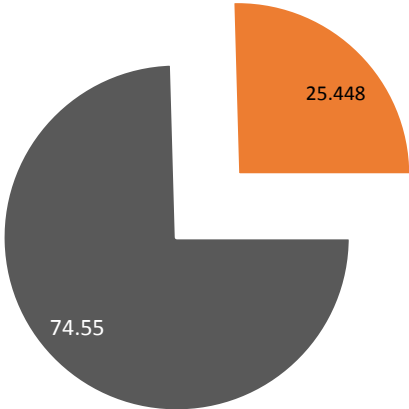
India's Most Trusted Financial Brand for 2016-17 by World Consulting & Research Corporation



Listed among the 25 fastest growing financial consultant companies in India for 2017, by the CEO Magazine

# Shareholding Summary

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Promoters & Promoter Group - 74.55%

General Public - 25.448%

Financial Institutions/ Banks - 0.0%

■ Promoters & Promoter Group   ■ General Public   ■ Financial Institutions

## **Registered Office:**

7<sup>th</sup> Floor, The Ruby, Senapati Bapat Marg, Dadar (W), Mumbai - 400028.

Tel: +91 22 6612 1212; Fax: +91 22 66121299

Website: [www.emkayglobal.com](http://www.emkayglobal.com)

Data as on 30.06.2020