#### **GMR Infrastructure Limited**

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August 28, 2020

BSE Limited Phiroze Jeejeebhoy Towers Dalal Street Mumbai – 400 001 National Stock Exchange of India Limited Exchange Plaza Plot no. C/1, G Block Bandra-Kurla Complex Bandra (E) Mumbai - 400 051

Dear Sir/ Madam,

**Sub: Investor Presentation** 

In reference to our letter dated August 27, 2020, please find enclosed herewith the investor presentation on the un-auditied financial results for the quarter ended June 30, 2020.

Please take the same on the record.

Thanking you,

Yours faithfully,

for GMR Infrastructure Limited

T. Venkat Ramana Company Secretary & Compliance Officer

Encl: As above

Registered Office: Plot No. C-31, G Block 7th Floor, Naman Centre Bandra Kurla Complex (Opp. Dena Bank) Bandra(East), Mumbai-400 051





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**Managing COVID-19 Impact** 

## **Effectively Managing COVID Impact on Airport Operations**



#### **Aligning Business Position**



Cash conservation through rescheduling of our Capex plan



Consolidation of infrastructures to adapt to the nature of traffic and reduce operating costs.

 Closed Terminal 1 & 2 and is now operating from only Terminal 3 at Delhi Airport for both international and domestic flights



Reviewed all budgets which has resulted in reducing operating expenses significantly



Ensuring maximum security & safety to our customers to restore their confidence through adoption of latest technologies and processes in sanitization and contact less travelling

#### **Response Amidst Unprecedented Pandemic**

Vande Bharat Mission  Repatriation initiative by the Ministry of Civil Aviation

Establishment of Air Bubbles

 Bilateral arrangements with US, France, UK, Canada, Germany, UAE to restart commercial passenger services; more such arrangements likely in near term

'Test on Arrival or pre-Embarkation'  Test on Arrival facility at CEBU Airport since June'20 – likely to aid traffic in India once such measure is permitted

Low risk of transmission in Aviation

- Cabin air is freshened every 2-3 minutes with a mixture of fresh air and air being filtered through HEPA filters
- Clean and hygienic conditions through periodic sanitation

### Strong recovery in traffic expected going forward

## **Technological Development to Aid Air Traffic**



### Clean/ Renewed Air on Board

- Fleet Air is constantly changed with fresh air from outside (e.g. Boeing 777). The air comes through the engine.
- Fresh air is mixed with the air inside the plane and is pumped back with right temperature into the cabin. The old air is released outside.
- New air is changed every 2-3 minutes
- Air in the cabin goes through HEPA¹ filters which can catch 99.99% of viruses, bacteria, fungi, dust, germs (e.g. Boeing 777)
- According to experts, air exchange programme in flights is superior to hospitals and office

## Rapid testing of Covid

- India and Israel are conducting trials on Rapid Testing that have the potential to detect Covid 19 in 30 seconds. It is a non-invasive technologies and include a voice test, breath analyser test, isothermal testing
- U.S.A has now authorised a 15-minute Covid test from Abbott Laboratories to be priced at USD 5
- UK government backed "The Fingerprick Tests" has passed its first major trial which provides results within 20 minutes

Seeing gradual return of confidence of people to travel, with safety being the primary factor Development of "Rapid Testing" and "Clean Air" advantage to boost Air Travel Confidence

Note: 1. High-Efficiency Particulate Air

## Resilient Operations Supported by Regulatory Impetus for Energy and Highway Business





**Energy Business** 

- ✓ Business has ensured continuity of power supply during the period of lockdown
- ✓ Asset utilization on the rise due to revival of industrial demand post lockdown
- ✓ Ministry of Coal has accepted Usance Letter of Credit as a payment mechanism.
- ✓ Ministry of Power (MoP) has now directed to DISCOMs that there is no relief given to DISCOMs on payment and they have to maintain 50% LC

## INR 900 bn liquidity injection scheme for DISCOMs to expedite recovery



Highway Business

- ✓ Substantial recovery in toll traffic
- ✓ Revenues in remaining two projects not impacted as they are annuity projects
- ✓ For Hyderabad Vijayawada, arbitration award received and as per the direction of Delhi High Court, a retired judge of Supreme Court has been appointed to quantify the claims.
- ✓ For Chennai ORR, arbitration award received, however, Government of Tamil Nadu has challenged the award in Madras High Court

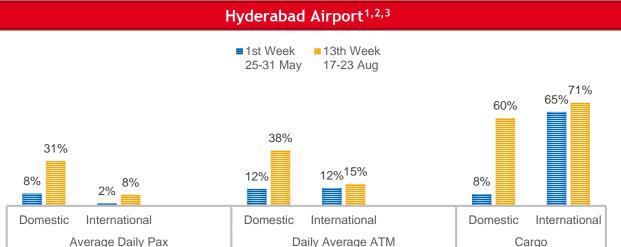
## Significant progress achieved on pending arbitration

## **Green Shoots of Recovery Visible**

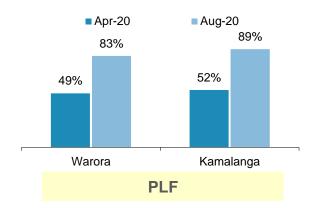








## Energy Business - PLFs recovered substantially in recent months



#### Highway Business<sup>1</sup>

- Hyderabad Vijayawada and Ambala Chandigarh expressways recorded 84% and 78% traffic as compared to pre-Covid levels in August 2020
- Revenues in remaining two projects not impacted as they are annuity projects

Note: 1. %ages of pre-Covid levels and are non-adjusted gross numbers

<sup>2.</sup> Pre-covid benchmark to average daily traffic for the entire FY20 (excluding March 2020)

<sup>3.</sup> Govt had allowed 33% capacity for the airlines till June 25, 2020 post which it has been increased to 45% Humility | Entrepreneurship | Teamwork and Relationships | Deliver the Promise | Learning and Inner Excellence | Social Responsibility | Respect for Individual







Path to Significant Value Creation through Deleveraging

**2** Vertical Demerger to create further value for shareholders

Divestment of Non-Core Businesses

## Significant Value Creation through Deleveraging



## **Strategic Partnership with Groupe ADP**

#### **Transaction**

Minority stake sale of 49% in GMR Airports Ltd (GAL)

#### **Investment Amount**

- INR 98.13 bn received
  - ✓ **Tranche I**: INR 52.5 bn received in February 2020
  - ✓ **Tranche II**: INR 45.7 bn received in July 2020
    - Including INR 10 bn primary capital @ GAL
    - Balance secondary- cash inflow at corporate level
- INR 10.60 bn, currently part of Earnouts to be received by FY24
  - ✓ subject to the achievement of certain performance related targets by GMR Airports Limited.

#### **Status**

Transaction completed

#### **Utilisation of proceeds**

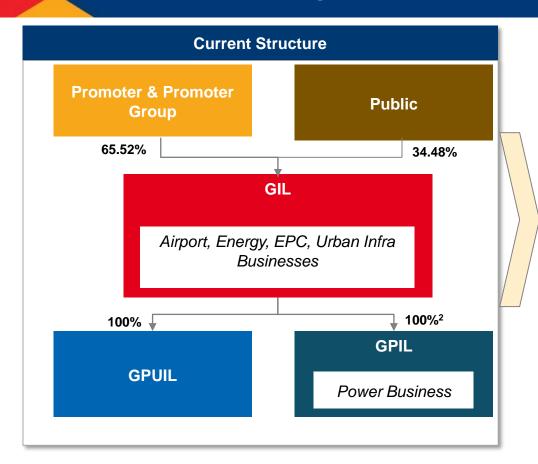
· Servicing of debt and purchase of private equity investors in GAL

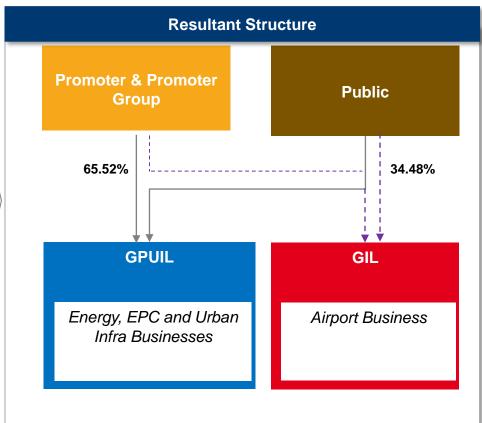


- Base Value: INR 200 bn
- Earnouts INR 10.6 bn Valuation INR 220 bn
- Earnouts INR 44.8 bn Valuation INR 265 bn
   GMR stake can go up to 59%, by achieving earn-outs

## Strategic Group Restructuring to Unlock Value<sup>1</sup> (1/2)







## **Move to Create India's only Pure-Play Listed Airports Company**

Note: 1. subject to the customary approvals from the Stock Exchanges, SEBI, NCLT. Shareholders and Creditors, etc.

- 3. Directly and indirectly
- 2. "GPIL" GMR Power Infra Limited; "GPVIL" nGMR Power and Urban Infra-Limited; GILLat GMR Infrastructure: Limited omise I Learning and Inner Excellence I Social Responsibility I Respect for Individual

## Strategic Group Restructuring to Unlock Value<sup>1</sup> (2/2)



#### **Rationale for Demerger**



Value unlocking of Airport & Non-Airport businesses



Simplification of the Corporate Holding Structure



Enable both Airport & Non-Airport businesses to chart out their respective growth plan independently



Multiple platforms to raise fund to grow respective businesses – both from private & public market



Reduction of WACC for the Airport Business

#### **Schemes of Arrangement**

- Demerger of the Non-Airport Business of GIL into GPUIL as a going concern
- Mirror shareholding of GIL in GPUIL with all existing shareholders of GIL becoming shareholder of GPUIL in same proportion.
- Issue of 1 additional share of Rs.5/- each of GPUIL for every 10 shares in GIL of Re.1/each as on the record date
- All existing shareholders of GIL to continue their same shareholding in GIL
- Amalgamation of GPIL with GIL as a step preceding demerger
- Appointed date fixed at April 1, 2021

Scheme is expected to be in the best interests of the Companies and their respective shareholders, employees and creditors

## **Plans to Divest Large Part of Non-core Assets**



#### Power Business

- Cash flow from thermal assets sufficient to service debt
- Strong prospects for divestment of thermal assets given improved performance
- Monetisation of Barge Plant SPA¹ signed, partial consideration received

# Port & Industrial Land

- Land at strategic industrial locations to benefit from manufacturing dislocation from China
- Total land—10,500 acre; significant potential to unlock large latent value

## **Highways**

- Debt to be pared from favourable judgment on significant arbitration claim
- Monetization to gain momentum post arbitration claim settlement

## Coal Mines (Indonesia)

• To re-start the process of divestment once coal prices stabiles

Double dip: Divestment of assets to lead reduction of consolidated debt; and Equity value to facilitate reduction in corporate level debt





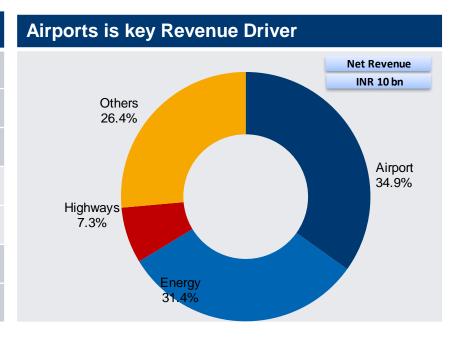
## **GIL Performance Highlights – Q1FY21**



#### **Consolidated Financial**

- Net Revenues ▼36% YoY due to unprecedented Covid pandemic
  - Airport business revenues ▼67% YoY
- EBITDA loss of INR 189 mn in Q1FY21 vs gain of INR 6 bn in Q1FY20 on lower revenue
- Net Loss after tax ~INR 8.3 bn in Q1FY21 vs INR 3.3 bn in Q1FY20

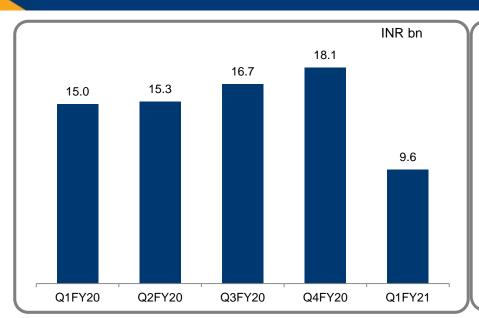
Q4FY20 operational performance					
Airports - Traffic growth (YoY) <sup>1</sup>	0	Delhi: ▼92% at 1.2 mn pax			
	0	Hyderabad: ▼95% to 0.3 mn pax			
	0	Cebu: ▼20% to 2.4 mn pax			
Energy – PLF <sup>2</sup>	0	Warora: 49% vs 88% YoY			
	0	Kamalanga: 58% vs 76% YoY			
<b>Highways -</b> Traffic growth (YoY)	0	Hyderabad-Vijaywada: ▼46%			
	0	Ambala-Chandigarh: ▼61%			

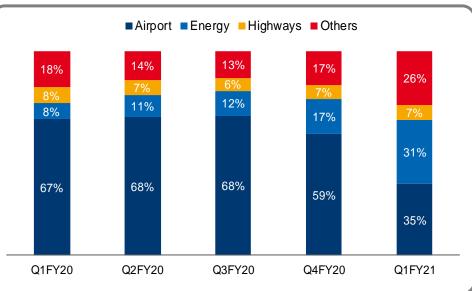


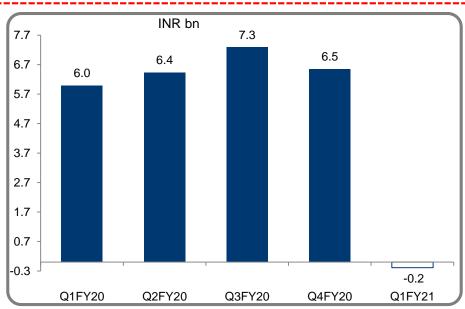
<sup>1.</sup> Covid conditions had started to impact from end Feb'2020 which impacted traffic; 2. PLF including alternate power

## **GIL Consolidated – Quarterly Trends**



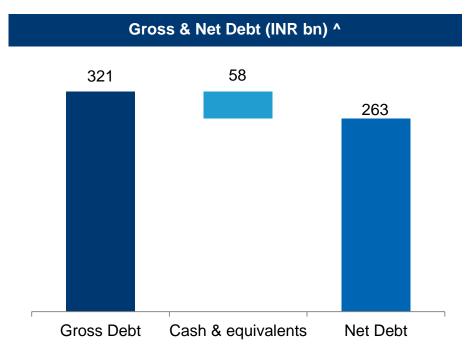






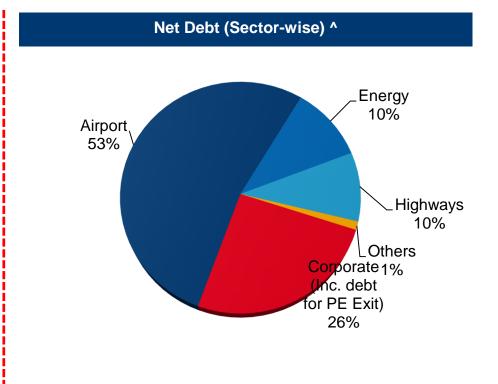
## **GIL Consolidated Debt**





- Gross debt is flat vs March 2020
- Utilization of cash primarily for expansion led to increase in Net Debt (vs March 2020)

Note: FCCB not considered in debt, ^ As on June 2020



**Note:** Certain loans part of Energy and Others segment till Mar'19 are reclassified as Corporate Debt





## **Key Developments in Q1FY21 - Airport Business**



## **Delhi Airport (DIAL)**

- Revenue growth (▼61% YoY)
  - Aero revenue (▼78% YoY) and Non-aero revenue (▼57% YoY)
  - CPD Rentals (▼60% YoY) on non-recognition of revenue from new contracts with Bharti Realty
- Aero revenue impacted by
  - Decline in traffic due to unprecedented Covid pandemic and subsequent lockdown announced by the Govt.
- Non-aero revenue impacted by lower traffic as
  - Retail incl. Duty Free (▼97% YoY)
- Operational EBITDA loss of INR 585 mn in Q1FY21 on Covid impact

#### **Hyderabad Airport (GHIAL)**

- Revenue growth (▼89% YoY)
  - Aero revenue (▼91% YoY) and Non-aero revenue (▼80% YoY)
- Aero revenue impacted by dip in traffic due to
  - Covid pandemic and subsequent country-wide lockdown
- Non-aero revenue impacted by lower traffic
  - Retail incl. Duty Free (▼97% YoY)
- Operational EBITDA loss of INR 512 mn in Q1FY21 on Covid impact

## **Key Developments in Q1FY21 - Airport Business**



## **Cebu Airport**

- Revenue ▼11% YoY and EBITDA ▼23% YoY in constant currency terms
  - Pax growth ▼20% YoY; Air traffic movement ▼12% YoY
  - Passenger service fees ▲ 10% w.e.f Nov'19
  - Operating expenses ▲ 13% YoY due to airlines collection charges on international passengers

## **Goa Airport**

- Construction & development works at Project Site at Mopa, were stopped temporarily during countrywide lockdown i.e. from 22<sup>nd</sup> March 2020 till 20<sup>th</sup> April 2020. The work resumed at site from 21<sup>st</sup> April 2020 with adherence to the guidelines issued by Govt. of India and Govt. Of Goa.
- Design & Planning work in progress
- Rehabilitation and resettlement works completed & handed over the houses to Project Affected Families
- Earth works and substructures works for passenger terminal building and ATC are in progress

## **Envisaged Clear Growth Plans in Airport Business**



## Signed concession agreement for development & operation of Bhogapuram Airport

- Project involves design, build, finance, construction, development, O&M of Greenfield International Airport
- Concession period of 40 years, extendable by additional 20 years

## Original Proponent Status (OPS) for developing the Ninoy Aquino International Airport

 Manila International Airport Authority – the project implementing agency has granted the GMR Megawide Consortium, the Original Proponent Status (OPS) for developing the Ninoy Aquino International Airport

## **Evident growth opportunities**

- Government of India has cleared six projects for bidding i.e. Bhubaneswar, Indore, Varanasi, Amritsar, Raipur and Trichy. For Chennai 2nd Airport, RFP consultants has been released.
- Internationally opportunities are also on the rise especially in South East Asia

## **GMR** to be the Key Beneficiaries of Opportunities in the Space

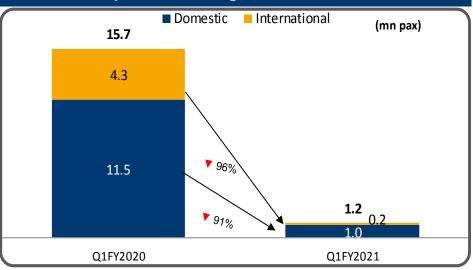
## Airports Business (Q1FY21) - Operational & Financial Highlights



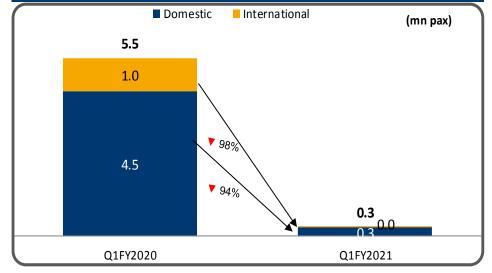
(figures in INR mn)

Particulars	Airport Business (Consolidated)		Delhi <i>l</i> (Stand	Airport alone)	Hyderabad Airport (Standalone)		
	Q1FY2020	Q1FY2021	Q1FY2020	Q1FY2021	Q1FY2020	Q1FY2021	
Gross Revenues	14,597	4,944	9,278	3,482	3,813	443	
Net Revenues	10,039	3,337	4,882	1,904	3,651	414	
EBITDA ^	5,834	-836	2,553	-585	2,592	-512	
PAT	1,380	-5,022	126	-2,404	1,829	-1,224	

#### **Delhi Airport – Passenger Traffic declined 92%**



## **Hyderabad Airport – Passenger Traffic declined 95%**

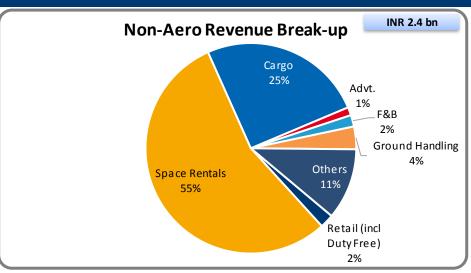


<sup>^</sup> Adjusted for revenue share on other income

## **Delhi Airport - Non-Aero Revenues (Q1FY21)**

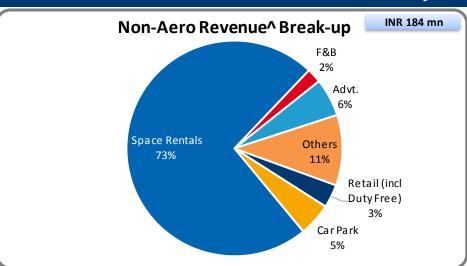






- Non-aero revenues ▼57% to INR 2.4bn
- Retail revenues ▼97% YoY to INR 51mn
  - Duty Free SPP down to INR 334 in Q1FY21 from INR 835 in Q1FY20
- Cargo revenues ▼8% YoY to INR 608mn
  - Cargo vol. ▼65% YoY to 0.084 mn tons
- Advertisement revenues ▼92% to INR 30mn
  - Site occupancy rate down to 44% in Q1FY21 vs 69% in Q1FY20

#### **Hyderabad Airport**



- Non-aero revenues ▼80% to INR 184mn
- Retail revenues ▼97% to INR 6mn
  - Duty Free SPP improved to INR 483 in Q1FY21 from INR 394 in Q1FY20
- Car-Park revenue ▼95% to INR 9mn
- Advertisement : Revenues ▼90% to INR 10mn
  - Occupancy at 3% in Q1FY21 vs 51% in Q!FY20

## **Cebu Airport - Operational & Financial Highlights**

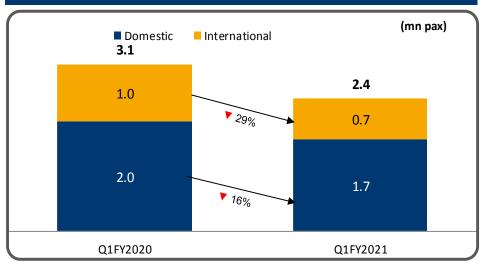


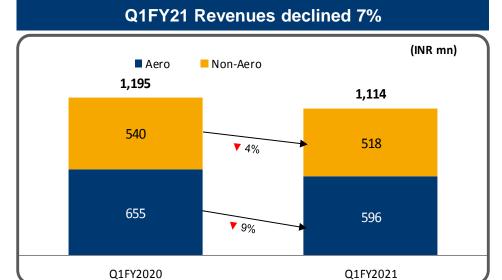
(figures in INR mn)

INR mn	Constant	Currency	Reported		
	Q1FY2020	Q1FY2021	Q1FY2020	Q1FY2021	
Gross Revenues	1,195	1,068	1,195	1,114	
EBITDA	798	618	798	645	
PAT	142	-97	142	-102	

- Pax growth ▼20% YoY; Air traffic movement ▼12% YoY
- Passenger service fees ▲ 10% w.e.f Nov'19
- Operating expenses ▲ 13% YoY due to airlines collection charges on international passengers

#### **Q1FY21 Passenger Traffic declined 21%**



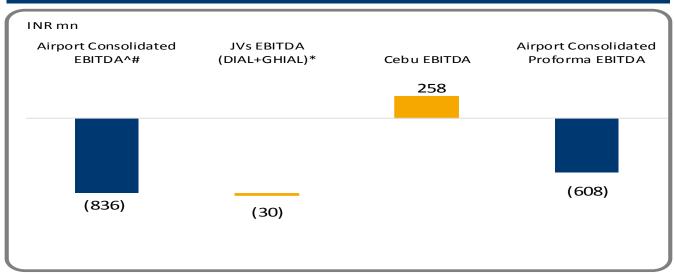


Note: Financials are at 100% level

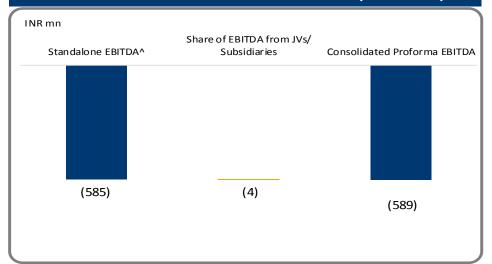
## Significant Contribution of JVs and Subsidiaries



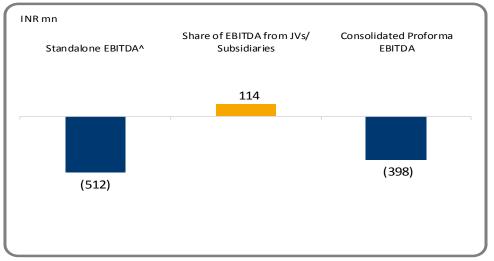




#### **DIAL – Q1FY21 Consolidated EBITDA (Proforma)**



#### **GHIAL – Q1FY21 Consolidated EBITDA (Proforma)**



<sup>^</sup> Adjusted for revenue share on other income; # also include airport subsidiaries; \* also includes share of JVs EBITDA where GAL has direct ownership



## **Energy Business**

## **Key Developments in Q1FY21 - Energy**



### **Warora Power Project**

- Revenue normalised for arrears ▼23% YoY
  - PLF including alternate power at 48.7% from 87.5% YoY
  - Arrears of INR 30 mn accounted in Q1FY20
- EBITDA normalized for arrears ▲ 19% YoY aided by lower coal cost
- Cash profit of INR 711 mn vs. INR 382 mn in Q1FY20

## **Kamalanga Power Project**

- Revenue normalized for arrears ▼25% YoY
  - PLF including alternate power at 58% vs. 76% YoY
  - Arrears of INR 40 Mn accounted in Q1FY21
- EBITDA normalized for arrears ▼21% YoY
- Cash profit of INR 369 mn vs. INR 436 mn in Q1FY20

## **GMR Energy Ltd (GEL) - Operational & Financial Highlights**



(figures in INR mn)

Particulars		solidated orma	Warora		Kamalanga		Solar	
	Q1FY2020	Q1FY2021	Q1FY2020	Q1FY2021	Q1FY2020	Q1FY2021	Q1FY2020	Q1FY2021
Revenue	10,363	7,872	4,729	3,575	5,543	4,202	160	150
EBITDA	3,096	3,063	1,386	1,649	1,706	1,383	140	140
Interest	3,011	2,917	1,039	950	1,391	1,397	60	50
PAT	(940)	(670)	26	305	(333)	(410)	20	50
PLF %			87%	49%	76%	58%	19%	18%

• Net Debt (excluding Bajoli Holi Project under construction): INR 81 bn

#### **Coal Assets - PT GEMS**



(figures in INR mn)

Particulars	Golden Energy Mines				
Particulars	Q1FY2020	Q1FY2021			
Sales Vol. (mn tons)	7.4	8.9			
Revenues	18,980	23,136			
ЕВПОА	2,532	3,769			
PAT	1,539	2,473			

- Production ▲ 26% YoY to 8.4 mn tons in Q1FY21
- Sales volumes 

  21% YoY in Q1FY21
- Realisation ▼ 2% YoY to USD 35.5/ton in Q1FY21 from USD 36.4/ton
- Reduced Per ton Costs by 6% YoY to USD30/ton in Q1FY21
- EBITDA per ton ▲ USD 1/ton YoY to USD6/ ton in Q1FY21 mainly due to higher sales volume and lower cost





## **Key Developments in Q1FY21 – T&UI**



## **Highway Business**

- Hyderabad Vijayawada and Ambala Chandigarh expressways have reached 84% and 78% traffic as compared to pre-Covid levels in August 2020.
- Successfully handed back Tambaram & Tuni Project to NHAI after expiry of Concession Period

#### **DFCC Business**

- Construction work has resumed from 20th April, 2020 and is picking up pace
- Pursuing impact of Covid 19 with the client
- ~59% of package 201 and ~66% of package 2020 completed

#### Krishnagiri SIR (KSIR) and Kakinada SEZ (KSEZ)

- Infrastructure not much affected due to Covid-19 in KSIR.
- In KSEZ, company has continued its efforts for various government approvals and technical studies. Demand for industrial parks expected to resume to pre-Covid levels

## **Highway Business Assets Performance**

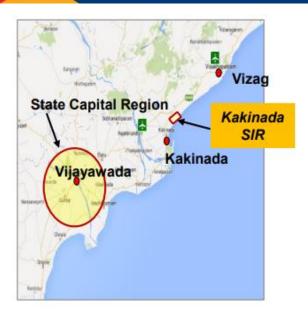


(figures in INR mn)

Particulars	Hyderabad-Vijaywada		Ambala - Chandigarh		GPEL		Chennai ORR	
	Q1FY2020	Q1FY2021	Q1FY2020	Q1FY2021	Q1FY2020	Q1FY2021	Q1FY2020	Q1FY2021
Revenue	501	256	147	64	149	143	257	233
EBITDA	426	190	103	19	95	87	190	179
Interest	673	680	121	128	128	124	197	198
PAT	(381)	(572)	(118)	(156)	31	36	(6)	(17)
Traffic (mn PCU)	9.6	5.2	4.4	1.7	-	-	-	-

## **Urban Infrastructure – Special Investment Regions**







#### Kakinada SIR (Andhra Pradesh): ~10,400 Acres

- Port-based SIR, located in the Krishna-Godavari basin, to include an all weather multi-purpose deepwater port, a logistics park, a petrochemicals cluster and an eco-industrial park
- Land of ~4,650 acres notified as SEZs; Utility / environment approvals in place
- APTRANSCO accorded administrative approval for construction of 400/220/132/33 kV Substation
- Monetization of Land Large Clients under discussion:
  - Govt of AP signed MoUs with Haldia Petrochemicals Ltd to set up a refinery cum petrochem project in 2,500 acres and with HPCL-GAIL consortium for Petrochem complex in 2000 acres land
  - A large Chinese Stainless Steel Manufacturer for 500 acres and an Australian Lithium Refinery for 100 acres
- Development of a greenfield commercial port at a location ~30km north from Kakinada
  - o Proposed to be developed as an all-weather, deep draft, multi-cargo port
  - Consent for establishment for port received on 12<sup>th</sup> June 2019
  - Initial capacity of 16 MnT to be spread over ~1,950 acres
- MoU signed with APGDCL for supply of gas at KSEZ project doorstep

#### Krishnagiri SIR (Tamil Nadu): ~2,500 Acres

- <u>Development philosophy</u> Leverage locational advantage to create cluster in Aerospace, automobile, logistics, engineering and electronics sectors
- Setting up an Special Investment region in JV with TIDCO
  - o Infra development in 275 acres in progress with all approvals in place.
- SIPCOT to acquire ~500 acre for their Industrial park
  - Initiated the acquisition of ~335 acres
- Leased 20 acre to M/s Toyota Boshuku for their manufacturing unit





## **Thank You**

For further information, please visit

Website: www.gmrgroup.in or

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#### **Annexures**

#### **Annexures**



Particulars	No.
Checklist of Companies: Ind AS Consolidation and Change in Accounting Policy	А
Profitability Statement (Consolidated)	В
Financial Performance	
Airport Sector (Consolidated)	С
<ul> <li>Delhi Airport (Standalone)</li> </ul>	D
Hyderabad Airport (Standalone)	E
Energy Sector (Consolidated)	F
Warora (Standalone)	G
Kamalanga (Standalone)	Н
PT GEMS (Indonesian Coal Mine)	I
Highways Sector (Consolidated)	J

#### **Annexure A: Checklist of Companies - Ind AS Consolidation**



Segment	Companies	
	Delhi Airport	Yes
	Hyderabad Airport	Yes
	Mactan – Cebu Airport	No
Airports	Goa Airport	Yes
	DIAL JVs (excl Car Park JV)	No
	GHIAL JVs (excl Advertisement JV)	Yes
	GMR Airports Ltd	Yes
	GMR Energy Ltd (Standalone)	
Energy	Projects under GMR Energy Ltd - Warora, Kamalanga, Vemagiri, Solar, Hydro projects	No
	Indonesian Coal Mines	
	Rajahmundry	
Highwova	GMR Highways Ltd	Yes
Highways	All road projects	Yes

Note: Profit/(Loss) from companies not consolidated is included in Profit/(Loss) of JVs / Associates

# **Annexure B : Profitability Statement (Consolidated)**



			INR mn
	Q1FY2020	Q4FY2020	Q1FY2021
Gross Revenue	19,921	23,487	11,341
Less: Revenue Share	4,872	5,357	1,775
Net Revenue	15,049	18,131	9,566
Total Expenditure	9,061	11,585	9,755
EBITDA	5,988	6,545	(189)
EBITDA margin	40%	36%	-2%
Other Income	2,138	2,056	904
Interest & Finance Charges	8,123	10,474	7,810
Depreciation	2,605	2,974	2,631
PBT before exceptional items	(2,602)	(4,847)	(9,727)
Exceptional Income/(Expense)	-	(6,809)	-
PBT	(2,602)	(11,656)	(9,727)
Tax	561	(1,704)	(1,511)
Profit after Tax (PAT)	(3,164)	(9,952)	(8,216)
Add: Share in Profit / (Loss) of JVs / Associates	(185)	(1,320)	(122)
PAT from Continuing Operations	(3,349)	(11,272)	(8,338)
Add: Profit / (Loss) from Discontinued Operations	(13)	3	(0)
Add: Other Comprehensive Income (OCI)	1,948	(1,651)	1,639
Total Comprehensive Income	(1,413)	(12,919)	(6,700)
Less: Minority Interest (MI)	1,786	(640)	(2,105)
Total Comprehensive Income (post MI)	(3,199)	(12,279)	(4,595)

## **Annexure C : Airport Business (Consolidated)**



			INR mn
	Q1FY2020	Q4FY2020	Q1FY2021
Aero Revenue	4,695	6,103	746
Non Aero Revenue	8,445	6,512	3,617
CPD Rentals	1,457	3,210	580
Gross Revenue	14,597	15,825	4,944
Less: Revenue Share	4,558	5,040	1,607
Net Revenue	10,039	10,785	3,337
Operating Expenditure	4,723	5,428	4,288
EBITDA	5,316	5,357	(951)
EBITDA margin	53%	50%	-29%
Other Income	1,622	1,764	534
Interest & Finance Charges	3,216	3,881	3,586
Depreciation	2,223	2,279	2,383
Exceptional Income/(Expense)	-	-	-
PBT	1,499	962	(6,386)
Tax	491	619	(1,534)
Profit after Tax (PAT)	1,008	343	(4,852)
Less: Minority Interest			
Add: Share in Profit / (Loss) of JVs / Associates	372	206	(170)
PAT (After share in JVs/Associates)	1,380	549	(5,022)

## **Annexure D : Delhi Airport (Standalone)**



			INR mn
Particulars	Q1FY2020	Q4FY2020	Q1FY2021
Aero Revenue	2,365	2,073	518
Non Aero Revenue	5,523	5,153	2,401
CPD Rentals	1,390	3,178	562
Gross Revenue	9,278	10,405	3,482
Less: Revenue Share	4,396	4,894	1,578
Net Revenue	4,882	5,511	1,904
Operating Expenditure	2,838	2,689	2,592
EBITDA	2,044	2,822	(687)
EBITDA margin	42%	51%	-36%
Other Income	1,515	566	222
Interest & Finance Charges	1,614	1,747	1,673
Depreciation	1,546	1,568	1,570
Exceptional Income/(Expense) *	-	-	-
PBT	400	73	(3,708)
Tax	274	(23)	(1,304)
Profit after Tax (PAT)	126	96	(2,404)
Other Comprehensive Income (OCI)	1,142	(907)	711
Total Income (Including OCI)	1,268	(811)	(1,693)
Operational EBITDA (Adjusted for			
Reported EBITDA	2,044	2,822	(687)
Revenue share on Other Income (@45.99%)	271	262	102
SEIS Income	238	(3)	1
Operational EBITDA	2,553	3,081	(585)

## **Annexure E : Hyderabad Airport (Standalone)**



			INR mn
	Q1FY2020	Q4FY2020	Q1FY2021
	Ind AS	Ind AS	Ind AS
Aero Revenue	2,898	2,452	259
Non Aero Revenue	915	958	184
Gross Revenue	3,813	3,410	443
Less: Revenue Share	162	147	29
Net Revenue	3,651	3,264	414
Operating Expenditure	1,068	1,350	939
EBITDA	2,583	1,913	(525)
EBITDA margin	71%	59%	-127%
Other Income	273	289	337
Interest & Finance Charges	524	794	579
Depreciation	414	457	465
Exceptional Income/(Expense)	-		
РВТ	1,917	952	(1,232)
Tax	88	245	(8)
Profit after Tax (PAT)	1,829	707	(1,224)
Other Comprehensive Income (OCI)	1,172	51	(104)
Total Income (Including OCI)	3,001	758	(1,328)
Operational EBITDA (Adjusted for			
Reported EBITDA	2,583	1,913	(525)
Revenue share on Other Income (@4%)	9	10	13
Operational EBITDA	2,592	1,924	(512)

## **Annexure F : Energy Business (Consolidated)**



			INR mn
	Q1FY2020	Q4FY2020	Q1FY2021
Gross Revenue	1,163	3,103	3,006
Operating Expenditure	1,283	2,963	3,056
EBITDA	(120)	139	(50)
EBITDA margin	-10%	4%	-2%
Other Income	217	(139)	215
Interest & Fin Charges	1,161	811	756
Depreciation	9	10	9
Exceptional Income/(Expense)	(0)	(6,809)	-
PBT	(1,072)	(7,630)	(600)
Taxes	55	(22)	3
Profit after Tax (PAT)	(1,127)	(7,608)	(602)
Less: Minority Interest		-	
Add: Share in Profit / (Loss) of JVs / Associates	(634)	(1,611)	24
PAT (After share in JVs/Associates)	(1,761)	(9,218)	(579)

## **Annexure G: Warora (Standalone) Power Plant**



	INR mn		
Particulars	Q1FY2020	Q4FY2020	Q1FY2021
Total Revenue	4,729	4,642	3,575
Fuel - Consumption	2,746	2,360	1,440
Other Expenses	598	691	487
EBITDA	1,386	1,591	1,649
EBITDA margin	29%	34%	46%
Other Income	35	17	12
Interest & Finance Charges	1,039	1,003	950
Depreciation	300	305	302
Exceptional Income/(Expense)	-	-	-
PBT	82	299	409
Taxes	56	71	104
PAT	26	228	305

Note: Financials are at 100% level

## **Annexure H : Kamalanga (Standalone) Power Plant**



	INR mn		
Particulars	Q1FY2020	Q4FY2020	Q1FY2021
Total Revenue	5,543	6,154	4,202
Fuel - Consumption	2,792	2,786	2,082
Other Expenses	1,045	976	737
EBITDA	1 <i>,</i> 706	2,392	1,383
EBITDA margin	31%	39%	33%
Other Income	122	67	384
Interest & Finance Charges	1,391	1,413	1,397
Depreciation	768	778	779
Exceptional Income/(Expense)	-	-	
PBT	(332)	269	(410)
Taxes	0	(0)	(0)
PAT	(333)	269	-410

Note: Financials are at 100% level

## **Annexure I : PT GEMS (Indonesian Coal Mine)**



		I	INR mn		
Particulars	Q1FY2020	Q4FY2020	Q1FY2021		
Production (mn tons)	6.7	10.1	8.4		
Sales Volumes (mn tons)	7.4	10.2	8.9		
Gross Revenue	18,980	24,466	23,136		
Total Expenditure	16,449	22,374	19,367		
EBITDA	2,532	2,092	3,769		
EBITDA margin	13%	9%	16%		
Interest & Finance Charges (net)	128	(218)	110		
Depreciation	171	220	276		
PBT	2,233	2,090	3,383		
Taxes	694	695	910		
PAT	1,539	1,395	2,473		

Note: Financials are at 100% level; GMR owns 30% stake

## **Annexure J : Highway Business (Consolidated)**



			INR mn
	Q1FY2020	Q4FY2020	Q1FY2021
Gross Revenue	1,510	1,552	864
Less: Revenue Share	314	317	168
Net Revenue	1,196	1,235	696
Operating Expenses	253	600	206
EBITDA	943	635	490
EBITDA margin	79%	51%	70%
Other Income	135	53	31
Interest & Finance Charges	1,076	1,013	999
Depreciation	239	363	142
PBT	(236)	(687)	(620)
Taxes	38	1	15
Profit after Tax (PAT)	(273)	(689)	(635)