

SEC/2023/146 18<sup>th</sup> July, 2023

| BSE Limited                        | National Stock Exchange of India Limited |
|------------------------------------|--|
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|                                    | Mumbai – 400 051                         |
|                                    |  |
| BSE Scrip Code: 532756             | NSE Scrip Code: CIEINDIA                 |

Dear Sir / Madam,

#### Subject: Investor Presentation – Q2 CY 2023 Results

Please find enclosed herewith Investor Presentation in respect of Q2 CY 2023 results.

Kindly acknowledge receipt of the same.

Thanking you,

Yours faithfully,
For CIE Automotive India Limited

Pankaj Goyal Company Secretary and Compliance Officer Membership No: A 29614 Encl: As above

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# Q2 & HI CY2023 RESULTS

**INVESTOR UPDATE** 

July 2023

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# 1. OVERVIEW



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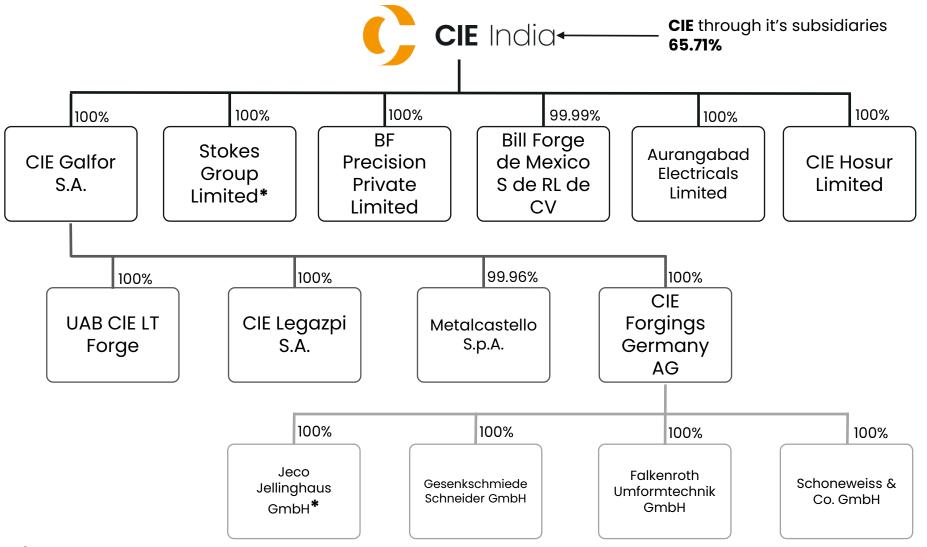
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## **CIE INDIA OVERVIEW**

LEGAL STRUCTURE



\* - Dormant Companies

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## 2.1 Q2 CY2023 RESULTS

## **CAIL INDIA**

#### Q2 CY2023 RESULTS

|                  | FINANCIAL UPDA    | ATE          |                       | MARKET UPDATE   |   |                                  |
|------------------|-------------------|--------------|-----------------------|---|---|----------------------------------|
| ₹ million        | APR-JUN 2023      | APR-JUN 2022 | JAN-MAR 2023          |   | APR-JUN 2023 v/s<br>APR-JUN 2022                            | APR-JUN 2023 v/s<br>JAN-MAR 2023 |
| Sales            | 13,442 <b>+5%</b> | 12,794       | 94 13,541 <6T 2.7%    |   | -8.3%   |                                  |
| EBITDA           | 2,256 <b>+18%</b> | 1,911        | I,911 2,267 MHCV 6.3% |   | -3.1%   |                                  |
| % EBITDA / Sales | 16.8%             | 14.9%        | 16.7%                 | Tractors  | -9.8%   | 0.6%                             |
| EBIT             | 1,723 <b>+21%</b> | 1,419        | 1,718                 | 2 Wheelers  | 1.3%  | 12.1%                            |
| % EBIT / Sales   | 12.8%             | 11.1%        | 12.7%                 | Source: <6T and MH<br>Wheelers from SIAM                              | ICV is from IHS Global, Trc<br>1                            | ictors from TMA and Two          |
| EBT              | 1,659 <b>+14%</b> | 1,457        | 1,639                 | <6T Vehicles represented here are as per International Classification |   |                                  |
| % EBT / Sales    | 12.3%             | 11.4%        | 12.1%                 |   | nger Vehicles, Utility Vehic<br>es as per Indian Classifico | 0                                |

(\*) EBITDA: Net Operating Income + Depreciation , EBIT: Net Operating Income.

- Sales deceleration in line with the market but maintaining excellent margins
- All businesses in India performing well with positive expectations
- 2W market still down
- All verticals ready to grow in second half of the year according to market expectations

## **CAIL EUROPE**

#### Q2 CY2023 RESULTS

|                  | FINANCIAL UPDAT   | E            |              | MARKET UPDATE      |                                  |                                  |
|------------------|-------------------|--------------|--------------|--------------------|----------------------------------|----------------------------------|
| ₹ million        | APR-JUN 2023      | APR-JUN 2022 | JAN-MAR 2023 |                    | APR-JUN 2023 v/s<br>APR-JUN 2022 | APR-JUN 2023 v/s<br>JAN-MAR 2023 |
| Sales            | 8,558 <b>+6%</b>  | 8,094        | 9,666        | <6T                | 14.6%                            | -2.4%                            |
| EBITDA           | 1,644 <b>+32%</b> | 1,242        | 1,699        | Source: IHS Global |                                  |                                  |
| % EBITDA / Sales | 19.2%             | 15.3%        | 17.6%        |                    |                                  |                                  |
| EBIT             | 1,344 <b>+36%</b> | 986          | 1,423        |                    |                                  |                                  |
| % EBIT / Sales   | 15.7%             | 12.2%        | 14.7%        |                    |                                  |                                  |
| EBT              | 1,184 <b>+23%</b> | 962          | 1,265        |                    |                                  |                                  |
| % EBT / Sales    | 13.8%             | 11.9%        | 13.1%        |                    |                                  |                                  |

EBITDA: Net Operating Income + Depreciation , EBIT: Net Operating Income. (\*) Figures excluding CFG – interrupted operation.

- Sales slowdown mainly in Metalcastello due to US market negative evolution
- Q2 margin improvement due to big stock generation for summer period (One time effect that will have reverse impact in Q3). The Q1 operational margins are being maintained

## **CAIL CONSOLIDATED**

### Q2 CY2023 RESULTS

| CIE India |
|-----------|
|-----------|

| ⊼ astition       |              |      |              |              |  |  |
|------------------|--------------|------|--------------|--------------|--|--|
| ₹ million        | APR-JUN 2023 |      | APR-JUN 2022 | JAN-MAR 2023 |  |  |
| Sales            | 22,000       | +5%  | 20,888       | 23,206       |  |  |
| EBITDA           | 3,900        | +24% | 3,155        | 3,966        |  |  |
| % EBITDA / Sales | 17.7%        |      | 15.1%        | 17.1%        |  |  |
| EBIT             | 3,067        | +27% | 2,408        | 3,141        |  |  |
| % EBIT / Sales   | 13.9%        |      | 11.5%        | 13.5%        |  |  |
| EBT              | 2,843        | +18% | 2,420        | 2,904        |  |  |
| % EBT / Sales    | 12.9%        |      | 11.6%        | 12.5%        |  |  |

EBITDA: Net Operating Income + Depreciation , EBIT: Net Operating Income (\*) Figures excluding CFG – interrupted operation.

- Overall positive performance, keeping Q1 margins
- Highest margin ever in CAIL history, aligning results with CIE ratios
- Good expectation for our Indian business and stability for European region



## **2.2 HI CY2023 RESULTS**

## **CAIL INDIA**

#### H1 CY2023 RESULTS

| FINANCIAL | UPDATE |
|-----------|--------|
|-----------|--------|

| ₹ million        | JAN-JUN 2023 |      | JAN-JUN 2022 |
|------------------|--------------|------|--------------|
| Sales            | 26,983       | +9%  | 24,815       |
| EBITDA           | 4,523        | +21% | 3,726        |
| % EBITDA / Sales | 16.8%        |      | 15.0%        |
| EBIT             | 3,441        | +25% | 2,761        |
| % EBIT / Sales   | 12.8%        |      | 11.1%        |
| EBT              | 3,298        | +19% | 2,779        |
| % EBT / Sales    | 12.2%        |      | 11.2%        |
| PAT              | 2,421        | +17% | 2,078        |
| % PAT / Sales    | 9.0%         |      | 8.4%         |

MARKET UPDATE

|            | JAN-JUN 2023 v/s JAN-JUN 2022 |
|------------|-------------------------------|
| <6T        | 6.5%                          |
| MHCV       | -0.2%                         |
| Tractors   | 8.0%                          |
| 2 Wheelers | -0.8%                         |

Source: <6T and MHCV is from IHS Global, Tractors from TMA and Two Wheelers from SIAM

<6T Vehicles represented here are as per International Classification and include Passenger Vehicles, Utility Vehicles, Vans and Light Commercial Vehicles as per Indian Classification

EBITDA: Net Operating Income + Depreciation, EBIT: Net Operating Income. (\*) Figures excluding CFG – interrupted operation.

- All businesses in India performing well with positive expectations
- Strong margin improvement thanks to internal improvement actions
- 2W market still down

## **CAIL EUROPE**

#### H1 CY2023 RESULTS

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|                  | FINANCIAL UPE | DATE  |              |                    | MARKET UPDATE                   |
|------------------|---------------|-------|--------------|--------------------|---------------------------------|
| ₹ million        | JAN-JUN 2023  |       | JAN-JUN 2022 |                    | JAN -JUN 2023 v/s JAN -JUN 2022 |
| Sales            | 18,224        | +17%  | 15,627       | <6T                | 16.5%                           |
| EBITDA           | 3,342         | +43%  | 2,341        | Source: IHS Global |                                 |
| % EBITDA / Sales | 18.3%         |       | 15.0%        |                    |                                 |
| EBIT             | 2,767         | +50%  | 1,842        |                    |                                 |
| % EBIT / Sales   | 15.2%         |       | 11.8%        |                    |                                 |
| EBT              | 2,449         | +36%  | 1,799        |                    |                                 |
| % EBT / Sales    | 13.4%         |       | 11.5%        |                    |                                 |
| PAT              | 3,387         | +138% | 1,425        |                    |                                 |
| % PAT / Sales    | 18.6%         |       | 9.1%         |                    |                                 |

EBITDA: Net Operating Income + Depreciation , EBIT: Net Operating Income. (\*) Figures excluding CFG – interrupted operation.

- Strong Q1 sales but weaker Q2
- Margins positively affected mainly by energy price reduction and Stock generation for Q3. Normalised EBITDA at about 17%

## **CAIL CONSOLIDATED**

#### H1 CY2023 RESULTS

| CIE India |
|-----------|
|-----------|

|      |       |       | _  |
|------|-------|-------|----|
| FINA | NCIAL | UPDAT | F. |

| ₹ million        | JAN -JUN 2023 |      | JAN -JUN 2022 |
|------------------|---------------|------|---------------|
| Sales            | 45,207        | +12% | 40,442        |
| EBITDA           | 7,866         | +30% | 6,067         |
| % EBITDA / Sales | 17.4%         |      | 15.0%         |
| EBIT             | 6,208         | +35% | 4,603         |
| % EBIT / Sales   | 13.7%         |      | 11.4%         |
| EBT              | 5,748         | +26% | 4,579         |
| % EBT / Sales    | 12.7%         |      | 11.3%         |
| PAT              | 5,808         | +66% | 3,503         |
| % PAT on Sales   | 12.8%         |      | 8.7%          |

EBITDA: Net Operating Income + Depreciation , EBIT: Net Operating Income (\*) Figures excluding CFG – interrupted operation.

• Overall strong performance both in terms of growth and margin, delivering a double digit EBT on continuous operations



## **2.3 BALANCE SHEET, CASHFLOW AND OTHER DETAILS**

## **CONSOLIDATED BALANCE SHEET**



#### AS ON 30 JUN 2023

| ₹ million                    | 30 JUN 2023 | 31 DEC 2022 |
|------------------------------|-------------|-------------|
| Fixed assets                 | 58,217      | 56,890      |
| Net Working Capital          | (947)       | (2,764)     |
| Nett Assets held for Sale    | 1,490       | 2,608       |
| TOTAL NET ASSETS             | 58,760      | 56,824      |
| Equity                       | 56,037      | 50,988      |
| Net Financial Debt           | (1,617)     | 1,444       |
| Others (net)                 | 4,339       | 4,393       |
| TOTAL EQUITY AND LIABILITIES | 58,760      | 56,824      |
| Non-Recourse Factoring       | 6,216       | 5,917       |

• (\*) Net Financial Debt = Debt with banks and other financial institutions – Cash and equivalents.

| RATIO                       | 30 JUN 2023 | 31 DEC 2022 |
|-----------------------------|-------------|-------------|
| NFD / EBITDA                | -0.10       | 0.11        |
| NFD / EQUITY                | -0.03       | 0.03        |
| RONA(1)                     | 21.7%       | 17.9%       |
| ROE                         | 20.7%       | -2.7%       |
| ROE of Continued Operations | 15.5%       | 15.3%       |

• (1) RONA = "Return on Net Assets": EBIT / Net Assets (Fixed Assets + Net Working capital + Goodwill)

## **CONSOLIDATED CASH FLOW AND NFD**



#### AS ON 30 JUN 2023

| ₹million                  | 30 JUN 2023 |
|---------------------------|-------------|
| EBITDA                    | 7,866       |
| Financial                 | (506)       |
| Maintenance CAPEX         | (773)       |
| Tax Payment               | (1,056)     |
| OPERATING CASH FLOW       | 5,530       |
| % EBITDA                  | 70%         |
| Growing CAPEX             | (1,687)     |
| Working Capital Variation | (1,816)     |
| Cash received from CFG    | 2,578       |
| Dividend Distribution     | (948)       |
| Others                    | (597)       |
| FINANCIAL CASH FLOW       | 3,060       |
| BEGINNNING NFD            | 1,444       |
| ENDING NFD                | (1,617)     |

- Strong operative cash flow in both regions
- NWC negative variation due to the natural growth of the company and year end NWC optimization actions
- Growing capex concentrated mainly in India and Mexico to continue business organic growth strategy
- 948 mio of dividend distribution
- CFG holding excess of cash sent to Galfor through intercompany loan.

## **OTHER DETAILS**



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#### OTHER OPERATING REVENUE, OTHER INCOME AND EXCHANGE RATES

|                         | For Q2 CY2 | 023    |              | For H1 CY202 | 23     |              |
|-------------------------|------------|--------|--------------|--------------|--------|--------------|
| ₹ million               | INDIA      | EUROPE | CONSOLIDATED | INDIA        | EUROPE | CONSOLIDATED |
| OTHER OPERATING REVENUE | 906        | 297    | 1,203        | 1,814        | 585    | 2,399        |
| OTHER INCOME            | 127        | 68     | 195          | 218          | 137    | 355          |

#### **EXCHANGE RATES**

| PERIOD                | ₹ / € |
|-----------------------|-------|
| Average for Q2 CY2023 | 89.50 |
| Average for H1 CY2023 | 88.84 |
| As on 30 JUN' 2023    | 89.21 |



## **3. MARKET UPDATE**

### **INDIA MARKET: KEY SEGMENTS UPDATE – QUARTERLY**



MARKET PRODUCTION NUMBERS

|            | ▼<6T Vehicle  | S**  | <ul> <li>MHCV</li> </ul> |      | ▼ Tract | ors  | 🔻 Two Whe | eelers |
|------------|---------------|------|--------------------------|------|---------|------|-----------|--------|
| PERIOD     | Million Units | Δ%   | Units                    | Δ%   | Units   | Δ%   | Units     | Δ%     |
| H1 CY 2023 | 2.66          | 6.5  | 206,758                  | -0.2 | 516,493 | 8.0  | 9,267,763 | -0.8   |
| Q2 CY 2023 | 1.27          | 2.7  | 101,739                  | 6.3  | 259,038 | -9.8 | 4,898,442 | 1.3    |
| Q1 CY 2023 | 1.39          | 10.2 | 105,019                  | -5.7 | 257,455 | 34.7 | 4,369,321 | -3.0   |

Source: <6T and MHCV is from IHS Global, Tractors from TMA and Two Wheelers from SIAM

\* Δ % - means comparison of Quarter volumes of this calendar year with that of the same quarter of the previous calendar year. E.g. Q2 CY23 Volume is compared to Q2 CY22 volume, respectively.

\*\* - <6T Vehicles represented here are as per International Classification and include Passenger Vehicles, Utility Vehicles, Vans and Light Commercial Vehicles as per Indian Classification

## **MARKET OUTLOOK**

#### INDIA



#### • Passenger Vehicles

- Light Vehicles (less than 6 Tons European Classification)
  - Short Term: IHS forecasts production growth at a 7.2% between CY2022-CY 2023

Long term: IHS forecasts production growth at a CAGR of 3.5% over a period of 2022-2027

• MHCVs:

Short Term: IHS\* forecasts production growth at 7.3% between CY2022-CY 2023 Long term: IHS\* forecasts production growth at a CAGR of 7.7% over a period of 2022-2027

• Tractors:

"CRISIL Research expects domestic tractor industry to decline by 2-4% in fiscal 2024"...".. domestic tractor sales to expand at 3-5% compound annual growth rate (CAGR) during FY2023 to FY2028" ... CRISIL Research report

• Two Wheelers:

"CRISIL Research expects domestic tractor industry to rise by approx 9-11% in fiscal 2024"...".. domestic tractor sales to expand at 9-11% compound annual growth rate (CAGR) during FY2023 to FY2028" ... CRISIL Research report

### EUROPE MARKET: KEY SEGMENTS UPDATE – QUARTERLY



#### MARKET PRODUCTION NUMBERS

#### <6T Vehicles

| PERIOD     | Million Units | Δ%   |
|------------|---------------|------|
| H1 CY 2023 | 8.9           | 16.5 |
| Q2 CY 2023 | 4.41          | 14.6 |
| Q1 CY 2023 | 4.52          | 18.4 |

Source: IHS Global

Δ% - means comparison of Quarter volumes of this calendar year with that of the same quarter of the previous calendar year. E.g. Q2 CY23 Volume is compared to Q2 CY22 volume, respectively.

### **MARKET OUTLOOK**

EUROPE



## • EU – Light Vehicles:

- IHS Global has forecasted that the Light Vehicle production will increase in CY23 by 10.2% as compared to CY22
- and will grow at CAGR of 2.0% between CY22 to CY27.



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# 4. SEBI Results

## **CAIL STANDALAONE - STATEMENT OF PROFIT & LOSS**



|     |                               |                                     | Standalone    |                |               |               |               |                   |
|-----|-------------------------------|-------------------------------------|---------------|----------------|---------------|---------------|---------------|-------------------|
|     |                               |                                     | Quarter Ended |                |               | Half Yea      | r Ended       | Year Ended        |
|     | P                             | articulars                          | 30 June, 2023 | 31 March, 2023 | 30 June, 2022 | 30 June, 2023 | 30 June, 2022 | 31 December, 2022 |
|     |                               |                                     | Unaudited     | Unaudited      | Unaudited     | Unaudited     | Unaudited     | Audited           |
| I   | Revenue from operations       |                                     | 11,018.13     | 11,423.77      | 10,859.92     | 22,441.90     | 20,784.82     | 43,978.23         |
|     | Other Income (Refer note      | 4)                                  | 133.41        | 1,066.87       | 94.18         | 1,200.28      | 1,031.75      | 1,206.34          |
| 111 | Total Income (I+II)           | -                                   | 11,151.54     | 12,490.64      | 10,954.10     | 23,642.18     | 21,816.57     | 45,184.57         |
| IV  | Expenses                      |                                     |               |                |               |               |               |                   |
| a)  | ) Cost of materials consume   | d                                   | 5,728.26      | 6,073.13       | 6,104.76      | 11,801.39     | 11,393.80     | 24,711.03         |
| b)  | ) Changes in inventories of f | finished goods and work-in-progress | 64.00         | 136.26         | 9.37          | 200.26        | 158.54        | (258.55)          |
| ()  | ) Employee benefit expense    |                                     | 1,045.64      | 1,065.05       | 968.65        | 2,110.69      | 1,930.09      | 3,966.02          |
| d)  | ) Finance costs               |                                     | 25.78         | 16.13          | 20.37         | 41.91         | 55.42         | 134.57            |
| e)  | ) Depreciation and amortisa   | tion expenses                       | 327.57        | 336.86         | 324.77        | 664.43        | 634.31        | 1,332.05          |
| f)  | Other expenses                |                                     | 2,404.96      | 2,397.44       | 2,235.40      | 4,802.40      | 4,377.96      | 9,343.87          |
|     | Total Expenses (IV)           | -                                   | 9,596.21      | 10,024.87      | 9,663.32      | 19,621.08     | 18,550.12     | 39,228.99         |
| v   | Profit before exceptional     | items and tax (III-IV)              | 1,555.33      | 2,465.77       | 1,290.78      | 4,021.10      | 3,266.45      | 5,955.58          |
| VI  | Exceptional Items (Refer n    | ote 3)                              |               |                |               | -             | -             | (378.73)          |
| VII | Profit before tax (V-VI)      |                                     | 1,555.33      | 2,465.77       | 1,290.78      | 4,021.10      | 3,266.45      | 6,334.31          |

CIE India

Rs. in Million

## CAIL STANDALAONE - STATEMENT OF PROFIT & LOSS (CONT'D)

Rs. in Million

|      |     |   | Standalone    |                |               |               |               |                       |
|------|-----|---|---------------|----------------|---------------|---------------|---------------|-----------------------|
|      |     |   |               | Quarter Ended  |               | Half Yea      | ar Ended      | Year Ended            |
|      |     | Particulars   | 30 June, 2023 | 31 March, 2023 | 30 June, 2022 | 30 June, 2023 | 30 June, 2022 | 31 December, 2022     |
|      |     |   | Unaudited     | Unaudited      | Unaudited     | Unaudited     | Unaudited     | Audited               |
| VII  |     | Profit before tax (V-VI)  | 1,555.33      | 2,465.77       | 1,290.78      | 4,021.10      | 3,266.45      | 6,334.31              |
| VIII |     | Tax expense   |               |                |               |               |               |                       |
|      | 1)  | Current tax   | 452.72        | 336.06         | 320.53        | 788.78        | 580.42        | 1,290.85              |
|      | 2)  | Deferred tax  | (69.20)       | 54.00          | (0.04)        | (15.20)       | 28.83         | (77.44)               |
|      |     | Total tax expense (VIII)  | 383.52        | 390.06         | 320.49        | 773.58        | 609.25        | 1,213.41              |
| IX   |     | Profit after tax (VII-VIII)   | 1,171.81      | 2,075.71       | 970.29        | 3,247.52      | 2,657.20      | 5,120.90              |
| x    |     | Other Comprehensive income/(loss)                                     |               |                |               |               |               |                       |
|      | i)  | Items that will not be reclassified to profit or loss                 | 1.00          | 1.00           | (1.00)        | 2.00          | (1.00)        | 10.64                 |
|      | ii) | Income tax relating to items that will not be reclassified to         |               |                |               |               |               |                       |
|      |     | profit or loss  | (0.25)        | (0.25)         | 0.25          | (0.50)        | 0.25          | (3.00)                |
|      |     | Total Other Comprehensive income/(loss)                               | 0.75          | 0.75           | (0.75)        | 1.50          | (0.75)        | 7.64                  |
| хі   |     | Total comprehensive income for the period (IX+X)                      | 1,172.56      | 2,076.46       | 969.54        | 3,249.02      | 2,656.45      | 5,128.54              |
|      |     | Paid-up equity share capital (face value INR 10 each)<br>Other Equity | 3,793.62      | 3,793.62       | 3,791.34      | 3,793.62      | 3,791.34      | 3,793.18<br>40,918.30 |
|      |     | Earnings per equity share face value INR 10 each                      |               |                |               |               |               |                       |
|      | 1)  | Basic EPS   | 3.09          | 5.47           | 2.56          | 8.56          | 7.01          | 13.50                 |
|      | 2)  | Diluted EPS   | 3.09          | 5.47           | 2.56          | 8.56          | 7.01          | 13.50                 |
|      |     | *(Not annualised)   | *             | *              | *             | *             | *             |                       |

## CAIL STANDALONE BALANCE SHEET as on 30 JUN 2023

Standalone Balance sheet as at 30 June, 2023

Rs. in Million

|   |           |   | Stand         | Standalone        |  |  |  |
|---|-----------|---|---------------|-------------------|--|--|--|
|   |           | Particulars                               | 30 June, 2023 | 31 December, 2022 |  |  |  |
|   |           |   | Unaudited     | Audited           |  |  |  |
| T | ASSETS    |   |               |                   |  |  |  |
| · | I NON-CUP | RRENT ASSETS                              |               |                   |  |  |  |
|   | (a)       | Property, Plant and Equipment             | 11,554.78     | 11,457.03         |  |  |  |
|   | (b)       | Capital Work-in-Progress                  | 814.70        | 415.54            |  |  |  |
|   | (C )      | Right-of-use assets                       | 882.26        | 924.60            |  |  |  |
|   | (d)       | Goodwill                                  | 10,167.05     | 10,167.05         |  |  |  |
|   | (e)       | Other Intangible Assets                   | 21.12         | 23.10             |  |  |  |
|   | (f)       | Financial Assets                          |               |                   |  |  |  |
|   |           | i) Investments                            | 17,452.18     | 17,348.29         |  |  |  |
|   |           | ii) Other Financial Assets                | 162.92        | 170.51            |  |  |  |
|   | (g)       | Income Tax Assets (net)                   | 305.22        | 375.86            |  |  |  |
|   | (h)       | Other Non-Current Assets                  | 495.00        | 396.68            |  |  |  |
|   | TOTAL N   | ION-CURRENT ASSETS                        | 41,855.23     | 41,278.66         |  |  |  |
|   | 2 CURREN  | T ASSETS                                  |               |                   |  |  |  |
|   | (a)       | Inventories                               | 4,573.21      | 5,030.08          |  |  |  |
|   | (b)       | Financial Assets                          |               |                   |  |  |  |
|   |           | (i) Investments                           | 3,024.97      | 5,330.09          |  |  |  |
|   |           | (ii) Trade Receivables                    | 8,109.87      | 5,736.73          |  |  |  |
|   |           | (iii) Cash and Cash Equivalents           | 618.87        | 371.54            |  |  |  |
|   |           | (iv) Bank Balances other than (iii) above | 124.10        | 120.56            |  |  |  |
|   |           | (v) Loans                                 | 1,093.44      | 206.98            |  |  |  |
|   | (c)       | Other Current Assets                      | 429.02        | 348.60            |  |  |  |
|   | TOTAL C   | CURRENT ASSETS                            | 17,973.48     | 17,144.58         |  |  |  |
|   | TOTAL A   | ASSETS                                    | 59,828.71     | 58,423.24         |  |  |  |

## CAIL STANDALONE BALANCE SHEET as on 30 JUN 2023 – CONT'D

|  | Mil |  |
|--|-----|--|
|  |     |  |
|  |     |  |

|   |          |   | Stand         | alone             |
|---|----------|---|---------------|-------------------|
|   |          | Particulars   | 30 June, 2023 | 31 December, 2022 |
|   |          |   | Unaudited     | Audited           |
|   |          |   |               |                   |
| Ш | -        | AND LIABILITIES                                       |               |                   |
|   | EQUITY   |   | 2 702 (2      | 2 702 40          |
|   | (a)      | Equity Share Capital                                  | 3,793.62      | 3,793.18          |
|   | (b)      | Other Equity  | 43,218.52     | 40,918.30         |
|   |          |   | 47,012.14     | 44,711.48         |
|   | LIABILIT |   |               |                   |
| 2 |          | RRENT LIABILITIES                                     |               |                   |
|   | (a)      | Financial Liabilities                                 |               |                   |
|   |          | i) Lease Liabilities                                  | 303.89        | 340.51            |
|   | (b)      | Provisions  | 662.01        | 655.65            |
|   | (c)      | Deferred Tax Liabilities (net)                        | 2,798.13      | 2,813.33          |
|   |          |   | 3,764.03      | 3,809.49          |
| 3 |          |   |               |                   |
|   | (a)      | Financial Liabilities                                 |               |                   |
|   |          | (i) Borrowings  | 717.68        | 1,232.44          |
|   |          | (ii) Lease Liabilities                                | 133.15        | 133.00            |
|   |          | (iii) Trade Payables                                  |               |                   |
|   |          | Total outstanding dues of Micro enterprises and Small |               |                   |
|   |          | enterprises; and                                      | 311.92        | 268.62            |
|   |          | Total outstanding dues of creditors other than micro  |               |                   |
|   |          | enterprises and small enterprises                     | 5,660.20      | 6,195.14          |
|   |          | (iv) Other Financial Liabilities                      | 106.72        | 111.28            |
|   | (b)      | Other Current Liabilities                             | 1,391.29      | 1,277.97          |
|   | (c)      | Provisions  | 477.62        | 511.50            |
|   | (d)      | Current Tax Liabilities (net)                         | 253.96        | 172.32            |
|   |          |   | 9,052.54      | 9,902.27          |
|   | TOTAL I  | EQUITY AND LIABILITIES                                | 59,828.71     | 58,423.24         |

## **CAIL STANDALONE – CASH FLOW**

|   | Particulars  | 30 June, 2023 | 30 June, 2022 |
|---|--|---------------|---------------|
|   |  | Unaudited     | Unaudited     |
| I | Cash flows from operating activities   |               |               |
|   | Profit before tax  | 4,021.10      | 3,266.45      |
|   | Adjustments for:   |               |               |
|   | Finance costs  | 41.91         | 55.42         |
|   | Interest income  | (58.18)       | (38.34)       |
|   | Net Gain on sale of investment and change in fair value of investments held at FVTPL | (68.90)       | (13.57)       |
|   | Dividend Income  | (988.49)      | (909.95)      |
|   | Allowances for trade receivables   | (9.50)        | 3.49          |
|   | Net (Gain)/Loss on disposal of Property, Plant and Equipment                         | (9.90)        | 2.56          |
|   | Depreciation and amortisation expense  | 664.43        | 634.31        |
|   | Provision for slow moving inventory  | -             | 5.61          |
|   | Unrealised foreign exchange gain   | -             | (13.66)       |
|   | Share based payments   | 8.16          | 6.10          |
|   |  | 3,600.63      | 2,998.42      |
|   | Change in operating assets and liabilities:  |               |               |
|   | Increase in trade and other receivables  | (2,363.64)    | (3,940.71)    |
|   | Decrease/(increase) in inventories   | 456.87        | (45.42)       |
|   | (Increase)/decrease in other assets  | (106.90)      | 405.32        |
|   | (Decrease)/increase trade payables   | (491.64)      | 296.16        |
|   | (Decrease)/increase in provisions  | (29.52)       | 21.38         |
|   | (Decrease)/increase in other liabilities   | (39.69)       | 250.76        |
|   | Cash used in operating activities  | (2,574.52)    | (3,012.51)    |
|   | Income taxes paid (net)  | (637.39)      | (587.77)      |
|   | Net cash from/(used in) operating activities   | 388.72        | (601.86)      |

## CAIL STANDALONE – CASH FLOW (CONT'D)



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|     | Particulars   | 30 June, 2023 | 30 June, 2022 |  |
|-----|---|---------------|---------------|--|
|     |   | Unaudited     | Unaudited     |  |
| Ш   | Cash flows from investing activities                          |               |               |  |
|     | Purchase of Property, Plant and Equipment                     | (1,177.90)    | (1,141.08)    |  |
|     | Proceeds from sale of Property, Plant and Equipment           | 26.90         | -             |  |
|     | Sale of current investments (net)                             | 2,374.02      | 3,907.57      |  |
|     | Investment in Subsidiary                                      |               | (1,230.00)    |  |
|     | Deposits placed (net)   | (3.54)        | (117.99)      |  |
|     | Dividend Received   | 988.40        | 909.95        |  |
|     | Investment in Associate                                       | (50.80)       | (9.79)        |  |
|     | Loan repaid by/ (given) to subsidiaries (net)                 | (886.46)      | 170.62        |  |
|     | Interest received   | 5.13          | 38.34         |  |
|     | Net cash generated from investing activities                  | 1,275.75      | 2,527.62      |  |
| III | Cash flows from financing activities                          |               |               |  |
|     | Proceeds from issue of equity instruments of the Company      | 6.70          | 8.82          |  |
|     | Dividend Paid   | (830.70)      | (947.90)      |  |
|     | Net repayment of borrowings                                   | (514.76)      | (635.19)      |  |
|     | Principal elements of lease payments                          | (36.47)       | (42.62)       |  |
|     | Interest on lease liabilities                                 | (18.81)       | -             |  |
|     | Interest paid   | (23.10)       | (55.42)       |  |
|     | Net cash used in financing activities                         | (1,417.14)    | (1,672.31)    |  |
| IV  | Net increase in cash and cash equivalents                     | 247.33        | 253.45        |  |
|     | Cash and cash equivalents at the beginning of the year        | 371.54        | 354.97        |  |
|     | Effects of exchange rate changes on cash and cash equivalents | -*            | _*            |  |
| ۷   | Cash and cash equivalents at the end of the period            | 618.87        | 608.42        |  |

\* Amount is below the rounding off norm adopted by the Company.

## **NOTES TO ACCOUNTS - STANDALONE**



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- The statement has been prepared in accordance with the Companies (Indian Accounting Standards) Rules, 2015 (Ind AS) prescribed under Section 133 of the Companies Act, 2013 and other recognized accounting practices and policies to the extent applicable.
- 2 The above results have been reviewed by the Audit Committee and approved by the Board of Directors of the Company at their respective meetings held on July 18, 2023. The results are subjected to Limited Review by the auditors of the Company in terms of Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (LODR).
- 3 Exceptional Items for year ended December 31, 2022 pertains to free hold land sale situated in Kanhe, Pune.
- 4 Other income in standalone financial results includes dividend income from subsidiaries as below :

|                                   | Quarter Ended |                |               | Half Yea      | Year Ended    |              |
|-----------------------------------|---------------|----------------|---------------|---------------|---------------|--------------|
| Particulars                       | 30 June, 2023 | 31 March, 2023 | 30 June, 2022 | 30 June, 2023 | 30 June, 2022 | 31 December, |
|                                   |               |                |               |               |               | 2022         |
| Dividend income from subsidiaries | 49            | 939            | 51            | 988           | 910           | 910          |

5 The Company has changed its name from Mahindra CIE Automotive Limited to CIE Automotive India Limited in the current quarter ended 30 June 2023

6 The Board of Directors of Holding Company at their meeting held on February 22, 2023 recommended final dividend of ₹ 2.5 per Equity Share of ₹ 10 each fully paid up for financial year 2022 which has been paid during the quarter ended June 30, 2023.

Date: 18th July,2023

For and on behalf of Board of Directors of CIE Automotive India Limited

Place : Mumbai

### CAIL CONSOLIDATED – STATEMENT OF PROFIT & LOSS

| Rs. | in | Million |  |
|-----|----|---------|--|
|-----|----|---------|--|

|        |    |   | Consolidated  |                |                |               |                |                   |
|--------|----|---|---------------|----------------|----------------|---------------|----------------|-------------------|
|        |    |   | Quarter Ended |                |                | Half Yea      | Year ended     |                   |
| Sr. No |    |   | 30 June, 2023 | 31 March, 2023 | 30 June,2022   | 30 June, 2023 | 30 June,2022   | 31 December, 2022 |
| Sr.    | NO | Particulars   | Unaudited     | Unaudited      | Unaudited      | Unaudited     | Unaudited      | Audited           |
|        |    |   |               |                | Restated       |               | Restated       |                   |
|        |    |   |               |                | (Refer note 7) |               | (Refer note 7) |                   |
|        |    | Continuing Operations   |               |                |                |               |                |                   |
| I      |    | Revenue from operations   | 23,203.40     | 24,402.03      | 22,159.56      | 47,605.43     | 42,767.73      | 87,530.37         |
| II     |    | Other Income  | 195.34        | 159.59         | 99.82          | 354.93        | 207.22         | 582.88            |
| ш      |    | Total Income (I+II)   | 23,398.74     | 24,561.62      | 22,259.38      | 47,960.36     | 42,974.95      | 88,113.25         |
| IV     |    | Expenses  |               |                |                |               |                |                   |
|        | a) | Cost of materials consumed  | 12,619.02     | 12,454.88      | 12,558.22      | 25,073.90     | 23,815.88      | 48,606.53         |
|        | b) | Changes in inventories of finished goods and work-in progress       | (539.45)      | 483.20         | (263.46)       | (56.25)       | (368.54)       | (846.62)          |
|        | c) | Employee benefit expense  | 2,572.40      | 2,599.06       | 2,272.93       | 5,171.46      | 4,501.61       | 9,022.07          |
|        | d) | Finance costs   | 220.75        | 239.68         | 1.26           | 460.43        | 41.14          | 227.11            |
|        | e) | Depreciation and amortisation expenses                              | 832.53        | 825.09         | 748.26         | 1,657.62      | 1,465.25       | 2,962.23          |
|        | f) | Other expenses  | 4,847.11      | 5,058.43       | 4,534.24       | 9,905.54      | 8,956.93       | 19,028.32         |
|        |    | Total Expenses (IV)   | 20,552.36     | 21,660.34      | 19,851.45      | 42,212.70     | 38,412.27      | 78,999.64         |
| v      |    | Profit before share in profits of associates, exceptional items and | 2,846.38      | 2,901.28       | 2,407.93       | 5,747.66      | 4,562.68       | 9,113.61          |
|        |    | tax (III-IV)  |               |                |                |               |                |                   |
| VI     |    | Share of profits/ (loss) of associate companies                     | (3.00)        | 3.00           | 11.28          |               | 15.16          | 22.00             |
| VII    |    | Profit before exceptional items and tax (V+VI)                      | 2,843.38      | 2,904.28       | 2,419.21       | 5,747.66      | 4,577.84       | 9,135.61          |
| VIII   |    | Exceptional Items (Refer Note 5)                                    |               |                |                | -             |                | 378.73            |
| IX     |    | Profit before tax from continuing operations (VII+VIII)             | 2,843.38      | 2,904.28       | 2,419.21       | 5,747.66      | 4,577.84       | 9,514.34          |

# CAIL CONSOLIDATED – STATEMENT OF PROFIT & LOSS (CONT'D)

| Rs. | in | Million |
|-----|----|---------|
|-----|----|---------|

|       |    |    |  | Consolidated  |                |                |               |                |                   |
|-------|----|----|--|---------------|----------------|----------------|---------------|----------------|-------------------|
|       |    |    |  | Quarter Ended |                |                | Half Yea      | r ended        | Year ended        |
| C     |    |    |  | 30 June, 2023 | 31 March, 2023 | 30 June,2022   | 30 June, 2023 | 30 June,2022   | 31 December, 2022 |
| Sr. N | 0  |    | Particulars  | Unaudited     | Unaudited      | Unaudited      | Unaudited     | Unaudited      | Audited           |
|       |    |    |  |               |                | Restated       |               | Restated       |                   |
|       |    |    |  |               |                | (Refer note 7) |               | (Refer note 7) |                   |
| IX    |    |    | Profit before tax from continuing operations (VII+VIII)                  | 2,843.38      | 2,904.28       | 2,419.21       | 5,747.66      | 4,577.84       | 9,514.34          |
| х     |    |    | Tax expense  |               |                |                |               |                |                   |
|       | 1) |    | Current tax  | 798.16        | 669.76         | 557.47         | 1,467.92      | 1,086.89       | 2,190.15          |
|       | 2) |    | Deferred tax   | (90.60)       | 31.85          | 15.97          | (58.75)       | 2.45           | 210.71            |
|       |    |    | Total tax expense (X)  | 707.56        | 701.61         | 573.44         | 1,409.17      | 1,089.34       | 2,400.86          |
| XI    |    |    | Profit after tax from continuing operations (IX-X)                       | 2,135.82      | 2,202.67       | 1,845.77       | 4,338.49      | 3,488.50       | 7,113.48          |
| XII   |    |    | Discontinued operations (Refer Note 2 & 3)                               |               |                |                |               |                |                   |
| ~     |    |    | Discontinued operations (Refer Note 2 d 3)                               |               |                |                |               |                |                   |
|       |    |    | Profit from discontinued operations before tax                           | 2,591.38      | 739.65         | 55.61          | 3,331.03      | 26.74          | 830.83            |
|       |    |    | Loss on fair valuation of assets and liabilities of disposal group       | (1,332.66)    | -              | -              | (1,332.66)    | -              | (9,233.70)        |
|       |    |    | Current tax expense  | 240.26        | 17.03          | 13.28          | 257.29        | 13.28          | 92.14             |
|       |    |    | Deferred tax expense/ (reversal)   | 137.53        | 134.07         | (0.40)         | 271.60        | (0.82)         | (19.87)           |
|       |    |    | Profit/(loss) from discontinued operations after tax (XII)               | 880.93        | 588.55         | 42.73          | 1,469.48      | 14.28          | (8,475.14)        |
| хш    |    |    | Profit/(loss) for the period (XI+XII)                                    | 3,016.75      | 2,791.22       | 1,888.50       | 5,807.97      | 3,502.78       | (1,361.66)        |
| XIV   |    |    | Other Comprehensive income/ (loss)                                       |               |                |                |               |                |                   |
|       | А  |    | Items that will not be reclassified to profit or loss                    | 3.00          | 3.00           | (1.00)         | 6.00          | (1.00)         | 545.90            |
|       |    |    | Income tax relating to items that will not be reclassified to profit or  | (0.75)        | (0.76)         | 0.25           | (1.51)        | 0.25           | (176.20)          |
|       |    | ,  | loss   | (,            | ()             |                | ( ,           |                |                   |
|       | В  | i) | Items that will be reclassified to profit or loss                        | (36.19)       | 212.39         | (493.76)       | 176.20        | (534.44)       | 956.03            |
|       |    |    | Income tax relating to items that will be reclassified to profit or loss | -             | -              | -              | -             | -              | -                 |
|       |    |    | Total Other Comprehensive Income/ (loss) (A +B)                          | (33.94)       | 214.63         | (494.51)       | 180.69        | (535.19)       | 1,325.73          |
| XV    |    |    | Total comprehensive income / (loss) for the period (XIII+XIV)            | 2,982.81      | 3,005.85       | 1,393.99       | 5,988.66      | 2,967.59       | (35.93)           |

# CAIL CONSOLIDATED – STATEMENT OF PROFIT & LOSS (CONT'D)

Rs. in Million

|        |   |               |                | Consol         | idated          |                |                   |
|--------|---|---------------|----------------|----------------|-----------------|----------------|-------------------|
|        |   | Quarter Ended |                |                | Half Year ended |                | Year ended        |
|        |   | 30 June, 2023 | 31 March, 2023 | 30 June,2022   | 30 June, 2023   | 30 June,2022   | 31 December, 2022 |
| Sr. No | Particulars   | Unaudited     | Unaudited      | Unaudited      | Unaudited       | Unaudited      | Audited           |
|        |   |               |                | Restated       |                 | Restated       |                   |
|        |   |               |                | (Refer note 7) |                 | (Refer note 7) |                   |
| xv     | Total comprehensive income / (loss) for the period (XIII+XIV)       | 2,982.81      | 3,005.85       | 1,393.99       | 5,988.66        | 2,967.59       | (35.93)           |
| xvi    | Profit/ (Loss) for the period attributable to:-                     |               |                |                |                 |                |                   |
|        | a. Owners of the company  | 3,016.75      | 2,791.22       | 1,888.50       | 5,807.97        | 3,502.78       | (1,361.66)        |
|        | b. Non-controlling interest   | 3,010.75      | 2,771.22       | 1,000.30       | J,007.77<br>**  | 3,302.78       | (1,501.00)        |
|        | b. Non-controlling interest   |               |                |                |                 |                |                   |
| xvii   | Other comprehensive income/ (loss) for the period attributable to:- |               |                |                |                 |                |                   |
|        | a. Owners of the company  | (33.94)       | 214.63         | (494.51)       | 180.69          | (535.19)       | 1,325.73          |
|        | b. Non-controlling interest   | **            | **             | **             | **              | **             | **                |
| xvIII  | Total comprehensive income/ (loss) for the period attributable to:- |               |                |                |                 |                |                   |
|        | a. Owners of the company  | 2,982.81      | 3,005.85       | 1,393.99       | 5,988.66        | 2,967.59       | (35.93)           |
|        | b. Non-controlling interest   | **            | **             | **             | **              | **             | **                |
| XIX    | Paid-up equity share capital (face value INR 10 each)               | 3,793.62      | 3,793.62       | 3,791.34       | 3,793.62        | 3,791.34       | 3,793.18          |
| xx     | Other Equity  | -,            | -,             | -,             | -,              |                | 47,191.67         |
| ххі    | Earnings per equity share face value INR 10 each                    |               |                |                |                 |                |                   |
|        | 1. Continuing operations  |               |                |                |                 |                |                   |
|        | Basic earning per share   | 5.64          | 5.80           | 4.87           | 11.44           | 9.20           | 18.76             |
|        | Diluted earning per share   | 5.64          | 5.80           | 4.87           | 11.44           | 9.20           | 18.76             |
|        | 2. Discontinued operations  |               |                |                |                 |                |                   |
|        | Basic earning per share   | 2.31          | 1.56           | 0.11           | 3.87            | 0.04           | (22.35)           |
|        | Diluted earning per share   | 2.31          | 1.56           | 0.11           | 3.87            | 0.04           | (22.35)           |
|        | 3. Continuing and discontinued operations                           |               |                |                |                 |                |                   |
|        | Basic earning per share   | 7.95          | 7.36           | 4.98           | 15.31           | 9.24           | (3.59)            |
|        | Diluted earning per share   | 7.95          | 7.36           | 4.98           | 15.31           | 9.24           | (3.59)            |
|        | *(Not Annualised)   | *             | *              | *              | *               | *              |                   |

\*\* Below rounding off norm of the Group

## CAIL CONSOLIDATED BALANCE SHEET as on 30 JUN 2023

Rs. in Million

|   |         |  | Consol        | idated            |
|---|---------|--|---------------|-------------------|
|   |         | Particulars  | 30 June, 2023 | 31 December, 2022 |
|   |         |  | Unaudited     | Audited           |
|   | ASSETS  |  |               |                   |
| 1 | NON-CU  | JRRENT ASSETS  |               |                   |
|   | (a) Pr  | operty, Plant and Equipment                              | 27,023.28     | 26,003.22         |
|   | (b) Ca  | apital Work-in-Progress                                  | 1,267.39      | 1,194.72          |
|   | (c) Rig | ght-of-use assets  | 1,091.89      | 1,134.00          |
|   | (d) Go  | oodwill  | 28,178.71     | 28,039.5          |
|   | (e) Ot  | ther Intangible Assets                                   | 279.61        | 290.1             |
|   | (f) Inv | vestment accounted for using the equity method           | 362.13        | 310.4             |
|   | (g) Fir | nancial Assets   |               |                   |
|   |         | i) Investments   | 9.81          | 11.0              |
|   |         | ii) Loans  | 5,680.52      | 1,687.1           |
|   |         | iii) Other Financial Assets                              | 221.25        | 218.8             |
|   | (h) De  | eferred tax assets (net)                                 | 128.25        | 85.0              |
|   | (i) Ind | come Tax Assets (Net)                                    | 321.27        | 393.0             |
|   | (j) Ot  | ther Non-Current Assets                                  | 581.23        | 693.3             |
|   | тс      | OTAL NON-CURRENT ASSETS                                  | 65,145.34     | 60,060.4          |
| 2 | CURREN  | IT ASSETS  |               |                   |
|   | (a) Inv | ventories  | 12,011.24     | 12,108.0          |
|   | (b) Fir | nancial Assets   |               |                   |
|   | (i)     | Investments  | 3,058.46      | 5,435.0           |
|   | (ii)    | ) Trade Receivables                                      | 11,135.70     | 8,607.5           |
|   | (iii    | i) Cash and Cash Equivalents                             | 883.13        | 712.9             |
|   | (iv     | <ul> <li>Bank balances other than (iii) above</li> </ul> | 135.68        | 146.2             |
|   | (v)     | ) Loans  | 35.63         | 54.6              |
|   | (vi     | i) Other Financial Assets                                | 914.78        | 916.5             |
|   | (c) Ind | come Tax Assets (net)                                    | 4.02          | 0.5               |
|   | (d) Ot  | ther Current Assets                                      | 1,585.10      | 1,452.8           |
|   | Dis     | sposal group- assets held for sale (Refer note 2 & 3)    | 8,699.24      | 9,787.8           |
|   | тс      | OTAL CURRENT ASSETS                                      | 38,462.98     | 39,222.1          |
|   | TOTAL   | ASSETS   | 103,608.32    | 99,282.5          |

# CAIL CONSOLIDATED BALANCE SHEET as on 30 JUN 2023 (Cont'd)

| C | as on 30      | JUN               | CIE India |
|---|---------------|-------------------|-----------|
|   |               | Rs. in Million    |           |
|   | Conso         | lidated           |           |
|   | 30 June, 2023 | 31 December, 2022 |           |
|   | Unaudited     | Audited           |           |
|   | 3,793.62      | 3,793.18          |           |

|   |   |      | Particulars  | 30 June, 2023 | 31 December, 2022 |  |
|---|---|------|--|---------------|-------------------|--|
|   |   |      |  | Unaudited     | Audited           |  |
| Ш |   | FOU  | TY AND LIABILITIES   |               |                   |  |
|   | 1 | EQU  |  |               |                   |  |
|   | • |      | Equity Share Capital   | 3,793.62      | 3,793.18          |  |
|   |   |      | Other Equity   | 52,243.44     | 47,191.67         |  |
|   |   | (0)  | TOTAL EQUITY   | 56,037.06     | 50,984.85         |  |
|   |   | LIAB | ILITIES  | 50,007.00     |                   |  |
|   | 2 |      | CURRENT LIABILITIES  |               |                   |  |
|   |   | (a)  | Financial liabilities  |               |                   |  |
|   |   |      | (i) Borrowings   | 659.68        | 1,188.29          |  |
|   |   |      | (ii) Lease liabilities   | 380.48        | 425.06            |  |
|   |   | (b)  | Provisions   | 977.21        | 1,008.00          |  |
|   |   | (c ) | Deferred Tax Liabilities (net)   | 3,262.34      | 3,284.50          |  |
|   |   | (d)  | Other Non-Current Liabilities  | 1,065.00      | 1,214.95          |  |
|   |   |      | TOTAL NON-CURRENT LIABILITIES  | 6,344.71      | 7,120.80          |  |
|   | 3 | CURF | RENT LIABILITIES   |               |                   |  |
|   |   | (a)  | Financial Liabilities  |               |                   |  |
|   |   |      | (i) Borrowings   | 7,401.56      | 8,045.21          |  |
|   |   |      | (ii) Lease liabilities   | 194.72        | 186.67            |  |
|   |   |      | (iii) Trade Payables   |               |                   |  |
|   |   |      | Total outstanding dues of Micro enterprises and Small enterprises; and     | 311.92        | 393.12            |  |
|   |   |      | Total outstanding dues of creditors other than micro enterprises and small | 21,032.78     | 20,956.76         |  |
|   |   |      | enterprises  |               |                   |  |
|   |   |      | (iv) Other Financial Liabilities   | 682.32        | 775.52            |  |
|   |   | (b)  | Other Current Liabilities  | 3,019.61      | 2,489.26          |  |
|   |   | (C ) | Provisions   | 555.57        | 545.39            |  |
|   |   | (d)  | Current Tax Liabilities (net)  | 818.70        | 604.62            |  |
|   |   |      | Disposal group- liabilities directly associated with assets held for sale  | 7,209.37      | 7,180.35          |  |
|   |   |      | (Refer Note 2 and 3)   |               |                   |  |
|   |   |      | TOTAL CURRENT LIABILITIES  | 41,226.55     | 41,176.90         |  |
|   |   |      |  |               |                   |  |
|   |   | TOT  | AL EQUITY AND LIABILITIES  | 103,608.32    | 99,282.55         |  |

## **CAIL CONSOLIDATED – CASH FLOW**

| CIE India |  |
|-----------|--|
|-----------|--|

| onsolidated Statement of cash flows for the period ended 30 June, 2023               |               | Rs. in Millio |
|--|---------------|---------------|
| Particulars -  | 30 June, 2023 | 30 June, 2022 |
|  | Unaudited     | Unaudited     |
| Cash flows from operating activities   |               |               |
| Profit before tax  |               |               |
| From continuing operations   | 5,747.66      | 4,577.        |
| From discontinued operations   | 1,998.37      | 26.           |
| Adjustments for:   |               |               |
| Finance costs  | 537.70        | 214           |
| Allowances for trade receivables   | (34.09)       | (15.          |
| Net Gain on sale of investment and change in fair value of investments held at FVTPL | (70.54)       |               |
| Net (Gain)/ loss on disposal of Property, Plant and Equipment                        | (4.39)        | 1             |
| Interest income  | (124.12)      | (59.          |
| Grant income   | (123.68)      | (146.         |
| Unrealised foreign exchange gain (net)   | (60.88)       | (85.          |
| Depreciation and amortisation expense  | 1,946.57      | 1,759         |
| Provision for obsolescence of inventories  | -             | 61            |
| Loss on fair valuation of assets and liabilities of Discontinued operations          | 1,332.66      |               |
| Share based payments   | 8.16          | e             |
|  | 11,153.42     | 6,340         |
| Change in operating assets and liabilities:  |               |               |
| Increase in trade receivables  | (2,612.44)    | (5,768.       |
| Increase in other financial assets   | (2.43)        | (199.         |
| Increase in other assets   | (92.05)       | (212.         |
| Increase in inventories  | (333.51)      | (920.         |
| (Decrease)/ Increase in trade payables   | (187.24)      | 3,232         |
| Decrease in provisions   | (228.73)      | (19.          |
| Increase in other liabilities  | 43.82         | 817           |
|  | (3,412.58)    | (3,070.       |
| Cash generated from operating activities   | 7,740.84      | 3,269         |
| Income taxes paid (net)  | (1,385.20)    | (869.         |
| Net cash from operating activities   | 6,355.64      | 2,400         |

## CAIL CONSOLIDATED – CASH FLOW (Cont'd)

Consolidated Statement of cash flows for the period ended 30 June, 2023

Cash and cash Equivalents

Total

Cash and cash Equivalents of discontinued operations

|    | Particulars   | 30 June, 2023 | 30 June, 2022 |
|----|---|---------------|---------------|
|    | Particulars   | Unaudited     | Unaudited     |
|    | Net cash from operating activities  | 6,355.64      | 2,400.10      |
| 11 | Cash flows from investing activities  |               |               |
|    | Proceeds from sale of investments (net)                                     | 2,448.31      | 3,920.48      |
|    | Interest received   | 124.12        | 59.46         |
|    | Grant received  | 190.20        | 300.00        |
|    | Proceeds from disposal of Property, Plant and Equipment & Intangible assets | 34.38         | 13.71         |
|    | Deposits placed (net)   | 10.53         | 24.27         |
|    | Investment in Associate   | (50.84)       | (9.79)        |
|    | Purchase of Property, Plant and Equipment & Intangible assets               | (2,902.15)    | (2,457.18)    |
|    | Loans given   | (10,348.35)   | (5,438.89)    |
|    | Repayment of loans received   | 6,410.02      | 2,882.88      |
|    | Net cash used in investing activities                                       | (4,083.78)    | (705.06)      |
| ш  | Cash flows from financing activities  |               |               |
|    | Proceeds from issue of equity instruments of the Holding Company            | 6.70          | 8.82          |
|    | Dividend paid   | (830.70)      | (947.91)      |
|    | Repayment of borrowings (net)   | (1,182.71)    | (579.68)      |
|    | Repayment of Lease liabilities  | (123.96)      | (51.40)       |
|    | Interest paid   | (501.02)      | (214.78)      |
|    | Net cash used in financing activities                                       | (2,631.69)    | (1,784.95)    |
| IV | Net decrease in cash and cash equivalents                                   | (359.83)      | (89.91)       |
|    | Cash and cash equivalents at the beginning of the year                      | 1,583.79      | 1,444.43      |
|    | Effects of exchange rate changes on cash and cash equivalents               | 12.38         | (16.23)       |
| V  | Cash and cash equivalents at the end of the year                            | 1,236.34      | 1,338.29      |



Rs. in Million

1,338.29

1,338.29

883.13

353.21 1,236.34

## **CAIL CONSOLIDATED – SEGMENT RESULT**

All Companies within the CIE Automotive India Group belong to the same operating segment (Automotive) and two geographical areas,

India and Europe as presented below:

|  |               | Consolidated   |              |               |                         |                         |  |  |
|--|---------------|----------------|--------------|---------------|-------------------------|-------------------------|--|--|
|  |               | Quarter Ended  |              | Half Yea      | ar ended                | d Year ended            |  |  |
| Particulars                                      | 30 June, 2023 | 31 March, 2023 | 30 June,2022 | 30 June, 2023 | 30 June,2022            | 31 December, 2022       |  |  |
|  | Unaudited     | Unaudited      | Unaudited    | Unaudited     | Unaudited               | Audited                 |  |  |
| 1 Segment Revenue                                |               |                |              |               |                         |                         |  |  |
| a) India   | 14,534.66     | 14,683.81      | 13,866.26    | 29,218.47     | 26,828.43               | 56,325.95               |  |  |
| b) Europe  | 14,032.27     | 15,528.42      | 13,322.95    | 29,560.69     | 26,191.70               | 51,343.11               |  |  |
| Segment Revenue                                  | 28,566.93     | 30,212.23      | 27,189.21    | 58,779.16     | 53,020.13               | 107,669.06              |  |  |
| Less:  |               |                |              |               |                         |                         |  |  |
| Inter Segment Revenue                            | 186.32        | 235.00         | 117.21       | 421.32        | 239.49                  | 448.42                  |  |  |
| Revenue from discontinued operations             | 5,177.21      | 5,575.20       | 4,912.44     | 10,752.41     | 10,012.91               | 19,690.27               |  |  |
| Total Revenue from continuing operations         | 23,203.40     | 24,402.03      | 22,159.56    | 47,605.43     | 42,767.7 <mark>3</mark> | 87,530.37               |  |  |
| 2 Segment Results                                |               |                |              |               |                         |                         |  |  |
| Profit before tax and interest                   |               |                |              |               |                         |                         |  |  |
| a) India   | 1,720.12      | 1,721.24       | 1,433.27     | 3,441.36      | 2,775.96                | 6,349.2 <mark>9</mark>  |  |  |
| b) Europe #                                      | 3,984.05      | 2,190.98       | 1,085.68     | 6,175.03      | 1,957.41                | 4,449.88                |  |  |
| Total Segment Results                            | 5,704.17      | 3,912.22       | 2,518.95     | 9,616.39      | 4,733.37                | 10,799.1 <mark>7</mark> |  |  |
| Less   |               |                |              |               |                         |                         |  |  |
| Interest   | 269.41        | 268.29         | 44.13        | 537.70        | 128.79                  | 454.00                  |  |  |
| Profit before Tax from discontinued operations # | 2,591.38      | 739.65         | 55.61        | 3,331.03      | 26.74                   | 830.83                  |  |  |
| Profit before Tax from continuing operations     | 2,843.38      | 2,904.28       | 2,419.21     | 5,747.66      | 4,577.84                | 9,514.34                |  |  |

CIE India

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Rs. in Million

# CAIL CONSOLIDATED – SEGMENT ASSETS & LIABILITIES

All Companies within the CIE Automotive India Group belong to the same operating segment (Automotive) and two geographical areas,

India and Europe as presented below:

| Rs. | in | Million |
|-----|----|---------|

CIE India

|                       |               | Consolidated   |                    |               |                          |                   |  |  |
|-----------------------|---------------|----------------|--------------------|---------------|--------------------------|-------------------|--|--|
|                       |               | Quarter Ended  | ed Half Year ended |               |                          | Year ended        |  |  |
| Particulars           | 30 June, 2023 | 31 March, 2023 | 30 June,2022       | 30 June, 2023 | 30 June,2022             | 31 December, 2022 |  |  |
|                       | Unaudited     | Unaudited      | Unaudited          | Unaudited     | Unaudited                | Audited           |  |  |
|                       |               |                |                    |               |                          |                   |  |  |
| 3 Segment Asset       |               |                |                    |               |                          |                   |  |  |
| a) India              | 60,684.92     | 59,159.19      | 56,287.93          | 60,684.92     | 56,287.93                | 59,477.73         |  |  |
| b) Europe *           | 42,923.40     | 41,866.37      | 48,513.57          | 42,923.40     | 48,513.57                | 39,804.82         |  |  |
| Total assets          | 103,608.32    | 101,025.56     | 104,801.50         | 103,608.32    | 104,801.5 <mark>0</mark> | 99,282.55         |  |  |
| 4 Segment Liabilities |               |                |                    |               |                          |                   |  |  |
| a) India              | 21,566.54     | 20,353.25      | 21,354.76          | 21,566.54     | 21,354.76                | 21,895.21         |  |  |
| b) Europe *           | 26,004.72     | 26,673.64      | 29,454.50          | 26,004.72     | 29,454.50                | 26,402.49         |  |  |
| Total liabilities     | 47,571.26     | 47,026.89      | 50,809.26          | 47,571.26     | 50,809.2 <mark>6</mark>  | 48,297.70         |  |  |
|                       |               |                |                    |               |                          |                   |  |  |

Note:

1. India includes Mexico operations.

2. \* This includes disposal group- assets and liabilities held for sale

3. # Excludes Loss on fair valuation of assets and liabilities of disposal group in quarter and half year ended June 30, 2023 of Rs. 1,332.66 million and in year ended December 31, 2022 of Rs. 9,233.70 million.

## **NOTES TO ACCOUNTS - CONSOLIDATED**

- 1 The statement has been prepared in accordance with the Companies (Indian Accounting Standards) Rules, 2015 (Ind AS) prescribed under Section 133 of the Companies Act, 2013 and other recognized accounting practices and policies to the extent applicable.
- 2 In September 2018, the Board of Directors of CIE Automotive India Limited (formerly known as Mahindra CIE Automotive Limited) decided to dispose off the forging business in the United Kingdom, corresponding to the company Stokes Group Limited. Due to that decision, the Group has discontinued the operations of Stokes Group Limited, classifying them as a disposal group, and reclassifying the profit and loss account of the Company to results from discontinued operations in its consolidated result. Application for dissolution for Stokes Group Limited has been submitted in current quarter ended The consolidated results include total income and profit before tax of INR 34.66 Millions pertaining to this discontinued operations for quarter and half year ended June 30, 2023. For other comparable periods, the results of Stokes Group Limited is nil.
- 3 The Board, in its meeting held on 14th December, 2022, took note of the proposal approved by CIE Galfor, S.A.U. (Galfor) to launch an active program to locate a buyer for the German Forging Operations comprising of CIE Forgings Germany GmbH and its subsidiaries. In accordance with the applicable accounting standards, considering Galfor's decision to launch the program, all the German Forging Operation's "assets and liabilities" have been categorised as assets and liabilities held for sale and classified as discontinued operation.

|                                       |               | Quarter Ended  |              | Half Year ended Year e |              |                   |
|---------------------------------------|---------------|----------------|--------------|------------------------|--------------|-------------------|
| Particulars                           | 30 June, 2023 | 31 March, 2023 | 30 June,2022 | 30 June, 2023          | 30 June,2022 | 31 December, 2022 |
|                                       | Unaudited     | Unaudited      | Unaudited    | Unaudited              | Unaudited    | Audited           |
| I. Total income                       | 6,243.52      | 5,575.20       | 5,171.24     | 11,818.72              | 10,446.71    | 20,139.17         |
| II. Total Expenses                    | 3,686.80      | 4,835.55       | 5,115.63     | 8,522.35               | 10,419.97    | 19,308.34         |
| III. Profit before tax (I-II)         | 2,556.72      | 739.65         | 55.61        | 3,296.37               | 26.74        | 830.83            |
| IV. Loss on fair valuation of assets  | (1,332.66)    | -              | -            | (1,332.66)             | -            | (9,233.70)        |
| and liabilities of disposal group     |               |                |              |                        |              |                   |
| V. Tax expense                        | 377.79        | 151.10         | 12.88        | 528.89                 | 12.46        | 72.27             |
| VI. Profit / (loss) from discontinued | 846.27        | 588.55         | 42.73        | 1,434.82               | 14.28        | (8,475.14)        |
| operations (III+IV+V)                 |               |                |              |                        |              |                   |
|                                       |               |                |              |                        |              |                   |

Brief details of the discontinuing operations are as given under:-

During the quarter and half year ended June 30 2023, the Group has recognised a loss on fair valuation of disposal group of INR 1,332.66 million (Rs. 9,233.70 million in year ended December 31, 2022 including INR 9,162 million relating to goodwill).

As on 30 June 2023, the consolidated financial results have foreign currency translation reserve (FCTR) (under other equity) pertaining to the disposal group amounting to INR 2,011 million (including INR 3,132 million in relation to translation to goodwill), which will be credited to Statement of Profit and Loss at the time of actual disposal, as per the Indian Accounting Standards.

FCTR is created by translation of disposal group results and financial position from foreign currency to INR as per applicable Indian Accounting Standards and is accumulated in FCTR until actual disposal.

4 The above results have been reviewed by the Audit Committee and approved by the Board of Directors of the Company at their respective meetings held on 18 July, 2023. The results are subjected to the Limited Review by the auditors of the Company in terms of Regulation 33 of The Securities Exchange Board of India (Listing obligations and Disclosure Requirements) Regulations 2015 (LODR), as amended.

5 Exceptional Items for year ended 31 December, 2022 pertains to sale of freehold land situated in Kanhe, Pune

6 The subsidiaries and associate companies forming part of consolidated financial results of CIE Automotive India Limited are listed in "Annexure A" annexed herewith the statement.

CIE India

Rs. in Million

## NOTES TO ACCOUNTS – CONSOLIDATED CONT'D ...



7 The Company had inadvertently recorded a consolidation adjustment aggregating to INR 892.03 millions and INR 2,146.73 millions relating to 'cost of materials consumed' in 'Other expenses', in respect of its foreign subsidiaries, in the quarter and half year ended June 30, 2022, respectively.

There is no impact of the restatement on total expenditure, profit before tax, profit after tax for the quarters and consequently on the earning per share (EPS).

This adjustment has been corrected and the comparative information has been restated in the 'Consolidated Statement of Profit and Loss' for the quarter and half year ended June 30, 2022. The following table summarises the impact on Consolidated Statement of Profit and Loss:

| Particulars               | For th                 | e Quarter ended 30 June | , 2022*   | For t                  | he Half year ended 30 June, | , 2022*   |
|---------------------------|------------------------|-------------------------|-----------|------------------------|-----------------------------|-----------|
|                           | As previously Reported | Adjustment              | Restated  | As previously Reported | Adjustment                  | Restated  |
| Cost of material consumed | 13,829.24              | 892.03                  | 14,721.27 | 26,150.78              | 2,146.73                    | 28,297.51 |
| Other Expenses            | 6,819.35               | (892.03)                | 5,927.32  | 14,203.45              | (2,146.73)                  | 12,056.72 |

\*Includes amounts pertaining to discontinued operations

8 The Holding Company has changed its name from Mahindra CIE Automotive Limited to CIE Automotive India Limited in the current quarter ended June 30, 2023.

9 The Board of Directors of Holding Company at their meeting held on February 22, 2023 recommended final dividend of ₹ 2.5 per Equity Share of ₹ 10 each fully paid up for financial year 2022 which has been paid during the quarter ended June 30, 2023.

Date : 18-07-2023

For and on behalf of Board of Directors of CIE Automotive India Limited

Place : Mumbai

#### **Executive Director**

## NOTES CONT'D ...



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Annexure A - Subsidiaries forming part of the CIE Automotive India Limited (CIE-India) Group (formerly known as Mahindra CIE Automotive Limited- MCIE) and its Associate Companies

| S. No. Name of the entity                                      | Relationship            | % of Holding  | Country of Incorporation |  |
|--|-------------------------|---------------|--------------------------|--|
|  |                         | 30 June, 2023 |                          |  |
| 1 Stokes Group Limited   | Subsidiary of CIE-India | 100%          | UK                       |  |
| 2 BF Precision Private Limited                                 | Subsidiary of CIE-India | 100%          | India                    |  |
| 3 Bill Forge de Mexico S de RL de CV                           | Subsidiary of CIE-India | 99.99%        | Mexico                   |  |
| 4 Aurangabad Electricals Limited                               | Subsidiary of CIE-India | 100%          | India                    |  |
| 5 CIE Hosur Limited  | Subsidiary of CIE-India | 100%          | India                    |  |
| 6 CIE Galfor, S.A.U. (Galfor)                                  | Subsidiary of CIE-India | 100%          | Spain                    |  |
| 7 CIE Legazpi SA   | Subsidiary of Galfor    | 100%          | Spain                    |  |
| 8 UAB CIE LT Forge   | Subsidiary of Galfor    | 100%          | Lithuania                |  |
| 9 Metalcastello S.p.A  | Subsidiary of Galfor    | 99.96%        | Italy                    |  |
| 10 CIE Forgings Germany GmbH (CFG)                             | Subsidiary of Galfor    | 100%          | Germany                  |  |
| (formerly know as Mahindra Forgings Europe AG (MFE))           |                         |               |                          |  |
| 11 Jeco Jellinghaus GmbH                                       | Subsidiary of CFG       | 100%          | Germany                  |  |
| 12 Gesenkschmiede Schneider GmbH                               | Subsidiary of CFG       | 100%          | Germany                  |  |
| 13 Falkenroth Unformtechnik GmbH                               | Subsidiary of CFG       | 100%          | Germany                  |  |
| 14 Schoneweiss & Co GmbH                                       | Subsidiary of CFG       | 100%          | Germany                  |  |
| 15 Clean Max Deneb Power LLP                                   | Associate of CIE-India  | 26%           | India                    |  |
| 16 Sunbarn Renewables Pvt. Ltd.                                | Associate of CIE-India  | 26%           | India                    |  |
| 17 Renew Surya Alok Private Limited                            | Associate of CIE-India  | 31%           | India                    |  |
| 18 Gescrap India Private Limited                               | Associate of CIE-India  | 30%           | India                    |  |
| 19 Galfor Eólica, S.L  | Associate of Galfor     | 25%           | Spain                    |  |
| 20 Strongsuns Solar Private Limited (w.e.f. December 21, 2022) | Associate of CIE-India  | 27%           | India                    |  |







