



Voltamp Transformers Limited

REF.: VTL/SEC/NSE/2024

29th January, 2024

To,
NATIONAL STOCK EXCHANGE OF INDIA LTD
Listing Department "Exchange Plaza,"
Bandra –Kurla Complex,
Bandra (E),
Mumbai 400 051

Scrip Code: VOLTAMP EQ

Dear Sir,

Sub.: Press release

Please find enclosed Press Release issued by the Company in connection with the financial results for the quarter and nine months ended 31st December, 2023, announced today.

Kindly take this on your record and oblige us.

Thanking you,

Yours faithfully

For Voltamp Transformers Limited

Sanket Rathod
Company Secretary & Compliance Officer

Encl: As above

To,
BSE LIMITED
Department of Corporate Services,
Floor 1, Rotunda Building,
P J Towers, Dalal Street,
Mumbai 400 001

Scrip Code: 532757



VOLTAMP TRANSFORMERS LIMITED

COMMENTS ON WORKING RESULTS AND BUSINESS SCENARIO

1) SALES & SERVICES REVENUE:

Date: 29.01.2024

(Rs. In Crores)

Sr. No.	Particulars	QTR III 2023-24	QTR III 2022-23	% age increase	QTR II 2023-24
I	Total Revenue from Operations (I +II)	408.48	357.47	14%	381.39
II	Volume (MVA)	3278	3159.82	4%	2935

2) SUMMARISED FINANCIAL RESULTS:

a) THIRD QUARTER:

Particulars	QTR III 2023-24	QTR III 2022-23	% age increase	QTR II 2023-24
Net Sales and Services Income	408.48	357.47	14%	381.39
Other Income	24.80	13.73	81%	17.91
Total Income	433.28	371.20	17%	399.30
Net Profit before Tax	126.39	66.41	90%	83.64
Less: Gain on Investment (Actual + Marked to Market)	22.85	12.76	79%	17.38
Operating Profit	103.54	53.65	93%	66.26
EBIDTA MARGIN %	25.67%	15.50%	66%	18.03%

b) FIRST (9 MONTHS) PERIOD:

Particulars	2023-24 (Rs. Crores)	2022-23 (Rs. Crores)	% age increase
Net Sales and Services Income	1112.06	945.24	18%
Other Income	65.74	29.25	125%
Total Income	1177.80	974.49	21%
Net Profit before Tax	278.50	159.52	75%
Less: Gain on Investment (Actual + Marked to Market)	61.86	26.15	137%
Operating Profit	216.64	133.37	62%
EBIDTA MARGIN	19.93%	14.60%	37%
VOLUME (MVA)	8965	8230	8.93%

(P.T.O)

- 3) Break up of OTHER INCOME (INVESTMENT) of Rs. 22.85 crores for the Quarter ended on 31st December 2023:

	<u>Rs. crores</u>
a) Interest Income (Tax Free Bond + Taxable Bond)	5.50
b) Capital Gain (Short term + Long term) (Debt + Equity)	
Actual realised capital gain (with original acquisition cost: Rs.6.66 crore)	4.35
c) Net Gain arising on Financial assets (designated as FVTPL) (Marked to Market adjustment) (BOOK ENTRY)	13.00

4) **WORKING CAPITAL:**

Updated status of receivables, inventory, investments and creditors:

(Rs. in crores)

Sr. No	Particulars	Dec-22	Mar:23	Jun-23	Sep-23	Dec-23
I	Receivables	112.01	226.42	95.55	206.53	146.55
II	Inventory	254.34	174.77	205.30	206.02	232.29
III	Creditors	8.85	3.01	33.16	16.12	18.38
IV	Investments	640.64	717.61	854.21	809.37	854.80

5) **UPDATE ON OPERATIONS AND MARKET:**

- In the near to medium term, the power sector is poised for a dynamic transformation, with energy transition becoming a necessity. Renewable energy sources will continue to play a central roll in the energy mix, driven by environmental and climate change concerns.
- India is entering 2024 on a confident note with high growth and moderating inflation. Geo political concerns are likely to continue in 2024 and any escalation of geo-political rifts will pose risks for commodity prices. But with China's economy likely to remain weak, demand side pressure on commodity prices are likely to remain weak. There are uncertainties and lingering concerns around the volatile global environment, the impact of war on global commodity and fuel prices, as well as on freight cost. But overall the mood is optimistic.
- The present Government has achieved significant milestones in economic reform and development, the journey towards sustained economic growth is ongoing. Therefore the continuity of this policy is crucial. Maintaining the momentum in key focus areas such as infrastructure development will be key determinants of India's economic trajectory in the coming years.

(P.T.O)

- The China plus one strategy and policies like Production Link Incentive Schemes and push for energy transition will drive the next generation of manufacturing facilities to India. Given the growing emphasis on ESG investments, sustainable industries in India are expected to rise. The transition to green fuels and electrification is expected to usher in a new era of sustainability.
- The Company Operations for the nine months period of the current financial year are satisfactory and order booking, production and despatches are in line with the budgeted numbers.
- Profitability during the current year is better than budgeted numbers, largely on the back of vendors passing on benefit of softening raw material prices and also effect of operating leverage. Reported profit also include reversal of past periods provisioning for doubtful debt, liquidated damages and employee benefits, along with improved income from the investment portfolio.
- In the run up to the 2024 general election, there is likely slowdown in ordering of the government funded projects during the first half of FY:2024-25.
- Enquiry pipelines is healthy and is expected to continue.
- Price realisation (margin) from next year onwards are likely to be impacted with:
 - a) MNCs and large players in industry going ahead with substantial capacity addition plans.
 - b) Few of MNC players also repositioning themselves to cater private sector demand with regulation restricting their participation in utilities tenders.
 - c) Unlisted regional players bidding aggressively for green energy and private sector projects.
 - d) Weak/sick units getting revived with increased demand, with EPC players encouraging / using them for their cost savings.

6) ORDER BOOK & REVENUE VISIBILITY:

The Company is aiming for healthy growth in its SALES & SERVICES revenue during the current year 2023-24. The opening order book at 01st April, 2023 was Rs. 602.66 crores (5859 MVA) and new orders worth Rs. 1385 crores (11734 MVA) got added from April, 2023 onwards till 31st December 2023, with growth of 34% in value terms and 31% in volume (MVA) terms compare to the previous year.