

## FIEM INDUSTRIES LIMITED

Unit-VII: Plot No. 1915, Rai Industrial Estate, Phase-V, Sonepat-131029 Haryana (INDIA)

Tel.: +91-130-2367905/906/907/908/909/910 Fax: +91-130-2369703

E-mail: fiemunit7@fiemindustries.com

August 26, 2019

(Through Listing Centre)

The Manager,
Dept. of Corporate Services
B S E Limited
25th Floor, P. J. Towers, Dalal Street,
Fort, Mumbai - 400 001

Dear Sir,

Sub: Annual Report for Financial Year 2018-19.

Ref: SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

(Listing Regulations).

Pursuant to Regulation 34 (1) (a) and 30(6) of Listing Regulations read with Para A of Part A of Schedule III, please find attached the Annual Report for Financial Year 2018-19, as sent to shareholders by permitted modes for 30th Annual General Meeting of the Company to be held on 21st September, 2019 at 10.00 am.

This is for your information and records please.

Thanking you.

Yours faithfully,

For Fiem Industries Limited

Arvind K. Chauhan Company Secretary

Encl: A/a



Forward-looking statement: This document contains statements about expected future events and financial and operating results of Fiem Industries Limited, which are forward looking. By their nature, forwardlooking statements require the Company to make assumptions and are subject to inherent risks and uncertainties. There is significant risk that the assumptions, predictions and other forward-looking statements will not prove to be accurate. Readers are cautioned not to place undue reliance on forward-looking statements as a number of factors could cause assumptions, actual future results and events to differ materially from those expressed in the forward-looking statements. Further, certain industry data and other information presented in this document are collected from various reports and sources publicly available. We cannot authenticate the correctness of such data and information. Accordingly, this entire document is subject to this disclaimer. Readers are cautioned that the Company is in no way responsible for any loss / adverse result caused to them attributable to any statement in this document. Readers are requested to exercise their own judgment in assessing the risk associated with the Company.

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## TVS Apache 160 4V



## Suzuki Gixxer 150SF



### Yamaha FZ15 V3





Scan this QR code to view the report at one go on your hand-held device

# FIEM. Focused on business sustainability

The year 2018–19 was one of the most challenging for India's automobile and ancillary sectors.

Most players reported subdued growth starting from the second half of the financial year under review.

As a result, India's automotive sector reported weaker growth than in the previous year.

During this challenging period, FIEM outperformed the sectoral growth, validating the robustness and sustainability of its business model and resilience.

Outperforming the Sector's Growth

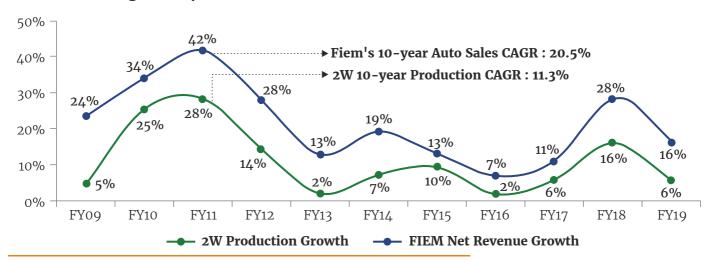
5.82

Percentage growth of India's 2W production, 2018-19

16.77

Percentage growth of FIEM revenue, 2018-19

#### FIEM's stellar growth path



Source: MNCL Research Report

#### **FIEM** – led by conviction

#### Led by experience

Fiem Industries (FIEM) was founded by Mr. J.K Jain, one of the pioneers in India's automotive components industry. Backed by more than 45 years of experience in, he has grown FIEM into one of the leading manufacturers of 2 oWheeler automotive lighting, signalling equipment and rear view mirrors in India. FIEM was among the first companies in India to introduce LED lights in two-wheelers and today commands a leadership position in India in developing new LED automotive lamps for 2 Wheelers with the latest technology.

#### Led by extensive product range

FIEM possesses a diversified product portfolio comprising head lamps, tail lamps, signalling lamps, roof lamps, rear view mirrors, warning triangles, complete rear fender assembly, frame assembly, mudguards, various automobile sheet metal and plastic parts as well as canister, bank (lean) angle sensor and fuel pump module. The Company diversified its product portfolio by entering into the area of LED luminaires for indoor and outdoor applications and Integrated Passenger Information System for railways and buses.

#### Led by state-of-the-art manufacturing facilities

FIEM operates out of nine state-ofthe-art manufacturing facilities with ultra-modern machines and best-in-class infrastructure and three R&D centres (including one in Japan and Italy each). FIEM's manufacturing facilities are certified for IATF 16949:2016, ISO 9001:2015, ISO 14001:2015 and OHSAS 18001:2007.

- ∙ Kundli, Haryana (Unit 1)
- · Hosur, Tamil Nadu (Unit 2,3
- Mysore, Karnataka (Unit-4)
- · Nalagarh, Himachal Pradesh
- · Rai, Haryana (Unit-7)
- · Tapukara, Rajasthan (Unit-8)
- Karsan Pura, Gujarat (Unit-9)

FIEM joined hands with worldrenowned companies for joint ventures and technical collaborations with the objective to add products and widen its portfolio like Canisters, Bank (lean) Angle Sensors, Moulds, jigs-fixtures and Fuel Pump Modules etc.

#### Led by customer-centricity

FIEM believes that the customer is the reason for its existence: sustained outperformance is the only way to enhance wallet share and adding customers. We feel our customers deserve the best of our ability and we always bear that in our mind. Our mission is to improve continually our products and services to meet our customers needs, allowing us to prosper as a business and making it possible to forge lasting relationships with prestigious OEM customers.

#### Led by R&D, quality and technology

The Company invests continuously in technology upgradation resulting in product innovation. The Company's R&D centre is recognised by the Department of Science and Industrial Research (Ministry of Science and Technology, Government of India), whereas the

Company's photometry laboratory is accredited by the National Accreditation Board for Testing and Calibration Laboratories (NABL).

#### Led by healthy financials

The Company's net sales grew from Rs 714 crore in FY2013-14 to Rs 1,434 crore in FY2018-19 at a five year CAGR of 14.96%; EBITDA grew from Rs 89 crore to Rs 156 crore at a five-year CAGR of 11.87%. The Company's debt-equity ratio was 0.36 for the year ended March 31,

#### Led by customer recognition

The Company has been recognised with more than 50 awards since 1991. During the year under review, the Company received a Global Award for excellence in Technology and Development from Yamaha Motors Co. Ltd., Japan, for developing the 'World's smallest bifunction lighting module for twowheelers'. This is a testimony for Company's world-class R&D and technology capabilities. The Company also won other awards from valued OEM customers..

#### Led by a widening global footprint

In 2012, FIEM commenced supplies to Honda Japan for its 670cc Integra-4 motorcycle, which comprised all lamps (head lamps, RC lamps, blinker lights etc. (becoming a global supplier to Honda). The Company also supplied products to Honda Vietnam and Honda Thailand, strengthening its global presence and validating its global competitiveness. The Company also expanded products for global business of Yamaha and Suzuki in addition to its existing export business.



## CHAIRMAN'S MESSAGE





## The year 2018–19 proved to be a challenging year for the Indian economy.

fter reasonably strong growth in the first half of the year, economic growth slowed visibly in the second half. The result was a liquidity paralysis, which translated into a weaker consumer sentiment that affected the offtake of a variety of products and services. The growth within the Indian economy declined quarter on quarter, touching the slowest in the fourth quarter of 2018-19 at 5.8%, the weakest in years. As a result, the overall growth of the Indian economy was 6.8% during 2018-19, 40 bps lower than the previous year.

The impact of the slowdown was perceptible on the country's automobile sector. The two-wheeler industry was not spared, reporting a growth of 6.29% during the year under review against 15.44% in FY2017-18 while domestic offtake growth of two-wheelers was even slower at 4.86%.

Despite a challenging environment, your company reported 16.77% growth in revenues, 10.83% growth in EBIDTA and 7.6% growth in PAT. Consolidated PAT was Rs. 55.64 Cr during FY2018-19 as against Rs 52.56 Cr in FY2017-18. The company declared a dividend of 120% or Rs12 per share for the year under review, which represented a payout of 34% of profits.

The company's outperformance during the year under review was driven by the launch of a new LED auto model and increased wallet share across existing customers. The company's principal accounts continued to grow; revenues from Yamaha and Suzuki grew 82% and 67% respectively while modest growth was maintained with Honda and TVS.

Your Company is pleased to report that it continued to be a preferred supplier to OEMs during the year under review. Your Company supplied products to more than 35 domestic and global OEMs including leading market share with key OEMs. Your Company continued to account for leading market share with some of the most prominent customers validating your

Company's leadership position. Going forward, your Company will focus on the core two-wheeler business based on long-term optimism.

During the year under review, India's two-wheeler industry was marked by challenges and constraints. These comprised a five year mandatory insurance, ABS, CBS and impending BS-VI norms. These regulatory norms have increased the cost of two-wheelers: a further impact is yet to materialize following the implementation of BS-VI norms. Besides, the default of a non-banking financial institution in 2018-19 staggered the financing of

Percentage growth of India's 2W production, 2018-19

We see the long-term outlook of the company with optimism. The slowdown in India's automotive sector is expected to be temporary as the twowheeler remains the most affordable commuting mode for a large part of India's population.

two-wheelers, impacting sales. In a country where almost 75 per cent of all two-wheeler sales are financed by external agencies, the decline in financing arrangements affected sales.

Beside there is a confusion over BS6 norms with customers hoping for increased discounts (like what happened in BS3 and BS4 transition) in end of FY20 and fear of ban on the internal combustion engine in two wheelers for electric vehicles.

Increased documentation and risk a version by financiers are the after effect of a slowdown, resulting in a lower mobilization of funds.

Despite this aberration, we see the long-term outlook of the company with optimism. The slowdown in India's automotive sector is expected to be temporary as the two-wheeler remains the most affordable commuting mode for a large part of India's population virtually a necessity rather than a luxury.

Our focus has been on the development of in-house Design and Testing capabilities and going ahead with the new technology products like the Bank Angle Sensor, Fuel Pump Module and Canister etc., by forging partnerships with the world renowned manufacturers. During the year, we also formed a wholly owned subsidiary in Italy -Fiem Research and Technology S.r.l. and set up a Design Center, which we believe will significantly strengthen our designing capabilities.

Our leadership in Technology and R&D was further reinforced as we received the Global Award from Yamaha Motor Company, Japan, for Excellence in Technology and Development. We developed the world's smallest bi-functional LED lighting module for two-wheelers. Validating the Company's credentials in partnering some of the most respected global companies in cutting-edge research.

I would like to share that we added another prestigious customer -India Kawasaki Motor for the development and supply of headlamps, tail lamps and rear view mirrors for their upcoming model.

The automotive lighting equipment is a safety and styling product for the vehicle and significantly enhances the aesthetics of a vehicle, any change in the vehicle design warrant a change in lighting style. This flexibility and creativity encouraged us to remain innovative in offering new technology products to OEM customers.

India's automotive sector could face challenges till the implementation of BS-6 norms and up to few months there after, hence we remain cautious for some time and hope for a better growth momentum in medium to long term.

I am thankful to all our stakeholders for staying with us and trusting our business model. We expect to enhance value in a significant way across the coming years.

Regards,

J. K. Jain, Chairman & Managing Director



#### **VISION**

To be a dominant player in...

Lamps, Mirrors, LED Products, Safety & Electronic Parts Indian & Global OEMs.

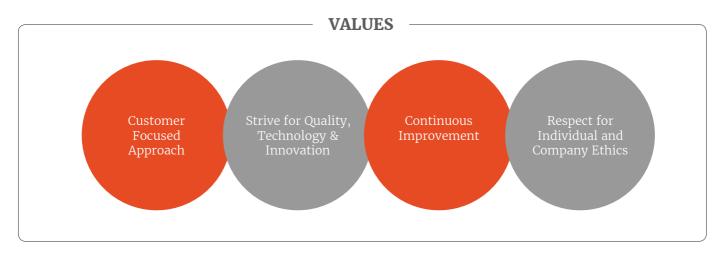
#### **MISSION**

We are committed to give our Customers, Total Satisfaction in terms of Quality, Cost and On time delivery.

Continual Improvement in Product Quality by upgrading the Technology and Training to

We aim to be the market leader in all our products through Global Competitiveness.

We aim to



## What we are

At FIEM, we are driven more by 'what can be' over 'what has been'.



Making it possible to proactively invest in R&D, future Technology, People, Plants, Processes and Capacities.

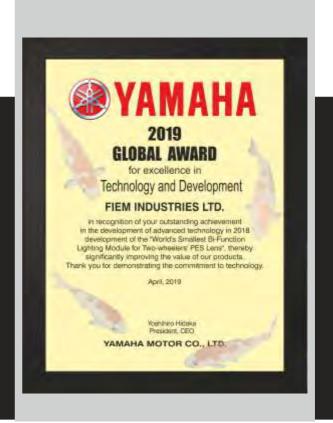
Result...the Company developed 'World's smallest LED bi-function lighting module for two-wheelers' and received Global Award for excellence in Technology and Development from Yamaha Motors Co. Ltd., Japan. The module is already filed for patent, jointly by Yamaha and Fiem.

Validating Fiem's Global Competitiveness as leading two-wheeler automotive lighting Company.



## **Global Award for Excellence in** Technology and **Development**

from Yamaha Motor Co., Ltd. Japan (on 19th April, 2019 at Hamamatsu, Japan)



In recognition of outstanding achievement in the development of advanced technology in 2018 development of the "World's Smallest LED Bi-**Function Lighting Module** for Twowheelers' with PES Lens".



## the Achievements contd...





**Award for Delivery Management 2018-19** from Honda Motorcycle and Scooter India Ltd.-2019



**Appreciation Award for Development** and Shipping Control 2018 from India Yamaha Motor Pvt. Ltd.-2019







**Performance Award (Cost Reduction)** from Suzuki Motorcycle India Pvt. Ltd., 2019



## ...some of the awards we have won over the years



Grand Award from Honda Motorcycle and Scooter India Ltd (2009)



Achievement Award for Honda Global Support 2012-13 from Honda Motorcycle and Scooter India Ltd., 2013



Grand Award for QCDDM 2013-14 from Honda Motorcycle and Scooter India Ltd. (2014)



Award for Q.D. Performance from Honda Motorcycle and Scooter India Ltd. (2011)



Performance Award (VA-VE) for 2016-17 from Suzuki Motor Cycle India Private Limited (2016)



Supplier Recognition Award from Harley-Davidson India for its new motorcycle model (Harley-Davidson Street) (2014)



ESQR'S Quality Achievement Award 2013 in the Gold Category for extraordinary achievement in quality management (2013)



Appreciation Award, 2019 from Hyundai Motor India Ltd. (2019)



Outstanding Contribution to the Growth of Lighting & Auto Electronics Industry award for Excellence in Electronics for 2016-17





Tail light with light pipe



LED Projector (single function per side)

At Fiem, we believe that our in-house R&D and Technology capabilities are the long-term drivers of our competitive advantage

In a technologically-driven space, it is essential for players to upgrade and benchmark their technology platform with the latest global standards.



In view of this need, FIEM continued to invest in cutting edge technologies and products, translating into sustained outperformance.

This investment commitment is more relevant now than ever, marked by demanding consumer needs of safety and environment friendliness.

During the last few years, the company sustained its investment in research professionals and R&D centres. The result is that the company possesses a sizable research-led advantage, strengthening long-term competitiveness.

The company's R&D centre at the Rai Plant is recognised by the Government of India; the photometry lab is NABLaccredited. Our R&D centre comprises state-of-the-art technology

investments and various testing facilities (products, photometry, environment, thermal, electronic, vibration and mechanical, among others) under the same roof.

The result of this proactive research and development investment accelerated our product development and broaden our bouquet of lighting products. We developed highly advanced LED Head Lamps for the 2 Wheelers, addressing a wider range of customers' requirements.

We are optimistic of our long-term prospects, where cutting-edge research into the latest standards is expected to help us extend our technology frontier, accelerate the launch of new products, strengthen our brand and enhance value for all our stakeholders.

#### Deeper research. **Superior products**

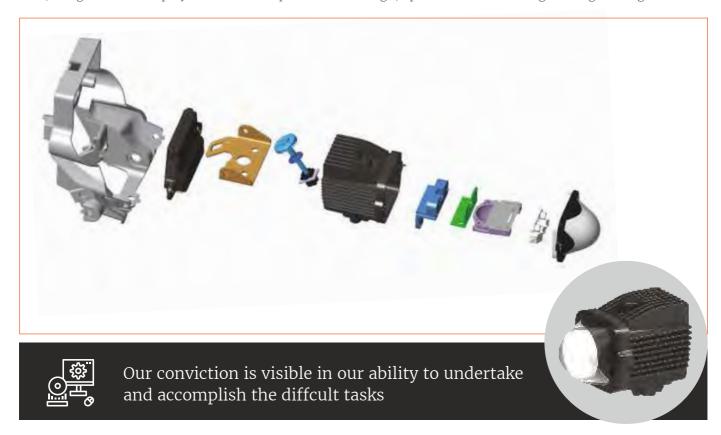
The LED lighting industry continues to see growth with the advent of DRLs in twowheelers (introduced in TVS Radeon and Ntorq)

The company designed flagship lighting products like headlamps for Honda Activa 5G, LED headlamp and taillamp for Yamaha FZ 250, headlamp for Suzuki Burgman and DRLs for TVS mopeds and Zest.

The Government's electric vehicle push will benefit FIEM as LED lamps are around 10x energy-efficient over conventional halogens.

## R&D leadership

A world-class R&D platform, Design Team and state-of-art facilities widened the range of new-gen LED technology products. The company's NABL accredited testing photometry laboratory and three world-class R&D/Design Centres employ more than 120 personnel in design, optical simulation and guest engineering facilities.



#### Design and Development of world's smallest Bi-functional LED Projector Head Lamp

The Company received an opportunity to design and develop world's smallest bi-functional LED projector head lamp in partnership with Yamaha.

The joint objective was to develop a small, light weight and high performance lighting module for the global markets, covering America, Europe and Australia. The development addressed an unmet need through a complement of proprietary R&D capabilities and the Yamaha engineering team.

After painstaking engagement, the Company invested in alternative

design elements like lens profile, focal merging system, advanced material, machines and process technologies.

The Company optimized component dimensions and involved manufacturing and assembly department in the early project stage (design stage).

FIEM fixed the method and wire routing to maximize space for optical elements; it optimised the heat sink dimension and weight through CAE thermal analysis.

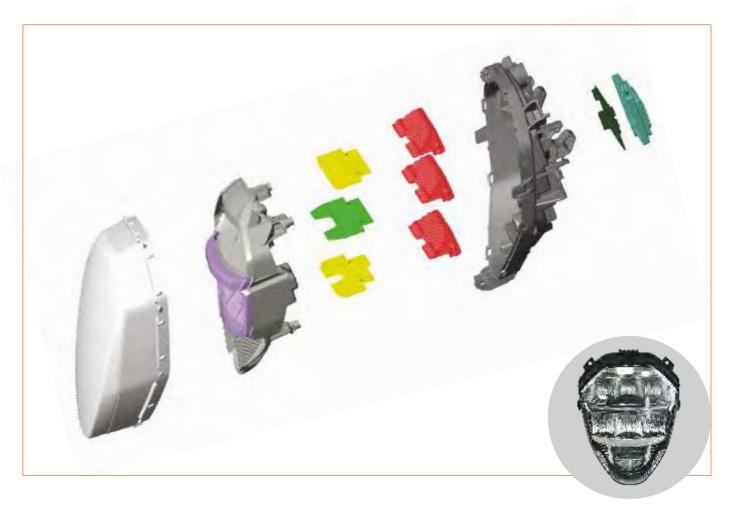
The Company combined the

technology of convex lens, reflector and collimator for high and low beam, resulting in outstanding miniature size projector performance.

It leveraged modular optical elements for different headlight class (C and D) and patented optical solution. It homogenized the lamp for major markets, used in various bike models.

The result: FIEM developed 'world's smallest LED bi-function lighting module' for two-wheelers for its valued customer, Yamaha Japan.





#### Design and Development of LED MFR Head Lamp for Suzuki

Using the concept of aerodynamics, FIEM designed the LED MFR head lamp for Suzuki, addressing the class D requirement.

With the use of MFR reflector, the lamp produced a homogenous parking light within the provided space (used prismatic optics in lens).

The conventional method of meeting class D requirement (top most segment in two-wheelers)

comprised the usage of a heat sink.

Following advanced technological intervention, FIEM developed the class D head lamp without a heat sink for thermal management.

The Company also developed the LED head lamp for Suzuki Gixxer 150, using the heat sink for thermal management. The product delivered homogenous light output with an inbuilt position function within the head lamp design.

The Company designed not only LED head lamps but also compact low power LED tail lamp for Suzuki Gixxer 250 and Gixxer 150, incorporating unique features. It used the diffuser lens technology in the tail function and MFR reflector in the stop function.

These stand-out features reinforced FIEM's respect as a research-driven organisation taking the interests of customers and consumers ahead.

## At FIEM, our alliances with industryleading companies reinforced our capability to provide superior products

## At FIEM, our long-term competitiveness and sectoral outperformance have been derived from future-facing alliances with leaders.

These alliances have helped the company access cutting-edge technologies, strengthening the company's technology orientation, accelerating products development and strengthening business sustainability.

In 2018, FIEM entered into a 26:69:5 JV with Aisan Industry Co. Ltd and Toyota Tsusho India Pvt Ltd to manufacture Fuel Pump Modules and IC connector assembly (mandatory for BS VI vehicles to moderate pollution). The supply of

fuel pumps could commence during the current year with a full ramp-up by FY2020-21.

Fiem had also entered into a 50:50 joint venture to create Fiem Kyowa (HK) Mould Company Limited (in Hong Kong), a 50:50 JV with KYOWA Co, Japan, to manufacture superior moulds/tools for automotive and other applications.

Besides, the company entered into a Technical collaboration with Toyodenso Co. Ltd., Japan for Bank (lean) Angle Sensors, supplies of

which are expected to commence by end of financial year to Honda 2Ws.

FIEM also entered into a Technical License and Assistance Agreement with Aisan Industry Co. Ltd., Japan, and Toyota Tsusho Corp, Japan for the development of Canisters. These alliances helped enhance product diversification, organizational expansion, product development, technology absorption capability and revenue visibility, strengthening business sustainability.

## TECHNICAL ASSISTANCE AGREEMENT WITH JOSEPH JAPAN

## BANK (LEAN) ANGLE SENSOR



#### **FEATURES**

Oil less type, non-contact detection type with Hall IC.

#### CONCEPT

Small size, lightweight and high mount ability overturn detection sensor for motorcycles.





#### TECHNICAL ASSISTANCE AGREEMENT WITH ALTER JAPAN

#### **CANISTER**





- Evaporated fuel vapor is absorbed in Canister during parking.
- The vapor absorbed to canister is vacuumed into engine (Purging) and burned when motorcycle is driving.

#### JOINT VENTURE WITH Accept JAPAN

## FUEL PUMP MODULE AND IC CONNECTOR



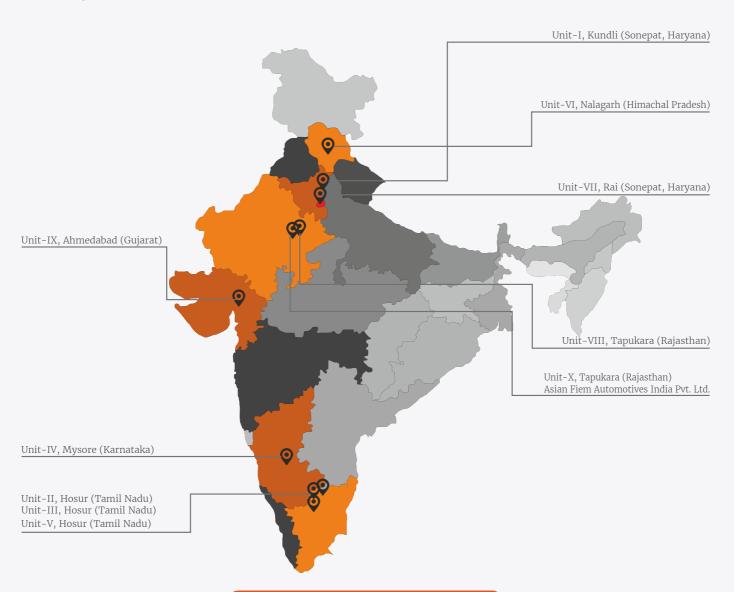


#### **FUNCTION**

By either name, the module controls the voltage delivered to a vehicle's fuel pump. By controlling the voltage, the fuel-pump driver module maintains the optimum fuel pressure and fuel delivery to the engine throughout its full operating range.

## Our pan-India manufacturing footprint

The Company's 9 state-of-the-art manufacturing facilities are located close to OEM customers, offering logistic cost savings and just-in-time delivery as well as the operational flexibility.



### **GLOBAL PRESENCE**



FIEM INDUSTRIES JAPAN CO., LTD. JAPAN



FIEM RESEARCH AND TECHNOLOGY S.r.l. ITALY



FIEM KYOWA (HK) MOULD CO. LTD. HONG KONG





Corporate Office & Unit-VII, Rai (Haryana)



Unit-I, Kundli (Sonepat, Haryana)



Unit-II, Hosur (Tamil Nadu)



Unit-III, Hosur (Tamil Nadu)



Unit-IV, Mysore (Karnataka)



Unit-V, Hosur (Tamil Nadu)



Unit-VI, Nalagarh (Himachal Pradesh)



Unit-VIII, Tapukara (Rajasthan)



Unit-IX, Ahmedabad (Gujarat)

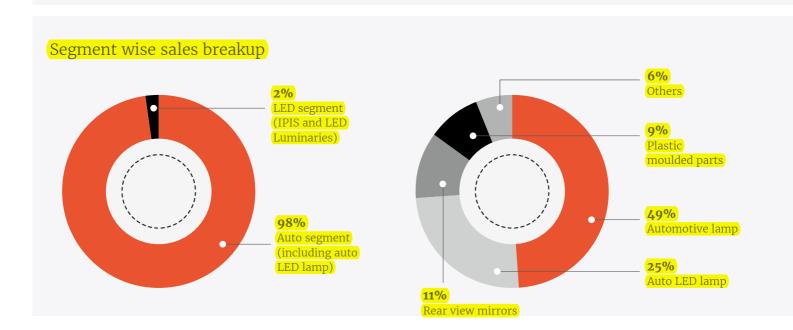


Tapukara (Rajasthan) Asian Fiem Automotives India Pvt. Ltd.

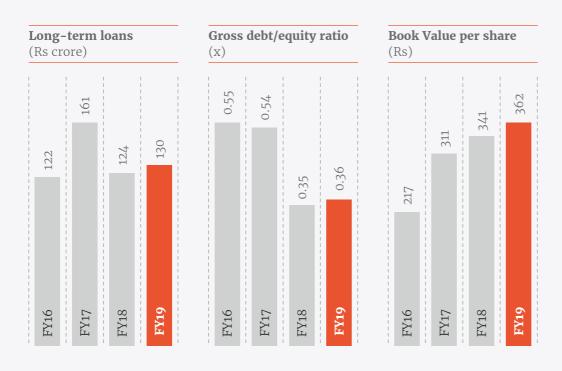
S.No	Location	Area in Sq. Mtrs		
		LAND	BUILDING (Apprpx.)	
1	Kundli (Unit –I)	16588	14627	
2	Hosur (Unit – II)	12505	7237	
3	Hosur (Unit- III)	19110	5270	
4	Mysore (Unit- IV)	4014	1027	
5	Hosur (Unit – V)	13467	44646	
6	Nalagarh (Unit – VI)	19191	8200	
7	Rai (Ūnit – VII)	28357	30000	
8	Tapukara, Rajasthan (Unit- VIII)	42863	11135	
9	Ahmedabad, Gujarat (Unit-IX)	32500	9600	
10	JV Company: AFI, Tapukara, Rajasthan	15500	7000	

Our consistent growth has been derived from a deep market understanding, superior product quality and prudent financial management











## Diversified product portfolio

The Company is a leading manufacturer of automotive lighting and signaling equipment and rear view mirrors for two and four wheelers. It has diversified its business into LED luminaires for indoor and outdoor applications and in Integrated Passenger Information Systems with LED Display (IPIS).



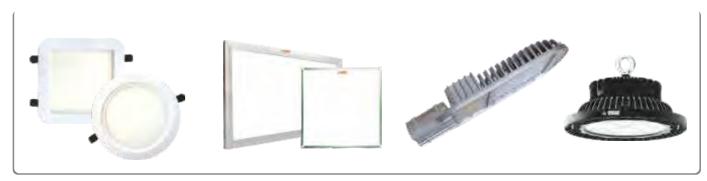
















## Strong client base

The Company is among leading manufacturers of automotive lighting, signaling equipment, rear view mirrors, sheet metal and plastic parts in India. The Company's client base comprises more than 35 OEMs, supplying to some of them since their inception.

#### TWO-WHEELER SEGMENT (DOMESTIC CUSTOMERS)































TWO-WHEELER SEGMENT (GLOBAL CUSTOMERS)













#### FOUR-WHEELER SEGMENT (DOMESTIC CUSTOMERS)



















































FOUR-WHEELER SEGMENT (GLOBAL CUSTOMERS)













## FIEM: Companion of the underprivileged

Our definition of a successful company is a little different than others. We believe a company's success cannot be measured by revenues or financial indicators alone, but by the ability to change lives. Since its inception, FIEM has placed immense focus on the overall development of society. Under the aegis of 'FIEM Foundation', the Company carries out various CSR initiatives in helping the poor and needy patients for their treatment, women empowerment and arranging for the mass marriages of underprivileged girls. Providing financial assistance to NGOs involved in helping the poor and underprivileged.







#### Health care for the poor

The Company provides financial support to NGO 'Kutch Vikas Trust to facilitate eye and dental operations of poor patients.

#### **Mass marriages**

Fiem foundation conducts mass marriages for underprivileged girls in order to ensure their upliftment in society. Couples from across religions Hindu, Sikh, Muslim and Christian participated in the mass marriage programmes.





#### Financial Aid to poor & needy patients

In collaboration with 'Social Welfare Unit of AIIMS, Delhi' we provide financial aid to poor patients suffering from cancer and other life-threatening diseases. Till now more than **240** such patients have been extended financial aid totaling around Rs. 3 crore. We are doing this work through our CSR Trust 'Fiem Foundation'.







12 years from Bihar ₹1,00,000/-



10 years from U.P. ₹1,00,000/-



12 years from U.P. ₹1,00,000/-



29 years from Uttrakhand ₹1,00,000/-



Kanhaiya 30 years from U.P. ₹1,00,000/-



Bharat Shah 27 years from Bihar ₹ 1,00,000/-



20 years from Bihar ₹ 1,00,000/-



22 years from New Delhi ₹1,00,000/-



Anu Pal 24 years from New Delhi ₹1,00,000/-



Md. Zaid 6 years from Delhi ₹1,00,000/-



Amrit Matho 40 years from Bihar ₹ 1,00,000/-



Adil 15 years from U.P. ₹ 1,00,000/-



Master Pritam 8 years from Bihar ₹1,00,000/-



29 years from Uttrakhand ₹1,00,000/-



Dinesh 37 years from West Delhi ₹1,00,000/-



Kusum Lata 22 years from U.P. ₹1,00,000/-



Bashra Ali 7 years from Delhi ₹1,00,000/-



Kundan Kr. Soni 30 years from Bihar ₹1,00,000/-



Amit 8 years from U.P. ₹2,00,000/-



Pramila Kumar 23 years from BIhar ₹ 1,00,000/-



Kismat 7 years from Bihar ₹ 1,00,000/-



Nihal Dubey 2 years from Ú.P. ₹1,00,000/-



Raviya 18 years from U.P. ₹1,00,000/-



Sonu Kumar 15 years from Bihar ₹ 1,88,550/-



Kalpana 29 years from Auriyah ₹ 2,00,000/-



Vishal 13 years from Harvana ₹ 49,955/-



Vikas Prasad 25 years from Delhi ₹ 2,00,000/-



Simrat Kaur 27 years from New Delhi ₹1,15,000/-



Ashok 23 years ₹ 2,00,000/-



Tanish 8 vears ₹ 2,00,000/-

## **Board of Directors**



Mr. J.K. Jain Chairman & Managing Director



Mrs. Seema Jain Whole-time Director



Mr. Rahul Jain Whole-time Director



Ms. Aanchal Jain Whole-time Director



Mr. J.S.S. Rao Whole-time Director



Mr. Kashi Ram Yadav Whole-time Director



Mr. Mohan Bir Singh Independent Director



Mr. S.K. Jain Independent Director



Mr. Iqbal Singh Independent Director



Mr. V.K. Malhotra Independent Director



Mr. Ashok Kumar Sharma Independent Director



Mr. Jawahar Thakur Independent Director



## General information

#### **Board of Directors**

Mr. J.K. Jain - Chairman & Managing Director

Mrs. Seema Jain - Whole-time Director

Mr. Rahul Jain - Whole-time Director

Ms. Aanchal Jain – Whole-time Director

Mr. J.S.S. Rao - Whole-time Director

Mr. Kashi Ram Yadav - Whole-time Director

Mr. Mohan Bir Sahni - Independent Director

Mr. S.K. Jain - Independent Director

Mr. Igbal Singh - Independent Director

Mr. V. K. Malhotra - Independent Director

Mr. Ashok Kumar Sharma - Independent Director

Mr. Jawahar Thakur - Independent Director

#### Chief Financial Officer

Mr. O.P. Gupta

#### Company Secretary and Compliance Officer

Mr. Arvind K. Chauhan

#### **Audit Committee**

Mr. S. K. Jain Chairman
Mr. V. K. Malhotra Member
Mr. Iqbal Singh Member

#### Nomination & Remuneration Committee

Mr. S. K. Jain Chairman
Mr. Iqbal Singh Member
Mr. V. K. Malhotra Member

#### Stakeholders Relationship Committee

Mr. V. K. Malhotra Chairman
Mr. Rahul Jain Member
Mr. Kashi Ram Yadav Member

## Corporate Social Responsibility (CSR) Committee

Mr. Rahul Jain Chairman
Mr. Kashi Ram Yadav Member
Mr. V.K. Malhotra Member

#### **Statutory Auditors**

M/s V. Sachdeva & Associates, Chartered Accountants

#### **Registered Office**

D-34, DSIDC Packaging Complex, Kirti Nagar

New Delhi-110015 (INDIA)

Tel: +91-11-25927820, 25927919, Fax: +91-11-25927740

CIN: L36999DL1989PLC034928

#### Corporate Office & Unit VII

Plot No. 1915, Rai Industrial Estate, Phase - V

Distt. Sonepat, Haryana –131029

Tel: +91-130-2367905-910,

Fax: +91-130-2367903

Email: investor@fiemindustries.com Website: www.fiemindustries.com

#### Registrar and Share Transfer Agent

Link Intime India Pvt. Ltd.

Noble Heights, 1st Floor, Plot No. 2 C-1 Block ISC, Near Savitri Market Janakpuri, New Delhi – 110058

Ph: 011-41410592/93/94 Fax No: 011-41410591

## Directors' Report



The Directors of your Company have the pleasure in presenting the 30th Annual Report of Fiem Industries Limited (the Company or FIEM) on the business and operations of the Company having both standalone and consolidated audited financial statements for the financial year ended March 31, 2019.

The financial statements have been prepared as a going concern in accordance with Indian Accounting Standards (Ind AS) notified under the Section 133 of the Companies Act, 2013 ("the Act) read with the Companies (Indian Accounting Standards) Rules, 2015 and other relevant provisions of the Act.

#### Financial Results

The Directors' Report is prepared on the basis of Standalone Financial Statements of the Company pursuant to Rule 8(1) of the Companies (Accounts) Rules, 2014. However, this report also contains highlights of performance of subsidiaries and joint venture companies and their contribution to the overall performance of the Company during the period under review. Financials of following Wholly-owned Subsidiaries (WOS), and Joint Venture Companies (JVs) are consolidated in Consolidated Financial Statements.

S.N.	Name of Entities	Country of Incorporation	WOS/JV	
1.	Aisan Fiem Automotives India Private Limited (AFI)	India	69:26:5 JV	
2.	Fiem Kyowa (HK) Mould Company Limited.	Hong Kong	50:50 JV	
3.	Centro Richerche Fiem Horustech S.r.l	Italy	50:50 JV	
4.	Fiem Industries Japan Co., Ltd.	Japan	WOS	
5.	Fiem Research and Technology S.r.l (FRT)	Italy	WOS	
6.	Fiem (Thai) Design and Technology Co., Ltd.	Thailand	WOS	

During the year under review Company's performance has remained good in comparison to industry growth and a summary of the same along with previous year's figures are as under:

(Rs In Lacs)

Sr	Particulars	Standalone		Consolidated	
		FY 2018-19	FY 2017-18	FY 2018-19	FY 2017-18
1	Income from Operations				
	a) Net Sales (FY 2017-18 include Rs. 3,477.99 lacs Excise duty)	1,43,396.13	1,26,323.93	1,43,900.43	1,26,477.46
	b) Other Operating Income	1,003.67	989.40	1,001.83	972.77
	Total Income from operations (Net)	1,44,399.80	1,27,313.33	1,44,902.26	1,27,450.24
2	Total Expenses (excluding dep and finance cost)	1,28,873.48	1,13,246.45	1,29,185.93	1,13,376.83
3	Profit from operations before other income, finance costs,	15,526.32	14,066.88	15,716.33	14,073.41
	depreciation and exceptional items (1-2)				
4	Add Other income	86.21	454.40	86.14	454.40
5	Profit from ordinary activities before finance costs,	15,612.53	14,521.28	15,802.47	14,527.81
	depreciation and exceptional items (3+4)				
6	Less :- Finance costs	2,209.79	2,272.41	2,209.79	2,272.41
	Less :-Depreciation	4,891.61	4,432.47	4,892.67	4,432.59
7	Profit from ordinary activities after finance costs, depreciation	8,511.13	7,816.40	8,700.01	7,822.81
	but before exceptional items (5-6)				
8	Exceptional Items	-	(340.58)	-	(340.58)
9	Profit/(Loss) from Ordinary Activities Before Tax (7-8)	8,511.13	8,156.98	8,700.01	8,163.39
10	Tax expense	2,962.38	2,901.97	3,035.98	2,903.13
11	Net Profit/(Loss) from Ordinary Activities After Tax (9-10)	5,548.75	5,255.01	5,664.03	5,260.26

(Rs In Lacs)

Sr	Particulars	Standalone		Consolidated	
		FY 2018-19	FY 2017-18	FY 2018-19	FY 2017-18
12.	Share of profit/(loss) of associates	-	-	(99.11)	(4.19)
13.	Profit after tax for the year after share of profit/loss of associate	5,548.75	5,255.01	5,564.92	5,256.07
14.	Other comprehensive income/(loss) (net of tax)	-84.68	-71.38	-84.68	-71.38
15.	Total other comprehensive income (net of tax)	5,464.07	5,183.63	5,480.24	5,184.69
16	Weighted Earnings Per Share (EPS)	42.16	39.93	42.29	39.94

#### State of the Company's affairs / Business Review

FY 2018-19 has remained a difficult year for the two-wheeler industry. As per the data available from SIAM, two-wheeler industry has shown a growth of 6.29% during the FY2018-19 as against the growth of 15.44% during FY2017-18. Domestic sales of the two-wheeler has grown by even lower number of 4.86%. In this background, your Company registered a growth of 16.77% in the top line during FY 2018-19.

We have been able to grow at much higher than the industry rate. This is driven by the new model LED auto sales and increase in share with other customers. Our growth with Yamaha and Suzuki has been 82% and 67% respectively while maintaining modest growth with Honda and TVS. We continue to be one of the most preferred suppliers to the OEMs and supplying product to more than 35 domestic and global OEMs.

As mentioned earlier, sales growth in FY2018-19 is 16.77% equivalent to Rs. 1434 Cr. It is important to highlight that during the same period, industry has grown by only 6.29% while HMSI, our key OEM has degrown by 4.41%. We have managed to grow our business with a few OEMs like Yamaha and Suzuki significantly, thus achieving overall growth figure of 16.77%. Further, EBITDA for FY2018-19 stands at 10.83% as against 11.45% during the FY2017-18. This decline is due to increase in raw material cost during the year. Profit before tax stands at Rs. 85.11 Cr. Last year, other income included Rs. 3.5 Cr of income coming from balances held in mutual funds. This amount got majorly utilized during the year for expansion of business. Thus, there is very small corresponding income from this source in the current year. During the year, the Company has invested a sum of Rs. 62 crores in additional fixed assets.

For FY2018-19, finance cost of the Company stands at Rs. 22.1 Cr. This has largely remained the same over previous year. We continue to follow prudent capital structure and our leverage remained very comfortable with a debt-to-equity ratio of 0.35:1. PAT of the Company after taking into account all the associates of the JV companies stood at Rs. 55.64 Cr during the FY2018-19 as against Rs. 52.56 Cr during the FY2017-18. EPS of the Company stands at Rs. 42.29 per share for FY2018-19 as against Rs. 39.94 per share for FY2017-18.

#### Incorporation of JV Company: Aisan Fiem Automotives India Pvt. Ltd. (AFI):

On March 30, 2018, Company had signed a "Joint Venture Agreement" with Aisan Industry Co., Ltd., Japan and Toyota Tsusho India for manufacture of Fuel Injection System (Fuel Pump Module) and IC connector for two-wheelers and threewheelers for Indian market.

Fuel Injection System will become mandatory for twowheelers and three-wheelers w.e.f. April, 2020 under Bharat Stage VI (BS VI) regime. This is an advanced Emission Control System Product, which will have huge market in India under BS VI norms and will replace carburetor.

In terms of above Joint Venture Agreement, a Joint Venture Company incorporated on 7th June, 2018, namely Aisan Fiem Automotives India Pvt. Ltd. (AFI). Total equity investment in the JV Company is Rs. 100 Crore, wherein Fiem Industries hold 26%, Aisan hold 69% and Toyota Tsusho hold 5%. The JV Company has established factory in ELCINA Electronic Manufacturing Cluster in Tapukara.

#### Technical Assistance Agreement for Bank (Lean) Angle Sensor

During July, 2018, Company has signed a "Technical Assistance Agreement" with TOYODENSO Co., Ltd., Japan and Toyota Tsusho Corporation, Japan for manufacturing of Bank Angle Sensor for motorcycles for Indian market. Bank Angle Sensor is a safety sensor, which is being increasingly applied by OEMs in motorcycles and will have an increasing market in India. Bank Angle Sensor has the functionality of stopping the engine of motorcycle at the time of accidents and avoid prolonged skidding. The preparation for production of Bank Angle Sensor at Tapukara factory is at full swing and Company plan to commence the mass production during current year.

#### Design Centre in Italy: Fiem Research and Technology S.r.l (FRT)

Company's focus has been on development of in-house design and testing capability and going ahead with the new technology product like bank angle sensor, fuel pump module, etc., by forging partnerships with the world renowned manufacturers.

During the year, Company formed a wholly-owned subsidiary in Italy namely Fiem Research and Technology S.r.l and setup a Design Center which will significantly strengthen our designing capabilities.

#### Prestigious Global Award from Yamaha Motor Company, Japan, for excellence in **Technology and Development**

The leadership of the Company in the technology development has been further reinforced as Company has received the Global Award from Yamaha Motor Company, Japan, for Excellence in Technology and Development. Company has developed the world's smallest bifunctional LED lighting module for two-wheelers. This is a big global award showcasing Company's capability.

#### Addition of New Customer: India Kawasaki Motor

Company has added another prestigious customer India Kawasaki Motor for development and supply of headlamp, tail lamp, and rearview mirror for one of their upcoming model.

The automotive lighting equipment is a safety and styling product for the vehicle which largely contributes in the improving aesthetics of the vehicle. The change in model invariably results in change in lighting style, hence new business for us. These factors encourage us to remain innovative and enable us to offer new technology products to our OEM customers. Thus, we remain optimistic about the future.

#### Update on Fire at one portion of Unit-V at Hosur, Tamilnadu

During the financial year 2017-18, a major fire occurred on January 25, 2018 at one portion of Unit-V in Hosur, Tamilnadu. The assets of the Company are adequately covered under insurance. The Company had filed insurance claim with its insurers and also received part claim, however final claim is yet to be received. The other necessary information are provided in the financial statements. The Company had successfully and quickly recovered the supplies to its customers with in few days and no major impact or interruption was felt to supplies to esteemed OEM customers.

#### SAP Implementation

To make the Company future ready with the increasing volume of operations and geographic expansion as well as with the objective of better control, Company is in the process of implementation of SAP system across its all units and offices - SAP S/4HANA Enterprise Management.

#### Dividend

Your Company has been declaring dividend every year which have steadily increased. The Board in its meeting held on March 13, 2019, had declared an Interim Dividend at the rate of 80% i.e. Rs. 8/- per equity share of Rs. 10/- each. Further, the Board, in its meeting held on May 14, 2019, has recommended a Final Dividend at the rate of 40% i.e. Rs. 4 /- per equity share for the financial year ended on March 31, 2019. Interim dividend was paid to the shareholders as per their shareholding in the Company as on March 27, 2019 (Record Date). Consequently, the total dividend for the financial year ended on March 31, 2019 including the interim dividend paid during the year, amounts to 120% i.e. Rs. 12 /- per equity share of Rs. 10/- each.

The Final Dividend payout is subject to approval of members at the ensuing Annual General Meeting of the Company. The final dividend on equity shares at the rate of Rs. 4/- per share, if approved by the members would involve a cash outflow of Rs. 634.62 lacs including dividend tax. The total dividend at the rate of Rs. 12/- per equity shares including dividend tax for the Financial Year 2018-19 would aggregate Rs. 1903.81 lacs including dividend tax.

#### Statutory disclosures as per provisions of Section 134 of the Companies Act, 2013 (the "Act")

#### 1. Extract of Annual Return

Pursuant to Section 134(3)(a) and Section 92(3) of the Act, read with Rule 12 of the Companies (Management and Administration) Rules, 2014 as amended, an extract of Annual Return in Form MGT-9 as on March 31, 2019, has been prepared and enclosed as Annexure I, which forms an integral part of this report. The extract of Annual Return in Form MGT-9, is also available on the website of the Company http:// fiemindustries.com/investors/.

#### 2. Number of meetings of the Board

Meetings of the Board are held on regular intervals to discuss and decide on various business policies, strategies, operational, financial and other matters. Due to business exigencies, the Board also approve some proposals through resolution passed by circulation from time to time.

During the financial year 2018-19, Six (6) Board Meetings were held. One separate meeting of Independent Directors of the Company was also held during the Financial Year 2018-19.

Detailed information on the meetings of the Board is included in the report on Corporate Governance, which forms an integral part of this Annual Report.



#### 3. Directors' Responsibility Statement

In terms of Section 134(3)(c) of the Companies Act, 2013, Your Directors state that:

- a) in the preparation of the Annual Accounts for the year ended March 31, 2019, the applicable accounting standards (IndAs) have been followed along with proper explanation relating to material departures, if any.
- b) the Directors have selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company as at end of Financial Year ended March 31, 2019 and of the Profit and Loss of the Company for that period.
- c) the Directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of this Act for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities.
- d) the Directors have prepared the Annual Financial Statements on a 'going concern' basis.
- e) the Directors have laid down internal financial controls to be followed by the Company and that such internal financial controls are adequate and are operating efficiently, and
- the Directors have devised proper systems to ensure compliance with the provisions of all applicable laws and such systems are adequate and operating effectively.

Based on the framework of internal financial controls and compliance systems established and maintained by the Company, work performed by the internal, statutory and secretarial auditors, including review of internal financial controls over financial reporting by the statutory auditors, and the reviews performed by management and the relevant board committees, including the audit committee, the board is of the opinion that the Company's internal financial controls were adequate and effective during financial year 2018-19.

#### 4. Independent Directors' Declaration

The Company has received necessary declaration from each of Independent Director of the Company under Section 149(7) of the Companies Act, 2013 and SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('Listing Regulations'), as amended, that they meet the criteria of independence as laid down under Section 149(6) of the Companies Act, 2013 and Regulation 16(1)(b) of the Listing Regulations.

The Board took on record the declaration and confirmation submitted by the Independent Directors regarding their meeting the prescribed criteria of independence, after undertaking due assessment of the veracity of the same as required under Regulation 25 of the Listing Regulations.

#### 5. Directors' Appointment Criteria and Remuneration Policy etc.

The Nomination & Remuneration Committee has formulated criteria for determining qualifications, positive attributes and independence of the Directors as well as Remuneration Policy for the Company as mandated under Section 178(3)/(4) of the Act and Regulation 19 read with Part D of Schedule II of the Listing Regulations.

The above referred Policy is enclosed as Annexure II, which forms part of this Report.

#### 6. Auditors & Auditor's Reports

#### (a) Statutory Auditors

Pursuant to Section 139 of the Companies Act, 2013, M/s. V. Sachdeva & Associates, Chartered Accountants (Firm Registration No-004417N) were appointed as Statutory Auditors of the Company at 28th AGM of the Company held on August 21, 2017, for a term of 5 (five) years, starting from the conclusion of 28th Annual General Meeting till the conclusion of 33rd Annual General Meeting of the Company to be held in the year 2022, subject to ratification by the shareholders at every Annual General Meeting. However, Ministry of Corporate Affairs, vide its Notification No. S.O. 1833(E) dated May 7, 2018, dispensed with the requirement of ratification of appointment of Statutory Auditors at every Annual General Meeting.

Accordingly, no shareholders resolution required for ratification of appointment of M/s. V. Sachdeva & Associates, Chartered Accountants, as the Statutory Auditors of the Company. Hence, no such resolution is moved at the ensuing Annual General Meeting.

#### (b) Statutory Auditor's Reports

The Auditor's Reports given by M/s. V. Sachdeva & Associates, Statutory Auditors on the financial statements of the Company, both standalone and consolidated, for the financial year 2018-19 is part of the Annual Report. There has been no qualification, reservation or adverse remark or disclaimer in their Reports.

Further, during the year under review, the Auditors had not reported any matter of offence of fraud under Section 143 (12) of the Act, therefore no detail is required to be disclosed under Section 134 (3)(ca) of the Act.

### (c) Secretarial Auditor

In terms of Section 204 of the Companies Act. 2013 the Audit Committee recommended and the Board of Directors in their meeting held on May 14, 2019 has appointed M/s Ranjana Gupta & Associates, a firm of Company Secretaries in Practice (C.P. No. 9920) as the Secretarial Auditors of the Company to conduct the secretarial audit for the financial year 2019-20. The Company has received their consent for appointment.

## (d) Secretarial Audit Report

The Secretarial Audit under section 204 of Companies Act, 2013 read with Rule 9 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 as well as in compliance of Regulation 24A of the Listing Regulations was conducted by M/s Ranjana Gupta & Associates, Company Secretaries (C.P. No. 9920) for the financial year 2018-19. The Report in Form No. MR-3 given by the Secretarial Auditors is annexed as Annexure III and forms integral part of this Report. There has been no qualification, reservation or adverse remark or disclaimer in their Report; hence no explanation by Directors is warranted.

In addition to above, 'Annual Secretarial Compliance Report' in compliance with Regulation 24A of Listing Regulations and as per format prescribed under SEBI Circular No. CIR/CFD/CMD1/27/2019 dated February 8, 2019 was also obtained from M/s Ranjana Gupta & Associates, Company Secretaries (C.P. No. 9920) and submitted to stock exchanges i.e. BSE and NSE with in stipulated period of 60 days from end of the financial year.

During the year under review, the Secretarial Auditors had not reported any matter of offence of fraud under Section 143 (12) of the Act, therefore no detail is required to be disclosed under Section 134 (3)(ca) of the Act.

## (e) Cost Auditor

As per Section 148 of the Act read with Companies (Cost Records and Audit) Rules, 2014, on the recommendation of the Audit Committee, the Board of Directors appointed Mr. Krishan Singh Berk, Cost Accountants (Membership No. 2724) as Cost Auditor of the Company for the financial year 2019-20. The Company has received their consent that the appointment is in accordance with the applicable provisions of the Act and rules framed thereunder and they are not disqualified to be appointed as Cost Auditors. The remuneration of Cost Auditors has been approved by the Board of Directors on the recommendation of Audit Committee and in terms of the Companies Act, 2013 and Rules thereunder. The Notice of the ensuing Annual

General Meeting of the Company will have a requisite resolution for ratification of remuneration of Cost Auditors by the members of the Company.

The Cost Audit Report for Financial Year 2017-18 was filed to Registrar of Companies on September 20, 2018. Further, the Cost Audit Report for Financial Year 2018-19 will be filed with the Registrar of Companies in due course.

## 7. Particulars of Loans, Guarantees or Investments under Section 186

Details of the loans given, guarantees or securities provided (if any) and investments made by the Company along with their purposes, have been disclosed in the financial statements. Please refer to Note No.48 in the standalone financial statement.

## 8. Contracts and Arrangements with Related Parties

All contracts/ arrangement/ transactions entered with Related Parties during the year under review were on arm's length basis and in the ordinary course of business. Due approvals from Board and/or Audit Committee were taken under the provisions of Section 188 and 177 of the Companies Act, 2013 and the Rules made thereunder read with applicable SEBI (LODR) Regulations. Further, no approval from shareholder required for any related party transaction during the year under review. There were no 'material' related party transactions during the year under review with the Promoters, Directors, Key Managerial Personnel or any other related entity as defined under Regulation 23 of the SEBI (LODR) Regulations read with 'Related Party Transactions Policy' of the Company. Therefore, disclosure in form AOC-2 in terms of Section 134(3)(h) of the Companies Act, 2013 are not required.

Members may refer to Note No.48 to the financial statements which sets out related party disclosures pursuant to Ind AS.

Your Company has formulated a policy on related party transactions. In line with the provisions of the SEBI (LODR) (Amendment) Regulation, 2018, policy on related party transactions is revised by the Board at its meeting held on February 9, 2019. The amended policy is also available on Company's website at https://www.fiemindustries.com. This policy provides the governing framework for review and approval of related party transactions.

The web-link of the same has been provided in the Corporate Governance Report.

## 9. Transfer to Reserves

Your Company has transferred Rs. 560 lacs to the General Reserve from the profits of the Company.



## 10. Material changes and commitment affecting financial position of the Company / Change in the Nature of the Business

There are no material changes and commitments, affecting the financial position of the Company which has occurred after the close of financial year till the date of this Report.

## 11. Conservation of Energy, Technology Absorption and Foreign Exchange Earnings and Outgo

Details of Energy Conservation, Technology Absorption, Research and Development and Foreign Exchange Earnings and outgo as required under Section 134(3)(m) of the Act read with Rule 8(3) of Companies (Accounts) Rules, 2014 are given in Annexure IV to this Report.

## 12. Risk Management

Risk management has become an important function of the management as the Company is growing with fast pace and operation are expanding at different locations. Company's approach to address business risks is comprehensive and includes periodic review of such risks and a framework for mitigating, controls and reporting mechanism of such risks. As per Listing Regulations, the Board of Directors of the Company are responsible for framing, implementing and monitoring the Risk Management plans of the Company. The Company has defined a "Risk Management Policy" and the same has been approved by the Board of Directors of the Company. Audit Committee plays a vital role in overseeing risk management.

A brief about the risk management of the Company is also given in the Management Discussion and Analysis Report.

## 13. Corporate Social Responsibility (CSR)

The Company has set up a dedicated trust, namely 'Fiem' Foundation' as CSR Vehicle for undertaking Company's CSR programmes as per Schedule VII read with Companies (Corporate Social Responsibility Policy) Rules, 2014. Company whole-heartedly supported the CSR provisions and remained compliant with the statutory requirements. Underprivileged section and supporting them for better life has remained the focus of CSR activities. Extending the financial support to the poor and needy patients for their treatment, has remained the major activity under CSR.

Company has also collaborated with 'The Earth Saviours Foundation' which takes care the abandoned citizens and run old age home. Your Company always seeks ways to make a positive impact on the underprivileged strata of the society at large through various CSR activities. In our pursuit of Corporate Social Responsibility as per the Companies Act, 2013, we have selected 'health cure' and 'supporting the poor for better life' as one of area of intervention and way of serving the humanity. To help the poor and needy patents, we have collaborated with 'Social Welfare Unit of AIIMS', Delhi and disburse the financial assistance amount as and when they recommend to help the poor and needy patients suffering from cancer and other life-threatening diseases for getting their treatment done in AIIMS. We are doing this work through our CSR Vehicle 'Fiem Foundation'.

Apart from AIIMS, Company also provide financial assistance of Rs. 80,000/- per month to 'The Earth Saviours Foundation', a recognized NGO which is running 'Old Age Home & Rescue Centre' to provide the facilities completely free of charge such as accommodation, medical and every day needs for caring the people who are abandoned senior citizens, deprived, mentally disabled, bedridden, HIV Infected, patients on death bed, people dying with hunger on roads and patients suffering with incurable disease.

Company / Fiem Foundation support various other NGOs as well as extend direct financial support to the needy patients in exceptional cases and also conduct other social welfare programme like arranging mass marriages for poor girls, free eye operation and other activities to help underprivileged. Company also providing financial support to 'Kutch Vikas Trust' which organizing eye and dental operation camps for poor patients.

The brief outline of the Corporate Social Responsibility (CSR) Policy of the Company and the initiatives undertaken by the Company on CSR activities during the year are set out in **Annexure V** of this report in the format prescribed in the Companies (Corporate Social Responsibility Policy) Rules, 2014. For details regarding the CSR Committee, please refer the Corporate Governance Report, which forms part of Annual Report. The CSR Policy is available on the website of the Company (www.fiemindustries.com/investors).

## 14. Annual Evaluation of the Performance of the Board, Committees and Directors

Performance Evaluation for Board is aimed to use constructively as a mechanism to improve Board's effectiveness, maximize strengths and tackle weaknesses. It involves questionnaires to be filled by every Director about his own performance (selfassessment), performance of Board as whole, performance of Chairman and performance of respective Committee(s) where he is a Member.

Initially, Nomination & Remuneration Committee carry out the primary evaluation of every Director's performance which is subject to next level of evaluation by the Board and Independent Directors. As per Section 178(2) of the Act, the Committee conduct the performance evaluation of every Individual Director. As per Performance Evaluation framework of the Company, the evaluation process consists of evaluation

on the basis of filled questionaries' received from all directors and opinions, inputs from all Committee members and any other information as may be required by the Committee.

The outcome of Committee in respect of Independent Directors is subject to final evaluation by the Board. Outcome of Committee in respect of Non-Independent Directors is subject to final evaluation by the Independent Directors. Performance evaluation of Board as a whole as well as Chairman of the Board is also conducted by the Independent Directors.

## 15. Highlights of performance of subsidiaries, associates and joint venture companies and their contribution to the overall performance of the Company during the period under review.

At present, there are 3 JV Companies (JVC) and 3 Whollyowned subsidiaries (WOS) as listed in initial paragraph of this report.

#### a) Aisan Fiem Automotives India Pvt. Ltd. (AFI):

This JV Company was incorporated on 7th June, 2018, in India. Total equity investment in the JV Company is Rs. 100 Crore, wherein Fiem Industries hold 26%, Aisan hold 69% and Toyota Tsusho hold 5%. The JV Company has established its factory in ELCINA Electronic Manufacturing Cluster in Tapukara, Rajasthan for production of Fuel Pump Module. The Company yet to start mass production supply to its customer. This being the first year of its operation, hence it has incurred a loss due to initial expenses, accordingly profits of the Fiem Industries impacted.

## The Financial highlights of AFI is as under:

(Amount Rs In lacs)

Particulars	FY 2018-19	FY 2017-18
% of shareholding	26%	-
Revenue	10.56	-
Expenses	217.92	-
Profit or loss from continuing	(105.05)	-
operations		
Total comprehensive income	(105.05)	-

#### b) Fiem Kyowa (HK) Mould Company Limited:

This JV Company was formed in Hong Kong as 50:50 joint venture company with Kyowa Co., Ltd. of Japan. The purpose of setting-up of JV was to engage in the business of high class moulds / tools for Automotive and other applications. The Company has started its operations during FY 2018-19. There is no major investment in this company and this company is providing support for mould development for OEMs. The contribution / or impact on performance of Fiem Industries is negligible.

## The Financial highlights of Fiem Kyowa (HK) Mould Company is as under:

(Amount Rs In lacs)

(, , , , , , , , , , , , , , , , , , ,					
Particulars	FY 2018-19	FY 2017-18			
% of shareholding	50%	50%			
Revenue	68.55	-			
Expenses	60.50	0.32			
Profit or loss from continuing	8.05	(0.32)			
operations					
Total comprehensive income	8.05	(0.32)			

## c) Centro Ricerche Fiem HorustecH S.r.l. (CRFH) (Joint Venture in Italy):

The Company was set-up in Italy as a 50:50 JV with Horustech Lighting of Italy, which is a Designing Company. The purpose of setting-up of JV was to strengthen R&D and Designing capabilities of the Company. However, due to some financial problems in Horustech group companies, the management of both companies i.e. Horustech Lighting and Fiem Industries Limited has mutually decided to move ahead to liquidate the CRFH. There is no major investment in this company and this company was providing Design Services to Fiem Industries. The contribution or impact on performance of Fiem Industries is negligible.

## The Financial highlights of CRFH is as under:

(Amount Rs In Jacs)

	(Arriol	unt RS in tacs)
Particulars	FY 2018-19	FY 2017-18
% of shareholding	50%	50%
Revenue	99.12	104.42
Expenses	101.23	108.28
Profit or loss from containing	(2.11)	(3.86)
operations		
Total comprehensive income	(2.11)	(3.86)

## d) Fiem Industries Japan Co., Ltd. (Wholly-owned Subsidiary):

This WOS was set-up in Japan as an extended arm of the Company for liaison with Japanese customers like Honda, Suzuki and Yamaha etc., support in Designing, R&D and new business development. While the parent Company (Fiem) is getting full support in above areas, the financials of the subsidiary are at very small scale. There is no major financial contribution or impact on performance of Fiem Industries.



## Financial Highlights of Fiem Industries Japan Co. Ltd. (Japan)

(Amount Rs In lacs)

(ATTOCHTETAS III						
	FY 2018-19	FY 2017-18				
% of shareholding	100%	100%				
Revenue	559.28	199.78				
Total Income	559.34	199.78				
Total expenses	371.35	196.04				
Profit/(Loss) before taxation	187.99	3.74				
Provision for taxation	73.26	1.17				
Profit/ (Loss) after taxation	114.73	2.57				

# e) Fiem Research and Technology S.r.l. (Wholly-owned Subsidiary in Italy):

During the financial year, this Wholly-owned Subsidiary was incorporated in Italy, on December 17, 2018 and a Design Centre set-up under this Company in Turin, Italy. Company is getting Design Services from this WOS on regular basis on Automotive LED Lamps for esteemed OEM customers. This is a wholly-owned subsidiary and providing Design Services to Fiem Industries only, so working like an extended arm of Fiem Industries for Design Services.

# Financial Highlights of Fiem Research and Technology S.r.l (Italy)

(Amount Rs In lacs)

(Amount Rs III				
	FY 2018-19			
% of shareholding	100%			
Revenue	55.94			
Total expenses	54.70			
Profit/(Loss) before taxation	1.24			
Provision for taxation	0.32			
Profit/ (Loss) after taxation	0.92			

## f) Fiem (Thai) Design & Technology Co. Ltd.:

This Wholly-owned Subsidiary company was formed in Bangkok, Thailand on June 15, 2017 for the purpose of setting up a Design Centre for Designing, Development and R&D support to Fiem Industries Limited. This company has not started its operations during FY 2017-18 and 2018-19. Meantime, Fiem Industries has established Design Centre in Italy and Management of Fiem is of the view that in changing scenario, decision of setting-up Design Centre in Bangkok does not hold good and now this company would be closed by completing the formalities as per Thai laws.

The financial position of the subsidiaries and Joint Venture Companies is also given in AOC-1 in the financial statements.

# 16. Other statutory disclosures as required under Rule 8(5) of the Companies (Accounts) Rules, 2014

- i) Financial summary/ highlights of the Company are already mentioned in the beginning of the report.
- ii) There is no change in the nature of business of the Company.
- iii) Change in Directors and Key Managerial Personnel:
  - Pursuant to provisions of Section 152 of the Companies Act, 2013 and in accordance with provisions of Articles of Association of the Company, Mr. Joga Shyam Sunder Rao and Mr. Kashi Ram Yadav, Whole-time Directors of the Company liable to retire by rotation and being eligible have offered themselves for re-appointment and they are not disqualified under Section 164(2) of the Companies Act, 2013.
  - The current tenure of 5 Independent Directors, namely, Mr. S.K. Jain, Mr. Iqbal Singh, Mr. V.K. Malhotra, Mr. Jawahar Thakur and Mr. Ashok Kumar Sharma is completing on ensuing Annual General meeting and all these are eligible for re-appointment for one more term of 5 years. Current tenure of Mr. Mohan Bir Sahni is completing on August 08, 2019 and he is also eligible for one more term of 5 years. All these Independent Directors will be proposed for re-appointment in ensuing Annual General Meeting.
  - The details of Directors being proposed for appointment/ re-appointment as required under the Listing Regulations will be in the Notice convening the ensuing Annual General Meeting of the Company.
  - Mr. J.K. Jain, Chairman & Managing Director; Mr. O.
     P. Gupta, Chief Financial Officer and Mr. Arvind K.
     Chauhan, Company Secretary are the Key Managerial Personnel of the Company within the meaning of Section 203 of the Act.
  - None of the Key Managerial Personnel has resigned or appointed during the year under review.
- iv) During the financial year, one Wholly-owned Subsidiary Fiem Research and Technology S.r.l. formed in Italy and one Joint Venture Company Aisan Fiem Automotives India Pvt. Ltd. incorporated in India as Joint Venture Company. The details of these companies already provided in the preceding paragraphs.
- v) Details relating to Deposits:

The Company has not accepted any Deposit from public within the meaning of the Companies (Acceptance of Deposit) Rules, 1975 or Chapter V of the Companies Act, 2013 and as such there was no outstanding as on the date

- of the balance sheet on account of principal or interest on deposits from public.
- vi) No significant and material orders were passed by any Regulator or court or tribunal impacting the going concern status and Company's operations in future.
- vii) Details in respect of adequacy of internal financial controls with reference to the Financial Statement:
  - The Company has in place adequate internal financial controls, which are commensurate to size and operations of the Company. During the year, no area of concern, continuing failure or major weakness was observed.
- viii) It is confirmed that maintenance of cost records as specified by the Central Government under sub-section (1) of section 148 of the Companies Act, 2013, is required by the Company and accordingly such accounts and records are made and maintained.
- ix) It is confirmed that that the Company has complied with provisions relating to the constitution of Internal Complaints Committee (s) under the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act. 2013.
- x) Other disclosures required under provisions of the Companies Act, 2013 and the Listing Regulations, as may be applicable:
  - As per provisions of Section 177(8) of the Act, composition of the Audit Committee has been disclosed under Corporate Governance Report. The Board, during the year under review, had accepted all the recommendation made to it by the Audit Committee.
  - Establishment of vigil mechanism as per provision of Section 177(10) of the Act: Company has already at place a vigil mechanism namely, 'Whistle Blower Policy'. The details of the same are reported under Corporate Governance Report.
  - The details about the ratio of remuneration of each director to the median remuneration of the employees of the Company pursuant to Section 197(12) of the Act read with Rule 5(1) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, as amended, is provided in Annexure VI, forming part of this report.
  - The statement containing names and other details of top 10 employees, in terms of remuneration drawn and the particulars of employees as required under Section 197(12) of the Act read with Rule 5(2)&(3) of

- the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, as amended, is provided in **Annexure VII** forming part of this report.
- Disclosure as required under Section 62(1)(b) of the Act read with Sub-rule 9 of Rule 12 of the Companies (Share and Capital Debentures) Rules, 2014, are not applicable, as during the year no shares were issued under ESOS / ESOP or under sweat equity scheme.
- Disclosure as required under Section 43(a)(ii) of the Act read with Sub-rule 4 of Rule 4 of the Companies (Share and Capital Debentures) Rules, 2014, are not applicable as during the year no equity shares with differential rights as to dividend, voting or otherwise were issued.

#### Corporate Governance Report Management Discussion & Analysis Report

Pursuant to Listing Regulations, Management Discussion & Analysis Report, Report on Corporate Governance, Certificate on Corporate Governance, issued by Practicing Company Secretary and the declaration by the Chairman & Managing Director regarding affirmation for compliance with the Company's Code of Conduct forms part of the Annual Report.

## **Consolidated Financial Statements**

In accordance with the Companies Act. 2013 ("the Act") read with Ind AS, the audited consolidated financial statements are provided in the Annual Report. The accounts of Wholly-owned Subsidiary companies and JV Companies are consolidated with the accounts of the Company.

## Acknowledgement

The Board of Directors sincerely acknowledge the patronage of valued OEM customers and would like to place on record appreciation for employees of the Company for their sincere working during all times. The Directors are also thankful to the shareholders of the Company for the trust reposed in the Company. Directors would also like to thank all other stakeholders, banks, dealers and vendors for their co-operation and support to the Company.

> For and on behalf of the Board of Fiem Industries Limited

> > Sd/-J.K. Jain

Chairman & Managing Director Place: Rai, Sonepat (HR.) (DIN: 00013356) **Date**: May 14, 2019



## ANNEXURE-I

## Form No. MGT-9

## **EXTRACT OF ANNUAL RETURN**

As on the financial year ended on March 31, 2019 [Pursuant to section 92(3) of the Companies Act, 2013 and Rule 12(1) of the Companies (Management and Administration) Rules, 2014]

## I. REGISTRATION AND OTHER DETAILS

i)	CIN:	L36999DL1989PLC034928
ii)	Registration Date	February 6, 1989
iii)	Name of the Company	Fiem Industries Limited
iv)	Category / Sub-Category of the	Public Company / Limited by shares
	Company	
V)	Address of the Registered office and	D-34, DSIDC Packaging Complex, Kirti Nagar, New Delhi – 110015, India
	contact details	Tel: +91-11-25927820, 25927919 Fax: +91-11-25927740
		Email: investor@fiemindustries.com Website: www.fiemindustries.com
vi)	Whether listed company Yes /No	Yes
vii)	Name, Address and Contact details of	Link Intime India Pvt. Ltd.
	Registrar and Transfer Agent, if any	Noble Heights, 1st Floor, Plot NH 2, C-1 Block LSC, Near Savitri Market, Janakpuri,
		New Delhi - 110058 Ph: 011-49411000 Fax No: 011-41410591

## II. PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY

All the business activities contributing 10 % or more of the total turnover of the Company shall be stated:

Sl. No.	Name and Description of main products / services	NIC Code of the	% to total turnover
		Product/ service	of the Company
1	Lights, signaling equipment and parts	2740	72.50%
2	Rear View Mirror and Parts	2310	10.78%
3	Plastic Moulded Parts	2930	8.82%
4	LED Luminaries (including LED Integrated Passenger Information System)	2740	2.02%
5	Other Misc. Items (being less than 10%)	_	5.88%

## III. PARTICULARS OF HOLDING, SUBSIDIARY AND ASSOCIATE COMPANIES

Sl.	Name and Address of the Company	CIN / GLN	Holding/	% of	Applicable
No.			Subsidiary /	shares	Section
			Associate	held	
1	Fiem Industries Japan Co., Ltd.	Company	Subsidiary	100	2(87)
	201, Shiko 30 Season, 1-14-1 Tohoku Niiza-Shi	incorporated outside India			
	Saitama, Japan-352-0001				
2	Centro Ricerche FIEM HorustecH S.r.l.	- do -	Associate / JV	50	2(6)
	Via Dario Gaiti 15, 42015, Correggio (RE), Italy				
3	Fiem (Thai) Design and Technology Co. Ltd.	- do -	Subsidiary	100	2(87)
	888 MEC Tower, Bangna -Trad Road				
	Bang Na Sub District, Bang Na District, Bangkok				
4	Fiem Kyowa (HK) Mould Company Ltd.	- do -	Associate / JV	50	2(6)
	87-89 FUK HI ST YUEN LONG IND EST YUEN LONG				
	NT, HONG KONG				

Sl.	Name and Address of the Company	CIN / GLN	Holding/	% of	Applicable
No.			Subsidiary /	shares	Section
			Associate	held	
5	Aisan Fiem Automotives India Pvt. Ltd.	U29309DL2018FTC334985	Associate / JV	26	2(6)
	Unit No. 1A & 1C, 1st Floor, Commercial Towers,				
	Hotel JW Marriott, Aerocity, New Delhi-110037				
6	Fiem Design and Technology S.r.l	Company incorporated	Subsidiary	100	2(87)
	Torino (TO) VIA Orvieto 19 CAP 10149, Italy	outside India			

## IV. SHARE HOLDING PATTERN (Equity Share Capital Breakup as percentage of Total Equity)

## (i) Category-wise Share Holding

Category of Shareholders		year (as or	No. of Shares held at the beginning of the year (as on April 1, 2018 i.e. on the basis of SHP of March 31, 2018)  Demat Physical Total % of Total			No. of Shares held at the end of the year (as on March 31, 2019)				% Change during the year
		Demat Phy		Physical Total S		Demat	Physical	Total	% of Total	
A.	Promoters/ Promoters Group									
1	Indian									
a)	Individual / HUF	8283878	0	8283878	62.9482%	8379686	0	8379686	63.6762%	0.7280%
b)	Central Government	0	0	0	0.0000%	0	0	0	0.0000%	0.0000%
c)	State Government(s)	0	0	0	0.0000%	0	0	0	0.0000%	0.0000%
d)	Body Corporates	84400	0	84400	0.6413%	84400	0	84400	0.6413%	0.0000%
e)	Banks/ FI	0	0	0	0.0000%	0	0	0	0.0000%	0.0000%
f)	Any Other	0	0	0	0.0000%	0	0	0	0.0000%	0.0000%
	Sub-total A (1)	8368278	0	8368278	63.5896%	8464086	0	8464086	64.3176%	0.7280%
2	Foreign									
a)	NRIs – Individuals	0	0	0	0.0000%	0	0	0	0.0000%	0.0000%
b)	Other – individuals	0	0	0	0.0000%	0	0	0	0.0000%	0.0000%
C)	Bodies Corporate	0	0	0	0.0000%	0	0	0	0.0000%	0.0000%
d)	Banks/ FI	0	0	0	0.0000%	0	0	0	0.0000%	0.0000%
e)	Any others	0	0	0	0.0000%	0	0	0	0.0000%	0.0000%
	Sub-total A(2)	0	0	0	0.0000%	0	0	0	0.0000%	0.0000%
	Total shareholding of the Promoter/ Promoters group (A) = $A(1) + A(2)$	8368278	0	8368278	63.5896%	8464086	0	8464086	64.3176%	0.7280%
B.	Public Shareholding									
1	Institutions									
a)	Mutual Funds	520440	0	520440	3.9548%	484919	0	484919	3.6848%	-0.2699%
b)	Bank/ Fl	4688	0	4688	0.0356%	5859	0	5859	0.0445%	0.0089%
C)	Central Government	0	0	0	0.0000%	0	0	0	0.0000%	0.0000%
d)	State Government(s)	0	0	0	0.0000%	0	0	0	0.0000%	0.0000%
e)	Venture Capital Funds	0	0	0	0.0000%	0	0	0	0.0000%	0.0000%
f)	Insurance Companies	464876	0	464876	3.5325%	493010	0	493010	3.7463%	0.2138%
g)	FIIs	0	0	0	0.0000%	0	0	0	0.0000%	0.0000%
h)	Financial Venture Capital Fund	0	0	0	0.0000%	0	0	0	0.0000%	0.0000%
i)	Other (Specify)	0	0	0	0.0000%	0	0	0	0.0000%	0.0000%
	Foreign Portfolio Investors	1882431	0	1882431	14.3044%	1501424	0	1501424	11.4091%	-2.8952%
	Alternate Investment Fund	64382	0	64382	0.4892%	0	0	0	0.0000%	-0.4892%
	Sub-total B (1)	2936817	0	2936817	22.3165%	2485212	0	2485212	18.8848%	-3.4317%
2	Non-Institutions									
a)	Bodies Corporate									
	I. Indian	0	0	0	0.0000%	0	0	0	0.0000%	0.0000%
	II. Overseas	0	0	0	0.0000%	0	0	0	0.0000%	0.0000%



Cat	egory of Shareholders	year (as on	No. of Shares held at the beginning of the year (as on April 1, 2018 i.e. on the basis of SHP of March 31, 2018)			No. of Shares held at the end of the year (as on March 31, 2019)				% Change during the year
		Demat	Physical	Total	% of Total	Demat	Physical	Total	% of Total	
b)	Individuals	0	0	0	0.0000%	0	0	0	0.0000%	0.0000%
	i) Individual Shareholders holding nominal share capital upto Rs. 1 lakhs	1182944	586	1183530	8.9935%	1340553	456	1341009	10.1902%	1.1967%
	ii) Individual Shareholders holding nominal share capital in excess of Rs. 1 lakhs	134878	0	134878	1.0249%	118452	0	118452	0.9001%	-0.1248%
C)	Others (Specify)									
	c-i) NRIs	172272	0	172272	1.3091%	255430	0	255430	1.9410%	0.6319%
	c-ii) Clearing Members	27859	0	27859	0.2117%	37113	0	37113	0.2820%	0.0703%
	c–iii) Foreign Corporate Bodies	0	104051	104051	0.7907%	0	104051	104051	0.7907%	0.0000%
	c-iv) Trusts	0	0	0	0.0000%	0	0	0	0.0000%	0.0000%
	c-v) Body Corporates	163229	0	163229	1.2404%	269865	0	269865	2.0507%	0.8103%
	c-vi) Hindu Undivided family	68902	0	68902	0.5236%	83799	0	83799	0.6368%	0.1132%
	c-vii) IEPF	14	0	14	0.0001%	100	0	100	0.0008%	0.0007%
	c-viii) NBFC Registered with RBI	0	0	0	0.0000%	713	0	713	0.0054%	0.0054%
	Sub-total B (2)	1750098	104637	1854735	14.0939%	2106025	104507	2210532	16.7976%	2.7037%
	Total Public Shareholding (B)=(B)(1)+(B)(2)	4686915	104637	4791552	36.4104%	4591237	104507	4695744	35.6824%	-0.7280%
C.	Shares held by Custodian for	0	0	0	0.0000%	0	0	0	0.0000%	0.0000%
	GDRs & ADRs	0	0	0	0.0000%	0	0	0	0.0000%	0.0000%
	Grand Total (A+B+C)	13055193	104637	13159830	100%	13055323	104507	13159830	100%	

## (ii) Shareholding of Promoters/ Promoters Group

Sr.	Shareholder's Name	Shareholding at the beginning of			Shareholdi	% change in		
No.		the yea	r (As on April 1,	2018)	(As c	19)	shareholding	
		No. of	% of total	% of	No. of	% of total	%of	during the
		Shares	Shares of the	Shares	Shares	Shares of the	Shares	year
			Company	Pledge/		Company	Pledge/	-
1	Mr. J. K. Jain	2960000	22.4927%	0	3055808	23.2207%	0	0.7280%
2	Mrs. Seema Jain	2960000	22.4927%	0	2960000	22.4927%	0	0.0000%
3	Mr. Rahul Jain	1552340	11.7960%	0	1552340	11.7960%	0	0.0000%
4	Ms. Aanchal Jain	800000	6.0791%	0	800000	6.0791%	0	0.0000%
5	Mr. Jagjeevan Kumar Jain							
	(HUF)	11538	0.0877%	0	11538	0.0877%	0	0.0000%
6	Fiem Auto Private Limited	84400	0.6413%	0	84400	0.6413%	0	0.0000%
	Total	8368278	63.5896%	0	8464086	64.3176%	0	0.7280%

## (iii) Change in Promoters' Shareholding (please specify, if there is no change)

Sr No.	Name & Type of Transaction	Shareho	lding at the	Transacti	ons	Cumulative	Shareholding
		beginning	of the year –	during the	year	during	the year
		1st Ap	oril, 2018				
		No. of	% of Total	Date of	No. of	No of	% of Total
		Shares	Shares of the	Transaction	shares	Shares	Shares of the
		Held	Company			Held	Company
1	JAGJEEVAN KUMAR JAIN	2960000	22.4927			2960000	22.4927
	Transfer			04 Jan 2019	3810	2963810	22.5216
	Transfer			11 Jan 2019	2148	2965958	22.5380
	Transfer			01 Feb 2019	25795	2991753	22.7340
	Transfer			08 Feb 2019	125	2991878	22.7349
	Transfer			15 Feb 2019	70	2991948	22.7355
	Transfer			22 Feb 2019	7243	2999191	22.7905
	Transfer			15 Mar 2019	6704	3005895	22.8414
	Transfer			29 Mar 2019	49913	3055808	23.2207
	AT THE END OF THE YEAR					3055808	23.2207
2	SEEMA JAIN	2960000	22.4927			2960000	22.4927
	AT THE END OF THE YEAR					2960000	22.4927
3	RAHUL JAIN	1552340	11.7960			1552340	11.7960
	AT THE END OF THE YEAR					1552340	11.7960
4	AANCHAL JAIN	800000	6.0791			800000	6.0791
	AT THE END OF THE YEAR					800000	6.0791
5	FIEM AUTO PRIVATE LIMITED	84400	0.6413			84400	0.6413
	AT THE END OF THE YEAR					84400	0.6413
6	JAGJEEVAN KUMAR JAIN (HUF)	11538	0.0877			11538	0.0877
	AT THE END OF THE YEAR					11538	0.0877

## Note:

- 1. Paid up Share Capital of the Company (Face Value Rs. 10.00) at the end of the year is 13159830 Shares.
- 2. The detail of holding has been clubbed based on PAN.
- 3. % of total Shares of the Company is based on the paid-up Capital of the Company at the end of the Year.

# (iv) Shareholding Pattern of top ten Shareholders (other than Directors, Promoters and Holders of GDRs and ADRs):

Sr	Name & Type of			ctions	Cumulative S	-		
No	Transaction	year – 1st Ap	oril, 2018	during t	he year	during the year		
		No.of Shares Held	% of Total	Date of	No. of shares	No of Shares	% Of Total	
			Shares of the	Transaction		Held	Shares of The	
			Company				Company	
1	SAIF INDIA V FII							
	HOLDINGS LIMITED	962081	7.3107			962081	7.3107	
	Transfer			24 Aug 2018	25000	987081	7.5007	
	Transfer			07 Sep 2018	130000	1117081	8.4886	
	Transfer			14 Sep 2018	4000	1121081	8.5190	
	Transfer			21 Sep 2018	31000	1152081	8.7545	
	AT THE END OF THE							
	YEAR					1152081	8.7545	
2	BAJAJ ALLIANZ LIFE							
	INSURANCE COMPANY							
	LTD.	464876	3.5325			464876	3.5325	
	Transfer			06 Apr 2018	5000	469876	3.5705	
	Transfer			06 Jul 2018	1500	471376	3.5819	
	Transfer			07 Dec 2018	2000	473376	3.5971	
	Transfer			14 Dec 2018	12524	485900	3.6923	
	Transfer			21 Dec 2018	16400	502300	3.8169	
	Transfer			28 Dec 2018	8200	510500	3.8792	



Sr No	Name & Type of Transaction	Shareholding at the I year – 1st Ap		Transa during t		Cumulative S during t	_
		No.of Shares Held	% of Total Shares of the Company	Date of Transaction	No. of shares	No of Shares Held	% Of Total Shares of The Company
	Transfer			25 Jan 2019	(5000)	505500	3.8412
	Transfer			01 Feb 2019	(5400)	500100	3.8002
	Transfer			08 Feb 2019	(8600)	491500	3.7349
	Transfer			08 Mar 2019	2000	493500	3.7500
	Transfer			22 Mar 2019	(10490)	483010	3.6703
	Transfer			29 Mar 2019	10000	493010	3.7463
	AT THE END OF THE YEAR					493010	3.7463
3	DSP SMALL CAP FUND	520440	3.9548			520440	3.9548
	Transfer	020110	0.50.10	26 Oct 2018	(8285)	512155	3.8918
	Transfer			02 Nov 2018	(11869)	500286	3.8016
	Transfer			09 Nov 2018	(9508)	490778	3.7294
	Transfer			16 Nov 2018	(4136)	486642	3.6979
	Transfer			23 Nov 2018	(1723)	484919	3.6848
	AT THE END OF THE			23 1101 2010	(1/23)		
4	YEAR					484919	3.6848
4	KITARA INDIA MICRO CAP GROWTH FUND	199258	1.5141			199258	1.5141
		199258	1.5141	45 5 1 2040	(5000)		
	Transfer			15 Feb 2019	(5000)	194258	1.4761
	Transfer			22 Feb 2019	(5000)	189258	1.4381
	Transfer			01 Mar 2019	(10000)	179258	1.3622
	Transfer			08 Mar 2019	(5000)	174258	1.3242
	Transfer			15 Mar 2019	(2000)	172258	1.3090
	AT THE END OF THE YEAR					172258	1.3090
5	AMON						
	PANICHKIVALKOSIL	69369	0.5271			69369	0.5271
	Transfer			08 Jun 2018	725	70094	0.5326
	Transfer			31 Aug 2018	7000	77094	0.5858
	Transfer			07 Sep 2018	2500	79594	0.6048
	Transfer			14 Sep 2018	3850	83444	0.6341
	Transfer			21 Sep 2018	3000	86444	0.6569
	Transfer			29 Sep 2018	5000	91444	0.6949
	Transfer			12 Oct 2018	5800	97244	0.7389
	Transfer			26 Oct 2018	16822	114066	0.8668
	Transfer			02 Nov 2018	6000	120066	0.9124
	Transfer			09 Nov 2018	4000	124066	0.9428
	Transfer			16 Nov 2018	5189	129255	0.9822
	Transfer			23 Nov 2018	2300	131555	0.9997
	Transfer			18 Jan 2019	(180)	131375	0.9983
	AT THE END OF THE				(223)		
	YEAR					131375	0.9983
6	SL CORPORATION	104051	0.7907	-	-	104051	0.7907
	AT THE END OF THE	20.002	0.707				0007
7	YEAR SMC GLOBAL	104051	0.7907	-	-	104051	0.7907
	SECURITIES LTD	21084	0.1602			21084	0.1602
	Transfer			06 Apr 2018	799	21883	0.1663
	Transfer			13 Apr 2018	6795	28678	0.2179
	Transfer			20 Apr 2018	(2)	28676	0.2179
	Transfer			04 May 2018	80	28756	0.2185
	Transfer			11 May 2018	(77)	28679	0.2179
	Transfer			18 May 2018	1200	29879	0.2270
	Transfer			25 May 2018			0.2270
	Transfer			01 Jun 2018	(3)	29884 29881	0.2271

Sr No	Name & Type of Transaction	Shareholding at the year – 1st Ap		Transa during t		Cumulative S during t	_
		No.of Shares Held	% of Total Shares of the Company	Date of Transaction	No. of shares	No of Shares Held	% Of Total Shares of The Company
	Transfer			15 Jun 2018	(68)	29811	0.2265
	Transfer			30 Jun 2018	10	29821	0.2266
	Transfer			06 Jul 2018	2	29823	0.2266
	Transfer			13 Jul 2018	6470	36293	0.2758
	Transfer			20 Jul 2018	20	36313	0.2759
	Transfer			27 Jul 2018	(1012)	35301	0.2682
	Transfer			03 Aug 2018	(40)	35261	0.2679
	Transfer			10 Aug 2018	1030	36291	0.2758
	Transfer			17 Aug 2018	(30)	36261	0.2755
	Transfer			24 Aug 2018	8020	44281	0.3365
	Transfer			31 Aug 2018	962	45243	0.3438
	Transfer			07 Sep 2018	(14)	45229	0.3437
	Transfer			14 Sep 2018	(883)	44346	0.3370
	Transfer			12 Oct 2018	3026	47372	0.3600
	Transfer			19 Oct 2018	36	47408	0.3602
	Transfer			26 Oct 2018	316	47724	0.3626
	Transfer			02 Nov 2018	100	47724	0.3634
							0.3634
	Transfer Transfer			09 Nov 2018	2000	49824	0.3786
				16 Nov 2018	(376)	49448	
	Transfer			30 Nov 2018	4874	54322	0.4128
	Transfer			07 Dec 2018	60	54382	0.4132
	Transfer			14 Dec 2018	(1)	54381	0.4132
	Transfer			21 Dec 2018	(10)	54371	0.4132
	Transfer			28 Dec 2018	3000	57371	0.4360
	Transfer			31 Dec 2018	2	57373	0.4360
	Transfer			04 Jan 2019	533	57906	0.4400
	Transfer			11 Jan 2019	(521)	57385	0.4361
	Transfer			18 Jan 2019	2292	59677	0.4535
	Transfer			25 Jan 2019	(51)	59626	0.4531
	Transfer			01 Feb 2019	5000	64626	0.4911
	Transfer			08 Feb 2019	1960	66586	0.5060
	Transfer			15 Feb 2019	(1891)	64695	0.4916
	Transfer			22 Feb 2019	(1063)	63632	0.4835
	Transfer			08 Mar 2019	5	63637	0.4836
	Transfer			15 Mar 2019	40	63677	0.4839
	Transfer			22 Mar 2019	(97)	63580	0.4831
	Transfer			29 Mar 2019	(2601)	60979	0.4634
	AT THE END OF THE YEAR					60979	0.4634
8	PREMIER INVESTMENT FUND LIMITED	37357	0.2839			37357	0.2839
	Transfer	3,337	5.2003	13 Apr 2018	(611)	36746	0.2792
	Transfer			10 Aug 2018	6640	43386	0.3297
	Transfer			21 Sep 2018	(4200)	39186	0.2978
	Transfer			05 Oct 2018	7987	47173	0.3585
	Transfer			12 Oct 2018	2123	49296	0.3746
	Transfer				2559	51855	0.3746
				19 Oct 2018	4556	51855	0.3940
	Transfer			26 Oct 2018			
	Transfer			02 Nov 2018	2385	58796	0.4468
	Transfer			22 Feb 2019	(209)	58587	0.4452
	Transfer			08 Mar 2019	(2790)	55797	0.4240
	Transfer  AT THE END OF THE			15 Mar 2019	(1250)	54547	0.4145
	YEAR					54547	0.4145
9	MORGAN STANLEY FRANCE S.A.	0	0.0000			0	0.0000



Sr No	Name & Type of Transaction	Shareholding at the I year – 1st Ap		Transa during t		Cumulative S during t	-
		No.of Shares Held	% of Total Shares of the Company	Date of Transaction	No. of shares	No of Shares Held	% Of Total Shares of The Company
	Transfer			06 Jul 2018	377	377	0.0029
	Transfer			10 Aug 2018	206	583	0.0044
	Transfer			17 Aug 2018	119	702	0.0053
	Transfer			07 Sep 2018	(26)	676	0.0051
	Transfer			14 Sep 2018	(93)	583	0.0044
	Transfer			23 Nov 2018	364	947	0.0072
	Transfer			07 Dec 2018	(63)	884	0.0067
	Transfer			14 Dec 2018	(884)	0	0.0000
	Transfer			28 Dec 2018	93022	93022	0.7069
	Transfer			31 Dec 2018	(15000)	78022	0.5929
	Transfer			04 Jan 2019	(39798)	38224	0.2905
	Transfer			11 Jan 2019	(55)	38169	0.2900
	Transfer			18 Jan 2019	(31)	38138	0.2898
	Transfer			25 Jan 2019	(37)	38101	0.2895
	Transfer			01 Feb 2019	(131)	37970	0.2885
	Transfer			08 Feb 2019	(29)	37941	0.2883
	Transfer			15 Feb 2019	(29)	37912	0.2881
	Transfer			22 Feb 2019	(22)	37890	0.2879
	Transfer			15 Mar 2019	(100)	37790	0.2872
	AT THE END OF THE YEAR				, , ,	37790	0,2872
10	RAHUL GOENKA	0	0.0000			0	0.0000
10	Transfer		0.0000	15 Mar 2019	19000	19000	0.1444
	Transfer			29 Mar 2019	14950	33950	0.2580
	AT THE END OF THE YEAR			23 Mai 2013	14330	33950	0.2580
11	K INDIA OPPORTUNITIES FUND LIMITED - CLASS G	210005	1.5958			210005	1.5958
	Transfer	210005	1.5956	13 Apr 2018	(4605)	205400	1.5608
	Transfer			20 Apr 2018	(3915)	201485	1.5311
				20 Apr 2018	(462)	201485	1.5311
	Transfer			10 Aug 2018	(4864)		
	Transfer					196159	1.4906
	Transfer			07 Sep 2018	(129965)	66194	0.5030
	Transfer			21 Sep 2018 29 Sep 2018	(25217)	40977	0.3114
	Transfer			'	(1177)	39800	0.3024
	Transfer AT THE END OF THE			05 Oct 2018	(7987)	31813	0.2417
12	BLACKROCK INDIA EQUITIES (MAURITIUS)					31813	0.2417
	LIMITED	181103	1.3762			181103	1.3762
	Transfer			15 Jun 2018	(1767)	179336	1.3628
	Transfer			22 Jun 2018	(1624)	177712	1.3504
	Transfer			30 Jun 2018	(816)	176896	1.3442
	Transfer			02 Nov 2018	(842)	176054	1.3378
	Transfer			09 Nov 2018	(1606)	174448	1.3256
	Transfer			16 Nov 2018	(2472)	171976	1.3068
	Transfer			23 Nov 2018	(9236)	162740	1.2366
	Transfer			30 Nov 2018	(24634)	138106	1.0495
	Transfer			07 Dec 2018	(749)	137357	1.0438
	Transfer			14 Dec 2018	(2693)	134664	1.0233
	Transfer			21 Dec 2018	(3193)	131471	0.9990
	Transfer			28 Dec 2018	(131471)	0	0.0000
	AT THE END OF THE YEAR				,	0	0.0000

Sr No	Name & Type of Transaction	Shareholding at the l year – 1st Ap		Transa during t		Cumulative S during t	
		No.of Shares Held	% of Total Shares of the Company	Date of Transaction	No. of shares	No of Shares Held	% Of Total Shares of The Company
13	KUWAIT INVESTMENT						
	AUTHORITY FUND 224	125439	0.9532			125439	0.9532
	Transfer			01 Feb 2019	(112)	125327	0.9523
	Transfer			08 Feb 2019	(2781)	122546	0.9312
	Transfer			15 Feb 2019	(2228)	120318	0.9143
	Transfer			22 Feb 2019	(7204)	113114	0.8595
	Transfer			01 Mar 2019	(3631)	109483	0.8319
	Transfer			08 Mar 2019	(21394)	88089	0.6694
	Transfer			15 Mar 2019	(32678)	55411	0.4211
	Transfer			22 Mar 2019	(14781)	40630	0.3087
	Transfer			29 Mar 2019	(40630)	0	0.0000
	AT THE END OF THE YEAR					0	0.0000
14	THE MASTER TRUST BANK OF JAPAN, LTD. AS TRUSTEE OF BLACKROCK INDIA EQUITY FUND	56660	0.4306			56660	0.4306
	Transfer			13 Apr 2018	(1072)	55588	0.4224
	Transfer			15 Jun 2018	(544)	55044	0.4183
	Transfer			22 Jun 2018	(513)	54531	0.4144
	Transfer			30 Jun 2018	(247)	54284	0.4125
	Transfer			02 Nov 2018	(258)	54026	0.4105
	Transfer			09 Nov 2018	(492)	53534	0.4068
	Transfer			16 Nov 2018	(759)	52775	0.4010
	Transfer			23 Nov 2018	(2834)	49941	0.3795
	Transfer			30 Nov 2018	(7559)	42382	0.3221
	Transfer			07 Dec 2018	(230)	42152	0.3203
	Transfer			14 Dec 2018	(825)	41327	0.3140
	Transfer			21 Dec 2018	(981)	40346	0.3066
	Transfer			28 Dec 2018	(40346)	0	0.0000
	AT THE END OF THE YEAR					0	0.0000

## Notes:

- 1. Paid up Share Capital of the Company (Face Value Rs. 10.00) at the end of the year is 13159830 Shares.
- 2. The details of holding has been clubbed based on PAN.
- 3. % of total Shares of the Company is based on the paid-up Capital of the Company at the end of the Year.

## (v) Shareholding of Directors and Key Managerial Personnel:

Sr No.	Name & Type of Transaction	Shareholding at the Beginning of the year –  1st April, 2018		Transactions yea	3	Cumulative Shareholding during the year		
		No. of	.		No. of	No of Shares	% of Total	
		Shares Shares of the Held Company		Transaction	shares	Held	Shares of the	
							Company	
1	JAGJEEVAN KUMAR JAIN	2960000	22.4927			2960000	22.4927	
	Transfer			04 Jan 2019	3810	2963810	22.5216	
	Transfer			11 Jan 2019	2148	2965958	22.5380	
	Transfer			01 Feb 2019	25795	2991753	22.7340	
	Transfer			08 Feb 2019	125	2991878	22.7349	
	Transfer			15 Feb 2019	70	2991948	22.7355	
	Transfer			22 Feb 2019	7243	2999191	22.7905	



Sr No.	Name & Type of Transaction	Shareholding at the beginning of the year – 1st April, 2018		Transactions o		Cumulative Shareholding during the year		
		No. of	% of Total	Date of	No. of	No of Shares	% of Total	
		Shares	Shares of the	Transaction	shares	Held	Shares of the	
		Held	Company				Company	
	Transfer			15 Mar 2019	6704	3005895	22.8414	
	Transfer			29 Mar 2019	49913	3055808	23.2207	
	AT THE END OF THE YEAR					3055808	23.2207	
2	SEEMA JAIN	2960000	22.4927			2960000	22.4927	
	AT THE END OF THE YEAR					2960000	22.4927	
3	RAHUL JAIN	1552340	11.7960			1552340	11.7960	
	AT THE END OF THE YEAR					1552340	11.7960	
4	AANCHAL JAIN	800000	6.0791			800000	6.0791	
	AT THE END OF THE YEAR					800000	6.0791	
5	KASHI RAM YADAV	338	0.0026	-	-	338	0.0026	
	AT THE END OF THE YEAR	338	0.0026	-	-	338	0.0026	
6	J. S. S. RAO	12	0.0001	-	-	12	0.0001	
	AT THE END OF THE YEAR	12	0.0001	-	-	12	0.0001	
7	IQBAL SINGH	20014	0.1521	-	-	20014	0.1521	
	AT THE END OF THE YEAR	20014	0.1521	-		20014	0.1521	
8	V. K. MALHOTRA	0	0.0000	-	-	0	0.0000	
	AT THE END OF THE YEAR	0	0.0000	-	-	0	0.0000	
9	S. K. JAIN	0	0.0000			0	0.0000	
	AT THE END OF THE YEAR	0	0.0000	-	-	0	0.0000	
10	MOHAN BIR SAHNI	0	0.0000			0	0.0000	
	AT THE END OF THE YEAR	0	0.0000	-	-	0	0.0000	
11	ASHOK KUMAR SHARMA	0	0.0000			0	0.0000	
	AT THE END OF THE YEAR	0	0.0000	-	_	0	0.0000	
12	JAWAHAR THAKUR	0	0.0000			0	0.0000	
	AT THE END OF THE YEAR	0	0.0000	-	-	0	0.0000	
13	O.P GUPTA, CFO	0	0.0000			0	0.0000	
	AT THE END OF THE YEAR	0	0.0000	-	-	0	0.0000	
14	ARVIND K. CHAUHAN, CS	0	0.0000			0	0.0000	
	AT THE END OF THE YEAR	0	0.0000	-	_	0	0.0000	

## V. INDEBTEDNESS

Indebtedness of the Company including interest outstanding/accrued but not due for payment

(Rs in Lacs.)

		Secured Loans	Unsecured	Deposits	Total
		excluding deposits	Loans		Indebtedness
	Indebtedness at the beginning of the financial year				
	Principal Amount *	15866.53	-	-	15866.53
Ι.	Interest due but not paid	19.63	-	-	19.63
11.	Interest accrued but not due	40.30	-	-	40.30
	Total (i+ii+iii)	15926.46	-	-	15926.46
	Change in Indebtedness during the financial year				
	+ Addition	4194.42			4194.42
	- Reduction *	2887.31			2887.31
	Net Change	1307.11			1307.11
	Indebtedness at the end of the financial year				
)	Principal Amount *	17144.41			17144.41
i)	Interest due but not paid	59.73			59.73
ii)	Interest accrued but not due	29.43			29.43
	Total (i+ii+iii)	17233.57			17233.57

<sup>\*</sup> includes restatement of loan due to foreign exchange fluctuation.

## VI. REMUNERATION OF DIRECTORS AND KEY MANAGERIAL PERSONNEL

## A. Remuneration of Chairman & Managing Director and Whole–time Directors:

(Rs. in Lacs)

Sr.	Particulars of Remuneration			Name	of CME	) / WTD		
No.		Mr. J. K. Jain	Mrs. Seema Jain	Mr. J.S.S. Rao	Mr. K. R. Yadav	Ms. Aanchal Jain	Mr. Rahul Jain	Total Amount
		(CMD)	(WTD)	(WTD)	(WTD)	(WTD)	(WTD)	
1	Gross Salary							
	a. Salary as per provisions contained in section 17(1) of the Income Tax Act, 1961	123.00	60.00	102.00	96.00	48.00	60.00	489.00
	b. Value of perquisites u/s 17(2) of Income tax Act, 1961	1.80	0.00	0.00	0.00	0.00	0.00	1.80
	c. Profit in lieu of Salary u/s 17(3) of Income Tax Act, 1961	0.00	0.00	0.00	0.00	0.00	0.00	0.00
2	Stock Option	0.00	0.00	0.00	0.00	0.00	0.00	0.00
3	Sweat Equity	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4	Commission	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	• As % of profit	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Other, specify	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5	Others (Company Contribution towards PF, Medical	0.00	0.00	0.00	1.45	0.00	0.00	1.45
	Reimbursement)							
	(Total)	124.80	60.00	102.00	97.45	48.00	60.00	492.25
	Celling as per the Act*							

**Note:** In terms of the provisions of section 197 of the Companies Act, 2013 (the Act), the remuneration to a single Whole-time Director or CMD will not exceed 5% of net profits and the total managerial remuneration payable to all Whole-time Directors including CMD shall not exceeded 10% of the net profits of the Company calculated as per section 198 of the Act. The above remuneration is within the limits prescribed under the Act. In case remuneration exceed above limits, Schedule V and/or approval of Shareholders, as the case may be would apply.

## B. Remuneration to other Directors:

(Rs. in Lacs)

Sr.	Particulars of Remuneration	Name of Directors								
No.	Independent Director	Mr.	Mr.	Mr. Subodh	Mr.	Mr. A.K.	Mr.	Total		
		Iqbal	Vinod K.	Kumar Jain	Mohan Bir	Sharma	Jawahar	Amount		
		Singh	Malhotra		Sahni		Thakur			
1	Independent Directors									
	Fee for attending Board/	4.30	4.80	3.60	2.50	2.50	3.50	21.20		
	Committee meetings									
	Stock Option	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
	Sweat Equity	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
	Commission	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
	• As % of profit	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
	Other, specify	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
	Others	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
	Total (1)	4.30	4.80	3.60	2.50	2.50	3.50	21.20		
2	Other Non-Executive Directors									
	Fee for attending Board/ Committee	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
	meetings									
	Stock Option	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
	Sweat Equity	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
	Commission	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
	• As % of profit	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
	Other, specify	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
	Others	0.00	0.00	0.00	0.00	0.00	0.00	0.00		



(Rs. in Lacs)

Sr.	Particulars of Remuneration		Name of Directors								
No.	Independent Director	Mr.	Mr.	Mr. Subodh	Mr.	Mr. A.K.	Mr.	Total			
		Iqbal	Vinod K.	Kumar Jain	Mohan Bir	Sharma	Jawahar	Amount			
		Singh	Malhotra		Sahni		Thakur				
	Total (2)	0.00	0.00	0.00	0.00	0.00	0.00	0.00			
	Total (1+2)	0.00	0.00	0.00	0.00	0.00	0.00	0.00			
	Ceiling as per the Act*							'Refer Note'			

Note: In terms of the provisions of section 197 of the Companies Act, 2013, the remuneration payable to directors other than executive directors shall not exceeded 1% of the net profits of the Company. The Company has not paid any remuneration to non-executive directors except above sitting fees which is within the limit of Rs. 1,00,000/- per meeting for each director as stipulated under section 197(5) read with Rule 4 of Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014.

## C. Remuneration to Key Managerial Personnel other than CMD/WTD

(Rs in Lacs)

Sr.	Particulars of Remuneration	Key	Key Managerial Personnel			
No.		CFO	CS	Total Amount		
1	Gross Salary	57.00	68.31	125.31		
a.	Salary as per provisions contained in section 17(1) of the Income Tax Act, 1961	-	-	-		
b.	Value of perquisites u/s 17(2) of Income tax Act, 1961	-	-	-		
C.	Profit in lieu of Salary u/s 17(3) of Income Tax Act, 1961	-	-	-		
2	Stock Option	-	-	-		
3	Sweat Equity	-	-	-		
4	Commission	-	-	-		
	• As % of profit	-	-	-		
	Other, specify	-	-	-		
5	Others (Company Contribution towards PF, Medical Reimbursement)	_	-	-		
	Total (1+2+3)	57.00	68.31	125.31		

## VII. PENALTIES / PUNISHMENT/ COMPOUNDING OF OFFENCES:

	Туре	Section of the Companies Act	Brief Description	Details of Penalty / Punishment/ Compounding fees imposed	Authority [RD / NCLT/ COURT]	Appeal made, if any (give Details)
Α.	Company					
	Penalty	_	_	_	_	_
	Punishment	_	_	-	_	_
	Compounding	_	_	-	_	_
B.	Directors					
	Penalty	_	_	-	_	_
	Punishment	_	_	-	_	_
	Compounding	_	_	-	_	_
C.	Other Officers in Default					
	Penalty	_	_	_	_	_
	Punishment	_	_	_	_	_
	Compounding	_	_	_	_	_

For and on behalf of the Board of Fiem Industries Limited

> Sd/-J.K. Jain

Chairman & Managing Director (DIN: 00013356)

Place: Rai, Sonepat (HR.) Date: May 14, 2019

## ANNEXURE-II

## REMUNERATION POLICY

## 1. Background

- 1.1 The Remuneration Policy was originally formulated pursuant to section 178 of the Companies Act, 2013 (effective from April 1, 2014) read with revised Clause 49 of the Listing Agreement (effective from October 1, 2014).
- 1.2 The present revision is carried to incorporate suitable changes because of substitution of Listing Agreement with SEBI (Listing Obligations and Disclosure Requirements), Regulations 2015 ("Listing Regulations") w.e.f. December 1. 2015.
- 1.3 Regulation 19 of Listing Regulations read with Part D of Schedule II, inter-alia, provides that the role of Nomination and Remuneration Committee shall include 'formulation of the criteria for determining qualifications, positive attributes and independence of a director and recommend to the board of directors a policy relating to, the remuneration of the directors, key managerial personnel and other employees'. This provision of Listing Regulations is similar to corresponding provision of erstwhile Clause 49 of the Listing Agreement.
- 1.4 Therefore, the present revision is mainly carried out to incorporate the reference of relevant Listing Regulation and remove the reference of erstwhile Listing Agreement.

## 2. Legal Framework

- 2.1. Section 178 of the Companies Act, 2013, inter-alia provides for constitution of Nomination & Remuneration Committee and mandates the listed Companies to have Remuneration Policy for its directors, key managerial personnel and other employees. Sub section (3) and (4) of section 178 provides as under:
  - (i) The Nomination & Remuneration Committee shall formulate the criteria for determining qualifications, positive attributes and independence of a director and recommend to the Board a policy, relating to the remuneration for the directors, key managerial personnel and other employees.
  - (ii) The Nomination and Remuneration Committee shall, while formulating the policy under sub-section (3) ensure that -
    - (a) the level and composition of remuneration is reasonable and sufficient to attract, retain and motivate directors of the quality required to run the Company successfully;

- (b) relationship of remuneration to performance is clear and meets appropriate performance benchmarks; and
- (c) remuneration to directors, key managerial personnel and senior management involves a balance between fixed and incentive pay reflecting short and long-term performance objectives appropriate to the working of the Company and its goals:

Provided that such policy shall be disclosed in the Board's report.

2.2. In line with the Companies Act, 2013, Regulation 19 read with Part D of Schedule II of the Listing Regulations provides about the Nomination & Remuneration Committee and Remuneration Policy as under:

The role of the committee shall, inter-alia, include the following:

'formulation of the criteria for determining qualifications, positive attributes and independence of a director and recommend to the board of directors a policy relating to, the remuneration of the directors, key managerial personnel and other employees."

2.3. On above background, the captioned policy is framed.

## 3. Objectives & Scope

- 3.1. Criteria to determine qualifications, positive attributes and independence of a director.
- 3.2. Policy to provide guiding principles for remuneration of the directors, key managerial personnel and other employees.

## 4. Definitions

- 4.1. "Nomination & Remuneration Committee (NRC) means such Committee constituted by the Board of Directors of the Company under provisions of section 178 of Companies Act, 2013 and Regulation 19 of the Listing Regulations.
- 4.2. "Board" means the Board of Directors of the Company.
- 4.3. "Company" means the "Fiem Industries Limited" / "FIEM".
- 4.4. Companies Act, 2013 ('Act') includes Rules framed thereunder.



4.5. All other words, terms and phrases referred and not defined herein, shall have the same meaning as defined under Companies Act, 2013 and Listing Regulations.

## 5. Criteria to determine Qualifications. Positive Attributes and Independence of a Director

5.1. The independence of an Independent Director will be decided as per parameters provided under section 149(6) of the Act read with Regulation 16(1)(b) of the Listing Regulations. Professional qualification of an Independent Director will be an advantage, but that will not be sole criteria and positive attributes like experience in industry, exposure as entrepreneur, specialised area expertise will be more effective attributes. However, these will be guiding principles and Nomination & Remuneration Committee will have liberty to consider other merits as well, while recommending an Independent Director for appointment.

## 6. Governing framework of Remuneration of Directors, KMPs and other Employees

- 6.1. The remuneration to Managing Director and Whole-time Directors will be as per the Companies Act, 2013 and will be recommended by NRC and approved by the Board and Shareholders.
- 6.2. The Independent Directors and Non-executive Directors will be paid sitting fees for attending the meeting of Board and Committees. They will also be provided travelling and boarding facilities / expenses whenever applicable.
- 6.3. The remuneration of KMPs and other employees of the Company will be governed by the Human Resources practices of the Company.

## 7. Guiding principles of Remuneration of Directors, KMPs and other Employees

7.1. The remuneration will be decided considering the longterm growth objective of the Company and by maintaining balance among various factors like complexity, criticality and scarcity of the skill sets of the candidates.

- 7.2. Long term objective, growth and suitability for the business of the Company will remain supreme driving principles.
- 7.3. The level and composition of remuneration is reasonable and sufficient to attract, retain and motivate employees at all levels for successfully running the Company.
- 7.4. Performance of individual and criticality of specialised skill sets required for the growth of the Company will be given due weightage while remunerating such employees.
- 7.5. Adequate facilities like company provided vehicles and other perquisites will be given to the Directors and eligible employees to retain and nurture best talent.
- 7.6. Variable remuneration will not be mandatory and periodic increments etc. will be decided considering various relevant factors like Company's performance, employee's willingness to devote sufficient time and energy in carrying out duties and responsibilities effectively, retaining and nurturing talent by the Company, industry practices, availability of talented manpower, motivate the manpower and to develop a sense of belongingness as well as need of the Company. The remuneration level can be reviewed and reset annually / periodically based on comparison with the relevant peer group and industry trends.

## 8. Policy Review

This Policy may be reviewed as and when any changes are to be incorporated in the Policy due to change in laws or as may be felt appropriate by the Company. Any changes or modification on the Policy would be approved by the Committee or Board of the Company.

> For and on behalf of the Board of Fiem Industries Limited

> > Sd/-J.K. Jain

Place: Rai, Sonepat (HR.) Chairman & Managing Director Date: May 14, 2019 (DIN: 00013356)

## ANNEXURE-III

## SECRETARIAL AUDIT REPORT

#### FOR THE FINANCIAL YEAR ENDED ON MARCH 31, 2019

[Pursuant to section 204 (1) of the Companies Act, 2013 and Rule 9 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014]

To

## The Members. Fiem Industries Limited

(CIN: L36999DL1989PLC034928) D-34, DSIDC Packaging Complex, Kirti Nagar, New Delhi-110015

We have conducted the secretarial audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by Fiem Industries Limited (hereinafter called the Company). Secretarial Audit was conducted in the manner that provided us a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing our opinion thereon.

## We report that:

- a) Maintenance of secretarial records is the responsibility of the management of the Company. Our responsibility is to express an opinion on the secretarial records based on our audit.
- b) We have followed the audit practices and processes as were appropriate to obtain reasonable assurance about the correctness of the contents of the secretarial records. The verification was done on test basis to ensure that correct facts are reflected in secretarial records. We believe that the process and practices, we followed, provide a reasonable basis for our opinion.
- c) We have not verified the correctness and appropriateness of the Financial Statements of the Company.
- d) Wherever required, we have obtained the Management Representation about the compliances of laws, rules and regulations and happening of events etc.
- e) The compliance of the provisions of the Corporate and other applicable laws, rules, regulations, standards is the responsibility of the management. Our examination was limited to the verification of procedures on test basis.

f) The Secretarial Audit Report is neither an assurance as to the future viability of the Company nor of the effectiveness with which the Management has conducted the affairs of the Company.

Based on our verification of the Company's books, documents, minute books, forms, and returns filed and other records maintained by the Company and also the information provided by the Company, its officers, agents, and authorized representatives during the conduct of secretarial audit, the explanations and clarifications given to us and the representations made by the Management, we hereby report that in our opinion, the Company has, during the audit period covering the financial year ended on March 31, 2019 (Audit Period), complied with the statutory provisions listed hereunder and also that the Company has proper Boardprocesses and compliance- mechanism in place to the extent, in the manner and subject to the reporting made hereinafter.

- We have examined the books, papers, minute books, forms, and returns filed and other records maintained by the Company for the financial year ended on March 31, 2019 according to the provisions of:
  - (i) The Companies Act, 2013 (the Act) and the rules made thereunder:
  - (ii) The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the rules made thereunder;
  - (iii) The Depositories Act, 1996 and the Regulations and Bye-laws framed thereunder;
  - (iv) Foreign Exchange Management Act, 1999 and the rules and regulations made thereunder to the



- extent applicable for Foreign Direct Investment, Overseas Direct Investment and External Commercial Borrowings;
- (v) The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act'):
  - (a) The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011;
  - (b) The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015;
  - (c) The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993 regarding the Companies Act and dealing with client;
  - (d) The Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.
- 2. We further report that, during the Audit Period there were no events/ actions in pursuance of:
  - (a) The Securities and Exchange Board of India (Employee Stock Option Scheme and Employee Stock Purchase Scheme) Guidelines. 1999:
  - (b) The Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008;
  - (c) The Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2009;
  - (d) The Securities and Exchange Board of India (Buy Back of Securities) Regulations, 1998 and The Securities and Exchange Board of India (Buy Back of Securities) Regulations, 2018;
  - (e) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009 and The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018.
- 3. We have also examined compliance with the applicable clauses of the Secretarial Standards issued by the Institute of Company Secretaries of India.

4. During the period under review, the Company has complied with the provisions of the Act, Rules, Regulations, Guidelines and Standards, to the extent applicable as mentioned above.

## We further report that-

- 5. The Company is engaged in manufacturing of Automotive Lighting and Signaling Equipment, Rear View Mirror, Plastic Moulded Parts and other Auto Components. Company also manufactures LED Luminaries/ LED Products for general lighting applications and LED Integrated Passenger Information System for buses and railways etc. Company has manufacturing facilities, depots and offices in different States of the Country. During the course of Business operations, various Labour, Industrial, Environmental, Local/ State Laws as well as Laws specific to the Industry (such as Indian Motor Vehicle Act, 1988 and Rules made thereunder) applies to the Company. We have examined the compliance management system of the Company for ensuring the compliances of these laws. In our opinion and to the best of our information and explanations given to us, the Compliance Management System is adequate to ensure compliance of above referred applicable laws.
- 6. The compliance by the Company of applicable financial laws like direct and indirect tax laws and maintenance of financial records and books of accounts has not been reviewed in this Audit since the same have been subject to review by statutory financial audit and other designated professionals.
- 7. The Board of Directors of the Company is duly constituted with proper balance of Executive Directors, Independent Directors and Women Director. There is no change in the composition of the Board of Directors during the period under review.
- 8. Adequate notice is given to all the Directors for Board and Committee Meetings. Notice, Agenda and detailed notes on agenda were sent atleast 7 days in advance and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.
- Decisions by the Board and Committees are carried out unanimously and therefore, no dissenting views were required to be captured and recorded as part of the minutes.

- 10. There are adequate systems and processes in the Company commensurate with the size and the operations of the Company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines.
- 11. During the Audit Period, the Company has:
  - i) formed a Joint Venture (JV) Company, namely, Aisan Fiem Automotives India Pvt. Ltd. pursuant to JV Agreement signed on 30th March, 2018.
  - ii) entered into a Technical Assistance Agreement with Toyodenso Co., Ltd., Japan and Toyota Tsusho Corporation, Japan for manufacturing of Bank Angle Sensor for motorcycles for Indian market.
  - iii) formed a Wholly Owned Subsidiary, namely, Fiem Research and Technology s.r.l in Italy for setting up Design Centre.

Further, there were no instances of :

- Public/ Right/ Preferential issue of shares/ debentures/ sweat equity, etc.
- Redemption/buy-back of securities
- iii) Any resolution by the Members in pursuance to section 180 of the Companies Act, 2013.
- iv) Merger/ Amalgamation/ Reconstruction, etc.

For Ranjana Gupta & Associates Company Secretaries

> Sd/-Ranjana Gupta Proprietor

Place: New Delhi

Date: 14th May, 2019 FCS No.: 8613 **CP No.:** 9920

## ANNFXURF-IV

CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNINGS AND OUTGO PURSUANT TO PROVISIONS OF SECTION 134 OF THE COMPANIES ACT , 2013 READ WITH RULE 8 OF THE COMPANIES (ACCOUNTS) RULES, 2014.

## (A) CONSERVATION OF ENERGY

The energy conservation, in every possible way and form is paramount for sustainability for human kind. This is a natural resource and for a country like India, which is already power deficit nation, energy conservation become more important subject. There are many different ways to reduce energy usage, ranging from simple behavioral awareness to extensive improvements and adopting newer technologies. Power is among major cost constituent in our product cost. Therefore, it is not only a matter of conservation of energy but also a matter of cost reduction or improvement in profits. We believe that energy conservation initiatives should go beyond cost savings and it is a national resource, which required to be conserved for more productive usage and for generations to come.

## (i) Steps Taken or Impact on Conservation of Energy:

- a) Most important step is the behaviour awareness, which have the highest potential for energy savings, simple good habits turns out to be in big numbers of energy saving over a long period of time, whether, in office, general open area or at shop floor.
- b) In mirror plant oven vacuum pump position changed at nearest point of work place and 5hp pump replaced with 1hp pump, resulting in energy saving.
- c) In mirror plant flow coaster backing oven, old heater changed with high efficiency tube type heater and quantity also reduced, resulting energy saving on continuous basis.
- d) Day light sensor installed for lighting in moulding area, which turn-on and off lights automatically as per lux value set.
- e) All AHU water pump disconnected during winter season, avoiding any idle / wastage of electricity.



- At all required places, old conventional lights replaced with LED Lights of lesser wattage, resulting in energy saving.
- g) Constant focus on increasing awareness level amongst the work force for various energy conservation measures throughout operations, this initiative keep aware the employees about their duty to save energy;
- h) Using energy efficient pumps for many application and air cooled pump with Variable Frequency Drive (VFD) compatible motor, steadily in all plants;
- During Supplier's audit, suppliers encouraged to follow green practices as an important pre-requisite to the Company purchasing strategy;

The impact of above measures in reduction of energy consumption and consequent impact on the cost of production of goods is difficult to quantify. However, as power constitutes a major cost factor in production and overall operations of the Company, hence all these measure of energy conservation results in the cost reduction.

# (ii) Steps taken by the Company for Utilizing Alternate Sources of Energy:

One roof-top Solar Power Plant of 750kWp has been installed at Rai Plant with opex model. On successful running of this plant, the Company will go ahead for more such plants to maximize the utilization of alternate source of energy. Further, at small area like canteen, solar water heaters are being provided for warm water supply and at many places LED Street Lights are installed with solar power option. Largely, traditional source of power is being utilized by the Company.

# (iii) The Capital Investment on Energy Conservation Equipment:

Most of the energy conservation measures are in the form of improvement / change in the existing practices and big capital investment was not on these measures, except in some cases. During the year under review capital investment made on energy saving equipment was not significant.

## (B) TECHNOLOGY ABSORPTION

#### (i) Efforts made towards Technology Absorption:

We, as a policy, always continue major upgradation in manufacturing processes and materials, especially in LED Automotive facilities of the Company to provide world-class LED Lamps and other products to OEMs. LED automotive lighting occupies a sizable place in our

industry, hence it remains area of more focus and major technology absorption revolves around the same but with emphasis on cost effectiveness. Main focus is as ever given on alternate materials and up-gradaion of the manufacturing facilities with newest technology as under:

- a) LED head lights demand higher accuracy with best aesthetics to make them attractive. To achieve this feat, we have introduced high end moulding machines to produce gates cutting parts by Laser gate cutting technology.
- b) For Higher thickness optical elements, stress relieving machines and equipment have been introduced with full automation.
- In-house world-class die-casting manufacturing facilities have been implemented to cater all advanced LED projector lightings alongwith fully computerised finishing process for LED headlight modules manufacturing.
- d) High thermal conductivity aluminium compound casting material has been introduced to produce miniaturized, high compact lamps, heat sink material.
- e) Using new compounding materials enable us achieve LED lamps long life, and optical elements painting.
- f) Film based lighting equipment are used for the internal stress identification introduced.
- g) LEDs production lines are very sensitive for dust and humidity, therefore, to produce world class LED lamps product quality, humidity, temperature and dust controlled environment had been provided across the plant.
- h) Light glare testing method on wall inspection has been introduced for obtaining consistent optical performance.

# (ii) Benefits that are the aftermath of the above efforts, namely product improvement, cost reduction, product development, import substitution etc. are:

- a) Laser cut technology enhances and provides face lift giving appealing look to high end bike lamps augmenting product quality an important ingredient for customer satisfaction. Laser cutting on optical elements reduces the stress and enhances the product longevity.
- Stress on the thick optical lens causes non homogeneous light on road, therefore, introducing stress reliving machines improves the light performance.

- c) Computerised finishing methodologies of die cast parts, which are critical for optical focus, provide consistent performance and help elimination and variation resulting into cost saving.
- d) High thermal conductivity aluminium alloys reduce the product size to minimum making it fit well within the motorbike layout also increase light glowing life of the product to ultimate satisfaction of end customer.
- e) LED optical parts demand highest aesthetics appearance, hence newly invented compound material bond with optical elements help increase the aesthetic appeal and life of the product.
- f) Enhanced technological competence is integral part and major strength for business development.
- g) Over all improved product quality enhances customer satisfaction resulting into growth of the industry.
- (iii) The following is the information on Imported technology during the last 3 years reckoned from beginning of the financial year 2018-19,:
  - a) the details of technology imported:
  - b) the year of import:
  - c) Whether the technology been fully absorbed:
  - d) If not fully absorbed, area where absorption has not taken place, and the reasons thereof:

In general, the Company keeps on importing latest machines from other countries to keep abreast with the latest manufacturing and technology development worldwide in order to keep developing in-house technology. Company has imported LED SMT machines and automatic assembly lines with latest technology from time to time and also keeps on importing robots and machines with latest technology for various processes. The technology self-absorbs itself during production as well as improvement being a continuous process.

Further, Company had signed a 'Technology License & Assistance Agreement' with Aisan Industry Co., Ltd. Japan in Sept, 2016 for Canister. The technology is being imported and absorbed.

Company has also signed a 'Technology License & Assistance Agreement' with Toyo Denso Co., Ltd., Japan in July, 2018 for Bank Angle Sensors. The technology is being imported and absorbed.

#### (iv) RESEARCH & DEVELOPMENT (R&D)

LEDs, like previous year, remain the most important subject for Research & Development as it is still evolving

and lot of innovative things are being done by Company thus has remained frontrunner in development of new LED Automotive Lamps. The project on bi-function LED projector lamps is one the most prestigious among various R&D Projects of the Company. This projector lamp is world's smallest head lamp which earned a coveted Global Award for the Company conferred by Yamaha Japan. R&D efforts have contributed in new product development, new technology development and improvement in product quality and technology. Company has robust R&D capabilities which keep on strengthened year-by-year and are amply acknowledged and rewarded by its valued OEM customers. The Company had set-up its in-house R&D Unit at Rai Plant, recognized by the Govt. of India, Ministry of Science and Technology, Department of Science and Industrial Research, with the following objectives:

#### Objective of in-house R&D.

- 1. To carryout research for developing state-of-the-art technology and products for automotive lighting namely LED head light, LED projector lights, Day light running lamps, LED signaling lamps and rear view mirrors and other automotive components in compliance with latest international standards to fulfil the requirement of Indian and Global OEMs.
- 2. To enhance and improve our R&D capabilities for designing and development of new and innovative products in:
  - (i) LED Automotive Lamps, rear view mirrors and other automotive components;
  - (ii) LED Luminaires for indoor and outdoor applications;
  - (iii) LED Integrated Passenger Information and Display Systems for Indian Railways and other transport vehicles.
- 3. To develop new and innovative LED general lighting and automotive lighting products and technology with low carbon emission, low power consumption and high efficiency, with an endeavor to contribute towards solution of lighting and energy requirements of future India.
- 4. To disseminate knowledge acquired from R&D activities to train the manpower in our industry.
- 5. To develop futuristic ultra-compact lamps using LED by adopting advanced technology on lens and reflector designs.



#### A brief on the R&D activities of the Company is as follows:

- a) Specific Areas in which R&D carried out by the Company:
  - (i) In house designed and developed LED head light Class C regulation, integrated with signature looking position lamp using low power led and diffuser lens technology. The position lamp will deliver complete character of the bike during illumination. Low and high beam functions illuminated using 5 mid power LEDs, without heat sink.
  - (ii) Designed and developed Class D aggressive looking LED headlight for high end bikes using LED without heatsink. The product has high challenge in thermal management. first time introduced 2 channel DMU (Driver module unit) to optimize thermal management within the lamp volume.
  - (iii) In house designed and developed LED Direction indicator lamp, using very low lumen single LED light source for first time introduced Indian and Europe regulation applicable markets.
  - (iv) In house designed High compact DRL lamp using alternate material has been introduced to enhance the performance and provide value addition to the product resulting in cost saving.
  - (v) Designed and developed compact LED headlight, in which LDM unit is partially exposed for thermal management first time, thus meeting Class D regulation for sporty motor cycle market.
  - (vi) Design and development of DRL (Day Time Running lamp) using advanced polymer material - (OPAL / diffuser) twin parking lamp, by using low power LED in high end bikes for export market
  - (vii) Design and development of head lamp integrated with LED DRL (Day Time Running lamp) to meet AHO regulations first time in India. LED DRL lamp designed with 6 low power LEDs achieve photometric parameters by prismatic inner lens and MFR reflector.
  - (viii) Design and development of LED head lamp integrated with signature shape looking parking lamp, in which bike character is communicated via LEDs. Introduced new Opel material for parking function. LED head lamp will meet class C requirements.

- (ix) Design and development of head lamp integrated detachable DRL lamp with position lamp function. Same LEDs are used for DRL and position function as well by diming circuit. Dual function modular lamps save material cost resulting into cost saving.
- (x) Introduced DRL and Position lamps using Tuff high impact PC material for light guides and light pipes.
- (xi) Collaborative research between Fiem Industries Ltd and CSIR- National Physical Laboratory, New Delhi:

## High Power Laser Driven YAG:Ce Phosphor incorporated Sapphire Disc For Outstanding White **Light Conversion Efficiency**

A facile synthesis method has been adopted for development of Y3-xAl5O12:Cex (x = 0.03 to 0.24) yellow phosphor via auto-combustion method and fabrication of phosphor incorporated sapphire disc (PISD) of various dimensions. Several experimental techniques have been employed for material characterization and spectroscopy of the assynthesized yellow phosphor. Using an excitation wavelength of 445 nm from a high power blue laser, the photoluminescence (PL) intensity for the optimized concentration of Ce3+ doped YAG phosphor was recorded at 550 nm. The developed phosphor incorporated sapphire disc (PISD a technology, developed in this collaborative project for preventing the damage of phosphor surface by absorbing the heat produced by laser diodeusing the sapphire disc)) exhibits higher stability and PL intensity. The blue laser diode is a promising candidate to revolutionize the luminous intensity of the white light by several orders of magnitude as compared to existing blue light emitting LEDs. The emerging technology has extremely bright future with endless uses as the tunability of the power of the laser that in turn controls the intensity of the emitted white light. Hence, this new approach provides a paradigm shift to produce highly-efficient white light beam based on PISD integrated with blue diode laser rather than the conventional technology. Moreover, such configurations would allow more styling and packaging flexibility reducing the overall size of the unit to be produced for various lighting applicationsespecially in automotive lighting.

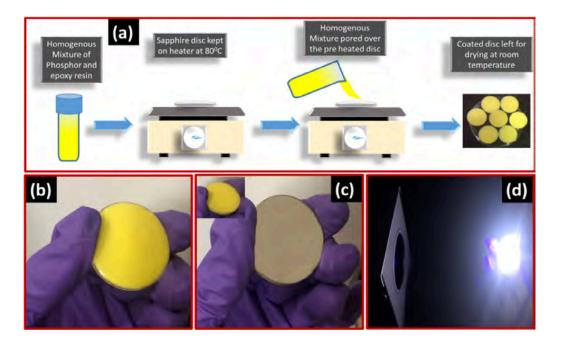


Figure 1.(a) Schematic diagram of disc fabrication. (b) Fabricated disc for transmission mode. (c) Fabricated disc for reflection mode. (d) Laser induced white light for consistency check.

This research would appear as original paper in one of the most prestigious journals of physics.

## b) Benefits derived as a result of R&D:

- (i) Because of Company's in-house R&D capabilities and prowess in LED technology, Company has been able to introduce various LED Head lamp in two-wheeler in India. Because of these capabilities, Company is a preferred choice vendor for LED Automotive lighting for prestigious two-wheeler OEMs for head lights, Day Running lights, Tail light, Directions indicator lights etc.
- (ii) Heat sink less LED Head Lamps extended to the high end models, meeting the Class C and Class D regulations which has resulted in cost and weight saving plus customer satisfaction.
- (iii) Diffuser material introduction on Tail lights with signature LOGO of manufactures help promote scooter market, thus resulted in sales increase.
- (iv) Dual function on single lamp DRL+ Position lamp, first time in India for two-wheelers resulting in cost effectiveness and power reduction.

#### c) Future Plan of action

- Introducing Multi-layer double sided MCPCBs for headlights and DRL lamps.
- Introducing cost effective Flexible PCB technologies for the upcoming complex shape LED tail lights.
- (iii) Introducing High thermal conductivity material for LED head lights in copper and aluminium alloys.
- (iv) Carry out research on Matrix multi beam contoured shape LED head light in compact sizes for high end bikes.
- Research on Low weight modular LED heat lights for upcoming EV scooters and bikes market.
- (vi) Introduction of BI-Function low power LED Head Lights with High reliability for Agricultural vehicles.
- (vii) Research on highly thermal conductive copper based material of PCB and heat sinks for more thermally stable design occupying lesser space.
- (viii) Research on light bar 3D element design for signalling lights using high flow rate PMMA material.



Amount in Dr. lace

- (ix) Introduction of miniature heat sinks using advance air craft Aluminium materials for Ultra speed heat dissipation.
- Further strengthening and improving the existing R&D infrastructure and facilities for complete designing of the products from conceptualization to production covering product design, laboratory testing, optical simulation etc.
- (xi) Development to be carried out on more costeffective LED Head lights without heat sinks for low end two-wheeler segments.
- (xii) Carry out research on contoured shape LED head light in compact sizes for high end bikes.
- (xiii) Research on using the Extruded Aspherical lens for LED head lights.
- (xiv) Introduction of High efficiency LED Driving module with low cost.
- (xv) Introduction of low cost flexible PCB solutions to reduce interconnection wires and electrical losses.
- (xvi) Continuous research on achieving the LED placement accuracy to provide stable optical performance.
- (xvii) Introduction of sequence Direction Indicators lamps and dimming function on various kind of lamps.
- (xviii) Research on 3D optical design lamps for signalling devices.

## (d) Expenditure on R&D:

The R&D capabilities of the Company are built over for a long time and highly competent human capital. Further, expenditure also incurred on software and equipment etc. The following expenses have been incurred by the Company on its in-house Research & Development Unit:

Amount in R					
Particulars	2018-19	2017-18			
Capital Expenditure:					
Capital Expenditure	34.73	70.78			
Total (A)	34.73	70.78			
Recurring/Revenue Expenditure:					
Raw Material Consumed	9.11	22.71			
Employees Benefits	696.97	672.79			
Design Charges	55.95	-			
Other Expenses	75.76	46.68			
Finance Cost	0.00	0.02			
Depreciation & Amortization	74.74	65.29			
Total (B)	912.53	807.50			
Grand Total (A+B)	947.26	878.28			

In addition to above, the Company has also incurred expenses on its overseas Design Centers and development activities within and outside India.

## (C) FOREIGN EXCHANGE EARNINGS AND OUTGO

The Foreign Exchange earned in terms of actual inflows during the year was Rs. 2477.86 lacs and the Foreign Exchange outgo during the year in terms of actual outflows was Rs. 12965.06 lacs.

> For and on behalf of the Board of Fiem Industries Limited

> > Sd/-

J.K. Jain

Place: Rai. Sonepat (HR.) Chairman & Managing Director **Date**: May 14, 2019 (DIN: 00013356)

## ANNEXURE-V

## Annual Report for Corporate Social Responsibility (CSR)

Details

s. No.	Particulars	Details					
1.	A brief outline of the Company's CSR Policy, including overview of projects	s or programs proposed to be undertaken:					
	Company continued its major CSR Project in collaboration of AIIMS, New Delhi, wherein Company is giving financial support to poor patients suffering from cancer and other life threatening diseases for getting their treatment done in 'All India Institute of Medical Sciences', New Delhi (AIIMS). Company has collaborated with Social Welfare Unit of AIIMS, New Delhi and disburses the financial assistance as and when they recommend the poor and needy patients suffering from Cancer and other life threatening diseases for getting their treatment done in AIIMS. All this work is being done through Company's CSR Vehicle 'Fiem Foundation.'						
	Company also does various other social welfare programme like free eye operation and arranging mass marriages of poor girls and other activities to help underprivileged.						
In addition to above, Company has also collaborated with 'The Earth Saviours Foundation'. The NGO is running Shelte for caring the people who are abandoned senior citizens, deprived, mentally disabled, bedridden, HIV Infected, patient people dying with hunger on roads and patients suffering with incurable disease. NGO provide the facilities free of accommodation, food, medical and every day need. Company is giving monthly financial assistance of Rs. 80,000/- to NGO to meet the expenses of doctors and other medical expenses etc.							
	Company has also extended support to 'Rotary Club of Delhi Midtown' for se poor people, deprived, disabled, underprivileged patients.	etting-up a Diagnostic Centre for free / subsidized services to					
	As per Companies Act, 2013, we have selected 'healthcare' as one of the areas of intervention under Corporate Social Respor (CSR) and way of serving the humanity. The underlying reason for selecting this area is that in India, affordable medical treatment poor is not available and when disease is like cancer or other life threatening, poor suffer a lot and at times not able to bear the bur treatment. Therefore, we want to stand with poor and underprivileged, when they need the support of society. Though most of the is done through Social Welfare Unit of AIIMS, New Delhi, however in acute situation direct help to person is also provided through Foundation. Further, we are open to do any other work, where we think that our help can improve the life of poor and underprivile						
	Company has been undertaking the Corporate Social Responsibility (CSR) pro 'Fiem Foundation' in compliance with Schedule VII read with Companies (Co						
	During the Financial Year 2018-19, through Social Welfare Unit of AIIMS alone, 'Fiem Foundation' has extended financial assistance of more than Rs. 36 lacs to 31 poor patients for helping them to get their treatment done in AIIMS, New Delhi.						
	As permitted under Companies (Corporate Social Responsibility Policy) Rul Foundation' exclusively for undertaking CSR activities and transferred the CS years) in the corpus of the Trust for more planned utilization in the CSR progr	R fund (equal to 2% of average profits of Company for last 3					
1(a)	The Web link to the CSR Policy and projects or programs	http://www.fiemindustries.com/CSR%20Policy_FIEM%20 (F).pdf					
2	Composition of CSR Committee	Mr. Rahul Jain - Whole-time Director — Chairman					
Mr. K. R. Yadav - Whole-time Director -							
		Mr. V. K. Malhotra - Independent Director – Member					
3	Average Net Profit of the Company for last 3 financial years	Rs. 68,96,98,597/-					
4	Prescribed CSR Expenditure (2% of amount as in item 3 above)	Rs. 1,37,93,972/-					
5	Details of CSR Spent during the financial year:						
	a) Total amount to be spent for the year:	Rs. 1,37,93,972/-					
	b) Amount unspent, if any:	-					
	c) Manner in which the amount spent during the financial year						

Particulars



S. No.							Details			
INO.	1	2	3	4	5	Ε	)	7	8	
		CSR Project or Activities identified Project is covered Activities identified Project or Other 2.Specify Other		Amount Spent						
	S.				Amount	Direct	Overheads	Cumulative	Direct or	
	No.	Activities identified	project is	Other 2.Specify	Outlay(Budget)	expenditure		Expenditure	through	
			covered	the state and	project or	on projects		upto the	Implementing	
				district where	program wise	or program		reporting	agency* (Give	
				projects of				period	Details of	
				program where					Implementing	
									Agency)	
	1.		Healthcare to	Bandhwari	Rs. 80,000/-		N.A.	Rs.	Implementing	
		Shelter Home for	underprivileged	Village,Gurgaon	per month	10,60,000/-		10,60,000/-	Agency (The	
		abandoned senior		- Faridabad					Earth Saviours	
		citizens, deprived,		Road, District					Foundation)	
		mentally disabled,		- Gurgaon,						
	2.			Bhuj, Katch,	Rs 5,00,000/-		-		Kutch Vikas Trust	
		for healthcare to	underprivileged	Gujarat		5,00,000/-		5,00,000/-		
		underprivileged								
	3.		TRANSFER TO		em Foundation			1,22,33,972	-	
				Total				1,37,93,972	-	
6		se the Company has t	'	'	-	Not Applicabl	e, please ref	er point 5(c) al	oove.	
	profits of the last three financial years or any part thereof, the Company shall									
	provid	de the reasons for no	ount in its Board	Report.						
7	A res	ponsibility statement	of the CSR Com	mittee that the in	nplementation	The Committee hereby affirms that the implementation				
	and r	monitoring of CSR P	olicy, is in compl	iance with CSR	objectives and	and monitori	ng of CSR P	olicy, is in co	mpliance with CSR	
	Policy	of the Company.				objectives an	d Policy of th	ne Company.		

## For and on behalf of the Board of Fiem Industries Limited

Sd-Place: Rai, Sonepat (HR.) Rahul Jain Date: May 14, 2019 Chairman CSR Committee

Chairman & Managing Director (DIN: 00013566) (DIN: 00013356)

Sd-

J. K. Jain

## ANNEXURE-VI

The ratio of the remuneration of Managing Director and each Whole-time Director to the median employee's remuneration and other details in terms of sub-section 12 of Section 197 of the Companies Act, 2013 read with Rule 5 (1) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, as amended:

Sr No.	Requirements	Disclosures
l.	The ratio of the remuneration of Managing Director and each	Please refer below 'Table-A'.
	Whole-time Director to the median remuneration of the	
	employees for the financial year	
II.	The percentage increase in remuneration of Managing Director	Please refer below 'Table-A'.
	each Whole-time Director, Chief Financial Officer and Company	
	Secretary in the financial year	
III.	The percentage increase in the median remuneration of	Please refer below 'Table-A'.
	employees in the financial year	
IV.	The number of permanent employees on the rolls of the	There were 2153 direct employees on the rolls of
	Company	the Company at the end of Financial Year 2018-19.
V.	Average percentile increase already made in the salaries of	Average percentile increase during the year
	employees other than the managerial personnel in the last	2018-19 in the salaries of employees (excluding
	financial year and its comparison with the percentile increase in	managerial persons) was 10.44%. Average percentile
	the managerial remuneration and justification thereof and point	increase during the year 2018-19 in managerial
	out if there are any exceptional circumstances for increase in	remuneration was 9.47%. For other information,
	the managerial remuneration.	please refer below 'Table-A'.
VI.	Affirmation that the remuneration is as per the remuneration	Yes, it is confirmed that the remuneration is as per
	policy of the Company	the Remuneration Policy of the Company.

#### TABLE-A

Sr. No.	Name & Designation of Directors and KMPs	Remuneration FY 18-19 (Rs.)	% increase	Ratio of Remuneration with Median Remuneration of all employees
	Median Remuneration of Employees	267,900	27.03%	
1	Mr. J.K. Jain, Chairman & Managing Director	12,480,000	0.00%	46.58
2	Mr. Rahul Jain, Whole-time Director	6,000,000	25.00%	22.40
3	Mrs. Seema Jain, Whole-time Director	6,000,000	25.00%	22.40
4	Mr. J.S.S Rao, Whole-time Director	10,200,000	6.25%	38.07
5	Ms. Aanchal Jain, Whole-time Director	4,800,000	14.29%	17.92
6	Mr. K. R. Yadav, Whole-time Director	9,744,864	6.56%	36.38
7	Mr. O.P. Gupta, Chief Financial Officer	5,700,000	9.20%	NA
8	Mr. A.K. Chauhan, Company Secretary	6,831,000	10.70%	NA
	Total Managerial Remuneration	61,755,864	9.47%	

#### Notes:

- 1. All the Non-executive Directors of the Company are paid sitting-fee only for the Board / Committee meetings attended by them, hence above information not applicable for them.
- 2. The calculation of median remuneration of employees and increase therein is based on the employees of the Company who were at company's roll at the beginning as well as at the end of financial year.
- 3. Company's Performance for FY 2018-19: Please refer initial paras in Directors Report and Management Discussion and Analysis Report.

For and on behalf of the Board of Fiem Industries Limited

Sd/-**J.K. Jain** 

Chairman & Managing Director (DIN: 00013356)

Place: Rai, Sonepat (HR.) Date: May 14, 2019



## ANNEXURE-VII

Statement showing names and other details of top 10 employees in terms of remuneration drawn under Rule 5(2)/(3)of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, as amended:

Amount in Rs. lacs

C	Mana	Designation	D	0!:6!:	F	D-+f	Λ		0//   1
Sr.	Name	Designation	Remuneration Received (Rs. In Lacs)	Qualification	Experience in years	Date of Commencement of employment	Age in years	Last Employment held before joining the	%age / No. of Equity Shares held with
								Company	spouse and dependent children
1	J.K. Jain	Chairman & Managing Director	124.80	Graduate	47	06-02-1989	67	See Notes	23.22% (See Notes)
2	Seema Jain	Whole-time Director	60.00	Graduate	35	06-02-1989	64	See Notes	22.49% (See Notes)
3	Rahul Jain	Whole-time Director	60.00	Management Graduate	10	14-11-2004	32	See Notes	11.80% (See Notes)
4	J.S.S Rao	Whole-time Director	102.00	Post Graduate	40	01-05-2003	62	Toshi Auto Industries Pvt. Ltd.	12 (Nos.)
5	K. R. Yadav	Whole-time Director	97.45	Matriculation	44	01-11-1997	63	B.P. Plastic Industries	338 (Nos.)
6	Rajesh Sharma	E. D. (Marketing)	117.00	Science Graduate	35	01-09-2003	56	Toshi Auto Industries Pvt. Ltd.	NIL
7	O.P. Gupta	Chief Financial Officer	57.00	CA,CS, ICWA	32	24-05-2006	60	C.L. Gupta Exports Ltd.	NIL
8	V.K. Goel	Corporate Head (Purchase)	66.66	MBA	40	06-02-2003	62	Haryana Steel & Alloys Ltd.	10 (Nos.)
9	Shanmuga sundaram D.	Head (R&D)	68.85	MS	23	04-04-2012	43	TVS Motor Company Ltd.	NIL
10	Arvind Kumar Chauhan	Company Secretary	68.31	CS,LLB	18	07-03-2006	44	Self- employed as Practicing Company Secretary	NIL

## Nature of Employment, whether Contractual or Otherwise (for all above employees):

Mr. J.K Jain, Mrs. Seema Jain. Mr. Rahul Jain, Mr. J.S.S. Rao and Mr. K.R. Yadav are Board members and appointed / re-appointed by the Board and shareholders at the recommendation of Nomination & Remuneration Committee, as per terms and tenure contained in the respective resolution(s).

All other employees are in regular employment of the Company.

#### Notes:

- 1. Mr. J.K. Jain and Mrs. Seema Jain are founder promoters of the Company. Since incorporation they are on the Board of the Company. Before this Company, Mr. J.K. Jain and Mrs. Seema Jain were engaged in automotive lighting business in B.P. Plastic Industries and other family concerns. Mr. Rahul Jain also started his carrier with the Company and he was appointed on the Board on 14.11.2004.
- 2. Above shareholding as on March 31, 2019, is in individual name of Mr. J.K Jain, Mrs. Seema Jain and Mr. Rahul Jain. All promoters along with related concerns (promoter group) hold 64.32 % of the total share capital of the Company.
- 3. The above remuneration does not include leave encashment, gratuity and perquisites.
- 4. Whether any such employee is a relative of any director or manager of the Company, with name of such Director:

Mr. Rahul Jain, Whole-time Director, Ms. Aanchal Jain, Whole-time Director are son and daughter of Mr. J.K. Jain, Chairman & Managing Director and Mrs. Seema Jain, Whole-time Director. Hence, all four are related to each other. Futher, all of these are promoters of the Company with 64.32% shareholding as on March 31, 2019. None of the other employees in above list is relative of any Director.

- b) Statement showing names and other details of employees, who, if employed throughout the Financial Year, was in receipt of remuneration for that year which, in the aggregate, was not less than Rs.1,02,00,000/-: The above table cover all such employees.
- c) Statement showing names and other details of employees, who, if employed for a part of the Financial Year, was in receipt of remuneration for any part of the year, at a rate which, in the aggregate, was not less than Rs. 8,50,000/- per month: There is no such employee during the year.
- d) Statement showing names and other details of employees, who, if employed throughout the Financial Year or part thereof, was in receipt of remuneration for that year which, in the aggregate, or as the case may be, at a rate which, in the aggregate, is in excess of that drawn by the managing director, whole-time director or manager and also holds by himself or along with his spouse and dependent children, not less than 2% of the equity shares of the Company: There is no such employee during the year.
- e) Particulars of employees, posted and working in a country outside India, not being directors or their relatives, drawing more than Rupees 60 lakh per financial year or Rupees 5 lakh per month, as the case may be: There is no such employee during the year.

For and on behalf of the Board of Fiem Industries Limited

> Sd/-J.K. Jain

Chairman & Managing Director

(DIN: 00013356)

Place: Rai, Sonepat (HR.) Date: May 14, 2019



# Management discussion and analysis

## Global economic overview

The global economy grew by 3.7% in 2018 compared to 3.8% in 2017, largely on account of the failure of Brexit negotiations, tightened financial conditions, geopolitical tensions and higher crude oil costs. Global growth is estimated at 3.5% in 2019 and 3.6% in 2020 because of a sustained weakening of the advanced economies. (Source: World Economic Outlook).

## Global economic growth over six years

Year	2015	2016	2017	2018	2019	2020
			(E)	(E)	(P)	(P)
Real GDP	3.2	3.1	3.8	3.7	3.5	3.6
growth (%)						

[Source: World Economic Outlook, January 2019] E: Estimated; P: Projected

#### Indian economic overview

India retained its position as the sixth-largest economy in the world and the fastest-growing trillion-dollar economy through a major part of the year under review (except in the last quarter of 2018-19). After growing 7.2% in 2017-18, the Indian economy is estimated to have grown 7% in 2018-19 as per the Central Statistics Office release.

The principal developments during the year under review comprised a sustained increase in per capita income, decline in national inflation, steadying interest rates and weakened consumer sentiment from the second half of the financial year. The weaker sentiment was on account of large non-banking financial institutions inability to address liabilities, which were triggered by IL&FS. This affected credit expansion, financial markets and consumer sentiment, which in turn resulted in slower GDP growth that declined to 5.8% by the fourth guarter of 2018-19, the slowest growth in a single guarter in years.

In 2018, the country attracted ~US\$ 42 billion in FDI inflows as per the World Investment Report 2019. Driven by strong policy reforms, India witnessed a 23-notch jump to a record 77th position in the World Bank's latest report on the 'Ease of Doing Business' that captured the performance of 190 countries.

The commencement of the US-China trade war opened up new opportunities for India, particularly in the agro sector. Inflation (including food and energy prices) was estimated at 2.6% on an annual basis, one of the lowest in years and well below the Reserve Bank of India's medium-term target of 4%. The rupee rebounded after touching a low of Rs. 74.45 to a dollar to close the financial year at Rs. 69.44. During the fiscal under review, the Indian Government continued to invest deeper in digitisation, renewable energy capacity generation and infrastructure building.

## Indian economic outlook

The Indian economy appears to be headed for sustained sluggishness in 2019-20. The position will be clearer, when the new government elected. The long-term outlook of the country appears to be positive on account of the various economic reforms, increasing aspirations, sustained consumption momentum and a national under-consumption of a range of products which is appearing to correct itself.

## Indian automotive industry overview

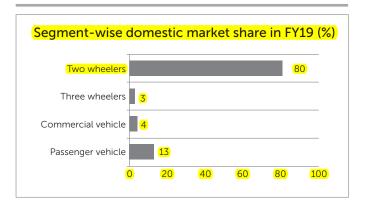
The Indian automobile industry became the fourth largest industry in the world with the two-wheeler segment accounting for ~80% share of the domestic automobile sales in FY2018-19. Globally, India's automotive industry is at the forefront of many segments. To list a few: by volume it ranks first in twowheelers, segment A cars and tractors. India is renowned as a global hub for frugal and scalable engineering. Due to the a growing middle class and a demography dominated by a young population, the two-wheeler segment dominates the market in terms of volume, catalysed by the penetration of the automobile companies in the rural sectors. The industry produced a total of 30,915,420 vehicles including passenger vehicles, commercial vehicles, three wheelers, two wheelers and quadricycle in FY2018-19 compared to 29,094,447 in FY2017-18, registering a growth of 6.26 percent. Passenger vehicle sale grew by 2.70 percent in FY2018-19.

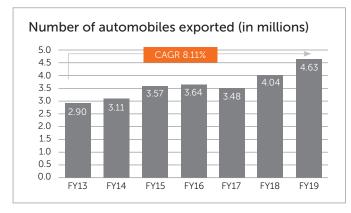
Within the category of passenger vehicles, the sale of passenger cars, utility vehicle and vans grew by 2.05%, 2.08% and 13.10% respectively. The commercial vehicles segment registered a growth of 17.55 percent in FY2018-19; medium and heavy commercial vehicles increased by 14.66% and light commercial vehicles grew by 19.46%. Three-wheeler sales increased by 10.27% percent in FY2018-19, and within this segment passenger carrier sale registered a growth of 10.62 % and goods carrier grew by 8.75 percent. Two wheelers sale registered a growth at 4.86% in FY2018-19, while within the two wheeler segment scooters declined by (-) 0.27 %, and motorcycles and mopeds grew by 7.76% and 2.41% respectively. The acceptance of Indian automobiles in the global market both in terms of quality and pricing has enabled India to be a major auto-exporter as the total volume of exports have increased by 14.50 % in FY2018-19. While passenger vehicles export declined by 9.64%, commercial vehicles, three wheelers and two wheelers registered a growth of 3.17%, 49.00% and 16.55% respectively in FY2018- 2019.

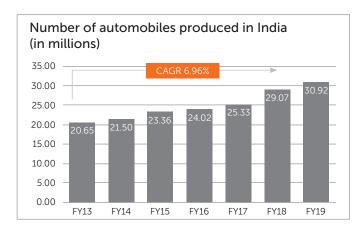
India has about 120 vehicles (all segments including 19 cars per 1000) for every 1000 people, which is expected to rise to almost 300 vehicles in the next 10 years for every 1000 people. India has become one of the leaders in the automobile market helped by a tailwind of a favourable demography, rise in disposable income and suitable government initiative. For major domestic and foreign OEMs across vehicle segments, India's growing localization levels indicate the industry's ability to produce a diverse portfolio. Top selling models across vehicle segments-hatchbacks, SUVs, premium sedans, commercial vehicles—have achieved 85% or higher localization. Market leaders in two-wheelers are developing bikes that are 100% indigenous and a cost-sensitive segment such as tractors has attained nearly 100% localization.

(Source: SIAM, IBEF, McKinsey)

India has about 120 vehicles (all segments including 19 cars per 1000) for every 1000 people, which is expected to rise to almost 300 vehicles in the next 10 years for every 1000 people.







(Source: IBEF)

## Government Initiatives



## Indian automotive components sector

The Indian automotive components sector experienced significant growth over the past five years as it grew by ~14.5% to reach the value of USD 57 billion in FY2018-19 despite a marginal slowdown in the demand for automobiles. The auto-components industry is responsible for the employment of nearly 5 million people and accounts for ~2.3% of India's GDP. The industry can be divided into the organised sector consisting of high value-precision and the unorganised sector which caters to the aftermarket category. The Foreign Direct Investment (FDI) inflow into the automobile component industry in India during the period April 2000 -March 2019 is recorded at US\$ 21.38 million, facilitating the growth of the domestic automotive-components market. Acceptance of automotive-components both in terms of pricing and quality has been responsible for the increasing demand for exports. Value of India's auto component exports grew by 17.1% in 2018-19 to US\$15.16 billion. Increase in the demand has been catalysed by the stabilised growth of the domestic market and increasing globalisation of Indian products.

The industry aspires to triple in size by 2026. An optimism pervades all vehicle categories—passenger vehicles, commercial vehicles, two-wheelers and tractors. The pace of infrastructure development (adding an average of 40 km of road per day) could support this growth. This exciting forecast for automotive manufacturers also implies healthy growth



for auto component manufacturers. The auto component industry's turnover increased from INR 1.1 lakh cr (USD 24 bn) in FY 2009 to INR 3.5 lakh cr (USD 51.2 bn) in FY 2018. The industry now aspires to double its contribution to manufacturing GDP with a four-fold growth in size and a sixfold growth in export by 2026. However, the implementation of BS-VI from April 2020 and govt's revised thrust for early adoption of E-vehicle, may not be in sync with each other as investment made by the industry players for BS-VI may not got the full opportunity to get return on the investment, because of government push for early and fast adoption of E-Vehicle.

(Source: IBEF, ICRA, Business Standard, McKinsey)

## Outlook, opportunities and threats

The Indian auto-components industry is projected to become the third largest in the world by 2025 and is expected to account for as much as 5% to 7% of India's GDP by 2026. Globalisation coupled with favourable government initiatives and significant FDI inflow from major global players will facilitate the growth of the Indian auto-components sector. However, all these perceptions are subject to new things happening in theindustry that may change the landscape of the industry in the medium to long term.

## Technological changes and disruptions

Due to technological advancements and consequent disruptions, it would be difficult to predict the industry's performance in very precise terms. These trends could change the industry matrix at every level, whether OEMs or Components manufacturer, trigger new competitions and generate a totally different market order.

## ACES gathering momentum but a bit slowly

Autonomous vehicles, Connected vehicles, Electrification and Shared Mobility (ACES) are evolving. These disruptive and technology-driven trends could change the face of the mobility industry. India already has more than 50 start-ups working on innovative ACES technologies across cars, two-wheelers and commercial vehicles. These technologies are gaining ground due to increasing customer acceptance, stricter emission regulations, lower battery costs and more thrust on charging infrastructure.

It is largely expected that by 2030 the share of EVs in the global market could be upwards of 30 percent of all new vehicle sales, edging into the market share of traditional vehicles. By that time, shared mobility and connected vehicles could contribute USD 1,575 bn to automotive revenues, a critical chunk of overall revenues of USD 6,600 bn. A leading shared mobility company took more than eight years to complete its first 5 bn rides, and then in just over one year, doubled the number of rides. In India, shared mobility providers saw a four-fold rise in ride volumes between 2015 and 2016. With

EVs likely to make these services cheaper, the figures are only expected to increase. Every component will feel the effect of these trends differently, and to varying degrees. For example, electrification could over time slow down the demand for internal combustion engine components, while fueling the rise of electric motors, battery cells and battery systems.

## Evolving regulatory and trade environment

The world beyond the industry also contributes an element of dynamism, with changing macro realities due to regulatory and policy shifts that are beyond the control of any one company or industry. Evolving and increasingly stringent regulations could change the expectations of auto component manufacturers, who might need to rethink their component production to comply with regulatory and other guidelines, such as:

- Emissions: Enforcement of BS-VI norms by 2020, push towards EV, discussions on methanol, CNG and potentially even fuel cells
- Safety: Mandatory ABS on cars, buses and two-wheelers, cabin safety, and roll over protection systems
- Scrappage: Policy mandating the scrappage of old trucks impacting lead use and reverse value chain

All these trends together are shaping a set of opportunities for auto component manufacturers.

(Source: The auto component industry in India: Preparing for the future- McKinsey/ACMA)

## Automotive lighting

Automotive lighting is one of the most important components of an automobile vehicle from the perspective of safety, functionality as well as aesthetic. The innovation in Automotive Lighting is an ever evolving process and is currently witnessing a fast adoption of LED. In comparison to conventional lamps, LED lamps offer unlimited possibilities for designing and development from safety, functionality as well as aesthetic perspective. The next technological advancement waiting in the wings is OLED and laser. LED could be most suitable for e-vehicles as it will consume less power and present more options for functional as well as designing requirements. The Company is well ahead of the curve, based on its in-house R&D, technological expertise, design and development strengths and world-class manufacturing facilities to capitalise on these new growth opportunities and provide the vehicles, especially the 2-wheelers, with the best-in-class lighting solutions that the latest technology can provide.

#### Financial and operational performance review

A summary of the Company's financial performance on a standalone basis is provided below:

- 16.77% growth in sale in FY19 as compared to FY18. Sale of the Company during FY19 is Rs 1433.96 crore as compared to Rs 1228.46 crore in FY18.
- 14.65% growth in the sale of automotive segments during FY19 compared to FY18. Sale of automotive segment during FY19 is Rs 1404.65 crore as compared to Rs 1225.13 crore in FY18.
- Sale of LED luminaries segment was Rs 29.32 crore in FY19 as compared to Rs.3.33 crore in FY18.
- 5.58% Increase in PAT for FY 19 as compared to FY18. PAT during FY19 is Rs 55.48 crore as compared to Rs 52.55 crore in FY18.

It is important to highlight that during the same period, the industry grew by only 6.29% and HMSI, our key OEM client, de-grew 4.41%. We managed to grow our business with a few OEMs like Yamaha and Suzuki, achieving overall growth of 16.77%. Our EBITDA for FY19 was 10.83% as against 11.45% during FY2018, the decline due to increase in raw material costs during the year. Profit before tax was Rs.85.11 crore for FY19, other income including Rs. 3.5 crore generated by balances held in mutual funds. This amount was majorly utilised during the year for business expansion and there is very small corresponding income from this source during the current year.

During the year, the Company invested a sum of Rs. 62 crore in additional fixed assets. For FY19, the cost of finance for the Company stands at Rs. 22.1 crore, which largely remained the same over the previous year. The Company continued to follow a prudent capital structure and leverage remained comfortable with a debt-to-equity ratio of 0.35:1. PAT of the Company after taking into account all the associates and the JV companies stood at Rs. 55.64 crore during the FY19 as against Rs. 52.56 crore during FY18. EPS stood at Rs. 42.29 per share for FY19 as against Rs. 39.94 per share for FY18.

It is widely known that FY19 was a difficult year for the twowheeler industry. The industry reported a growth of only 6.29% during FY18-19 as against the growth of 15.44% during FY17-18. Domestic sale of two-wheelers grew at an even lower rate of 4.86%. Keeping this background in sight, the Company was able to grow higher than the industry, driven by the new model LED auto sales and increase in share over other customers. Our growth of the Yamaha and Suzuki accounts was 82% and 67% respectively while we maintained modest growth on the Honda and TVS accounts. We continued to be a preferred supplier to OEMs, supplying to more than 35 domestic and global OEMs coupled with a dominant market share with key OEM customers.

The industry faced challenges due to multiple constraints like mandatory insurance for longer periods, ABS, CBS and adoption of BS-VI norms. New regulatory norms increased the cost of two-wheelers and more impact is still to come on the implementation of upcoming BS-VI norms. Moreover, IL&FS crisis of 2018 resulted in slower financing of two-wheelers, which impacted sales. As almost 3/4th of the total two-wheeler are financed, any financing slowdown adversely affected sales. Nevertheless, the Company believes this to be temporary phase before consumers adjust to a higher purchasing cost as two-wheelers are the most affordable commuting means and a necessity (rather than a luxury) for a large percentage of the Indian population.

Our focus has been on the development of in-house design and testing capabilities. We are moving ahead with new technology products like bank angle sensor, fuel pump module, etc., by forging partnerships with world renowned manufacturers. During the year under review, we launched a wholly-owned subsidiary in Italy namely Fiem Research and Technology SRL and commissioned a Design Centre that will significantly strengthen our design capabilities.

Our leadership in technology development was reinforced when we received the Global Award from Yamaha Motor Company, Japan, for excellence in technology and development. We developed the world's smallest bi-functional LED lighting module for two-wheelers.

## Key financial ratios (standalone)

Ratio		2018-19	2017-18	Change (%)	Reason/Explanation
					of Change
Debtors Turnover	Days	37.26	42.77	-12.88%	-
Inventory Turnover	Days	59.49	71.10	-16.33%	-
Interest Coverage Ratio	Times	4.85	4.59	5.71%	-
Current Ratio	Times	1.13	1.11	2.11%	-
Debt Equity Ratio	Times	0.28	0.27	3.01%	-
Operating Profit Margin	Percentage	10.83%	11.73%	-7.68%	-
Net Profit Margin	Percentage	3.87%	4.28%	-9.54%	-
Return on Net Worth	Percentage	11.64%	11.70%	-0.54%	-

Note: - Since all ratios change are less than 25% so no Explanation is required to be given



## FIEM's product segment review

Automotive lighting: FIEM manufactures large range of LED and conventional head lamps, tail lamps, blinker lamps, fog lamps, warning triangles and interior lamps, among others, for two, three and four-wheelers. The Company also boasts of NABL-accredited photometry lab for testing automotive lamps and LED General Lighting Products.

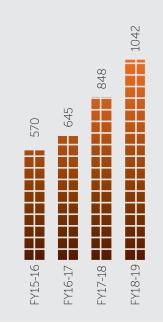
Rearview mirrors: The Company has state-of-theart mirror manufacturing plants across five units where plate making, profile cutting, washing, grinding, cleaning, coating (aluminum or chrome) and painting is carried out. The Company has installed injection moulding machines and rod making facilities. All the sub-components are accumulated in the assembly lines to complete the entire process of assembling and testing under one roof.

# Plastic moulded parts: As an integral part of the

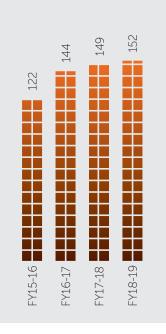
manufacturing process of automotive lamps and rearview mirrors, the Company has installed more than 500 best-inclass injection moulding machines across its nine plants ranging from 50 tonnes to 1,400 tonnes, capable of making parts weighing 20 grams to 2.5 kilograms and fabricating front fenders, floor panels, side covers, rearfenders, handlebars and seat bases for two-wheelers. Apart from Lamps and Mirrors, the Company also supplies plastic-moulded parts to its customers as finished product.

Others: The segment includes all other items contributing less than 10% to the Company's revenue pie and mainly includes fabricated items like sheet metal parts. FIEM has full-fledged sheet metal fabrication facilities as well as mudguard rolling plants for manufacturing front and rear mudguards for motorcycles and mopeds.

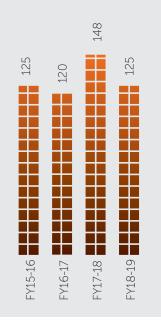
Contribution to revenues (Net) over the past four years has remained as under (Rs. Crores)



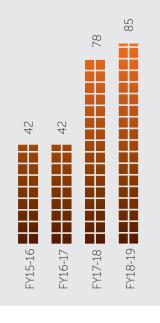
Contribution to revenues (Net) over the past four years has remained as under (Rs. Crores)



Contribution to revenues (Net) over the past four years has remained as under (Rs. Crores)



Contribution to revenues (Net) over the past four years has remained as under (Rs. Crores)



#### FIEM's LED segment

FIEM's LED segment sales products under two major categories: LED luminaires for indoor and outdoor applications and integrated passenger information systems with LED displays for trains and buses. During FY 19, the Net revenue form this segment was Rs. 29.32 Crores as compared to Rs.3.33 Crores in FY18.

#### Risks and Concerns

The two-wheeler segment of the automobile industry is our major source of revenue. Of late, the automobile industry as a whole has witnessed slow sale for a range of reasons. The two-wheeler segment has also been subjected to regulatory changes leading to an increase in the cost of the vehicles. Should this slowdown continue for a longer period and our customers reduce their production, our growth will very likely be affected. Over and above this, our growth may also be adversely affected by a slower rate of purchase of vehicles on account of increased interest rates and low availability of finances. The automobile industry is going through a lot of disruption on account of technological changes, customer preferences and new experiments like Autonomous vehicles, Connected vehicles, E-vehicles and Shared Mobility all of which may end up changing the existing industry landscape. However we, at our Company, see disruption as opportunities and believe that we can capitalise on these opportunities with an agile and a startup mindset.

#### Human resources

The Company has a favourable work environment that motivates performance, encourage customer oriented focus and innovation while adhering to the highest degree of quality. As a part of human capital development with an aim to

enhance operational efficiency, employees of the Company have been regularly provided training and skill upgradation. The Company is committed to nurturing, enhancing and retaining talent through superior learning and organisational development programme. To enhance the engagement, retention and work life balance of the employees, the Company has introduced progressive policies and programs like diverse reward and recognition program and employee interaction programs. During the year under review industrial relations remained cordial through all plants of the Company.

At the close of the financial year under review, there were 2153 employees on the payroll of the Company.

#### Internal control system and their adequacy

The Company has an adequate system of internal controls to ensure that transactions are properly authorised, recorded, and reported, apart from safeguarding its assets. An internal financial control system forms the backbone of risk management and governance. The Company has put in place a well-defined and adequate internal controls system commensurate with the size of the Company and the complexity of its operation. These have been operating effectively throughout the year. These controls were routinely tested and certified by external as well as internal auditors covering all offices, factories and key business areas. Cross functional teams in all the factories also play a significant role in the internal control system of production operations. System certification further strengthens these systems.

Further, Company is in the process of implementation of SAP system across its all units and offices - SAP S/4HANA **Enterprise Management**, to make the Company future ready as well with the objective of better control.



## Corporate Governance Report

(The Report on Corporate Governance forms part of the Directors' Report for the financial year ended March 31, 2019)

The Board of Directors of the Company present the Company's Report on Corporate Governance pursuant to the statutory compliances as per requirements of the Companies Act, 2013 and SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Listing Regulations"), as amended.

## COMPANY PHILOSOPHY ON CORPORATE GOVERNANCE

Our governance philosophy is based on our core values of integrity, performance, accountability, passion and transparency. Focus on our core values gives us strength and motivates us for our future growth and caring for all stakeholders. Company relentlessly strives to align its vision and strategy for benefit of all stakeholders with long-term sustainability. The Board, as the top governing body, guide the Company based on above philosophy. We believe that Corporate Governance must translate into commitment to maximize long-term stakeholder value and growth of the business of the Company. Hence, customers are the nucleus of everything we do and we act responsibly towards our customers, business partners, associates, stakeholders, environment and society at large.

#### 2. BOARD OF DIRECTORS

The Board of the Directors is the prime governing body and the composition of Board of Directors of the Company is governed by the Companies Act, 2013 and rules made thereunder, Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('Listing Regulations'), the Articles of Association of the Company and in accordance with the best practices in Corporate Governance.

Currently, the Board of the Company consists of 12 Directors, all the Directors have diverse experience and background fulfilling the statutory as well as business requirements.

Independent Directors: The Companies Act, 2013 and the Listing Regulations define an 'Independent Director'. All our Independent Directors fulfill the conditions of independence specified under Section 149 of the Companies Act, 2013 and Regulation 16(1)(b) of the Listing Regulations. A formal letter of appointment to Independent Directors as provided in Companies Act, 2013 has been issued and disclosed on website of the Company viz. www.fiemindustries.com.

- a. As at March 31, 2019 the Company's Board comprises twelve (12) Directors, out of which six (6) are Independent Non-Executive Directors, which constitute 50% of the Board, in compliance with the Listing Regulations. Mr. J.K. Jain is Chairman & Managing Director and other 5 directors are Whole-time Directors including two (2) woman directors. None of the Independent Director of the Company serve as an Independent Director in more than seven (7) listed companies.
- b. Various Committees forms the next level of governing bodies and complement the governing system of Company. Committees constituted to oversee specific areas. Overall direction and strategy, policy formulation, setting up of objectives, evaluation of performance and control functions vest with the Board. The Committees have specific area assigned to them by the Board through terms of reference. The notice and detailed agenda along with the relevant notes and other material information are sent in advance to each Director and in exceptional cases tabled at the Meeting with the approval of the Board. In urgent cases, approval of the Board sought through resolution by circulation. This ensures timely and informed decisions by the Board.
- c. The Board Committees play an important role in the overall management and governance of the Company. The Board Committees meet at regular intervals and take necessary steps to perform duties as entrusted by the Board through terms of reference. The Minutes of the Committee Meetings are placed before the Board for noting.

The Board has established Four (4) Committees to discharge its responsibilities, namely—

- Audit Committee,
- Nomination & Remuneration Committee,
- Stakeholders' Relationship Committee and
- Corporate Social Responsibility (CSR) Committee.

The Board is authorized to constitute additional functional committee, depending on business needs. Company Secretary of the Company act as the Secretary to all the Committees of the Board

- constituted and operated under the Companies Act, 2013 and the Listing Regulations. The Management works under direction of the Board. Overall operations and functioning of the Company are managed by Chairman & Managing Director with five (5) Wholetime Directors and a core group of senior level executives.
- d. The names and categories of the Directors on the Board, their attendance at Board Meetings held during the financial year under review and at last Annual General Meeting, the number of Directorships and Committee Chairmanships / Memberships held by them in other public companies as on March 31, 2019 are given herein below:

Sr. No.	Name of the Director	Designation	Category	Attendance at board meetings during the year 2018- 19	Whether attended last AGM held on September 17, 2018	in othe	f directorship r Boards/ mittees  Number of other Public Company's Board Committees in which Director is a Member or Chairman**		n other Listed 6 Board Category of Directorship	Shareholding in Fiem Industries Limited (No. of Shares as on 31.03.2019)
1.	Mr. J. K.	Chairman &	PED	6/6	Yes	NIL	NIL	NIL	NA	3055808
	Jain	Managing Director								
2.	Mrs. Seema Jain	Whole-time Director	PED	6/6	Yes	NIL	NIL	NIL	NA	2960000
3.	Mr. J.S.S. Rao	Whole-time Director	NPED	6/6	No	NIL	NIL	NIL	NA	12
4.	Mr. K. R. Yadav	Whole-time Director	NPED	6/6	Yes	NIL	NIL	NIL	NA	338
5.	Ms. Aanchal Jain	Whole-time Director	PED	6/6	No	NIL	NIL	NIL	NA	800000
6.	Mr. Rahul Jain	Whole-time Director	PED	6/6	No	NIL	NIL	NIL	NA	1552340
7.	Mr. Iqbal Singh	Independent Director	ID	6/6	Yes	NIL	NIL	NIL	NA	20014
8.	Mr. Vinod K. Malhotra	Independent Director	ID	6/6	Yes	NIL	NIL	NIL	NA	NIL
9.	Mr. Subodh Kumar Jain	Independent Director	ID	5/6	Yes	NIL	NIL	NIL	NA	NIL
10.	Mr. Mohan Bir Sahni	Independent Director	ID	5/6	No	1^	NIL	NIL	NA	NIL
11.	Mr. Ashok Kumar Sharma	Independent Director	ID	4/6	Yes	NIL	NIL	NIL	NA	NIL
12.	Mr. Jawahar Thakur	Independent Director	ID	6/6	No	NIL	NIL	NIL	NA	NIL

PED (Promoter Executive Director), NPED (Non Promoter Executive Director), ID (Independent Director)

<sup>\*</sup> Excludes directorship held in Private Companies, Section 8 Companies and Foreign Companies.

<sup>\*\*</sup> As required under Regulation 26(1) of the Listing Regulations, the disclosure includes membership / chairpersonship of the audit committee and stakeholders' relationship committee in Indian public companies (listed and unlisted).

<sup>^</sup> Mr. M.B. Sahni is the Board Member of Elofic Industries Limited.



- e. None of the Directors on the Board hold directorships in more than ten (10) public companies. Further, none of them is a member of more than ten (10) committees or chairman of more than five (5) committees across all the public companies in which he is a Director.
- Independent Directors are Non-Executive directors as defined under Regulation 16(1)(b) of the Listing Regulations read with Section 149(6) of the Companies Act, 2013 ("the Act"). The maximum tenure of independent directors is in compliance with the Act. All the Independent Directors have confirmed that they meet the criteria as mentioned under Regulation 16(1)(b) of the Listing Regulations read with Section 149(6) of the Act.
- The members of the Board have made the required disclosures to the Board regarding their direct or indirect concerns or interests in any contract or transaction with the Company.
- h. Six (6) Board Meetings were held during the financial year under review and the gap between two consecutive meetings did not exceed one hundred and twenty days. The dates on which the said meetings were held are as follows:

April 16, 2018, May 30, 2018, August 13, 2018, November 14, 2018, February 09, 2019 and March 18, 2019.

The necessary quorum was present at all the meetings. All material information was circulated to the directors before the meeting or placed at the meeting, including minimum information required to be made available to the Board as prescribed under Part A of Schedule II of Sub-Regulation 7 of Regulation 17 of the Listing Regulations.

The important decisions taken at the Board/Board Committee Meetings are communicated to the concerned department/division. The Company Secretary attends the Board Meetings and assist and advises the Board on compliances with applicable laws and governance.

The Company has proper systems to enable the Board to review on a quarterly basis compliance reports of all laws applicable to the Company, as prepared by the Company as well as to assess the steps taken by the Company to rectify instances of non-compliances, if any.

During the financial year under review one separate meeting of Independent Directors was also held on February 09, 2019 without the attendance of Non-Independent Directors and members of the Management. All Independent Directors, except Mr. Mohan Bir Sahni attended the said meeting. The Independent Directors,

inter-alia, reviewed the performance of Non-Independent Directors, Chairman of the Company and the Board as a whole.

- Inter-se relation among Directors: Mr. J.K. Jain, Chairman & Managing Director is husband of Mrs. Seema Jain and father of Mr. Rahul Jain and Ms. Aanchal Jain, Whole-time Directors of the Company, Hence all four are related to each other. Further, these all are promoters of the Company. Except these, none of other directors are related to each other
- The Company has not issued any convertible instruments.
  - The details of the familiarization programme of the Independent Directors are available on the website of the Company (www.fiemindustries.com). At the time of appointing an Independent Director, a formal letter of appointment is given to him, which inter-alia explains the role, function, duties and responsibilities expected from him as a Director of the Company. The Director is also briefed about his duties and compliance, disclosure requirement as well as Codes of Conduct he has to observe under the Companies Act, 2013, Listing Regulations, PIT Regulations and other various statutes. The Chairman & Managing Director also meet one-to-one with the newly appointed Director to familiarize him with the Company's operations. Periodic plant visits also facilitated to give them fist hand experience of manufacturing. Further, on an ongoing basis as a part of Agenda of Board / Committee Meetings, presentations are regularly made to the Independent Directors on various matters inter-alia covering the Company's and its subsidiaries/associates businesses and operations, industry and regulatory updates, strategy, finance, risk management framework, role, rights, responsibilities of the Independent Directors under various statutes and other relevant matters.

#### m. Matrix of Core Skills/Experience/ Competencies of the **Board**

The Board of Directors has identified following matrix of core Skills/Experience/ Competencies for itself, as required in the context of business of the Company and automotive sector, to function affectively:

- Strategic, Futuristic and Growth oriented approach.
- (ii) Domain Knowledge of Automotive Components business, especially Automotive lighting.
- (iii) Indian and global economy and Automobile Business matrix, especially OEMs.
- (iv) Operational, Finance and Marketing competencies.

Current Board of the Company is competent enough and possesses above core Skills/Experience/ Competencies to function effectively and running the Company successfully with growth oriented approach.

- n. It is hereby confirmed that in the opinion of the Board, the Independent Directors fulfil the conditions specified in the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, and they are independent of the management.
- o. As no Independent Director has resigned from the Company during the year, hence requirement of giving detailed reasons for the resignation of an independent director along with a confirmation by such director that there are no other material reasons other than those provided, does not apply.
- p. The Company has received a certificate from Mrs. Ranjana Gupta, Practicing Company Secretary to the effect that none of the directors on the Board of the Company has been debarred or disqualified from being appointed or continuing as directors of the Company by the Ministry of Corporate Affairs or any other statutory authority. The same forms part of this report.

#### 3. AUDIT COMMITTEE

The role, powers and terms of reference of the Audit Committee covers the areas as contemplated under Section 177 of the Companies Act, 2013 and Regulation 18 of the Listing Regulations, as applicable, besides other terms as referred by the Board of Directors. The Board reviews the working of the Committee from time to time to bring about greater effectiveness in order to comply with the various requirements under the Companies Act, 2013 and the SEBI Listing Regulations.

#### 3.1 Brief Description of Terms of Reference

During 2018-19, in line with the provisions of the SEBI (LODR) (Amendment) Regulation, 2018, the terms of reference of the Committee were revised by the Board at its meeting held on February 9, 2019. The revised terms of reference are in compliance with the Companies Act, 2013 and the SEBI Listing Regulations, as amended. Further risk management is also under the scope of the Committee. The brief terms of reference of the Committee are as under:

- a) Oversight of the listed entity's financial reporting process and the disclosure of its financial information to ensure that the financial statements are correct, sufficient and credible;
- b) recommendation for appointment, remuneration and terms of appointment of auditors of the listed entity;

- c) approval of payment to statutory auditors for any other services rendered by the statutory auditors;
- d) reviewing, with the management, the annual financial statements and auditor's report thereon before submission to the board for approval,
- e) reviewing, with the management, the quarterly financial statements before submission to the board for approval;
- f) reviewing and monitoring the auditor's independence and performance, and effectiveness of audit process;
- g) approval or any subsequent modification of transactions of the listed entity with related parties;
- h) scrutiny of inter-corporate loans and investments;
- To discuss guidelines and policies to govern risk assessment and risk management;
- j) evaluation of internal financial controls and risk management systems;
- k) To discuss the Company's major risk exposures and the steps Company's management has taken to monitor and control such exposures;
- reviewing, with the management, performance of statutory and internal auditors, adequacy of the internal control systems;
- m) reviewing the adequacy of internal audit function, if any, including the structure of the internal audit department, staffing and seniority of the official heading the department, reporting structure coverage and frequency of internal audit;
- n) discussion with internal auditors of any significant findings and follow up there on;
- reviewing the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the board:
- discussion with statutory auditors before the audit commences, about the nature and scope of audit as well as post–audit discussion to ascertain any area of concern;
- q) to look into the reasons for substantial defaults in the payment to shareholders (in case of non-payment of declared dividends) and creditors;
- r) to review the functioning of the whistle blower mechanism:



- s) Review the management discussion and analysis of financial condition and results of operations;
- Review the statement of significant related party transactions (as defined by the audit committee), submitted by management;
- u) Review the management letters / letters of internal control weaknesses issued by the statutory auditors;
- v) Review the internal audit reports relating to internal control weaknesses:
- w) valuation of undertakings or assets of the Company, wherever it is necessary;
- x) Statement of funds utilized for purposes other than those stated in the offer document/prospectus/ notice in terms of Listing Regulation 32(7).
- y) reviewing the utilization of loans and/ or advances by the holding company to the subsidiaries and investment by the holding company in subsidiaries, exceeding rupees 100 crore or 10% of the asset size of the subsidiary, whichever is lower including loans / advances / investments existing on the effective date of SEBI (LODR) (Amendment) Regulation, 2018 (amendment effective from 1st April, 2019).

#### 3.2 Composition of Committee

The Audit Committee comprises of Three (3) members. All of them are Independent Directors. Mr. S.K. Jain is the Member Chairman and Mr. V.K. Malhotra and Mr. Igbal Singh are the Members of the Committee.

The Company Secretary acts as the Secretary to the Committee. The Chief Finance Officer is permanent invitee to the Meetings of the Audit Committee. The Internal Auditor, the concerned partner/ representatives of Statutory Auditors and Cost Auditors are also invited to the meetings of the Audit Committee.

#### 3.3 Meetings and Attendance

During the year, the Audit Committee met six (6) times on April 16, 2018, May 30, 2018, August 13, 2018, November 14, 2018, February 09, 2019 and March 18, 2019 and all members of the Committee attended the aforesaid meetings. The maximum gap between any two consecutive meetings was less than one hundred and twenty days.

The Chairman of the Audit Committee attended the last Annual General Meeting held on September 17, 2018, to answer the gueries of shareholders at Annual General Meeting.

The status of attendance of Members in the Committee meeting held during the financial year are as follows:

S.N.	Name of Members	Position in Committee	Attendance at Committee meetings during the financial year 2018-19
1	Mr. S.K. Jain	Chairman	5/6
2	Mr. V.K. Malhotra	Member	6/6
3	Mr. Iqbal Singh	Member	6/6

#### 4. NOMINATION REMUNERATION 8 COMMITTEE

The powers, role and terms of reference of the Nomination & Remuneration Committee covers the areas as contemplated under Section 178 of the Companies Act. 2013 and Regulation 19 of the Listing Regulations, besides other terms as referred by the Board of Directors. During 2018-19, in line with the provisions of the SEBI (LODR) (Amendment) Regulations, 2018, the terms of reference of the Committee were revised by the Board at its meeting held on February 9, 2019. The revised terms of reference are in accordance with the Companies Act, 2013 and the SEBI Listing Regulations, as amended.

#### 4.1 Brief Description of Terms of Reference

- a) formulation of the criteria for determining qualifications, positive attributes and independence of a director and recommend to the board of directors a policy relating to the remuneration of the directors, key managerial personnel and other employees;
- b) formulation of criteria for evaluation of performance of independent directors and the board of directors;
- c) devising a policy on diversity of board of directors;
- d) identifying persons who are qualified to become directors and who may be appointed in senior management in accordance with the criteria laid down, and recommend to the board of directors their appointment and removal.
- e) Whether to extend or continue the term of appointment of the independent director, on the basis of the report of performance evaluation of independent directors.
- f) recommend to the board, all remuneration, in whatever form, payable to senior management.

#### 4.2 Composition of Committee

The Nomination & Remuneration Committee comprises of Three (3) members. All of them are Independent Directors. Mr. S.K. Jain is the Member Chairman and Mr. V.K. Malhotra and Mr. Igbal Singh are the Members of the Committee. The Company Secretary is the Secretary of the Committee.

#### 4.3 Meetings and Attendance

During the year, the Nomination & Remuneration Committee met two (2) time on May 30, 2018 and February 09, 2019. The necessary quorum was present at all the meetings.

The Chairman of the Nomination & Remuneration Committee attended the last Annual General Meeting held on September 17, 2018, to answer the gueries of shareholders at Annual General Meeting.

The status of attendance of Members in the Committee meeting held during the financial year are as follows:

S.N.	Name of Members	Position in Committee	Attendance at Committee meetings during the financial year 2018-19
1	Mr. S.K. Jain	Chairman	1/2
2	Mr. V.K. Malhotra	Member	2/2
3	Mr. Iqbal Singh	Member	2/2

#### 4.4 Performance Evaluation Criteria for Independent Directors:

In terms of the provisions of the Companies Act, 2013 and Listing Regulations, Company has laid down criteria for performance evaluation of Directors. Chairman of Board. Board Committees and Board as a whole and also the evaluation of Independent Directors.

Performance Evaluation for Board is aimed to use constructively as a mechanism to improve Board's effectiveness, maximize strengths and tackle weaknesses. It involves questionnaires to be filled by every Director about his own performance (self-assessment), performance of Board as whole, performance of Chairman and performance of respective Committee(s) where he is a member.

Companies (Amendment) Act, 2017, effective from 7th May, 2018, has amended section 178 (2), and now amended provision provides that the Nomination and Remuneration Committee shall specify the manner for effective evaluation of performance of Board, its committees and individual directors to be carried out, either by the Board, by the Nomination and Remuneration Committee or by an independent external agency and review its implementation and compliance. Though the above amendment permit that the evaluation of performance of Board, its committees and individual directors may be carried out by any one of the Board or by the Nomination and Remuneration Committee

or by an independent external agency, still Company had designed the evaluation process to comply other applicable provisions of Schedule-IV of Companies Act and provisions of Listing Regulations as well, hence the existing framework of evaluation is continued which involves following method.

Initially, Nomination & Remuneration Committee carry out the primary evaluation of every Director's performance which is subject to next level of evaluation by the Board and Independent Directors. As per Section 178(2) of the Act, the Committee conduct the performance evaluation of every Individual Director. As per Performance Evaluation framework of the Company, the evaluation process consists of evaluation on the basis of filled guestionaries' received from all directors and opinions, inputs from all Committee members and any other information as may be required by the Committee.

The outcome of Committee in respect of Independent Directors is subject to final evaluation by the Board. Outcome of Committee in respect of Non-Independent Directors is subject to final evaluation by the Independent Directors. Performance evaluation of Board as a whole as well as Chairman of the Board is also conducted by the Independent Directors.

#### 5. Remuneration Policy

The Remuneration Policy as mandated under Section 178 of the Act has been formulated by the Company and the same has been enclosed with Directors' Report forming part of this Annual Report.

- 5.1 There are no pecuniary relationships or transactions between Non-Executive Directors vis-a-vis the Company except payment of sitting fees and travelling expenses, if any, incurred for attending the Meetings.
- 5.2 The Non-Executive Directors are paid sitting fees for each meeting of the Board or Committee of Directors or separate meeting of Independent Directors attended by them. No other remuneration is paid to the Non-Executive Directors.
- 5.3 The Company pays remuneration to Managing Director and to Whole-time Directors by way of salary, benefits, perguisites and allowances. Annual increments are decided by the Nomination & Remuneration Committee for the executive directors and are generally effective from the month of April of each year.



#### Details of Remuneration to all Directors

#### (a) Remuneration of Chairman & Managing Director and Whole-time Directors:

(Rs. in lacs)

Sr.	Particulars of Remuneration			Nam	e of CMD / \	WTD		
No.		Mr. J. K.	Mrs.	Mr. J.S.S.	Mr. K. R.	Ms.	Mr. Rahul	Total
		Jain	Seema	Rao	Yadav	Aanchal	Jain	Amount
			Jain			Jain		
		(CMD)	(WTD)	(WTD)	(WTD)	(WTD)	(WTD)	
1	Gross Salary							
	a. Salary as per provisions contained in section 17(1) of the Income Tax Act, 1961	123.00	60.00	102.00	96.00	48.00	60.00	489.00
	b. Value of perquisites u/s 17(2) of Income tax Act, 1961	1.80	0.00	0.00	0.00	0.00	0.00	1.80
	c. Profit in lieu of Salary u/s 17(3) of Income Tax Act, 1961	0.00	0.00	0.00	0.00	0.00	0.00	0.00
2	Commission	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	As % of profit	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Other, specify	0.00	0.00	0.00	0.00	0.00	0.00	0.00
3	Others (Company Contribution towards PF,	0.00	0.00	0.00	1.45	0.00	0.00	1.45
		124 90	60.00	102.00	07.45	49.00	60.00	492.25
	Medical Reimbursement)  Total (1+2+3)	124.80	60.00	102.00	97.45	48.00	60.00	492

#### (b) Remuneration to other Directors (all Non-Executive Directors are Independent Directors):

(Rs. in lacs)

Sr.	Particulars of			Na	me of Direct	ors		
No.	Remuneration Independent Director	Mr. Iqbal Singh	Mr. Vinod K. Malhotra	Mr. Subodh Kumar Jain	Mr. Mohan Bir Sahni	Mr. A.K. Sharma	Mr. Jawahar Thakur	Total Amount
1	Independent Directors							
	Fee for attending Board/ Committee meetings	4.30	4.80	3.60	2.50	2.50	3.50	21.20
	Stock Option	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Sweat Equity	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Commission	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	As % of profit	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Other, specify	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Others	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Total (1)	4.30	4.80	3.60	2.50	2.50	3.50	21.20

#### Notes:

- The Company does not have any Stock Option Scheme or performance-linked incentives for the Directors.
- The Nomination & Remuneration Committee considers and recommends the remuneration on appointment/re-appointment of Directors or any change in remuneration during the currency of tenure as per Remuneration Policy of the Company. The appointment and remuneration of all the Whole-time Directors and Managing Director are approved at the Board Meeting subject to approval of Members in the General Meeting and Central Government, wherever required. There are no provisions for notice period, service contract and severance fees for the Directors.
- c) Mr. Kashi Ram Yadav was elevated to the Board w.e.f. October 25, 2008. Prior to that he was working with the Company as regular employee of the Company. The above remuneration of Rs. 97.45 lacs for Financial Year 2018-19 includes Rs 13,824 as Bonus and Rs 1,31,040 as employer's contribution towards Provident Fund. Except Mr. Kashi Ram Yadav, none of the other Directors are receiving these benefits.
- d) The above remuneration of Whole-time Directors does not include provisions for leave encashment and gratuity as the same is provided on actuarial basis for the Company as a whole. The amount pertaining to directors is not separately ascertainable and therefore not included
- The Company did not pay any amount to Directors by way of Commission as a percentage of profits.

#### 6. STAKEHOLDERS' RELATIONSHIP COMMITTEE

The Stakeholders' Relationship Committee oversees, inter-alia, redressal of shareholder and investor grievances, transfer / transmission of shares, issue of duplicate shares, recording re-materialization/ dematerialization of shares and related matters. The Stakeholders' Relationship Committee is constituted in line with the provisions of Regulation 20 of the Listing Regulations read with Section 178 of the Companies Act, 2013.

In addition, the Committee also look into matters that can facilitate better investor services and relations. The Board was kept apprised of all the major developments on investors' issues throughout the year. In compliance with the provisions of the SEBI (LODR) (Amendment) Regulations, 2018, the terms of reference of the Committee were revised by the Board at its meeting held on February 9, 2019.

The brief terms of reference / role of the committee interalia include the following:

- a) Resolving the grievances of the security holders of the listed entity including complaints related to transfer/ transmission of shares, non-receipt of annual report, non-receipt of declared dividends, issue of new/ duplicate certificates, general meetings etc.
- b) Review of measures taken for effective exercise of voting rights by shareholders.
- c) Review of adherence to the service standards adopted by the listed entity in respect of various services being rendered by the Registrar & Share Transfer Agent.

- d) Review of the various measures and initiatives taken by the listed entity for reducing the quantum of unclaimed dividends and ensuring timely receipt of dividend warrants/annual reports/statutory notices by the shareholders of the Company.
- 6.1 The Committee comprises of Mr. V. K. Malhotra, Independent Director, as the Member Chairman of the Committee and Mr. Rahul Jain and Mr. Kashi Ram Yadav. Whole–time Directors are the Members of the Committee
- 6.2 The Committee met four (4) times during the year on May 30, 2018, August 13, 2018, November 14, 2018 and February 09, 2019.
  - All Four (4) meetings were attended by all members of the committee.
- 6.3 Name and designation of Compliance Officer: Mr. Arvind K. Chauhan, Company Secretary.
- 6.4 With reference to Regulation 46 of the Listing Regulations, Company has designated an exclusive e-mail ID as investor@fiemindustries.com for investors to register their grievances, if any. This has been initiated by the Company to resolve such investors' grievances, immediately. The Company has displayed the said e-mail ID on its website for the use of investors.
- 6.5 The Status and details of the Shareholder's complaint received during the Financial Year 2018-19 is as follows:

Particulars / Details	Opening	No. of Complaints	No. of	No. of Complaint not	Pending
	Complaints	received	Complaint	solved to the satisfaction	Complaints
			resolved	of Shareholders	
Received directly from	NIL	37	37	NIL	NIL
shareholders					
Received through BSE	NIL	NIL	NIL	NIL	NIL
Received through NSE	NIL	01	01	NIL	NIL
Received through SEBI	NIL	NIL	NIL	NIL	NIL
Total	NIL	38	38	NIL	NIL



## 7. Corporate Social Responsibility (CSR) Committee

- 7.1 The Committee oversees planning, implementation and operational aspects of Corporate Social Responsibility programs of the Company. This Committee also discharges the role under section 135 of the Companies Act, 2013 which includes formulating and recommending to the Board, a Corporate Social Responsibility (CSR) Policy indicating the activities to be undertaken by the Company, as per Schedule VII to the Companies Act, 2013, recommending the amount of expenditure to be incurred; and monitoring the CSR programme and activities of the Company.
- 7.2 The CSR Committee comprises of Mr. Rahul Jain, Wholetime Director as Member Chairman, Mr. Kashi Ram Yadav, Whole-time Director and Mr. V. K. Malhotra, Independent Director as members. The Company Secretary act as the Secretary to the Committee.
- 7.3 The Committee met once during the year on May 30, 2018. All the members attended the aforesaid meeting.

#### 8. GENERAL BODY MEETINGS

8.1 Details of the last three Annual General Meetings of FIEM are as follows:

Year	Date and Time	Venue	Details of Special resolutions passed
2017-18	September 17, 2018 at 10.00 am	Mithas Motel & Resort, 92/16, G.T. Karnal	None
		Road, Alipur, New Delhi–110036	
2016-17	August 21, 2017 at 10.00 am	Mithas Motel & Resort, 92/16, G.T. Karnal	None
		Road, Alipur, New Delhi-110036	
2015-16	September 20, 2016 at 10.00 am	Mithas Motel & Resort, 92/16, G.T. Karnal	None
		Road, Alipur, New Delhi-110036	

<sup>\*</sup> No "Extra Ordinary General Meeting" was held during the last three years

## 8.2 Details of special resolution passed in the previous three Annual General Meetings:

As detailed above no special resolution was passed at the previous three Annual General Meetings.

# 8.3 Details of special resolution passed through postal ballot during last year, the persons who conducted the postal ballot exercise and details of the voting pattern.

During last financial year, no resolution passed through Postal Ballot.

## 8.4 Details of special resolution proposed to be conducted through postal ballot and procedure for postal ballot:

The Company do not propose to pass any resolution through postal ballot at the ensuing Annual General Meeting of the Company. Hence, details for providing procedure for postal ballot not required. As and when company conduct the postal ballot, the Notice of Postal Ballot provides a detailed procedure thereof.

#### 9. Means of communication

The Company provide adequate and timely information to its members inter–alia through the following means:

Quarterly Results are communicated through publishing in newspaper advertisement in prominent national and regional dailies like the Financial Express (English–National) and Jansatta (Hindi– Delhi). The financial results are also hosted on the Company's website (www.fiemindustries. com) in addition to submission to stock exchanges.

During the year, Company has not released any official press release.

Presentations made to the institutional investors and analysts are also hosted on the Company's website (www. fiemindustries.com) in addition to submission to the stock exchanges.

The disclosures and announcements filed by the Company from time to time to stock exchanges are also uploaded on the website of Company.

#### 10. General Shareholder Information

a)	Annual General Meeting	Saturday, September 21, 2019
	for financial year 2018-19	Time: 10.00 AM
		Venue: Mithas Motel & Resort, 92/16, G.T. Karnal Road, Alipur, New Delhi- 110036
b)	Financial Year	April to March
c)	Date of Book Closure	September 15, 2019 to September 21, 2019 (Both days inclusive)
d)	Dividend Payment Date	The dividend, if declared, shall be paid/ credited on or before October 15, 2019.
e)	Listing on Stock	B S E Ltd.
		National Stock Exchange of India Ltd.
f)	Stock Codes	The Stock Codes are 532768 (BSE) and FIEMIND (NSE)
		Listing Fees as applicable for financial year 2018-19 have been paid.
g)	Market Price Data	High, Low in comparison to Sensex during each month in the financial year 2018-19 on NSE
		and BSE

Month	N:	SE	В	SE	Sensex
	High Price	Low Price	High Price	Low Price	Closing
April 2018	953.10	885.00	969.00	881.10	35160.36
May 2018	938.00	824.65	936.95	830.00	35322.38
June 2018	890.00	777.70	899.00	780.00	35423.48
July 2018	807.45	742.00	810.00	737.00	37606.58
August 2018	807.90	729.00	796.00	730.00	38645.07
September 2018	740.95	560.00	748.25	569.00	36227.14
October 2018	661.45	476.00	660.10	471.10	34442.05
November 2018	633.80	570.00	630.35	562.00	36194.3
December 2018	593.00	483.00	592.90	484.20	36068.33
January 2019	530.25	474.55	539.45	478.00	36256.69
February 2019	492.00	422.40	500.00	419.00	35867.44
March 2019	560.00	433.10	561.45	434.30	38672.91

#### h) Performance of the share price of the Company in comparison to the BSE Sensex:





#### The securities of the Company are never suspended for trading. i)

#### j) Share Transfer Agent M/s. Link Intime India Pvt. Ltd.

Noble Heights, 1st Floor, Plot NH 2, C-1 Block LSC, Near Savitri Market, Janakpuri, New Delhi-110058 Ph: 011-41410592/93/94 Fax No: 011-41410591

#### k) Share Transfer System

Application for Transfer of Shares held in Physical form is received at the office of RTA. All valid transfers are processed within 15 days from the date of lodgment. The Company Secretary, under the authority of the Board approves transfers which are noted at subsequent Stakeholders' Relationship Committee and Board Meetings.

#### Distribution of shareholding as on March 31, 2019:

Category	Category of shareholder	Number of share	Total number	As a % of
code		holders	of shares	Total Capital
(1)	(II)	(111)	(IV)	(V)
(A)	Shareholding of Promoter Group	6	8464086	64.3176
(B)	Public Shareholding			
1	Institutions			
	(a) Mutual Funds	1	484919	3.6848
	(b) Foreign Portfolio Investors	11	1501424	11.4091
	(c) Financial Institutions / Banks	2	5859	0.0445
	(d) Alternate Investment Fund	0	0	0.0000
	Insurance Companies	1	493010	3.7463
	Central/State Government(s)	0	0	0.0000
2	Non-Institutions			
	(a) Individuals	13931	1459461	11.0903
	(b) NBFCs registered with RBI	3	713	0.0054
	(c) Any Other (specify)-			
	i. Hindu Undivided Family	436	83799	0.6368
	ii. Foreign Corporate Bodies	1	104051	0.7907
	iii. Non-Resident Indians	492	255430	1.9410
	iv. Clearing Members	80	37113	0.2820
	v. Bodies Corporate	156	269865	2.0507
	vi. IEPF	1	100	0.0008
	Total Public Shareholding			
	TOTAL (A)+(B)	15121	13159830	100

#### m) Distribution by Size:

#### DISTRIBUTION OF SHAREHOLDING BASED ON SHARES HELD

Report Type: All(NSDL+CDSL+PHYSICAL)

SR.		SHARES RAN	GE	NUMBER OF	% OF TOTAL	TOTAL SHARES FOR	% OF ISSUED
NO.				SHAREHOLDERS	SHAREHOLDERS	THE RANGE	CAPITAL
1	1	to	500	15118	96.7242	938213	7.1294
2	501	to	1000	275	1.7594	210146	1.5969
3	1001	to	2000	120	0.7678	177716	1.3504
4	2001	to	3000	34	0.2175	85359	0.6486
5	3001	to	4000	14	0.0896	49489	0.3761
6	4001	to	5000	11	0.0704	49005	0.3724
7	5001	to	10000	26	0.1663	173109	1.3154
8	10001	and	above	32	0.2047	11476793	87.2108
Total	(Not cons	solidated on I	PAN basis)	15630	100	13159830	100

#### n) Dematerialization of shares and Liquidity status as on March 31, 2019

Sr. No.	Demat / Physical	No. of Shares	Free to Trade / lock-in	%age of Total shares
1	NSDL	3955601	Free to trade	30.06
2	CDSL	9099722	Free to trade	69.15
3	Physical	104507	Free to trade	0.79
	Total	13159830		100

#### o) Outstanding GDRs/ADRs/ Warrants or any Convertible Instruments, conversion date and likely impact on equity:

The Company has not issued any GDRs/ADRs/ Warrants or any Convertible Instruments till date.

#### p) Address for Correspondence:

#### Registered Office Address:

D-34, DSIDC Packaging Complex, Kirti Nagar,

New Delhi - 110015, India

Tel: +91-11-25927820, 25927919

Fax: +91-11-25927740

Email: investor@fiemindustries.com Website: www.fiemindustries.com CIN: L36999DL1989PLC034928

#### q) Address of Compliance Officer & Corporate Office:

#### Company Secretary

Plot No. 1915, Rai Industrial Estate,

Phase-V, Distt. Sonepat, Haryana, 131029, India

Tel: +91-130-2367905 to 10 Fax: +91-130-2367903

Email: investor@fiemindustries.com Website: www.fiemindustries.com

r) The Company has not obtained any credit rating for any debt instrument or fixed deposit scheme.

#### 11. OTHER DISCLOSURES:

#### 11.1 Disclosure on materially significant related party transactions that may have potential conflict with the interest of the Company at large:

There were no material significant related party transactions during the financial year 2018-19 which may have conflict with the interest of the Company. Suitable disclosures have been made in notes to financial statements.

11.2 Details of non-compliance by the Company, penalties, and strictures imposed on the Company by Stock Exchange or SEBI or any statutory authority, on any matter related to capital markets, during the last three years.

There was no instance of non-compliance by the Company for any matter related to capital markets during the last three years.

#### 11.3 Whistle Blower Policy and affirmation that no personnel have been denied access to the Audit Committee.

The Company has implemented the Whistle Blower Policy and established the necessary vigil mechanism as defined under Regulation 22 of the Listing Regulations pursuant to which Whistle Blowers can raise concerns relating to Reportable Matters (defined in the Policy). This includes the mechanism adopted by the Company to encourage the Whistle Blower to report genuine concerns or grievances and provides for adequate safeguard against



victimization and also provides for access to the Chairman of the Audit Committee.

It is affirmed that no person has been denied access to Audit Committee.

The details of Whistle Blower Policy are available on the website of the Company (www.fiemindustries.com).

#### 11.4 Details of compliance with mandatory requirements and adoption of the non-mandatory requirements.

The Company has complied with all applicable mandatory requirements prescribed under the Listing Regulations.

#### 11.5 Web link where policy on for determining 'material' subsidiary & dealing with related party transactions is disclosed:

The Web link is: http://www.fiemindustries.com/Subsi%20 &%20RPT%20Policy%20-%20LODR\_web.pdf

#### 11.6 Disclosure of commodity price risk, foreign exchange risk and hedging activities, commodity hedging activities:

The major turnover of the Company come from Auto components supply to Original Equipment Manufacturers (OEMs) in India for which Company has suitable arrangements with OEMs for commodity price variations. For other sales, Company suitably adjust the prices as per commodity prices movement and most of the payments are advance or spot in case of imported material. Company doesn't have much foreign exchange exposure in comparison to the size of its operations and turnover on account of imports and exports. Company takes external commercial borrowings, or foreign currency loans which are fully hedged against risk of foreign exchange rate movement

The Company does not have any exposure hedged through commodity derivatives. Therefore, details in prescribed format as per SEBI Circular No. SEBI/HO/CFD/ CMD1/CIR/P/2018/0000000141 dated November 15, 2018 in compliance of Regulation 34(3) read with clause 9(n) of Part C of Schedule V of Listing Regulations, are not applicable.

#### 11.7 Details of utilization of funds raised through preferential allotment or qualified institutions placement as specified under Regulation 32 (7A).

During the month of September, 2016, Company had raised Rs. 120 Crore through Qualified Institutions Placement (QIP) and that funds are being utilized since then in terms of Placement Document dated September 16, 2016. Out of gross proceeds of Rs. 11999.99 lacs, Rs. 10265.19 lacs were utilized up to 31.03.2018. During the financial year 2018-19, the Company utilized the balance amount of Rs. 1734.80 lacs, in terms of Placement Document dated September 16, 2016. There is no balance left unutilized at the end of financial year 2018-19.

#### 11.8 Recommendation of Committee(s) of the Board.

The Board has accepted all the applicable mandatory recommendations of the Committee(s).

11.9The details of total fees for all services paid by the listed entity (Company) and its subsidiaries, on a consolidated basis, to the statutory auditor and all entities in the network firm/network entity of which the statutory auditor is a part, is as under:

Company's Auditors are M/s. V. Sachdeva & Associates, Chartered Accountants. He is a standalone firm and not a part of any network firm/network entity. Further, he has not taken any fee from any subsidiary of the Company. Details of total to for all services paid to Company's Auditors by the listed entity / Company is provided in notes to the financial statements.

#### 11.10 The disclosure in relation to Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013 are as under:

Sr.	Particulars	Nos.
a)	number of complaints filed during the financial year	Nil
b)	number of complaints disposed of during the financial year	Nil
c)	number of complaints pending as on end of the financial year	NII

- 12. The Company has complied with all requirements of corporate governance report of sub-para (2) to (10) of Schedule V read with Regulation 34(3) of the Listing Regulations.
- 13. The Company has duly adopted the following discretionary requirements as prescribed in Part E of Schedule II of the **SEBI Listing Regulations:** 
  - a. Unmodified opinion(s) in audit report: Company endeavored to move towards a regime of financial statements with unmodified audit opinion.
  - b. Reporting of Internal Auditors: The Internal Auditor also reports to the Audit Committee while submitting internal audit report.
- 14. Company has adhered to all the mandatory requirements of Corporate Governance norms as prescribed by Regulations 17 to 27 and clause (b) to (i) of sub-regulation (2) of Regulation 46 of the Listing Regulations to the extent as applicable.
- 15. The members of the senior management have made disclosure to the Board relating to all material financial and other transactions, if any, stating that they did not have personal interest that could result in a conflict with the interest of the Company at large.
- 16. The Company has adopted the Indian **Accounting Standards (Ind AS)**
- 17. The Chairman & Managing Director and Chief Financial Officer of the Company have certified about financial statements, internal control and accounting policies etc. for Financial Year 2018-19 to the Board under Regulation 17(8) read with Part B of Schedule II of the Listing Regulations.
- 18. The Management Discussion & Analysis Report form part of Annual Report.

#### 19. Code of Conduct

The Declaration/Confirmation from the Chairman & Managing Director regarding compliance with the Code by all the Directors and Senior Management Personnel for F.Y. 2018-19, forms part of this Report. The Code of Conduct is available on the website of the Company (www.fiemindustries.com).

### 20. Code of Conduct for Prevention of Insider **Trading**

Pursuant to SEBI (Prohibition of Insider Trading) Regulations, 2015, as amended, following Codes has been approved and adopted by the Company:

- 1. Code of Conduct to Regulate, Monitor and Report Trading by Insiders in compliance with the said Regulations.
- 2. Code of Practices and Procedures for Fair Disclosure of Unpublished Price Sensitive Information in compliance with the said Regulations.
- 21. Brief profile of the Directors retiring by rotation and eligible for re-appointment is attached to the notice convening Annual General Meeting.
- 22.Disclosure dividend about unpaid transferred to Investor Education and **Protection Fund**

Section 124 of the Companies Act, 2013 read with Investor Education and Protection Fund Authority (Accounting, Audit, Transfer and Refund) Rules, 2016 ('the Rules') mandates that companies transfer dividend that has remained unclaimed for a period of seven years from the unpaid dividend account to the Investor Education and Protection Fund (IEPF). Further, the Rules mandate the transfer of shares with respect to the dividend, which has not been paid or claimed for seven consecutive years or more to IEPF. Accordingly, the dividend for the year mentioned as follows will be transferred to IEPF on respective dates, if the dividend remains unclaimed for seven years, and the corresponding shares will also be transferred to IEPF if dividend is unclaimed for seven consecutive years:



Year	Type of Dividend	Dividend per share	Date of Declaration	Tentative due date of
				transfer to IEPF
2011-12	Final	3.00	September 29, 2012	November 28, 2019
2012-13	Final	4.00	September 23, 2013	November 22, 2020
2013-14	Final	6.00	September 29, 2014	December 4, 2021
2014-15	Final	7.00	September 25, 2015	November 29, 2022
2015-16	Interim	5.00	March 12, 2016	May 17, 2023
2015-16	Final	3.00	September 20, 2016	November 26, 2023
2016-17	Final	8.00	August 21, 2017	October 26, 2024
2017-18	Final	9.00	September 17, 2018	November 23, 2025

The Company sends periodic intimation to the concerned shareholders, advising them to lodge their claims with respect to unclaimed dividends. Shareholders may note that both the unclaimed dividend and corresponding shares transferred to IEPF including all benefits accruing on such shares, if any can be claimed back from IEPF following the procedure prescribed in the Rules. All unclaimed/unpaid Dividend for the Financial Years from 2006-07 to 2010-11 have been transferred to the IEPF established by the Central Government. No claim lies with the Company for the funds transferred to Investor Education and Protection Fund.

#### 23. Disclosure under Regulation 39 read with Schedule VI of the Listing Regulations

As per Regulation 39 read with Schedule VI of the Listing Regulations, the Information and Disclosure for securities issued pursuant to the public issue or any other issue, physical or otherwise, which remain unclaimed and/or are lying in the escrow account, are as under:

It is hereby informed that no Shares of the Company were left unclaimed in Escrow Account, therefore, requirement of opening a Demat Suspense Account, related disclosures, manner of dealing to such shares, as mandated under Schedule VI of the Listing Regulations are not applicable on the Company.

#### 24. Plant Locations:

Unit I	32 Mile Stone, G. T. Road, Kundli, Distt. Sonepat, Haryana
Unit II	219/2B, Thally Road, Kallukondapalli, Hosur, Tamil Nadu
Unit III	Kelamngalam, Achittapalli Post, Hosur, Tamil Nadu
Unit IV	133, KIADB Industrial Area Kadakola Post, Mysore 571311, Karnataka
Unit V	Kelamangalam, Achittapalli Post, Hosur, Tamil Nadu
Unit VI	Village Bhatian, Tehsil -Nalagarh, Himachal Pradesh
Unit VII	Plot No. 1915, Rai Industrial Estate, Phase -V, Distt. Sonepat, Haryana.
Unit VIII	Plot No. SP1-C, Industrial Area Tapukara, Distt. Alwar, Rajasthan.
Unit IX	Survey No. 151-153, Village Karsanpura, Taluka-Mandal, Distt. Ahmedabad, Gujarat

## Certificate of Compliance of Conditions of Corporate Governance

[Pursuant to Regulation 34(3) read with Para E of Schedule V of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015]

To. The Members Fiem Industries Limited (CIN: L36999DL1989PLC034928) D-34 DSIDC Packaging Complex, Kirti Nagar, New Delhi-110015

We have examined the compliance of conditions of Corporate Governance by Fiem Industries Limited ('the Company') for the year ended on March 31, 2019, as prescribed under Regulations 17 to 27, clauses (b) to (i) of sub-regulation (2) of Regulation 46 and Paras C, D and E of Schedule V of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('Listing Regulations'), as amended.

The compliance of conditions of Corporate Governance is the responsibility of the management. Our examination was limited to procedures and implementation thereof, adopted by the Company for ensuring the compliance of the conditions of Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In our opinion and to the best of our information and according to the explanations given to us, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in the aforesaid provisions of the Listing Regulations.

We further state that such compliance is neither an assurance as to the future viability of the Company, nor the efficiency or effectiveness with which the management has conducted the affairs of the Company.

> For Ranjana Gupta & Associates Company Secretaries

> > Sd/-

Ranjana Gupta

Prop.

FCS No.: 8613 **CP No.**: 9920

Date: 14th May, 2019 Place: New Delhi



### Certificate of Non-Disqualification of Directors

[Pursuant to Regulation 34(3) and Schedule V Para C clause (10)(i) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015]

To. The Members Fiem Industries Limited (CIN: L36999DL1989PLC034928) D-34 DSIDC Packaging Complex,

Kirti Nagar, New Delhi-110015

We have examined the relevant registers, records, forms and returns of Fiem Industries Limited ("the Company") and declarations provided by the Directors to the Company, as produced before us for the purpose of issuing this Certificate, in accordance with Regulation 34(3) read with Schedule V Para - C Sub clause 10(i) of the Securities Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

On the basis of such examination and verification of Director Identification Number (DIN) status at online portal of Ministry of Corporate Affairs and to the best of information available to us, we certify that none of the directors have been debarred or disqualified as on March 31, 2019 from being appointed or continuing as director of the Company by the Securities and Exchange Board of India, Ministry of Corporate Affairs or any other statutory authority.

We further state that this certificate is neither an assurance as to the future viability of the Company, nor the efficiency or effectiveness with which the management has conducted the affairs of the Company.

> For Ranjana Gupta & Associates Company Secretaries

> > Sd/-

Ranjana Gupta

Prop.

FCS No.: 8613 **CP No.:** 9920

Place: New Delhi

Date: 14th May, 2019

## Compliance with Code of Conduct

(Pursuant to Regulation 26(3) read with Part D of Schedule V of the Listing Regulations)

I, J.K. Jain, Chairman & Managing Director of the Company hereby certify that as required under Regulation 26(3) read with Part D of Schedule V of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Listing Regulations), all the Directors and the Senior Management Personnel of the Company have affirmed compliance of the Code of Conduct of the Company for the financial year ended March 31, 2019.

Place: Rai, Sonepat (HR) Date: May 14, 2019 Sd/-J.K. Jain Chairman & Managing Director (DIN: 00013356)

## Certification by Managing Director and CFO for Financial Year 2018-19

(Pursuant to Regulation 17(8) read with Part B of Schedule II of the Listing Regulations)

To The Board of Directors Fiem Industries Limited

We, the undersigned, in our respective capacities as Managing Director and Chief Financial Officer of Fiem Industries Limited ("the Company") to the best of our knowledge and belief certify that:

- A. We have reviewed Financial Statements and the Cash Flow Statement for the year ended March 31, 2019 and that to the best of our knowledge and belief:
  - i. these Statements do not contain any materially untrue statement or omit any material fact or contain statements that might be misleading;
  - ii. these Statements together present a true and fair view of the Company's affairs and are in compliance with Indian Accounting Standards (Ind AS), applicable laws and regulations.
- B. There are, to the best of our knowledge and belief, no transactions entered into by the Company during the financial year which are fraudulent, illegal or violative of the Company's Code of Conduct.
- C. We accept responsibility for establishing and maintaining internal controls for financial reporting and that we have evaluated the effectiveness of internal control systems of the Company pertaining to financial reporting and we have disclosed to the Auditors and the Audit Committee, deficiencies in the design or operation of such internal controls, if any, of which we are aware and the steps we have taken or propose to take to rectify these deficiencies.
- D. We have indicated to the Auditors and the Audit Committee
  - i. significant changes in internal control over financial reporting during the year;
  - ii. significant changes in accounting policies during the financial year and that the same have been disclosed in the Notes to the Financial Statements: and
  - iii. instances of significant fraud, if any, of which we have become aware and the involvement therein, if any, of the management or an employee having a significant role in the Company's internal control system over financial reporting.

Place : Rai, Sonepat (HR) Date : May 14, 2019 Sd/-O.P. Gupta Chief Financial Officer Sd/-J.K. Jain Chairman & Managing Director

(DIN: 00013356)



### Independent Auditor's Report

To The Members of

#### Fiem Industries Limited

### Report on the Audit of the Standalone Financial Statements

#### Opinion

We have audited the accompanying standalone financial statements of Fiem Industries Limited ("the Company"), which comprise the balance sheet as at 31st March 2019, the Statement of Profit and Loss (including Other Comprehensive Income), statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information. (hereinafter referred to as "the standalone financial statements")

In our opinion and to the best of /our information and according to the explanations given to us, the aforesaid standalone financial statements give the information required by the Companies Act, 2013 ("the Act") in the manner so required and give a true and fair view in conformity with the Indian Accounting Standards prescribed under section 133 of the Act read with the Companies (Indian Accounting Standards) Rules, 2015, as amended, ("Ind AS") and other accounting principles generally accepted in India, of the state of affairs of the Company as at March 31, 2019, the profit and total comprehensive income, changes in equity and its cash flows for the year ended on that date.

#### **Basis for Opinion**

We conducted our audit in accordance with the Standards on Auditing (SAs) specified under section 143(10) of the Companies Act, 2013. Our responsibilities under those Standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Companies Act, 2013 and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ICAI's Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. We have determined the matters described below to be the key audit maters to be communicated in our report.

S. No.	Key Audit Matter	Auditor's response
1	Accuracy of recognition, measurement,	Principal Audit Procedures
	presentation and disclosures of revenues	We assessed the Company's process to identify the impact of adoption of
	and other related balances in view of	the new revenue accounting standard.
	adoption of Ind AS 115 "Revenue from	Our audit approach consisted testing of the design and operating
	Contracts with Customers" (new revenue	effectiveness of the internal controls and substantive testing as follows
	accounting standard)	• Evaluated the design of internal controls relating to implementation of
		the new revenue accounting standard.
		• Selected a sample of continuing and new contracts, and tested the
		operating effectiveness of the internal control, relating to identification
		of the distinct performance obligations and determination of transaction
		price.
		In Our opinion, the application of Ind AS 115 does not have material impact
		on the financial statement of the company.

#### S. No. Key Audit Matter Auditor's response Evaluation of uncertain tax positions **Principal Audit Procedures** The Company has uncertain tax positions Obtained details of completed tax assessments upto the year ended March matters under dispute which involves 31, 2019 from management. We considered, the management's underlying significant judgment to determine the assumptions in estimating the tax provision and the possible outcome possible outcome of these disputes. of the disputes. We also considered legal precedence and other rulings in evaluating management's position on these uncertain tax positions. Refer Notes 35 to the Standalone Financial Additionally, we considered the effect of new information in respect of Statements uncertain tax positions as at April 1, 2018 to evaluate whether any change was required to management's position on these uncertainties

#### Information Other than the Financial Statements and Auditor's Report thereon. ("Other information")

The Company's Board of Directors is responsible for the other information. The other information comprises the information included in the "the management report and chairman's statement report, but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Management's Responsibility for the Standalone Financial Statements

The Company's Board of Directors is responsible for the matters stated in section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation of these standalone financial statements that give a true and fair view of the financial position, financial performance, changes in equity and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the accounting Standards specified under section 133 of the Act. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable

and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statement that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors are also responsible for overseeing the Company's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Financial **Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

• Identify and assess the risks of material misstatement of the standalone financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and



appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- · Obtain an understanding of internal financial control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under section 143(3)(i) of the Act, we are also responsible for expressing our opinion on whether the company has adequate internal financial controls system in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the standalone financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the standalone financial statements, including the disclosures, and whether the standalone financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

Materiality is the magnitude of misstatements in the standalone financial statements that, individually or in aggregate, makes it probable that the economic decisions of a reasonably knowledgeable user of the standalone financial statements may be influenced. We consider quantitative materiality and qualitative factors in (i) planning the scope of our audit work and in evaluating the results of our work; and (ii) to evaluate the effect of any identified misstatements in the standalone financial statements.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the standalone financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication..

#### Report on Other Legal and Regulatory Requirements

- 1. As required by the Companies (Auditor's Report) Order, 2016 ("the Order") issued by the Central Government of India in terms of sub-section (11) of section 143 of the Act, we give in the "Annexure- A", a statement on the matters specified in the paragraph 3 and 4 of the Order, to the extent applicable.
- 2. As required by Section 143(3) of the Act, we report that:
  - a. we have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.
  - b. in our opinion proper books of account as required by law have been kept by the Company so far as appears from our examination of those books.
  - c. the Balance Sheet, the Statement of Profit and Loss including Other Comprehensive Income, Statement of Changes in Equity and Cash Flow Statement and dealt with by this Report are in agreement with the books of account.
  - d. In our opinion, the aforesaid standalone Ind AS financial statements comply with the Accounting Standards specified under Section 133 of the Act
  - e. On the basis of written representations received from the directors as on 31 March, 2019, taken on record by the Board of Directors, none of the directors is disqualified as on 31 March, 2019, from being appointed as a director in terms of Section 164(2) of the Act.
  - f. With respect to the adequacy of the internal financial controls over financial reporting of the Company and

- the operating effectiveness of such controls, refer to our separate Report in "Annexure B" and
- g. With respect to the other matters to be included in the Auditor's Report in accordance with the requirements of section 197(16) of the Act, as amended:
  - In our opinion and to the best of our information and according to the explanations given to us, the remuneration paid by the Company to its directors during the year is in accordance with the provisions of section 197 of the Act.
- h. With respect to the other matters included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
  - i. The Company has disclosed the impact of pending litigations on its financial position in its financial

- statements Refer Note 35(A) to the standalone Ind AS financial statements;
- The Company has made provision, as required under the applicable law or accounting standards, for material foreseeable losses, if any, on long-term contracts including derivative contracts;
- iii. There has been no delay in transferring amounts, required to be transferred, to the Investor Education and Protection Fund by the Company.

for V. Sachdeva & Associates

Chartered Accountants

Firm Registration Number -004417N

Sd/-(V. Sachdev)

Place: Rai, Sonepat (HR.) Proprietor
Dated: 14/05/2019 Membership No.:-083435

## Annexure-A to the Independent Auditors' Report

The Annexure referred to in our Independent Auditors' Report to the members of the Company on the standalone Ind AS financial statements for the year ended on 31.03.19, we report that:

- 1. a) The Company has maintained proper records showing full particulars including quantitative details and situation of fixed assets.
  - b) As explained to us, the company has a planned programme for physically verifying all fixed assets once in three years which in our opinion, is reasonable having regard to the size and nature of assets. During the year, the fixed assets have been physically verified by the management in accordance with the programme and no material discrepancies were identified on such verification.
  - c) According to the information and explanations given to us and on the basis of our examination of the records of the company, the title deeds of immovable properties are held in the name of the company except for freehold land situated in Ahmedabad, Gujarat, acquired during the Fy 16-17 for Rs 18.23 Lakhs, wherein final registration is pending as disclosed in Note 2 on "Property Plant and equipment "to the standalone Ind AS financial statements.
- 2. The inventories have been physically verified by the management at regular intervals during the year. In our opinion, the frequency of verification is reasonable and

- there were no material discrepancies noticed on physical verification of the inventory as compared to the book of accounts.
- According the information and explanations given to us, the Company has granted unsecured loans to one of its wholly owned foreign subsidiary -M/s Fiem Research and Technology S.r.l., covered in the register maintained under section 189 of the Companies Act, 2013, in respect of which:
  - (a) The terms and conditions of the grant of such loans are, in our opinion, prima facie, not prejudicial to the Company's interest.
  - (b) The schedule of repayment of principal and payment of interest has been stipulated and repayments or receipts of principal amounts and interest have been regular as per stipulations.
  - (c) There is no overdue amount remaining outstanding as at the year-end.
- In our Opinion and as per information and explanation given to us, the company has complied the provisions of section 185, section 186 of the companies act 2013.



- The company has not accepted any deposits from the public. Accordingly, paragraph 3(v) of the order is not applicable to the Company.
- 6. We have broadly reviewed the books of account maintained by the Company pursuant to the rules made by the Central Government for the maintenance of cost records under section 148(1) of the Companies Act, 2013, and are of the opinion that prima facie, the specified accounts and records have been made and maintained. However, no detailed examination of the same has been carried out by us.
- a) According to the records of the company and also the 7. information and explanations given to us, the company is generally regular in depositing with appropriate authorities all undisputed statutory dues including provident fund, employees' state insurance, income

tax, sales tax, service tax, Goods and Service tax, duty of customs, duty of excise, value added tax, cess and other material statutory dues applicable to it.

According to the information and explanations given to us, there are no undisputed amounts payable in respect of provident fund, employees' state insurance, income tax, sales tax, service tax, duty of customs, duty of excise, value added tax, cess and other material statutory dues as at the year end for a period of more than six months from the date they became payable.

b) According to the records of the Company, the dues outstanding of income tax, sales-tax, wealth tax, service tax, Goods and Service tax, duty of customs, duty of excise and cess on account of any dispute are as follows:

(₹ in Lakhs)

S.	Name of Statue	Nature of Due	Period to which	Amount	Amount	Net	Forum where
No.			it Pertains	Involved	Deposited	Amount	dispute is
				(Rs in Lakhs)	(Rs in Lakhs)	(Rs in Lakhs)	Pending
1	The Central	Custom Duty demand on	F.Y. 2007-08	57.87	14.47	43.40	CESTAT,
	Excise Act, 1944	sale of Moulds					Chennai
2	Haryana Value	Sales tax Assessment Dues	F.Y. 2010-11	23.75	3.75	20.00	High Court
	Added Tax 2003						Punjab and
							Harayana
3	The Central	Penalty and interest on	FY April 2015 to	39.19	-	39.19	Commissioner
	Excise Act, 1944	Excise duty demand	March 2017				Appeal –
							Gujarat
4	Tamil Nadu VAT	Sales tax demand on reversal	F.Y. 2014-15	150.07	_	150.07	High court,
	act 2006	of input tax credit pertaining					Chennai
		to CST Sales					
5	Income Tax Act	Disallowance of Loss on	Assessment	827.27	See Note *	827.27	ITAT, New
	1961	account of foreign exchange	Years				Delhi
		derivative contracts	2009-10, 2010-				
			11, 2011-12,				
			2012-13, 2013-14				
			Total	1098.15	18.22	1079.93	

Note:- No demand is outstanding as on the reporting date as the matter has been decided in favour of the company by the CIT (Appeal). However the issue has been challenged in ITAT by the income tax department.

- 8. In our opinion and according to the information and explanations given to us, the company has not defaulted in repayment of dues to a financial institution or banks.
- 9. In our opinion and according to the information and explanations given to us, the term loans have been applied for the purpose for which they were raised. Further the company has not raised any money by way of initial public offer or further public offer (including debt instruments) during the year.
- 10. According to the information and explanations given to us, no material fraud on or by the company by its officers or employees has been noticed or reported during the course of our audit.
- 11. According to the information and explanations give to us and based on our examination of the records of the Company, the Company has paid/provided for managerial remuneration in accordance with the provisions of section 197 read with Schedule V to the Act.

- 12. In our opinion and according to the information and explanations given to us, the Company is not a nidhi company. Accordingly, paragraph 3(xii) of the Order is not applicable.
- 13. According to the information and explanations given to us and based on our examination of the records of the Company, transactions with the related parties are in compliance with sections 177 and 188 of the Act wherever applicable and details of such transactions have been disclosed in the standalone Ind AS financial statements as required by the applicable accounting standards.
- 14. According to the information and explanations give to us and based on our examination of the records of the Company, the Company has not made any preferential allotment or private placement of shares or fully or partly convertible debentures during the year.
- 15. According to the information and explanations given to us and based on our examination of the records of the

- Company, the Company has not entered into any non-cash transactions with directors or persons connected with him. Accordingly, paragraph 3(xv) of the Order is not applicable to the Company.
- 16. The company is not required to be registered under section 45-IA of the Reserve Bank of India Act 1934. Accordingly, paragraph 3(xvi) of the Order is not applicable to the company.

#### for V. Sachdeva & Associates

Chartered Accountants
Firm Registration Number -004417N

Sd/-(V. Sachdev)

Place: Rai, Sonepat (HR.) Dated: 14/05/2019 Proprietor

Membership No.:-083435

## Annexure-B to the Independent Auditors' Report

## ANNEXURE "B" TO THE INDEPENDENT AUDITOR'S REPORT OF EVEN DATE ON THE STANDALONE IND AS FINANCIAL STATEMENTS OF FIEM INDUSTRIES LIMITED

Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

 We have audited the internal financial controls over financial reporting of FIEM INDUSTRIES LIMITED ("the Company") as of March 31, 2019 in conjunction with our audit of the standalone Ind AS financial statements of the Company for the year ended on that date.

#### Management's Responsibility for Internal Financial Controls

2. The Company's management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India (ICAI). These responsibilities include the design, implementation and maintenance of adequate internal financial controls

that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

#### Auditors' Responsibility

3. Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") and the Standards on Auditing, to the extent applicable to an audit of internal financial controls, both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance



- about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.
- 4. Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the Ind AS financial statements, whether due to fraud or error.
- We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on the Company's internal financial controls system over financial reporting.

#### Meaning of Internal Financial Controls Over Financial Reporting

6. A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of Ind AS financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of Ind AS financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the

company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the Ind AS financial statements.

#### Inherent Limitations of Internal Financial Controls Over **Financial Reporting**

7. Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

#### Opinion

8. In our opinion, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at March 31, 2019, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

for V. Sachdeva & Associates

Chartered Accountants Firm Registration Number -004417N

> Sd/-(V. Sachdev)

Place: Rai, Sonepat (HR.) Proprietor Dated: 14/05/2019 Membership No.:-083435

### Balance Sheet as at 31.03.2019

ASSETS	Davidavlava	Note No.	Λο o+ 71 (	7 2010		ınt ₹ in Lakhs,
NON CURRENT ASSETS	Particulars	Note No.	AS at 31.0	J3.2019	AS at 31.	03.2018
(a) Property, Plant and Equipment   2   56.315.88   55.259.71						
(b) Capital Work-in-progress (2 790.95   560.98 (c) Intragible assets   3 96.04   118.69   (d) Intragible assets under development   3 58.83   130.81   (e) Financial Assets			5674550		55.050.74	
Col Intang bits assets under development   3   96.04   118.69						
(d) Interglible assets under development   5   5   58.8.1   130.81						
(ii)   Invastments			96.04		118.69	
Ill Investments	(d) Intangible assets under development	3	358.31		130.81	
(ii) Trade receivables (iii) Trade receivables (iii) Trade receivables (iii) Cans (iii)	(e) Financial Assets					
(iii) Loans	(i) Investments	4	2,774.10		93.72	
Five   Other Financial Assets   7   201.87   4.53   4.913	(ii) Trade receivables	5	124.90		124.90	
(f) Income tax assets (net) (g) Other non-current assets 2 CURRENT ASSETS (a) Irrent Assets 2 CURRENT ASSETS (b) Irrancial Assets (c) Irrent Assets 2 CURRENT ASSETS (d) Irrent Assets (e) Income tax assets (e) Individual Assets (f) Income tax assets (g) Financial Assets (g) Irrent Irrent Irrent (g) Irrent Ir	(iii) Loans	6	890.44		779.09	
(f) Income tax assets (net) (g) Other non-current assets 2 CURRENT ASSETS (a) Inventories (b) Financial Assets 2 CURRENT ASSETS (c) Inventories (b) Financial Assets (c) Inventories (c) Inventories (d) Inventories (e) Financial Assets (f) Inventories (f) Inventories (g)	(iv) Other Financial Assets	7	201.87		4.53	
(g) Other non-current assets		8				
Total Non Current Assets   62,832.71   58,664.8						
2 CURRENT ASSETS	5:		002:03	62 832 71	1,1 10.23	58,664.85
(a) Inventories (b) Financial Assets (i) Investments (ii) Trade receivables (iii) Trade receivables (iii) Trade and equivalents (iii) Trade receivables (iii) Trade payables (iii) Trade payables (iii) Other financial liabilities (iii) Provisions (iii) Trade payables (iii) Trade payable				02,002.71		30,00 1.03
Display   Disp		10	14 724 21		14 02711	
(i) Investments (ii) Trade receivables (iii) Cash and cash equivalents (iii) Cash and cash equivalents (iii) Gash and cash equivalents (iv) Bank balances other than (iii) above (ii) Sank balances other than (iii) above (iii) Cash and cash equivalents (iv) Loans (iv) Bank balances other than (iii) above (iv) Loans (iv) Chorn financial Iassets (iv) Current Tax Assets (Net) (iii) Chrer financial Liabilities (i) Provisions (iii) Trade payables (iv) Bank balances other than (iii) above (iii) Total Current Assets (iv) Current Tax Assets (Net) (iv) Cher Equity (iv) Chrer Financial Liabilities (iv) Bank balances other than (iii) above (iv) Bank balances other than (iii) above (iii) Cash and cash equivalents (iv) Bank balances other than (iii) above (iii) Cash and cash equivalents (iii) Cash and cash equivalents (iii) Cash and cash equivalents (iv) Bank balances other than (iii) above (iii) Cash and cash equivalents (iii) Chref financial Liabilities (iii) Cash and cash equivalents (iii) Chref financial Liabilities (iv) Cash equivalents (	V-1	10	17,724.21		17,027.11	
(ii) Trade receivables 5 14,637.58 14,395.05 (iii) Cash and cash equivalents 12 11917 110.36 (iv) Bank balances other than (iii) above 13 25.87 42.95 (v) Loans 6 50.27 5.771 42.95 (v) Loans 6 50.27 5.771 (vi) Other Financial Assets 7 1,690.23 2,784.92 (c) Current Tax Assets (Net) 7 1,690.23 2,784.92 (d) Other current assets 9 2,091.92 1,516.62 (e) Current Tax Assets (Net) 7 1,500.27 (e) Other current assets 9 2,091.92 1,516.62 (e) Current Assets 9 2,091.92 1,516.62 (e) Current Assets 9 2,091.92 1,516.62 (e) Current Assets 9 1,516.92 (e) Current Liabilities 17 1,516.92 (e) Current Liabilities 17 1,516.92 (e) Current Liabilities 19 1,51		11			1 000 F.5	
(iii) Cash and cash equivalents (iv) Bank balances other than (iii) above 13 25.87 42.95 (v) Loans 6 50.27 57.71 (vi) Other Financial Assets 7 1.690.23 2,784.92 (c) Current Tax Assets (Net) (d) Other current assets 9 2.091.92 1,516.62 Total Current Assets TOTAL ASSETS 96,171.96 93,509.25  EQUITY AND LIABILITIES 1 EQUITY (a) Equity Share capital 14 1,315.98 1,315.98 (b) Other Equity 5 46,548.79 43,583.05 Total Equity 5 47,664.77 44,899.6  Liabilities 9 (i) Borrowings 16 9,296.24 8,650.34 (ii) Trade payables 186.81 (ib) Provisions 18 674.17 384.96 (ic) Deferred tax liabilities (Net) 41 5,191.87 4,384.71 (d) Other non-current liabilities 17 - 186.81 (ii) Other non-current liabilities 15 - 15 1,162.28 13,606.8  (iii) Trade payables 10 1,191.87 4,384.71 (d) Other non-current liabilities 19 10 1,191.87 (iii) Trade payables 10 1,191.87 (iv) Trade payables 10 1,191.87 (iv) Other financial Liabilities 15 - 10 1,191.87 (iv) Other non-current liabilities 15 - 10 1,191.87 (iv) Other non-current liabilities 15 - 10 1,191.87 (iv) Other non-current liabilities 17 - 1,191.87 (iv) Other non-current liabilities 19 - 1,191.87 (iv) Other financial Liabilities 19 - 1,191.87 (iv)	17		1/67750		-	
(iv) Bank balances other than (iii) above 13 25.87 42.95 (v) Loans 6 50.27 5.771 (vi) Other Financial Assets 7 1.690.23 2.784.92 (c) Current Tax Assets (Net) 7 1.690.23 2.784.92 (c) Current Tax Assets 9 2.091.92 1.516.62 (c) Current Labilities 14 1.315.98 1.315.98 (c) Current Liabilities 15 15 46.348.79 43.583.05 (c) Current Liabilities 16 (c) Current Liabilities 17 186.81 (c) Current Liabilities 18 (c) Current Liabilities 19	• • •					
(v) Loans (vi) Other Financial Assets (r) Other Financial Assets (c) Current Tax Assets (Net) (d) Other current assets (e) University (Net) (d) Other current assets (e) University (Net) (f) Other current assets (e) University (Net) (f) Other Current assets (f) Other Equity (g) Equity Share capital (g) Other Equity (g) Equity Share capital (g) Other Equity (g) Equity Share capital (g) Other Equity (g) Equity (Net) (g) Other Equity (g) Equity (g) Equity (Net) (g) Other Equity (g) E						
(vi) Other Financial Assets (c) Current Tax Assets (Net) (d) Other current assets 9 2,091.92 1,516.62 TOTAL ASSETS 9 2,091.92 1,516.62 TOTAL ASSETS TOTAL ASSETS 9 6,171.96 93,509.  EQUITY AND LIABILITIES 1 EQUITY (a) Equity Share capital 1,315.98 1,315.98 (b) Other Equity 15 46,348.79 43,583.05 TOTAL Equity 5 47,664.77 44,899.0  TOTAL Equity 5 47,664.77 44,899.0  I LABILITIES NON CURRENT LIABILITIES (a) Financial Liabilities (ii) Trade payables (iii) Other financial liabilities 17 - 186.81 (b) Provisions 18 674.17 384.96 (c) Deferred tax liabilities 17 4384.71 (d) Other non-current Liabilities  TOTAL Non Current Liabilities (i) Brorowings 19 3,846.66 3,706.82 (ii) Trade payables (iii) Trade payables 15,162.28 13,606.8 (iii) Trade payables 15,162.28 13,606.8 (iii) Trade payables 15,162.28 13,606.8 (iii) Trade payables 15,162.28 (iii) Current Liabilities 15,162.28 (iii) Current Liabilities 15,162.28 (iii) Current Liabilities 15,162.28 (iii) Trade payables 15,162.28 (iii) Current Liabilities 15,162.28 (iii) Other financial Liabilities 16,162.28 (iii) Other financial Liabilities 16,162.28 (iii) Other financial Liabilities 16,162.28 (iiii) Other financial Liabilities 16,162.28 (iiiii) Other financial Liabilities 16,162.28 (iiiiii) Other financial Liabilities 16,162.28 (iiiiii) Other financial Liabilities 16,162.28 (iiiiiii) Other financial Liabilities 16,162.28 (iiiiiiii) Other financial Liabilities 16,162.28 (iiiiiiiii) Other financial Liab						
(c) Current Tax Assets (Net) (d) Other current assets (d) Other current assets (e) 2,091.92 (f) State Current Assets (f) State Current						
Column   C	, ,	7	1,690.23		2,784.92	
Total Current Assets   33,339.25   34,844.25   96,171.96   93,509.25   32,804.25   33,000.25   33,00			-		-	
TOTAL ASSETS   96,171.96   93,509.	(d) Other current assets	9	2,091.92		1,516.62	
EQUITY AND LIABILITIES	Total Current Assets			33,339.25		34,844.28
EQUITY   (a) Equity Share capital   14	TOTAL ASSETS			96,171.96		93,509.13
(a) Equity Share capital (b) Other Equity 15 46,348.79 15 46,348.79 2 LIABILITIES NON CURRENT LIABILITIES (a) Financial Liabilities (ii) Other financial liabilities (c) Deferred tax liabilities (d) Other non-current liabilities (d) Other non-current liabilities (e) Foroxings (f) Borrowings (g) Borrowings (g) Borrowings (g) Borrowings (g) Borrowings (g) Deferred tax liabilities (h) Provisions (h) Borrowings (	EQUITY AND LIABILITIES					
(b) Other Equity	1 EQUITY					
(b) Other Equity	(a) Equity Share capital	14	1,315.98		1,315.98	
Total Equity   47,664.77   44,899.0		15	46.348.79		43.583.05	
2 LIABILITIES       NON CURRENT LIABILITIES         (a) Financial Liabilities       (b) Forrowings       16       9,296.24       8,650.34         (ii) Trade payables       -       -       -       -         (iii) Other financial liabilities       17       -       186.81       -        -			.,.	47.664.77	.,	44,899.03
NON CURRENT LIABILITIES   (a) Financial Liabilities   (b) Borrowings   16   9,296.24   8,650.34   (ii) Trade payables   -   -     186.81   (b) Provisions   18   674.17   384.96   (c) Deferred tax liabilities (Net)   41   5,191.87   4,384.71   (d) Other non-current liabilities   -   -     -				,		,
(a) Financial Liabilities (i) Borrowings (ii) Trade payables (iii) Other financial liabilities (b) Provisions (c) Deferred tax liabilities (Net) (d) Other non-current liabilities (a) Financial Liabilities (i) Borrowings (b) Provisions (c) Deferred tax liabilities (d) Other non-current liabilities (e) Financial Liabilities (i) Borrowings (ii) Trade payables (iii) Trade payables (iii) Trade payables (iv)						
(i) Borrowings       16       9,296.24       8,650.34         (ii) Trade payables       -       -         (iii) Other financial liabilities       17       -       186.81         (b) Provisions       18       674.17       384.96         (c) Deferred tax liabilities (Net)       41       5,191.87       4,384.71         (d) Other non-current liabilities       -       -         Total Non Current Liabilities       15,162.28       13,606.8         CURRENT LIABILITIES       -       -         (i) Borrowings       19       3,846.66       3,706.82         (ii) Trade payables       20       -         -Total outstanding dues of micro and small enterprises       122.62       159.11         -Total outstanding dues of creditors other than micro and small enterprises       18,755.43       21,813.67         (iii) Other financial liabilities       21       6,350.93       7,407.22         (b) Other current liabilities       22       3,808.25       1,556.02         (c) Provisions       18       189.62       251.38         (d) Current Tax Liabilities (Net)       23       271.40       109.06						
(iii) Trade payables       -       -         (iii) Other financial liabilities       17       -       186.81         (b) Provisions       18       674.17       384.96         (c) Deferred tax liabilities (Net)       41       5,191.87       4,384.71         (d) Other non-current liabilities       -       -       -         Total Non Current Liabilities       15,162.28       13,606.8         CURRENT LIABILITIES       -       -       -         (a) Financial Liabilities       -       -       -         (i) Borrowings       19       3,846.66       3,706.82         (ii) Trade payables       20       -       -         -Total outstanding dues of micro and small enterprises       122.62       159.11         -Total outstanding dues of creditors other than micro and small enterprises       18,755.43       21,813.67         (iii) Other financial liabilities       21       6,350.93       7,407.22         (b) Other current liabilities       22       3,808.25       1,556.02         (c) Provisions       18       189.62       251.38         (d) Current Tax Liabilities (Net)       23       271.40       109.06	- · ·	16	0.206.24		9.650.74	
(iii) Other financial liabilities       17       -       186.81         (b) Provisions       18       674.17       384.96         (c) Deferred tax liabilities (Net)       41       5,191.87       4,384.71         (d) Other non-current liabilities       -       -       -         Total Non Current Liabilities       15,162.28       13,606.8         CURRENT LIABILITIES       -       -         (a) Financial Liabilities       -       -         (i) Borrowings       19       3,846.66       3,706.82         (ii) Trade payables       20       -         -Total outstanding dues of micro and small enterprises       122.62       159.11         -Total outstanding dues of creditors other than micro and small enterprises       18,755.43       21,813.67         (iii) Other financial liabilities       21       6,350.93       7,407.22         (b) Other current liabilities       22       3,808.25       1,556.02         (c) Provisions       18       189.62       251.38         (d) Current Tax Liabilities (Net)       23       271.40       109.06		10	9,290.24		0,030.34	
(b) Provisions       18       674.17       384.96         (c) Deferred tax liabilities (Net)       41       5,191.87       4,384.71         (d) Other non-current liabilities       -       -         Total Non Current Liabilities       15,162.28       13,606.8         CURRENT LIABILITIES         (a) Financial Liabilities       9       3,846.66       3,706.82         (ii) Trade payables       20       19       3,846.66       3,706.82         -Total outstanding dues of micro and small enterprises       122.62       159.11       159.11         -Total outstanding dues of creditors other than micro and small enterprises       18,755.43       21,813.67       21,813.67         (iii) Other financial liabilities       21       6,350.93       7,407.22       22         (b) Other current liabilities       22       3,808.25       1,556.02         (c) Provisions       18       189.62       251.38         (d) Current Tax Liabilities (Net)       23       271.40       109.06		17	-		100.01	
(c) Deferred tax liabilities (Net)       41       5,191.87       4,384.71         (d) Other non-current liabilities       -       -         Total Non Current Liabilities       15,162.28       13,606.8         CURRENT LIABILITIES                         (a) Financial Liabilities                         (i) Borrowings       19       3,846.66       3,706.82         (ii) Trade payables       20                 -Total outstanding dues of micro and small enterprises       122.62       159.11         -Total outstanding dues of creditors other than micro and small enterprises       18,755.43       21,813.67         (iii) Other financial liabilities       21       6,350.93       7,407.22         (b) Other current liabilities       22       3,808.25       1,556.02         (c) Provisions       18       189.62       251.38         (d) Current Tax Liabilities (Net)       23       271.40       109.06						
(d) Other non-current liabilities       -       -         Total Non Current Liabilities       15,162.28       13,606.8         CURRENT LIABILITIES                         (a) Financial Liabilities                                 (i) Borrowings               19       3,846.66       3,706.82         (ii) Trade payables               20                         - Total outstanding dues of micro and small enterprises       122.62       159.11						
Total Non Current Liabilities         15,162.28         13,606.8           CURRENT LIABILITIES         19         3,846.66         3,706.82           (i) Borrowings         19         3,846.66         3,706.82           (ii) Trade payables         20         122.62         159.11           -Total outstanding dues of micro and small enterprises         18,755.43         21,813.67           -Total outstanding dues of creditors other than micro and small enterprises         18,878.05         21,972.78           (iii) Other financial liabilities         21         6,350.93         7,407.22           (b) Other current liabilities         22         3,808.25         1,556.02           (c) Provisions         18         189.62         251.38           (d) Current Tax Liabilities (Net)         23         271.40         109.06		41	5,191.87		4,584./1	
CURRENT LIABILITIES         (a) Financial Liabilities       19       3,846.66       3,706.82         (i) Borrowings       19       3,846.66       3,706.82         (ii) Trade payables       20       122.62       159.11         -Total outstanding dues of micro and small enterprises       18,755.43       21,813.67         -Total outstanding dues of creditors other than micro and small enterprises       18,878.05       21,912.78         (iii) Other financial liabilities       21       6,350.93       7,407.22         (b) Other current liabilities       22       3,808.25       1,556.02         (c) Provisions       18       189.62       251.38         (d) Current Tax Liabilities (Net)       23       271.40       109.06	- · ·		-	15 160 00	-	
(a) Financial Liabilities       19       3,846.66       3,706.82         (ii) Borrowings       19       3,846.66       3,706.82         (iii) Trade payables       20       122.62       159.11         -Total outstanding dues of micro and small enterprises       18,755.43       21,813.67         -Total outstanding dues of creditors other than micro and small enterprises       18,878.05       21,927.78         (iii) Other financial liabilities       21       6,350.93       7,407.22         (b) Other current liabilities       22       3,808.25       1,556.02         (c) Provisions       18       189.62       251.38         (d) Current Tax Liabilities (Net)       23       271.40       109.06				15,162.28		13,606.82
(i) Borrowings       19       3,846.66       3,706.82         (ii) Trade payables       20       159.11         -Total outstanding dues of micro and small enterprises       122.62       159.11         -Total outstanding dues of creditors other than micro and small enterprises       18,755.43       21,813.67         (iii) Other financial liabilities       21       6,350.93       7,407.22         (b) Other current liabilities       22       3,808.25       1,556.02         (c) Provisions       18       189.62       251.38         (d) Current Tax Liabilities (Net)       23       271.40       109.06						
(ii) Trade payables       20         -Total outstanding dues of micro and small enterprises       122.62       159.11         -Total outstanding dues of creditors other than micro and small enterprises       18,755.43       21,813.67         (iii) Other financial liabilities       21       6,350.93       7,407.22         (b) Other current liabilities       22       3,808.25       1,556.02         (c) Provisions       18       189.62       251.38         (d) Current Tax Liabilities (Net)       23       271.40       109.06						
-Total outstanding dues of micro and small enterprises 122.62 159.11 -Total outstanding dues of creditors other than micro and small enterprises 18,755.43 21,813.67  18,878.05 21,972.78  (iii) Other financial liabilities 21 6,350.93 7,407.22  (b) Other current liabilities 22 3,808.25 1,556.02  (c) Provisions 18 189.62 251.38  (d) Current Tax Liabilities (Net) 23 271.40 109.06			3,846.66		3,706.82	
-Total outstanding dues of creditors other than micro and small enterprises 18,755.43 21,813.67 18,878.05 21,972.78 (iii) Other financial liabilities 21 6,350.93 7,407.22 (b) Other current liabilities 22 3,808.25 1,556.02 (c) Provisions 18 189.62 251.38 (d) Current Tax Liabilities (Net) 23 271.40 109.06		20				
(iii) Other financial liabilities     21     6,350.93     7,407.22       (b) Other current liabilities     22     3,808.25     1,556.02       (c) Provisions     18     189.62     251.38       (d) Current Tax Liabilities (Net)     23     271.40     109.06	-Total outstanding dues of micro and small enterprises					
(iii) Other financial liabilities     21     6,350.93     7,407.22       (b) Other current liabilities     22     3,808.25     1,556.02       (c) Provisions     18     189.62     251.38       (d) Current Tax Liabilities (Net)     23     271.40     109.06	-Total outstanding dues of creditors other than micro and small enterprise	S	18,755.43		21,813.67	
(iii) Other financial liabilities       21       6,350.93       7,407.22         (b) Other current liabilities       22       3,808.25       1,556.02         (c) Provisions       18       189.62       251.38         (d) Current Tax Liabilities (Net)       23       271.40       109.06					21,972.78	
(b) Other current liabilities       22       3,808.25       1,556.02         (c) Provisions       18       189.62       251.38         (d) Current Tax Liabilities (Net)       23       271.40       109.06	(iii) Other financial liabilities	21			7,407.22	
(c) Provisions       18       189.62       251.38         (d) Current Tax Liabilities (Net)       23       271.40       109.06						
(d) Current Tax Liabilities (Net) 23 271.40 109.06						
	C. 7					
Total Current Liabilities 33,344.91 35,003.2	- · ·			33.344 91		35,003.28
					-	48,610.10
						93,509.13
Significant Accounting Policies and Notes to financial Statements 1 to 60		1+0.60		30,1/1.90		93,50

Significant Accounting Policies and Notes to financial Statements.

1 to 60

The accompanying notes are an integral part of the financial statements.

For and on behalf of the Board of Directors

As per our report of even date For V. Sachdeva & Associates Chartered Accountants

Firm Registration Number: 004417N

Sd/-Sd/-Sd/-Sd/-Sd/-J. K. Jain Rahul Jain O.P. Gupta Arvind K. Chauhan (V. Sachdev)

Managing Director Director Chief Financial Officer Company Secretary Prop. (Membership No. 083435)

Place: Rai, Sonepat (HR.) Date: 14/05/2019



## Statement of Profit and Loss for the year ended 31.03.2019

(Amount ₹ in Lakhs)

Particulars	Note No.	Current Ye	ar 2018-19	Previous Ye	ear 2017-18
INCOME					
Revenue From Operations					
a) Gross Sales	24	1,43,396.13		1,26,323.93	
b) Other Operating Income	25	1,003.67		989.40	
I. Revenue from Operations (a+b)			1,44,399.80		1,27,313.33
II. Other Income	26		86.21		454.40
III. TOTAL INCOME (I+II)			1,44,486.01		1,27,767.73
IV. EXPENSES					
a) Cost of Raw Materials and Components Consumed	27		89,559.92		75,720.43
b) Purchase of Stock-in-Trade	28		741.55		467.46
c) Changes in Inventories of Finished Goods, Work in progress and Stock in trade	29		(492.11)		(2,287.45)
d) Excise duty on sales			-		3,477.99
e) Employees benefits expenses	30		19,570.33		17,669.78
f) Finance costs	31		2,209.79		2,272.41
g) Depreciation and amortization expense	32		4,891.61		4,432.47
h) Other expenses	33		19,493.78		18,198.25
TOTAL EXPENSES			1,35,974.88		1,19,951.33
V. PROFIT BEFORE EXCEPTIONAL ITEM AND TAX (III-IV)			8,511.13		7,816.40
Exceptional Item	34		-		(340.58)
VI. PROFIT BEFORE TAX			8,511.13		8,156.98
VII. TAX EXPENSES					
Current Tax					
a) Current Tax Expense		2,541.48		2,092.58	
b) (Excess)/Short Tax provision for earlier years		14.79		(18.81)	
c) Deferred Tax Liability/ (Assets)		406.11		828.20	
			2,962.38		2,901.96
VIII.PROFIT AFTER TAX FOR THE YEAR (VI-VII)			5,548.75		5,255.01
IX. OTHER COMPREHENSIVE INCOME/(LOSS)					
<ul> <li>A) Items that will not be reclassified subsequently to the statement of profit and loss</li> </ul>					
(i) Remeasurement of Defined Benefit Plans		(130.16)		(110.93)	
(ii) Income tax on items Items that will not be reclassified subsequently to the statement of profit and loss		45.48		39.55	
		(84.68)		(71.38)	
B) Items that will be reclassified subsequently to the statement of profit and loss		-		-	
TOTAL OTHER COMPREHENSIVE INCOME (NET OF TAX)			(84.68)		(71.38)
X. TOTAL COMPREHENSIVE INCOME (NET OF TAX) (VIII+IX)			5,464.07		5,183.63
Basic and Diluted Weighted Earning per Equity Share (Nominal value ₹ 10 per share)	45		42.16		39.93
	1				

Significant Accounting Policies and Notes to financial Statements.

Director

1 to 60

Company Secretary

The accompanying notes are an integral part of the financial statements.

For and on behalf of the Board of Directors

As per our report of even date For V. Sachdeva & Associates Chartered Accountants Firm Registration Number: 004417N

Prop. (Membership No. 083435)

Sd/-

Sd/-Sd/-Sd/-Sd/-

J. K. Jain Rahul Jain O.P. Gupta Arvind K. Chauhan (V. Sachdev) Chief Financial Officer

Place: Rai, Sonepat (HR.) Date: 14/05/2019

Managing Director

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## Statement of Changes in Equity for the year ended 31.03.2019

#### A. Equity Share Capital

Particulars	Note No.	Number	Amount ₹ in Lakhs
Equity share of ₹ 10/- each Issued, subscribed and fully paid			
Balance as at 1st April 2017		1,31,59,830	1,315.98
Changes in equity share capital during the year		-	-
Balance as at 1st April 2018		1,31,59,830	1,315.98
Changes in equity share capital during the year		-	-
Balance as at 31st March 2019	14	1,31,59,830	1,315.98

**B.** Other Equity (Amount ₹ in Lakhs)

Particulars	Note	Securities	General	Foreign	Retained	Total
	No.	Premium	Reserve	currency	Earnings	
		Reserve		Monetary		
				Translation		
				Difference		
				Account		
Balance as at 1st April 2017		16,722.77	2,760.00	0.47	20,182.49	39,665.73
Addition during the year						
1) Profit for the year					5,255.01	5,255.01
2) Other Comprehensive Income for the Year					(71.38)	(71.38)
3) Exchange Difference on translation				0.80		0.80
Deduction during the year						
1) Transfer to General Reserve			520.00		(520.00)	-
2) Dividend Paid (₹ 8 per share)					(1,052.79)	(1,052.79)
3) Tax on dividend paid					(214.32)	(214.32)
Balance as at 1st April 2018		16,722.77	3,280.00	1.27	23,579.01	43,583.05
Addition during the year						
1) Profit for the year					5,548.75	5,548.75
2) Other Comprehensive Income for the Year					(84.68)	(84.68)
3) Exchange Difference on translation				(1.27)		(1.27)
Deduction during the year						
1) Transfer to General Reserve			560.00		(560.00)	-
2) Dividend Paid (₹ 9 per share)					(1,184.38)	(1,184.38)
3) Tax on dividend paid					(243.49)	(243.49)
4) Interim Dividend Paid (₹ 8 per share)					(1,052.79)	(1,052.79)
5) Tax on Interim dividend paid					(216.40)	(216.40)
Balance as at 31st March 2019	15	16,722.77	3,840.00	(0.00)	25,786.01	46,348.79

Significant Accounting Policies and Notes to financial Statements. 1 to 60

The accompanying notes are an integral part of the financial statements.

For and on behalf of the Board of Directors

As per our report of even date For V. Sachdeva & Associates **Chartered Accountants** 

Firm Registration Number: 004417N

Sd/-Sd/-Sd/-Sd/-Sd/-

O.P. Gupta Arvind K. Chauhan J. K. Jain Rahul Jain (V. Sachdev)

Managing Director Chief Financial Officer Prop. (Membership No. 083435) Director Company Secretary

Place: Rai, Sonepat (HR.) Date: 14/05/2019



## Cash Flow Statement for the year ended 31.03.2019

(Amount ₹ in Lakhs)

Particulars	2018-	2019	2017-2018		
A: CASH FLOW FROM OPERATING ACTIVITIES:					
Net Profit Before Tax As Per Statement of Profit and Loss		8,511.13		8,156.98	
Adjustments for					
Depreciation & Amortization	4,891.61		4,432.47		
Loss (Profit) on sale/discarded of Property, Plant and Equipments	(13.06)		5.20		
Gain (Loss) on Unrealised Foreign Exchange	(19.05)		(12.01)		
Provision for Bad & Doubtful Debts	24.15		28.92		
Bad Debt written-off	53.44		35.33		
Exceptional Item	-		(340.58)		
Interest/Income on Term Deposit & Current Investment	(52.64)		(419.51)		
Finance Costs	2,209.79	7,094.24	2,272.41	6,002.23	
Operating Profit before Working Capital Changes		15,605.37		14,159.21	
Adjustment for (Increase)/decrease in Operating Assets					
Inventories	(697.10)		(3,784.62)		
Trade Receivables	(321.37)		(1,642.12)		
Other Current Financial and non-current assets	200.83	(817.64)	(1,567.92)	(6,994.66)	
Adjustment for Increase/(decrease) in Operating Liabilities					
Trade Payable, Financial liabilities and provisions	(895.57)	(895.57)	6,923.18	6,923.18	
Cash Generated from Operating Activities		13,892.16		14,087.73	
Income Tax Paid (Including Tax Deducted at Source)	(1,947.39)	(1,947.39)	(1,641.92)	(1,641.92)	
Net Cash From Operating Activities		11,944.77		12,445.81	
B: CASH FLOW FROM INVESTING ACTIVITIES:					
Purchase of Property, Plant and Equipments & Intangible Assets (Ne	et) (7,407.78)		(11,545.39)		
Investment in Subsidiary, Joint Venture etc.	(2,680.38)		(28.08)		
Redemption in Liquid Mutual Fund	1,909.56		6,699.91		
Interest/Income on Term Deposit & Current Investment	52.64		419.51		
Net Cash (Used) in Investing Activities		(8,125.96)		(4,454.05)	
C: CASH FLOW FROM FINANCING ACTIVITIES:					
Final Dividend Paid	(1,184.38)		(1,052.79)		
Interim Dividend Paid	(1,052.79)		-		
Dividend Distribution Tax Paid	(459.89)		(214.32)		
Finance Costs Paid	(2,220.74)		(2,292.44)		
Increase/(Decrease) in Long-Term Borrowing	968.57		(3,884.82)		
Increase/(Decrease) in Short-Term Borrowing	139.84		(2,708.32)		
Net Cash (used)/from Financing Activities		(3,809.39)		(10,152.69)	
Net Increase/(Decrease) in Cash & Cash Equivalents (A+B+C)		9.42		(2,160.93)	
Opening Balance of Cash & Cash Equivalents		110.36		2,270.64	
Closing Balance of Cash & Cash Equivalents		119.17		110.36	
Effect of Exchange Rate change Loss/(Gain)		0.61		(0.65)	
Net Increase in cash & cash equivalents		9.42		(2,160.93)	

## Cash Flow Statement for the year ended 31.03.2019

Note:- Previous Year's figures have been regrouped/reclassified wherever necessary to correspond with the current year's classification/disclosure (Amount ₹ in Lakhs)

Movement in Financial Liabilities	Non-	Current	Interest	Total
	Current	Borrowings	Payable	
	Borrowings			
As on 01/04/2018	12,198.05	3,706.82	59.93	15,964.80
Cash Flow	968.57	139.84	-	1,108.41
Interest Expenses	-	-	2,209.79	2,209.79
Interest Paid	-	-	(2,220.74)	(2,220.74)
Interest Capitalized	-	-	40.18	40.18
As on 31/03/2019	13,166.62	3,846.66	89.16	17,102.44

For and on behalf of the Board of Directors As per our report of even date

> For V. Sachdeva & Associates **Chartered Accountants**

Firm Registration Number: 004417N

Sd/-Sd/-Sd/-Sd/-Sd/-

(V. Sachdev) J. K. Jain Rahul Jain O.P. Gupta Arvind K. Chauhan

Managing Director Director Chief Financial Officer Company Secretary Prop. (Membership No. 083435)

Place: Rai, Sonepat (HR.) Date: 14/05/2019



#### 1. GENERAL INFORMATION

Fiem Industries Limited ("The Company") is a public limited company domiciled in India and incorporated under the provisions of the Companies Act, 1956. The address of its registered office is D-34, DSIDC Packaging Complex, Kirti Nagar, New Delhi-110015. Its shares are listed on National Stock Exchange and Bombay Stock Exchange in India. The Company is in the business of manufacturing and supply of auto components comprising of automotive lighting & signalling equipments, rear-view mirror, prismatic mirror, plastic moulded parts and sheet metal components for motorised vehicles, and LED luminaries comprising of indoor and outdoor lighting, display panels and integrated passengers information system.

#### Significant Accounting Policies

#### (A) Statement of Compliance

The financial statement has been prepared as a going concern in accordance with Indian Accounting Standards (Ind AS) notified under the Section 133 of the Companies Act, 2013 ("the Act) read with the Companies (Indian Accounting Standards) Rules, 2015 and other relevant provision of the Act.

These standalone financial statements are approved by the Company's Board of Directors on 14 May 2019.

#### (B) Accounting Convention

The financial statements have been prepared on the historical cost convention on accrual basis except for certain financial instruments which are measured at fair value at end of each reporting period, as explained in the accounting policies mentioned below. The accounting policies have been applied consistently over all the periods presented in these financial statements.

#### (C) Use of Estimates and Judgements

The preparation of financial statements in conformity with Ind AS requires management to make judgements, estimates, and assumptions that affect the application of accounting policies and reported amount of assets, liabilities, income, expenses and disclosures of contingent assets and liabilities at the date of these financial statements and the reported amount of revenues and expenses for the years presented. Actual results may differ from the estimates.

Estimates and underlying assumptions are reviewed at each balance sheet date. Revision to accounting estimates are recognised in the period in which the estimates are revised and in which future periods are also affected.

Assumptions and estimation uncertainties and judgements

Information about judgements, assumptions and estimation uncertainties that have significant risk of resulting in a material adjustment in the year ending 31 March 2019 and judgements made in applying accounting policies that have the most significant effects on the amounts recognised in the standalone financial statements is included in the following notes:

- (i) Recognition of deferred tax assets note 41 The Company has recognized deferred tax assets and concluded that the deferred tax assets will be recoverable using the estimated future taxable income based on the experience and future projections. The Company is expected to generate adequate taxable income for liquidating these assets in due course of time.
- (ii) Provision for employee benefits note 49 The measurement of obligations and assets related to defined benefit plans makes it necessary to use several statistical and other factors that attempt to anticipate future events. These factors include assumptions about the discount rate, the rate of future compensation increases, withdrawal, mortality rates etc. The management has used the past trends and future expectations in determining the assumptions which are used in measurements of obligations.
- (iii) Provision for warranty note 18 The provision is based on historical warranty data and weighing of all possible

outcomes by their associated probabilities. Provisions for warranties are adjusted regularly to take account of new circumstances and the impact of any changes recognised in the income statement.

- (iv) Classification between property, plant & equipment and investment property The Company has certain vacant land. The management has currently classified such property as property, plant & equipment since the management believes that the property is held for future use as an "owner occupied property".
- (v) Tools, mould and dies Revenue from sale of tools, mould and dies is recognised on a completed contract method considering that substantial activity for preparation of mould is outsourced to sub-contractors. Further, development of such tools, moulds and dies does not take the substantial time period, unless due to procedural delays from the customer's end.

#### New standards and interpretations not yet adopted

Appendix C to Ind AS 12, Uncertainty over Income Tax Treatments: On March 30, 2019, Ministry of Corporate Affairs ("MCA") has notified the Companies (Indian Accounting Standards) Amendment Rules, 2019 containing Appendix C to Ind AS 12, Uncertainty over Income Tax Treatments which clarifies the application and measurement requirements in Ind AS 12 when there is uncertainty over income tax treatments. The current and deferred tax asset or liability shall be recognized and measured by applying the requirements in Ind AS 12 based on the taxable profit (tax loss), tax bases, unused tax losses, unused tax credits and tax rates determined by applying this appendix. The amendment is effective for annual periods beginning on or after April 1, 2019.

Ind AS 116 'Leases': On March 30, 2019, the Ministry of Corporate Affairs notified the Companies (Indian Accounting Standards) Amendment Rules, 2019 containing Ind AS 116 - Leases and related amendments to other Ind AS. Ind AS 116 replaces Ind AS 17 'Leases' and related interpretation and guidance. The standard sets out principles for recognition, measurement, presentation and disclosure of leases for both parties to a contract i.e., the lessee and the lessor. Ind AS 116 introduces a single lessee accounting model and requires a lessee to recognise assets and liabilities for all leases with a term of more than 12 months, unless the underlying asset is of low value. Currently, operating lease expenses are charged to the statement of profit and loss. The Standard also contains enhanced disclosure requirements for lessees. Ind AS 116 substantially carries forward the lessor accounting requirements as per Ind AS 17. Ind AS 116 is effective for annual periods beginning on or after April 1, 2019.

Amendment to Ind AS 19 'Employee Benefits': On March 30, 2019, the Ministry of Corporate Affairs has notified limited amendments to Ind AS 19 'Employee Benefits' in connection with accounting for plan amendments, curtailments and settlements. The amendments require an entity to use updated assumptions to determine current service cost and net interest for the remainder of the period after a plan amendment, curtailment or settlement and to recognise in profit or loss as part of past service cost, or a gain or loss on settlement, any reduction in a surplus, even if that surplus was not previously recognised because of the impact of the asset ceiling. The amendment will come into force for accounting periods beginning on or after April 1, 2019, though early application is permitted.

Amendment to Ind AS 12 'Income Taxes': On March 30, 2019, the Ministry of Corporate Affairs has notified limited amendments to Ind AS 12 'Income Taxes'. The amendments require an entity to recognise the income tax consequences of dividends as defined in Ind AS 109 when it recognises a liability to pay a dividend. The income tax consequences of dividends are linked more directly to past transactions or events that generated distributable profits than to distributions to owners. Therefore, an entity shall recognize the income tax consequences of dividends in profit or loss, other comprehensive income or equity according to where the entity originally recognised those past transactions or events. The amendment will come into force for accounting periods beginning on or after April 1, 2019. The Company is evaluating the effect of the above on its standalone financial statements.



The Company is evaluating the effect of the above on its standalone financial statements

#### (D) Current-Non Current Classification

All assets and liabilities are classified into current and non-current.

#### Assets

An asset is classified as current when it satisfies any of the following criteria:

- (a) it is expected to be realised in, or is intended for sale or consumption in, the Company's normal operating cycle;
- (b) it is held primarily for the purpose of being traded;
- (c) it is expected to be realised within 12 months after the reporting date; or;
- (d) it is cash or cash equivalent unless it is restricted from being exchanged or used to settle a liability for a least 12 months after the reporting date

#### Liabilities

A liability is classified as current when it satisfies any of the following criteria:

- (a) it is expected to be settled in the Company's normal operating cycle;
- (b) it is held primarily for the purpose of being traded;
- (c) it is due to be settled within 12 months after the reporting date; or;
- (d) the company does not have an unconditional right to defer settlement of the liability for at least 12 months after the reporting date. Terms of a liability that could, at the option of the counterparty, result in its settlement by the issue of equity instruments do not affect its classification.

#### Operating Cycle

Based on the nature of products/activities of the Company and the normal time between the acquisition of assets for processing and their realisation in cash or cash equivalents, the Company has determined its operating cycle as 12 months for the purpose of current and non current classification of assets and liabilities

#### (E) Property, Plant and Equipment

Property, plant and equipment held for use in the production or supply of goods or services, or for administrative purposes, are stated in the balance sheet at cost less accumulated depreciation and accumulated impairment losses. Cost of acquisition is inclusive of freight, duties, taxes, and other incidental expenses. Freehold land is not depreciated.

Properties in the course of construction for production, supply or administrative purposes are carried at cost, less any recognised impairment loss. Cost includes items directly attributable to the construction or acquisition of the items of property, plant and equipment. For qualifying assets borrowing costs are capitalised in accorance with the Company's accounting policy. Such properties are classified to the appropriate categories of property, plant and equipment when completed and ready for intended use. Depreciation of these assets is provided on the same basis as-other property assets & commences when the assets are ready for their intended use.

Subsequent costs are included in the assets's carrying amount only when it is probable that future economic benefits associated with the items will flow to the Company and the cost of the item can be measured reliably. The cost for dayto-day servicing of property, plant and equipment are recognized in Statement of Profit and Loss as and when incuured.

The estimated useful lives, residual values and depreciation method are reviewed at the end of each reporting period, with the effect of any changes in estimate accounted for on a prospective basis.

Depreciation is calculated using the straight-line method on a pro-rata basis from the date in which each asset is put to

use to allocate their cost, net of their residual values, over their useful life generally in accordance with that provided in the Schedule II to the Act. Moulds and dies & tools are depreciated over a period of 6 years.

#### Leasehold land is amortised over the primary period of lease

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal or retirement of an item of property, plant and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in statement of profit and loss.

#### Capital Work-in-Progress

Capital work-in-progress comprises the cost of property, plant and equipment that are not yet ready for their intended use at the balance sheet date & expenditure during construction period pending allocation and fixed assets in transit that are not yet received for their intended use at the balance sheet date. Depreciation is not charged on capital work in progress until construction and installation are complete and asset ready for its intended use.

#### Capital Advances

Advances given towards acquisition of fixed assets outstanding at each Balance Sheet date are disclosed as Other Non-Current Assets.

#### (F) Intangible Assets

#### Intangible assets acquired sepretary

Intangible assets with finite useful lives that are acquired separately are carried at cost less accumulated amortisation and accumulated impairment losses. Amortization is recognised on a straight-line basis over their estimated useful lives. The estimated useful life and amortization are reviewed at the end of each reporting period, with the effect of any changes in estimate being accounted for on a prospective basis. Intangible assets with indefinite useful lives that are aquired separately are carried at cost less accumulated impairment losses.

#### Intangible Assets Under Development

Intangible Assets Under Development comprises the cost of intangible assets that are not yet ready for their intended use at the balance sheet date. Amortization is not charged on intangible assets under development.

#### (G) Financial Instruments

Financial assets and financial liabilities are recognised when the Company becomes a party to the contractual provisions of the instrument. Financial assets and liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value measured on initial recognition of financial asset or financial liability.

#### Cash and cash equivalents

The Company considers all highly liquid financial instruments, which are readily convertible into known amounts of cash that are subject to an insignificant risk of change in value and having original maturities of three months or less from the date of purchase, to be cash equivalents. Cash and cash equivalents includes balances with banks which are unrestricted for withdrawal and usage.

#### Financial assets at amortised cost

Financial assets are subsequently measured at amortised cost if these financial assets are held within a business whose objective is to hold these assets in order to collect contractual cash flows and the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.



#### Financial assets at fair value through other comprehensive income

Financial assets are measured at fair value through other comprehensive income if these financial assets are held within a business whose objective is achieved by both collecting contractual cash flows and selling financial assets and the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

#### Financial assets at fair value through profit or loss

Financial assets are measured at fair value through profit or loss unless it is measured at amortised cost or at fair value through other comprehensive income on initial recognition. The transaction costs directly attributable to the acquisition of assets and liabilities at fair value through profit and loss are immediately recognised in the statement of profit and loss.

#### Investment in subsidiaries and Joint Ventures

Investment in subsidiaries and joint ventures are measured at cost.

#### Financial liabilities

Financial liabilities are measured at amortised cost using the effective interest method.

#### **Equity instruments**

An equity instrument is a contract that evidences residual interest in the assets of the company after deducting all of its liabilities. Company recognises equity instruments at proceeds received net off direct issue cost.

#### Reclassification of Financial Assets

The Company determines classification of financial assets and liabilities on initial recognition. After initial recognition, no reclassification is made for financial assets which are equity instruments and financial liabilities. For financial assets which are debt instruments, a reclassification is made only if there is a change in the business model for managing those assets. Changes to the business model are expected to be infrequent. The Company's senior management determines change in the business model as a result of external or internal changes which are significant to the company's operations. Such changes are evident to external parties. A change in the business model occurs when a company either begins or ceases to perform an activity that is significant to its operations. If the Company reclassifies financial assets, it applies the reclassification prospectively from the reclassification date which is the first day of the immediately next reporting period following the change in business model. The Company does not restate any previously recognized gains, losses (including impairment gains and losses) or interest.

#### Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount is reported in the Balance Sheet if there is currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, to realize the assets and settle the liabilities simultaneously.

#### (H) Inventory

- (i) Raw materials, components, stores and spares are valued at lower of cost or net realizable value. However, raw materials and other supplies held for use in the production of finished products are not written down below cost if the finished products in which they will be incorporated are expected to be sold at or above cost. In determining the cost, First in First Out method (FIFO) is used.
- (ii) Semi-finished goods and finished goods are valued lower of cost or net realizable value. Cost includes direct materials and direct labour and a proportion of manufacturing overheads based on normal operating capacity.
- (iii) Moulds, block & dies are valued at lower of cost or net realizable value. Manufactured moulds, block & dies include direct material, direct labour and a proportion of manufacturing overhead based on normal operating capacity. Cost is determined on a First in First Out basis (FIFO).

- (iv) Inventories of non-reusable waste say scrap for which facilities for reprocessing do not exist have been valued at net realizable value.
- (iv) Cost of inventories comprises all cost of purchase, cost of conversion and other costs incurred in bringing the inventories to their present location and condition.
- (v) Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and the estimated costs necessary to make the sale.
- (vi) Goods in transit are stated as a component of inventories if the significant risk and rewards of ownership have passed to the company and valued at actual cost incurred up to the date of Balance Sheet.
- (vii) Excise duty in respect of inventories of finished goods manufactured in pre-GST i.e up to 30.06.2017 has been shown separately as a item of expense.

### (I) Revenue Recognition

Revenue is measured at the fair value of the consideration received or receivable. Revenue is reduced for any trade discounts, volume rebates & others similar allowances.

The Company has adopted Ind AS 115 'Revenue from Contracts with Customers' with the date of initial application being April 1, 2018. Ind AS 115 establishes a comprehensive framework on revenue recognition. Ind AS 115 replaces Ind AS 18 'Revenue' and Ind AS 11 'Construction Contracts'. The application of Ind AS 115 did not have material impact on the financial statements. As a result, the comparative information has not been restated.

### Sale of Goods

The sale of goods in the course of ordinary activities is recognised when all significant risk & rewards of ownership of the goods have transferred to the customer and no significant uncertainty exists regarding the amount of the consideration that will be derived from the sale of goods and regarding its collection.

Revenue from operation up to in previous year 30.06.2017 includes excise duty but excludes value added taxes.

### **Rendering of Services**

Service income is recognised as per the terms of contracts/arrangements when related services are performed.

### Insurance Claim

Insurance claims lodged with insurance companies are accounted for on the basis of claim admitted/expected to be admitted and to the extent that there is no uncertainty in receiving the claims.

### Dividend and Interest Income

Dividend income from investments is recognized when the right to receive the dividend is established at the Balance Sheet date.

Interest income from a financial asset is recognised when it is probable that the economic benefits will flow to the Company and the amount of income can be measured reliably. Interest income is accrued on, time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount on initial recognition.

### (J) Government Grants, Subsidies and Export Incentives

- (i) Government grants and subsidies are recognised in the statement of profit and loss in accordance with related schemes and when there is reasonable assurance that the Company will comply with the conditions attached to them and the grants/subsidy will be received.
- (ii) Duty drawback is recognised in the statement of profit and loss at the time of exports subject to the right to entitlement has been established.



### (K) Foreign Currency Transactions

### Functional and Presentation Currency

The functional currency of the Company is Indian rupee.

### Transactions and balances

Transactions in foreign currencies are recorded at the exchange rates prevailing on the date of transaction

Foreign currency monetary assets and liabilities such as cash, receivables, payables, etc., are translated at year end exchange rates.

Non-monetary items denominated in foreign currency such as investments, fixed assets, inventories etc., are valued at the exchange rate prevailing on the date of transaction.

Exchange differences arising on settlement of transactions and translation of monetary items are recognised as income or expense in the year in which they arise.

Effective April 1, 2018 the company has adopted Appendix B to Ind AS 21- Foreign Currency Transactions and Advance Consideration which clarifies the date of transaction for the purpose of determining the exchange rate to use on initial recognition of the related asset, expense or income when an entity has received or paid advance consideration in a foreign currency. The effect on account of adoption of this amendment was insignificant.

### (L) Research and Development

Revenue expenditure pertaining to reserch is charged to Statement of Profit and Loss. Development costs of products expenses are capitalized when the Company is certain to recover the development cost from future economic benefits. Property, plant and equipment utilized for research and development are capitalized and depreciated/amortised in accordance with the policies stated for property, plant and equipment  $\vartheta$  intangible assets.

### (M) Employee Benefits

### Short Term Employee Benefits:

All employee benefits payable wholly within twelve months of rendering the service are classified as short term employee benefits and they are recognized in the period in which the employee renders the related service. These benefits include salaries and wages, bonus etc. The Company recognizes the undiscounted amount of short term employee benefits expected to be paid in exchange for services rendered as a liability (accrued expense) after deducting any amount already paid.

### Post Employment Benefits:

### Provident Fund & Employee State Insurance

Retirement Benefits in the form of Provident Fund and ESI schemes are a defined contribution plans as the Company does not carry any further obligations, apart from the contributions made on a monthly basis and the contributions are charged to Statement of Profit & Loss of the year when the contributions to the respective funds are due.

### Earned Leave

Leave encashment is applicable to all permanent and full time employees of the company and is provided for on the basis of actuarial valuation made at the end of each financial year using Projected Unit Credit Method. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates of government bonds. Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are recognised in the statement of profit or loss in the period in which they arise. Past-service costs are recognised immediately in statement of profit or loss.

### Gratuity

The Company provides for gratuity, a defined benefit plan (the "Gratuity Plan") covering eligible employees in accordance with the Payment of Gratuity Act, 1972. The Gratuity Plan provides a lump sum payment to vested employees at retirement, death, incapacitation or termination of employment, of an amount based on the respective employee's salary and the tenure of employment. The gratuity plan in Company is funded through annual contributions to Exide Life Insurance Company under its Company's Gratuity Scheme.

The liability or asset recognised in the balance sheet in respect of defined benefit gratuity plans is the present value of the defined benefit obligation at the end of the reporting period less the fair value of plan assets. The Company's liability is actuarially determined (using the Projected Unit Credit method) at the end of each year. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates of government bonds. Remeasurement gains and losses arising from experience adjustments and changes in actuarial assumptions are charged or credited to equity in other comprehensive income in the period in which they arise. They are included in retained earnings in the statement of changes in equity and in the balance sheet. Past-service costs are recognised immediately in statement of profit or loss.

### (N) Provisions and Contingent Liabilities

### Provision

A provision is recognized when the Company has a present obligation as a result of past event, and it is probable that an outflow of resources will be required to settle the obligation, in respect of which reliable estimate can be made. The estimated liability for product warranties is recorded when products are sold based on technical evaluation.

Provisions are measured at the present value of management's best estimate of the expenditure required to settle the present obligation at the end of the reporting period. The discount rate used to determine the present value is a pre-tax rate the reflects current market assessment of the time value of money and the risk specific to the liability. The increase in the provision due to the passage of time is recognised as interest expenses.

### **Contingent Liabilities**

Wherever there is a possible obligation that arises from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the entity or a present obligation that arises from past events but is not recognised because (a) it is not probable that an outflow of resources embodying economic benefits will be required to settle the obligation; or (b) the amount of the obligation cannot be measured with sufficient reliability. Show cause notices are not considered as Contingent Liabilities unless converted into demand.

### (O) Taxation

Income Tax expense represent the sum of the tax currently payable and deferred tax

### **Current Income Tax**

The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit before tax as reported in the statement of profit and loss because of income or expense that are taxable or deductible in other years and items that are never taxable or deductible. The Company's current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period. Advance taxes and provisions for current income taxes are presented in the balance sheet after off-setting advance tax paid and income tax provision arising in the same tax jurisdiction and where the relevant tax paying unit intends to settle the asset and liability on a net basis.

### **Deferred Income Tax**

Deferred income tax is recognised using the balance sheet approach. Deferred Tax is recognised on temporary differences



between the carrying amounts of assets and liabilities in the financial statements and the corrosponding tax base used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are generally recognised for all deductible temporary differences to the extent it is probable that taxable profits will be available against which those deductible temporary differences can be utilised.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax liabilities and assets are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset relised, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

The mesurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Company expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax liabilities and assets are offset when they relate to income taxes levied by the same taxation authority and the relevant entilty intends and has ability to settle its current tax assets and liabilities on a net basis.

Deferred tax assets include Minimum Alternate Tax (MAT) paid in accordance with the tax laws in India, which is likely to give future econmic benefits in the form of availability of set off against future income tax liability. Accordingly, MAT is recognised as deferred tax asset in the balance sheet when the asset can be measured reliably and it is probable that the future economic benefit associated with the asset will be realised.

### Current and Deferred Tax For The Year

Current and deferred tax are recognised in profit or loss, except when they relate to item that are recognised in other comprehensive income or directly in equity, in which case, the current and deferred tax are also recognised in other comprehensive income or directly in equity repectively.

### (P) Borrowing Cost

Borrowing costs are interest and other costs that incurs in connection with the borrowing of funds and include interest expense calculated using the effective interest method as described in Ind AS 39 Financial Instruments: Recognition and Measurement, exchange differences arising from foreign currency borrowings to the extent they are regarded as an adjustment to the interest cost.

Borrowing costs in connection with the borrowing of funds to the extent not directly related to the acquisition of qualifying assets are charged to the Statement of Profit and Loss.

Borrowing costs, allocated to and utilised for qualifying assets, pertaining to the period from commencement of activities relating to construction / development of the qualifying asset up to the date of capitalisation of such asset is added to the cost of the assets.

For general borrowing used for the purpose of obtaining a qualifying asset, the amount of borrowing costs eligible for capitalization is determined by applying a capitalization rate to the expenditures on that asset. The capitalization rate is the weighted average of the borrowing costs applicable to the borrowings of the Company that are outstanding during the period, other than borrowings made specifically for the purpose of obtaining a qualifying asset. The amount of borrowing costs capitalized during a period does not exceed the amount of borrowing cost incurred during that period.

Capitalisation of borrowing costs is suspended and charged to the Statement of Profit and Loss during extended periods when active development activity on the qualifying assets is interrupted.

### (Q) Impairment

Assets are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the assets's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an assets's fair value less costs of disposal and value in use. For the purpose of assesssing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash inflows which are largely independent of cash inflows from other assets or groups of assets (cash generating units). Non-financial assets other than goodwill that suffuered an impairment are reviewed for possible reversal of the impairment at the end of each reporting period.

### (R) Cash Flow Statement

The Cash Flow Statement is prepared by the indirect method set out in Ind AS-7 on Cash Flow Statements and presents cash flows by operating, investing and financing activities of the Company.

### (S) Derivatives Instruments and Hedge Accounting

The Company enters into derivatives contracts in the nature of foreign currency swaps, currency options, forward contracts etc. to hedge its exposure to movements in foreign exchange rates. The use of these contracts reduces the risk or cost to the Company and the Company does not use those for trading or speculative purposes.

### (T) Segment Reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the Core Management Committee which includes the Managing Director who is the Chief Operating Decision Maker. The Core Management Committee examines performance both from product and a geographical perspective. The Company has identified two reportable business segments viz. Automotive and LED Luminaries Segment on the basis of the nature of products, the risk and return profile of individual business and the internal business reporting systems.

### (U) Lease

Leases other than finance lease, are operating leases, and the such assets are not recognized on the Company's balance sheet. Payments under operating leases are recognized in statement of operations on a straight-line-basis over the term of the lease.

### (V) Dividend on Equity Share

Final dividends on equity shares are recorded on the date of approval by the shareholders of the Company.

### (W) Earnings Per Share

The Basic and Diulated Earnings Per Share ("EPS") is computed by dividing the profit after tax (loss) for the year by weighted average number of equity shares outstanding during the year. For the purpose of calculating diluted earning per share, the net profit (loss) for the year attributable to equity shareholder and the weighted average number of share outstanding during the year are adjusted for the effect of all dilutive potential equity shares. The weighted average number of shares outstanding during the year are adjusted for events of bonus issue and share split, if any.



## 2. PROPERTY, PLANT AND EQUIPMENT & CAPITAL-WORK-IN-PROGRESS

(All Amounts are presented in Lakhs, unless otherwise stated)

Particulars		Gross	Gross Block			Depre	Depreciation		Net Block	3lock
Nature of Assets	As at 01.04.2018	Additions	Deductions	As at 31.03.2019	As at 01.04.2018	For the Year	Deductions	Upto 31.03.2019	As at 31.03.2019	As at 31.03.2018
Land Free hold (Note-1)	3,635.40	1.23	1	3,636.63	1	1	1	1	3,636.63	3,635.40
Land Lease hold	1,843.43	I	I	1,843.43	186.63	25.27	1	211.90	1,631.53	1,656.80
Buildings	19,431.40	690.57	I	20,121.97	2,894.41	651.77	I	3,546.18	16,575.79	16,537.00
Plant & Equipment	47,341.43	4,386.92	7.22	51,721.14	18,024.92	3,384.95	5.01	21,404.86	30,316.27	29,316.51
Furniture & Fixtures	2,493.07	259.99	0.61	2,752.45	867.91	224.84	0.16	1,092.59	1,659.86	1,625.16
Motor Vehicles	2,019.70	261.95	255.46	2,026.19	922.61	225.57	188.67	959.51	1,066.68	1,097.09
Office Equipment	641.82	67.23	0.57	708.48	396.50	76.65	0.32	472.83	235.65	245.32
Electrical Installation	2,018.78	180.87	0.23	2,199.42	982.07	169.85	0.22	1,151.69	1,047.72	1,036.71
Computer	608.84	99.56	4.26	704.14	499.14	63.61	4.06	558.69	145.45	109.71
Total	80,033.89	5,948.32	268.36	85,713.83	24,774.18	4,822.50	198.44	29,398.25	56,315.58	55,259.71
Previous Year	69,189.94	13,201.86	2,357.91	80,033.89	21,336.45	4,369.02	931.28	24,774.18	55,259.71	
Capital work-in-progress	560.98	784.25	554.28	790.95					790.95	560.98

- 1. Gross block to land free hold includes an amount of ₹.18.23 Lakhs for purchase of factory land, the registration of which is still pending in the name of Company
- 2. During the current year, the company has capitalised borrowing cost relating to construction of buildings amounting to Rupee 24.04 Lakhs (31 March 2018-Rupee Ni). The rate used to determine the amount of borrowing costs eligible for capitalisation was 9.50%, which is the effective rate of borrowing.
- During the current year, the company has capitalised expenditure relating to property, plant and equipment amounting to Rupee 323.96 Lakhs (31 March 2018-Rupee 501.78
- Property, plant and equipment amounting to Rupee 38,930.16 Lakhs (31 March 2018-Rupee 35,749.14 Lakhs) have been pledged as security by the Company

### 3.INTANGIBLE ASSETS & INTANGIBLE ASSETS UNDER DEVELOPMENT

Particulars		Gross	Gross Block			Amort	Amortization		Net Block	lock
Nature of Assets	As at 01.04.2018	Additions	Deductions	As at 31.03.2019	As at 01.04.2018	For the Year	Deductions	Upto 31.03.2019	As at 31.03.2019	As at 31.03.2018
Computer Software	320.79	31.27	ı	352.06	236.30	57.27	ı	293.57	58.49	84.49
Technical Know-how	40.24	15.19	1	55.43	6.04	11.84	I	17.88	37.54	34.20
Total	361.03	46.46	I	407.49	242.34	69.12	1	311.46	96.04	118.69
Previous Year	278.58	113.89	31.44	361.03	210.33	63.45	31.44	242.34	118.69	ı
Intangible assets under development	130.81	227.50	1	358.31					358.31	130.81

### NOTES

- The Company is in the process of implementing the SAP System in order to improve its business function & reporting systems. Its has incurred a sum of ₹. 358.31 Lakhs as on 31st March, 2019.
- During the current year, the company has capitalised borrowing cost relating to intangible assets amounting to ₹. 16.14 Lakhs (31 march, 2018-Nil). The rate used to determine the amount of borrowing costs eligible for capitalisation was 9.50%, which is the effective rate of the borrowing.

### 4. NON - CURRENT INVESTMENTS

(All Amounts are presented in Lakhs, unless otherwise stated)

	<u>'</u>		A 1 74 07	
Particulars	As at 31.0	33.2019	As at 31.03	.2018
UNQUOTED EQUITY SHARES (At cost)				
1. in wholly owned Subsidiaries (Overseas)				
Equity Shares in wholly owned foreign Subsidiary company				
a) Fiem Industries Japan Co., Ltd.				
100 (Previous Year- 100) fully Paid Equity shares of 50,000 JPY each	29.49		29.49	
b) Fiem (Thai) design and technology Co. Ltd.				
100 (Previous Year 100) fully paid equity shares of 10,000 Thailand Bhatt each	19.68		19.68	
c) Fiem Research and technology S.r.l.				
a Limited Liability Company incorporated in Italy- Amount invested	81.38		-	
1.00 Lakhs Euros (Previous Year -Nil)				
		130.54		49.17
2. in Joint Venture (JV)				
Indian				
a) Aisan Fiem Automotive India P. Ltd.				
2,60,00,000 Equity Share (Previous year - Nil) of ₹ 10 Each of the	2,600.00		_	
company, a Joint venture with Aisan Industry Co., Ltd. Japan (69%	,			
share) and Toyota Tsusho India Private Limited (5% share)				
Overseas				
a) Centro Ricerche FIEM Horustech S.r.l.				
a Limited Liability Company incorporated in Italy on 50:50 JV basis	33.16		33.16	
with Horustech Lighting S.r.l. Italy. Total amount invested 0.40 Lakhs				
Euros. (Previous Year 0.40 Lakhs Euros)				
b) Fiem Kyowa (HK) Mould Company Limited				
Company incorporated in Hong Kong on 50:50 basis with Kyowa	8.40		8.40	
Co., ltd. Japan. 1,000 fully paid shares (Previous Year -1000) of 100				
Hong Kong dollar each				
		2,641.55		41.55
3. in Others				
a) M/s Shivalik Solid Waste Management Ltd.				
20,000 equity shares (Previous Year 20,000) of ₹ 10 each fully paid	2.00		2.00	
ир				
b) Elcina Electronic Manufacturing (p) Ltd.				
NIL equity shares (Previous Year 10,000) of ₹ 10 each fully paid up	-		1.00	
		2.00		3.00
TOTAL		2,774.10		93.72
Shares sold/ transferred during the year				
Elcina Electronic Manufacturing (p) Ltd.		1.00		-
(Shares transferred to JV company M/s Aisan Fiem Automotive India Private Limited)				
i iivate LiiTilleaj				



### 5. TRADE RECEIVABLES (Unsecured but considered Good) (All Amounts are presented in Lakhs, unless otherwise stated)

Particulars	NON -C	URRENT	CURI	RENT
	As at	As at	As at	As at
	31.03.2019	31.03.2018	31.03.2019	31.03.2018
a) Retention money with Customers	124.90	124.90	-	-
b) Trade receivables				
Considered Good		-	14,637.58	14,395.05
Considered Doubtful			117.32	93.17
Total	-	-	14,754.90	14,488.21
Less:- Allowances for credit losses	-	-	117.32	93.17
TOTAL	124.90	124.90	14,637.58	14,395.05

Trade Receivables includes dues from wholly owned subsidiary company- Fiem Industries Japan Co., Ltd /-₹ 6.80 Lakhs (Previous year ₹ 0.53 Lakhs)

### 6. LOANS (Unsecured but considered Good)

Particulars	NON -C	URRENT	CURI	RENT
	As at	As at	As at	As at
	31.03.2019	31.03.2018	31.03.2019	31.03.2018
a) Loan to Wholly owned foreign Subsidiary Company	39.37	24.62	-	-
b) Loan to employees	21.84	37.19	45.72	36.47
c) Security deposit (Considered Good)	829.23	717.29	4.55	21.24
TOTAL	890.44	779.09	50.27	57.71

### 7. OTHER FINANCIAL ASSETS (Unsecured but considered Good)

Particulars	NON -C	URRENT	CURI	RENT
	As at	As at	As at	As at
	31.03.2019	31.03.2018	31.03.2019	31.03.2018
a) Term deposit held as margin money, with more than 12 months maturity	32.00	2.85	-	-
b) Income accrued on deposits	1.94	1.68	69.74	43.20
c) Insurance Claim Recoverable	-	-	1,473.14	2,607.18
d) Export Incentive Receivables	-	-	63.85	114.03
e) Derivative Assets -Long term	167.94	-	-	-
f) Other Advances recoverable	-		83.50	20.51
TOTAL	201.87	4.53	1,690.23	2,784.92

### 8. INCOME TAX ASSETS (NET)

Particulars	As at 31	.03.2019	As at 31	.03.2018
a) Advance Income tax		449.13		449.13
TOTAL		449.13		449.13

### 9. OTHER ASSETS (Unsecured but considered Good)

(All Amounts are presented in Lakhs, unless otherwise stated)

Particulars	NON -C	URRENT	CURI	RENT
	As at	As at	As at	As at
	31.03.2019	31.03.2018	31.03.2019	31.03.2018
a) Capital Advances	821.39	1,138.74	-	-
b) Advances other than capital advances				
i) Advances to Suppliers	-	-	1,659.41	811.83
ii) Balance with Customs, Excise or GST departments	-	-	237.80	537.89
iii) Prepaid Expenses	9.99	4.56	194.72	138.88
iv) Other Advances/claims recoverable in cash or in kind	-	-	-	28.02
TOTAL	831.39	1,143.29	2,091.92	1,516.62

### 10. INVENTORIES (As per Inventory taken valued & certified by the management and valued at lower of cost or net realisable value)

Particulars	As at 31	.03.2019	As at 31.	03.2018
a) Raw Materials and Components	6,878.32		6,663.76	
b) Raw Materials and Components in transit	-		53.01	
c) Work in Progress	3,555.53		3,882.22	
d) Finished Goods	3,953.54		3,134.68	
e) Stock in trade (Others)	0.08		0.14	
f) Stores and Spares (including Packing Material)	336.74		293.11	
g) Stores and Spares (including Packing Material) in transit	-		0.18	
		14,724.21		14,027.11
TOTAL		14,724.21		14,027.11

### 11. CURRENT INVESTMENTS

Particulars	As at 31	.03.2019	As at 31	03.2018
INVESTMENT IN LIQUID MUTUAL FUNDS (QUOTED)				
1. KOTAK INCOME OPPORTUNITIES-REGULAR PLAN (GROWTH)		-		1,909.56
(NIL UNIT AS ON 31.03.19 (Previous year 99,84,448.177 Unit as on				
31.03.18, face Value of ₹ 10 each)				
		-		1,909.56
Aggregate value of unquoted investments		-		-
Aggregate value of quoted investments		-		1,909.56
Market value of quoted investments		-		1,909.56
Aggregate value of diminution other than temporary in value of		-		-
investments				



### 12. CASH AND CASH EQUIVALENTS

(All Amounts are presented in Lakhs, unless otherwise stated)

Particulars	As at 31	.03.2019	As at 31	.03.2018
a) Balances with Banks in current account		61.86		50.62
b) Deposits with original maturity of less than three months		41.51		14.25
c) Cash on Hand		15.80		45.49
TOTAL		119.17		110.36

### 13. OTHER BANK BALANCES

Particulars	As at 31	.03.2019	As at 31	.03.2018
1) Unpaid Dividend Account	16.67		2.85	
2) Margin money deposit with original maturity for more than 3 months				
but less than 12 months	9.20		40.11	
		25.87		42.95
TOTAL		25.87		42.95

### 14. EQUITY SHARE CAPITAL

Particulars	As at 31.03.2019		As at 31.03.2018	
Authorised				
3,00,00,000 (as at 31.03.18- 3,00,00,000) Equity shares of ₹ 10 each		3,000.00		3,000.00
Issued, Subscribed and Paid-up				
1,31,59,830 (as at 31.03.18- 1,31,59,830, Equity Shares of ₹. 10/- each		1,315.98		1,315.98
fully paid up)				
TOTAL		1,315.98		1,315.98

### a) Terms/rights attached to equity shares

The company has only one class of shares referred to as equity shares having a par value of ₹ 10 each. Each holder of equity shares is entitled to one vote per share. The company declares and pays dividends in Indian rupees. The dividend proposed by the Board of Directors is subject to the approval of the shareholders in the ensuing Annual General Meeting except in case of interim dividend. In the event of liquidation of the company, the holders of equity shares will be entitled to receive any of the remaining assets of the company, after distribution of all preferential amounts. However, no such preferential amount exist currently. The distribution will be in proportion to the number of the equity shares held by the shareholders.

### b) The Details of shareholder holding more than 5% shares in the company (Equity share of ₹ 10 each fully paid up)

Name of the Shareholder	As at 31.03.2019		As at 31.03.2018	
	No of	% held	No of	% held
	Shares		Shares	
1) J.K. Jain	30,55,808	23.22%	29,60,000	22.49%
2) Seema Jain	29,60,000	22.49%	29,60,000	22.49%
3) Rahul Jain	15,52,340	11.80%	15,52,340	11.80%
4) Aanchal Jain	8,00,000	6.08%	8,00,000	6.08%
5) Saif India V Fii Holdings Limited	11,52,081	8.75%	9,62,081	7.31%

### c) Reconciliation of Number of Shares

(All Amounts are presented in Lakhs, unless otherwise stated)

Equity shares	As at 31	.03.2019	As at 31.03.2018		
	No of Amount (In		No of	Amount (In	
	Shares	₹ Lakhs)	Shares	₹ Lakhs)	
Opening Balance	1,31,59,830	1,315.98	1,31,59,830	1,315.98	
Issued During the Year	-	-	-	-	
Closing balance	1,31,59,830	1,315.98	1,31,59,830	1,315.98	

### 15. OTHER EQUITY

Particulars	As at 31.03.2019		As at 31.03.2018	
SECURITIES PREMIUM				
As Per Last Balance Sheet		16,722.77		16,722.77
GENERAL RESERVE				
As Per Last Balance Sheet	3,280.00		2,760.00	
Add :- Transferred from Surplus in the statement of Profit and Loss	560.00		520.00	
Closing balance		3,840.00		3,280.00
Foreign Currency Monetary Item Translation Difference account				
As Per Last Balance Sheet	1.27		0.47	
Add :- Addition/deduction during the year	(1.27)		0.80	
Closing balance		-		1.27
SURPLUS -OPENING BALANCE	23,579.01		20,182.49	
Add:- Total comprehensive income transferred from Statement of Profit	5,464.07		5,183.63	
and Loss				
Amount Available for Appropriation	29,043.08		25,366.12	
Less :- Appropriations				
i) Final Dividend Paid (₹ 9 per share- Previous Year ₹ 8 per share)	1,184.38		1,052.79	
ii) Corporate Dividend Tax Paid on Final Dividend	243.49		214.32	
iii) Interim Dividend paid (₹ 8 per share- Previous Year- NIL)	1,052.79		-	
iv) Corporate Dividend Tax Paid on Interim Dividend	216.40		-	
v) Transfer to General Reserve	560.00		520.00	
	3,257.07		1,787.11	
SURPLUS -CLOSING BALANCE		25,786.01		23,579.01
TOTAL		46,348.79		43,583.05

### Description of nature and purpose of each reserve

- 1 General Reserve General reserve is created from time to time by way of transfer profits from retained earnings for appropriation purposes. General reserve is created by a transfer from one component of equity to another and is not an item of other comprehensive income.
- 2 Securities premium account is used to record the premium on issue of equity shares. The same is utilised in accordance with the provisions of the Companies Act, 2013.



16. NON-CURRENT BORROWINGS	(All Amounts are presented in Lakhs, unless otherwise	e stated)
Particulars	NON CURRENT PORTION   CURRENT MATUR	RITIES
	As at As at As at A	s at
	<b>31.03.2019 31.03.2018 31.03.2019 31.03</b>	3.2018
SECURED LOANS		
1) TERM LOANS FROM BANKS		
a) Indian Rupee Loan	1,747.06 1,000.00 752.94	400.00
b) Foreign Currency Loan	<b>7,367.42 7,467.91 3,086.37 2</b> ,	894.83
	9,114.48     8,467.91     3,839.31     3,	,294.83
2) VEHICLE LOANS		
a) from Banks	<b>181.75</b> 174.95 <b>157.59</b>	128.73
b) from Others	- 7.48 4.63	85.81
	181.75 182.43 162.21	214.54
TOTAL	9,296.24 8,650.34 4,001.52 3,	509.37

### INDIAN RUPEE TERM LOANS FROM BANKS INCLUDE

- a) From HSBC Bank:- Outstanding as on 31.03.19 is ₹ 1000 lakhs, (31.03.18 ₹ 1400 Lakhs) The Loan is for 6 year and has 20 quarterly equal repayment beginning after moratorium period of 15 months. Interest is monthly payable. The loan carries fixed interest rate of 9.50% p.a.. The Loan is Secured against First Pari-Passu charge with HSBC -Mauritius and with CITIBANK FCNR TERM LOAN -3 by way of equitable mortgage on land and building and hypothecation of Plant and machinery at project in Gujarat (Survey no 151-153, village karsanpur, Taluka mandal, Distt Ahmedabad) and secured against first pari passu charge by way of equitable mortgage on Land and Building and hypothecation of Plant and Machinery at Tapukara Rajasthan along with, HSBC Mauritius, CITIBANK FCNR TERM LOAN -3 and STANDARD CHARTERD BANK ECB-3 LOAN
- b) From Citibank: Outstanding as on 31.03.19 is ₹ 1500 lakhs (31.03.18- Nil) The Loan is for 5 year and has 17 guarterly equal repayment starting from the end of 12 months of drawdown. Interest is monthly payable. Interest is payable at base rate plus margin basis which may be agreed with bank from time to time, which currently is 8.65% p.a.. The Loan is Secured against exclusive charge on fixed assets financed out of the term loan and first charge of the movable assets of Unit-V situated at Hosur, Tamilnadu

### FOREIGN CURRENCY TERM LOAN FROM BANKS INCLUDE

- a) From Citibank: FCNR Term Loan -2 outstanding as on 31.03.19-₹ 419.73 lakhs, (as on 31.03.18 ₹ 920.93 Lakhs) has tenor of 5 years with 16 equal quarterly repayments beginning from the end of 12 months from drawdown. Interest is payable on monthly basis. The loan carries fully hedged interest cost of 10.25% p.a. The Loan is secured against exclusive charge on fixed assets financed out of the term loan and is secured against First pari-passu charge on the fixed assets of Kundli Unit-1 and Hosur Unit-2 with working capital Lenders viz. Citibank, Standard Chartered Bank, HDFC bank and Indusind Bank Guarantee limit. The Loan is also secured against exclusive charge on fixed assets financed out of the term loan and first charge of the movable fixed assets of Unit-V situated at Hosur, tamilnadu.
- b) From Citibank: FCNR Term Loan -3 outstanding as on as on 31.03.19 ₹ 2161.26 lakhs,(as on 31.03.18- ₹ 2709.74 Lakhs) has tenor of 6 years with 20 equal quarterly repayments beginning from the end of 15 months from drawdown. Interest is payable on monthly basis. The loan carries fully hedged interest cost of 9% p.a. The Loan is secured against. First pari-passu charge on the fixed assets of the company including land and building and plant and machinery at Rajasthan unit with other lender viz. HSBC India, HSBC Mauritius and SCB 5.50 Million USD ECB LOAN and is secured against first pari-passu charge on all the fixed assets including land and building and plant and machinery of Gujarat unit shared with other lenders viz. HSBC India, HSBC Mauritius.
- c) From Standard Chartered Bank ECB -3 for 55 lakh USD :- Loan outstanding as on 31.03.19-₹ 2680.39 Lakhs (as on 31.03.18-₹ 3235.94 Lakhs). The loan is for 6 years with 16 equal quarterly repayment beginning from the end of 15 months from the drawdown. Interest is guarterly payable. The loan carries fully hedged interest cost of 8.90% p.a. The Loan is secured on first pari passu charge basis with HSBC INDIA, HSBC Mauritius and CITIBNK FCNR TERM LOAN-3 on all assets of Tapukara plant (Present and future) and secured against exclusive charge on movable fixed assets situated at Mysure unit-4, and Hosur Unit-3 Kelamangalam Road.

- d) From HSBC Mauritius ECB: Loan outstanding as on 31.03.19- ₹ 2680.39 Lakhs, (as on 31.03.18- Rs 3496.13 Lakhs). The loan is for 6 years with 20 equal quarterly repayment beginning from the end of 15 months from the drawdown. Interest is quarterly payable. The loan carries fully hedged interest cost of 8.99% p.a. The Loan is secured against Equitable Mortgage with CITIBANK FCNR TERM LOAN-3 (1st Pari Passu with HSBC, India) on Land and Building and Hypothecation of Plant and Machinery (1st pari- Passu with HSBC, India) located at Ahmedabad, Gujarat and secured against equitable mortgage on Land and Building with (1st pari- Passu with HSBC, India) and hypothecation of Plant and Machinery (1st pari- Passu with HSBC, India) along with CITIBANK FCNR TERM LOAN -3 AND STANDARD CHARTERED BANK ECB-3 at Tapukara Rajasthan.
- e) From Citibank FCNR Term Loan -4:- Outstanding as on 31.03.19 is Rs 2512.02 lakhs (as on 31.03.18- Nil) The Loan is for 5 year and has 17 quarterly equal repayment starting from the end of 12 months of drawdown. Interest is monthly payable. The loan carries fully hedged interest cost of 9.00% p.a.. The Loan is Secured against exclusive charge on fixed assets financed out of the term loan and first exclusive charge of the movable assets of Unit-V situated at Hosur, Tamilnadu and exclusive charge on Plant and Machinery and Land and Building of unit-VI Located at Village Bhatian, tehsil Nalagarh, Distt. Solan -174101.

### VEHICLE LOANS FROM BANKS AND OTHERS

Vehicle loan from banks and others outstanding as on 31.03.19- Rs 343.97 Lakhs, (31.03.18- Rs 396.97 Lakhs), secured against hypothecation of the respective vehicles acquired out of proceeds thereof. The Loans carries interest rate between 8.50% p.a.to 10.00% p.a..

(All Amounts are presented in Lakhs, unless otherwise stated)

	1-2 years	2-3 years	3-4 years	4 years and Above
Maturity Profile of Term Loans and Vehicle Loans are as	3,975.02	3,266.78	1,368.18	686.26

### 17. OTHER FINANCIAL LIABILITIES- NON CURRENT

Particulars	As at 31.03.2019		As at 31.03.2018	
a) Derivative Liability -Long term		-		186.81
TOTAL		-		186.81

### 18. PROVISIONS

Particulars	NON -C	URRENT	CURRENT	
	As at As at		As at	As at
	31.03.2019	31.03.2018	31.03.2019	31.03.2018
1. Provision for Retirement Benefits				
a) Leave Encashment	418.85	299.34	62.98	78.53
b) Gratuity	255.32	85.62	54.94	111.29
2. Provision for Warranties	-	-	71.70	61.55
TOTAL	674.17	384.96	189.62	251.38

### **Provision for Warranties**

The company gives warranties on certain products and services, undertaking to repair and replace the items that fails to perform satisfactorily during the warranty period. Provision made as at 31.03.19 represents the amount of the expected cost of meeting such obligation of rectification or replacement. The timing of the outflow is expected to be within warranty period.

Particulars	As at 31	As at 31.03.2019		As at 31.03.2018	
Opening Balance		61.55		45.52	
Addition		71.70		61.55	
Utilization		61.55		45.52	
Reversal		-		-	
Closing Balance		71.70		61.55	
Current Portion		71.70		61.55	
Non Current Portion		-		-	



### 19. CURRENT BORROWINGS

(All Amounts are presented in Lakhs, unless otherwise stated)

Particulars	As at 31.03.2019		As at 31.03.2018	
SECURED LOANS				
Cash Credit/Working Capital Loans repayable on demand from Banks				
Indian Rupee Loan		3,846.66		3,706.82
TOTA L		3,846.66		3,706.82

### Indian Rupee Loan includes

- a) From Citibank NA:- Loan outstanding as at 31.03.19 Rs 2185.60 Lakhs, (as on 31.03.18- Rs 1885.68 Lakhs). Interest is payable with monthly rest on the last date of each month in each year or at such other rest as determined by the bank. The rate of interest is based on relevant circumstances, including market conditions which currently is 9.50% p.a.. The loan is secured against First Pari Passu Charge on all present and future receivables, stocks/Inventories with Standard Chartered Bank Cash Credit Loan, HDFC Bank Cash Credit Loan, Indusind Bank Bank Guarantee Limit and secured against First Pari Passu charge on all the fixed assets of the company (excluding assets specifically purchased out of the term loans from Citibank and other term loan lenders) including equitable mortgage charge on first pari passu basis on Land and Building situated at 32nd Milestone, GT Road, Kundli, Haryana and 219/2B, Thally Road Hosur, Tamilnadu with Standard Chartered Bank, HDFC Bank, Indusind Bank and Citibank FCNR-2 Loan.
- b) From Standard Chartered Bank: Loan outstanding as at 31.03.19- Rs 483.28 Lakhs (31.03.18- Rs 1275.75 Lakhs), Interest is monthly payable. Interest is payable at base rate plus margin basis which may be agreed with bank from time to time which currently is 9.50% p.a.. The loan is secured against First Pari Passu Charge on all present and future receivables, stocks/ Inventories with Citibank Cash Credit Loan, HDFC Bank Cash Credit Loan, Indusind bank Bank Guarantee Limit and secured against First Pari Passu Charge on present and future moveable fixed assets of the company with Citibank, HDFC Bank, Indusind Bank (excluding assets specifically purchased out of term loan from term loan lenders) including equitable mortgage charge on first pari passu basis on Land and Building situated at 32nd Milestone, GT Road, Kundli, Haryana and 219/2B, Thally Road Hosur, Tamilnadu with Citibank, HDFC Bank, Indusind bank and Citibank FCNR-2 Loan.
- c) From HDFC BANK: Loan outstanding as at 31.03.19- Rs 1177.78 Lakhs (as at 31.03.18- Rs 545.39 Lakhs), Interest is monthly payable. Interest is payable at base rate plus margin basis which may be agreed with bank from time to time which currently is 9.00% p.a.. The loan is secured against First Pari Passu charge on all present and future receivables, stocks/Inventories with Citibank Cash Credit Loan, Standard Chartered Bank Cash Credit Loan, Indusind bank Bank Guarantee Limit and secured against First Pari Passu Charge on all fixed assets of the company (excluding assets specifically purchased out of term loan from term loan lenders) with Citibank, Standard Chartered Bank, Indusind Bank including equitable mortgage charge on first pari passu basis on Land and Building situated at 32nd Milestone, GT Road, Kundli, Haryana and 219/2B, Thally Road Hosur, Tamilnadu with Citibank, Standard Chartered Bank, Indusind Bank and Citibank FCNR-2 Loan.
- d) Indusind Bank Bank Guarantee Limit:- The loan is secured against First Pari Passu Charge on all present and future receivables, stocks/Inventories with Citibank Cash Credit Loan, Standard Chartered Bank Cash Credit Loan, HDFC bank Cash Credit Loan Limit and secured against First Pari Passu Charge on present and future moveable fixed assets of the company with Citibank, Standard Chartered Bank, HDFC bank (excluding assets specifically purchased out of term loan from term loan lenders) including equitable mortgage charge on first pari passu basis on Land and Building situated at 32nd Milestone, GT Road, Kundli, Haryana and 219/2B, Thally Road Hosur, Tamilnadu with Citibank, Standard Chartered Bank, HDFC bank and Citibank FCNR-2 Loan. Bank Guarantee charges is 0.60% p.a. plus applicable tax.

### 20. CURRENT TRADE PAYABLES

(All Amounts are presented in Lakhs, unless otherwise stated)

Particulars	As at 31.03.2019		As at 31.03.2018	
- Micro and Small enterprises	122.62		159.11	
- Other than Micro and Small enterprises	18,755.43		21,813.67	
		18,878.05		21,972.78
TOTAL		18,878.05		21,972.78

Considering the company has been extended credit period upto 45 days by its vendors and payments being released on a timely basis, there is no liability towards interest on delayed payments under "The Micro, Small and Medium Enterprises Development Act 2006" during the year.

There is also no amount of outstanding interest in this regard, brought forward from previous years. The above information is on basis of intimations received, from the vendors who have communicated their status with regards to vendors registration under the said Act on requests made by the company,

### 21. OTHER FINANCIAL LIABILITIES- CURRENT

Particulars	As at 31.03.2019		As at 31.	03.2018
a) Trade Security Deposits		304.37		246.54
b) Current Maturity of Long- term debt	4,001.52		3,509.37	
Add/(Less) Derivative liability Short Term	(131.14)		38.34	
		3,870.38		3,547.71
c) Interest accrued		89.16		59.93
d) Liabilities for Expenses		1,393.76		1,477.59
e) Unpaid Dividend - (Investor Education and Protection Fund will be credited by this amount (as and when due))		16.67		2.85
f) Creditors for Capital Expenditure		676.58		2,072.61
TOTAL		6,350.93		7,407.22

### 22. OTHER CURRENT LIABILITIES

Particulars	As at 31.03.2019		As at 31.03.2018	
a) Advances received from Customers	2,	413.12		627.28
b) Statutory Dues payable	1,3	395.13		928.74
TOTAL	3,8	08.25		1,556.02

### 23. CURRENT TAX LIABILITIES (NET)

Particulars	As at 31.03.2019		As at 31.03.2018	
Provision for Income tax (Net of advance tax and Tds)		271.40		109.06
TOTAL		271.40		109.06



### 24. GROSS SALES

(All Amounts are presented in Lakhs, unless otherwise stated)

Particulars	CURRE	NT YEAR	PREVIOUS YEAR	
	FY 20	18-19	F.Y. 2017-18	
a) Sales of Products (inclusive of excise duty upto 30.06.17 in				
previous year 2017-18)				
- Sales of Finished Goods				
Automotive Segment	1,39,601.01		1,25,425.24	
LED Luminaries Segment	2,876.42		322.58	
	1,42,477.43		1,25,747.83	
- Sales of Raw material/Traded goods				
Automotive Segment	863.38		552.73	
LED Luminaries Segment	25.79		11.57	
	889.17		564.31	
b) Sales of Services (Job work charges received)		1,43,366.60		1,26,312.13
Automotive Segment	-		-	
LED Luminaries Segment	29.53		11.79	
		29.53		11.79
TOTAL		1,43,396.13		1,26,323.93

### 25. OTHER OPERATING INCOME

articulars CURRENT YEAR FY 2018-19			PREVIOUS YEAR F.Y. 2017-18	
1) Scrap sales		524.84		452.86
2) Testing, Design and Development charges received		110.53		170.62
3) Technical support fee received (Aisan Fiem Automotives India Pvt Ltd)		211.56		-
4) Government subsidy received		-		49.80
5) Duty Drawback Received		45.26		30.95
6) Merchandise export Incentive received		60.02		115.06
7) Rebate and Discount Received		0.96		14.47
8) Difference in foreign exchange		19.09		34.29
9) Segregation, Packing and Forwarding charges Received		28.85		26.07
10) Insurance claim		2.56		95.29
TOTAL		1,003.67		989.40

### 26. OTHER INCOME

ticulars CURRENT YEAR		NT YEAR	PREVIOUS YEAR	
	FY 20	18-19	F.Y. 20	17-18
1) Interest income on Fixed Deposits and others Deposits		41.97		69.04
2) Income from Mutual fund		10.67		350.47
3) Sundry Creditors written back		22.88		32.50
4) Rental Income received		9.02		1.65
5) Other Non Operating Income		1.67		0.74
TOTAL		86.21		454.40

### 27. COST OF RAW MATERIALS AND COMPONENTS CONSUMED (All Amounts are presented in Lakhs, unless otherwise stated)

Particulars	CURRENT YEAR FY 2018-19		PREVIO F.Y. 20	US YEAR 17-18
Opening Stock	6,663.76			5,142.90
Add : Purchases		89,774.49		77,241.28
Less :- Inventories at the end of the year		6,878.32		6,663.76
TOTAL		89,559.92		75,720.43

### 28. PURCHASE OF STOCK IN TRADE

Particulars	 CURRENT YEAR FY 2018-19		US YEAR 17-18
Purchase of Traded Goods	741.55		467.46
TOTAL	741.55		467.46

### 29. CHANGES IN INVENTORIES OF FINISHED GOODS, WORK IN PROGRESS AND STOCK IN TRADE

Particulars		NT YEAR 18-19	PREVIOUS YEAR F.Y. 2017-18	
Inventories at the end of the year				
a) Finished Goods	3,953.54		3,134.68	
b) Work -in- Progress	3,555.53		3,882.22	
) Traded Goods 0.08		0.14		
		7,509.15		7,017.04
Inventories at the beginning of the year				
a) Finished Goods	3,134.68		1,804.80	
b) Work -in- Progress	3,882.22		2,902.69	
c) Traded Goods	0.14		22.10	
		7,017.04		4,729.60
		(492.11)		(2,287.45)

### **30. EMPLOYEES BENEFITS EXPENSES**

Particulars	CURRENT YEAR FY 2018-19		PREVIO F.Y. 20	US YEAR 17-18
Salaries, Wages and Bonus to employees		18,152.95		16,429.90
Contribution to Provident and other Funds		354.01		328.62
Staff Welfare Expenses		709.68		667.99
Gratuity Expenses		194.77		182.88
Earned Leave to staff		158.91		60.39
TOTAL		19,570.33		17,669.78

### **31. FINANCE COSTS**

Particulars	CURRENT YEAR		PREVIOUS YEAR	
	FY 2018-19		F.Y. 2017-18	
Interest		2,155.92		2,204.91
Other Borrowing Costs		53.87		67.49
TOTAL		2,209.79		2,272.41



### 32. DEPRECIATION AND AMORTIZATION EXPENSES

(All Amounts are presented in Lakhs, unless otherwise stated)

Particulars	CURRENT YEAR FY 2018-19		PREVIOUS YEAR F.Y. 2017-18	
Depreciation on Property, Plant and Equipment (See Note-2)		4,822.50		4,369.02
Amortization of Intangible assets (See Note-3)		69.12		63.45
		4,891.61		4,432.47

### **33. OTHER EXPENSES**

articulars CURRENT YEAR FY 2018-19				/IOUS YEAR . 2017-18	
Manufacturing Expenses	11 201	.0-15	1.1. 203	17-10	
1) Job Charges	308.23		251.38		
Machinery running and Maintenance					
a) Machinery Repair and Service Charges	108.31		101.40		
b) Machinery Spares	953.90		1,045.38		
3) Consumption of Stores and Spare parts	2,070.98		2,081.06		
4) Packing Expenses	2,688.99		2,801.63		
5) Power and Fuel	5,313.35		4,732.52		
6) Variation in Excise duty of FG	-		(201.98)		
7) Repair - Dies	150.18		195.75		
8) Factory / Godown Rent	49.86		51.77		
9) Freight, Cartage & Octroi	766.42		883.52		
10) Testing and Design Fees	404.68		217.34		
11) Segregation Charges Paid	14.11		7.09		
		12,829.02		12,166.87	
Administrative and Selling Expenses					
1) Advertisement, Sub & Membership Exp.	79.79		110.53		
2) Payment to Auditors	81.65		81.57		
3) Donation	30.63		16.84		
4) Rates and taxes	172.29		209.63		
5) Insurance	91.75		53.86		
6) Bad debt written off	53.44		35.33		
7) Provision for Bad and Doubtful Debt	24.15		28.92		
8) Rent	263.84		249.07		
9) Repair & Maintenance- Building	64.06		122.41		
10) Repair & Maintenance- Other	254.25		261.93		
11) Royalty	50.00		50.00		
12)(Profit)/Loss on sale of Property, Plant and Equipment	(13.06)		5.20		
13) Selling & Distribution Expenses	2,632.59		2,370.91		
14) Travelling and Conveyance Expenses	557.25		499.75		
15) Contribution toward CSR (Note-53)	137.94		123.88		
16) Other Office Expenses	2,184.18		1,811.55		
		6,664.76		6,031.38	
TOTAL		19,493.78		18,198.25	

### 34. EXCEPTIONAL ITEM

(All Amounts are presented in Lakhs, unless otherwise stated)

ticulars CURRENT YEAR		NT YEAR	PREVIOUS YEAR	
	FY 2018-19		F.Y. 2017-18	
Net Gain (Insurance claim) on Capital Assets	-		(575.86)	
Less:- Loss on Inventory	-		38.63	
	-		(537.24)	
Less -Exceptional expenses incurred on restoration of supply to customer	-		196.66	
		-		(340.58)
TOTAL		-		(340.58)

Note: - Exceptional item in Previous Year 17-18 is related to fire incident happened in one block of Unit-5, situated at Kelamanglam Road, Achettipalli Post, Hosur 635110, Tamilnadu.

### 35. CONTINGENT LIABILITIES

Particulars		As at March
	31, 2019	31, 2018
(A) Claims against the Company/disputed liabilities not acknowledged as debts (See Note-1)		
(i) Income Tax		
(a) Case decided in the Company's favour by First Appellate Authorities and for which the	827.27	827.27
department has filed further appeals		
(ii) Custom Duty		
(a) Import Duty Demand towards imported capital goods which were sold to the customer	43.40	43.40
in relation to nil import duty being paid at the time of import of said capital goods as a		
100% EOU unit for which the company has filed an appeal with Commissioner of Central		
Excise, Chennai (Net of deposit)		
(iii) Excise Duty		
Excise Duty Demand towards interest & penalty on short payment/reversal of Cenvat	39.19	-
Credit on clearance of capital goods for the period April, 2015 to March, 2017 for which		
company has filed appeal with The commissioner, CGST & C.Ex., Ahmadabad-North		
(iv) Sales Tax		
(a) Sales Tax Demand for F.Y. 2014-15 on Central Sales Tax Reversal under Section 19(2)(v) of	150.07	150.07
the TNVAT Act, 2006 for which company has filed appeal with High Court, Chennai		
(b) Sales Tax Demand for A.Y. 2010-11 for which company has filed appeal with High Court of	20.00	20.00
Punjab & Haryana (net of deposit)		
	1,079.93	1,040.74
(B) Other Money for which the Company is contingently liable		
(a) Liability in respect of bill of exchange discounted from bank	4,786.14	4,257.39

Note:-1- Based on the advice taken by the company, the company believes that it has good case in respect of all the items under (i) to (iv) above and hence no provision is considered necessary against the same.



### 36. CAPITAL & OTHER COMMITMENTS

(All Amounts are presented in Lakhs, unless otherwise stated)

Particulars	As at March	As at March
	31, 2019	31, 2018
Estimated amount of contracts remaining to be executed on capital account and not provided, (net of advances)	812.98	525.74
Estimated amount of contracts remaining to be executed on purchases account not provided, (net of advances)	3,644.88	540.85
Estimated amount of Bank Guarantee Charges payable to Banks	3.43	13.48
	4,461.29	1,080.07

### 37. EARNING IN FOREIGN EXCHANGE

Particulars	2018-19	2017-18
Export of Goods (FOB)	2,258.45	1,574.95
Export of Service	-	55.84
Sales of Moulds & Dies (the goods did not cross the custom frontiers of India)	219.41	94.23
Total	2,477.86	1,725.02

### 38. CIF VALUE OF IMPORT

Particulars	2018-19	2017-18
Raw Material	11,206.68	7,797.18
Capital Goods	917.33	2,436.57
Components and Spare Parts	166.47	82.20
Consumable Store	15.30	0.43
Total	12,305.77	10,316.38

### 39. EXPENDITURE IN FOREIGN EXCHANGE

Particulars	2018-19	2017-18
Finance Cost	257.29	222.00
Travelling Expenses	102.39	69.86
Design/Testing Charges Paid	252.83	84.28
Others	46.78	53.06
Total	659.29	429.20

### 40. AUDITOR'S REMUNERATION

(All Amounts are presented in Lakhs, unless otherwise stated)

Particulars	2018-19	2017-18
(a) Auditor's Remuneration		
For Statutory Audit	43.00	43.00
For Tax Audit	4.00	4.00
For Limited Review	7.00	7.00
For Other Services	25.00	25.00
Total (a)	79.00	79.00
(b) Cost Auditor's Remuneration		
For Cost Audit Fees	2.50	2.50
For Certification Fees	0.07	-
For Reimbursement of Travelling and Out-of-Pocket Expenses	0.09	0.07
Total (b)	2.65	2.57
Total (a+b)	81.65	81.57

### 41. DEFERRED TAX LIABILITIES (NET)

Particulars	As at March	As at March
	31, 2019	31, 2018
Deferred Tax Liability		
Property, Plant and Equipment & Intangible Assets	5,680.61	5109.36
Fair Valuation of Liquid Mutual Fund	-	62.68
Unrealised Exchange Gain	0.19	0.15
Total (a)	5,680.80	5,172.19
Deferred Tax Assets		
Unused Tax Credits (MAT Credit Entitlement)	-	401.05
Allowances for Credit Losses	40.99	32.55
Provision for Leave Encashment	168.35	132.03
Provision for Gratuity	108.41	68.80
Provision for Bonus	145.80	131.21
Welfare Fund	0.34	0.32
Provision for Warranties	25.05	21.51
Total (b)	488.93	787.47
Net Deferred Tax Liability (a-b)	5,191.87	4,384.71



ement in Deferred Tax Liabilities and Deferred Tax Assets (All Amounts are presented in Lakhs, unless otherwise sta				nerwise stated)
Particulars	As at March	Statement	Utilisation	As at March
	31, 2019	of profit	of unused	31, 2018
		and loss	tax credit	
Movement in Deferred Tax Liabilities				
Property, Plant and Equipment and Intangible Assets	5,680.61	571.25	-	5,109.36
Liquid Mutual Fund	-	(62.68)	-	62.68
Unrealised Exchange Gain	0.19	0.04	-	0.15
Total (A)	5,680.80	508.61	-	5,172.19
Movement in Deferred Tax Assets				
Unused Tax Credits (MAT Credit Entitlement)	-	-	(401.05)	401.05
Allowances for Credit Losses	40.99	8.44		32.55
Provision for Leave Encashment	168.35	36.32		132.03
Provision for Gratuity	108.41	39.60		68.80
Provision for Bonus	145.80	14.58		131.21
Welfare Fund	0.34	0.01		0.32
Provision for Warranties	25.05	3.54		21.51

488.93

5,191.87

4,384.71

102.50

406.11

828.20

(401.05)

(401.05)

(306.94)

787.47

4,384.71

3,249.57

### (a) Tax expense

**Previous Year** 

Net Deferred Tax Liability (A-B)

Total (B)

Particulars	2018-19	2017-18
Current Tax		
Current tax on profit for the year	2,541.48	2,092.58
Adjustment for current tax of prior periods	14.79	(18.81)
Total current tax expense	2,556.27	2,073.77
Deferred tax		
Decrease/(Increase) in deferred tax assets	(102.50)	(145.91)
(Decrease)/Increase in deferred tax liabilities	508.61	974.11
Total deferred tax expense(benefit)	406.11	828.20
Tax Expense (Current Tax plus Deferred tax)	2,962.38	2,901.96

### (b) Income Tax recognised in other comprehensive income (Loss)

Particulars	Year ended 31st March, 2019		Year en	ded 31st Marc	h, 2018	
	Before Tax	Tax expense	Net of tax	Before Tax	Tax expense	Net of tax
Remeasurement of Defined Benefit Plans	(130.16)	45.48	(84.68)	(110.93)	39.55	(71.38)

### (c) Reconciliation of Effective Tax Rate

(All Amounts are presented in Lakhs, unless otherwise stated)

Particulars	As at March	As at March
	31, 2019	31, 2018
(a) Profit before tax	8,511.13	8,156.98
(b) Enacted tax rate in India	34.94%	34.61%
(c) Expected tax expenses	2,974.13	2,822.97
(d) Other than temporary difference		
R&D expenses (Section 352AB)	153.83	(162.13)
CSR Expenditure	46.52	42.87
Others	(594.71)	(787.94)
Deferred Tax Liability (net)	406.11	828.20
(e) Net adjustment	11.75	(79.00)
Income Tax Expenses (c+e)	2,962.38	2,901.96

### Amount on which deferred tax assets has not been created and related expiry period

Deferred tax assets has not been recognised in respect of deductible temporary differences arising from investment in subsidiaries and interests in joint arrangements and unused tax losses arising from capital loss carried forward under Income Tax Act, 1961 on sale of property, transfer of land allotment rights and unquoted equity share because it is not probable that future taxable profit will be available against which the Company can use the benefit therefrom.

### (a) Unused Tax Losses

Assessment Year	Nature of Loss	As at March	As at March	Available up	
		31, 2019	31, 2018	to A.Y.	
2014-15	Long-term capital loss	644.98	644.98	2022-23	
2019-20	Long-term capital loss	185.03	-	2027-28	
2019-20	Long-term capital loss	0.10	-	2027-28	
		830.12	644.98		

### (b) Deductible Temporary Differences

Particulars	As at March	As at March
	31, 2019	31, 2018
Aisan Fiem Automotive India Pvt Limited	105.05	-
	105.05	-

Aggregate amount of temporary differences associated with investment in subsidiaries and joint venture for which deferred tax liability has not been recognised

Name of Company	Nature of Entity	As at March	As at March
		31, 2019	31, 2018
Fiem Industries Japan Co., Ltd	Subsidiary	158.98	42.51
Fiem Kyowa (HK) Mould Company Ltd	Joint Venture	8.21	-
Centro Ricerche Fiem Horustech Srl	Joint Venture	9.03	9.06
Fiem Research and Technology S.R.L	Subsidiary	0.98	_
Total		177.20	51.57

### (c) Deferred Tax Assets on Lease-hold Land

Under IND AS deferred tax has been recognised on the adjustments made on transition to IND AS. Leasehold land is a nondepreciable asset, Management is expecting that its carrying value will not be recovered through sale and indexation benefit at the time of disposal will not be available, accordingly deferred tax asset on the difference between carrying value and indexed value has not been created.



### **42. LEASE TRANSACTION**

### A. Lease as Lessee

The company has taken commercial premises under cancellable operating lease. Minimum lease payments in respect of assets taken on cancellable operating lease are as follows:-(All Amounts are presented in Lakhs, unless otherwise stated)

Particulars	2018-19	2017-18
Total of future minimum lease payments under non-cancellable operating lease for following		
periods:		
Not later than one year	-	
Later than one year and not later than five years	-	
later than five years	-	_
Total	-	-
Lease Rental recognized in Statement of Profit & Loss in respect of cancellable leases	313.70	300.84
Total	313.70	300.84

### B. Lease as Lessor

The Company has leased out a portion of its building under a operating lease arrangement. The leases may be renewed for a further period based on mutual agreement of the parties. During the year, an amount of Rupee 9.02 lakhs (previous year Rupee 1.65 lakhs) was recognised as rental income in the Statement of Profit and Loss. As at 31 March 2019, there are no future minimum lease payments under non-cancellable operating lease as receivable.

### 43. EXCHANGE DIFFERENCES ON ACCOUNT OF FLUCTUATION IN FOREIGN CURRENCY RATES

Particulars	2018-19	2017-18
Exchange Differences recognized in the Statement of Profit & Loss		
(i) Exchange Gain /(Loss) Relating to Export during the year as a part of "Sales"	34.90	21.46
(ii) Exchange Gain/(Loss) Relating to Import during the year as a part of "Purchase"	35.49	61.06
(ii) Exchange Gain/(Loss) on Settlement and Revaluation of other transactions as a part of "Other	19.09	34.29
Operating income"		
Exchange Differences recognized in the Fixed Assets		
(i) Exchange Gain/(Loss) Gain Relating to Liabilities against Property, plant and equipments settled	(2.50)	62.04
during the year		
	86.98	178.85

### 44. FOREIGN CURRENCY MONETARY ITEM TRANSLATION DIFFERENCE ACCOUNT

Particulars	As at March	As at March
	31, 2019	31, 2018
Opening Balance	(1.27)	(0.47)
Exchange loss/(gain) during the year	-	(1.43)
Less:-Amortization of Exchange Fluctuation for the year	(1.27)	(0.63)
Closing Balance	-	(1.27)

### 45. EARNING PER SHARE

(All Amounts are presented in Lakhs, unless otherwise stated)

Particulars		2017-18
Net Profit after tax attributable to equity shareholders	5,548.75	5,255.01
Weighted average number of equity shares outstanding during the year (Nos in lakhs)		131.60
Basic/diluted earning per share* (In Rs.)		39.93
Face value per equity share (In Rs.)	10	10

<sup>\*</sup>There are no dilutive instruments issued by the Company.

### **46. GOVERNMENT GRANT**

Particulars	2018-19 201		17-18	
Duty Drawback on Export		45.26		30.95
Investment Subsidy Under Investment Promotion Scheme		-		49.80
Merchandise Export Incentive on Export		60.02		115.06
Refund of Electricity Duty	-		99.68	
Waiver of Electricity Duty (Notional)	65.40	65.40	38.64	138.32
Total		170.68		334.13

### 47. SEGMENT REPORTING

### (a) Identification of Segments:

### **Primary-Business Segments**

The Company has identified two reportable business segments viz. Automotive and LED Luminaries Segment on the basis of the nature of products, the risk and return profile of individual business and the internal business reporting systems. The products included in each of the reported business segments are as follows:-

- (i) Automotive comprising of automotive lighting & signalling equipment, rear view mirror, prismatic mirror, plastic moulded parts, and sheet metal components for motorised vehicles and others parts for automotive.
- (ii) LED Luminaries Segment comprising of led luminaries viz. indoor and outdoor lighting, display panel, LED integrated passenger information system etc.
- (b) Revenue and expenses have been identified to a segment on the basis of relationship to operating activities of the segment. Revenue and expenses which relates to enterprise as a whole and not allocable to a segment on reasonable basis have been disclosed as "unallocated"
- (c) Segment assets and segment liabilities represent assets and liabilities in respective segments. Income tax related assets/ liabilities, borrowings, investment in mutual funds, deferred tax liabilities (Net) and other assets and liabilities that can not be allocated to a segment on reasonable basis have been disclosed as "Unallocated".



### (i) Primary-Business Segments

(All Amounts are presented in Lakhs, unless otherwise stated)

Segment Revenue	2018-19			2017-18		
	Automotive	LED	Total	Automotive	LED	Total
		Luminaries			Luminaries	
External Sales	1,40,464.39	2,931.74	1,43,396.13	1,25,977.99	345.94	1,26,323.93
Other Operating Income	951.97	51.70	1,003.67	929.62	59.78	989.40
Inter-Segment Sales	-	-	-	-	-	-
Total	1,41,416.36	2,983.44	1,44,399.80	1,26,907.61	405.72	1,27,313.33
Results						
Segment Results (Earning Before Interest &	12,677.54	(328.93)	12,348.61	11,982.41	(765.33)	11,217.08
Tax) before Exceptional item						
Exceptional item	-	-	-	(340.58)	-	(340.58)
Segment Results (Earning Before Interest &			12,348.61			11,557.66
Tax)						
Unallocated corporate expenses			1,713.90			1,582.68
Other Income			86.21			454.40
Operating Profit			10,720.92			10,429.38
Cost of Finance			2,209.79			2,272.41
Profit before tax			8,511.13			8,156.98
Tax expense			2,962.38			2,901.96
Profit after tax (PAT)			5,548.75			5,255.01
Other Comprehensive Income (Net of tax)			(84.68)			(71.38)
Total Comprehensive Income			5,464.07			5,183.63
Depreciation & Amortization	4,552.05	339.56	4,891.61	3,976.48	455.99	4,432.47
Excise duty included in sales	-	-	-	3,469.45	8.54	3,477.99
Sales net of excise duty	1,40,464.39	2,931.74	1,43,396.13	1,22,508.54	337.40	1,22,845.94

Segment Assets	As at 31st March, 2019			As at 31st March, 2018		
	Automotive	LED	Total	Automotive	LED	Total
		Luminaries			Luminaries	
Segment Assets						
Segment Assets	85,285.59	9,948.09	95,233.68	78,158.32	12,782.73	90,941.05
Unallocated Corporate Assets			938.28	-	-	2,568.08
Total Assets			96,171.96			93,509.13
Segment Liabilities						
Segment Liabilities	25,202.15	678.76	25,880.91	27,625.49	365.09	27,990.58
Unallocated Corporate Liabilities			22,626.28			20,619.52
Total Liabilities			48,507.18			48,610.10
Capital Employed (Total Assets Minus			47,664.77			44,899.03
Total Liabilities)						
Capital Expenditure During the year (Net of CWIP)	6,439.94	12.31	6,452.25	12,883.30	561.57	13,444.87

### (ii) Secondary-Geographical Segments:-

The analysis of geographical segments is based on geographical location of the customers

The following is the distribution of Company's revenue by geographical market, regardless of where the goods were produced

### (a) Revenue from External Customers

(All Amounts are presented in Lakhs, unless otherwise stated)

<u> </u>	( , )	,
Particulars	2018-19	2017-18
(India)	1,41,862.86	1,25,488.61
Outside India	2,536.94	1,824.72
Total	1,44,399.80	1,27,313.33

### (b) Segment Trade Receivables

Particulars	As at March	As at March
	31, 2019	31, 2018
India	14,555.16	14,418.45
Outside India	207.32	101.50
Total	14,762.48	14,519.95

<sup>1.</sup> The Company has common assets for producing goods for domestic market and overseas market. Hence, separate figures for fixed assets have not be furnished.

### (c) Major Customers

Details of customers which accounts for more than 10% of Company's total revenue are as follows

Particulars	Segment	2018-19	2017-18
Honda Motorcycle and Scooter India Private Limited	Automotive	53,831.57	52,362.88
TVS Motors Company Limited	Automotive	40,216.75	33,788.13

### 48. RELATED PARTY DISCLOSURES UNDER IND AS 24

Name of Related Parties, Transactions and Balances at Reporting date are as follows

### Name of Related Party

### (i) Key Management Personnel

Mr. Jagjeevan Kumar Jain	Chairman and Managing Director
Mrs. Seema Jain	Whole Time Director
Ms. Aanchal Jain	Whole Time Director
Mr. Rahul Jain	Whole Time Director
Mr. JSS Rao	Whole Time Director

Mr. Kashi Ram Yadav Whole Time Director Mr. Ashok Kumar Sharma Independent Director Mr. Iqbal Singh Independent Director Independent Director Mr. Jawahar Thakur Mr. Mohan Bir Sahni Independent Director Mr. Subodh Kumar Jain Independent Director Mr. Vinod Kumar Malhotra Independent Director Mr. OP Gupta Chief Financial Officer Mr. Arvind Kumar Chauhan Company Secretary



### (ii) Relative of Key Management Personnel with whom transactions have taken place

Mrs. Pallavi Jain Vice President (w.e.f. 01/06/2018)

(Spouse of Mr. Rahul Jain, Whole Time Director)

### (iii) Related Parties Controlled by Key Management personnel and/or their Relatives

Fiem Auto Private Limited Entity Controlled by Mr. Jagjeevan Kumar Jain Jagjeevan Kumar Jain (HUF) Entity Controlled by Mr. Jagjeevan Kumar Jain Fiem Auto & Electrical Industries Entity Controlled by Mr. Jagjeevan Kumar Jain Fiem Foundation Entity Controlled by Key Management Personnel

### (iv) Subsidiaries Company

Fiem Industries Japan Co., Limited 100% Subsidiary Company incorporated in Japan Fiem (Thai) Design & Technology Co., Ltd 100% Subsidiary Company incorporated in Thailand Fiem Research and Technology S.R.L 100% Subsidiary Company incorporated in Italy

### (v) Joint Ventures

Aisan Fiem Automotive India Pvt Limited Centro Ricerche Fiem Horustech S.R.L Fiem Kyowa (HK) Mould Company Ltd

JV incorporated in India, 26% ownership interest held by the company JV incorporated in Italy, 50% ownership interest held by the company JV incorporated in Hong Kong, 50% ownership interest held by the company

### (vi) Other Related Party

Fiem Industries Limited Group Gratuity Trust Post-employment benefit plan of Fiem Industries Limited

### (i) Transaction with Key Management Personnel (KMP)

(All Amounts are presented in Lakhs, unless otherwise stated)

Particulars	2018-19	2017-18
Transaction during the year		
Short-term Benefits	616.25	562.85
Post Employment Benefits*	1.31	1.31
Sitting Fees	21.20	17.30
Final Dividend on Equity Shares	746.34	663.42
Interim Dividend on Equity Shares	670.89	-
Rent paid on premises taken	187.05	164.67
Total	2,243.04	1,409.54

<sup>\*</sup>Does not include provisions for incremental gratuity and leave encashment liabilities, since the provisions are based on actuarial valuations for the Company as a whole.

### Balance as at year end

Particulars	As at March	As at March
	31, 2019	31, 2018
Short-term Benefits	36.23	29.86
Deposit Receivables against premises taken on rent	82.21	82.21
Total	118.44	112.07

### (a) Compensation Paid during the year

(All Amounts are presented in Lakhs, unless otherwise stated)

Particulars	2018-19	2017-18
Mr. Jagjeevan Kumar Jain	124.80	124.80
Mrs. Seema Jain	60.00	48.00
Mr. Rahul Jain	60.00	48.00
Ms. Aanchal Jain	48.00	42.00
Mr. JSS Rao	102.00	96.00
Mr. Kashi Ram Yadav	97.45	91.45
Mr. OP Gupta	57.00	52.20
Mr. Arvind Kumar Chauhan	68.31	61.71
Total Compensation	617.56	564.16

### (b) Sitting Fee Paid to Independent Directors

Particulars	2018-19	2017-18
Mr. Ashok Kumar Sharma	2.50	2.50
Mr. Iqbal Singh	4.30	3.10
Mr. Jawahar Thakur	3.50	2.50
Mr. Mohan Bir Sahni	2.50	2.50
Mr. Subodh Kumar Jain	3.60	3.10
Mr. Vinod Kumar Malhotra	4.80	3.60
Total Sitting fees	21.20	17.30

### (c) Dividend Paid on Equity Share

	Final Dividend		Interim Dividend	
	2018-19	2017-18	2018-19	2017-18
Mr. Jagjeevan Kumar Jain	266.40	236.80	244.27	-
Mrs. Seema Jain	266.40	236.80	236.80	-
Ms. Aanchal Jain	72.00	64.00	64.00	-
Mr. Rahul Jain	139.71	124.19	124.19	-
Mr. JSS Rao	0.00	0.00	0.00	-
Mr. Kashi Ram Yadav	0.03	0.03	0.03	-
Mr. Iqbal Singh	1.80	1.60	1.60	-
Total	746.34	663.42	670.89	-

### (d) Rent Paid for Premises Taken on Rent

Particulars	2018-19	2017-18
Ms. Aanchal Jain	123.02	109.35
Mr. Rahul Jain	59.23	52.65
Mr. Jagjeevan Kumar Jain	4.80	2.67
	187.05	164.67



Particulars	As at March	As at March
	31, 2019	31, 2018
Mr. Jagjeevan Kumar Jain	7.85	5.76
Mrs. Seema Jain	3.61	2.73
Mr. Rahul Jain	3.05	1.33
Ms. Aanchal Jain	3.15	3.57
Mr. JSS Rao	5.50	4.95
Mr. Kashi Ram Yadav	5.56	5.25
Mr. OP Gupta	3.45	3.17
Mr. Arvind Kumar Chauhan	4.06	3.10
Total	36.23	29.86
(b) Deposit Receivables Against Premises Taken on Rent as at year end Particulars	As at March 31, 2019	As at March 31, 2018
Ms. Aanchal Jain	54.68	54.68
Mr. Rahul Jain	26.33	26.33
Mr. Jagjeevan Kumar Jain	1.20	1.20
	82.21	82.21
(ii) Relative of Key Management Personnel with whom transaction have taken	n place	
Particulars	2018-19	2017-18
Salary Paid during the year		
Mrs. Pallavi Jain	25.00	-
Particulars	As at March	As at March
Faiticulais	31, 2019	31, 2018
Salary Payable as at year end	52, 2525	02, 2020
Mrs. Pallavi Jain	3.94	-
(iii) Related Parties Controlled by Key Management personnel		
(a) Fiem Foundation Particulars	2018-19	2017-18
Transaction during the year	2010-19	201/-10
Contribution in Corporate Social Responsibility Activities	122.34	123.08
	122.34	123.00
(b) Fiem Auto & Electrical Industries	2040.40	2047 40
Particulars  Transaction devices the coordinate of the coordinate	2018-19	2017-18
Transaction during the year	F0.00	F0.00
Brand Royalty Paid	50.00	50.00

	(All Am	ounts are p	resented in La	ıkhs, unless otl	nerwise stated)
Particulars				As at March	As at March
				31, 2019	31, 2018
Balance as at year end					
Brand Royalty Payable				13.50	13.50
(c) Jagjeevan Kumar Jain (HUF)					
		Final Di	vidend	Interim I	Dividend
	2	2018-19	2017-18	2018-19	2017-18
Dividend Paid on Equity Share		1.04	0.92	0.92	-
(d) Fiem Auto Private Limited					
		Final Di	vidend	Interim I	Dividend
	2	2018-19	2017-18	2018-19	2017-18
Dividend Paid on Equity Share		7.60	6.75	6.75	-
(iv) Subsidiaries Company	·				
Particulars				2018-19	2017-18
Transaction During the year					
Sales				58.13	46.24
Services Rendered				-	16.84
Services Received				55.95	-
Interest Accrued on Loan Given				0.14	_
Loan Given				39.37	
Loan Recovered				25.29	-
Contribution to Equity Share				81.38	19.68
				260.26	82.76
Balance as at year end					
Particulars				As at March	As at March
				31, 2019	31, 2018
Trade Receivables				6.80	0.53
Trade Payable				78.14	21.85
Non Current Loans				39.27	24.62
Non Current Investment				130.55	49.17
With-holding Tax Payable				-	1.82
Interest Receivables on Loan Given				0.14	-
				254.90	97.99
(a) Fiem Industries Japan Co. Limited					
Particulars				2018-19	2017-18
Transaction during the year					
Sales				58.13	46.24
Services Rendered				-	16.84
Non Current Loans Recovered				25.29	-



Particulars	As at March	As at March
. 4. 1.03.16.15	31, 2019	31, 2018
Trade Receivables	6.80	0.53
Trade Payable	22.19	21.85
Non Current Loans	-	24.62
Non Current Investment	29.49	29.49
With-holding Tax Payable	-	1.82
(b) Fiem (Thai) Design & Technology Co., Ltd		
Particulars	2018-19	2017-18
Transaction during the year		
Contribution to Share Capital	-	19.68
Particulars	As at March	As at March
	31, 2019	31, 2018
Balance as at year end		
Non Current Investment	19.68	19.68
(c) Fiem Research and Technology S.R.L		
Particulars	2018-19	2017-18
Transaction during the year		
Contribution to Share Capital	81.38	-
Services Received	55.95	-
Loan Given	39.37	-
Interest Accrued on Loan Given	0.14	-
Balance as at year end		
Particulars	As at March	As at March
Tarrediars	31, 2019	31, 2018
Non Current Investment	81.38	-
Trade Payable	50.35	
Non Current Loans	38.85	

(v)	Joint	Ventures	Company	
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(All Amounts are presented in Lakhs, unless otherwise stated)

Particulars	2018-19	2017-18
Transaction during the year		
Sales	34.48	-
Purchase	68.11	0.84
Services Rendered	211.56	-
Services Received	184.95	75.58
Contribution to Equity Shares	2,600.00	8.40
Sale of Right of Plot	900.35	-
Sale of Vehicle	15.00	-
Sale of Investment in Equity Share	1.00	-
Expenses Recovered	112.07	-
	4,127.52	84.82
Balance as at year end		
Non Current Investment	2,641.56	41.56
Trade Payable	32.82	-
Trade Receivables	11.15	-
Advance given agst Purchase of Goods/Services	264.81	5.10
	2,950.34	46.66

### (a) Aisan Fiem Automotive India Pvt Limited

Particulars	2018-19	2017-18
Transaction during the year		
Sales	15.00	-
Services Rendered	211.56	-
Contribution to Equity Shares	2,600.00	-
Sale of Right of Plot	900.35	-
Sale of Vehicle	15.00	-
Sale of Investment in Equity Share	1.00	-
Expenses Recovered	112.07	-

### Balance as at year end

Particulars	As at March	As at March
	31, 2019	31, 2018
Non Current Investment	2,600.00	-
(b) Centro Ricerche Fiem Horustech S.R.L	2018-19	2017-18
Transaction during the year		
Sales	19.48	-
Services Received	184.95	75.58
Purchase	-	0.84



### Balance as at year end

(All Amounts are presented in Lakhs, unless otherwise stated)

Particulars	As at March	As at March
	31, 2019	31, 2018
Advance Against Services Receivables	-	5.10
Trade Receivables	11.15	-
Non Current Investment	33.16	33.16
Trade Payable	32.82	-

### (c) Fiem Kyowa (HK) Mould Company Ltd

Particulars	2018-19	2017-18
Transaction during the year		
Contribution to Share Capital	-	8.40
Purchase of Goods	68.11	-

### Balance as at year end

Particulars	As at March 31, 2019	As at March 31, 2018
Non Current Investment	8.40	8.40
Advance Against Purchases of Goods	264.81	-

### 49. POST EMPLOYMENT BENEFITS PLAN

### **Defined Contribution Plans**

Contribution to Defined Contribution Plan, recognized as 'Employee Benefits Expenses' for the year are as under:

Particulars	2018-19	2017-18
Employer's Contribution to Provident Fund	270.55	249.01
Employer's Contribution to ESI Fund	80.85	77.02
Employer's Contribution to Wages Welfare Fund	2.61	2.59
Total	354.01	328.62

### **Defined Benefit Plans**

### (a) Gratuity

The Company has defined benefit gratuity plan for its employees, which requires contributions to be made to a separately administered fund. It is governed by the Payment of Gratuity Act, 1972. Under the Act, employee who has completed five years of service is entitled to specific benefit. The level of benefits provided depends on the member's length of service and salary at retirement age. The scheme is funded with Exide Life Insurance Company Limited in the form of qualifying insurance policy.

### (b) Earned Leave

The Present value obligation of Leave Encashment is determined based on actuarial valuation using projected unit credit method.

Disclosure requirement as per Indian Accounting Standard on Employee Benefits-Ind AS (19)-As per actuarial valuation as on 31.03.2019 are as follows:

### (i) Expenses recognised in the Statement of Profit and Loss under the head employee benefits expense

(All Amounts are presented in Lakhs, unless otherwise stated)

	Gratuity		Leave Encashment	
	2018-19	2017-18	2018-19	2017-18
Current service cost	187.67	184.29	91.12	71.33
Interest cost	7.10	(1.41)	27.30	24.10
Actuarial (Gain)/Loss	-	-	40.49	(35.04)
Expenses recognized in Statement of Profit and Loss	194.77	182.88	158.91	60.39

### Amount to be recognised in the Balance Sheet

Particulars	For the year	For the year	For the year	For the year
	ended 31st	ended 31st	ended 31st	ended 31st
	March, 2019	March, 2018	March, 2019	March, 2018
Liability at the end of the year	1,234.32	974.62	481.84	377.87
Fair value of plan assets at the end of the year	924.06	777.71	-	_
Amount to be recognised in Balance Sheet	310.26	196.92	481.84	377.87
Current	54.94	111.29	62.98	78.53
Non-Current	255.33	85.62	418.85	299.34

### Reconciliation of benefit obligation

Particulars	For the year	For the year	For the year	For the year
	ended 31st	ended 31st	ended 31st	ended 31st
	March, 2019	March, 2018	March, 2019	March, 2018
Liability at the beginning of the year	196.92	58.51	377.87	339.97
Interest cost	-	-	27.30	24.10
Recognised in Accumulated Other Comprehensive Income	(111.35)	(0.42)	-	-
Current service cost	194.77	182.88	91.12	71.33
Employers Contribution	(211.59)	(155.40)	(54.95)	(22.48)
Remeasurement (gain) / loss	241.52	111.35	40.49	(35.04)
Liability at the end of the year	310.26	196.92	481.84	377.87

### Reconciliation of fair value of plan assets:

Particulars	For the year	For the year	For the year	For the year
	ended 31st	ended 31st	ended 31st	ended 31st
	March, 2019	March, 2018	March, 2019	March, 2018
Fair value of plan assets at the beginning of the year	777.71	643.00	-	-
Interest income	63.77	50.89	-	-
Employers Contribution	211.59	155.40	54.95	22.48
Benefits paid	(129.75)	(52.96)	(54.95)	(22.48)
Return on plan assets-gain /(loss)	0.74	(18.62)	-	-
Fair value of plan assets at the end of the year	924.06	777.71	-	-
Actual return on plan assets	64.51	32.27	-	-



### Amount recognised in statement of other comprehensive income (OCI)

(All Amounts are presented in Lakhs, unless otherwise stated)

Particulars	For the year	For the year	For the year	For the year
	ended 31st	ended 31st	ended 31st	ended 31st
	March, 2019	March, 2018	March, 2019	March, 2018
Opening amount recognised in OCI	111.35	0.42	-	-
Remeasurement for the year - Obligation (gain)/ loss	130.91	92.31	40.49	35.04
Remeasurement for the year - plan assets (gain)/ loss	(0.75)	18.62	(40.49)	(35.04)
Net Increasing in OCI	241.51	111.35	-	_
Total remeasurements cost / (credit) for the year recognised in OCI	241.51	111.35	-	-
Closing amount recognised in OCI	241.51	111.35	-	-

### Principal actuarial assumptions

Particulars	2018-19	2017-18	2018-19	2017-18
Discount rate	7.79%	7.33%	7.79%	7.33%
Salary escalation	8.00%	8.00%	8.00%	8.00%
Expected return on assets	7.79%	7.33%	7.79%	7.33%
Attrition rate	2.00%	2.00%	2.00%	2.00%
Retirement age	58	58	58	58

- (a) The discount rate is based on the prevailing market yields of Indian Government securities as at the balance sheet date for the estimated terms of the obligations.
- (b) Salary escalation rate: The estimates of future salary increases considered taking into the account the inflation, seniority, promotion and other relevant factors.
- (c) Expected return on assets is expected return on plan assets over the accounting period, based on an assumed rete of return
- (d) Attrition rate is employee turnover rate based on the Company's past and expected employee turnover.
- (e) Disclosure related to indication of effect of the defined benefit plan on the entity's future cash flows:

### Expected benefit payments (discounted value for the year and present value)

Year ending	Gra	Gratuity		Leave Encashment	
	For the year	For the year	For the year	For the year	
	ended 31st	ended 31st	ended 31st	ended 31st	
	March, 2019	March, 2018	March, 2019	March, 2018	
31st March, 2020	45.60	74.41	12.39	26.48	
31st March, 2021	63.50	33.68	33.50	9.99	
31st March, 2022	32.69	48.74	9.76	22.89	
31st March, 2023	82.98	21.39	31.90	6.78	
31st March, 2024	43.96	58.80	13.52	23.35	
31st March, 2025-2029	223.27	153.11	66.01	42.41	

- (f) Weighted Average duration of defined benefit obligation for gratuity and earned leave: 18.97 years (Previous year 19.59 years)
- (g) Sensitivity analysis:

Sensitivity analysis indicates the influence of a reasonable change in principal assumptions, while keeping other things constant, on the outcome of the present value of Defined Benefit Obligation. In reality, the plan is subject to multiple external experience items which may move the Defined Benefit Obligation in similar or opposite directions, while the Plan's sensitivity to such changes can vary over time.

A quantitative sensitivity analysis for significant assumption as at 31st March, 2019 is as shown below:

#### A. Effect of 1% Change in the assumed discount rate

(All Amounts are presented in Lakhs, unless otherwise stated)

	Gratuity				
	1% Increase	1% Increase	1% Decrease	1% Decrease	
	31st March, 2019	31st March, 2018	31st March, 2019	31st March, 2018	
Defined Benefit Obligation	1111.25	877.24	1381.81	1091.80	

#### B. Effect of 1% Change in the assumed salary escalation rate

	Gratuity					
	1% Increase	1% Increase 1% Decrease 1%		1% Decrease		
	31st March, 2019	31st March, 2018	31st March, 2019	31st March, 2018		
Defined Benefit Obligation	1366.27	1079.31	1118.82	882.29		

#### C. Effect of 1% Change in the assumed Attrition Rate

	Gratuity				
	1% Increase 1% Increase 1% Dec		1% Decrease	1% Decrease	
	31st March, 2019	31st March, 2018	31st March, 2019	31st March, 2018	
Defined Benefit Obligation	1224.89	963.34	1245.04	987.53	

#### A. Effect of 1% Change in the assumed discount rate

	Leave Encashment					
	1% Increase	1% Increase	1% Decrease	1% Decrease		
	31st March, 2019	31st March, 2018	31st March, 2019	31st March, 2018		
Defined Benefit Obligation	452.78	354.01	516.42	406.45		

#### B. Effect of 1% Change in the assumed salary escalation rate

	Leave Encashment				
	1% Increase 1% Increase 1% Decrea		1% Decrease	1% Decrease	
	31st March, 2019	31st March, 2018	31st March, 2019	31st March, 2018	
Defined Benefit Obligation	493.57	387.26	470.50	368.81	

#### C. Effect of 1% Change in the assumed Attrition Rate

	Leave Encashment				
	1% Increase	1% Decrease			
	31st March, 2019	31st March, 2018	31st March, 2019	31st March, 2018	
Defined Benefit Obligation	479.61	375.16	484.47	381.07	



#### **50. FAIR VALUE MEASUREMENTS**

Set out below is the comparison by class of the carrying amounts and fair value of the Company's financial instruments (All Amounts are presented in Lakhs, unless otherwise stated)

Darticulare			Lakhs, unless otherwise stated) Fair Value		
Particulars		Amount			
	For the year ended 31st	For the year ended 31st	For the year ended 31st	For the year ended 31st	
	March, 2019	March, 2018	March, 2019	March, 2018	
FINANCIAL ASSETS	Pidrell, 2013	March, 2010	Pidren, 2015	riarch, 2010	
Financial assets measured at amortised cost					
Security Deposits	833.78	738.53	833.78	738.53	
Loan to Employees	67.56	73.66	67.56	73.66	
Loan to Wholly owned foreign Subsidiary Company	39.37	24.62	39.37	24.62	
Trade receivables	14,762.48	14,519.95	14,762.48	14,519.95	
Term Deposit held as margin money, with more than 12 month maturity	32.00	2.85	32.00	2.85	
Income accrued on deposits	71.68	44.88	71.68	44.88	
Insurance Claim recoverable	1,473.14	2,607.18	1,473.14	2,607.18	
Export Incentive receivables	63.85	114.03	63.85	114.03	
Other Advance Recoverable	83.50	20.51	83.50	20.51	
Cash & Cash Equivalents	119.17	110.36	119.17	110.36	
Other Bank Balances	25.87	42.95	25.87	42.95	
	17,572.40	18,299.52	17,572.40	18,299.52	
Financial assets measured at fair value through Statement of Profit & Loss (FVTPL)					
Investment in unquoted equity shares	2,774.10	93.72	-	-	
Investment in quoted mutual Fund	-	1,730.18	-	1,909.56	
	2,774.10	1,823.90	-	1,909.56	
FINANCIAL LIABILITIES					
Financial liabilities measured at amortised cost					
Non Current Borrowings	9,296.24	8,650.34	9,296.24	8,650.34	
Current maturities of long-term debt	4,001.52	3,509.37	4,001.52	3,509.37	
Current Borrowings	3,846.66	3,706.82	3,846.66	3,706.82	
Trade Security deposits	304.37	246.54	304.37	246.54	
Interest accrued on borrowings	89.16	59.93	89.16	59.93	
Creditors for capital expenditures	676.58	2,072.61	676.58	2,072.61	
Trade Payables	18,878.05	21,972.78	18,878.05	21,972.78	
Unpaid Dividend	16.67	2.85	16.67	2.85	
Liabilities for expenses	1,393.76	1,477.59	1,393.76	1,477.59	
	38,503.01	41,698.83	38,503.01	41,698.83	

The management assessed that the fair values of short term financial assets and liabilities significantly approximate their carrying amounts largely due to the short - term maturities of these instruments. The fair value of the financial assets and liabilities is included at the amount at which the instrument could be exchanged in a current transaction among willing parties, other than in a forced or liquidation sale.

The Company maintains policies and procedures to value financial assets or financial liabilities using the best and most relevant data available. In addition, the Company internally reviews valuation, including independent price validation for certain instruments. Fair value of financial assets and liabilities is the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique.

The following methods and assumptions were used to estimate fair value:

- (a) Fair value of short term financial assets and liabilities significantly approximate their carrying amounts largely due to the short term maturities of these instruments.
- (b) Fair value of quoted mutual funds is based on the net assets value at the reporting date.

#### 51. FINANCIAL INSTRUMENTS AND RISK REVIEW

#### Financial Risk Management Framework

The Company's financial liabilities comprise mainly of borrowings, trade payables and other payables. The Company's financial assets comprise mainly of investments, cash and cash equivalents, other balances with banks, loans, trade receivables and other receivables.

The Company is exposed to Market risk, Credit risk and Liquidity risk. The Board of Directors ('Board') oversee the management of these financial risks through its Risk Management Committee. The Risk Management Policy of the Company formulated by the Risk Management Committee and approved by the Board, states the Company's approach to address uncertainties in its endeavor to achieve its stated and implicit objectives. It prescribes the roles and responsibilities of the Company's management, the structure for managing risks and the framework for risk management. The framework seeks to identify, assess and mitigate financial risks in order to minimize potential adverse effects on the Company's financial performance.

#### i) Capital Management

#### The Company's capital management objectives are:

The Board policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. The Board of Directors monitors the return on capital employed.

The Company manages capital risk by maintaining sound/optimal capital structure through monitoring of financial ratios, such as debt-to-equity ratio and net borrowings-to-equity ratio on a monthly basis and implements capital structure improvement plan when necessary.

The Company uses debt ratio as a capital management index and calculates the ratio as Net debt divided by total equity. Net debt and total equity are based on the amounts stated in the financial statements.

#### Debt-to-equity ratio is as follows:

(All Amounts are presented in Lakhs, unless otherwise stated)

Particulars	As at 31st	As at 31st
	March, 2019	March, 2018
Non Current Borrowing	9,296.24	8,650.34
Current Maturities of Non-Current Borrowing	4,001.52	3,509.37
Derivative Liability (Assets) on Non-Current Borrowings and Current Borrowings	(299.08)	225.15
Current Borrowing	3,846.66	3,706.82
Interest Accrued on Borrowing	89.16	59.93
Cash and Cash Equivalents	(119.17)	(110.36)
Net Debt (A)	16,815.33	16,041.25
Equity (B)	47,664.77	44,899.03
Debt Ratio (A / B)	0.35 : 1	0.36 : 1



#### ii) Credit Risk

Credit risk refers to risk that a counterparty will default on its contractual obligations resulting in financial loss to the Company. Credit risk arises primarily from financial assets such as trade receivables, investment in mutual funds, other balances with banks, loans and other receivables.

The Company's exposure and credit ratings of its counterparties are continuously monitored and the aggregate value of transactions is reasonably spread amongst the counterparties.

#### Exposure to credit risk

The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk was Rs. 14,762.48 Lakhs (Previous Year Rs. 14519.95 Lakhs) respectively, being the total of the carrying amount of balances with trade receivables.

Ind AS requires expected credit losses to be measured through a loss allowance. The Company assesses at each date of financial statement whether a financial asset or a group of financial assets is impaired. The Company recognises lifetime expected losses for all contract assets and / or all trade receivables that do not constitute a financing transaction. For all other financial assets, expected credit losses are measured at an amount equal to the 12 months expected credit losses or at an amount equal to the life time expected credit losses if the credit risk on the financial asset has increased significantly since initial recognition.

The Company's primary customers are major automobile manufacturers (OEMs) with good credit ratings. Company's exposure to customers is diversified and some customers contribute more than 10% of outstanding accounts receivable which forms 61% of total receivables as of 31st March, 2019 (57% as at 31st March, 2018), however there was no default on account of those customers in the past.

The Company performs credit assessment for customers on an annual basis and recognizes credit risk, on the basis lifetime expected losses and where receivables are due for more than six months.

#### Movement in the expected credit loss allowance:

(All Amounts are presented in Lakhs, unless otherwise stated)

	•	
Particulars	As at 31st	As at 31st
	March, 2019	March, 2018
Balance at the beginning of the year	93.17	64.25
Movement in the expected credit loss allowance on trade receivables calculated at lifetime	24.15	28.92
expected credit losses		
Balance at the end of the year	117.32	93.17

#### iii) Liquidity Risk

#### a) Liquidity risk management

Liquidity risk refers to the risk that the Company cannot meet its financial obligations. The objective of liquidity risk management is to maintain sufficient liquidity and ensure that funds are available for use as per requirements. The Company manages liquidity risk by maintaining adequate reserves, banking facilities and reserve borrowing facilities, by continuously monitoring forecast and actual cash flows, and by matching the maturity profiles of financial assets and liabilities.

#### b) Maturities of financial liabilities

The following tables detail the Company's remaining contractual maturity for its financial liabilities with agreed repayment periods. The amount disclosed in the tables have been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest date on which the Company can be required to pay. The tables include both interest and principal cash flows.

(All Amounts are presented in Lakhs, unless otherwise stated)

Particulars	31st Mar	31st March, 2019		31st March, 2018	
	Less than 1	1-5 Years	Less than 1	1-5 Years	
	Year		Year		
Financial liabilities					
Trade payables	18,878.05	-	21,972.78	-	
Other Financial Liabilities	2,391.39	-	3,799.59	186.81	
Working capital demand loans	3,846.66	-	3,706.82	-	
Term loans	4,001.52	9,296.24	3,509.37	8,650.34	
Interest Accrued	89.16	-	59.93	-	
	29,206.78	9,296.24	33,048.49	8,837.15	

#### c) Maturities of financial assets

The following table details the Company's expected maturity for financial assets. The table has been drawn up based on the undiscounted contractual maturities of the financial assets including interest that will be earned on such assets.

Particulars	31st Mar	ch, 2019	31st March, 2018		
	Less than 1 1-5 Years		Less than 1	1-5 Years	
	Year		Year		
Non-derivative Financial assets					
Trade receivables	14,637.58	124.90	14,395.05	124.90	
Other Financial Assets	1,885.54	3,866.41	4,905.50	877.34	
	16,523.12	3,991.31	19,300.55	1,002.24	

#### iv) Market Risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Such changes in the values of financial instruments may result from changes in the foreign currency exchange rates, interest rates, credit, liquidity and other market changes. The Company's exposure to market risk is primarily on account of foreign currency exchange rate risk.

#### a) Foreign Currency exchange rate risk

The fluctuation in foreign currency exchange rates may have potential impact on the statement of profit or loss and other comprehensive income and equity, where any transaction references more than one currency or where assets / liabilities are denominated in a currency other than the functional currency of the respective entities. Considering the countries and economic environment in which the Company operates, its operations are subject to risks arising from fluctuations in exchange rates in those countries. The risks primarily relate to fluctuations in US Dollar, Euro, Great Britain Pound and Japanese Yen against the respective functional currencies of the Company. The Company The Company, as per its risk management policy, uses derivative instruments primarily to hedge foreign exchange.

The Company evaluates the impact of foreign exchange rate fluctuations by assessing its exposure to exchange rate risks. It hedges a part of these risks by using derivative financial instruments in line with its risk management policies. The information on derivative instruments is as follows.



#### (a) Foreign Currency exposures that are not hedged by derivative instruments

(All Amounts are presented in Lakhs, unless otherwise stated)

Particulars	Currency	31st Marc	ch, 2019	31st Marc	:h, 2018
		Foreign Currency	Rupees	Foreign Currency	Rupees
(a) Trade payables (including capital assets)	USD	21.45	1,483.38	9.98	649.32
	EURO	1.17	91.21	0.40	32.20
	JPY	78.50	49.08	92.99	57.23
	SGD	-	-	0.03	1.57
	AUD	0.19	9.58	-	-
			1,633.26		740.32
(b) Trade receivables	USD	2.57	177.62	0.72	46.90
	EURO	0.27	21.14	0.52	41.93
	JPY	10.88	6.80	0.87	0.54
	GBP	0.02	1.76	0.07	6.55
			207.32		95.92
(c) Other financial assets	USD	0.29	20.03	0.18	11.87
	EURO	0.50	38.99	0.04	3.52
	JPY	-	-	40.00	24.62
			59.02		40.01
Total (a-b-c)	USD	18.59	1,285.73	9.08	590.55
	EURO	0.40	31.09	(0.16)	(13.25)
	GBP	0.02	1.76	0.07	6.55
	JPY	67.62	42.28	52.12	32.07
	AUD	0.19	9.58	-	-
	SGD	-	-	0.03	1.57

#### Foreign Currency Sensitivity

The following table demonstrates the sensitivity to a reasonable possible change in USD, EURO and JPY exchange rates, with all other variables held constant, the impact on the Company's profit before tax due to changes in the fair value of monetary assets and liabilities. The Company's exposure to foreign currency changes for all other currencies is not material. The sensitivity analysis is prepared on the net unhedged exposure of the Company as at the reporting date. 10% represents management assessment of reasonably possible change in foreign exchange rate.

Particulars	lars 31st March, 2019				31st March, 2018			
	Currency	Change in	Effect on pre-	Currency	Change in	Effect on pre-		
		rate	tax equity		rate	tax equity		
	USD	10.00%	128.57	USD	10.00%	59.05		
	USD	-10.00%	(128.57)	USD	-10.00%	(59.05)		
	EURO	10.00%	3.11	EURO	10.00%	(1.33)		
	EURO	-10.00%	(3.11)	EURO	-10.00%	1.33		
	JPY	10.00%	4.23	JPY	10.00%	3.21		
	JPY	-10.00%	(4.23)	JPY	-10.00%	(3.21)		

In management's opinion, the sensitivity analysis is unrepresentative of the inherent foreign exchange risk because the exposure at the end of the reporting period does not reflect the exposure during the year.

#### b) Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of change in market interest rates. The Company's exposure to the risk of changes in market interest rates relates primarily to the Company's long term debt obligations with floating interest rates.

(All Amounts are presented in Lakhs, unless otherwise stated)

Particulars	As at 31st	As at 31st
	March, 2019	March, 2018
Variable rate borrowings		
Cash Credit/Working Capital Loans	3,846.66	3,706.82
Term Loan	1,500.00	-
Fixed rate borrowings		
Term Loan	11,498.68	12,384.85
Total	16,845.34	16,091.67

#### Interest rate sensitivity

The sensitivity analysis below have been determined based on exposure to interest rate. For floating rate liabilities, analysis is prepared assuming the amount of liability outstanding at the end of the reporting period was outstanding for the whole year. With all other variables held constant, the Company's profit before tax is affected through the impact on floating rate borrowings, as follows:

Particulars	31st March, 2019	31st March, 2018
Increase by 1.00%	53.47	37.07
Decrease by 1.00%	(53.47)	(37.07)

#### 52. RESEARCH AND DEVELOPMENT EXPENSES

The Company has incurred following expenses on its Research and Development Unit situated at Rai, Sonepat, Haryana (India).

Particulars	2018-19	2017-18
Capital Expenditure		
Capital Expenditure	34.73	70.78
Total (A)	34.73	70.78
Revenue Expenditure		
Raw Material Consumed	9.11	22.71
Employee Benefits	696.97	672.79
Design Charges	55.95	-
Other Expenses	75.76	46.68
Finance Cost	0.00	0.02
Depreciation & Amortization	74.74	65.29
Total (B)	912.53	807.50
Grand Total (A+B)	947.26	878.28

#### 53. CORPORATE SOCIAL RESPONSIBILITY ACTIVITIES

As required by section 135 of the Companies Act, 2013, CSR committee has been formed by the company. The company has formed Fiem Foundation Trust as on dated 2nd March, 2015 with an object to undertake CSR projects, programs and activities in India as listed under Schedule VII of the Act. The company has no outstanding commitment as on 31st March, 2019 towards



corporate social responsibility projects. The break-up of expenditure/contribution towards under corporate social responsibility as under:
(All Amounts are presented in Lakhs, unless otherwise stated)

(All Amounts are presented in	_akris, uriless ot	rierwise stated)
Particulars	2018-19	2017-18
Gross amount required to be spent during the year	137.94	123.88
Amount spent during the year :-		
Contribution to the Fiem Foundation	122.34	123.08
Amount spent by the company	15.60	0.80
Grand Total	137.94	123.88

#### 54. JOINT VENTURE COMPANY

#### 1. Centro Ricerche Fiem Horustech SRL

Description of Interest Joint Venture

Country of Incorporation Italy
Proportion of Ownership Interest as at March 31, 2019 50%

#### 2. Fiem Kyowa (HK) Mould Company Ltd

Description of Interest Joint Venture

Country of Incorporation Hong Kong

Proportion of Ownership Interest as at March 31, 2019 50%

#### 3. Aisan Fiem Automotive India Pvt Ltd

Description of Interest Joint Venture

Country of Incorporation India
Proportion of Ownership Interest as at March 31, 2019 26%

#### In respect of jointly control entity, the company's share of assets, liabilities, incomes and expenses are as follows-

Particulars		Centro Ricerche Fiem Fiem Kyowa (HK) Mould Aisan Fiem A Horustech SRL Company Ltd India Pv				<u>-</u>		
	Year ended	Year ended	Year ended	Year ended	Year ended	Year ended		
	31.03.2019	31.03.2018	31.03.2019	31.03.2018	31.03.2019	31.03.2018		
Non Current Assets	37.25	24.18	-	-	2,186.27	-		
Current Assets	63.88	65.01	177.98	8.08	962.21	-		
Non Current Liabilities	37.03	13.42	-	-	3.28	-		
Current Liabilities	41.86	51.17	161.85	-	650.25	-		
Revenue	99.12	104.42	68.55	-	76.68	-		
Expenses	101.24	108.28	60.50	0.32	217.92	-		
Profit or loss from containing	(2.11)	(3.86)	8.05	(0.32)	(105.05)	-		
operations								
Post-tax profit or loss from	-	-	-	-	-	-		
discontinued operations								
Other comprehensive income	-	-	-	-	-	-		
Total comprehensive income	(2.11)	(3.86)	8.05	(0.32)	(105.05)	-		
Dividend Received	-	-	-	-	-	-		

#### 55. DISCLOSURE UNDER SEBI REGULATION

(All Amounts are presented in Lakhs, unless otherwise stated)

Particulars	Loan Out At yea	tstanding ar end	Maximum Amount Outstanding in the year		
	Year ended		2018-19	2017-18	
Subsidiary Company					
Fiem Research and Technology SRL	39.37	-	39.37	-	
Fiem Industries Japan Co., Limited	-	24.62	24.62	24.62	

#### 56. DUES TO MICRO, SMALL AND MEDIUM ENTERPRISES

The Ministry of Micro, Small and Medium Enterprises has issued an office memorandum dated August 26, 2008 which recommends that the Micro and Small Enterprises should mention in their correspondence with its customers the Entrepreneurs Memorandum Number as allocated after filing of the Memorandum in accordance with the 'Micro, Small and Medium Enterprises Development Act, 2006' ('the Act'). Accordingly, the disclosure in respect of the amounts payable to such enterprises as at March 31, 2019 and March 31, 2018 has been made in the financial statements based on information received and available with the Company. The Company has not received any claim for interest from any supplier as at the balance sheet date.

Particulars	Year ended	Year ended
	31.03.2019	31.03.2018
The principal amount remaining unpaid to any supplier at the end of each accounting year;	122.62	159.11
The interest due thereon remaining unpaid to any supplier at the end of each accounting year;	-	-
The amount of interest paid by the buyer in terms of section 16 of the Micro, Small and Medium	-	-
Enterprises Development Act, 2006 (27 of 2006), along with the amount of the payment made to		
the supplier beyond the appointed day during each accounting year;		
The amount of interest due and payable for the period of delay in making payment (which has	-	-
been paid but beyond the appointed day during the year) but without adding the interest specified		
under the Micro, Small and Medium Enterprises Development Act, 2006		
The amount of interest accrued and remaining unpaid at the end of each accounting year; and	-	-
The amount of further interest remaining due and payable even in the succeeding years, until	-	-
such date when the interest dues above are actually paid to the small enterprise, for the purpose		
of disallowance of a deductible expenditure under section 23 of the Micro, Small and Medium		
Enterprises Development Act, 2006		

#### 57. UTILIZATION OF QIP PROCEEDS

During the financial year 2016-17, on dated 20th September, 2016, the Company has issued and allotted 11,97,604 equity shares of Rs. 10 each at a premium of Rs. 992 per equity share by way of Qualified Institution Placement (QIP).

The utilization of QIP proceeds as on 31.03.2019 are as follows:-

Particulars	Year ended	Year ended
	31.03.2019	31.03.2018
Gross Proceeds of QIP Issue	11,999.99	11,999.99
Less: Amount utilized for the purpose Received	11,999.99	10,265.19
Balance Amount	-	1,734.80
Temporarily invested in Mutual Funds	-	1,730.18
Temporarily invested in Fixed Deposits/Current Account with Banks	-	4.62



#### 58. DIVIDEND ON EQUITY SHARE

(a) Dividend on Equity Shares paid during the year (All Amounts are presented in Lakhs, unless otherwise stated)

Particulars	2018-19	2017-18
Final dividend for the FY 2017-18 [Rs. 9 (Previous Year Rs. 8) per equity share of Rs. 10 each]	1,184.38	1,052.79
Dividend distribution tax on above	243.49	214.32
Interim dividend for the FY 2018-19 [Rs. 8 (Previous Year Rs. Nil) per equity share of Rs. 10 each]	1,052.79	_
Dividend distribution tax on above	216.40	_
Total	2,697.07	1,267.11

#### (b) Proposed Dividend

The Company has recommended the final dividend of Rs. 4 per equity share (40% of nominal value of Rs. 10 per share) for the financial year ended 31st March, 2019 for amounting to Rs. 526.39 Lakhs/- on equity share capital of the company. The final dividend is subject to the approval of shareholders in the ensuing Annual General Meeting (AGM) of the Company and hence is not recognised as a liability.

- 59 A fire incident happened in the year ended 31.03.2018 on 25.01.2018 around noon in one block of unit-5, situated at Kelamanglam Road, Achettipalli Post, Hosur 635110, Tamilnadu. The Company has received adhoc payment of Rs. 1,000.00 lakhs and salvage value of Rs. 156.70 lakhs against the insurance claim filed. The balance claim amount in under process.
- 60 Previous year's figures have been regrouped/reclassified wherever necessary to correspond with the current year's classification/disclosure.

For and on behalf of the Board of Directors

As per our report of even date For V. Sachdeva & Associates Chartered Accountants Firm Registration Number: 004417N

Sd/-Sd/-Sd/-Sd/-Sd/-

J. K. Jain Rahul Jain O.P. Gupta Arvind K. Chauhan (V. Sachdev) Chief Financial Officer Company Secretary Prop. (Membership No. 083435) Managing Director Director

Place: Rai, Sonepat (HR.) Date: 14/05/2019

# CONSOLIDATED FINANCIAL STATEMENTS



# Independent Auditor's Report

To The Members of

#### FIEM INDUSTRIES LIMITED

#### Report on the Audit of the Consolidated Financial Statements

#### Opinion

We have audited the accompanying consolidated financial statements of Fiem Industries Limited (hereinafter referred to as the 'Holding Company") its subsidiaries (Holding Company and its subsidiaries together referred to as "the Group"), its associates and jointly controlled entities, which comprise the consolidated Balance Sheet as at March 31, 2019, and the consolidated statement of Profit and Loss (including Other Comprehensive Income), the consolidated statement of changes in equity and the consolidated cash flows Statement for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies (hereinafter referred to as "the consolidated financial statements").

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid Consolidated financial statements give the information required by the Companies Act, 2013 ("the Act") in the manner so required and give a true and fair view in conformity with the Indian Accounting Standards prescribed under section 133 of the Act read with the Companies (Indian Accounting Standards) Rules, 2015, as amended, ("Ind AS") and other the accounting principles generally accepted in India, of their consolidated state of affairs of the Company as at March 31, 2019, of consolidated profits and Consolidated total comprehensive income, consolidated changes in equity and its consolidated cash flows for the year then ended.

#### **Basis for Opinion**

We conducted our audit in accordance with the Standards on Auditing (SAs) specified under section 143(10) of the Companies Act, 2013. Our responsibilities under those Standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the Consolidated financial statements under the provisions of the Companies Act, 2013 and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ICAI's Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the Consolidated financial statements of the current period. These matters were addressed in the context of our audit of the Consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. We have determined the matters described below to be the key audit maters to be communicated in our report.

#### S. No. Key Audit Matter

#### Accuracy of recognition, measurement, presentation and disclosures of revenues and other related balances in view of adoption of Ind AS 115 "Revenue from Contracts with Customers" (new revenue accounting standard)

#### Auditor's response

#### **Principal Audit Procedures**

We assessed the Company's process to identify the impact of adoption of the new revenue accounting standard.

Our audit approach consisted testing of the design and operating effectiveness of the internal controls and substantive testing as follows

- Evaluated the design of internal controls relating to implementation of the new revenue accounting standard.
- Selected a sample of continuing and new contracts, and tested the operating effectiveness of the internal control, relating to identification of the distinct performance obligations and determination of transaction price.

In Our opinion, the application of Ind AS 115 does not have material impact on the financial statement of the company.

#### S. No. Key Audit Matter

#### Auditor's response

#### Evaluation of uncertain tax positions

#### ax positions Principal Audit Procedures

The Company has uncertain tax positions matters under dispute which involves significant judgment to determine the possible outcome of these disputes.

Obtained details of completed tax assessments upto the year ended March 31, 2019 from management. We considered, the management's underlying assumptions in estimating the tax provision and the possible outcome of the disputes. We also considered legal precedence and other rulings in evaluating management's position on these uncertain tax positions. Additionally, we considered the effect of new information in respect of uncertain tax positions as at April 1, 2018 to evaluate whether any change was required to management's position on these uncertainties.

Refer Notes 35 to the Consolidated Financial Statements

# Information Other than the Consolidated Financial Statements and Auditor's Report thereon. ("Other information")

The Company's Board of Directors is responsible for the other information. The other information comprises the information included in the "the management report and chairman's statement report, but does not include the Consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard

# Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

The Holding Company's Board of Directors is responsible for the preparation and presentation of these consolidated financial statements in term of the requirements of the Companies Act, 2013 that give a true and fair view of the consolidated financial position, consolidated financial performance and consolidated cash flows of the Group including its Associates and Jointly controlled entities in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under section 133 of the Act. The respective Board of Directors of the companies included in the Group and of its associates and jointly controlled entities are responsible for maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Group and for preventing and detecting frauds and other irregularities; the selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring accuracy and completeness of the accounting records, relevant to the preparation and presentation of the Consolidated financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error, which have been used for the purpose of preparation of the consolidated financial statements by the Directors of the Holding Company, as aforesaid.

In preparing the consolidated financial statements, the respective Board of Directors of the companies included in the Group and of its associates and jointly controlled entities are responsible for assessing the ability of the Group and of its associates and jointly controlled entities to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The respective Board of Directors of the companies included in the Group and of its associates and jointly controlled entities are responsible for overseeing the financial reporting process of the Group and of its associates and jointly controlled entities.

# Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

 Identify and assess the risks of material misstatement of the standalone financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is



higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal financial control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under section 143(3)(i) of the Act, we are also responsible for expressing our opinion on whether the company has adequate internal financial controls system in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the standalone financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the standalone financial statements, including the disclosures, and whether the standalone financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

Materiality is the magnitude of misstatements in the standalone financial statements that, individually or in aggregate, makes it probable that the economic decisions of a reasonably knowledgeable user of the standalone financial statements may be influenced. We consider quantitative materiality and qualitative factors in (i) planning the scope of our audit work and in evaluating the results of our work; and (ii) to evaluate the effect of any identified misstatements in the standalone financial statements.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the standalone financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication..

#### Other Matters

- a) We did not audit the financial statements of an associate M/s Aisan Fiem Automotives India Private Ltd. The consolidated financial statements include the Company's share of net loss/total comprehensive loss of Rs 105.05 lakhs for the year ended 31 March 2019, as considered in the consolidated inancial statements, in respect of the aforesaid which has not been audited by us. These financial statements have been audited by other auditor whose report have been furnished to us by the Management and our opinion on the consolidated financial statements, in so far as it relates to the amounts and disclosures included in respect of the associate, and our report in terms of sub-sections (3) and (11) of Section 143 of the Act, insofar as it relates to the aforesaid associate, is based solely on the report of the other auditor. Our opinion on the Statement is not modified in respect of the above matters with respect to our reliance on the work done and the report of the other auditor.
- We did not audit the financial statement of two overseas 50:50 Joint Venture, Centro Ricerche Fiem Horustech Srl (CRFH) and Fiem Kyowa (HK) Mould Company Limited, whose net loss of Rs 2.11 lakhs and Net profit of Rs 8.05 lakhs respectively are included in the accompanying consolidated financial statements, Such financial information have not been audited and have been approved by the Board of directors of the respective Companies. The management of the company has converted these financial statements as per Ind As and other accounting principle generally accepted in India, and certified these financial statements for the purpose of preparation of consolidated financial statement. Our report, in so far as it relates to these jointly controlled entities, is based solely on such unaudited financial statements. In our opinion and according to the information and explanations given to us by the management, these financial statements are not material to the Group

Our opinion on the Consolidated financial statements above, and our report on Other Legal and Regulatory Requirements below, is not modified in respect of the above matters with respect to our reliance on the work done and the reports of the other auditor and the financial statements /financial information certified by the Management

#### Report on Other Legal and Regulatory Requirements

As required by Section 143(3) of the Act, we report, to the extent applicable, that:

- a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit of the aforesaid consolidated financial statements.
- b) In our opinion, proper books of account as required by law relating to preparation of the aforesaid consolidated financial statements have been kept so far as it appears from our examination of those books and the reports of the other auditors.
- c) The Consolidated Balance Sheet, the Consolidated Statement of Profit and Loss, and the Consolidated Cash Flow Statement dealt with by this Report are in agreement with the relevant books of account maintained for the purpose of preparation of the consolidated financial statements
- d) In our opinion, the aforesaid consolidated financial statements comply with the Accounting Standards specified under Section 133 of the Act.
- e) On the basis of the written representations received from the directors of the Company as on 31st March, 2019 taken on record by the Board of Directors of the Company and the reports of the statutory auditors of its associate companies incorporated in India, none of the directors of the Group companies, its associate companies incorporated in India is disqualified as on 31st March, 2019 from being appointed as a director in terms of Section 164 (2) of the Act.
- f) With respect to the adequacy of internal financial controls over financial reporting of the Group and the operating effectiveness of such controls, refer to our separate report in Annexure B and
- g) With respect to the other matters to be included in the

Auditor's Report in accordance with the requirements of section 197(16) of the Act. as amended:

In our opinion and to the best of our information and according to the explanations given to us, the remuneration paid by the Company to its directors during the year is in accordance with the provisions of section 197 of the Act.

- h) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditor's) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
  - i. The consolidated financial statements disclose the impact of pending litigations on the consolidated financial position of the Group, its associates and subsidiary companies Refer Note 35 to the consolidated financial statements.
  - Provision has been made in the consolidated financial statements, as required under the applicable law or accounting standards, for material foreseeable losses, if any, on long-term contracts including derivative contracts
  - iii. There has been no delay in transferring amounts, required to be transferred, to the Investor Education and Protection Fund by the Holding Company and associate company incorporated in India.

#### for V. Sachdeva & Associates

Chartered Accountants
Firm Registration Number -004417N

Sd/-(V. Sachdev) Proprietor

Place: Rai, Sonepat (HR.) Dated: 14/05/2019

Membership No.:-083435

# Annexure-A to the Independent Auditors' Report

# ANNEXURE "A" TO THE INDEPENDENT AUDITOR'S REPORT OF EVEN DATE ON THE CONSOLIDATED IND AS FINANCIAL STATEMENTS OF FIEM INDUSTRIES LIMITED

# Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

In conjunction with our audit of the consolidated Ind AS financial statements of the Company as of and for the year ended March 31, 2019, We have audited the internal financial controls over financial reporting of FIEM INDUSTRIES LIMITED (hereinafter referred to as "the Holding Company") and its one associate company, which are the companies incorporated in India, as of that date

#### Management's Responsibility for Internal Financial Controls

2. The Board of Directors of the of the Holding company and its associate company which are incorporated in India, are responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India (ICAI)". These responsibilities include the design, implementation and



maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to the respective company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

#### Auditor's Responsibility

- 3. Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") issued by the ICAI and the Standards on Auditing, issued by ICAI and deemed to be prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls, both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.
- 4. Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.
- 5. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

# Meaning of Internal Financial Controls Over Financial Reporting

6. A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable

detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

# Inherent Limitations of Internal Financial Controls Over Financial Reporting

7. Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

#### Opinion

8. In our opinion, the Holding Company and its associate company, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at March 31, 2019, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India

#### Other Matters

Place: Rai, Sonepat (HR.)

9. Our report under Section 143(3)(i) of the Act on the adequacy and operating effectiveness of the internal financial controls over financial reporting of the Holding Company, insofar as it relates to the one associate Company, which is the Company incorporated in India, is based on the corresponding report of the auditors of such associate Company incorporated in India.

#### for V. Sachdeva & Associates

Chartered Accountants Firm Registration Number -004417N

Sd/(V. Sachdev)

Proprietor

Membership No.:-083435

Dated: 14/05/2019 Membership No.:-083435 Annual Report 2018-19 | 157

# Consolidated Balance Sheet as at 31.03.2019

Particulars	Note No.	As at 31.	77 2010	As at 31.	nt Rs in Lakhs
ASSETS	Note No.	AS at 31.	33.2019	AS at 31.	03.2018
1 NON CURRENT ASSETS	2	FC 77470		FF 2C0 24	
(a) Property, Plant and Equipment	2	56,334.70		55,260.21	
(b) Capital work-in-progress	2	790.95		560.98	
(c) Intangible assets	3	99.09		118.69	
(d) Intangible assets under development	3	358.31		130.81	
(e) Financial Assets					
(i) Investment accounted using equity method	4	2,535.58		35.69	
(ii) Trade receivables	5	124.90		124.90	
(iii) Loans	6	856.51		754.48	
(iv) Other Financial Assets	7	201.87		4.53	
(f) Income tax assets (net)	8	449.13		453.31	
(g) Other non-current assets	9	831.38		1,143.29	
Total Non Current Assets			62,582.42		58,586.90
2 CURRENT ASSETS					
(a) Inventories	10	14,724.21		14,027.11	
(b) Financial Assets					
(i) Investments	11	-		1,909.56	
(ii) Trade receivables	5	14,680.29		14,433.59	
(iii) Cash and cash equivalents	12	420.17		176.65	
(iv) Bank balances other than (iii) above	13	25.87		42.95	
(v) Loans	6	51.87		58.19	
(vi) Other Financial Assets	7	1,690.09		2.784.92	
(c) Current Tax Assets (Net)	· ·	-			
(d) Other current assets	9	2,107.15		1,518.28	
Total Current Assets		2,107.10	33,699.65	1,010.20	34,951.24
TOTAL ASSETS			96,282.07		93,538.14
EQUITY AND LIABILITIES			J0,202.07		33,330.11
1 EQUITY					
(a) Equity Share capital	14	1,315.98		1,315.98	
(b) Other Equity	15	46,399.00		43,618.46	
Total Equity	13	40,399.00	47,714.98	43,010.40	44,934.44
2 LIABILITIES			47,714.90		44,334.44
NON CURRENT LIABILITIES					
(a) Financial Liabilities	1.0	0.206.24		0.050.74	
(i) Borrowings	16	9,296.24		8,650.34	
(ii) Trade payables	4.7	-		106.01	
(iii) Other financial liabilities	17			186.81	
(b) Provisions	18	675.44		384.96	
(c) Deferred tax liabilities (Net)	38	5,191.87		4,384.71	
(d) Other non-current liabilities		-		-	
Total Non Current Liabilities			15,163.54		13,606.82
CURRENT LIABILITIES					
(a) Financial Liabilities					
(i) Borrowings	19	3,846.66		3,706.82	
(ii) Trade payables	20				
-Total outstanding dues of micro and small enterprises		122.62		159.11	
-Total outstanding dues of creditors other than micro and small enterprises		18,702.40		21,794.65	
		18,825.02		21,953.76	
(iii) Other financial liabilities	21	6,360.89		7,413.86	
(b) Other current liabilities	22	3,835.79		1,561.79	
(c) Provisions	18	189.62		251.38	
(d) Current Tax Liabilities (Net)	23	345.57		109.27	
Total Current Liabilities			33,403.54		34,996.88
TOTAL LIABILITIES			48,567.09		48,603.70
TOTAL LIABILITIES					

1 to 53

Significant Accounting Policies and Notes to financial Statements.

The accompanying notes are an integral part of the financial statements.

For and on behalf of the Board of Directors

As per our report of even date For V. Sachdeva & Associates Chartered Accountants Firm Registration Number: 004417N

Sd/- Sd/- Sd/- Sd/- Sd/- Sd/- Sd/- J. K. Jain Rahul Jain O.P. Gupta Arvind K. Chauhan (V. S

J. K. Jain Rahul Jain O.P. Gupta Arvind K. Chauhan (V. Sachdev)

Managing Director Director Chief Financial Officer Company Secretary Prop. (Membership No. 083435)

Place : Rai, Sonepat (HR.) Date : 14/05/2019



# Statement of Consolidated Profit and Loss for the year ended 31.03.2019

(Amount Rs in Lakhs)

Particulars	Note No.	Current Ye	ar 2018-19	Previous Ye	ear 2017-18
INCOME					
Revenue From Operations					
a) Gross Sales	24	1,43,900.43		1,26,477.46	
b) Other Operating Income	25	1,001.83		972.77	
I. Revenue from Operations (a+b)			1,44,902.26		1,27,450.24
II. Other Income	26		86.14		454.40
III. TOTAL INCOME (I+II)			1,44,988.40		1,27,904.64
IV. EXPENSES					
a) Cost of Raw Materials and Components Consumed	27		89,559.92		75,720.43
b) Purchase of Stock-in-Trade	28		988.04		537.07
c) Changes in Inventories of Finished Goods, Work in progress and Stock in trade	29		(492.11)		(2,287.45)
d) Excise duty on sales			-		3,477.99
e) Employees benefits expenses	30		19,647.31		17,708.63
f) Finance costs	31		2,209.79		2,272.41
g) Depreciation and amortization expense	32		4,892.67		4,432.59
h) Other expenses	33		19,482.76		18,220.15
TOTAL EXPENSES			1,36,288.39		1,20,081.83
V. PROFIT BEFORE EXCEPTIONAL ITEM AND TAX (III-IV)			8,700.01		7,822.81
Exceptional Item	34		-		(340.58)
VI. PROFIT BEFORE TAX			8,700.01		8,163.39
VII. TAX EXPENSES			-		
Current Tax					
a) Current Tax Expense		2,615.07		2,093.75	
b) (Excess)/Short Tax provision for earlier years		14.79		(18.81)	
c) Deferred Tax Liability/ (Assets)		406.11		828.20	
			3,035.97		2,903.13
VIII.PROFIT AFTER TAX FOR THE YEAR (VI-VII)			5,664.03		5,260.26
IX. ADD:- SHARE OF PROFIT/(LOSS) OF ASSOCIATES			(99.11)		(4.18)
X. PROFIT AFTER TAX FOR THE YEAR AFTER SHARE OF PROFIT OF ASSOCIATE (VIII+IX)			5,564.92		5,256.07
XI. OTHER COMPREHENSIVE INCOME/(LOSS)					
<ul> <li>A) Items that will not be reclassified subsequently to the statement of profit and loss</li> </ul>					
(i) Remeasurement of Defined Benefit Plans		(130.16)		(110.93)	
(ii) Income tax on items Items that will not be reclassified subsequently to the statement of profit and loss		45.48		39.55	
		(84.68)		(71.38)	
<ul> <li>B) Items that will be reclassified subsequently to the statement of profit and loss</li> </ul>		-		-	
TOTAL OTHER COMPREHENSIVE INCOME (NET OF TAX)			(84.68)		(71.38)
XII. TOTAL COMPREHENSIVE INCOME (NET OF TAX) (X+XI)			5,480.24		5,184.69
Basic and Diluted Weighted Earning per Equity Share (Nominal value Rs 10 per share)	40		42.29		39.94
Cignificant Accounting Policies and Notes to financial Statements	1 to E7				

Significant Accounting Policies and Notes to financial Statements.

1 to 53

The accompanying notes are an integral part of the financial statements.

For and on behalf of the Board of Directors

As per our report of even date For V. Sachdeva & Associates Chartered Accountants

Firm Registration Number: 004417N

Sd/-Sd/-Sd/-Sd/-Sd/-

J. K. Jain Rahul Jain O.P. Gupta Arvind K. Chauhan (V. Sachdev)

Managing Director Director Chief Financial Officer Company Secretary Prop. (Membership No. 083435)

Place: Rai, Sonepat (HR.) Date: 14/05/2019

# Consolidated Statement of Changes in Equity for the year ended 31.03.2019

#### A. Equity Share Capital

Particulars	Note No.	Number	Amount Rs in Lakhs
Equity share of Rs 10/- each Issued, subscribed and fully paid			
Balance as at 1st April 2017		1,31,59,830	1,315.98
Changes in equity share capital during the year		-	-
Balance as at 1st April 2018		1,31,59,830	1,315.98
Changes in equity share capital during the year		-	-
Balance as at 31st March 2019	14	1,31,59,830	1,315.98

B. Other Equity (Amount Rs in Lakhs)

Particulars	Note	Securities	General	Translation	Retained	Total
	No.	Premium	Reserve	reserve	Earnings	
		Reserve				
Balance as at 1st April 2017		16,722.77	2760.00	(1.15)	20,214.19	39,695.81
Addition during the year						
1) Profit for the year					5,256.07	5,256.07
2) Other Comprehensive Income for the Year					(71.38)	(71.38)
3) Exchange Difference on translation				5.07		5.07
Deduction during the year						
1) Transfer to General Reserve			520.00		(520.00)	-
2) Dividend Paid (Rs 8 per share)					(1,052.79)	(1,052.79)
3) Tax on dividend paid					(214.32)	(214.32)
Balance as at 1st April 2018		16,722.77	3,280.00	3.92	23,611.77	43,618.46
Addition during the year						
1) Profit for the year					5,564.92	5,564.92
2) Other Comprehensive Income for the Year					(84.68)	(84.68)
3) Exchange Difference on translation				(2.64)		(2.64)
Deduction during the year						
1) Transfer to General Reserve			560.00		(560.00)	-
2) Dividend Paid (Rs 9 per share)					(1,184.38)	(1,184.38)
3) Tax on dividend paid					(243.49)	(243.49)
4) Interim Dividend Paid (Rs 8 per share)					(1,052.79)	(1,052.79)
5) Tax on Interim dividend paid					(216.40)	(216.40)
Balance as at 31st March 2019	15	16,722.77	3,840.00	1.28	25,834.95	46,399.00

Significant Accounting Policies and Notes to financial Statements. 1 to 53

The accompanying notes are an integral part of the financial statements.

For and on behalf of the Board of Directors As per our report of even date

For V. Sachdeva & Associates

Chartered Accountants

Firm Registration Number: 004417N

Sd/- Sd/- Sd/- Sd/- Sd/-

J. K. Jain Rahul Jain O.P. Gupta Arvind K. Chauhan (V. Sachdev)

Managing Director Director Chief Financial Officer Company Secretary Prop. (Membership No. 083435)

Place: Rai, Sonepat (HR.) Date: 14/05/2019



# Consolidated Cash Flow Statement for the year ended 31.03.2019

(Amount Rs in Lakhs)

P۶	rticulars	2018-	2019	2017-	nt Rs in Lakhs 2018
	CASH FLOW FROM OPERATING ACTIVITIES:	2010-	2019	201/-	2010
A:	Net Profit Before Tax As Per Statement of Profit and Loss		8,700.01		0.167.70
			8,700.01		8,163.39
	Adjustments for	4 902 67		4 472 50	
_	Depreciation & Amortization	4,892.67		4,432.59	
_	Loss (Profit) on sale/discarded of Fixed Assets	(13.06)		5.20	
_	Unrealised Foreign Exchange (Gain)/Loss	(22.91)		(15.32)	
	Provision for Bad & Doubtful Debts	24.15		28.92	
	Bad Debt written-off	53.44		35.33	
	Exceptional Item	- (50.50)		(340.58)	
_	Interest/Income on Fixed Deposit & Current Investment	(52.50)		(419.51)	
	Finance Costs	2,209.79	7,091.58	2,272.41	5,999.04
	Operating Profit before Working Capital Changes		15,791.59		14,162.43
	Adjustment for (Increase)/decrease in Operating Assets				
	Inventories	(697.10)		(3,784.62)	
	Trade Receivables	(325.37)		(1,617.63)	
	Other Current Financial and non-current assets	196.86	(825.61)	(1,571.28)	(6,973.53)
	Adjustment for Increase/(decrease) in Operating Liabilities				
	Trade Payable, Financial liabilities and provisions	(899.54)	(899.54)	6,930.02	6,930.02
	Cash Generated from Operating Activities		14,066.44		14,118.92
	Income Tax Paid (Including Tax Deducted at Source)	(1,947.03)	(1,947.03)	(1,650.76)	(1,650.76)
	Net Cash From Operating Activities		12,119.41		12,468.16
B:	CASH FLOW FROM INVESTING ACTIVITIES:				
	Purchase of Property plant and equipment & intangible assets (net)	(7,430.47)		(11,545.37)	
	Other Investment	(2,594.82)		(11.16)	
	Investment in Mutual Fund (Net of Redemption)	1,909.56		6,699.91	
	Interest Received on Deposits	52.50		419.51	
	Net Cash (Used) in Investing Activities		(8,063.23)		(4,437.11)
C:	CASH FLOW FROM FINANCING ACTIVITIES:				
	Final Dividend Paid	(1,184.38)		(1,052.79)	
	Interim Dividend Paid	(1,052.79)		-	
	Corporate Dividend Distribution Tax Paid	(459.89)		(214.32)	
	Finance Costs Paid	(2,220.74)		(2,292.44)	
	Increase/(Decrease) in Long-Term Borrowing	968.57		(3,884.82)	
	Increase/(Decrease) in Short-Term Borrowing	139.84		(2,708.34)	
	Net Cash (used)/from Financing Activities		(3,809.39)	, , , , ,	(10,152.71)
	Net Increase/(Decrease) in Cash & Cash Equivalents (A+B+C)		246.77		(2,121.66)
	Opening Balance of Cash & Cash Equivalents		176.65		2,292.60
	Closing Balance of Cash & Cash Equivalents		420.17		176.65
	Effect of Exchange Rate change Loss/(Gain)		0.61		(0.65)
_	Effect of Foreign currency translation reserve		2.64		(5.07)
_	Net Increase in cash & cash equivalents		246.77		(2,121.66)

# Consolidated Cash Flow Statement for the year ended 31.03.2019

Note:- Previous Year's figures have been regrouped/reclassified wherever necessary to correspond with the current year's classification/disclosure (Amount Rs in Lakhs)

Movement in Financial Liabilities	Non-	Current	Interest	Total
	Current	Borrowings	Payable	
	Borrowings			
As on 01/04/2018	12,198.05	3,706.82	59.93	15,964.80
Cash Flow	968.57	139.84	-	1,108.41
Interest Expenses	-	-	2,209.79	2,209.79
Interest Paid	-	-	(2,220.74)	(2,220.74)
Interest Capitalized	-	-	40.18	40.18
As on 31/03/2019	13,166.62	3,846.66	89.16	17,102.44

For and on behalf of the Board of Directors As per our report of even date

For V. Sachdeva & Associates

**Chartered Accountants** 

Firm Registration Number: 004417N

Sd/-Sd/-Sd/-Sd/-Sd/-

J. K. Jain Rahul Jain O.P. Gupta Arvind K. Chauhan (V. Sachdev)

Managing Director Director Chief Financial Officer Company Secretary Prop. (Membership No. 083435)

Place: Rai, Sonepat (HR.) Date: 14/05/2019



#### 1. GENERAL INFORMATION

Fiem Industries Limited ("The Company") is a public limited company domiciled in India and incorporated under the provisions of the Companies Act, 1956. The address of its registered office is D-34, DSIDC Packaging Complex, Kirti Nagar, New Delhi-110015. Its shares are listed on National Stock Exchange and Bombay Stock Exchange in India. The Company is in the business of manufacturing and supply of auto components comprising of automotive lighting & signalling equipments, rear-view mirror, prismatic mirror, plastic moulded parts and sheet metal components for motorised vehicles, and LED luminaries comprising of indoor and outdoor lighting, display panels and integrated passengers information system.

#### **Significant Accounting Policies**

#### (A) Statement of Compliance

The financial statement has been prepared as a going concern in accordance with Indian Accounting Standards (Ind. AS) notified under the Section 133 of the Companies Act, 2013 ("the Act) read with the Companies (Indian Accounting Standards) Rules, 2015 and other relevant provision of the Act.

These standalone financial statements are approved by the Company's Board of Directors on 14 May 2019.

#### (AA) Accounting policies applicable in consolidated financial statements

- (i) The Company combines the financial statements of the parent and its subsidiaries line by line adding together like items of assets, liabilities, equity, income and expenses. Inter-company transactions, balances and unrealised gains on transactions between group companies are eliminated.
- (ii) Interests in joint ventures are accounted for using the equity method (see (iv) below), after initially being recognised at cost in the consolidated balance sheet.
- (iii) The results and financial position of foreign operations that have a functional currency different from the presentation currency are translated into the presentation currency as follows:
  - assets and liabilities are translated at the closing rate at the date of that Balance Sheet
  - income and expenses are translated at average exchange rates
  - All resulting exchange differences are recognised in statement of profit & loss
- (iv) Deferred tax liabilities are not recognised for temporary differences between the carrying amount and tax bases of investments in subsidiaries where the Company is able to control the timing of the reversal of the temporary differences and it is probable that the differences will not reverse in the foreseeable future."
- (v) In case of foreign subsidiaries being non-integral foreign operations, any exchange difference arising on consolidation is recognised in the Translation reserve.
- (vi) The company has three wholly owned foreign subsidiary i.e. Fiem Industries Japan Co. Ltd. incorporated in Japan, Fiem (Thai) Design & Technology Co. Ltd incorporated in Thailand and Fiem Research & Technology SRL incorporated in Italy and three joint venture i.e. Centro Ricerche Fiem Horustech SRL, Fiem Kyowa (HK) Mould Company Limited and Aisan Fiem Automotive India Pvt Ltd which have been considered for consolidation.

#### (B) Accounting Convention

The financial statements have been prepared on the historical cost convention on accrual basis except for certain financial instruments which are measured at fair value at end of each reporting period, as explained in the accounting polices mentioned below. The accounting policies have been applied consistently over all the periods presented in these financial statements.

#### (C) Use of Estimates and Judgements

The preparation of financial statements in conformity with Ind AS requires management to make judgements, estimates,

and assumptions that affect the application of accounting policies and reported amount of assets, liabilities, income, expenses and disclosures of contingent assets and liabilities at the date of these financial statements and the reported amount of revenues and expenses for the years presented. Actual results may differ from the estimates.

Estimates and underlying assumptions are reviewed at each balance sheet date. Revision to accounting estimates are recognised in the period in which the estimates are revised and in which future periods are also affected.

#### Assumptions and estimation uncertainties and judgements

Information about judgements, assumptions and estimation uncertainties that have significant risk of resulting in a material adjustment in the year ending 31 March 2019 and judgements made in applying accounting policies that have the most significant effects on the amounts recognised in the standalone financial statements is included in the following notes:

- (i) Recognition of deferred tax assets note 38 The Company has recognized deferred tax assets and concluded that the deferred tax assets will be recoverable using the estimated future taxable income based on the experience and future projections. The Company is expected to generate adequate taxable income for liquidating these assets in due course of time.
- (ii) Provision for employee benefits note 44 The measurement of obligations and assets related to defined benefit plans makes it necessary to use several statistical and other factors that attempt to anticipate future events. These factors include assumptions about the discount rate, the rate of future compensation increases, withdrawal, mortality rates etc. The management has used the past trends and future expectations in determining the assumptions which are used in measurements of obligations.
- (iii) Provision for warranty note 18 The provision is based on historical warranty data and weighing of all possible outcomes by their associated probabilities. Provisions for warranties are adjusted regularly to take account of new circumstances and the impact of any changes recognised in the income statement.
- (iv) Classification between property, plant & equipment and investment property The Company has certain vacant land. The management has currently classified such property as property, plant  $\theta$  equipment since the management believes that the property is held for future use as an "owner occupied property".
- (v) Tools, mould and dies Revenue from sale of tools, mould and dies is recognised on a completed contract method considering that substantial activity for preparation of mould is outsourced to sub-contractors. Further, development of such tools, moulds and dies does not take the substantial time period, unless due to procedural delays from the customer's end.

#### New standards and interpretations not yet adopted

Appendix C to Ind AS 12, Uncertainty over Income Tax Treatments: On March 30, 2019, Ministry of Corporate Affairs ("MCA") has notified the Companies (Indian Accounting Standards) Amendment Rules, 2019 containing Appendix C to Ind AS 12, Uncertainty over Income Tax Treatments which clarifies the application and measurement requirements in Ind AS 12 when there is uncertainty over income tax treatments. The current and deferred tax asset or liability shall be recognized and measured by applying the requirements in Ind AS 12 based on the taxable profit (tax loss), tax bases, unused tax losses, unused tax credits and tax rates determined by applying this appendix. The amendment is effective for annual periods beginning on or after April 1, 2019.

Ind AS 116 'Leases': On March 30, 2019, the Ministry of Corporate Affairs notified the Companies (Indian Accounting Standards) Amendment Rules, 2019 containing Ind AS 116 - Leases and related amendments to other Ind AS. Ind AS 116 replaces Ind AS 17 'Leases' and related interpretation and guidance. The standard sets out principles for recognition, measurement, presentation and disclosure of leases for both parties to a contract i.e., the lessee and the lessor. Ind AS 116 introduces a single lessee accounting model and requires a lessee to recognise assets and liabilities for all leases



with a term of more than 12 months, unless the underlying asset is of low value. Currently, operating lease expenses are charged to the statement of profit and loss. The Standard also contains enhanced disclosure requirements for lessees. Ind AS 116 substantially carries forward the lessor accounting requirements as per Ind AS 17. Ind AS 116 is effective for annual periods beginning on or after April 1, 2019.

Amendment to Ind AS 19 'Employee Benefits': On March 30, 2019, the Ministry of Corporate Affairs has notified limited amendments to Ind AS 19 'Employee Benefits' in connection with accounting for plan amendments, curtailments and settlements. The amendments require an entity to use updated assumptions to determine current service cost and net interest for the remainder of the period after a plan amendment, curtailment or settlement and to recognise in profit or loss as part of past service cost, or a gain or loss on settlement, any reduction in a surplus, even if that surplus was not previously recognised because of the impact of the asset ceiling. The amendment will come into force for accounting periods beginning on or after April 1, 2019, though early application is permitted.

Amendment to Ind AS 12 'Income Taxes': On March 30, 2019, the Ministry of Corporate Affairs has notified limited amendments to Ind AS 12 'Income Taxes'. The amendments require an entity to recognise the income tax consequences of dividends as defined in Ind AS 109 when it recognises a liability to pay a dividend. The income tax consequences of dividends are linked more directly to past transactions or events that generated distributable profits than to distributions to owners. Therefore, an entity shall recognize the income tax consequences of dividends in profit or loss, other comprehensive income or equity according to where the entity originally recognised those past transactions or events. The amendment will come into force for accounting periods beginning on or after April 1, 2019. The Company is evaluating the effect of the above on its financial statements.

The Company is evaluating the effect of the above on its financial statements

#### (D) Current-Non Current Classification

All assets and liabilities are classified into current and non-current.

#### Assets

An asset is classified as current when it satisfies any of the following criteria:

- (a) it is expected to be realised in, or is intended for sale or consumption in, the Company's normal operating cycle;
- (b) it is held primarily for the purpose of being traded;
- (c) it is expected to be realised within 12 months after the reporting date; or;
- (d) it is cash or cash equivalent unless it is restricted from being exchanged or used to settle a liability for a least 12 months after the reporting date

#### Liabilities

A liability is classified as current when it satisfies any of the following criteria:

- (a) it is expected to be settled in the Company's normal operating cycle;
- (b) it is held primarily for the purpose of being traded;
- (c) it is due to be settled within 12 months after the reporting date; or;
- (d) the company does not have an unconditional right to defer settlement of the liability for at least 12 months after the reporting date. Terms of a liability that could, at the option of the counterparty, result in its settlement by the issue of equity instruments do not affect its classification.

#### Operating Cycle

Based on the nature of products/activities of the Company and the normal time between the acquisition of assets for processing and their realisation in cash or cash equivalents, the Company has determined its operating cycle as 12 months for the purpose of current and non current classification of assets and liabilities

#### (E) Property, Plant and Equipment

Property, plant and equipment held for use in the production or supply of goods or services, or for administrative purposes, are stated in the balance sheet at cost less accumulated depreciation and accumulated impairment losses. Cost of acquisition is inclusive of freight, duties, taxes, and other incidental expenses. Freehold land is not depreciated.

Properties in the course of construction for production, supply or administrative purposes are carried at cost, less any recognised impairment loss. Cost includes items directly attributable to the construction or acquisition of the items of property, plant and equipment. For qualifying assets borrowing costs are capitalised in accorance with the Company's accounting policy. Such properties are classified to the appropriate categories of property, plant and equipment when completed and ready for intended use. Depreciation of these assets is provided on the same basis as-other property assets & commences when the assets are ready for their intended use.

Subsequent costs are included in the assets's carrying amount only when it is probable that future economic benefits associated with the items will flow to the Company and the cost of the item can be measured reliably. The cost for dayto-day servicing of property, plant and equipment are recognized in Statement of Profit and Loss as and when incuured.

The estimated useful lives, residual values and depreciation method are reviewed at the end of each reporting period, with the effect of any changes in estimate accounted for on a prospective basis.

Depreciation is calculated using the straight-line method on a pro-rata basis from the date in which each asset is put to use to allocate their cost, net of their residual values, over their useful life generally in accordance with that provided in the Schedule II to the Act. Moulds and dies & tools are depreciated over a period of 6 years.

#### Leasehold land is amortised over the primary period of lease

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal or retirement of an item of property, plant and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in statement of profit and loss.

#### Capital Work-in-Progress

Capital work-in-progress comprises the cost of property, plant and equipment that are not yet ready for their intended use at the balance sheet date & expenditure during construction period pending allocation and fixed assets in transit that are not yet received for their intended use at the balance sheet date. Depreciation is not charged on capital work in progress until construction and installation are complete and asset ready for its intended use.

#### Capital Advances

Advances given towards acquisition of fixed assets outstanding at each Balance Sheet date are disclosed as Other Non-Current Assets.

#### (F) Intangible Assets

#### Intangible assets acquired sepretary

Intangible assets with finite useful lives that are acquired separately are carried at cost less accumulated amortisation and accumulated impairment losses. Amortization is recognised on a straight-line basis over their estimated useful lives. The estimated useful life and amortization are reviewed at the end of each reporting period, with the effect of any changes in estimate being accounted for on a prospective basis. Intangible assets with indefinite useful lives that are aquired separately are carried at cost less accumulated impairment losses.

#### Intangible Assets Under Development

Intangible Assets Under Development comprises the cost of intangible assets that are not yet ready for their intended use at the balance sheet date. Amortization is not charged on intangible assets under development.



#### (G) Financial Instruments

Financial assets and financial liabilities are recognised when the Company becomes a party to the contractual provisions of the instrument. Financial assets and liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value measured on initial recognition of financial asset or financial liability.

#### Cash and cash equivalents

The Company considers all highly liquid financial instruments, which are readily convertible into known amounts of cash that are subject to an insignificant risk of change in value and having original maturities of three months or less from the date of purchase, to be cash equivalents. Cash and cash equivalents includes balances with banks which are unrestricted for withdrawal and usage.

#### Financial assets at amortised cost

Financial assets are subsequently measured at amortised cost if these financial assets are held within a business whose objective is to hold these assets in order to collect contractual cash flows and the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

#### Financial assets at fair value through other comprehensive income

Financial assets are measured at fair value through other comprehensive income if these financial assets are held within a business whose objective is achieved by both collecting contractual cash flows and selling financial assets and the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

#### Financial assets at fair value through profit or loss

Financial assets are measured at fair value through profit or loss unless it is measured at amortised cost or at fair value through other comprehensive income on initial recognition. The transaction costs directly attributable to the acquisition of assets and liabilities at fair value through profit and loss are immediately recognised in the statement of profit and loss.

#### Investment in subsidiaries and Joint Ventures

Investment in subsidiaries and joint ventures are measured at cost.

#### Financial liabilities

Financial liabilities are measured at amortised cost using the effective interest method.

#### **Equity instruments**

An equity instrument is a contract that evidences residual interest in the assets of the company after deducting all of its liabilities. Company recognises equity instruments at proceeds received net off direct issue cost.

#### Reclassification of Financial Assets

The Company determines classification of financial assets and liabilities on initial recognition. After initial recognition, no reclassification is made for financial assets which are equity instruments and financial liabilities. For financial assets which are debt instruments, a reclassification is made only if there is a change in the business model for managing those assets. Changes to the business model are expected to be infrequent. The Company's senior management determines change in the business model as a result of external or internal changes which are significant to the company's operations. Such changes are evident to external parties. A change in the business model occurs when a company either begins or ceases to perform an activity that is significant to its operations. If the Company reclassifies financial assets, it applies the reclassification prospectively from the reclassification date which is the first day of the immediately next reporting period following the change in business model. The Company does not restate any previously recognized gains, losses (including impairment gains and losses) or interest.

#### Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount is reported in the Balance Sheet if there is currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, to realize the assets and settle the liabilities simultaneously.

#### (H) Inventory

- (i) Raw materials, components, stores and spares are valued at lower of cost or net realizable value. However, raw materials and other supplies held for use in the production of finished products are not written down below cost if the finished products in which they will be incorporated are expected to be sold at or above cost. In determining the cost, First in First Out method (FIFO) is used.
- (ii) Semi-finished goods and finished goods are valued lower of cost or net realizable value. Cost includes direct materials and direct labour and a proportion of manufacturing overheads based on normal operating capacity.
- (iii) Moulds, block & dies are valued at lower of cost or net realizable value. Manufactured moulds, block & dies include direct material, direct labour and a proportion of manufacturing overhead based on normal operating capacity. Cost is determined on a First in First Out basis (FIFO).
- (iv) Inventories of non-reusable waste say scrap for which facilities for reprocessing do not exist have been valued at net realizable value.
- (iv) Cost of inventories comprises all cost of purchase, cost of conversion and other costs incurred in bringing the inventories to their present location and condition.
- (v) Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and the estimated costs necessary to make the sale.
- (vi) Goods in transit are stated as a component of inventories if the significant risk and rewards of ownership have passed to the company and valued at actual cost incurred up to the date of Balance Sheet.
- (vii) Excise duty in respect of inventories of finished goods manufactured in pre-GST i.e up to 30.06.2017 has been shown separately as a item of expense.

#### (I) Revenue Recognition

Revenue is measured at the fair value of the consideration received or receivable. Revenue is reduced for any trade discounts, volume rebates & others similar allowances.

The Company has adopted Ind AS 115 'Revenue from Contracts with Customers' with the date of initial application being April 1, 2018. Ind AS 115 establishes a comprehensive framework on revenue recognition. Ind AS 115 replaces Ind AS 18 'Revenue' and Ind AS 11 'Construction Contracts'. The application of Ind AS 115 did not have material impact on the financial statements. As a result, the comparative information has not been restated.

#### Sale of Goods

The sale of goods in the course of ordinary activities is recognised when all significant risk  $\vartheta$  rewards of ownership of the goods have transferred to the customer and no significant uncertainty exists regarding the amount of the consideration that will be derived from the sale of goods and regarding its collection.

Revenue from operation up to in previous year 30.06.2017 includes excise duty but excludes value added taxes.

#### Rendering of Services

Service income is recognised as per the terms of contracts/arrangements when related services are performed.

#### Insurance Claim

Insurance claims lodged with insurance companies are accounted for on the basis of claim admitted/expected to be admitted and to the extent that there is no uncertainty in receiving the claims.



#### Dividend and Interest Income

Dividend income from investments is recognized when the right to receive the dividend is established at the Balance Sheet date.

Interest income from a financial asset is recognised when it is probable that the economic benefits will flow to the Company and the amount of income can be measured reliably. Interest income is accrued on, time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount on initial recognition.

#### (J) Government Grants, Subsidies and Export Incentives

- (i) Government grants and subsidies are recognised in the statement of profit and loss in accordance with related schemes and when there is reasonable assurance that the Company will comply with the conditions attached to them and the grants/subsidy will be received.
- (ii) Duty drawback is recognised in the statement of profit and loss at the time of exports subject to the right to entitlement has been established.

#### (K) Foreign Currency Transactions

#### Functional and Presentation Currency

The functional currency of the Company is Indian rupee.

#### Transactions and balances

Transactions in foreign currencies are recorded at the exchange rates prevailing on the date of transaction

Foreign currency monetary assets and liabilities such as cash, receivables, payables, etc., are translated at year end exchange rates.

Non-monetary items denominated in foreign currency such as investments, fixed assets, inventories etc., are valued at the exchange rate prevailing on the date of transaction.

Exchange differences arising on settlement of transactions and translation of monetary items are recognised as income or expense in the year in which they arise.

Effective April 1, 2018 the company has adopted Appendix B to Ind AS 21- Foreign Currency Transactions and Advance Consideration which clarifies the date of transaction for the purpose of determining the exchange rate to use on initial recognition of the related asset, expense or income when an entity has received or paid advance consideration in a foreign currency. The effect on account of adoption of this amendment was insignificant.

#### (L) Research and Development

Revenue expenditure pertaining to reserch is charged to Statement of Profit and Loss. Development costs of products expenses are capitalized when the Company is certain to recover the development cost from future economic benefits. Property, plant and equipment utilized for research and development are capitalized and depreciated/amortised in accordance with the policies stated for property, plant and equipment  $\vartheta$  intangible assets.

#### (M) Employee Benefits

#### **Short Term Employee Benefits:**

All employee benefits payable wholly within twelve months of rendering the service are classified as short term employee benefits and they are recognized in the period in which the employee renders the related service. These benefits include salaries and wages, bonus etc. The Company recognizes the undiscounted amount of short term employee benefits expected to be paid in exchange for services rendered as a liability (accrued expense) after deducting any amount already paid.

#### Post Employment Benefits:

#### Provident Fund & Employee State Insurance

Retirement Benefits in the form of Provident Fund and ESI schemes are a defined contribution plans as the Company does not carry any further obligations, apart from the contributions made on a monthly basis and the contributions are charged to Statement of Profit & Loss of the year when the contributions to the respective funds are due.

#### **Earned Leave**

Leave encashment is applicable to all permanent and full time employees of the company and is provided for on the basis of actuarial valuation made at the end of each financial year using Projected Unit Credit Method. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates of government bonds. Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are recognised in the statement of profit or loss in the period in which they arise. Past-service costs are recognised immediately in statement of profit or loss.

#### Gratuity

The Company provides for gratuity, a defined benefit plan (the "Gratuity Plan") covering eligible employees in accordance with the Payment of Gratuity Act, 1972. The Gratuity Plan provides a lump sum payment to vested employees at retirement, death, incapacitation or termination of employment, of an amount based on the respective employee's salary and the tenure of employment. The gratuity plan in Company is funded through annual contributions to Exide Life Insurance Company under its Company's Gratuity Scheme.

The liability or asset recognised in the balance sheet in respect of defined benefit gratuity plans is the present value of the defined benefit obligation at the end of the reporting period less the fair value of plan assets. The Company's liability is actuarially determined (using the Projected Unit Credit method) at the end of each year. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates of government bonds. Remeasurement gains and losses arising from experience adjustments and changes in actuarial assumptions are charged or credited to equity in other comprehensive income in the period in which they arise. They are included in retained earnings in the statement of changes in equity and in the balance sheet. Past-service costs are recognised immediately in statement of profit or loss.

#### (N) Provisions and Contingent Liabilities

#### Provision

A provision is recognized when the Company has a present obligation as a result of past event, and it is probable that an outflow of resources will be required to settle the obligation, in respect of which reliable estimate can be made. The estimated liability for product warranties is recorded when products are sold based on technical evaluation.

Provisions are measured at the present value of management's best estimate of the expenditure required to settle the present obligation at the end of the reporting period. The discount rate used to determine the present value is a pre-tax rate the reflects current market assessment of the time value of money and the risk specific to the liability. The increase in the provision due to the passage of time is recognised as interest expenses.

#### **Contingent Liabilities**

Wherever there is a possible obligation that arises from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the entity or a present obligation that arises from past events but is not recognised because (a) it is not probable that an outflow of resources embodying economic benefits will be required to settle the obligation; or (b) the amount of the obligation cannot be measured with sufficient reliability. Show cause notices are not considered as Contingent Liabilities unless converted into demand.



#### (O) Taxation

Income Tax expense represent the sum of the tax currently payable and deferred tax

#### **Current Income Tax**

The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit before tax as reported in the statement of profit and loss because of income or expense that are taxable or deductible in other years and items that are never taxable or deductible. The Company's current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period. Advance taxes and provisions for current income taxes are presented in the balance sheet after off-setting advance tax paid and income tax provision arising in the same tax jurisdiction and where the relevant tax paying unit intends to settle the asset and liability on a net basis.

#### **Deferred Income Tax**

Deferred income tax is recognised using the balance sheet approach. Deferred Tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the financial statements and the corrosponding tax base used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are generally recognised for all deductible temporary differences to the extent it is probable that taxable profits will be available against which those deductible temporary differences can be utilised.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax liabilities and assets are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset relised, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

The mesurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Company expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax liabilities and assets are offset when they relate to income taxes levied by the same taxation authority and the relevant entilty intends and has ability to settle its current tax assets and liabilities on a net basis.

Deferred tax assets include Minimum Alternate Tax (MAT) paid in accordance with the tax laws in India, which is likely to give future econmic benefits in the form of availability of set off against future income tax liability. Accordingly, MAT is recognised as deferred tax asset in the balance sheet when the asset can be measured reliably and it is probable that the future economic benefit associated with the asset will be realised.

#### Current and Deferred Tax For The Year

Current and deferred tax are recognised in profit or loss, except when they relate to item that are recognised in other comprehensive income or directly in equity, in which case, the current and deferred tax are also recognised in other comprehensive income or directly in equity repectively.

#### (P) Borrowing Cost

Borrowing costs are interest and other costs that incurs in connection with the borrowing of funds and include interest expense calculated using the effective interest method as described in Ind AS 39 Financial Instruments: Recognition and Measurement, exchange differences arising from foreign currency borrowings to the extent they are regarded as an adjustment to the interest cost.

Borrowing costs in connection with the borrowing of funds to the extent not directly related to the acquisition of qualifying assets are charged to the Statement of Profit and Loss.

Borrowing costs, allocated to and utilised for qualifying assets, pertaining to the period from commencement of activities

relating to construction / development of the qualifying asset up to the date of capitalisation of such asset is added to the cost of the assets.

For general borrowing used for the purpose of obtaining a qualifying asset, the amount of borrowing costs eligible for capitalization is determined by applying a capitalization rate to the expenditures on that asset. The capitalization rate is the weighted average of the borrowing costs applicable to the borrowings of the Company that are outstanding during the period, other than borrowings made specifically for the purpose of obtaining a qualifying asset. The amount of borrowing costs capitalized during a period does not exceed the amount of borrowing cost incurred during that period.

Capitalisation of borrowing costs is suspended and charged to the Statement of Profit and Loss during extended periods when active development activity on the qualifying assets is interrupted.

#### (Q) Impairment

Assets are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the assets's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an assets's fair value less costs of disposal and value in use. For the purpose of assesssing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash inflows which are largely independent of cash inflows from other assets or groups of assets (cash generating units). Non-financial assets other than goodwill that suffuered an impairment are reviewed for possible reversal of the impairment at the end of each reporting period.

#### (R) Cash Flow Statement

The Cash Flow Statement is prepared by the indirect method set out in Ind AS-7 on Cash Flow Statements and presents cash flows by operating, investing and financing activities of the Company.

#### (S) Derivatives Instruments and Hedge Accounting

The Company enters into derivatives contracts in the nature of foreign currency swaps, currency options, forward contracts etc. to hedge its exposure to movements in foreign exchange rates. The use of these contracts reduces the risk or cost to the Company and the Company does not use those for trading or speculative purposes.

#### (T) Segment Reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the Core Management Committee which includes the Managing Director who is the Chief Operating Decision Maker. The Core Management Committee examines performance both from product and a geographical perspective. The Company has identified two reportable business segments viz. Automotive and LED Luminaries Segment on the basis of the nature of products, the risk and return profile of individual business and the internal business reporting systems.

#### (U) Lease

Leases other than finance lease, are operating leases, and the such assets are not recognized on the Company's balance sheet. Payments under operating leases are recognized in statement of operations on a straight-line-basis over the term of the lease.

#### (V) Dividend on Equity Share

Final dividends on equity shares are recorded on the date of approval by the shareholders of the Company.

#### (W) Earnings Per Share

The Basic and Diulated Earnings Per Share ("EPS") is computed by dividing the profit after tax (loss) for the year by weighted average number of equity shares outstanding during the year. For the purpose of calculating diluted earning per share, the net profit (loss) for the year attributable to equity shareholder and the weighted average number of share outstanding during the year are adjusted for the effect of all dilutive potential equity shares. The weighted average number of shares outstanding during the year are adjusted for events of bonus issue and share split, if any.



2. PROPERTY, PLANT AND EQUIPMENT		<b>9</b> CAPITAL	& CAPITAL-WORK-IN-PROGRESS	-PROGRES	S	(All Amou	ınts are prese	(All Amounts are presented in Lakhs, unless otherwise stated)	, unless othe	rwise stated)
Particulars		Gross	Gross Block			Depre	Depreciation		Net Block	lock
Nature of Assets	As at	Additions	Deductions	As at	As at	For the	Deductions	Upto 21 02 2019	As at	As at
Land Free hold (Note-1)	3,635.40	1.23	1	3,636.63	- 0101	50	1		3,636.63	3,635.40
Land Lease hold	1,843.43	1	1	1,843.43	186.63	25.27	1	211.90	1,631.53	1,656.80
Buildings	19,431.40	690.57	I	20,121.97	2,894.41	651.77	ı	3,546.18	16,575.79	16,537.00
Plant & Equipment	47,341.43	4,386.92	7.22	51,721.14	18,024.92	3,384.95	5.01	21,404.86	30,316.27	29,316.51
Furniture & Fixtures	2,493.47	259.99	0.61	2,752.85	868.18	224.88	0.16	1,092.90	1,659.95	1,625.29
Motor Vehicles	2,020.58	261.95	255.46	2,027.07	923.15	225.65	188.67	960.13	1,066.94	1,097.43
Office Equipment	641.99	67.23	0.57	708.65	396.66	76.65	0.32	472.99	235.66	245.33
Electrical Installation	2,018.78	180.87	0.23	2,199.42	982.07	169.85	0.22	1,151.69	1,047.72	1,036.71
Computer	609.47	119.18	4.26	724.39	499.75	64:49	4.06	560.18	164.21	109.73
Total	80,035.97	5,967.94	268.36	85,735.53	24,775.76	4,823.50	198.44	29,400.83	56,334.70	55,260.21
Previous Year	69,192.02	13,201.86	2,357.91	80,035.97	21,337.90	4,369.15	931.28	24,775.76	55,260.21	
Capital work-in-progress	560.98	784.25	554.28	790.95					790.95	560.98

# NOTES:

- 1. Gross block to land free hold includes an amount of Rs. 18.23 Lakhs for purchase of factory land, the registration of which is still pending in the name of Company
- 2. During the current year, the company has capitalised borrowing cost relating to construction of Buildings amounting to Rupee 24.04 Lakhs (31 March 2018-Rupee Nil). The rate used to determine the amount of borrowing costs eligible for capitalisation was 9.50%, which is the effective rate of borrowing
- 3. During the current year, the company has capitalised expenditure relating to property, plant and equipment amounting to Rupee 323.96 Lakhs (31 March 2018-Rupee 501.78
- 4. Property, plant and equipment amounting to Rupee 38,930.16 Lakhs (31 March 2018-Rupee 35,749.14 Lakhs) have been pledged as security by the Company.

# 3. INTANGIBLE ASSETS & INTANGIBLE ASSETS UNDER DEVELOPMENT

Particulars		Gross	Gross Block			Amort	Amortization		Net Block	Slock
Nature of Assets	As at 01.04.2018	Additions	Deductions	As at 31.03.2019	As at 01.04.2018	For the Year	Deductions	Upto 31.03.2019	As at 31.03.2019	As at 31.03.2018
Computer Software	320.79	34.37	1	355.16	236.30	57.31	1	293.61	61.55	84.49
Technical Know-how	40.24	15.19	ı	55.43	6.04	11.84	1	17.88	37.54	34.20
Total	361.03	49.56	ı	410.59	242.34	69.16	ı	311.50	60'66	
Previous Year	278.58	113.89	31.44	361.03		63.45	31.44	242.34		
Intangible assets under development	130.81	227.50	1	358.31					358.31	130.81

# NOTES:

- 1. The Company is in the process of implementing the SAP System in order to improve its business function & reporting systems. Its has incurred a sum of Rs. 358.31 Lakhs as on 31st March, 2019.
- During the current year, the company has capitalised borrowing cost relating to intangible assets amounting to Rs. 16.14 Lakhs (31 march, 2018-Nil). The rate used to determine the amount of borrowing costs eligible for capitalisation was 9.50%, which is the effective rate of the borrowing.

#### 4. NON - CURRENT INVESTMENTS

(All Amounts are presented in Lakhs, unless otherwise stated)

Particulars	As at 31.	03.2019	As at 31.03	3.2018
UNQUOTED EQUITY SHARES (At cost)				
1. in Joint Venture (JV)				
Indian				
a) Aisan Fiem Automotive India P. ltd.				
2,60,00,000 Equity Share (Previous year - Nil) of Rs 10 Each of the company, a Joint venture with Aisan Industry Co., Ltd. Japan (69% share) and Toyota Tsusho India Private Limited (5% share)	2,494.95		-	
Overseas				
a) Centro Ricerche FIEM Horustech S.r.l.				
a Limited Liability Company incorporated in Italy on 50:50 JV basis with Horustech Lighting S.r.l. Italy. Total amount invested 0.40 Lakhs Euros. (Previous Year 0.40 Lakhs Euros)	22.49		24.61	
b) Fiem Kyowa (HK) Mould Company Limited				
Company incorporated in Hong Kong on 50:50 basis with Kyowa Co., ltd. Japan. 1,000 fully paid shares (Previous Year -1000) of 100 Hong Kong dollar each	16.13		8.08	
		2,533.58		32.69
2. in Others				
a) M/s Shivalik Solid Waste Management Ltd.				
20,000 equity shares (Previous Year 20,000) of Rs 10 each fully paid up	2.00		2.00	
b) Elcina Electronic Manufacturing (p) Ltd.				
NIL equity shares (Previous Year 10,000) of Rs 10 each fully paid up	-		1.00	
		2.00		3.00
TOTAL		2,535.58		35.69
Shares sold/ transferred during the year				
Elcina Electronic Manufacturing (p) Ltd.		1.00		_
(Shares transferred to JV company M/s Aisan Fiem Automotive India Private Limited)				

#### 5. TRADE RECEIVABLES (Unsecured but considered Good)

Particulars	NON -C	URRENT	CURI	RENT
	As at	As at	As at	As at
	31.03.2019	31.03.2018	31.03.2019	31.03.2018
a) Retention money with Customers	124.90	124.90	-	-
b) Trade receivables				
Considered Good			14,680.29	14,433.59
Considered Doubtful			117.32	93.17
Total	-	-	14,797.61	14,526.75
Less:- Allowances for credit losses	-	-	117.32	93.17
TOTAL	124.90	124.90	14,680.29	14,433.59



#### 6. LOANS (Unsecured but considered Good)

(All Amounts are presented in Lakhs, unless otherwise stated)

Particulars	NON -C	URRENT	CURI	RENT
	As at	As at	As at	As at
	31.03.2019	31.03.2018	31.03.2019	31.03.2018
a) Loan to employees	21.84	37.19	46.36	36.47
b) Security deposit (Considered Good)	834.66	717.29	5.51	21.73
TOTAL	856.51	754.48	51.87	58.19

#### 7. OTHER FINANCIAL ASSETS (Unsecured but considered Good)

Particulars	NON -C	URRENT	CURI	RENT
	As at	As at	As at	As at
	31.03.2019	31.03.2018	31.03.2019	31.03.2018
a) Term deposit held as margin money, with more than 12 months maturity	32.00	2.85	-	
b) Income accrued on deposits	1.94	1.68	69.61	43.20
c) Insurance Claim Recoverable	-		1,473.14	2,607.18
d) Export Incentive Receivables	-	-	63.85	114.03
e) Derivative Assets -Long term	167.94			
f) Other Advances recoverable	-		83.50	20.51
TOTAL	201.87	4.53	1,690.09	2,784.92

#### 8. INCOME TAX ASSETS (NET)

Particulars	As at 31	.03.2019	As at 31	.03.2018
a) Advance Income tax		449.13		453.31
TOTAL		449.13		453.31

#### 9. OTHER ASSETS (Unsecured but considered Good)

(Amount Rs in Lakhs)

Particulars	NON -C	URRENT	CURI	RENT
	As at	As at	As at	As at
	31.03.2019	31.03.2018	31.03.2019	31.03.2018
a) Capital Advances	821.39	1,138.74	-	-
b) Advances other than capital advances				
i) Advances to Suppliers	-		1,667.33	811.83
ii) Balance with Customs, Excise or GST departments	-	-	245.07	537.89
iii) Prepaid Expenses	9.99	4.56	194.74	138.88
iv) Other Advances/claims recoverable in cash or in kind	-	-	-	29.68
TOTAL	831.38	1,143.29	2,107.15	1,518.28

10. INVENTORIES (As per Inventory taken valued & certified by the management and valued at lower of cost or net realisable value)

(All Amounts are presented in Lakhs, unless otherwise stated)

Particulars	As at 31.03.2019		As at 31.03.2018	
a) Raw Materials and Components	6,878.32		6,663.76	
b) Raw Materials and Components in transit	-		53.01	
c) Work in Progress	3,555.53		3,882.22	
d) Finished Goods	3,953.54		3,134.68	
e) Stock in trade (Others)	0.08		0.14	
f) Stores and Spares (including Packing Material)	336.74		293.11	
g) Stores and Spares (including Packing Material) in transit	-		0.18	
		14,724.21		14,027.11
TOTAL		14,724.21		14,027.11

#### 11. CURRENT INVESTMENTS

Particulars	As at 31.03.2019		As at 31.03.2018	
INVESTMENT IN LIQUID MUTUAL FUNDS (QUOTED)				
1. KOTAK INCOME OPPORTUNITIES-REGULAR PLAN (GROWTH)		-		1,909.56
(NIL UNIT AS ON 31.03.19 (Previous year 99,84,448.177 Unit as on				
31.03.18, face Value of Rs 10 each)				
		-		1,909.56
Aggregate value of unquoted investments		-		-
Aggregate value of quoted investments		-		1,909.56
Market value of quoted investments		-		1,909.56
Aggregate value of diminution other than temporary in value of		-		-
investments				

#### 12. CASH AND CASH EQUIVALENTS

Particulars	As at 31.03.2019		As at 31.03.2018	
a) Balances with Banks in current account		362.83		116.76
b) Deposits with original maturity of less than three months		41.51		14.25
c) Cash on Hand		15.82		45.64
TOTAL		420.17		176.65

#### 13. OTHER BANK BALANCES

Particulars	As at 31.03.2019		As at 31.03.2018	
1) Unpaid Dividend Account	16.67		2.85	
2) Margin money deposit with original maturity for more than 3 months				
but less than 12 months	9.20		40.11	
		25.87		42.95
TOTAL		25.87		42.95



#### 14. EQUITY SHARE CAPITAL

(All Amounts are presented in Lakhs, unless otherwise stated)

Particulars	As at 31.03.2019		As at 31.03.2018	
Authorised				
3,00,00,000 (as at 31.03.18- 3,00,00,000) Equity shares of Rs 10 each		3,000.00		3,000.00
Issued, Subscribed and Paid-up				
1,31,59,830 (as at 31.03.18- 1,31,59,830, Equity Shares of Rs. 10/- each		1,315.98		1,315.98
fully paid up)				
TOTAL		1,315.98		1,315.98

#### a) Terms/rights attached to equity shares

The company has only one class of shares referred to as equity shares having a par value of Rs 10 each. Each holder of equity shares is entitled to one vote per share. The company declares and pays dividends in Indian rupees. The dividend proposed by the Board of Directors is subject to the approval of the shareholders in the ensuing Annual General Meeting except in case of interim dividend. In the event of liquidation of the company, the holders of equity shares will be entitled to receive any of the remaining assets of the company, after distribution of all preferential amounts. However, no such preferential amount exist currently. The distribution will be in proportion to the number of the equity shares held by the shareholders.

#### b) The Details of shareholder holding more than 5% shares in the company (Equity share of Rs 10 each fully paid up)

Name of the Shareholder	As at 31.03.2019		As at 31.03.2018	
	No of	% held	No of	% held
	Shares		Shares	
1) J.K. Jain	30,55,808	23.22%	29,60,000	22.49%
2) Seema Jain	29,60,000	22.49%	29,60,000	22.49%
3) Rahul Jain	15,52,340	11.80%	15,52,340	11.80%
4) Aanchal Jain	8,00,000	6.08%	8,00,000	6.08%
5) Saif India V Fii Holdings Limited	11,52,081	8.75%	9,62,081	7.31%

#### c) Reconciliation of Number of Shares

Equity shares	As at 31.03.2019		As at 31.03.2018		
	No of	Amount (In	No of	Amount (In	
	Shares	Rs Lakhs)	Shares	Rs Lakhs)	
Opening Balance	1,31,59,830	1,315.98	1,31,59,830	1,315.98	
Issued During the Year	-	-	-	-	
Closing balance	1,31,59,830	1,315.98	1,31,59,830	1,315.98	

#### 15. OTHER EQUITY

(All Amounts are presented in Lakhs, unless otherwise stated)

Particulars	As at 31.	L.03.2019 As at 31.03.201		
SECURITIES PREMIUM				
As Per Last Balance Sheet		16,722.77		16,722.77
GENERAL RESERVE				
As Per Last Balance Sheet	3,280.00		2,760.00	
Add :- Transferred from Surplus in the statement of Profit and Loss	560.00		520.00	
Closing balance		3,840.00		3,280.00
TRANSLATION RESERVE		1.28		3.92
SURPLUS - OPENING BALANCE	23,611.77		20,214.19	
Add:- Total comprehensive income transferred from Statement of	5,480.24		5,184.69	
Profit and Loss				
Amount Available for Appropriation	29,092.01		25,398.88	
Less :- Appropriations				
i) Final Dividend Paid (Rs 9 per share- Previous Year Rs 8 per share)	1,184.38		1,052.79	
ii) Corporate Dividend Tax Paid on Final Dividend	243.49		214.32	
iii) Interim Dividend paid (Rs 8 per share- Previous Year- NIL)	1,052.79		-	
iv) Corporate Dividend Tax Paid on Interim Dividend	216.40		-	
v) Transfer to General Reserve	560.00		520.00	
	3,257.07		1,787.11	
SURPLUS -CLOSING BALANCE		25,834.95		23,611.77
TOTAL		46,399.00		43,618.46

#### Description of nature and purpose of each reserve

- 1 General Reserve General reserve is created from time to time by way of transfer profits from retained earnings for appropriation purposes. General reserve is created by a transfer from one component of equity to another and is not an item of other comprehensive income.
- 2 Securities premium account is used to record the premium on issue of equity shares. The same is utilised in accordance with the provisions of the Companies Act, 2013.

### **16.NON-CURRENT BORROWINGS**

Particulars	NON CURRENT PORTION			MATURITIES
	As at	As at	As at	As at
	31.03.2019	31.03.2018	31.03.2019	31.03.2018
SECURED LOANS				
1) TERM LOANS FROM BANKS				
a) Indian Rupee Loan	1,747.06	1,000.00	3,086.37	400.00
b) Foreign Currency Loan	7,367.42	7,467.91	752.94	2,894.83
	9,114.48	8,467.91	3,839.31	3,294.83
2) VEHICLE LOANS				
a) from Banks	181.75	174.95	157.59	128.73
b) from Others	-	7.48	4.63	85.81
	181.75	182.43	162.21	214.54
TOTAL	9,296.24	8,650.34	4,001.52	3,509.37



#### INDIAN RUPEE TERM LOANS FROM BANKS INCLUDE

- a) From HSBC Bank:- Outstanding as on 31.03.19 is Rs 1000 lakhs, (31.03.18 Rs 1400 Lakhs) The Loan is for 6 year and has 20 quarterly equal repayment beginning after moratorium period of 15 months. Interest is monthly payable. The loan carries fixed interest rate of 9.50% p.a.. The Loan is Secured against First Pari-Passu charge with HSBC -Mauritius and with CITIBANK FCNR TERM LOAN -3 by way of equitable mortgage on land and building and hypothecation of Plant and machinery at project in Gujarat (Survey no 151-153, village karsanpur, Taluka mandal, Distt Ahmedabad) and secured against first pari passu charge by way of equitable mortgage on Land and Building and hypothecation of Plant and Machinery at Tapukara Rajasthan along with, HSBC Mauritius, CITIBANK FCNR TERM LOAN -3 and STANDARD CHARTERD BANK ECB-3 LOAN
- b) From Citibank: Outstanding as on 31.03.19 is Rs 1500 lakhs (31.03.18-Nil) The Loan is for 5 year and has 17 quarterly equal repayment starting from the end of 12 months of drawdown. Interest is monthly payable. Interest is payable at base rate plus margin basis which may be agreed with bank from time to time, which currently is 8.65% p.a.. The Loan is Secured against exclusive charge on fixed assets financed out of the term loan and first charge of the movable assets of Unit-V situated at Hosur, Tamilnadu

#### FOREIGN CURRENCY TERM LOAN FROM BANKS INCLUDE

- a) From Citibank: FCNR Term Loan -2 outstanding as on 31.03.19- Rs 419.73 lakhs, (as on 31.03.18 Rs 920.93 Lakhs) has tenor of 5 years with 16 equal quarterly repayments beginning from the end of 12 months from drawdown. Interest is payable on monthly basis. The loan carries fully hedged interest cost of 10.25% p.a. The Loan is secured against exclusive charge on fixed assets financed out of the term loan and is secured against First pari-passu charge on the fixed assets of Kundli Unit-1 and Hosur Unit-2 with working capital Lenders viz. Citibank, Standard Chartered Bank, HDFC bank and Indusind Bank Guarantee limit. The Loan is also secured against exclusive charge on fixed assets financed out of the term loan and first charge of the movable fixed assets of Unit-V situated at Hosur, tamilnadu.
- b) From Citibank: FCNR Term Loan -3 outstanding as on as on 31.03.19 Rs 2161.26 lakhs, (as on 31.03.18- Rs 2709.74 Lakhs) has tenor of 6 years with 20 equal quarterly repayments beginning from the end of 15 months from drawdown. Interest is payable on monthly basis. The loan carries fully hedged interest cost of 9% p.a. The Loan is secured against First pari-passu charge on the fixed assets of the company including land and building and plant and machinery at Rajasthan unit with other lender viz. HSBC India, HSBC Mauritius and SCB 5.50 Million USD ECB LOAN and is secured against first pari-passu charge on all the fixed assets including land and building and plant and machinery of Gujarat unit shared with other lenders viz. HSBC India, HSBC Mauritius.
- c) From Standard Chartered Bank ECB -3 for 55 lakh USD: Loan outstanding as on 31.03.19- Rs 2680.39 Lakhs (as on 31.03.18- Rs 3235.94 Lakhs). The loan is for 6 years with 16 equal quarterly repayment beginning from the end of 15 months from the drawdown. Interest is quarterly payable. The loan carries fully hedged interest cost of 8.90% p.a. The Loan is secured on first pari passu charge basis with HSBC INDIA, HSBC Mauritius and CITIBNK FCNR TERM LOAN-3 on all assets of Tapukara plant (Present and future) and secured against exclusive charge on movable fixed assets situated at Mysure unit-4, and Hosur Unit-3 Kelamangalam Road.
- d) From HSBC Mauritius ECB: Loan outstanding as on 31.03.19- Rs 2680.39 Lakhs, (as on 31.03.18- Rs 3496.13 Lakhs). The loan is for 6 years with 20 equal quarterly repayment beginning from the end of 15 months from the drawdown. Interest is quarterly payable. The loan carries fully hedged interest cost of 8.99% p.a. The Loan is secured against Equitable Mortgage with CITIBANK FCNR TERM LOAN-3 (1st Pari Passu with HSBC, India) on Land and Building and Hypothecation of Plant and Machinery (1st pari- Passu with HSBC, India) located at Ahmedabad, Gujarat and secured against equitable mortgage on Land and Building with (1st pari- Passu with HSBC, India) and hypothecation of Plant and Machinery (1st pari- Passu with HSBC, India) along with CITIBANK FCNR TERM LOAN -3 AND STANDARD CHARTERED BANK ECB-3 at Tapukara Rajasthan.
- e) From Citibank FCNR Term Loan -4:- Outstanding as on 31.03.19 is Rs 2512.02 lakhs (as on 31.03.18- Nil) The Loan is for 5 year and has 17 quarterly equal repayment starting from the end of 12 months of drawdown. Interest is monthly payable. The loan

carries fully hedged interest cost of 9.00% p.a.. The Loan is Secured against exclusive charge on fixed assets financed out of the term loan and first exclusive charge of the movable assets of Unit-V situated at Hosur, Tamilnadu and exclusive charge on Plant and Machinery and Land and Building of unit-VI Located at Village Bhatian, tehsil Nalagarh, Distt. Solan -174101.

#### VEHICLE LOANS FROM BANKS AND OTHERS

Vehicle loan from banks and others outstanding as on 31.03.19- Rs 343.96 Lakhs, (31.03.18- Rs 396.97 Lakhs), secured against hypothecation of the respective vehicles acquired out of proceeds thereof. The Loans carries interest rate between 8.50% p.a.to 10.00% p.a.. (All Amounts are presented in Lakhs, unless otherwise stated)

	1-2 years	2-3 years	3-4 years	4 years and Above
Maturity Profile of Term Loans and Vehicle Loans are as	3,975.02	3,266.78	1,368.18	686.26

#### 17. OTHER FINANCIAL LIABILITIES- NON CURRENT

Particulars	As at 31.03.2019		As at 31.03.2018	
a) Derivative Liability -Long term		-		186.81
TOTAL		-		186.81

#### 18. PROVISIONS

Particulars	NON -C	URRENT	CURRENT		
	As at	As at	As at	As at	
	31.03.2019	31.03.2018	31.03.2019	31.03.2018	
1. Provision for Retirement Benefits					
a) Leave Encashment	418.85	299.34	62.98	78.53	
b) Gratuity	256.59	85.62	54.94	111.29	
2. Provision for Warranties	-	-	71.70	61.55	
TOTAL	675.44	384.96	189.62	251.38	

### **Provision for Warranties**

The company gives warranties on certain products and services, undertaking to repair and replace the items that fails to perform satisfactorily during the warranty period. Provision made as at 31.03.19 represents the amount of the expected cost of meeting such obligation of rectification or replacement. The timing of the outflow is expected to be within warranty period.

Particulars	As at 31	As at 31.03.2019		.03.2018
Opening Balance		61.55		45.52
Addition		71.70		61.55
Utilization		61.55		45.52
Reversal		-		-
Closing Balance		71.70		61.55
Current Portion		71.70		61.55
Non Current Portion		-		-



#### 19. CURRENT BORROWINGS

(All Amounts are presented in Lakhs, unless otherwise stated)

Particulars	As at 31.03.2019		As at 31.03.2018	
SECURED LOANS				
Cash Credit/Working Capital Loans repayable on demand from Banks				
Indian Rupee Loan		3,846.66		3,706.82
TOTAL		3,846.66		3,706.82

#### Indian Rupee Loan includes

- a) From Citibank NA:- Loan outstanding as at 31.03.19 Rs 2185.60 Lakhs, (as on 31.03.18- Rs 1885.68 Lakhs). Interest is payable with monthly rest on the last date of each month in each year or at such other rest as determined by the bank. The rate of interest is based on relevant circumstances, including market conditions which currently is 9.50% p.a.. The loan is secured against First Pari Passu Charge on all present and future receivables, stocks/Inventories with Standard Chartered Bank Cash Credit Loan, HDFC Bank Cash Credit Loan, Indusind Bank Bank Guarantee Limit and secured against First Pari Passu charge on all the fixed assets of the company (excluding assets specifically purchased out of the term loans from Citibank and other term loan lenders) including equitable mortgage charge on first pari passu basis on Land and Building situated at 32nd Milestone, GT Road, Kundli, Haryana and 219/2B, Thally Road Hosur, Tamilnadu with Standard Chartered Bank, HDFC Bank, Indusind Bank and Citibank FCNR-2 Loan.
- b) From Standard Chartered Bank: Loan outstanding as at 31.03.19- Rs 483.28 Lakhs (31.03.18- Rs 1275.75 Lakhs), Interest is monthly payable. Interest is payable at base rate plus margin basis which may be agreed with bank from time to time which currently is 9.50% p.a.. The loan is secured against First Pari Passu Charge on all present and future receivables, stocks/ Inventories with Citibank Cash Credit Loan, HDFC Bank Cash Credit Loan, Indusind bank Bank Guarantee Limit and secured against First Pari Passu Charge on present and future moveable fixed assets of the company with Citibank, HDFC Bank, Indusind Bank (excluding assets specifically purchased out of term loan from term loan lenders) including equitable mortgage charge on first pari passu basis on Land and Building situated at 32nd Milestone, GT Road, Kundli, Haryana and 219/2B, Thally Road Hosur, Tamilnadu with Citibank, HDFC Bank, Indusind bank and Citibank FCNR-2 Loan.
- c) From HDFC BANK: Loan outstanding as at 31.03.19- Rs 1177.78 Lakhs (as at 31.03.18- Rs 545.39 Lakhs), Interest is monthly payable. Interest is payable at base rate plus margin basis which may be agreed with bank from time to time which currently is 9.00% p.a.. The loan is secured against First Pari Passu charge on all present and future receivables, stocks/Inventories with Citibank Cash Credit Loan, Standard Chartered Bank Cash Credit Loan, Indusind bank Bank Guarantee Limit and secured against First Pari Passu Charge on all fixed assets of the company (excluding assets specifically purchased out of term loan from term loan lenders) with Citibank, Standard Chartered Bank, Indusind Bank including equitable mortgage charge on first pari passu basis on Land and Building situated at 32nd Milestone, GT Road, Kundli, Haryana and 219/2B, Thally Road Hosur, Tamilnadu with Citibank, Standard Chartered Bank, Indusind Bank and Citibank FCNR-2 Loan.
- d) Indusind Bank Bank Guarantee Limit:- The loan is secured against First Pari Passu Charge on all present and future receivables, stocks/Inventories with Citibank Cash Credit Loan, Standard Chartered Bank Cash Credit Loan, HDFC bank Cash Credit Loan Limit and secured against First Pari Passu Charge on present and future moveable fixed assets of the company with Citibank, Standard Chartered Bank, HDFC bank (excluding assets specifically purchased out of term loan from term loan lenders) including equitable mortgage charge on first pari passu basis on Land and Building situated at 32nd Milestone, GT Road, Kundli, Haryana and 219/2B, Thally Road Hosur, Tamilnadu with Citibank, Standard Chartered Bank, HDFC bank and Citibank FCNR-2 Loan. Bank Guarantee charges is 0.60% p.a. plus applicable tax.

#### 20. CURRENT TRADE PAYABLES

(All Amounts are presented in Lakhs, unless otherwise stated)

Particulars	As at 31.03.2019		As at 31.03.2018	
- Micro and Small enterprises	122.62		159.11	
-Other than Micro and Small enterprises	18,702.40		21,794.65	
		18,825.02		21,953.76
TOTAL		18,825.02		21,953.76

Considering the company has been extended credit period upto 45 days by its vendors and payments being released on a timely basis, there is no liability towards interest on delayed payments under "The Micro, Small and Medium Enterprises Development Act 2006" during the year.

There is also no amount of outstanding interest in this regard, brought forward from previous years. The above information is on basis of intimations received, from the vendors who have communicated their status with regards to vendors registration under the said Act on requests made by the company,

#### 21. OTHER FINANCIAL LIABILITIES- CURRENT

Particulars	As at 31.03.2019		As at 31.	As at 31.03.2018	
a) Trade Security Deposits		304.37		246.54	
b) Current Maturity of Long- term debt	4,001.52		3,509.37		
Add/(Less) Derivative liability Short Term	(131.14)		38.34		
		3,870.38		3,547.71	
c) Interest accrued		89.16		59.93	
d) Liabilities for Expenses		1,403.72		1,484.23	
e) Unpaid Dividend - (Investor Education and Protection Fund will be credited by this amount (as and when due))		16.67		2.85	
f) Creditors for Capital Expenditure		676.58		2,072.61	
TOTAL		6,360.89		7,413.86	

# 22. OTHER CURRENT LIABILITIES

Particulars	As at 31.03.2019		As at 31	As at 31.03.2018	
a) Advances received from Customers		2,413.12		627.28	
b) Statutory Dues payable		1,422.67		934.51	
TOTAL		3,835.79		1,561.79	

# 23. CURRENT TAX LIABILITIES (NET)

Particulars	As at 31.03.2019		As at 31.03.2018	
Provision for Income tax (Net of advance tax and Tds)	345.57		109.27	
		345.57		109.27



# 24. GROSS SALES

(All Amounts are presented in Lakhs, unless otherwise stated)

articulars CURRENT YEAR FY 2018-19			PREVIO F.Y. 20	US YEAR 17-18
a) Sales of Products (inclusive of excise duty upto 30.06.17 in previous year 2017-18)				
- Sales of Finished Goods				
Automotive Segment	1,39,601.01		1,25,425.24	
LED Luminaries Segment	2,876.42		322.58	
	1,42,477.43		1,25,747.83	
- Sales of Raw material/Traded goods				
Automotive Segment	1,367.68		706.27	
LED Luminaries Segment	25.79		11.57	
	1,393.47		717.85	
b) Sales of Services (Job work charges received)		1,43,870.90		1,26,465.67
Automotive Segment	-		-	
LED Luminaries Segment	29.53		11.79	
		29.53		11.79
TOTAL		1,43,900.43		1,26,477.46

# 25. OTHER OPERATING INCOME

Particulars	CURRENT YEAR PREVIOUS FY 2018-19 F.Y. 201	
1) Scrap sales	524.84	452.86
2) Testing, Design and Development charges received	110.53	153.78
3) Technical support fee received (Aisan Fiem Automotives India Pvt Ltd)	211.56	-
4) Government subsidy received	-	49.80
5) Duty Drawback Received	45.26	30.95
6) Merchandise export Incentive received	60.02	115.06
7) Rebate and Discount Received	0.96	14.47
8) Difference in foreign exchange	17.25	34.50
9) Segregation, Packing and Forwarding charges Received	28.85	26.07
10) Insurance claim	2.56	95.29
TOTAL	1,001.83	972.77

# 26. OTHER INCOME

Particulars CURRENT YEAR		PREVIOUS YEAR		
	FY 20	18-19	F.Y. 20	17-18
1) Interest income on Fixed Deposits and others Deposits		41.83		69.04
2) Income from Mutual fund		10.67		350.47
3) Sundry Creditors written back		22.88		32.50
4) Rental Income received		9.02		1.65
5) Other Non Operating Income		1.73		0.74
TOTAL		86.14		454.40

# 27. COST OF RAW MATERIALS AND COMPONENTS CONSUMED

(All Amounts are presented in Lakhs, unless otherwise sta	()	All Amounts are	presented in	Lakhs, unless	otherwise	stated)
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Particulars	CURRENT YEAR FY 2018-19		PREVIOUS YEAR F.Y. 2017-18	
Opening Stock	6,663.76		5,142.90	
Add : Purchases	89,774.49		77,241.28	
Less:- Inventories at the end of the year	6,878.32		6,663.76	
TOTAL	89,559.92		75,720.43	

#### 28. PURCHASE OF STOCK IN TRADE

(Amount Rs in Lakhs)

Particulars	CURRENT YEAR FY 2018-19		 PREVIOUS YEAR F.Y. 2017-18	
Purchase of Traded Goods		988.04	537.07	
TOTAL		988.04	537.07	

# 29. CHANGES IN INVENTORIES OF FINISHED GOODS, WORK IN PROGRESS AND STOCK IN TRADE

Particulars		NT YEAR 18-19	PREVIOUS YEAR F.Y. 2017-18	
Inventories at the end of the year				
a) Finished Goods	3,953.54		3,134.68	
b) Work -in- Progress	3,555.53		3,882.22	
c) Traded Goods	0.08		0.14	
		7,509.15		7,017.04
Inventories at the beginning of the year				
a) Finished Goods	3,134.68		1,804.80	
b) Work -in- Progress	3,882.22		2,902.69	
c) Traded Goods	0.14		22.10	
		7,017.04		4,729.60
		(492.11)		(2,287.45)

# **30. EMPLOYEES BENEFITS EXPENSES**

Particulars	CURRENT YEAR FY 2018-19		PREVIOUS YEAR F.Y. 2017-18	
Salaries,Wages and Bonus to employees		18,220.06		16,468.40
Contribution to Provident and other Funds		362.63		328.97
Staff Welfare Expenses		709.68		667.99
Gratuity Expenses		196.03		182.88
Earned Leave to staff		158.91		60.39
TOTAL		19,647.31		17,708.63

# **31. FINANCE COSTS**

Particulars	CURRENT YEAR FY 2018-19		PREVIOUS YEAR F.Y. 2017-18	
	F1 20	10-19	F.1. 20	717-10
Interest		2,155.92		2,204.91
Other Borrowing Costs		53.87		67.49
TOTAL		2,209.79		2,272.41



# 32. DEPRECIATION AND AMORTIZATION EXPENSES

(All Amounts are presented in Lakhs, unless otherwise stated)

Particulars	CURRENT YEAR FY 2018-19		US YEAR 17-18
Depreciation on Property, Plant and Equipment (See Note-2)		4,823.55	4,369.14
Amortization of Intangible assets (See Note-3)		69.12	63.45
		4,892.67	4,432.59

# **33. OTHER EXPENSES**

Particulars	CURRENT YEAR		PREVIOUS YEAR	
	FY 201	L8-19	F.Y. 2017-18	
Manufacturing Expenses				
1) Job Charges	308.23		251.38	
2) Machinery running and Maintenance				
a) Machinery Repair and Service Charges	108.31		101.40	
b) Machinery Spares	953.90		1,045.38	
3) Consumption of Stores and Spare parts	2,071.09		2,081.06	
4) Packing Expenses	2,688.99		2,801.63	
5) Power and Fuel	5,313.35		4,732.52	
6) Variation in Excise duty of FG	-		(201.98)	
7) Repair - Dies	150.18		195.75	
8) Factory / Godown Rent	49.86		51.77	
9) Freight, Cartage & Octroi	766.42		883.52	
10) Testing and Design Fees	348.74		217.34	
11) Segregation Charges Paid	14.11		7.09	
		12,773.18		12,166.87
Administrative and Selling Expenses				
1) Advertisement, Sub & Membership Exp.	80.15		110.55	
2) Payment to Auditors	81.87		81.57	
3) Donation	30.63		16.84	
4) Rates and taxes	172.88		210.26	
5) Insurance	91.90		53.94	
6) Bad debt written off	53.44		35.33	
7) Provision for Bad and Doubtful Debt	24.15		28.92	
8) Rent	275.59		255.47	
9) Repair & Maintenance- Building	64.06		122.41	
10) Repair & Maintenance- Other	255.69		262.59	
11) Royalty	50.00		50.00	
12)(Profit)/Loss on sale of Property, Plant and Equipment	(13.06)		5.20	
13) Selling & Distribution Expenses	2,632.88		2,371.53	
14) Travelling and Conveyance Expenses	560.36		503.27	
15) Contribution toward CSR	137.94		123.88	
16) Other Office Expenses	2,211.09		1,821.54	
·		6,709.58		6,053.29
TOTAL		19,482.76		18,220.15

#### 34. EXCEPTIONAL ITEM

(All Amounts are presented in Lakhs, unless otherwise stated)

Particulars		CURRENT YEAR		PREVIOUS YEAR	
	FY 2018-19		F.Y. 2017-18		
Net Gain (Insurance claim) on Capital Assets	-		(575.86)		
Less:- Loss on Inventory	-		38.63		
	-		(537.24)		
Less -Exceptional expenses incurred on restoration of supply to customer	-		196.66		
		-		(340.58)	
TOTAL		-		(340.58)	

Note: - Exceptional item in Previous Year 17-18 is related to fire incident happened in one block of Unit-5, situated at Kelamanglam Road, Achettipalli Post, Hosur 635110, Tamilnadu.

# **35. CONTINGENT LIABILITIES**

Particulars		As at March
	31, 2019	31, 2018
(A) Claims against the Company/disputed liabilities not acknowledged as debts (See Note-1)		
(i) Income Tax		
(a) Case decided in the Company's favour by First Appellate Authorities and for which the	827.27	827.27
department has filed further appeals		
(ii) Custom Duty		
(a) Import Duty Demand towards imported capital goods which were sold to the customer	43.40	43.40
in relation to nil import duty being paid at the time of import of said capital goods as a		
100% EOU unit for which the company has filed an appeal with Commissioner of Central		
Excise, Chennai (Net of deposit)		
(iii) Excise Duty		
Excise Duty Demand towards interest & penalty on short payment/reversal of Cenvat	39.19	_
Credit on clearance of capital goods for the period April, 2015 to March, 2017 for which		
company has filed appeal with The commissioner, CGST & C.Ex., Ahmadabad-North		
(iv) Sales Tax		
(a) Sales Tax Demand for F.Y. 2014-15 on Central Sales Tax Reversal under Section 19(2)(v) of	150.07	150.07
the TNVAT Act, 2006 for which company has filed appeal with High Court, Chennai		
(b) Sales Tax Demand for A.Y. 2010-11 for which company has filed appeal with High Court of	20.00	20.00
Punjab & Haryana (net of deposit)		
	1,079.93	1,040.74
(B) Other Money for which the Company is contingently liable		
(a) Liability in respect of bill of exchange discounted from bank	4,786.14	4,257.39

Note: - Based on the advice taken by the Company, the Company believes that it has good case in respect of all items under (i) to (iv) above and hence no provision is considered necessary against the same.



# 36. CAPITAL & OTHER COMMITMENTS

(All Amounts are presented in Lakhs, unless otherwise stated)

Particulars	As at March	As at March
	31, 2019	31, 2018
(i) Estimated amount of contracts remaining to be executed on capital account and not provided, (net of advances)	812.98	525.74
(ii) Estimated amount of contracts remaining to be executed on purchases account not provided, (net of advances)	3,644.88	540.85
(iii) Estimated amount of Bank Guarantee Charges payable to Banks	3.43	13.48
	4,461.29	1,080.07

# 37. AUDITOR'S REMUNERATION

Particulars	2018-19	2017-18
(a) Auditor's Remuneration		
For Statutory Audit	43.22	43.00
For Tax Audit	4.00	4.00
For Limited Review	7.00	7.00
For Other Services	25.00	25.00
Total (a)	79.22	79.00
(b) Cost Auditor's Remuneration		
For Cost Audit Fees	2.50	2.50
For Certification Fees	0.07	-
For Reimbursement of Travelling and Out-of-Pocket Expenses	0.09	0.07
Total (b)	2.65	2.57
Total (a+b)	81.87	81.57

# 38. DEFERRED TAX LIABILITIES (NET)

Particulars	As at March	As at March	
	31, 2019	31, 2018	
Deferred Tax Liability			
Property, Plant and Equipment & Intangible Assets	5,680.61	5109.36	
Fair Valuation of Liquid Mutual Fund	-	62.68	
Unrealised Exchange Gain	0.19	0.15	
Total (a)	5,680.80	5,172.19	
Deferred Tax Assets			
Unused Tax Credits (MAT Credit Entitlement)	-	401.05	
Allowances for Credit Losses	40.99	32.55	
Provision for Leave Encashment	168.35	132.03	
Provision for Gratuity	108.41	68.80	
Provision for Bonus	145.80	131.21	
Welfare Fund	0.34	0.32	
Provision for Warranties	25.05	21.51	
Total (b)	488.93	787.47	
Net Deferred Tax Liability (a-b)	5,191.87	4,384.71	

#### (All Amounts are presented in Lakhs, unless otherwise stated) Movement in Deferred Tax Liabilities and Deferred Tax Assets **Particulars** As at March Statement Utilisation As at March 31, 2019 of profit of unused 31, 2018 and loss tax credit Movement in Deferred Tax Liabilities Property, Plant and Equipment and Intangible Assets 5.680.61 571.25 5,109.36 Liquid Mutual Fund (62.68)62.68 Unrealised Exchange Gain 0.19 0.04 0.15 Total (A) 5,680.80 508.61 5,172.19 Movement in Deferred Tax Assets Unused Tax Credits (MAT Credit Entitlement) (401.05) 401.05 Allowances for Credit Losses 40.99 8.44 32.55 Provision for Leave Encashment 168.35 36.32 132.03 Provision for Gratuity 108.41 39.60 68.80 Provision for Bonus 145.80 14.58 131.21 Welfare Fund 0.34 0.01 0.32 Provision for Warranties 25.05 3.54 21.51 Total (B) 488.93 102.50 (401.05)787.47 Net Deferred Tax Liability (A-B) 5,191.87 406.11 (401.05)4,384.71

### (a) Tax expense

**Previous Year** 

Particulars	2018-19	2017-18
Current Tax		
Current tax on profit for the year	2,615.07	2,093.75
Adjustment for current tax of prior periods	14.79	(18.81)
Total current tax expense	2,629.86	2,074.94
Deferred tax		
Decrease/(Increase) in deferred tax assets	(102.50)	(145.91)
(Decrease)/Increase in deferred tax liabilities	508.61	974.11
Total deferred tax expense(benefit)	406.11	828.20
Tax Expense (Current Tax plus Deferred tax)	3,035.97	2,903.13

4,384.71

828.20

(306.94)

3,249.57

### (b) Income Tax recognised in other comprehensive income (Loss)

Particulars	Year ended 31st March, 2019			Year en	ded 31st Marc	h, 2018
	Before Tax	Tax expense	Net of tax	Before Tax	Tax expense	Net of tax
Remeasurement of Defined Benefit Plans	(130.16)	45.48	(84.68)	(110.93)	39.55	(71.38)



#### (c) Reconciliation of Effective Tax Rate

(All Amounts are presented in Lakhs, unless otherwise stated)

Particulars	As at March	As at March
	31, 2019	31, 2018
(a) Profit before tax	8,700.01	8,163.39
(b) Enacted tax rate in India	34.94%	34.61%
(c) Expected tax expenses	3,040.13	2,825.19
(d) Other than temporary difference		
R&D expenses (Section 352AB)	153.83	(162.13)
CSR Expenditure	46.52	42.87
Profit of Subsidiaries not taxable in India	65.99	1.04
Others	(668.30)	(787.94)
Deferred Tax Liability (net)	406.11	828.20
(e) Net adjustment	4.15	(77.96)
Income Tax Expenses (c+e)	3,035.97	2,903.13

# Amount on which deferred tax assets has not been created and related expiry period

Deferred tax assets has not been recognised in respect of capital loss on sale of property, loss on transfer of land allotment rights and loss on sale of unquoted equity share because it is not probable that future taxable profit will be available against which the Company can use the benefit therefrom.

#### (a) Unused Tax Losses

Assessment Year	Nature of Loss	As at March	As at March	Available up	
		31, 2019	31, 2018	to A.Y.	
2014-15	Long-term capital loss	644.98	644.98	2022-23	
2019-20	Long-term capital loss	185.03	-	2027-28	
2019-20	Long-term capital loss	0.10	-	2027-28	
		830.12	644.98		

# Deferred Tax Assets on Lease-hold Land

Under IND AS deferred tax has been recognised on the adjustments made on transition to IND AS. Leasehold land is a nondepreciable asset, Management is expecting that its carrying value will not be recovered through sale and indexation benefit at the time of disposal will not be available, accordingly deferred tax asset on the difference between carrying value and indexed value has not been created.

#### **39. LEASE TRANSACTION**

#### A. Lease as Lessee

The company has taken commercial premises under cancellable operating lease. Minimum lease payments in respect of assets taken on cancellable operating lease are as follows:
(All Amounts are presented in Lakhs, unless otherwise stated)

Particulars	2018-19	2017-18
Total of future minimum lease payments under non-cancellable operating lease for following		
periods:		
Not later than one year	-	
Later than one year and not later than five years	-	
later than five years	-	-
Total	-	-
Lease Rental recognized in Statement of Profit & Loss in respect of cancellable leases	325.45	307.24
Total	325.45	307.24

#### B. Lease as Lessor

The Company has leased out a portion of its building under a operating lease arrangement. The leases may be renewed for a further period based on mutual agreement of the parties. During the year, an amount of Rupee 9.02 lakhs (previous year Rupee 1.65 lakhs) was recognised as rental income in the Statement of Profit and Loss. As at 31 March 2019, there are no future minimum lease payments under non-cancellable operating lease as receivable.

#### 40. EARNING PER SHARE

Particulars		2017-18
Net Profit after tax attributable to equity shareholders	5,564.92	5,256.07
Weighted average number of equity shares outstanding during the year (Nos in lakhs)		131.60
Basic/diluted earning per share* (In Rs.)		39.94
Face value per equity share (In Rs.)	10	10

<sup>\*</sup>There are no dilutive instruments issued by the Company.

#### **41. GOVERNMENT GRANT**

Particulars	2018	2018-19		2017-18	
Duty Drawback on Export		45.26		30.95	
Investment Subsidy Under Investment Promotion Scheme		-		49.80	
Merchandise Export Incentive on Export		60.02		115.06	
Refund of Electricity Duty	-		99.68		
Waiver of Electricity Duty (Notional)	65.40	65.40	38.64	138.32	
Total		170.68		334.13	

# **42. SEGMENT REPORTING**

#### (a) Identification of Segments:

## **Primary-Business Segments**

The Company has identified two reportable business segments viz. Automotive and LED Luminaries Segment on the basis of the nature of products, the risk and return profile of individual business and the internal business reporting systems. The products included in each of the reported business segments are as follows:-

(i) Automotive comprising of automotive lighting & signalling equipment, rear view mirror, prismatic mirror, plastic moulded parts, and sheet metal components for motorised vehicles and others parts for automotive.



- (ii) LED Luminaries Segment comprising of led luminaries viz. indoor and outdoor lighting, display panel, LED integrated passenger information system etc.
- (b) Revenue and expenses have been identified to a segment on the basis of relationship to operating activities of the segment. Revenue and expenses which relates to enterprise as a whole and not allocable to a segment on reasonable basis have been disclosed as "unallocated"
- (c) Segment assets and segment liabilities represent assets and liabilities in respective segments. Income tax related assets/ liabilities, borrowings, investment in mutual funds, deferred tax liabilities (Net) and other assets and liabilities that can not be allocated to a segment on reasonable basis have been disclosed as "Unallocated".

#### (i) Primary-Business Segments

(All Amounts are presented in Lakhs, unless otherwise stated)

Segment Revenue		2018-19			2017-18	
	Automotive	LED	Total	Automotive	LED	Total
		Luminaries			Luminaries	
External Sales	1,40,968.69	2,931.74	1,43,900.43	1,26,131.52	345.94	1,26,477.46
Other Operating Income	950.13	51.70	1,001.83	912.99	59.78	972.77
Inter-Segment Sales	-	-	-	-	-	-
Total	1,41,918.82	2,983.44	1,44,902.26	1,27,044.51	405.72	1,27,450.24
Results						
Segment Results (Earning Before Interest &	12,866.49	(328.93)	12,537.56	11,988.83	(765.33)	11,223.50
Tax) before Exceptional item						
Exceptional item	-	-	-	(340.58)	-	(340.58)
Segment Results (Earning Before Interest &			12,537.56			11,564.08
Tax)						
Unallocated corporate expenses			1,713.90			1,582.68
Other Income			86.14			454.40
Operating Profit			10,909.80			10,435.80
Cost of Finance			2,209.79			2,272.41
Profit before tax			8,700.01			8,163.39
Tax expense			3,035.97			2,903.13
Profit after tax (PAT)			5,664.03			5,260.26
Share of Profit/(Loss) of Associates			(99.11)			(4.18)
Profit after tax but before Comprehensive			5,564.92			5,256.07
Income						
Other Comprehensive Income (Net of tax)			(84.68)			(71.38)
Total Comprehensive Income			5,480.24			5,184.69
Depreciation & Amortization	4,553.11	339.56	4,892.67	3,976.60	455.99	4,432.59
Excise duty included in sales	-	-	-	3,469.45	8.54	3,477.99
Sales net of Excise duty	1,40,968.69	2,931.74	1,43,900.43	1,22,662.07	337.40	1,22,999.47

(All Amounts are presented in Lakhs, unless otherwise stated)

Segment Assets	As a	t 31st March, 2	2019	As a	As at 31st March, 2018		
	Automotive	LED Luminaries	Total	Automotive	LED Luminaries	Total	
Segment Assets		Luminaries			Lummanes		
Segment Assets	85,395.70	9,948.09	95,343.79	78,183.16	12,782.73	90,965.89	
Unallocated Corporate Assets			938.28	-	-	2,572.25	
Total Assets			96,282.07			93,538.14	
Segment Liabilities							
Segment Liabilities	25,187.89	678.76	25,866.65	27,618.87	365.09	27,983.97	
Unallocated Corporate Liabilities			22,700.44			20,619.73	
Total Liabilities			48,567.09			48,603.70	
Capital Employed (Total Assets Minus Total Liabilities)			47,714.98			44,934.44	
Capital Expenditure During the year (Net of CWIP)	6,462.66	12.31	6,474.97	12,883.30	561.57	13,444.87	

# (ii) Secondary-Geographical Segments:-

The analysis of geographical segments is based on geographical location of the customers

The following is the distribution of Company's revenue by geographical market, regardless of where the goods were produced

#### (a) Revenue from External Customers

Particulars	2018-19	2017-18
India	1,42,424.72	1,25,625.52
Outside India	2,477.54	1,824.72
Total	1,44,902.26	1,27,450.24

# (b) Segment Trade Receivables

Particulars	As at March	As at March
	31, 2019	31, 2018
India	14,604.67	14,456.99
Outside India	200.52	101.50
Total	14,805.19	14,558.49

<sup>1.</sup> The Company has common assets for producing goods for domestic market and overseas market. Hence, separate figures for fixed assets have not be furnished.

# (c) Major Customers

Details of customers which accounts for more than 10% of Company's total revenue are as follows

Particulars	Segment	2018-19	2017-18
Honda Motorcycle and Scooter India Private Limited	Automotive	53,831.57	52,362.88
TVS Motors Company Limited	Automotive	40,216.75	33,788.13



### 43. RELATED PARTY DISCLOSURES UNDER IND AS 24

Name of Related Parties, Transactions and Balances at Reporting date are as follows

#### Name of Related Party

### (i) Key Management Personnel

Mr. Jagjeevan Kumar Jain Chairman and Managing Director Whole Time Director Mrs. Seema Jain Ms. Aanchal Jain Whole Time Director Mr. Rahul Jain Whole Time Director Whole Time Director

Mr. JSS Rao Mr. Kashi Ram Yadav Whole Time Director Mr. Ashok Kumar Sharma Independent Director Mr. Igbal Singh Independent Director Mr. Jawahar Thakur Independent Director Mr. Mohan Bir Sahni Independent Director Mr. Subodh Kumar Jain Independent Director Mr. Vinod Kumar Malhotra Independent Director Mr. OP Gupta Chief Financial Officer Mr. Arvind Kumar Chauhan Company Secretary

# (ii) Relative of Key Management Personnel with whom transactions have taken place

Mrs. Pallavi Jain Vice President (w.e.f. 01/06/2018)

(Spouse of Mr. Rahul Jain, Whole Time Director)

#### (iii) Related Parties Controlled by Key Management personnel and/or their Relatives

Fiem Auto Private Limited Entity Controlled by Mr. Jagjeevan Kumar Jain Jagjeevan Kumar Jain (HUF) Entity Controlled by Mr. Jagjeevan Kumar Jain Fiem Auto & Electrical Industries Entity Controlled by Mr. Jagjeevan Kumar Jain Fiem Foundation Entity Controlled by Key Management Personnel

#### (iv) Other Related Party

Fiem Industries Limited Group Gratuity Trust Post-employment benefit plan of Fiem Industries Limited

#### (i) Transaction with Key Management Personnel (KMP) (All Amounts are presented in Lakhs, unless otherwise stated)

Particulars	2018-19	2017-18
Transaction during the year		
Short-term Benefits	616.25	562.85
Post Employment Benefits*	1.31	1.31
Sitting Fees	21.20	17.30
Final Dividend on Equity Shares	746.34	663.42
Interim Dividend on Equity Shares	670.89	-
Rent paid on premises taken	187.05	164.67
Total	2,243.04	1,409.54

<sup>\*</sup>Does not include provisions for incremental gratuity and leave encashment liabilities, since the provisions are based on actuarial valuations for the Company as a whole.

# Balance as at year end

(All Amounts are presented in Lakhs, unless otherwise stated)

Particulars	As at March	As at March
	31, 2019	31, 2018
Short-term Benefits	36.23	29.86
Deposit Receivables against premises taken on rent	82.21	82.21
Total	118.44	112.07

# (a) Compensation Paid during the year

Particulars	2018-19	2017-18
Mr. Jagjeevan Kumar Jain	124.80	124.80
Mrs. Seema Jain	60.00	48.00
Mr. Rahul Jain	60.00	48.00
Ms. Aanchal Jain	48.00	42.00
Mr. JSS Rao	102.00	96.00
Mr. Kashi Ram Yadav	97.45	91.45
Mr. OP Gupta	57.00	52.20
Mr. Arvind Kumar Chauhan	68.31	61.71
Total Compensation	617.56	564.16

# (b) Sitting Fee Paid to Independent Directors

Particulars	2018-19	2017-18
Mr. Ashok Kumar Sharma	2.50	2.50
Mr. Iqbal Singh	4.30	3.10
Mr. Jawahar Thakur	3.50	2.50
Mr. Mohan Bir Sahni	2.50	2.50
Mr. Subodh Kumar Jain	3.60	3.10
Mr. Vinod Kumar Malhotra	4.80	3.60
Total Sitting fees	21.20	17.30

# (c) Dividend Paid on Equity Share

	Final Dividend		Interim Dividend	
	2018-19	2017-18	2018-19	2017-18
Mr. Jagjeevan Kumar Jain	266.40	236.80	244.27	-
Mrs. Seema Jain	266.40	236.80	236.80	-
Ms. Aanchal Jain	72.00	64.00	64.00	-
Mr. Rahul Jain	139.71	124.19	124.19	-
Mr. JSS Rao	0.00	0.00	0.00	-
Mr. Kashi Ram Yadav	0.03	0.03	0.03	-
Mr. Iqbal Singh	1.80	1.60	1.60	-
	746.34	663.42	670.89	-



### (d) Rent Paid for Premises Taken on Rent

(All Amounts are presented in Lakhs, unless otherwise stated)

Particulars	2018-19	2017-18
Ms. Aanchal Jain	123.02	109.35
Mr. Rahul Jain	59.23	52.65
Mr. Jagjeevan Kumar Jain	4.80	2.67
	187.05	164.67

# (a) Short Term Benefits payable as at year end

Particulars	As at March	As at March
	31, 2019	31, 2018
Mr. Jagjeevan Kumar Jain	7.85	5.76
Mrs. Seema Jain	3.62	2.73
Mr. Rahul Jain	3.05	1.33
Ms. Aanchal Jain	3.15	3.57
Mr. JSS Rao	5.50	4.95
Mr. Kashi Ram Yadav	5.56	5.25
Mr. OP Gupta	3.45	3.17
Mr. Arvind Kumar Chauhan	4.06	3.10
Total	36.23	29.86

# (b) Deposit Receivables Against Premises Taken on Rent as at year end

Particulars	As at March	As at March
	31, 2019	31, 2018
Ms. Aanchal Jain	54.68	54.68
Mr. Rahul Jain	26.33	26.33
Mr. Jagjeevan Kumar Jain	1.20	1.20
	82.21	82.21

# (ii) Relative of Key Management Personnel with whom transaction have taken place

Particulars	2018-19	2017-18
Salary Paid during the year		
Mrs. Pallavi Jain	25.00	-

Particulars	As at March 31, 2019	As at March 31, 2018
Salary Payable as at year end		
Mrs. Pallavi Jain	3.94	-

# (iii) Related Parties Controlled by Key Management personnel

(a) Fiem Foundation	(All Amounts are presented in Lakhs, unless otherwise stated		
Particulars		2018-19	2017-18
Transaction during the year			
Contribution in Corporate Social Responsibility Activities		122.34	123.08

#### (b) Fiem Auto & Electrical Industries

Particulars	2018-19	2017-18
Transaction during the year		
Brand Royalty Paid	50.00	50.00

Particulars	As at March 31, 2019	As at March 31, 2018
Balance as at year end		
Brand Royalty Payable	13.50	13.50

# (c) Jagjeevan Kumar Jain (HUF)

	Final Dividend		Interim Dividend	
	2018-19	2017-18	2018-19	2017-18
Dividend Paid on Equity Share	1.04	0.92	0.92	-

#### (d) Fiem Auto Private Limited

	Final Dividend		Interim Dividend	
	<b>2018-19 2017-18</b>		2018-19	2017-18
Dividend Paid on Equity Share	7.60	6.75	6.75	-

# 44. POST EMPLOYMENT BENEFITS PLAN

#### **Defined Contribution Plans**

Contribution to Defined Contribution Plan, recognized as 'Employee Benefits Expenses' for the year are as under:

Particulars	2018-19	2017-18
Employer's Contribution to Provident Fund	270.55	249.01
Employer's Contribution to ESI Fund	80.85	77.02
Employer's Contribution to Wages Welfare Fund	2.61	2.59
Other	8.62	0.35
Total	362.63	328.97

### **Defined Benefit Plans**

#### (a) Gratuity

The Company has defined benefit gratuity plan for its employees, which requires contributions to be made to a separately administered fund. It is governed by the Payment of Gratuity Act, 1972. Under the Act, employee who has completed five years of service is entitled to specific benefit. The level of benefits provided depends on the member's length of service and salary at retirement age. The scheme is funded with Exide Life Insurance Company Limited in the form of qualifying insurance policy.



#### (b) Earned Leave

The Present value obligation of Leave Encashment is determined based on actuarial valuation using projected unit credit method.

Disclosure requirement as per Indian Accounting Standard on Employee Benefits-Ind AS (19)-As per actuarial valuation as on 31.03.2019 are as follows:

# (i) Expenses recognised in the Statement of Profit and Loss under the head employee benefits expense

(All Amounts are presented in Lakhs, unless otherwise stated)

	Gratuity		Leave Encashment	
	2018-19	2017-18	2018-19	2017-18
Current service cost	187.67	184.29	91.12	71.33
Interest cost	7.10	(1.41)	27.30	24.10
Actuarial (Gain)/Loss	-	-	40.49	(35.04)
Expenses recognized in Statement of Profit and Loss	194.77	182.88	158.91	60.39

# Amount to be recognised in the Balance Sheet

Particulars	For the year	For the year	For the year	For the year
	ended 31st	ended 31st	ended 31st	ended 31st
	March, 2019	March, 2018	March, 2019	March, 2018
Liability at the end of the year	1,234.32	974.62	481.84	377.87
Fair value of plan assets at the end of the year	924.06	777.71	-	-
Amount to be recognised in Balance Sheet	310.26	196.92	481.84	377.87
Current	54.94	111.29	62.98	78.53
Non-Current	255.33	85.62	418.85	299.34

#### Reconciliation of benefit obligation

Particulars	For the year	For the year	For the year	For the year
	ended 31st	ended 31st	ended 31st	ended 31st
	March, 2019	March, 2018	March, 2019	March, 2018
Liability at the beginning of the year	196.92	58.51	377.87	339.97
Interest cost	-	-	27.30	24.10
Recognised in Accumulated Other Comprehensive Income	(111.35)	(0.42)	-	_
Current service cost	194.77	182.88	91.12	71.33
Employers Contribution	(211.59)	(155.40)	(54.95)	(22.48)
Remeasurement (gain) / loss	241.52	111.35	40.49	(35.04)
Liability at the end of the year	310.26	196.92	481.84	377.87

### Reconciliation of fair value of plan assets:

Particulars	For the year	For the year	For the year	For the year
	ended 31st	ended 31st	ended 31st	ended 31st
	March, 2019	March, 2018	March, 2019	March, 2018
Fair value of plan assets at the beginning of the year	777.7	643.00	-	-
Interest income	63.77	50.89	-	-
Employers Contribution	211.59	155.40	54.95	22.48
Benefits paid	(129.75	(52.96)	(54.95)	(22.48)
Return on plan assets-gain /(loss)	0.74	(18.62)	-	-
Fair value of plan assets at the end of the year	924.06	777.71	-	-
Actual return on plan assets	64.5	32.27	-	-

Amount recognised in statement of other comprehensive income (OCI)

(All Amounts are presented in Lakhs, unless otherwise stated)

Particulars	For the year	For the year	For the year	For the year
	ended 31st	ended 31st	ended 31st	ended 31st
	March, 2019	March, 2018	March, 2019	March, 2018
Opening amount recognised in OCI	111.35	0.42	-	-
Remeasurement for the year - Obligation (gain)/ loss	130.91	92.31	40.49	35.04
Remeasurement for the year - plan assets (gain)/ loss	(0.75)	18.62	(40.49)	(35.04)
Net Increasing in OCI	241.51	111.35	-	-
Total remeasurements cost / (credit) for the year recognised in OCI	241.51	111.35	-	-
Closing amount recognised in OCI	241.51	111.35	-	-

### Principal actuarial assumptions

Particulars	2018-19	2017-18	2018-19	2017-18
Discount rate	7.79%	7.33%	7.79%	7.33%
Salary escalation	8.00%	8.00%	8.00%	8.00%
Expected return on assets	7.79%	7.33%	7.79%	7.33%
Attrition rate	2.00%	2.00%	2.00%	2.00%
Retirement age	58	58	58	58

- (a) The discount rate is based on the prevailing market yields of Indian Government securities as at the balance sheet date for the estimated terms of the obligations.
- (b) Salary escalation rate: The estimates of future salary increases considered taking into the account the inflation, seniority, promotion and other relevant factors.
- (c) Expected return on assets is expected return on plan assets over the accounting period, based on an assumed rete of return.
- (d) Attrition rate is employee turnover rate based on the Company's past and expected employee turnover.
- (e) Disclosure related to indication of effect of the defined benefit plan on the entity's future cash flows: Expected benefit payments (discounted values/present value) for the year ending:

Year ending	Gra	atuity	Leave Encashment		
	For the year	For the year	For the year	For the year	
	ended 31st	ended 31st	ended 31st	ended 31st	
	March, 2019	March, 2018	March, 2019	March, 2018	
31st March, 2020	45.60	74.41	12.39	26.48	
31st March, 2021	63.50	33.68	33.50	9.99	
31st March, 2022	32.69	48.74	9.76	22.89	
31st March, 2023	82.98	21.39	31.90	6.78	
31st March, 2024	43.96	58.80	13.52	23.35	
31st March, 2025-2029	223.27	153.11	66.01	42.41	

- (f) Weighted Average duration of defined benefit obligation for gratuity and earned leave: 18.97 years (Previous year 19.59 years)
- (g) Sensitivity analysis:
  - Sensitivity analysis indicates the influence of a reasonable change in principal assumptions, while keeping other things constant, on the outcome of the present value of Defined Benefit Obligation. In reality, the plan is subject to multiple external experience items which may move the Defined Benefit Obligation in similar or opposite directions, while the Plan's sensitivity to such changes can vary over time.



A quantitative sensitivity analysis for significant assumption as at 31st March, 2019 is as shown below:

#### A. Effect of 1% Change in the assumed discount rate

(All Amounts are presented in Lakhs, unless otherwise stated)

	Gratuity				
	1% Increase	1% Increase	1% Decrease	1% Decrease	
	31st March, 2019	31st March, 2018	31st March, 2019	31st March, 2018	
Defined Benefit Obligation	1111.25	877.24	1381.81	1091.80	

# B. Effect of 1% Change in the assumed salary escalation rate

	Gratuity				
	1% Increase	1% Increase	1% Decrease	1% Decrease	
	31st March, 2019	31st March, 2018	31st March, 2019	31st March, 2018	
Defined Benefit Obligation	1366.27	1079.31	1118.82	882.29	

# C. Effect of 1% Change in the assumed Attrition Rate

	Gratuity				
	1% Increase	1% Increase	1% Decrease	1% Decrease	
	31st March, 2019	31st March, 2018	31st March, 2019	31st March, 2018	
Defined Benefit Obligation	1224.89	963.34	1245.04	987.53	

## A. Effect of 1% Change in the assumed discount rate

	Leave Encashment			
	1% Increase	1% Increase	1% Decrease	1% Decrease
	31st March, 2019	31st March, 2018	31st March, 2019	31st March, 2018
Defined Benefit Obligation	452.78	354.01	516.42	406.45

# B. Effect of 1% Change in the assumed salary escalation rate

	Leave Encashment			
	1% Increase	1% Increase	1% Decrease	1% Decrease
	31st March, 2019	31st March, 2018	31st March, 2019	31st March, 2018
Defined Benefit Obligation	493.57	387.26	470.50	368.81

# C. Effect of 1% Change in the assumed Attrition Rate

	Leave Encashment			
	1% Increase	1% Increase	1% Decrease	1% Decrease
	31st March, 2019	31st March, 2018	31st March, 2019	31st March, 2018
Defined Benefit Obligation	479.61	375.16	484.47	381.07

#### **45. FAIR VALUE MEASUREMENTS**

Set out below is the comparison by class of the carrying amounts and fair value of the Company's financial instruments

(All Amounts are presented in Lakhs, unless otherwise stated)

	(All Amounts are presented in Lakhs, unless otherwise s				
Particulars	Carrying	Amount	Fair Value		
	For the year	For the year	For the year	For the year	
	ended 31st	ended 31st	ended 31st	ended 31st	
	March, 2019	March, 2018	March, 2019	March, 2018	
FINANCIAL ASSETS					
Financial assets measured at amortised cost					
Security Deposits	840.17	739.02	840.17	739.02	
Loan to Employees	68.20	73.66	68.20	73.66	
Trade receivables	14,805.19	14,558.49	14,805.19	14,558.49	
Term Deposit held as margin money, with more than 12 month	32.00	2.85	32.00	2.85	
maturity					
Income accrued on deposits	71.55	44.88	71.55	44.88	
Insurance Claim recoverable	1,473.14	2,607.18	1,473.14	2,607.18	
Export Incentive receivables	63.85	114.03	63.85	114.03	
Other Advance Recoverable	83.50	20.51	83.50	20.51	
Cash & Cash Equivalents	420.17	176.65	420.17	176.65	
Other Bank Balances	25.87	42.95	25.87	42.95	
	17,883.64	18,380.22	17,883.64	18,380.22	
Financial assets measured at fair value through Statement of					
Profit & Loss (FVTPL)					
Investment in unquoted equity shares	2,535.58	35.69	-	-	
Investment in quoted mutual Fund	-	1,730.18	-	1,909.56	
	2,535.58	1,765.87	-	1,909.56	
FINANCIAL LIABILITIES					
Financial liabilities measured at amortised cost					
Non Current Borrowings	9,296.24	8,650.34	9,296.24	8,650.34	
Current maturities of long-term debt	4,001.52	3,509.37	4,001.52	3,509.37	
Current Borrowings	3,846.66	3,706.82	3,846.66	3,706.82	
Trade Security deposits	304.37	246.54	304.37	246.54	
Interest accrued on borrowings	89.16	59.93	89.16	59.93	
Creditors for capital expenditures	676.58	2,072.61	676.58	2,072.61	
Trade Payables	18,825.02	21,953.76	18,825.02	21,953.76	
Unpaid Dividend	16.67	2.85	16.67	2.85	
Liabilities for expenses	1,403.72	1,484.23	1,403.72	1,484.23	
	38,459.94	41,686.45	38,459.94	41,686.45	

The management assessed that the fair values of short term financial assets and liabilities significantly approximate their carrying amounts largely due to the short - term maturities of these instruments. The fair value of the financial assets and liabilities is included at the amount at which the instrument could be exchanged in a current transaction among willing parties, other than in a forced or liquidation sale.

The Company maintains policies and procedures to value financial assets or financial liabilities using the best and most relevant



data available. In addition, the Company internally reviews valuation, including independent price validation for certain instruments.

Fair value of financial assets and liabilities is the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique.

The following methods and assumptions were used to estimate fair value:

- (a) Fair value of short term financial assets and liabilities significantly approximate their carrying amounts largely due to the short term maturities of these instruments.
- (b) Fair value of quoted mutual funds is based on the net assets value at the reporting date.

#### 46. FINANCIAL INSTRUMENTS AND RISK REVIEW

### Financial Risk Management Framework

The Company's financial liabilities comprise mainly of borrowings, trade payables and other payables. The Company's financial assets comprise mainly of investments, cash and cash equivalents, other balances with banks, loans, trade receivables and other receivables.

The Company is exposed to Market risk, Credit risk and Liquidity risk. The Board of Directors ('Board') oversee the management of these financial risks through its Risk Management Committee. The Risk Management Policy of the Company formulated by the Risk Management Committee and approved by the Board, states the Company's approach to address uncertainties in its endeavor to achieve its stated and implicit objectives. It prescribes the roles and responsibilities of the Company's management, the structure for managing risks and the framework for risk management. The framework seeks to identify, assess and mitigate financial risks in order to minimize potential adverse effects on the Company's financial performance.

#### i) Capital Management

#### The Company's capital management objectives are:

The Board policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. The Board of Directors monitors the return on capital employed.

The Company manages capital risk by maintaining sound/optimal capital structure through monitoring of financial ratios, such as debt-to-equity ratio and net borrowings-to-equity ratio on a monthly basis and implements capital structure improvement plan when necessary.

The Company uses debt ratio as a capital management index and calculates the ratio as Net debt divided by total equity. Net debt and total equity are based on the amounts stated in the financial statements.

### Debt-to-equity ratio is as follows:

(All Amounts are presented in Lakhs, unless otherwise stated)

Particulars	As at 31st	As at 31st
	March, 2019	March, 2018
Non Current Borrowing	9,296.24	8,650.34
Current Maturities of Non-Current Borrowing	4,001.52	3,509.37
Derivative Liability (Assets) on Non-Current Borrowings and Current Borrowings	(299.08)	225.15
Current Borrowing	3,846.66	3,706.82
Interest Accrued on Borrowing	89.16	59.93
Cash and Cash Equivalents	(420.17)	(176.65)
Net Debt (A)	16,514.33	15,974.96
Equity (B)	47,714.98	44,934.44
Debt Ratio (A / B)	0.35 : 1	0.36 : 1

#### ii) Credit Risk

Credit risk refers to risk that a counterparty will default on its contractual obligations resulting in financial loss to the Company. Credit risk arises primarily from financial assets such as trade receivables, investment in mutual funds, other balances with banks, loans and other receivables.

The Company's exposure and credit ratings of its counterparties are continuously monitored and the aggregate value of transactions is reasonably spread amongst the counterparties.

### Exposure to credit risk

The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk was Rs. 14,805.19 Lakhs (Previous Year Rs. 14558.49 Lakhs) respectively, being the total of the carrying amount of balances with trade receivables.

Ind AS requires expected credit losses to be measured through a loss allowance. The Company assesses at each date of financial statement whether a financial asset or a group of financial assets is impaired. The Company recognises lifetime expected losses for all contract assets and / or all trade receivables that do not constitute a financing transaction. For all other financial assets, expected credit losses are measured at an amount equal to the 12 months expected credit losses or at an amount equal to the life time expected credit losses if the credit risk on the financial asset has increased significantly since initial recognition.

The Company's primary customers are major automobile manufacturers (OEMs) with good credit ratings. Company's exposure to customers is diversified and some customers contribute more than 10% of outstanding accounts receivable which forms 61% of total receivables as of 31st March, 2019 (57% as at 31st March, 2018), however there was no default on account of those customers in the past.

The Company performs credit assessment for customers on an annual basis and recognizes credit risk, on the basis lifetime expected losses and where receivables are due for more than six months.

### Movement in the expected credit loss allowance:

(All Amounts are presented in Lakhs, unless otherwise stated)

Particulars	As at 31st	As at 31st
	March, 2019	March, 2018
Balance at the beginning of the year	93.17	64.25
Movement in the expected credit loss allowance on trade receivables calculated at lifetime	24.15	28.92
expected credit losses		
Balance at the end of the year	117.32	93.17

#### iii) Liquidity Risk

#### a) Liquidity risk management

Liquidity risk refers to the risk that the Company cannot meet its financial obligations. The objective of liquidity risk management is to maintain sufficient liquidity and ensure that funds are available for use as per requirements. The Company manages liquidity risk by maintaining adequate reserves, banking facilities and reserve borrowing facilities, by continuously monitoring forecast and actual cash flows, and by matching the maturity profiles of financial assets and liabilities.

#### b) Maturities of financial liabilities

The following tables detail the Company's remaining contractual maturity for its financial liabilities with agreed repayment periods. The amount disclosed in the tables have been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest date on which the Company can be required to pay. The tables include both interest and principal cash flows.



(All Amounts are presented in Lakhs, unless otherwise stated)

Particulars	31st Mar	ch, 2019	31st March, 2018	
	Less than 1	1-5 Years	Less than 1	1-5 Years
	Year		Year	
Financial liabilities				
Trade payables	18,825.02	-	21,953.76	-
Other Financial Liabilities	2,401.35	-	3,806.23	186.81
Working capital demand loans	3,846.66	-	3,706.82	-
Term loans	4,001.52	9,296.24	3,509.37	8,650.34
Interest Accrued	89.16	-	59.93	-
	29,163.71	9,296.24	33,036.11	8,837.15

#### c) Maturities of financial assets

The following table details the Company's expected maturity for financial assets. The table has been drawn up based on the undiscounted contractual maturities of the financial assets including interest that will be earned on such assets.

Particulars	31st March, 2019		31st March, 2018	
	Less than 1 1-5 Years Year		Less than 1 Year	1-5 Years
Non-derivative Financial assets	1661		7 6 61	
Trade receivables	14,680.29	124.90	14,433.59	124.90
Other Financial Assets	2,188.00	3,593.96	4,972.27	794.70
	16,868.29	3,718.86	19,405.86	919.60

### iv) Market Risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Such changes in the values of financial instruments may result from changes in the foreign currency exchange rates, interest rates, credit, liquidity and other market changes. The Company's exposure to market risk is primarily on account of foreign currency exchange rate risk.

#### a) Foreign Currency exchange rate risk

The fluctuation in foreign currency exchange rates may have potential impact on the statement of profit or loss and other comprehensive income and equity, where any transaction references more than one currency or where assets / liabilities are denominated in a currency other than the functional currency of the respective entities. Considering the countries and economic environment in which the Company operates, its operations are subject to risks arising from fluctuations in exchange rates in those countries. The risks primarily relate to fluctuations in US Dollar, Euro, Great Britain Pound and Japanese Yen against the respective functional currencies of the Company. The Company The Company, as per its risk management policy, uses derivative instruments primarily to hedge foreign exchange.

The Company evaluates the impact of foreign exchange rate fluctuations by assessing its exposure to exchange rate risks. It hedges a part of these risks by using derivative financial instruments in line with its risk management policies. The information on derivative instruments is as follows

# (a) Foreign Currency exposures that are not hedged by derivative instruments

(All Amounts are presented in Lakhs, unless otherwise stated)

Particulars	Currency	31st Marc	•		31st March, 2018	
Faiticulais	Currency					
		Foreign	Rupees	Foreign	Rupees	
		Currency		Currency		
(a) Trade payables (including capital assets)	USD	21.45	1,483.38	9.98	649.32	
	EURO	0.45	35.27	0.40	32.20	
	JPY	43.00	26.88	54.54	33.56	
	SGD	-	-	0.03	1.57	
	AUD	0.19	9.58	-		
			1,555.12		716.65	
(b) Trade receivables	USD	2.57	177.62	0.72	46.90	
	EURO	0.27	21.14	0.52	41.93	
	JPY	-	-	-	_	
	GBP	0.02	1.76	0.07	6.55	
			200.52		95.38	
(c) Other financial assets	USD	0.29	20.03	0.18	11.87	
	EURO	-	-	0.04	3.52	
	JPY	-	-	-	-	
			20.03		15.39	
Total (a-b-c)	USD	18.59	1,285.73	9.08	590.55	
	EURO	0.18	14.13	(0.16)	(13.25)	
	GBP	0.02	1.76	0.07	6.55	
	JPY	43.00	26.88	54.54	33.56	
	AUD	0.19	9.58	-	-	
	SGD	-	-	0.03	1.57	

# Foreign Currency Sensitivity

The following table demonstrates the sensitivity to a reasonable possible change in USD, EURO and JPY exchange rates, with all other variables held constant, the impact on the Company's profit before tax due to changes in the fair value of monetary assets and liabilities. The Company's exposure to foreign currency changes for all other currencies is not material. The sensitivity analysis is prepared on the net unhedged exposure of the Company as at the reporting date. 10% represents management assessment of reasonably possible change in foreign exchange rate.

Particulars		31st March, 2019			31st March, 2018			
	Currency	Change in	Effect on pre-	Currency	Change in	Effect on pre-		
		rate	tax equity		rate	tax equity		
	USD	10.00%	128.57	USD	10.00%	59.05		
	USD	-10.00%	(128.57)	USD	-10.00%	(59.05)		
	EURO	10.00%	1.41	EURO	10.00%	(1.33)		
	EURO	-10.00%	(1.41)	EURO	-10.00%	1.33		
	JPY	10.00%	2.69	JPY	10.00%	3.36		
	JPY	-10.00%	(2.69)	JPY	-10.00%	(3.36)		

In management's opinion, the sensitivity analysis is unrepresentative of the inherent foreign exchange risk because the exposure at the end of the reporting period does not reflect the exposure during the year.



#### b) Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of change in market interest rates. The Company's exposure to the risk of changes in market interest rates relates primarily to the Company's long term debt obligations with floating interest rates. (All Amounts are presented in Lakhs, unless otherwise stated)

Particulars		As at 31st
	March, 2019	March, 2018
Variable rate borrowings		
Cash Credit/Working Capital Loans	3,846.66	3,706.82
Term Loan	1,500.00	-
Fixed rate borrowings		
Term Loan	11,498.68	12,384.85
Total	16,845.34	16,091.67

#### Interest rate sensitivity

The sensitivity analysis below have been determined based on exposure to interest rate. For floating rate liabilities, analysis is prepared assuming the amount of liability outstanding at the end of the reporting period was outstanding for the whole year. With all other variables held constant, the Company's profit before tax is affected through the impact on floating rate borrowings, as follows.

Particulars	31st March,	31st March,
	2019	2018
Increase by 1.00%	53.47	37.07
Decrease by 1.00%	(53.47)	(37.07)

#### 47. JOINT VENTURE COMPANY

#### 1. Centro Ricerche Fiem Horustech SRL

Description of Interest Joint Venture

Country of Incorporation Italy Proportion of Ownership Interest as at March 31, 2019 50%

2. Fiem Kyowa (HK) Mould Company Ltd

Joint Venture Description of Interest Country of Incorporation Hong Kong Proportion of Ownership Interest as at March 31, 2019 50%

3. Aisan Fiem Automotive India Pvt Ltd.

Description of Interest Joint Venture

Country of Incorporation India Proportion of Ownership Interest as at March 31, 2019 26%

In respect of jointly control entity, the company's share of assets, liabilities, incomes and expenses are as follows-

(All Amounts are presented in Lakhs, unless otherwise stated)

Particulars	Centro Ric	erche Fiem	Fiem Kyowa	(HK) Mould	Aisan Fiem	Automotive
	Horustech SRL Co		Compa	any Ltd	India Pvt Ltd	
	Year ended 31.03.2019	Year ended 31.03.2018	Year ended 31.03.2019	Year ended 31.03.2018	Year ended 31.03.2019	Year ended 31.03.2018
Non Current Assets	37.25	24.18	-	-	2,186.27	-
Current Assets	63.88	65.01	177.98	8.08	962.21	-
Non Current Liabilities	37.03	13.42	-	-	3.28	-
Current Liabilities	41.86	51.17	161.85	-	650.25	-
Revenue	99.12	104.42	68.55	-	76.68	-
Expenses	101.24	108.28	60.50	0.32	217.92	-
Profit or loss from containing	(2.11)	(3.86)	8.05	(0.32)	(105.05)	-
operations						
Post-tax profit or loss from	_	_	-	-	-	-
discontinued operations						
Other comprehensive income	-	-	-	-	-	-
Total comprehensive income	(2.11)	(3.86)	8.05	(0.32)	(105.05)	-
Dividend Received	-	-	-	-	-	-

# 48. DUES TO MICRO, SMALL AND MEDIUM ENTERPRISES

The Ministry of Micro, Small and Medium Enterprises has issued an office memorandum dated August 26, 2008 which recommends that the Micro and Small Enterprises should mention in their correspondence with its customers the Entrepreneurs Memorandum Number as allocated after filing of the Memorandum in accordance with the 'Micro, Small and Medium Enterprises Development Act, 2006' ('the Act'). Accordingly, the disclosure in respect of the amounts payable to such enterprises as at March 31, 2019 and March 31, 2018 has been made in the financial statements based on information received and available with the Company. The Company has not received any claim for interest from any supplier as at the balance sheet date.

Particulars	Year ended	Year ended
	31.03.2019	31.03.2018
The principal amount remaining unpaid to any supplier at the end of each accounting year;	122.62	159.11
The interest due thereon remaining unpaid to any supplier at the end of each accounting year;	-	-
The amount of interest paid by the buyer in terms of section 16 of the Micro, Small and Medium	-	-
Enterprises Development Act, 2006 (27 of 2006), along with the amount of the payment made to		
the supplier beyond the appointed day during each accounting year;		
The amount of interest due and payable for the period of delay in making payment (which has	-	-
been paid but beyond the appointed day during the year) but without adding the interest specified		
under the Micro, Small and Medium Enterprises Development Act, 2006		
The amount of interest accrued and remaining unpaid at the end of each accounting year; and	-	_
The amount of further interest remaining due and payable even in the succeeding years, until	-	-
such date when the interest dues above are actually paid to the small enterprise, for the purpose		
of disallowance of a deductible expenditure under section 23 of the Micro, Small and Medium		
Enterprises Development Act, 2006		



#### 49. UTILIZATION OF QIP PROCEEDS

During the financial year 2016-17, on dated 20th September, 2016, the Company has issued and allotted 11,97,604 equity shares of Rs. 10 each at a premium of Rs. 992 per equity share by way of Qualified Institution Placement (QIP).

The utilization of QIP proceeds as on 31.03.2019 are as follows:-

(All Amounts are presented in Lakhs, unless otherwise stated)

Particulars	Year ended	Year ended
	31.03.2019	31.03.2018
Gross Proceeds of QIP Issue	11,999.99	11,999.99
Less: Amount utilized for the purpose Received	11,999.99	10,265.19
Balance Amount	-	1,734.80
Temporarily invested in Mutual Funds	-	1,730.18
Temporarily invested in Fixed Deposits/Current Account with Banks	-	4.62

#### 50. DIVIDEND ON EQUITY SHARE

#### (a) Dividend on Equity Shares paid during the year

Particulars	2018-19	2017-18
Final dividend for the FY 2017-18 [Rs. 9 (Previous Year Rs. 8) per equity share of Rs. 10 each]	1,184.38	1,052.79
Dividend distribution tax on above	243.49	214.32
Interim dividend for the FY 2018-19 [Rs. 8 (Previous Year Rs. Nil) per equity share of Rs. 10 each]	1,052.79	_
Dividend distribution tax on above	216.40	_
Total	2,697.07	1,267.11

#### (b) Proposed Dividend

The Company has recommended the final dividend of Rs. per equity share (40% of nominal value of Rs. 10 per share) for the financial year ended 31st March, 2019 for amounting to Rs. 526.39 Lakhs/- on equity share capital of the company. The final dividend is subject to the approval of shareholders in the ensuing Annual General Meeting (AGM) of the Company and hence is not recognised as a liability.

51 A fire incident happened in the year ended 31.03.2018 on 25.01.2018 around noon in one block of unit-5, situated at Kelamanglam Road, Achettipalli Post, Hosur 635110, Tamilnadu. The Company has received adhoc payment of Rs. 1,000.00 lakhs and salvage value of Rs. 156.70 lakhs against the insurance claim filed. The balance claim amount in under process.

# 52. ADDITIONAL INFORMATION, AS REQUIRED UNDER SCHEDULE III TO THE COMPANIES ACT, 2013, OF ENTERPRISES CONSOLIDATED AS SUBSIDIARY

Particulars	'''	Net Assets i.e. Total Assets minus Total Liabilities		Share in Profit & Loss	
	As on 31	.03.2019	2018-19		
	As % of Consolidated Net Assets	Amount	As % of Consolidated Profit and Loss	Amount	
(i) Parent					
Fiem Industries Ltd	99.39%	47,425.73	97.90%	5,364.95	
(ii) Foreign Subsidiary					
Fiem Industries Japan Co., Ltd	0.40%	190.59	2.09%	114.73	
Fiem (Thai) Design & Technology Co. Ltd	0.04%	19.64	-0.01%	(0.36)	
Fiem Research & Technology SRL	0.17%	79.02	0.02%	0.92	
Total		47,714.98		5,480.24	

Particulars	110111100010110	Net Assets i.e. Total Assets minus Total Liabilities		Share in Profit & Loss	
	As on 31.	03.2018	2017-18		
	As % of Consolidated Net Assets	Amount	As % of Consolidated Profit and Loss	Amount	
(i) Parent					
Fiem Industries Ltd	99.79%	44,841.02	99.95%	5,182.11	
(ii) Foreign Subsidiary					
Fiem Industries Japan Co., Ltd	0.16%	73.76	0.05%	2.57	
Fiem (Thai) Design & Technology Co. Ltd	0.04%	19.68	0.00%	-	
Total		44,934.46		5,184.69	

<sup>53</sup> Previous year's figures have been regrouped/reclassified wherever necessary to correspond with the current year's classification/disclosure.

For and on behalf of the Board of Directors

As per our report of even date

For V. Sachdeva & Associates

Chartered Accountants

Firm Registration Number: 004417N

Sd/- Sd/- Sd/- Sd/-

J. K. Jain Rahul Jain O.P. Gupta Arvind K. Chauhan (V. Sachdev)

Managing Director Director Chief Financial Officer Company Secretary Prop. (Membership No. 083435)

Place: Rai, Sonepat (HR.) Date: 14/05/2019



# AOC-1

# SALIENT FEATURES OF FINANCIAL STATEMENTS OF SUBSIDIARY / ASSOCIATES / JOINT VENTURES AS PER COMPANIES ACT, 2013

(Pursuant to first proviso to sub-section (3) of section 129 read with rule 5 of Companies (Accounts) Rules, 2014)

PART "A": SUBSIDIARIES (Rs in Lakhs)

1.	Sl. No.	1	2	3
2.	Name of the subsidiary	Fiem Industries	Fiem (Thai) design and	Fiem Research and
		Japan Co., Ltd.	technology Co. Ltd.	technology S.R.L.
3.	Country of Incorporation	Japan	Thailand	Italy
4.	Reporting period for the subsidiary concerned, if different	N.A.	N.A.	N.A.
	from the holding company's reporting period of 31.03.19			
5.	Reporting currency and Exchange rate as on the last			
	date of the relevant Financial year in the case of foreign			
	subsidiaries.			
	a) Reporing Currency	Japanese Yen	Thai Bhat	Euro
	b) Exchange rate as on the last date of the relevant	0.6252	2.00	77.7024
	Financial year			
6.	Share capital	29.49	19.68	81.38
7.	Reserves & surplus	161.10	-0.04	-2.35
8.	Total Assets	317.70	19.64	135.74
9.	Total Equity and Liabilities	317.70	19.64	135.74
10.	Investments	-	0	0
11.	Turnover	562.43	0	55.95
12.	Profit/(Loss) before taxation	187.99	-0.36	1.24
13.	Provision for taxation	73.26	0	0.32
14.	Profit/ (Loss) after taxation	114.73	-0.36	0.92
15.	Proposed Dividend	NA	NA	NA
16.	% of shareholding	100%	100%	100%

#### OTHER MATTERS

- 1. Names of subsidiaries which are yet to commence operations
- 2. Names of subsidiaries which have been liquidated or sold during the year

#### PART "B": ASSOCIATES AND JOINT VENTURES

(Rs in Lakhs)

		Joint	Associates	
		Centro Ricerche	Fiem Kyowa (HK)	Aisan Fiem
S.		FIEM HorustecH	Mould Company	Automotive India
No.	Particulars	S.r.l.	Ltd.	Private Ltd.
1	Latest audited Balance Sheet Date	31.03.19	31.03.19	31.03.19
2	Country of Incorporation	Italy	Hongkong	India
3	Shares of Associate/Joint Ventures held by the company on the year end			
	No. of shares	50%	1000 Shares	26000000 Equity shares
	Amount of Investment in Associates/Joint Venture- Rs. Lakh	33.16	8.4	2600
	Extend of Holding %	50%	50%	26%
4	Description of how there is significant influence	50: 50 Joint Venture	50: 50 Joint Venture	26% shareholding
5	Reason why the associate/joint venture is not consolidated	N.A.	N.A.	N.A.
6	Networth attributable to Shareholding as per latest audited Balance Sheet	22.16	16.13	2,494.95
7	Profit / (Loss) for the year			
	i. Considered in Consolidation	-2.11	8.05	-105.05
	i. Not Considered in Consolidation	-2.11	8.05	-298.97

#### **OTHER MATTERS**

- 1 Names of associates or joint ventures which are yet to commence operations
- 2 Names of associates or joint ventures which have been liquidated or sold during the year.

For and on behalf of the Board of Directors As per our report of even date

> For V. Sachdeva & Associates **Chartered Accountants**

Firm Registration Number: 004417N

Sd/-Sd/-Sd/-Sd/-Sd/-

J. K. Jain Rahul Jain O.P. Gupta Arvind K. Chauhan (V. Sachdev)

Prop. (Membership No. 083435) Managing Director Director Chief Financial Officer Company Secretary

Place: Rai, Sonepat (HR.) Date: 14/05/2019

# Notes

# Notes



# Fiem Industries limited CIN: L36999DL1989PLC034928

#### **Registered Office:**

D-34, DSIDC Packaging Complex, Kirti Nagar, New Delhi - 110015, India Email: investor@fiemindustries.com

Tel.: +91-11-25927820, 25927919 | Fax: +91-11-25927740

# Unit - VII & Corporate Office:

Plot No. 1915, Rai Industrial Estate, Phase-V, Sonepat - 131029 (Haryana) India Tel.: +91-130-2367905/906/907/909/910

# Delhi Head Office:

Unit No. 1A & 1C, 1st Floor, Commercial Towers, JW Marriott Hotel, Aerocity, New Delhi-110037

Tel.: 9821795327/28/29/30 Website: www.fiemindustries.com